

APOLLO HOSPITALS ENTERPRISE LIMITED

CIN : L85110TN1979PLC008035



May 20, 2026

The Secretary,
Bombay Stock Exchange Ltd (BSE)
Phiroze Jheejheebhoy Towers,
Dalal Street,
Mumbai - 400 001.

Scrip Code - 508869
ISIN INE437A01024

The Secretary,
National Stock Exchange,
Exchange Plaza, 5th Floor
Plot No.C/1, 'G' Block
Bandra - Kurla Complex
Bandra (E)
Mumbai - 400 051.

Scrip Code-
APOLLOHOSP
ISIN INE437A01024

Dear Sir,

Subject: Disclosure under Regulation 30 the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on the Financial Results of the Company for three months and year ended March 31, 2026.

The presentation to be made to the Investors is enclosed and the same is also being uploaded on the Company's website www.apollohospitals.com.

Kindly note of the same.

Thanking You,

Yours faithfully,
For APOLLO HOSPITALS ENTERPRISE LIMITED

S.M. KRISHNAN
Sr. VICE PRESIDENT - FINANCE
AND COMPANY SECRETARY

SANKARANA RAYANAN MUTHU KRISHNAN
Digitally signed by
SANKARANARAYANAN MUTHU
KRISHNAN
Date: 2026.05.20
18:51:02 +05'30'



IS/ISO 9001 : 2000

Regd. Office :
19, Bishop Gardens,
Raja Annamalaiapuram,
Chennai - 600 028.

General Office :
"Ali Towers" III Floor,
#55, Greams Road,
Chennai - 600 006.

Tel : 044 - 28290956 / 3896 / 6681
Telefax : 044 - 2829 0956
Email : investor.relations@apollohospitals.com
Website : www.apollohospitals.com



Apollo Hospitals Enterprise Limited



Earnings Update Q4 FY26

The information contained in this presentation is provided by Apollo Hospitals Enterprise Limited (the “Company”) to you solely for your reference. This document is being given solely for your information and for your use and may not be retained by you and neither this presentation nor any part thereof may be (i) used or relied upon by any other party or for any other purpose; (ii) copied, photocopied, duplicated or otherwise reproduced in any form or by any means; or (iii) redistributed, passed on or otherwise disseminated, to any other person without the prior written consent of the Company. Although care has been taken to ensure that the information in this presentation is accurate, and that the opinions expressed are fair and reasonable, the information is subject to change without notice, its accuracy is not guaranteed and has not been independently verified. No representation, warranty, guarantee or undertaking (express or implied) is made as to, and no reliance should be placed on, the accuracy, completeness or correctness of any information, including any projections, estimates, targets and opinions, contained herein, and accordingly, none of the Company, its advisors, representatives or any of its directors assumes any responsibility or liability for, the accuracy or completeness of, or any errors or omissions in, any information or opinions contained herein. None of the Company, its advisors, representatives and its directors, officers, employees or affiliates nor any other person accepts any responsibility or liability (whether arising in tort, contract or otherwise) whatsoever for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this presentation or its contents or otherwise arising in connection therewith, and makes no representation or warranty, express or implied, for the contents of this presentation including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future.

The statements contained in this document speak only as at the date as of which they are made, and the Company expressly disclaims any obligation or undertaking to supplement, amend or disseminate any updates or revisions to any statements contained herein to reflect any change in events, conditions or circumstances on which any such statements are based. By preparing this presentation, none of the Company, its management, and their respective advisers undertakes any obligation to provide the recipient with access to any additional information or to update this presentation or any additional information or to correct any inaccuracies in any such information which may become apparent. This document does not constitute or form part of and should not be construed as an offer to sell or issue or the solicitation of an offer to buy or acquire securities of the Company or its subsidiaries or affiliates in any jurisdiction or as an inducement to enter into investment activity. No part of this document, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company. This document is not financial, legal, tax or other product advice. Any person/ party intending to provide finance/ invest in the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision.

This presentation contains statements that constitute forward-looking statements which involve risks and uncertainties. These statements include descriptions regarding the intent, belief or current expectations of the Company or its officers and information currently available with them including with respect to the consolidated results of operations and financial condition, and future events and plans of the Company. These statements can be recognized by the use of words such as “expects”, “plans”, “will”, “estimates”, “intends” or words of similar meaning. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors and assumptions. Neither the Company nor its affiliates or advisors or representatives guarantees that the assumptions underlying such forward-looking statements are free from errors nor do they accept any responsibility for either the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. You are cautioned not to place undue reliance on these forward looking statements, which are based on the current view of the management of the Company on future events. No assurance can be given that future events will occur, or that assumptions are correct. Neither the Company nor its advisors or representatives assume any responsibility to amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events, or otherwise. Certain numbers in these presentations and materials have been subject to routine rounding off and accordingly figures shown as total in tables and diagrams may not be an arithmetic aggregation of the figures that precede them.

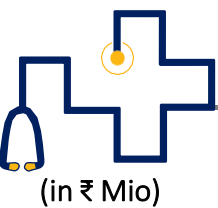
This presentation has not been approved and will not or may not be reviewed or approved by any statutory or regulatory authority in India or by any stock exchange in India. This presentation does not purport to be a complete description of the markets conditions or developments referred to in the material. This presentation includes certain industry data and projections that have been obtained from industry publications and surveys. Industry publications and surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance that the information is accurate or complete. Neither the Company nor any of its advisors or representatives have independently verified any of the data from third-party sources or ascertained the underlying economic assumptions relied upon therein. All industry data and projections contained in this presentation are based on data obtained from the sources cited and involve significant elements of subjective judgment and analysis, which may or may not be correct. For the reasons mentioned above, you should not rely in any way on any of the projections contained in this presentation for any purpose.

The distribution of these materials in certain jurisdictions may be restricted by law and persons into whose possession these materials comes should inform themselves about and observe any such restrictions.

This presentation and the information contained herein does not constitute or form part of any offer for sale or subscription of or solicitation or invitation of any offer to buy or subscribe for any securities of the Company, nor should it or any part of it form the basis of, or be relied on in connection with, any contract or commitment whatsoever. This presentation is not a prospectus, a statement in lieu of a prospectus, an offering circular, an advertisement or an offer document under the Companies Act, 2013, and the rules made thereunder, as amended, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, or any other applicable law in India. This presentation is not an offer of securities for sale in the United States. Securities may not be offered or sold in the United States absent registration or an exemption from registration.

By accessing this presentation, you accept that this disclaimer and any claims arising out of the use of the information from this presentation shall be governed by the laws of India and only the courts in Chennai, India, and no other courts, shall have jurisdiction over the same.

| | |
|--|--------------|
|  Financial Performance Snapshot & Business Segment wise Update | 4-9 |
|  Consolidated Financials | 11-12 |
|  Healthcare Services | 14-24 |
|  Diagnostics & Retail Health (AHLL) | 26-29 |
|  Digital Health & Pharmacy Distribution (Apollo HealthCo) | 31-36 |
|  Annexure | 38-39 |

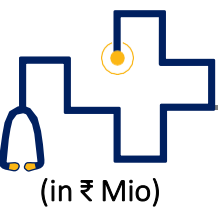


Financial Performance Snapshot Q4FY26



| | | Revenue | Growth YoY(%) | EBITDA(Post Ind AS) | Margin | Growth YoY(%) | PAT | Growth YoY(%) |
|----------------------------|---|---------------|---------------|--------------------------|--------------|---------------|--------------|--------------------------------------|
| | | (in ₹ Mio) | | | | | | |
| Healthcare Services | | 32,678 | ↑ 16% | 7,806 | 23.9% | ↑ 14% | 4,120 | 12.6% ↑ 7%² |
| Apollo HealthCo | Offline PD[^] | 25,184 | ↑ 21% | 1,947 | 7.7% | ↑ 20% | | |
| | Online PD[^] & 24 7 | 3,298 | ↑ 13% | ¹(391) | | | | |
| | Total HealthCo | 28,482 | ↑ 20% | 1,556 | 5.5% | | 1,072 | 3.8% |
| | | | | | | | | Vs (1,253) in Q4 FY25 |
| AHLL | | 4,895 | ↑ 24% | 747 | 15.3% | ↑ 58% | 100 | 2.05% |
| Consolidated | | 66,055 | ↑ 18% | 10,109 | 15.3% | ↑ 31% | 5,292 | 8.01% ↑ 36% |

¹Digital Cash loss of ₹ 16 crs for the Quarter (excluding ESOP charges)| ² PBT growth 12% ; PAT growth of 7% due to reversals/ adjustments in Tax in Q4FY25.

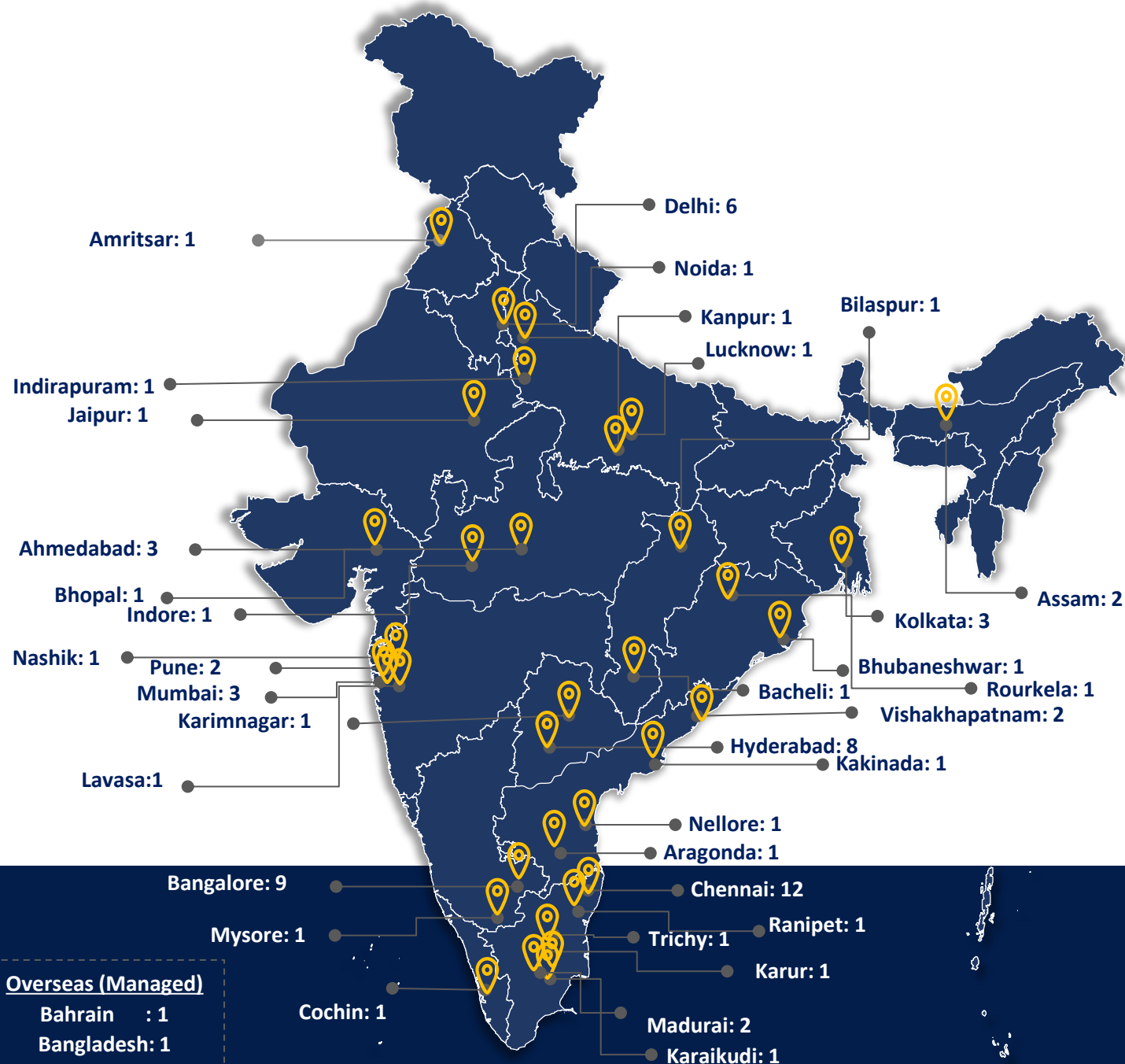


Financial Performance Snapshot FY26



| (in ₹ Mio) | | Revenue | Growth YoY(%) | EBITDA(Post Ind AS) | Margin | Growth YoY(%) | PAT | Growth YoY(%) |
|----------------------------|-----------------------|---------|---------------|---------------------|--------------------|---------------|--------|---------------|
| Healthcare Services | | 125,551 | ↑ 13% | 30,692 | 24.5% | ↑ 14% | 16,280 | 13% ↑ 14% |
| Apollo HealthCo | Offline PD ^ | 95,279 | ↑ 19% | 7,383 | 7.7% | ↑ 21% | | |
| | Online PD^ & 24 7 | 12,802 | ↑ 19% | (2,507) | Vs (4,449) in FY25 | | | |
| | Total HealthCo | 108,081 | ↑ 19% | 4,875 | 4.5% | ↑ 191% | 3,238 | 3% |
| AHLL | | 18,653 | ↑ 20% | 2,126 | 11.4% | ↑ 38% | (102) | |
| Consolidated | | 252,285 | ↑ 16% | 37,693 | 14.9% | ↑ 25% | 19,415 | 7.7% ↑ 34% |

Largest Pan India Hospital Chain



| | Hospitals | Capacity Census Beds ¹ | Operational Census Beds |
|--|-----------|-----------------------------------|-------------------------|
| Overall Total | 78 | 10,970 | 9,620 |
| Owned Hospitals | 49 | 9,481 | 8,131 |
| Managed Hospitals | 6 | 790 | 790 |
| Day Surgery & Cradle (AHLL) | 23 | 699 | 699 |

¹Capacity beds include only census capacity beds and doesn't include emergency, daycare beds, recovery room, dialysis, endoscopy etc. Beds include recently commissioned 4 new hospitals – Pune, Defence Colony, Gachibowli and Sonarpur.

Healthcare Services Q4 FY26 Snapshot

156,728 In-patients ↑ 7%

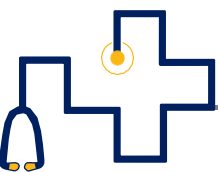
₹ 187,208 Avg Revenue per IP Patient ↑ 9%

68% Occupancy | Established Units **69%**

Revenue ▶ ₹ 32,678 Mio ↑ 16%

EBITDA ▶ ₹ 7,806 Mio ↑ 14%

Margin 23.9%



AHLL: Retail Health

Apollo Health & Lifestyle Ltd



Out-of-Hospital care

- Outpatient Clinics
- Diagnostics
- Day Surgery centers
- Single Specialty Facilities :- Dialysis, Sugar and Dental

Organizing the unorganized

- Pathology – Organized chains represent only ~30%
- Mother and Child, Specialized Surgical Centers
- IVF Centers

Apollo Cradle and Fertility and Cloudnine to combine (subject to CII approval) to create one of India's largest Maternity and Fertility care Platforms.

AHLL's Mother & Child and Fertility Businesses Valued at INR 1,550 Crores through Combination of Cash and 9.9% Equity Stake in the Combined Entity

AHLL Q4 FY26 Snapshot



2,501
Diagnostics
Centers



167
Dialysis Centers



316 Clinics



280
Dental Centers

Revenue

₹ 4,895 Mio ↑ 24%

EBITDA

₹ 747 Mio ↑ 58%

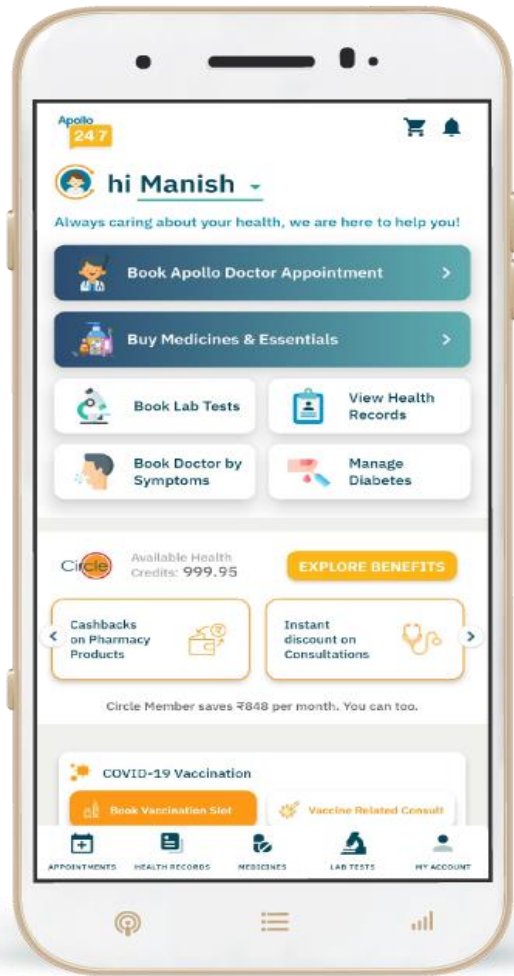
Margin

15.3%

Significant **opportunity to grow** the primary care and diagnostics businesses
Plays a vital role in last-mile care delivery, and in ensuring continuum of care for the consumer

AHL | India's Largest Omni-channel Healthcare Platform

Apollo HealthCo Ltd



Apollo 24|7

Unmatched Size

- **47 Mn.+** Registered Users – **~9 Lacs** Daily Active Users

Industry-leading Growth at scale

- Platform GMV: INR 528 Cr. in Q4FY26, growth of 20% over Q4 FY25

Full stack digital healthcare platform

- First-in-class AI enabled technologies including India's first Clinical Intelligence Engine

Offline Pharmacy Distribution

- Serving 7,289 Operating Stores as on 31st March 2026.

Apollo Telehealth*

- Provides **comprehensive remote healthcare services.**
- Offers **specialized telehealth solutions** like **24/7 Tele-Emergency** and **Tele-Consultancy.**
- Expands access to **healthcare in distant regions**, improving quality of life.
- Operates and maintains Mobile Medical Units/ Mobile Health Units, Patient Facilitation Centres, Digital Dispensaries, and is also engaged in organizing Screening Camps and development of Diagnostic Centres for setting up healthcare awareness programs

*Division of AHEL

Health Co Q4 FY26 Snapshot



7,289
Outlets



~15.3%
Omni Private
label / Generic
sales

Revenue

₹ 28,482 Mio ↑ 20%

EBITDA

₹ 2,515 Mio ↑ 28%
(excl 24|7 operating cost & ESOP)

Margin

8.8%

- Virtual Doctor Consultation
- Online Booking : Hospitals & Diagnostics
- Online Medicine delivery
- Health Insurance
- Patient e-health records
- Condition management



Hospitals

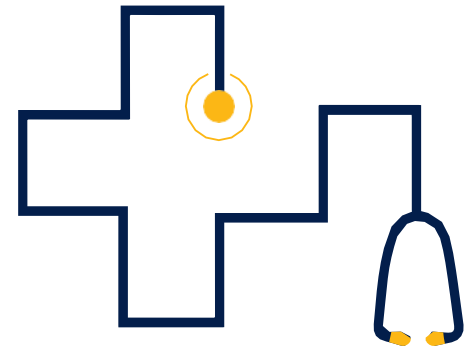
- Apollo Hospitals, Greams Road, Chennai : Organ Transplants Milestone: Three transplants (lung, bilateral lung, heart) were coordinated in one day via green corridors, saving three lives in a record demonstration of Apollo's logistics and surgical excellence.
- Apollo Hospitals, BG Road, Bangalore : Mucous Membrane Graft (MMG): A high-risk Stevens–Johnson Syndrome patient regained healthy eyelid function through grafting lip mucosa, preventing blindness and restoring comfort.
- Delhi / NCR, Indraprastha Apollo Hospitals, Delhi :A 14-year-old girl crippled by sickle cell complications regained mobility and independence.
- Apollo Hospitals, Teynampet & Vanagaram, Chennai : Advanced Endoscopic Submucosal Dissection: An 80-year-old woman's large adenoma was removed minimally invasively, first in Tamil Nadu.

AHLL

- Test-menu expansion to cover Genexpert XDR Drug Resistance Assay for TB, Endometrial Cancer Panel, FoodPrint® for food allergy, Monocyte Partitioning Assay for CMML, Cytometry Bead Array Panel, Nicotine Metabolite, Aldehyde Chopra Test for Kala-azar, Hepatitis E Virus IgG Antibodies, Intra Operative EpCAM & Aspergillus PCR
- International publications accepted at ESHRE, ASPIRE, Human Reproduction, Reproductive Biology for Apollo Fertility
- Apollo Diagnostics organized 2 major National conferences
 - CLINOVATE LAB under IHD 2026 – discussion around clinical updates and innovations in oncology, cardiology, laboratory medicine, women's health and longevity
 - DiagnostiCon - multidisciplinary addressing of women's health – 200+ registrations & 140+ delegates

Apollo HealthCo

- Pharmacy: Positive contribution in Q4 via leaner ops, higher per-order monetisation & disciplined discounting. Amazon partnership discontinued.
- Marketing & User Acquisition: Strong user growth despite lower spends — driven by organic & omni-channel, improved Instant proposition & same-day delivery.
- Diagnostics: GMV up via take rate expansion; AOV improved through wellness mix, virtual phlebo & activation of Apollo Pharmacy stores as new offline channel.
- Consultations & Insurance: Consult revenue up via Doctor Verse, booking fees & FDP. Insurance scaled through wider partnerships & digital sales; CRM 2.0 underway.
- Monetisation: More than doubled YoY via brand campaigns, Circle fees & ad monetisation — driving material Online EBITDA improvement over Q4 FY25.



Consolidated Financials

| ₹ Mio | Healthcare Services | Diagnostics & Retail Health | Digital Health & Pharmacy Distribution | Consol | |
|-----------------------|--------------------------|-----------------------------|--|--------------|---------------|
| Q4FY26 | Total Revenues | 32,678 | 4,895 | 28,482 | 66,055 |
| | EBITDA (Pre 24 7 Cost) | 7,806 | 747 | 2,515 | 11,068 |
| | margin (%) | 23.9% | 15.3% | 8.8% | 16.8% |
| | 24/7 Operating Cost | | | (732) | (732) |
| | ESOP(Non Cash expense) | | | (227) | (227) |
| | EBITDA | 7,806# | 747 | 1,556 | 10,109 |
| | margin (%) | 23.9% | 15.3% | 5.5% | 15.3% |
| | EBIT | 6,109 | 399 | 1,357 | 7,865 |
| | margin (%) | 18.7% | 8.2% | 4.8% | 11.9% |
| | PBT | 5,739 | 215 | 1,260 | 7,214 |
| | margin (%) | 17.6% | 4.4% | 4.4% | 10.9% |
| PAT (Reported) | 4,120 | 100 | 1,072 | 5,292 | |
| Q4FY25 | Total Revenues | 28,219 | 3,940 | 23,763 | 55,922 |
| | EBITDA (Pre 24 7 Cost) | 6,862 | 472 | 1,966 | 9,301 |
| | margin (%) | 24.3% | 12.0% | 8.3% | 16.6% |
| | 24/7 Operating Cost | | | (1,147) | (1,147) |
| | ESOP(Non Cash expense) | | | (455) | (455) |
| | EBITDA | 6,862 | 472 | 363 | 7,698 |
| | margin (%) | 24.3% | 12.0% | 1.5% | 13.8% |
| | EBIT | 5,239 | 118 | 230 | 5,587 |
| | margin (%) | 18.6% | 3.0% | 1.0% | 10.0% |
| | PBT | 5,113 | -45 | 88 | 5,155 |
| | margin (%) | 18.1% | - | 0.4% | 9.2% |
| PAT (Reported) | 3,851 | -43 | 88 | 3,896 | |
| YOY Growth | | | | | |
| Revenue | 16% | 24% | 20% | 18% | |
| EBITDA | 14% | 58% | - | 31% | |
| PAT | 7% | - | - | 36% | |

✓ Overall Consolidated Revenue grew by 18% to ₹ 66,055 mio.

✓ EBITDA grew by 31% to ₹ 10,109 mio.

✓ Consolidated PAT grew by 36% to ₹ 5,292 mio.

Commissioned 4 New Hospitals in FY26

New Units pre – operative expenses or losses in Q4FY26 ₹ 414 mio.

| Hospitals Commissioned | Census Beds | Beds Commissioned | Balance Beds to be Commissioned |
|--------------------------|-------------|-------------------|---------------------------------|
| Pune (Phase 1 & Phase 2) | 305 | 75 | 230 |
| Sonarpur, Kolkata | 220 | 25 | 195 |
| Gachibowli, Hyderabad | 300 | 55 | 245 |
| Defence Colony, Delhi | 30 | 30 | 0 |
| Total | 855 | 185 | 670 |

| | |
|-----------------------------|-------|
| Total Project Cost ₹ (Crs) | 1,590 |
| Balance to be Spent ₹ (Crs) | 400 |

Consolidated Financials FY26

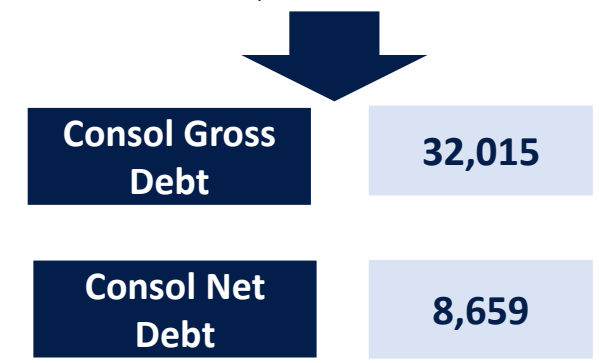


| ₹ Mio | Healthcare Services | Diagnostics & Retail Health | Digital Health & Pharmacy Distribution | Consol | |
|------------------------------------|------------------------|-----------------------------|--|---------------|---------------|
| FY26 | Total Revenues | 125,551 | 18,653 | 108,081 | 252,285 |
| | EBITDA (Pre 24 7 Cost) | 30,692 | 2,126 | 9,541 | 42,359 |
| | margin (%) | 24.4% | 11.4% | 8.8% | 16.8% |
| | 24/7 Operating Cost | | | (3,488) | (3,488) |
| | ESOP(Non Cash expense) | | | (1,178) | (1,178) |
| | EBITDA | 30,692 | 2,126 | 4,875 | 37,693 |
| | margin (%) | 24.4% | 11.4% | 4.5% | 14.9% |
| | EBIT | 24,221 | 723 | 3,987 | 28,932 |
| | margin (%) | 19.3% | 3.9% | 3.7% | 11.5% |
| | PBT | 23,170 | 5 | 3,434 | 26,609 |
| | margin (%) | 18.5% | | 3.2% | 10.5% |
| | PAT (Reported) | 16,280 | (102) | 3,238 | 19,415 |
| Exceptional Item [#] | (124) | | (68) | (192) | |
| PAT (excl Exceptional item) | 16,403 | (102) | 3,306 | 19,607 | |
| FY25 | Total Revenues | 111,475 | 15,535 | 90,930 | 217,940 |
| | EBITDA (Pre 24 7 Cost) | 27,005 | 1,538 | 7,533 | 36,076 |
| | margin (%) | 24.2% | 9.9% | 8.3% | 16.6% |
| | 24/7 Operating Cost | | | (4,781) | (4,781) |
| | ESOP(Non Cash expense) | | | (1,076) | (1,076) |
| | EBITDA | 27,005 | 1,538 | 1,676 | 30,219 |
| | margin (%) | 24.2% | 9.9% | 1.8% | 13.9% |
| | EBIT | 21,217 | 300 | 1,127 | 22,643 |
| | margin (%) | 19.0% | 1.9% | 1.2% | 10.4% |
| | PBT | 20,235 | (313) | 469 | 20,391 |
| | margin (%) | 18.2% | - | 0.5% | 9.4% |
| | PAT (Reported) | 14,260 | (270) | 469 | 14,459 |
| YOY Growth | | | | | |
| Revenue | 13% | 20% | 19% | 16% | |
| EBITDA | 14% | 38% | 191% | 25% | |
| PAT | 14% | - | - | 34% | |

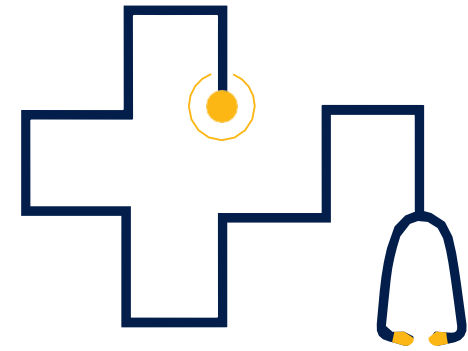
- ✓ Overall Consolidated Revenue grew by 16% to ₹ 252,285 mio.
- ✓ EBITDA grew by 25% to ₹ 37,693 mio.
- ✓ Consolidated PAT grew by 34% to ₹ 19,415 mio.

| | HCS | Health Co | AHLL |
|-------------------------------------|--------|-----------|-------|
| Gross Debt | 25,127 | 3,574 | 3,314 |
| Cash & Cash Equivalents* | 21,431 | 638 | 1,286 |
| Net Debt | 3,695 | 2,935 | 2,029 |

*Includes investments in Liquid funds and FDs of ₹ 15,242 mio.



[#]Exceptional Item: The New Labour Code effective from November 21, 2025, has necessitated a provision of ₹192 million increase in gratuity and leave liabilities



Healthcare Services

Hospitals

| ₹ Mio | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
|---------------------------------------|----------------|---------------|----------------|----------------|----------------|---------------|
| No of Hospitals | 49 | 45 | | 49 | 49 | |
| Operating beds | 8,131 | 8,025 | 1% | 8,131 | 8,025 | 1% |
| Occupancy | 68% | 67% | | 67% | 68% | |
| IP Discharges | 156,728 | 146,434 | 7% | 628,998 | 604,250 | 4% |
| ALOS | 3.19 | 3.30 | -3% | 3.17 | 3.32 | -4% |
| Avg revenue per In Patient (₹) | 187,208 | 171,358 | 9% | 178,434 | 162,902 | 10% |
| Revenue | 32,678 | 28,219 | 16% | 125,551 | 111,475 | 13% |
| EBITDA (Post Ind AS 116) | 7,806 | 6,862 | 14% | 30,692 | 27,005 | 14% |
| margin (%) | 23.9% | 24.3% | -43 bps | 24.4% | 24.2% | 22 bps |
| EBIT | 6,109 | 5,239 | 17% | 24,221 | 21,217 | 14% |
| margin (%) | 18.7% | 18.6% | 13 bps | 19.3% | 19.0% | 26 bps |
| PBT | 5,739 | 5,113 | 12% | 23,170 | 20,235 | 15% |
| PAT | 4,120 | 3,851 | 7% | 16,280 | 14,260 | 14% |
| Margin | 12.6% | 13.6% | -104 bps | 13.0% | 12.8% | 17 bps |

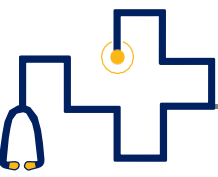
- ✓ Healthcare Services Revenue grew by 16% in Q4FY26 (Inpatient Volume grew by 7% ; Price of 4% and case mix of 5%)
- ✓ CONGO-T :- Volume grew by 8% while revenue grew by 18% in Q4FY26 driven by clinical intensity.
- ✓ Average Revenue per In patient grew by 9% to ₹187,208 in Q4FY26
- ✓ Commissioned 4 New Hospitals in FY26
New Units pre – operative expenses / losses in Q4FY26 is ₹ 414 mio. EBITDA margin of established units at 25.5% in Q4FY26 vs 24.4% in Q4FY25, expansion of 105 bps.

Capital employed
(ROCE – FY26)

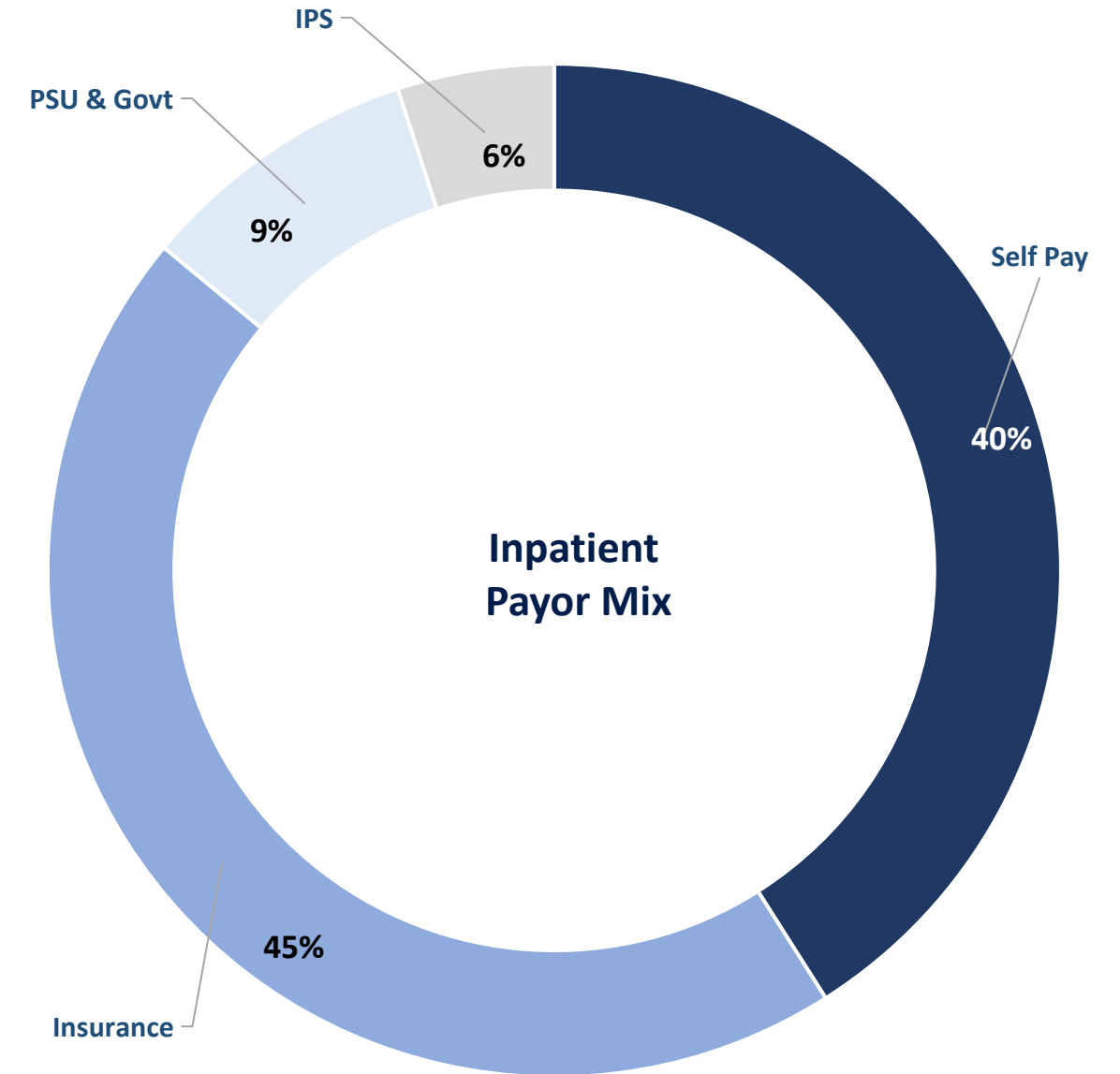
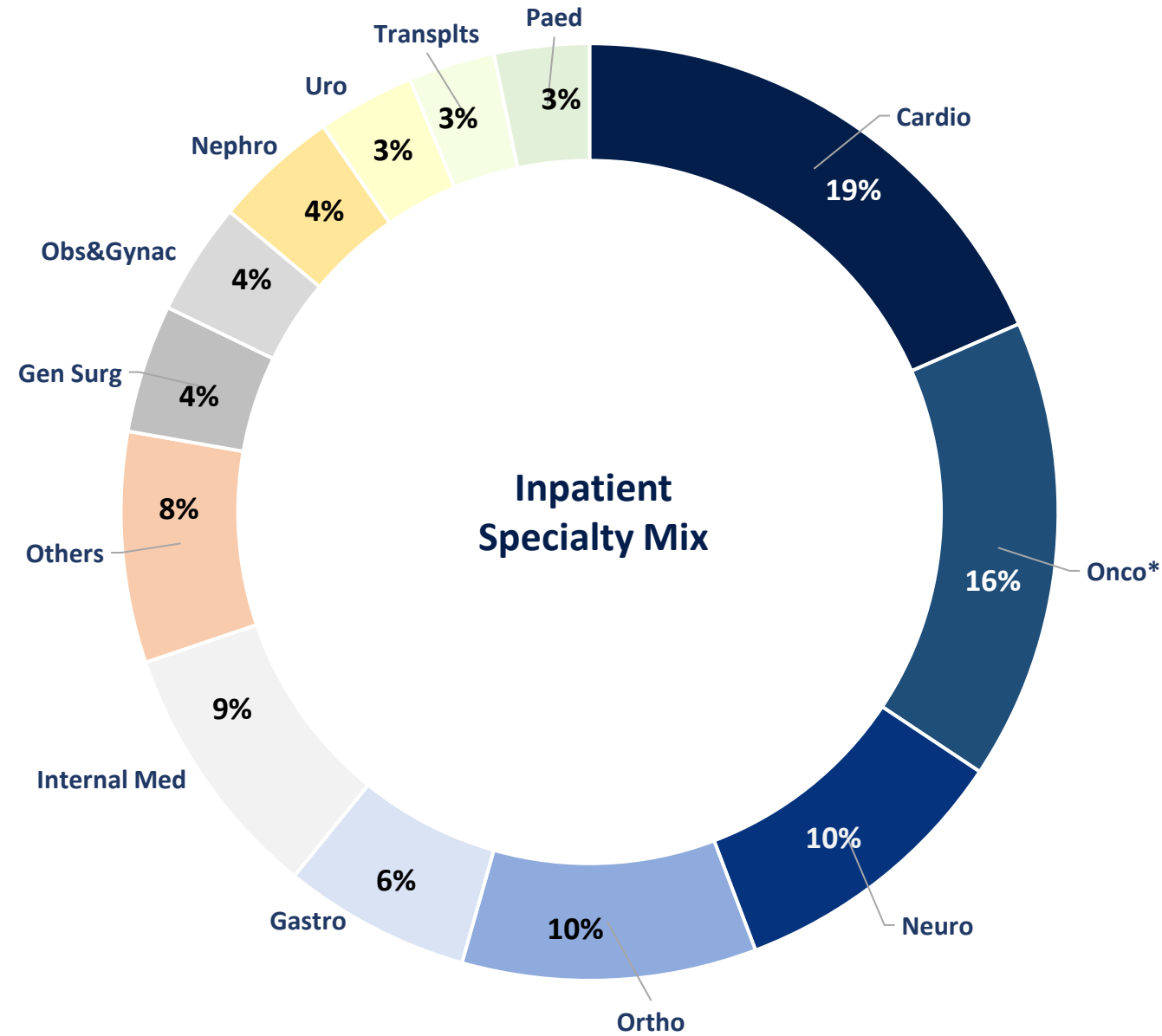
₹ 95,255

ROCE 25.4%

* capital employed excludes CWIP of ₹ 10,324 mio toward new projects under development



Inpatients Revenue Mix FY26



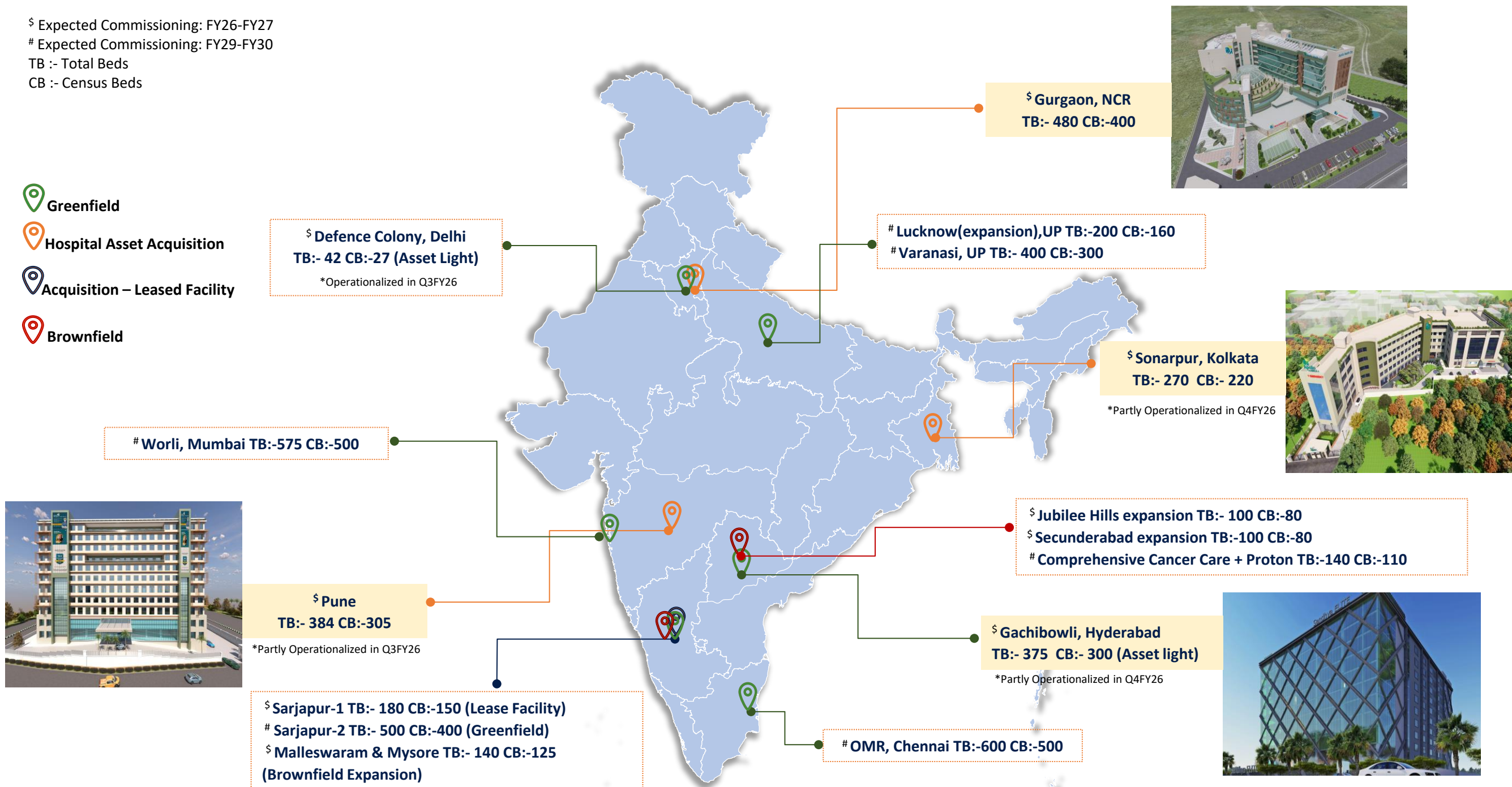
* Oncology includes Radiotherapy and Chemotherapy

Healthcare Services: Expansion Plan



§ Expected Commissioning: FY26-FY27
 # Expected Commissioning: FY29-FY30
 TB :- Total Beds
 CB :- Census Beds

- Greenfield
- Hospital Asset Acquisition
- Acquisition – Leased Facility
- Brownfield



Healthcare Services: Expansion Plan

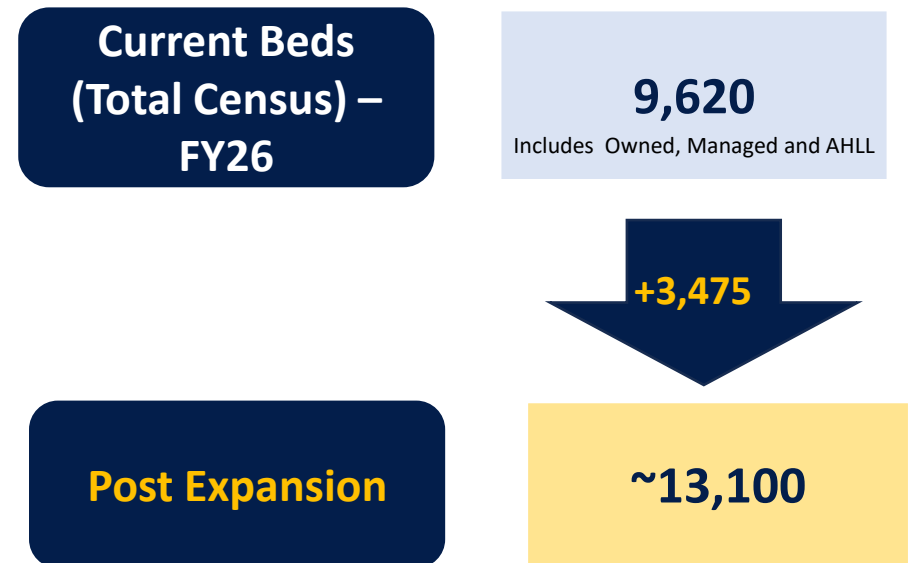


Commissioned 4 new hospitals (~855 Census beds); Operationalized 185 beds with balance 670 beds to be operationalized over the next 12-18 months.

| Location | Nature | Total Beds | Census Beds | Project Cost (in Crs) |
|--|-------------------------------|--------------|--------------|-----------------------|
| Expected commissioning : FY27 | | | | |
| Gurgaon, NCR | Hospital Asset Acquisition | 480 | 400 | ₹ 1,210 |
| Sarjapur-1 | Acquisition - Leased facility | 180 | 150 | ₹ 300 |
| Jubilee Hills (Expansion) | Brownfield | 100 | 80 | ₹ 230 |
| Secunderabad (Expansion) | Brownfield | 100 | 80 | ₹ 70 |
| Malleswaram & Mysore Expansion | Brownfield | 140 | 125 | ₹ 170 |
| Expected commissioning : FY27 | | 1,000 | 835 | ₹ 1,980 |
| Expected commissioning :FY29-FY30 | | | | |
| Worli, Mumbai | Greenfield | 575 | 500 | ₹ 1,315 |
| Sarjapur-2 | Greenfield | 500 | 400 | ₹ 944 |
| OMR, Chennai | Greenfield | 600 | 500 | ₹ 945 |
| Varanasi, U.P | Greenfield | 400 | 300 | ₹ 640 |
| Lucknow (Expansion), U.P | Brownfield | 200 | 160 | ₹ 320 |
| Hyderabad (Comprehensive Cancer Care + Proton) | Brownfield | 140 | 110 | ₹ 570 |
| Expected commissioning : FY29-FY30 | | 2,415 | 1,970 | ₹ 4,734 |
| Grand Total | | 3,415 | 2,805 | ₹ 6,714 |

Continue to evaluate bolt-on acquisitions in select Tier -1 cities & Metros

Total Project Cost of ~₹ 8,300 crs with Balance to be spent of ~₹5,100crs.



Healthcare Services : Operational Snapshot



- Metros:** Chennai, Hyderabad, Bangalore, Mumbai, Kolkata and Delhi
- Non Metros (includes Tier1 & Tier2 cities)** Ahmedabad, Bhubaneswar, Lucknow, Indore, Guwahati, Madurai, Trichy, Nellore, Vizag, Kakinada, Mysore, Nashik, Pune, Bilaspur, Rourkela, Karimnagar, Karur and Karaikudi.

| FY26 | 6 Metros | Non Metros |
|-----------------------------|----------|------------|
| Operating Beds | 4,662 | 3,469 |
| Occupancy | 70% | 63% |
| ARPP -IP[^] | 211,988 | 128,352 |

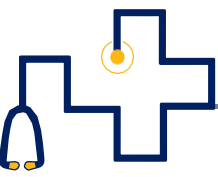
[^]Avg revenue per In Patient | Incls New Hospitals

| | Pan India | | | | | |
|--|-----------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 8,131 | 8,025 | 1.3% | 8,131 | 8,025 | 1.3% |
| Bed Occupancy Rate (%) | 68% | 67% | | 67% | 68% | |
| Inpatient volume | 156,728 | 146,434 | 7.0% | 628,998 | 604,250 | 4.1% |
| Inpatient ALOS (days) | 3.19 | 3.30 | -3.3% | 3.17 | 3.32 | -4.4% |
| Total Net Revenue (₹ mio)⁽¹⁾ | 35,566 | 30,788 | 15.5% | 137,403 | 121,819 | 12.8% |
| Avg revenue per In Patient | 187,208 | 171,358 | 9.2% | 178,434 | 162,902 | 9.5% |

Above includes New Hospitals

¹Revenue will differ from the consolidated revenues as this includes Delhi which is not consolidated under Ind AS 116 due to joint control

| | | |
|------------------------------------|-----|-----|
| Established Units Occupancy | 69% | 68% |
|------------------------------------|-----|-----|



Tamil Nadu Region



Metro:- Chennai ; Non Metro:- Madurai, Karur, Karaikudi, Trichy and Nellore



| | Tamil Nadu Region | | | | | |
|----------------------------|-------------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 1,988 | 2,068 | -3.9% | 1,988 | 2,068 | -3.9% |
| Bed Occupancy Rate (%) | 68% | 65% | | 67% | 64% | |
| Inpatient volume | 39,318 | 37,308 | 5.4% | 157,259 | 152,668 | 3.0% |
| Inpatient ALOS (days) | 3.09 | 3.23 | -4.3% | 3.08 | 3.15 | -2.1% |
| Total Net Revenue (₹ mio) | 10,684 | 9,405 | 13.6% | 41,497 | 37,231 | 11.5% |
| Avg revenue per In Patient | 214,598 | 197,159 | 8.8% | 206,302 | 187,628 | 10.0% |

FY26

Chennai

Operating Beds

1,323

Occupancy

69%

ARPP-IP ^

229,958

Others

Operating Beds

665

Occupancy

63%

ARPP-IP ^

147,274

Chennai

Current Beds

1,323

Total

1,988

Post Expansion

1,823

2,488

+500

Expansion Plan

| Location | Nature | Total Beds | Census Beds |
|--------------|------------|------------|-------------|
| OMR, Chennai | Greenfield | 600 | 500 |

^Avg revenue per In Patient

AP, Telangana Region

Metro:- Hyderabad; Non Metro:- Karimnagar, Vizag and Kakinada



| | AP, Telangana Region | | | | | |
|----------------------------|----------------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 1,345 | 1,240 | 8.5% | 1,345 | 1,240 | 8.5% |
| Bed Occupancy Rate (%) | 66% | 64% | | 64% | 67% | |
| Inpatient volume | 24,962 | 20,847 | 19.7% | 98,406 | 86,689 | 13.5% |
| Inpatient ALOS (days) | 3.18 | 3.40 | -6.6% | 3.20 | 3.48 | -8.0% |
| Total Net Revenue (₹ mio) | 5,638 | 4,652 | 21.2% | 21,717 | 18,304 | 18.6% |
| Avg revenue per In Patient | 192,387 | 188,698 | 2.0% | 187,952 | 177,356 | 6.0% |



| Expansion Plan | | | |
|--|--------------------------|------------|-------------|
| Location | Nature | Total Beds | Census Beds |
| Gachibowli, Hyderabad | Greenfield - Asset Light | 375 | 300 |
| Jubilee Hills (Expansion) | Brownfield | 100 | 80 |
| Secunderabad (Expansion) | Brownfield | 100 | 80 |
| Hyderabad (Comprehensive Cancer Care + Proton) | Brownfield | 140 | 110 |
| Total | | 715 | 570 |

FY26

| Hyderabad | | Others | |
|----------------|---------|----------------|---------|
| Operating Beds | 842 | Operating Beds | 503 |
| Occupancy* | 68% | Occupancy | 59% |
| ARPP-IP ^ | 196,171 | ARPP-IP ^ | 168,374 |

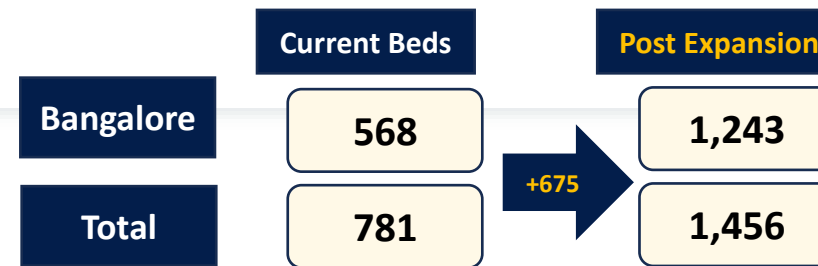
Hyderabad includes New Unit
*Established units Occupancy at 71%

#Beds operationalized in Q4FY26: Gachibowli – 55 beds

^Avg revenue per In Patient



| | Karnataka Region | | | | | |
|----------------------------|------------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 781 | 772 | 1.2% | 781 | 772 | 1.2% |
| Bed Occupancy Rate (%) | 72% | 70% | | 69% | 74% | |
| Inpatient volume | 17,452 | 16,278 | 7.2% | 69,071 | 69,499 | -0.6% |
| Inpatient ALOS (days) | 2.89 | 2.97 | -2.8% | 2.86 | 2.99 | -4.4% |
| Total Net Revenue (₹ mio) | 3,983 | 3,416 | 16.6% | 15,080 | 13,287 | 13.5% |
| Avg revenue per In Patient | 195,083 | 175,796 | 11.0% | 184,441 | 160,602 | 14.8% |



Expansion Plan

| Location | Nature | Total Beds | Census Beds |
|--------------------------------|-------------------------------|------------|-------------|
| Malleswaram & Mysore Expansion | Brownfield | 140 | 125 |
| Sarjapur-1 | Acquisition - Leased facility | 180 | 150 |
| Sarjapur-2 | Greenfield | 500 | 400 |
| Total | | 820 | 675 |

FY26

Bangalore

Operating Beds

568

Occupancy

69%

ARPP-IP ^

202,072

Others

Operating Beds

213

Occupancy

70%

ARPP-IP ^

132,068

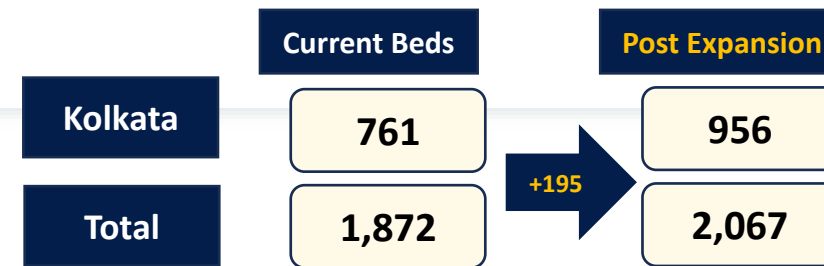
^Avg revenue per In Patient



Metro:- Kolkata; Non Metro:- Guwahati, Bhubaneshwar, Bilaspur and Rourkela



| | Eastern Region | | | | | |
|----------------------------|----------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 1,872 | 1,867 | 0.3% | 1,872 | 1,867 | 0.3% |
| Bed Occupancy Rate (%) | 77% | 73% | | 74% | 75% | |
| Inpatient volume | 35,098 | 32,885 | 6.7% | 139,532 | 134,041 | 4.1% |
| Inpatient ALOS (days) | 3.68 | 3.74 | -1.7% | 3.63 | 3.80 | -4.4% |
| Total Net Revenue (₹ mio) | 6,900 | 5,962 | 15.7% | 26,410 | 23,715 | 11.4% |
| Avg revenue per In Patient | 160,304 | 146,318 | 9.6% | 152,108 | 141,006 | 7.9% |



Expansion Plan

| Location | Nature | Total Beds | Census Beds |
|--------------------------------|----------------------------|------------|-------------|
| Sonarpur, Kolkata [#] | Hospital Asset Acquisition | 270 | 220 |

FY26

Kolkata

Operating Beds

761

Occupancy*

79%

ARPP-IP ^

227,104

Others

Operating Beds

1,111

Occupancy

71%

ARPP-IP ^

104,937

Kolkata includes New Unit
*Established units Occupancy at 81%

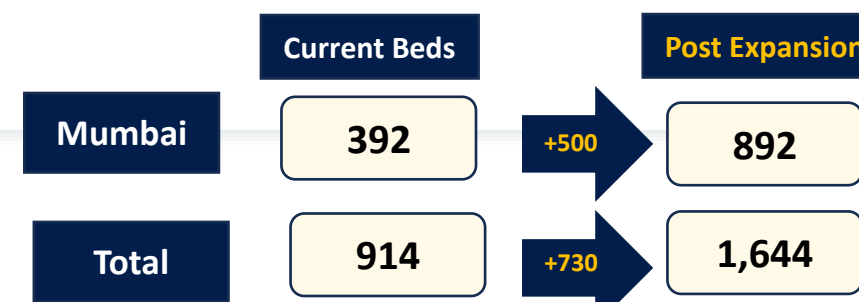
[#]Beds operationalized in Q4FY26: Sonarpur – 25 beds

Western Region

Metro:- Mumbai; Non Metro:- Nashik, Ahmedabad and Pune



| | Western Region | | | | | |
|----------------------------|----------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 914 | 876 | 4.3% | 914 | 876 | 4.3% |
| Bed Occupancy Rate (%) | 56% | 56% | | 56% | 58% | |
| Inpatient volume | 13,984 | 13,508 | 3.5% | 55,963 | 53,703 | 4.2% |
| Inpatient ALOS (days) | 3.30 | 3.27 | 1.0% | 3.33 | 3.48 | -4.2% |
| Total Net Revenue (₹ mio) | 2,944 | 2,478 | 18.8% | 10,925 | 9,448 | 15.6% |
| Avg revenue per In Patient | 175,751 | 153,270 | 14.7% | 163,654 | 145,193 | 12.7% |



Expansion Plan

| Location | Nature | Total Beds | Census Beds |
|---------------------------------------|----------------------------|------------|-------------|
| Pune (Phase 1 & Phase 2) [#] | Hospital Asset Acquisition | 384 | 305 |
| Worli, Mumbai | Greenfield | 575 | 500 |
| Total | | 959 | 805 |

FY26

Mumbai

Operating Beds

392

Occupancy

66%

ARPP-IP [^]

196,385

Others

Operating Beds

522

Occupancy*

48%

ARPP-IP [^]

129,736

Others includes New Unit

*Established units Occupancy at 52%

[^]Avg revenue per In Patient

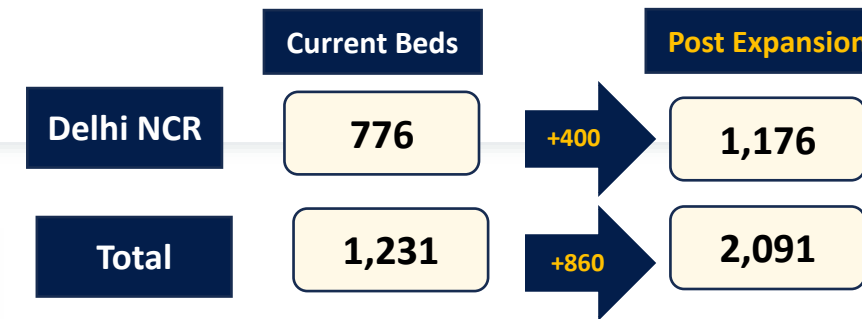
[#]Beds operationalized in Q3FY26: Pune – 75 beds

Northern Region

Metro:- Delhi; Non Metro:- Lucknow and Indore



| | Northern Region | | | | | |
|----------------------------|-----------------|---------|-------|---------|---------|-------|
| | Q4FY26 | Q4FY25 | YoY | FY26 | FY25 | YoY |
| Operating Beds | 1,231 | 1,202 | 2.4% | 1,231 | 1,202 | 2.4% |
| Bed Occupancy Rate (%) | 66% | 70% | | 68% | 73% | |
| Inpatient volume | 25,914 | 25,608 | 1.2% | 108,767 | 107,650 | 1.0% |
| Inpatient ALOS (days) | 2.83 | 2.97 | -4.6% | 2.81 | 2.97 | -5.1% |
| Total Net Revenue (₹ mio) | 5,417 | 4,876 | 11.1% | 21,774 | 19,834 | 9.8% |
| Avg revenue per In Patient | 177,543 | 162,100 | 9.5% | 169,609 | 156,718 | 8.2% |



FY26

Delhi NCR

Operating Beds

776

Occupancy

70%

ARPP-IP ^

199,880

Delhi NCR includes New Unit
*Established units Occupancy at 73%

Others

Operating Beds

455

Occupancy

65%

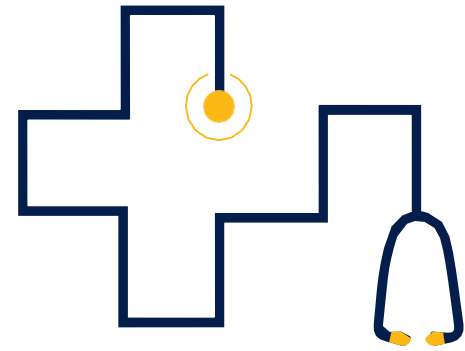
ARPP-IP ^

125,815

Expansion Plan

| Location | Nature | Total Beds | Census Beds |
|--------------------------|----------------------------|--------------|-------------|
| Gurgaon, NCR | Hospital Asset Acquisition | 480 | 400 |
| Varanasi, U.P | Greenfield | 400 | 300 |
| Lucknow (Expansion), U.P | Brownfield | 200 | 160 |
| Defence Colony, Delhi # | Greenfield - Asset Light | 42 | 30 |
| Total | | 1,122 | 890 |

#Beds operationalized in Q3FY26: Defence Colony – 30 beds



Diagnosics & Retail Health

Apollo Health & Lifestyle Ltd

Primary Care



- ▶ Core revenues of Primary Care grew by ~15% YoY in FY26
- ▶ Preventive Health-checkups volume grew by ~28% YoY in FY26
- ▶ Launched International Franchise Clinic in Dhaka; Launched ProHealth in Dubai
- ▶ Net addition of 3 Owned Clinics & 21 Dialysis Centres in FY26

Diagnostics



- ▶ Net addition of 10 Satellite Labs & 279 Collection Centers to the network
- ▶ Wellness segment grew by ~34% YoY in FY26 - ~21% of Diagnostics revenue
- ▶ Implemented AI-enabled Auto Validation (AV) in newly launched CRL
 - ▶ achieved an average of 77% auto-verification across 164 tests covering 6 clinical specialties
 - ▶ processed 8.6 mn+ tests so far
- ▶ Obtained NABL accreditation for 600+ tests in CRL along with CAP in GRL

Specialty Care



- ▶ Spectra: ~4% YoY revenue growth in FY26
- ▶ Cradle: ~11% YoY revenue growth in FY26
- ▶ Fertility: ~6% YoY revenue growth in FY26

| | Primary Care | Diagnostics | Specialty Care | Corporate / Intra Group | AHLL | |
|---------------|-------------------|--------------|----------------|-------------------------|------|--------------|
| Q4FY26 | Revenue | 1,299 | 1,939 | 1,892 | -236 | 4,895 |
| | EBITDA | 217 | 273 | 346 | -89 | 747 |
| | margin (%) | 16.7% | 14.1% | 18.3% | | 15.3% |
| | EBIT | 145 | 206 | 141 | -93 | 399 |
| | PAT | 115 | 198 | -23 | -145 | 146 |
| Q4FY25 | Revenue | 1,150 | 1,278 | 1,708 | -197 | 3,940 |
| | EBITDA | 268 | 116 | 197 | -109 | 472 |
| | margin (%) | 23.3% | 9.1% | 11.5% | | 12.0% |
| | EBIT | 194 | 57 | -16 | -117 | 118 |
| | PAT | 145 | 43 | -309 | 59 | -62 |
| Growth | | | | | | |
| Revenue | 13% | 52% | 11% | - | 24% | |
| EBITDA | -19% | 136% | 75% | - | 58% | |

- ✓ AHLL revenue & EBITDA grew by 24% & 58% YoY in Q4 FY26 respectively; primarily driven by 52% YoY growth in Diagnostics
- ✓ Specialty care revenue and EBITDA grew by 11% and 75% YoY in Q4 FY26 respectively

| | Primary Clinics | Sugar Clinics | Dental Clinics | Dialysis | Diagnostics | Spectra ¹ | Birthing Centers ^{1*} | Total |
|------------------------|-----------------|---------------|----------------|----------|------------------|----------------------|--------------------------------|--------|
| Network | 316 | 78 | 280 | 167 | 2,501 | 23 | 34 | 3,401 |
| Footfalls / Day | 2,705 | 570 | 216 | 2,703 | 23,908 | 76 | 122 | 34,283 |
| Gross ARPP | 2,577 | 3,295 | 7,713 | 1,649 | 787 [#] | 110,719 | 75,972 | 1,620 |

| | | Primary Care | Diagnostics | Specialty Care | Corporate / Intra Group | AHLL |
|---------------|-------------------|--------------|--------------|----------------|-------------------------|--------------|
| FY26 | Revenue | 4,958 | 7,058 | 7,502 | -866 | 18,653 |
| | EBITDA | 851 | 802 | 990 | -517 | 2,126 |
| | margin (%) | 17.2% | 11.4% | 13.2% | | 11.4% |
| | EBIT | 564 | 506 | 182 | -529 | 723 |
| | PAT | 433 | 467 | -423 | -625 | -149 |
| FY25 | Revenue | 4,277 | 5,000 | 6,966 | -706 | 15,535 |
| | EBITDA | 844 | 523 | 773 | -602 | 1,538 |
| | margin (%) | 19.7% | 10.5% | 11.1% | | 9.9% |
| | EBIT | 557 | 342 | 8 | -607 | 300 |
| | PAT | 435 | 309 | -515 | -622 | -393 |
| Growth | | | | | | |
| | Revenue | 16% | 41% | 8% | - | 20% |
| | EBITDA | 1% | 54% | 28% | - | 38% |

✓ AHLL revenue & EBITDA grew by 20% & 38% YoY in FY26 respectively; primarily driven by 41% YoY growth in Diagnostics

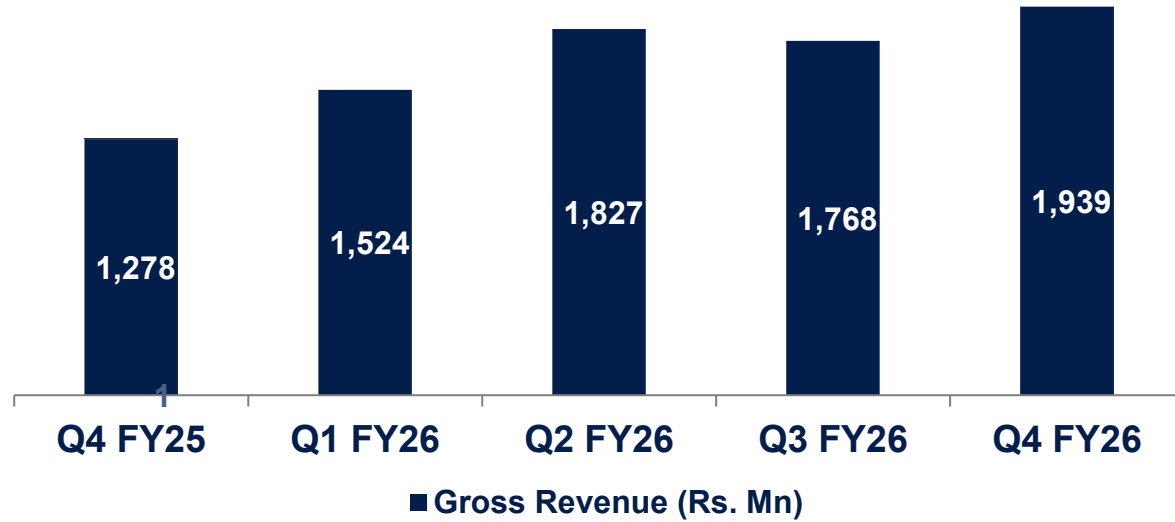
✓ Specialty care revenue and EBITDA grew by 8% and 28% YoY in FY26 respectively

| | Primary Clinics | Sugar Clinics | Dental Clinics | Dialysis | Diagnostics | Spectra ¹ | Birthing Centers ^{1*} | Total |
|------------------------|-----------------|---------------|----------------|----------|------------------|----------------------|--------------------------------|--------|
| Network | 316 | 78 | 280 | 167 | 2,501 | 23 | 34 | 3,401 |
| Footfalls / Day | 2,685 | 549 | 230 | 2,646 | 23,276 | 83 | 125 | 33,461 |
| Gross ARPP | 2,488 | 3,349 | 6,987 | 1,642 | 741 [#] | 107,839 | 81,677 | 1,608 |

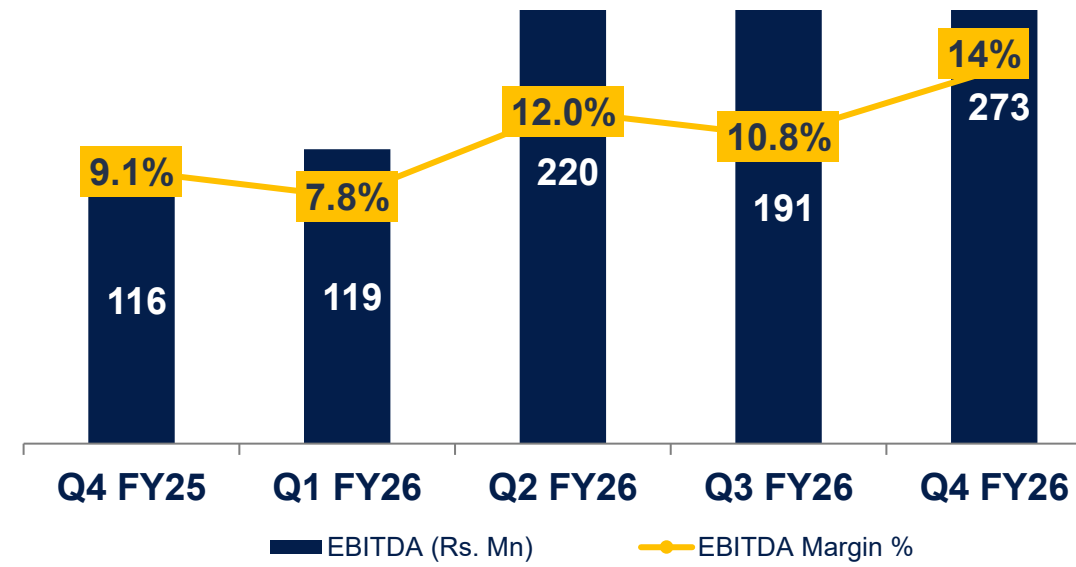
Diagnostics : Key Parameters



Gross Revenue (INR Mn)



EBITDA (INR Mn)¹



Operational footprint (as of March 31, 2026)

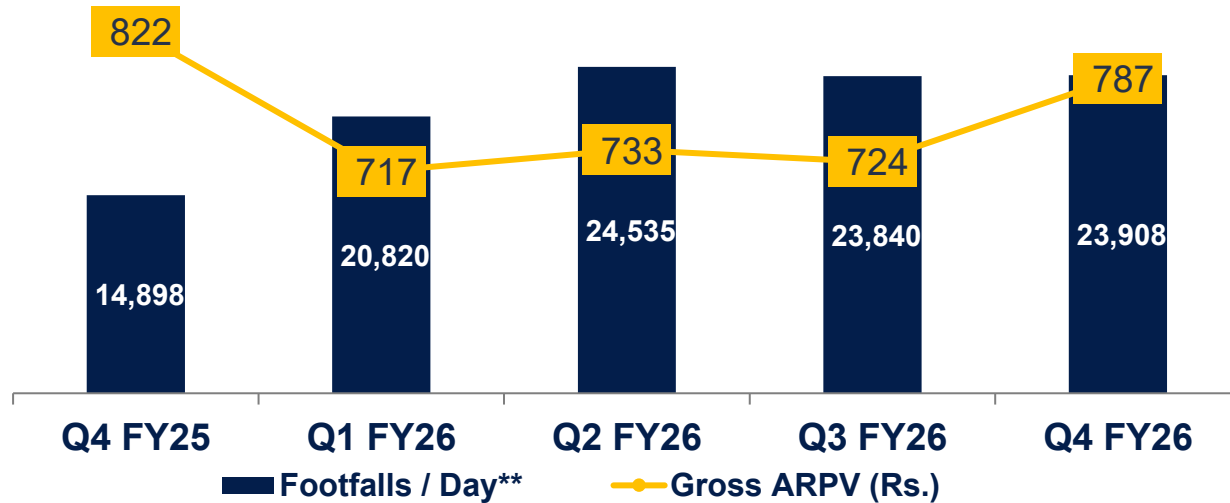
~430+ Cities presence

114 Labs

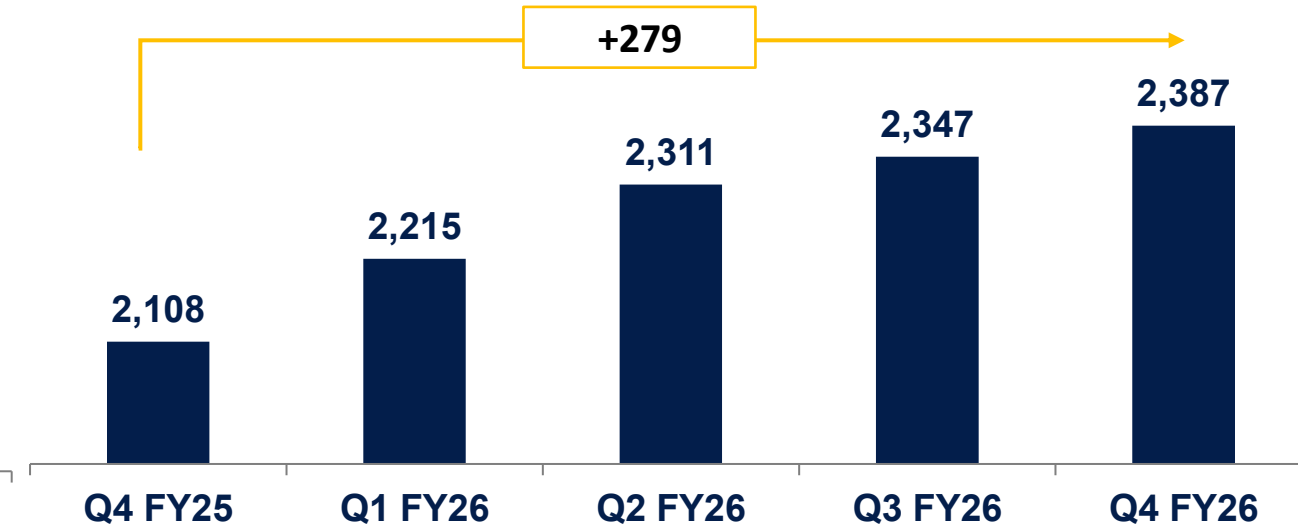
2,350+ Collection Centres

3,750+ Pick-up Points (PUPs)

Avg. Footfalls per day & Avg. gross realization per patient (INR)*

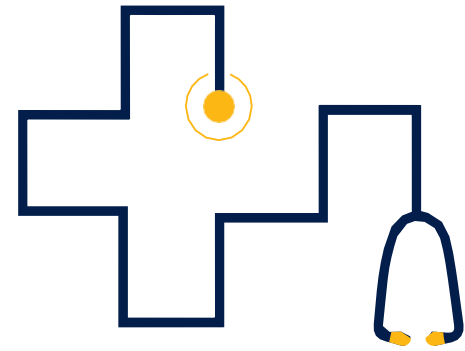


Network Growth – Collection Centers



1. EBITDA post IND AS 116;

* Footfalls and ARPV for diagnostics represent outpatient / external business



Digital Health & Pharmacy Distribution Apollo HealthCo

India's Largest Omni-Channel Healthcare Platform



Apollo 247 Digital Platform

~47 Mn+ Registrations

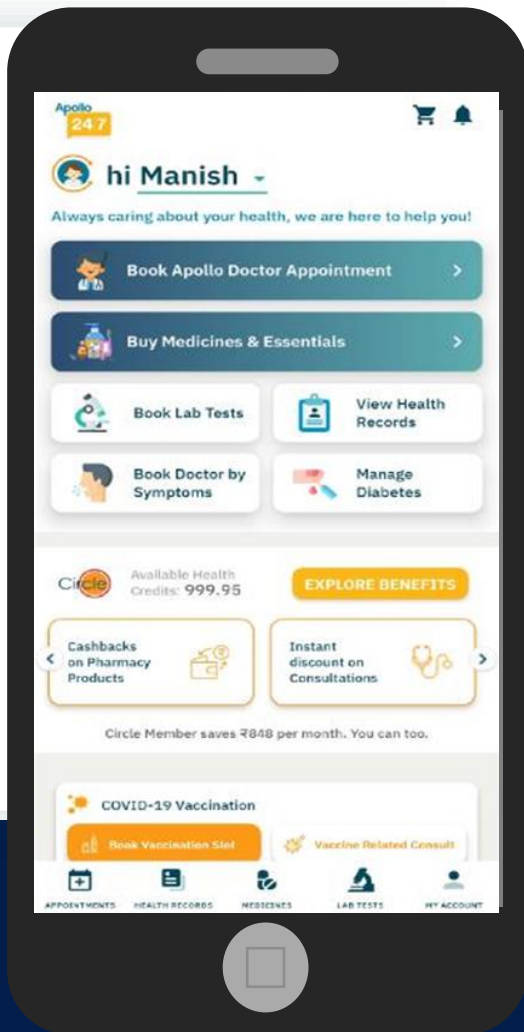
~14,550+ Doctors

Daily Active Users ~9 Lakh

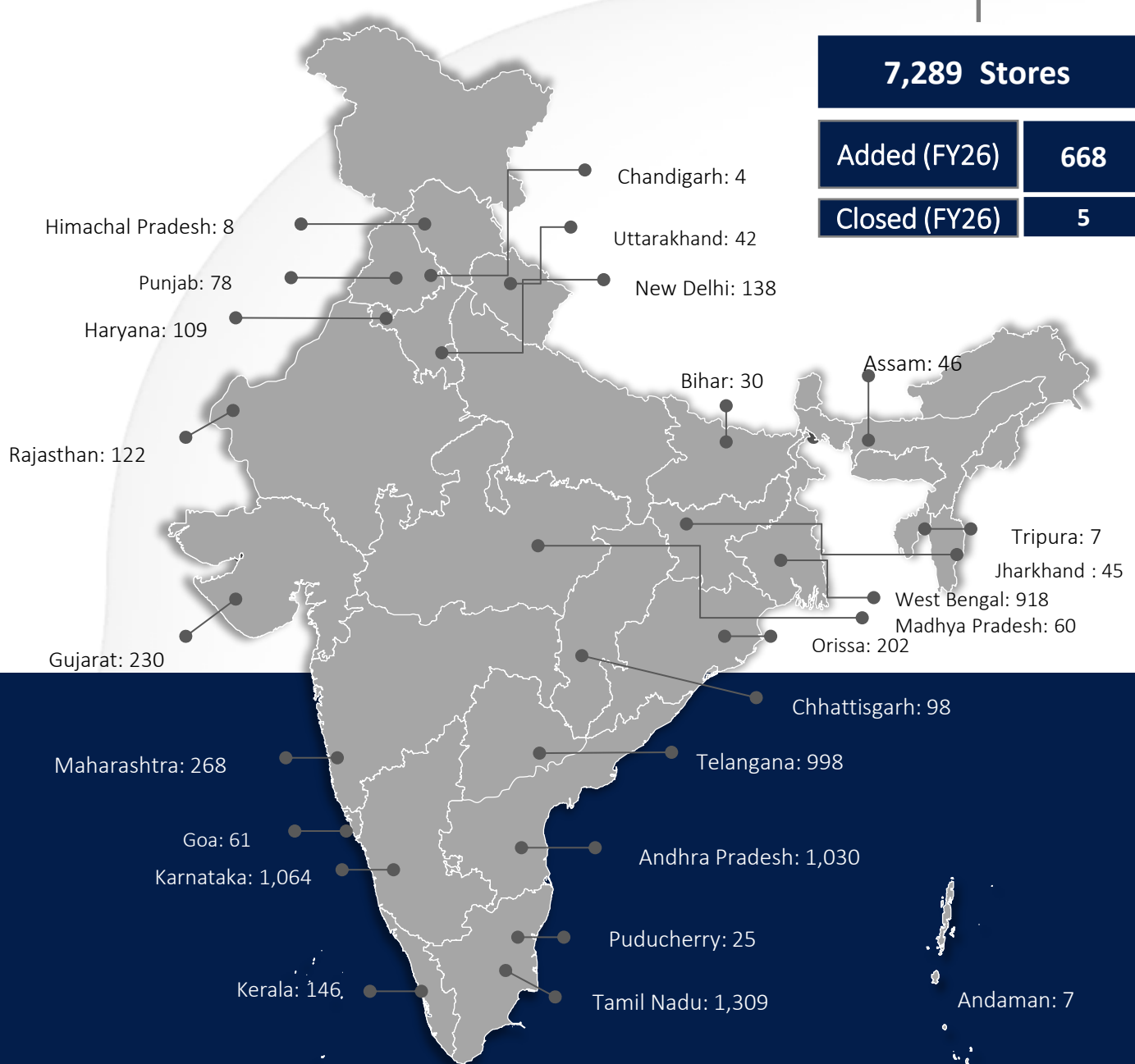
Daily Consultations ~15,000

Daily Medicine Orders ~51,600

Daily Sample Collections ~2,800+



Apollo Pharmacy Platform



| | |
|----------------------|------------|
| 7,289 Stores | |
| Added (FY26) | 668 |
| Closed (FY26) | 5 |

~15.2%
Omni Private label / generics mix - FY26

- Virtual Doctor Consultation
- Online Booking : Hospitals & Diagnostics
- Online Medicine delivery
- Insurance
- Patient e-health records
- Condition management

| ₹ Mio | | Offline Pharmacy Distribution | Online Pharmacy Distribution & Apollo 247 | Total HealthCo |
|------------------------|------------------------|-------------------------------|---|----------------|
| Q4FY26 | Total Revenues | 25,184 | 3,298 | 28,482 |
| | EBITDA (Pre 24 7 Cost) | 1,947 | 568 | 2,515 |
| | margin (%) | 7.7% | 17.2% | 8.8% |
| | 24/7 Operating Cost | | -732 | -732 |
| | ESOP(Non Cash expense) | | -227 | -227 |
| | EBITDA | 1,947 | -391 | 1,556 |
| | margin (%) | 7.7% | - | 5.5% |
| | EBIT | | | 1,357 |
| | PBT | | | 1,260 |
| | PAT (Reported) | | | 1,076 |
| Q4FY25 | Total Revenues | 20,844 | 2,919 | 23,763 |
| | EBITDA (Pre 24 7 Cost) | 1,616 | 350 | 1,966 |
| | margin (%) | 7.8% | 12.0% | 8.3% |
| | 24/7 Operating Cost | | -1,147 | -1,147 |
| | ESOP(Non Cash expense) | | -455 | -455 |
| | EBITDA | 1,336 | -1,219 | 117 |
| | margin (%) | 6.4% | - | 0.5% |
| | EBIT | | | 230 |
| | PBT | | | 88 |
| | PAT (Reported) | | | 88 |
| Revenue | 21% | 13% | 20% | |
| EBITDA (Pre 24 7 Cost) | 20% | 62% | 28% | |

HealthCo (Q4' FY26 vs Q4' FY25)

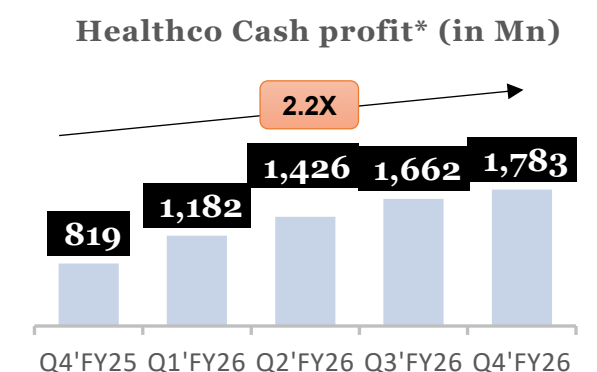
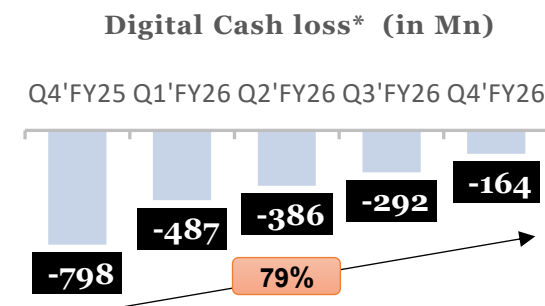
- Health Co Revenue growth @22% growth in Q4' FY26 vs Q4' FY25 excluding closure of non profitable corporate partner
- PAT increased 12x to Rs. 1,076 Mn in Q4'FY 26, compared to Rs. 88 Mn in Q4'FY25.
- Lowest Digital cash loss of Rs 163 Mn in Q4'FY26, reduction by Rs 634 Mn Year over year
- Digital Revenue growth @ 29% excluding closure of non profitable corporate partner

Apollo Telehealth (under AHEL)

- Generated Revenue of Rs 144 Mn, with EBITDA of Rs 8 mn for Q4'FY26

Digital Operational Metrics :

- Platform GMV (20% YoY Growth) : Rs 5,281 Mn in Q4' FY26, over Rs. 4,405 Mn Q4' FY25
- IP/OP GMV remains stable year over year @ Rs 1,134 Mn for Q4'FY 26.
- Consistent source for new customer acquisition (Polygon & Omni Acquisition strategy)
- Continuous Improvement in quantitative parameters in Q4' FY26 vs Q4' FY25:
 - 15% YoY growth in Online Pharma Transactions
 - 18% YoY growth in Transacting users



*Cash loss/profit is EBITDA post Ind As excluding ESOP expense

| ₹ Mio | | Offline Pharmacy Distribution | Online Pharmacy Distribution & Apollo 247 | Total HealthCo |
|------------------------|------------------------|-------------------------------|---|----------------|
| FY26 | Total Revenues | 95,279 | 12,802 | 108,081 |
| | EBITDA (Pre 24 7 Cost) | 7,383 | 2,159 | 9,541 |
| | margin (%) | 7.7% | 16.9% | 8.8% |
| | 24/7 Operating Cost | | -3,488 | -3,488 |
| | ESOP(Non Cash expense) | | -1,178 | -1,178 |
| | EBITDA | 7,383 | -2,507 | 4,875 |
| | margin (%) | 7.7% | - | 4.5% |
| | EBIT | | | 3,987 |
| | PBT | | | 3,434 |
| | PAT (Reported) | | | 3,248 |
| FY25 | Total Revenues | 80,143 | 10,787 | 90,930 |
| | EBITDA (Pre 24 7 Cost) | 6,124 | 1,409 | 7,533 |
| | margin (%) | 7.6% | 13.1% | 8.3% |
| | 24/7 Operating Cost | | -4,781 | -4,781 |
| | ESOP(Non Cash expense) | | -1,076 | -1,076 |
| | EBITDA | 6,124 | -4,449 | 1,676 |
| | margin (%) | 7.6% | - | 1.8% |
| | EBIT | | | 1,127 |
| | PBT | | | 469 |
| | PAT (Reported) | | | 469 |
| Revenue | 19% | 19% | 19% | |
| EBITDA (Pre 24 7 Cost) | 21% | 53% | 27% | |

HealthCo (FY26 vs FY25)

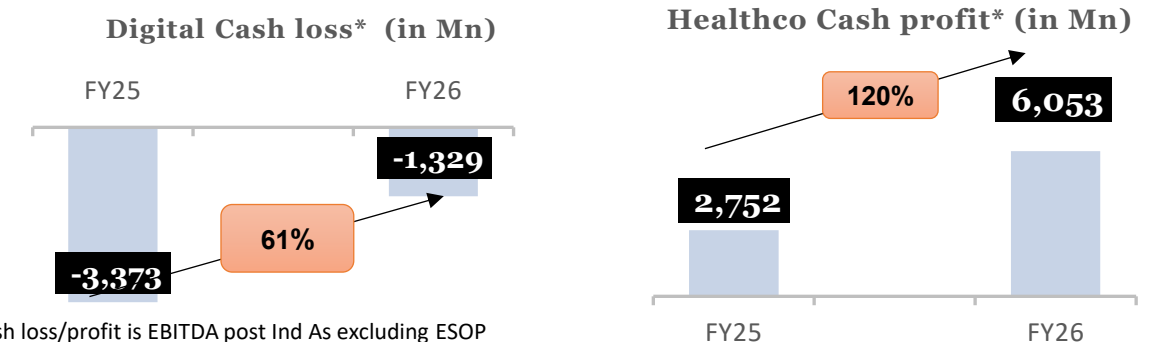
- 20% growth in revenue in FY26 vs FY25 excluding closure of non profitable corporate partner
- PAT increased 7x to Rs. 3,248 Mn in FY26, compared to Rs. 469 Mn in FY25.
- Digital Revenue growth @ 31% excluding closure of non profitable corporate partner

Apollo Telehealth (under AHEL)

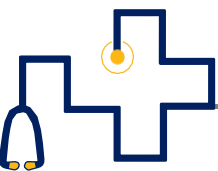
- Generated Revenue of Rs 625 Mn, with EBITDA of Rs 2 mn for FY26

Digital Operational Metrics :

- Platform GMV (24% YoY Growth): Rs.20,374 Mn in FY'26, over FY'25 (16,389 Mn)
- IP/OP GMV @ Rs 5,416Mn for FY'26 over FY'25 (Rs 5,000 Mn)
- Consistent source for new customer acquisition (Polygon & Omni Acquisition strategy)
- Continuous Improvement in quantitative parameters in FY26 vs FY25:
 - 26% YoY growth in Online Pharma Transactions
 - 27% YoY growth in Transacting users



*Cash loss/profit is EBITDA post Ind As excluding ESOP expense



NCLT has directed shareholders' meeting to be convened on 24th June 2026, for scheme approval

- Proposes to undertake below transactions sequentially, via a scheme of arrangement, subject to requisite corporate and regulatory approvals

Step 1

- Demerger of Omnichannel pharmacy distribution (OCP) and Apollo 24|7 digital platform (shares of AHEL in Apollo Healthco Ltd) & remote telehealth division of AHEL into New Co

Step 2

- Amalgamation of Apollo Healthco Ltd with and into New Co

Step 2

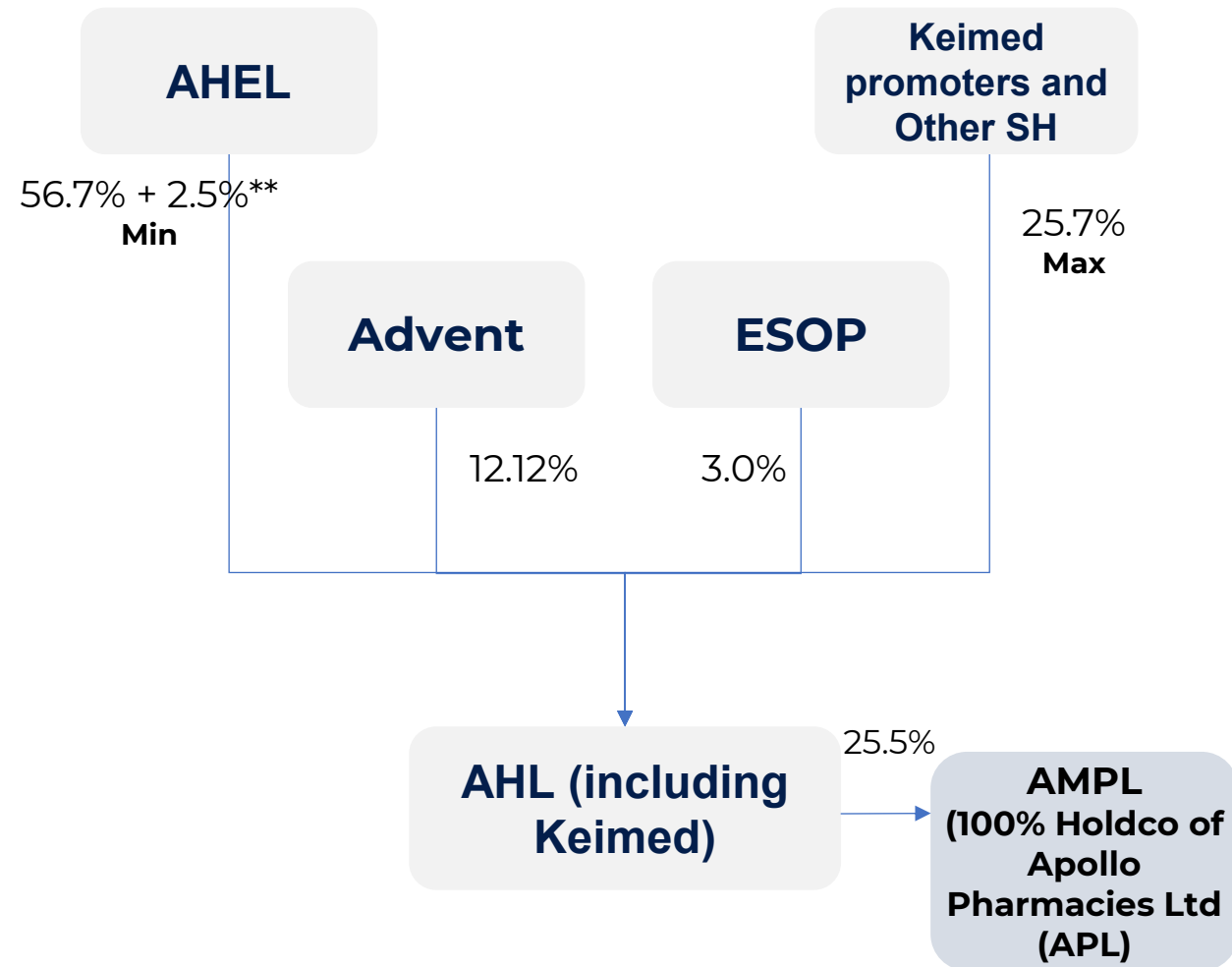
- Amalgamation of Keimed Private Limited with and into New Co

**Upon effectiveness of the Scheme (Post Shareholder and NCLT approval),
New Co to become an 'Indian Owned and Controlled Company' (IOCC), and apply for listing on stock exchanges**

Composite scheme: Shareholding Structure

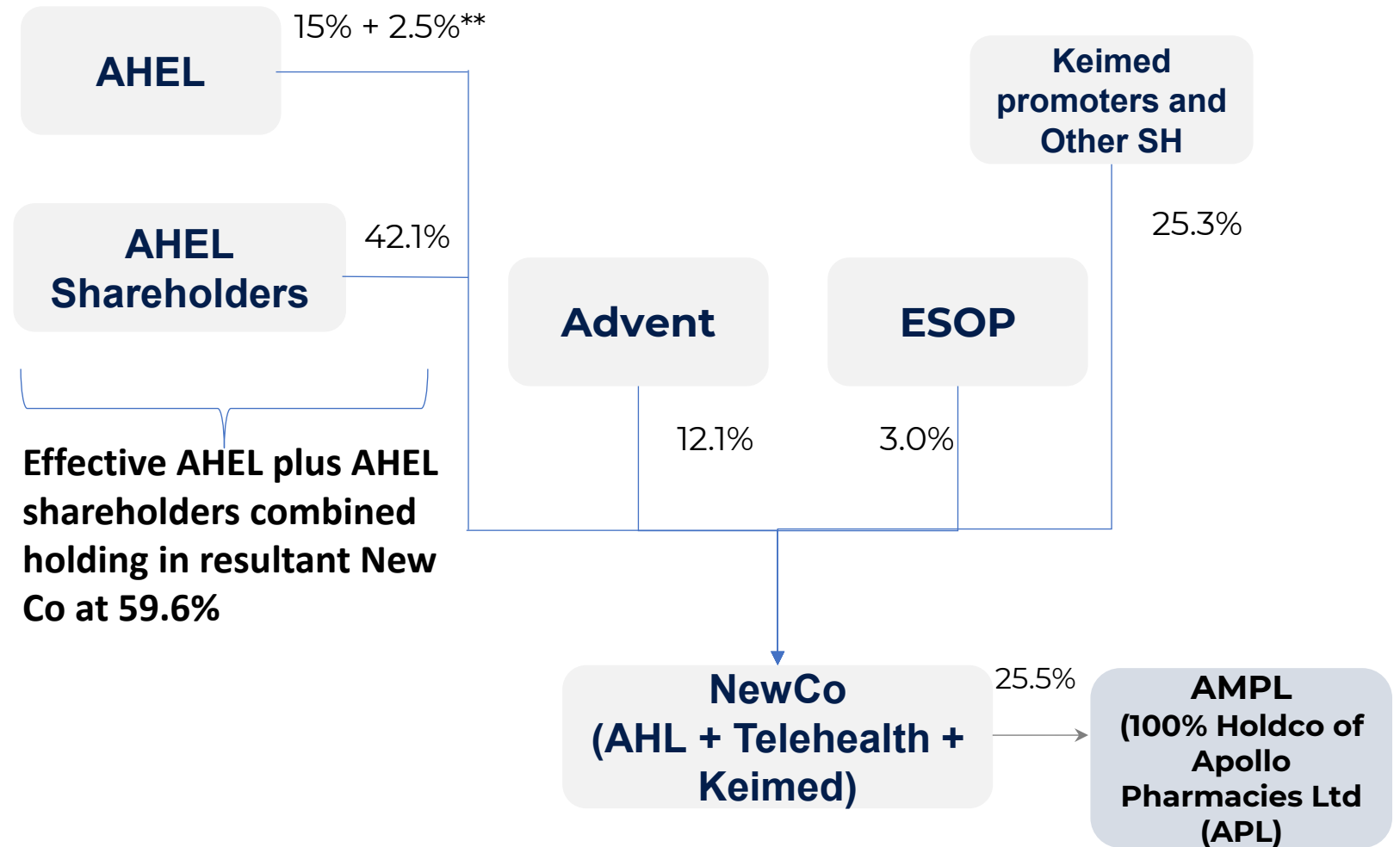


Shareholder approved Resultant Group Structure in August 2024



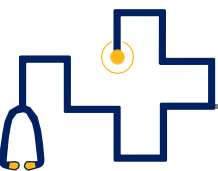
Resultant Group Structure Proposed Now (Post all approvals)

- Automatic listing of New Co
- Direct participation of AHEL shareholders in New Co



Estimated Listing by Q4FY27 post all approvals.

** Includes economic interest of AHEL holding of 49% in FHPL; AHEL effective economic interest through FHPL post merger/ demerger process is ~ 2.5%.



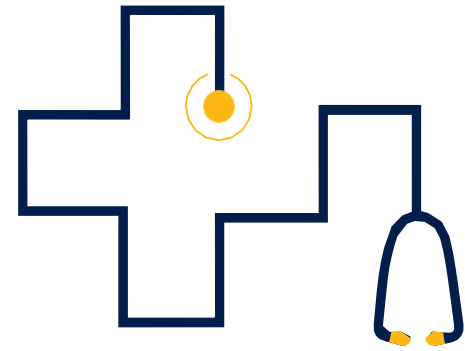
Combined Financials Metrics | Snapshot FY26



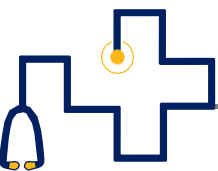
(₹ mio)

| | FY24 | FY25 | Q1'FY26 | + | Q2'FY26 | + | Q3'FY26 | + | Q4'FY26 | = | Combined FY26 |
|----------------------|---------|---------|---------|---|---------|---|---------|---|---------|---|---------------|
| Revenue | 137,701 | 163,772 | 43,712 | | 47,134 | | 49,656 | | 49,865 | | 1,90,366 |
| EBITDA, Pre INDAS | 9,614 | 11,180 | 3,178 | | 3,321 | | 3,747 | | 3,503 | | 13,749 |
| EBITDA % | 7.0% | 6.8% | 7.3% | | 7.0% | | 7.5% | | 7.0% | | 7.2% |
| 24/7 Operating cost | -6,186 | -4,781 | -963 | | -935 | | -859 | | -732 | | -3,488 |
| ESOP Non Cash charge | -891 | -1,076 | -245 | | -324 | | -383 | | -227 | | -1,178 |
| EBITDA, Pre IndAS | 2,533 | 5,322 | 1,971 | | 2,062 | | 2,506 | | 2,544 | | 9,083 |
| EBITDA % | 1.8% | 3.2% | 4.5% | | 4.4% | | 5.0% | | 5.1% | | 4.8% |
| Excluding Digital | 6.7% | 6.4% | | | | | | | | | 6.5% |

Company expects to achieve INR 250 bn of run rate annualized revenue in Q4 FY27 with EBITDA a range of ~6.5% - 7.0%



Annexure



Basis of Consolidation



| AHEL Standalone Hospitals (100% Ownership) | Location |
|--|-------------|
| Chennai Main | Chennai |
| ACI - Chennai | Chennai |
| Tondiarpet - Chennai | Chennai |
| FirstMed - Chennai | Chennai |
| Apollo Children's Hospital | Chennai |
| Apollo Specialty, Vanagaram | Chennai |
| ASH Perungudi | Chennai |
| Women & Child, Shafee Mohammed Road | Chennai |
| Apollo Proton & Cancer care | Chennai |
| Madurai | Madurai |
| Karur | Karur |
| Karaikudi | Karaikudi |
| Trichy | Trichy |
| Nellore | Nellore |
| Hyderabad | Hyderabad |
| Bilaspur | Bilaspur |
| Rourkela | Odisha |
| Mysore | Mysore |
| Vizag (old & new) | Vizag |
| Karim Nagar | Karim Nagar |
| Bhubaneswar | Bhubaneswar |
| Jayanagar | Bangalore |
| Nashik | Nashik |
| Malleswaram | Bangalore |
| Navi Mumbai | Mumbai |
| Pune | Pune |
| Defence Colony, Delhi | Delhi |

| Subsidiaries | Location | Description | AHEL Ownership |
|--|--------------|---|----------------|
| Material Subs | | | |
| Apollo Health Co limited | India | Digital Omni-Channel Healthcare services Platform | 99.68% |
| Apollo Health and Lifestyle Ltd. | India | Clinics, Diagnostics and Daycare | 68.84% |
| Apollo Multispeciality Hospitals Ltd. | Kolkata | Hospital | 100.00% |
| Apollo Medics | Lucknow | Hospital | 51.00% |
| Imperial Hospital and Research Centre Ltd. | Bangalore | Hospital | 90.00% |
| Apollo Hospitals International Ltd. | Ahmedabad | Hospital | 50.00% |
| Assam Hospitals Ltd | Assam | Hospital | 76.20% |
| Apollo Rajshree Hospital | Indore | Hospital | 54.63% |
| Samudra Healthcare Enterprises Ltd. | Kakinada | Hospital | 100.00% |
| Other Subs | | | |
| Apollo Hospitals (UK) Ltd | UK | UK Hold Co | 100.00% |
| AB Medical Centres Limited | Chennai | Infrastructure | 100.00% |
| Total Health | India | CSR | 100.00% |
| Apollo Hospitals Singapore.PTE Limited | Singapore | Singapore Hold Co | 100.00% |
| Future Parking Pvt Ltd | Chennai | Infrastructure | 100.00% |
| Apollo Home Health care Ltd | India | Paramedical Services | 74.00% |
| Pinakini Hospitals Ltd. | Nellore | Hospital | 80.87% |
| Sapien Biosciences Pvt Ltd | Hyderabad | Biobanking tissues | 70.00% |
| Apollo Lavasa Health Corporation Ltd | Maharashtra | Hospital | 51.00% |
| Apollo Hospitals North Limited | Gurgaon | Hospital | 100.00% |
| Apollo Hospitals Worli LLP | Mumbai | Hospital | 90.10% |
| Health Axis | Hyderabad | Healthcare Technologies and Remote healthcare | 69.99% |
| Kerala First Health Services Private Limited | Kerala | Hospital | 60.00% |
| Apollo Gleneagles PET-CT Pvt Ltd (w.e.f 30 th Sep 2025) | Hyderabad | Diagnostics | 100.00% |
| Apollo HealthTech | India | Digital Omni-Channel Healthcare services Platform | 100.00% |
| Associates | | | |
| Indraprastha Medical Corporation Ltd. | Delhi, Noida | Hospital | 22.03% |
| Family Health Plan Ltd. | India | TPA, Health Insurance | 49.00% |
| ApoKos Rehab Pvt Ltd | Hyderabad | Rehab Centre | 50.00% |
| Stemcyte India Therapeutics Pvt Ltd | India | Stemcell Banking | 37.75% |



AHEL Standalone (post IND AS 116)



Balance sheet

| | | |
|---|---|--------|
| Right of use Asset as of 31 st March, 2025 | ↑ | 13,766 |
| Lease liabilities as of 31 st March, 2025 | ↑ | 13,673 |
| Equity (Transaction impact as on Apr 01, 2019 - Net of Tax) | ↓ | 2,109 |



Profit & Loss

| | | |
|-----------------------------|---|-------|
| Revenue | | |
| Other expenses (Lease rent) | ↓ | 1,279 |
| EBITDA | ↑ | 1,279 |
| Amortisation | ↑ | 787 |
| EBIT | ↑ | 492 |
| Finance charge | ↑ | 820 |
| PBT | ↓ | 328 |

AHEL Consolidated (post IND AS 116)



Balance sheet

| | | |
|---|---|--------|
| Right of use Asset as of 31 st March, 2025 | ↑ | 27,800 |
| Lease liabilities as of 31 st March, 2025 | ↑ | 28,344 |
| Equity (Transaction impact as on Apr 01, 2019 - Net of Tax) | ↓ | 3,052 |



Profit & Loss

| | | |
|-----------------------------|---|-------|
| Revenue | | |
| Other expenses (Lease rent) | ↓ | 2,932 |
| EBITDA | ↑ | 2,932 |
| Amortisation | ↑ | 1,867 |
| EBIT | ↑ | 1,064 |
| Finance charge | ↑ | 1,741 |
| PBT | ↓ | 677 |

Thank you