

November 11, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400001.
Scrip Code: 512008

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th floor, Plot no. C/1,
G Block, Bandra Kurla Complex, Mumbai-400051.
NSE Symbol: EFCIL

Sub.: Investor Presentation.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Investor Presentation on performance of Q2 of FY 2025-26.

Kindly take the above information on record.

Thanking You,
For EFC (I) Limited

Aman Gupta
Company Secretary

Encl: As above

EFC (I) Limited

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EFC (I) LIMITED

INVESTOR PRESENTATION
Q2 & H1 FY26

Redefining the future through intelligent, design-led and fully integrated office environments



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**Q2 & H1 FY26
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Performance**

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**EFC (I) Limited at
a Glance**

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**ESG
Roadmap**



Q2 & H1 FY26 Financial Performance





Q2 FY26 – Performance highlights

Revenue
₹ 2,546 Mn.

 **+53% Y-o-Y**

EBITDA
₹ 1,108 Mn.

 **+ 40% Y-o-Y**

PAT
₹ 567 Mn.

 **+ 55% Y-o-Y**

Segment Revenue


Leasing

₹ 1,290 Mn.

 **+45% Y-o-Y**

Design & Build

₹ 1,116 Mn.

 **+44% Y-o-Y**

Furniture

₹139 Mn.

 **NA**



H1 FY26 – Performance highlights

Revenue
₹ 4,742 Mn.

 **+77% Y-o-Y**

EBITDA
₹ 2,130 Mn.

 **+ 69% Y-o-Y**

PAT
₹ 1,034 Mn.

 **+ 98% Y-o-Y**

Segment Revenue


Leasing

₹ 2,512 Mn.

 **+61% Y-o-Y**

Design & Build

₹1,963 Mn.

 **+74% Y-o-Y**

Furniture

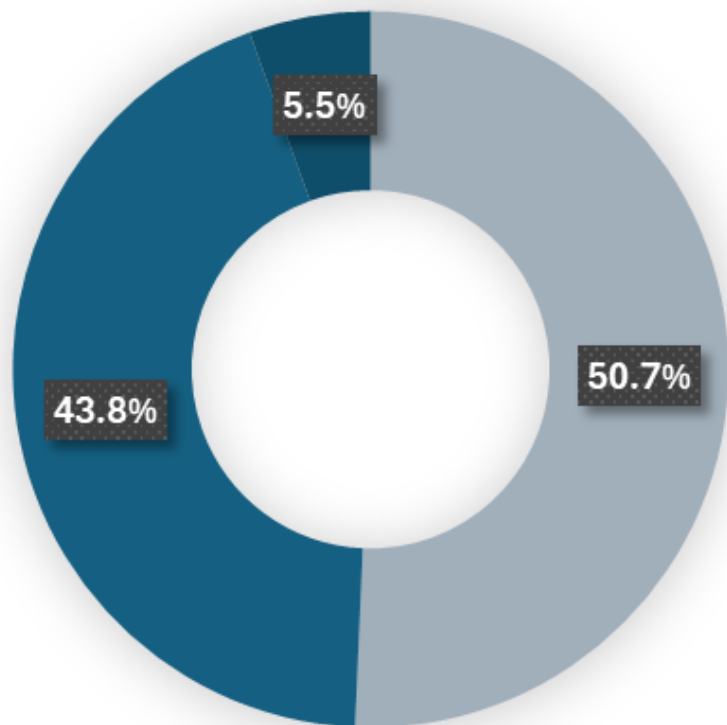
₹ 267 Mn.

 **NA**



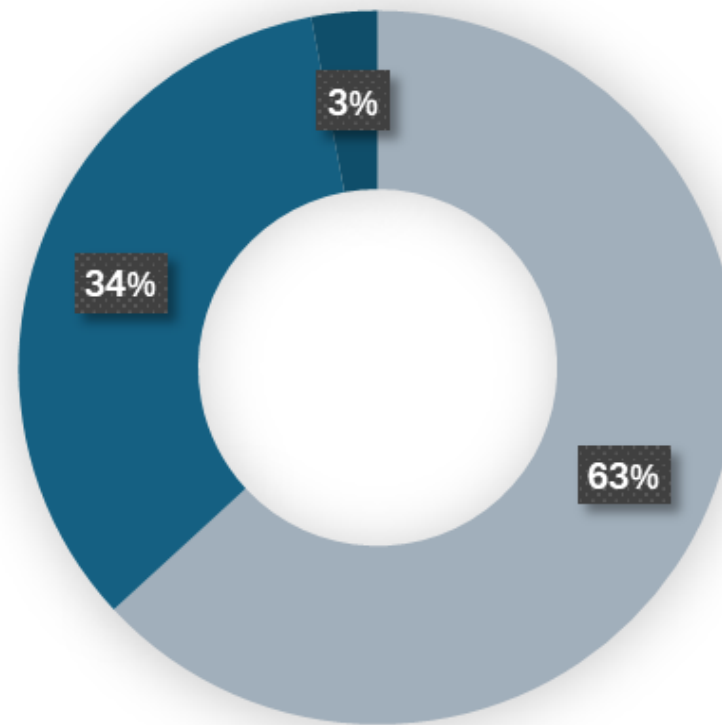
Diversified revenue and profit stream

Q2 FY26 Revenue by Vertical



■ Rental ■ Design & Build ■ Furniture

Q2 FY26 EBIT by Vertical

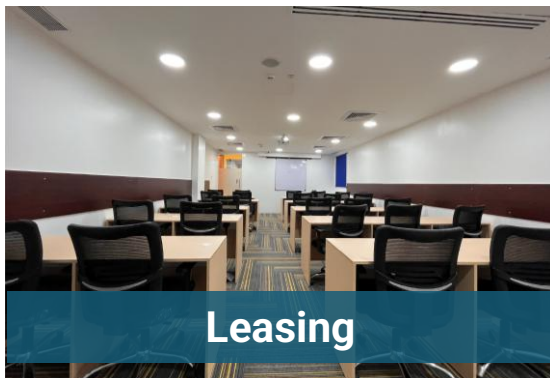


■ Rental ■ Design & Build ■ Furniture



EFC (I) Limited at a Glance





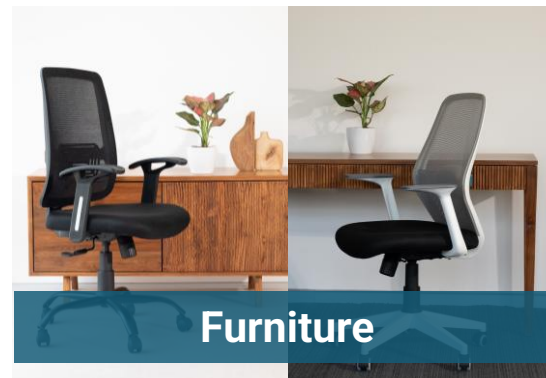
Leasing

- Implementing OpCo – PropCo model with current AUM of 3Mn+ Sqft with about ~9% area under ownership and remaining under leased portfolio, aiming to get a balance of owned : leased of 20:80
- Expanded portfolio with strategic entry into retail leasing, offering premium spaces in key markets



Design & Build

- Secured new enterprise clients from sectors such as education, energy, and financial services, further strengthening our diversified portfolio
- Strengthened the Technology to smoothen the clients experience and improve the execution timelines



Furniture

- Secured Vendor Registration and executed Trial / Sample Orders with 3 MNC / Large Corporates for Private Institution Business for Office / Modular Furniture Segment
- Designed and Delivered complete range of products as part of sample approval process for 2 large Hospitality Sector Brands



**20th August 2025
Listed on NSE**

Unified Business Model Delivering End-to-End Workspace Solutions



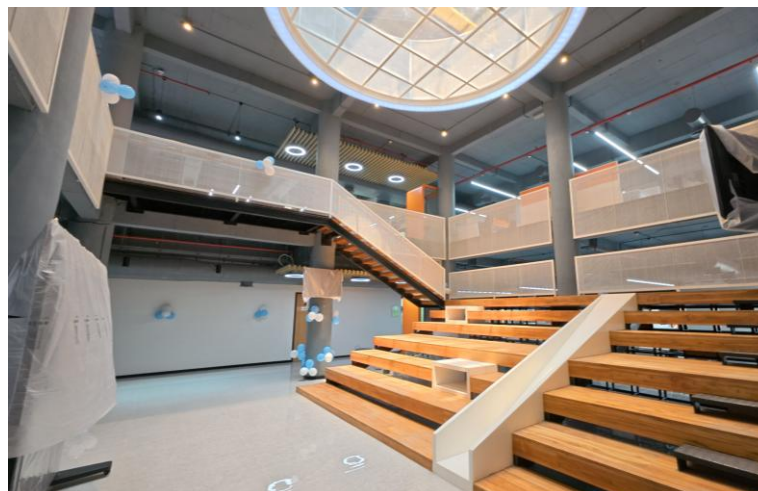
Our value proposition: Built on three diverse, yet unified businesses to capture value across the workspace lifecycle

Leasing



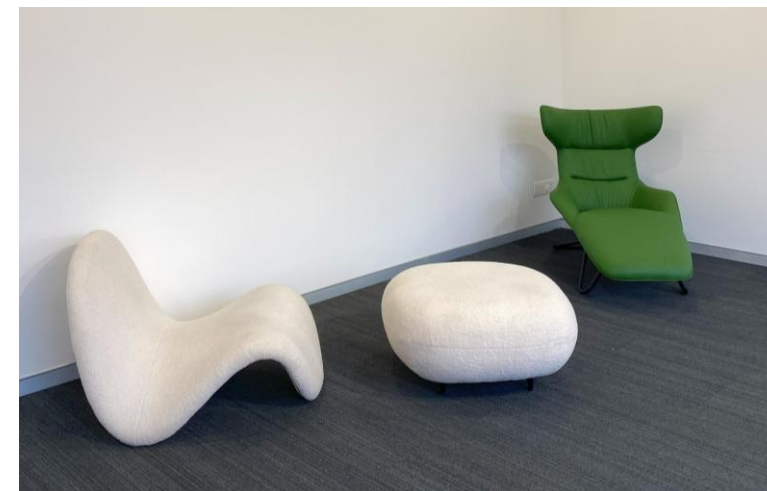
- Tailored, fully-serviced, visually appealing and tech-enabled managed workspace solutions
- Catering to startups, enterprises and co-working communities

Design & Build



- Comprehensive interior solutions including concept design, planning and execution
- Services include general contracting, project management and MEP Services

Furniture

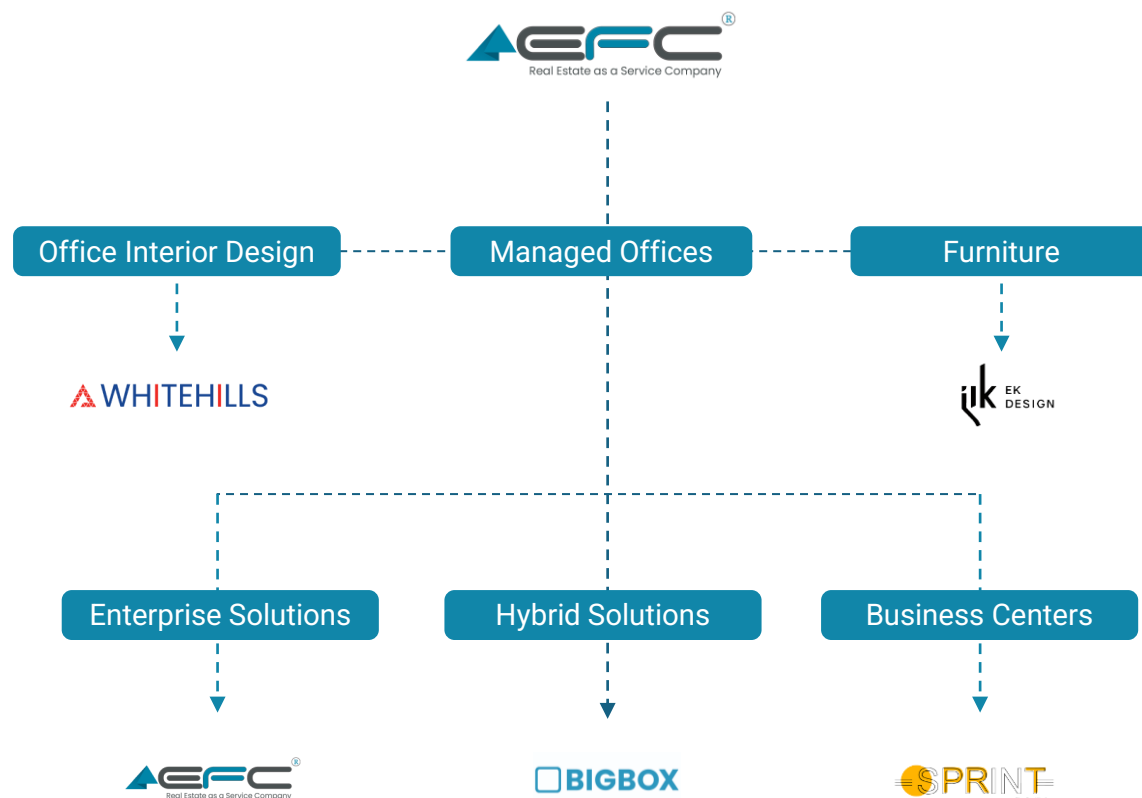


- Design and manufacture of workstations, executive desks, lounge seating, storage for commercial and residential spaces
- Pune manufacturing facility spans 1.25 lakh square feet



.....delivered through a robust brand portfolio.....

Our Brand Ecosystem



Building Value Through Iconic Brands



Specializes in innovative, scalable office solutions for entrepreneurs, small to medium-sized enterprises (SMEs), and enterprise clients



Excel in creating premium managed workspaces tailored for enterprises and startups



Provides affordable, fully-managed workspaces for teams of all sizes



Crafting Premium Commercial Interiors and transform commercial office spaces into highly functional, modern work environments



Designs & Manufactures furniture products across India and overseas

From Concept to Completion: Our Brands Deliver



Our driving forces



VISION

To create the most beautiful, functional and affordable work spaces in best of locations



MISSION

To provide our clients with healthy workspaces and build an ecosystem with tools and services that support them in achieving their business goals



CORE VALUE

We are committed to ethics, honesty and trustworthiness, while fostering flexibility and transparency in all that we do





Led by an Experienced Management Team



UMESH SAHAY - FOUNDER

- First-generation entrepreneur
- Brings about 20 years of experience
- Expertise spans Real Estate , Data Centre Infrastructure, IT& ITes sectors in India
- Has been awarded by various prestigious organizations over the years



ABHISHEK NARBARIA - FOUNDER

- Holds a Master's degree in Computer Science
- Technocrat entrepreneur with proven leadership
- 22+ years of experience in building and shaping organizations



NIKHIL BHUTA - DIRECTOR

- Qualified Chartered Accountant with 25+ years of entrepreneurial experience
- Held key leadership roles as Chief Financial Officer (CFO), Country Head, Chief Executive Officer (CEO) across multiple businesses
- Extensive exposure to diverse industries
- Successfully raised capital on major stock exchanges: Indian (BSE), Canadian (TSX) & London (AIM)



UDAY VORA - CHIEF FINANCIAL OFFICER

- Over 15+ years in finance, specializing in financial strategy and operational efficiency
- Masters in Finance from Symbiosis International University, Pune
- Plays a pivotal role in optimizing resource allocation, managing cash flow, and enhancing profitability



AMAN GUPTA - COMPANY SECRETARY

- Seasoned Company Secretary with 10+ years of experience
- Advanced qualifications in Commerce (M.Com) and Law (LL.B)
- Expertise spans a diverse range of industries, including NBFCs, real estate, IT-ITES, manufacturing, and FMCG.
- Previously held roles as Director in multiple NBFCs and Compliance Officer for leading companies



RAJESH VAISHNAV

- 27+ years of business experience;
- Recognized as a pioneer of the greeting card industry in India
- Founder of Vintage Cards and Creations Ltd, a BSE and NSE listed company
- Expanded the listed company to 375 stores across 110 cities in India and neighboring countries



SRINIVAS RAO

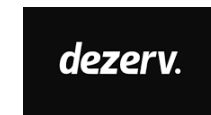
- Internationally acclaimed business visionary and strategist
- Associated with leading organizations: ITC Ltd, IRRI, ICRISAT, TiE, BMGF
- Holds a Bachelors in Commerce (Hons) from Delhi University & Master's in Business Management from the Asian Institute of Management, Philippines
- His Contributions recognized and appreciated by: USAID, International Rice Research Institute (IRRI)
- Bill & Melinda Gates Foundation (BMGF), U.S. Department of Agriculture



GAYATHRI IYER

- Author, Chartered Accountant, Mentor, Business Coach, and Certified IFRS (ACCA)
- 25+ years as Consulting Entrepreneur serving multiple clients
- Led audits for Tata Tele Services, Tata Realty and Infrastructure Limited, Mount Everest Mineral Water Limited, World Trade Centre, and Future Group retail

Our Clients, Our Legacy of Excellence





Leasing Vertical





Enterprise Offices



Managed Offices



Customized Offices

Customized, scalable, furnished office solutions with comprehensive management and premium amenities—ideal for enterprises seeking long-term efficiency, privacy, and control

What we offer



State-of-the-Art Office Spaces

Expertly crafted to inspire collaboration



Customisable Offices

Tailored to precision. Our solutions align with your distinct needs and refined tastes



Ideal for All Business Sizes

Perfect for firms for all size



Transparent Billing

Unified billing system with absolute clarity no hidden charges

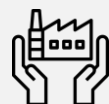


Prime Location

Tactically placed for maximum convenience and accessibility



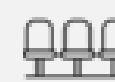
Offering workspace solutions.....beyond the traditional infrastructure



10
Cities



3.23 Mn Sqft
Area Under
Management



68,000+
Seats



90%+
Average Occupancy



680+
Clients



₹6,750-7,250
Average Rent Per
Seat



86
Centers



18:68
Owned : Leased
Centers



45 Months
Average Enterprise
Client Tenure



24%
Top 10 Client
Revenue
Contribution



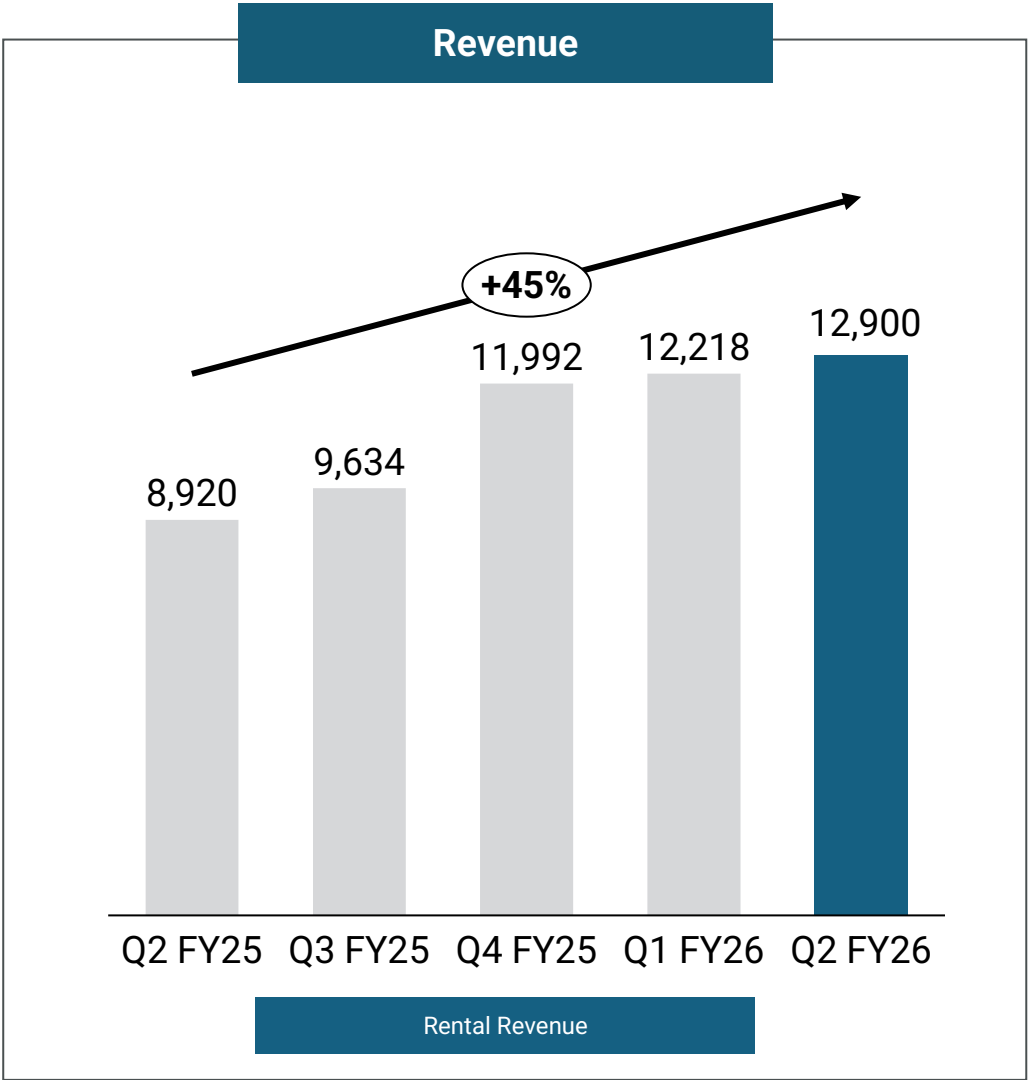
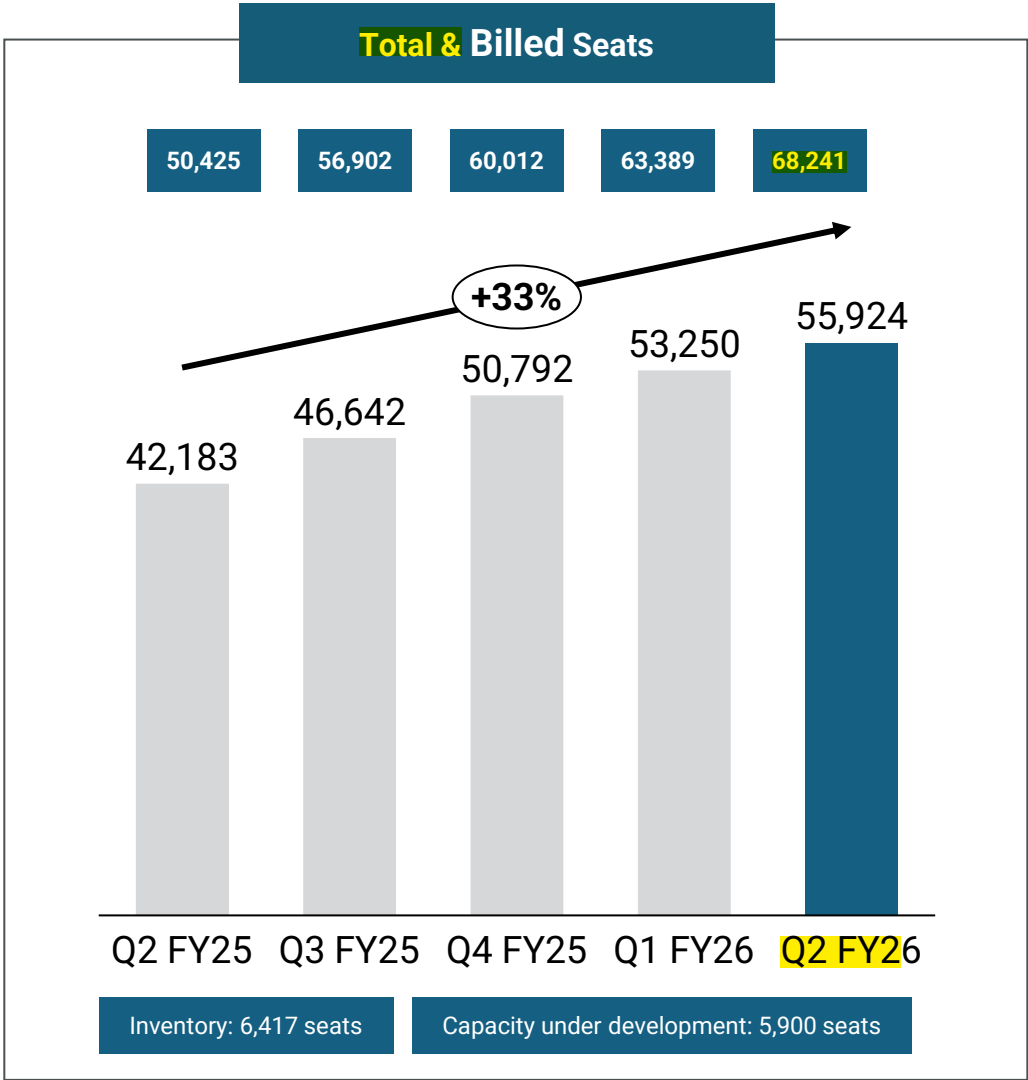
34%
Multi city client's
footprint



66%
Enterprise Centric
Revenue



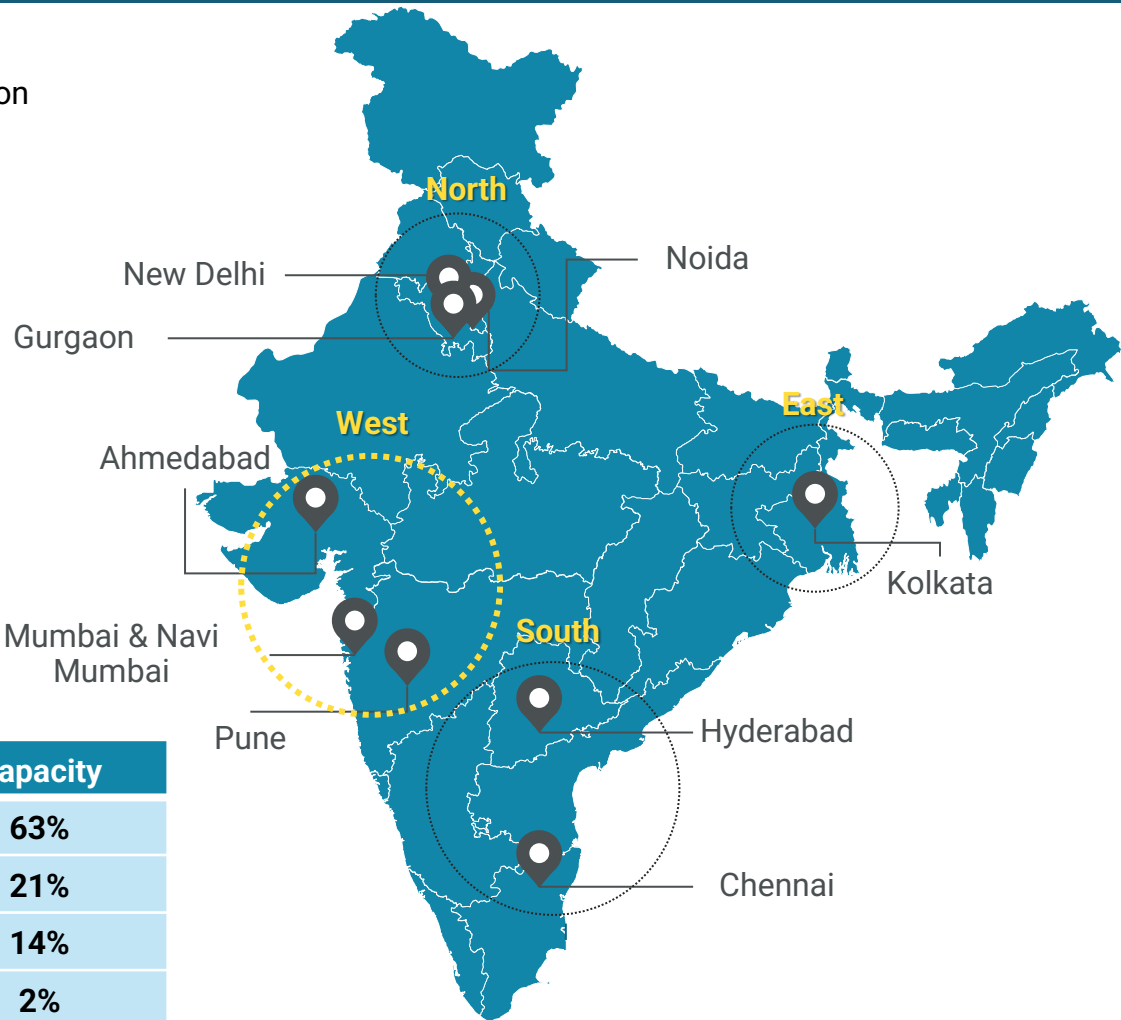
Growth propelled by rising seat capacity and Revenue





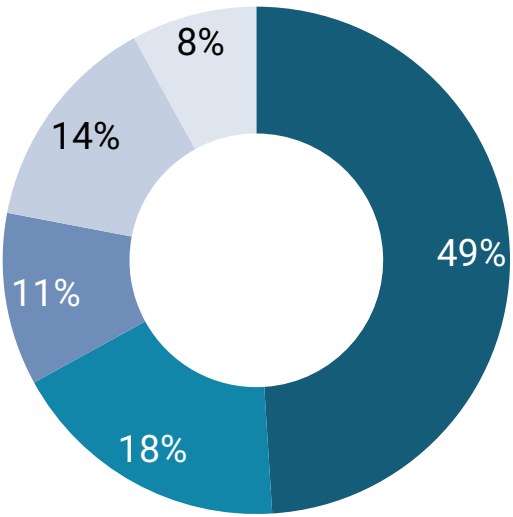
Driving Growth Through Nationwide Reach and Sector Diversity

Seats Contribution

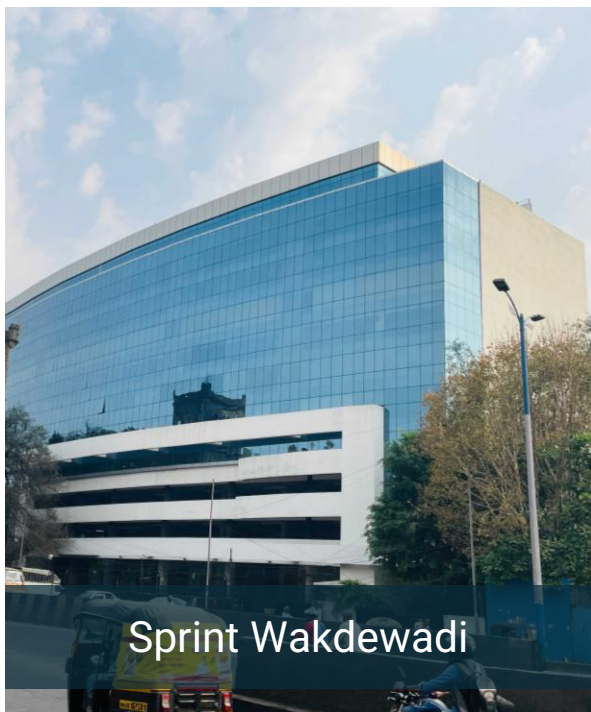


| Region | Capacity |
|--------|----------|
| West | 63% |
| North | 21% |
| South | 14% |
| East | 2% |

Multi Sector Portfolio



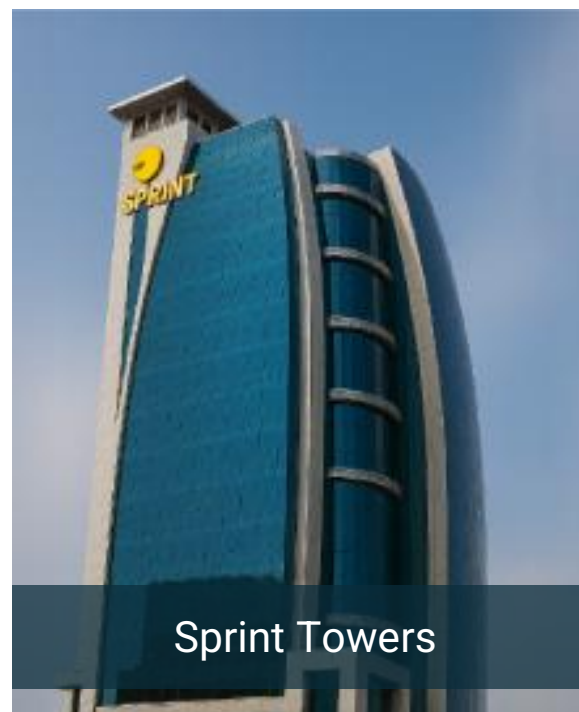
- Information Technology, Technology & Software Development
- Others
- Business Consulting & Professional Services
- Banking, Financial Services & Insurance
- Engineering & Manufacturing



Sprint Wakdewadi



Marisoft IT Park



Sprint Towers



Konark Alpha

49,570 Sq feet

81,300 Sq feet

1,22,090 Sq feet

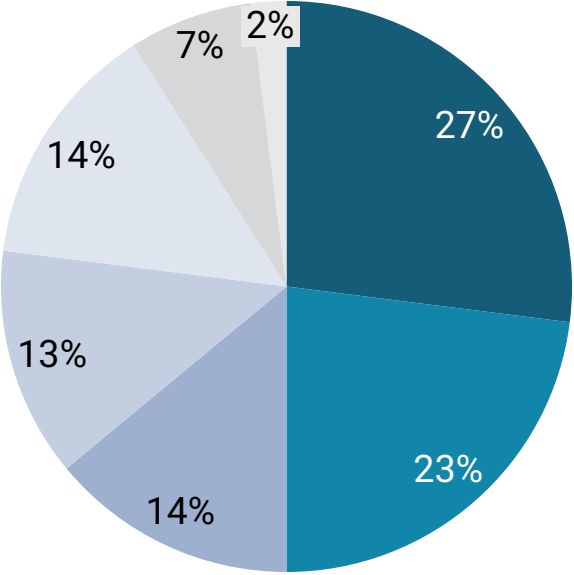
26,500 Sq feet

Total Area: 2,79,460 Sq feet



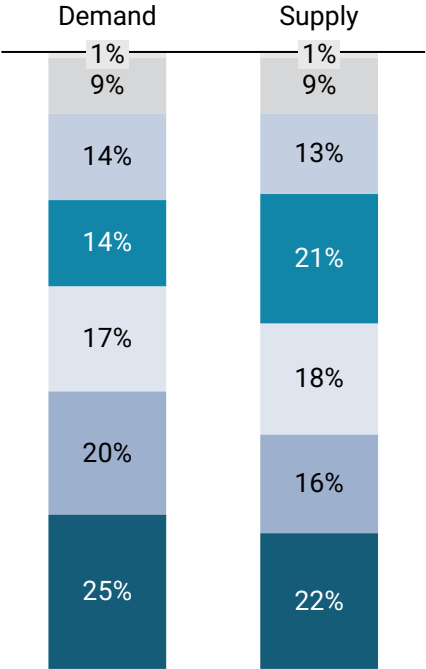
Supply to remain high for the remainder of 2025; healthy leasing momentum to lead to absorption

Under Construction Stock (till FY30)



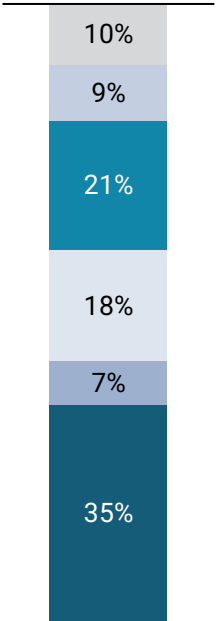
Bengaluru MMR Delhi NCR Ahmedabad
Hyderabad Pune Chennai

Q3 CY25 Demand vs Supply Trends



Ahmedabad Pune Delhi NCR Bengaluru
Chennai Hyderabad MMR

Q3 CY25 GCC Demand Footprint



Chennai Hyderabad MMR
Pune Delhi NCR Bengaluru

Sectors driving demand in 3Q CY25: IT/ITeS (23%), BFSI (21%), Co-Working (18%)



Design & Build Vertical





Design & Build enhances cross-selling opportunities



Offer end-to-end interior solutions—from concept to execution and creating office spaces that are both aesthetically striking and functionally optimized to suit client needs



6.68 Lakhs+ Sq.ft

Total area



**Real Estate, IT/ITES, Pharmaceutical,
Educational & Energy
Sectors**



₹ 1,450+ Mn.

Order Book

Offer interior design and fit-out services to create functional and aesthetically pleasing work environments

Our design process unfolds in four key phases: initial consultation with a designer, site visit, rigorous research and development ,framework refinement and finalization of a design



80+

Designers & Engineers



35+

Reputed Clients



11+

Locations

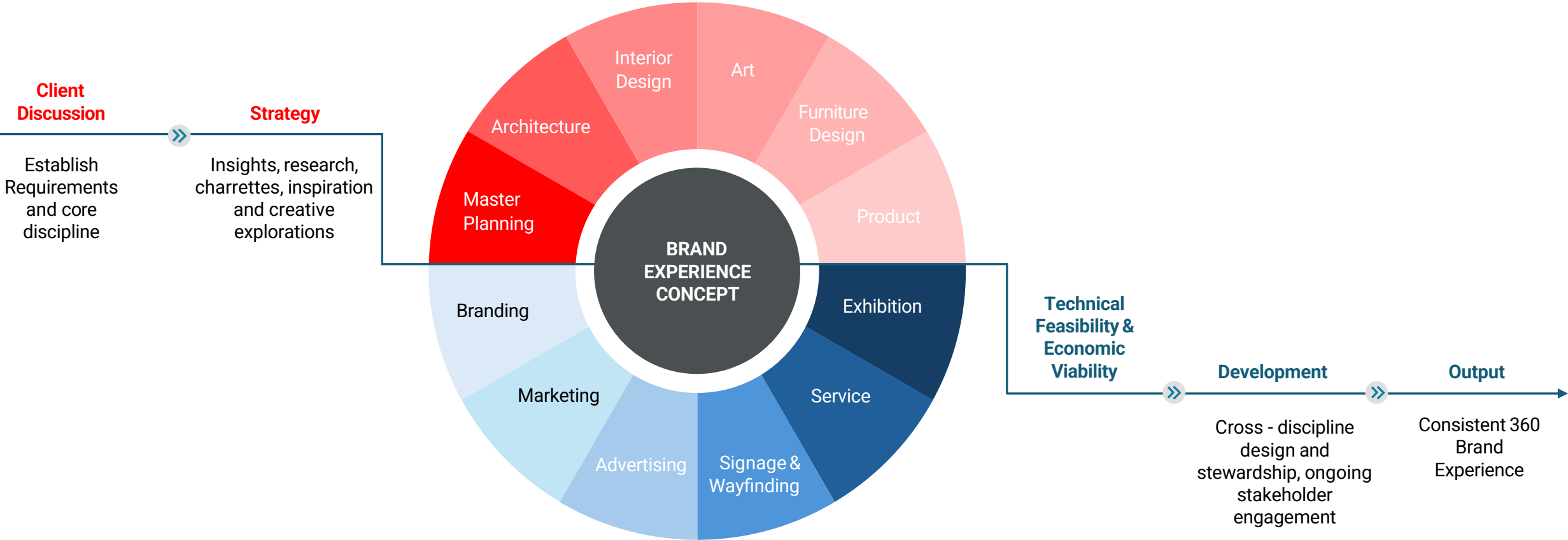


4.70 Mn.

Sq. feet Designed



Offering a brand concept experience at the core remains vital for customer delight





Market expected to grow at a 28.5% CAGR by 2030E; cost remains a critical factor for decisions related to design & build

India Market Size

CAGR
28.5%

USD
42.9 Bn*

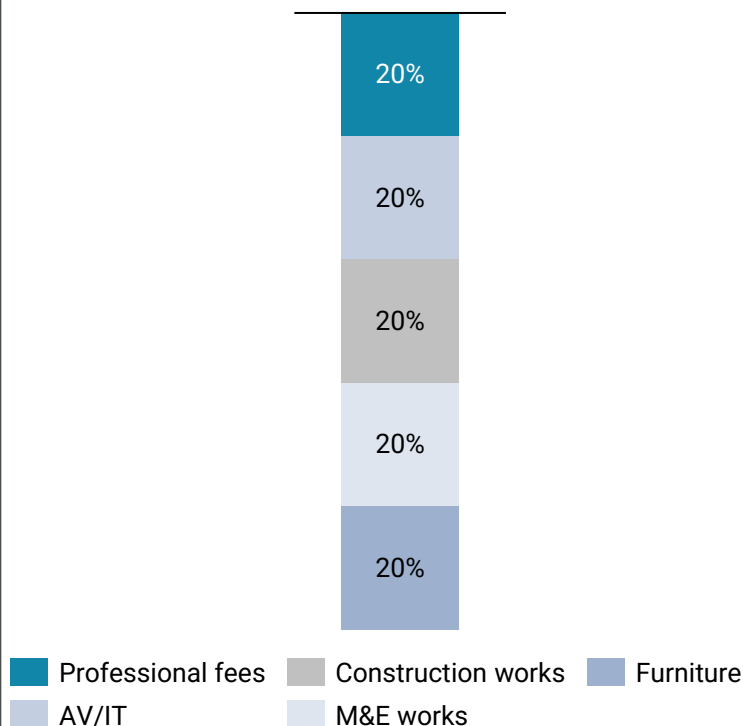
2025

USD
150.4 Bn*

2030F

Demand for design & build solutions is being driven by expansions in Tech, IT/ITeS, BFSI, e-commerce, and startups. At the same time, the adoption of smart, eco-friendly materials is enabling faster project delivery, while user-centric innovations like biophilic design, air quality monitoring, and digital visitor systems are reshaping modern workplaces.

% Share of Total Fit-out Costs (%)



Future Outlook

Value-driven workplaces

Offices are shifting from cost-focused setups to value-driven environments prioritizing wellness, sustainability, and collaboration to align with broader business goals

Tariff Uncertainty

Potential U.S. tariffs may disrupt costs and sourcing, pushing firms to explore diversified procurement and strategic partnerships. While firm domestic demand may offset some challenges, the industry must adapt to mitigate tariff impacts

Labor Constraints

Rising demand for skilled labor will drive wage inflation, impacting project costs and timelines. Companies will need to invest in training, retention strategies, and innovative recruitment approaches to mitigate these challenges and maintain productivity.



Furniture Vertical





Furniture foray delivers margin-accretive backward integration



Specialize in both custom and ready-made **high-quality furniture** for diverse sectors including office and commercial spaces
Emphasis on **thoughtful design, craftsmanship, and durability to exceed industry standards** in both quality and aesthetics

EK Design with World-Class Manufacturing Facility



Modular Furniture



Metal Fabrication



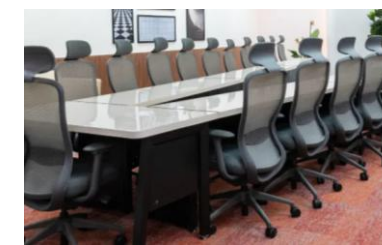
Woodworking



CNC (Metal & Wood)



Soft Seating



Office Chair Assembly

Core Strengths Fuelling Growth



Abundant Raw Materials

Steady and abundant supply of raw materials to support uninterrupted operations.



Access to Skilled Labour

Availability of a talent pool of highly skilled professionals



Growing Consumer Demand

Surging demand for furniture in office and commercial spaces



Furniture: Brief overview



₹ 2,750-3,000 Mn

Total Manufacturing Capacity
(in value)



45K+

Number of Units Delivered



₹ 250+ Mn.

Order Book



900+

Number of SKUs

3

New machineries and infrastructure to enhance production capacity for wood based furniture.

15%

Reduction in fit-out time using standardised modular infrastructure

15+

Client locations deployed with reconfigurable furniture systems

End to end tech enabled operations from design to delivery

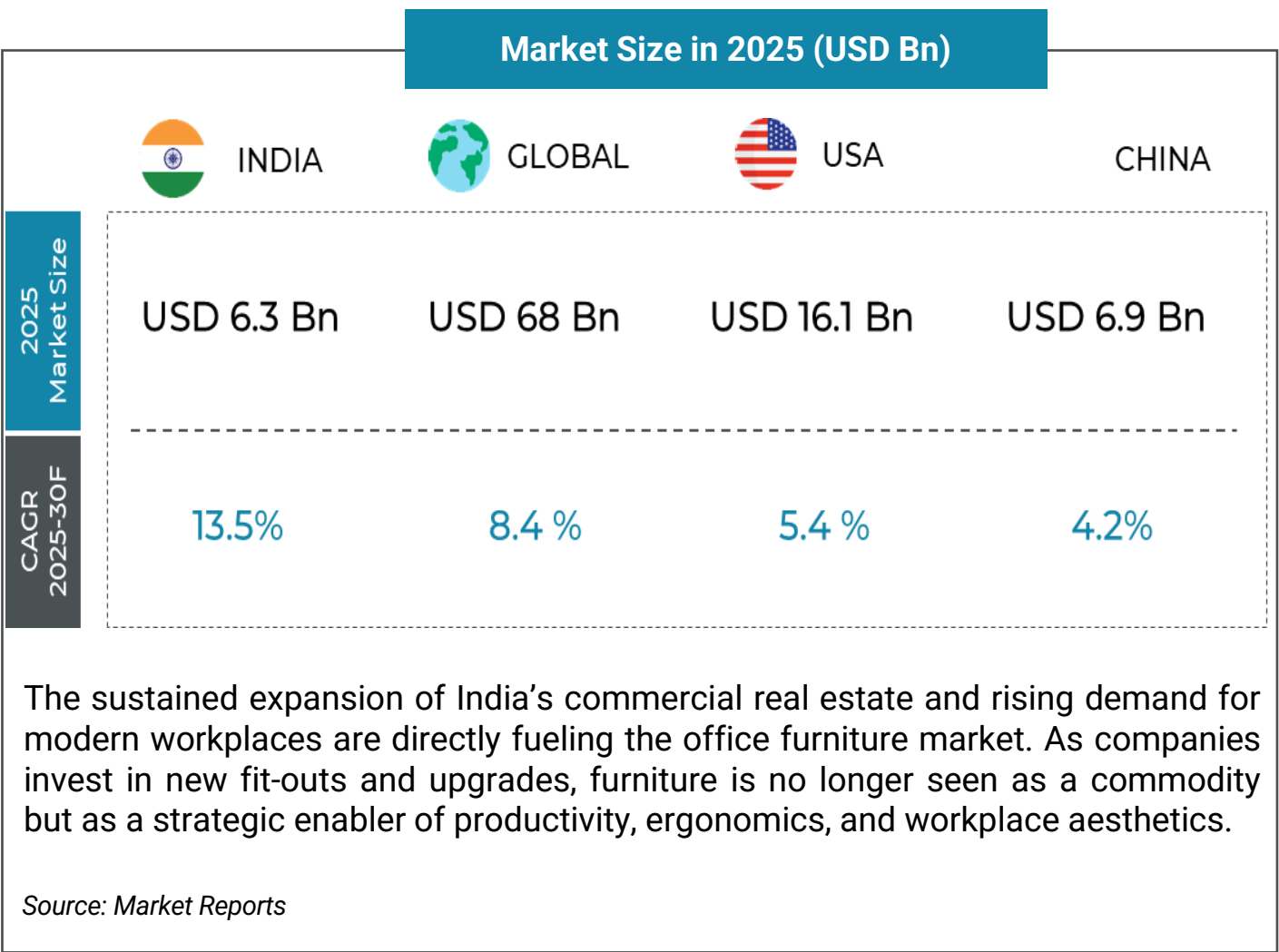
Strengthened Just in Time (JIT) System to bring in more operational efficiency.

Growth-Focused Product Strategy

Ongoing expansion into premium and niche segments to meet evolving market demands and set new industry benchmarks



Indian furniture market expected to grow at a faster CAGR by 2030E compared to other markets

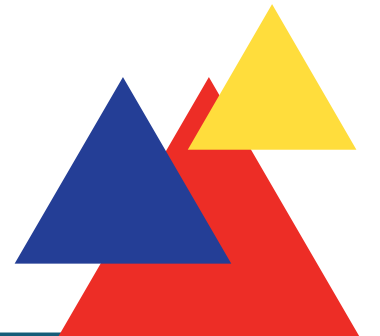


Demand Drivers

- D2C & Omni-Channel Growth: Brands are leveraging digital platforms for customization, transparency, and faster delivery while integrating physical showrooms for high-involvement purchases. Export momentum is also building, especially in luxury and handcrafted furniture.
- Rise of Rentals: Companies like Furlenco are disrupting ownership with flexible, tech-driven rental models. Millennials and Gen Z increasingly prefer access over acquisition, fueling strong Y-o-Y growth.
- Smart & Sustainable Design: Consumers are shifting to multifunctional, eco-friendly, and customizable furniture—ranging from foldables and modular storage to smart tech-enabled designs. Sustainability is now a core expectation.
- Tier II/III Expansion: Smaller cities are emerging as growth hotspots, with rising first-time online buyers and appetite for modern, modular, and green-certified furniture.
- Global Ambition: Indian players are scaling globally, with exports of luxury, handcrafted, and sustainable furniture gaining traction. Organized retail, digital-first strategies, and design innovation are positioning India as a global influence.



Our Value Proposition





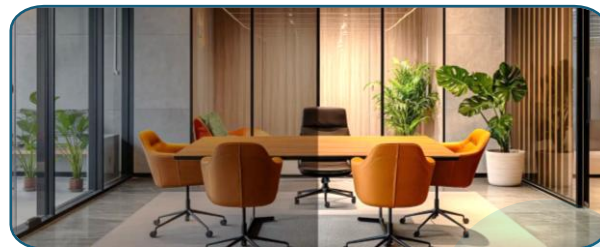
Creating a Real estate-as-a-Service ecosystem with multiple inter-related businesses



Leasing



- Minimize the capital requirement, through landlord funded fit out investment.
- Exclusive multi brand (**EFC, Sprint, Bigbox**) portfolio, offering managed office solutions
- **Owned properties enable better margin** along with potential gain through **capital appreciation**.



Design & Build



- Established edibility to execute single contract valuing up to Rs. 200 crores.
- Tech enabled systems with Inhouse technical teams and large scale efficient procurement helps in quick turnaround time and better margins.
- Cross-selling to landlords for leasing vertical drives steady revenue with dependable delivery schedule.



Furniture



- Backward integration strengthens **operational reliability and efficiency**
- Opportunity to capture market share of world's largest growing consumer economy by replacing imports with Make in India capabilities
- Being the value accretive vertical, at optimal capacity could contribute highest margin in the ecosystem

Integrated verticals boost synergies and improve margin profile

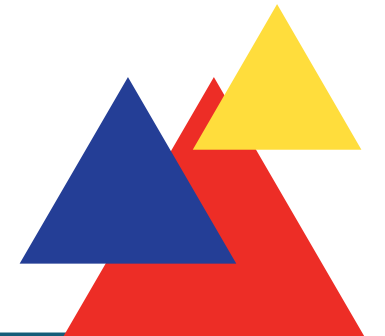
Integrated model broadens addressable market; e.g., our recent entry in premium retail leasing

Ecosystem designed to improve margins through backward integration and derive value and profitability through multiple offerings.

Stable & Growth-focused verticals deliver profits autonomously



Financial Highlights





Consolidated Profit & Loss Statement

| Particulars (₹ million) | Q2 FY26 | Q2 FY25 | Y-o-Y | Q1 FY26 | Q-o-Q | H1 FY26 | H1 FY25 | Y-o-Y |
|---|----------------|----------------|--------------|----------------|--------------|----------------|----------------|--------------|
| Revenue from Operations | 2,545.9 | 1,664.4 | 53.0% | 2,196.2 | 16.0% | 4,742.1 | 2,684.9 | 76.6% |
| Cost of Services | 1,209.6 | 601.0 | | 818.2 | | 2,027.8 | 949.1 | |
| Changes in inventories | -276.0 | - | | 29.8 | | -246.2 | 0.0 | |
| Employee Expenses | 126.6 | 59.3 | | 109.1 | | 235.6 | 105.1 | |
| Other Expenses | 377.8 | 210.7 | | 216.6 | | 594.4 | 373.5 | |
| EBITDA | 1,108.4 | 793.4 | 39.7% | 1,021.6 | 8.5% | 2,130.0 | 1,257.2 | 69.4% |
| <i>EBITDA Margin (%)</i> | <i>43.5%</i> | <i>47.7%</i> | | <i>46.5%</i> | | <i>44.9%</i> | <i>46.8%</i> | |
| Other Income | 22.2 | 46.4 | | 36.4 | | 58.6 | 78.7 | |
| Depreciation and amortization expense | 310.1 | 209.8 | | 281.8 | | 591.9 | 437.9 | |
| EBIT | 820.6 | 630.0 | 20.2% | 776.2 | 5.7% | 1,596.8 | 898.1 | 77.8% |
| <i>EBIT Margin (%)</i> | <i>32.1%</i> | <i>37.9%</i> | | <i>35.3%</i> | | <i>33.7%</i> | <i>33.4%</i> | |
| Finance Cost | 64.7 | 73.3 | | 115.6 | | 180.3 | 127.8 | |
| Share of Profit/(Loss) of a Joint Venture | 0.4 | 0.0 | | -0.9 | | -0.5 | 0.0 | |
| Profit before Tax | 755.8 | 556.7 | 35.7% | 660.6 | 14.4% | 1,416.5 | 770.3 | 83.9% |
| <i>Profit before Tax (%)</i> | <i>29.7%</i> | <i>33.4%</i> | | <i>30.1%</i> | | <i>29.9%</i> | <i>28.7%</i> | |
| Tax | 188.7 | 191.1 | | 193.9 | | 382.6 | 246.9 | |
| Profit After Tax | 567.1 | 365.6 | 55.1% | 466.7 | 21.5% | 1,033.8 | 523.4 | 97.5% |
| <i>PAT Margin (%)</i> | <i>22.3%</i> | <i>22.0%</i> | | <i>21.3%</i> | | <i>21.8%</i> | <i>19.5%</i> | |
| EPS (As per Profit after Tax) | 5.7 | 14.7 | | 4.7 | | 10.4 | 21.0 | |



Consolidated Balance Sheet Statement

| Particulars (₹ million) | H1 FY26 | FY25 |
|--|-----------------|-----------------|
| Assets | | |
| Non-current assets | | |
| Property, plant and equipment | 2,930.9 | 2,407.2 |
| Right-of-use assets | 4,100.1 | 4,075.7 |
| Capital work-in-progress | 98.8 | 0.0 |
| Other intangible assets | 533.2 | 533.1 |
| Investments under Equity method | 0.0 | 0.5 |
| Financial assets | | |
| Investments | 45.8 | 52.5 |
| Loans | 9.1 | 9.8 |
| Other financial assets | 8,091.7 | 4,590.2 |
| Deferred tax assets (net) | 25.8 | 24.5 |
| Other non-current assets | 163.3 | 541.3 |
| Total non-current assets | 15,998.9 | 12,234.9 |
| Current assets | | |
| Inventories | 290.4 | 26.0 |
| Financial assets | | |
| Trade receivables | 1,551.3 | 983.1 |
| Cash and cash equivalents | 276.8 | 171.1 |
| Bank balances other than cash and cash equivalents | 1,061.0 | 1,241.1 |
| Loans | 88.4 | 62.8 |
| Other financial assets | 159.8 | 494.3 |
| Current tax asset | 52.3 | 145.4 |
| Other current assets | 2,234.9 | 1,632.9 |
| Total current assets | 5,714.8 | 4,756.8 |
| Total Assets | 21,713.8 | 16,991.7 |

| Particulars (₹ million) | H1 FY26 | FY25 |
|---|-----------------|-----------------|
| Equity | | |
| Equity share capital | 199.1 | 199.1 |
| Other equity | 6,024.0 | 5,231.0 |
| Equity attributable to owners of the parent | 6,223.1 | 5,430.1 |
| Non Controlling interest | 623.8 | 380.5 |
| Total equity | 6,846.9 | 5,810.5 |
| Liabilities | | |
| Non-current liabilities | | |
| Financial liabilities | | |
| Borrowings | 2,435.3 | 2,108.9 |
| Lease liabilities | 5,785.1 | 4,856.9 |
| Other financial liabilities | 617.8 | 515.1 |
| Provisions | 30.8 | 22.7 |
| Deferred tax liabilities (net) | 584.8 | 378.7 |
| Other non-current liabilities | 0.0 | 32.2 |
| Total non-current liabilities | 9,453.7 | 7,914.7 |
| Current liabilities | | |
| Financial liabilities | | |
| Borrowings | 605.7 | 199.3 |
| Lease liabilities | 2,192.4 | 1,615.8 |
| Trade payables | 973.8 | 807.6 |
| Other financial liabilities | 891.3 | 222.6 |
| Other current liabilities | 619.6 | 216.5 |
| Provisions | 1.1 | 0.8 |
| Current tax liabilities (net) | 129.4 | 204.0 |
| Total current liabilities | 5,413.2 | 3,266.5 |
| Total equity and liabilities | 21,713.8 | 16,991.7 |



Consolidated Cash Flow Statement

| Particulars (₹ million) | H1 FY26 | H1 FY25 |
|---|---------------|----------------|
| Profit before Tax | 1,416.4 | 523.4 |
| Adjustment for Non-Operating Items | -505.4 | -162.3 |
| Operating Profit before Working Capital Changes | 911.1 | 361.0 |
| Changes in Working Capital | -144.6 | 222.8 |
| Cash Generated from Operations | 766.4 | 583.8 |
| Less: Income Taxes paid | -159.5 | -59.3 |
| Net Cash from Operating Activities | 607.0 | 643.0 |
| Purchase of property, plant & equipment and other intangible assets | -681.7 | -1,192.2 |
| Capitalized on right of use assets | 0.0 | 0.0 |
| Changes in CWIP/ROU/Intangibles | 0.0 | 0.0 |
| Interest received | 48.3 | 69.1 |
| Business acquisitions and other | 0.0 | 0.0 |
| Investments | 9.5 | -59.8 |
| Loans | -25.0 | 190.2 |
| Others | 180.1 | - |
| Cash Flow from Investing Activities | -468.8 | -992.7 |
| Proceeds of borrowings, net of repayment | 732.8 | 1075.5 |
| Payment of lease liabilities | -656.9 | -414.6 |
| Others | -108.2 | -127.8 |
| Cash Flow from Financing Activities | -32.4 | 533.1 |
| Net increase/ (decrease) in Cash & Cash equivalents | 105.7 | 183.5 |
| Add: Cash and cash equivalents at the beginning of the period | 171.1 | 1,852.5 |
| Cash and cash equivalents at the end of the period | 276.8 | 2,036.0 |

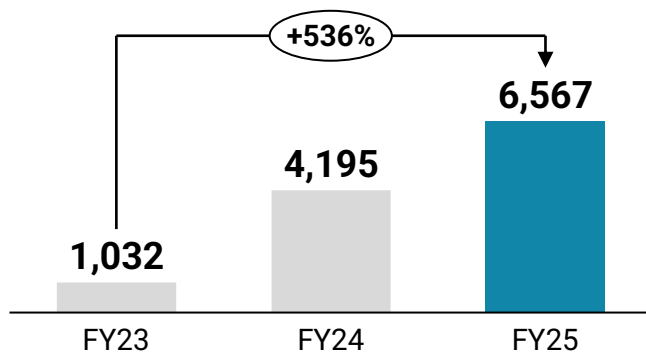


Historical Financials

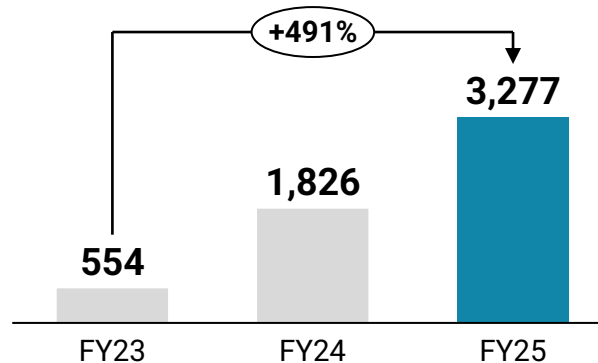




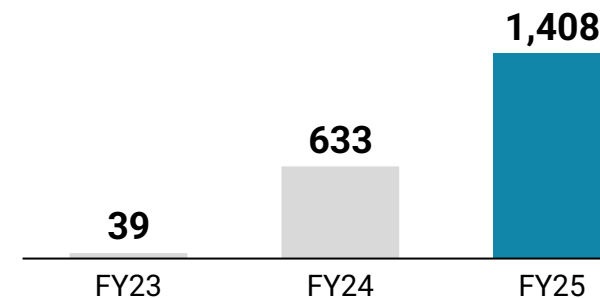
Revenue (₹ Mn)



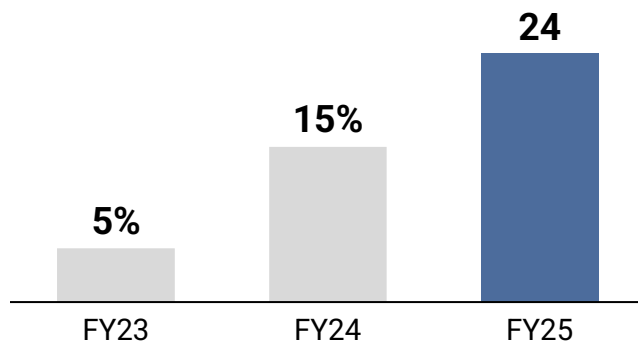
EBITDA (₹ Mn)



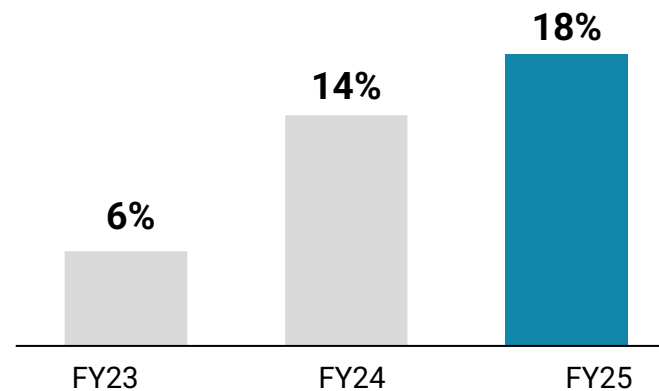
PAT (₹ Mn)



ROE



ROCE





Consolidated Profit and Loss Statement

| Particulars (₹ Mn) | FY25 | FY24 | FY23 |
|---|----------------|----------------|--------------|
| Revenue from Operations | 6,567.4 | 4,194.6 | 1,032.1 |
| Cost of Services | 2,351.2 | 1,038.9 | 374.9 |
| Changes in Inventories and Finished goods | -18.0 | 827.7 | 0.0 |
| Employee Expenses | 312.8 | 140.3 | 51.3 |
| Other Expenses | 644.6 | 361.7 | 51.9 |
| EBITDA | 3,276.8 | 1,826.0 | 554.1 |
| EBITDA Margin (%) | 49.9% | 43.5% | 53.7% |
| Other Income | 175.2 | 93.2 | 8.5 |
| Depreciation and amortization expense | 996.7 | 756.3 | 345.0 |
| EBIT | 2,455.3 | 1,163 | 218 |
| EBIT Margin (%) | 37.4% | 27.7% | 21.1% |
| Finance Cost | 456.8 | 353.2 | 145.7 |
| Profit before Tax | 1,998.4 | 810 | 71.9 |
| Profit before Tax(%) | 30.4% | 19.3% | 7.0% |
| Tax | 590.7 | 176.7 | 33.3 |
| Profit After Tax | 1,407.7 | 633 | 38.6 |
| PAT Margin (%) | 21.4% | 15.1% | 3.7% |
| EPS (As per Profit after Tax) | 14.1 | 6.4 | 9.2 |



Consolidated Balance sheet

| Particulars (₹Million) | Mar-25 | Mar-24 | Mar-23 |
|--|------------------|-----------------|----------------|
| ASSETS | | | |
| Non-current assets | | | |
| Property, plant and equipment | 2,407.25 | 823.94 | 399.9 |
| Right-of-use assets | 4,075.70 | 2,386.79 | 2,508.3 |
| Capital work-in-progress | 0.0 | 271.52 | 190.3 |
| Goodwill | 525.36 | 499.54 | 499.4 |
| Intangible Assets | 7.71 | 4.66 | 0.0 |
| Intangible Assets Under Development | 0.0 | 0.0 | 1.5 |
| Investment accounted for using equity method | 0.49 | 0.0 | 0.0 |
| Financial assets | 0.0 | 0.0 | 0.0 |
| Investments | 52.55 | 3.43 | 0.1 |
| Loans | 9.79 | 27.40 | - |
| Other Financial assets | 4,590.24 | 1,049.43 | 197.1 |
| Deferred Tax assets (Net) | 24.54 | 13.85 | 38.4 |
| Income tax assets (Net) | 0.0 | 0.0 | 0.0 |
| Other non-current assets | 541.33 | 134.45 | 0.0 |
| Sub-total - Non-Current Assets | 12,234.94 | 5,215 | 3,835.0 |
| Current assets | | | |
| Inventories | 26.03 | 351.88 | 0.0 |
| Financial assets | 0.0 | 0.0 | 0.0 |
| Trade receivables | 983.15 | 1,242.81 | 145.8 |
| Cash and cash equivalents | 171.11 | 129.33 | 28.1 |
| Bank balances other than Cash and Cash equivalents | 1,241.09 | 1,723.19 | 0.2 |
| Loans | 62.78 | 41.81 | 40.1 |
| Other financial asset | 494.32 | 21.25 | 50.2 |
| Current tax asset | 145.36 | 16.83 | 0.0 |
| Other current assets | 1,632.92 | 1,061.29 | 660.3 |
| Sub-total - Current Assets | 4,756.75 | 4,588.37 | 924.6 |
| Assets Classified as held for Sale | | | |
| TOTAL - ASSETS | 16,991.69 | 9,803.37 | 4,759.6 |

| Particulars (₹ Million) | Mar-25 | Mar-24 | Mar-23 |
|---|------------------|-----------------|----------------|
| EQUITY AND LIABILITIES | | | |
| Equity | | | |
| Equity Share capital | 199.11 | 99.55 | 68.3 |
| Non Controlling Interest | 380.46 | 45.49 | 22.5 |
| Other equity | 5,230.96 | 4,168.22 | 657.0 |
| Sub-total - Shareholders' funds | 5,810.52 | 4,313.26 | 747.8 |
| LIABILITIES | | | |
| Non-current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 2,108.94 | 1,117.27 | 537.8 |
| Lease Liabilities | 4,856.92 | 2,313.51 | 2,145.2 |
| Others financial liabilities | 515.13 | 443.63 | 292.6 |
| Other non-current liabilities | 32.24 | 0.00 | 2.7 |
| Deferred tax liabilities (net) | 378.73 | 25.70 | 0.0 |
| Provisions | 22.74 | 5.50 | 0.0 |
| Others | 0.0 | 0.0 | 1.4 |
| Sub-total - Non-current liabilities | 7,914.69 | 3,905.60 | 2,979.7 |
| Current liabilities | | | |
| Financial liabilities | | | |
| Borrowings | 199.27 | 36.03 | 46.3 |
| Lease Liabilities | 1,615.68 | 596.22 | 508.4 |
| Trade Payables | 0.0 | 0.0 | 0.0 |
| Total outstanding dues of micro and small enterprises | 105.37 | 105.37 | 20.3 |
| Total outstanding dues other than micro & small enterprises | 702.19 | 702.19 | 127.3 |
| Other financial liabilities | 222.6 | 222.60 | 68.1 |
| Current Tax Liabilities (net) | 204.02 | 204.02 | 50.2 |
| Other current liabilities | 216.53 | 216.53 | 201.7 |
| Provisions | 0.81 | 0.81 | 9.8 |
| Sub-total - Current liabilities | 3,266.48 | 1,584.50 | 1,032.1 |
| TOTAL - EQUITY AND LIABILITIES | 16,991.69 | 9,803.37 | 4,759.6 |

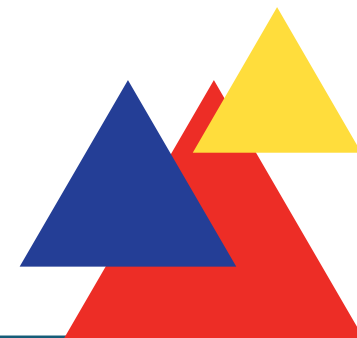


Consolidated Cash Flow Statement

| Particulars (₹ Million) | FY25 | FY24 | FY23 |
|---|----------------|----------------|---------------|
| Cash Flow from Operating Activities | | | |
| Profit before Tax | 1,998.4 | 809.7 | 71.9 |
| Adjustment for Non-Operating Items | 114.2 | -638.1 | 79.3 |
| Operating Profit before Working Capital Changes | 1,884.2 | 1,447.8 | 151.1 |
| Changes in Working Capital | 327.2 | 1,196.4 | -615.9 |
| Cash Generated from Operations | 1,557.0 | 251.4 | -464.8 |
| Less: Direct Taxes paid | -220.3 | -146.0 | -44.5 |
| Net Cash from Operating Activities | 1,336.8 | 105.4 | -509.2 |
| Cash Flow from Investing Activities | -1,051.3 | -2,556.5 | -354.6 |
| Cash Flow from Financing Activities | -243.7 | 2,552.1 | 885.6 |
| Net increase/ (decrease) in Cash & Cash equivalent | 41.8 | 101.0 | 21.8 |
| Add: Cash and cash equivalents as at 1st April | 129.3 | 28.3 | 6.5 |
| Cash and cash equivalents as at 31st March | 171.1 | 129.3 | 28.3 |



ESG Roadmap





Ensuring 100% compliance with all applicable State and Central legal regulations

Integrated waste management: sanitary product processing, composting, and training for sustainable practices

Promoting employee well-being and operational safety through training and mock drills at all sites

Comprehensive safety training on prevention, fire safety, emergency readiness, first aid, PPE, and culture excellence

Organized 3 ESG and Sustainability sessions highlighting Anti-Bribery, Anti-Corruption, Whistleblower, and Ethics policies for 50+ cross-functional staff

Achieved IMS certification (ISO 9001:2015, ISO 14001:2015, ISO 45001:2018) by standardizing processes across verticals and conducted training for 45+ EFC Limited (Whitehills) employees

Launched a digital ESG Reporting platform to simplify data consolidation, auto-generate disclosures, and align with global standards forming a comprehensive Management Information System

Submitted our first EcoVadis Sustainability Assessment, marking a milestone in responsible business and strengthening credibility and commitment to global standards

Initiatives at EK Design Industries Limited

- Conducted **Factories Act-compliant fire and safety audits**, organized Safety Week with mock drills, and implemented emergency preparedness plans for the manufacturing unit
- Promoted sustainability by **recycling 205 kg waste, reducing 1230 kg CO₂ emissions** and ensured full compliance with mandatory and adaptive legal requirements





COMPANY :



EFC (I) Limited

CIN: L74110PN1984PLC216407

Mr. Aman Gupta

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Meeting Request [Link](#)



Thank You