

**March 02, 2026**

To  
BSE Limited,  
1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Building, P.J. Towers,  
Dalal Street, Mumbai – 400001,  
Maharashtra, India.

BSE Code: **512573**

Dear Sir/Madam,

**Subject: Investor Presentation for Q3 FY 2026 Results.**

**Ref: AFL – Letter of Intimation of Investors Conference call scheduled to be held on Tuesday, March 03, 2026, at 04:00 P.M. (IST).**

Pursuant to Regulation 30(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated February 25, 2026, we are enclosing herewith the presentation for the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and nine months ended December 31, 2025.

Please take the same on record.

Thanking you.

Yours faithfully,  
For **Avanti Feeds Limited**

**C. Ramachandra Rao**  
Joint Managing Director,  
Company Secretary,  
Compliance Officer & CFO  
DIN:00026010



## Q3 & 9M FY26 Results Presentation



# Disclaimer





This presentation has been prepared by Avanti Feeds Limited based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation.

Certain matters discussed in this presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward looking statements. Such forward looking statements are not guarantees for future performance and or subject to known and unknown risks, uncertainties, and assumptions that are difficult to predict.

These risks and uncertainties include but are not limited to, performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and worldwide, competition, the company's ability to successfully implement its strategy, company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, withdrawal of governmental fiscal incentives, the company's market preferences and its exposure to market risks, as well as other risks.



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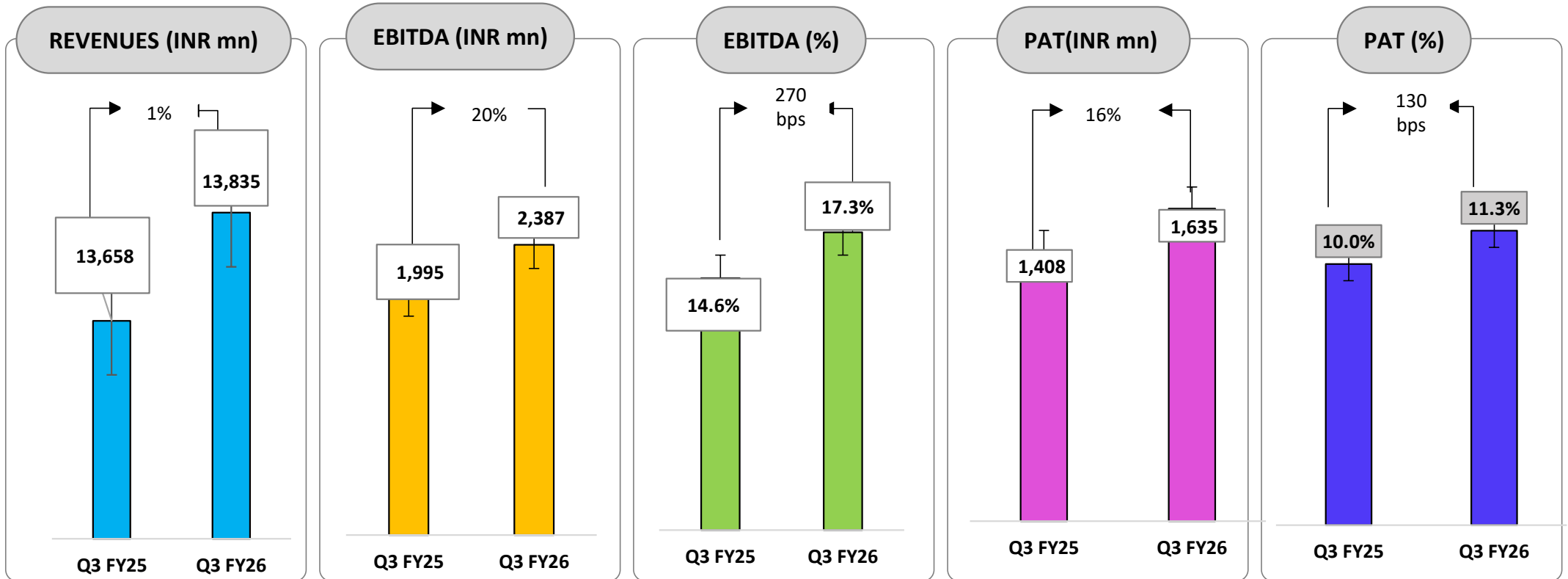
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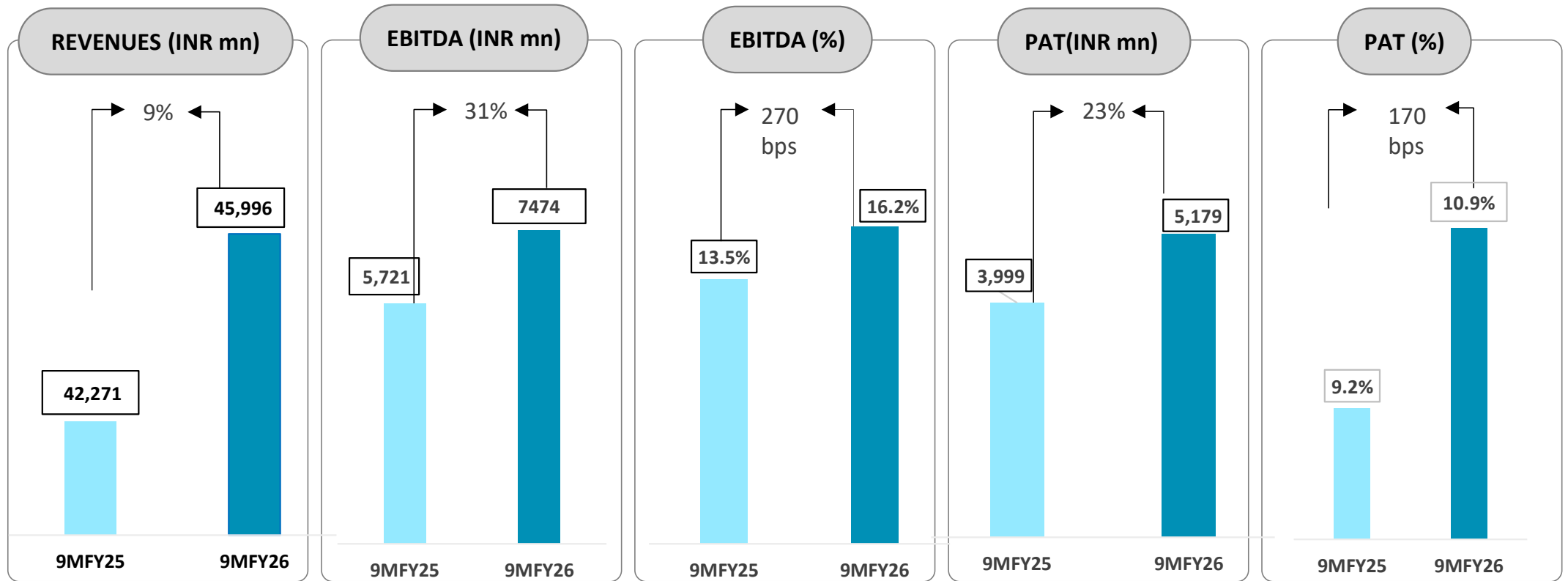
## RESULT HIGHLIGHTS



# Quarterly Consolidated Highlights



# 9 Month Ended Consolidated Highlights



# Quarterly & 9 month ended Results Snapshot



Consol Profit & Loss (Rs mn)	Q3FY26	Q3FY25	Y-o-Y	Q2FY26	Q-o-Q	9M FY26	9M FY25	Y-o-Y
<b>Segment</b>								
<b>Revenues</b>								
Shrimp Feed	9,442.08	10,447.22	-9.6%	11,581.94	-18.5%	33,376.07	33,966.24	-1.74%
Shrimp Processing	4,393.15	3,210.46	36.8%	4,514.92	-2.7%	12,619.63	8,305.00	51.95%
<b>Revenues from operations</b>	<b>13,835.23</b>	<b>13,657.68</b>	<b>1.3%</b>	<b>16,096.86</b>	<b>-14.1%</b>	<b>45,995.71</b>	<b>42,271.24</b>	<b>8.81%</b>
COGS	9,022.95	10,216.74	-11.7%	11,667.14	-22.7%	32,349.35	32,388.21	-0.12%
Op. expenses	3,051.83	1,837.47	66.1%	2,486.73	22.7%	7,801.81	5,321.18	46.62%
Operating Profits	1,760.44	1,603.47	9.8%	1,943.00	-9.4%	5,844.55	4,561.86	28.12%
Other income	630.54	391.272	61.2%	494.398	27.5%	1631.21	1155.91	41.12%
Depreciation	160.69	149.56	7.4%	157.57	2.0%	480.15	444.45	8.03%
<b>EBIT</b>	<b>2,230.29</b>	<b>1,845.19</b>	<b>20.9%</b>	<b>2,279.83</b>	<b>-2.2%</b>	<b>6,995.61</b>	<b>5,273.32</b>	<b>32.66%</b>
Interest expenses	6.78	5.23	29.5%	4.25	59.5%	16.18	16.43	-1.51%
Exceptional Item	0	0	NA	0.00	NA	0	0	NA
<b>PBT</b>	<b>2,223.51</b>	<b>1,839.95</b>	<b>20.8%</b>	<b>2,275.58</b>	<b>-2.3%</b>	<b>6,979.42</b>	<b>5,256.89</b>	<b>32.77%</b>
Taxes	585.85	431.63	35.7%	582.82	0.5%	1,798.1	1,261.9	42.50%
Profit after Taxes (PAT)	1,637.67	1,408.32	16.3%	1,692.75	-3.3%	5,181.28	3,995.02	29.69%
Profit/Loss on shr of associate/	-2.93	-0.195	1402.6%	-4.84	-39.5%	-1.814	3.578	-150.70%
<b>PAT (after shr associate)</b>	<b>1,634.74</b>	<b>1,408.13</b>	<b>16.1%</b>	<b>1,687.91</b>	<b>-3.2%</b>	<b>5,179.47</b>	<b>3,998.60</b>	<b>29.53%</b>
EPS	10.96	9.92	10.5%	11.25	-2.5%	35.30	27.67	27.56%
NP % Sales	11.8%	10.3%	150 bps	10.5%	130 bps	11.3%	9.5%	180 bps

- 1 Consolidated Revenues in Q3FY26 grew 1.3% YoY at Rs 13,835 Mn, mainly aided by strong volume growth in shrimp processing and export business.
- 2 EBIT rose to 20.9% YoY at Rs 2,230 Mn aided by higher other income
- 3 Profit after Tax grew by 16.1% YoY to Rs. 1,635 Mn from Rs.1,408 Mn with margins at 11.8%.
- 4 EPS grew to 10.96 per share YoY from Rs.9.92 per share.



# Management Commentary



## Shrimp Feed

In Q3FY26, Shrimp feed revenues dropped by 9.6% YoY from Rs.9442 Mn.

EBIT in Q3FY26 came in at Rs 2,230 Mn from Rs.1,845 Mn YOY with strong margins at 11.80%.

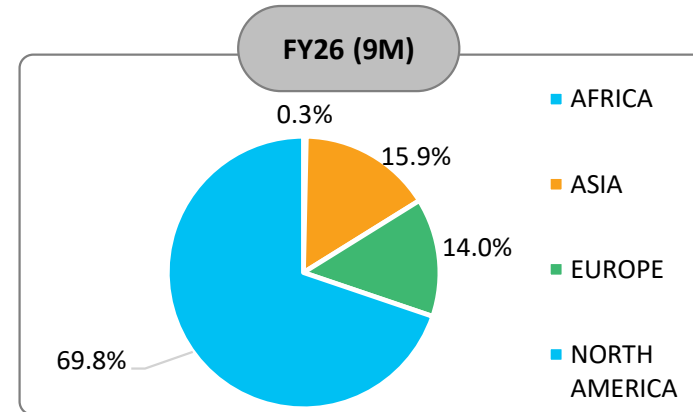
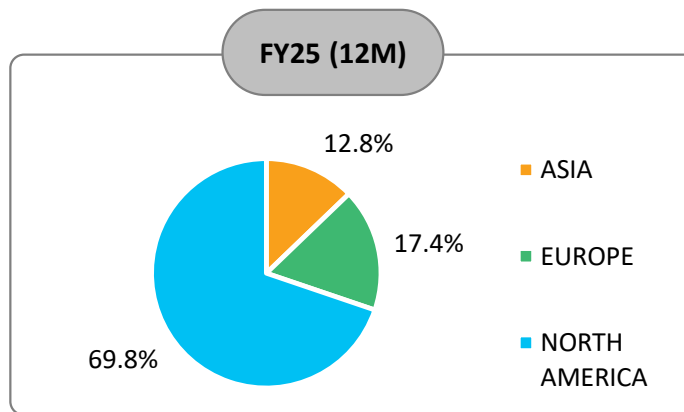
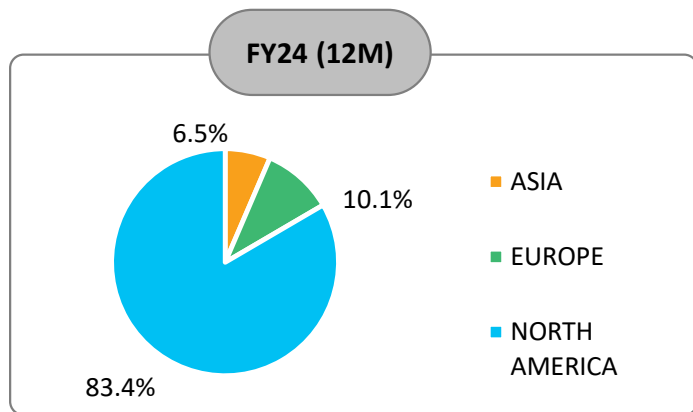
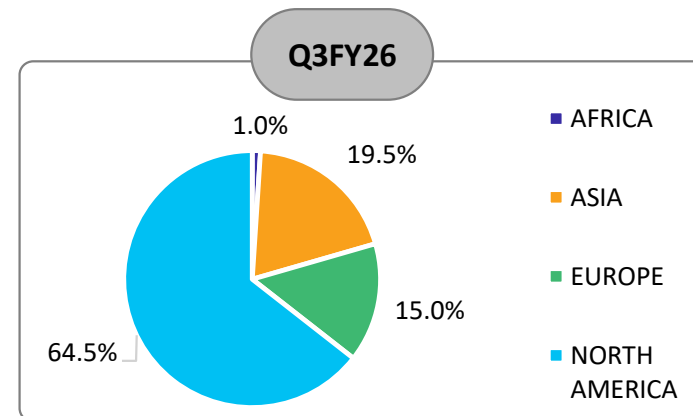
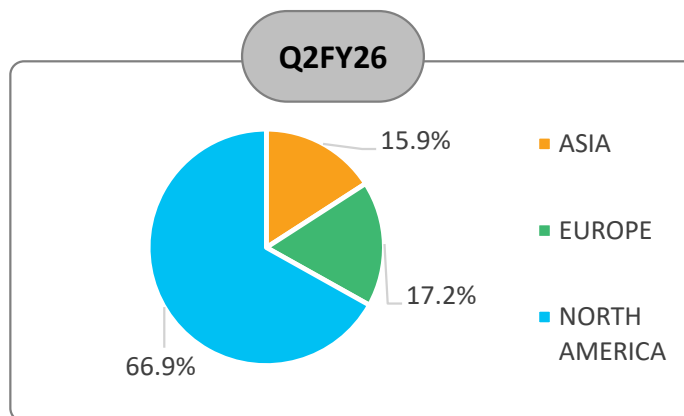
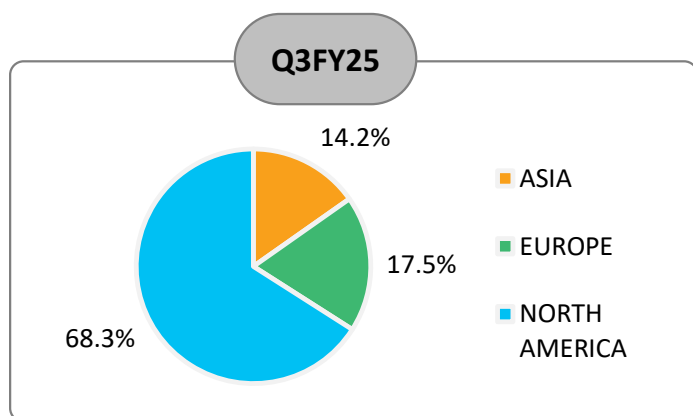


## Shrimp Processing & Export

Shrimp processing revenue continued to show robust growth, increased by 37% YoY to Rs. 4,393 Mn in Q3FY26 from 3210 Mn in Q3FY25. This was primarily driven by improved average selling price realisation and favourable Fx rates.

EBITDA margin raised to 13% in Q3FY26 from 8% in Q3FY25, primarily due to increase in average selling price realisation, favourable Fx rates and decrease in Ocean freight rates.

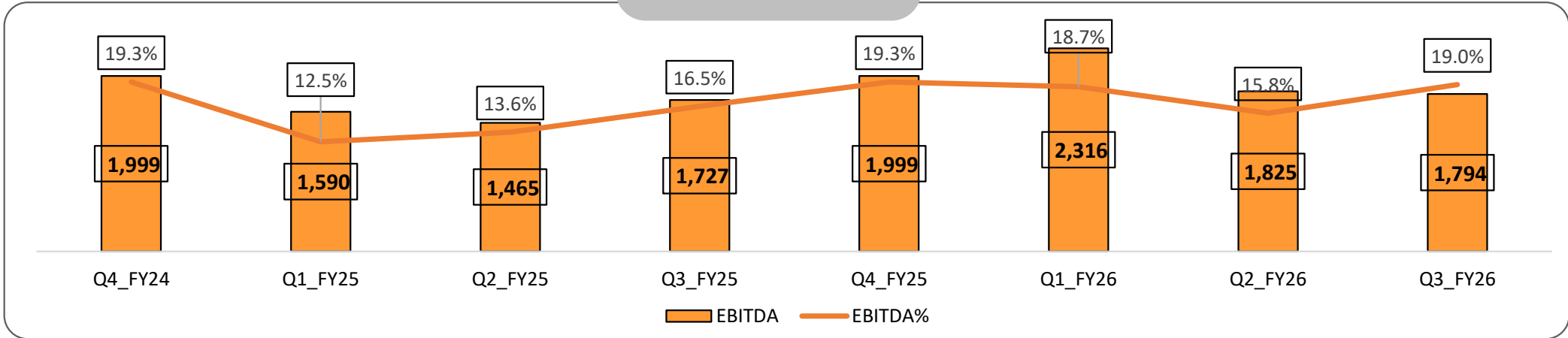
## Processed Shrimp Sales % By Regions



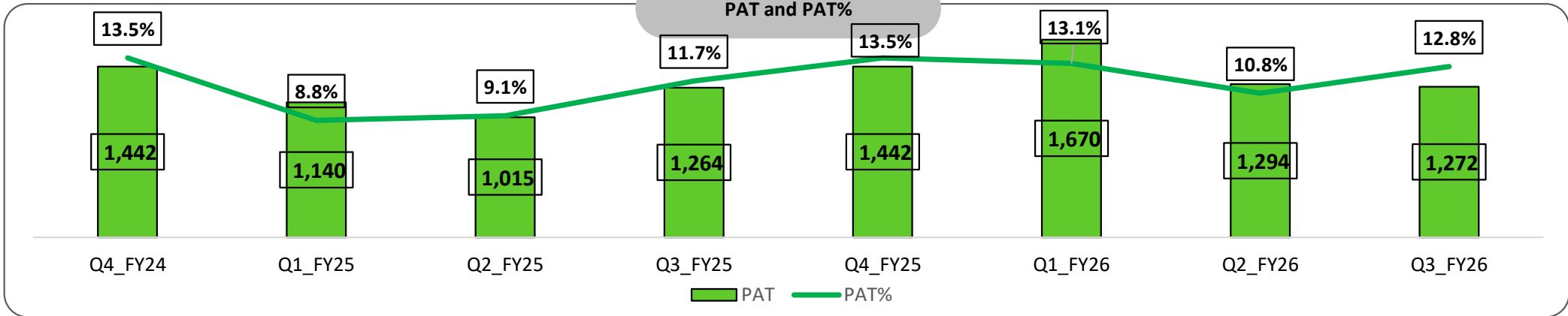
# Overview of Shrimp Revenues



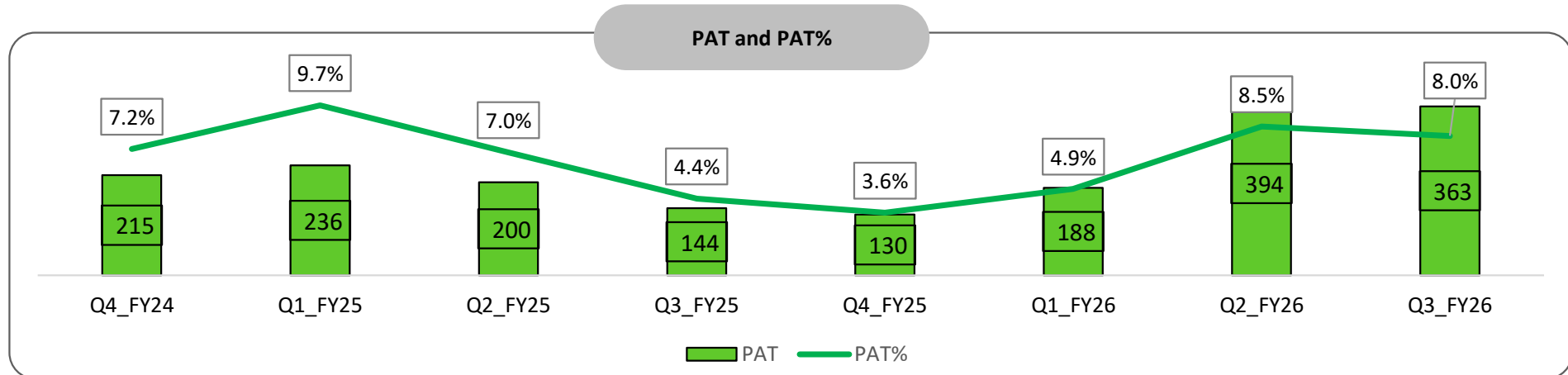
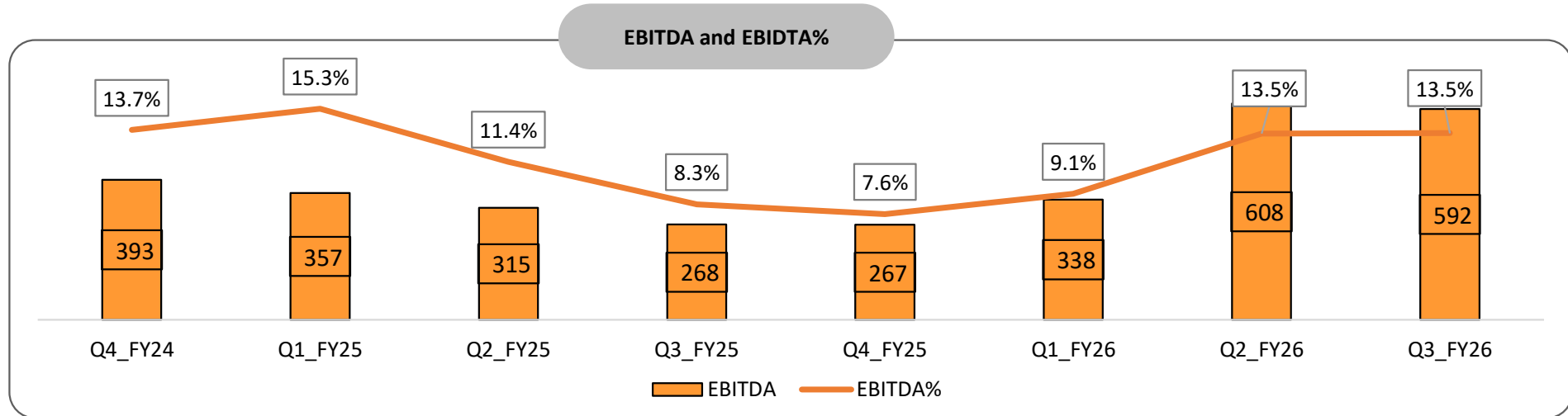
EBITDA and EBITDA%



PAT and PAT%



## Overview of Processed Shrimp Revenues





# OPERATIONAL HIGHLIGHTS

# Operational Highlights - Quarterly

Particulars	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26
<b>Production (MT)</b>										
Shrimp Feed	1,28,367	1,15,018	1,32,079	1,53,293	1,34,476	1,30,284	1,40,423	1,53,203	1,52,743	1,22,634
Shrimp Processing	3,643	3,398	2,920	4,524	3,815	4,073	3,836	4,500	3,637	4,413
<b>Sales (MT)</b>										
Shrimp Feed	1,27,864	1,16,318	1,22,278	1,58,591	1,34,897	1,32,049	1,29,711	1,65,564	1,54,644	1,18,127
Shrimp Processing	2,950	3,990	3,846	2,783	3,423	3,843	4,100	4,223	4,862	3,767
<b>Particulars (INR mn)</b>										
Shrimp Feed revenues	10,331.3	9,322.8	9,967.0	12,695.8	10,763.8	10,417.5	10,323.4	12,352.0	11,581.9	9,442.1
EBITDA	897.4	838.9	1,266.4	1,590.3	1,465.2	1,726.6	1,999.1	2,315.7	1,829.7	1,798.7
% Margins	8.7	9.0	12.7	12.5	13.6	16.5	19.3	18.8	15.76	19.05
<b>Particulars (INR mn)</b>										
Shrimp Processing	2,453.6	3,209.6	2,868.1	2,336.9	2,757.7	3,210.2	3,498.0	3,711.6	4,514.9	4,393.2
EBITDA	380.1	463.7	393.3	356.5	314.8	267.9	267.2	337.8	607.7	592.4
% Margins	15.5	14.4	13.7	15.3	11.4	8.3	7.6	9.1	13.46	13.48
<b>Particulars (INR mn)</b>										
<b>Consolidated</b>										
Revenues	12,784.9	12,532.3	12,835.1	15,032.7	13,521.5	13,627.7	13,821.4	16,063.6	16,096.9	13,835.2
EBITDA	1,277.5	1,302.6	1,659.7	1,946.8	1,780.0	1,994.5	2,266.3	2,653.5	2,432.6	2,391.0
% Blended Margins	10.0	10.4	12.9	12.9	13.1	14.6	16.4	16.5	15.11	17.28

## Operational Highlights – Fiscals & 9 Month Ended



Particulars	FY18	FY19	FY20	FY21	FY22	FY23	FY24	FY25	9M FY25	9M FY26
<b>Production (MT)</b>										
Shrimp Feed	4,28,452	4,19,472	4,87,402	4,72,234	5,36,798	5,01,621	5,39,074	5,58,476	4,18,053	4,28,580
Shrimp Processing	9,105	11,384	13,745	12,224	12,860	11,959	13,246	16,248	12,412	12,550
<b>Sales (MT)</b>										
Shrimp Feed	4,30,314	4,21,691	4,84,669	4,73,449	5,40,895	4,97,066	5,31,967	5,55,248	4,25,537	4,38,335
Shrimp Processing	7,857	11,065	13,397	11,518	12,836	12,497	13,444	14,149	10,049	12,852
<b>Particulars (INR mn)</b>										
<b>Shrimp Feed revenues</b>	<b>28,117.2</b>	<b>27,352.6</b>	<b>31,603.9</b>	<b>32,436.7</b>	<b>40,443.6</b>	<b>40,395.1</b>	<b>42,870.3</b>	<b>44,200.5</b>	<b>33,967.6</b>	<b>33,376.1</b>
EBITDA	6,457.7	3,516.9	4,000.5	4,252.9	2,824.6	3,259.7	4,331.3	1,206.4	4,778.6	5,938.0
% Margins	23.0	12.9	12.7	13.1	7.0	8.1	10.1	15.3	14.1	17.8
<b>Particulars (INR mn)</b>										
<b>Shrimp Processing</b>	<b>5,811.8</b>	<b>7,525.2</b>	<b>9,549.0</b>	<b>8,568.9</b>	<b>9,916.0</b>	<b>10,474.8</b>	<b>10,818.7</b>	<b>11,802.7</b>	<b>8,303.6</b>	<b>12,619.6</b>
EBITDA	851.3	1,093.8	1,245.0	1,274.3	1,212.3	1,590.6	1,614.3	1,206.4	939.2	1,537.8
% Margins	14.6	14.5	13.0	14.9	12.2	15.2	14.9	10.2	11.3	12.2
<b>Particulars (INR mn)</b>										
<b>Consolidated Revenues</b>	<b>33,929.0</b>	<b>34,877.8</b>	<b>41,152.9</b>	<b>41,005.6</b>	<b>50,359.6</b>	<b>50,869.9</b>	<b>53,688.9</b>	<b>56,003.2</b>	<b>42,271.2</b>	<b>45,995.7</b>
EBITDA	7,308.9	4,610.8	5,245.6	5,527.2	4,036.8	4,850.4	5,945.6	7,987.6	5,717.8	7,475.7
% Blended Margins	21.5	13.2	12.7	13.5	8.0	9.5	11.1	14.2	13.5	16.3



# FINANCIAL STATEMENTS



# Profit & Loss Statement - Quarterly



Consolidated Profit & Loss (INR mn)	Q2FY24	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26
<b>Income from Operations</b>	<b>12,784.9</b>	<b>12,532.3</b>	<b>12,835.1</b>	<b>15,032.7</b>	<b>13,521.5</b>	<b>13,627.7</b>	<b>13,821.4</b>	<b>16,063.6</b>	<b>16,096.9</b>	<b>13,835.2</b>
Other Income	335.2	337.2	364.5	346.9	417.7	391.3	498.9	506.3	494.4	630.5
<b>Total Income</b>	<b>13,120.1</b>	<b>12,869.5</b>	<b>13,199.7</b>	<b>15,379.6</b>	<b>13,939.2</b>	<b>14,019.0</b>	<b>14,320.3</b>	<b>16,569.9</b>	<b>16,591.3</b>	<b>14,465.8</b>
Operating Expenses	11,845.0	11,562.3	11,539.8	13,461.6	12,159.2	12,024.2	12,054.0	13,916.4	14,153.9	12,074.8
<b>EBITDA</b>	<b>1,275.0</b>	<b>1,307.2</b>	<b>1,659.8</b>	<b>1,948.0</b>	<b>1,780.0</b>	<b>1,994.8</b>	<b>2,266.3</b>	<b>2,653.4</b>	<b>2,437.4</b>	<b>2,391.0</b>
<b>Margin %</b>	<b>10.0</b>	<b>10.4</b>	<b>12.9</b>	<b>12.9</b>	<b>13.1</b>	<b>14.6</b>	<b>16.4</b>	<b>16.5</b>	<b>15.1</b>	<b>17.3</b>
Depreciation	143.0	144.0	144.9	144.9	150.0	149.6	145.8	162.1	157.6	160.7
<b>EBIT</b>	<b>1,132.0</b>	<b>1,163.2</b>	<b>1,514.9</b>	<b>1,803.1</b>	<b>1,630.0</b>	<b>1,845.2</b>	<b>2,120.5</b>	<b>2,491.3</b>	<b>2,279.8</b>	<b>2,230.3</b>
<b>Margin %</b>	<b>8.9</b>	<b>9.3</b>	<b>11.8</b>	<b>12.0</b>	<b>12.0</b>	<b>13.5</b>	<b>15.3</b>	<b>15.5</b>	<b>14.2</b>	<b>16.1</b>
Financial Charges	1.6	1.5	7.2	5.5	5.7	5.2	6.1	5.1	4.3	6.8
<b>PBT</b>	<b>1,130.3</b>	<b>1,161.7</b>	<b>1,507.7</b>	<b>1,796.4</b>	<b>1,624.3</b>	<b>1,840.0</b>	<b>2,114.5</b>	<b>2,486.2</b>	<b>2,275.6</b>	<b>2,223.5</b>
<b>Margin %</b>	<b>8.8</b>	<b>9.3</b>	<b>11.7</b>	<b>11.9</b>	<b>12.0</b>	<b>13.5</b>	<b>15.3</b>	<b>15.5</b>	<b>14.1</b>	<b>16.1</b>
Tax	305.4	324.0	381.6	420.7	409.6	431.6	542.5	629.5	582.8	585.8
<b>PAT (after minority interest)</b>	<b>827.4</b>	<b>833.1</b>	<b>1,126.0</b>	<b>1,375.7</b>	<b>1,214.8</b>	<b>1,408.4</b>	<b>1,571.9</b>	<b>1,856.8</b>	<b>1,692.8</b>	<b>1,637.7</b>
<b>Margin %</b>	<b>6.5</b>	<b>6.6</b>	<b>8.8</b>	<b>9.1</b>	<b>9.0</b>	<b>10.3</b>	<b>11.3</b>	<b>11.6</b>	<b>10.5</b>	<b>11.8</b>
<b>EPS</b>	<b>5.5</b>	<b>5.3</b>	<b>7.6</b>	<b>9.4</b>	<b>8.3</b>	<b>9.9</b>	<b>11.1</b>	<b>13.1</b>	<b>11.3</b>	<b>11.0</b>

## Profit & Loss Statement – Fiscals & 9 Months



Consolidated Profit & Loss (INR mn)	FY20	FY21	FY22	FY23	FY24	FY25	9M FY25	9M FY26
<b>Income from Operations</b>	<b>41,152.9</b>	<b>41,005.6</b>	<b>50,359.6</b>	<b>50,869.9</b>	<b>53,688.9</b>	<b>56,003.2</b>	<b>42,271.2</b>	<b>45,995.7</b>
Other Income	702.3	925.8	816.7	920.2	1,362.7	1,654.8	1,155.9	1,631.2
<b>Total Income</b>	<b>41,855.3</b>	<b>41,931.4</b>	<b>51,176.3</b>	<b>51,790.0</b>	<b>55,051.6</b>	<b>57,658.0</b>	<b>43,427.1</b>	<b>47,626.9</b>
Operating Expenses	36,613.9	36,404.2	47,139.5	46,939.7	49,108.1	49,660.9	37,709.4	40,151.2
<b>EBITDA</b>	<b>5,245.6</b>	<b>5,527.2</b>	<b>4,036.8</b>	<b>4,850.4</b>	<b>5,943.5</b>	<b>7,997.1</b>	<b>5,717.8</b>	<b>7,475.7</b>
<b>Margin %</b>	<b>12.7</b>	<b>13.5</b>	<b>8.0</b>	<b>9.5</b>	<b>11.1</b>	<b>14.3</b>	<b>13.5</b>	<b>16.3</b>
Depreciation	377.1	409.3	407.9	425.9	564.0	590.2	444.5	480.2
<b>EBIT</b>	<b>4,864.3</b>	<b>5,117.9</b>	<b>3,628.9</b>	<b>4,424.4</b>	<b>5,379.5</b>	<b>7,406.9</b>	<b>5,273.3</b>	<b>6,995.6</b>
<b>Margin %</b>	<b>11.8</b>	<b>12.5</b>	<b>7.2</b>	<b>8.7</b>	<b>10.0</b>	<b>13.2</b>	<b>12.5</b>	<b>15.2</b>
Financial Charges	19.9	16.8	20.1	20.2	13.1	22.5	16.4	16.2
<b>PBT</b>	<b>4,844.4</b>	<b>5,101.1</b>	<b>3,608.8</b>	<b>4,404.2</b>	<b>5,366.4</b>	<b>7,384.4</b>	<b>5,260.5</b>	<b>6,977.6</b>
<b>Margin %</b>	<b>11.8</b>	<b>12.4</b>	<b>7.2</b>	<b>8.7</b>	<b>10.0</b>	<b>13.2</b>	<b>12.4</b>	<b>15.2</b>
Tax	985.7	1,122.9	786.7	1,145.3	1,430.5	1,804.4	1,261.9	1,798.1
<b>PAT (after minority interest)</b>	<b>3,862.9</b>	<b>3,973.7</b>	<b>2,452.3</b>	<b>3,122.5</b>	<b>3,938.1</b>	<b>5,580.0</b>	<b>3,998.6</b>	<b>5,179.5</b>
<b>Margin %</b>	<b>9.4</b>	<b>9.7</b>	<b>4.9</b>	<b>6.1</b>	<b>7.3</b>	<b>10.0</b>	<b>9.5</b>	<b>11.3</b>
<b>EPS</b>	<b>25.4</b>	<b>26.4</b>	<b>16.3</b>	<b>20.5</b>	<b>26.2</b>	<b>38.8</b>	<b>27.7</b>	<b>35.3</b>

# Balance Sheet & Key Ratios



Consolidated Balance Sheet (INR mn)	FY20	FY21	FY22	FY23	FY24	FY25
Share capital	136	136	136	136	136	136
Reserves and Surplus	15,811	19,759	21,338	23,632	26,756	31,612
Non-current liabilities	218	193	178	347	585	550
Current liabilities	2,634	2,734	3,510	3,231	3,505	4,529
<b>Total Equity and Liabilities</b>	<b>18,800</b>	<b>22,822</b>	<b>25,162</b>	<b>27,346</b>	<b>30,982</b>	<b>36,827</b>
Non-current assets	3,647	4,547	4,873	5,239	5,935	6,912
Current assets	15,153	18,275	20,289	22,107	25,047	29,915
<b>Total Assets</b>	<b>18,800</b>	<b>22,822</b>	<b>25,162</b>	<b>27,346</b>	<b>30,982</b>	<b>36,827</b>

Key Ratios	FY20	FY21	FY22	FY23	FY24	FY25
RoCE (%)	24.00%	19.90%	13.10%	13.60%	19.77%	23.00%
RoE (%)	24.20%	20.00%	11.40%	13.10%	15.55%	18.99%
Net debt to equity (x) <sup>***</sup>	0	0	0	0	0.01	0.01
Interest coverage (x)	245	304	181	219	412	329
Inventory days	48	49	72	58	60	75
Receivables days	8	6	8	9	10	9
Payable days	19	21	22	20	22	31



# ANNEXURE

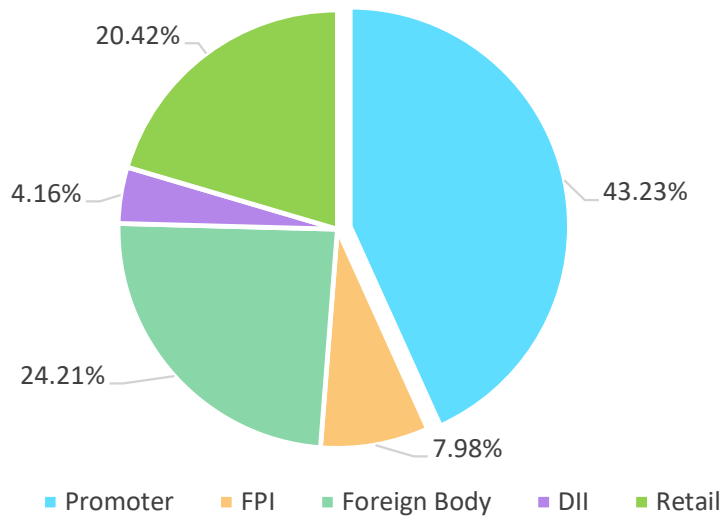
# Stock Information



- Market cap (INR) - ~184 bn (As on 25<sup>th</sup> February 2026)
- Shares outstanding - 136 mn (As on 31<sup>st</sup> Dec ,2025)

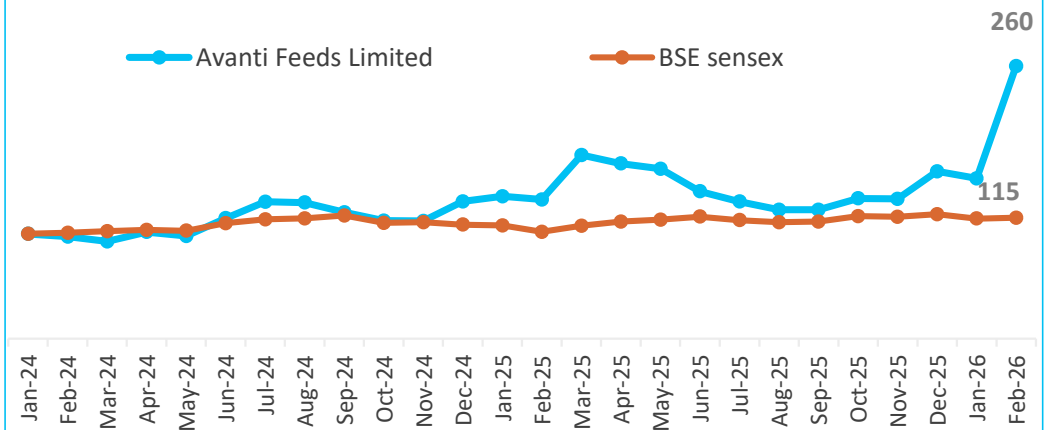
- BSE code: 512573
- NSE code: AVANTIFEED

Shareholding Pattern as on 31<sup>st</sup> Dec, 2025



Relative stock price vs BSE Sensex

As on 25<sup>th</sup> February , 2026





THANK YOU!



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