

AJMERA REALTY & INFRA INDIA LTD.

Regd. Office: Citi Mall, Link Road, Andheri (W), Mumbai - 400 053.
Tel.: +91-22-6698 4000 • Email: investors@ajmera.com • Website: www.ajmera.com
CIN : L27104 MH 1985 PLC035659



Ref: SEC/ARIIL/BSE-NSE/2026-27

Date: May 25, 2026

To, The Manager, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 Script Code: 513349	To, The Manager - Listing, National Stock Exchange of India Limited 5 th Floor, Exchange Plaza, Bandra Kurla Complex, Bandra (East) Mumbai - 400051 Script Code: AJMERA
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Sub: Investor Presentation for the Quarter and Financial year ended March 31, 2026.

Dear Sir/Madam,

Pursuant to provisions of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor Presentation on the Audited Standalone and Consolidated Financial Results of the Company for the Quarter and Financial Year ended March 31, 2026.

The copy of the same shall be uploaded to the Company's website viz. www.ajmera.com.

Kindly take the above on your record.

Thanking you,

Yours faithfully,

For AJMERA REALTY & INFRA INDIA LIMITED

Reema Solanki
Company Secretary & Compliance Officer

Encl: As above



■ AJMERA REALTY & INFRA INDIA LIMITED

EARNINGS PRESENTATION – FY26

www.ajmera.com



DISCLAIMER

The information in this presentation contains certain forward-looking statements. These include statements regarding the intent, plans, objectives, goals, strategies, future events or performance, current expectations of the Company and the underlying assumptions, other than those based on historical facts, including, but not limited to, those that are identified by the use of words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “predicts”, “projects” and similar expressions.

These forward-looking statements involve certain risks and uncertainties like economic or regulatory changes, political developments and other factors that could cause the actual results to differ materially from those expressed by such forward looking statements. These risks and uncertainties include, but are not limited to; general economic and business conditions; changes in macroeconomic and political trends; the ability to implement our growth, expansion plans & strategy; fluctuations in currency exchange rates; changes in interest rates and other fiscal cost; government policies and actions with respect to investments; changes in the laws and regulations; changes in tax laws, import duties, litigation, industry structure and labour relations; competitive pressures; technical developments & technological changes.

We undertake no obligation to update any forward-looking information contained in this Presentation to reflect any subsequent events or circumstances unless it is required by Law. Any statements and projections made by third parties included in this Presentation are not adopted by us and we are not responsible for such third- party statements.



BUILT ON TRUST

COMPANY SNAPSHOT

20+ MSF

Developer of townships in the micro markets of Mira Road, Andheri, Borivali and Wadala in Mumbai.

TOWNSHIP DEVELOPER

Pin code
Creator

MSF - Million Square Feet on carpet basis



46,000+ FAMILIES

Possessions handed over with the support of a dedicated workforce.

WORKFORCE

400+ Personnel

A 5-YEAR DISCIPLINED TRANSFORMATION

Strong performance across all key metrics



NET PROFIT (PAT)

5.1x

FY26 PAT: INR 157 Cr
FY21 PAT: INR 31 Cr

CAGR: 38%



REVENUE

3.1x

FY26 Revenue: INR 1,098 Cr
FY21 Revenue: INR 352 Cr

CAGR: 26%



EBITDA

3.0x

FY26 EBITDA: INR 306 Cr
FY21 EBITDA: INR 101 Cr

CAGR: 25%



AVERAGE REALIZATION

INR per sq ft

2.1x

FY26 Realization: 25,760
FY21 Realization: 12,083

CAGR: 16%



DEBT/EQUITY RATIO

1/2x

FY26 Ratio: 0.53x
FY21 Ratio: 1.13x

Deleveraging



COMPANY SNAPSHOT

INR 1,701 Cr Sales Value FY26	INR 157 Cr PAT achieved for FY26	0.53x Debt-to-Equity Ratio as on 31 March 2026
2.0 MSF Ongoing Development	10.4 MSF Future development potential -Owned land	3.7 MSF 8 Projects in Launch Pipeline

MSF - Million Square Feet on carpet basis



■ PERFORMANCE & OPERATIONS

BUSINESS UPDATES



KEY BUSINESS HIGHLIGHTS - FY26

<p>6,60,246 Sq.ft SALES VOLUME</p> <p>11% yoy increase</p>	<p>INR 1,701 Cr SALES VALUE</p> <p>57% yoy increase</p>	<p>INR 1,103 Cr COLLECTIONS</p> <p>71% yoy increase</p>	<p>INR 2,433 Cr PROJECT ADDITIONS</p> <p>Added 5 projects under asset light model</p>
<p>INR 1,098 Cr TOTAL REVENUE</p> <p>46% yoy increase</p>	<p>INR 306 Cr EBITDA</p> <p>25% yoy increase</p>	<p>INR 157 Cr PAT</p> <p>24% yoy increase</p>	<p>LAUNCHES 4 Projects</p> <p>GDV: 3,088 Cr</p>

PROJECT SALES & COLLECTIONS - Q4 FY26

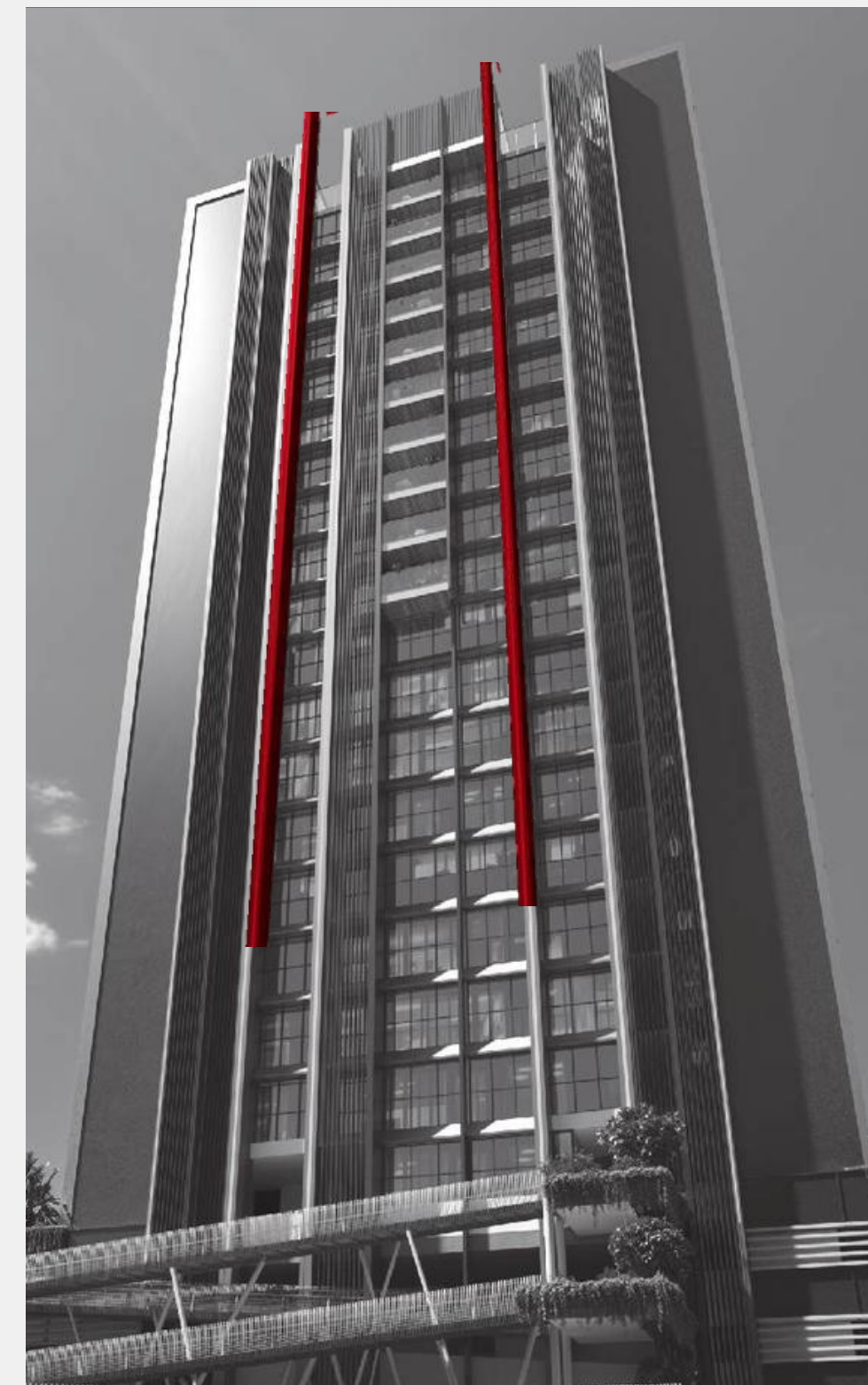


Projects	Location	Sales Volume (Sq.ft.)	Sales Value (INR Cr)	Units (Nos)	Collections (INR Cr)
Nucleus - Comm	Bengaluru	12,046	9	1	-
Greenfinity - CD	Mumbai	-	-	-	-
Greenfinity - AB	Mumbai	13,910	41	26	47
Manhattan 1	Mumbai	4,698	18	5	80
Prive	Mumbai	1,734	10	1	10
Eden	Mumbai	3,241	8	3	28
Lugaano & Florenza	Bengaluru	-	-	-	4
Iris	Bengaluru	20,025	22	19	24
Vihara	Mumbai	-	-	-	11
Marina	Bengaluru	2,635	3	2	6
Manhattan 2	Mumbai	37,858	133	31	48
33Fifteen	Mumbai	-	-	-	12
Solis - Phase 1	Mumbai	5,418	11	9	45
Vann by Ajmera	Mumbai	3,177	15	3	1
Total		1,04,742	270	100	316



PROJECT SALES & COLLECTIONS - FY26

Projects	Location	Sales volume (Sq.Ft.)	Sales value (INR Cr)	Units (Nos)	Collections (INR Cr)
Nucleus - Comm	Bengaluru	48,170	39	4	24
Greenfinity - CD	Mumbai	-	-	-	2
Greenfinity - AB	Mumbai	21,400	65	40	123
Manhattan 1	Mumbai	9,457	33	11	366
Prive	Mumbai	5,556	31	3	43
Eden	Mumbai	9,990	24	11	97
Lugaano & Florenza	Bengaluru	4,865	5	7	41
Iris	Bengaluru	38,500	47	37	81
Vihara	Mumbai	25,268	47	64	37
Marina	Bengaluru	16,635	19	16	47
Manhattan 2	Mumbai	2,55,175	836	223	134
33Fifteen	Mumbai	11,366	77	14	18
Solis - Phase 1	Mumbai	2,10,687	462	353	88
Vann by Ajmera	Mumbai	3,177	14	3	1
Total		6,60,246	1,701	786	1,103



Highest ever annual sales & collections
New launches contributed 82% of sales value



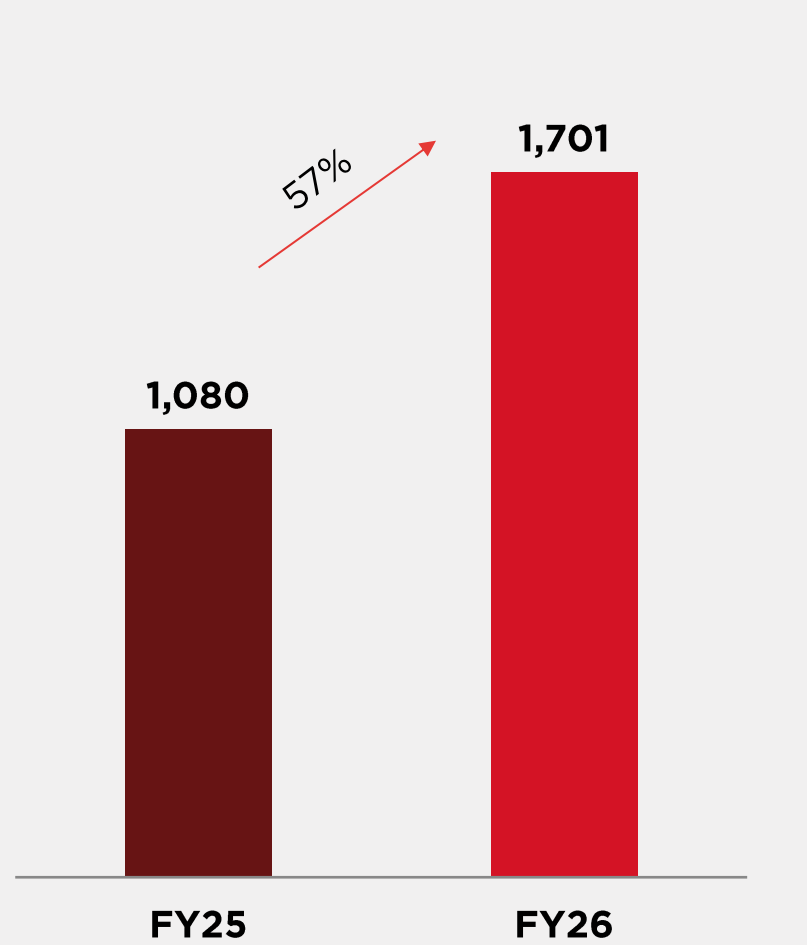
BUILT ON TRUST



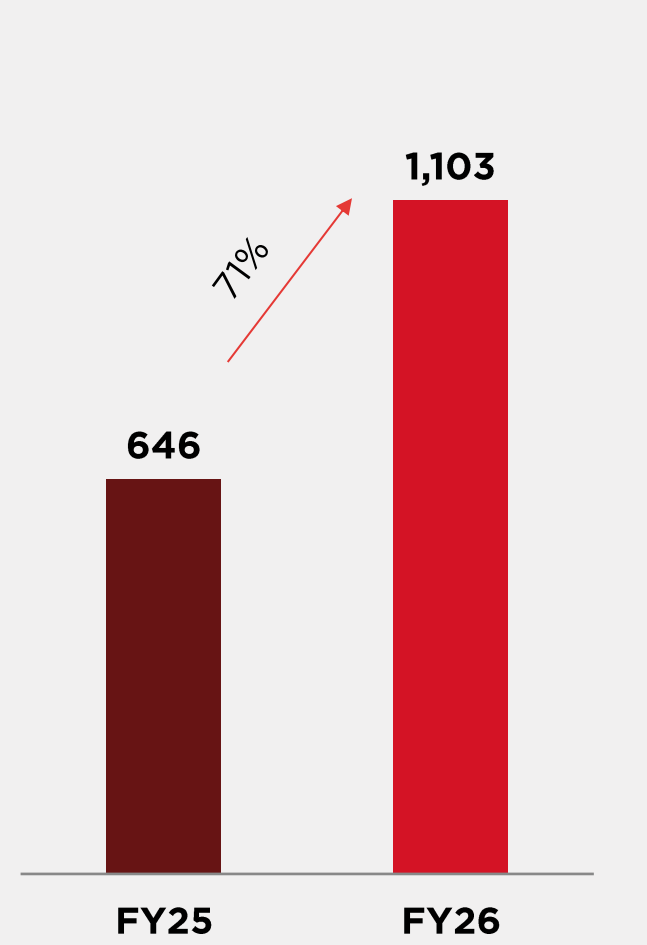


OPERATIONAL HIGHLIGHTS - FY26

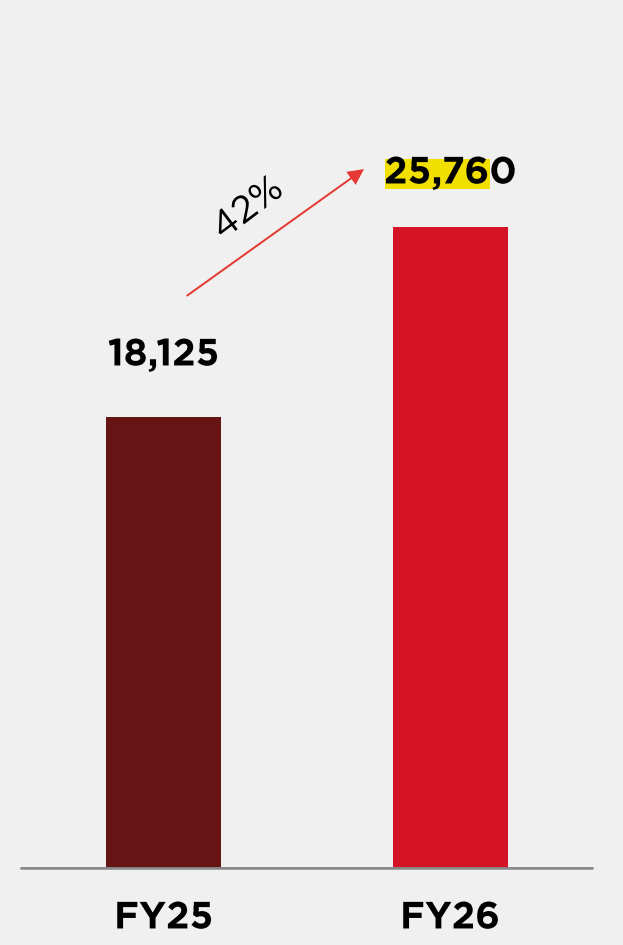
Sales Value
(INR Cr)



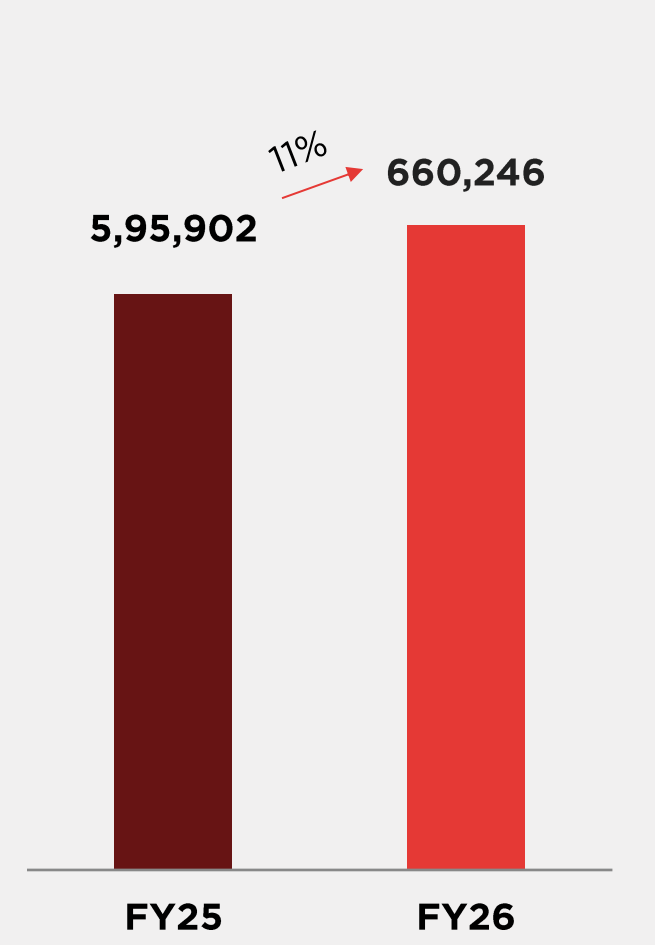
Collection
(INR Cr)



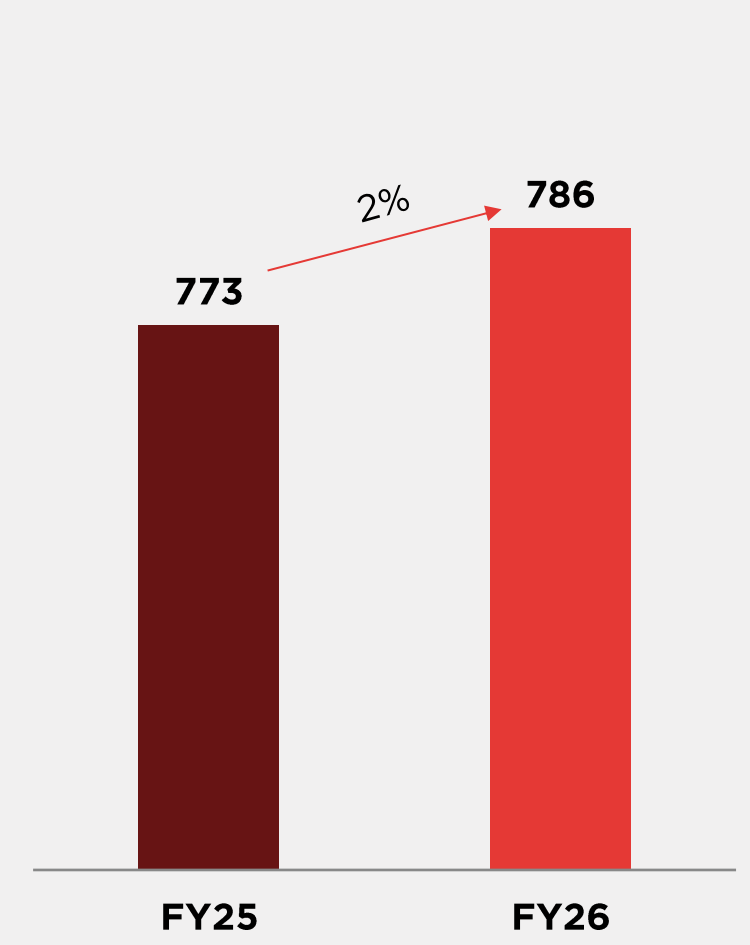
Realisation
(INR/Sq.Ft.)



Sales Volume
(Sq.Ft.)

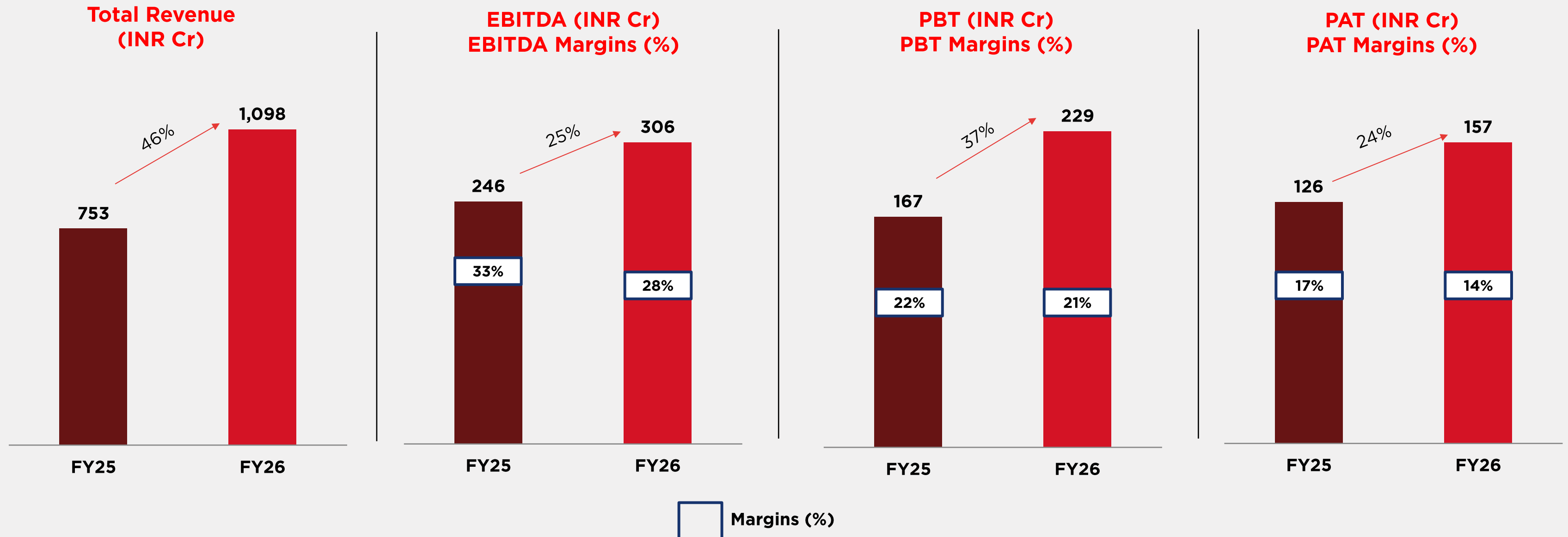


Units
(Nos.)



Launched Ajmera Manhattan 2, 33Fifteen, Ajmera Solis, Vann by Ajmera

FINANCIAL HIGHLIGHTS - FY26



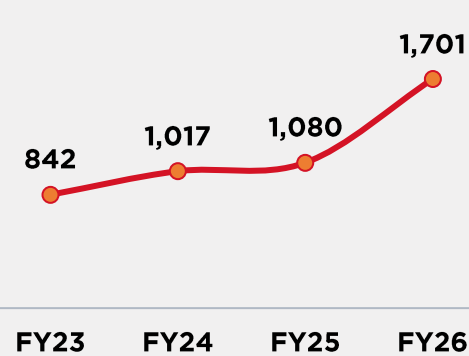
Strong growth in profitability



BUILT ON TRUST

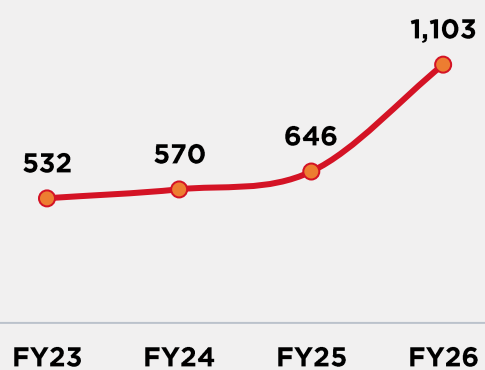
PERFORMANCE TREND

SALES VALUE (INR CR)



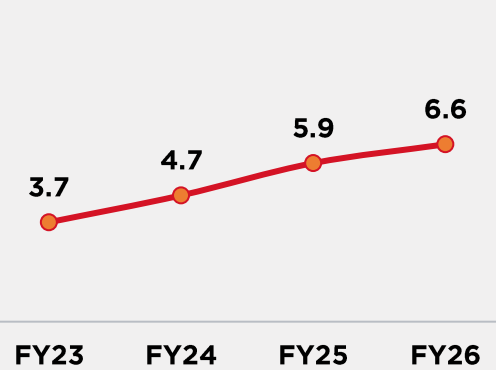
CAGR (3yr) – 26%

COLLECTION (INR CR)



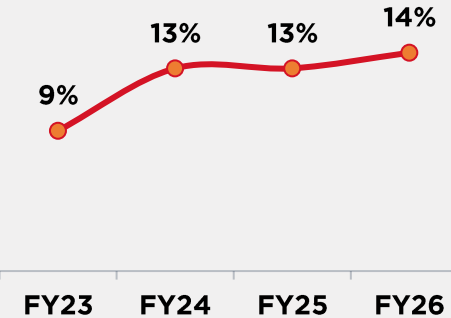
CAGR (3yr) – 28%

SALES VOLUME (sq. ft.)

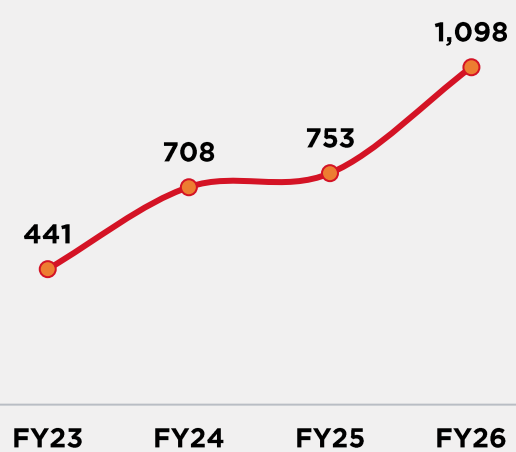


CAGR (3yr) – 21%

ROCE (%)

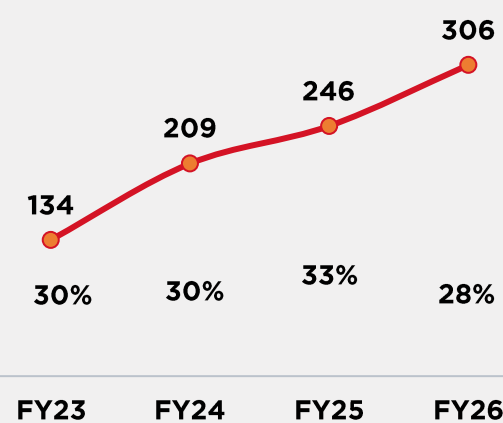


TOTAL REVENUE (INR CR)



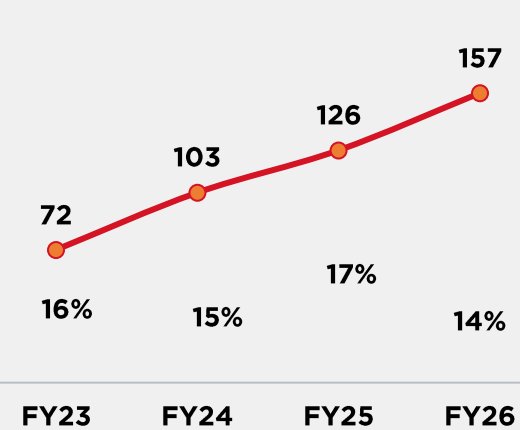
CAGR (3yr) – 36%

EBITDA (INR CR) & EBITDA MARGIN(%)



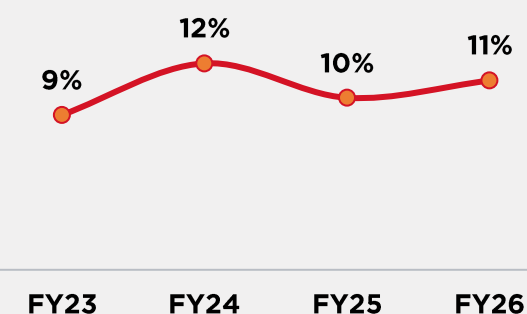
CAGR (3yr) – 32%

PAT (INR CR) & PAT MARGIN(%)



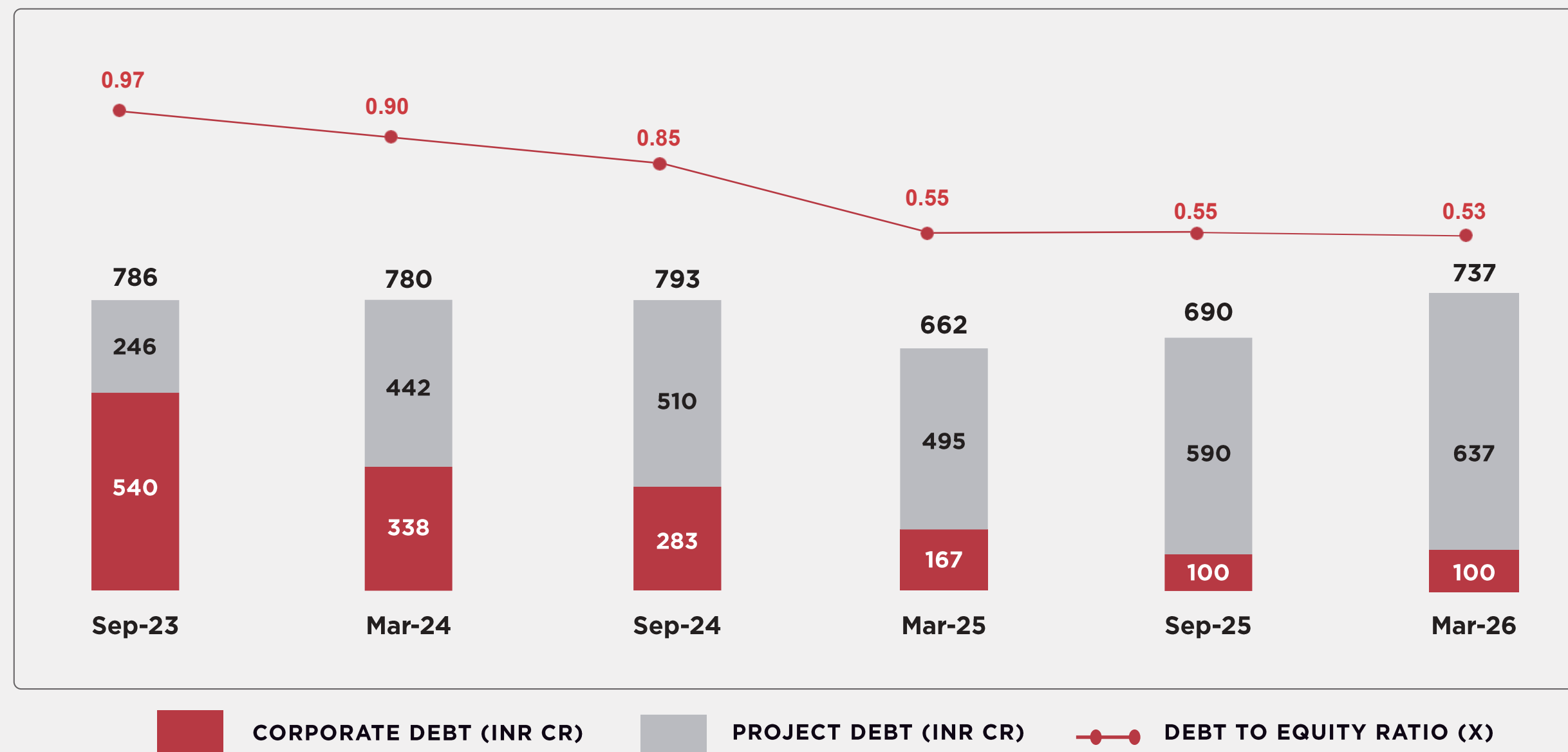
CAGR (3yr) – 30%

ROE (%)



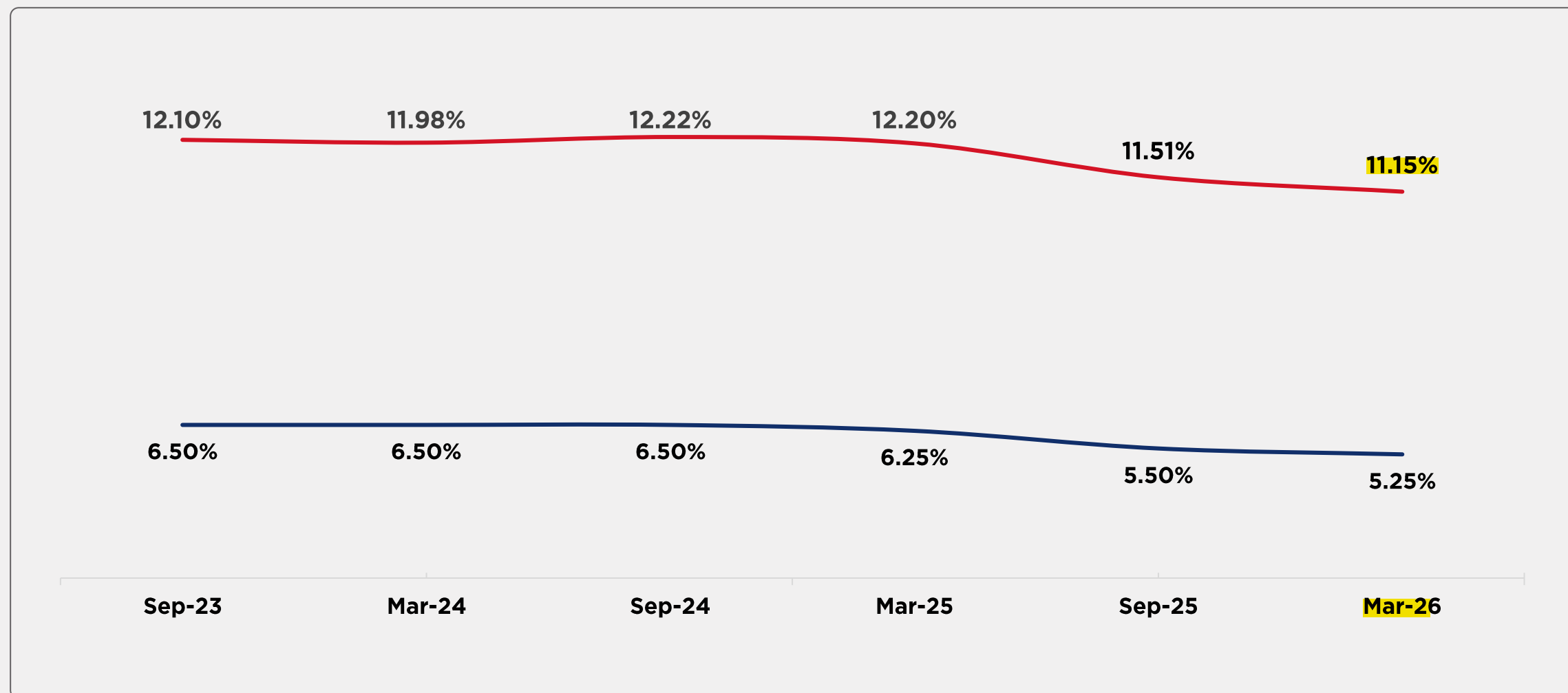
CONTINUED DELEVERAGING & IMPROVING DEBT PROFILE

Secured Debt
&
Debt to Equity
Ratio



CONTINUED DELEVERAGING & IMPROVING DEBT PROFILE

AVG. COST OF DEBT & REPO RATE



— Avg. Cost of Debt (%) — Repo Rate (%)



■ **Portfolio**
Update & Strategy





OUR PORTFOLIO



20.7 Mn sq.ft.
COMPLETED
PROJECTS

46,000+
HOMES
DELIVERED



2.0 Mn sq.ft.
ONGOING
PROJECT

9 ONGOING
PROJECTS IN
MUMBAI &
BENGALURU



3.7 Mn sq.ft.
POTENTIAL
LAUNCHES

8 PROJECTS
TO BE LAUNCHED IN
MUMBAI, PUNE &
BENGALURU



10.4 Mn sq.ft.
FUTURE DEVELOPMENT
POTENTIAL

**OWNED LAND
BANK**



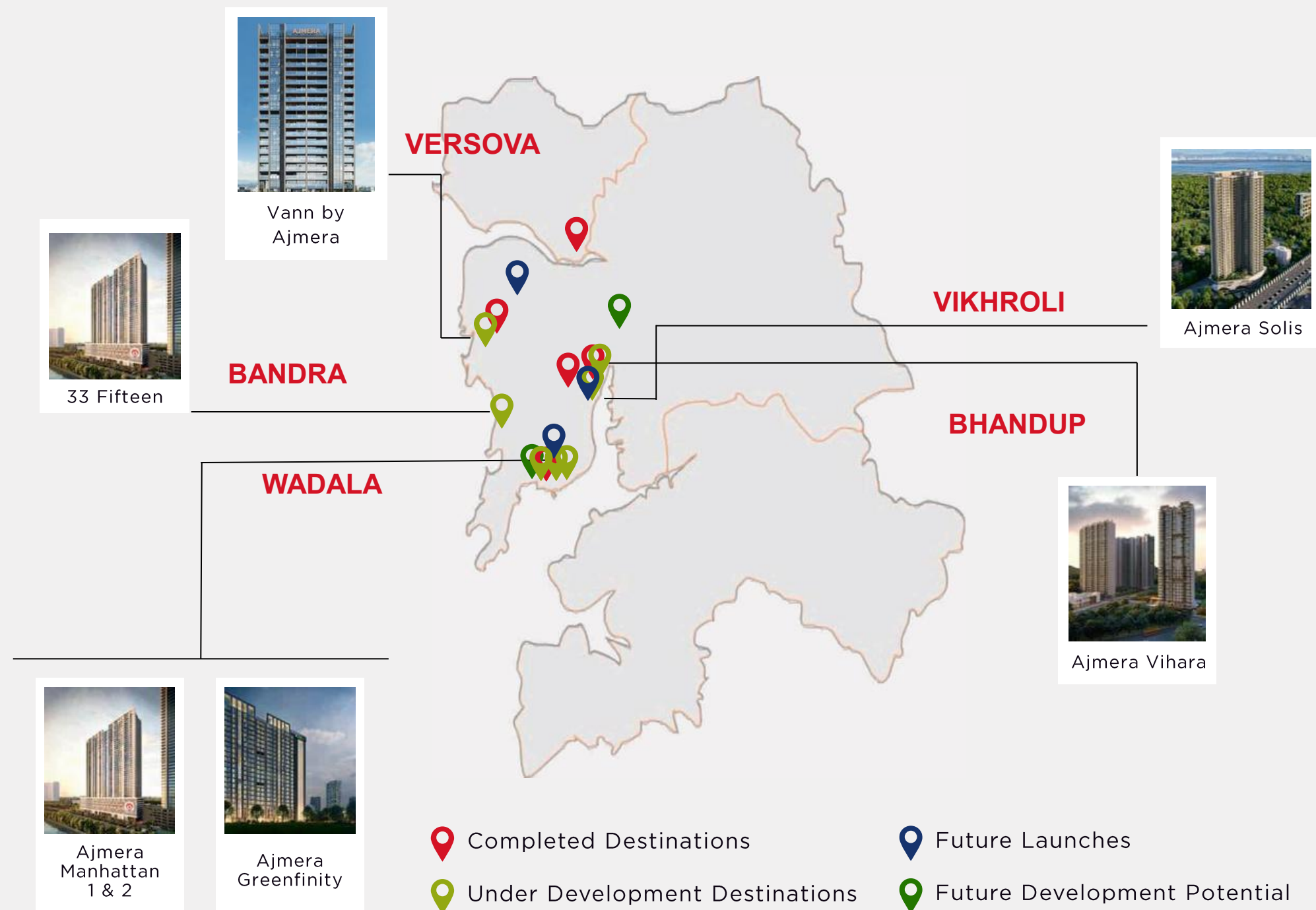
16.1 Mn sq.ft.
TOTAL
PORTFOLIO

**TOTAL
PORTFOLIO**

MICRO MARKET PRESENCE

*All Area in lakh Sq. ft. (carpet)

Completed Project	Under Development Projects	Future Launches	Future Launches (lakh sq. ft.)
137	7	3	15.6

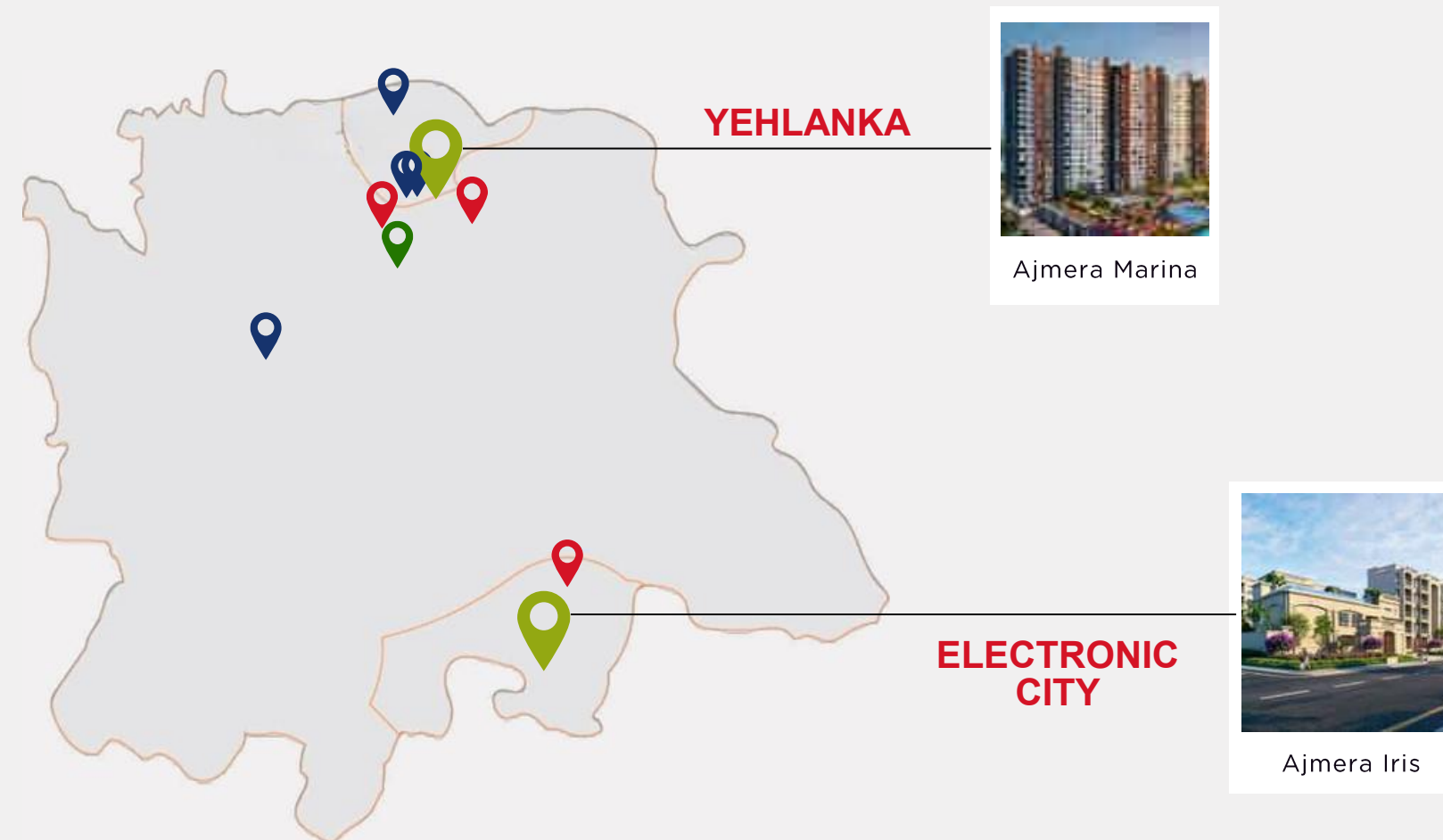


MUMBAI METROPOLITAN REGION

MICRO MARKET PRESENCE

***All Area in lakh Sq. ft. (carpet)**

Completed Project	Under Development Projects	Future Launches	Future Launches (lakh sq. ft.)
21	2	4	5.1



- 📍 Completed Destinations
- 📍 Future Launches
- 📍 Under Development Destinations
- 📍 Future Development Potential

BENGALURU

MICRO MARKET PRESENCE

***All Area in lakh Sq. ft. (carpet)**

Completed Project	Under Development Projects	Future Launches	Future Launches (lakh sq. ft.)
18	0	1	16.1



-  Completed Destinations
-  Future Launches
-  Under Development Destinations
-  Future Development Potential

PUNE

REVENUE VISIBILITY - OC RECEIVED PROJECTS

Projects	Ownership	Completion as on 31 Mar 2026	Total Carpet Area (Sq.ft.)	Total Carpet Area Sold (Sq.ft.)	Sales Book as on 31 Mar 2026 (INR Cr)	Revenue Recognized (INR Cr)	Balance Revenue Recognition (INR Cr)	Unsold Carpet Area (Sq.ft.)	Estimated Sale value (INR Cr)	Revenue Potential (INR Cr)
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)= (vii) - (vi)	(ix)	(x)	(xi)= (viii) + (x)
Nucleus C	70%	100%	1,03,149	1,02,163	91	91	-	986	1	1
Nucleus Commercial	70%	100%	1,01,821	1,01,821	83	64	19	-	-	19
Lugaano & Florenza	70%	100%	2,60,288	2,57,699	239	236	3	2,589	2	5
Prive	100%	100%	30,602	26,806	144	144	-	3,796	21	21
Eden	100%	100%	98,341	97,104	248	232	17	1,237	3	20
TOTAL			5,94,201	5,85,593	805	767	39	8,608	27	66

INR 805 Cr

Sales Book as on
31 Mar 2026

INR 39 Cr

Revenue to be recognized
on committed sales

INR 27 Cr

Revenue to be recognized
from unsold stock

INR 66 Cr

Total Revenue Potential

REVENUE VISIBILITY - ONGOING PROJECTS

Projects	Ownership	Completion as on 31 Mar 2026	Total Carpet Area (Sq.ft.)	Total Carpet Area sold (Sq.ft.)	Sales Book as on 31 Mar 2026 (INR Cr)	Revenue Recognised (INR Cr)	Balance Revenue Recognition (INR Cr)	Unsold Carpet Area (Sq.ft.)	Estimated Sale value (INR Cr)	Revenue Potential (INR Cr)
(i)	(ii)	(iii)	(iv)	(v)	(vi)	(vii)	(viii)= (vi) - (vii)	(ix)	(x)	(xi)= (viii) + (x)
Manhattan 1	100%	89%	5,20,854	4,68,078	1,444	1,236	208	52,776	200	408
Greenfinity AB	100%	75%	92,020	86,670	240	174	65	5,350	16	81
Vihara	85%	46%	1,54,804	1,25,699	221	85	136	29,105	64	200
Iris	70%	69%	1,58,859	1,40,037	149	87	62	18,822	21	82
Marina	70%	33%	2,18,670	1,51,864	178	48	130	66,806	82	212
Manhattan 2	100%	32%	5,36,765	2,55,175	836	191	645	2,81,590	986	1,631
33Fifteen	50%	21%	65,134	11,366	77	-	77	53,768	364	441
Solis - Phase 1	100%	24%	2,44,655	2,10,687	462	-	462	33,968	71	533
Vann by Ajmera	100%	14%	1,00,351	3,177	14	-	14	97,174	440	454
TOTAL			20,92,112	14,52,753	3,620	1,822	1,799	6.39,359	2,243	4,042

INR 3,620 Cr

Sales Book as on
31 Mar 2026

INR 1,799 Cr

Revenue to be recognized
on committed sales

INR 2,243 Cr

Revenue to be recognized
from unsold stock

INR 4,042 Cr

Total Revenue Potential



BUILT ON TRUST

ONGOING PROJECT UPDATE



Ajmera Manhattan 1

90%

Inventory Sold

CONSTRUCTION STATUS

RCC - Tower A and Tower B Complete

June'27

Project timelines as per RERA



Ajmera Greenfinity

94%

Inventory Sold

CONSTRUCTION STATUS

RCC completed MEP & Finishing WIP

Aug'27

Project timelines as per RERA



Ajmera Vihara

81%

Inventory Sold

CONSTRUCTION STATUS

Rehab Building: RCC WIP
Sale Building: 4th floor slab WIP

June'27

Project timelines as per RERA

ONGOING PROJECT UPDATE



Ajmera Marina

69%

Inventory Sold

CONSTRUCTION STATUS

First Floor slab WIP

Dec'28

Project timelines as per RERA



Ajmera Iris

88%

Inventory Sold

CONSTRUCTION STATUS

MEP & Finishing WIP

Dec'28

Project timelines as per RERA

ONGOING PROJECTS LAUNCHED IN FY26



Manhattan 2

48%

Inventory Sold

CONSTRUCTION STATUS

Rock anchoring and excavation WIP

July'30

Project timelines as per RERA



33Fifteen

17%

Inventory Sold

CONSTRUCTION STATUS

Pile breaking and excavation WIP

May'29

Project timelines as per RERA



Solis – Phase 1

86%

Inventory Sold

CONSTRUCTION STATUS

Excavation WIP

July'30

Project timelines as per RERA



Vann by Ajmera

3%

Inventory Sold

CONSTRUCTION STATUS

Shore pilling WIP

Jan'31

Project timelines as per RERA



BUILT ON TRUST

POTENTIAL LAUNCHES - FY27

Sr. No.	Project	Location	Ownership (%)	Estimated Launch (Quarter, Year)	Estimated Completion (Quarter, Year)	Estimated GDV (INR Cr)	Estimated Carpet Area (Sq.ft.)
1	Mumbai Eastern Suburb Vikhroli Phase 2	Mumbai	100%	Q1 FY27	Q1 FY30	157	73,800
Q1 FY27 Subtotal						157	73,800
2	Pune North Vishrantwadi	Pune	47%	Q2 FY27	Q3 FY30	654	16,10,929
3	Bengaluru North Yehlanka	Bengaluru	70%	Q2 FY27	Q4 FY28	84	77,000
4	Bengaluru North Yehlanka 2	Bengaluru	70%	Q2 FY27	Q2 FY30	106	1,05,600
5	Bengaluru South SV Concrete	Bengaluru	70%	Q2 FY27	Q2 FY30	205	1,85,500
Q2 FY27 Subtotal						1,049	19,79,029
6	Mumbai South Central Boutique office	Mumbai	100%	Q3 FY27	Q4 FY32	3,650	9,82,236
7	Mumbai Western Suburb Borivali	Mumbai	100%	Q3 FY27	Q2 FY32	1,315	5,07,475
Q3 FY27 Subtotal						4,965	14,89,711
8	Bengaluru North Doddabalapur	Bengaluru	70%	Q4 FY27	Q4 FY29	153	1,42,999
Q4 FY27 Subtotal						153	1,42,999
GRAND TOTAL						6,324	36,85,539

REVENUE VISIBILITY

OC Received Projects
 NUCLEUS, PRIVE, LUGAANO & FLORENZA, EDEN

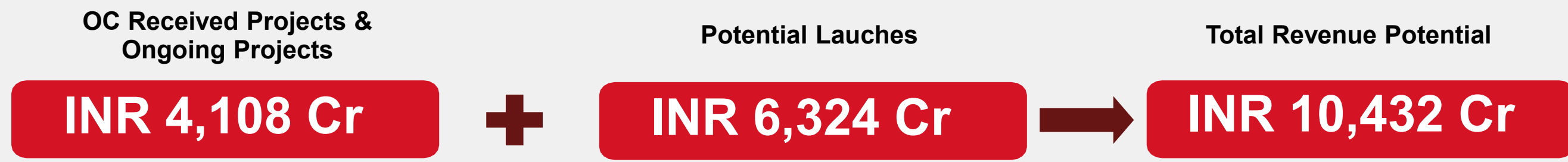
Ongoing Projects
 (MANHATTAN 1 & 2, 33Fifteen, SOLIS, VANN, GREENFINITY AB, VIHARA, IRIS & MARINA)

INR 39 Cr From committed sales
INR 27 Cr From unsold inventory

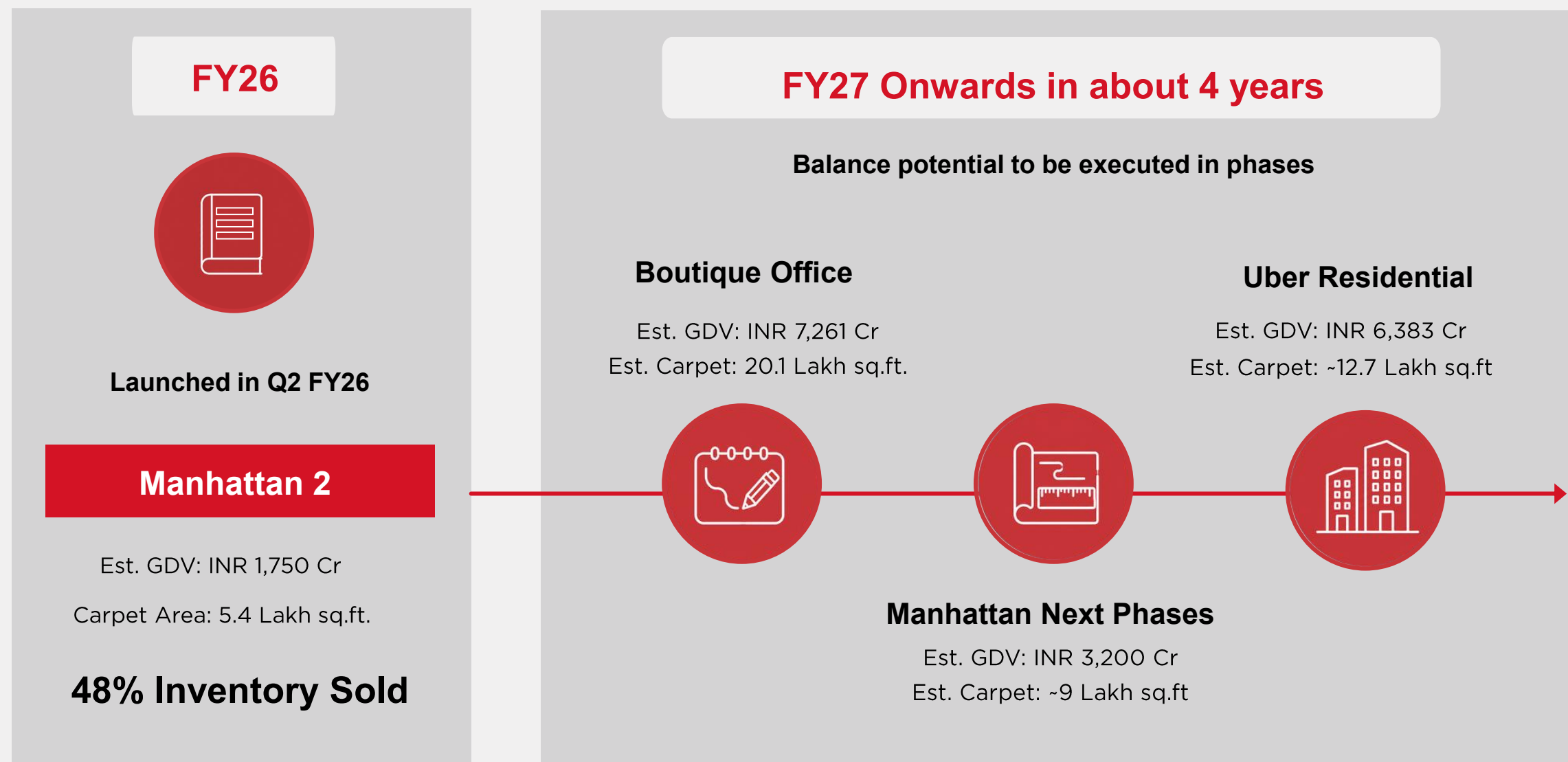
INR 1,799 Cr From committed sales
INR 2,243 Cr From unsold inventory

INR 66 Cr
 Envisaged over the next 3 months

INR 4,042 Cr
 Envisaged over the next 48 months



WADALA OUTLOOK: VALUE UNLOCKING BY FAST TRACKING LAUNCHES



Development Category	Carpet area (Lakh sq. ft.)	~GDV (INR Cr)
Manhattan 2	5.4	1,750
Boutique office	6.0	1,800
Upcoming phases	22.8	8,900
Total	34.2	12,450
Post changes in FSI		
Development Category	Carpet area (Lakh sq. ft.)	~GDV (INR Cr)
Manhattan 2	5.4	1,750
Boutique office	20.1	7,261
Upcoming phases	21.7	9,583
Total	47.2	18,594



BUILT ON TRUST

OWNED LANDBANK: WADALA UPCOMING PHASES



Development Category	Carpet Area (Lakh Sq. ft.)
Manhattan 2 (Launched in Q2 FY26)	5.4
Boutique Office-Phase 1 (Launch planned in Q3 FY27)	9.8
Residential (To be launched)	9.0
Boutique office-Phase 2 (To be launched)	10.3
Uber Residential (To be launched)	12.7
Total Carpet Area	47.2
Estimated GDV (INR Cr)	18,594

DEVELOPMENT POTENTIAL: BLUEPRINT FOR NEAR TERM SCALE

Location	Development Category	Estimated Carpet Area (lakh Sq.ft.)	ARIL Stake	Development Plan	Estimated GDV (INR Cr)
Wadala	Manhattan 2	5.4	100%	Launched in September 2025	1,750
	Upcoming (Residential & Uber Residential)	21.7	100%	Phase-wise launch within 1-3 years	9,583
	Boutique office	20.1	100%	Phase-wise launch within 1-3 years	7,261
Total Wadala		47.2	100%		18,594
Multiple projects at launches	Residential	3.7	100% & 70%	To be launched in FY27	6,324
GRAND TOTAL		50.9			24,918

OWN LAND BANK: KANJURMARG



Kanjurmarg



55 Acre Land Parcel

Residential
29.5 Lakh Sq Ft

Retail / Hospitality / Commercial
42.2 Lakh Sq Ft

Total Potential Development
71.7 Lakh Sq Ft

Total Estimated GDV
INR 22,618 Cr

Development Timeline ~9 Years

PROJECT OVERVIEW

DEVELOPMENT ROADMAP

FY26

APPROVALS & MASTER PLANNING

- Architect appointment (Woods Bagot, US-based)
- Master planning complete
- Corporate structure ideation in process
- Police housing approval received; construction in progress
- Other regulatory approvals in process

FY27E

STRATEGIC TIE-UP 7 ACRE PARCEL

- Tie-up arrangement will fund land conversion & initial Capex
- Arrangement sets pricing benchmarks and drives local appreciation
- Commercial & High Street Retail launches to compliment residential development

INFRASTRUCTURE DEVELOPMENT & STRATEGIC TIE-UP 55 ACRE PARCEL

- Infrastructure development across the land parcel, including roads and allied works
- Strategic tie-up for first phase of the commercial segment

FY28E

LAUNCH PHASE



Commercial Launch
Phase 1 commercial segment

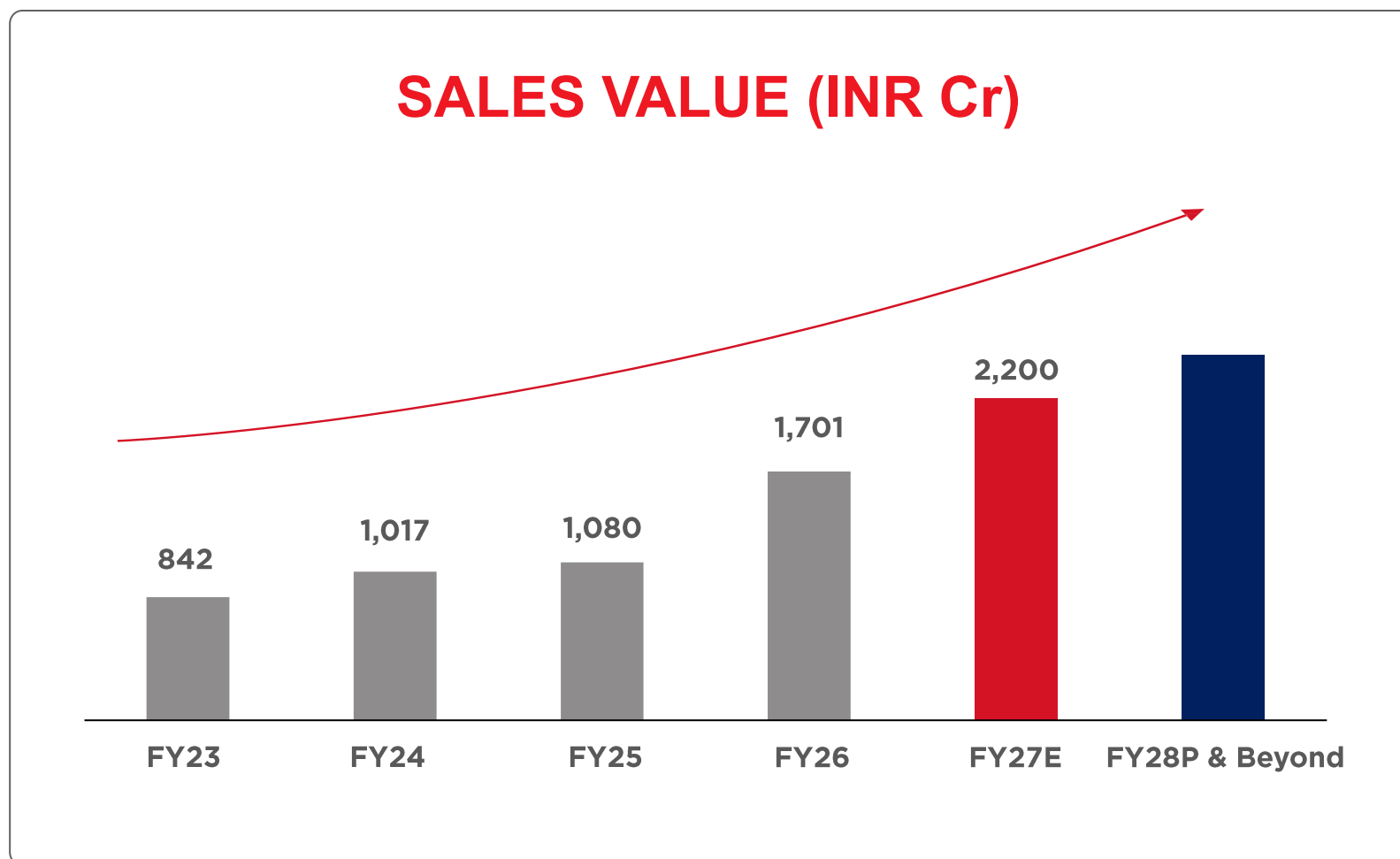


High Street Retail
Phase 1 retail launch



Residential Launch
Phase 1, ~1 mn sq ft

PORTFOLIO EXPANSION



* As announced as of Q4 FY26.

HOW WE ARE SCALING UP

Parameter	Existing	Future
Growing Portfolio Size	2.0 msf	5.7 msf
Expanding Launch Pipeline	2.0 msf	3.7 msf *
Maximizing Sales Inventory	INR 2,270 Cr	INR 6,324 Cr
Geographical Expansion	7 locations	12 locations
Project Multiplicity	9	17

GUIDANCE vs ACTUAL

FY26E

Sales Guidance
INR 1,600 Cr

Project Additions
INR 3,750 Cr

Debt / Equity
0.85x

FY26

Sales Value
INR 1,701 Cr

Project Additions
INR 2,433 Cr

Debt / Equity
0.53x

FY27E

Sales Guidance
INR 2,200 Cr

Project Additions
INR 1,800 Cr

Debt / Equity
1.00x

■ Actual ■ Guidance

5x ROAD MAP - STRATEGY



Organic Growth Strategy

- Unlocking potential of owned land bank
- Owned land in Mumbai has potential for 10.4 mn sq. ft. development
- Streamlined development process and development flexibility to launch in phases as per market dynamics



Inorganic Growth Strategy

- Expanding aggressively in established markets with strong brand recognition
- Active evaluation of asset light Redevelopment, JV & JDA structures
- Targeting opportunities in the lucrative acquisitions



Strategic Locational Advantage & Diverse Offerings

- Properties and land banks with strategic locational advantage
- Diverse offerings across premium, compact luxury and affordable residential segments & boutique commercial developments
- Maximizing overall customer base



Robust & Responsible Execution efficiency

- Operational excellence through focus on execution & timely project completion
- Widespread projects contribute to the sales value
- Ensuring high- quality construction with sustainable and green practices



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FINANCIAL RESULTS

SUMMARY

CONSOLIDATED FINANCIAL SUMMARY - FY26

PROFIT & LOSS STATEMENT

Particulars (INR Cr)	Q4 FY26	Q4 FY25	YoY	Q3 FY26	QoQ	FY26	FY25	YoY
Total Revenue	433.9	153.7	182%	183.5	136%	1,098.0	753.1	46%
Total Expenses	324.1	108.0	200%	126.6	156%	792.0	507.3	56%
EBITDA	109.9	45.7	141%	57.0	93%	306.0	245.8	25%
EBITDA Margin (%)	25%	30%	-439 bps	31%	-572 bps	28%	33%	-477 bps
Finance Cost	21.8	11.7	87%	13.6	60%	73.1	75.7	-3%
Depreciation & Amortisation	1.3	1.0	35%	1.1	17%	4.4	3.1	43%
Share of Profit/loss from JV	0.2	-	NA	-0.3	-157%	0.3	-	NA
Profit Before Tax	86.9	33.0	163%	41.9	107%	228.8	167.1	37%
PBT Margin (%)	20%	21%	-146 bps	23%	-280 bps	21%	22%	-135 bps
Profit After Tax	58.5	24.2	141%	27.9	110%	157.1	126.4	24%
PAT Margin (%)	13%	16%	-229 bps	15%	-170 bps	14%	17%	-248 bps
Diluted EPS	2.8	1.3	121%	1.3	117%	7.6	6.8	12%

CONSOLIDATED FINANCIAL SUMMARY–FY26



BALANCE SHEET STATEMENT

Liabilities	FY26	FY25
Equity Share Capital	39.4	39.4
Other Equity	1,359.1	1,167.2
Net Worth	1,398.5	1,206.5
Non-Controlling Interests	120.2	116.8
Financial Liabilities		
(i) Borrowings	671.3	573.7
(ii) Trade Payables	31.3	17.1
(iii) Other Financial Liabilities	0.4	0.8
Provisions	6.4	6.0
Deferred tax liabilities	0.0	0.1
Other Non-Current Liabilities	9.1	10.6
Total Non-Current Liabilities	838.7	725.1
(i) Borrowings	39.9	102.6
(ii) Trade Payable	56.7	59.2
(iii) Other Financial Liabilities	1.0	8.7
(v) Other Current Liabilities	242.7	131.9
(vi) Provisions	15.4	20.4
(vii) Other Tax liabilities (Net)	0.7	0.1
Total Current Liabilities	356.3	323.0
Total Equity and Liabilities	2,593.5	2,254.5

Assets (INR Cr)	FY26	FY25
Property Plant & Equipment	63.8	35.2
Capital Work in Progress	-	-
Investment Property	-	-
Goodwill	42.0	41.9
Financial Assets	-	-
(i) Trade Receivables	-	-
(ii) Investments	90.9	92.6
(iii) Loans	67.9	81.5
(iv) Other Financial Assets	54.9	54.9
Other Non-Current Assets	35.2	21.2
Deferred Tax Asset (Net of Provision)	1.9	1.2
Total Non-Current Assets	356.6	328.4
Inventories	1,495.2	1,291.9
Financial Assets		
(i) Investments	28.9	31.6
(ii) Trade Receivables	424.0	316.1
(iii) Cash and Cash Equivalents	33.0	68.6
(iv) Bank balances other than (iii) above	54.0	32.8
(v) Loans	48.4	26.2
(vi) Other Financial Assets	3.1	19.6
Current Tax Assets (Net)	8.9	22.7
Other Current Assets	141.3	116.7
Total Current Assets	2,236.9	1,926.2
Total Assets	2,593.5	2,254.5

CONSOLIDATED FINANCIAL SUMMARY - FY26

CASH FLOW STATEMENT

	Particulars (INR Cr)	Q4 FY26	FY26
(A)	Operating Inflows	316.2	1,102.7
	Collection	316.2	1,102.7
	Other Operating Income	0.0	0.0
(B)	Operating Outflows	246.8	1,080.3
	Construction Cost	148.7	554.5
	Liasioning & Approval	25.0	306.7
	Admin & Sales Overheads	73.1	219.2
(C)	Gross Operating Cashflow (A-B)	69.4	22.4
	Less : Taxes	14.2	52.3
(D)	Net Operating Cashflow	55.2	-29.9
(E)	Net Investing Cashflow	-17.0	-17.2
	Land Acquisition	0.0	-0.4
	Other Income	1.0	3.2
	Investment	-18.0	-20.0

	Particulars (INR Cr)	Q4 FY26	FY26
(F)	Net Financing Cashflow	-50.0	29.9
	Loan Withdrawal/(Repayment)	-16.4	76.4
	Others	-16.1	18.5
	Dividend Paid	0.0	-16.0
	Interest Cost	-19.7	-72.0
	Investment Redemption	2.2	23.0
(G)	Net Cashflow (D+E+F)	-11.8	-17.2
(H)	Opening Cash & Cash Equivalents	103.3	108.7
	Closing Cash & Cash Equivalents (G+H)	91.5	91.5

CASH FLOW POTENTIAL

Parameters (pre - tax & post - debt)	Completed Projects (INR Cr)	Ongoing Projects (INR Cr)	Total (INR Cr)
Balance receivables from sold units	96	1,973	2,069
Value of unsold inventory	27	2,243	2,270
Balance Cost to complete	-	2,391	2,391
Project Outstanding Debt	6	582	588
Estimated Net Cash Flow	117	1,243	1,360*

* The projects that are yet to be launched are not included above.

- The surplus (pre-tax & post - debt) from projects in launch pipeline is estimated be around INR 1,460 Cr.
- Cash flow from other avenues is estimated to be around INR 330 Cr.
- Cash flow potential from ongoing projects, upcoming projects & from other avenues is estimated to be about **INR 3,150 Cr** over the lifecycle of projects.



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■ E S G

ENVIRONMENT | SOCIAL | GOVERNANCE

■ ESG: ENVIRONMENTAL INITIATIVES



ESG: SOCIAL INITIATIVES



 Education Scholarship to MCHI

 Medical support to Sir Kikabhai Premchand Trust- Angioplasty & Bypass Surgery

Medical support to Shree Swaminarayan Hospital Vadaldham

 Construction of Check dam at Gondal

Contribution towards Animal Welfare to Jeevdaya Ghar - Medical treatment of Animals



Jeevdaya Ghar Panjarapole
 More than 50 years of Service to Animals and Birds
 Unit -1 Amul chowk, Inside RMC Work Shop Nr. Aji Dam chokdi, Rajkot 360004
 Unit - 2 Old Pankhi Ghar, Inside Aji Dam, Rajkot -360004
 Contact: +91-9426250816 , E-mail: jeevdayaghar@gmail.com

शहर के ऐसे निःसहाय बिमार श्वानो, बिल्ली, पक्षी हर एक जीवों का कॅंसर, फेक्चर, चमड़ी के रोग जैसे कोई भी बिमारिया का अच्छा इलाज करने या करवाने से बहुत शकुन मिलता है। हमारी एम्बुलेंस में लाकर हर एक जीव की सेवा की जाती है। ऐसे जीवों की सेवा करना सभी को अवसर नहीं मिलता।



Jeevdaya Ghar Panjarapole
 More than 50 years of Service to Animals and Birds
 Unit -1 Amul chowk, Inside RMC Work Shop Nr. Aji Dam chokdi, Rajkot 360004
 Unit - 2 Old Pankhi Ghar, Inside Aji Dam, Rajkot -360004
 Contact: +91-9426250816 , E-mail: jeevdayaghar@gmail.com

जीवदया घर, राजकोट सभी प्रकार के अनेक जीवो को आश्रय और अभयदान देकर अपना कर्तव्य निभा रही है। सभी जीवो को उनके फ़िराब से सुराक दी जाती है जिसमे घावल, रोटी, दही, दुध, खीरा, लोकी धि. है। हमारे पास कसाई से बचाए हुए भेड, बकरिया, मुर्ग, सुवर , खरगोश, बीमार श्वान, बिना मां के छोटे छोटे बच्चे (जिसको बोतल से दुध पिलाते है) भी है। संख्या को दी गई सहाय इनकम टैक्स ८० जी के तहत करमुक्त है और CRS/FCRA (विदेशी दान के लिए)माल्य है।
 M. +91 94262 50816



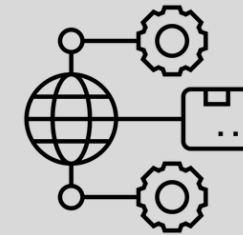
ESG: GOVERNANCE



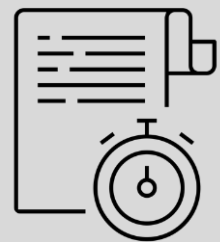
SOME OF OUR POLICIES FOR EFFECTIVE GOVERNANCE



Board consists of professionals



ERP platform for supply chain management



SEBI Compliant, Regular and timely disclosures



Insurance renewals with regular health checkups

Structured digital database online portal to curb trading with UPSI from diverse fields

ESG: GOVERNANCE

SOME OF OUR POLICIES FOR EFFECTIVE GOVERNANCE

- Code of Insider Trading Policy
- Policy on Preservation of Documents
- Archival Policy
- Dividend Distribution Policy
- Board diversity policy
- Directors and Officers Insurance Policy
- Corporate Social and Business Responsibility Policy
- Code of conduct
- Whistle Blower Policy
- Nomination and Remuneration Policy
- Risk Management Policy
- Policy on Prevention and Redressal of Sexual Harassment at Workplace



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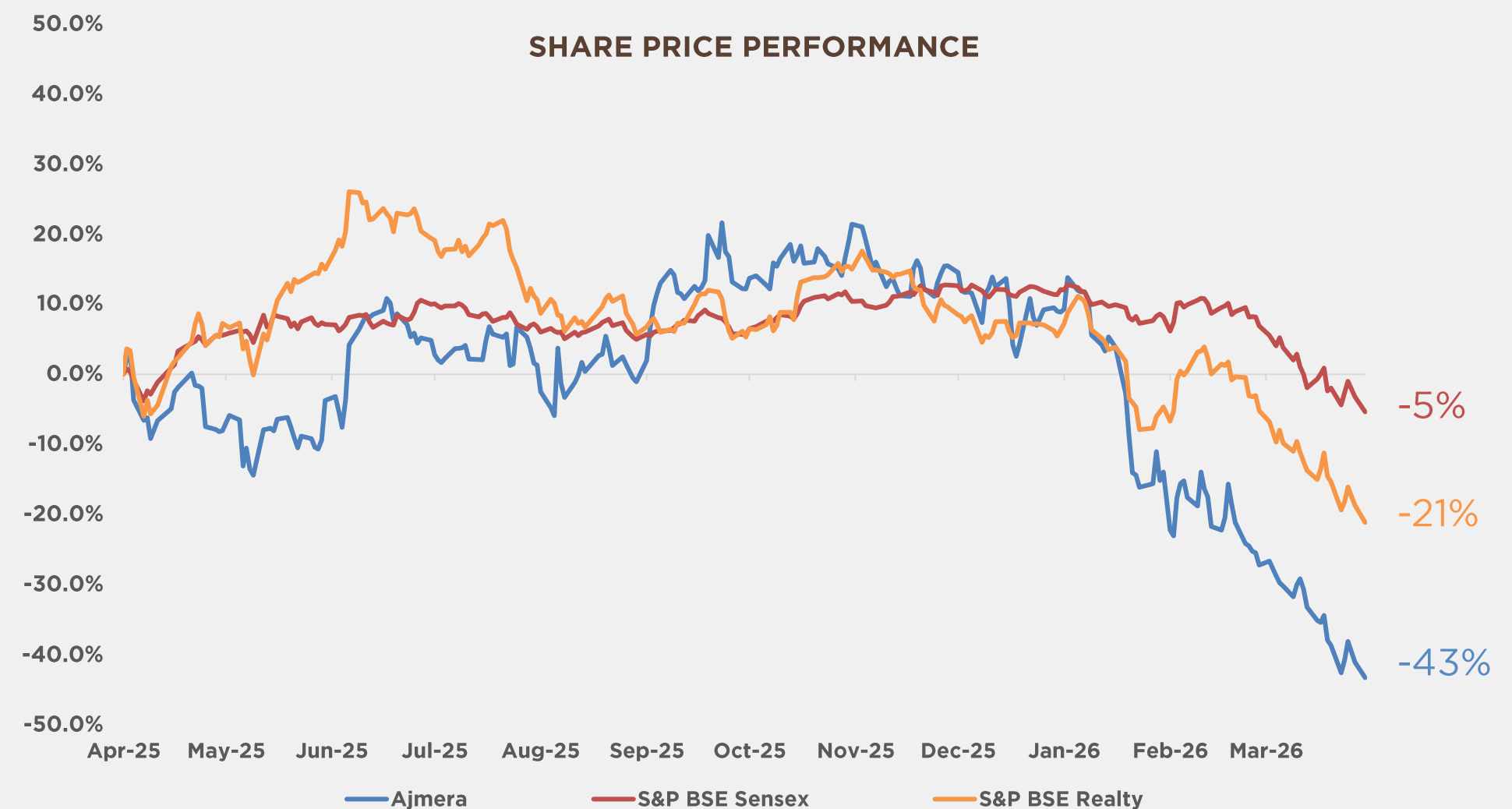
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Mehta

SHARE HOLDING & PRICE MOVEMENT

Shareholder Information as on 31 March 2026

BSE Ticher	513349
NSE Symbol	AJMERA
Market Cap* (in INR Cr)	1,968
Promoter holding%	68.2%
% Free-Float	31.8%
Free-Float Market Cap* (in INR Cr)	626
Shares Outstanding(in Cr)	19.7
3M ADTV** (Shares)	3,62,747
6M ADTV*(Shares)	2,10,101
Industry	Real Estate



THANK YOU

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E-mail: ir@ajmera.com | Website: www.ajmera.com CIN
No.: L27104MH1985PLC035659

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Andheri Link Road, Andheri (West), Mumbai - 400053
Phone: 022 - 6698 4000

