

WLL/SEC/2025 November 12, 2025

BSE Limited	National Stock Exchange of India Limited
Department of Corporate Services,	Listing Compliance Department
SP. J. Towers, Dalal Street,	Exchange Plaza, Bandra-Kurla Complex,
Mumbai - 400 001	Bandra (E), Mumbai – 400 051
(Scrip Code-514162)	(Symbol: WELSPUNLIV)

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, kindly find attached Earnings Presentation, inter alia, on unaudited financial results of the Company for the quarter ended September 30, 2025.

Please take the same on record.

Thank you,

#### For Welspun Living Limited

(Formerly known as Welspun India Limited)

Dipali Digitally signed by Dipali Balkrishan Goenka Date: 2025.11.12 14:11:30 +05'30'

Dipali Goenka Managing Director & CEO

DIN: 00007199

**Enclosed: Earnings Presentation as mentioned above** 

#### Welspun Living Limited (Formerly known as Welspun India Limited)

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E-mail: companysecretary\_wil@welspun.com | Website: www.welspunliving.com

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Corporate Identity Number: L17110GJ1985PLC033271



# Earnings Presentation Welspun Living Limited

Home Textile | Advance Textile | Flooring

Q2 FY26 12th November, 2025

NSE/BSE: WELSPUNLIV Bloomberg: WLSI:IN Reuters: WLSP.NS





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#### WELSPUN LIVING - GLOBAL HOME TEXTILES LEADER











#### **Global leader in Home solutions**

- Highest export across the globe from India (Texprocil)
- Market leadership Rank 1 in Towels and Bath rugs and Top 2 in sheets.







**Diversified Brand & License Portfolio** 





#### **ESG Focused**

83 / 100 Global Rank Top 4 India: Rank 1



Well-defined principles, roadmap and targets



#### **Strong Emerging Businesses:**

- Flooring Solutions disrupting the world of flooring
- Advanced Textiles dealing with strategic shift towards value addition







#### **Thought leader**

Tamper-proof Blockchain platform for state-of-the-art transparency for All Fibers & All Product Categories



A certified woman owned business

with 28% women in a 24,000+ strong workforce

# Welspun LIVING

Welspun Living Ltd (WLL), part of \$3.6 bn Welspun Group, is a global leader in the Home Textiles landscape. With a strong global distribution network and world-class vertically-integrated manufacturing facilities located in India, Welspun is strategic partners with top global retailers.

WLL is differentiated by its strategy based on Branding, Innovation and Sustainability.

# **MANAGEMENT COMMENTARY**

# 66

"Q2FY26 remained challenging with continued tariff overhang in the US market, further dampening sentiment and retailer offtake. Consolidated revenue declined 16.4% YoY, as all business segments witnessed moderation on a high base, though sequentially improved by 7.3%. Margins came under pressure, with EBITDA slipping to single digits due to tariff impact, adverse mix and operating deleverage.

Our domestic business declined by 3.7% YoY. We continue to focus on brand strength and witnessed continued traction in flooring and institutional channel.

While the external environment remains uncertain, we continue to strengthen cost discipline, sharpen operational efficiencies, and drive agility across value chains. Our strategic focus on innovation, brand-led growth, diversification and emerging businesses positions us well to capture recovery when market conditions stabilize.

Our sustainability journey remains on track, with steady progress toward our 2030 goals of 100% renewable energy and 100% sustainable cotton.

Ms. Dipali Goenka
Managing Director & CEO, Welspun Living Limited



#### **AWARDS & RECOGNITION**





Welspun Living's Recognized among the Top 50 Best Workplaces for Women 2025



Welspun Flooring Limited received the award for Innovator in Digital Technology Integration at the ET Supply Chain Awards

#### Feathers in our cap







Welspun Living ranks 10th in India's Best Companies to Work For 2025 Along with other three categories: Best Workplaces Building a Culture of Innovation by Al, India's Best Workplaces in Manufacturing and, India's Best Workplaces in Textiles & Textile Products.



Ms. Dipali Goenka was featured among the Most Powerful Women and was a panellist for a special segment titled "Woman as Climate Warrior" by Fortune India for 2025

# STRONG GLOBAL PRESENCE





#### KEY CUSTOMER PARTNERSHIP

KOHĽS

Shaw

# **North America** Walmart >

**★**macy's

**WYNDHAM** 

HOTEL GROUP





Sainsbury's

Auchan

**MACTION** 

**UK & Europe** 























lifestyle



















































### **KEY HIGHLIGHTS**







#### Click the Icons to know more

- ➤ Total Income in Q2 FY26 is ₹ 24,557 mn declined by 16.4% YoY
- ➤ Home Textile Exports Business declined 15.4% YoY in Q2FY26 with EBITDA margin of 7.8%
- Advance Textile Business declined by 19% YoY
- Domestic Consumer Business declined by 3.7% YoY in Q2FY26 led by –
- Domestic Home Textile declined 9% YoY
- Domestic Flooring grew by 14.3% YoY

- EBIDTA Q2FY26 → ₹ 1,681 mn @ 60% down 748 bps
- ➤ Overall Flooring Business in Q2 FY26 recorded revenue of ₹ 1,813 mn
- **EBITDA of Flooring Business is ₹ 38 Mn**
- Net Debt stood at ₹ 15,703 mn vs. ₹18,323 mn (Sep 24)

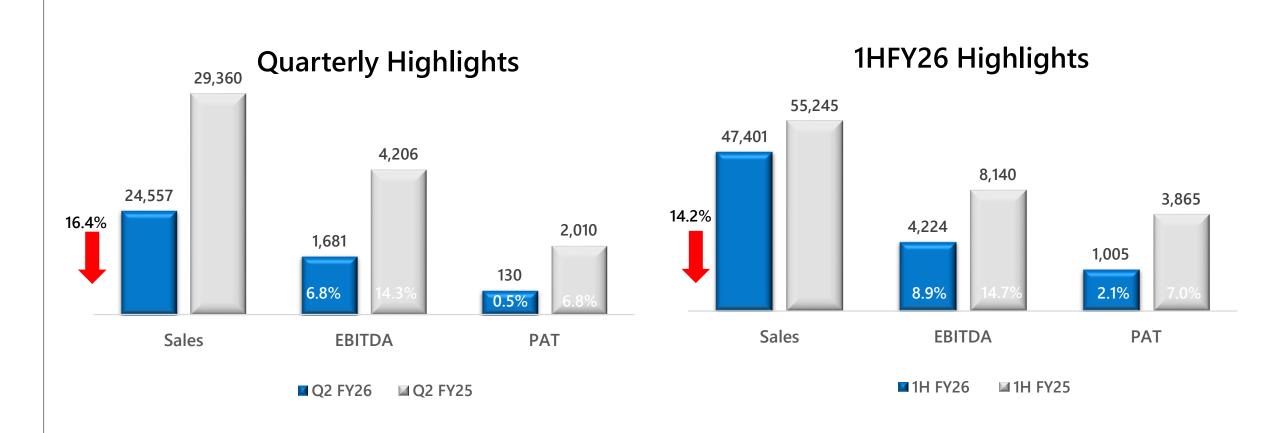


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# **FINANCIALS HIGHLIGHTS**



(₹ Million)



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# **QUARTERLY HIGHLIGHTS**



(₹ Million)

Particulars	30-Sep-25	30-Jun-25	30-Sep-24
Net Worth	48,265	50,042	45,575
Short Term Loans	13,730	13,469	18,642
Long Term Loans	10,139	10,130	10,144
Gross Debt	23,869	23,599	28,786
Cash & Cash Equiv.	8,165	9,588	10,463
Net Debt	15,703	14,010	18,323
Total Assets	1,03,278	1,03,742	1,04,205

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# SALES HIGHLIGHTS - CHANNEL WISE



(₹ Million)

		B2B		Branded#					
Revenue	Glok	pal*	Descrip	Glo	bal*	Don	Domestic		
	Innovation	Others	Domestic	Online	Offline	Online	Offline		
Q2 FY26 Sales Contribution (%)	4,390	12,265	1,165	898	1,978	20	1,416		
	<i>20%</i>	<i>55%</i>	<i>5%</i>	<i>4%</i>	<i>9%</i>	<i>0%</i>	<i>6%</i>		
Q1 FY26 Sales Contribution (%)	5,494	9,917	1,201	629	1,742	<b>41</b>	1,188		
	27%	<i>49%</i>	<i>6%</i>	<i>3%</i>	<i>9%</i>	<i>0%</i>	<i>6%</i>		
Q2 FY25 Sales Contribution (%)	5,997	13,118	1,560	780	3,049	56	1,378		
	<i>23%</i>	<i>51%</i>	<i>6%</i>	<i>3%</i>	<i>12%</i>	<i>0%</i>	<i>5%</i>		
Growth YoY (%)	(27)%	(6)%	(25)%	<i>15%</i>	(35)%	(64)%	3%		
1H FY26 Sales Contribution (%)	9,884	22,183	2,366	1,526	3,720	61	2,604		
	23%	<i>52%</i>	<i>6%</i>	<i>4%</i>	<i>8%</i>	<i>0%</i>	<i>6%</i>		
1H FY25 Sales Contribution (%)	12,398	24,557	3,065	1,245	5,007	85	2,459		
	25%	<i>50%</i>	<i>6%</i>	<i>3%</i>	10%	<i>0%</i>	5%		
Growth YoY (%)	(20)%	(10)%	(23)%	23%	(26)%	(28)%	<i>6</i> %		

Note:

\*Non-Domestic

#Includes Innovation

Revenue excludes Other Operating Income

~20%
Innovation Business

**Contribution in Q2FY26** 

~13%
Global Branded Business
Contribution in 2QFY26

# SALES HIGHLIGHTS – BUSINESS WISE



(₹ Million)

Devenue		Home Texti	Flooring Business			
Revenue	HT - B2B	HT – Branded	HT - E-Com	Advanced Textiles	Flooring – B2B	Flooring – Branded
Q2 FY26 Sales Contribution (%)	15,528	3,009	918	1,126	1,166	385
	<i>70%</i>	<i>14%</i>	<i>4%</i>	<i>5%</i>	<i>5%</i>	<i>2%</i>
Q1 FY26 Sales Contribution (%)	14,133	2,555	670	1,034	1,446	375
	70%	<i>13%</i>	<i>3%</i>	<i>5</i> %	<i>7%</i>	<i>2%</i>
Q2 FY25 Sales Contribution (%)	17,486	4,067	835	1,316	1,872	360
	<i>67%</i>	<i>16%</i>	<i>3</i> %	<i>5%</i>	7%	1%
Growth YoY (%)	(11)%	(26)%	<i>10%</i>	(14%)	(38)%	7%
1H FY26 Sales Contribution (%)	29,661	5,563	1,588	2,159	2,612	760
	70%	<i>13%</i>	<i>4%</i>	<i>5%</i>	<i>6%</i>	<i>2%</i>
1H FY25 Sales Contribution (%)	33,940	6,794	1,330	2,480	3,599	672
	70%	<i>14%</i>	<i>3</i> %	5%	7%	1%
Growth YoY (%)	(13)%	(18)%	<i>19%</i>	(13)%	(27)%	<i>13%</i>

Note:

HT - Home Textile

HT-Branded includes sales from licensed brands Revenue excludes Other Operating Income 30%

Emerging Business Contribution in 2QFY26

# **OPERATIONAL HIGHLIGHTS**



#### Manufacturing Capacity & Utilization

	Particulars	UON	М	Annual Capacity	Q2FY26		zation %)	Q1I	FY26	Utilization (%)	Q2FY25	Utilization (%)
	Bath Linen	МТ	-	96,400*	18,334	7	6%	19,	,706	88%	21,676	96%
	<b>Bed Linen</b>	Mn m	trs	108	20.2	7	5%	18	8.1	67%	25.7	95%
Home Textile	Rugs & Carp	<mark>oets Mn sq i</mark>	mtrs	12	2.4	7	<mark>8</mark> %	2	2.4	81%	3.0	100%
TEXUIE	Advanced Tex	ktile										
	Spunlace	MT	-	27,729	4,019	5	8%	4,	145	60%	4,308	62%
	Needle Pun	ch <i>MT</i>	-	3,026	387	5	1%	3	73	49%	395	52%
	Wet Wipes	Vet Wipes Mn Packs		100	4.4	18	8%	5	5.9	24%	6.4	26%
Flooring	Particulars	UOM	An Instal	nual Capacit	Q	2FY26	Utilisa (%		Q1FY26	Utilisation (%)	Q2FY25	Utilisation (%)
	Flooring	Mn sq mtrs	27	18	3	1.6	36	%	1.9	43%	2.8	63%
Pillow, Ohio	Particulars	UOM	An Instal	nual Capacit	Q	2FY26	Utilisa (%		Q1FY26	Utilisation (%)	Q2FY25	Utilisation (%)
(USA)	Pillow	Mn Pcs	13.	5 4.	7	0.5	47	%	0.6	47%	-	-

<sup>\*</sup>Capacity increased by 6400 MT from July'25

# **OPERATIONAL HIGHLIGHTS**



#### Manufacturing Capacity & Utilization

	Particulars	UOI	И	Ann Capa		H1F	/26		sation %)	H1I	-Y25	Utilization (%)
	Bath Linen	МТ	-	96,400*		38,0	)40	79	9%	42	,731	95%
	Bed Linen	Mn m	trs	10	8	38	.3	7	1%	4	4.3	82%
Home Textile	Rugs & Carp	oets Mn sq i	mtrs	12	.0	4.	8	80	0%	5	5.6	93%
Textile	Advanced Tex	ctile										
	Spunlace	М7	MT		27,729		64	59	9% 8		920	64%
	Needle Pun	ch <i>M</i> 7	-	3,026		76	0	50%		771		51%
	Wet Wipes	Mn Pa	cks	10	0	10.	10.3		1%		11	23%
Flooring	Particulars	иом		Annual Capacit		y tive	H1FY26		Utilisa (%		H1FY25	Utilisation (%)
riooring	Flooring	Mn sq mtrs		27	18		3	.6	40	%	5.7	63%
Pillow,	Doutieulous	UOM	1	Annual Capacity		у	H1FY26		Utilisa	ation	H1FY25	Utilisation
Ohio	Particulars	001-1	Inst	talled	Effec	tive		120	(%		1111123	(%)
(USA)	Pillow	Mn Pcs	1.	3.5	4.	7	1	.1	46	%	-	-

<sup>\*</sup>Capacity increased by 6400 MT from July'25





(₹ Million)

Particulars	Q2FY26	Q2FY25	YoY Change	Q1FY26	QoQ Change
Total Income	24,557	29,360	(16.4%)	22,895	7.3%
EBITDA	1,681	4,206	(60.0%)	2,543	(33.9%)
EBITDA Margin (%)	6.8%	14.3%	(748 bps)	11.1%	(426 bps)
Finance Cost	434	549	(21.0%)	425	2.1%
Depreciation	1,009	856	18.0%	879	14.8%
PBT	238	2,802	(91.5%)	1,240	(80.8%)
PAT (After Minority Interest)	130	2,010	(93.5%)	876	(85.2%)
PAT Margin	0.5%	6.8%	(632 bps)	3.8%	(330 bps)
Cash Profit^	1,100	3,041	(63.8%)	1,721	(36.0%)
EPS (₹) (Not Annualised)	0.13	2.10	(93.8%)	0.92	(85.9%)

Note

<sup>1. ^</sup>Cash Profit = PBDT less Current Tax

# **QUARTERLY SEGMENT RESULTS**

2.1%

8.8%



								(₹ Million)	Revenue
Particulars	Q2 FY26	Q2 FY25	YoY Change	Q1 FY26	QoQ Change	1H FY26	1H FY25	YoY Change	Segmentation (%
Home Textile			Change		Change			Change	Q2 FY26
Revenue	23,216	27,128	(14.4%)	21,235	9.3%	44,451	51,001	(12.8%)	
EBITDA	1523	3742	(59.3%)	2232	(31.8%)	3754	7226	(48.0%)	
EBITDA Margin (%)	6.6%	13.8%	(724 bps)	10.5%	(395 bps)	8.4%	14.2%	(572 bps)	92.8%
Flooring									1H FY26
Revenue	1813	2498	(27.4%)	1935	(6.3%)	3,748	4776	(21.5%)	
EBITDA	38	220	(82.9%)	162	(76.8%)	199	430	(53.6%)	

(630 bps)

8.4%

(674 bps)



9.0%

5.3%



(369 bps)

7.8%

92.2%

EBITDA Margin (%)





# Summary of Financial Statements

# **PROFIT & LOSS SUMMARY**



(₹ Million)

Particulars	FY21	FY22	FY 23	FY 24	FY25	H1 FY26
Total Income	74,080	93,773	82,151	98,251	1,06,972	47,401
Growth YoY* %	8.4%	26.6%	(11.4%)	19.6%	8.9%	(14.2%)
EBITDA	14,198	14,246	8,739	15,147	14,507	4,224
EBITDA Margin	19.2%	15.2%	10.6%	15.4%	13.6%	8.9%
Depreciation	4,536	4,205	4,421	3,945	3,734	1,888
Finance cost	1,975	1,313	1,299	1,534	2,175	858
PBT	7,686	8,728	3,019	9,668	8,598	1,478
PAT (After Minority Interest)	5,397	6,012	1,988	6,811	6,392	1,005
Cash Profit^	10,197	10,703	6,760	12,398	10,624	2,821
EPS (₹) (Not Annualised)	5.37	6.06	2.02	7.06	6.70	1.05

#### Note:

<sup>\*</sup> FY 22 numbers adjusted for ROSCTL of Q4 FY 21 of Rs.1050 Mn
^ Cash Profit = PBDT less Current Tax

### **BALANCE SHEET SUMMARY**



(₹ Million)

						(*
Particulars	31-Mar-21	31-Mar-22	31-Mar-23	31-Mar-24	31-Mar-25	30-Sep-25
Net Worth	36,447	39,717	40,878	45,158	48,211	48,265
Short Term Loans	17,452	19,742	12,342	15,665	14,552	13,730
Long Term Loans	10,962	12,142	11,162	9,540	10,134	10,139
Gross Debt	28,414	31,884	23,504	25,205	24,686	23,869
Cash & Cash Equiv.	5,087	9,595	8,161	11,663	8,661	8,165
Net Debt	23,327	22,289	15,343	13,542	16,025	15,703
Capital Employed*	71,305	79,053	72,389	80,767	86,037	84,716
Net Fixed Assets (incl CWIP)^	38,042	39,881	37,777	36,737	42,110	42,264
Net Current Assets	24,536	24,839	23,135	27,450	29,393	27,342
Total Assets	86,778	94,368	86,501	95,500	1,03,071	1,03,278

#### Net Debt reduced by ~50% in last 5 Years

Note

<sup>\*</sup>Capital Employed = Net worth + Gross Debt + Other long term liabilities | ^Net current assets does not include Cash & cash equivalents





		FY21	FY22	FY23	FY24	FY25	H1 FY26
	Net Debt/Equity	0.64	0.56	0.38	0.30	0.33	0.33
Solvency	Net Debt/EBITDA	1.64	1.56	1.76	0.90	1.10	1.48
ratios	EBIT/Interest	4.89	7.65	3.32	7.30	4.95	3.31
	Current ratio	1.33	1.37	1.66	1.72	1.68	1.61
	Fixed asset turnover	1.93	2.33	2.14	2.63	2.50	2.33
	Total asset turnover	0.85	0.99	0.94	1.01	1.02	0.95
Operational ratios	Inventory days	88	78	89	78	76	77
ratios	Debtor days	59	39	43	47	57	55
	Payable days	54	36	39	34	39	44
	Cash conversion cycle	93	80	93	91	94	88
Data	ROE	16.3%	15.8%	4.9%	15.8%	13.7%	7.3%
Return ratios	ROCE (Pre-tax) (TTM)	13.8%	13.4%	5.7%	14.6%	12.9%	8.0%

#### Note:

ROCE = EBIT / Average Capital Employed & ROE = Net Profit / Average Net worth

Total asset turnover = Sales/ (Fixed assets + Gross current assets)

#### WELSPUN ESG WAY: ENCOMPASSING ALL STAKEHOLDERS





Welspun is going through a major transformation where we are embedding <u>sustainability and</u> <u>circularity</u> in every realm of our value chain.

We are striving to be the absolute benchmark and global leader in the use of ESG framework and compliance to sustainable practices. Our social and philanthropic initiatives are run through Welspun Foundation and are centered around 3E's – Environment & Health, Education, Empowerment.

We have built a roadmap on Sustainability for WLL that enlists our goals under Sustainability till 2030.



Transparent Reporting of Welspun Living's performance across 170+ ESG (Environmental, Social & Governance) parameters



Click here for more details



#### **Environmental**

- Implemented ISO 14001 Environmental Management Systems at four manufacturing sites
- WLL's GHG Emission reduction Target has been approved by SBTi. WLL commits to achieve Net zero by 2040 across value chain.
- Flagship facility is fresh water positive: 30 MLD sewage treatment plant enables use of treated sewage
- Utilizing Waste heat recovery for steam generation for process steam requirement, reduced 50% of emission associated with Steam
- 30 MW solar plant at Anjar, 18 MW solar plant at Vapi, 8.1MW and 4.6MW solar plant at HYD commissioned
- Received CII national award for excellence in water management. (Nov 24)
- WLL has been recognized as "ESG champions of India 2025" by Dun & Bradstreet in "Natural resource conservation" category in June 25



#### Social

- Engaged with Cotton Farmers to grow sustainable Cotton (Better Cotton Initiative and Organic Cotton) in an initiative spread over 390+ villages, impacting 24,500+ farmers.
- 27% women diversity in workforce, 38% board Diversity
- Focus on inclusion and gender diversity – large segment of women workers in Cut-&-Sew operations
- "SPUN" initiative: empowering women in rural communities earn livelihood by making handicraft goods from Factory textile scrap
- In FY 25, reached over 11 lacs community members



#### Governance

- Board Committee on ESG
- Executive remuneration linked to ESG goals
- Initiated a broad Enterprise Risk Management framework
- ACCESS module in SAP to enable access of relevant data to authorized users
- ESG performance monitoring and reporting through an IT platform – 'Credibl'
- ESG performance data assured by third party for 3 consecutive years
- Robust Ethics framework in place
- Compliance management tool in place
- Innovation & intellectual property oriented culture reflected in 47 patents filled globally

#### SUSTAINABILITY INITIATIVES - GROWING BUSINESS RESPONSIBLY







Welspun Living's Sustainability case study is now a part of a curriculum across universities in US, Canada, France, Europe and Taiwan."

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# **DJSI ratings** Dow Jones Sustainability Indices

Score improved from 59 to 66 to 83 (Feb'25) Rank 1 in India in Textile,

Apparel & Luxury goods. 4th Rank Globally

**Sustainalytics** 



ecovadis

**Eco Vadis** 



**Crisil ratings** 

Rated as "Low Risk" Company in Textile & apparels sector

Score 44 to 74 (Oct'25) Wins Silver Badge Among Top 9 percentile

**ESG** rating Improved from "D" to "B"

#### Q2 FY26 – Environmental Impact



1,84,345+ acres

Landbank of sustainable cotton farming



#### 1095 Million Litres

Liters of recycled water used in process



25,896 GJ Energy

Saved through energy conservation



1431 tons

Recycled cotton reused in process

#### Q2 FY26 – Social Impact



Students reached ~1,03,728+



 Livelihood Impact beneficiaries ~ 2,204+



 Health Impact beneficiaries ~25,122+



 Elevating farming practices and optimizing yields, ~1,20,316 beneficiaries

welspunliving.com



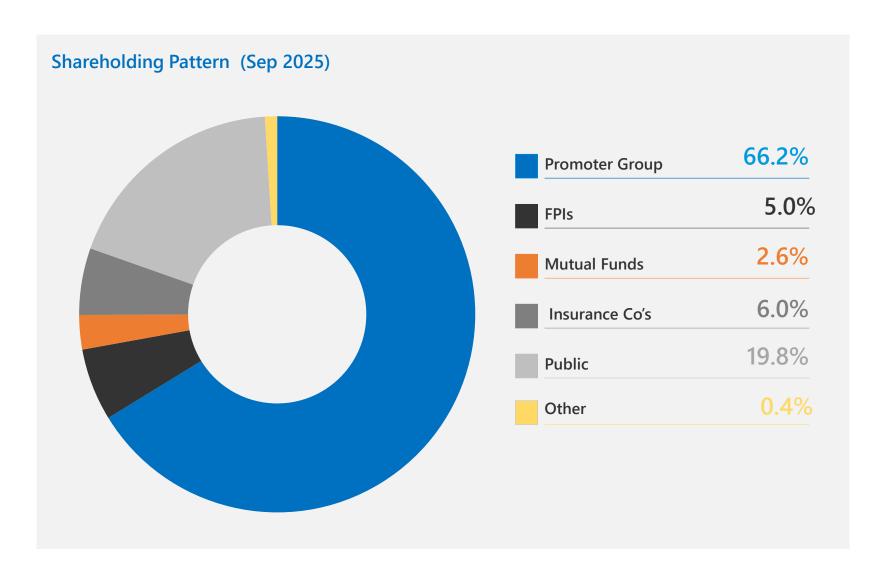


Aspects	FY25	Q2 FY26	Goal 2025	Goal 2030
Carbon Neutral (measured as % RE)	30%	21%	20%	100%
100% Sustainable Cotton	76%	97%	50%	100%
Fresh Water (+) in Production operations (KL/MT)	11.3	12.3	5	0
Zero hazardous waste to Landfill (MT)	66.1	16.4	0	0
Impacting 1 million lives in CSV (cumulative)	11,16,232	3,68,970	5,00,000	10,00,000
Farmers in Welspun sustainable farming project (cumulative)	29,528	24,566	20,000	50,000



# **SHAREHOLDING SUMMARY**





Top Institutional Shareholders
SBI LIFE Insurance Co
LIC of INDIA
Quant Mutual Fund
Vanguard
HSBC Mutual Fund

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# Let's connect

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