

KILBURN ENGINEERING LTD.

Corporate office: 501, 5th floor, I-Think Techno Campus, Jolly Board Tower No.1, Kanjurmarg (East), Mumbai 400 042, Maharashtra, INDIA. Tel No.: +91 22 6551 0300 Website: www.kilburnengg.com Email: marketing@kilburnengg.com

13th November, 2025

То The Corporate Relationship Department **BSE Limited** P.J. Tower Dalal Street, Fort Mumbai - 400 001 Scrip Code: BSE 522101

Sub : Investors' Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the investors' presentation of the Company.

Yours faithfully,

For Kilburn Engineering Limited

Ranjit Pamo Lala **Managing Director** DIN:07266678

Encl :A/a

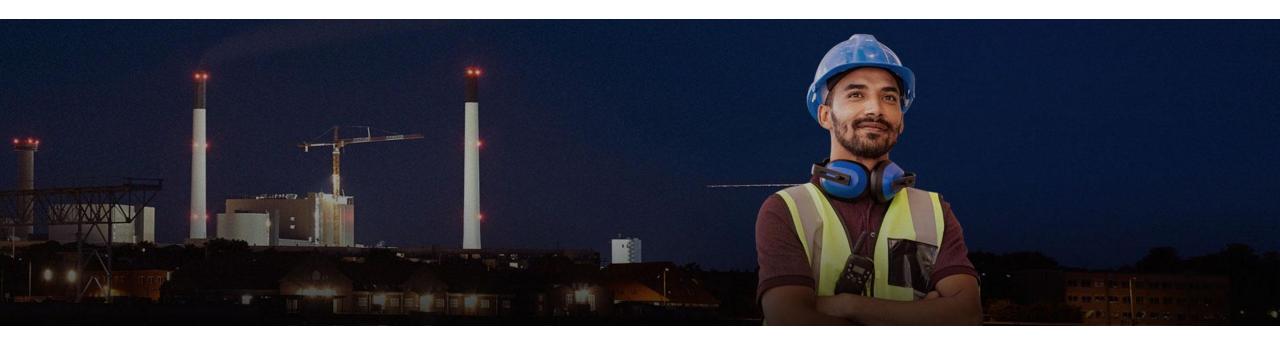


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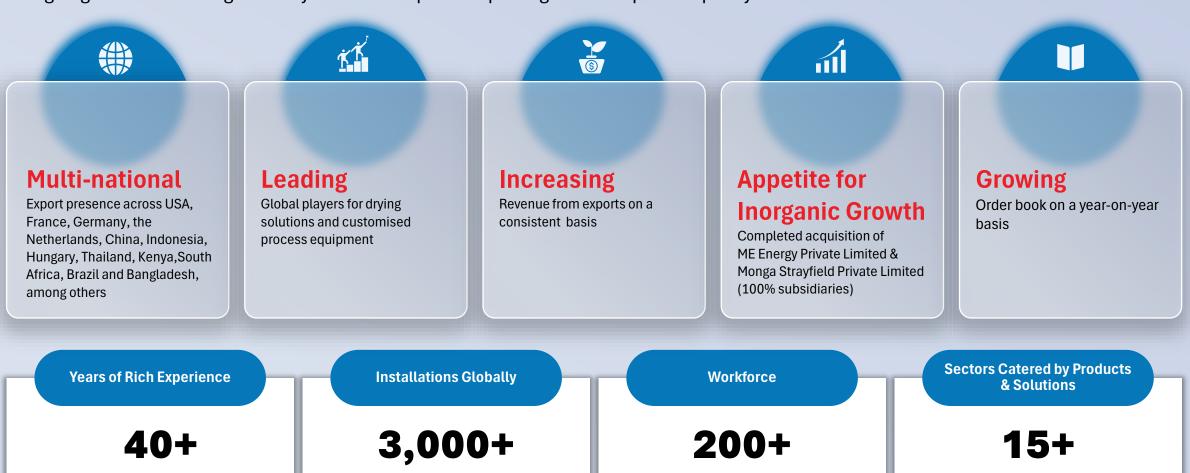
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KILBURN ENGINEERING: LEADER IN INDUSTRIAL DRYING SOLUTIONS



Designing & Manufacturing critically customized process packages of exceptional quality for diverse industries worldwide.



CONSISTENT GROWTH

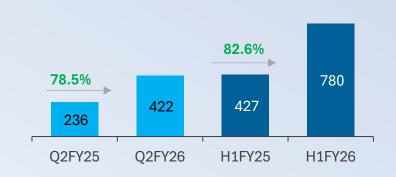


Financial Performance & Highlights (Consolidated) (₹ In Million)

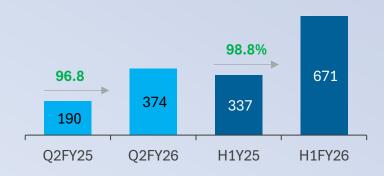
Total Income from Operations (₹)



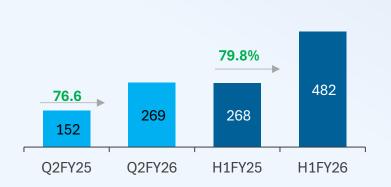
Operating EBITDA (₹)



Profit Before Tax (₹)



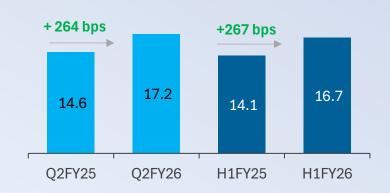
Net Profit (₹)



EBITDA Margin (%)



Net Profit Margin (%)



FINANCIAL METRICS (1/2)



Quarterly Income Statement (**Consolidated**)

Particulars (₹ Mn)	Q2FY26	Q1Y26	Q2FY25	YoY%	H1FY26	H1FY25	YoY%
Total Income from Operations	1,559.9	1,317.7	1,042.7	49.6	2,877.7	1,904.0	51.1
Total Expenditure	1,138.2	959.3	806.5	41.1	2,097.5	1,476.7	42.0
EBITDA	421.7	358.4	236.2	78.5	780.1	427.2	82.6
EBITDA Margin (%)	27.0	27.2	22.7	438 bps	27.1	22.4	467 bps
Other income	12.2		-		12.2	A	/-
Depreciation	29.0	28.1	13.8	110.6	57.1	27.7	106.1
EBIT	404.9	330.3	222.4	82.0	735.2	399.5	84.0
Interest	30.6	33.8	32.2	-4.9	64.5	62.1	3.9
Profit Before Tax	374.2	296.5	190.2	96.8	670.7	337.4	98.8
Tax	105.4	83.4	38.0	177.4	188.8	69.4	172.2
Profit After Tax	268.8	213.1	152.2	76.6	481.9	268.1	79.8
PAT Margin (%)	17.2	16.2	14.6	264 bps	16.7	14.1	267 bps
Reported Earnings Per Share (Rs)	5.45	4.44	3.57	52.7	9.77	6.29	55.3

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FINANCIAL METRICS (2/2)



Quarterly Income Statement (**Standalone**)

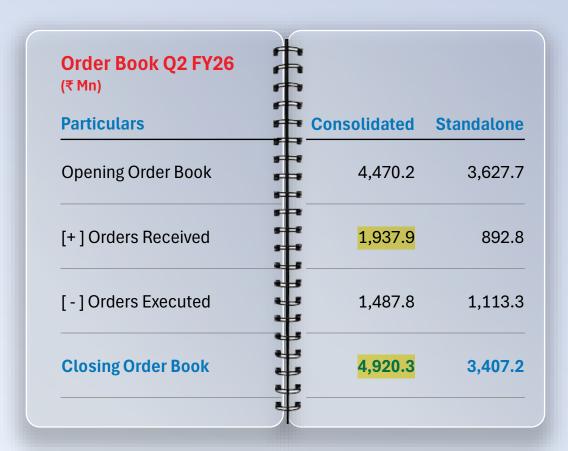
Particulars (₹ Mn)	Q2FY26	Q1Y26	Q2FY25	YoY%	H1FY26	H1FY25	YoY%
Total Income from Operations	1,168.6	967.8	787.0	48.5	2,136.4	1,430.7	49.3
Total Expenditure	860.2	705.4	578.9	48.6	1,565.6	1,052.3	48.8
EBITDA	308.4	262.4	208.1	48.2	570.8	378.4	50.8
EBITDA Margin (%)	26.4	27.1	26.4	-5 bps	26.7	26.4	27 bps
Other income	-		-	-		1	/-
Depreciation	20.1	19.8	10.4	94.3	39.9	20.9	91.2
EBIT	288.3	242.6	197.8	45.8	530.9	357.5	48.5
Interest	29.5	30.6	28.1	4.9	60.1	51.9	15.7
Profit Before Tax	258.8	212.0	169.7	52.6	470.8	305.6	54.1
Tax	78.7	64.9	31.3	151.9	143.6	60.1	138.7
Profit After Tax	180.1	147.1	138.4	30.1	327.2	245.4	33.3
PAT Margin (%)	15.4	15.2	17.6	-217 bps	15.3	17.2	-184 bps
Reported Earnings Per Share (Rs)	3.65	3.06	3.25	12.3	6.63	5.76	15.1

STRONG ORDER BOOK



Order Book as on 30th September, 2025 (₹ In Million, Standalone)



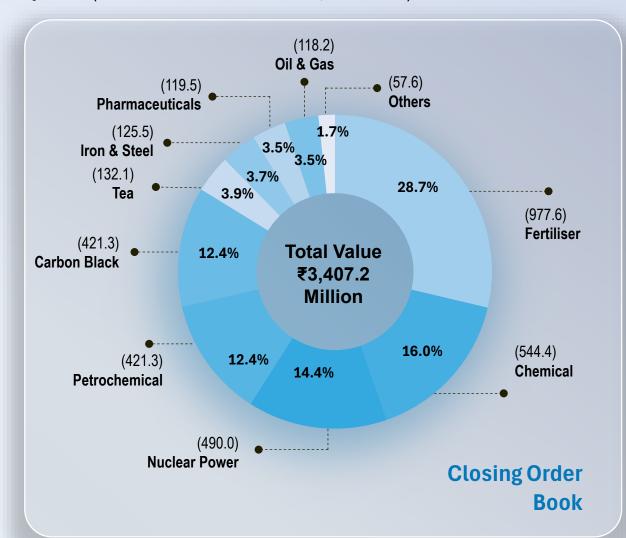


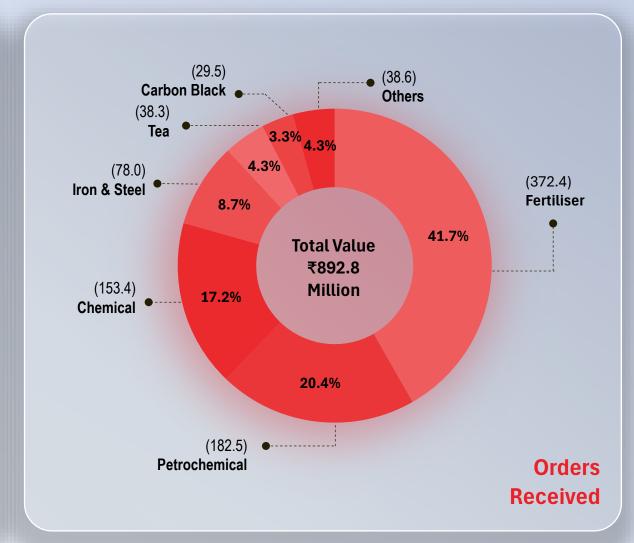
Company has received additional order & LOIs worth ~INR 1290 Mn from 1st October 2025 till date

MULTI-SECTORAL ORDERS RECEIVED



Q2'FY26 (Standalone - Value ₹ in Million, Share in %)





KEY HIGHLIGHTS & UPDATES (1/2)



Notable Orders

Major EPC Order for Ferro Alloy Sector

ME Energy secured a significant EPC contract in the Ferro Alloys sector for a 12 MW Waste Heat Recovery Based Power Plant (WHRPP)

₹510 Million

Second Consecutive Major EPC Order

In October 2025, ME secured another EPC contract in the Ferro Alloys sector for a 12 MW WHRPP, marking continued success in this segment.

₹ 490 Million

New Chemical Process Plant Project

In November 2025, Kilburn received a Letter of Award (LOA) from HWBF, Mumbai for setting up an ISTDDP chemical process plant.

₹ 373 Million

Repeat Order from Shree Cement

Received for supply, installation, and commissioning of biomass fuel (paddy straw) fired Hot Air Generator (HAG) systems for grinding units in Rajasthan and Uttar Pradesh

₹ 177 Million



KEL achieved **revenue of ₹ 1,560 Million** (consolidated) & ₹ 1,169 Million (standalone) during quarter ended September 2025



KEL's Closing Order Book stood at ₹ 4,920 Million (consolidated) & ₹ 3,407 Million (standalone) as on 30th September 2025

KEY HIGHLIGHTS & UPDATES (2/2)



Dryer Shipment to Jessa, Morocco







DESIGNED FOR GROWTH, TRUSTED FOR EXCELLENCE



Our successful track record includes customized process equipment manufacturing for various industries, catering to the requirements of both international and domestic customers, including large conglomerates.

We have an extensive R&D center that develops cutting-edge technologies and new equipment of international standards for our end-user industries.

Our sharp, highly qualified, and experienced Board of Directors lead us, along with a talented pool of engineers in mechanical, chemical, instrumentation, and electrical engineering disciplines.

Our progress is driven by our experienced Board of Directors, professional management team, and talented pool of engineers with expertise in mechanical, chemical, instrumentation, and electrical engineering disciplines.



With our 40+ years of experience, we specialize in designing, engineering, and manufacturing equipment and systems for process plants in the chemical and petrochemical sectors.

As a leader in solid, liquid, and gas drying systems, we operate in a niche market.

We provide comprehensive solutions for various industries such as tea, fertilizer, carbon black, soda ash, pharmaceuticals, dyes, pigments, and specialty chemicals.

We have notable installations in critical applications in oil and gas and nuclear power, including offshore platforms with skid-mounted packages and heavy water drying system engineering capabilities.

OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS (1/4)

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Customized Industrial Drying System



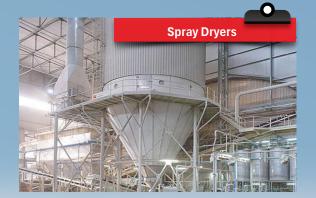










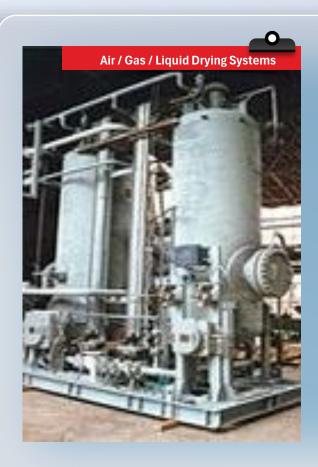




OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS (2/4)

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Customized Package System









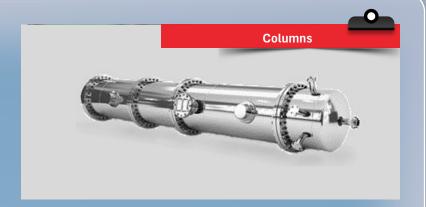
OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS (3/4)

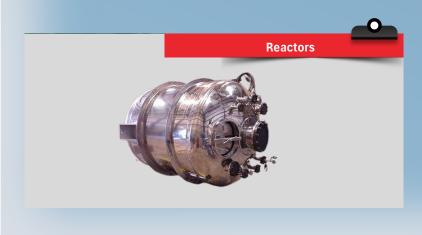
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Fabricated and Large Critical Equipment











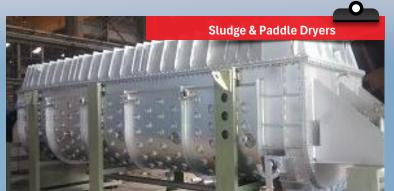


OFFERINGS DIVERSIFIED AND BESPOKE SOLUTIONS (4/4)



Standard Products Other Products













OUR MANUFACTURING PROWESS (1/2)





Metal Cutting and Forming

- Cutting machines
- Metal forming machines
- Press Brakes
- Shears/bending machines
- Welding machines



Machining

- Drilling machines
- Universal milling machine
- Lathes
- Shaping machine



Material Handling

- Equipment
- EOT cranes
- Forklifts
- Mobile cranes



Others

- Painting
- Balancing equipment
- Shot Blasting Machine
- Utilities

State-of-the-art manufacturing facility for fabrication, machining and assembly of the equipment situated at Thane, Maharashtra (India). Our manufacturing plant is spread across 30,960 square metres.

Manufacture equipment using materials such as aluminium, carbon steel, stainless steel, inconel, hastelloy, monel, nickel, duplex stainless steel, Alloy 253 mA and titanium.

OUR MANUFACTURING PROWESS (2/2)



Overview of Plant at Saravali, Bhiwandi, Maharashtra











OUR VALUED CLIENTELE: A BRIEF OVERVIEW (1/2)



Petrochemicals



Speciality Chemicals



Carbon Black



Power







Oil & Gas

























Pharmaceuticals





















































OUR VALUED CLIENTELE: A BRIEF OVERVIEW (2/2)



Food & FMCG

















Fertilizer









Soda Ash











Metals











Minerals, Mining & Others





























OUR GLOBAL PRESENCE





KILBURN ENGINEERING'S

100% Subsidiaries

M.E. Energy Private Limited

Waste Heat Recovery (WHR) Systems

Acquisition completed in **Feb 2024**

For INR 987 mn

Monga strayfield Private Limited

Radio Frequency (RF) Drying Systems

Acquisition completed in Jan 2025

For **INR 1230 mn**



M.E. Energy Private Limited

100% Subsidiary

SYNERGISTIC ALIGNMENT, STRATEGIC INTEGRATION



M.E. Energy Private Limited, a leading provider of custom-built Energy Saving, Heating, and Cooling Systems, specialized in Thermal Engineering.

This alignment will synergize M.E. Energy's and Kilburn Engineering's thermal and mechanical engineering capabilities, enhancing their technological offerings, operational efficiencies, and overall scale in the market.

Consideration

Mix of equity in Kilburn Engineering and cash to the erstwhile promoters

Synergy

Cost efficiency, trimming overheads and amplifying margins at a consolidated level & expanded sales opportunities by tapping into the existing clients bases of Kilburn and MEE



Kilburn's proficiency in drying systems, amplifies ME Energy's expertise in custom-built energy-saving systems.



Enhancing industry solutions by optimizing technological capabilities and operational efficiencies of Kilburn and ME Energy



Collaborating on thermal engineering to unlock synergistic advantages.

It operates as a wholly owned subsidiary of Kilburn Engineering Limited



ME ENERGY: SPECIALIST IN CUSTOM ENERGY SOLUTIONS



Specialise in designing and manufacturing world-class, highly customised thermal & mechanical systems for various industries



25+

Years of Innovation

Thermal & Mechanical Engineering Core Competence 1500+

Installations Globally

Waste Heat Recovery (WHR) & Waste Heat Reutilisation Systems Design, Manufacture and Installation of

Design, Manufacture and Installation o Energy Saving Projects, Heating and Cooling Systems and Equipment 15+

Industries Served

Concept to Commissioning

Custom built Energy Savings Systems/ Equipment, Heat Transfer Systems and Equipment on turnkey basis 21+

Countries

Exports

USA, Japan, Turkey, Spain, France, Bangladesh, Indonesia, among others

Products:



16 MW Waste Heat Based Power Plant for 200 MW IPP



3.5 MW Thermal Oil Heater for Biscuit Baking



Biscuit Baking Ovens (on Biomass)



Co2 Solution Reboiler

MEE KEY CLIENTELE: LEADING INDUSTRY PARTNERS



Food & FMCG



Food & Beverage



Oil & Gas/ Petrochemicals



Carbon



Iron & Steel



Others











































MONGA STRAYFILED PRIVATE LIMITED

100% Subsidiary

EXPANDING PORTFOLIO, EXPLORING NEW SECTORS



About Monga Strayfield Private Limited

Founded in **1968**. A **Leading manufacturer of Radio Frequency (RF) heating and drying equipment**, renowned for its over five decades of expertise in RF systems. Having a strong foothold in **sheet metal fabrication**. Strong customer base in the **USA and Europe**, with a **global reach spanning six continents**. Their solutions are trusted globally for their reliability and cutting-edge performance.

4000+ installations | 1000+ customers served | 50+ years of expertise

Radio Frequency (RF) Heating & Drying Solutions:

Offers RF heating, drying, and heat pump technologies, offering energy-efficient solutions for moisture removal and temperature control.

Monga's products cater to diverse applications like food processing, textile drying, latex drying, disinfestation, paper drying, fiber glass processing, and defrosting.

Low-temperature (RH)
drying sets the standard for
efficiency, allowing us to
remove significant
moisture at a low cost, key
markets include fruit,
vegetable, herb, and spice
drying.

RF technology optimizes production, reducing process times while ensuring uniform quality and energy efficiency.



Monga Strayfield

Sole manufacturer of Industrial Radio Frequency heating and drying machines featuring a filtered oscillator design.

MONGA STRAYFIELD'S INFRASTRUCTURE & KEY MILESTONES

INFRASTRUCTURE:

- State-of-the-art manufacturing and R&D facility in Bhosari, Pune
- Offices in Pune, Mumbai, Delhi (India), and Theale (United Kingdom)
- Service engineers available 24/7 across five continents

PRESENCE:

- 3 State-of-the-art manufacturing Facility in Bhosari, Pune,
 Maharashtra along with R7D Facility.
- Manufacturing facility in Theale, Berkshire, UK
- Joint Venture Gentle Processing SK, Canada
- Offices: India Pune & Mumbai, Maharashtra; Delhi /
 UK Theale, Bershirei



Key Timeline Highlights:

1968

Monga Electronics Pvt. Ltd. was established in India & Strayfield Ltd. in England.

1996

Established Monga Strayfield Pvt. Ltd. (50:50 joint venture with Strayfield Ltd., UK), to manufacture textile yarn drying machines.

2005

Acquired joint venture partner Strayfield Ltd. in the UK.

2008

Amalgamated all group companies in India under Monga Strayfield Pvt. Ltd. to improve integration and resource utilization.

2009

Developed the first and only 125kW machine to meet global economic growth and capacity demands.

2016

Formed a joint venture with a Canadian partner to create QGTI, focused on organic, chemical-free processing of fresh foods and grains.

2019

Developed low-temperature dehydration technology, achieving cutting-edge drying efficiency for fresh food dehydration.

MULTIPLE INDUSTRIES & MULTIPLE APPLICATIONS



pharmaceutical ingredients

Catering to wide range of industries: Catering multiple industries in UK, USA, Italy, Netherlands, New Zealand, Oman, Poland, Russia, South Africa, Turkey, & others (Provide high quality high yield production)

FOODS	Textiles	Other Applications	Industry	Application of RF Dryers
Post Baking			Textiles	Textile packages, hanks, tops & loose fibers
ARNOTS Mondelēz, LOTTE	Innovate. Create. Deliver. WELSPUN	3M	Post Baking	Energy saving, reduced process times, enhanced quality
Sunshine Sunshine	Siyaram's Reliance	<u> </u>	Food & Spices	Ready-to-eat food products and spices
Chipita ROCHER LOWER BOUNTS	Industries Limited	Й	Ceramics	Ceramics & thermally insulating materials
NABIL MORINAGA	Raymond Brenworth	& KOMORI CHAMBON	Disinfestation & Sanitization	High volume & continuous flow disinfestation and sterilization
Modulada	SULLEJ Medias and industries limited TRIDENTGROUP™		Defrosting and Thawing	Tempers for a uniform temperature profile
Plant Protein Disinfestation	GÜNÖZ* COATS	Fiberglass	Latex & Foam	Increased productivity
C-MERAK PIVERVALLEY SPECIALTY FARMS	GÜNÖZ° COATS Vardhmān	PDG PDG	Fiberglass & Basalt Fiber	Quality and complete drying of fiberglass & basalt fiber
			Web & Sheet Drying	Book binding, matchboxes, coated paper & water-based inks and adhesives
		Johns Manville A Berkshire Hathaway Company	Others	Wood laminates, pulp, leather, cosmetics &

EXPANDING KILBURN'S PRODUCT RANGE & MARKET PRESENCE



Perfect alignment with Kilburn's strategic vision

Adds significant capabilities to Kilburn's portfolio, positioning for accelerated growth

Integration of Monga Strayfield's advanced RF drying and heating technologies enables innovative, highperformance solutions for diverse industries, creating new growth opportunities Monga Strayfield's **sheet metal fabrication expertise** expands Kilburn's international presence

Strengthens Kilburn's market position and **enhances offerings across key industrial sectors**

Broadens reach into industries such as textiles, packaged foods, Fiberglass & Basalt Fiber, among others



Acquisition Details

Acquisition completion date **27**th **Jan 2025**

Total Consideration | INR 1,230 mn Cash | INR 1,030 mn Equity Shares of Kilburn | INR 200 mn (0.47 mn shares @ INR 425/ share)

Shareholding by Kilburn post acquisition 100% of MSPL's share capital



Kilburn Engineering Limited

Consolidated

OPPORTUNITIES FOR GROWTH

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- Radio Frequency Drying and Heating Solutions
- Bundling of KEL and MEE offerings to existing customer base
- Additional equipment/ Packages in existing sectors like soda ash, carbon black etc.
- Other applications such as Biomass drying, waste-to-energy etc.
- Silos and Tanks
- Belt/ Band/ Conveyor Dryers for various applications
- Spin Flash Dryer for Various applications
- Spray Dryer for various applications

- Sheet Metal Fabrication
- Energy Savings Systems & thermal equipment from MEE
- Rotary steam tube bundle dryer for DDGS.
- Fluid Bed Calciner & Batch FBD
- RVPD (Rotary Vacuum Paddle Dryer)
- ATFD (Agitated Thin Film Dryer)
- Granulator
 - Material Handling

ROBUST WAY FORWARD





Anticipate continued substantial revenue growth in the upcoming years, driven by a strong flow of orders and a pending order book.



Explore new and niche areas of application with the help of our successful integration of world-class technologies, in addition to our primary sectors of Chemical, Petrochemical, Refinery, Oil & Gas, Power, Fertilizer, Food and allied industries.



Consolidated growth of ~50% in anticipated in FY26, followed by growth of CAGR 25–30% from FY27 onwards (on the base of FY26) & rolling enquires of more than ₹ 40,000 Million (on consolidated basis), which the company is at various stages of bidding/ evaluating.



Continue to enjoy cost advantages available to the Indian manufacturing industry, relative to global players, and will strive to make the best use of this opportunity. Furthermore, we will continue to focus on both domestic and international markets.

PROFESSIONAL MANAGEMENT TEAM





MR. RANJIT LALA

He holds the position of **MANAGING DIRECTOR** of the company, leveraging his academic background with a Bachelor's in Engineering (B.E.) and a Master's in Marketing. His professional journey spans over 35 years, marked by invaluable experience in corporate management. His most recent role as managing director underscores his pivotal responsibility for overseeing all aspects of the company's operations and strategic growth.



Mr. Anil Karnad

He serves as the **WHOLE-TIME DIRECTOR** (OPERATIONS) of the company, holding a degree in B.E. (Production Engineering). His extensive career spans multiple sectors including Oil & Gas, Fertilizers, Power, and Chemicals. Currently, he oversees all facets of operational delivery, encompassing production, quality assurance, engineering, procurement, subcontracting, as well as site erection and commissioning.



Mr. Vijaysankar Kartha

He is **DIRECTOR & CTO** at the company. With a robust entrepreneurial background in thermal engineering, project management, and business development, he acquired business management skills at XLRI, Jamshedpur, and mechanical engineering expertise from Kerala. Additionally, he pursued advanced management training at IIM Ahmedabad. He established M.E Energy Pvt. Ltd. in Pune, successfully expanding it into a \$10M enterprise serving clients worldwide.



Mr.M.R.Kazi

He holds the position of **VICE PRESIDENT (MARKETING)** within the company, having achieved a Diploma in Mechanical Engineering. With a tenure that spans since 1986, he brings extensive experience and expertise to his role.



Mr. Sachin Vijayakar

He serves as the **CHIEF FINANCIAL OFFICER** of the company, having earned his Bachelor of Commerce degree. He has been a valued member of the company since 1985.

ANNUAL STATEMENTS

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Income Statement & Balance Sheet (Consolidated)

Income Statement (₹ Mn)	FY24	FY25	H1FY26
Total Income from Operation	3,331.4	4,276.2	2,877.7
Expenses	2,530.9	3,234.6	2,097.5
Cost of Material Consumed	1,610.7	1,811.5	1,171.2
Subcontracting Charges	250.1	204.5	159.8
Changes in inventories of FG & WIP	43.4	(2.3)	(2.4)
Employee Benefit Expenses	274.5	501.5	347.4
Other Expenses	352.2	719.4	421.4
EBITDA	800.5	1,041.6	780.1
Other Income		-	12.2
Depreciation	34.6	73.3	57.1
EBIT	765.9	968.3	735.2
Interest	96.6	141.6	64.5
PBT	669.3	826.7	670.7
Tax	163.9	203.7	188.8
PAT	505.4	622.9	481.9
Reported EPS	13.3	13.94	9.77

Balance Sheet (₹ Mn)	FY24	FY25	H1FY26
Assets:	4,855.2	7,309.3	8,393.1
Non - Current Assets	1,915.6	3,106.7	3,125.3
Property, Plant & Equipment	855.8	1,673.2	1,722.0
Intangible Assets	784.6	1,213.8	1,213.4
Others Non - Current Assets	275.2	219.8	190.0
Current Assets	2,939.7	4,202.6	5,267.7
Inventories	309.0	479.8	494.1
Trade Receivables	783.9	1,054.8	1,807.0
Other Current Assets	1,846.8	2,667.9	2,966.6
Equity & Liabilities:	4,855.2	7,309.3	8,393.1
Equity	2,543.9	4,725.1	5,616.8
Non-Current Liabilities	573.7	615.8	644.7
Borrowings	555.2	514.7	493.7
Other Financial Liabilities	18.5	101.1	151.0
Current Liabilities	1,737.6	1,968.4	2,131.7
Trade Payables	441.0	635.0	569.3
Other Current Liabilities	1,296.6	1,333.4	1,562.3



KILBURN ENGINEERING LTD

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