

Date: 25.05.2026

Department of Corporate Services
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

The Manager, Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, C - 1,
Block G, Bandra - Kurla Complex,
Bandra (E), Mumbai – 400051

BSE Scrip Code-523329

NSE Symbol- ELDEHSG

Sub: Investors' Presentation

Ref: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the SEBI Listing Regulations")

Dear Sir/Madam,

In terms of Regulation 30 read with Para A of Part A of Schedule III of the SEBI Listing Regulations, please find enclosed herewith a copy of the Investors' Presentation *inter alia* on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2026.

It may be noted that the Board of Directors of the Company has, considered and approved the aforesaid Financial Results of the Company, in its meeting held today i.e. Monday, May 25, 2026.

The same shall be uploaded on the website of the Company at www.eldecogroup.com

You are requested to take the above information on record.

Thanking you,
For Eldeco Housing and Industries Limited

Chandni Vij
Company Secretary
Mem. No.: A46897

Eldeco Housing & Industries Ltd.

ELDECO

Eldeco Housing &
Industries Limited (EHIL)

Investor Presentation

Q4 & FY26 | May 2026

BSE: 523329 | NSE: ELDEHSG | WWW.ELDECORGROUP.COM



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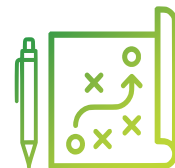
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ELDECO

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Q4 & FY26 Overview

FY26 Operational Highlights



Collections

+39% YoY

Collection Value of
₹352.1 crores

FY26

Booking Value

+120% YoY

Booking Value of
₹743.9 crores

FY26

Construction Spend

+14% YoY

Spent ₹177.7 crores on
construction

FY26

Deliveries

+5% YoY

Delivered 2.78 Lakhs
sq.ft in FY26

FY26

- All-time record Sales Bookings & Collections in Q4FY26 and FY26
- Secured 3 prime land parcels adding ~₹2,000 Cr GDV to the growth pipeline



Key Developments: Q4 & FY26



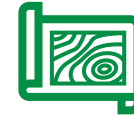
Record-Breaking Sales & Collections

- Recorded Pre-Sales of **5.13 Lac Sq.ft.** amounting to **₹382.7 crores** in Q4FY26
- **10.76 Lac sq.ft** of Pre-Sales i.e **₹743.9 crores** in FY26



Launch of Eldeco Solano Gardens

- Successful Launch with Booking of **5.11 Lacs sq.ft**
- **Booking Value of Rs. 384.5 crores**



Land Aggregation

- Secured **3 prime land parcels (~₹2,000 Cr GDV)**; 2 parcels via local authority awards, enabling lower risk and faster monetization
- Land aggregation of **6.69 acres** in Q4FY26 (**15.52 acres** in FY26)



Eldeco Imperia Phase 2

- **Completion Certificate (CC)** received for Eldeco Imperia Phase 2 in Q4FY26

Management Commentary

Commenting on the results

Mr. Pankaj Bajaj, Chairman & Managing Director said,

Mr. Pankaj Bajaj
Chairman & Managing Director



FY26 marks a milestone year for EHIL, with a standout launch at Eldeco Solano Gardens, record sales bookings and collections, a strengthened growth pipeline, and steadily scaling execution...

“In Q4FY26, we delivered our best-ever quarter in terms of sales bookings and collections, supported by strong momentum at Eldeco Solano Gardens, the securing of three large projects in Lucknow’s prime growth corridors with cumulative GDV of nearly ₹2,000 crore, and steadily scaling construction intensity. For FY26, we delivered record area booked, booking value, and collections, reflecting strong underlying demand, disciplined execution, improved cash conversion, and continued pipeline build-up through land aggregation and approvals.”

The launch of Eldeco Solano Gardens witnessed an exceptional market response, with 343 units sold out of 433 units launched. This translated into meaningful volume traction, with ~5.11 lakh sq. ft. booked across plots & villas with the sales value of ₹384.50 crores.

Key Operational Highlights

- **Booking Value:** ₹382.7 crore in Q4FY26; ₹743.9 crore in FY26, up 120.4% YoY
- **Area Booked:** 5,13,947 sq. ft. in Q4FY26; 10,76,654 sq. ft. in FY26, up 109.5% YoY
- **Collections:** ₹96.5 crore in Q4FY26; ₹352.1 crore in FY26, up 38.7% YoY
- **Deliveries:** 26 homes (18,530 sq. ft.) in Q4FY26; 280 homes (2,78,248 sq. ft.) in FY26, up 5.0% YoY in area
- **Construction Spend:** ₹61.2 crore in Q4FY26; ₹177.7 crore in FY26, up 13.9% YoY

Strategic & Business Updates

- **Growth Pipeline Strengthening:** Three large projects secured in Lucknow’s prime growth corridors with cumulative GDV of nearly ₹2,000 crore
- **Land Aggregation:** 6.69 acres secured in Q4FY26; 15.52 acres secured in FY26, strengthening the future development pipeline
- **Eldeco Imperia Phase 2:** Completion Certificate (CC) received in Q4FY26, supporting delivery readiness and monetization

Outlook: Going forward, we remain focused on (i) sustaining execution momentum with a steadily scaling construction pace, (ii) accelerating collections through timely construction milestones and handovers, and (iii) converting our strengthened pipeline into launches through statutory approvals and readiness, while maintaining balance-sheet prudence. The planned launch of balance area at Solano Gardens and three newly secured land parcels (~₹2,000 crore GDV) enhance our medium-term growth visibility, subject to requisite approvals.”

Consolidated Quarterly & Yearly Operations Highlights

Particulars	Q4FY26	Q4FY25	YoY	FY26	FY25	YoY
Amount spent on Construction (₹ Cr.)	61.2	50.9	20.3%	177.7	156.0	13.9%
Area Booked (sq. ft.)	5,13,947	81,228	532.7%	10,76,654	5,13,849	109.5%
Booking Value (₹ Cr)	382.7	57.8	562.2%	743.9	337.5	120.4%
Collections (₹ Cr)	96.5	75.4	27.9%	352.1	253.9	38.7%
Deliveries in units	26	66	(60.6)%	280	294	(4.8)%
Delivered Area (sq. ft.)	18,530	54,035	(65.7)%	2,78,248	2,64,948	5.0%



Booking Value

Booking value of ₹743.9 crore in FY26 robust growth of **120.4%** YoY



Collections

₹352.1 crore in FY26 a strong growth of **38.7%** YoY



Deliveries

2,78,248 sq. ft handed over in FY26; i.e. **280 homes** registered in favour of happy customers



Construction Spend

Spent ₹177.7 crores compared to ₹156 crores; a growth of **13.9%** YoY

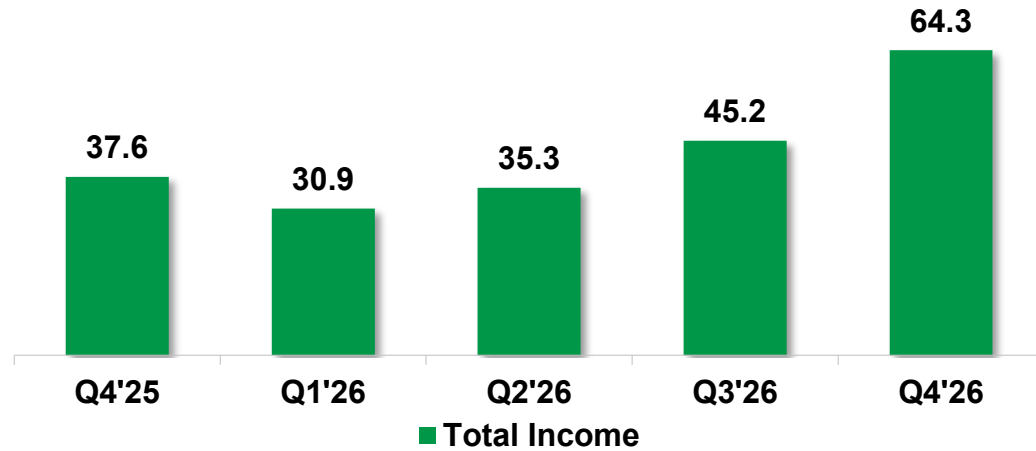
Consolidated Financial Overview (Quarterly) (1/2)

Figures in ₹ Crores, except margins

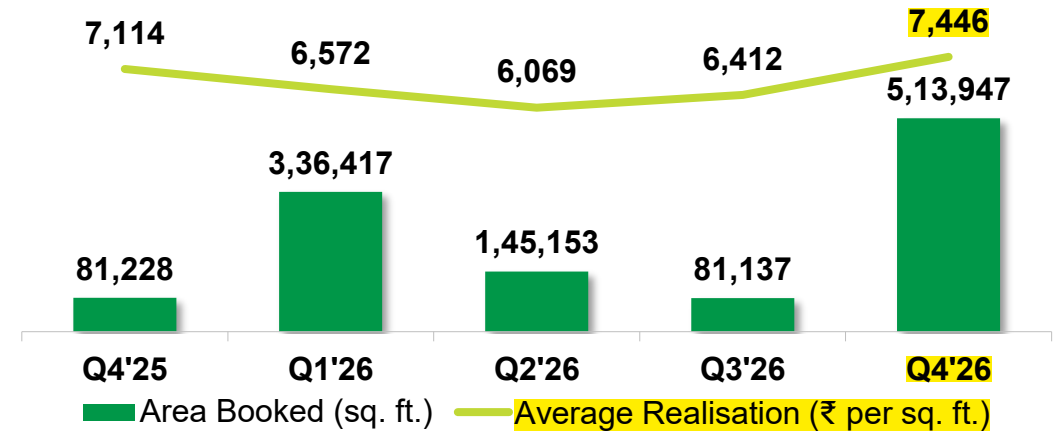
Particulars	Q4FY26	Q4FY25	YoY	FY26	FY25	YoY
Total Income	64.3	37.6	70.9%	175.7	143.7	22.3%
EBITDA	10.8	6.6	62.6%	41.5	35.6	16.5%
Finance Cost	0.3	1.0	(70.7)%	3.1	4.3	(26.4)%
PBT	10.3	5.4	89.6%	37.5	30.5	22.9%
PAT	4.8	3.2	49.8%	24.3	21.5	12.9%
EBITDA Margin (%)	16.7%	17.6%	(86) bps	23.6%	24.8%	(117) bps
PBT Margin (%)	15.9%	14.4%	157 bps	21.4%	21.2%	11 bps
PAT Margin (%)	7.5%	8.6%	(107) bps	13.8%	15.0%	(115) bps

Consolidated Financial & Operational Overview (Quarterly) (2/2)

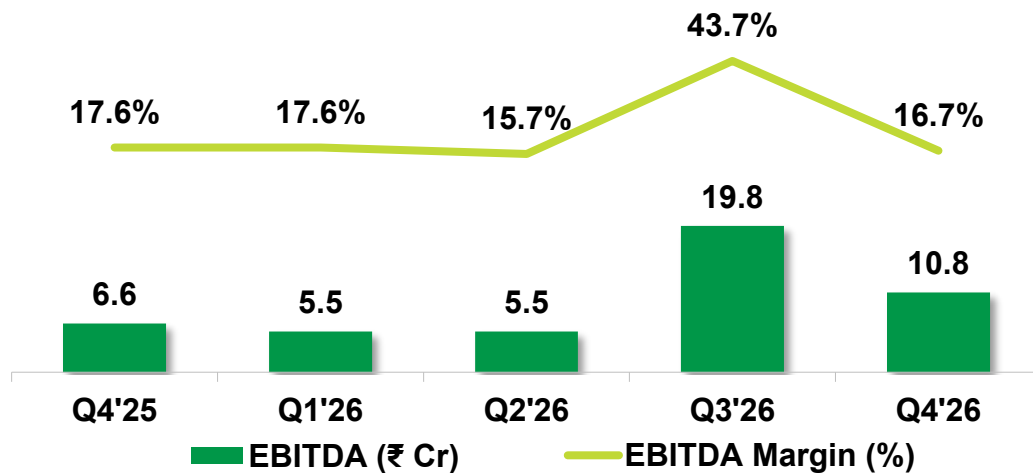
Total Income (₹ Cr.)



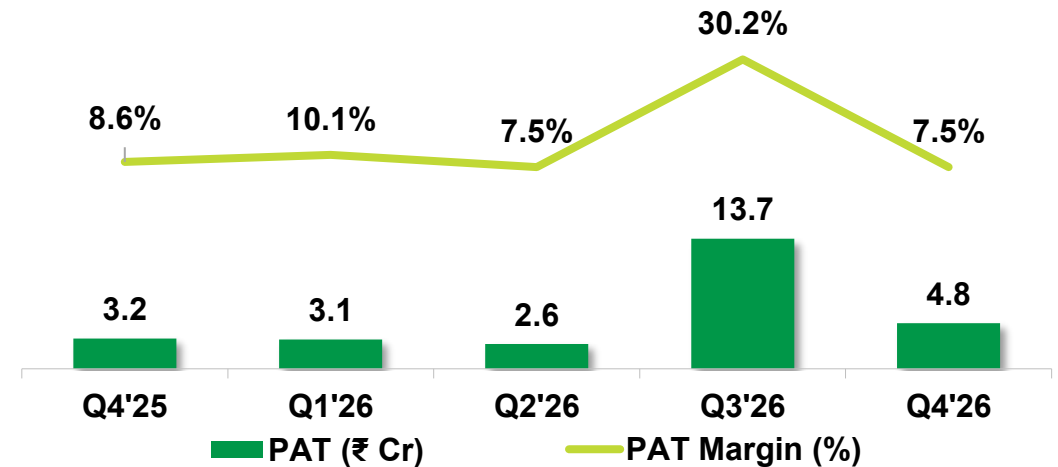
Area Booked (sq. ft.) and Average Realization (₹ per sq. ft.)



EBITDA (₹ Cr.) and EBITDA Margin (%)

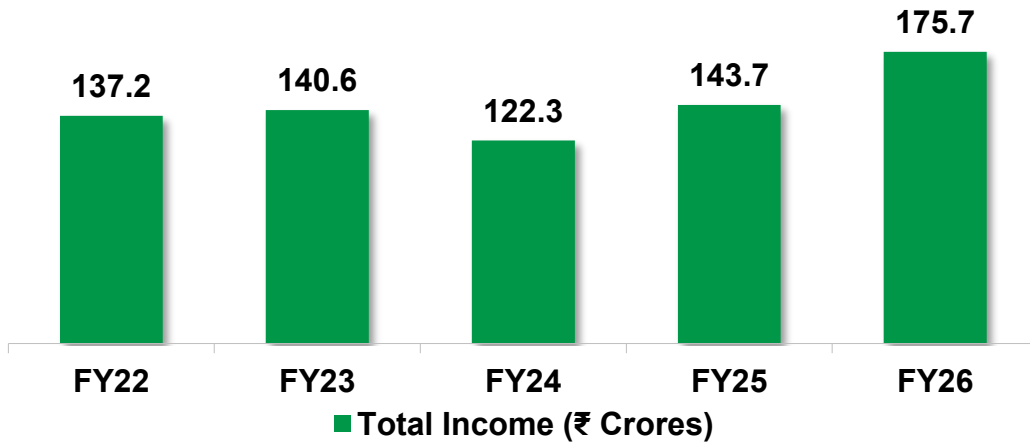


PAT (₹ Cr.) and PAT Margin (%)

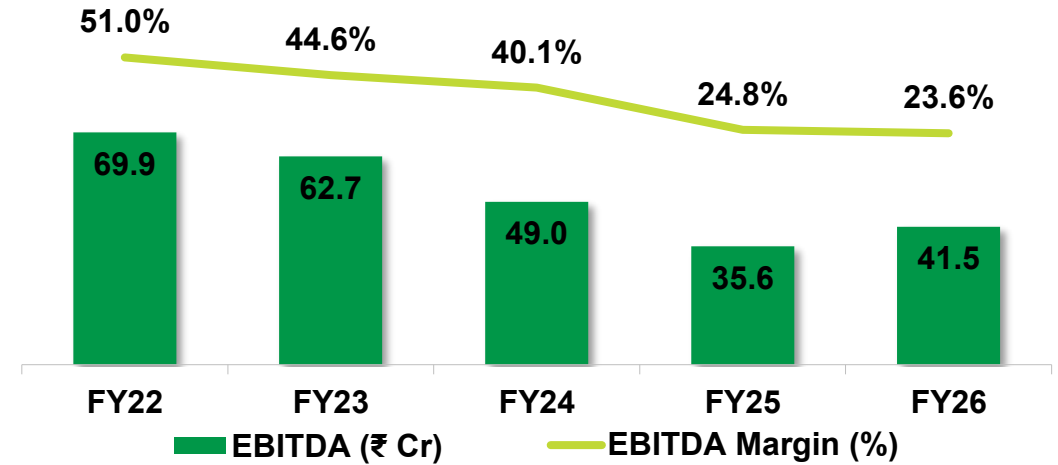


Consolidated Financial Overview (Full Year) (1/2)

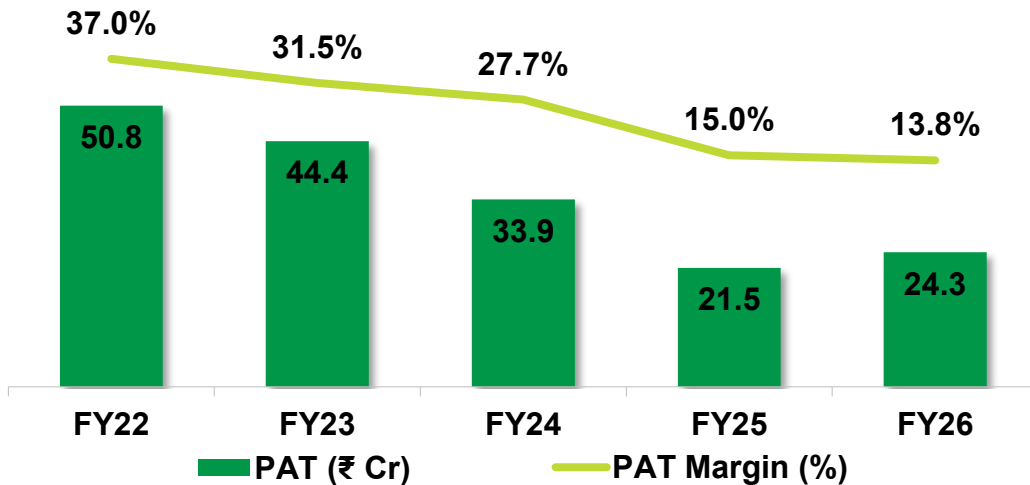
Total Income (₹ Cr.)



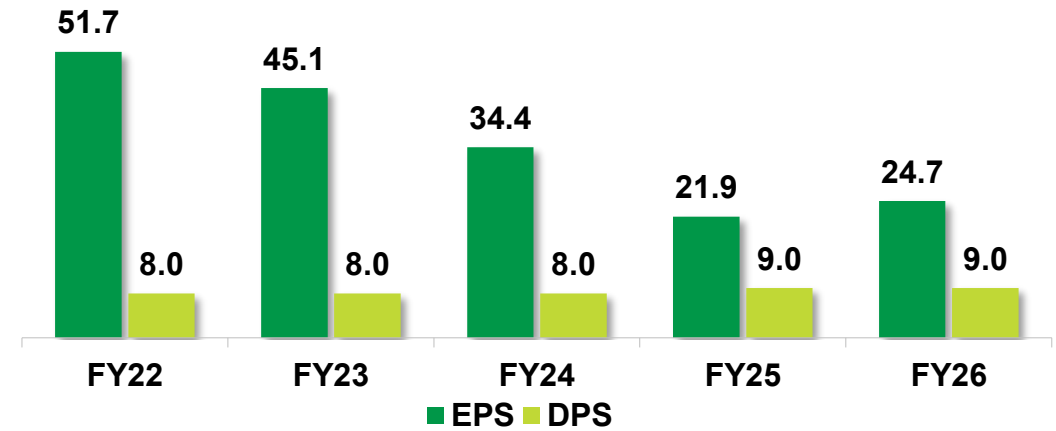
EBITDA (₹ Cr.) and EBITDA Margin (%)



PAT (₹ Cr.) and PAT Margin (%)

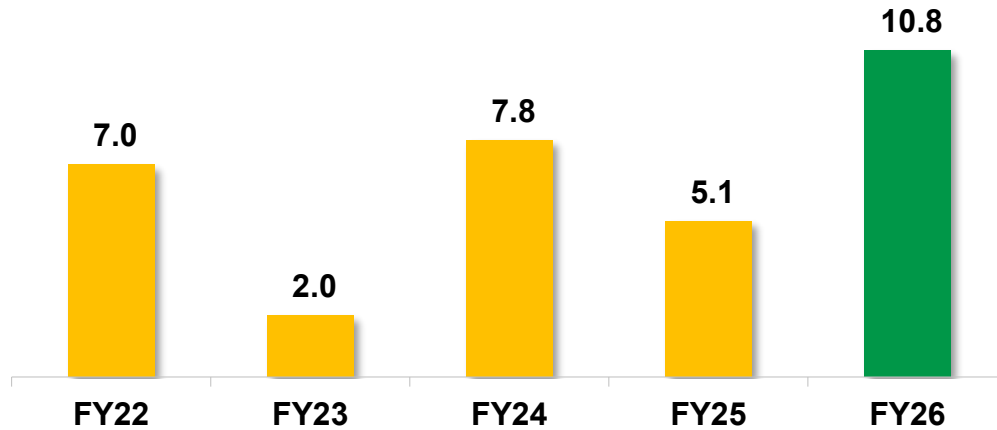


EPS & DPS

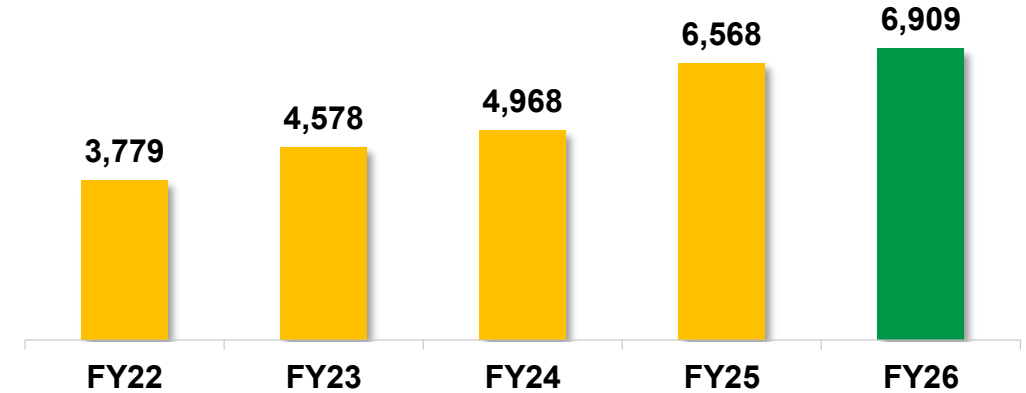


Consolidated Operational Overview (Full Year) (2/2)

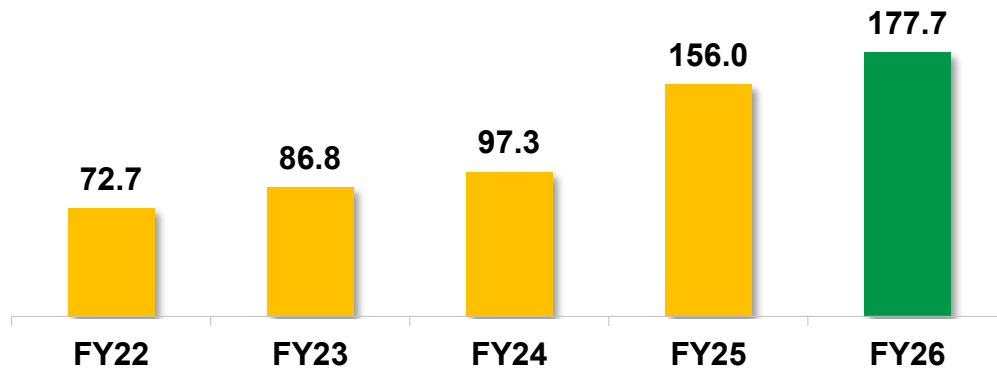
Area Booked (Lakh sq. ft.)



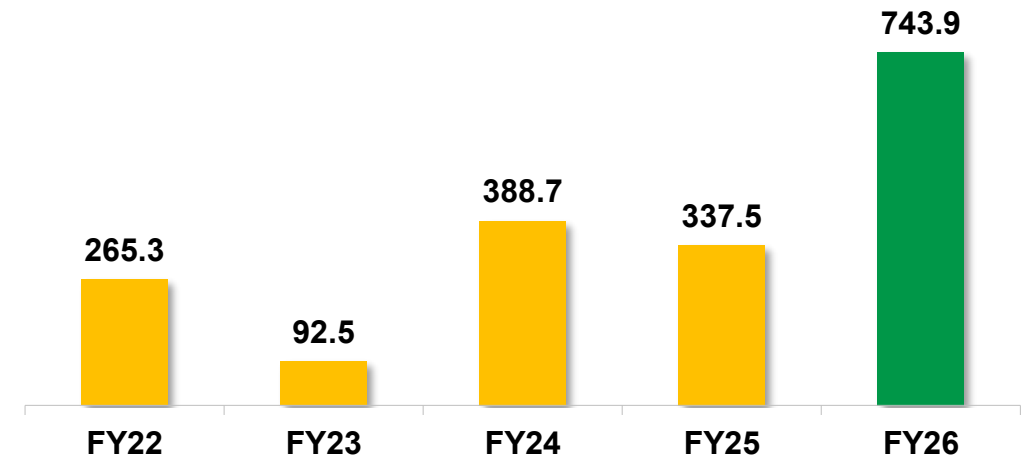
Average Realization (₹ per sq. ft.)



Value of Construction (₹ Crores)



Value of Area Booked (₹ Crores)



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Operational Snapshot

On-Going Projects

Sr No	Ongoing Projects	Project Area (sq. ft.)	Saleable Area (sq. ft.)	Area Launched (sq. ft.)	Area Booked (sq. ft.)	Area Allotted to partner (sq. ft.)	Area Available (sq. ft.)	Value of Area Booked (₹ Cr.)	Collection Received (₹ Cr.)	Balance Pending (₹ Cr.)	Expected Completion
1	Eldeco Latitude 27	1,53,767	5,16,712	5,16,712	3,76,514	45,013	95,185	194.9	123.8	71.1	Nov-27
2	Eldeco Trinity	1,34,987	5,13,880	3,76,666	2,23,206	-	2,90,674	182.6	77.5	105.1	May-28
3	Eldeco Hanging Gardens	1,00,788	2,72,332	2,72,332	2,48,210	-	24,122	163.8	43.2	120.6	Jun-28
4	Eldeco Skywalk	1,08,706	3,39,463	3,39,463	1,21,799	-	2,17,664	63.3	18.4	44.9	Jun-28
5	Eldeco Solano Gardens*	18,52,217	9,13,799	6,58,925	4,07,993	-	5,05,806	296.0	33.7	262.3	Jun-29
	Total	23,50,465	25,56,186	21,64,098	13,77,722	45,013	11,33,451	900.6	296.6	604.0	

*Eldeco Solano Gardens: The above figures represent allotments made up to 31st Mar'26. However, actual booking numbers stand at **5,11,319 sq. ft.** of area booked against a booking value of **₹384.50 crores**

Forthcoming Projects

Sr. No.	Project Name	Project Type	Economic Interest	Land Area (Acres)	Saleable Area (Sq.ft)	Current Status
1	Eldeco City	Residential	100%	1.2	1,56,582	Under planning
2	Eldeco Solano Gardens	Residential	100%	9.5	12,95,071	Future Development
3	Eldeco City Courtyard	Commercial	100%	1.7	37,342	Layout Approval received
4	Eldeco Imperia Avenue	Commercial	100%	0.5	25,411	Layout Approval received
5	LDA GH-8	Residential	100%	2.3	4,90,592	Won a successful bid in LDA auction for a prime location at Gomti Nagar Extension
6	LDA GH-7	Residential	100%	1.7	3,74,894	
Total				16.9	23,79,892	

Land Bank for Forthcoming Projects Under Planning

Sr. No.	Project Name	Project Type	Economic Interest	Land Area (Acres)	Current Status
1	Undisclosed Location 1	Residential	100%	24.8	Under further aggregation
2	Undisclosed Location 2	Residential	100%	15.8	Under further aggregation
3	Undisclosed Location 3	Residential	100%	8.3	Under further aggregation
4	Shaheed Path	Residential	100%	7.0	Residential project secured at a prime location
Total				55.9	

Completed Projects

Sr No	Project	Location	Type	Saleable Area (sq ft)
1	Eldeco Pragati Kendra	Kapoorthala - Lucknow	Commercial	1,00,763
2	Eldeco Kusha Mini Villa	Puraniya Chauraha, Lucknow	Commercial cum GH	11,636
3	Eldeco Udyan I	Bangla Bazar, Lucknow	Township	15,29,850
4	Eldeco Fountain Plaza	Bangla Bazar, Lucknow	Local Shopping	33,524
5	Eldeco Harmony Enclave	Bangla Bazar, Lucknow	Township	81,805
6	Eldeco Udyan II	Raibareilly Road, Lucknow	Township	24,59,714
7	Eldeco Sanskriti Enclave	Raibareilly Road, Lucknow	Township	1,23,307
8	Eldeco Suraksha Enclave - I	Raibareilly Road, Lucknow	Township	3,80,326
9	Eldeco Suraksha Enclave - II	Raibareilly Road, Lucknow	Township	3,05,445
10	Eldeco Samridhi	Raibareilly Road, Lucknow	Township	5,84,948
11	Eldeco Ashray	Raibareilly Road, Lucknow	EWS	3,40,917
12	Eldeco Ashray Bazar	Raibareilly Road, Lucknow	Local Shopping	12,416
13	Eldeco Utsav Plaza	Raibareilly Road, Lucknow	Local Shopping	9,482
14	Eldeco Udyan Plaza	Raibareilly Road, Lucknow	Local Shopping	35,426
15	Eldeco Highway Plaza	Raibareilly Road, Lucknow	Commercial	34,548
16	Eldeco Highway Annexy	Raibareilly Road, Lucknow	Commercial	14,905
17	Eldeco Express Plaza	Raibareilly Road, Lucknow	Commercial	1,07,197
18	Eldeco Heritage	Park Road, Hazrat Ganj, Lucknow	GH	48,385
19	Eldeco Emperur	New Hyderabad, Lucknow	GH	94,184
20	Eldeco Eden Park Estate	Kursi Road, Lucknow	GH	1,95,126
21	Eldeco Park View	Sitapur Road, Lucknow	GH	1,82,694
22	Eldeco Basera Palash	New Hyderabad, Lucknow	GH	65,122
23	Eldeco Basera Palash Annexy	New Hyderabad, Lucknow	GH	
24	Eldeco Kusum Deep	Chowk, Lucknow	Commercial cum GH	62,883
25	Eldeco Saraswati Apartment	Chand Ganj Garden, Lucknow	GH	16,806
26	Eldeco Savitri Sahnii Enclave	New Hyderabad, Lucknow	GH	23,259
27	Eldeco Kusum Villa	Mahanagar, Lucknow	GH	22,408
28	Eldeco Greens	Gomti Nagar, Lucknow	Township	8,39,455
29	Eldeco Greens Apartment	Gomti Nagar, Lucknow	GH	2,28,339
30	Eldeco Magnum Plaza	Gomti Nagar, Lucknow	Commercial	84,121
31	Eldeco Corporate Chamber I	Vibhuti Khand, Lucknow	Commercial	97,862
32	Eldeco Corporate Chamber II	Vibhuti Khand, Lucknow	Commercial	1,11,735
33	Eldeco Corporate Tower	Vibhuti Khand, Lucknow	Commercial	1,07,805

Sr No	Project	Location	Type	Saleable Area (sq ft)
34	Eldeco Elegance	Vibhuti Khand, Gomti Nagar, Lucknow	GH	8,05,123
35	Eldeco Elegante	Vibhuti Khand, Gomti Nagar, Lucknow	Commercial	53,033
36	Eldeco Greenwood	Vikalp Khand, Gomti Nagar, Lucknow	Township	86,189
37	Eldeco Greenwood Arcade	Vikalp Khand, Gomti Nagar, Lucknow	Local Shopping	5,359
38	Eldeco Kusum Plaza	Nishat Ganj, Lucknow	Commercial	19,919
39	Eldeco Shivani Plaza	Near Kapoorthala, Lucknow	Commercial	17,653
40	Eldeco Towne	IIM Road, Lucknow	Township	3,29,654
41	Eldeco Eternia	Sitapur Road, Lucknow	GH	3,67,128
42	Eldeco Regalia	Off IIM Road, Lucknow	Township	6,93,365
43	Eldeco City	IIM Road, Lucknow	Township	21,87,684
44	Eldeco City Breeze	IIM Road, Lucknow	GH	2,17,536
45	Eldeco Sukriti	IIM Road, Lucknow	LIG	1,24,416
46	Eldeco Sukriti Premium	IIM Road, Lucknow	GH	28,512
47	Eldeco Kuteer	IIM Road, Lucknow	EWS	66,240
48	Eldeco City Arcade I	IIM Road, Lucknow	Local Shopping	13,983
49	Eldeco City Arcade II	IIM Road, Lucknow	Local Shopping	16,074
50	Eldeco Sukriti Arcade	IIM Road, Lucknow	Local Shopping	3,327
51	Eldeco Saubhagyam	Vrindavan Yojna, Lucknow	GH	12,04,533
52	Eldeco Saubhagyam Arcade	Vrindavan Yojna, Lucknow	Local Shopping	7,227
53	Eldeco Shaurya	Bijnore Road, Lucknow	Township	6,39,936
54	Eldeco Uday/Joy	IIM Road, Lucknow	GH (EWS/LIG)	30,560
55	Eldeco City Dreams	IIM Road, Lucknow	GH	72,756
56	Eldeco South Block	Bijnore Road, Lucknow	Villas	16,330
57	Eldeco North Block	Bijnore Road, Lucknow	Plots	50,044
58	Eldeco Luxa	Sitapur Road, Lucknow	GH	1,32,736
59	Eldeco Luxa Arcade	Sitapur Road, Lucknow	Commercial	1,728
60	Regalia Arcade	IIM Road, Lucknow	Commercial	17,759
61	Eldeco Shaurya Arcade	Bijnore Road, Lucknow	Commercial	20,336
62	Eldeco City Plaza	IIM Road, Lucknow	Commercial	11,383
63	Eldeco Inner Circle at Eldeco Shaurya	Bijnore Road, Lucknow	Plots & Villas	41,735
64	Eldeco East End at Eldeco Shaurya	Bijnore Road, Lucknow	Plots	62,628
65	Eldeco Imperia Phase I	Sysandi Road, Lucknow	Plots & Villas	3,05,163
66	Eldeco Saksham	Raebareli, Lucknow	EWS	67,206
67	Eldeco Twin Tower	IIM Road, Lucknow	Group housing	1,56,526
68	Eldeco Select	Vrindavan Colony Lucknow	Group housing	63,932
69	Eldeco Imperia Phase 2	Sysandi Road, Lucknow	Township	6,31,396

Total: 1,69,15,502 Sq Ft.

ELDECO

EHIL

Corporate Overview

Group Overview



High Brand Recall in North India

Eldeco Eternia



Eldeco City



Over 40 Years of Experience

Eldeco City Dreams



30,000+ Satisfied Customers



Key Player in UP Since 1985



Eldeco Shaurya



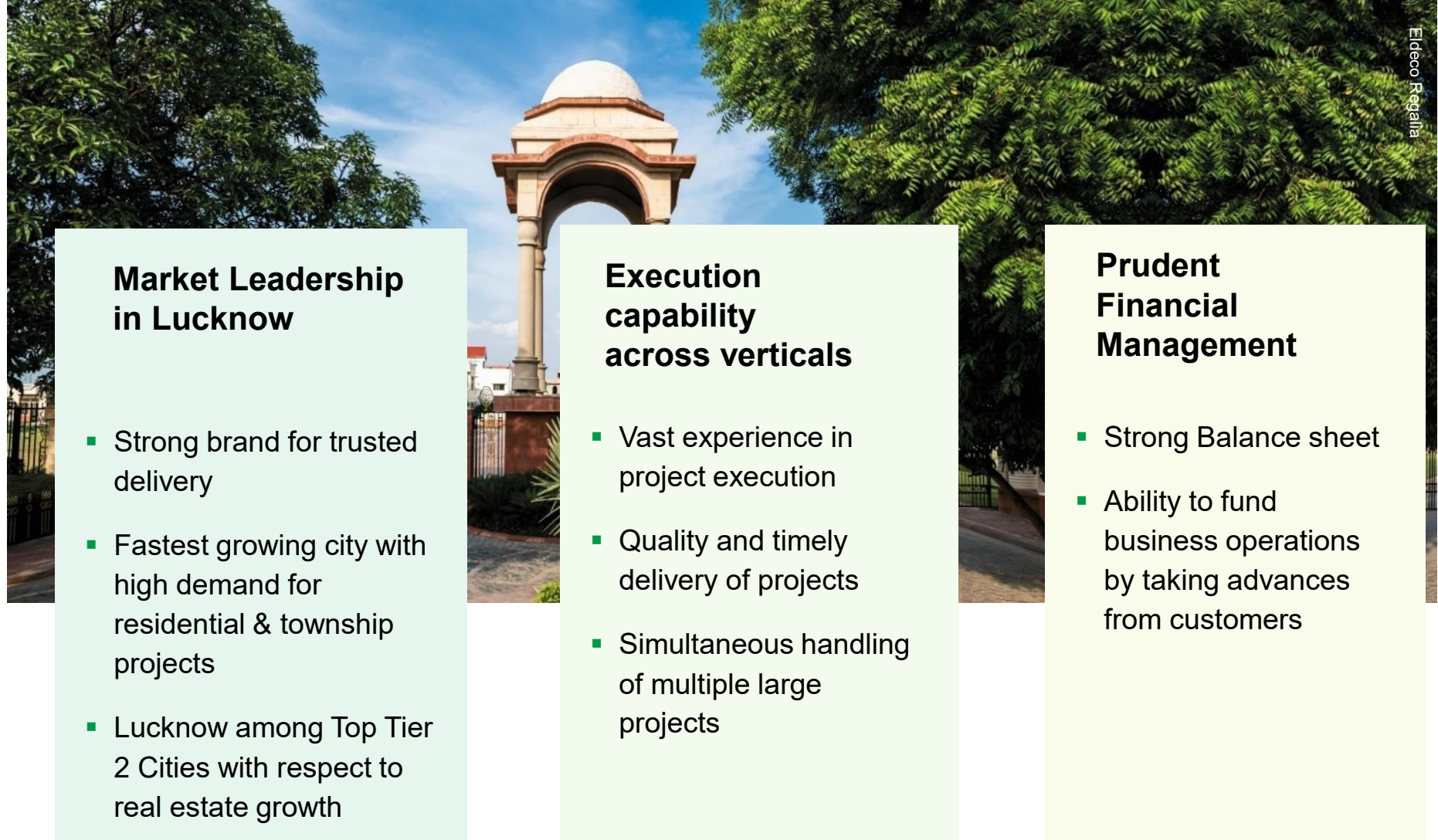
200 Projects Delivered, 32 Under Execution

Eldeco Regalia



EHIL Overview

~40
Years of
Experience



Market Leadership in Lucknow

- Strong brand for trusted delivery
- Fastest growing city with high demand for residential & township projects
- Lucknow among Top Tier 2 Cities with respect to real estate growth

Execution capability across verticals

- Vast experience in project execution
- Quality and timely delivery of projects
- Simultaneous handling of multiple large projects

Prudent Financial Management

- Strong Balance sheet
- Ability to fund business operations by taking advances from customers

Eldeco Regalia

Experienced Leadership



Mr. Pankaj Bajaj
Chairman & Managing Director

- Over 25 years of experience in construction & real estate development
- B.Com (Honors) from SRCC
- PGDM (MBA) from IIM, Ahmedabad
- President of CREDAI NCR (Confederation of Real Estate Developers Association of India)



Mr. SK Jaggi
EHIL COO

- Over 30 years experience in real estate previously with Ansal Group, Emaar MGF and Eldeco Infra in various capacities
- Attended IIM B CREDAI Business Leadership Program and Post Graduate from Kanpur University

Mr. Manish Jaiswal
Group CEO

- 15+ years of Real Estate experience
- B.E., NSIT, Delhi University
- PGDM (MBA), IIM Calcutta
- Leading revenue and expansion
- Previous associated with real estate organizations such as Unitech, M3M, Tribeca etc.



Mr. Rajiv Khurrana
Group, Vice President (Accounts & Taxation)

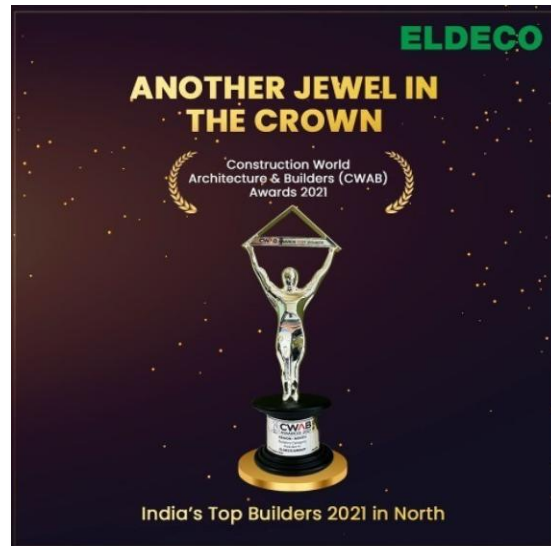
- ~30 years of experience in finance, accounts, taxation, MIS, and compliance
- Focused on capital-efficient, profitable growth with integrity and competence
- Held senior leadership roles at Shalimar Corp, BPTP, Krrish Group, & ILC Group
- Chartered Accountant (CA) and Cost & Works Accountant (CWA)



Accolades Won by Eldeco Group



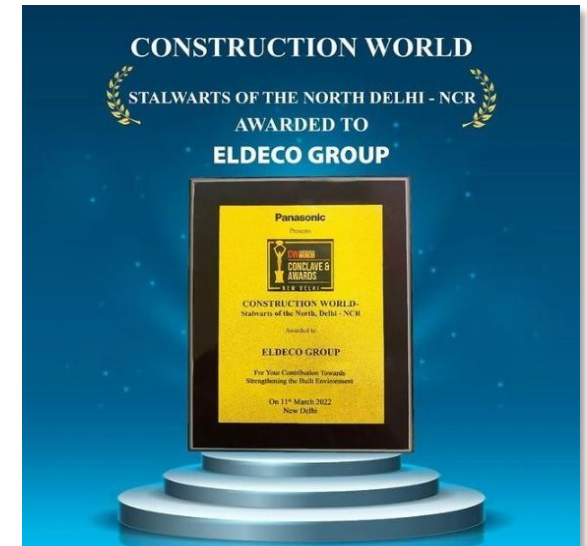
Eldeco is awarded as **Top Real Estate Developer of North India** by Hurun India Real Estate Excellence Awards 2025



Eldeco awarded the '**Construction World Architecture & Builders (CWAB) Awards 2021**' in the category-'**India's Top Builders 2021 in the North**'



Eldeco awarded the 'Business Leadership Awards 2021' under the category '**Developer of The Year (Residential)**'



Eldeco awarded the '**Stalwarts of the North Delhi NCR**' for contribution towards strengthening the built environment

Stock Data

Stock Information

Shareholding as on 31st March 2026

Stock Price ₹ 803

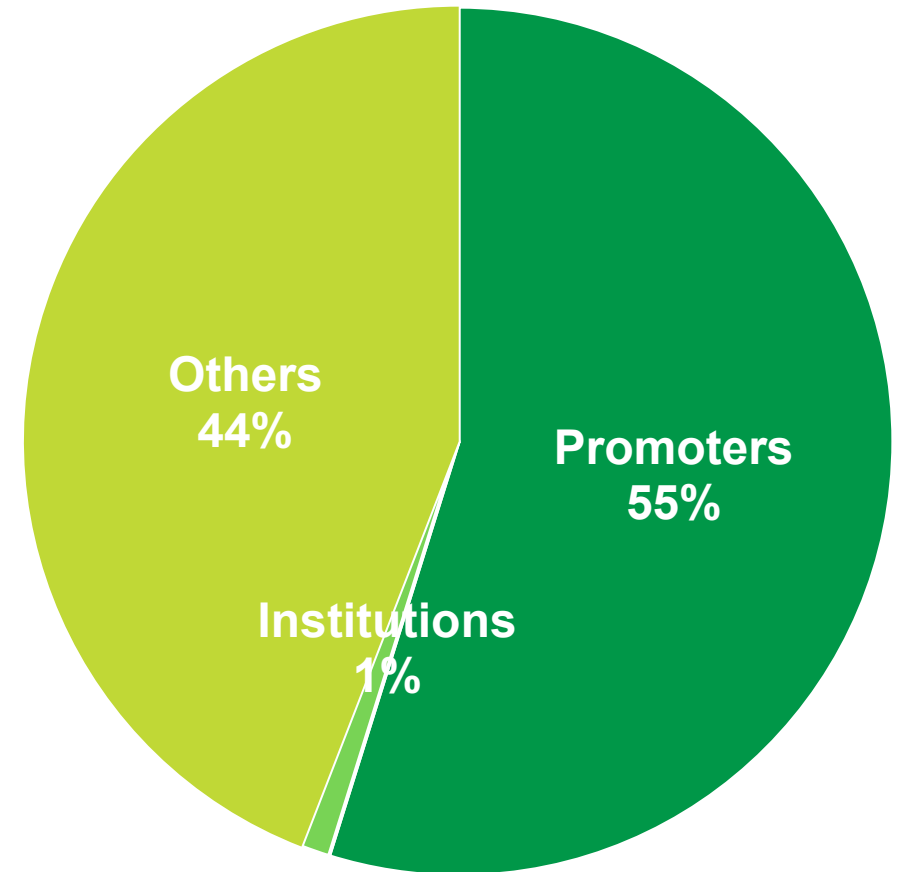
52 Week High/Low ₹ 1,061 / 690

Market Capitalization ₹ 790 Cr

Shares Outstanding 9.8 Mn

Free Float ₹ 341 Cr / 43%

Note: Stock Prices as on 25th May 2026 & data source is BSE





ELDECO

Investor Presentation

Annexure

Helping the less privileged *Live Better.*



- 1 The Akshayapatra Foundation**
Empowering Children through the Mid-Day meal
- 2 Help U Educational and Charitable Trust**
Promotion of sanitation in govt. schools
- 3 Bharat Lok Shiksha Parishad**
Running of 50 Ekal Vidyalayas to provide Education
- 4 Care Educational Trust**
Building educational space for under privileged children
- 5 Ummeed Ashrayagrah**
Construction of Rooms for the destitute
- 6 Saint Hardyal Educational and Orphans Welfare Society**
Providing Old Age Home & medical care for elderly residents

CSR Initiatives

Environment

- **Sewerage Treatment Plant** that recycles approx. 80% of waste water; helps in reduced use of ground water; manure produced in filtration deployed in horticulture
- **Rain Water Harvesting** implemented during project development; collected water is used to recharge groundwater through ground water pits

Resident Care

- **Battery-operated eRickshaw** across Eldeco townships to reduce carbon footprint and each one with 5-6 pax capacity

Education

- Financial Literacy, Skill Development, Value Education, amongst youth of Martinpurva Village for Financial empowerment

Creche for Construction Labour's Children

- More than 500 Children across Eldeco Construction sites receive free meals, taught basic hygiene and are imparted elementary education

Solar Panel

- **Solar panels** have been installed at various Eldeco townships and group housing projects that helps in cutting down energy bills by 15%
- At present, **solar water heaters** are installed at Eldeco Estate One-Panipat, Eden Park-Neemrana and Estate One- Ludhiana.

Waste Management

- **Segregation of waste** and conversion of biodegradable waste into manure; Processed compost used within townships to maintain and develop greenery
- Non-Organic waste taken off-site for further processing and recycling

Health Care

- Construction of First floor of the Institute which will serve a complete health solution to rural population of the State



Lucknow Real Estate Market

Rapid Urbanization and Infrastructure development pushing Lucknow's growth



Capital of UP



Direct air connectivity
with all major cities



Hub of services in Central and Eastern UP



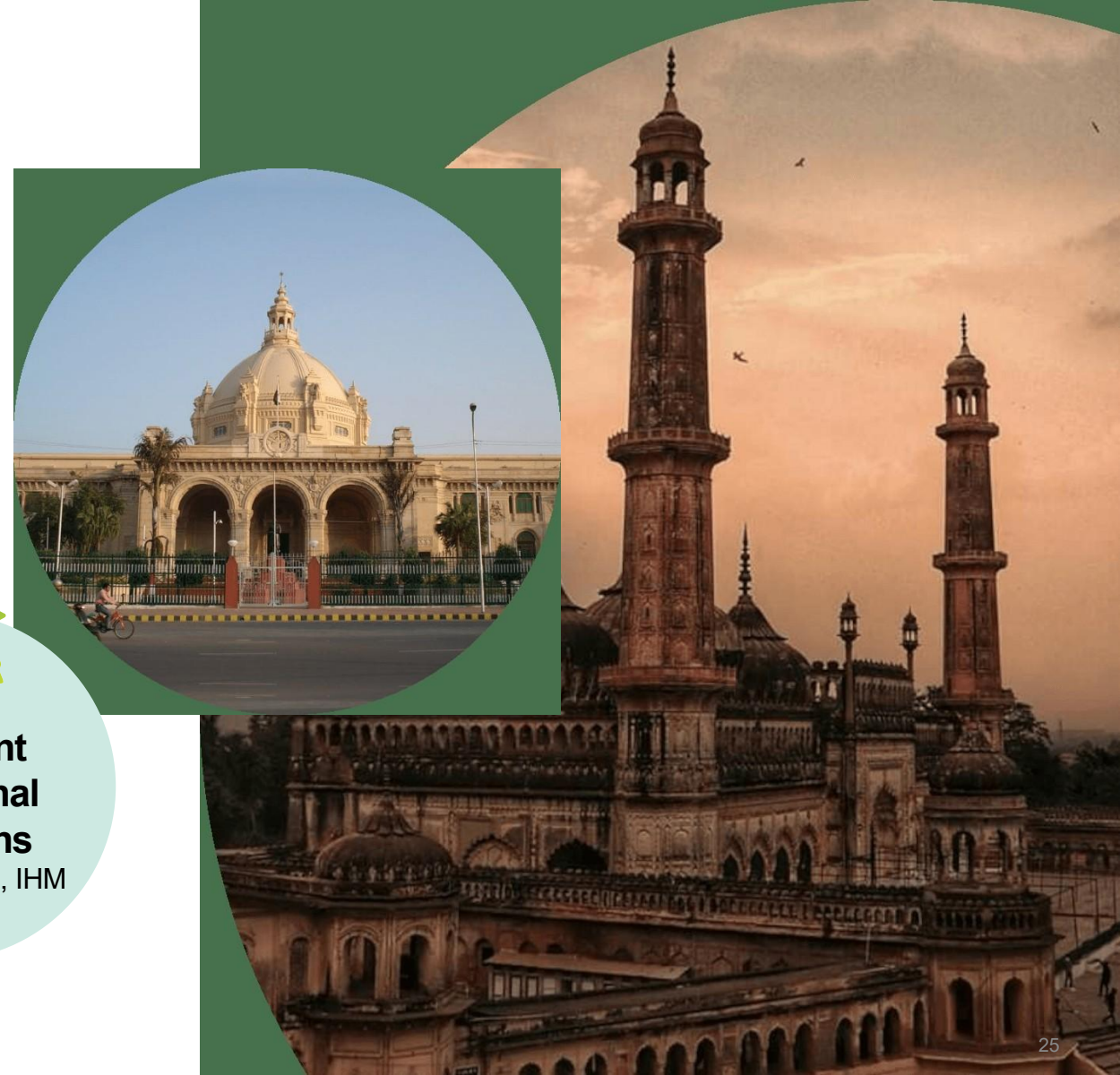
Influx of population from Eastern UP and Bihar



Metro Rail Network



Prominent Educational Institutions
like IIM-L, NLU, IHM



ELDECO

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Thank You