



## SURYA ROSHNI LIMITED

CIN -L31501HR1973PLC007543

Padma Tower-1, Rajendra Place, New Delhi-110 008

Ph.: +91-11-47108000 E-mail : cs@surya.in

Website : www.surya.co.in

SRL/se/yks/25-26/05

May 14, 2025

**The Secretary**  
**The Stock Exchange, Mumbai**  
**MUMBAI - 400 001**  
**Scrip Code: 500336**

**The Manager (Listing Department)**  
**The National stock Exchange of India Ltd**  
**Mumbai – 400 051**  
**NSE Symbol: SURYAROSNI**

**Re : INVESTOR PRESENTATION**

Dear Sir,

In terms of Regulation 30 read with Para A of Schedule III and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed copy of the updated "Investor Presentation - May, 2025". Copy of the same is also being uploaded on the website of the Company at, <http://www.surya.co.in>.

Kindly take the same in your records.

Thanking you,

Yours faithfully,  
for **SURYA ROSHNI LIMITED**

**B. B. SINGAL**  
**CFO & Company Secretary**

Encl: as above

# Investor PRESENTATION

May 2025

# SURYA



LIGHTING | APPLIANCES | FANS | STEEL & PVC PIPES

— SURYA ROSHNI LIMITED —



**PADMA  
SHRI  
2020**

*Padma Shri*  
**JAI PRAKASH AGARWAL**

Shri Jai Prakash Agarwal Chairman Surya Roshni Limited has been conferred with the prestigious Padma Shri Award by President Shri Ram Nath Kovind on 8th November 2021 at Rashtrapati Bhawan, Delhi.

## Financial Results Highlights

# Q4 & FY25 Results Highlights

**SURYA**

## Consolidated Financial Performance Highlights

Particulars (In ₹ crore)	Q4 FY25	Q4 FY24	YoY	Q3 FY25	QoQ	FY25	FY24	YoY
Revenue	2,146	2,080	3%	1,868	15%	7,436	7,809	-5%
EBITDA	211	173	22%	156	36%	609	586	4%
Profit Before Tax (PBT)	175	139	26%	121	45%	465	445	5%
Profit after Tax (PAT)	130	104	25%	90	45%	347	329	5%

## Results Highlights

- In Q4FY25, revenue grew by 3% to ₹2,146 crore, while EBITDA growing by 22% YoY to ₹211 crore. The EBITDA margin expanded by 155 basis points to 9.85%, demonstrating the strong operating leverage across both our business verticals.
- In Q4FY25, Steel Pipes contributed significantly with improved profitability, and our Lighting & Consumer Durable segment also delivered consistent earnings growth.
- In Steel Pipes and Strips division, the EBITDA margins improved significantly by over 200 basis points to 9.74% in Q4FY25. Our continued focus on value-added products and improvement in realizations has resulted in EBITDA per ton increasing by 14% YoY.
- Our Lighting and Consumer Durables business maintained steady growth momentum, with Q4FY25 revenue growing 10% YoY and EBITDA improving by 6%. The segment sustained strong double-digit margins at 10.3%, continuing its track record of profitability.
- On a full-year basis, consolidated EBITDA grew 4% to ₹609 crore despite a 5% decline in revenue (due to reduction in average HR coil prices). Importantly, EBITDA margins improved by 68 basis points YoY to 8.19%. This margin expansion reflects our sharp execution, better cost control, and improving operating leverage.



# Q4 & FY25 Results Highlights

**SURYA**

## Lighting and Consumer Durables Segment Performance

Particulars (In ₹ crore)	Q4 FY25	Q4 FY24	YoY	Q3 FY25	QoQ	FY25	FY24	YoY
Revenue	458	418	10%	451	2%	1,690	1,572	8%
EBITDA	47	45	6%	45	5%	162	150	8%
EBITDA Margins	10.28%	10.66%	-38 bps	10.0%	28 bps	9.61%	9.57%	4 bps
PBT	37	36	3%	35	6%	125	120	4%

## Results Highlights

- The Lighting and Consumer Durables segment delivered a commendable performance throughout the year, including in the last quarter. This growth is particularly notable given the significant price erosion across the lighting industry.
- The professional lighting segment delivered about double-digit revenue growth in Q4FY25 and for the full year, with street lighting volumes surging over 2.5 times. The segment's order book remains robust at ₹150 crore, signaling strong demand visibility for FY26.
- The consumer lighting business recorded mid-single-digit revenue growth in Q4FY25 but remained flat for the full year due to price erosion, though it witnessed healthy volume growth driven by strong offtake in key SKUs like battens and downlighters. New affordable decorative products were launched, targeting aspirational consumers to enhance market penetration.
- We are entering the house wiring cables (HWC) market, driven by demand from 60% of our channel partners. The company anticipates a ₹100 crore revenue in its first year of operations.

# Q4 & FY25 Results Highlights

**SURYA**

## Steel Pipe and Strips Segment Performance Highlights

Particulars (In ₹ crore)	Q4 FY25	Q4 FY24	YoY	Q3 FY25	QoQ	FY25	FY24	YoY
Revenue	1,688	1,665	1%	1,417	19%	5,749	6,242	-8%
EBITDA	164	128	28%	111	48%	446	436	2%
EBITDA/MT (Rs.)	6,708	5,877	14%	5,163	30%	5,392	5,401	0%
PBT	138	103	34%	86	61%	341	325	5%

## Results Highlights

- Steel Pipe and Strips segment achieved a historic quarterly volume of 2.60 lakh tons (9% YoY growth) in Q4FY25, with FY25 volumes reaching 8.77 lakh tons, the highest in the company's history
- EBITDA per ton in Q4FY25 stood at ₹6,708; grew by 14% as compared to ₹5,877 in the same quarter last year. However, sequentially we made a strong recovery from ₹5,163 in Q3FY25, marking a 30% increase on QoQ basis. For FY25, it stood at ₹5,392, broadly stable compared to ₹5,401 in FY24.
- Value-added products (API, Spiral & Galvanized pipes) constitute about 43% of our total revenue in both Q4FY25 & FY25.
- Order Book of about ₹650 crores is in - hand for Oil & Gas sector, Water Sector and Exports business.

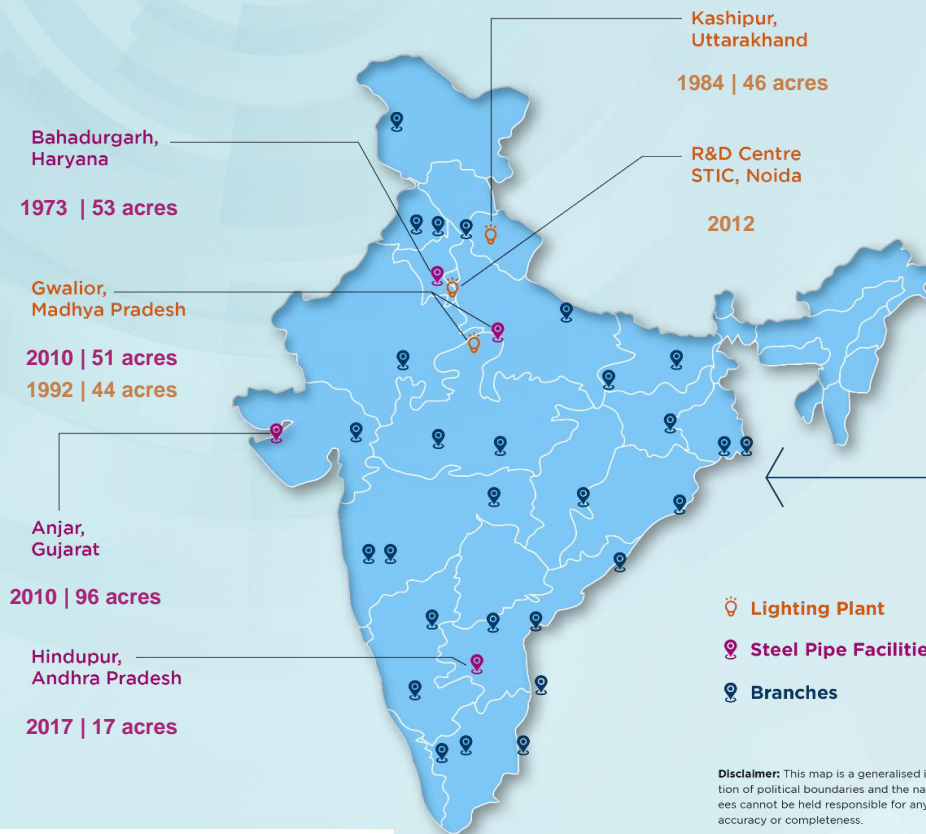
# SURYA – At A Glance

# SURYA

- **Established in 1973, 'SURYA' is one of the most respected and trusted brand** in Steel Pipes, Lighting & Consumer Durables (FMEG) and PVC pipes in India and Globally
- **Leadership in Value-Added Products** with a comprehensive product range
- **Deeply rooted distribution network** up to Rural India
- **Brand promotion** through extensive TV & Print Advertisements, BTL activities and Digital campaigns
- **Strategic Value Creation** by reinforcing market leadership position and driving change through investment in value-added products
- **Strengthening Financials** – Net cash surplus of ₹ 342 crore, Lean Balance Sheet



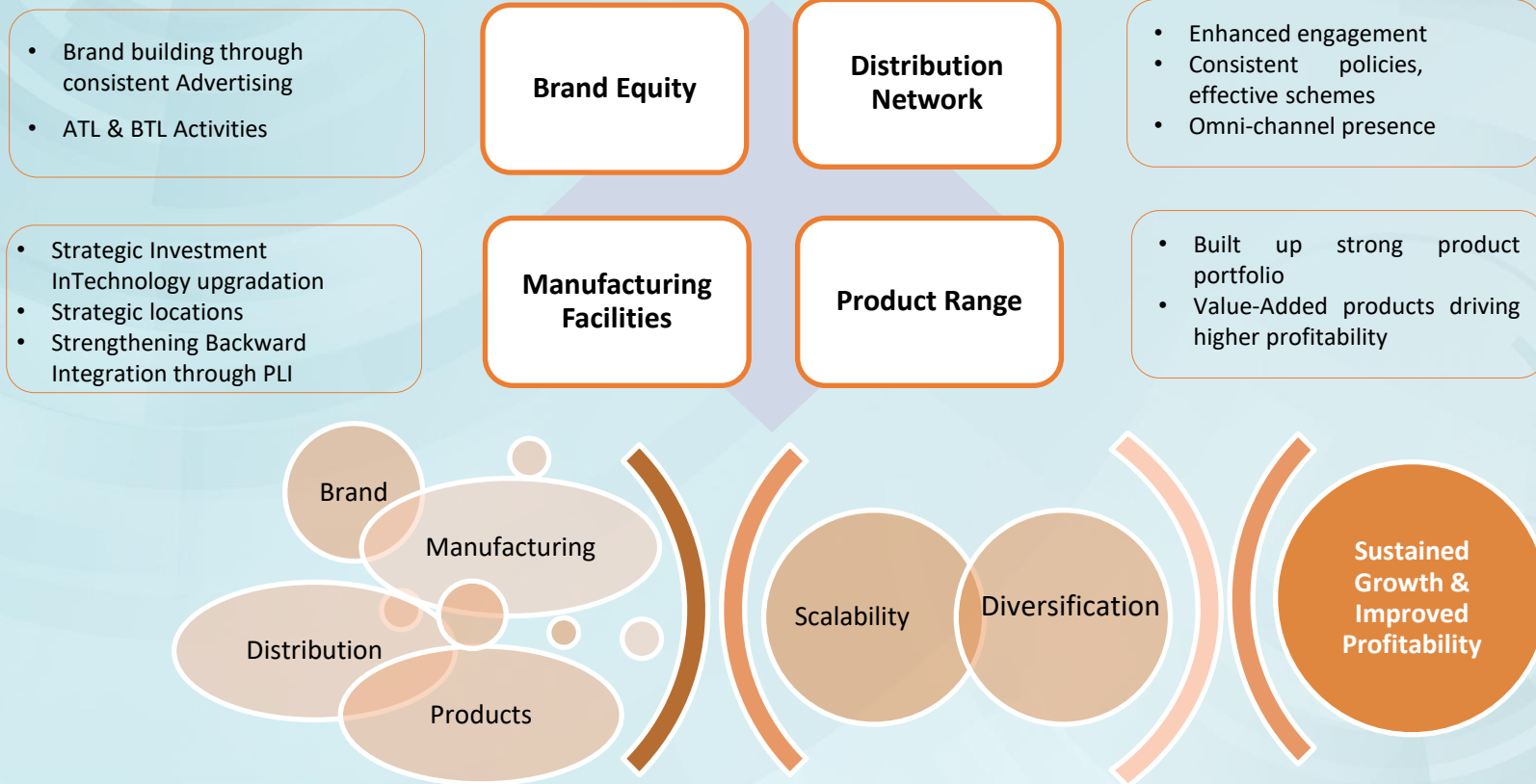




### Global Footprints

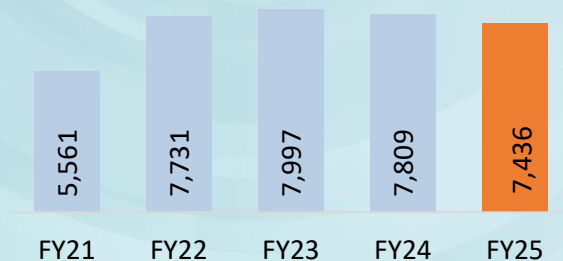


**Disclaimer:** This map is a generalised illustration only for the ease of the reader to understand the locations, and is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its Directors, Officers or Employees cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection to its accuracy or completeness.

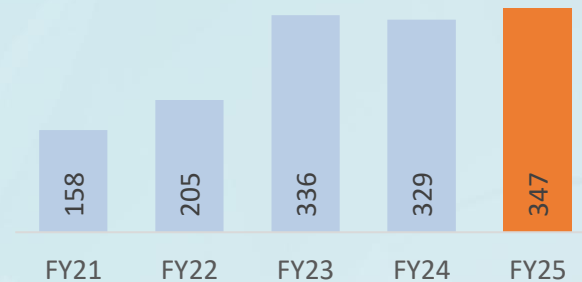


₹ in crore

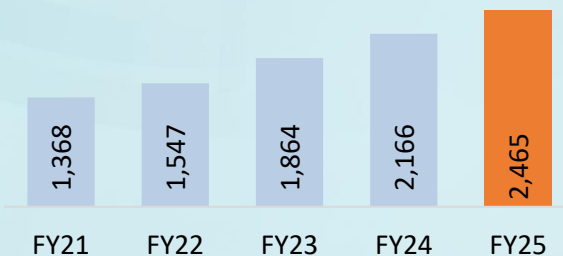
### Revenue



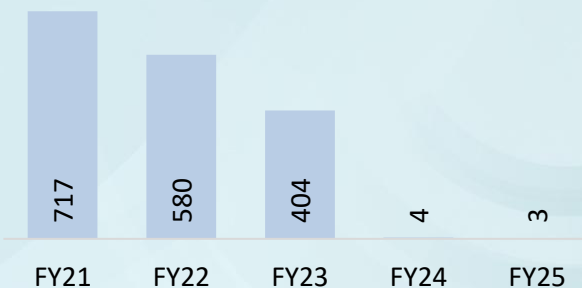
### PAT



### Net Worth



### Debt





**Shri J. P. Agarwal**  
Executive Chairman

Shri J. P. Agarwal is the driving force behind creating Surya Roshni as one of the most reputed, trusted and successful companies. He has been honoured with the highly prestigious Padma Shri Award by the Government of India



**Shri Raju Bista**  
Managing Director

Shri Raju Bista is a young and dynamic leader. His discipline, dedication, visionary power and relentless efforts provided new dimensions and directions that have helped the Company in achieving new heights. He is the past President of ELCOMA, and presently a Member of Parliament



**Shri Vinay Surya**  
Managing Director

Shri Vinay Surya is an M.B.A. from Swinburn University, Australia and possesses vast experience of over 25 years in Marketing, Exports, Commercial, Financial & Operational fields



**Smt Urmil Agarwal**  
Director

Possesses over four decades of experience with sound business acumen & understanding of both the businesses of the Company



**Smt Puja Surya**  
Whole Time Director

B.Com (Hons) Graduate with vast experience of over 2 decades in the fields of Commercial, Marketing, Financial and Operational aspects



**Shri Sunil Sikka**  
Independent Director

A post graduate in Management (FMS Delhi) and Ex-President of Havells (India) Limited & ELCOMA. During his tenure, he led multiple initiatives to accelerate growth in marketing of consumer electricals and lighting in India



**Shri Kaustubh N Karmarkar**  
Whole Time Director

Whole time Director, with vast experience of over 25 years in the field of Management & Human Resources and Planning



**Shri Naresh Agarwal**  
Independent Director

Directorship in Santosh Timber Trading Company Limited and Atlantic Wood Private Limited. 30+ years of vast business experience



**Ms. Suruchi Aggarwal**  
Independent Woman Director

Ms. Suruchi, a renowned and eminent practicing Advocate in the Supreme Court of India, Delhi High Court and other Courts



**Shri Tekan Ghanshyam Keswani**  
Independent Director

A post graduate in Management (FMS Delhi) and a fellow member of ICAI with 46+ years of experience in Commercial, Administration and Financial fields



**Shri Ravinder Kumar Jaggi**  
Independent Director

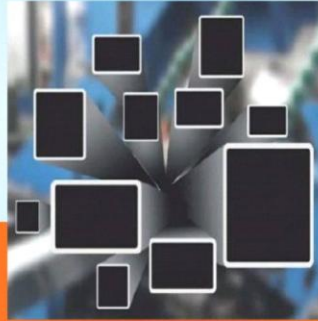
A Graduate in B.Sc. from University of Delhi with 46+ years of experience in Lighting Industry, and was also a member of Electro-Technical Committee of Bureau of Indian Standards (BIS) and technical committee of ELCOMA for over 35 years.



CR STRIPS



HOLLOW SECTION PIPES



COATED API & SPIRAL PIPES



BLACK PIPES



GI PIPES



## STEEL PIPES AND STRIPS

Wide Range of Products

# Steel Pipes & Strips – At a Glance

**SURYA**

**50**

Years of Brand presence in India, under the brand 'Prakash Surya'

**#1**

ERW GI Pipe manufacturer in India

**21,000+**

Pan India Dealers/Retailers

**250+**

Distributors

**6**

Products Categories  
Pipes - Structural,  
GI, API Grade & Spiral, Black  
And CR Strips

**#1**

Exporter of ERW Pipes from India  
(50+ Countries)

**13.00 Lac**

MTPA Capacity  
**9.61 Lac ERW Pipes (with DFT)**  
**2.24 Lac Spiral Pipes**  
27.50 Lacs Sq mtrs 3LPE coating  
1.15 lac CR Sheets




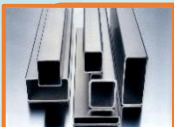
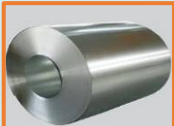
**43%**

Value-Added Products of total Revenue

**Ongoing brownfield expansion at company's existing steel plants**

**4**

Manufacturing Locations in  
Haryana, Madhya Pradesh, Gujarat, Andhra Pradesh

		Volume Share #	Market Position *	Applications
	<b>GI Pipes</b>	26%	#1 High Growth in Exports	Agriculture Irrigation, Casing and tubing, Hot Water/ Plumbing, Water pipelines, Green Houses, Fire Fighting, etc.
	<b>API/ 3LPE Coated Spiral Pipes</b>	17%	Leading API Pipe Manufacturer High Growth	Oil and Gas, Water Transportation City Gas Distribution
	<b>Black Pipes</b>	30%	Amongst Top 3	Construction, Fabrication, Fencing, Powder Coating, Sign Boards, Industrial Application, Scaffoldings
	<b>Hollow Section Pipes</b>	15%	Leading Brand + High Growth + DFT Technology	Infrastructure – Airport, Metro, Railways, Warehousing, Industrial Infrastructure, Urban Development, Solar, Poles
	<b>CR Strips</b>	12%	Serving Delhi - NCR Region	Auto Components, Motor Stamping, Cycle Rims, Umbrella Tubes & Rips

		FY 20-21		FY 21-22		FY 22-23		FY 23-24		FY 24-25	
Sr. No	Product Name	Volume Share	EBITDA/ MT (₹)	Volume Share	EBITDA/ MT (₹)	Volume Share	EBITDA/ MT (₹)	Volume Share	EBITDA/ MT (₹)	Volume Share	EBITDA/ MT (₹)
1	GI Pipes	35%	4,602	33%	5,456	26%	7,737	28%	6,474	26%	6,465
2	API & Spiral Pipes	12%	7,630	18%	9,136	17%	12,134	17%	10,495	17%	9,300
3	Black Pipes	23%	2,216	24%	2,884	33%	5,021	32%	4,488	30%	4,833
4	Section Pipes	19%	1,843	13%	1,611	13%	3,415	12%	1,872	15%	2,645
5	CR Strips	11%	1,693	12%	2,627	11%	2,846	11%	1,156	12%	2,311
	<b>Total</b>	<b>100%</b>	<b>3,525</b>	<b>100%</b>	<b>4,648</b>	<b>100%</b>	<b>6,496</b>	<b>100%</b>	<b>5,401</b>	<b>100%</b>	<b>5,392</b>



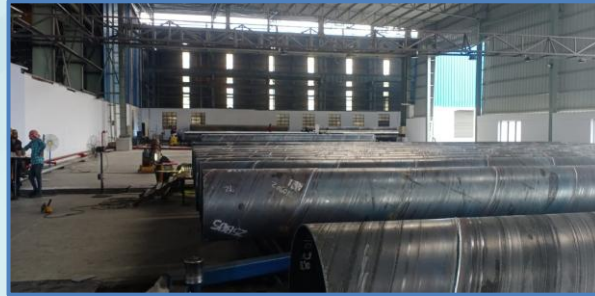
## Building Strong Presence

- Gained **Market Share to ~10%** of Oil & Gas Transmission Pipes
  - Cross Country Land Pipes
  - City Gas Distribution (CGD)
- **Water Transmission provides higher growth opportunities**
- The world-class 3LPE Coating plant machinery has been procured from Selmers, Netherlands
- Installed 3LPE coating facilities of 27,50,000 sqmtr (external coating)
- Strong Order Book in hand for API Pipes
- Accreditations from major PMC such as EIL, Mecon and others

## Key catalysts in the growth

- One of the fastest growing products for the company
- Enjoys higher EBITDA/Ton compared to other products
- Value accretive and contributes significantly to the profitability



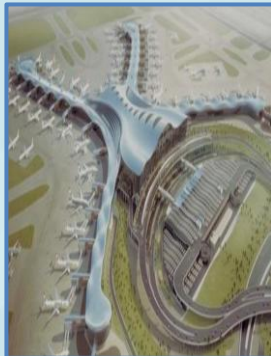


- **Project to manufacture spiral pipe**
- **Expansion project outlay of ₹ 50 crore**
- **Purpose:** Manufacture spiral pipes for water projects with a capacity of about 24,000 tons per annum to cater markets in Rajasthan, M.P. and U.P.

Dubai Vision 2030



Abu Dhabi Airport



Qatar FIFA



Dubai Frame



### Key Highlights

- **Largest exporter of ERW Pipes (GI and Black Pipes)**
- **Exporting to 50+ countries** across the globe including USA, Australia, Canada, Mexico, Middle East, Europe and Africa

### Strategy

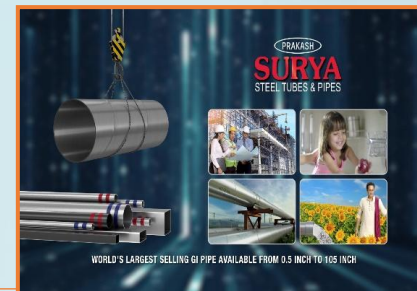
- **Commissioned large-dia section pipe facility** (upto 300\*300 mm) with Direct Forming Technology at Gwalior, to improve exports of Hollow Section Pipe worldwide
- **Increase order share in Egypt** for small gas paint pipes
- **Focus on exporting value-added products** such as grooved, 30\*30 section, blue painted hollow coated pipes
- **Geographic expansion**



Advertisements in Print Media



The International Tube and Pipe Trade Fair, Germany



TV Advertisements for Prakash Surya Steel Pipes

- Present since 1973, 'Prakash Surya' has a strong leadership position with a major B2C contribution to the top-line
- Advertisements across TV, print, digital media, etc. to build brand franchise
- Focus on value-added products, **enjoys Leadership Position in ERW GI Pipes in domestic market**
- Established Dealer and Distributor network, strong presence in Tier II and Rural India
- Participation in major industry events, dealer meets and engagement with channel partners



# Driving Strategic Manufacturing Benefits

**SURYA**

Bahadurgarh (Haryana)



Anjar (Gujarat)



Gwalior (Madhya Pradesh)

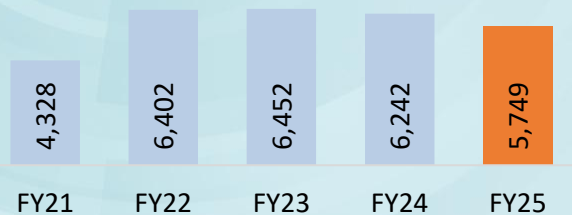


Hindupur (Andhra Pradesh)

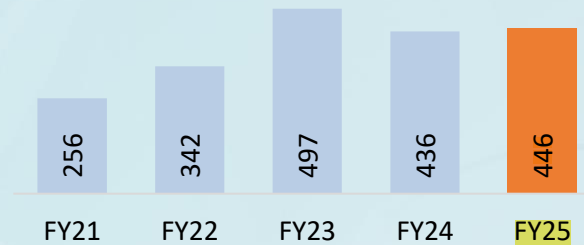


₹ in crore

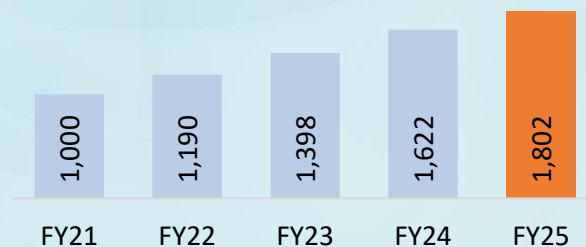
### Revenue



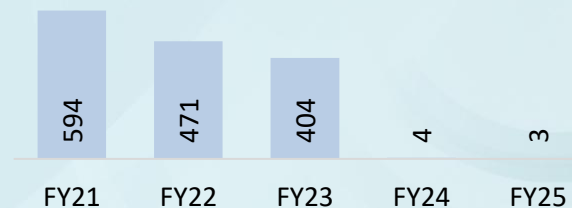
### EBITDA



### Net Worth



### Debt





## Technology Upgradation

- Strategic Investments in technology upgradation
- 3LPE coating plant from Selmer, Netherlands
- Large dia section pipe facility commissioned with DFT technology at Gwalior

## Increasing share of Value-added Products

High growth in API pipes and Exports of Value-Added Products to improve market share, margins and profitability

## Diversify Mix

Diversify Customer Mix and Product Mix helps in de-risking the Steel Price volatility



## Cost Efficiencies

Continuous process improvement, energy saving and increasing yield for cost-effectiveness

## Brand Equity & Distribution Network

- Continuous brand development activities
- Engagement with country-wide dealers, distributors, retailers and influencers



PVC PIPES



FANS



CONSUMER LIGHTING



HOME APPLIANCES



PROFESSIONAL LIGHTING



## LIGHTING AND CONSUMER DURABLES

Emerging FMEG

'SURYA' Established Lighting in 1984,  
has emerging as a **leading FMEG  
Player**

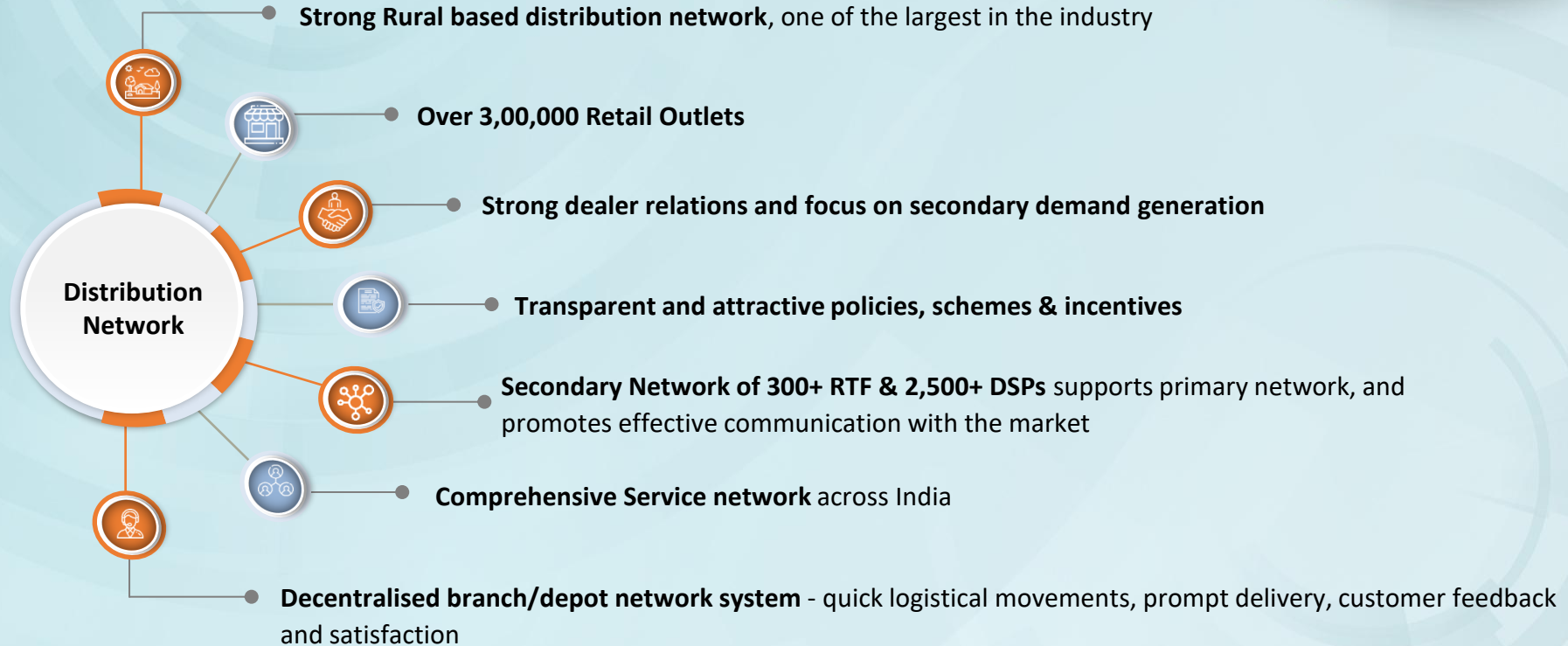
**#2** Consumer Lighting Brand in India

**Brand Equity** through consistent  
advertisements, ATL and BTL activities

**India's most deep rooted distribution  
network**, major Revenue comes from  
Semi-urban and Rural markets.

**Strong position** in Professional  
Lighting with Smart Lighting Solutions

Successfully penetrating in **FMEG  
categories - Fans and Home  
Appliances**



Leader in various states such as AP, Telangana MP, Chhattisgarh, Uttar Pradesh and Jharkhand  
Second in Karnataka, Delhi, Maharashtra, Bihar, Rajasthan and Uttarakhand, amongst others



# High -Impact Brand Campaigns

# SURYA



**SURYA**

**SURYA SE HAR KONA ROSHAN**

Good lighting doesn't just brighten a room, it defines it. It's so many corners stay in the shadows, unnoticed, unloved. Surya's smart lighting solutions bring every space to life under cabinets, over work desks, in cozy nooks, because the right light isn't just about seeing, it's about feeling.

From focused beams to soft glows, mood lights to task lights, Surya ensures no corner is left in the dark. Because when every light has a purpose, every space shines.

Touchless | Smart | Eco-Friendly | Dimmable

consumercare@surya.in | www.surya.co.in | @surya @surya\_roshni @surya\_roshni @surya-roshni

TOLL FREE 1800 102 5657



**SURYA**

**Brighter Homes Green Planet!**

Switch to Surya appliances & light up sustainability!

Touchless | Smart | Eco-Friendly | Dimmable

consumercare@surya.in | www.surya.co.in

TOLL FREE 1800 102 5657



**SURYA**

**SURYA FANS**  
Design inspired by the essence of BLDC TECHNOLOGY

**5 YEAR WARRANTY**

**LED LIGHT**  
Indicator for Speed

**REVERSE**  
FAN MOTOR

**65% Power\*  
65% Saving**  
on Electric Bill

**FREE INSTALLATION**  
Surya's 100% BLDC technology  
Certi-Label for Service Center

**50 YEARS OF TRUST**

**SURYA ROSHNI LIMITED**  
E-mail: consumercare@surya.in • www.surya.co.in • Toll Free No: 1800 102 5657

50 YEARS OF TRUST

DURABLE PRODUCTS  
FOR ALL SEASONS

ASSURED QUALITY

### Expanding Capabilities

- Strong Professional Lighting team in place
- Developed complete ecosystem with vendors

### Developing Products & Solutions

- Customized products
- Integrated Solution based Smart Lighting

### Strengthening Customer Relationships

- Direct B2B projects
- Infrastructure, Monument Lighting, Airports, Bridges

**Atal Setu  
Mumbai, Maharashtra**



**Shri Sanwariya Seth Temple  
Chittorgarh, Rajasthan**



# Winning in B2B - Façade Lighting

# SURYA

Adivasi Godavari Bridge, Nagpur



Tawi Bridges Jammu



Bullet Train Station, Ahemdabad



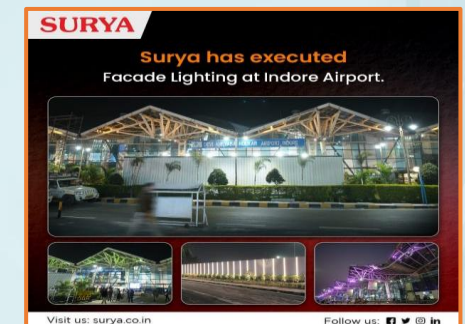
Bharat Darshan Park



Bharat Darshan Park



Indore Airport





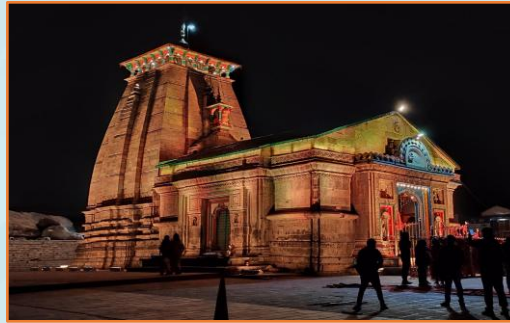
# Winning in B2B - Façade Lighting

**SURYA**

**Sodala Bridge, Jaipur**



**Shri Kedarnath Temple**



**Leh Palace**



**Municipal Corporation, Chandigarh**



**Om Statue, Shri Kedarnath Temple**



**Shri Sanwariya Seth Temple**





## Fans -

- Leveraging strong brand and distribution network
- Pan India presence for fans
- Wide range of products including ceiling, table, pedestal, wall mounted and exhaust fans
- Focus on premium product categories to gain share in urban markets

## Home Appliances -

- Leveraging strong brand and distribution network
- Wide variety of product range such as Water Heater, Room Heaters, Coolers, Dry Irons, Steam Irons, Juicer-Mixer-Grinders, Induction Cooktops
- Ecosystem already in place to capture the fast growing markets and categories
- Market leading product features and quality



# Consumer Durable – New Product Launch

**SURYA**



**Bliss Lumino BLDC Fan**



**Breezo Commercial Air Cooler**



**LXSelf Priming Mini Monoblock Pump**



**Arena Silencio**



**Speedy 5 .5 L Instant Water Heater**



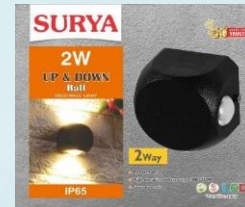
**LED Bulb – Launched  
Turbo Led Bulb 15W**



**LED Down lighter –  
Launched Dazzle Maxx  
Senso 15W**

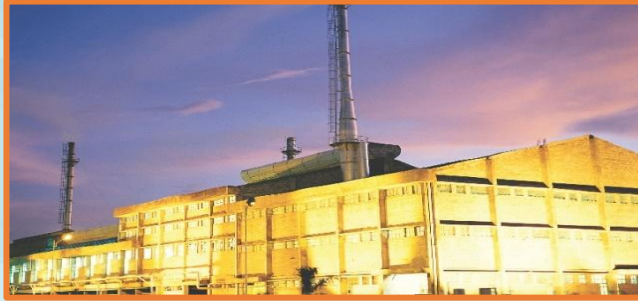


**LED Batten – Launched  
Turbo Batten 10W**



**LED Down lighter –  
Launched Up down lighter  
series from 2w To 10w**

Kashipur (Uttarakhand)



Gwalior (Madhya Pradesh)



R&D Centre (Delhi – NCR)





The only company in Indian Lighting Industries to achieve certificate for Manufacturing of LED Products

Awarded by National Quality Assurance, USA



QCFI Kaizen Competition, Bangalore

Commencement of manufacturing facility for LED components under PLI scheme for 'Large Investment' category

### Benefits to Surya

- Leverage own manufacturing of LED products
- Increase the level of backward integration as well as increase the OEM opportunities

### Fulfilling Investment Criteria

- By investing cumulative incremental minimum investment in P&M of ₹ 25 Crores.
- Incremental criteria is fulfilled and claim of 2<sup>nd</sup> year received and also eligible for 3<sup>rd</sup> year claim.

### Objectives

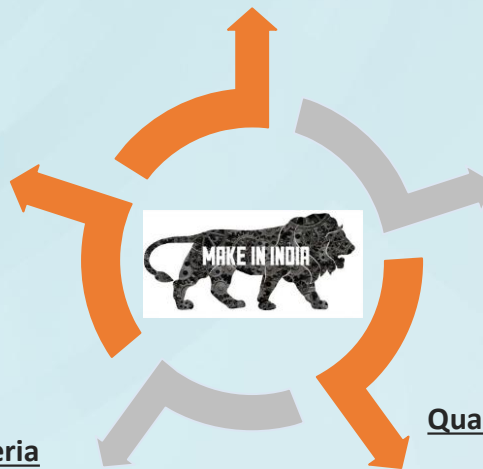
To boost manufacturing of '**Components of LED Lightings**' of India, to reduce dependency on imports of components

### Target Segment

For manufacturing '**Components of LED Lighting Products** (i.e. LED Drivers, Mechanicals, Housing, Packaging, Modules, Wire Wound Inductors etc.) under **Large Investment Category**

### Quantum of Incentives

**4% to 6% on sales** over the base year for a period of five years subsequent to the base year





# PVC Pipes –Sizeable Business Opportunities

**SURYA**

## Growth Drivers

Government initiatives such as **Housing for All, 'Nal se Jal', Project AMRUT and Swachh Bharat Mission**

01

Demand outlook for **non-agricultural pipes appears to be good** as the **major urban real estate markets** show signs of a sustained recovery

02

The sector is expected to see an average **Annual growth of 10%**

03



### Application

Housing, irrigation, infrastructure, drainage and chemical transportation, among others



### Operational Performance

Revenue of ₹ 94 Cr as compared to ₹ 92 Cr in FY24



### Market Research

Sizeable business opportunity with Strong Branding of 'Prakash Surya' and Distribution Network



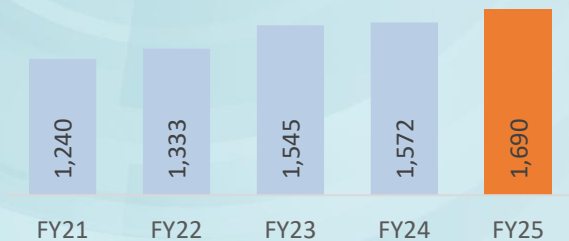
### Capacity Expansion

Reached capacity of **12,500 MTPA**

		FY 20-21		FY 21-22		FY22-23		FY23-24		FY24-25	
Sr. No	Product Name	Sales	EBITDA	Sales	EBITDA	Sales	EBITDA	Sales	EBITDA	Sales	EBITDA
1	LED- Lighting	53%	12%	59%	11%	64%	11%	62%	12%	63%	12%
2	LED-EESL	1%	11%	-	-	-	-	-	-	-	-
Total LED (1 + 2)		54%	12%	59%	11%	64%	11%	62%	12%	63%	12%
3	Conventional	23%	9%	19%	1%	16%	-	16%	5%	14%	5%
4	Consumer Durables	23%	8%	22%	6%	20%	5%	22%	6%	23%	6%
Grand Total (1 to 4)		100%	10%	100%	8%	100%	8%	100%	10%	100%	10%

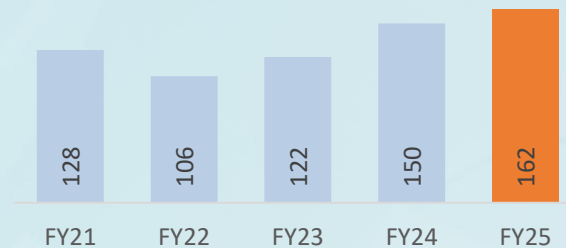
Transformed the product portfolio from conventional lighting to LED Lighting and Consumer Durables

### Revenue

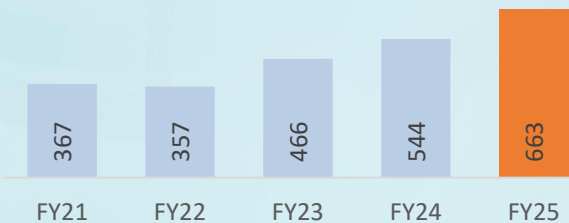


### EBITDA

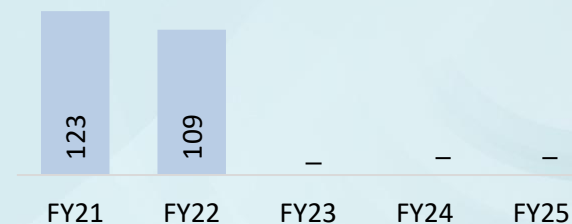
₹ in crore



### Net Worth



### Debt





### **Product Development**

Alignment with fast changing consumer preference, at high speed and premium quality



### **Manufacturing Capabilities**

Automation, Speed, Size and backward integration.  
One of the largest manufacturing capacities in India for LED Lighting



### **Re-energizing the Surya Brand**

Aligning with new age consumers, and growing LED Lighting and Consumer Durables



### **Distribution network**

Enhancing the distribution network through omnichannel, dealers, distributors contractors, developers, architects etc.



### Young Demographics

- Improving lifestyles, investment in home improvement
- Emerging Lifestyles



### Consumer Lighting

- Faster adoption by consumers across India, including Rural



### LED Professional Lighting

- Smart Integrated LED Lighting
- Presence in sunrise areas like Housing for all, Smart Cities , Street Lighting, Monumental Lighting, Industrial Lighting



## Financial Results Highlights

# Income Statement – Q4 & FY25

**SURYA**

Particulars (₹ Crores)	Q4 FY25	Q4 FY24	FY25	FY24
<b>Total Revenue from Operations</b>	2,146	2,080	7,436	7,809
Cost of Material Consumed	1,438	1,446	5,036	5,607
Purchase of Stock In Trade	127	130	501	486
Changes in Inventories	20	24	98	(18)
<b>Total Raw Material</b>	1,585	1,600	5,635	6,075
<b>Gross Profit</b>	<b>561</b>	<b>480</b>	<b>1,801</b>	<b>1,734</b>
<b>Gross Profit (%)</b>	<b>26.1%</b>	<b>23.1%</b>	<b>24.2%</b>	<b>22.2%</b>
Employee Expenses	116	108	436	410
Other Expenses	243	207	786	752
Other Income	9	7	30	14
<b>EBITDA</b>	<b>211</b>	<b>172</b>	<b>609</b>	<b>586</b>
<b>EBITDA(%)</b>	<b>9.9%</b>	<b>8.3%</b>	<b>8.2%</b>	<b>7.5%</b>
Depreciation	31	29	123	117
<b>EBIT</b>	<b>180</b>	<b>143</b>	<b>486</b>	<b>469</b>
<b>EBIT(%)</b>	<b>8.4%</b>	<b>6.9%</b>	<b>6.5%</b>	<b>6.0%</b>
Finance Cost	5	4	21	24
<b>Profit Before Tax</b>	<b>175</b>	<b>139</b>	<b>465</b>	<b>445</b>
Tax	45	35	118	116
<b>Profit After Tax</b>	<b>130</b>	<b>104</b>	<b>347</b>	<b>329</b>
<b>Profit After Tax(%)</b>	<b>6.1%</b>	<b>5.0%</b>	<b>4.7%</b>	<b>4.2%</b>

# Consolidated Balance Sheet

**SURYA**

EQUITY AND LIABILITIES (₹ Crores)	Mar-25	Mar-24
<b>(I) EQUITY</b>		
(a) Equity Share capital	109	54
(b) Other equity	2,356	2,112
<b>Sub Total (I)</b>	<b>2,465</b>	<b>2,166</b>
<b>(II) LIABILITIES</b>		
<b>(1) Non-Current Liabilities</b>		
<b>(a) Financial Liabilities</b>		
(a) Term Borrowings (incl. Current Maturities)	-	-
(b) Lease Liability	8	6
(c) Other Financial Liabilities	33	20
(d) Provisions	13	21
(e) Deferred Tax Liabilities (Net)	42	56
<b>Sub Total (II)</b>	<b>96</b>	<b>103</b>
<b>(III) Current Liabilities</b>		
<b>(a) Financial liabilities</b>		
(a) Working Capital Borrowings	3	4
(b) Lease Liability	5	6
(c) Trade Payables	364	369
(d) Other Financial Liabilities	179	171
(e) Other current liabilities	83	60
(f) Provisions & Current Tax Liabilities	39	43
<b>Sub Total (III)</b>	<b>673</b>	<b>653</b>
<b>Total Equity &amp; Liabilities (I+II+III)</b>	<b>3,234</b>	<b>2,922</b>

ASSETS (₹ Crores)	Mar-25	Mar-24
<b>(I) NON-CURRENT ASSETS</b>		
(a) Property, plant & equipment	826	822
(b) Capital work-in-progress	57	17
(d) Right to Use Asset	12	11
(d) Other Intangible Assets	2	2
<b>Financial Assets</b>		
Other Financial Assets	75	50
Other Non - current assets	7	24
<b>Sub Total (I)</b>	<b>979</b>	<b>926</b>
<b>(II) CURRENT ASSETS</b>		
(a) Inventories	902	1,087
<b>Financial Assets</b>		
(b) Trade receivables	897	718
(c) Cash and bank balance	296	46
(d) Other Financial Assets	40	24
(f) Current Tax Assets	-	-
(g) Other current assets	120	121
<b>Sub Total (II)</b>	<b>2,255</b>	<b>1,996</b>
<b>Total Assets (I+II)</b>	<b>3,234</b>	<b>2,922</b>

Particulars (₹ Crores – Consol.)	Full Year ended 31-Mar-25	Full Year ended 31-Mar-24
<b>Profit before tax</b>	<b>465</b>	<b>445</b>
<i>Depreciation and Interest</i>	<i>124</i>	<i>144</i>
Operating Profit Before Working Capital Changes	589	589
<i>Change in Working Capital</i>	<i>(63)</i>	<i>89</i>
Cash generated from operations	526	678
<i>Income taxes paid</i>	<i>(132)</i>	<i>(132)</i>
<b>Net cash inflow from operating activities (A)</b>	<b>394</b>	<b>546</b>
<b>Net cash inflow/(outflow) from investing activities (B)</b>	<b>(329)</b>	<b>(51)</b>
<b>Net cash flow from Operating &amp; Investing activities (C=A+B)</b>	<b>65</b>	<b>495</b>
<b>Net cash (used in) / from financing activities, payment of interest, dividend and others (D)</b>	<b>(80)</b>	<b>(461)</b>
<b>Net cash (used in) / from Operating, Investment &amp; Financing activities</b>	<b>(15)</b>	<b>34</b>
<b>Total Cash and Bank Balance</b>	<b>20</b>	<b>35</b>

- **Strong market position** in Steel Pipes & Strips, and Lighting & Consumer Durables
- **Investment in brand building** and improving distribution
- **Successfully gaining momentum in New Value-Added products** in both the businesses
- **Rigorous financial control** across the company
- **Improving profitability and financial ratios**
- **Robust demand Drivers** for both the businesses



Ecobrik



Blood Donation Camp



Gram Gaurav Mela



Dakshta Varg



Book Distribution Camp



Computer Training



Eye Checkup Camp



Gau Utpad Awadh



Yoga Day



Plantation



Mini Personality Development Camp



Silai Training



Multilayer Farming



Our dedicated CSR arm Surya Foundation, discharges responsibilities in the fields of health, skill development and education.



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