



# PRISM JOHNSON LIMITED

Ref. : 2025-26/Q-3/IP

February 6, 2026

The National Stock Exchange of India Limited, Exchange Plaza, Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051.	BSE Limited, Corporate Relationship Department, P. J. Towers, Dalal Street, Fort, Mumbai – 400 023.
Code : PRSMJOHNSN	Code : 500338

Dear Sir,

Pursuant to Regulation 30 and 51 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith a copy of the Investor Presentation dated February 6, 2026 on the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter and nine months ended December 31, 2025.

The said Investor Presentation will also be made available on the website of the Company at [www.prismjohnson.in](http://www.prismjohnson.in).

We request you to kindly bring the above information to the notice of your members.

Thanking you,

Yours faithfully,

For **PRISM JOHNSON LIMITED**

Shailesh Nagindas  
Dholakia

Digitally signed by Shailesh  
Nagindas Dholakia  
Date: 2026.02.06 13:25:19  
+05'30'

**SHAILESH DHOLAKIA**

Company Secretary &  
Compliance Officer

Encl. : As above



# PRISM JOHNSON LIMITED

Amongst India's Leading  
**Integrated**  
Building Materials Companies

Q3 FY26 INVESTOR UPDATE  
February 2026

**PRISM**<sup>®</sup>  
CEMENT



**JOHNSON**<sup>®</sup>  
DESIGNERS' CHOICE



## From Headwinds to Recovery: Performance Inflection Across Businesses

### PRISM JOHNSON LIMITED



Over the past years, Prism Johnson operated in a challenging environment marked by elevated input costs, pricing pressure, and demand volatility across businesses. In response, the company focused on cost normalisation, operational efficiency, premiumisation, and balance-sheet discipline. These measures have led to a gradual improvement in operating performance, with recovery trends becoming visible over the last few quarters.

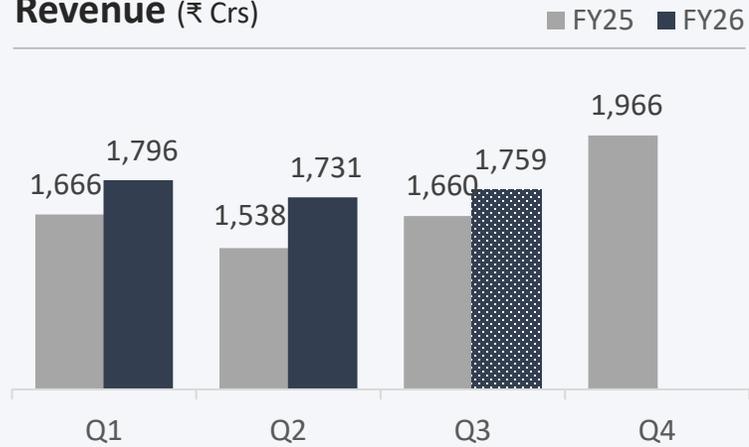
- **Prism Cement** saw a meaningful improvement in profitability, with EBITDA per tonne increasing to ₹625 in 9M FY26 from ₹255 in 9M FY25, driven by normalisation of raw material costs, improved blended cement mix, higher premium product contribution, along with disciplined cost control and sustainability-led efficiency gains.
- **H&R Johnson** delivered margin expansion, with EBITDA margin improving to 6.2% in 9M FY26 from 4.8% in 9M FY25, supported by plant modernisation, and energy efficiency initiatives.
- **Prism RMC** also reported improved profitability, with EBITDA margin rising to 7.2% in 9M FY26 from 5.6% in 9M FY25, aided by growth in commercial concrete business and operating leverage.

Overall, the group has transitioned from a phase of industry headwinds and consolidation to a phase of sustained recovery, with improving profitability and operating metrics across all three core businesses.

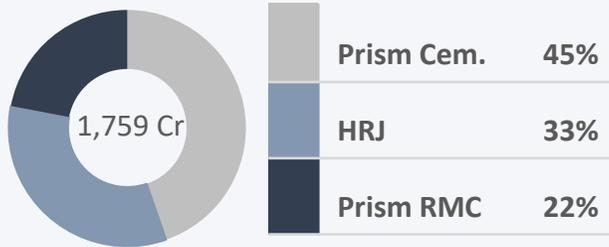


# Q3 FY26 Financial Performance Highlights | Consolidated (Ex. RQBE)

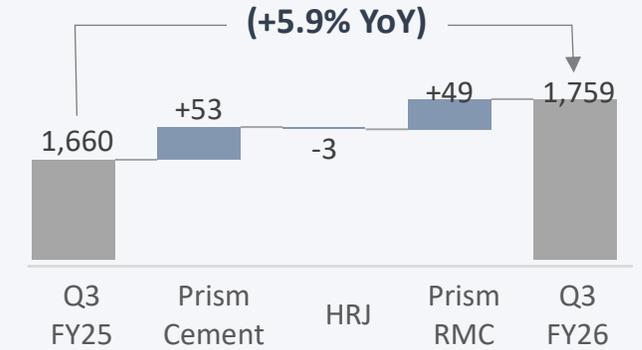
## Revenue (₹ Crs)



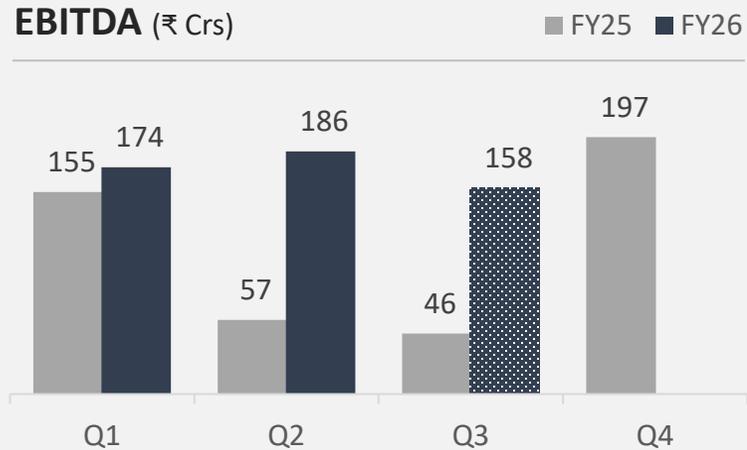
## Revenue Mix - Q3 FY26 (%)



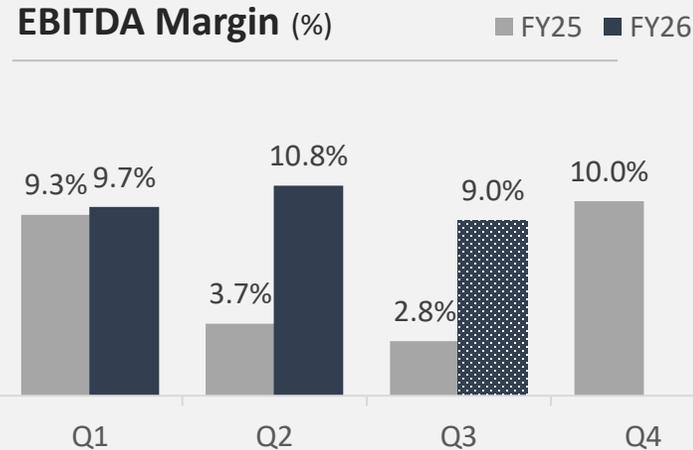
## Revenue Bridge (Segment Contribution)



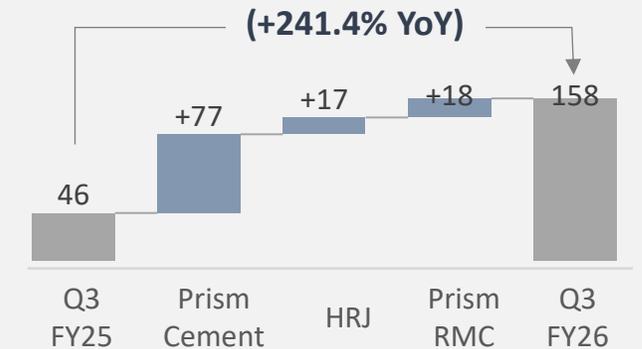
## EBITDA (₹ Crs)



## EBITDA Margin (%)

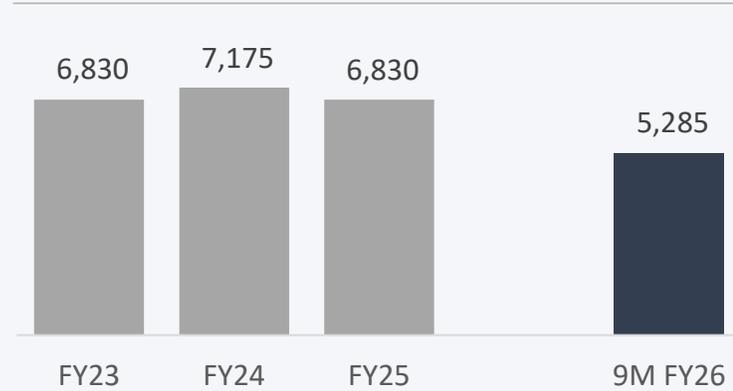


## EBITDA Bridge (Segment Contribution)

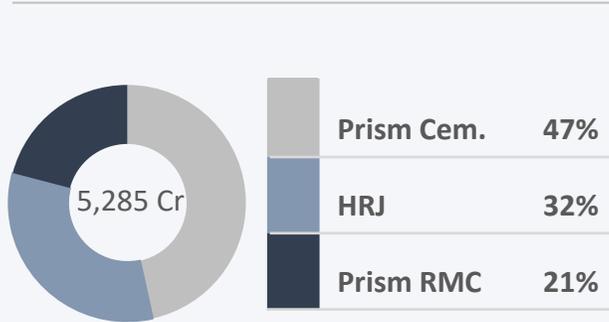


# 9M FY26 Financial Performance Highlights | Consolidated (Ex. RQBE)

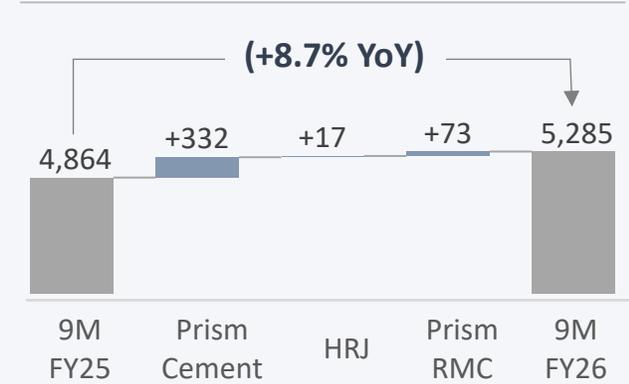
## Revenue (₹ Crs)



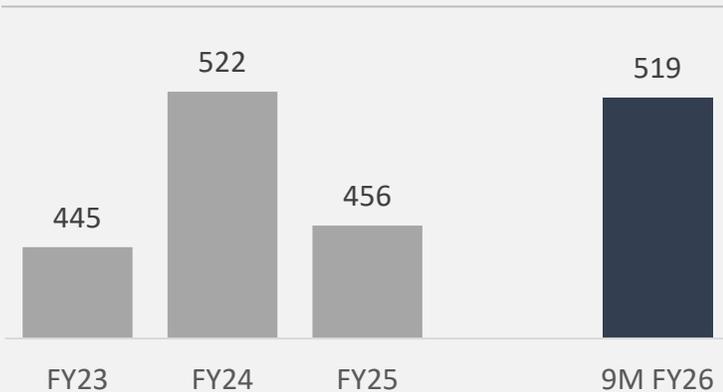
## Revenue Mix – 9M FY26 (%)



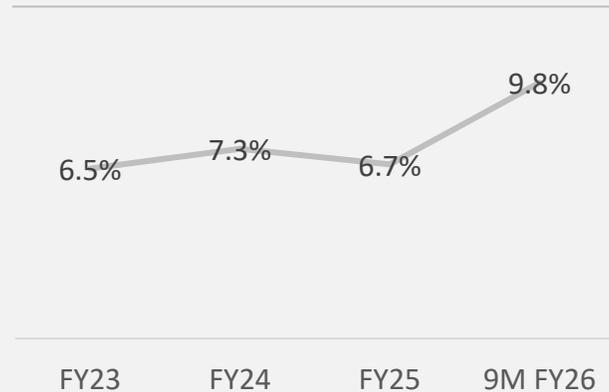
## Revenue Bridge (Segment Contribution)



## EBITDA (₹ Crs)



## EBITDA Margin (%)

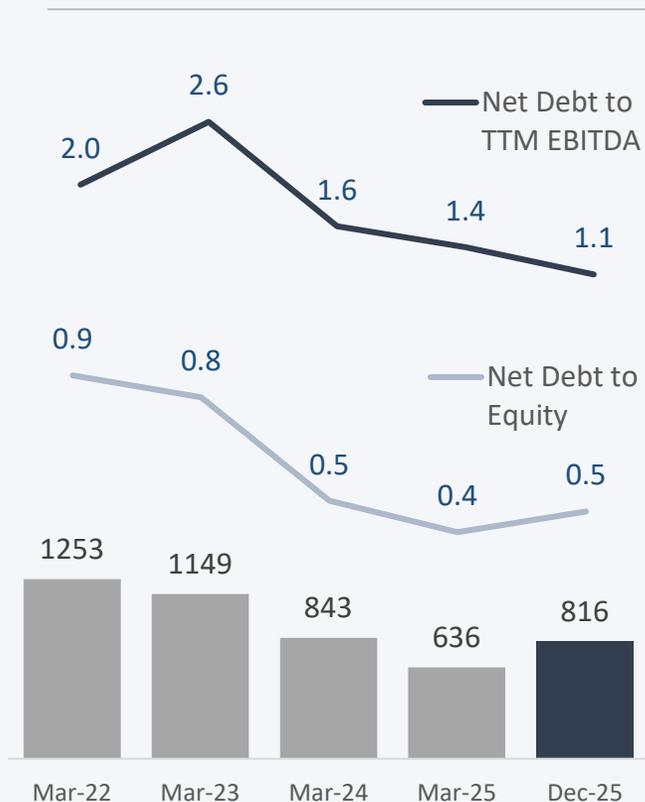


## EBITDA Bridge (Segment Contribution)

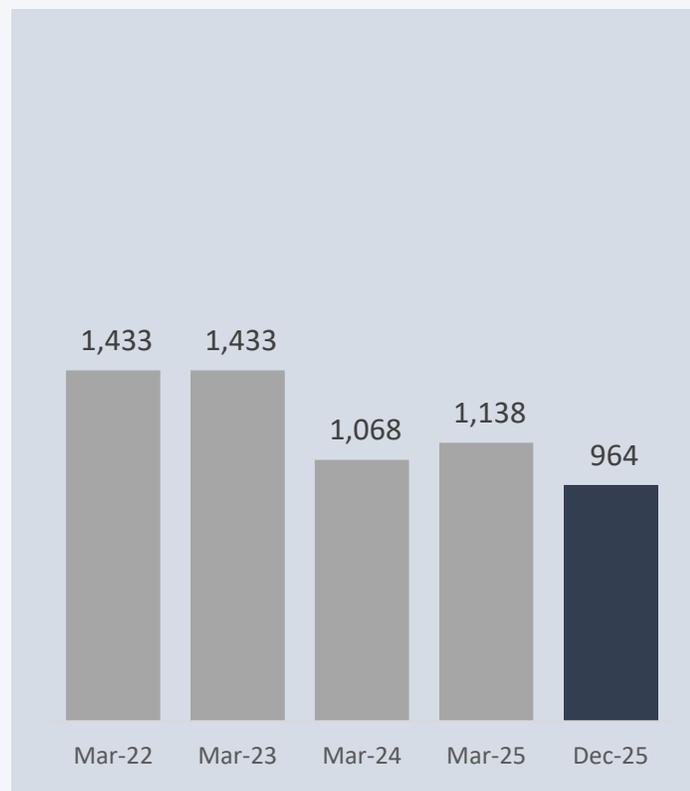


# Debt | Consolidated (Ex. RQBE)

## Net Debt (₹ Crs)



## Effective Net Debt<sup>(1)</sup> Includes Financial Obligations (₹ Crs)



	Mar-25	Dec-25
Long Term Debt <sup>(2)</sup>	964	1,198
Short Term Debt	144	173
Cash, FD & Bank Balance	472	555
<b>Net Debt</b>	<b>636</b>	<b>816</b>
Financial Obligations <sup>(1)</sup>	502	148
<b>Effective Net Debt<sup>(1)</sup> (Including Financial Obligations)</b>	<b>1,138</b>	<b>964</b>

<sup>(1)</sup> Effective Net Debt includes Financial Obligation, which primarily comprises trade payables / vendor financing facilities availed by the Company, to support the Company’s working capital requirements.

<sup>(2)</sup> Raised ₹ 300 Crs of long-term debt in Q2 FY26 to repay financial obligations, thereby proactively improving the overall debt maturity profile of the Company

## Awards & Recognition in Q3 FY26



Prism RMC received two prestigious honours at the **QCFI 4th National Environment & Sustainability Awards & Net Zero Conclave**:

- **Environment & Sustainability Excellence Award – RMC Business**
- **Innovation Award**



Prism Cement received prestigious Certificate of Merit awarded by the **National Safety Council of India – 2025**, at the APOSHO 39th Conference, New Delhi.



**PRISM**<sup>®</sup>  
CEMENT

## Prism Cement | Prominent Cement Player in the Satna Cluster

**5.6 MTPA** Installed Cement Capacity

Supply agreements with four grinding units, situated in Uttar Pradesh and Madhya Pradesh, for an aggregate capacity of 1.37 MTPA

**57.5%** Premium Product Mix

Share of premium products (Champion Plus, Duratech and Champion All Weather) in total cement sales volume increased to 57.5% in Q3 FY26 vs 40.4 % in Q3 FY25

**32.5 MW** Solar Capacity

- Strong focus on sustainability with 22.5 MW WHRS and 32.5 MW solar capacity at Satna
- GHG Emissions intensity at 607.5 kg CO<sub>2</sub> per tonne of cementitious material in 9M FY26
- TSR of 2.5% in 9M FY26

### Capital Employed & ROCE

- Capital Employed at around US\$ 23 per tonne of cement as of December 31, 2025
- Annualised ROCE for 9M FY26 stood at 17.9% as compared to (-4.8%)<sup>(1)</sup> for 9M FY25

<sup>(1)</sup> Excluding the impact of interest on income tax refunds

### Stable Demand Outlook

- Stable medium-term cement demand outlook in Central India, supported by rural and semi-urban housing demand alongside infrastructure development.
- Recent / upcoming capacity additions in Central India by other cement companies to intensify competition subject to healthy demand growth

**364 KM** Average lead distance in Q3 FY26

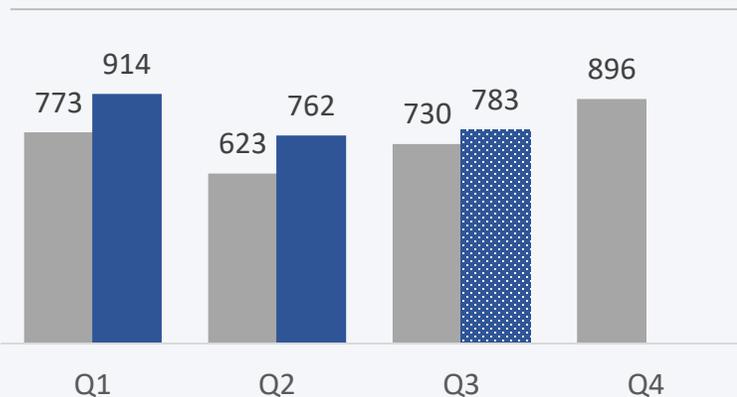
- Catering to Central and Eastern Uttar Pradesh, Madhya Pradesh and Bihar
- Wide distribution network of around 2,400 effective dealers and over 5,800 effective retailers, serviced from 166 stocking points as of March 31, 2025

# Q3 FY26 Financial Performance Highlights

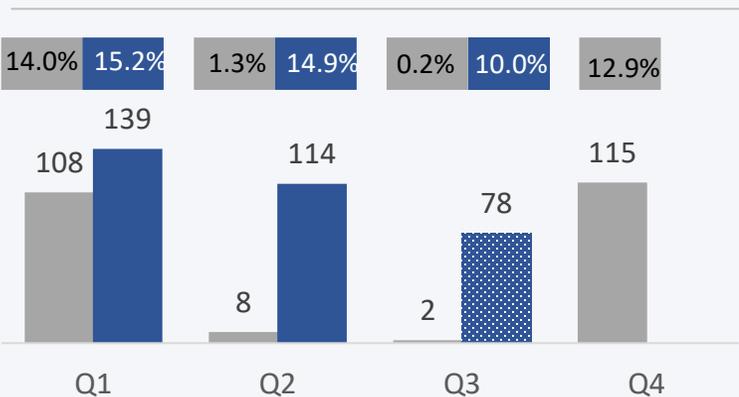
**Volume<sup>(1)</sup>** (mn tonnes) ■ FY25 ■ FY26



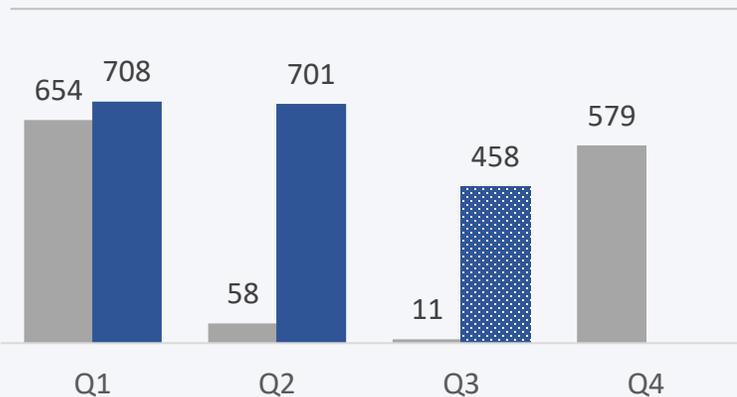
**Revenue<sup>(1)</sup>** (₹ Crs) ■ FY25 ■ FY26



**EBITDA (₹ Crs) & EBITDA%** ■ FY25 ■ FY26



**EBITDA per tonne (₹)** ■ FY25 ■ FY26



**Volume:**

- Cement & clinker sales volume grew by 6.4% YoY to 1.71 million tonnes in Q3 FY26.
- Share of premium product (of total cement sales volume) increased to 57.5% in Q3 FY26 vs 40.4% in Q3 FY25

**Revenue:**

- Revenue increased by 7.3% YoY to ₹ 783 crores in Q3 FY26, primarily due to growth in sales volume (cement + clinker).
- Realisations per tonne improved by 0.8% YoY, supported by a higher contribution from premium products, despite industry-wide pricing pressure.

**EBITDA:**

- EBITDA per ton recovered to ₹458 in Q3 FY26 from ₹11 in Q3 FY25, led by normalisation of raw material cost and lower shutdown cost, partially offset by higher power and fuel costs.

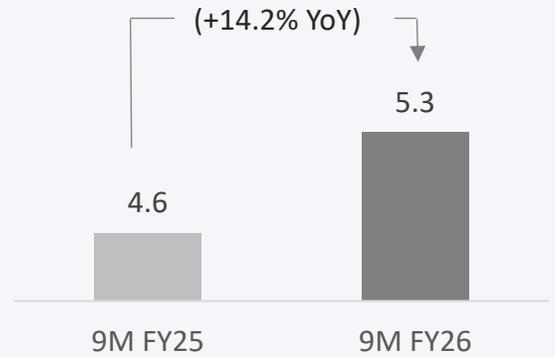
**Others:**

- Average lead distance reduced to 364 km in Q3 FY26 from 389 km in Q3 FY25.
- Trade mix improved to 73% in Q3 FY26 from 69% in Q3 FY25.

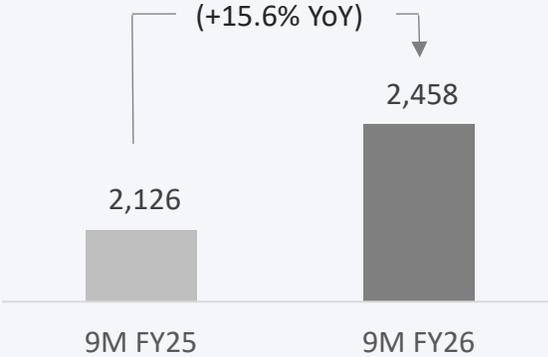
<sup>(1)</sup>Volume and revenue include sale of Cement & Clinker

# 9M FY26 Financial Performance Highlights

## Volume<sup>(1)</sup> (mn tonnes)

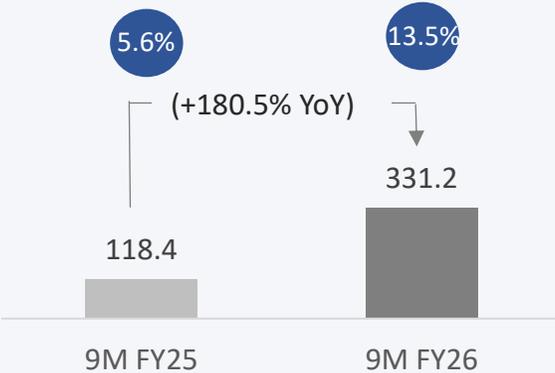


## Revenue<sup>(1)</sup> (₹ Crs)

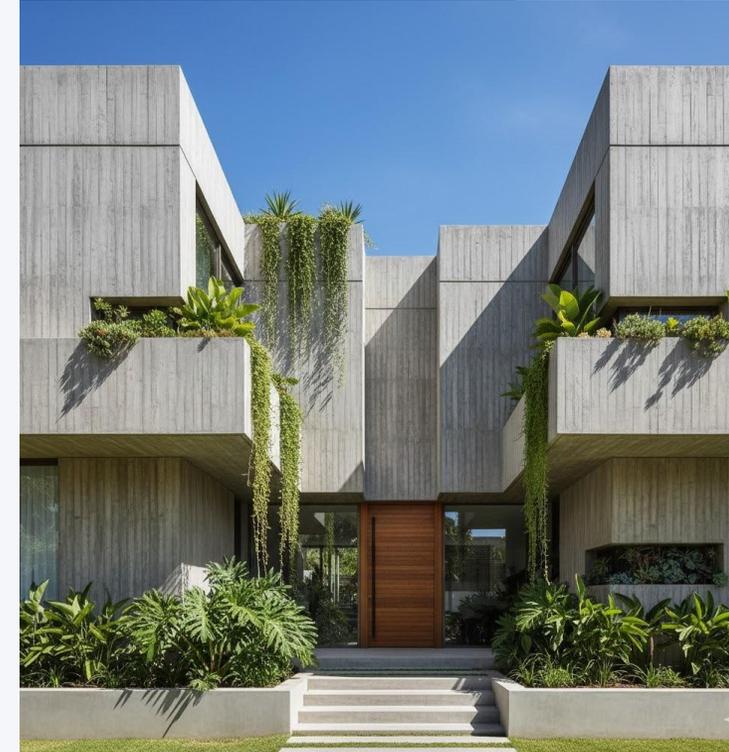
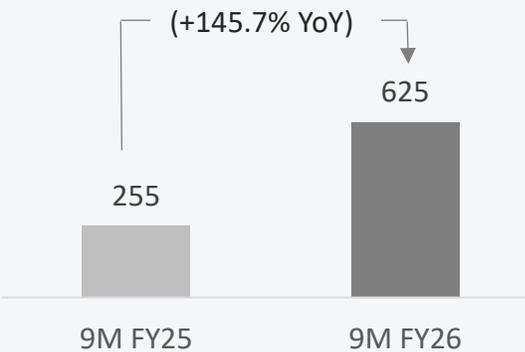


## EBITDA (₹ Crs)

## EBITDA%



## EBITDA per tonne (₹)



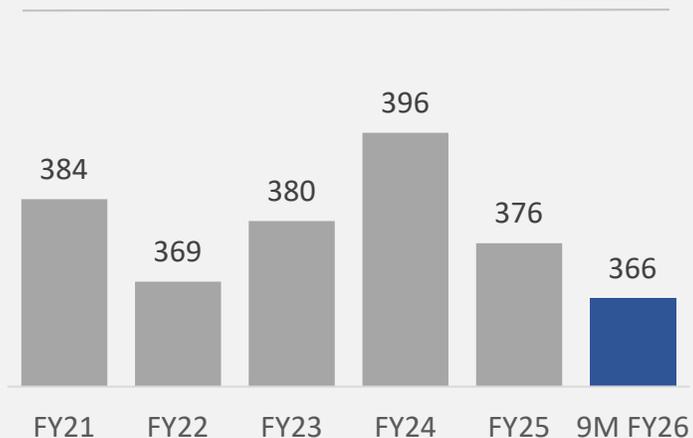
<sup>(1)</sup>Volume and revenue include sale of Cement & Clinker

## Cost Indicators

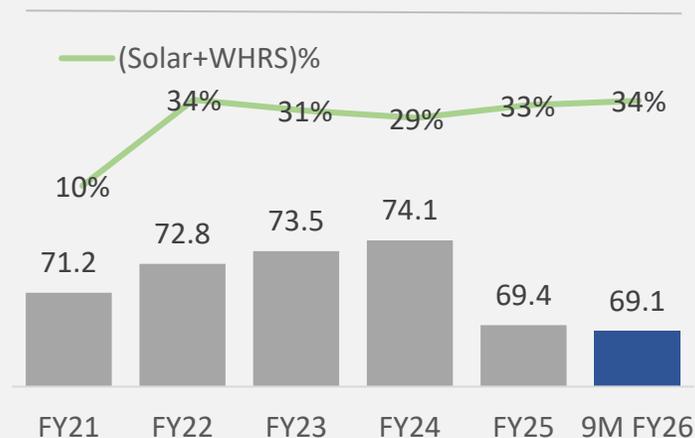
### Per Tonne Metrics (₹)

	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26	QoQ%	YoY%
- Power & Fuel	1,522	1,343	1,062	1,231	1,284	1,274	1,167	(8.4%)	9.9%
- Freight & Forwarding	1,125	1,055	1,088	1,036	1,070	1,035	1,089	5.2%	0.1%
- Raw Material	632	592	587	510	570	541	563	4.1%	(3.9%)
- Employee Cost	310	388	341	269	284	325	286	(11.9%)	(16.0%)
- Other Costs	916	1,095	1,083	960	829	917	970	5.8%	(10.5%)
- Change in Inventory & Stock in Trade	(493)	8	360	(48)	(95)	(96)	34	n/m	n/m
<b>Total Operating Cost per tonne</b>	<b>4,012</b>	<b>4,481</b>	<b>4,521</b>	<b>3,956</b>	<b>3,943</b>	<b>3,995</b>	<b>4,110</b>	<b>2.9%</b>	<b>(9.1%)</b>
Realisation per tonne	4,666	4,539	4,532	4,535	4,651	4,696	4,568	(2.7%)	0.8%
EBITDA per tonne	654	58	11	579	708	701	458	(34.7%)	4169.4%

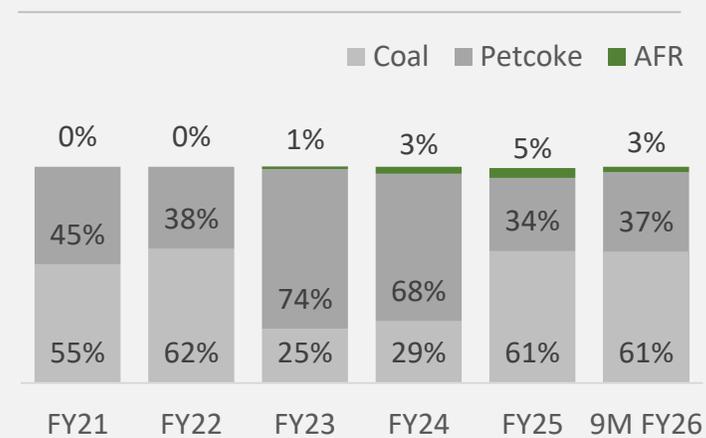
### Lead Distance (KM)



### Power Consumption (kWh / Ton)



### Dynamic Fuel Mix (%)

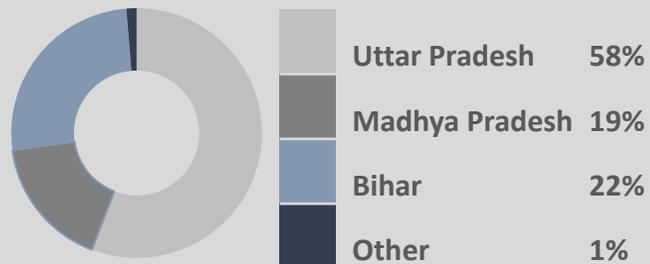


# Brand Reinforcement & Market Engagement Initiatives

## 1 Regional Market Focus

- Focused brand building and market outreach across Central & Eastern U.P., M.P., and Bihar, with continued strengthening and deepening of presence in core regional markets.

### Q3 FY26 Regional Sales Breakup



## 2 Product Portfolio & Premiumisation

- Emphasis on premium and differentiated cement offerings



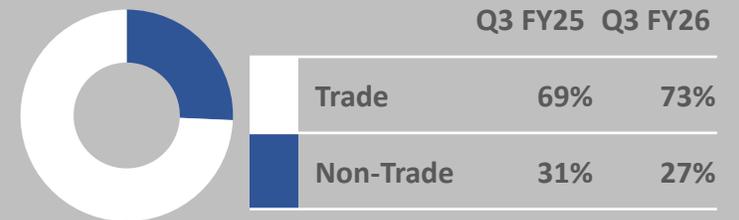
Premium Products

- Champion Plus
- Champion Duratech
- Champion All Weather

## 3 Channel Mix & Customer Engagement

- Primary engagement centred around the trade channel, enabled by a strong dealer network and on-ground engagement with contractors, influencers and masons.

### Q3 FY26 Sales : Trade vs. Non-Trade



Facebook Page Followers Crossed **2 Lakhs**

- Active digital outreach complementing on-ground engagement





## H & R Johnson | Amongst the Leading Tiles & Bath Fittings Companies in India

Legacy Brand,  
established in **1958**

Wide product range:

- Tiles
- Sanitary-ware & Bath-fittings
- Quartz & Engineered Marbles

**21** Large Format  
Experience Centres

- Wide Distribution Network with around 900 dealers
- Launched a multimedia advertising campaign in May 2025 in regional languages across several media platforms, including television, to further strengthen brand visibility.

**11** Tiles Manufacturing  
Plants

**Tiles manufacturing capacity:**

Total **~64 million** sq. m P.A., including  
joint ventures

**Faucet manufacturing capacity:**

**2** plants with a combined capacity of **~3.6**  
**million pieces** per annum

**Sanitaryware manufacturing capacity:**

1 joint venture plant with capacity of  
**~11,000 tonnes** per annum

**4.5 MW** Solar  
Capacity

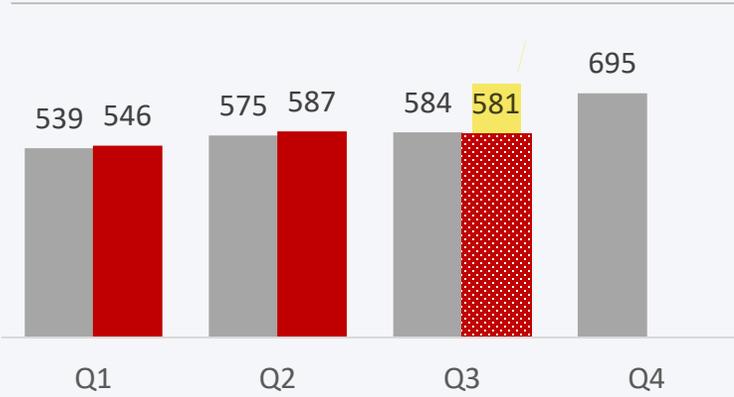
- Solar Capacity across HRJ own plants
- Improved energy efficiency by around 20% in FY25 over the baseline year FY22, significantly higher than the 10% reduction target set for FY25

Capital Employed & ROCE  
(Consolidated)

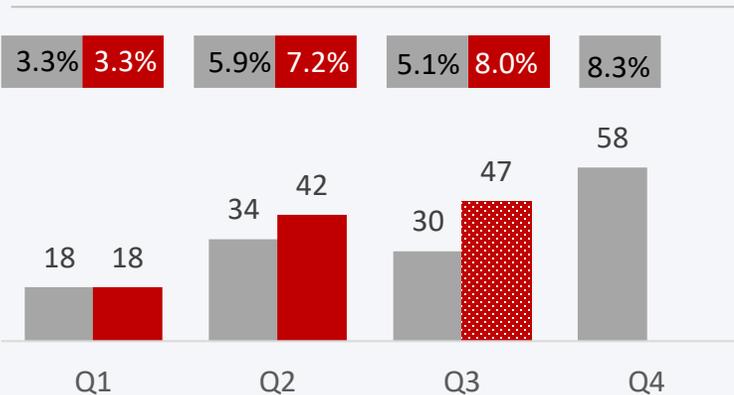
- Sharp increase in gas prices impacted profitability & led to a decline in ROCE from 17.2% in FY22 to 3.8% in FY25
- 9M FY26 ROCE (annualised) and Capital Employed stood at 0.6% and ₹ 1,026 Crores respectively.

# Q3 FY26 Financial Performance Highlights

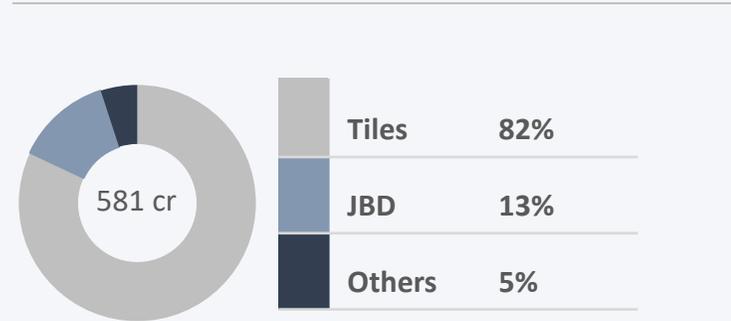
**Revenue<sup>(1)</sup>** (₹ Crs) ■ FY25 ■ FY26



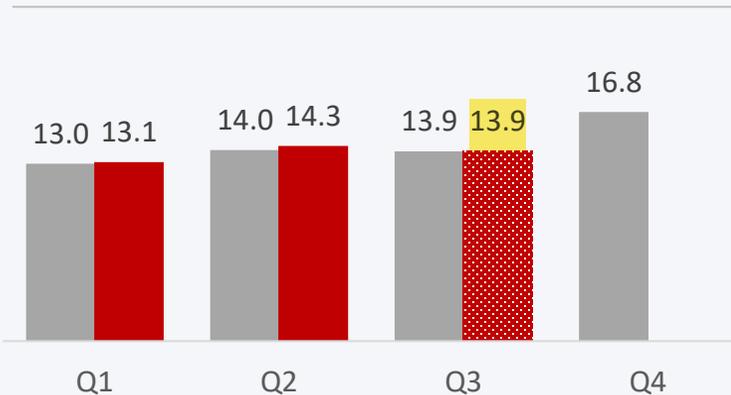
**EBITDA<sup>(1)</sup>** (₹ Crs) & **EBITDA%** ■ FY25 ■ FY26



**Revenue Mix – Q3FY26 (%)**



**Tiles Volume** (million m<sup>2</sup>) ■ FY25 ■ FY26



**Revenue:**

- Tiles segment revenue was largely stable, increasing marginally by 0.5% YoY to ₹474 crore in Q3 FY26, despite continued softness in domestic and export markets.
- The non-tiles segment declined 5% YoY to ₹107 crore, primarily due to Johnson Marble & Quartz (JMQ) business, which was impacted by exports constraints.

**Volume (Tiles):**

- Tiles sales volumes were largely flat, with a 0.1% YoY increase to 13.9 MSM in Q3 FY26.
- Capacity utilisation stood at ~65.7% in Q3FY26, providing headroom for volume growth and potential operating leverage, subject to demand conditions.

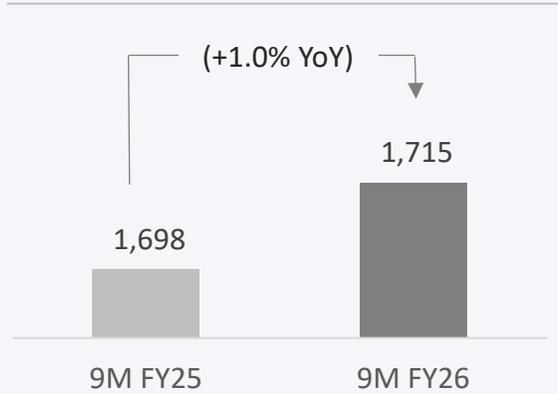
**EBITDA:**

- EBITDA margin improved by 290 basis points on a YoY basis to 8.0% in Q3 FY26, primarily driven by moderation in raw material and power & fuel costs, supported by plant modernisation initiatives.

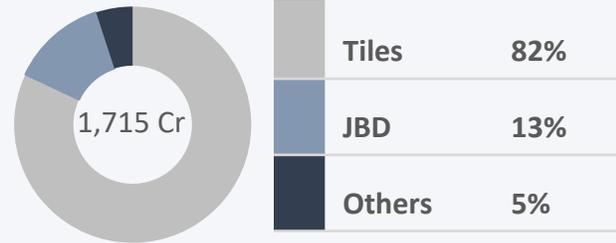
(1) Includes Tiles, JBD and others (IPNR & JMQ)

# 9M FY26 Financial Performance Highlights

## Revenue<sup>(1)</sup> (₹ Crs)

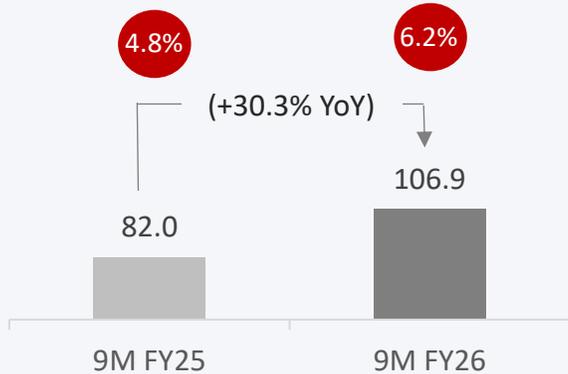


## Revenue Mix – 9M FY26 (%)

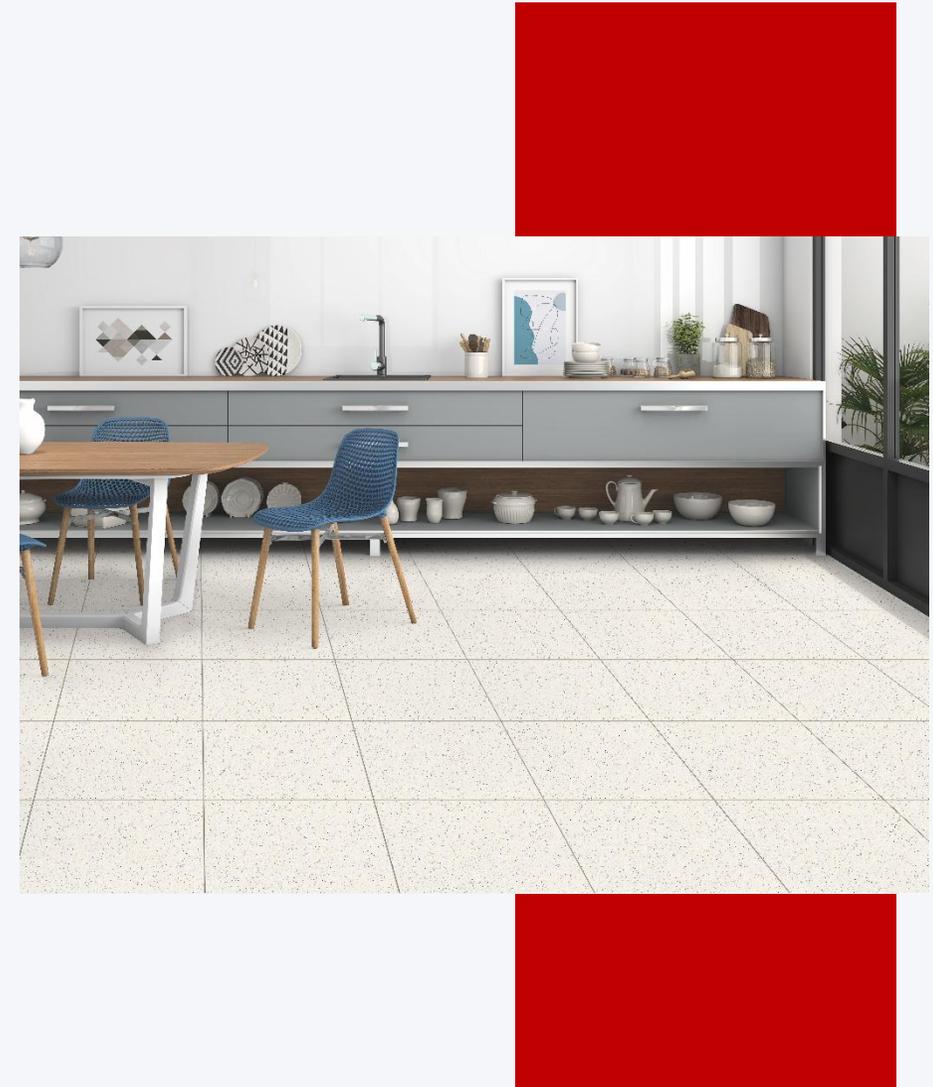
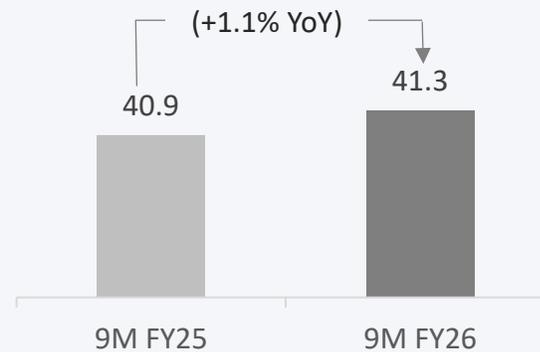


## EBITDA (₹ Crs)

EBITDA%



## Tiles Volume (million m<sup>2</sup>)



<sup>(1)</sup> Includes Tiles, JBD and others

# Key Focus Areas

## 1 Marketing Intensity

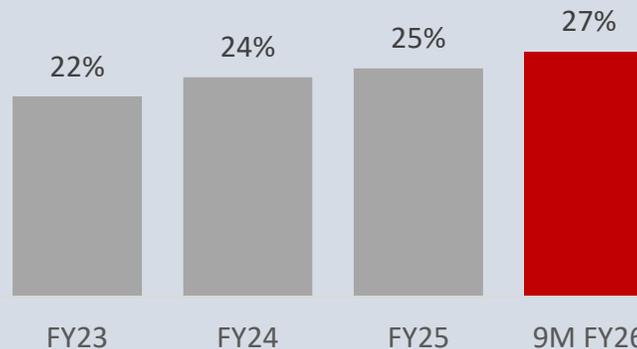
Brand visibility strengthening through intensified marketing, including a multimedia advertising campaign launched in May 2025.



## 2 Product mix

The company’s strong legacy, brand recall and distribution strengths supports **GVT scale-up** and product mix improvement.

Share of GVT (Tiles Sales Volume) (%)



## 3 Market & Product Expansion

### Dealer network

Headroom for deeper penetration in under-served markets such as **North India**.

### Non-tile business

Leverage Johnson brand strength and established network to support non-tile businesses.

## 4 Capacity & Operating Leverage

**65.7%** Capacity utilization in Q3 FY26

Meaningful headroom for operating leverage as utilisation improves, supported by new/modernised manufacturing capacities.



## Prism RMC | Amongst the Leading RMC Players with a Pan-India Presence

**87** **41**  
Plants<sup>(1)</sup> Cities / Town

- Amongst top four players in the RMC sector with pan India presence
- One technical lab that is certified by National Accreditation Board for Testing and Calibration Laboratories to ensure quality adherence

### Sector Tailwinds

- Beneficiary of demand recovery from real estate and infrastructure sectors.
- Strong ROCE potential for existing business with improvement in plant capacity utilisation levels, apart from favourable impact of franchisee scale-up

(1) Including franchisee plants



### Commercial Concrete

Core business catering to the concrete requirements of metro cities and semi-urban areas; serves as a steadfast contributor to the prolific development of urban India



### Mega Projects

Meets the growing demand of high quality ready-mix concrete in infrastructure sub-sectors, such as Highways, Bullet Trains, Power Plants, Refineries, Ports and Jetties

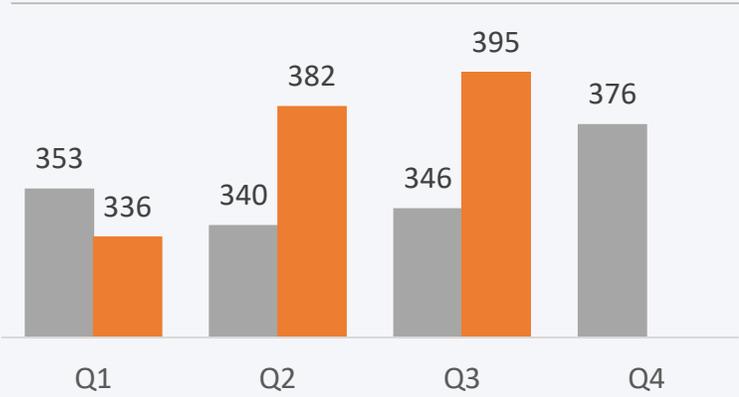


### Construction Chemicals

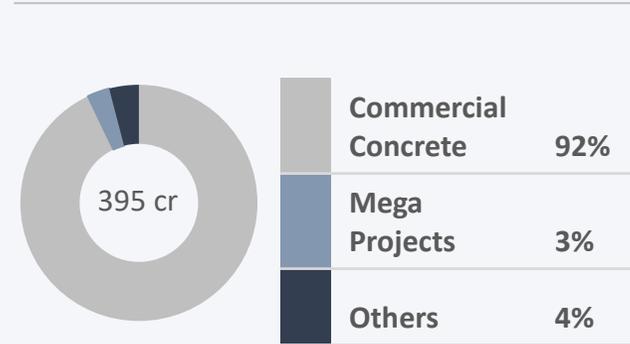
Under Endura Construction Chemicals, we provide advanced construction chemical solutions for concrete and cement, serving both project and retail channels, backed by deep technical expertise and continuous innovation

# Q3 FY26 Financial Performance Highlights

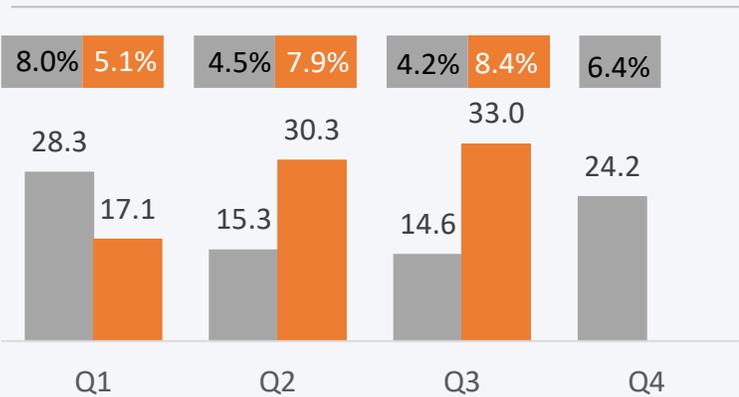
**Revenue (₹ Crs)** ■ FY25 ■ FY26



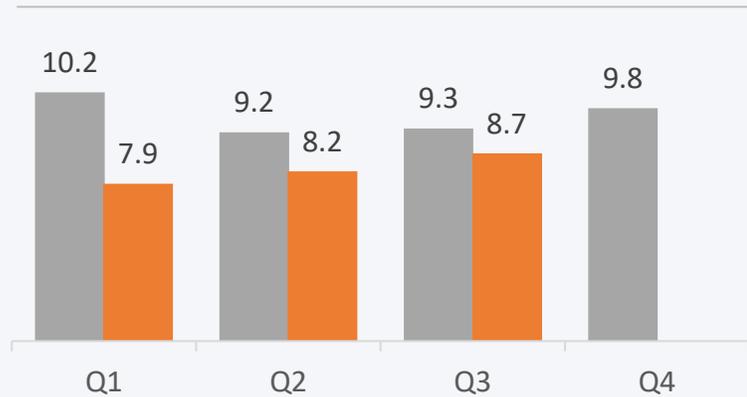
**Revenue Mix – Q3 FY26 (%)**



**EBITDA (₹ Crs) & EBITDA%** ■ FY25 ■ FY26



**Volume (lakh m³)** ■ FY25 ■ FY26



**Revenue:**

- Revenues grew 14.1% YoY to ₹395 crore, primarily driven by higher volumes in the Commercial Concrete segment

**Volume<sup>(1)</sup>:**

- Total volumes (Commercial + Mega) declined 6.9% YoY to 8.7 lakh m³ in Q3 FY26. While Commercial Concrete volumes grew 8.7% YoY, Mega Projects volumes moderated following the successful completion of few landmark projects.
- The Mega Projects pipeline remains robust with an order book of ~11.5 lakh m³

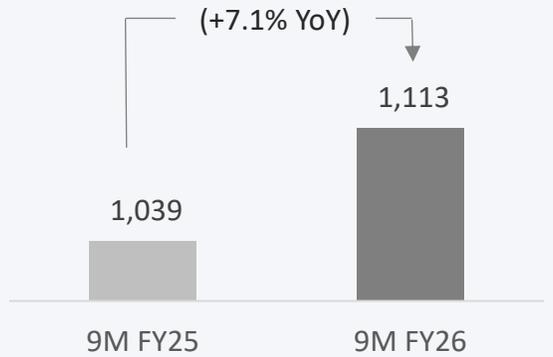
**EBITDA:**

- EBITDA margin increased to 8.4% in Q3 FY26, due to operating leverage

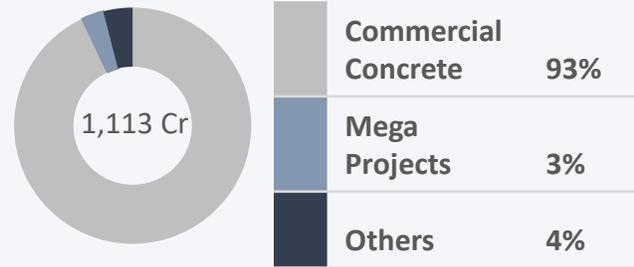
<sup>(1)</sup>Mega projects are billed on service basis

# 9M FY26 Financial Performance Highlights

## Revenue (₹ Crs)

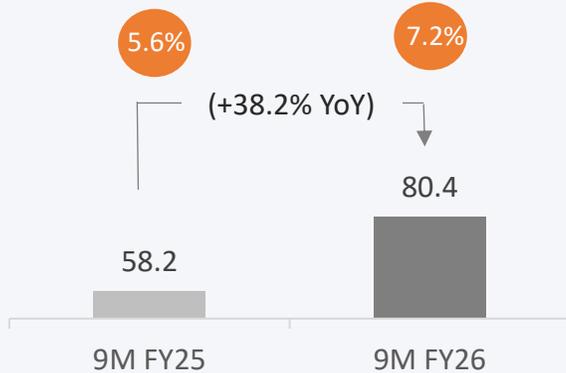


## Revenue Mix – 9M FY26 (%)

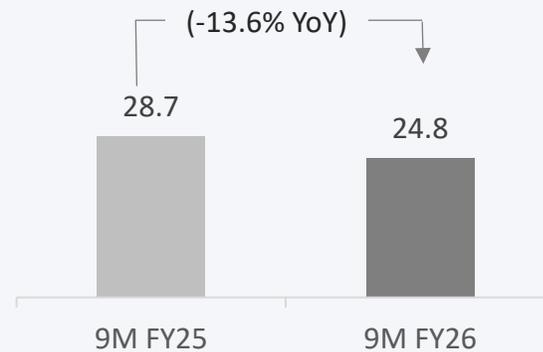


## EBITDA (₹ Crs)

EBITDA%



## Volume (lakh m<sup>3</sup>)



ESG



## Committed to Environmental Sustainability

**607.5** kg CO<sub>2</sub>

Prism Cement's emission per tonne of cementitious material in 9M FY26 (Scope 1 + Scope 2)

**~2.5%** TSR

Achieved average thermal substitution rate (TSR) at Prism Cement in 9M FY26

**~33.9%** Green Power

Prism Cement's total power requirement through solar and WHRS in 9M FY26

**59.5MW**

Current Installed Capacity of Green and Renewable Power, including WHRS (Prism Cement + HRJ)

Over **40,000**

Sapling planted during FY25

**~23%** Rainwater Harvested

Share of rainwater harvested in total water consumption (HRJ) in FY25



## Industry Partner under the Indo–Sweden Decarbonisation Program

Prism RMC selected as a key partner in **one of seven high-impact projects** under the Indo–Sweden Industrial Decarbonization framework

**India**  
Net Zero  
by 2070



Project Launch Event in Delhi

### OUR PROJECT

**AI -based platform ACORN to optimize concrete mix designs, reducing emissions and enhancing efficiency.**

#### Funding from



Rigorous joint evaluation by the Department of **Science & Technology (DST)** and the **Swedish Energy Agency (SEA)**

#### Partners

Prism Johnson, Ecometrix AB and Datta Meghe College of Engineering partnership under LeadIT

Aligned with Global Climate Dialogue  
**COP Series**



BELÉM CLIMATE SUMMIT

## Empowering Communities, Ensuring Workplace Safety

### CSR

#### Q3FY26 initiatives

- Free ambulance services provided to 268 villagers.
- Around 4,000 notebooks and 800 school bags were distributed to students of Government Middle Schools across 9 villages.
- Free medical treatment and medicines provided to ~4,000 patients through the Plant Medical Centre.
- Roadside plantation with 25 tree guards installed at Government Girls Middle School, Sijahata.

**18** villages

Benefitted around Satna (MP) in FY25

₹ **1.16** Crores

Spent on CSR activities in FY25

Health & Hygiene | Environment & Water Conservation | Empowerment & Skill Development | Social Welfare | Rural Infrastructure Development | Promotion of Education | Providing Potable Drinking Water

### Employee Well-being

**600+**

On-site safety trainings provided at Prism Cement's Satna plant in 9M FY25

**0.097** LTIFR

Lost Time Injury Frequency Rate (Employee & Workers) in FY25

**0**

No. of Fatalities in FY25



Corporate Governance Framework

# Board of Directors

**38%**

Independent Directors (Including Chairman)

**8+ years**

Average tenure of Directors in the Company in FY25

**1**

Number of Woman Director

- 1** **Dr. Raveendra S Chittoor**, Chairman  
Non-Executive Independent Director
- 2** **Mr. Rajan B Raheja**, Director  
Non-Executive Non-Independent
- 3** **Mr. Akshay R Raheja**, Director  
Non-Executive Non-Independent
- 4** **Mr. Vijay Aggarwal**, Managing Director  
Non-independent, Executive
- 5** **Mr. Raakesh Jain**, Executive Director & CEO (Prism Cement)  
Non-independent, Executive
- 6** **Mr. Sarat Chandak**, Executive Director & CEO (HRJ)  
Non-independent, Executive
- 7** **Mr. Joseph Conrad Agnelo D'Souza**, Independent Director  
Non-Executive Independent
- 8** **Ms. Ravina Rajpal**, Independent Director  
Non-Executive Independent

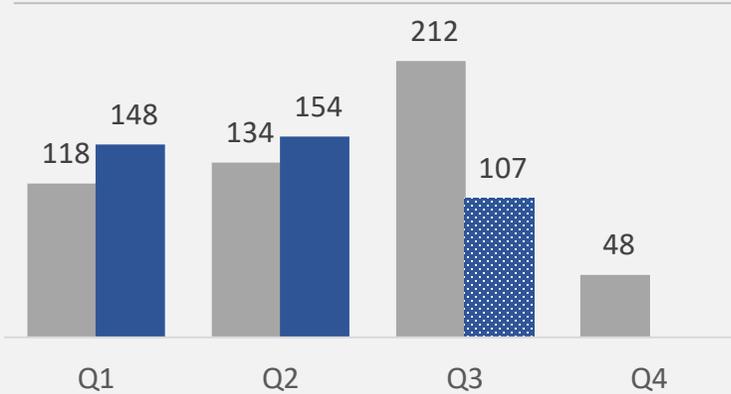
# Annexure



# Raheja QBE General Insurance (RQBE) | Q3 FY26 Performance Summary



**Gross Written Premium (₹ Crs)** ■ FY25 ■ FY26



**AUM (₹ Crs)** ■ 2024 ■ 2025



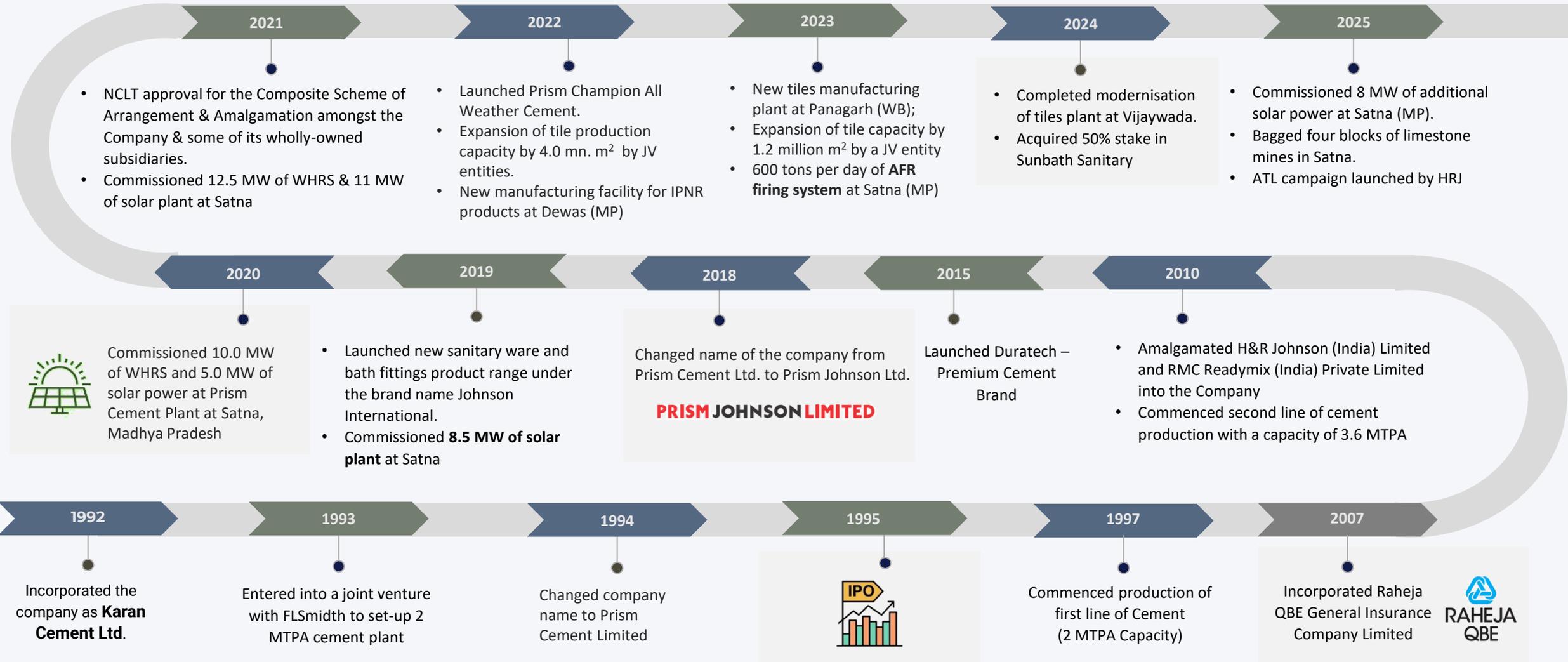
## Product & Distribution Update

- Launched one new product during Q3 FY26 — Insolvency Liability Risk Insurance Policy
- During the quarter, RQBE added 21 new partners and recorded 1 deletion, taking the total distribution network to 3,525 partners across Agents, Brokers, POSP, IMF, MISP, Web Aggregators, Corporate Agents, and OEMs.

## Q3 FY26 Financial Highlights:

- Gross Written Premium degrew by 50% YoY to ₹ 106.5 Crores in Q3 FY26. One-off group health business of ₹ 140 crores was written in Q3 FY25, which was not renewed in Q3 FY26
- Loss after Tax of ₹ 23.5 Crores in Q3 FY26 as compared to ₹ 4.2 Crores profit in Q3 FY25
- Combined Ratio stands at 164 % in Q3 FY26 vs. 104 % in Q3 FY25
- Well capitalized with Solvency Ratio of 2.27x as against regulatory minimum of 1.50x
- AUM of ₹ 1,060.6 Crores, as of Dec 31, 2025

# Our Journey



## Leadership Team



**Mr. Vijay Aggarwal**  
Managing Director

**Education:** B. Tech (Elec.) - IIT (Delhi) and PGDM - IIM (Ahmedabad)

**Tenure in Company:** ~32 years

**Past Experience:** SBI Capital Markets

**Other Board Memberships:** Raheja QBE General Insurance Company Ltd, Ardex Endura (India)



**Mr. Raakesh Jain**  
Executive Director & CEO – Prism Cement

**Education:** B. Com, MBA

**Tenure in Company:** ~4 years

**Past Experience:** UltraTech Cement Ltd., Nuvoco Vistas Corp. Ltd.



**Sarat Kumar Chandak**  
Executive Director & CEO – HR Johnson

**Education:** B.SC (Hons), MBA from University of Pune

**Tenure in Company:** ~7 years

**Past Experience:** Kajaria Ceramics Ltd., RAK Ceramics India Pvt. Ltd.



**Sanjay Roy**  
CEO – Prism RMC

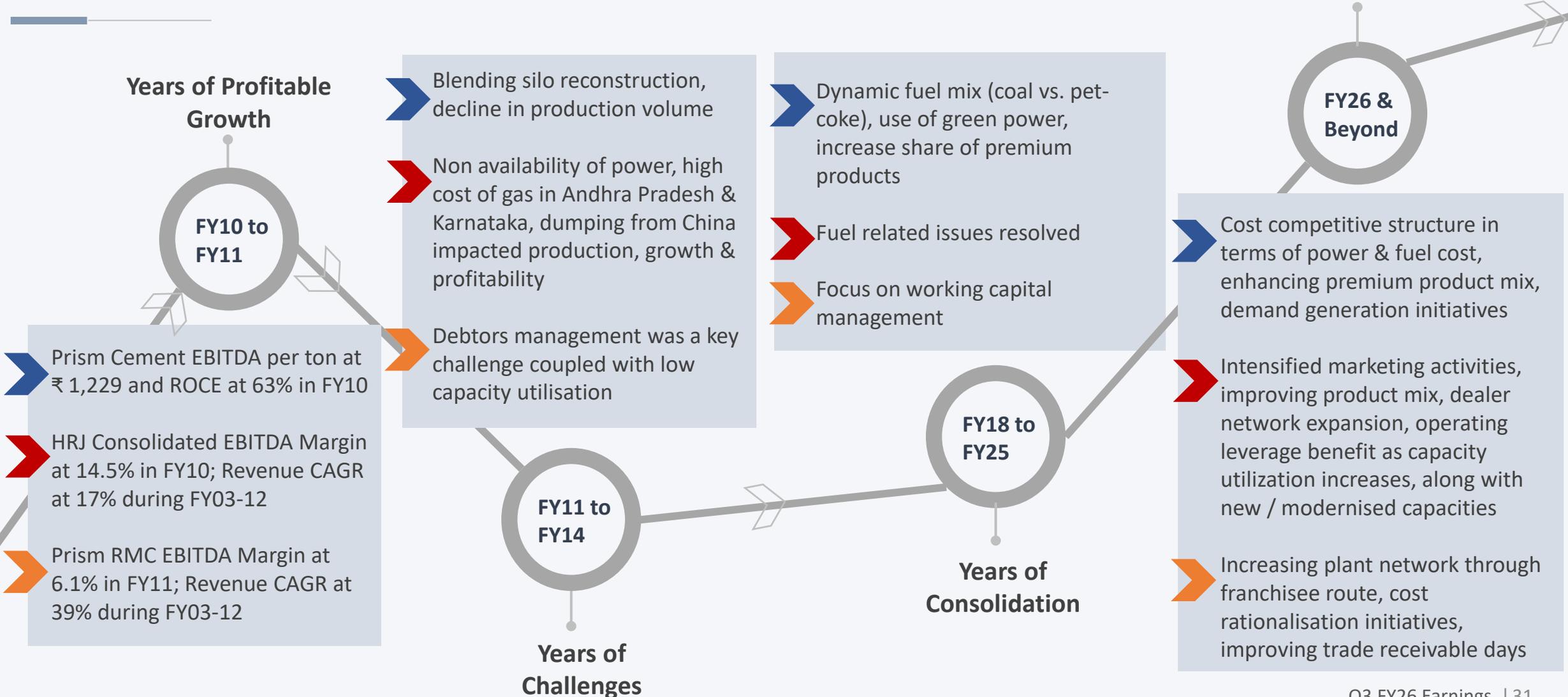
**Education:** B.E. (Civil Engineering)

**Tenure in Company:** Joined in March 2025

**Past Experience:** ACC Ltd., Aparna Enterprises Ltd.

# Prism Johnson | At an Inflection Point

➤ Prism Cement 
 ➤ HRJ 
 ➤ Prism RMC



# Underpinned by a Culture of Innovation

## Track Record of Innovation in Tiles Portfolio



## Patents

01

'A process for manufacturing isostatic punch and the punch manufactured therefrom'

02

'Anti-oxidation refractory frit & method of manufacturing the same'

03

'Inorganic antimicrobial nanocomposite powder and a method of manufacturing the same'

Dedicated R&D Centre for IPNR business

Recognised by **DSIR, Government of India**

## Innovations in Cement Portfolio

Champion Plus	Provides superior strength, performance and quality; Helps in making the concrete stronger, denser and leak proof
Champion Duratech	Serves various needs, including building terraces, beams, columns, foundation, roof slab, and in all kinds of RCC and precast jobs
Champion All Weather	Prevents water ingress and makes the construction moisture and dampness resistant

## Key Awards & Recognition | Past

Indian Bureau of Mines



APEX INDIA FOUNDATION



ICICI Lombard



GLOBAL CSR



दैनिक भास्कर



Greentech Foundation



Superbrands INDIA



MARKET DAILY MOST PREFERRED WORKPLACE 2025-2026 CERTIFIED 5<sup>TH</sup> EDITION



Indian Bureau of Mines



CII



## Consolidated Financials Summary (Ex. RQBE)

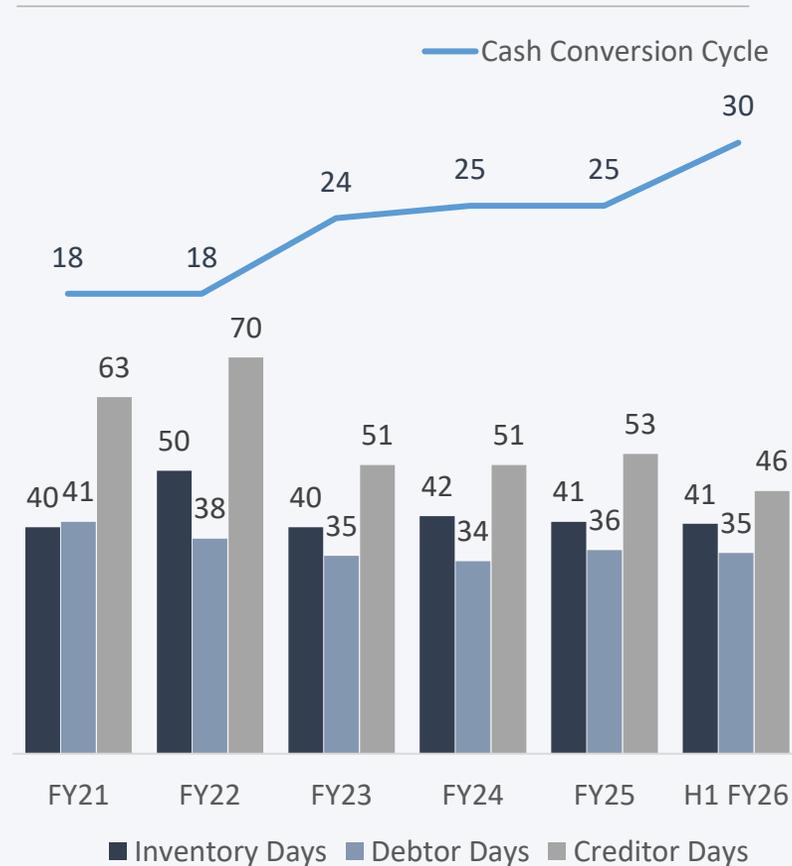
Particulars (₹ Crs)	Q3 FY25	Q2 FY26	Q3 FY26	% QoQ	% YoY	FY21	FY22	FY23	FY24	FY25
<b>Revenue from Operations</b>	1,660	1,731	1,759	1.6%	5.9%	<b>5,326</b>	<b>5,827</b>	<b>6,830</b>	<b>7,175</b>	<b>6,830</b>
- Prism Cement	730	762	783	2.8%	7.3%	2,586	2,408	3,030	3,318	3,022
- HRJ	584	587	581	-1.0%	-0.5%	1,833	2,221	2,399	2,386	2,393
- Prism RMC	346	382	395	3.2%	14.1%	908	1,198	1,401	1,471	1,415
<b>EBITDA</b>	46	186	158	-15.0%	241.4%	<b>701</b>	<b>614</b>	<b>445</b>	<b>522</b>	<b>456</b>
<b>EBITDA Margin %</b>	2.8%	10.8%	9.0%			<b>13.2%</b>	<b>10.5%</b>	<b>6.5%</b>	<b>7.3%</b>	<b>6.7%</b>
Depreciation & Amortisation	119	138	131	-4.8%	9.9%	289	305	384	406	476
Other Income <sup>(1)</sup>	88	10	6	-37.9%	-92.7%	39	39	33	33	128
<b>EBIT (Incl. Other Income)</b>	15	59	34	-43.1%	123.5%	<b>451</b>	<b>348</b>	<b>95</b>	<b>148</b>	<b>108</b>
Finance Cost	56	44	46	4.2%	-18.2%	210	185	185	192	223
<b>Net Profit<sup>(2)</sup></b>	42	3	72	2002.6%	70.2%	<b>224</b>	<b>139</b>	<b>(68)</b>	<b>202</b>	<b>93</b>
Net Profit Margin %	2.6%	0.2%	4.1%			4.2%	2.4%	(1.0%)	2.8%	1.4%
<b>Net Debt</b>	1,241	1,067	816	-23.5%	-34.3%	<b>1,234</b>	<b>1,253</b>	<b>1,149</b>	<b>843</b>	<b>636</b>

<sup>(1)</sup> Q3 FY25 includes interest on income tax refund

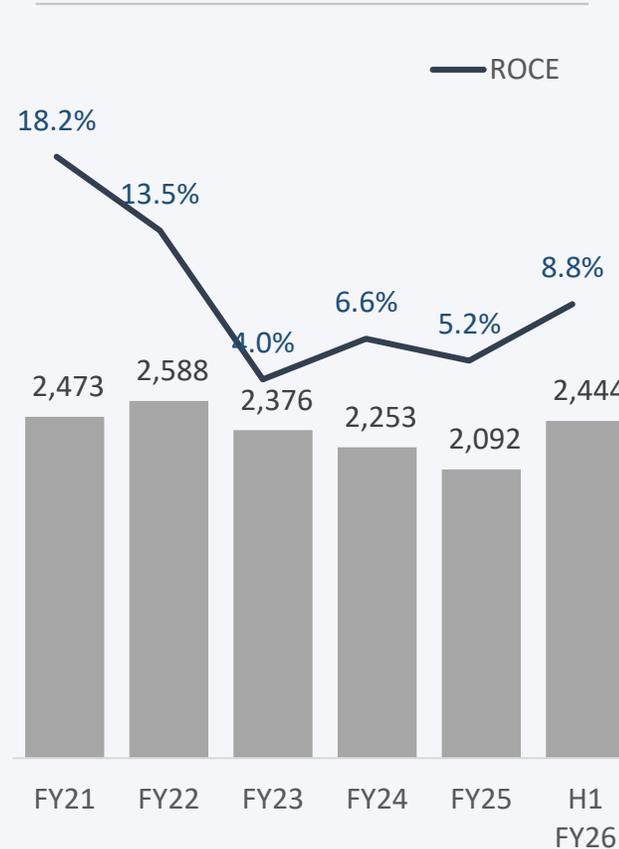
<sup>(2)</sup> Exceptional items in Q3FY26 are non-recurring in nature, including a gain of ₹151.5 crores from the monetisation of office premises at Windsor Building, Santacruz East (Mumbai), and an exceptional loss of ₹39.8 crores related to the adoption of the new labour code.

# Balance Sheet & Cash Flow Strength | Consolidated (Ex. RQBE)

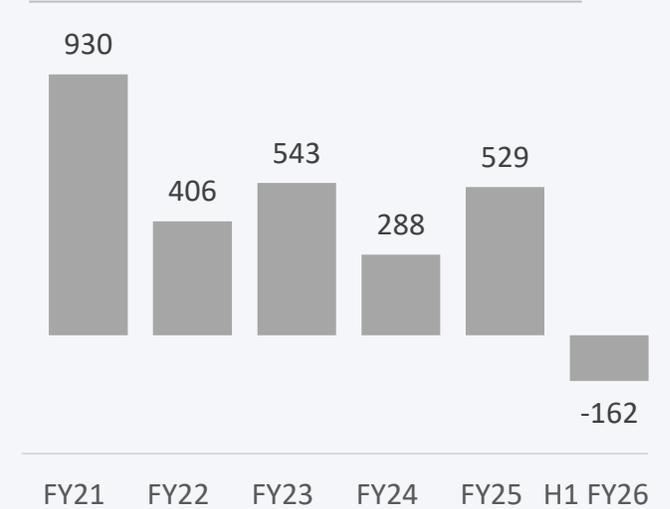
## Working Capital<sup>(1)</sup> (Days)



## Capital Employed (₹ Crs) & ROCE<sup>(2)</sup>



## Free Cash Flow<sup>(3)</sup> (FCF) (₹ Crs)



Free Cash Flow (pre-capex and investments), excluding the cash outflow of ₹ 321 Crores towards payment of Financial Obligations, stood at ₹ 159 Crores in H1 FY26

<sup>(1)</sup> Annualised ROCE for H1 FY26, EBIT includes Other Income for ROCE calculation

<sup>(2)</sup> The decrease in Creditor Days starting FY23 is primarily due to reclassification / re-grouping in trade payables

<sup>(3)</sup> Operating Free Cash Flows, Pre-Capex & Investments

**For Additional Information, Please Contact**

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Santacruz (W), Mumbai—400 054

**Safe Harbour**

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

THANK YOU