

28th March, 2026

To

BSE Limited
Corporate Relationship Department
P J Towers,
Dalal Street, Fort
Mumbai – 400 001.

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation for the quarter and nine months ended 31st December, 2025. The same will also be available on the website of the Company.

This is for your kind information and records.

Thanking You

Yours faithfully,

For **KMC SPECIALITY HOSPITALS (INDIA) LIMITED**

**INDUMATHI
PALANI**

Digitally signed by INDUMATHI PALANI
Date: 2026.03.28 16:16:37 +05'30'

Indumathi P

Company Secretary & Compliance Officer



Making great healthcare affordable

KMC SPECIALITY HOSPITALS (INDIA) LTD

**INVESTOR
PRESENTATION**

Q3 FY'2026



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ABOUT US



- KMC Speciality Hospitals (India) Limited operates a 450-bedded Multi-Specialty Hospital at Trichy, a major city in the State of Tamil Nadu
- The Hospital focusses on providing Multi-Specialty services focused on:
 - Mother & Child Care Services;
 - Neurosciences;
 - Gastro Sciences;
 - Orthopedics;
 - Plastic surgeries;
 - Organ Transplants (Liver & Bone Marrow Transplant);
 - Critical care;
- The Hospital facilities are centrally located and draws patients from over 200 kilometers for Neonatal, Pediatrics, Neuro and Gastro sciences and other tertiary care services.
- Further, we operationalised our new facility comprising of 200 beds focused on providing Mother and Child Care services from January 29, 2024.

Hospital Overview : Key Specialities and Advanced Infrastructure



2 Healthcare Facilities Operational Beds

1 Existing Facility	250 Beds
1 New Facility (Maa Kauvery)	200 Beds

Centre of Excellence

- Mother & Child Care
- Neuro Science
- Gastro Science
- Plastic Surgery
- Orthopaedics
- Critical Care
- Bone Marrow Transplant
- Liver Transplant

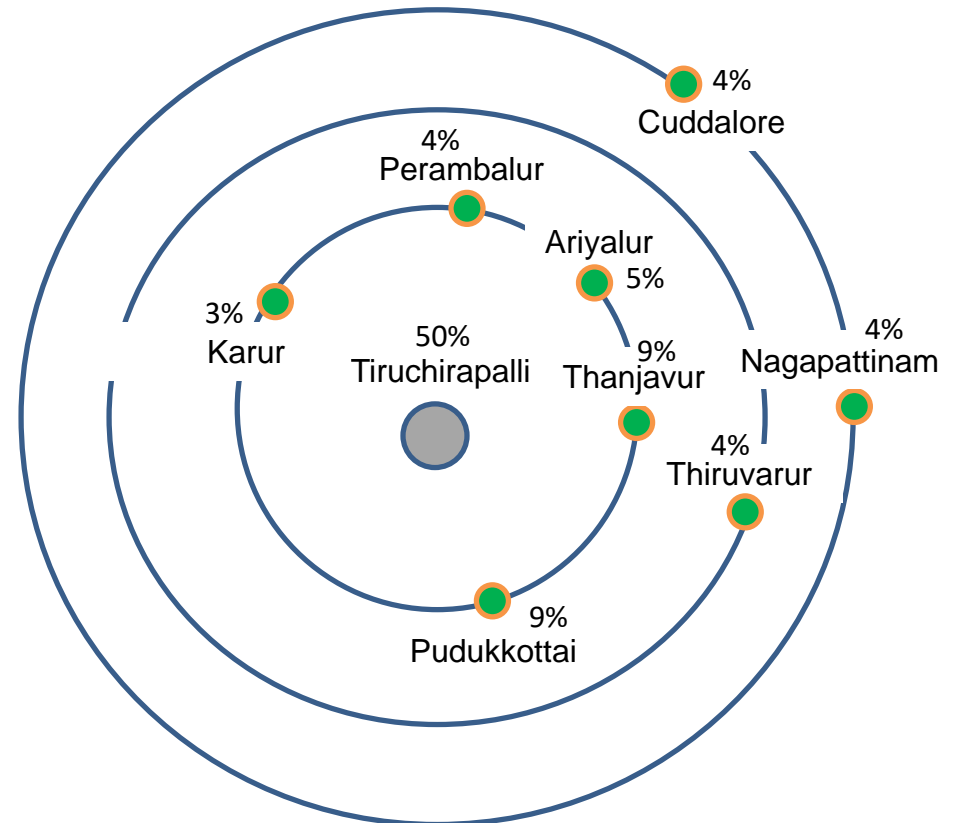
Well equipped with Advanced Infrastructure

- OT Theatres (Incl. Labour OT)
- ICU's (Incl. PICU, NICU etc)
- CT
- MRI
- Mammogram
- Ventilators
- Dexa Scan
- Lab



1700+ Full-time employees and Associates including 170 Doctors

Our catchment area



~92% of IP comes from various cities in and around Tiruchirapalli as represented above

Sustainable Growth Strategy



Doctors Engagement Model

Identifying, attracting and retaining right Clinical talent resulting in better clinical outcomes



Cutting Edge Technology

Stay up-to date on technological advancement for better patient experience and clinical results.



Centers of Excellence

- Focus on Specialties and growth of programs
- Academic enablement with currently over 44 DnB, Diploma seats

Capacity Expansion

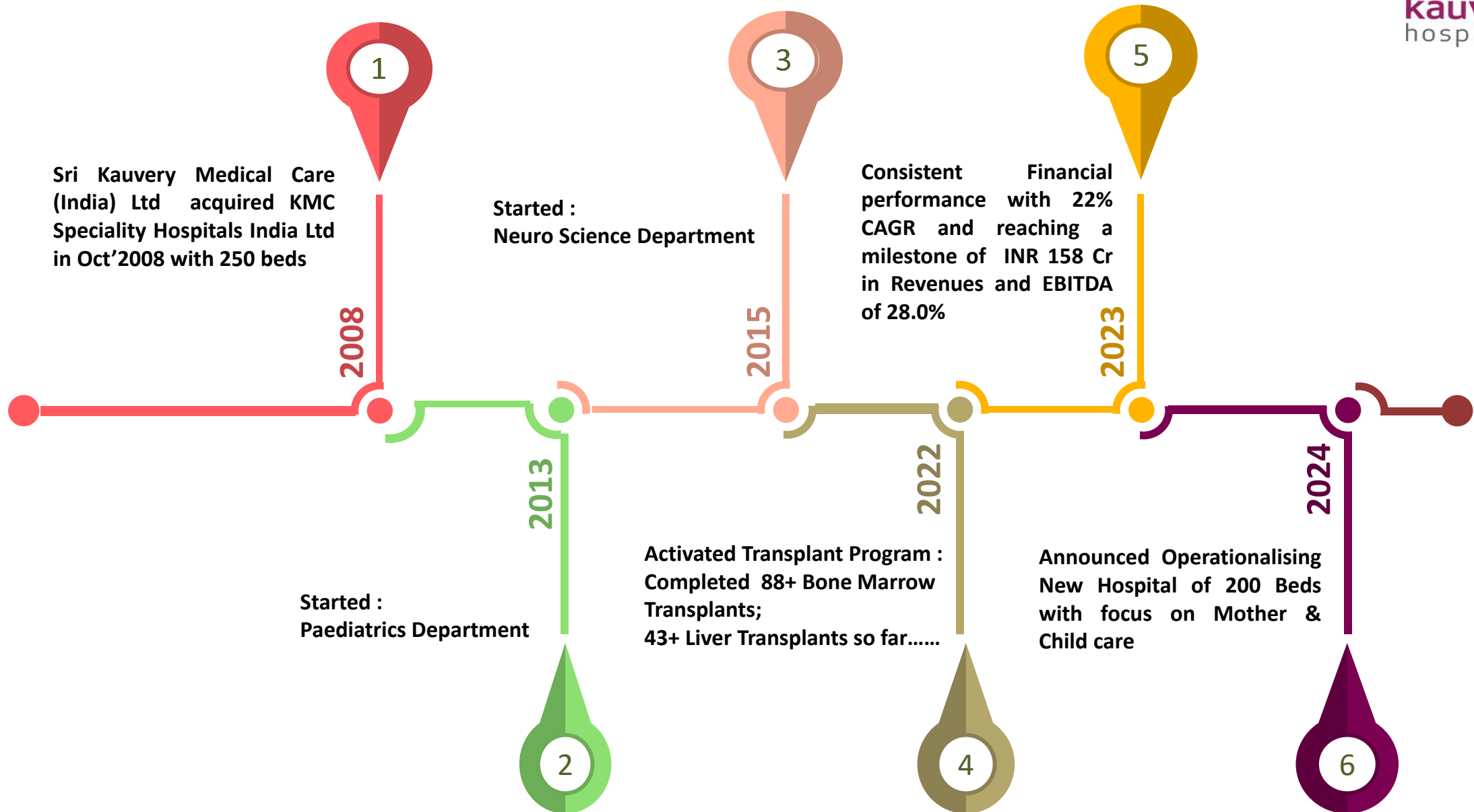
Legacy block: 250 Beds
G+6F+1B
New Block: 200 Beds
G+5F+2B



Quality / Digital Enablement

- NABH accredited Hospital
- Nursing excellence
- Pioneers in adopting 5S-Workplace Organization Method in Hospital Sector backed by a Strong Digital ecosystem

Major Events



Sri Kauvery Medical Care (India) Limited (“The Group / The Parent”)

- The Group was founded 25 years ago and currently operates 12 Multi-Speciality Hospitals having over 2,500 beds in capacity across Chennai, Trichy, Bengaluru, Salem, Hosur and Tirunelveli;
- 10 of the Hospitals are directly run in the Parent entity;
- The Parent entity owns 75% of its listed subsidiary, KMC Speciality Hospitals (India) Ltd and runs 2 Hospitals with combined capacity of 450 Beds. (Legacy block: 250 Beds and New block: 200 Beds);
- The Group is promoted by Dr. S Chandrakumar and Dr. S Manivannan and has marquee private equity / financial Investors as its shareholders.

Leadership Team



Dr. S. Chandrakumar

Founder & Executive Chairman

- A qualified and experienced anesthesiologist and critical care specialist with 20+ years of experience;
- Former Chairman of CII TN State Council (FY 2021-22);
- Life Member in Indian Society of Anaesthesiologists & Critical Care Medicine.



Dr. S. Manivannan

Founder & Managing Director

- Qualified Anesthesiologist with 20+ years of clinical experience;
- Outstanding Anaesthesiologist for 2010 (Indian Society of Anesthesiology);
- Leading Medical Entrepreneur 2018 by Indian Medical Association;
- Certified Assessor in NABH (National Accreditation Board for Hospitals & Healthcare);
- Founder of India's largest medical equipment expo – MEDICALL.



Dr. D. Senguttuvan

*SBU Head – Co-Founder, Executive Director
& Key Managerial Person*

- SBU head of KMC Specialty Hospitals (India) Limited;
- A Leader in Advanced Paediatric Care and Healthcare Excellence in Tamil Nadu;
- Chief Pediatrician with over 3 decades of Clinical expertise;
- Past Secretary – IAP (2008-2010);
- Former Healthcare Convener in CII (FY 2016-17);
- Chairman – CII Trichy Zone (FY 2021-22);
- Founder President of NNF, Trichy chapter.



Our Vision

To be the most respected and trusted healthcare provider



Our Mission

To make great healthcare affordable

Our Values

- Continual Improvement.
- Heartfelt Personal Touch.
- Ethical.
- Empathetic Care.
- Real Accountability.
- Service Excellence.

Board of Directors



Dr S Chandrakumar (Executive Chairman) is a passionate leader, with over 20+ years of reputed clinical experience and managing Multi Speciality hospitals. He is one of the Promoters of Sri Kauvery Medical Care (India) Limited.



Mr. Sunil Satyapal Gulati (Independent Director) is a B.Tech degree holder from the IIT, Delhi and a Gold Medalist from the IIM Ahmedabad. He is an Independent Director on the Board of Fedbank Financial Services Ltd. He holds directorship on the Board of Merisis Advisors Pvt Ltd, SBI Mutual Fund Trustee Company Pvt Ltd, Perfios Account Aggregation Services Pvt Ltd, Access Equity Private Limited., Tapstart Capital Pvt Ltd, Arthan Finance Pvt Ltd & Carefin Money Pvt Ltd. He is also a member of the Mutual Fund Advisory Committee constituted by SEBI.



Dr S Manivannan (Managing Director) is an Anaesthesiologist, with over 20+ years of reputed clinical experience and managing Multi Speciality hospitals. He is one of the Promoters of Sri Kauvery Medical Care (India) Limited. He is also the founder of MEDICALL, India's largest Medical Equipment Exhibition



Mrs Jeyanthei Narayanaswami (Independent Director) is a qualified Company Secretary with over 20 years of post-qualification experience



Dr T Senthilkumar M.S.,M.Ch., (Non-Executive Director) is a senior consultant Cardiothoracic Surgeon with over 2 decades of professional experience. He was instrumental in establishing a focused open Heart Surgery programme in Trichy. He has rich teaching experience and is an examiner for B.P.T. (Bachelor in Physiotherapy) course for more than 12 years.



Mr. P. Ravichandran (Independent Director) is a qualified Electronics & Communication Engineer and has completed his management education program from IIM, Ahmedabad. He has participated in Strategic Leadership & International Business Programs in European Business schools and Executive Leadership Program from Singularity University California. He has been associated with Danfoss group since 2002 and currently is the President of Danfoss Industries Pvt Ltd.



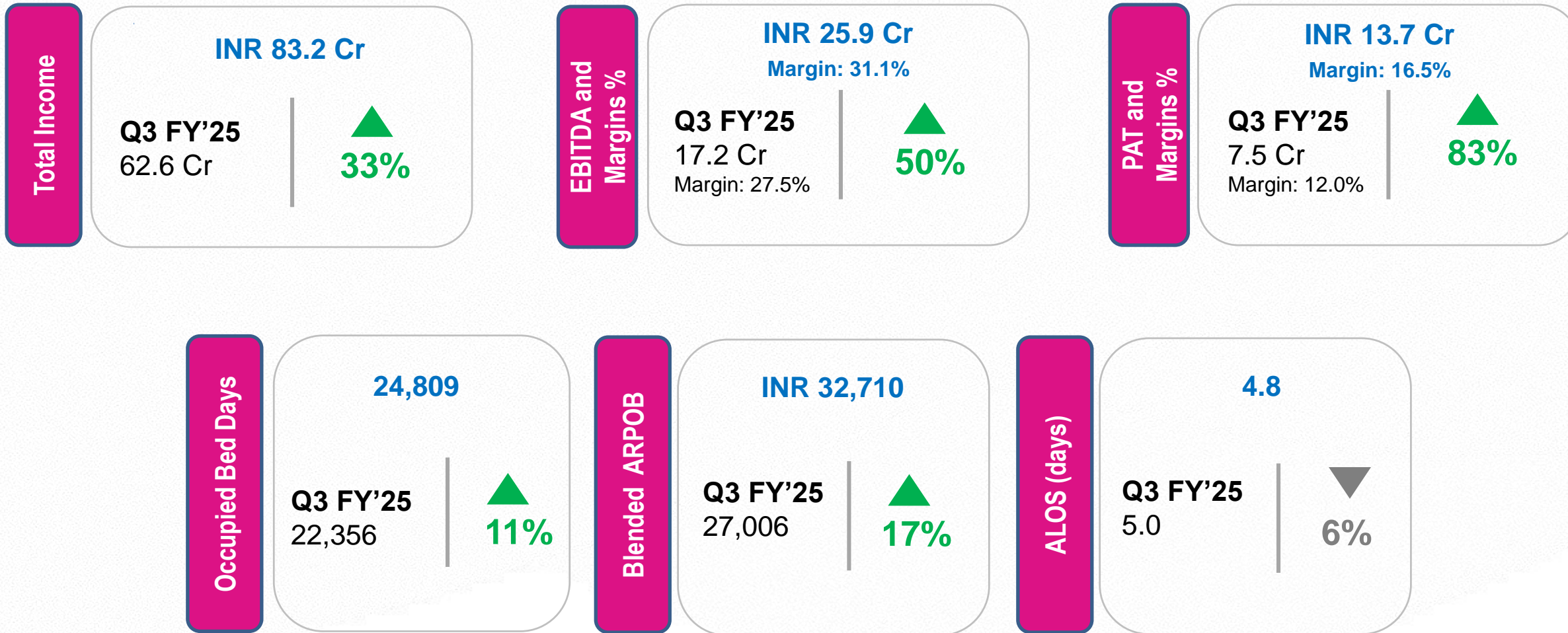
Dr. S Vijayabaskaran (Non-Executive Director) excels in various areas, like Project Management, Turnaround Specialist / Mergers & Acquisitions, Business Development, and Stakeholder Management. Best Integrated Farming System Research Scientist for the year 2013 at the National Level (ICAR). Best Extension Scientist for the year 2008 at the State level.



Mr. S. Mohan (Independent Director) is a qualified Chartered Accountant practicing as a partner of the firm, Patel Mohan Ramesh & Co for 41 Yrs. Presently he is a vice president of the Society of Auditors, Chennai. He holds directorship in the board of RELYON Softech Limited, Bangalore and Unicorp Advisors Private Limited, Chennai

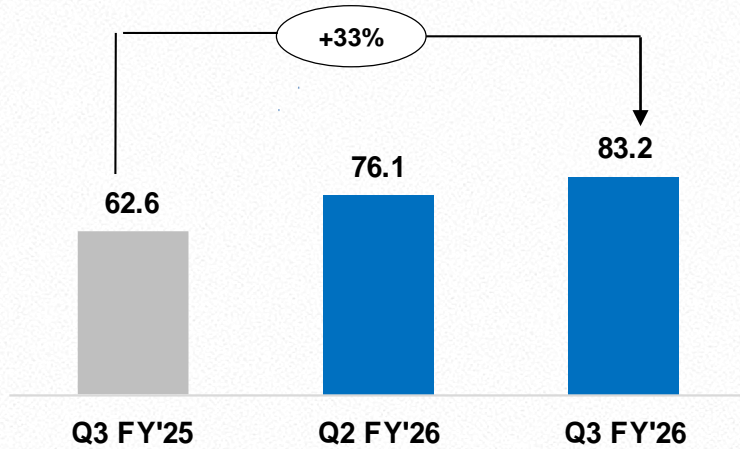
FY'2026 (Q3) PERFORMANCE SUMMARY

Q3 FY'2026 Performance Summary

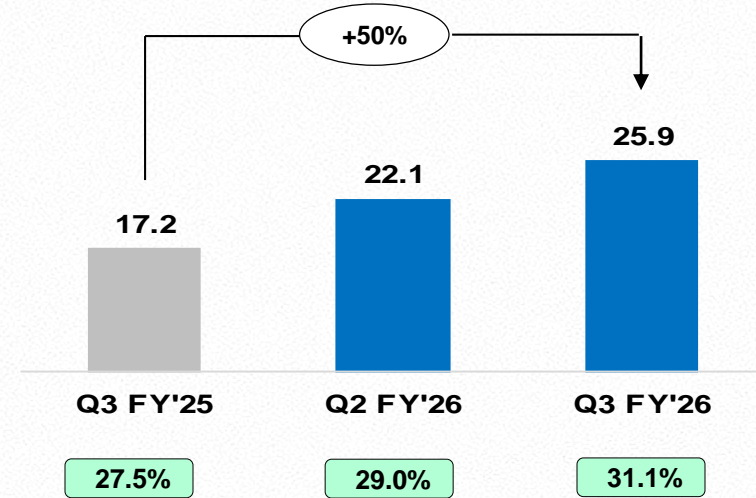


Key operating metrics : Revenue & Profitability

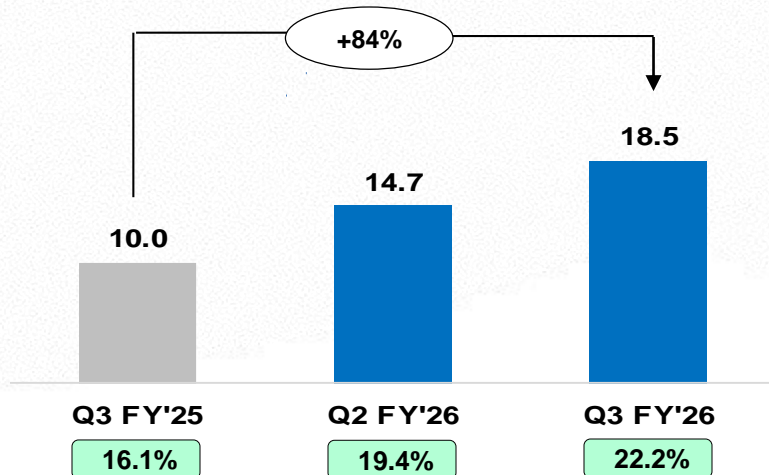
Total Income (INR Cr)



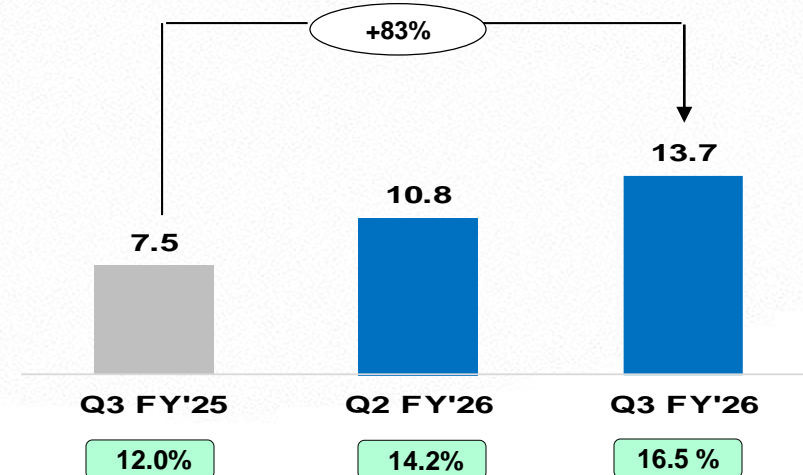
EBITDA (INR Cr & margin %)



Profit before tax (INR Cr & margin %)

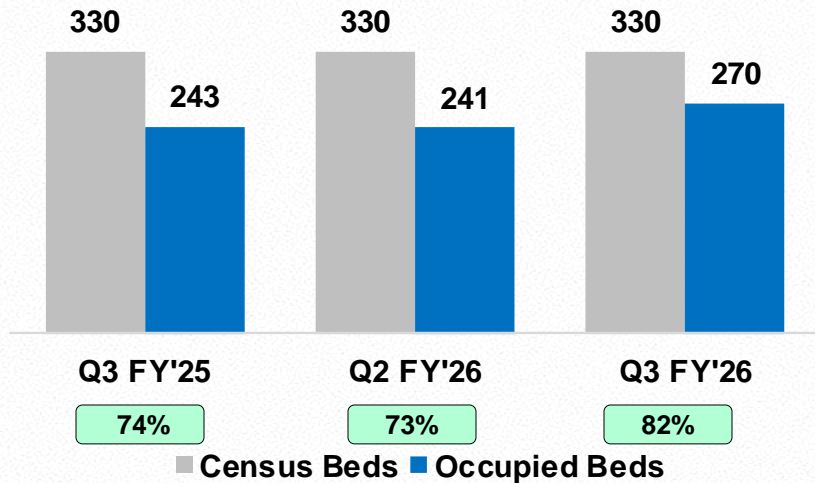


Profit after tax (INR Cr & margin %)

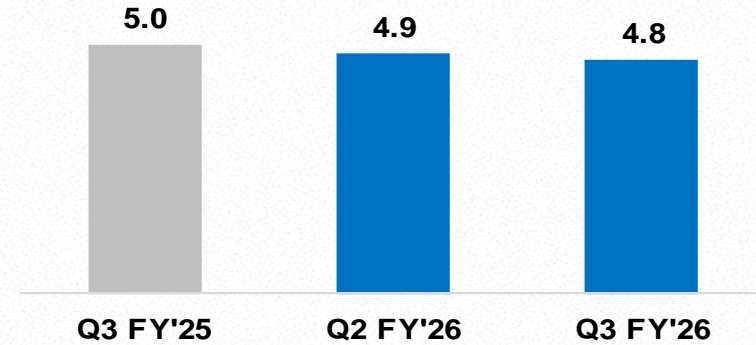


Key operating metrics : Volumes, Occupancies & ALOS

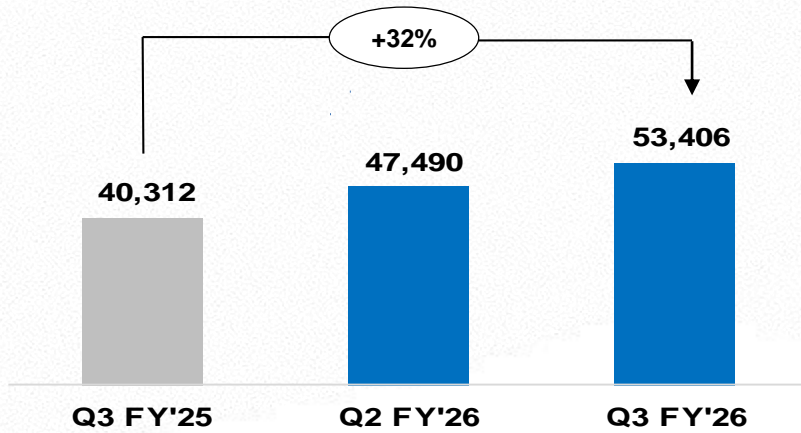
Average census and occupied beds per day



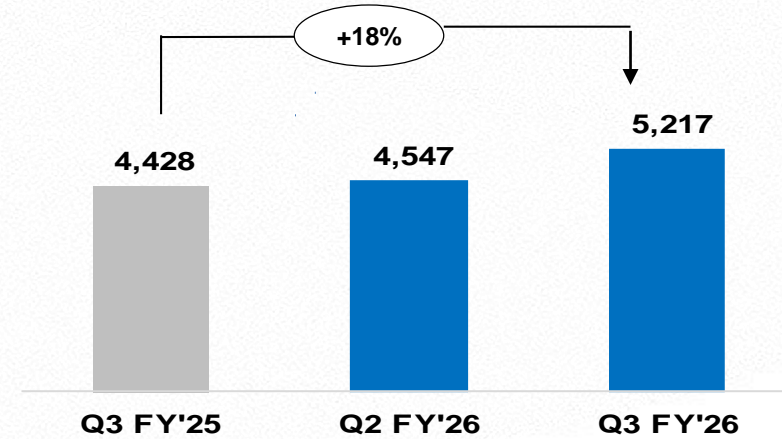
ALOS (days) ⁽¹⁾



OPD volumes ⁽²⁾



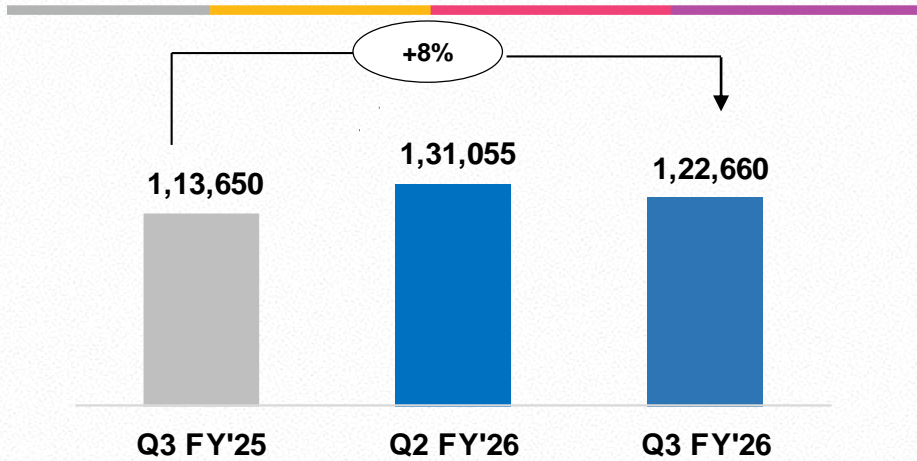
IPD volumes ⁽³⁾



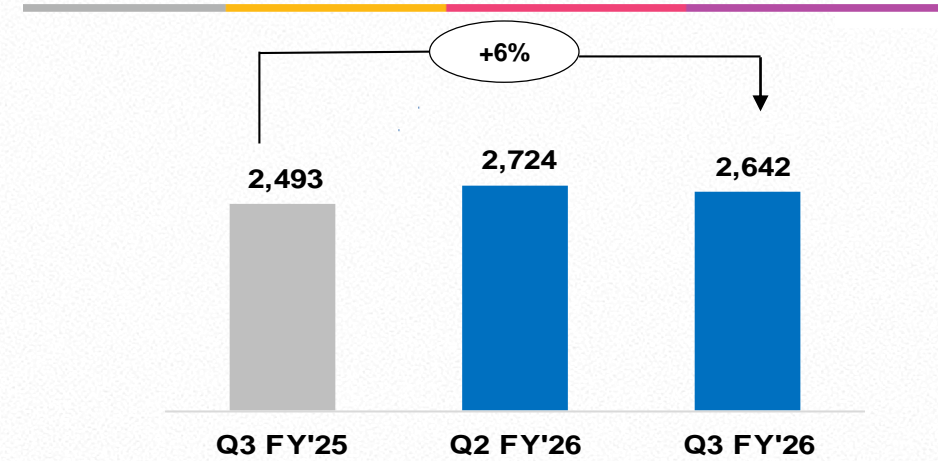
1. ALOS is the average length of stay of patients in a specific period calculated as Census occupied beds days divided by In-patient volume. 2. Out-patient volume refers to the total number of Out-patient visits recorded in a specific period. 3. In-Patient volume refers to the total number of In-patient discharged in a specific period irrespective of admission date.

Key operating metrics : ARPP, ARPOB & Revenue mix

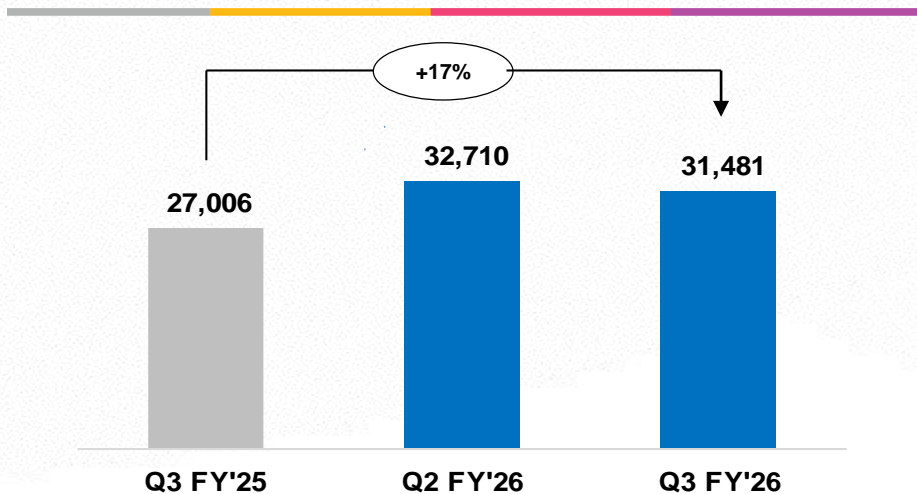
ARPP IP (INR) (1)



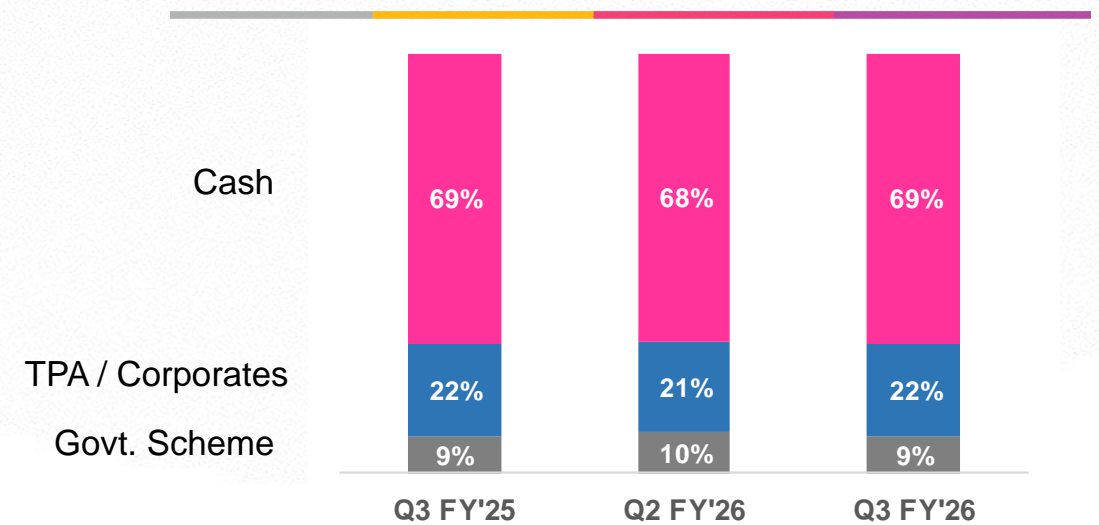
ARPP OP (INR) (2)



Blended ARPOB (INR) (3)

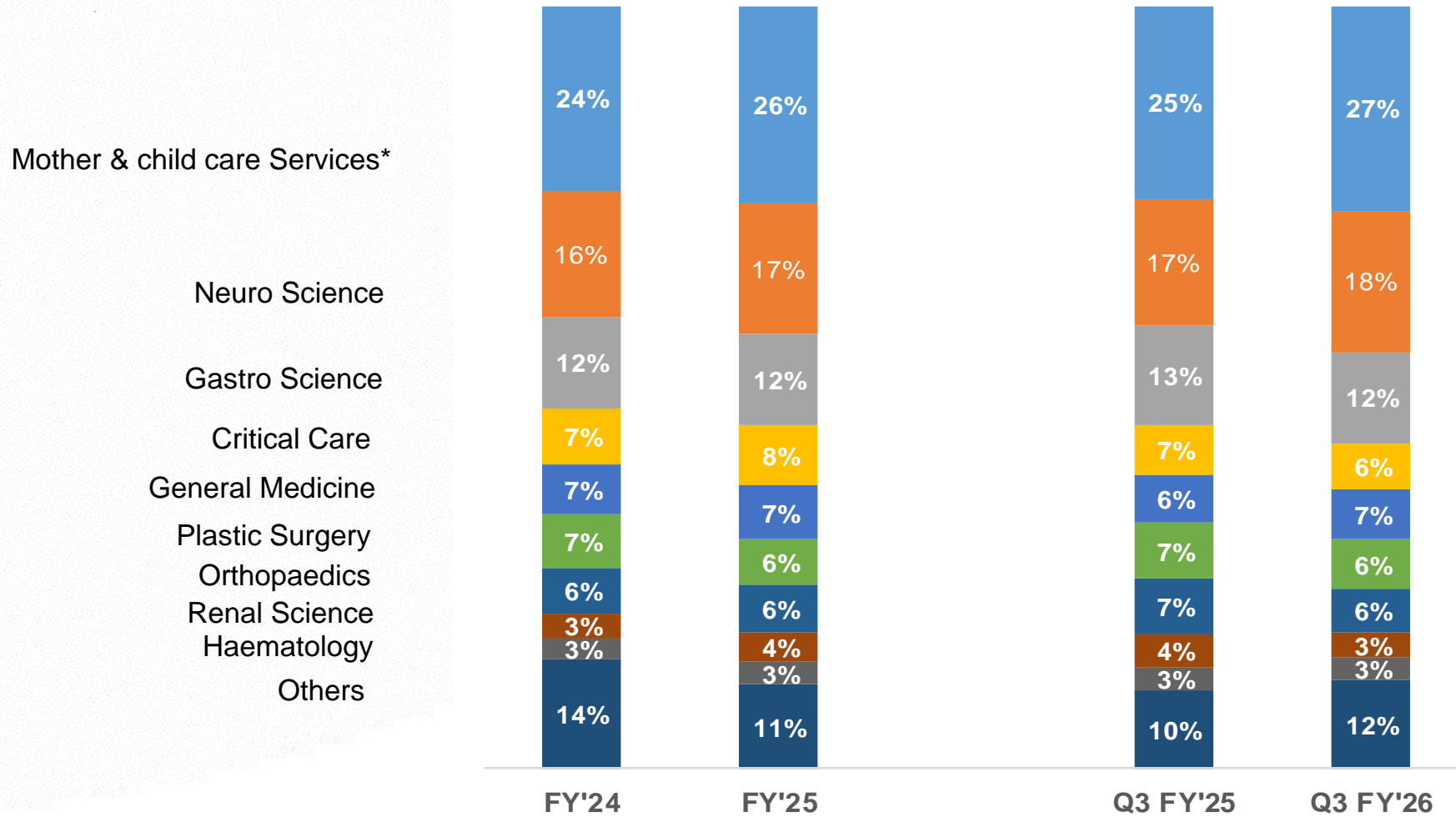


Revenue mix by payor category



Diverse Revenue Mix

Significant contribution from specialities



*Mother & Child care Services include Neonatology, Obstetrics and Gynec and Pediatric services;

Performance Highlights and Commentary

- Total Income has increased by INR 20.6 Cr. (33%) compared to the Q3 previous year;
- This was achieved on the back of strong-performance across of all our specialties with increasing trend seen in volumes and revenue mix;
- Consistent strong performance of 27% on Total Income in Q3 FY'26 in our Mother and Child Care services.
- Total EBITDA earned has increased by INR 8.7 Cr (50%) compared to the Q3 previous year;
- EBITDA as a % of revenue for Q3 FY'26 is 31% as compared to 27% in the Q3 previous year;
- PBT & PAT as a % of revenue for Q3 FY'26 is 22.2% & 16.5% respectively as compared to 16.1% & 12.0% in the Q3 previous year.

Annexure: Profit & Loss Statement

INR Cr	Year ended			Quarter ended			
	FY'24	FY'25	Y-o-Y Growth %	Q3 FY'25	Q2 FY'26	Q3 FY'26	Y-o-Y Growth %
Income							
Revenue from operations	177.2	231.6	30.7%	61.4	74.9	82.1	33.7%
Other Income	3.6	3.1	-13.3%	1.2	1.2	1.1	-7.3%
Total Income	180.7	234.7	29.8%	62.6	76.1	83.2	32.9%
Cost of materials consumed	3.6	9.9	176.3%	2.5	3.6	3.8	50.3%
Purchase of traded goods	20.7	24.5	18.7%	6.4	7.4	7.8	21.7%
Changes in inventory of traded goods	0.2	(0.8)	-556.2%	(0.1)	(0.0)	(0.1)	8.4%
Cost of Goods Sold	24.4	33.7	37.9%	8.8	11.0	11.4	30.1%
Employee benefits expense	38.3	51.9	35.6%	13.6	17.0	17.6	29.5%
Other Expenses	67.1	89.1	32.9%	23.0	26.1	28.3	23.1%
EBITDA	50.9	60.0	17.7%	17.2	22.1	25.9	50.2%
EBITDA Margins %	28.2%	25.6%		27.5%	29.0%	31.1%	
Finance costs	1.2	9.4	709.0%	2.3	2.0	2.1	-11.3%
Depreciation and amortisation expense	9.2	19.0	105.5%	4.8	5.3	5.3	10.1%
PBT	40.6	31.6	-22.1%	10.0	14.7	18.5	83.9%
PBT Margins %	22.4%	13.5%		16.1%	19.4%	22.2%	
Income tax expense	10.2	10.2	0.0%	2.5	3.9	4.7	87.3%
PAT	30.4	21.4	-29.5%	7.5	10.8	13.7	82.7%
PAT Margins %	16.8%	9.1%		12.0%	14.2%	16.5%	

Annexure: Balance Sheet

Equities & Liabilities (INR Cr)	FY'26 (For the period ended 31st Dec'25)	FY'25
Total Equity	195.71	164.33
Share Capital	16.31	16.31
Other Equity	179.40	148.02
Non-Current Liabilities	79.19	83.73
Financial Liabilities		
(i) Borrowings	64.12	72.33
(ii) Lease Liabilities	8.65	5.52
(iii) Other Financial Liabilities	-	-
Deferred Tax Liabilities	2.63	3.28
Other Non-Current Liabilities	0.11	0.10
Provisions	3.68	2.50
Current Liabilities	41.92	37.94
Financial Liabilities		
(i) Borrowings	9.60	9.60
(ii) Lease Liabilities	3.37	2.00
(iii) Trade payables	13.86	14.08
(iv) Other Financial Liabilities	3.86	5.58
Other Current Liabilities	6.12	4.21
Provisions	5.12	2.46
Total Equity & Liabilities	316.82	286.00

Assets (INR Cr)	FY'26 (For the period ended 31st Dec'25)	FY'25
Non-Current Assets	251.16	252.76
Property, Plant and Equipment	234.24	239.69
Right-of-Use-Assets	11.87	7.56
CWIP	-	-
Investment Property	0.40	0.40
Other Intangible assets	0.03	0.04
Financial Assets		
(i) Investments	0.01	0.00
(ii) Loans	-	-
(iii) Other Financial Assets	5.26	2.51
Other Non-Current Assets (Net)	-0.65	2.55
Current Assets	65.66	33.24
Inventories	3.30	3.50
Financial Assets		
(ii) Trade receivables	8.10	5.98
(ii) Cash and cash equivalents	39.80	9.19
(iii) Bank Balances other than above	0.04	0.15
(iv) Loans	0.31	0.26
(v) Other Financial Assets	12.40	12.64
Other Current Assets	1.72	1.52
Total Assets	316.82	286.00

1. Networth at the end of FY'26 Q3 is INR 195.7 Cr

2. Total Borrowings (Term Loan + CC) at the end of FY'26 Q3 is INR 73.7 Cr (which has been incurred for the New facility "Maa Kauvery")

3. Total Cash Balance (including Fixed Deposit) at the end of FY'26 Q3 is INR 49.0 Cr and FY'25 is INR 17.5 Cr

Annexure: Cash Flow Statement

Particluars (INR Cr)	FY'26 (For the period ended 31st Dec'25)	FY'25
Net Profit Before Tax	43.22	31.60
Adjustments for: Non -Cash Items / Other Investment or Financial Items	21.32	27.90
Operating profit before working capital changes	64.54	59.50
Changes in Working Capital	0.91	4.82
Cash generated from Operations	65.45	64.33
Taxes (movement)	(7.30)	(6.74)
Net Cash from Operating Activities	58.15	57.58
Net Cash from Investing Activities	(11.65)	(50.94)
Net Cash from Financing Activities	(15.90)	(2.30)
Net Increase in Cash and Cash Equivalents	30.61	4.34
Cash and Cash equivalents at the beginning of the period	9.19	4.85
Cash and Cash equivalents at the end of the period	39.80	9.19

Annexure: Financial Ratios

Financial Ratios	FY'26 As on 31st Dec'25	FY'25
Networth (INR Cr)	196	164
Return on Capital Employed (%)	24%	17%
Return on Equity (%)	22%	13%
Debt Equity Ratio	0.38	0.50
Net Debt / EBITDA (Times)	0.28	1.07
Current Ratio (Times)	1.6	0.9
DSCR (Times)	4.7	3.2
Interest Coverage Ratio (Times)	10.4	6.4

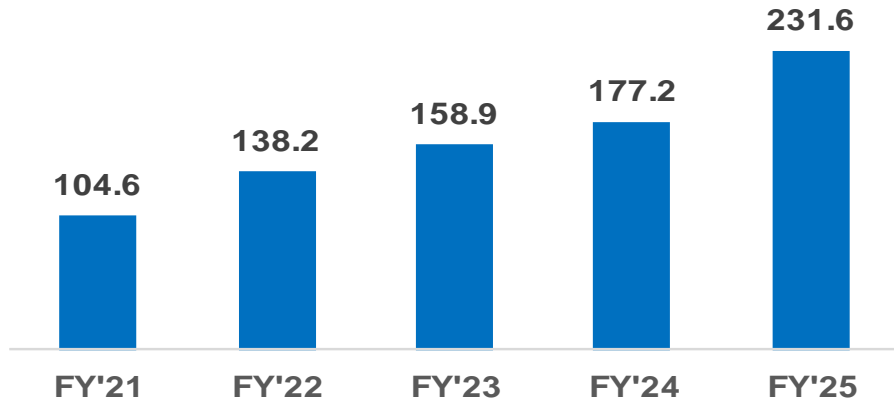
Annexure: Operational Parameters

Key Metrics	Year ended			Quarter ended			
	FY'24	FY'25	Y-o-Y Growth %	Q3 FY'25	Q2 FY'26	Q3 FY'26	Y-o-Y Growth %
Census Beds	205	330	61%	330	330	330	0%
Occupied Beds	193	225	17%	243	241	270	11%
Average Occupied Bed Days	70,638	82,034	16%	22,356	22,172	24,809	11%
Avg Occupancy Rate %	94%	68%		74%	73%	82%	
Blended ARPOB (INR)	25,196	27,589	9%	27,006	32,710	31,481	17%
ALOS (Days)	5.0	5.2	4%	5.0	4.9	4.8	-6%
In-Patient Volumes	14,194	15,906	12%	4,428	4,547	5,217	18%
Out-Patient Volumes	1,24,318	1,55,815	25%	40,312	47,490	53,406	32%
ARPP IP (INR)	1,05,724	1,18,166	12%	1,13,650	1,31,055	1,22,660	8%
ARPP OP (INR)	2,245	2,462	10%	2,493	2,724	2,642	6%

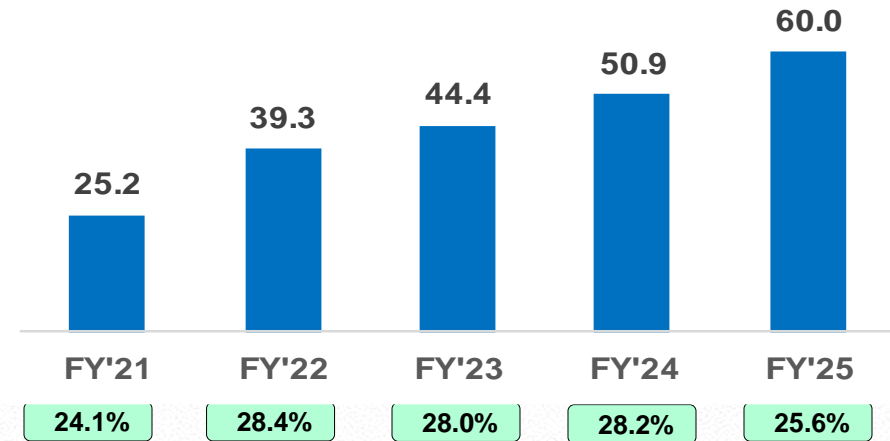
HISTORICAL FINANCIAL PERFORMANCE

Key operating metrics : Revenue & Profitability

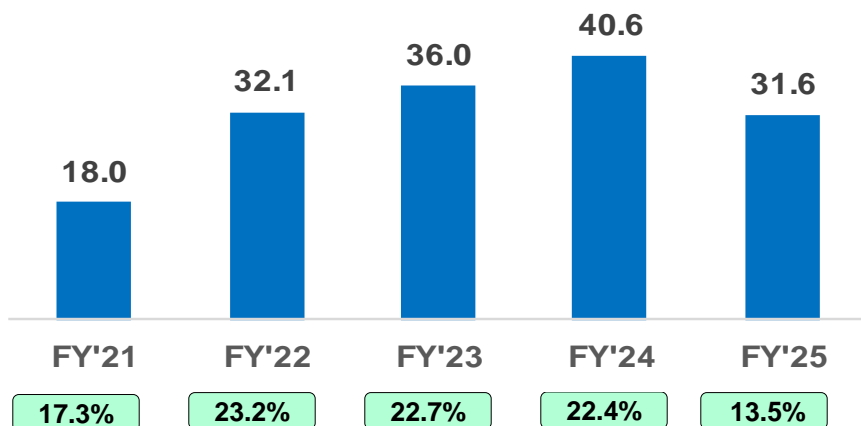
Total Income (INR Cr)



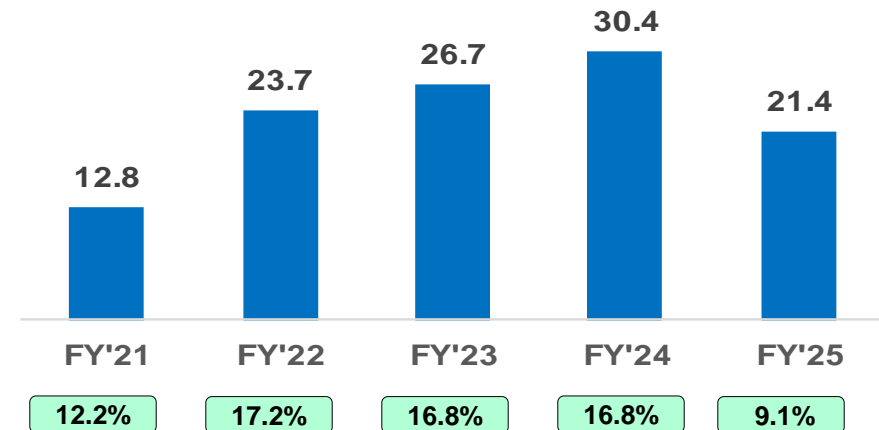
EBITDA (INR Cr & margin %)



Profit before tax (INR Cr & margin %)

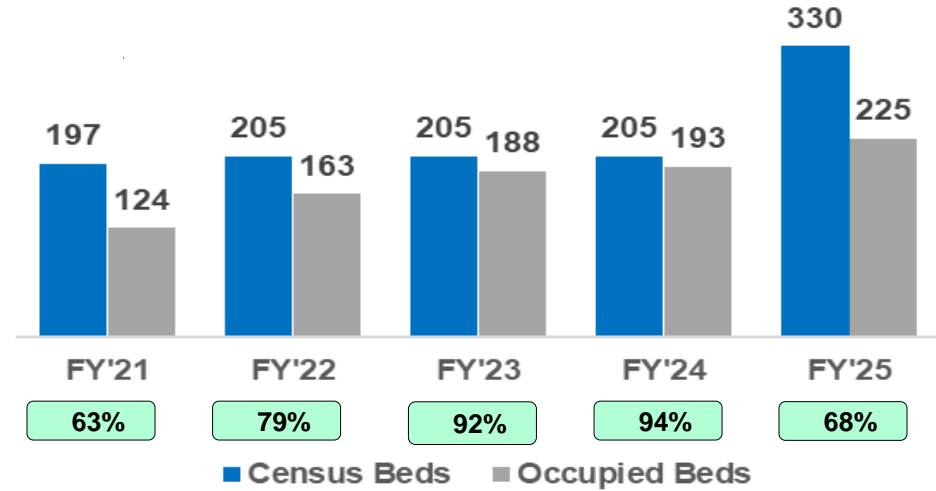


Profit after tax (INR Cr & margin %)

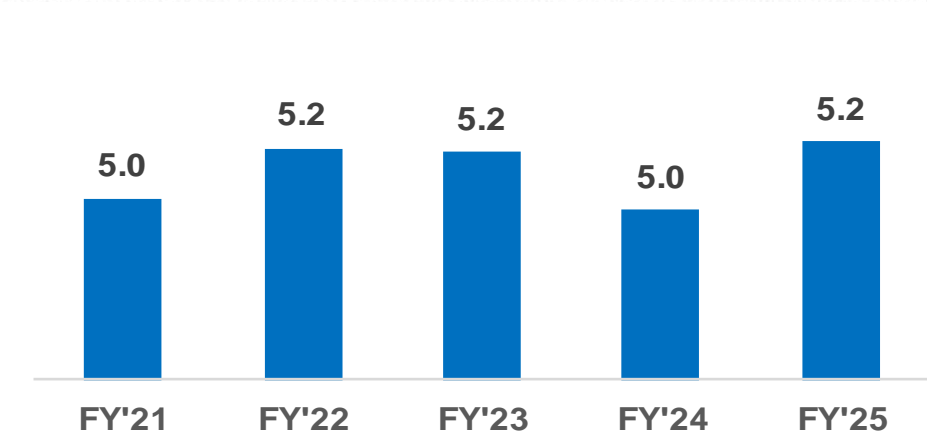


Key operating metrics : Volumes, Occupancies & ALOS

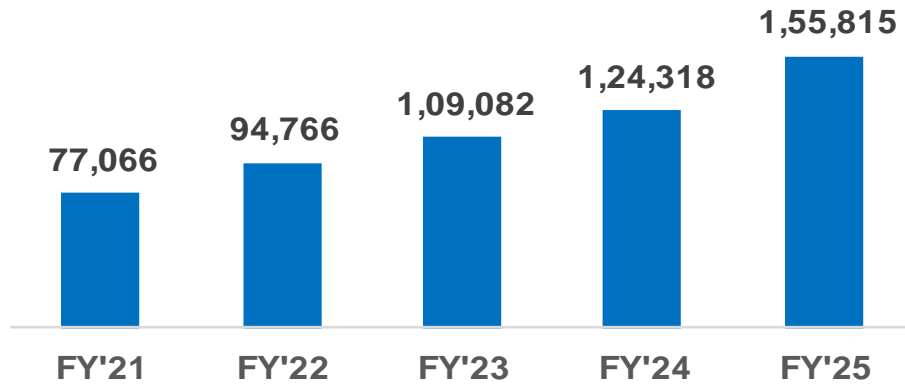
Average census and occupied beds per day



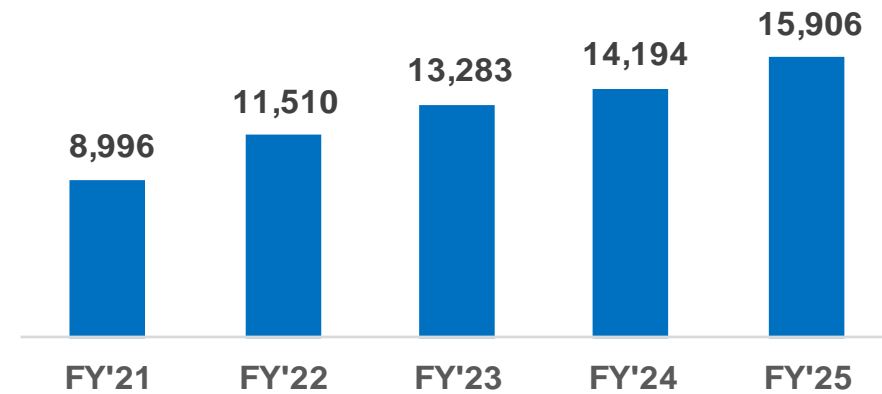
ALOS (days) ⁽¹⁾



OPD volumes ⁽²⁾



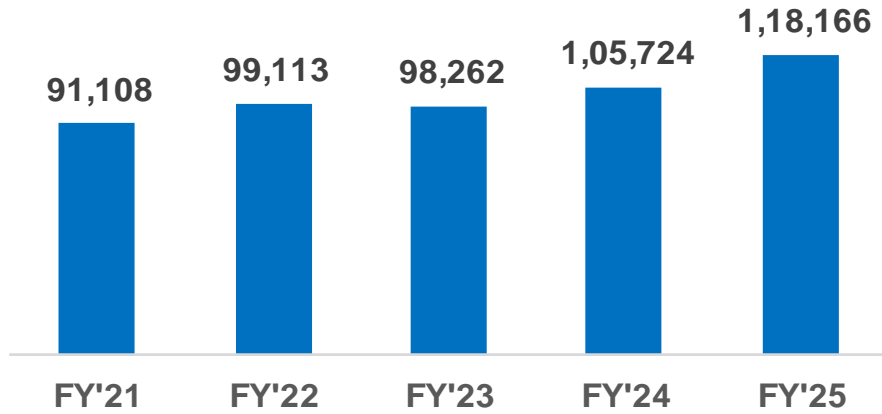
IPD volumes ⁽³⁾



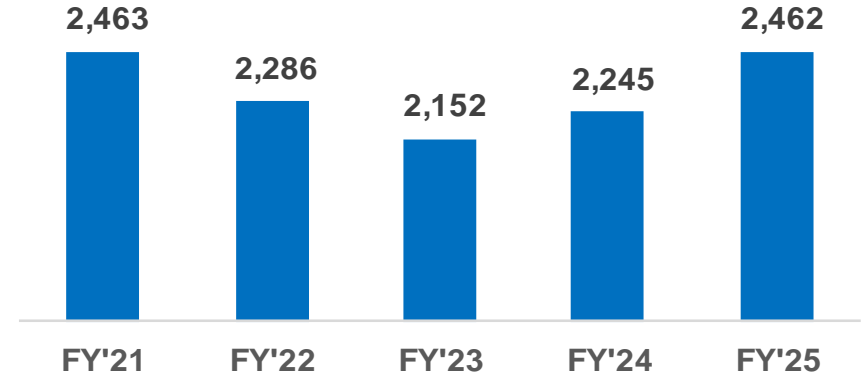
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Key operating metrics : ARPP & ARPOB

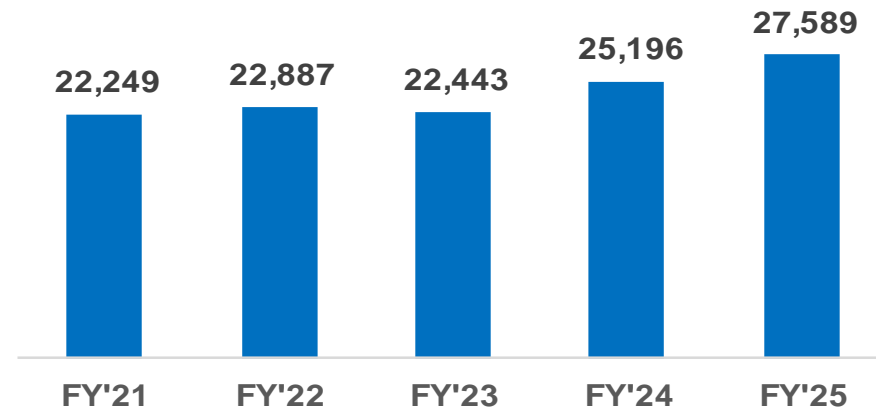
ARPP IP (INR) ⁽¹⁾



ARPP OP (INR) ⁽²⁾

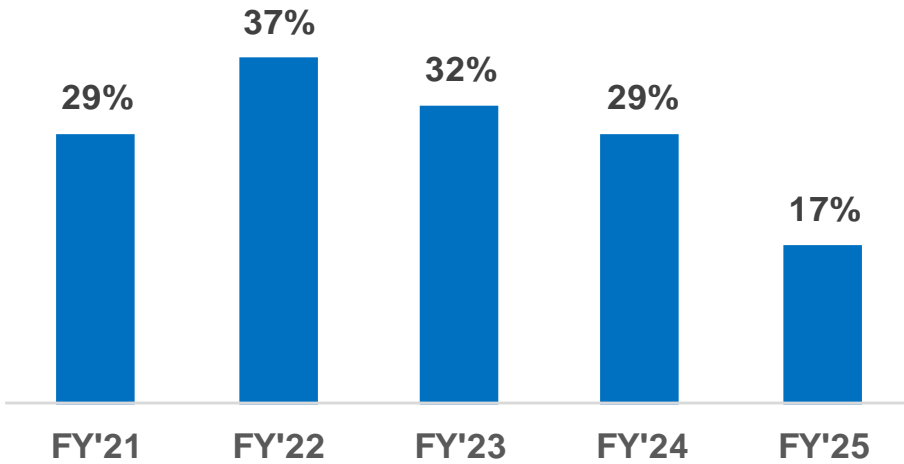


Blended ARPOB (INR) ⁽³⁾

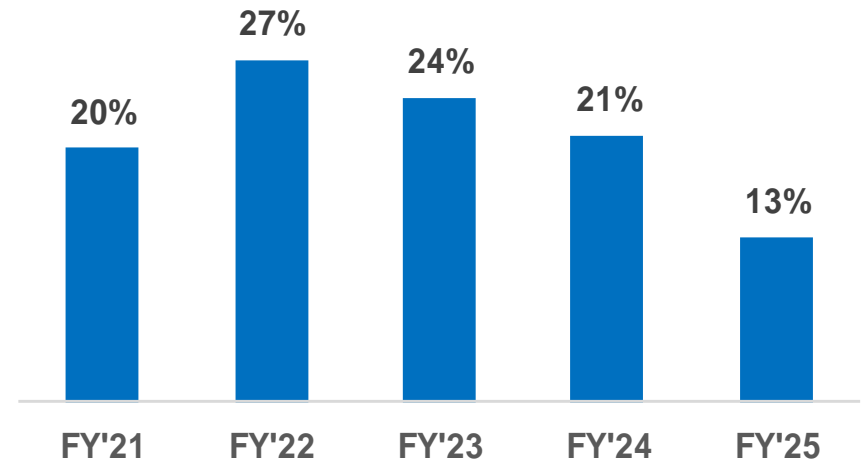


Key operating metrics : ROCE & ROE

ROCE (1)



ROE (2)



Note:

ROCE is calculated by excluding the Loan availed for New facility “Maa Kauvery”, which commenced its operations from January 2024.

Annexures - Historical Profit and Loss Statement

INR Cr	FY'25	FY'24	FY'23	FY'22	FY'21
Income					
Revenue from operations	231.6	177.2	155.8	136.1	102.6
Other income	3.1	3.6	3.1	2.1	1.9
Total income	234.7	180.7	158.9	138.2	104.6
Cost of materials consumed	9.9	3.6	2.9	2.7	2.7
Purchase of traded goods	24.5	20.7	20.4	17.9	13.5
Changes in inventory of traded goods	(0.77)	0.2	(0.31)	(0.02)	0.2
Cost of Goods Sold	33.7	24.4	23.0	20.6	16.3
Employee benefits expense	51.9	38.3	31.2	27.1	21.5
Other Expenses	89.1	67.1	60.3	51.2	41.6
EBITDA	60.0	50.9	44.4	39.3	25.2
EBITDA Margins %	25.6%	28.2%	28.0%	28.4%	24.1%
Finance costs	9.4	1.16	0.8	0.7	1.0
Depreciation and amortisation expense	19.0	9.22	7.6	6.5	6.2
PBT	31.6	40.6	36.0	32.1	18.0
PBT Margins %	13.5%	22.4%	22.7%	23.2%	17.3%
Income tax expense	10.2	10.2	9.3	8.4	5.3
PAT	21.4	30.4	26.7	23.7	12.8
PAT Margins %	9.1%	16.8%	16.8%	17.2%	12.2%

Annexures - Historical Balance Sheet

Equities & Liabilities (INR Cr)	FY'25	FY'24	FY'23	FY'22	FY'21
Total Equity	164.33	143.58	113.50	86.80	63.33
Share Capital	16.31	16.31	16.31	16.31	16.31
Other Equity	148.02	127.27	97.19	70.49	47.02
Non-Current Liabilities	83.73	73.68	45.61	22.45	29.11
Financial Liabilities					
(i) Borrowings	72.33	63.85	39.87	19.61	25.74
(ii) Lease Liabilities	5.52	7.63	4.56	1.54	1.84
(iii) Other Financial Liabilities	0.00	0.00	-	-	0.12
Deferred Tax Liabilities	3.28	0.64	-	0.06	0.58
Other Non-Current Liabilities	0.10	0.08	0.08	0.11	-
Provisions	2.50	1.49	1.10	1.14	0.84
Current Liabilities	37.94	46.45	22.54	19.51	12.55
Financial Liabilities					
(i) Borrowings	9.60	8.55	4.63	7.27	-
(ii) Lease Liabilities	2.00	1.79	0.88	0.36	0.26
(iii) Trade payables	14.08	7.56	6.41	5.41	5.21
(iv) Other Financial Liabilities	5.58	23.80	4.57	2.09	3.18
Other Current Liabilities	4.21	2.93	3.16	2.29	2.31
Provisions	2.46	1.82	2.89	2.08	1.60
Total Equity & Liabilities	286.00	263.72	181.65	128.76	104.99

Assets (INR Cr)	FY'25	FY'24	FY'23	FY'22	FY'21
Non-Current Assets	252.76	230.20	129.80	86.29	78.86
Property, Plant and Equipment	239.69	195.55	78.36	72.53	71.16
Right-of-Use-Assets	7.56	9.65	5.13	1.68	1.97
CWIP	0.00	0.64	34.04	5.64	1.61
Investment Property	0.40	0.40	0.40	0.40	0.40
Other Intangible assets	0.04	0.06	0.39	0.80	0.50
Financial Assets					
(i) Investments	0.00	0.00	0.00	0.00	0.00
(ii) Loans	0.00	0.00	-	-	0.74
(iii) Other Financial Assets	2.51	4.26	1.77	1.08	0.02
Other Non-Current Assets (Net)	2.55	19.62	9.71	4.14	2.45
Current Assets	33.24	33.52	51.86	42.48	26.13
Inventories	3.50	2.05	2.27	1.87	1.75
Financial Assets					
(i) Trade receivables	5.98	4.38	4.37	3.54	2.55
(ii) Cash and cash equivalents	9.19	4.85	1.84	1.67	2.13
(iii) Bank Balances other than above	0.15	17.83	36.95	31.49	15.57
(iv) Loans	0.26	0.16	0.18	0.13	0.12
(v) Other Financial Assets	12.64	3.00	4.41	2.63	2.87
Other Current Assets	1.52	1.25	1.83	1.15	1.13
Total Assets	286.00	263.72	181.65	128.76	104.99

Annexures - Historical Cash Flow Statement

Particluars (INR Cr)	FY'25	FY'24	FY'23	FY'22	FY'21
Net Profit After Tax	21.4	30.4	26.7	23.7	12.8
Adjustments for: Non -Cash Items / Other Investment or Financial Items	38.1	18.6	16.6	14.8	12.1
Operating profit before working capital changes	59.5	49.0	43.2	38.5	24.9
Changes in Working Capital	4.8	(0.4)	(1.7)	(0.2)	3.3
Cash generated from Operations	64.4	48.5	41.5	38.3	28.2
Direct taxes paid (net of fund)	(6.7)	(10.1)	(9.2)	(9.2)	(2.6)
Net Cash from Operating Activities	57.6	38.4	32.3	29.1	25.6
Net Cash from Investing Activities	(50.9)	(55.9)	(48.0)	(28.5)	(42.6)
Net Cash from Financing Activities	(2.3)	20.5	15.8	(1.1)	18.0
Net Increase in Cash and Cash Equivalents	4.4	2.9	0.2	(0.5)	1.0
Cash and Cash equivalents at the beginning of the period	4.8	1.8	1.7	2.1	1.1
Cash and Cash equivalents at the end of the period	9.1	4.8	1.8	1.7	2.1

Annexure: Historical Operational Parameters

Key Metrics	FY'25	FY'24	FY'23	FY'22	FY'21
Census Beds	330	205	205	205	197
Occupied Beds	225	193	188	163	124
Average Occupied Bed Days	82,034	70,638	68,650	59,313	45,260
Avg Occupancy Rate %	68%	94%	92%	79%	63%
Blended ARPOB (INR)	27,589	25,196	22,443	22,887	22,249
ALOS (Days)	5.2	5.0	5.2	5.2	5.0
In-Patient Volumes	15,906	14,194	13,283	11,510	8,996
Out-Patient Volumes	1,55,815	1,24,318	1,09,082	94,766	77,066
ARPP IP (INR)	1,18,166	1,05,724	98,262	99,113	91,108
ARPP OP (INR)	2,462	2,245	2,152	2,286	2,463

THANK YOU