



# Savita Oil Technologies Ltd.

Investor Presentation – May 2026



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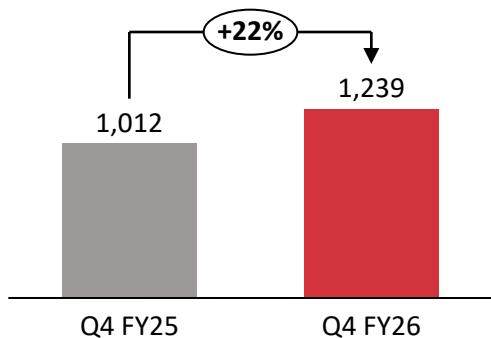
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# Q4 & FY26 Financial Highlights

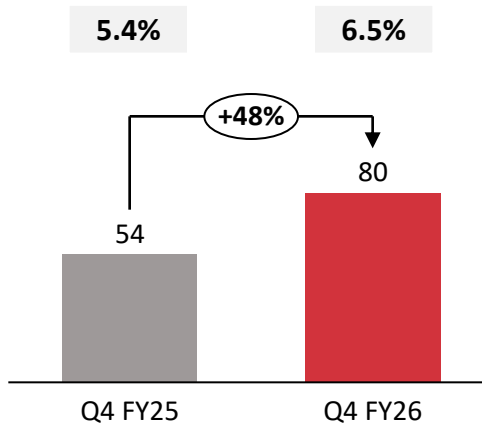


# Highest Ever Quarterly & Yearly Volumes & Revenues

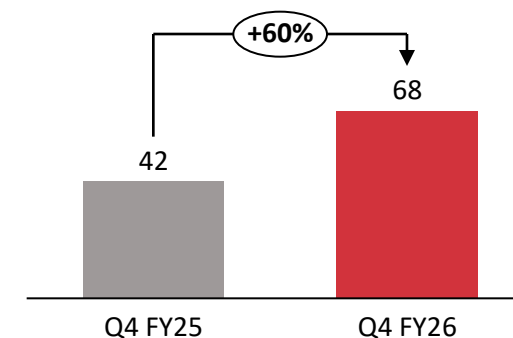
Revenue\* (Rs. Cr)



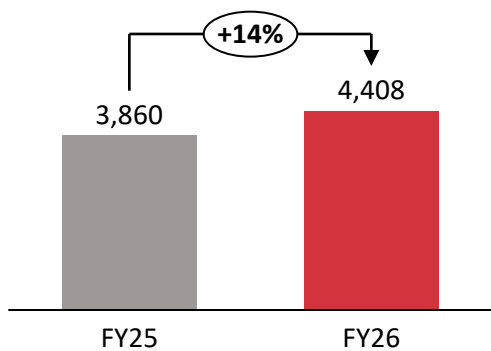
EBITDA (Rs. Cr)



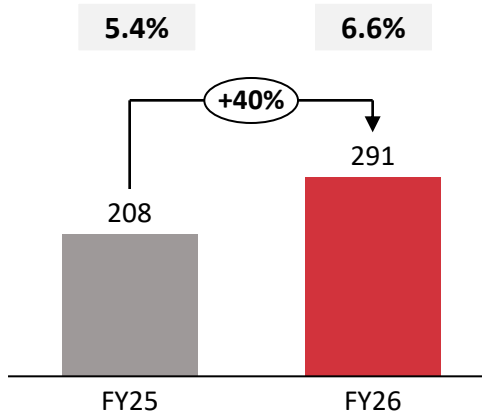
PBT (Rs. Cr)



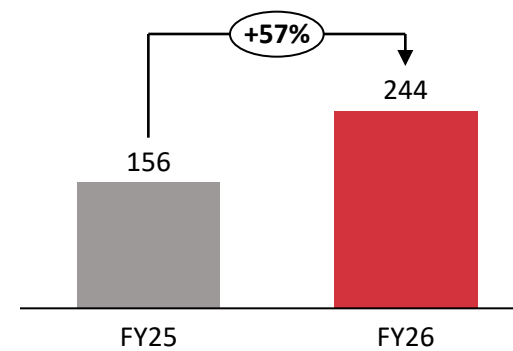
Revenue\* (Rs. Cr)



EBITDA (Rs. Cr)



PBT (Rs. Cr)



# Q4 & FY26 Performance Highlights

*“We are pleased to report a record performance for both the quarter and for the full year, with total income growing 22% YoY in Q4FY26 and 14% for FY26, alongside strong profitability with PBT increasing 60% for the quarter and 57% annually. The Q4 performance was underpinned by robust double-digit volume growth across all divisions. With robust demand, the Company continues to operate at optimal levels with improved efficiencies across operations, and we would like to thank all our employees for their grit, commitment and contribution to this strong performance.*

*Savsol Ester5 range of automotive lubricants has seen strong market acceptance and is scaling rapidly. Looking ahead, we remain focused on strengthening our brand, expanding B2C reach, and aim for double-digit growth across domestic and international markets. We are also actively building new growth engines with a range of new offerings which can bring long term sustainable growth. With rapidly growing Power & Industrial Infrastructure in India, we see a significant opportunity for our ester-based and other advanced products, positioning us well to capitalise on the India Growth Story.”*

**Mr. Gautam N. Mehra**  
**Chairman and Managing Director**

## Key Highlights

- Highest Ever Quarterly & Yearly Volumes & Revenue.
- Total Income in FY26 grew by ~14% on YoY basis. Overall volume for FY26 rose by 17% on YoY basis surpassing the 5 lac KL (5,00,000 KL) mark for the first time, marking an all-time high sales volume.
- On annual basis, Transformer Oil, White Oil, and Exports all posted double-digit growth, while Lubricants delivered high single-digit growth. In Q4FY26, double digit volume growth was recorded across all divisions.
- The Savsol Ester5 automotive lubricant range continues to accelerate with sales growth 5X of the Industry growth in FY26, reinforcing the strategy to premiumise the portfolio through advanced technology.
- Continuous focus on strengthening brand recall, expanding distribution in B2C segments and aiming for healthy double-digit growth in India and International markets for the existing business.
- Focus remains on new business around the central themes of energy transition and developing newer ester and advanced fluids across verticals like Cooling and Renewable Energies.
- The Board has recommended a final dividend of Rs. 5/- per equity share of face value of Rs. 2/- each.

# Consolidated Profit & Loss Statement

Profit and Loss (in Rs. Crs)	Q4 FY26	Q4 FY25	YoY	Q3 FY26	QoQ	FY26	FY25	YoY
Revenue from Operations	1,224.0	1,005.6		1,073.6		4,362.6	3,813.7	
Other Income	15.4	6.1		19.6		45.1	46.0	
<b>Total Income</b>	<b>1,239.4</b>	<b>1,011.7</b>	<b>22.5%</b>	<b>1,093.2</b>	<b>13.4%</b>	<b>4,407.7</b>	<b>3,859.7</b>	<b>14.2%</b>
Cost of Goods Sold	981.8	825.1		896.7		3,569.3	3,178.8	
Employee Cost	26.2	23.5		29.0		108.6	95.0	
Other Expenses	151.0	108.7		107.5		439.2	378.1	
<b>EBITDA</b>	<b>80.4</b>	<b>54.4</b>	<b>48.0%</b>	<b>60.0</b>	<b>34.0%</b>	<b>290.6</b>	<b>207.8</b>	<b>39.8%</b>
<b>EBITDA Margin (%)</b>	<b>6.5%</b>	<b>5.4%</b>		<b>5.5%</b>		<b>6.6%</b>	<b>5.4%</b>	
Depreciation	7.7	6.3		6.5		26.7	24.2	
<b>EBIT</b>	<b>72.7</b>	<b>48.1</b>		<b>53.5</b>		<b>263.9</b>	<b>183.6</b>	
Finance Cost	4.7	5.7		4.9		19.5	27.9	
Exceptional Item Gain / (Loss)	0.0	0.0		0.0		0.0	0.0	
<b>Profit before Tax</b>	<b>68.0</b>	<b>42.4</b>	<b>60.4%</b>	<b>48.6</b>	<b>40.0%</b>	<b>244.4</b>	<b>155.7</b>	<b>56.9%</b>
Tax	20.7	13.2		10.6		62.6	42.5	
<b>Profit After Tax</b>	<b>47.3</b>	<b>29.2</b>	<b>62.0%</b>	<b>38.0</b>	<b>24.5%</b>	<b>181.8</b>	<b>113.2</b>	<b>60.6%</b>
<b>Profit After Tax Margin (%)</b>	<b>3.8%</b>	<b>2.9%</b>		<b>3.5%</b>		<b>4.1%</b>	<b>2.9%</b>	
EPS (in Rs)	6.91	4.26		5.53		26.52	16.45	

# Consolidated Balance Sheet

Assets (in Rs. Crs)	Mar-26	Mar-25
<b>1. Non - Current Assets</b>	<b>501.2</b>	<b>463.3</b>
a. Property Plant & Equipments	257.8	256.0
b. CWIP	24.4	19.3
c. Investment Property	6.7	7.1
d. Intangible assets	0.8	0.9
<b>e. Financial Assets</b>		
(i) Investments	205.5	175.7
(ii) Loans	0.2	0.3
(iii) Other Financial Assets	1.8	0.6
f. Other Non - Current Assets	4.0	3.4
<b>Current Assets</b>	<b>2,211.3</b>	<b>1,895.9</b>
a. Inventories	884.3	796.8
<b>b. Financial Assets</b>		
(i) Investments	168.0	160.3
(ii) Trade receivables	914.4	777.8
(iii) Cash and cash equivalents	130.7	69.7
(iv) Bank balances other than cash and cash equivalents	4.2	4.2
(v) Loans	0.4	0.4
(vi) Others	4.2	4.4
c. Current Tax Assets (Net)	2.9	4.9
d. Other Current Assets	102.2	77.4
e. Assets classified as held for sale	0.0	0.0
<b>Total Assets</b>	<b>2,712.5</b>	<b>2,359.2</b>

Equity & Liabilities (in Rs. Crs)	Mar-26	Mar-25
<b>Total Equity</b>	<b>1,814.9</b>	<b>1,661.4</b>
Share Capital	13.7	13.7
Other Equity	1,801.2	1,647.7
Non Controlling Interest	0.0	0.0
<b>Non-Current Liabilities</b>	<b>25.1</b>	<b>20.8</b>
<b>a. Financial Liabilities</b>		
(i) Borrowings	0.0	0.0
(ii) Lease Liabilities	1.0	0.0
(iii) Other Financial Liabilities	0.4	0.4
b. Provisions	6.8	7.6
c. Deferred Tax Liabilities	16.8	12.7
d. Other Non Current Liabilities	0.1	0.1
<b>Current Liabilities</b>	<b>872.5</b>	<b>677.0</b>
<b>Financial Liabilities</b>		
(i) Borrowings	0.0	0.0
(ii) Trade Payables	770.2	605.1
(iii) Lease	0.8	0.0
(iv) Other Financial Liabilities	10.5	15.3
b. Other Current Liabilities	74.1	47.7
c. Current tax liabilities (net)	9.0	3.8
d. Provisions	7.9	5.1
<b>Total Equity &amp; Liabilities</b>	<b>2,712.5</b>	<b>2,359.2</b>

- NIL Borrowings
- Cash, Cash Equivalents and Investments stood near ~Rs. 508 crores as on 31<sup>st</sup> March 2026

# Consolidated Cash Flow Statement

Particulars (Rs. Crs)	Mar-26	Mar-25
<b>Net Profit Before Tax</b>	<b>244.4</b>	<b>155.7</b>
Adjustments for: Non -Cash Items / Other Investment or Financial Items	22.1	15.3
<b>Operating profit before working capital changes</b>	<b>266.5</b>	<b>171.0</b>
Changes in working capital	-77.8	-100.3
<b>Cash generated from Operations</b>	<b>188.7</b>	<b>70.7</b>
Direct taxes paid (net of refund)	-51.7	-8.1
<b>Net Cash from Operating Activities</b>	<b>137.0</b>	<b>62.6</b>
<b>Net Cash from Investing Activities</b>	<b>-30.6</b>	<b>-62.2</b>
<b>Net Cash from Financing Activities</b>	<b>-47.2</b>	<b>-102.6</b>
<b>Net Decrease in Cash and Cash equivalents</b>	<b>59.2</b>	<b>-102.2</b>
Net Foreign exchange difference on translation of foreign operations	1.8	-1.0
Add: Cash & Cash equivalents at the beginning of the period	69.7	172.9
<b>Cash &amp; Cash equivalents at the end of the period</b>	<b>130.7</b>	<b>69.7</b>

# Company Overview



# SAVITA: A Leading Manufacturer of Petroleum Specialty Products...

## Leading Manufacturer

in India across the product portfolio

Legacy of 60+ years

4

State of the Art, ISO Certified Manufacturing Plants

NABL Certified R&D Laboratory

## Product Portfolio

Petroleum Specialty Oils

73% of Sales

Transformer Oils

White & Mineral Oils

Formulated Specialty Products

Lubricating Oils

26% of Sales

Automotive Oils

Industrial Oils

Rest 1% of Sales are contributed by others

Wide Reach

75+ countries

41 Stock points

400 Distributors

1,500 Franchisee Dealers

Robust Financials

FY26 (Rs. Cr, unless mentioned otherwise)

4,408 Revenues

291 (6.6%) EBITDA

182 (4.1%) PAT

Rs. 4,555 EBITDA per KL/MT

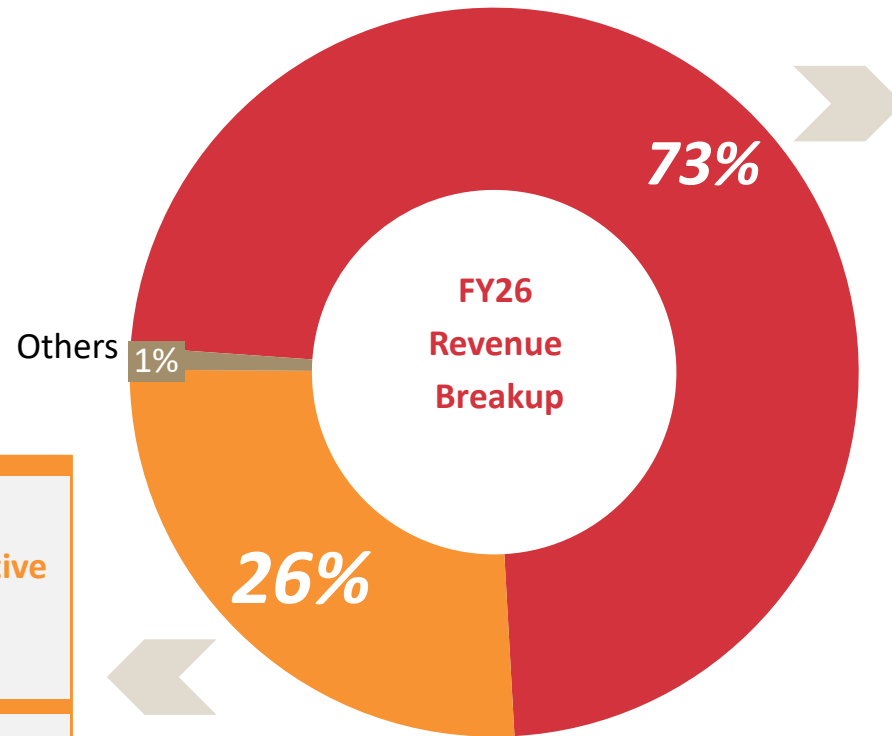
Rs. 5 Dividend per share

Uninterrupted record of dividend distribution since listing in 1994

Focus on Sustainability

53 MW Installed renewable capacity

... with well insulated product portfolio catering to multiple industries









<ul style="list-style-type: none"> <li>› Passenger Car Motor Oils</li> <li>› Heavy Duty Diesel Engine Oils</li> <li>› Motorcycle Engine Oils</li> <li>› Other Specialty Products</li> </ul>	<b>Automotive Oils</b>
<ul style="list-style-type: none"> <li>› Hydraulic Oils</li> <li>› Quenching Oils</li> <li>› Metal Working Fluids</li> <li>› Thermic &amp; Heat Exchange Oils</li> <li>› Refrigeration Compressor Oils</li> </ul>	<b>Industrial Oils</b>
<b>Lubricating Oils</b>	

<b>Petroleum Specialty Oils</b>	
<b>Transformer Oils</b>	<ul style="list-style-type: none"> <li>› Power &amp; Distribution Transformers</li> <li>› Switch Gears &amp; Circuit Brakers</li> </ul>
<b>White &amp; Mineral Oils</b>	<ul style="list-style-type: none"> <li>› Cosmetics</li> <li>› Personal Care</li> <li>› Plastics</li> <li>› Pharmaceutical</li> <li>› Agriculture</li> <li>› Food Lubricants</li> <li>› Packaging</li> <li>› Paper</li> </ul>
<b>Formulated Specialty Products</b>	<ul style="list-style-type: none"> <li>› Optic Fibre Cables</li> <li>› Textile &amp; Leather</li> <li>› Auto Components</li> <li>› Polymers</li> <li>› Refrigeration Compressors</li> <li>› Construction Compounds</li> </ul>

On Consolidated Basis

# Legacy of 60+ years

<p><b>1961</b></p> <p>Incorporation by Late Mr. Nandkishore Mehra. Set up 1st manufacturing unit at Sakinaka, Mumbai to manufacture liquid paraffin as an import substitute</p>	<p><b>1976</b></p> <p>Set up first-of-its-kind R&amp;D Centre in the private sector oil industry.</p>	<p><b>1994</b></p> <p>Public issue and listing of SAVITA on the BSE and NSE</p> <p>Associated with Idemitsu Kosan for Branded Lubricants</p>	<p><b>2007</b></p> <p>Launched SAVSOL, SAVITA'S own brand of lubricating oils</p> 	<p><b>2015</b></p> <p>Launched <i>bioTransol</i></p> 	<p><b>2020</b></p> <p>Launched SAVSOL Bio Boost, one of India's most biodegradable engine oils</p>	<p><b>2023</b></p> <p>Completion Synthetic Ester Plant</p> 
<p><b>1969</b></p> <p>Established manufacturing unit at Turbhe on the outskirts of Mumbai for the manufacture of petroleum specialties</p>	<p><b>1989</b></p> <p>Set up another manufacturing plant at Mahad in Maharashtra</p>	<p><b>1998</b></p> <p>Expanded manufacturing of petroleum specialties by setting up 4<sup>th</sup> manufacturing unit at Kharadpada, Silvassa</p>	<p><b>2013</b></p> <p>Set-up a fully automated, state-of-the-art manufacturing unit at Silli, Silvassa for the manufacture of entire range of petroleum specialty oils</p>	<p><b>2018</b></p> <p>Re-launched SAVSOL in a new green avtaar</p> 	<p><b>2021</b></p> 	<p><b>2024</b></p> <p>Launch of SavsolEster5 Range</p> 

# Product Portfolio



# 1. Transformer Oils

Only global manufacturer of mineral, natural and synthetic ester-based transformer oils



- › These oils are used as an insulating and cooling medium in distribution transformers, power transformers and instrumentation transformers
- › Offer a full range of Transformer Oils under “TRANSOL” brand
- › Products delivered and tailor made to meet specifications for domestic and global customers

## End User Industries

- › Transformer Manufacturers
- › Electricity Boards
- › Power Plant Operators

## Key Customers



**Crompton**



**TATA POWER**

**TOSHIBA**

## Key Growth Drivers

- › Rising Investments over the next decade in transmission segment to support higher generation capacity and rural electrification
- › Rising demand for modernization of aging grid infrastructure coupled with large scale capacity addition will boost the market

## 2. White & Mineral Oils

### Amongst Top 2 Suppliers of White & Minerals Oils in India

- › Offer wide range of highly refined specialty mineral oil based products under the “TECHNOL” and “SAVONOL” brand
- › Also manufacture petroleum jellies like Ultima White, Snow White, Yellow Petroleum Jelly and other specific industrial grade petrolatum's under the brand “Savogel”
- › Key properties of this fluids are good lubricity, smoothness, softness and resistance to moisture in the formulations

#### End User Industries

- › Personal Care
- › Pharmaceutical
- › Plastics
- › Elastomers
- › Rubber Compound

#### Key Customers



Johnson & Johnson



#### Key Growth Drivers

- › The Indian personal care industry is witnessing a boom due to changing perceptions, growing awareness, and the rise of direct-to-consumer (D2C) companies making waves in the online retail space
- › Growing demand of cosmetic and pharma products from urban & rural India

# 3. Formulated & Specialty Products



## Leading supplier of Formulated & Specialty Products in India

- › Specialized waxes and emulsions including paraffin wax emulsions, microcrystalline wax, Polyethylene wax, oxidized PE wax and a range of wax emulsions. Wax Emulsion protect coating and ink surfaces for diverse applications
- › Cable filling and flooding compounds for copper cables as well as Optic Fiber Cables under “Savofil”, “Savoflod” and “Vitagel” brand names. This compound helps moisture tolerance, softness and stability at an extreme temperature



### End User Industries

- › Optic Fibre Cables
- › Textile & Leather
- › Auto components
- › Polymers
- › Refrigeration Compressors
- › Construction Compounds

### Key Customers



### Key Growth Drivers

- › The 5G Telecom spectrum auction held in 2022 and subsequent rollout of the network is expected to generate healthy demand for this product
- › Growing demand from end user market
- › Government Linked PLI Scheme

# 4. Automotive Oils – B2C Segment (1/2)

Apart from a sizable B2B business, we market our popular SAVSOL range of lubricants, greases and coolants to retail customers



- › The lubricant brand SAVSOL manufactures and markets high performance lubricants, fluids, coolants & greases and is amongst the fastest growing lubricant brand of India
- › It has a comprehensive range of automotive lubricants meeting the growing demand for sustainable products in various categories, i.e., Passenger Car Oils, Motorcycle Oils, Commercial Vehicle Oils, and Other Specialty Products
- › SAVSOL portfolio has products which successfully meets the latest & stringent BS VI emission norms for automobiles



Presenting a wide range of diesel engine oils to bring out the best from your trucks.

Savita Oil Technologies Ltd. 1007, Sector 8, Gurgaon, Haryana, India. Contact: 0124-2311111



Presenting a wide range of diesel engine oils to bring out the best from your tractors.

Savita Oil Technologies Ltd. 1007, Sector 8, Gurgaon, Haryana, India. Contact: 0124-2311111



# 4. Automotive Oils – B2B Segment (2/2)



## Leading supplier of Automotive Oils in India

- › Savita Oil Technologies known for its high quality lubricant manufacturing with state-of-the-art plants and technology centre has been amongst preferred supplier to automotive OEMs for a wide range of lubricant applications
- › Trusted partner for leading automotive OEMs. Some of our OEM associations are existing for over two decades
- › A fully equipped technical and quality control lab ensures high quality standards



### End User Industries

- › Two Wheelers
- › Four Wheelers
- › Commercial Vehicles
- › Farm Equipment

### Key Customers

	<i>Partnership for last</i>
	<i>25+ Years</i>
	<i>22+ Years</i>
	<i>11+ Years</i>
	<i>3+ Years</i>

### Key Growth Drivers

- › Low vehicle density - all global players focused on India story
- › Increase in per capita income and improved infrastructure leading to rise in vehicle ownership
- › Expansion of OEM franchise workshop network

# 5. Industrials Oils



## Leading supplier of Industrial Oils in India

- › Savita Oil Technologies has been a trusted partner to Industrial OEMs for a wide range of lubricant application needs.
- › It has an elaborate product portfolio under Brand “SAVSOL” catering to various Industrial applications and provides excellent lubrication, performance and protection to different types of Machines and Industrial Equipment
- › The exhaustive portfolio includes wide range of Hydraulic Oils, Turbine Oils, Thermic Fluids, Heavy Duty Industrial Gear Oils, Transmission Oils, Greases, Heat Treatment (Quenching Oils), Metal Working Oils and other Specialty Oils



### End User Industries

- › Industrial Machines & Equipment

### Key Customers



*Partnership for last*

**TATA HITACHI**

*25+ Years*



*7+ Years*



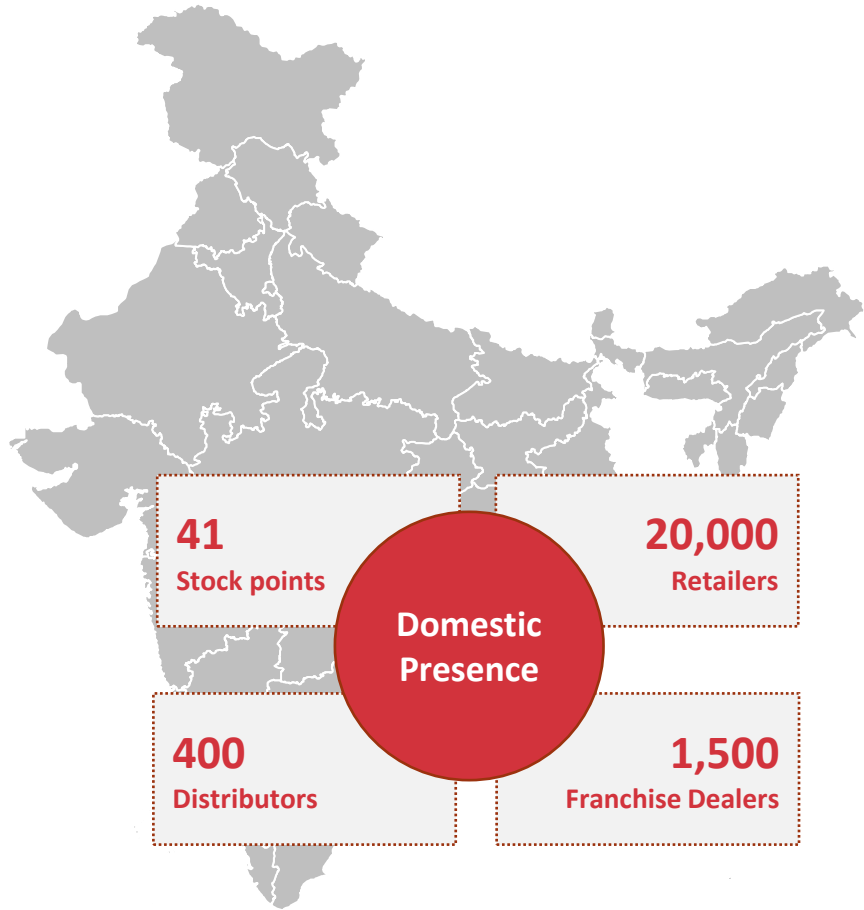
*1+ Years*

### Key Growth Drivers

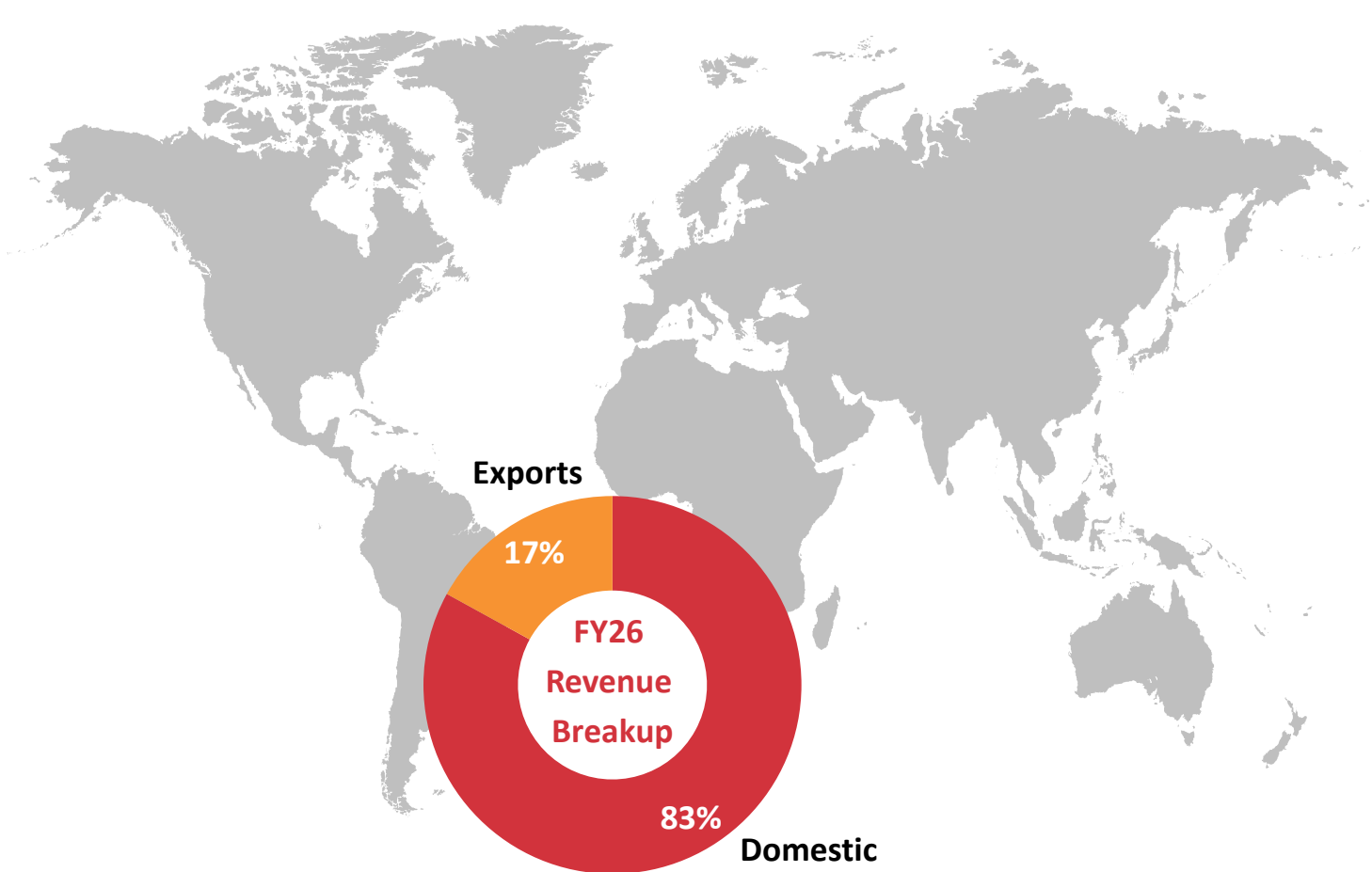
- › Maintenance of existing and new industrial machines & equipment
- › Make in India – Increased manufacturing activity
- › Enhanced infrastructure development

# Wide Distribution Reach

## Extensive network of distributors & dealers PAN India



## Global clientele across 75+ Countries

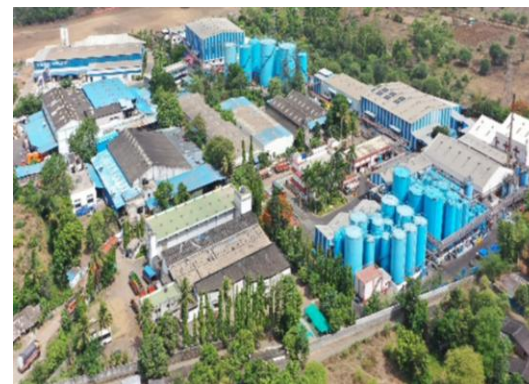


Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

# State of the Art, ISO Certified Plants

Our facilities meet the growing demand for sustainable products and services.

The multipurpose facilities help in delivering **Competitively Priced Products** with **Highest Quality Standards**



	Unit I –Navi Mumbai	Unit II –Mahad, Maharashtra	Unit III –Kharadpada, Silvassa	Unit IV –Silli, Silvassa
<b>Setup</b>	› 1969	› 1989	› 1998	› 2013
<b>Major Products</b>	› Transformer Oils › White Oils	› Formulated & Specialty Products › Optic Fibre Compounds › Compressor Oils and Chain Lubricants	› Lubricating Oils › Specialty Oil Products	› Transformer Oils › White Oils
<b>Zero Liquid Discharge</b>	✓	Discharge treated through common ETP	✓	✓

# Well Positioned to Capture Growth

## Optimum Business Mix

Well positioned across product portfolio - Transformer, Industrial, Auto and Non Auto Segments

## Innovative Products

Launching new product innovations across different categories e.g. Synthetic Esters

## Distribution

Accelerate expansion of Industrial distribution network is a key pillar for Savsol Growth Strategy

## Capacity Expansion

Continued investments in increasing capacity to compete effectively with a comprehensive, balanced product portfolio

## Premium & Mid-Premium Offerings

Continued focus to increase share in Mid-Tier and Top-Tier product categories

## Branding

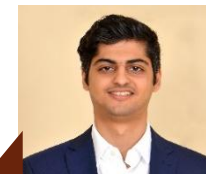
Striving to become a sustainable, trustworthy brand. Poised to grow faster than category growth

# Board of Directors



**Gautam Mehra, Chairman & Managing Director**

- › Three decades of Experience
- › B.E. (Chem), M.B.A. from University of California (Berkeley)
- › Under his leadership and guidance, the Company has successfully led the core business of Petroleum Specialties to new heights year after year



**Siddharth Mehra, Whole Time Director**

- › More than 10+ years of experience
- › Holds a B. Sc in Technical Systems Management from University of Illinois (USA) & Master's degree of Science in Management from London School of Economics and Political Science
- › Actively involved in the field of Business Development & Marketing



**Kavita Nair, Independent Director**

- › More than 25 years of experience in diverse functions like Consumer and Enterprise domains, Retail, Digital, Data and Customer Experience & Operations.
- › MBA (Marketing) from Maharaja Sayajirao University, Baroda.
- › Also completed Senior Leadership Programs from London Business School and IIM Ahmedabad



**Ravindra Pisharody, Independent Director**

- › 35 year of executive experience
- › B. Tech from IIT, Kharagpur and PGDM from IIM, Calcutta
- › National, Regional and Global leadership roles in Sales & Marketing, Strategy Development



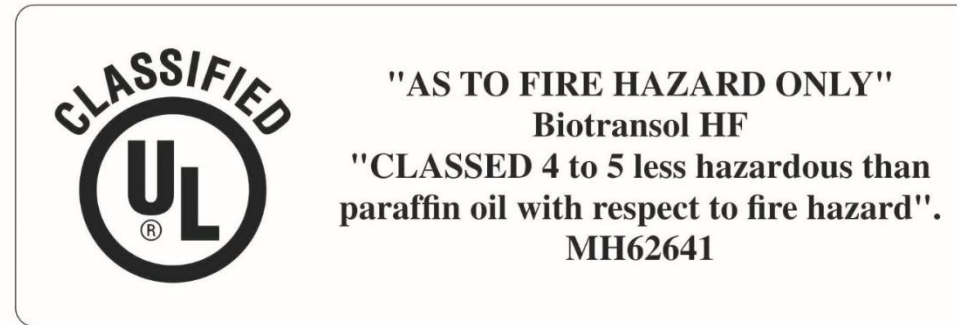
**Hariharan Sunder, Independent Director**

- › 35 years of experience in finance, taxation, accounts, legal, secretarial, international business
- › B.COM & Chartered Accountant
- › General corporate management including stints with Raymond Limited and Jost's Engineering Company Limited among others

# Key Certificates



Government Recognized  
Star Export House



- › High Focus on Energy Saving
- › Installed and commissioned Roof Top Solar Units at the 4 plants with combined capacity in excess of 650 KWp
- › Investing in renewable energy installations since 1999 with over 53 MW of installed capacity

## The Bandra Holy Family Hospital Society (Revive Heart Foundation Project)

Project dedicated to the cause of providing free basic fundamental knowledge and training (Online and In Person) to the lay citizens of the country on how to handle a Sudden Cardiac Arrest emergency until medical help arrives. CPR workshops conducted at:



📍 Times of India, CST



📍 Nitro Fitness Club, Powai



## Shri Chaitanya Health and Care Trust, Mumbai – Construction & expansion of OPD Wing at Bhaktivedanta Hospital

The OPD is often the first point of contact for patients in a hospital and plays a critical role in shaping their healthcare experience. With rising patient footfall and the addition of advanced medical specialties, this expansion will significantly enhance the hospital's ability to deliver timely and patient-centric care.

## Akshay Patra Foundation

Mid-day meals to more than 7,000 children at Silvassa



- › The company's internal control systems are in line with size, scale and complexity of its operations
- › Have suitable Risk Management Framework
- › Promotes ethical behavior in all its business activities and has Whistle Blower Policy
- › The Company is a member of:
  - Confederation of Indian Industry (CII)
  - Bombay Chamber of Commerce and Industry (BCCI)
  - Indian Merchant Chamber (IMC)
  - Indian Electrical & Electronics Manufacturers' Association (IEEMA)
  - Indian Transformer Manufacturers Association (ITMA)
  - Electrical Research and Development Association (ERDA)
  - CHEMEXCIL
  - Manufacturers of Petroleum Specialties Association (MOPSA)

# Key Developments



# Strengthening Strategic Partnerships

Savita Oil Technologies joins forces with Mahindra - Farm Tractor Division to power Mahindra tractors across India with Genuine Lubricant Solutions



*Driving performance through Partnership*

- › A strategic multi-year partnership with Mahindra and Mahindra Limited [Automotive and Farm Equipment Business] further deepening a long-standing association grounded in shared values and technological excellence.
- › As part of this collaboration, SOTL will supply Mahindra Tractor Genuine Engine Oils, offered under the MStar brand, across Mahindra's Franchise Workshops and Spare Parts Distributor Network in SOTL assigned geographies.
- › The collaboration aims to deliver consistent performance, dependable service, and long-term reliability for Mahindra tractors.



# First Indian Lubricant Company to Manufacture the Ester Molecule

## Commercialized Synthetic Ester Plant

After a long trailing and testing the product on pilot scale since 2015, Ester plant was successfully commercialised in August 2023



## In-house R&D

The novel Ester Molecules are the result of the company's own investments in research and development

## Biodegradable

The Ester Molecule is biodegradable and hence sustainable as compared to regular base oils which are not biodegradable

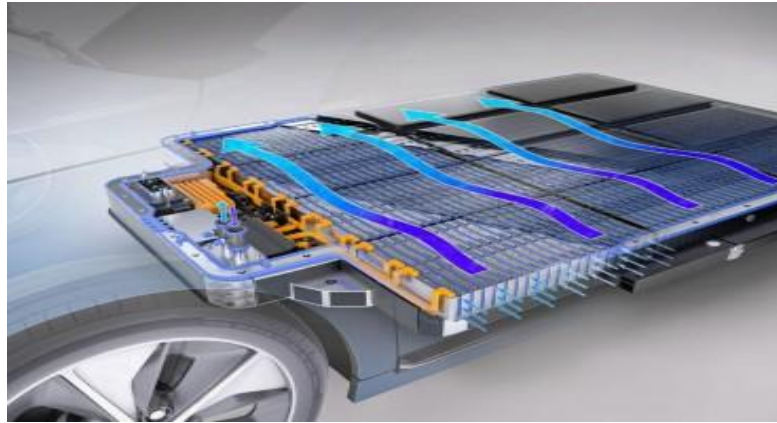
## Introducing New and Futuristic High-performance Fluids

## Versatile Applications

- ✓ EV Coolants
- ✓ Immersion Cooling Fluids
- ✓ Other Auto Lubricants
- ✓ Power
- ✓ Cosmetics
- ✓ Nutraceuticals

# New Age Requirements for High Performance Fluids

EV  
Battery Cooling



DATA Centre  
Cooling



## Robust demand in end user industries

- › The Ester molecule is also being currently tested and piloted in some new age applications like EV Cooling for 2 and 3 Wheeler EVs.
- › Immersion Cooling is a rising technology for cooling Data Centres and the company is exploring the application of this molecule for Immersion Cooling of Data Centres.
- › Immersion Coolants are currently a 400m \$ market today but expected to grow to 2b \$ by 2031, with growth in energy storage and Data Centres.

# SAVSOL Ester5, Empowered With New Ester Molecule

## Ester in Savsol Range

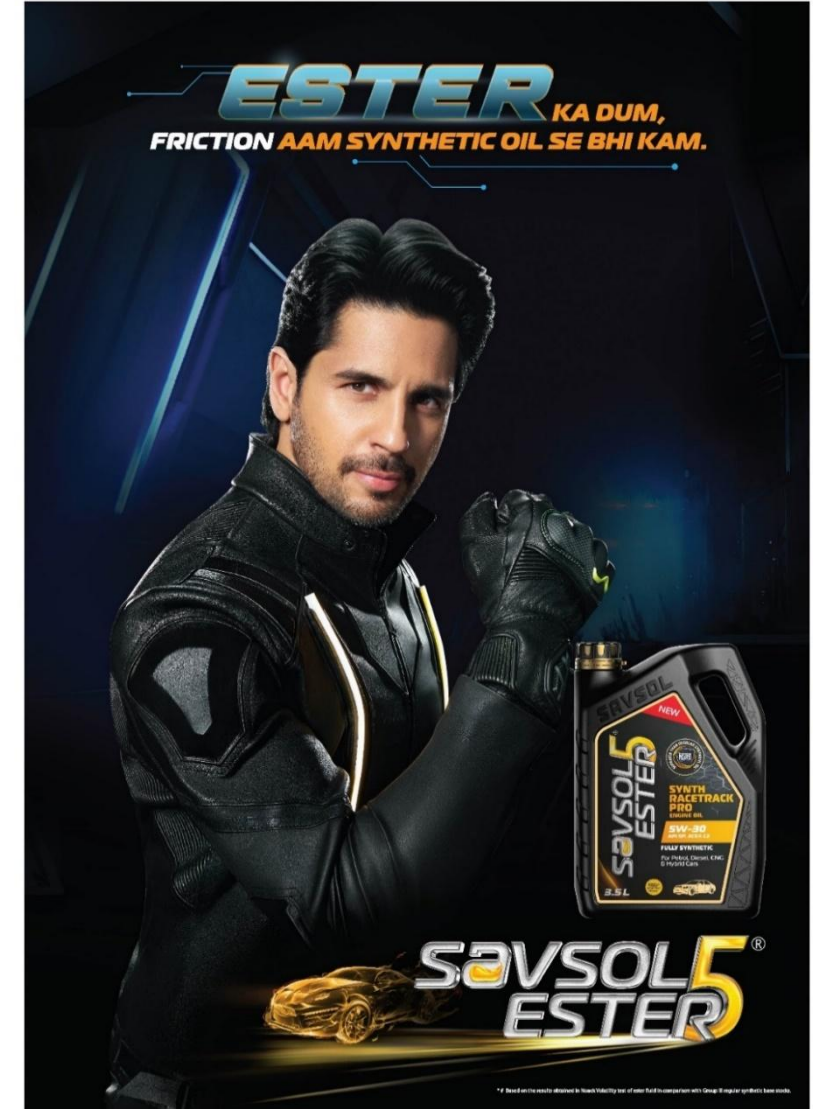
- › Relunched SAVSOL, empowered with this new Ester Molecule.
- › The finished lubricants formulated with this molecule shows far superior performance than most traditionally defined synthetic lubricants in the category:
- › 28 % Less Engine Deposits in Certain Tested Formulations
- › 33% less friction shown in Esters vs certain Regular Group 3 base oil
- › The finished lubricant is also far more environment friendly with this molecule than traditional lubricants in the category due to the biodegradability of esters.
- › Esters due to their high import prices are currently only used in sensitive applications for Jet Engines, Wind Turbines, Compressors - but **Savita new range of products optimise this technology for the Indian Consumer.**



# SAVSOL's Brand Campaigns Featuring Sidharth Malhotra



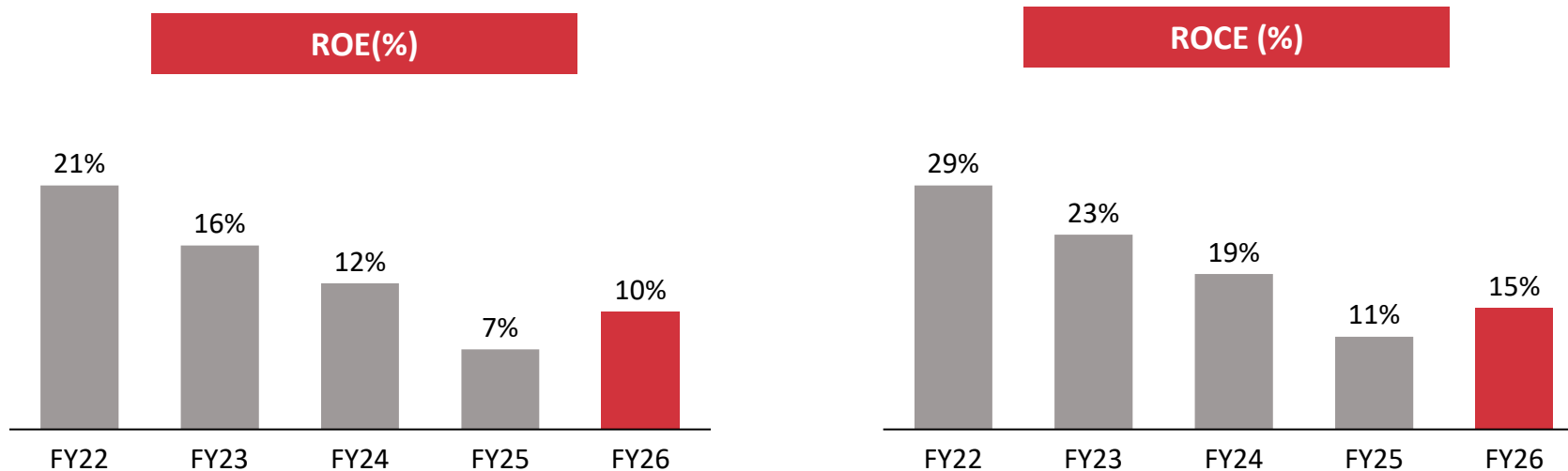
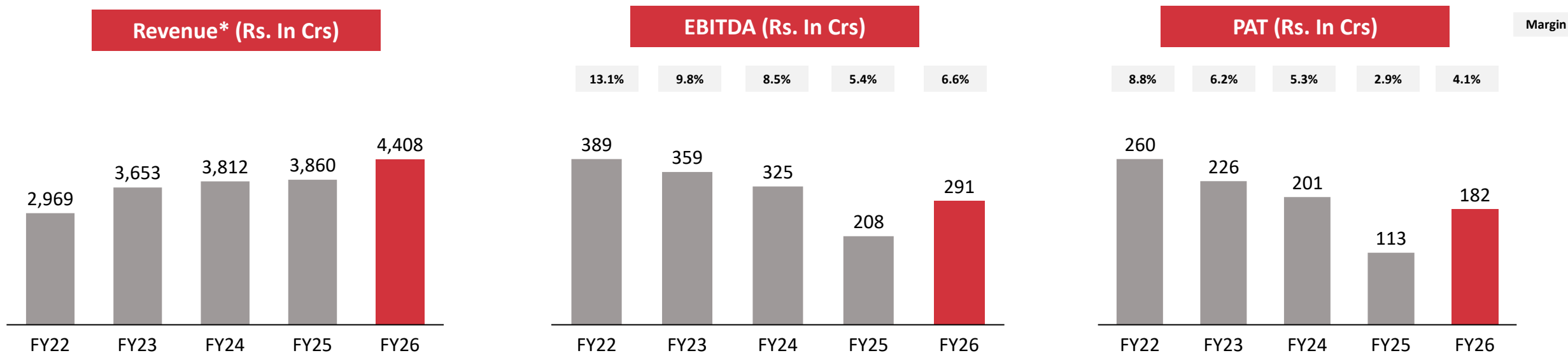
- › This new molecule is a quantum leap for lubricant technology.
- › On this journey, we saw it fitting to partner with Sidharth Malhotra, a successful young actor and a rising star in Indian Cinema whose ethos blend well with the New Savsol Brand Identity
- › This alliance will help with brand recognition and brand premiumization for Savsol.



# Historical Highlights

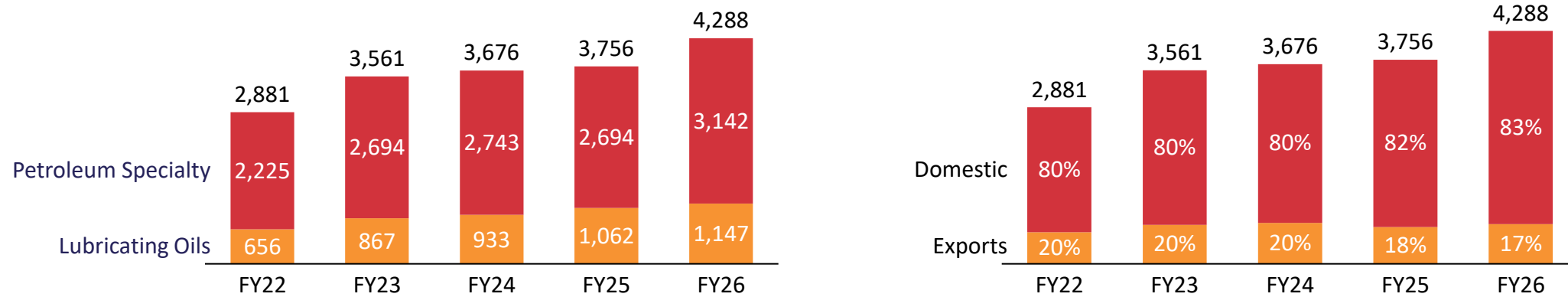


# Consolidated Historical Financial Highlights

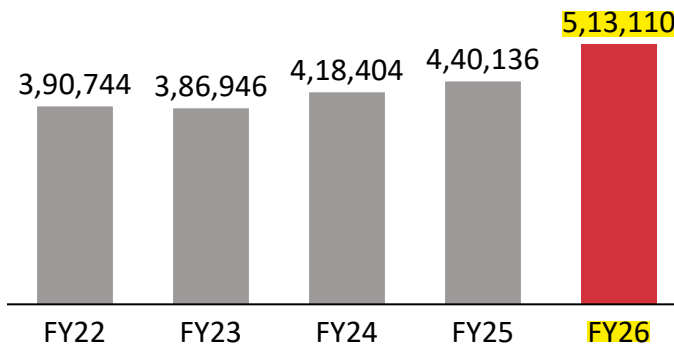


# Consolidated Historical Financial Highlights (Petroleum Products)

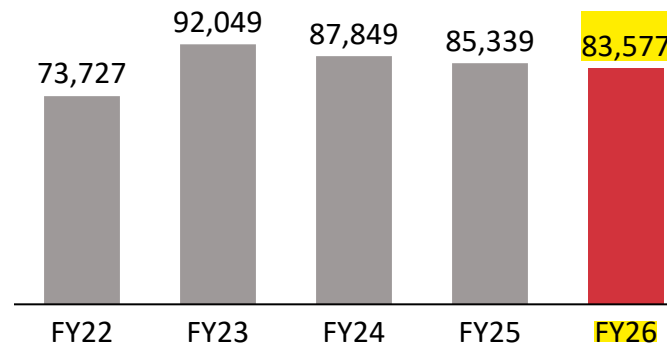
## Petroleum Products Revenue (Rs. In Crs)



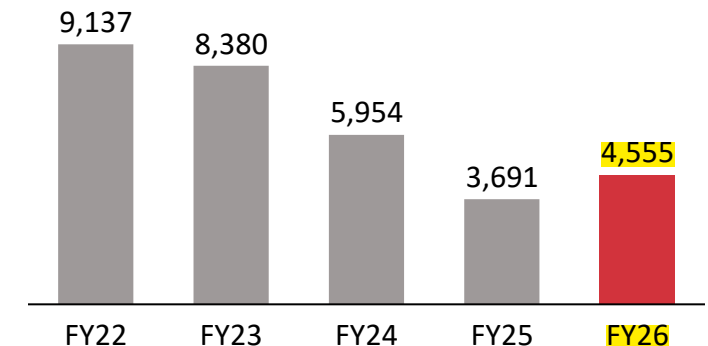
## Petroleum Products Volumes (KL/MT)



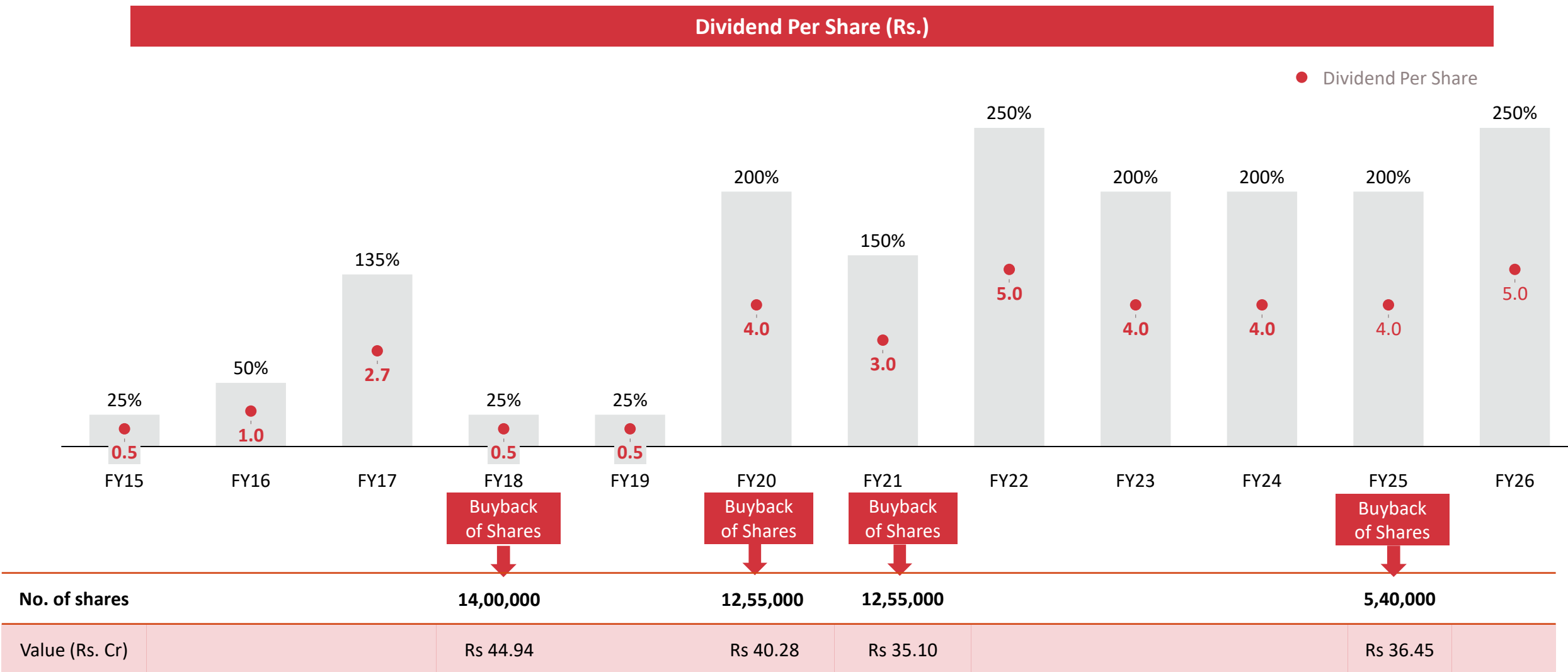
## Realization (Rs. Per KL/MT)



## EBITDA (Rs. Per KL/MT)



# Consistent Record of Dividends Since Listing in 1994



# Track record of consistent performance

- Consistent record of **Dividends** since listing in 1994
- Healthy **cash generation** over the years
- **Debt free** balance sheet
- Consistent **track of profitability** despite market volatility
- Longstanding relationships with customers and vendors
- Robust manufacturing capabilities



# Thank You

**Company:**



**Savita Oil Technologies Ltd.**

CIN- L24100MH1961PLC012066

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**Investor relations advisor:**

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