



FILATEX INDIA LIMITED

CIN No.L17119DN1990PLC000091

FIL/SE/2022-23/30
29th July, 2022

National Stock Exchange of India Limited
Listing Department
5th Floor, Exchange Plaza, C-1, Block-G,
Bandra-Kurla Complex, Bandra (E)
Mumbai-400 051
Security Symbol: **FILATEX**

BSE Limited
Listing Department
25th Floor, Pheroze Jeejeebhoy Towers
Dalal Street,
Mumbai - 400 001
Security Code: **526227**

Sub: Investor Presentation – Q1 FY23

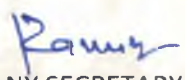
Dear Sirs/ Madam,

Pursuant to Regulation 30(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with Para A of Part A of Schedule III, please find enclosed herewith the Investor Presentation – Q1 FY23 which we propose to share with Analysts & Investors.

This is for your information and records please.

Thanking you,

Yours faithfully,
For FILATEX INDIA LIMITED


COMPANY SECRETARY

Encl.: a/a

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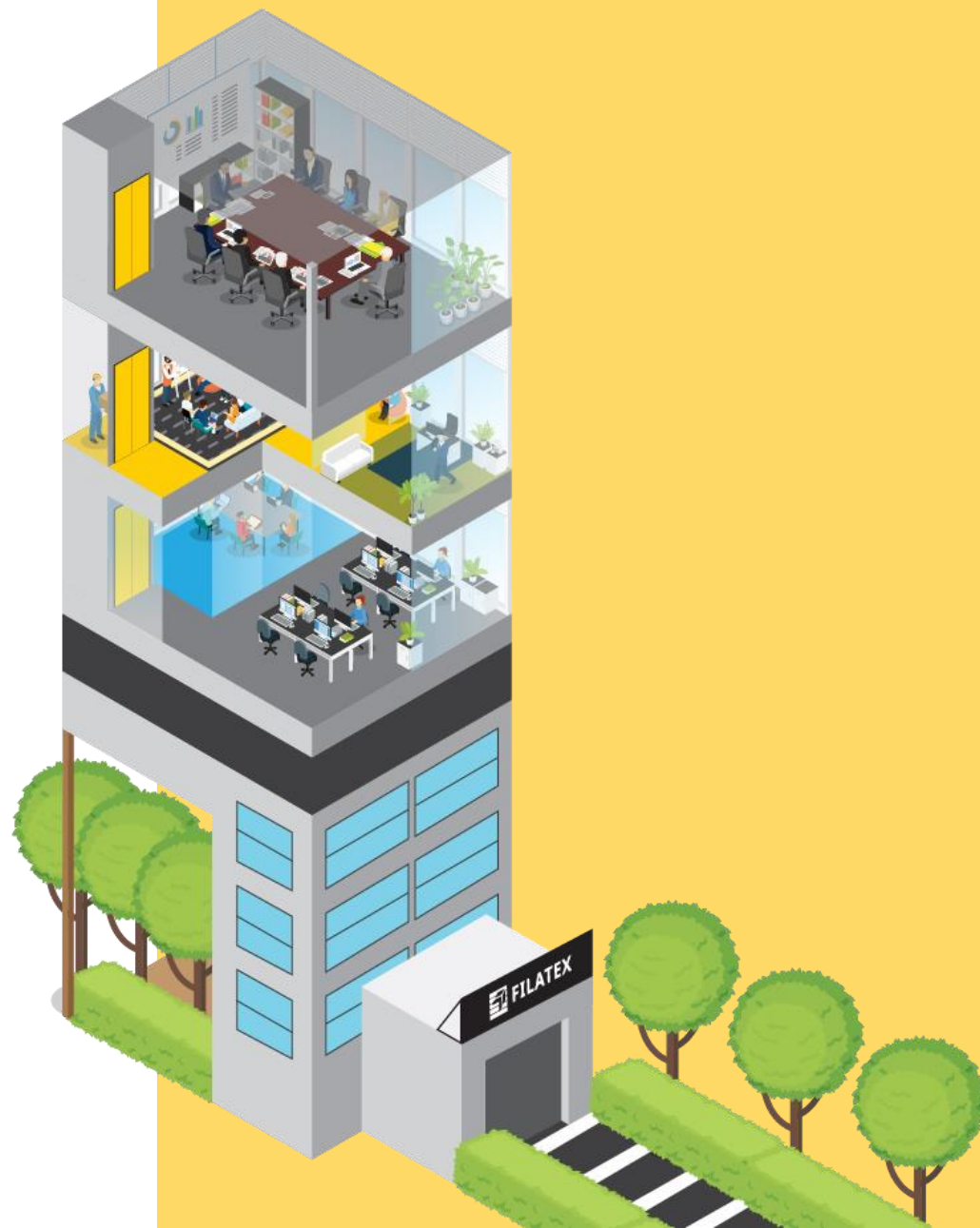
Website: www.filatex.com

Investor Presentation

July 2022 | Q1 FY23



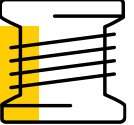
FILATEX INDIA LIMITED



Company Overview

Filatex India Limited is among the country's leading manufacturers of Polyester Filament Yarn focused on capitalising synergies created through its integrated business model.

Driven by capable leadership, the Company remains focused on increasing capacities, widening its reach, maximizing efficiency, allocating capital effectively, and ensuring sustainability.

 **30+ years**
Experience in manufacturing yarn

 **A**
Latest Credit Rating

 **2500+**
Team members embracing the culture of integrity and delivering value

2

manufacturing units state of the art with integrated manufacturing operations



4,00,320* tonnes / annum
manufacturing capacity

**Capacity Post POY Expansion Project*

**Presence in 45 countries
across 5 continents**

Q1FY23 Highlights

85,449

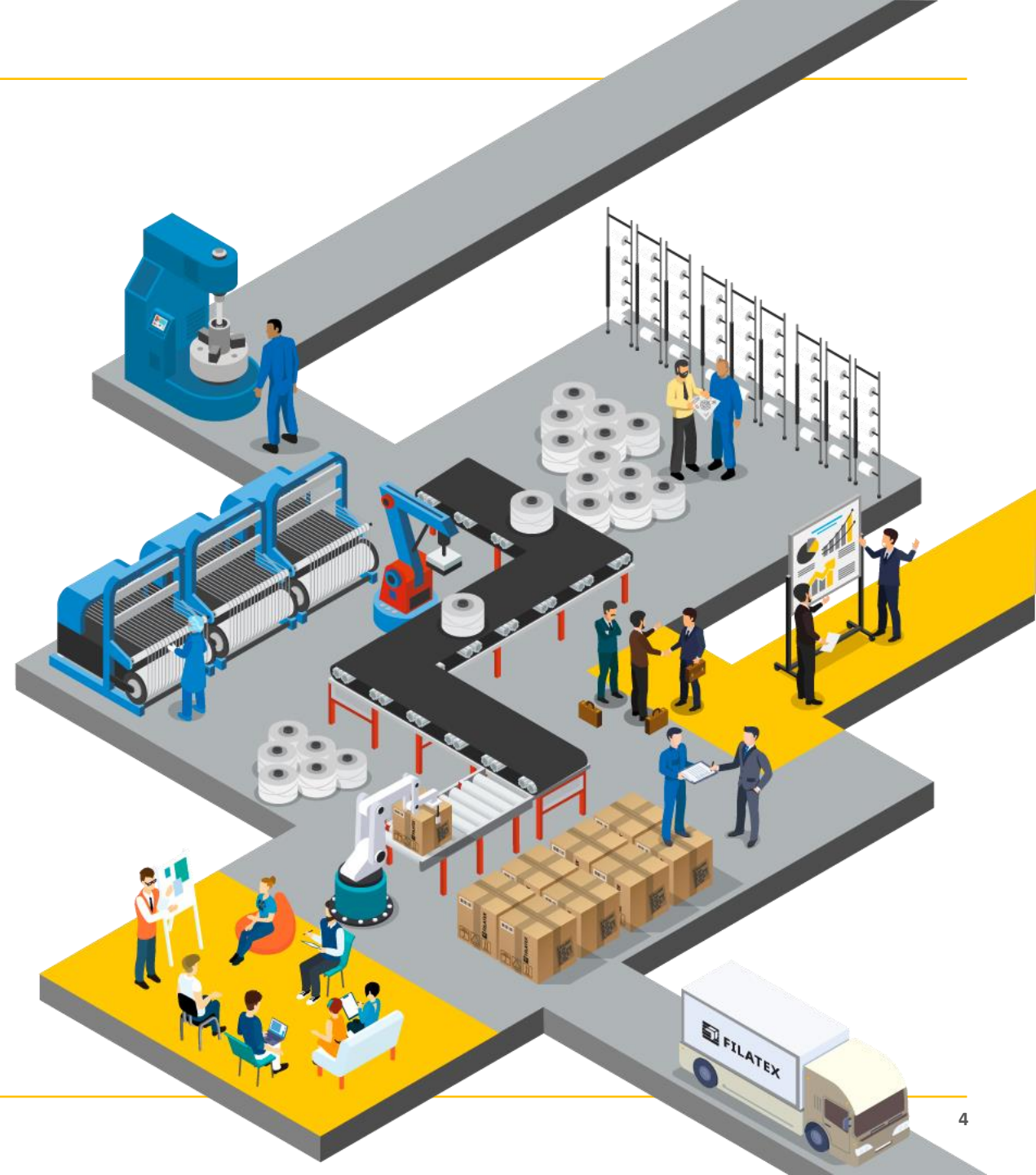
Production (in MT)

97%

Utilization of Yarn Capacity

A+

Credit Rating
Improved from A



Key Message

This quarter was overshadowed by the extreme volatility in crude prices & exchange rates and the slowdown in global economies because of the Russia – Ukraine War. Market sentiments were adversely affected by the increase in inflation rates in the country as well as the instability in yarn prices.

Due to this general slowdown of markets, we achieved a revenue of Rs.1023.30 crores, an EBIDTA of Rs. 74.31 crores, a PBT of Rs. 58.50 crores and a PAT of Rs. 43.40 crores.

Commissioning activities for the POY expansion project at our Dahej unit have started in July. We are likely to achieve commercial operations by August 2022



Madhu Sudhan Bhageria
Chairman & Managing Director



Quarterly Results (Q-o-Q)

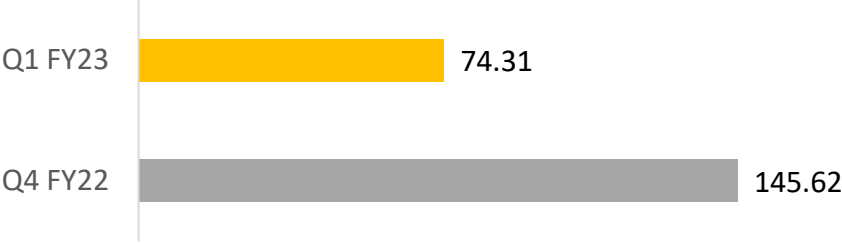
REVENUE FROM OPERATIONS

(INR in crore)



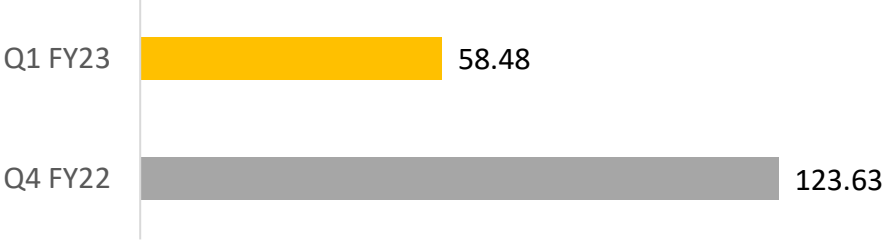
EBIDTA

(INR in crore)



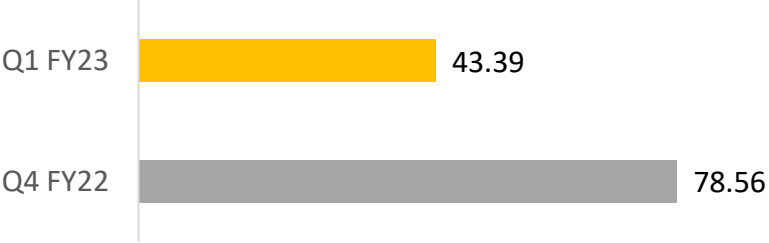
PBT

(INR in crore)



PAT

(INR in crore)





Quarterly Results (Y-o-Y)

REVENUE FROM OPERATIONS

(INR in crore)



EBIDTA

(INR in crore)



PBT

(INR in crore)



PAT

(INR in crore)

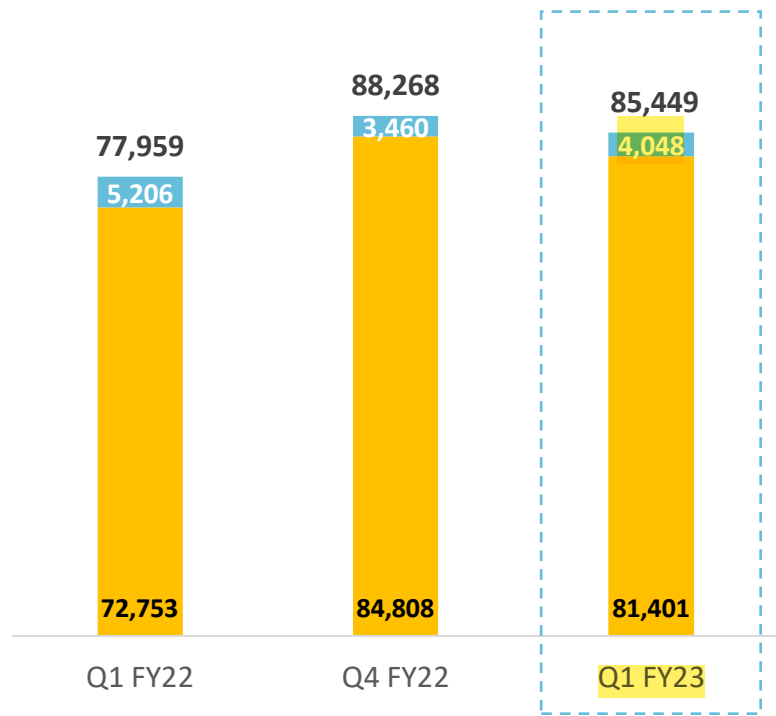




Quarterly Production & Sales (Q-o-Q & Y-o-Y)

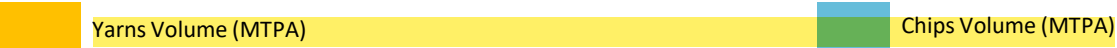
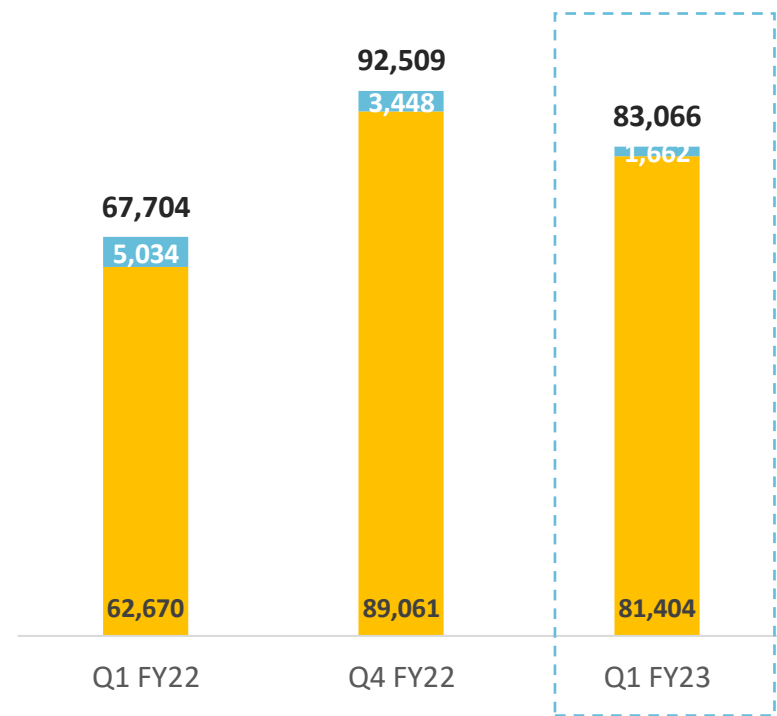
TOTAL PRODUCTION

(MTPA)



TOTAL SALES

(MTPA)





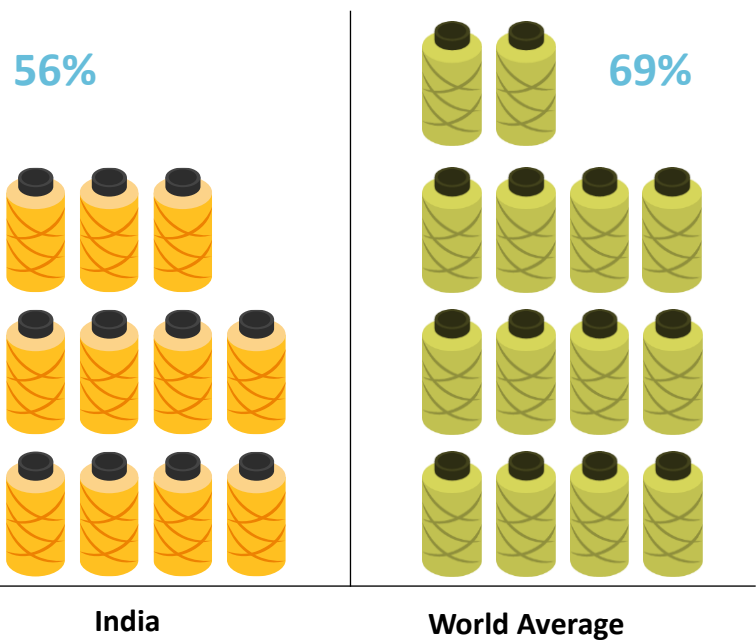
Profit & Loss | Q1 FY23

(INR crores)	Q1 FY23	Q4 FY22	QoQ Growth	Q1 FY22	YoY Growth
Net Revenue from operations (Net of Taxes)	1023.29	1090.01	(6.12)%	698.91	46.41%
Other income	6.59	2.93	124.91%	2.56	157.42%
Total Revenue	1029.88	1092.94	(5.77)%	701.47	46.82%
Total Expenses	971.40	969.31	0.21%	625.35	55.33%
Cost of materials consumed	872.45	799.65	9.10%	594.15	46.84%
Changes in inventories	(44.44)	28.38	(256.55)%	(93.49)	(52.48)%
Employee benefits expense	22.80	21.60	5.51%	19.78	15.22%
Finance cost	5.95	8.58	(30.77)%	12.93	(54.06)%
Depreciation and amortization expense	16.46	16.34	0.73%	14.67	12.20%
Other expenses	98.18	94.76	3.61%	77.31	27.00%
Profit before exceptional items & tax	58.48	123.63	(52.68)%	76.13	(23.16)%
Exceptional Items	0.00	0.00		1.63	
Profit before tax	58.48	123.63	(52.68)%	77.76	(23.16)%
Tax expense	15.09	45.07	(66.50)%	25.62	(41.11)%
Net profit/(loss) after tax	43.39	78.56	(44.76)%	52.14	(16.78)%

Policy Initiatives

The Government of India has taken several strategic steps to boost the manufacturing of man-made fibres in India

MANMADE FIBRES CONTRIBUTION TOTAL FIBRES CONSUMPTION



Introduced a minimum value addition norm of 35% on textile products coming in India at zero duty from countries covered under FTA

Abolished anti-dumping duty on PTA

7 Mega Textile Parks
The government has approved setting up seven mega textile parks under the PM-MITRA scheme at a total outlay of INR4,445 crore, with an intension to generate about one lakh direct and two lakh indirect jobs per park.

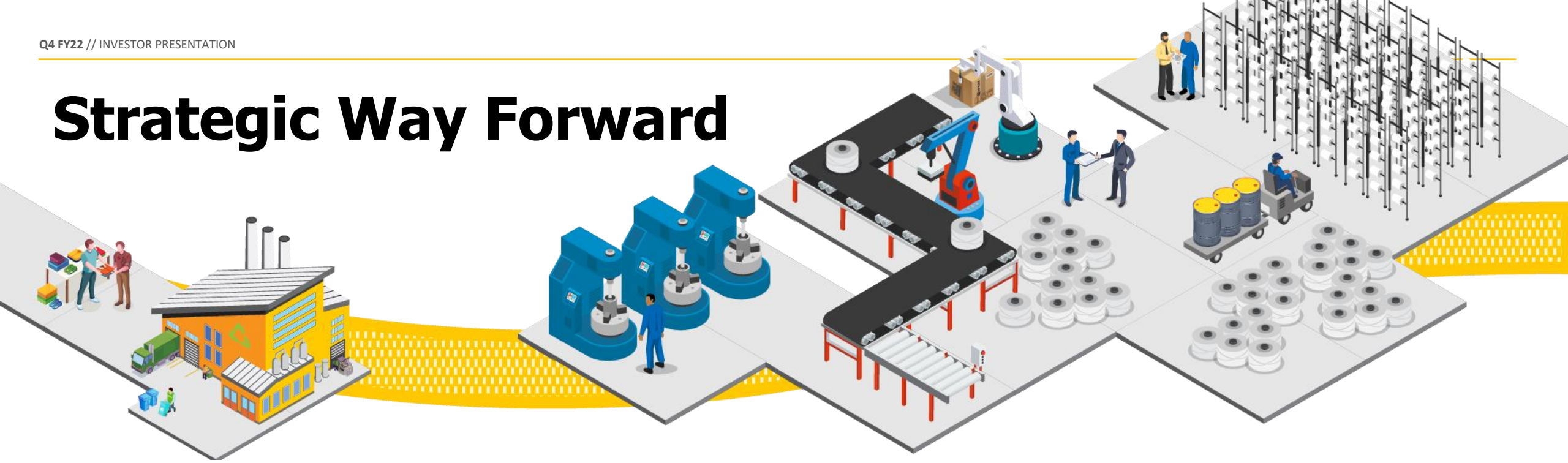
Included synthetic yarns under RoDTEP scheme

Imposed an increase in duty from 10% to 20% on around 300 textile products

INR 10,683 crores – PLI
The Union Cabinet in September approved the production linked incentive (PLI) scheme of INR10,683 crores for the textile sector to promote the production of high value Man-Made Fibre (MMF) fabrics, garments, and technical textiles.



Strategic Way Forward



RECYCLED POLYESTER

Increased awareness in customers towards environment & sustainability has resulted in wide acceptance of recycled fibres. The demand for recycled polyester is increasing rapidly as leading fast fashion brands are promoting sustainability in textile industry.

To meet this demand and ensure sustainability, our company is engaged in R & D activities to develop process parameters for chemical recycling of Polyester waste. We have setup a 1500 Kgs per day pilot plant which will allow us to revalidate our process conditions and operating costs.

DEBOTTLENECKING CAPACITY

The company has discovered a new opportunity for debottlenecking surplus capacity by increasing melt capacity by 50 tons per day. This additional melt along with surplus chips volume will be utilized for producing around 120 tons of POY. The project is under progress with a target to complete the installation and commissioning activities by August 2022.

GROWTH THROUGH VALUE ADDITION

The company has focused on improving its value-added product portfolio in the last 5-6 years. The expansion in DTY and FDY capacities over the years has resulted in an increase in their revenue share as well as improved the blended margins.

We are also evaluating the prospect of adding a small stream for Cationic Yarn at our Dahej facility.

Polyester- The preferred fibre

With the increase in fast fashion trends and the constant want to update one's wardrobe with the latest style and design, polyester is the most preferred fibre and will continue to dominate its role in textiles in the future.

Its unique properties and diverse applications along with ease of processing make it the ideal choice for fast fashion garments. Filatex, with its focus on polyester filament yarn, is well- positioned to understand the changing needs of the customers and market and is equipped to serve the same.



Affordable pricing



Highly durable



Easy wash ability



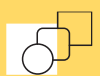
High colour retention



Abrasion and mildew resistant



Wrinkle resistant



Blends with other fibres



Faster drying



Stain resistant



Resistant to stretching and shrinking



Our Journey

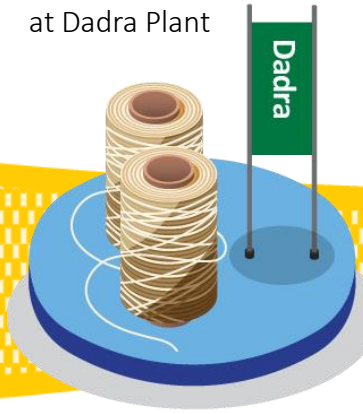
1994

Commenced production of Mono Filament yarns at Noida



1998

Added manufacturing of Poly polypropylene yarns at Dadra Plant



2012

Set-up of Poly-Condensation plant of 600 TPD capacity along with 250 TPD Spinning of POY and balance 350 TPD of Chips at Dahej, Gujarat



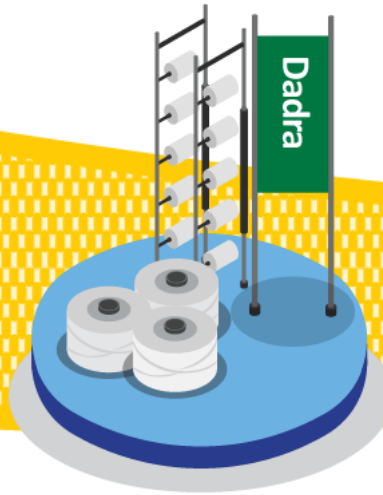
1990

Incorporated in August



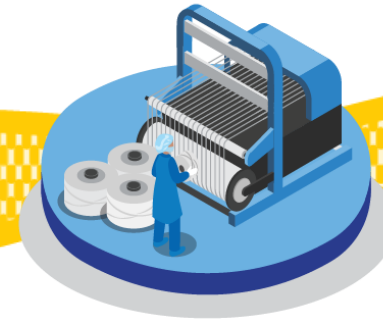
1996

Diversified into Multi-filament Polyester Filaments Yarn at Dadra with the production of POY and Textured Yarns



2008

Commenced production of Fully Drawn Yarns (FDY) in Dadra using the latest machines from Barmag, Germany



Our Journey

2018

Added Bright Polymerization capacity of 300 TPD for spinning, 190 TPD of FDY, 25 TPD of POY, and balanced 85 TPD of Bright Chips at Dahej



2020

Completed DTY expansion project in August. Added a cumulative 1.4 MW of renewable energy rooftop solar power plant at both plants.



2016

Commenced production of 115 TPD of Fully Drawn Yarns (FDY) and added capacity of 200 TPD of Draw Textured Yarns (DTY) at Dahej

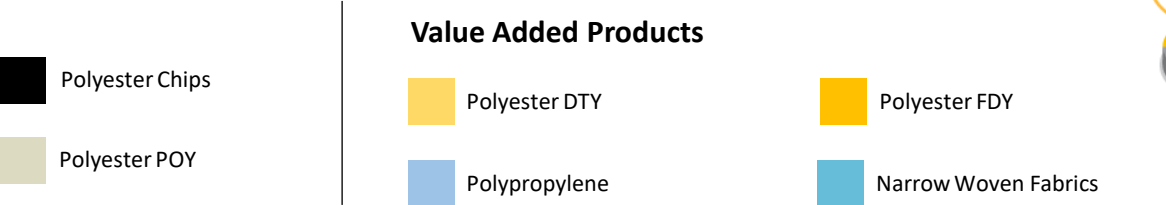
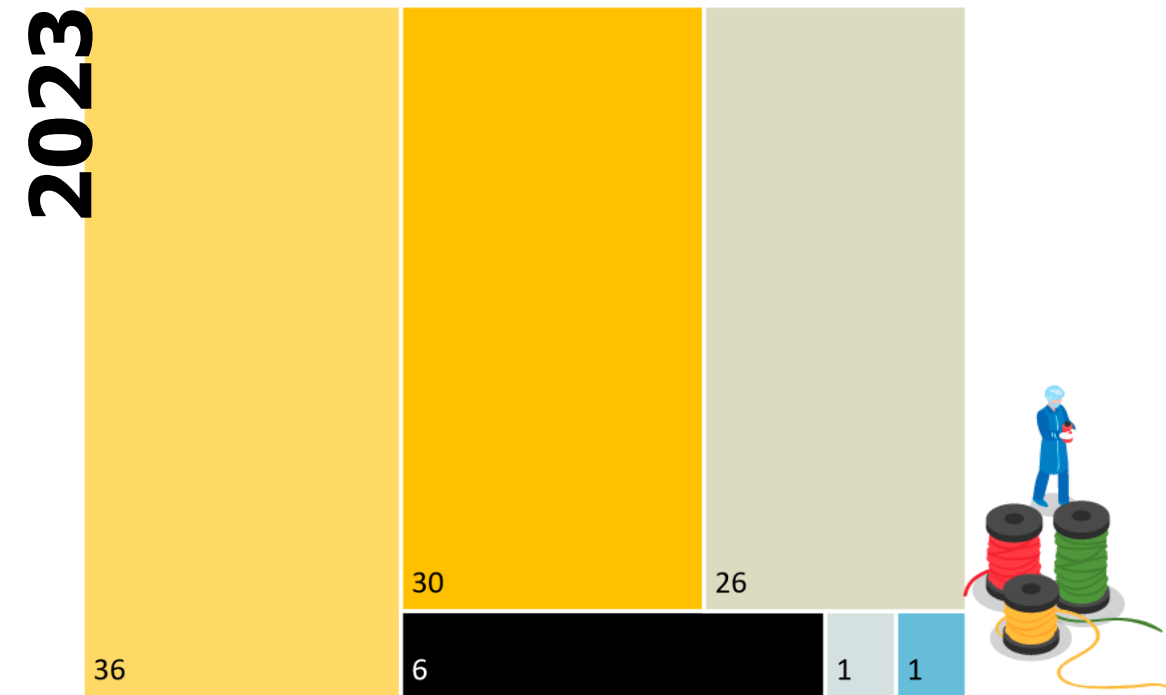
2019

Total Polymerization Capacity enhanced from 900 TPD to 1050 TPD through debottlenecking activities and commenced production of POY expansion from 340 TPD to 510 TPD

2021

Commissioned 30 MW Captive Power Plant at Dahej

Production Capacities



PRODUCTION CAPACITIES FY23* (in MTPA)

Particulars	Production	Captive Use	Net Capacity
Polyester Chips	66,600	43,000	23,600
Polyester POY	2,51,400	1,46,600	105,400
Polyester FDY	1,21,000	1,200	1,19,800
Polyester DTY	1,46,000	1,200	1,44,800
Polypropylene	7,200	2,880	4,320
Narrow Woven Fibres	2,400	0	2,400
Total	5,94,600	1,94,280	4,00,320

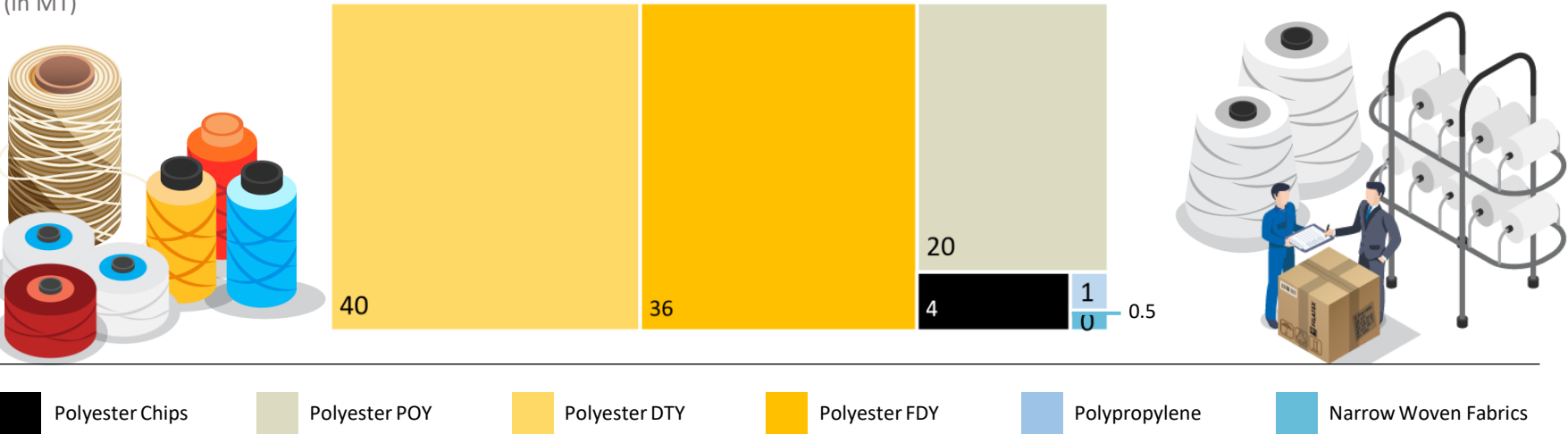
*Capacity Post POY Expansion Project



Our Products

Production in FY22

(in MT)



Polyester Chips: Industrial intermediate product used to manufacture Polyester yarns.

Fully Drawn Yarns (FDY): Fully drawn polyester filament yarn is directly used for producing all kinds of fabrics specially for children and ladies.

Polypropylene Multifilament Crimp Yarns: In different shades and deniers, PP yarns are being used for Socks, Under Garments and Sports Wear.

Polyester Partially Oriented Yarns (POY): Intermediate product which post texturizing is used for knitting & weaving different kinds of fabrics.

Drawn Textured Yarns (DTY): Produced by drawing & heating POY through a texturing process. It is used for manufacturing fabrics for multiple applications.

Narrow Woven Fabrics: Used in manufacture of Carpets, Rugs, Tapes, Ribbons and Zippers

Specialty Products

- 1. Filigree**
Used in sheer curtains, shirting, suiting, scarves etc
- 2. Ocean**
Used in fancy knitwear, sheer curtains, frills for dresses
- 3. Chubby Yarn**
Used in fancy knitwear, tee shirts & upholstery
- 4. Cotsion**
Used in suiting & shirting, fancy knitwear, t-shirts & upholstery
- 5. Soie FIL**
Used in upholstery, jackets & suits, etc
- 6. Flexi FIL**
Used in sofa covers and car seat covers

Catering to Diverse End-Users



Home Textiles & Furnishings

Polyester is being used extensively in the manufacturing of home furnishing materials such as bedsheets, curtains, blankets, & pillowcases. Owing to its insulating properties and its relatively soft texture, it is used in the production of cushioning materials for pillows. Since polyester fabrics are highly resistant to staining, they are ideal for use as tablecloth.



Outdoor Clothing & Athleisure

Polyester is a fantastic fabric for making outdoor clothing. It is comfortable and water resistant which makes it an ideal choice for active people who are into sports. Its hydrophobic (water-repelling) property makes it ideal for garments and jackets that are to be used in wet or damp environments, coating the fabric with a water-resistant finish intensifies this effect.



Wide-Range of Apparels

Polyesters are widely used in clothing fabrics. Several types of clothing apparel are woven from polyester yarns or polyester threads. Examples include shirts, jackets, pants, hats, etc. High tenacity and durability make it very appropriate for clothing production. PFY is a high strength filament that can withstand repetitive movements. Colour fastness of Polyester Fiber is excellent too.



Women Inner Wear

Textured Micro Deniers ensure seam softness which is critical in inner wear. The low shrinkage factor ensures no seam distortion after washing and the soft feel aspect make these yarns an ideal choice. It is more durable than cotton and is often used in functional fabrics and sports bras since it doesn't hold moisture.



Industrial Use Cases

Polyester finds application in a lot of industrial uses, owing to its strength and durability over natural fibres. It is used in the manufacturing of high strength ropes, threads, hoses, sails, power belting and much more. Safety belts that are used in automobiles in order to protect the passengers are often made up of polyester along with other components.



Responsible and Sustainable Growth

At Filatex India Limited, Sustainability and environmental preservation are crucial and non-negotiable requirements.

ENVIRONMENT

Focus on environmental R&D to minimise waste and reduce carbon footprint

- Developed a pilot plant adopting Glycolysis process and currently carrying out trials for depolymerization & repolymerization of PET waste and yarn waste
- Sourcing power from 1.4 MW rooftop Solar Power Plant at Dahej & Dadra units
- Signed a PPA & SHA to procure 50 million units annually of renewable power from Hybrid Wind Solar Plant in Gujarat

SOCIAL

Social Welfare activities

- Engaged in a wide variety of social causes with a prime focus on programmes such as Education, Health & Women Empowerment

GOVERNANCE

Diverse and experienced board with internal checks and processes

- Experienced board of directors with half of the board being independent directors
- Promoters with 3+ decades of experience supported by board members with extensive experience across various domain
- Comprehensive Policy Framework & Robust Systems
- Internal & external audit to ensure compliance and improved quality standards of reporting



For more information, please contact

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