



Date: 13/11/2025

To,
The Manager,
Listing & Compliance,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

Ref: Scrip Code - 540393

To,
Listing Department,
National Stock Exchange of India Limited,
C-1, G-Block, Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051

Ref: Scrip Symbol - SMLT

Subject: Earnings Presentation Q2 FY 2025-2026.

Dear Sir/Ma'am,

Pursuant to Regulation 30(6) of the SEBI (Listing Obligation and Disclosure Requirements) Regulation 2015, we are enclosing herewith Earnings Presentation of the Company. The said presentation is also being made available at the website of the Company at www.sarthakmetals.com.

The above is for your information and dissemination.

Thanking You, Yours faithfully, For, Sarthak Metals Limited

Pratik Jain

Company Secretary & Compliance Officer

**Head Office:** 

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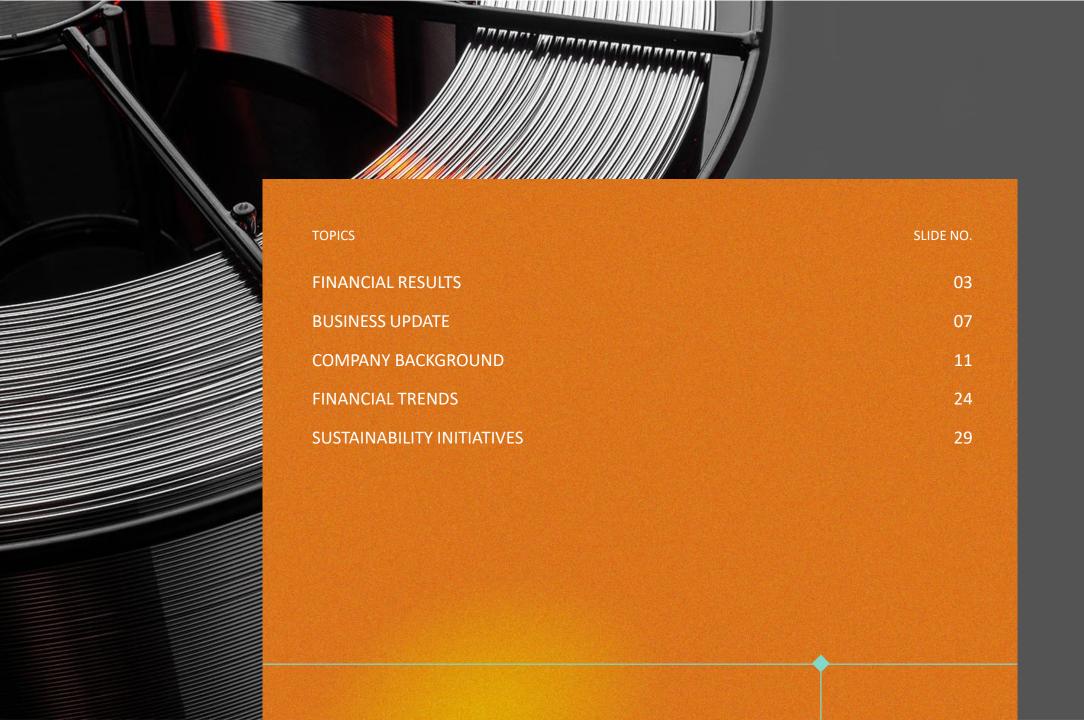
17 - N, Heavy Industrial Area, hathkhoj, Bhilai - 490 026 (C.G.) Contact : +91 91 1101 5042 Web : www.sarthakmetals.com

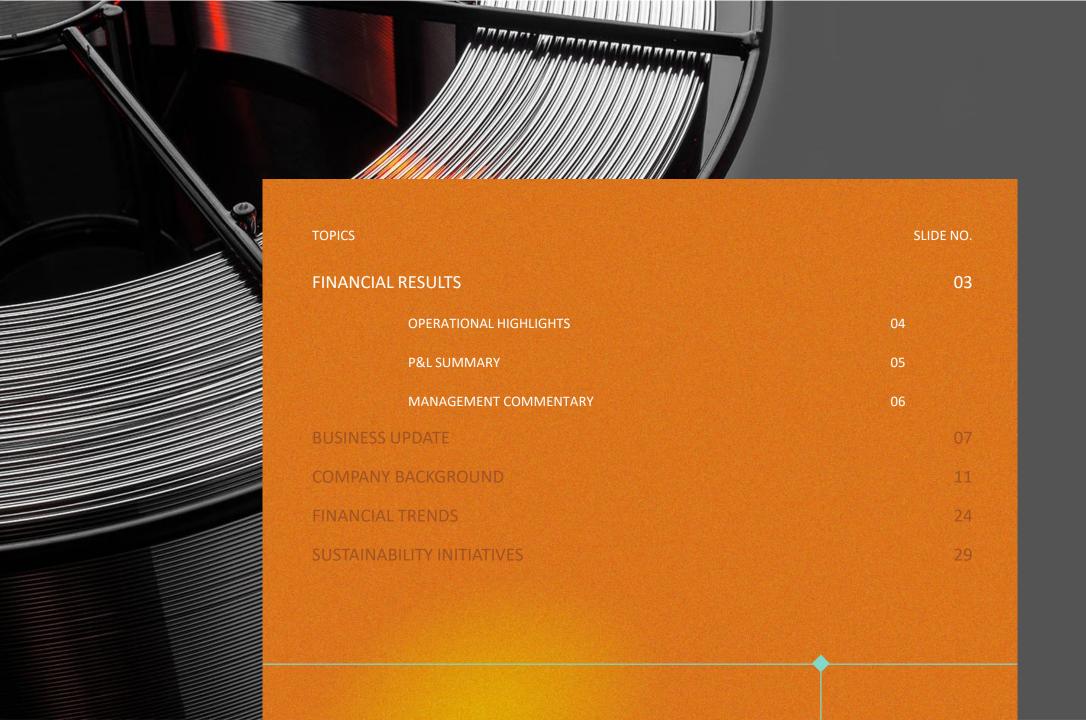




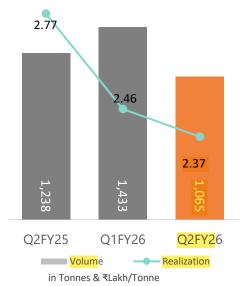
MODERN METALLURGICAL
SOLUTIONS FOR FINE
TUNING STEEL

# EARNINGS PRESENTATION Q2 FY26



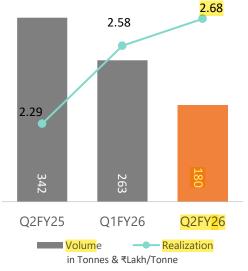


**DECREASE IN** REALIZATIONS (QoQ)



# **ALUMINIUM FLIPPING COIL**

**INCREASE IN REALIZATIONS (QoQ)** 



S Q2 FY26 EARNINGS PRESENTATION

FINANCIAL RESULTS P&L SUMMARY

PARTICULARS (₹ IN CRORES)	Q2FY26	Q1FY26	Q2FY25	YOY% change	QOQ% change
Revenue from Operations	36.31	46.22	45.72	(21)	(21)
Total Income	36.48	46.85	46.47	(21)	(22)
Operating Expenses	34.66	44.47	43.80	(21)	(22)
EBITDA (Excluding OI & EI)	1.64	1.76	1.93	(15)	(6)
EBITDA %	4.53%	3.80%	4.21%	+ 32 bps	+ 73 bps
Finance Cost	0.07	0.12	0.18	(60)	(42)
Depreciation & Amortization	0.72	0.69	0.61	17	4
PBT	1.03	1.56	1.88	(45)	(34)
PAT	0.76	1.06	0.83	(8)	(28)
EPS (₹)	0.57	0.77	0.61	(7)	(26)

SARTHAK METALS **Q2 FY26 EARNINGS PRESENTATION** 

# **MANAGEMENT**COMMENTARY

COMMENTING ON THE Q2 FY26 PERFORMANCE, SANJAY SHAH, EXECUTIVE DIRECTOR, SAID "Despite strong steel demand driven by infrastructure projects and a resilient economy, Indian steel manufacturers continue to face pressure from low-cost imports. With prices hovering near a five-year low, future industry capex remains uncertain. Going forward, government action on import duties, quality controls, and related policies will play a crucial role in shaping sector growth.

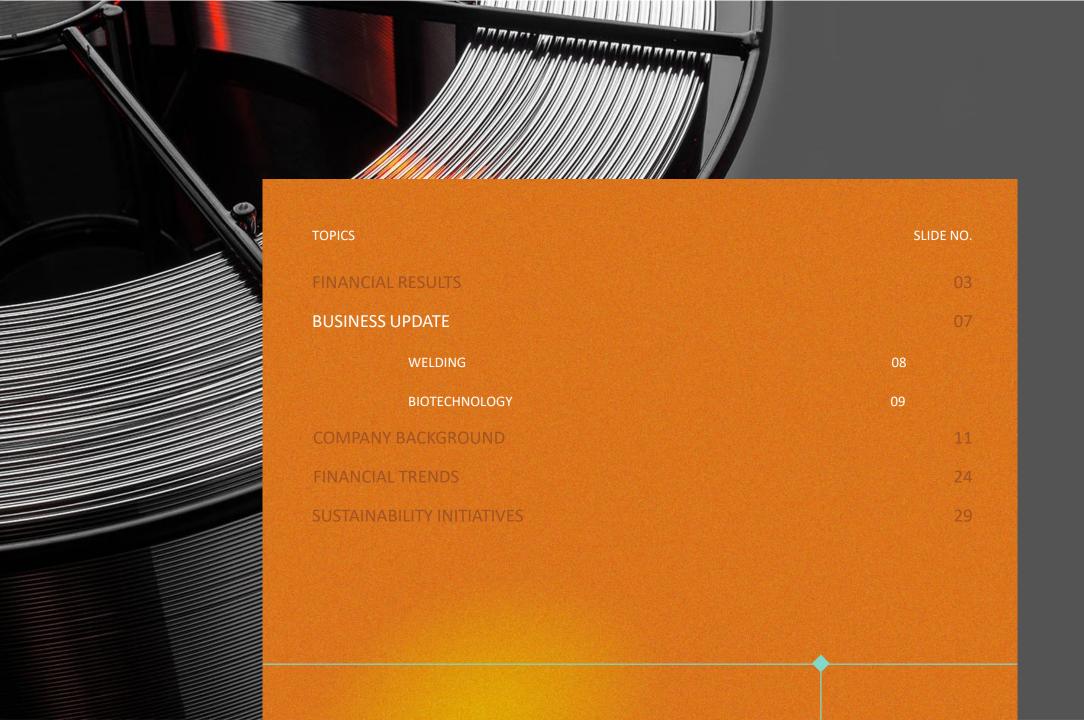
In our cored wire business, Q2 volumes declined 14% year-on-year, following a steady growth trend since January 2025. The industry continues to face challenges from subpar quality products, inadequate services, and certain unfair practices. We are closely engaging with our key clients, backbone of our business, to seek their continued support and to promote quality-driven, sustainable growth across the sector. Despite intense competition, our technological capabilities and deep industry experience have enabled us to hold our ground. Encouragingly, steel prices appear to have bottomed out, offering a sense of optimism for the coming quarters.

The aluminium flipping coil segment remained subdued during the quarter, impacted by unethical competition in the domestic market. Various types of unethical practices continue to affect the segment, prompting the company to consciously stay out of it to safeguard profitability. Operations will resume at full capacity once market conditions stabilize.

The welding division sustained strong momentum, achieving average monthly volumes of more than 100 tonnes in the September quarter. An aggressive dealer push supported healthy demand from the fabrication and construction sectors despite monsoon disruptions. The recent RDSO approval further reinforced market confidence in our product quality.

Our biotechnology initiative continues to gain traction. We are in discussions with leading ethanol distilleries to integrate our technology solutions aimed at improving fermentation efficiency, lowering operational costs, and promoting cleaner, greener ethanol production. The ongoing expansion of the ethanol sector—driven by the government's fuel blending program and strong policy push for biofuels—offers a timely opportunity for collaboration and innovation in this space. We will keep all stakeholders informed as these discussions progress.

Our long-term vision remains clear — to evolve from a steel consumables supplier into a diversified company with strong presence across cored wire, welding consumables, and biotechnology. By driving innovation and building multiple growth engines, we aim to create sustainable value and long-term resilience."



# **OVERVIEW**

Flux Core Arc Welding is a type of welding process using consumable electrode that contains flux around it

Flux melts together with the electrode during the welding process and shields the joint

Presently, India has little to none manufacturing capacity for this product range

Its needs are met from imports, predominantly from China, thus offering an import substitution opportunity

# **APPLICATIONS**

As a Welding consumable in various industries including Shipbuilding and Construction

Usable on plain, carbon, alloy, stainless as well as duplex steel Used for Hardfacing and Surfacing Mechanical Industries

# CURRENT PROJECT STATUS

We achieved revenues of Rs 3.7 crore in Q2 FY26 as against Rs 1.5 crore a year before. Volumes grew by 168% year-on-year to 338 tonnes, with a price realization of Rs 1.11 lakh per tonne.

Currently, we sell more than 100 tonnes per month of flux-cored arc welding consumables. We aim to achieve annual sales of Rs 25 crore within two years.

# **UPDATE ON**

In April 2025 received RDSO approval from Indian Railways. We have capacity to produce 3,600 tons of flux cored wire annually. We currently manufacture seven grades across three categories—carbon steel, stainless steel, and hardfacing.

# WELDING BUSINESS



# WHAT IS BIOTECHNOLOGY?

Biotechnology is the branch of applied science that uses living organisms and their derivatives to produce products and processes. These products and processes feature in healthcare, medicine, biofuels, and environmental safety.

India's BioEconomy crossed an estimated \$92 billion in 2022 and the policy makers and industry together have now set an ambitious target of \$150 Bn by 2025, and \$300 Bn by 2030 with a CAGR of ~17%.

This is possible by 2030 when the BioPharma sector races to hit the \$120-125 billion mark and each of the three segments—Bioagri, Bioindustrial and BioServices cross the \$60 billion mark.

CURRENT PROJECT STATUS

The Solid State Fermentation (SSF) pilot facility, with a fermentation capacity of 14 kg, is now operational, and the first fermentation batch of production commenced in May 2025. Following trial runs and tests, we plan to scale up production over long-term to a fermentation capacity of 100 tonnes, making it commercially viable. We are currently in discussions with leading ethanol distilleries to integrate our technology solutions.

**UPDATE ON** 

We have invested Rs 50 lakh to date, primarily for a pilot R&D facility in Nagpur including basic equipment and advisor salaries.

# BIOTECH NOLOGY









In enzyme manufacturing, a Koji room is used for **Solid-State Fermentation (SSF)**, a method where microorganisms grow on solid materials without free-flowing water. (Actual pictures from Nagpur SSF facility)

# **BIOTECH**

# **FOCUS AREAS & VISION**

THREE PRONGED APPROACH

01

INDUSTRIAL ENZYMES

### **FOCUS**

**Alternate Energy:** Biofuel production like biogas and ethanol due to its higher efficiency and lesser environmental impact.

**Food & Beverage** to enhance quality, flavour, texture & nutritional value of products.

**Laundry Enzymes** in detergents and cleaning products for deeper cost-effective cleaning.

**Wastewater Treatment** by breaking organic pollutants and improving water quality.

02 MICRO-NUTRIENTS

### FOCUS

**Soil health:** Soil enzymes assist in conversion of organic matter into nutrients that plants use to grow.

**Health and Animal Health Supplements:** Micro nutrients—tablet, nutraceutical systemic dietary enzymes promote general body support.

**Animal Supplements:** Cutting-edge animal diets by optimizing utilization of limited feed resources

O3
PREBIOTICS &
PROBIOTICS

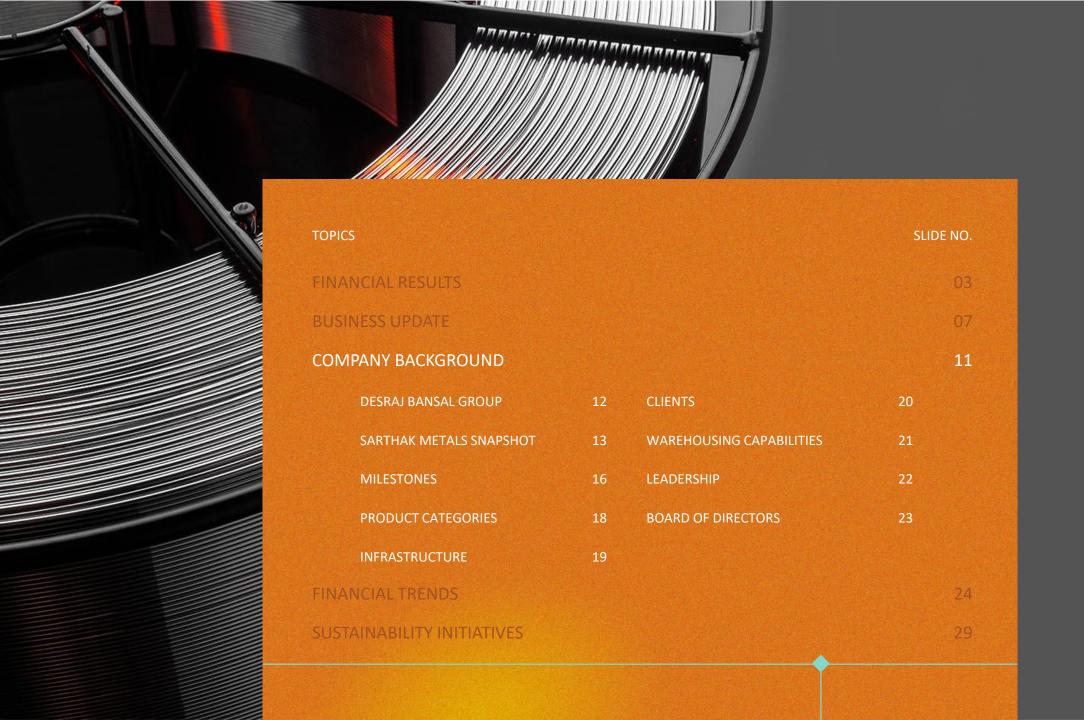
### **FOCUS**

**Importance of Gut Health** in immunity development, active health food and numerous nutraceutical applications

**Animal Nutrition** for digestion improvement, immunity development and to increase the nutritional level of feed



External structure of SML's Solid-State Fermentation facility at Nagpur (Maharashtra)



# ₹650+ Cr\*

leading business group with interests in the Metals and Energy sector

state-of-the-art fully-functional Manufacturing facilities in Bhilai, Chhattisgarh housed under

3 GROUP ENTITIES

SARTHAK METALS LTD SARTHAK ENERGY PVT LTD BANSAL BROTHERS

# DESRAJ BANSAL GROUP

# SARTHAK METALS LTD

CORED WIRES &
ALUMINIUM
FLIPPING COIL

10,000 TPA CORED WIRES CAPACITY

15,000 TPA
ALUMINIUM FLIPPING

# "SARTHAK" IS PART OF THE 650+ Cr DB GROUP

INDIA'S LEADING MANUFACTURER & EXPORTER OF CORED WIRES & ALUMINIUM FLIPPING COILS

Being an experienced and quality conscious manufacturer, Sarthak is the preferred supplier to some of India's largest steel units.

Headquartered in Bhilai, Chattisgarh with its state-of-the-art ISO 9001-2000 certified manufacturing units, the company is strategically located in close proximity to a critical steel hub in the country

425+ COMMITTED WORKFORCE 30+ ACTIVE CLIENTS

Celebrating 20 Years of Manufacturing Excellence

Trusted Leader in Quality and Service





# **INCORPORATED**

with an industrial gases unit producing industrial oxygen and carbon dioxide catering to industries units in its vicinity



COMMENCED PRODUCTION OF **ALUMINIUM FLIPPING COILS** 

with the first mill built in-house



STARTED MANUFACTURING **CORED WIRE FEEDER MACHINES** 

# FIRST CORED WIRE MILL

In efforts to cater to the growing metallurgical industry in the country, commenced its first cored wire mill built inhouse



# MILESTONES



# **IPO & BSE LISTING**

Raised funds through its initial public offer and got listed on BSE SME



COMMENCED BACKWARD
INTEGRATION FOR FLIPPING
COILS

Started producing aluminium wire rods



ENTERED FLUX CORED WIRE
BUSINESS WITH HUGE IMPORT
SUBSTITUTION OPPORTUNITY



# **VENTURED INTO BIOTECH**

Starting with alternate energy production of bioethanol and biogas in Nagpur,

Maharashtra

# MILESTONES

# PRODUCT CATEGORIES

# **CORED WIRES**

Cored Wires are a product of wire injection technology of steels. They consist of steel tubes (wires) filled with various alloys that are injected in molten metal for introducing different characteristic in the metal.

Some key cored wires manufactured by Sarthak are – Calcium Silicide, Calcium Iron, Calcium Aluminium Iron, Calcium Solid Wire, Lead Cored Wire, Ferro Titanium, Carbon, Ferro Boron, Magnesium Ferrosilicon, Nitride Manganese, Ferro Niobium.

Key functions of cored wires is steel refining, alloy addition, deoxidation, desulphurization, denitrification, etc.

WHY CORED WIRES? Cored wires (or wire injection technology) are a substitute to single-shot addition of alloys into molten metal. Cored wire helps in uniform and homogeneous mixing of alloys in the ladle. It is a more accurate and efficient process of adding chemical elements in the casting. Cored wires have become a indispensable part of metallurgical plants today.

# ALUMINIUM FLIPPING COILS

Aluminium flipping coils are used in steel manufacturing process for de-oxidising of molten steel, and as a alloying element for manufacturing specialized steel.

Key functions of aluminium wire are de-oxidising, grain refining, nitride forming and alloying of steel.

# WIRE FEEDER MACHINES

Machines that are designed to inject cored wires into molten steel for metallurgical process control. The Company offers a wide range of customized machines, with 2 and 4 strand options that can draw wires from 5 to 15 mm diameter with a speed of up to 300 meters per minute.

# **FLUX CORED WIRE**

Flux Core Arc Welding, a type of welding process using consumable electrode that contains flux around it Flux melts together with the electrode during the welding process and shields the joint. It is used widely in various industries including construction, fabrication workshops and shipbuilding.

**CORED WIRES** 

**ALUMINIUM FLIPPING COILS** 

10,000 TPA

PA 15,000 TPA

Expanded in FY23

04 Manufacturing Lines

02 Manufacturing Lines

Built in-house specific to company needs equipped with sophisticated machinery and testing equipment

O3 State-of-the-art manufacturing facilities strategically located in Bhilai, Chhattisgarh in proximity to main clients

~4,50,000 SQ. FT.

Cumulative plot area with land availability for future expansion

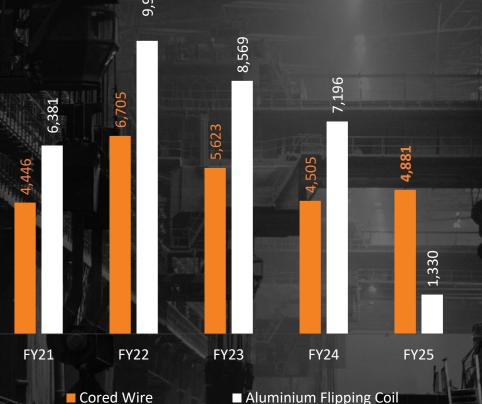
**ISO 9001-2008 CERTIFIED** 

Equipped with a fully-functional chemical lab and atomic absorption spectrophotometer for testing and QC of raw materials & finished product

# INFRA STRUCTURE

# **PRODUCTION TRENDS**





































**SHADED IRON** & STEEL CO. LLC

**CLIENTS** 

**CLIENT PROFILE** 

**STEEL PLANTS FABRICATION UNITS FOUNDRIES** 

85% REPEAT BUSINESS

40%

**TOP 5 CLIENTS SALES CONTRIBUTION** 

20

10+ YEAR

**RELATIONSHIPS** 

5+ YEAR **RELATIONSHIPS** 

**CORED WIRES** 

1,500 SQ. MT. MATERIAL STORAGE SPACE

2,000+ TONNES **EQUIVALENT TO** 3 MONTHS' BUFFER

**ALUMINIUM FLIPPING** COILS

2,800 SQ. MT. MATERIAL STORAGE SPACE 4,000+ TONNES **EQUIVALENT TO** 

4 MONTHS' BUFFER

SUFFICIENT SPACE TO STOCK FINISHED **PRODUCTS AS WELL** 

State-of-the-art

Ensuring uninterrupted and reliable supply of metallurgical solution

WAREHOUSING CAPABILITIES

facilities

Establishing Sarthak as a preferred supplier with leading Indian steel mills

# COMPANY BACKGROUND MILESTONES

# LEADERSHIP







### **ANOOP KUMAR BANSAL**

### MANAGING DIRECTOR

Mr Bansal has a Bachelors in Commerce degree from Nagpur, as Managing Director he has been instrumental in strategic planning. He brings innovative commercial ideas, execution-led experience, and vision to the table, which has contributed to the Company's success. He is also entrusted with looking after DB Group's ferroalloys division and the Company's industrial gases division (which has been sold in 2021). In addition, he leads the CSR initiatives at the Company.

## **SANJAY SHAH**

### WHOLE-TIME DIRECTOR

Mr Shah is a Whole-Time Director and the head of Marketing team at Sarthak. He has been instrumental in creating the domestic business of Sarthak, and getting the Company empaneled with leading steel institutions of the country, and as a result Sarthak works with the largest Indian steels mills today.

## **MAYUR BHATT**

### WHOLE-TIME DIRECTOR & CEO

Mr Bhatt is a Whole-Time Director and the Chief Executive Officer of the Company. He is an essential link between the production and sales functions of the organisation; he also manages the day-to-day business and financial activities of the Company. He also contributes to raw materials management. His contributions have been of great value to the Company.

SARTHAK METALS Q2 FY26 EARNINGS PRESENTATION

### MR SUNIL KUMAR AGARWAL

# CHAIRMAN & NON-EXECUTIVE, NON-INDEPENDENT DIRECTOR

Mr Agarwal holds a Bachelors Degree in Engineering (Mechanical) (Honors). In his past roles, Mr Agarwal has been associated with GCET Raipur, Indian Railways Traffic Services, and served prestigious roles such as Divisional Railway Manager, Chief Commercial Manager SEC Railway, Chief Operating Manager and additional member to the Ministry of Railways.

### MS RAMA KOHLI

# NON-EXECUTIVE, INDEPENDENT WOMAN DIRECTOR

**BOARD OF DIRECTORS** 

Ms Rama Kohli holds a Bachelors Degree in Science from Pt. Ravishankar Shukla University, Raipur. In addition, she has also completed her PGDBM from Pt. Ravishankar University, Raipur. She is currently undertaking various management advisory activities.

### MR SUNIL DUTT BHATT

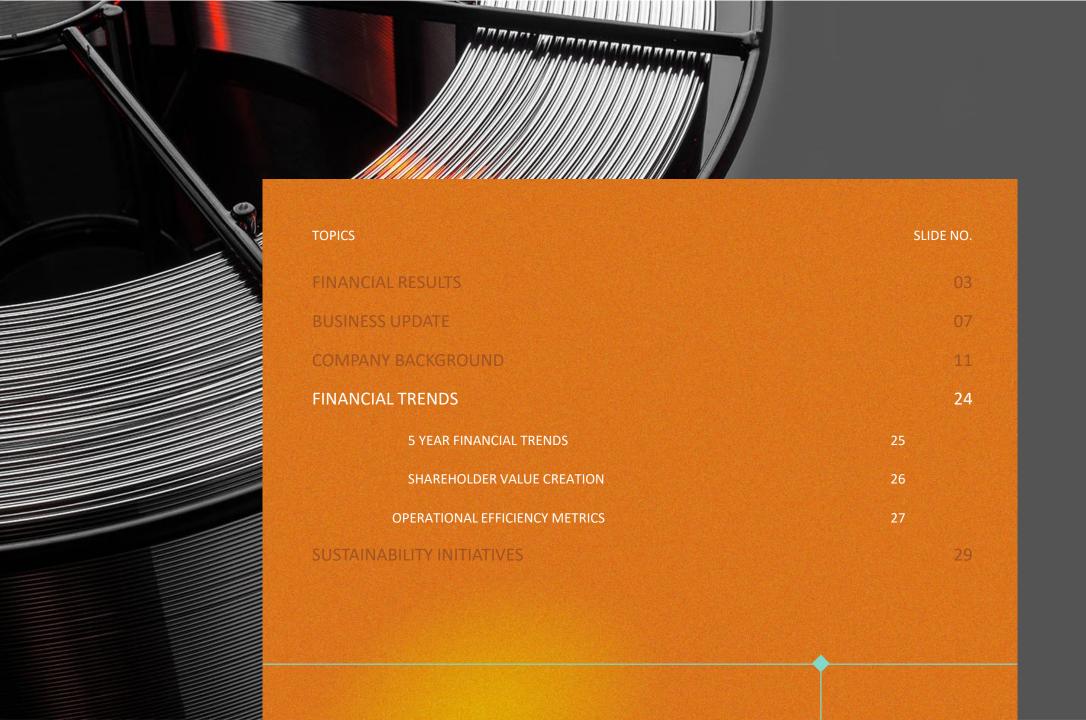
# NON-EXECUTIVE, INDEPENDENT DIRECTOR

Ms Sunil Bhatt has more than 35 years of work experience as a part of the department of Instrument and Weighing in Bhilai Steel Plant, SAIL. He recently retired in 2020 and joined the Company's board in 2021.

### MR DWADASI VENKATA GIRI

# NON-EXECUTIVE, INDEPENDENT DIRECTOR

Mr Dwadasi Venkata Giri has completed his Post Graduation (M.Com) from Pt. Ravishankar Shukla University, Raipur. He also completed LLB and CA IIB from Raipur. He has vast experience in the banking and finance domain.



# 5 YEAR FINANCIAL TRENDS

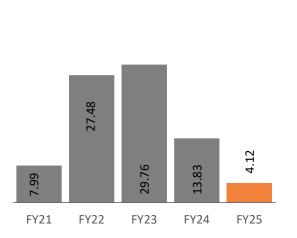
REVENUE FROM OPERATIONS

(₹ IN CRORES)



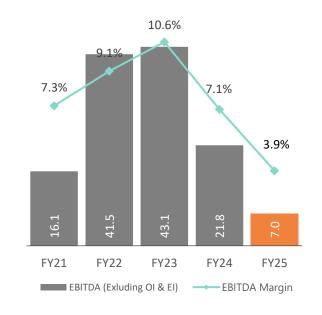
PROFIT AFTER TAX

(₹ IN CRORES)



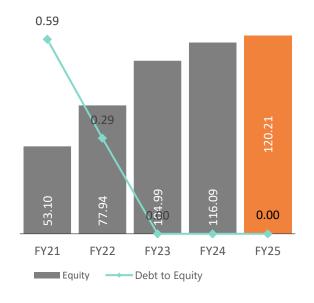
EBITDA & EBITDA MARGINS

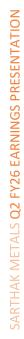
(₹ IN CRORES & IN %)

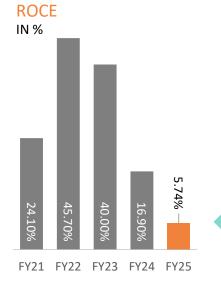


# EQUITY & DEBT TO EQUITY

(₹ IN CRORES & TIMES)







DIVIDEND

FY21 FY22 FY23 FY24 FY25

PER

IN ₹

**SHARE** 

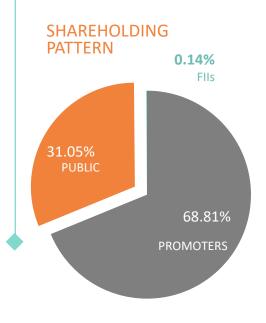
\*ROCE for FY25 is provisional estimate

# SHARE PRICE SINCE LISTING\* V/S BSE SENSEX

SHARE PRICE (INDEXED) PERFORMANCE

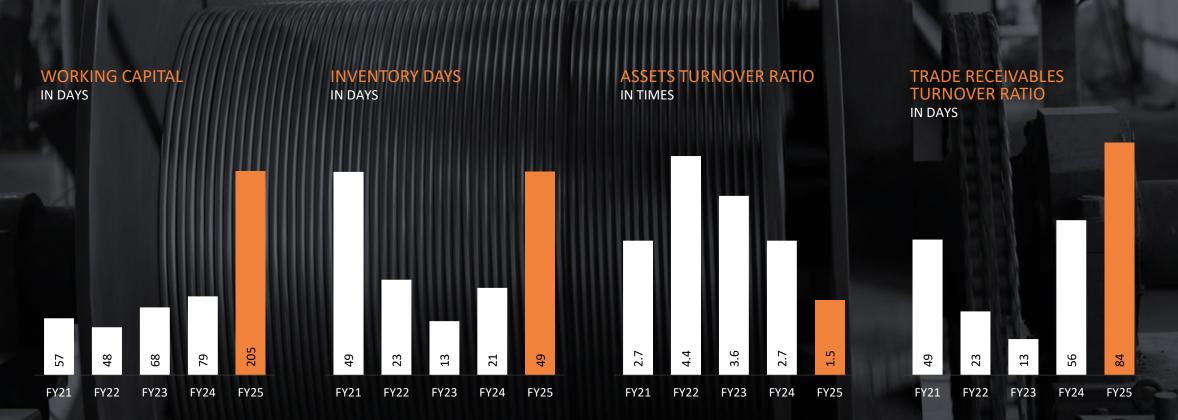


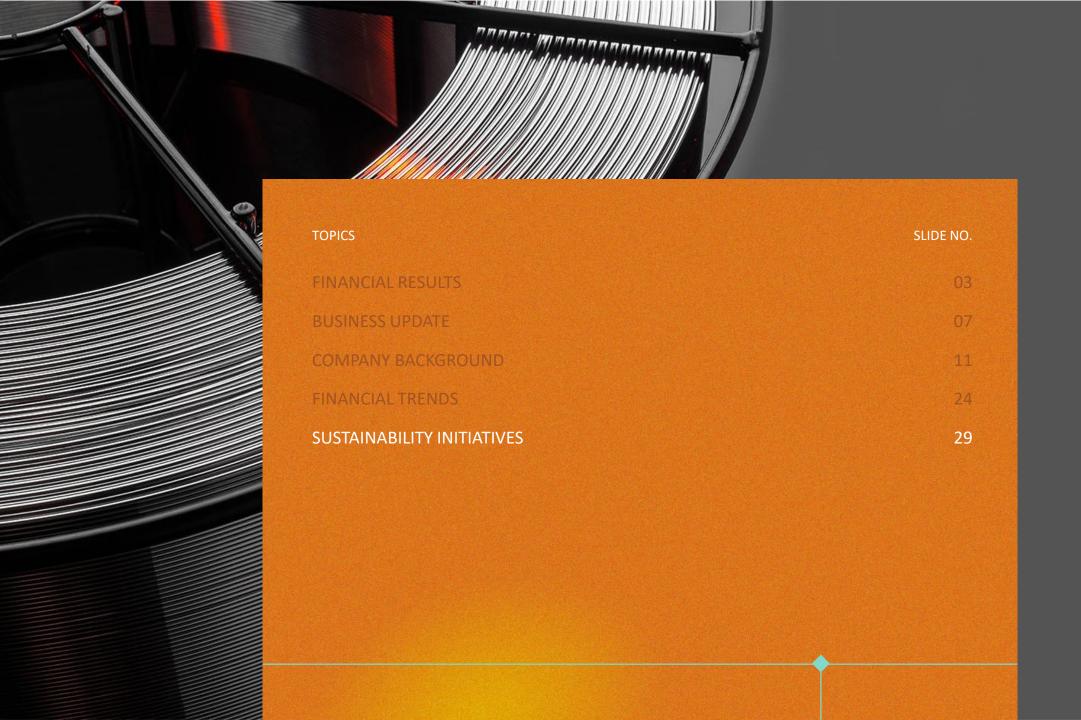




# SHAREHOLDER VALUE CREATION

# OPERATIONAL EFFICIENCY METRICS





# SUSTAINABILITY INITIATIVES

# GOING GREEN WITH BIOTECHNOLOGY

Enzymes offer a sustainable alternative to traditional chemical processes due to their biodegradability, renewability and minimal environmental impact.

There is growing demand for processed and convenience foods, coupled with the need for natural and sustainable food additives.

Moreover, increasing focus on reducing greenhouse gas emissions and finding sustainable alternatives to fossil fuels, has fuelled demand for enzymes in the production of biofuels, such as ethanol and biogas, by converting biomass into usable forms of energy.

# **USAGE OF ALUMINIUM SCRAP**

Production of about 75% of Aluminium Flipping Coil of Sarthak Metals is from usage of Aluminium scrap. Producing them from ores is very energy-intensive.

Recycling shifts the balance towards higher sustainability as

ENERGY NEEDED TO MELT ALUMINIUM FROM SCRAP IS ONLY

of that consumed in ore reduction.

# **SOLAR POWER**

With 400 KW of renewable energy used, the company demonstrates the group's commitment to sustainable practices, while remaining cost-competitive in an era of rising energy cost.

This renewable energy source will not only help substitute a portion of our energy consumption but also result in approximately a 50% reduction in electricity expenses due to captive consumption.

# GET IN TOUCH

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Certain matters discussed in this Document may contain statements regarding the Company's market opportunity and business prospects that are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include but are not limited to the performance of the indian economies of various international markets, the performance of the indian economy and of the economies of various international markets, the performance of the indian economy and of the economies of various international markets, the performance of the indian economy.

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