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Date: 01st June, 2026.

To
The General Manager,
Department of Corporate Services,
Bombay Stock Exchange Limited,
PhirozeJeejeebhoy Towers,
Dalal Street,
Mumbai- 400001.
Scrip Code : 540692

To
The General Manager,
Listing Department,
National Stock Exchange of India Limited
Exchange Plaza, Plot No C/1, G Block,
BandraKurla Complex,
Bankdra (East), Mumbai - 400 051.
Scrip Symbol: APEX

Dear Sir/Madam,

Sub: Investor Presentation Q4/FY26 -Reg.

Ref: Disclosure of information pursuant to Regulation 30 read with Part of Schedule III of the SEBI Requirements) Regulations, 2015.

In compliance with Regulation 30 read (Listing Obligations and Disclosure with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, please find the attached copy of Q4/FY26 Investor Presentation of the Company.

Please take the same on record.

Thanking You

Yours Faithfully
For **Apex Frozen Foods Limited**

Karuturi Subrahmanya Chowdary
Managing Director
DIN: 03619259

Encl: a/a



Apex Frozen Foods

Result Presentation

Q4 & FY26



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Company at a Glance

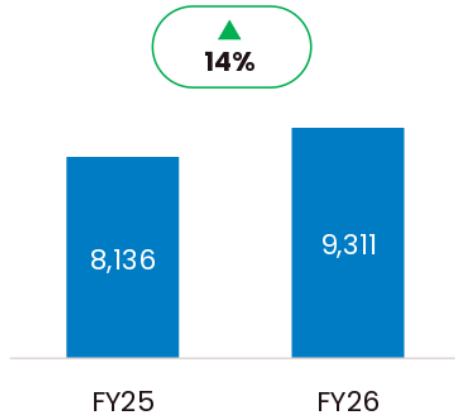
Annexure



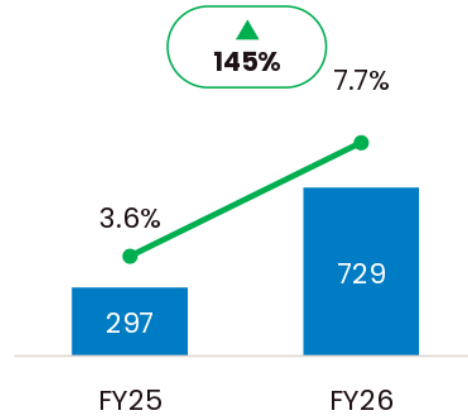
Q4 & FY26 Highlights

Financial Highlights

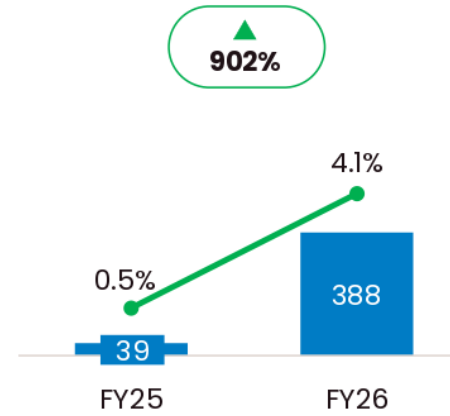
Net Revenue (Rs Mn)



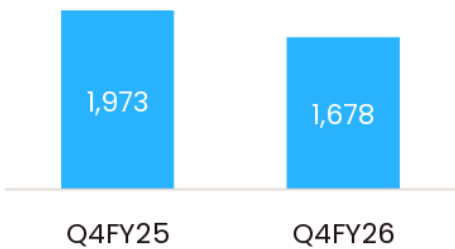
EBITDA (Rs Mn) & Margin (%)



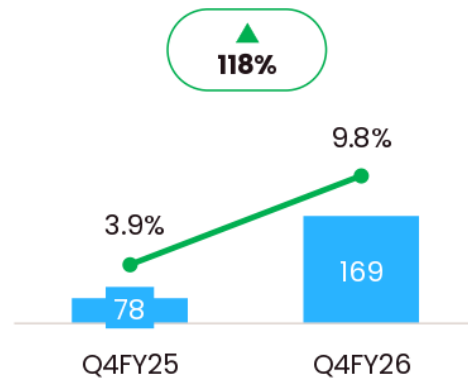
PAT (Rs Mn) & Margin (%)



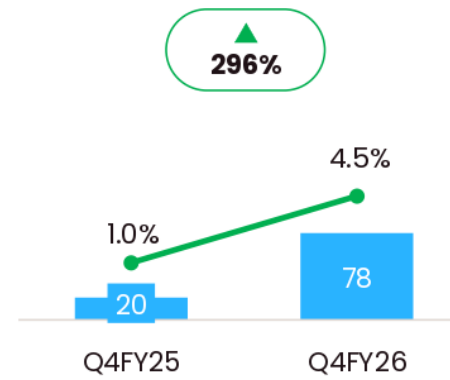
▼ 15%



▲ 118%



▲ 296%



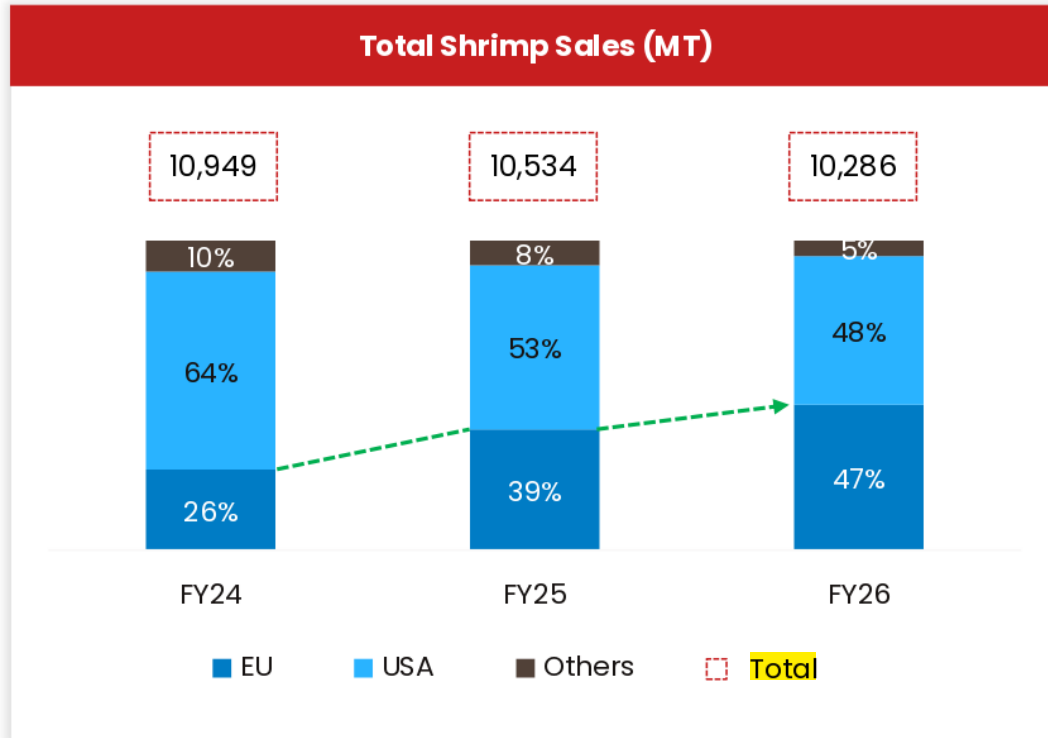
Net Revenue


- › FY26 Revenue growth was driven by firm global Shrimp prices and favourable currency movements.
- › Shrimp sales to the USA impacted due to tariff led uncertainties, and war-led transport disruptions.
- › However, sales to the EU market continued its growth trajectory.

Profitability Sustained

- › Stable farm-gate prices YoY, along with ongoing cost-efficiency initiatives, supported profitability in Q4 & FY26.
- › Enhanced return ratios with RoE at 7.4% and RoCE at 10.8% in FY26.

Broadening Global Footprint



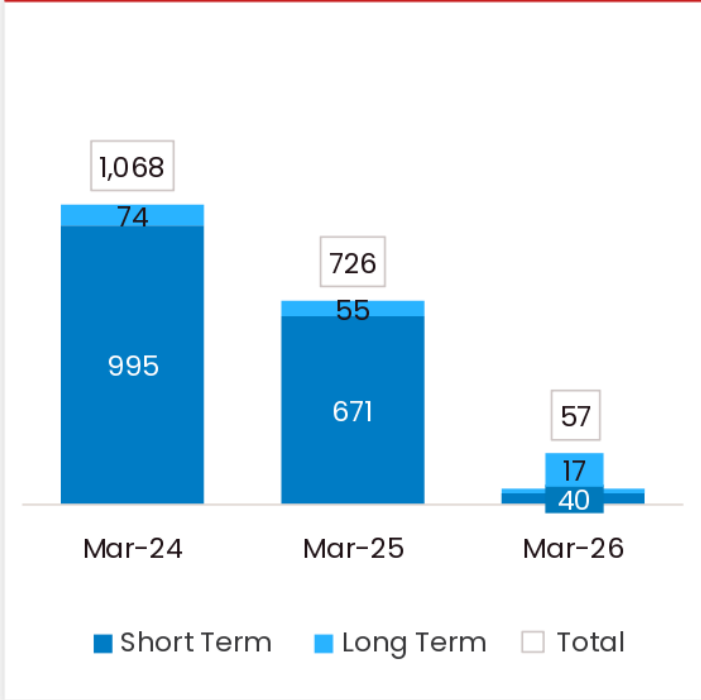
- 
- › Tariff-related uncertainties in the USA impacted shrimp sales in FY26. Apex's diversification **towards the EU helped cushion the impact.**
 - › Shrimp Sales (MT) to **EU continued to grow with an increase of 15% YoY in Q4FY26 and 19% YoY in FY26.**
 - › Strengthening geographic diversification, with EU sales contribution rising to **47% in FY26 from 26% in FY24.**



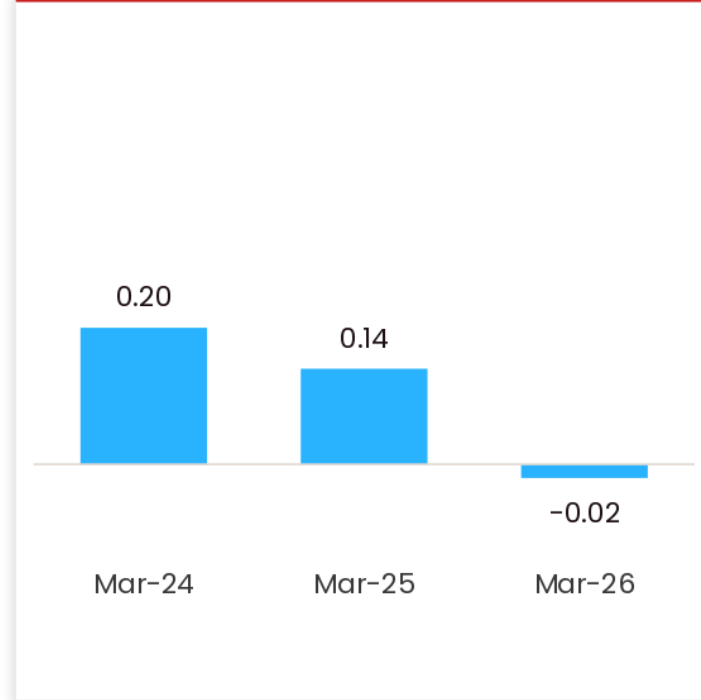
Manufacturing capabilities in place to support business ramp-up and scalable growth
We are continuing to diversify markets to drive broader growth

Lean Balance Sheet and Healthy CFO

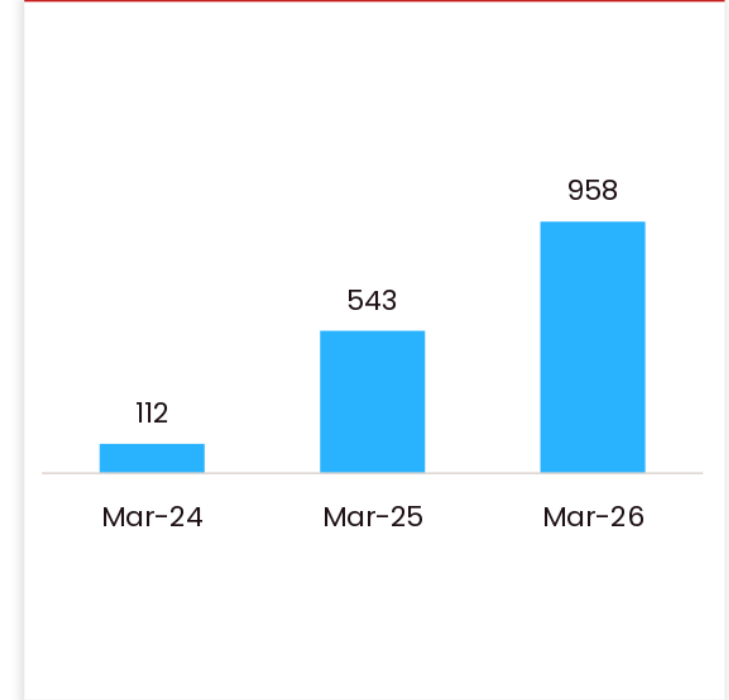
Total Borrowings (Rs Mn)



Net Debt to Equity (X)



Cash flow from Operations (Rs Mn)



Debt levels are prudently managed and remain at comfortable levels

Profit & Loss Highlights

Particulars (Rs Mn)	Q4FY26	Q4FY25	Y-o-Y %	Q3FY26	Q-o-Q %	FY26	FY25	Y-o-Y %
Net Revenue*	1,678	1,973		2,643		9,311	8,136	
Other Income	42	12		39		173	46	
Total Income	1,720	1,985	-13%	2,682	-36%	9,484	8,181	16%
Raw Material Cost	1,123	1,392		1,542		5,886	5,882	
Gross Profit	597	593	1%	1,140	-48%	3,599	2,299	57%
<i>Gross Margin (%)</i>	<i>34.7%</i>	<i>29.9%</i>	484 bps	<i>42.5%</i>	-780 bps	<i>37.9%</i>	<i>28.1%</i>	984 bps
Employee Expenses	119	125		123		491	453	
Other Expenses	308	390		844		2,379	1,549	
EBITDA	169	78	118%	173	-2%	729	297	145%
<i>EBITDA Margin (%)</i>	<i>9.8%</i>	<i>3.9%</i>	593 bps	<i>6.5%</i>	339 bps	<i>7.7%</i>	<i>3.6%</i>	405 bps
Depreciation & Amortisation	52	41		29		154	153	
Finance Cost	7	9		10		45	88	
Exceptional Items	0	0		0		0	0	
Profit Before Tax	111	28	291%	134	-17%	530	56	845%
Tax Expenses	33	9		33		142	17	
Profit After Tax	78	20	296%	101	-23%	388	39	902%
<i>PAT Margin (%)</i>	<i>4.5%</i>	<i>1.0%</i>	354 bps	<i>3.8%</i>	76 bps	<i>4.1%</i>	<i>0.5%</i>	362 bps

*Net Revenue includes export benefits of Rs 91 Mn for Q4FY26, Rs 109 Mn for Q4FY25, Rs 124 Mn for Q3FY26, Rs 492 Mn for FY26 and Rs 454 Mn FY25

Balance Sheet Highlights

Liabilities (Rs Mn)	Mar-24	Mar-25	Mar-26
Shareholder's Funds	4,971	4,945	5,280
Share Capital	313	313	313
Reserves & Surplus	4,658	4,632	4,967
Non-current Liabilities	157	142	113
Long Term Borrowings	74	55	17
Other Non-current Liabilities	0	0	0
Deferred Tax Liabilities	83	87	96
Current Liabilities	1,206	1,045	533
Short Term Borrowings	995	671	40
Trade Payables	149	262	292
Other Current Liabilities	61	93	162
Short Term Provisions	0	10	7
Current Tax Liability	0	8	32
Total Liabilities	6,333	6,132	5,926

Assets (Rs Mn)	Mar-24	Mar-25	Mar-26
Non-current Assets	2,700	2,588	2,748
Net Block	2,538	2,426	2,390
Capital Work-in-progress	36	36	20
Other Non-current Assets	126	125	338
Deferred Tax Asset	0	0	0
Current Assets	3,633	3,544	3,178
Inventories	1,941	1,875	1,665
Biological Assets	36	7	7
Trade Receivables	1,069	1,270	1,085
Cash & Cash Equivalents	75	52	185
Other Financial Assets	5	1	4
Other Current Assets	507	339	232
Total Assets	6,333	6,132	5,926

Cash Flow Highlights

Cash Flow Extract (Rs Mn)	FY24	FY25	FY26
Net Cash Generated From Operating Activities (A)	112	543	958
Net Cash Used In Investing Activities (B)	-83	-59	-17
Net Cash Used In Financing Activities (C)	-16	-492	-778
Net (Decrease)/ Increase In Cash And Cash Equivalents (A+B+C)	13	-8	163
Effect of Foreign exchange on cash and cash equivalents	0	0	0
Cash & Cash Equivalent At The Beginning Of The Year	16	29	21
Cash & Cash Equivalent At The End Of The Year	29	21	185



Company at A Glance

The Growth Journey so Far..



1995

Commencement Stage

Commenced business operations under partnership firm "**Apex Exports**".



2004 – 2012

Export Market Penetration

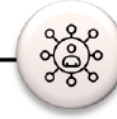
Owned Processing Plant at Kakinada, Andhra Pradesh (AP).

Exports to the **USA and EU**.

Certified processes and quality.

Recognized as a **Star Export House** by the DGFT.

Converted into a **Private Limited**.



2013 – 2021

Capability Expansion

IPO and Listing on BSE & NSE **in Sep'17**.

Backward Integration:

Three owned Hatcheries in AP over 2016-19.

Focus on VAP:

Pre-processing unit in 2017, to support Kakinada plant in processing more VAP.

Capacity Expansion:

New processing plant of 20,000 MT capacity at G.Ragampeta, AP, in Mar'20.

Foray into RTE products:

5,000 MT of RTE capacity at G. Ragampeta plant.



2022 – 2025

Well-placed to Capitalize on the Growth Opportunities

Improved Product Mix:

Share of RTE products in overall sales increased

RTE Capacity Expansion:

Additional line of 5,000 MT of RTE commissioned in end of May 2023.

Geographical Diversification:

Increased share of non USA business at ~45% in Q1FY26

EU Approval for the second facility completed

...To Having Built a Well-Integrated Operations



One Of The Leading Exporters Of Processed Shrimp In India

Catering to wide array of customers such as Food Companies, Retail Chains, Restaurants, Club Stores and Distributors spread across multiple geographies in the USA, European Union and China & Others.

Well Integrated Business Operations with Presence in Hatchery and Processing & Exporting of Shrimp



Shrimp Seed (Hatchery)

Capacity - 1.2 to 1.4 billion
SPF* seed



Shrimp Processing

Capacity - 34,240 MTPA
Cold Storage - 3,500 MT

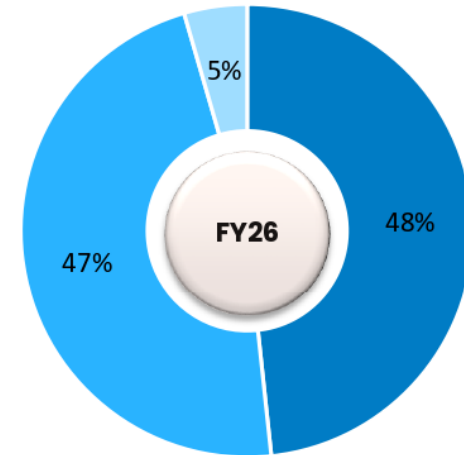


Well Diversified Products

Ready-to-Cook
Ready-to-Eat

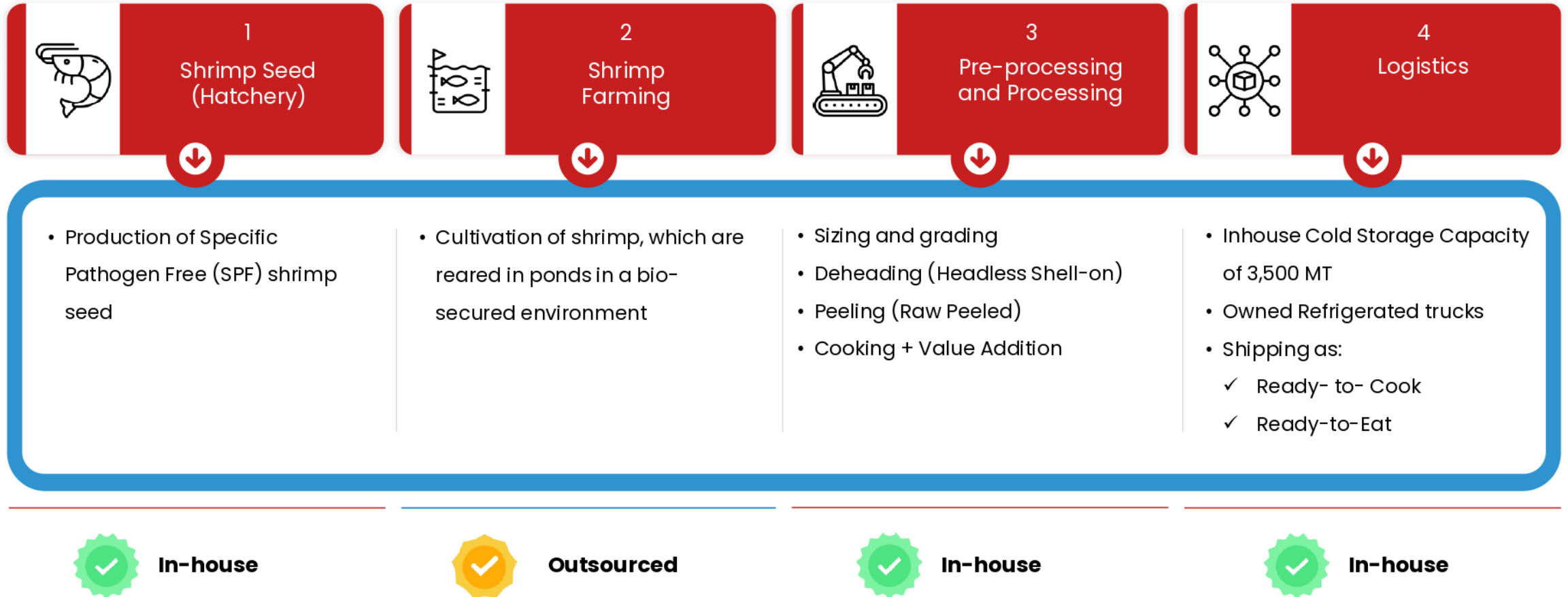
*Specific Pathogen Free

Region-wise Export Mix

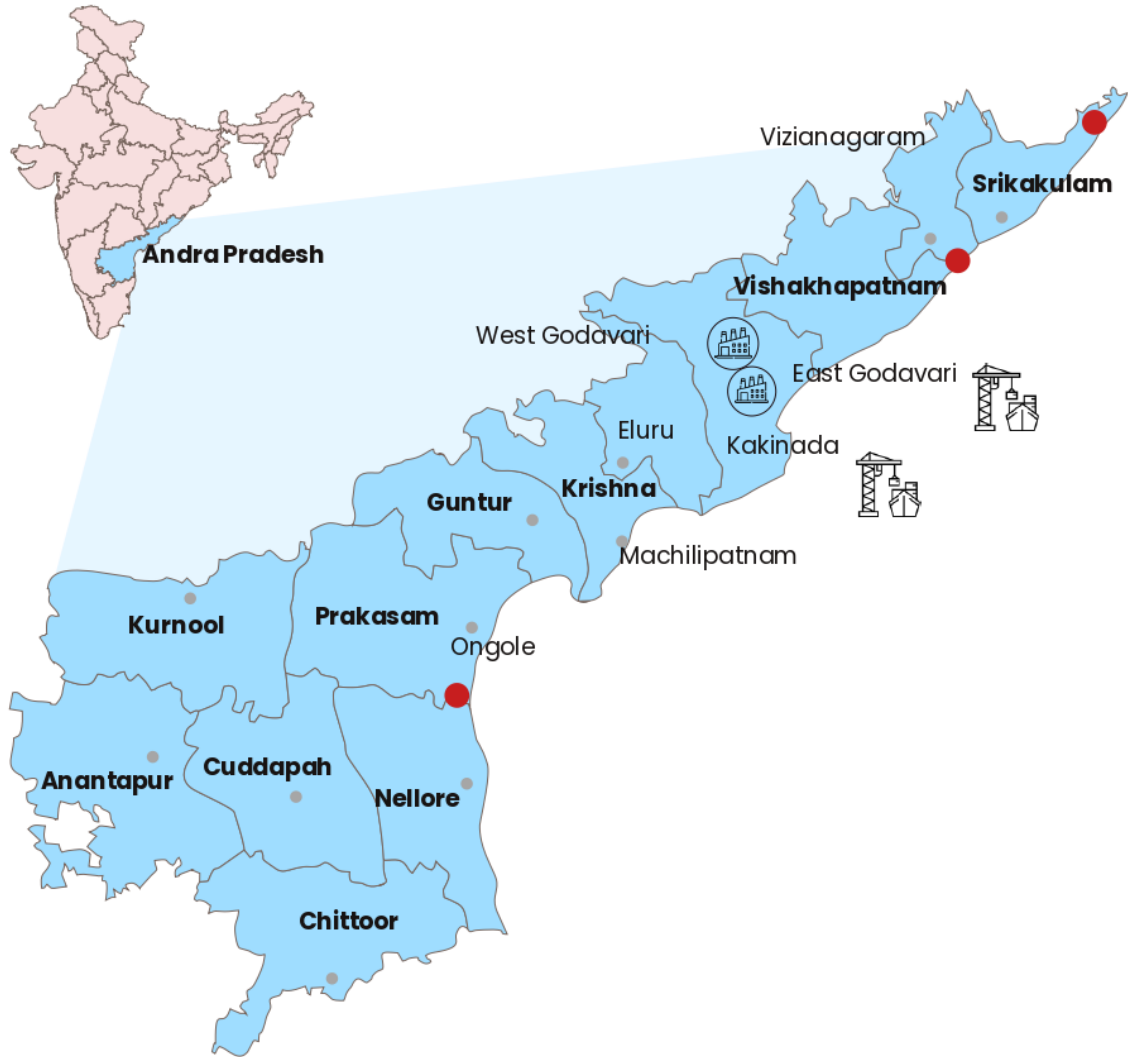


■ USA ■ Europe ■ Others

Well Integrated Across Value Chain



Strategically Located Facilities



Three Hatcheries with a total capacity of 1.2-1.4 billion SPF seed



Two Processing plants with a total capacity of 34,240 MTPA, along with Cold Storage capacity of ~3,500 MT



Our facilities are located ~20 kms from Kakinada port and ~150 kms from Vizag port

Our facilities are located within 20 - 200 kms of most farms from where the produce is sourced for processing

Processing Capacity Offers Headroom for Growth



Unit 1 – Kakinada, Andhra Pradesh

Ready-to-Cook products: 9,240 MTPA

Cold Storage: 1,000 MT

Total Capacity

34,240 MTPA



Unit 2 – G. Ragampeta, Andhra Pradesh

Ready-to-Cook products: 15,000 MTPA

Ready-to-Eat products: 10,000 MTPA

Cold Storage: 2,500 MT

100% of the finished product (Frozen Shrimp) is exported primarily to markets like the USA, EU and China & Others

Product Offering – Moving up the Value Chain



BASE PRODUCT

Head On
Whole Headless
Shell-On
Easy Peel



PEELED PRODUCT

Peeled, Deveined, Tail-on
Peeled, Un-deveined, Tail-on
Peeled, Deveined, Tail-off
Peeled, Un-deveined
Peeled and Deveined



SPECIALTY PRODUCT

Butterfly shrimp
Skewered shrimp
Seasoned shrimp



READY-TO-EAT (RTE)

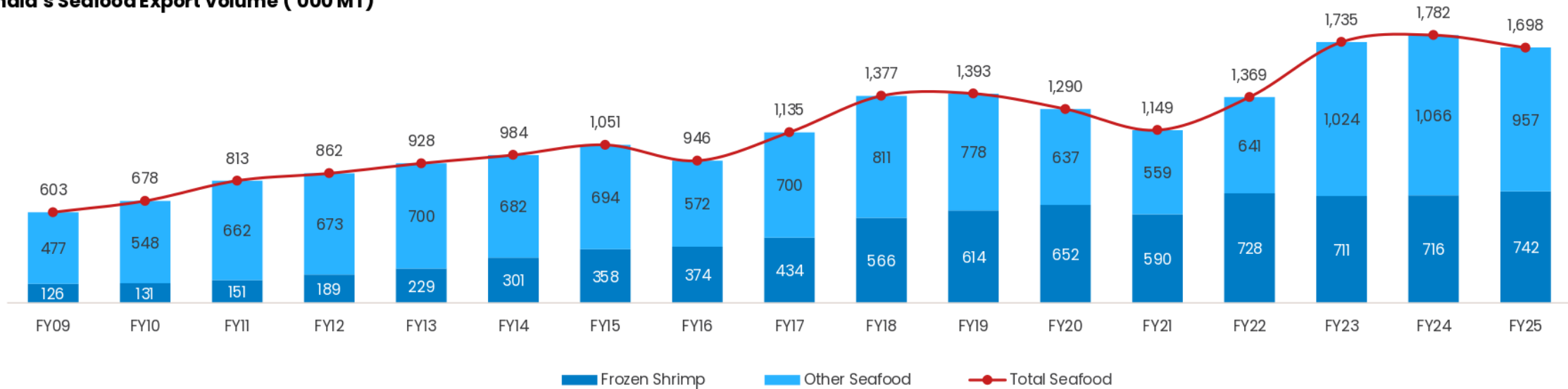
Cooked Peeled & De-veined Tail-on
Cooked in Shell
Shrimp Rings
Dusted and Breaded
Par-fried



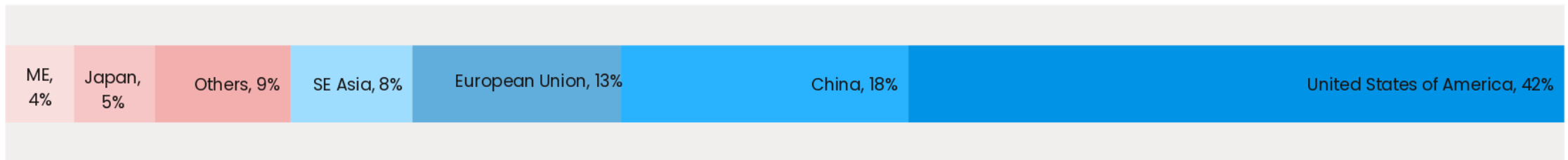
Annexure

India's Seafood Exports Driven by Surging Shrimp Exports

India's Seafood Export Volume ('000 MT)



India's Shrimp Export Mix – FY25



Key Considerations for the Sector



Demand Slowdown

Being an export-oriented sector, any slowdown in consumption in key markets like the USA, EU and South-East Asia will have an adverse impact on India's shrimp exports



Disease Related

Highly susceptible to outbreak of diseases, which can have a detrimental effect on the availability of raw material (shrimp)

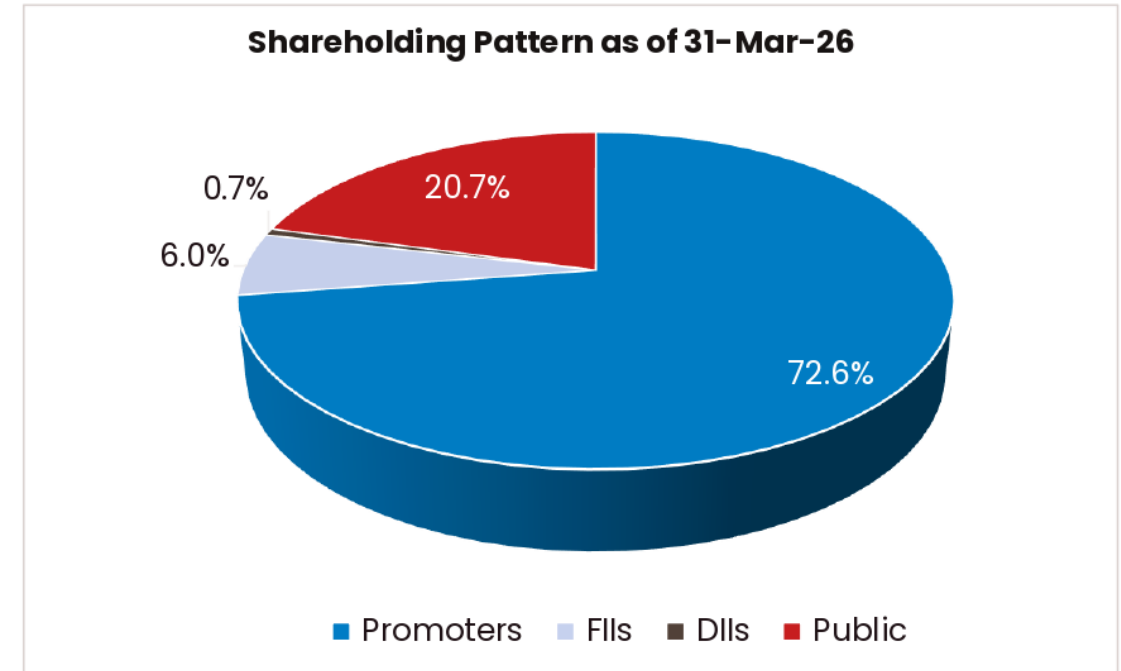


Volatile Pricing

Global imbalances in demand-supply can impact pricing. Exchange rate fluctuations can amplify the volatility

Share Capital Information

NSE / BSE code	APEX / 540692
CMP (Rs/share) (as of 29-May-26)	Rs 426
Market Cap (Rs Cr)	Rs 1,332 Cr
Shares outstanding (# Cr)	3.125 Cr
Face Value (Rs/share)	Rs 10
Sector/Industry	Aquaculture
Location	Kakinada, AP



Source: BSE, NSE



Thank You



Apex Frozen Foods

CIN: L15490AP2012PLC080067



Mr. Chowdary Karuturi, MD & CFO



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