

January 31, 2026

To,
The Manager – Listing Department
National Stock Exchange of India Limited
5, Exchange Plaza,
Bandra-Kurla Complex,
Bandra (East), Mumbai - 400 051

To,
The Manager – Listing Department
BSE Limited
Floor 25, P. J. Towers,
Dalal Street,
Mumbai - 400 001

Symbol: FINPIPE

Scrip Code: 500940

Sub.: Investor Presentation on Unaudited (Standalone & Consolidated) Financial Results for the Quarter and Nine months ended December 31, 2025

Dear Sir / Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please enclosed herewith the Investor Presentation on Unaudited (Standalone & Consolidated) Financial Results for the Quarter and Nine months ended December 31, 2025.

The aforesaid information is also being made available on the website of the Company at <https://www.finolexpipes.com/>.

You are requested to take the above on your records.

Thanking you,

For **Finolex Industries Limited**

DAKSHINAMURTHY Digitally signed by
DAKSHINAMURTHY
VISHWANATHAN IYER VISHWANATHAN IYER
Date: 2026.01.31 21:57:45 +05'30'

Dakshinamurthy Iyer

Company Secretary and Compliance Officer

M. No.: A13004

Encl.: As above

Corporate Office

Finolex Industries Limited
IndiQube 'The Kode' - 11th Floor,
S. No. 134, Hissa No. 1/38,
Baner Pashan Link Road,
Pune - 411045,
Maharashtra, India

Tel +91 20 27408200
Fax +91 20 27489000
Email care@finolexpipes.com
Web finolexpipes.com



FINOLEX PIPES & FITTINGS

Investor Presentation Q3 FY 2025-26

Business Performance

Q3 FY26

9M FY26



Volume dipped mainly due to extended monsoon

- Volume decreased by 14% during the quarter (Q3 FY26: 73,500 MT vs Q3 FY25: 85,767 MT)

- Volume decreased by 6% during 9M FY26 (9M FY26: 230,965 MT vs. 9M FY25: 245,729 MT)



Lower revenue on account of weaker realisation

- Revenue declined by 10%, primarily due to lower realisation driven by weak PVC prices. (Revenue – Q3 FY26: ₹ 898 Cr vs. Q3 FY25: ₹ 1001 Cr)

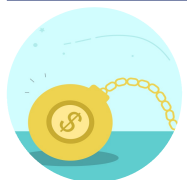
- 6% lower revenue mainly on account of lower realisation driven by weak PVC prices. (9M FY26: ₹ 2,800 Cr vs. 9M FY25: ₹ 2,970 Cr)



Notable improvement in operating performance

- EBITDA stood at ₹ 123 Cr in Q3 FY26 compared to ₹ 83 Cr in Q3 FY25
- PBT stood at ₹ 146 Cr in Q3 FY26 vs ₹ 95 Cr in Q3 FY25

- EBITDA stood at ₹ 347 Cr in 9M FY26 compared to ₹ 302 Cr in 9M FY25.
- PBT(before exceptional item) is ₹ 430 Cr in 9M FY26 vs. ₹ 385 Cr in 9M FY25.

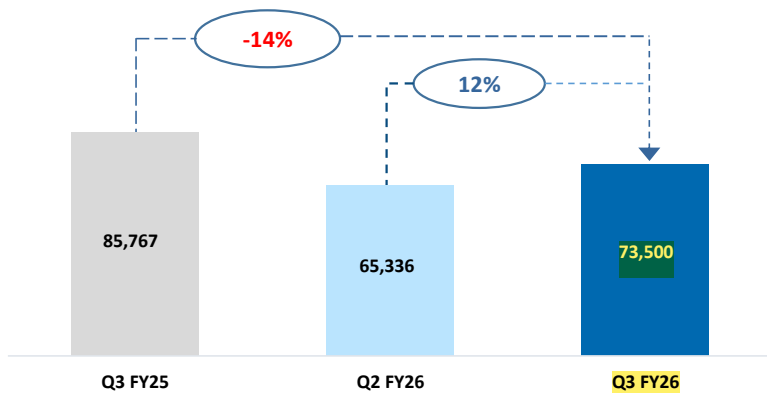


Liquidity of the company remains strong

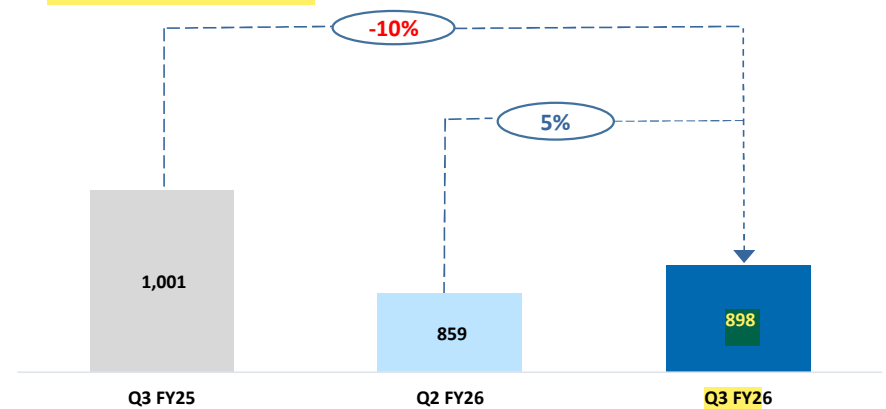
- Strong liquidity with free cash (net) of ~ ₹ 2429 Cr (Q3 FY25 : ~ ₹ 2,300 Cr)

Business Performance of the Company for Q3 FY26 vs Q3 FY25

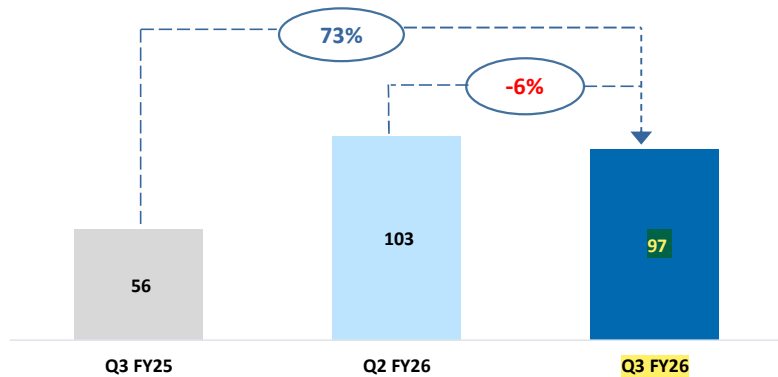
Sales volumes (in MT)



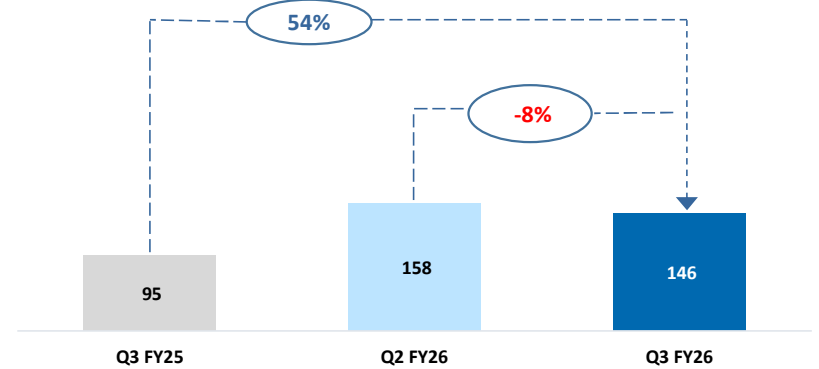
Revenue (₹ Cr)



EBIT (₹ Cr)



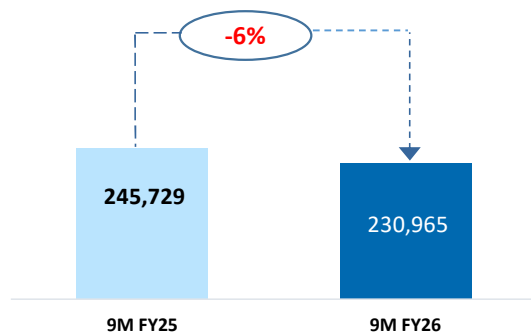
PBT (₹ Cr)



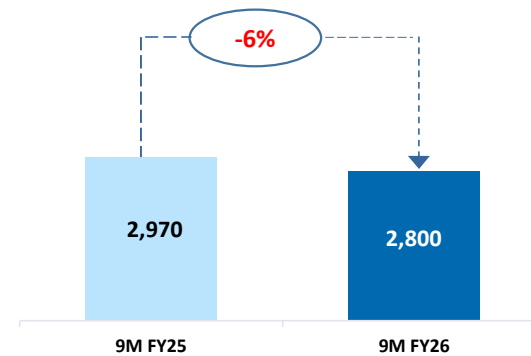
All numbers are on Standalone basis

Business Performance of the Company (9M FY26 vs. 9M FY25)

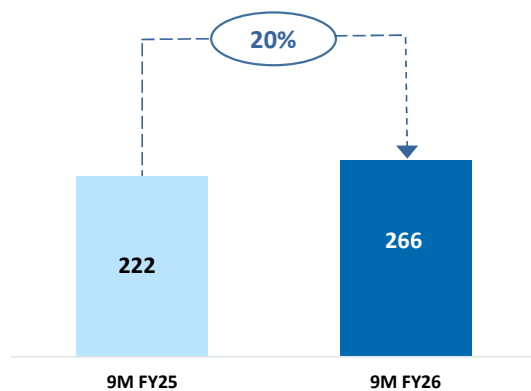
Sales volumes (in MT)



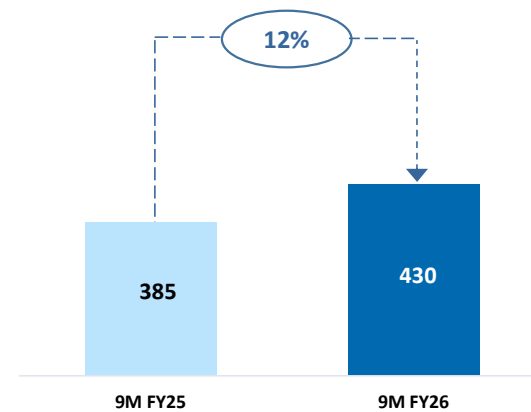
Revenue (₹ Cr)



EBIT (₹ Cr)



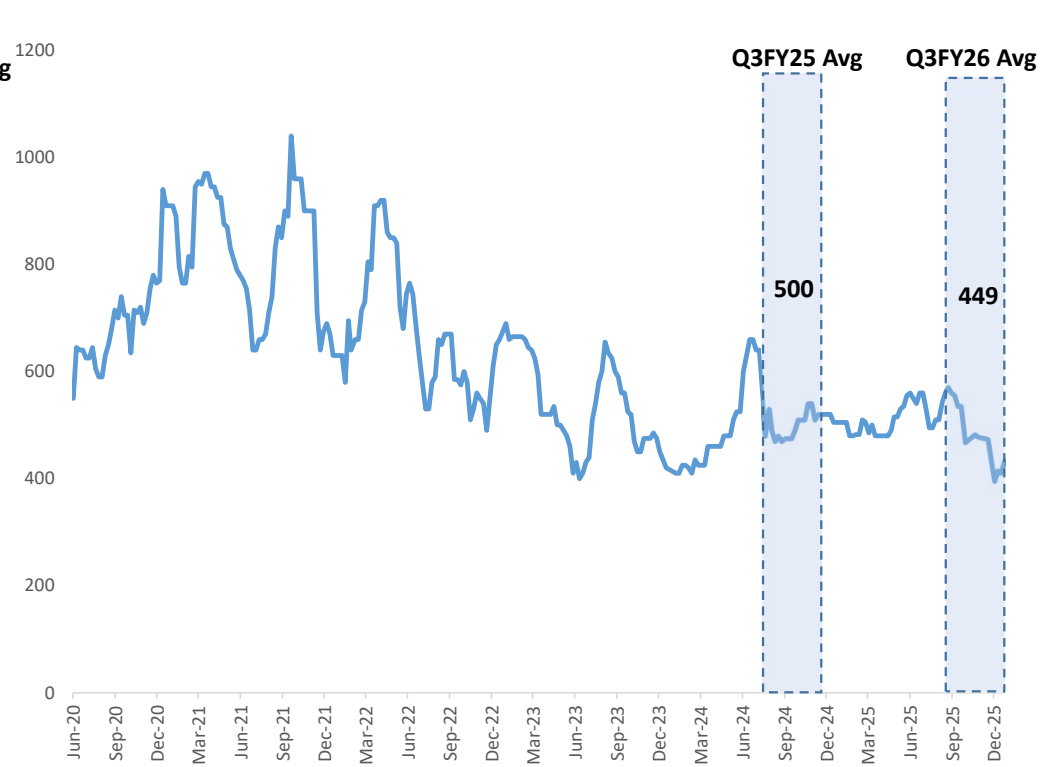
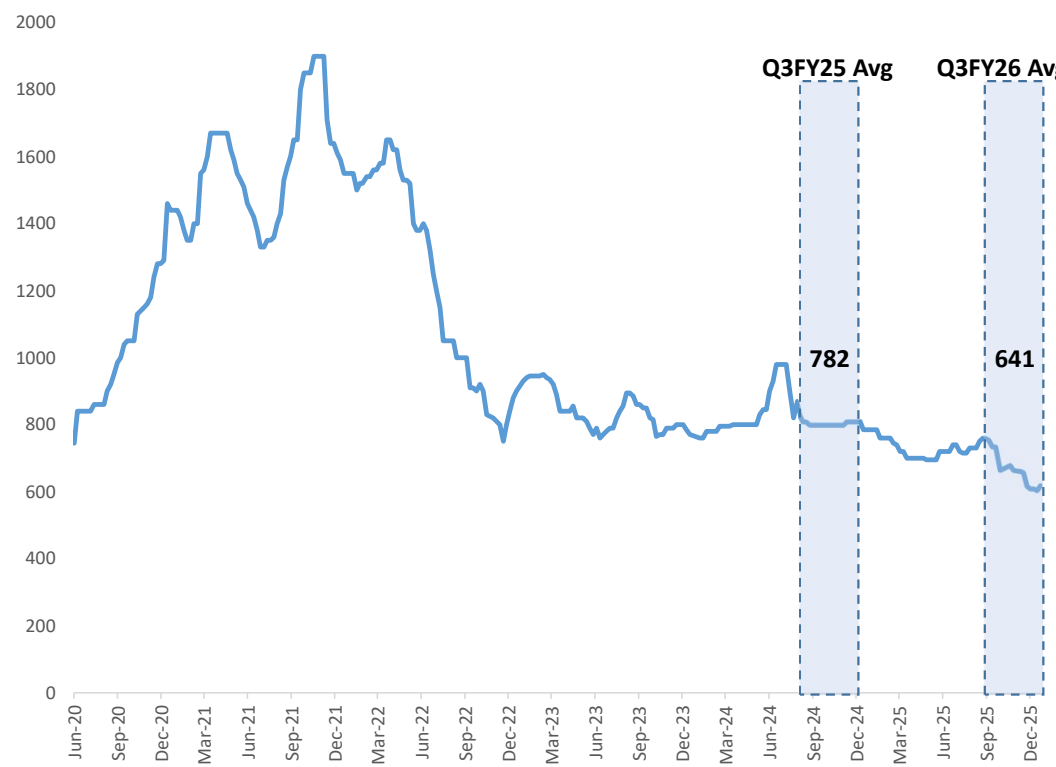
PBT (₹ Cr)



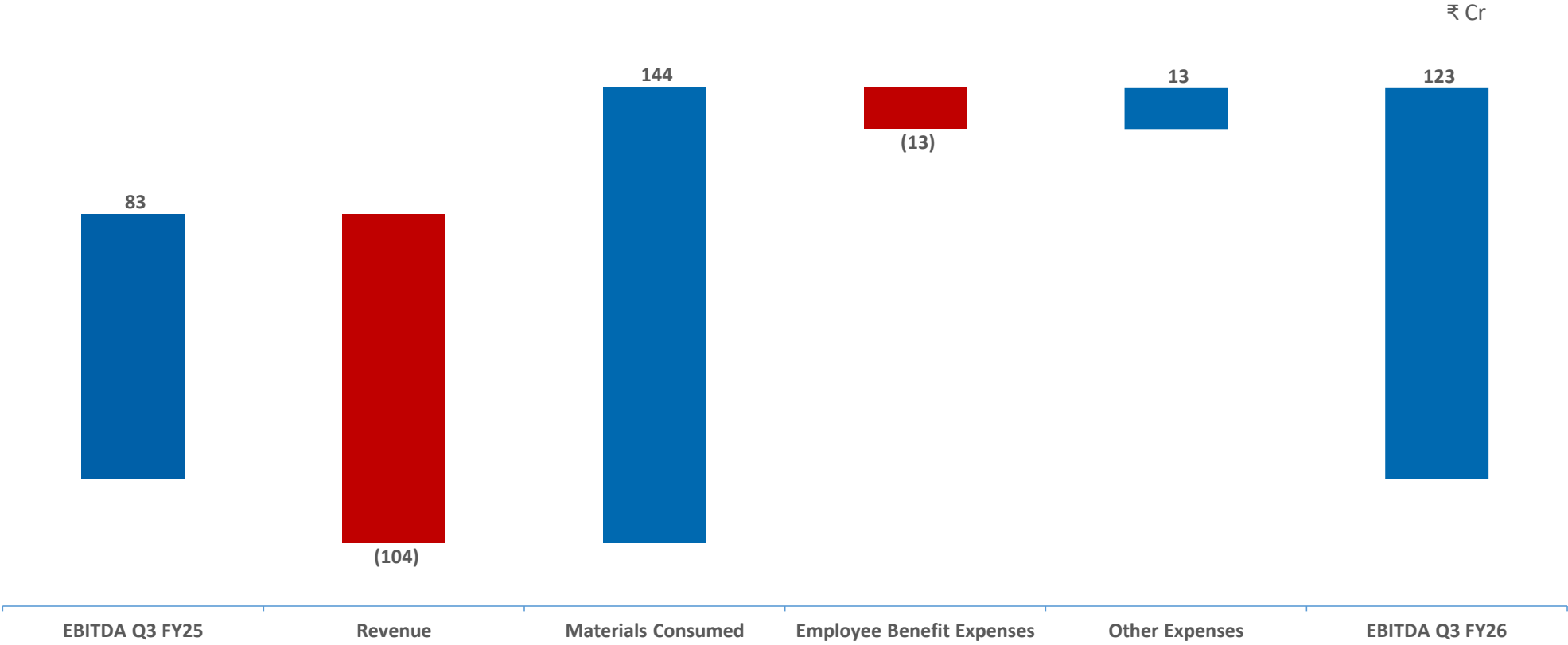
PVC Prices and PVC/EDC Delta

PVC (USD/MT)

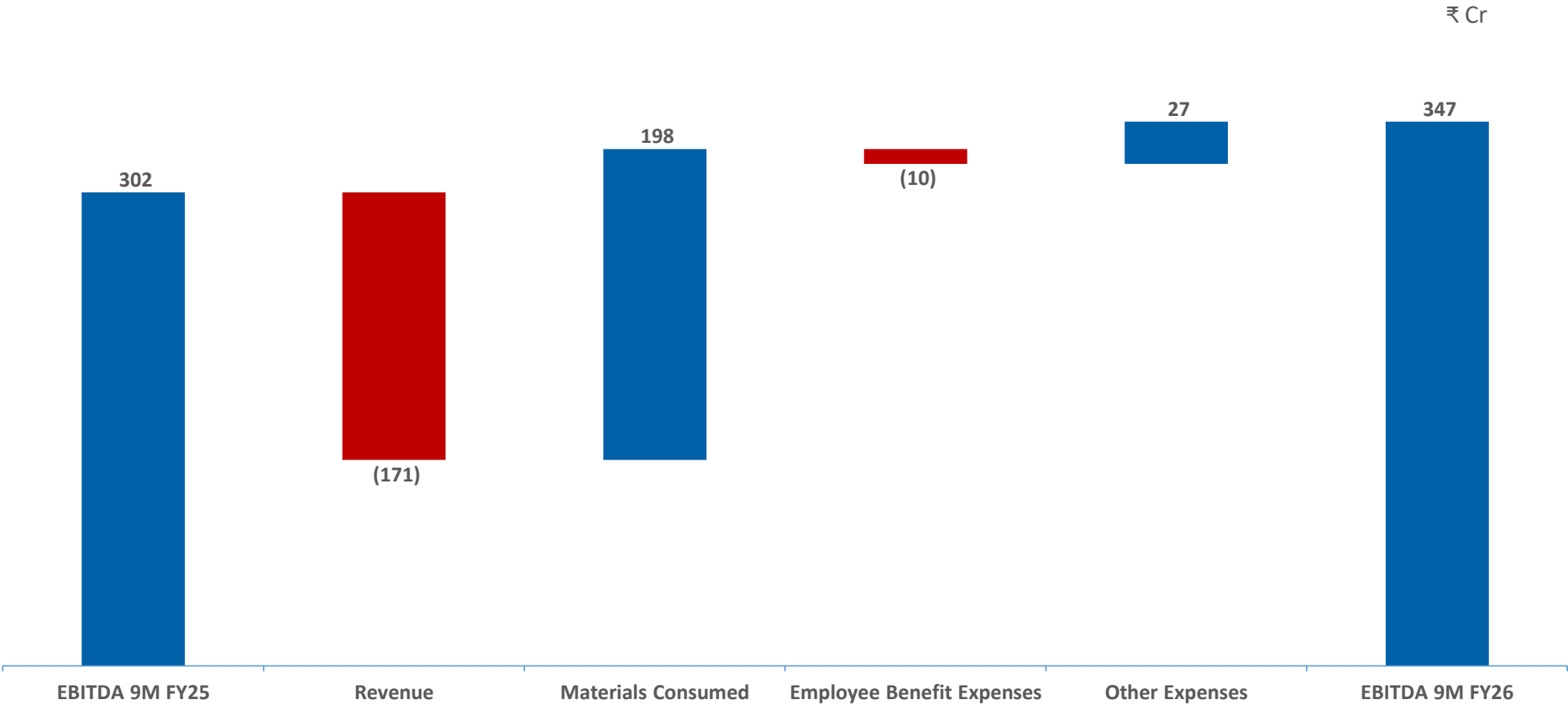
PVC/EDC Delta (USD/MT)



EBITDA Movement Q3 FY26 vs. Q3 FY25



EBITDA Movement 9M FY26 vs. 9M FY25



FINOLEX PIPES & FITTINGS

Marketing Initiatives
Q2 : FY 25-26

Highlights

People reached
through ATL,
sponsorships and
social media

16Cr+*

People reached
through on-ground
events & exhibitions
across India

12Lakhs+*

*The data mentioned above are not unique & may contain overlaps within the platforms

Dussehra Event- 2nd October'2025



Reach of 6.2 Cr,
Views 4.3 Cr

Dussehra Celebration Video

GWD (Give With Dignity)



- 3.25 Lakhs + Beneficiaries
- 1 Lakh+ Dignity Kits
- 4500+ Front line warrior support
- 30 SHGs Assisted
- 120 SHGs Revived
- 40 Corporate Collaborators

[GWD Video](#)

Reach of 3.7 Cr, Views 1.2 Cr

FINOLEX
PIPES & FITTINGS

Diwali Ad Re-run



Diwali Ad Campaign



Reach of 6 Cr , Views 1.2 Cr

FINOLEX PIPES & FITTINGS

Customer Business Meet - Top Dealers



Dealer Participation:
Top 61 Selective Dealers

Meet Dates: 19th – 21st November, 2025

Key Highlights:

- In-depth discussions with dealers on business strategy and growth
- Collaboration between Dealers & Head Office team
- Gala Dinner Night and engaging activities fostered strong connections





BTL Campaign: National Agri Expo Participation

- Gold Sponsorship Participation in 16th Agrovision 2025
- Dates: 21st – 24th November 2025
- Venue: Nagpur University Campus, Amravati Road, Nagpur
- National-Level Agri Expo with strong farmer and MSME participation
- Lakhs of Visitors: Farmers, Entrepreneurs, Agri Professionals from across India





BTL Campaign: Smart India Hackathon (SIH) 2025

- Smart India Hackathon (SIH) 2025 Sponsorship at I2IT Institute
- Dates: 08th – 09th December 2025
- Venue: I2IT Institute P-14, Rajiv Gandhi Infotech Park, MIDC, Hinjawadi - Phase I, Pune
- Sponsor Recognition & Engagement: Acknowledged during the inauguration and closing ceremony



- 2026 Year Dagadusheth Bank Calendar
- Total 1.25 Lakhs+ Copies Printed
- 75,000 Qty for Mandir and Bank Distribution & 50,000 Qty for FIL Distribution



Calendars

- 2026 Year Kalnirnay Calendars
- More than 1.80 CR Copies printed



- 2026 Year ISKON Calendar
- Total 1.45+ Lakhs Copies Printed



FINOLEX PIPES & FITTINGS

Festive Print Ads

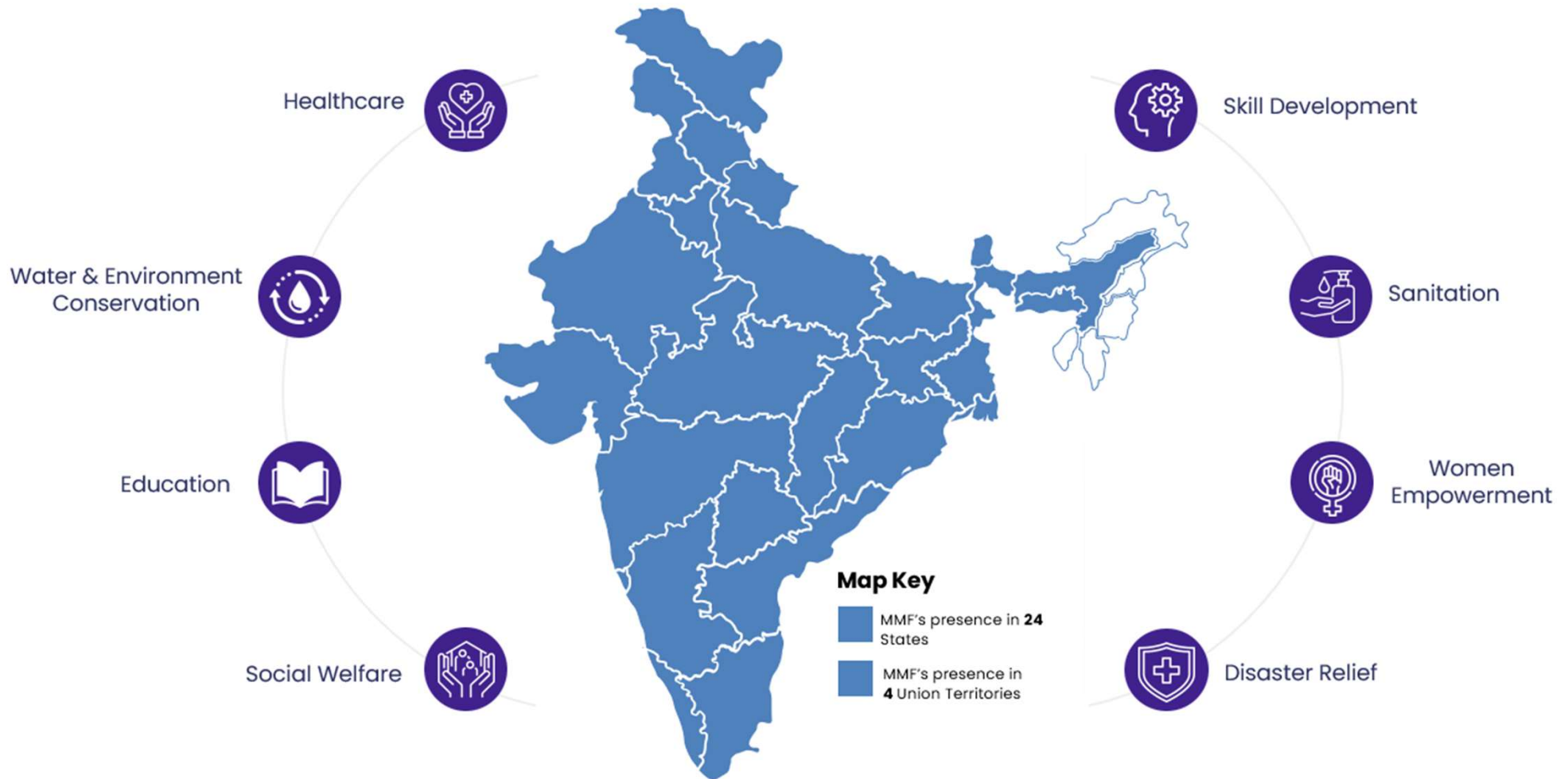
- Dussehra Print Ad in Navbharat & Navrashtra (2nd Oct)
- Pune, Mumbai, Nagpur, Nashik, Chhatrapati Sambhaji Nagar, Chandrapur

- Diwali Print Ad in Navbharat, Navrashtra & Kesari (21st Oct)
- Pune, Mumbai, Nagpur, Nashik, Chhatrapati Sambhaji Nagar, Chandrapur, Akola

FINOLEX PIPES & FITTINGS

CSR Updates

Presence of Mukul Madhav Foundation in India



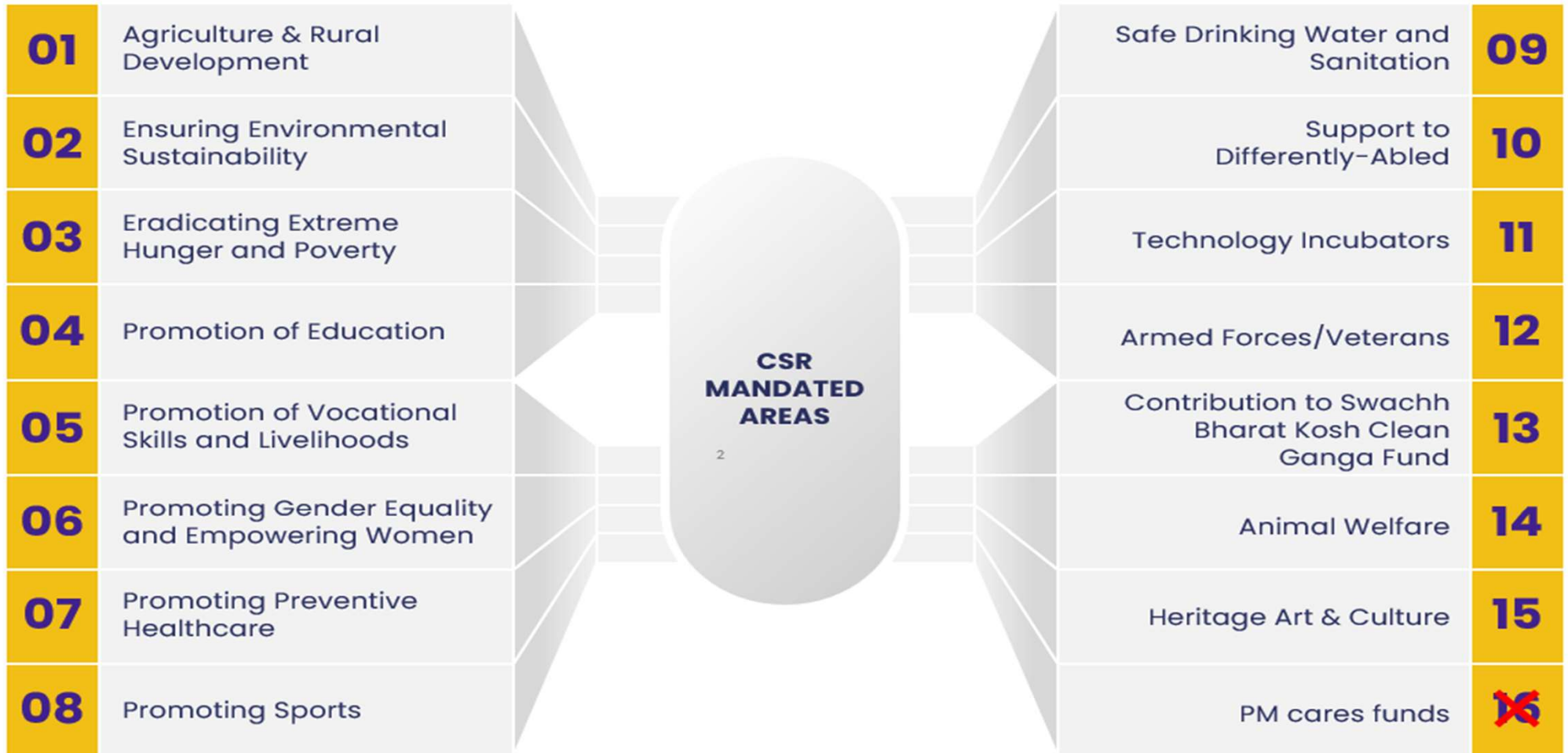
Sustainable Development Goals (SDGs)

WORKING ACROSS ALL GOALS

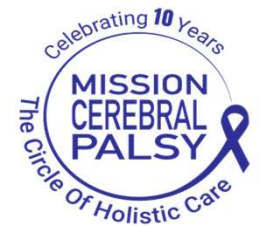


Source: <https://sdgs.un.org/goals>

Working in 15 out of 16 CSR Mandated Areas



CSR activities Q3 FY26 - some snapshots



Environment Sustainability- Climate Action

Agriculture & Rural Development

Support to Differently Abled

- Employees collaborated with students to create wall paintings on the theme "Save Water" along with implementation partner Learning Links Foundation (LLF). This is to ensure and promote awareness on responsible water usage and strengthened interaction between employees and students

- Distribution of water tanks to residents from five surrounding 5 villages, along with secateurs to support sustainable agriculture along with implementation Partner, BAIF at Ratnagiri, Maharashtra.
- This is to Improved access to water storage and agricultural tools, strengthening rural livelihoods and promoting sustainable farming.
- The initiative encouraged women farmer empowerment and enhanced agricultural productivity.

- A tricycle donation drive was organized to enhance mobility support for differently-abled individuals along with implementation partner ARTC Centre, SMS Hospital, Jaipur. This is to ensure improved self-reliance and everyday mobility for beneficiaries.
- Assessment camps involving screenings, referrals for specialized care, and capacity-building sessions for frontline health workers were conducted to commemorate 10 years of Mission CP. Children were assessed for conditions including cerebral palsy, multiple disabilities.

CSR activities Q3 FY26 - some snapshots



Promoting Gender Equality and empowering women

- Supporting survivors of gender-based violence through livelihood training and rights awareness along with implementation partner Action Aid Association and co-supported by FICCI FLO Indore Chapter at Bhopal and Indore, Madhya Pradesh. Since its inception in 2022, many individuals have been impacted indirectly. Women survivors trained, job placements facilitated, women entrepreneurs supported, and small-scale businesses enabled. People have also been sensitized to gender equality and women's rights.
- Inaugurated a 150-litre Milk ATM. Managed by women from various self-help groups and provides affordable milk at Uruli Kanchan, Pune along with implementation partner BAIF Institute for Sustainable Livelihoods and Development and co-supported by FICCI FLO Pune Chapter. This enabled women to run a sustainable livelihood, strengthened community access to affordable milk, and promoted economic independence and empowerment.
- Launched a Beautician and Makeup Artist Course to enhance women's livelihood opportunities through vocational training co-supported by FICCI FLO Bengaluru, Karnataka along with implementation Partner, Samarpaka Seva Trust. This is to enable participants to become self-reliant by providing women with nationally accredited (NSDC and KSDC) training, hands-on practical sessions, and placement assistance with leading salon brands. It includes entrepreneurship workshops and certification.
- Shakti Run 2025 was organized to raise awareness on women's safety, gender equality, and collective responsibility in preventing gender-based violence along with ActionAid and Madhya Pradesh State Police. This ensured to Strengthen community engagement, promoted gender equality, challenged stereotypes, and encouraged participants to pledge support for safer spaces and empowerment of women and girls.

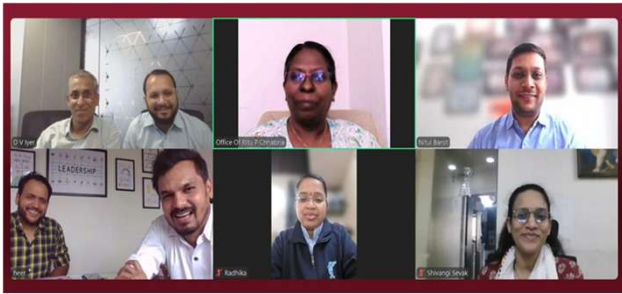
CSR activities Q3 FY26 - some snapshots



Promoting Preventive Healthcare

- Ongoing collaboration to provide treatment for children with clubfoot, including brace provision, physiotherapy, surgeries, and post-care support, addressing high regional demand along with CURE India. Children from under-resourced families are enabled to enjoy independent, healthy childhoods.
- Organized a cervical vaccination drive for children aged 9–13 years at Mahatma Gandhi School, Pune. This is to ensure increased awareness among parents and children on cervical cancer prevention and encouraged informed decision-making regarding vaccination. Interactive discussions enabled participants to clarify doubts and understand the importance of timely vaccination.
- Inaugurated the 18th Women's Well-Being Camp that Offered mammography screenings, doctor consultations, and awareness sessions on self-examination and early detection at Walawalkar Hospital, Chiplun, Maharashtra. Women were tested for breast cancer, self examination routines to promote their good health.
- Handed over the Biorad Variant II HPLC System to KEM Hospital. Patients requiring Thalassemia and Haemoglobinopathy diagnostics. This is to ensure enhanced early detection, timely treatment, and improved patient care for infants, children, and pregnant women, while ensuring affordable, high-quality diagnostics.
- Nutrition kits and shawls were distributed to HIV patients at Jaipur, Rajasthan. Awareness sessions were also conducted. This helped in Improved awareness, treatment adherence, and emotional and nutritional support for women living with HIV.
- Providing medicines and filters and conducting awareness sessions. Provided critical support to individuals suffering with thalassemia at Gujarat and Maharashtra with Implementation partner Thalassemia Society, KEM Hospital, Jankalyan Blood Bank
- supporting patients with blood tests, awareness session and data collection for research. Provided critical support to individuals suffering with Diabetes. Vadodara, Gujarat, Daund, Karad, Satara, Jalgaon, Chennai and Coimbatore, Tamil Nadu, Assam.
- Providing medicine kits and conducting awareness sessions. Provided critical support to individuals suffering with TB at Maharashtra, Gujarat, Rajasthan.

CSR activities Q3 FY26 - some snapshots



Promotion of Education

- Upgradation of school infrastructure, including sanitation facilities, drinking water provisions, dishwashing areas, and mid-day meal sheds at Murshidabad, West Bengal along with implementation partner Yuva Unstoppable. This helped in improving hygiene, enhanced comfort, better attendance, and positive learning outcomes in government schools.
- Distribution of bicycles to school students along with implementation Partner 14 FICCI FLO Chapters across India. This is to ensure Promotion to education access, reducing dropout rates, and empowering girls by easing their school commute.
- Conducted the foundation ceremony for the development of sanitation facilities at MN Vidyalaya and a multipurpose shed at Shree Sagar Vidyalaya at Padra Block, Vadodara District. This is to ensure improved school infrastructure contributing to better hygiene, safe spaces for mid-day meals, assemblies, and co-curricular activities, and an overall supportive learning environment for rural students.

Promotion of Education through Mukul Madhav Vidyalaya

- Participation in the Ratnagiri District-level School Karate Competition 2025–26. This is to ensure encouraged sportsmanship, discipline, and competitive excellence while bringing recognition and pride to the school.
- Career Guidance Session on opportunities in Hotel Management & Hospitality Industry. This is to ensure enhanced career awareness, clarity on skill requirements, exposure to global opportunities, and increased student motivation.
- Conducted Cyber Security Awareness Session which Sensitized students to responsible digital habits. Enhanced their understanding of safe gadget usage, the importance of strong passwords, and mindful social media behavior through real-life examples and discussions.
- Conducted vocational Training Program on Electrical and Plumbing to enhance students' practical skills and technical understanding in Electrical and Plumbing trades. Hands-on sessions conducted by industry experts provided real-world exposure, bridging the gap between theoretical learning and practical application.

CSR activities Q3 FY26 - some snapshots



Clean Water & Sanitation

- A sustainable drinking water facility was implemented along with implementation partner Samarth Trust . The project includes a direct pipeline connection, installation of a 50,000-litre overhead storage tank, and community tap stands to ensure safe and equitable access to drinking water.
- This is to ensure a reliable access to clean drinking water, reduced health risks, elimination of dependence on private water tankers, improved hygiene and dignity, and support for livelihoods such as goat and cattle rearing through strengthened community ownership and maintenance training. This benefitted 16 families, 91 individuals from the Parkara Koli community at Narsar Vandh, Rapar Taluka, Kutch, Gujarat

Eradication of Hunger and Poverty

- Monthly grocery support to various institutes. This is to ensure improved food security and reduced the financial burden of the institute in Maharashtra, Gujarat, Rajasthan & Karnataka
- Hot meals to pavement dwellers and school students. Students and underprivileged individuals will now have access to nutritious meals at Pune, Maharashtra
- Strengthened collaboration with The Akshaya Patra Foundation to support mid-day meals in 2 schools. This is to ensure regular access to nutritious meals, promoted health and well-being, and supported dignity & empowerment in underserved communities at Vishakapatnam, Andhra Pradesh

Skills and Livelihood

- Welding training program inaugurated for jail inmates focusing on product knowledge, production processes, quality management, and career opportunities along with Maharashtra Utkarsh Associates. This is to ensure Inmates to empower inmates with technical welding skills, enhancing post-release employability and livelihood prospects.
- Special Providing Poultry Kits to farmers along with implementation partner Shivia Livelihood and co-supported by FICCI FLO Kolkata Chapter. This is to empower farmers by providing 1,500 poultry kits, supporting them in developing sustainable sources of income and promoting rural entrepreneurship.

FINOLEX PIPES & FITTINGS

THANK YOU

