

INDIA PESTICIDES LIMITED

An ISO 9001:2015, 14001:2015, 45001:2018 and 10002:2018 Company

CIN No. L24112 UP1984PLC006894

GSTIN- 09AAACI3591D1ZO



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Date: 03.08.2026

To The Manager, Listing Department BSE Limited P. J. Towers, Dalal Street, Mumbai-400001 Scrip Code: 543311 ISIN: INE0D6701023	To The Manager, Listing & Compliance Department National Stock Exchange of India Ltd. Exchange Plaza, Plot no .C/1,G Block, Bandra- Kurla Complex, Mumbai-400051 Symbol: IPL
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Dear Sir/ Ma'am,

Sub: Investor Presentation in connection with the Un-audited Financial Results for quarter ended 30th June, 2026.

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, please find enclosed a copy of the Investor Presentation in connection with the Un-audited Financial Results of the Company for the quarter ended 30th June, 2026.

The above information is also available on the website of the Company www.indiapesticideslimited.com

Kindly take the above on your record.

Thanking you,

Yours Faithfully

For India Pesticides Limited

Narendra
Dev Nath
Ojha
Digitally signed by
Narendra Dev Nath
Ojha
Date:
..... +...'

(Narendra Ojha)

Company Secretary & Compliance Officer



Encl.: As Above

The background of the slide is a photograph of a laboratory setting. A person wearing a white lab coat and white gloves is holding a glass petri dish with their left hand and a clear plastic pipette with their right hand. The petri dish contains a white substance with green liquid being added to it. The background is slightly blurred, showing other laboratory equipment and a clean, professional environment.

India Pesticides Limited
BSE: 543311; NSE: IPL

Q1 FY2027
Earnings Presentation
August 2026

India Pesticides: Business Overview



An Advanced Molecule Based Manufacturing Platform Supplying Technicals to Global Clients

R&D / Project Engineering	Sandila, Hardoi	Dewa Road, Lucknow	International
2 R&D centres	 29,600 MT	 8,600 MT	35+ Countries
Technical Equivalence (TEQ) certification from the EU			53 Technicals
25 Scientists			52 Formulations
			IPL Consolidated
Technicals	67% ¹ 26,100 MT	100% ¹ 2,100 MT	28,200 MT
Formulations	75% ¹ 3,500 MT	80% ¹ 6,500 MT	10,000 MT
Product Range	Herbicides / Fungicides	Fungicides	38.200 MT

FY26	Revenue Rs. 1,078 Cr	EBITDA Rs. 194 Cr	CFO Rs. 62 Cr	Debt / Equity 0.1x	ROCE 16.8%	ROE 11.9%	Export Turnover Rs. 408 Cr	Top 10 Customer Revenues 40%
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¹ FY2026 Effective Utilisation

Leading Technical Partner for Global Agrochem Companies: R&D and Project Engineering Supporting Cashflow and Returns

- 1 Highly specialized carbamate chemistry coupled with Technical production at scale (28,200 MTPA), enables IPL to rank among the top three global producers of certain Technicals for agrochemical formulators
- 2 Entrenched and repeat worldwide MNC customer relationships reflected in exports consistently representing approx. 40% of Revenues. IPL is also often the sole manufacturer of selected Technicals in India
- 3 Not only a core supplier to Indian agrochemical companies directly but also their international subsidiaries. Exports directly to end agrochemical formulators, as opposed to local distributors / agents
- 4 Formulations business (10,000 MTPA) leverages inhouse Technical products and expertise, with an established route to market accessing India's farmer community. Over 370 sales team operating across 18 states and 6 zonal offices
- 5 Inhouse R&D, with expertise and capabilities established over 20 years, forms the core building block of the niche molecule Technical portfolio and future product pipeline
- 6 Inhouse Project Engineering enables the commissioning of block / plants facilities in shorter timelines and at a lower cost compared with industry peers
- 7 Combination of R&D and Project Engineering enables IPL to continuously innovate and commercially scale up, while meeting customer requirements in a dynamic industry. Enhanced return ratios given efficient capital and asset utilization
- 8 Hamirpur facility undergoing development with central infrastructure support along with two out of ten operating blocks currently operational. Provides a clear pathway for capacity expansion (30,000 MTPA) and incremental revenues
- 9 Backward integration of key intermediates, particularly away from China, to reduce reliance on imports and improve cost efficiencies. Sustaining HSE and ESG standards meeting expectations of global customers
- 10 Experienced management team ensures continuity in strategy, operational excellence and deep client relationships. Complete focus on operating cashflow generation and consistent growth with sustainable margins

Leading global market positioning in selected agrochem Technicals

Inhouse R&D and Project Engineering allow capex optimisation

Hamirpur facility provides clear pathway for 30,000 MTPA

Backward integration of intermediates and process optimisation

Shareholder value creation based on operating cashflows

Q1 FY2027 Performance Highlights



Q1 FY2027

Total Revenue

₹ 256 Cr

▼ (9.2%)% YoY

Gross Profit Margin

₹ 127 Cr 49.6%

▲ 0.0% YoY

EBITDA Margin

₹ 39 Cr 15.4%

▼ (25.0)% YoY

PAT Margin

₹ 23 Cr 8.9%

▼ (34.3%) YoY

Management Commentary

"We commenced FY27 amid a challenging operating environment in the domestic agrochemical market. Revenue from Operations was at Rs. 256 crores, while EBITDA was at Rs. 39 crores with an EBITDA margin of 15.4%. Softer demand for the Company's key herbicide, Pretilachlor, impacted domestic sales during the quarter, while export sales remained stable. Higher employee and fuel costs, along with elevated channel inventory, impacted profitability. However, the Company continued to focus on operational efficiency, cost management, and disciplined execution.

During the quarter, we achieved an important milestone with the receipt of Technical Equivalence (TEQ) approval from the European Union for one of our fungicide products. This approval strengthens our presence in international markets, enhances our ability to serve global customers, and creates opportunities for expanding our export business. This achievement reflects our continued focus on innovation, product development, and strengthening our position as a trusted partner in the global agrochemical industry.

Sustainability and community development continue to be an important part of IPL's growth journey. Through our CSR initiatives, we remain committed to supporting farmers, strengthening rural communities, and promoting sustainable practices. Our initiatives such as "Samagra Sudhar" and "Chuppi Tod; Halla Bol" continue to create meaningful impact through rural development, awareness programs, education support and child welfare initiatives. We believe responsible growth goes beyond business performance.

Looking ahead, we remain confident in our growth prospects, supported by improving demand across domestic and export markets, favourable agricultural conditions, and continued focus on operational efficiencies. We will continue to strengthen our product portfolio, expand our international presence, and enhance our manufacturing capabilities. With an integrated value chain, strong customer relationships, and a commitment to innovation and excellence, we believe IPL is well positioned to deliver sustainable growth and create long-term value for all stakeholders."

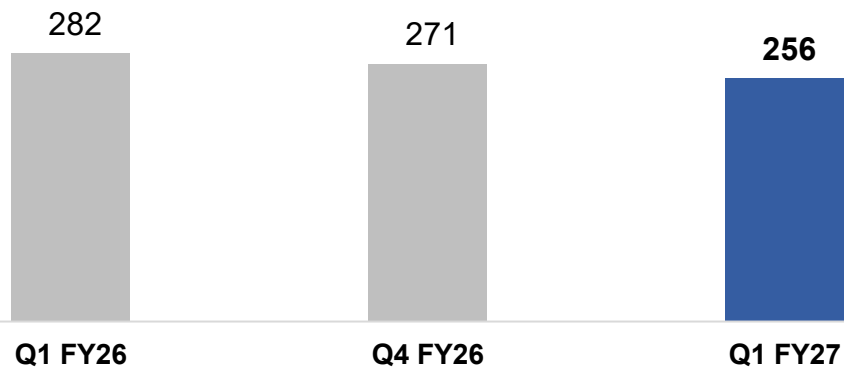
Mr. Dheeraj Kumar Jain, Chief Executive Officer

Q1 FY2027 Performance Highlights

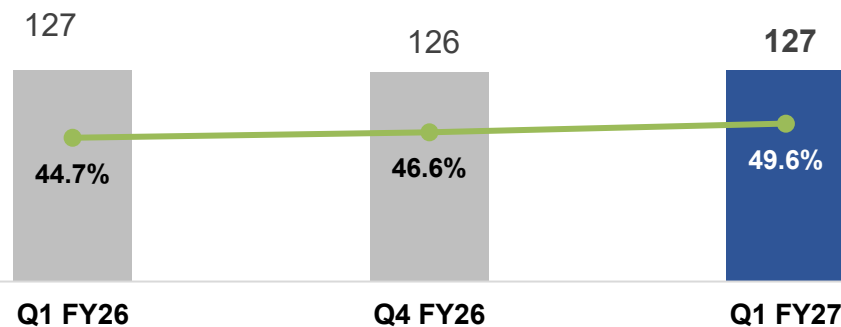


Rs Cr.

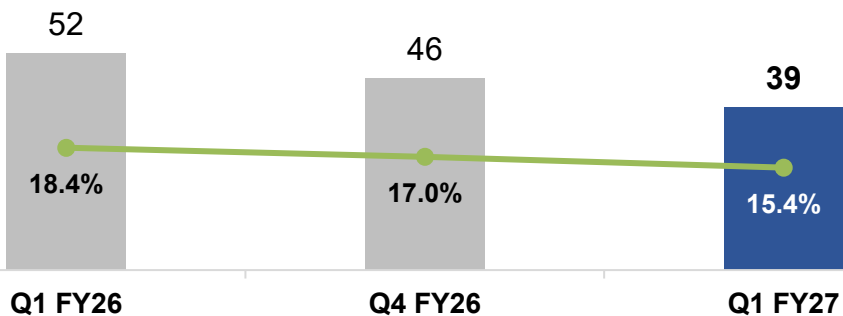
Total Income



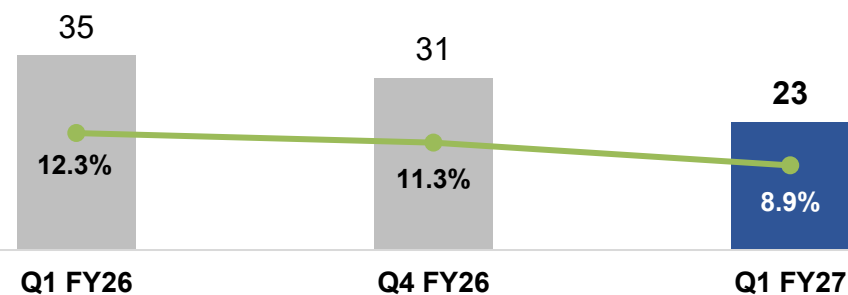
Gross Profit and Margins



EBITDA and Margins



PAT and Margins



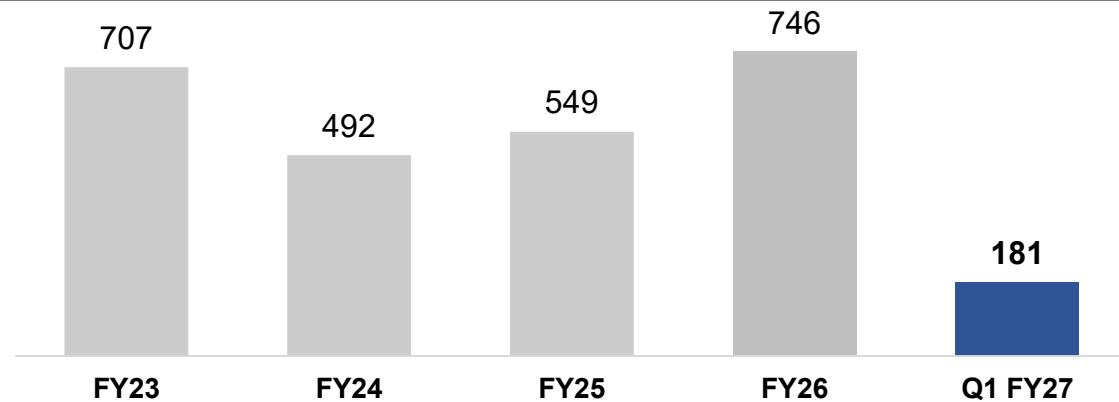
Q1 FY2027 Revenue Break-up



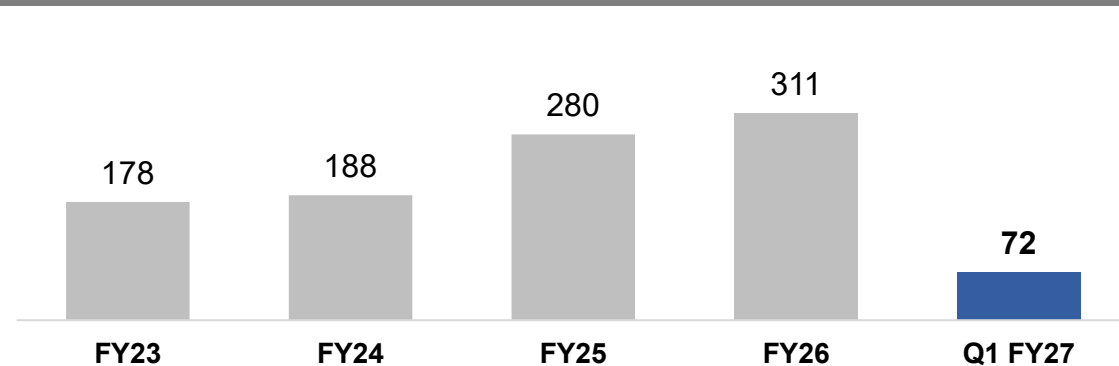
Technicals + APIs constitute 71% of revenue during Q1 FY2027

Rs Cr.

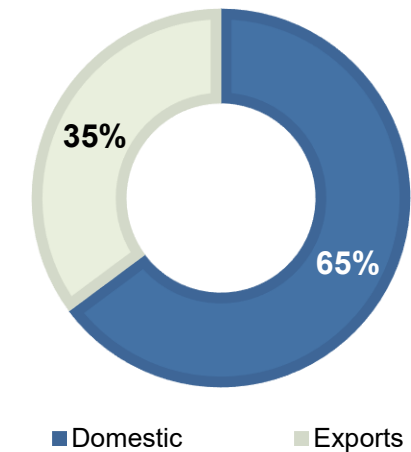
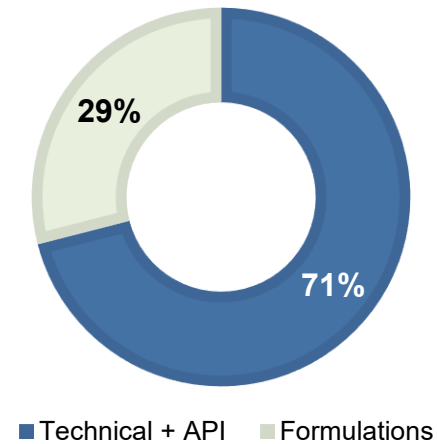
Technicals + API



Formulation



Q1 FY2027 Revenue Split



Q1 FY2027 Performance Summary



(Rs. In Cr.)	Q1 FY27	Q1 FY26*	YoY %	Q4 FY26	QoQ %	FY26	FY25	YoY %
Total Income	256	282	(9.2%)	271	(5.5%)	1,078	843	27.9%
Gross Profit	127	127	0.0%	126	0.8%	498	385	29.5%
<i>Gross Margin (%)</i>	<i>49.6%</i>	<i>44.7%</i>		<i>46.6%</i>		<i>46.2%</i>	<i>45.6%</i>	
EBITDA	39	52	(25.0%)	46	(15.2%)	194	134	44.7%
<i>EBITDA Margin (%)</i>	<i>15.4%</i>	<i>18.4%</i>		<i>17.0%</i>		<i>18.0%</i>	<i>15.9%</i>	
EBIT	34	49	(30.6%)	41	(17.1%)	173	116	49.1%
<i>EBIT Margin (%)</i>	<i>13.1%</i>	<i>17.2%</i>		<i>15.1%</i>		<i>16.1%</i>	<i>13.8%</i>	
PAT	23	35	(34.3%)	31	(25.8%)	120	82	45.8%
<i>PAT Margin (%)</i>	<i>8.9%</i>	<i>12.3%</i>		<i>11.3%</i>		<i>11.1%</i>	<i>9.7%</i>	
EPS (Rs.)	1.98	3.03	(34.7%)	2.66	(25.6%)	10.40	7.14	45.8%

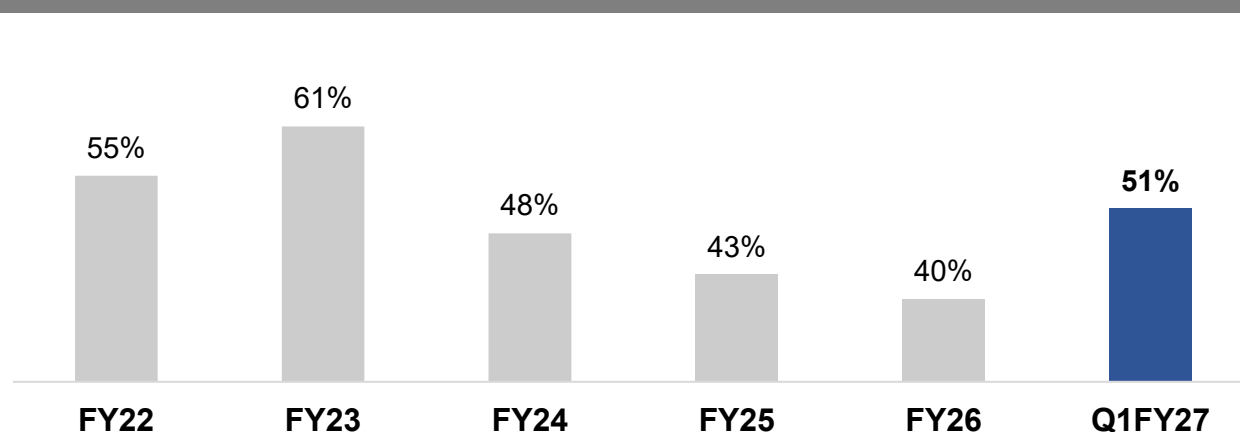
*Exceptional Item Insurance Claim of Rs 2.29 Crore Excluded

Long term customer relationships developed over the years driven by quality product offerings

Key Customers



Revenue Contribution from Top 10 Customers



- Major customers include MNCs that look to collaborate with active ingredient manufacturers in India
- Customer relationships are led by the ability to manufacture complex off-patent Technicals in a cost effective, safe & environmentally conscious manner, in compliance with stringent quality specifications
- Longstanding relationships with 60+ international customers including Multinational customers
- Sales offtake agreement with existing customers to ensure peak utilization of expanded capacity
- Focus on enhancing customer base and reducing revenue concentration

Manufacturing Platform



Manufacturing Facilities



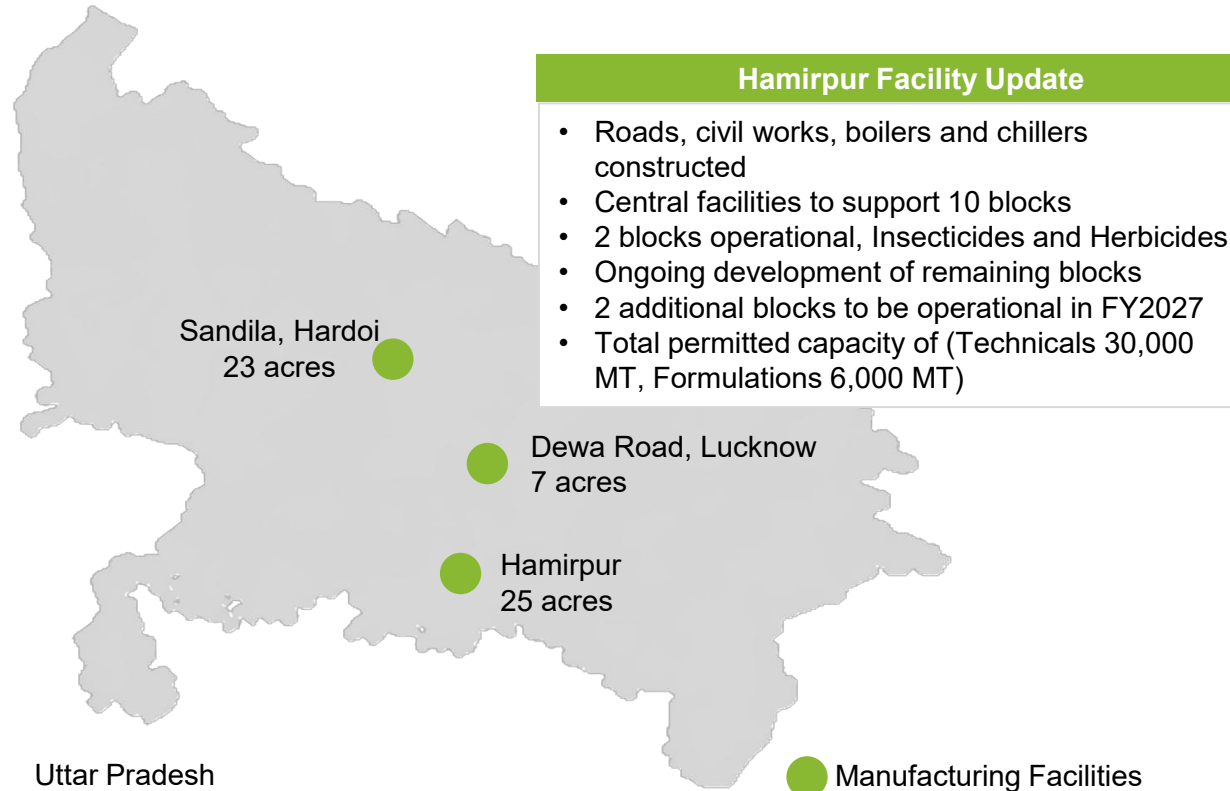
Sandila, Hardoi



Sandila, Hardoi



Dewa Road, Lucknow



Manufacturing Facilities



Hamirpur



Hamirpur



Dewa Road, Lucknow

Manufacturing Plant	Technicals (MTPA)	Formulations (MTPA)	Products
Dewa Road	2,100	6,500	Fungicides
Sandila	26,100	3,500	Herbicides
Hamirpur (2/10 blocks)	100	200	Insecticides
Total	28,300	10,200	

As on 30th June 2026

Sandila Facility



Synergistic Growth Strategy Ensuring Optimised Capex

- Strong in-house R&D infrastructure with DSIR-recognized laboratories focused on process innovation, cost optimization and development of new molecules/intermediates
- R&D team comprises highly experienced scientists, chemists and technical professionals having extensive industry expertise in agrochemicals, intermediates and specialty chemicals
- Developed strong capabilities in process development from laboratory scale to pilot scale and commercial manufacturing scale, enabling faster commercialization of products
- Continuous focus on backward integration and process improvement has significantly enhanced operational efficiency and reduced dependency on external suppliers
- Successfully developed several cost-effective and environment-friendly manufacturing processes, resulting in better margins and improved competitiveness in domestic as well as export markets
- Strong R&D capabilities have enabled the Company to improve product yields, optimize raw material consumption and reduce manufacturing costs on a sustainable basis
- R&D efforts have also supported expansion into high-value agrochemicals & intermediates with backward integration and speciality chemicals, strengthening its market position in the industry
- R&D function plays a vital role in product registration support, technology absorption, process safety enhancement and development of import substitutes
- Continuously invests in innovation, process efficiency and new product development to maintain long-term growth and competitive advantage
- In-house R&D and technical expertise provide substantial cost advantages to the Company through process optimization, lower production cost, reduced wastage and recovering of wealth from waste, efficient utilization of resources

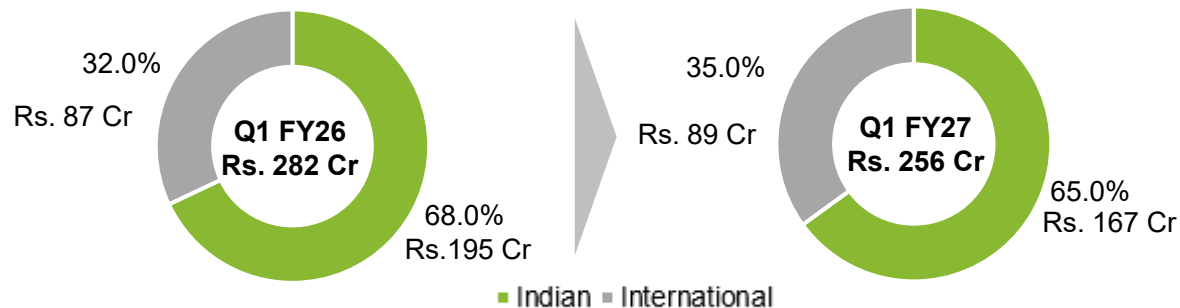
Tiwariganj, Dewa Road



Established Customer Relationships in India and International Markets



Exporting Directly to Corporate Customers in 35+ Countries

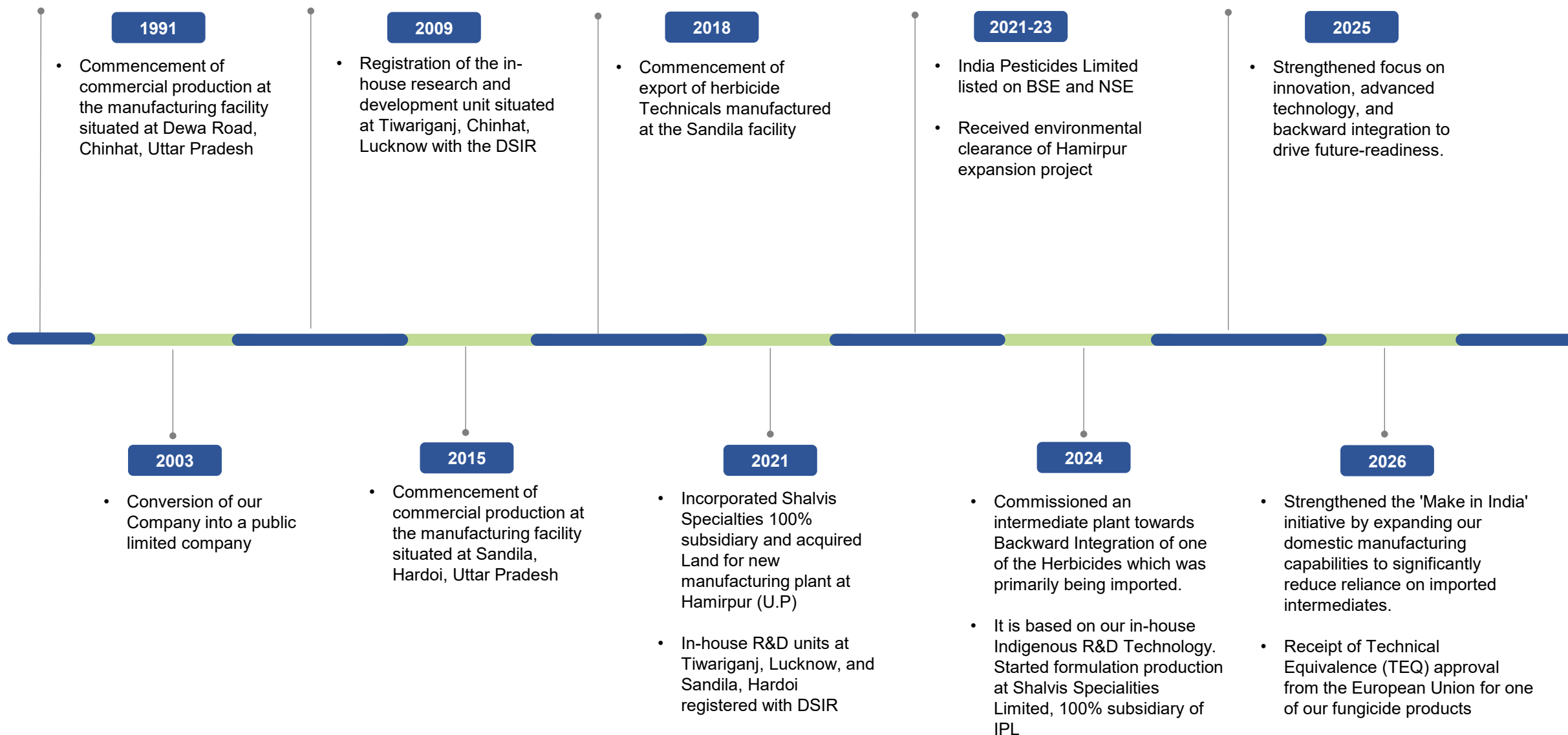


Sales Network Operating Across 6 Zonal Offices



Sales Network	India
Number of States	18
Number of Depots	24
Sales Team	370

Our Journey



Promotor Group and Board Members



Mrs. Madhu Dikshit

Chairperson and
Independent Director



**Mr. Mohan v
Tanksale**

Independent Director



Mr. Arun Kumar Jain

Independent Director

w.e.f 23rd January 2026



**Dr. Udaya Bhaskar
Mantripragada**

Whole-time Director



Dr. Kuruba Adeppa

Whole-time Director



Mr. Rahul A Bagaria

Non- Executive
Director



Key Management Personnel



Mr. Dheeraj Kumar Jain
Chief Executive Officer - IPL



Mr. Aditya Kumar Nigam
Chief Executive Officer - SSL



Mr. Satya Prakash Gupta
Chief Financial Officer - IPL



Mr. Narendra Ojha
Company Secretary and Compliance Officer - IPL



CEO, Mr. Dheeraj Kumar Jain, has been conferred the Lifetime Achievement Award by the PMFAI Agribusiness Foundation in recognition of his outstanding and enduring contribution to the agrochemical industry

Engagement with Farmers



Empowering Agriculture



India Pesticides Limited (IPL) has exemplified its commitment to the farming community by actively engaging with farmers through impactful campaigning and enthusiastic participation in Farmer's exhibitions.

Recognizing the crucial role farmers play in our society, IPL has undertaken several initiatives aimed at empowering and supporting the farming community. By fostering an environment of knowledge exchange, technology adoption, and sustainable practices, IPL is striving to contribute to the growth and prosperity of Indian agriculture

Our CSR Involvement



The reverberating motto of IPL's CSR is,
"Care the World with Care"
Our CSR Activities revolves around this belief

- Our products – Pesticides functions as medicines for plants by protecting them from their destruction. While helping our farmers on protecting their crop from available reducing land, we educate them too on, 'Careful & Correct Usage of Pesticides' through direct interactions with them



Among 17 UN-SDG (United Nations' 17 Sustainable Development Goals), IPL's CSR & CER Initiatives contribute to the nation by focusing on 7 Goals. We are committed to uphold our social responsibility with reverberating motto 'Care the World with Care'.



Samagra Sudhar

- Refurbishment of Aanganwadi centres, Skill Development for Aanganwadi workers, Upgradation of Schools, community centres & ponds, Set up of Computer Class Rooms, Women's Health Awareness Workshop, Careful Usage of Plastics, Upgradation of the WASH facilities along with awareness on importance of hygiene, Skill Development Programs, Installation of Solar Street Lights & Panels etc are a few various activities the project delivers
- IPL has adopted Four Villages near by where we operate at Sandila – in Hardoi District
- Our Project - "Samagra Sudhar" aims on sowing the "seed of sustainability" in future generation for a better tomorrow. We work closely with the community through our implementation partner
- Program is designed not only on infrastructural development but also creating awareness on circular economy



Chuppi Tod; Halla Bol

- Our Project - "Chuppi Tod ; Halla Bol" aims on spreading the awareness on POCSO Act among children, and adults
- We have established 6 Child Friendly Centres in selected 6 Police Stations in Uttar Pradesh – Hardoi Dehat, Kachauna, Sursa, Gorakhpur, Sahibabad and Shahjahanpur where impacted children are counselled and motivated for life ahead
- The project developed POCSO Training Module for the Blind Children and POCSO Cartoon Book, which are first of its kind in India



For more details, click on our company website CSR page: <https://bit.ly/3C2hm7J>



Environment Sustainability

- Our manufacturing sites are certified with **ISO 9001:2015, 14001:2015, 45001:2018 and 10002:2018** standard certifications ensuring **Quality, Environmental Management, Occupational Health and Safety and Customer Service Management**
- Maintaining **Green belt through Miyawaki, Utilization of Bio-Mass in Operation, and Usage of 6 MW Solar Power supply** at Sandila Unit as an alternative to electricity from grid

IPL's efforts in Waste Management, Reducing Carbon Emissions, and Promoting Energy Efficiency



Socially Responsible

- IPL's workplace that is devoid of all forms of discrimination with a comprehensive policy against Sexual Harassment. We promote candid conversations between employees and senior leadership
- Equipped more than **10 educational institutions in villages with Solar Panels** **9 villages with more than 108 Solar streetlights** and **Govt. Hospitals with diagnosing and surgical equipment** so that poor people get benefits at affordable price
- Encouraging young **normal and physically challenged sports aspirants** through conducting tournaments and sponsorship

IPL's focus on Human Rights, Labor Standards, and Corporate Social Responsibility that we uphold with the motto, *"Care the World with Care"*



Diversified Board Structure

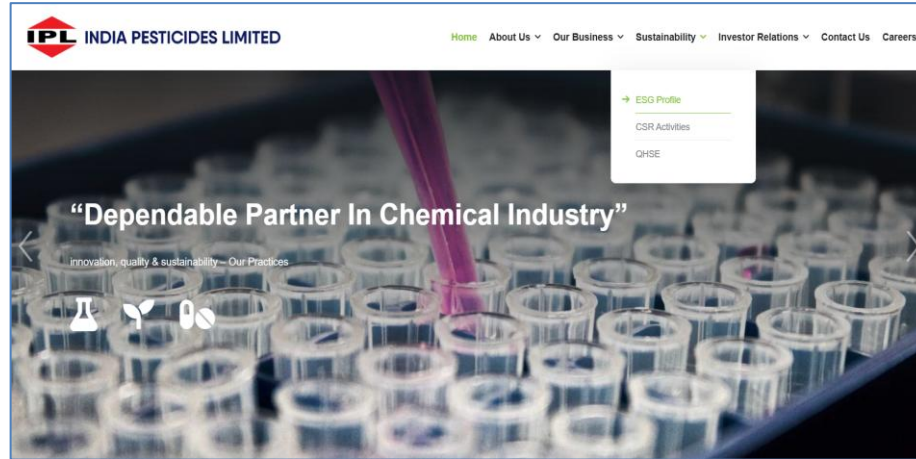
- A **diverse board** for decision making, contribute to corporate success. Director nomination is evaluated by NRC solely on their qualifications, skills, experience, and alignment with the Organization's values and goals
- Scheduled engagement of **Risk Management Committee of Executives and Risk Management Committee of Directors**

IPL's leadership, Internal & External Audits, Internal controls on Process & Operations, Transparency & Ethical conduct, we sustain

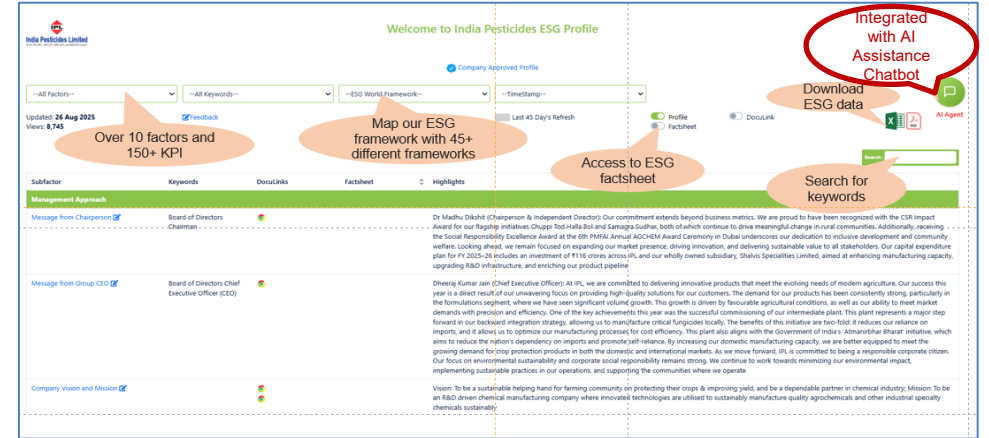
AI - ESG Profile: 18 Factors and 486 Subfactors



IPL Website



ESG Disclosure Platform



India Pesticides ESG Profile Link ([Click Here](#))

ESG Factors (18)

Management Approach (3)

Company Overview (13)

Board of Directors (6)

Resilience (9)

Environment (48)

Social (70)

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ESG Videos and News (1)

Corporate Information (18)

Membership (4)

BRSR (148)

Profile Sources (33)

ESG Quantitative Performance Metrics



Environment (4)	Social (8)		Governance (4)	Others (4)
*6,62,759 GJ Renewable Energy Consumed	0.64% Female Workforce Gender Composition	6 Total recordable work-related injuries	33% Independent Board of Directors	ISO 9001:2015 Quality Management System
*841.97 MT Recycling Waste	100% Number of Trained Staff	18.18% Gross Salary Paid to Female Workforce	11.11% Female Board Composition	ISO 14001:2015 Environmental Management System
*2,73,676.34 KL Amount of Water Withdrawn	*0.18% Amount Spend on Employees Well-being	Nil Complaints reported under Sexual Harrasment	Nil Penalty Disclosures	ISO 45001:2018 Occupational Health and Safety
*35,492.4 MTCO2e Amount of GHG Emission	*Rs. 2.6 Crore Community Investment Policy	99.38% Employee Performance Reviews	Nil Number of Data Breach Incidents	PMFAI Social Responsibility Excellence Award

"We are proud to have been recognized with the CSR Impact Award for our flagship initiatives Chuppi Tod Halla Bol and Samagra Sudhar, both of which continue to drive meaningful change in rural communities. Additionally, receiving the Social Responsibility Excellence Award from PMFAI during Annual AGCHEM Award Ceremony in Dubai features our dedication to inclusive development and community welfare."

Dr. Madhu Dikshit, Chairperson and Independent Director

**Data Reflects as on 31.03.2026*

Certain statements in this presentation concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements.

The company's results may be affected by factors including, but not limited to, the risks and uncertainties in research and development; competitive developments; regulatory actions; litigation and investigations; business development transactions; economic conditions; and changes in laws and regulations.

India Pesticides Limited will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances

Corporate office:

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INDIA PESTICIDES LIMITED



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