

Building Scale Powering Growth

ANNUAL REPORT
2021-22



Contents

CORPORATE OVERVIEW

Building Scale. Powering Growth.	1
PNB MetLife - An Entity Designed to Build Scale	2
Chairman's Message	6
MD's Message	8
Board of Directors	10
Management Team	12
Industry Scenario	14
Our Performance Metrics	20
Building on our Strengths to Propel Growth	22
Corporate Social Responsibility	28
Awards	32
Corporate Information	34

STATUTORY REPORTS

Directors' Report	35
Annexures to the Directors' Report	48

FINANCIAL STATEMENTS

Independent Auditors' Report	71
Balance Sheet	79
Revenue Account	80
Profit and Loss Account	82
Receipts and Payments Account	83
Schedules	84
Notes to Accounts	94
Annexures	116
Management Report	181

EMBEDDED VALUE RESULTS

Embedded Value Report	185
Independent Actuary's Opinion	187

For more details, please visit:
www.pnbmetlife.com



Building Scale. Powering Growth.

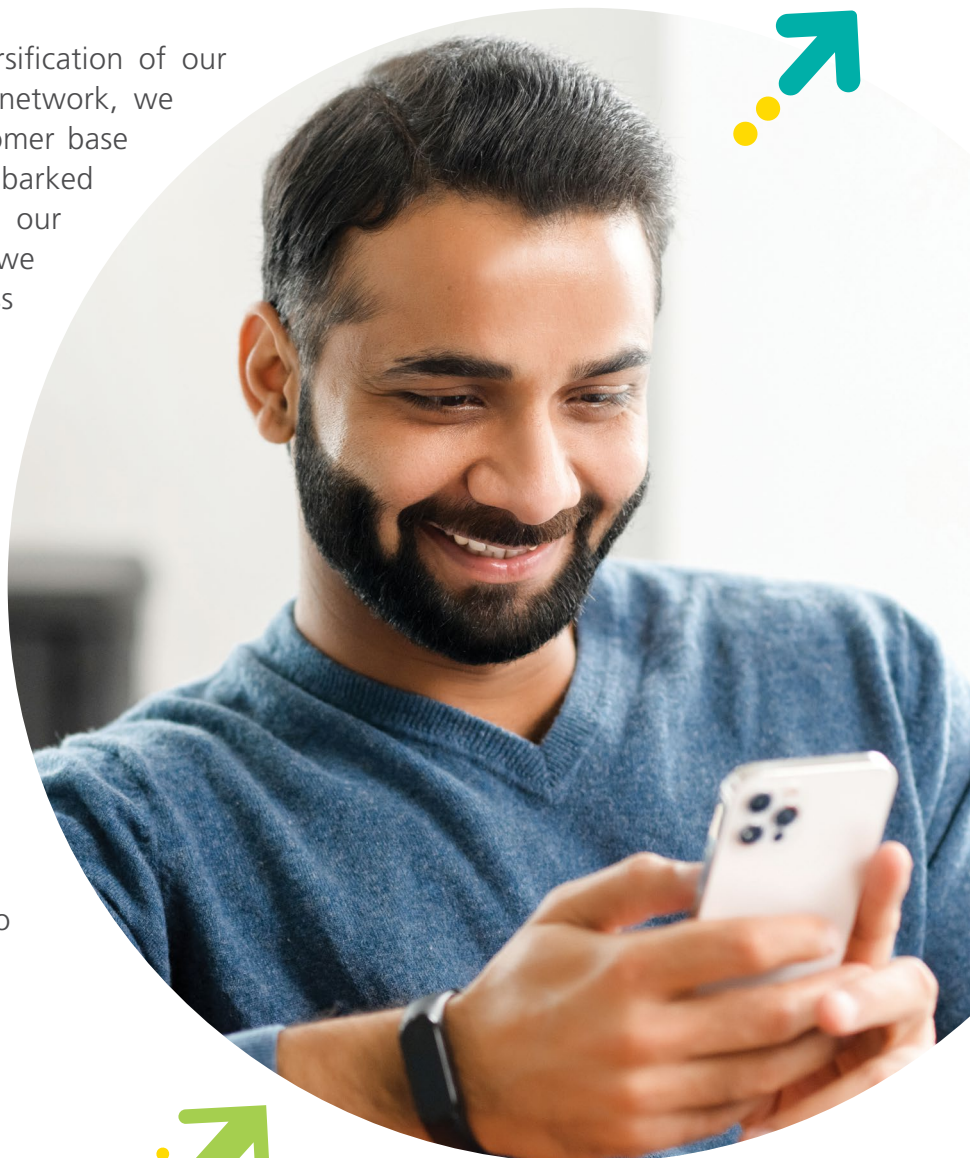
Having successfully negotiated the COVID-triggered challenges, during FY 2021-22, we focused on building scale of our business and propel growth for our Company. We leveraged our deep understanding of customer needs to deliver to their growing aspirations. We harnessed our core strengths to create a more engaging value proposition for our customers and further augment our products portfolio as per 'Circle of Life' needs.

During FY 2021-22, our Company witnessed strong NBP growth of 24% compared to industry NBP growth of 13%. Also, in terms of retail NBP growth, we ranked #5 amongst top 10 private players during this period. With the increase in branch network for Punjab National Bank (PNB) during the year, we expanded the ambit of our customer outreach. Our improved persistency of 80% as against 76% in the previous year underscored the impact of our efforts to retain customers resulting in a 21% growth in renewal premium.

With the augmentation and diversification of our robust multi-channel distribution network, we reached out to an increased customer base across the country. We have embarked on a growth trajectory across all our distribution channels. Further, we signed-up 80 new partners across various distribution channels.

Our empanelment with Pension Fund Regulatory and Development Authority (PFRDA) as an annuity service provider marks another major step forward for PNB MetLife to cater to customer needs.

We have consciously aligned our strategy to increase penetration across the country. We remain committed to our business proposition of creating and delivering enhanced value to our stakeholders.



PNB MetLife

- An Entity Designed to Build Scale

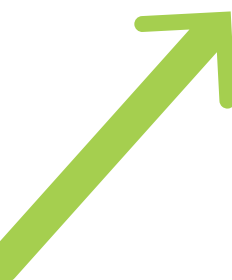
Driven by our philosophy of transparency and integrity, we are one of the most trusted life insurance companies, offering a suite of need-based products and solutions for a growing customer base across the country.

BUSINESS SNAPSHOT

PNB MetLife combines the expertise of MetLife Inc., a leading global life insurance provider, along with the credibility and reliability of PNB, one of India's oldest and leading nationalized banks. We are built on the robust foundations of a customer-centric approach, backed by strong capabilities and expertise.

Our pan-India presence is supported by a large and well-entrenched distribution network, aided by a growing number of customer touchpoints. Our business model is structured around an ethos of inclusive and sustainable growth, aimed at providing financial security to every Indian, particularly in the underpenetrated segments of the country's life insurance market.

We remain focused on building on our expertise and experience through innovative products and solutions, designed for scalable growth. Our offerings are crafted to the needs of customers across their needs – Long Term Savings, Family Protection and Retirement. They are devised to drive customer empowerment with the objective of equipping them to fulfill their responsibility towards their family, achieve their goals, and also save for the later stages of their lives.



Our bouquet of need-based products - 22 Retail and 15 Group Products, including riders – allows us to effectively meet the 'Circle of Life' needs of our customers, and to be a reliable and trusted insurance provider for them.

OUR CORE STRENGTHS

Our competitive strengths enable us to develop a strong and enabling environment for responsible growth in the long-term for our organization and drive our value-accretive growth strategy.



OUR PRODUCT SUITE



LONG-TERM SAVINGS

To meet customer needs across different life-stages



FAMILY PROTECTION

To secure the needs of the family against unforeseen events of life



RETIREMENT

To supplement retirement income

POWERING RESPONSIBLE GROWTH

As India's trusted and credible life insurance partner, we continue to invest in building our diversified product portfolio. We remain focused on steering innovation-led profitable growth for the creation of long-term sustainable value for all our stakeholders. Our value proposition is centered around being sensitive and responsive to the evolving needs of our customers, across the markets of our presence. It is driven by a robust delivery network, encompassing both physical and digital touchpoints, to effectively service our customers.

STRENGTHENING CUSTOMER CONNECT

Our customer interface is built on a multi-channel platform.

- Bank partners – PNB, JKB, KBL, ESAF, American Express, Regional rural banks among others
- Direct Sales and Agency channels – To supplement our pan India distribution network
- New partners – Adding new partners with established business credentials

During FY 2021-22, we onboarded 80 new partners to further broad base our growth across channels. We have strategically focused on expanding our distribution footprint beyond the established channels, opting for new avenues including non-conventional tie-ups in the fintech space.

ENHANCING CUSTOMER EXPERIENCE

Scaling up our client-centric efforts, PNB MetLife continued to launch several new initiatives during the year to further enhance customer experience. Even as we continued to widen our distribution and digital network to bring our services closer to the customer, we further scaled our customer proposition leading to higher engagement via our digital platforms, including the AI-powered customer service app 'KhUshi'. Our improving claim settlement ratio underscores our efforts to deliver on our promises.

Our 'Customer Health Initiative' is in line with our focus on being the customer's

partner at every stage of their life. Under this initiative, all PNB MetLife customers can avail of COVID-related medical consultation through easy online and on-call access. We have also launched a 3-hour claim settlement initiative to further boost customer experience.



97.3%
Retail business claims settled in FY 2021-22



99.5%
Group business claims settled in FY 2021-22



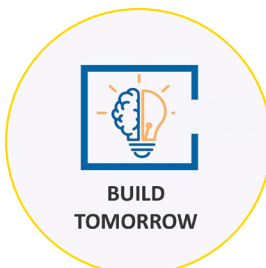
17,679
Bank Branch Network Access



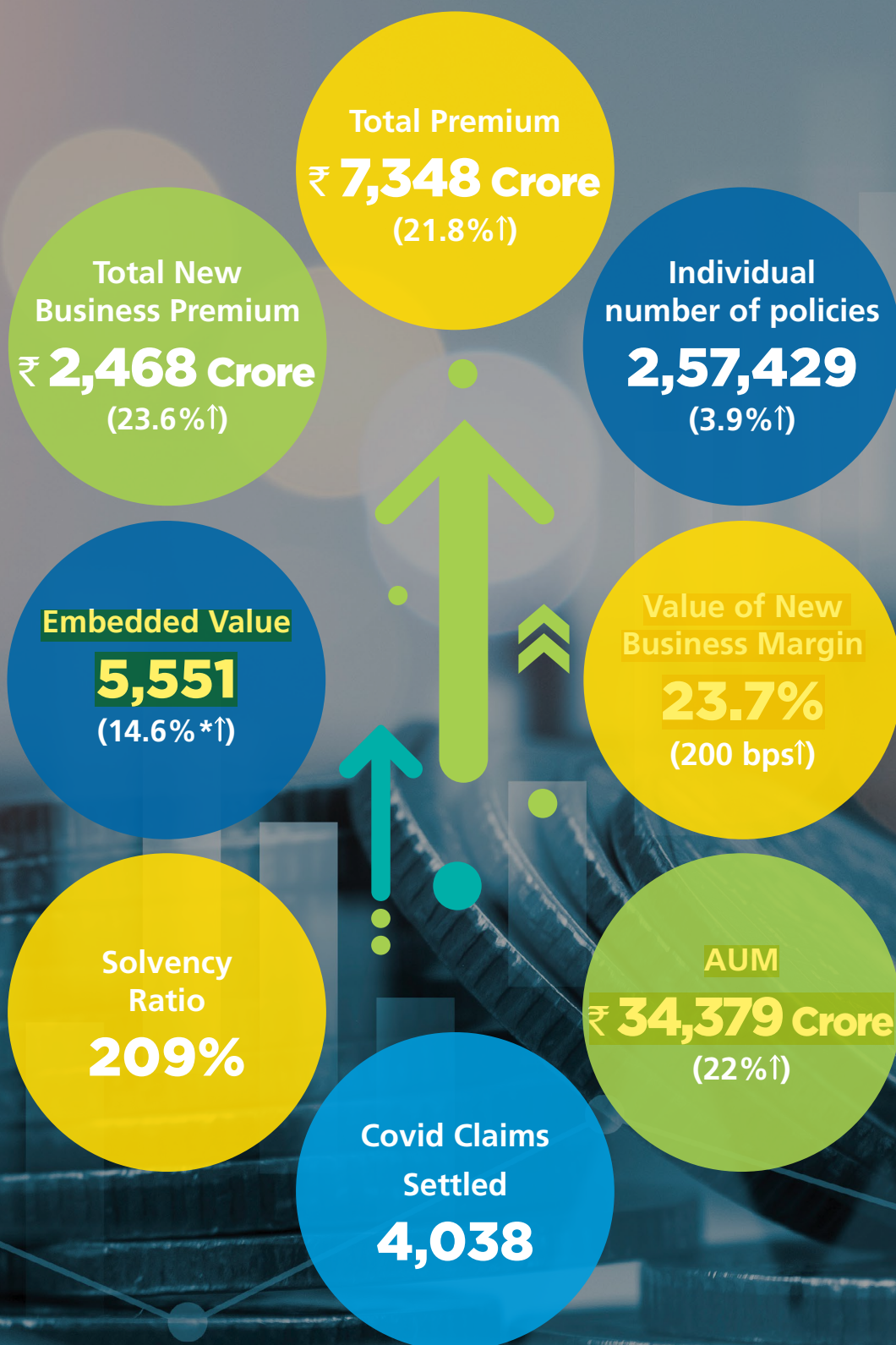
80
New partners added in FY 2021-22

OUR SUCCESS PRINCIPLES

Our strengths are cumulatively crafted to propel our Company's voyage of success, and we have accordingly structured our success principles around three key tenets.



Performance Highlights



* Operating return on EV (adjusted for excess mortality claims)

Chairman's Message



**We remain
confident that PNB
MetLife will continue
to deliver value and
growth by building on
its foundations.**



MR. LYNDON OLIVER
Chairman



Dear Shareholders,

As I take over the reins as Chairman of the Board of PNB MetLife, I want to acknowledge the great progress our company has made during Kishore Ponnawolu's tenure. Alongside our fellow Board members, and under the leadership of Ashish Srivastava, our MD & CEO, and his team, we have seen PNB MetLife become a strong industry player, with firm foundations and an excellent growth trajectory.

I have followed the advancement of our joint venture through the years, and I have been always impressed by the resilience and commitment of our employees.

POSITIVE OUTLOOK AS WE MOVE PAST THE PANDEMIC

We have seen continuing uncertainty as a result of the pandemic, which, without a doubt, has taken its toll on the economy and on our people. Despite the many hardships, as our MD & CEO details in his message, our Company has continued to deliver on its promises to our customers while growing value for our Company.

Looking ahead, while we expect that there will be challenges: COVID-19 will undoubtedly still offer headwinds, inflation is a major uncertainty, and global geopolitics have the potential to impact the Indian economy with rising oil

and gas prices; the outlook is optimistic with the latest forecasts of high single digit growth for the economy.

ACCELERATING GROWTH AND VALUE

Against this backdrop, we remain confident that PNB MetLife will continue to deliver value and growth by building on its foundations.

Whether through its state-of-the-art compliance reporting system, growing ecosystem of partners who support our product solutions with leading edge technology, or active participation in its communities through initiatives such as Damini, which works to bring change for the better to underprivileged females, and Glow Green, which focuses on our carbon emissions, PNB MetLife will continue to live its purpose every day; to help our customers build a more confident future.

For this, we rely on our associates and our agents to translate the culture that underpins every action for our customers and all our stakeholders. Without our

people, our Company is nothing more than a collection of buildings, and it is their dedication that gives action and meaning to our purpose.

CONCLUSION

As I wrote at the beginning of this message, I want to express my appreciation to my predecessor, Kishore Ponnawolu, and to all of PNB MetLife's customers, employees, shareholders, and partners for standing with us as we navigated the uncertainties of the past year. The coming year would present its challenges, but our people make this a special company, and our relentless pursuit of continuous improvement will ensure our progress moving forward.

MD's Message



Despite the trials of the year, PNB MetLife recorded an outstanding performance across all metrics in 2021-22. We delivered ₹ 2,468 Crore of NBP and our total NBP grew by 24%.



**MR. ASHISH KUMAR
SRIVASTAVA**

Managing Director & CEO

Dear Shareholders,

It is my pleasure to share with you that PNB MetLife has continued to deliver a strong performance for FY 2021-22 in line with our value-accretive growth strategy. This stellar performance is the result of the unified team effort of our employees, agents, partners and stakeholders. By amalgamating the power of expertise of a global insurance provider like MetLife and the extensive distribution network of a giant like Punjab National Bank, we have been able to stand strong and deliver best-in-class products and services to our customers, focused on delivering value at every step of the way.

The year has been unprecedented and has impacted the way we do business globally. The ambiguity of the continued pandemic posed many challenges but together as a team, we transformed these challenges into opportunities for sustained growth.

OUR PERFORMANCE

Despite the challenges during the year, PNB MetLife recorded an outstanding performance across metrics in FY 2021-22. We delivered ₹ 2,468 Crore of NBP and our total NBP grew by 24%. Our renewal premium showed a growth of 21% year-on-year which was the result of improved persistency across most of cohorts in the retail business.

We outperformed the overall industry with a growth rate of 24% (with the industry growth rate of 13%) and we are closer to being a Billion-dollar company in scale (annual statutory premiums). Going forward, we need a mix of strategy and unrelenting focus to keep the existing momentum going as we continue on the path of value-accretive growth.

GOING FORWARD

As we move forward to build scale, we will remain focused on growing our distribution footprint and leveraging the potential of our partnerships, with attention to strengthening multi-channel distribution.

With our core values of “Simplifying Things” and “Customer Centricity”, we aim to reimagine the future as we use digital transformation to enhance the customer and distributor experience at various touchpoints with initiatives like simplified underwriting rules engine, self-service analytics, and advanced propensity models. In fact, 97% of our customers were onboarded digitally this year, leading to higher efficiencies and increased customer satisfaction.

We will continue to drive a culture of innovation and differentiate by investing and implementing best practices, innovative products and superior service infrastructure. We will relentlessly look at newer ways to differentiate by making forays into Health and Wellness services, such as the recent Dental Care Plan.

OUR COMMITMENT TO SUSTAINABILITY

At PNB MetLife, we are committed to giving back to society. Our CSR initiative, Damini, is aligned to making way for inclusive growth, spreading awareness, and catalyzing change in a woman's life, across all stages of life. Our initiatives focus on education, health & hygiene and financial empowerment of underprivileged girls and women.

We supported 1,388 young girls in primary and secondary school by giving them access to quality education and empowered to continue their schooling. To drive awareness about health and hygiene with a special focus on maintaining good menstrual hygiene, we worked with 4,007 adolescent tribal girls in Purulia, West Bengal. Through our ‘Sakhi Swavlamban’ initiative, we empowered 3,000 underprivileged women to become self-reliant through skill development training and financial and livelihood capacity building.

Recognizing the need for addressing the significant issue of environmental sustainability, PNB MetLife, launched Glow Green as part of our commitment to reduce carbon emissions. This initiative aims to plant and nurture 40,000 trees in the next three years in eco-sensitive areas across 4 locations in India. We believe Glow Green will lead to ecological enhancements and pave the way to a sustainable future in the community in which we do business.

CONCLUDING NOTE

I would like to thank PNB MetLife's customers, shareholders, partners, and employees for their continued belief and support to us as we continue to evolve our offerings in line with customers' changing needs. I am confident that we will successfully navigate the dynamic times ahead and deliver value for all our stakeholders.

Board of Directors



MR. LYNDON OLIVER
Chairman - Non-Executive
(Additional) Director

Mr. Lyndon Oliver is the Board Chairman. He serves as regional president of MetLife Asia where he oversees a diverse mix of mature and growth markets across the region, and holds a bachelor's degree in accounting and his Master's degree in Business Administration from the University of Alabama in Tuscaloosa, Alabama, United States of America. Mr. Oliver brings over 30 years of experience in multinational insurance companies, across executive leadership, actuarial, financial and strategic management.



MR. ASHISH KUMAR SRIVASTAVA
Managing Director & CEO

He is an accomplished professional with over 31 years of experience in various sectors including insurance, banking, manufacturing and services across markets in India, Mauritius, Middle East & Africa. He holds a bachelor's degree in science, an MBA from Xavier Institute, Ranchi and has attended advanced courses at Cornell University, Richard Ivy Business School and Michigan Ross Business school.



MR. ATUL KUMAR GOEL
Additional Non-Executive Director

He has over three decades of professional banking experience in three banks, Allahabad Bank (Indian Bank), Union Bank of India and as MD and CEO of UCO Bank. He is a qualified Chartered Accountant with enormous exposure and expertise in all major areas of banking including large corporate, treasury management, risk management; financial planning and investor relations apart from support services, business process transformation and compliance.



MR. SANJAY KUMAR
Non-Executive Director

He is the Executive Director of PNB. Earlier, he was an Executive Director of United Bank of India. With over 36 years of banking experience, he has functioned in almost all areas of Banking especially Treasury, Corporate Accounts, Credit, Recovery & Credit Monitoring and Branch Banking. He holds a master's degree in science and is a Certified Associate member of Indian Institute of Bankers and Diploma in Treasury, Investment and Risk Management from Indian Institute of Banking and Finance.



MR. PHEROZE KERSASP MISTRY
Non-Executive Director

Equipped with many years of experience in business administration, Mr. Mistry is associated with companies across the areas of logistics, industrial coating, and painting, on a contract basis, as well as in setting up wind turbines. A fellow of the Institution of Engineers (India), he holds a bachelor's degree in science from University of California, USA, and a master's degree in Business Administration from Cornell University, USA.



MR. ASHISH BHAT
Non-Executive Director

He is the Senior Vice President and Chief Financial Officer for MetLife, Asia. He has more than 22 years of experience in the life insurance industry, across Europe and Asia. He holds a bachelor's degree in technology from IIT Delhi and PGDM from IIM Calcutta.



MR. ATINDERJIT SINGH
Non-Executive Director

He is the Chief Distribution Officer for MetLife, Asia. He holds a bachelor's degree from National Defence Academy, India, master's degree in computer science from the University of California and MBA from the Booth School of Business at the University of Chicago. He has served as Global Head of Retail Underwriting & Sales Support, Strategy, Planning & Governance for Global Operations.



MR. SANJEEV KAPUR
Additional Non-Executive Director

He is the Chief Marketing Officer leading sales, service, and engagement for Asia region in MetLife. With more than 20+ years of business and marketing experience, he has received several coveted external recognitions in Asia for various professional accomplishments. He holds a Bachelor of Technology degree from the Indian Institute of Technology and is a distinguished alumnus from XLRI, India from where he holds an MBA in marketing and finance.



MR. KARTHIK MOHAN
Additional Non-Executive Director

He is the Head of Retirement and Health Insurance for MetLife Asia region. With a broad breadth of professional experience, spanning regions across the globe, he has worked in several leadership roles covering Distribution, Product, Strategy, Administration, Digital, and Mergers & Acquisitions. He holds a bachelor's degree in Engineering (First Class with Distinction) from Osmania University, a Master's in Computer Science from New Jersey Institute of Technology and an M.B.A. from Yale.



MR. THALLAPAKA VENKATESWARA RAO
Non-Executive Director

With over 36 years of experience in Banking, Foreign Trade and Housing Finance Sectors, Mr. T V Rao specializes in Management of Treasury, Investment and Corporate Finance Operations, Securitization and Structured Finance, Product Development (Reverse Mortgage etc.), Training, Research, Capacity Building and Regulation, as well as Supervision of Housing Finance Institutions. He serves as Director on the Boards of several corporates in NBFC, Housing Finance Companies and Manufacturing sectors.



MR. ARVIND KUMAR JAIN
Non-Executive Director

Armed with 41 years of banking experience, he has expertise in Treasury & Credit. A former Executive Director of Punjab & Sind Bank, he has, during his career, headed various branches and controlled offices, besides working in the bank's head office. He holds degrees in B.Sc. (Hons) M.Sc., LLB, and CAIIB.



MR. ERACH KOTWAL
Non-Executive Director

As an advocate, practicing in the High Court at Mumbai since 1984, he has more than 30 years of legal experience. He holds a master's degree in law from University of Cambridge.



MR. SUNIL GULATI
Independent Director

He has over 36 years of global experience in banking, across the areas of relationship management, corporate finance, investment banking, risk management and corporate strategy. He is advisor/independent Board member at various financial services companies, start-ups, and funds, and a member of SEBI's Mutual Fund Advisory Committee. He was part of the transformation/ rapid growth processes at RBL Bank Ltd, Yes Bank and ING Barings/ ING Vysya Bank. He is a B.Tech in Electrical Engineering/Computer Science from IIT, Delhi, and a Gold medalist from IIM, Ahmedabad.



MS. SONU BHASIN
Independent Director

She holds a bachelor's degree of science in mathematics from St. Stephen's College, Delhi University, and a master's degree in business administration from Faculty of Management Studies, Delhi University. She has over 35 years' of experience in Banking and Financial services. She is also the author of the book 'The Inheritors – Stories of Entrepreneurship and Success'. Currently, she serves as an independent director on the Board of several companies.



MS. PADMA CHANDRASEKARAN
Independent Director

She holds a bachelor's degree in Mathematics/Statistics from the University of Calcutta, an MBA (PGP 1984) from IIM Ahmedabad and an MBA with specialization in Telecommunications from the University of San Francisco, California. Over 30 years' work experience at executive and board levels and as entrepreneur for world-class organizations in the for-profit and philanthropic sectors in India, UK, and USA. Ms. Padma is equipped with an excellent understanding of the investments and technology-related aspects.



Management Team



MR. KHALID AHMAD
Chief Financial Officer

He holds a bachelor's degree in science from University of Calcutta and a postgraduate diploma in management studies from Management Development Institute, Gurgaon. He has 19 years of experience in insurance, banking and logistics.



MS. ASHA MURALI
Chief Actuary & Products Officer

She is a Fellow member of the Institute of Actuaries of India and the Institute and Faculty of Actuaries. She has 28 years of experience across actuarial, investments and operations functions.



MR. SAMEER BANSAL
Chief Distribution Officer

He holds a bachelor's degree in engineering from Manipal Institute of Technology and Master's degree in Marketing & Finance from International Management Institute, New Delhi. He has 24 years of experience in management.



MR. SAMRAT ASHIM DAS
Chief Operating Officer

He holds a master's degree of business administration from Pune University. He has 26 years of experience across industries like pharmaceuticals, IT consulting, insurance and investment management and mutual funds.



MR. SANJAY KUMAR
Chief Investment Officer

He holds a bachelor's degree in chemical engineering from Jadavpur University and master's degree in business administration from Faculty of Management Studies (FMS), University of Delhi. He has 27 years of experience in financial services.



MR. SHISHIR AGARWAL
Chief Human Resources Officer

He holds a bachelor's degree in engineering in industrial electronics from University of Pune and a post graduate diploma in personnel management and industrial relations from XLRI, Jamshedpur. He has 27 years of experience in human resource management, employee relations and talent management.



MR. AGNIPUSHP SINGH
Chief Legal Officer & Head -
Board Affairs

He holds a bachelor's degree in commerce from University of Delhi and a bachelor's degree in law from Symbiosis School of Law, Pune. He has 23 years of experience in legal advisory.



MS. VIRAJ TANEJA
Chief Internal Auditor

She holds a bachelor's degree in commerce from University of Mumbai and is a chartered accountant, registered with the Institute of Chartered Accountants of India. She has 22 years of experience in governance, internal audit, risk management and assurance.



MR. SARANG CHEEMA
Chief Compliance Officer

He holds a bachelor's degree in commerce and is a qualified chartered accountant. He has also cleared the Certified Information Systems Auditor examination. He has more than 19 years of experience in ethics and compliance, risk management, forensics, internal audit and finance.



MR. VINEET MAHESHWARI
Chief Strategy Officer

He is a Chartered Accountant, registered with the Institute of Chartered Accountants of India. He has 21 years of experience in Finance & Strategy.



MR. ANJAN BHATTACHARYA
Chief Risk Officer

He holds a bachelor's degree in science from University of Delhi and a postgraduate diploma in management from International Management Institute, Delhi. He has 21 years of experience in internal audit, enterprise risk management, governance and controls, forensics and business advisory.

Industry Scenario



The life insurance sector has charted a strong recovery in FY 2021-22. Despite the second and third waves of COVID-19, the industry recorded a 13% growth in new business premium during the year. The total premium for life insurers is expected to grow at a fast pace over the next five years, due to various structural factors within the Indian economy, such as a large proportion of insurable population, higher economic growth leading to rising incomes, increase in financial savings, growing awareness about the importance of insurance, focus on financial inclusion and rising adoption of insurance through digital channels. PNB MetLife is well-positioned to expand its reach on the strength of our customer-centric approach and multiple digital initiatives.

ECONOMIC OVERVIEW

India's economic activities returned to pre-pandemic levels in FY 2021-22, with the country's GDP crossing ₹ 236 Tn. As per the estimates of National Statistical Office (NSO), India's real GDP grew at 8.9% during the year in spite of the fierce second wave of the COVID-19 pandemic, which took the healthcare ecosystem to the brink and beyond in the first quarter of FY 2021-22.

Consumption, investment and external demand resumed their path of traction while increased vaccine coverage and

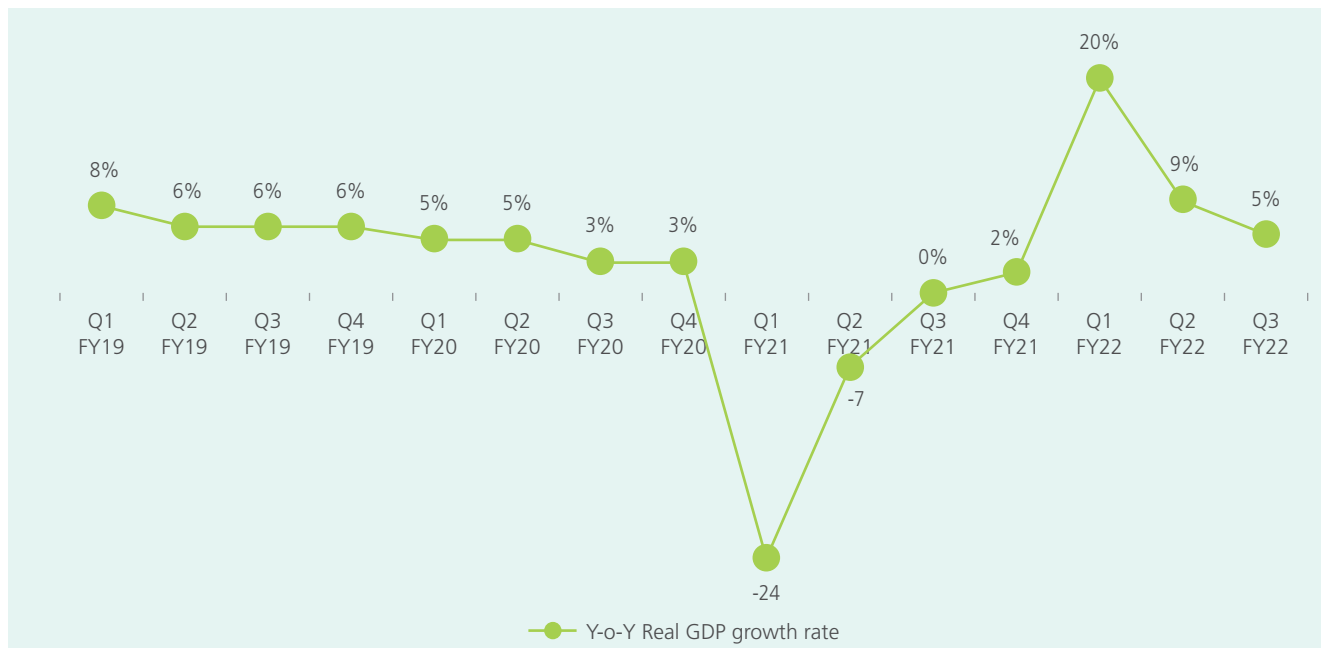
ease of restrictions pushed private spending and supported recovery of aggregate demand.

The Union Budget 2022-23 announced policies that aimed to lift economic growth via a push to investments. It sought to leverage growth multipliers rather than stoke consumption through direct budgetary support. The total capital expenditure of the Indian government is budgeted to rise 14.5% in FY 2022-23 as compared to 3.1% in FY 2021-22.

According to CRISIL Research, India's GDP is forecast to grow at 6.0-7.0% per annum between fiscals 2023 and 2025, supported by the following factors

- A focus on investments rather than consumption, thereby enhancing the productive capacity of the Indian economy
- The PLI scheme, which aims to incentivize local manufacturing by giving volume-linked incentives to manufacturers in specified sectors
- A raft of reform measures by the Indian government, along with a more expansionary stance of monetary policy, leading to a steady pick-up in consumption demand
- Policies aimed towards greater formalization of the economy, which are expected to accelerate the per capita income growth

Quarterly GDP growth (Y-o-Y) in India



Source: National Statistical Office (NSO), CRISIL Research

LIFE INSURANCE INDUSTRY OVERVIEW

GLOBAL LIFE INSURANCE INDUSTRY

The global life insurance market is estimated to have recovered strongly in calendar year 2021, recording a growth of ~3.5% after contracting by ~3.1% in CY 2020 due to the COVID-19 pandemic. Advanced markets and emerging markets are estimated to have grown at ~4.1% and ~1.4%, respectively, in CY 2021. This recovery could be attributed to the rising demand for protection-based products on account of the COVID-19-led rise in consumer awareness. Furthermore, the life savings business is also expected to benefit from stronger financial markets and steady recovery in consumer incomes.

Pre-COVID-19 and post-COVID-19 Life Insurance Real Premium Growth (%)



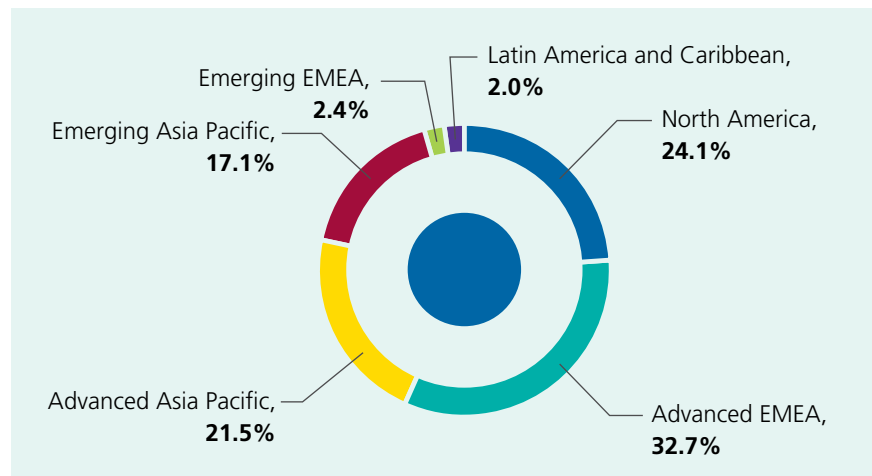
Note: E: Estimated; P: Projected; All periods mentioned are on calendar year basis

Source: Swiss Re Institute, CRISIL Research

Asia Pacific (Advanced Asia Pacific and Emerging Asia Pacific) is the largest market for life insurance, accounting for

39% of the premium collected followed by Europe, Middle East and Africa (EMEA) region.

Region-wise Share of Life Insurance Market (as of CY 2021)



According to CRISIL Research, the global life insurance market in CY 2020 continued to consolidate in the US, China and Japan. These three Region-wise Share of Life Insurance Market (as of CY 2021) countries together accounted for 46% of the global market in CY 2020, higher than an year ago (44% in CY 2015). The growth in market share of the top three countries was primarily driven by China, which witnessed ~11% CAGR between CY 2015 and CY 2020 in life insurance premium (in nominal US dollar terms).



INDIAN LIFE INSURANCE INDUSTRY

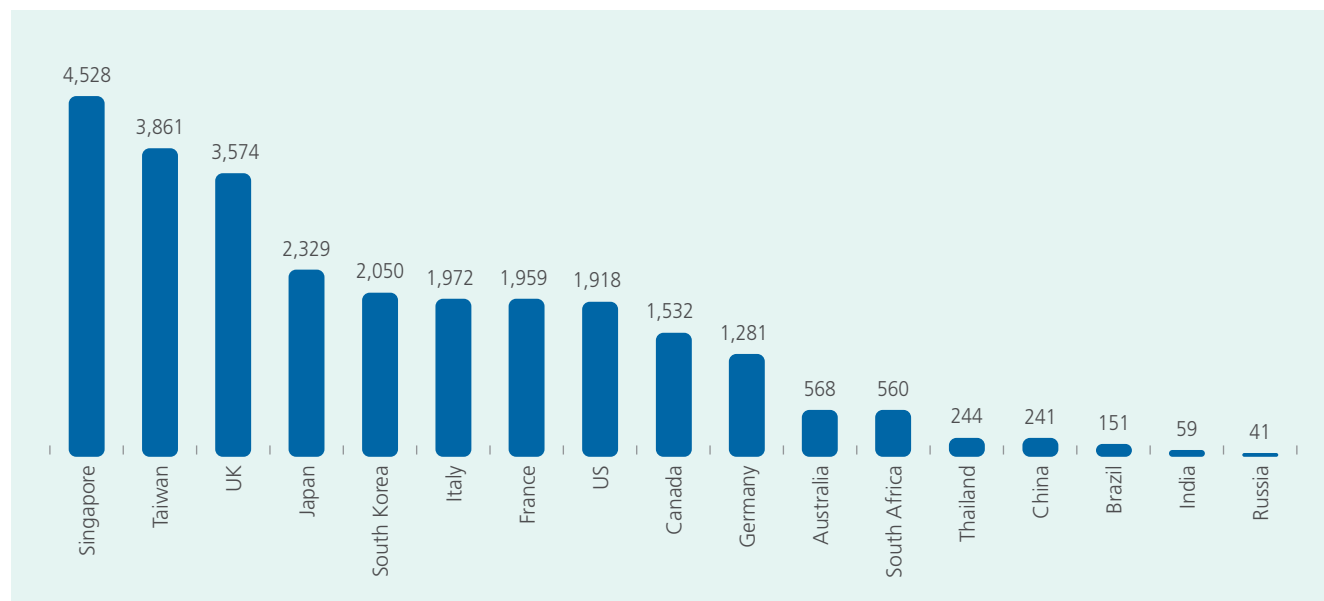
OVERVIEW

The life insurance industry in India continues to grow with 12% CAGR from FY 2016-17 to FY 2021-22 in life insurance premium. The double-digit growth in premium can be attributed to increasing insurance awareness, expansion in the distribution network and introduction of different government schemes for financial inclusion.

Life insurance penetration in India, on the other hand, has declined to 3.2% in CY 2020 from 4.4% in CY 2010 due to various economic factors. CRISIL Research suggests that due to the higher share of savings than protection in premium, the actual protection provided by insurance in India would be much lower compared with even other developing markets.

Also, the insurance density in India, at USD59 in CY 2020, remains very low compared with other developed and emerging market economies. At the same time, India's protection gap was USD16.5 trillion as of CY 2019, which was much higher compared with its Asian counterparts.

Life insurance industry density across economies as of CY 2020 (premium per capita in USD)



Source: Swiss Re, sigma no. 3/2021, CRISIL Research

PERFORMANCE FY 2021-22

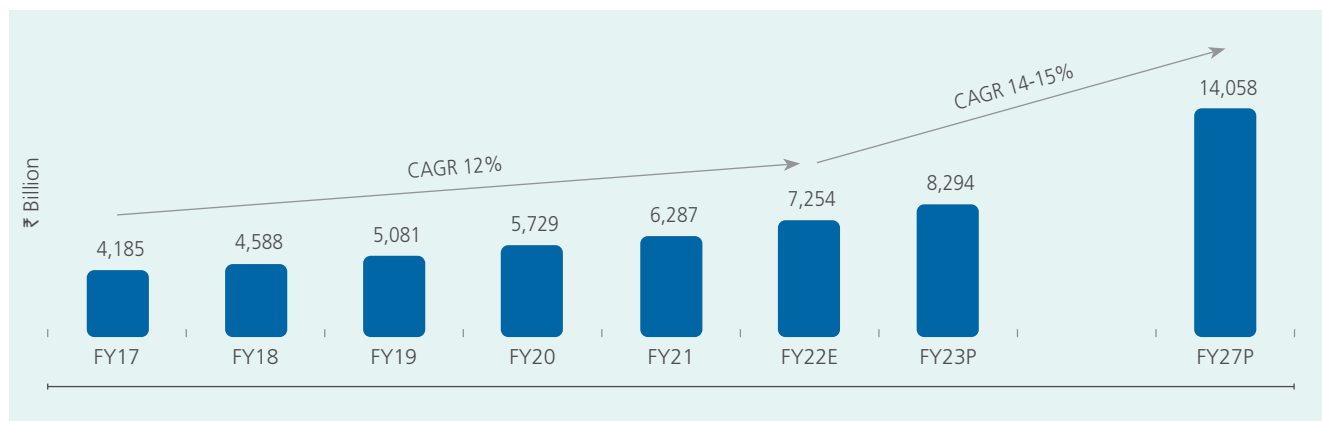
In FY 2021-22, 224 Million lives were covered under life insurance. This was higher than the 199 Million covered in FY 2015-16 but lower than the 257 Million covered in FY 2019-20,

largely due to the impact of COVID-19 on group insurance business.

While New Business Premium (NBP) grew at a 12% CAGR over the past five years, FY 2021-22 witnessed double-

digit growth of 13% Y-o-Y in NBP, compared to 7% in FY 2020-21. In FY 2020-21, amid the COVID-19 pandemic, NBP witnessed a temporary slump. NBP growth picked up post June 2021 after the second wave of COVID-19 subsided.

Estimated growth in total life insurance premium

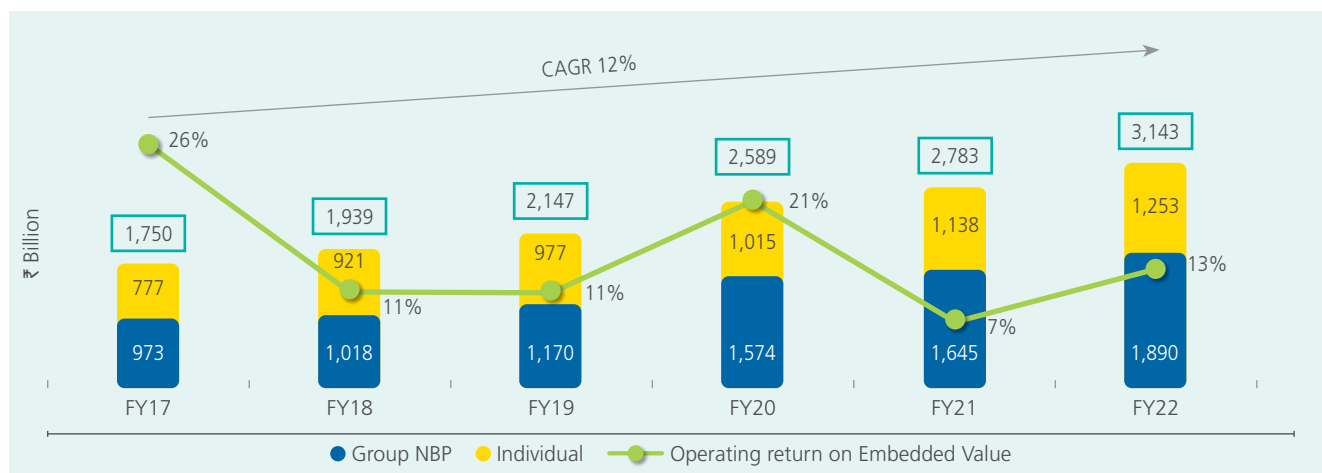


Note: E: Estimated; P = Projected

Source: IRDAI Annual reports, Company reports, CRISIL Research

The share of unit linked insurance products (ULIP) on NBP basis reduced from 12% in FY 2016-17 to 10% in FY 2020-21. However, ULIP being a long-term protection-plus-investment product has seen its share in renewal premiums increase year-on-year to reach to 18% in FY 2020-21 from 13% in FY 2016-17.

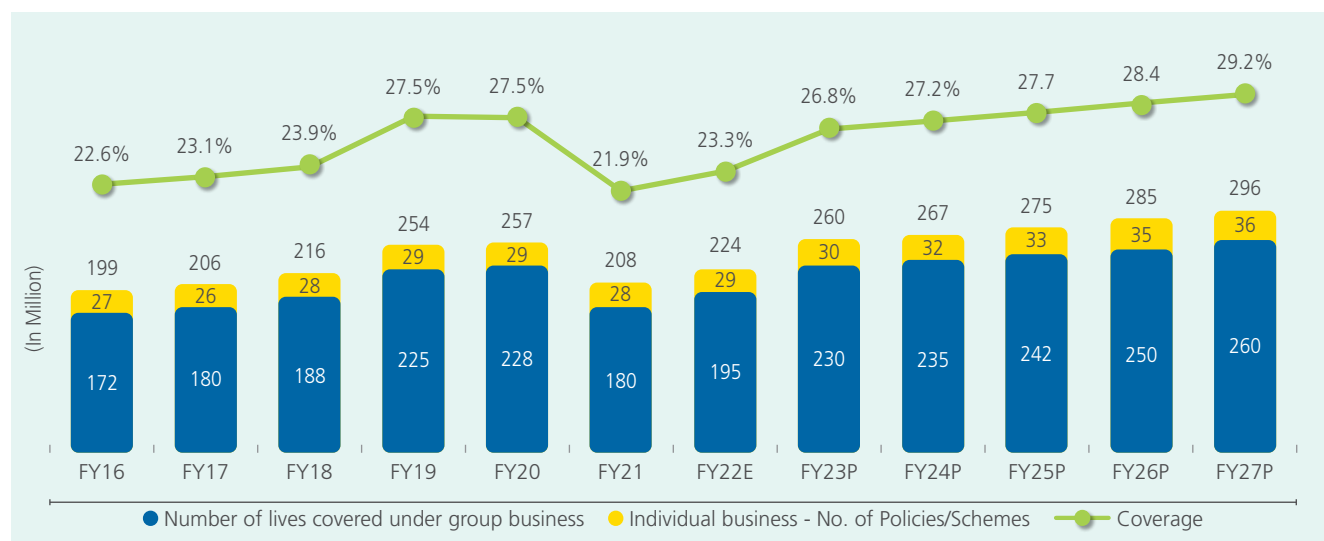
Segmental growth in NBP since FY 2016-17



Source: LI Council New Business Performance report, CRISIL Research

CRISIL Research forecasts the total premium for life insurers will grow at a CAGR of 14-15% over the next five years, until FY 2026-27. Consequently, the total premium is expected to double from approximately ₹ 7,000 Billion in FY 2021-22 to approximately ₹ 14,000 Billion by FY 2026-27. The NBP is expected to grow at a CAGR of 17-18% during the same period ending fiscal 2027. It also projects that the number of lives covered to increase in both the individual and group business from 224 Million in FY 2021-22 to ~296 Million in FY 2026-27, which accounts for ~29% of the total adult population.

Number of lives covered in Life Insurance in India



Note: E = Estimated; P = Projected; Coverage is calculated as number of lives covered as a % of adult population (18+)

Source: IRDAI Annual reports, Company reports, CRISIL Research

A combination of high GDP growth (9.5% in FY 2021-22 and over 6% till FY 2024-25), predominantly young population (~63% between the ages of 15 and 59), rapid urbanization, emergence of automation and digital distribution channels, emergence of insurance aggregators, emphasis on financial inclusion, regulatory focus on digitalization in insurance sector and increasing preference for financial savings with improving financial literacy, are key factors that will propel the growth of the Indian life insurance sector.

GROWTH DRIVERS

HEALTHY GDP GROWTH AND RISING INCOMES

CRISIL Research forecasts India's economy to grow at 7.8% (in real terms) in FY 2022-23, supported by improved consumption demand and capital expenditure. Faster growth in GDP should translate into rising income, which, in turn, is favorable for growth in life insurance.

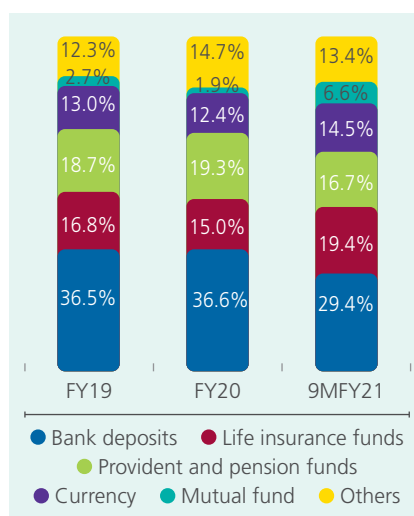
REBOUND IN SAVINGS RATE AND INSURANCE TO REMAIN A SIGNIFICANT PART OF FINANCIAL SAVINGS

Household savings as a percentage of GDP had declined from 23.6% in FY 2011-12 to 18.0% in FY 2015-16. Since then, the household savings as a percentage of GDP rose slightly to 19.6% in FY 2019-20.

Going forward, CRISIL Research expects India's household savings rate to also increase at a modest pace, with the economic growth expected to gradually

revive. Furthermore, the experience of the pandemic will motivate households to focus on saving more, to be better prepared for future exigencies. Insurance is expected to continue to remain a key constituent of financial savings in India.

Share of life insurance in incremental household financial savings



Source: Ministry of Statistics and Programme Implementation (MOSPI), RBI, CRISIL Research

FINANCIAL INCLUSION INITIATIVES - PMJJBY

Launched in May 2015, the Pradhan Mantri Jeevan Jyoti Bima Yojana (PMJJBY) is a life insurance scheme, for those in the age group of 18-50 years, with an yearly renewable life cover up to 55 years. It offers life cover of ₹ 0.2 Million for death due to any reason at a premium of ₹ 436 per annum per member (revised recently from ₹ 330 earlier). Due to such government-focused schemes and expansion in the distribution network, insurance penetration, especially in rural and semi-urban regions, is expected to increase.

DEMAND FROM SEMI-URBAN AND RURAL AREAS

There has been an increasing use of organized channels of credit in the urban and semi-urban as well as rural areas. This, along with customer awareness, provides opportunities for life insurance players to cross-sell. Further, increasing knowledge about financial instruments will aid growth from urban & semi-urban as well as rural areas.

Looking ahead, CRISIL Research suggests that life insurance players will aim to tap rural regions for premium growth along with urban, semi-urban and metropolitan regions. Players with a strong distribution network in the rural region and semi-urban and urban are likely to have an advantage over their competitors.

INCREASING INSURABLE POPULATION TO FUEL INDUSTRY GROWTH

In CY 2021, India had one of the largest shares of young population in the world, with a median age of 28 years and about 90% of Indians were below the age of 60 years and 63% were between the ages of 15 and 59. CRISIL Research forecasts that increasing awareness among the young population about life insurance products, coupled with a growing middle-class population and increasing share of life insurance funds in the household financial savings pie, will support the growth of life insurance in India.

RISE IN INCOME LEVELS TO MAKE INSURANCE PRODUCTS MORE AFFORDABLE

Affordability of insurance products remains a major constraint. Growth in household incomes and consequently, disposable incomes are critical to the overall growth in demand for insurance products in India.

The share of households in the middle or upper middle-income brackets of ₹ 0.2 Million to ₹ 0.5 Million and ₹ 0.5 Million to ₹ 1 Million, respectively, were estimated to have increased from 23% in FY 2016-17 to 35% in FY 2021-22, providing potential target segments for insurance service providers.

CRISIL Research forecasts that middle and upper middle segments are expected to drive growth. Particularly, the ₹ 0.5 Million to ₹ 1 Million income segment is expected to increase at a much faster pace as compared to others and this will help fuel demand for insurance, especially life insurance products, going forward.

CHALLENGES

COMPETITION FROM OTHER FINANCIAL SAVING INSTRUMENTS

Insurance faces competition from other modes of financial savings, such as mutual funds, bank deposits, and small-savings instruments, besides physical savings. Insurance companies will have to focus on increasing customer awareness, improving the value proposition, increasing transparency, and keeping costs competitive to make their products a vital part of the customers' financial plans.

KEEPING FRAUDULENT CLAIMS IN CHECK

With rapid modernization of the insurance industry and penetration of insurtech and mobile adoption, many insurers are setting up digital channels for claims settlement. The biggest challenge for insurers is checking the integrity of customer claims data and protecting the Company from fraudulent claims. Additionally, lack of mechanisms to check the quality of customer data received from external sources, collaboration with other insurers for data exchange for pre-emptive fraud detection and constant upgradation of outdated fraud detection systems in order to identify the latest digital fraudulent techniques are going to be challenging for the entire industry.

EVENTS IMPACTING PROFITABILITY AND SOLVENCY OF LIFE INSURERS

The life insurance industry faces several risks due to rapidly-evolving customer behavior, changing demographic profile, increasing competition and dynamic macroeconomic conditions.

The financial conditions and prospects of insurers may be significantly affected by factors such as market fluctuations, changes in tax rates or in interest rates. Even as the pandemic continues to pose several challenges for life insurers, there are new risks related to ESG (environmental, social and governance) issues. One of the most prominent ESG risks is that of climate change and its potentially far-reaching consequences. There are also emerging risks associated with public health trends, such as the increase in obesity-related disorders and demographic changes, such as population urbanization and aging. These structural changes impact the industry in terms of growth, mortality, persistency and solvency.

ADAPTING TO DIGITAL TRANSFORMATION IN THE INDUSTRY

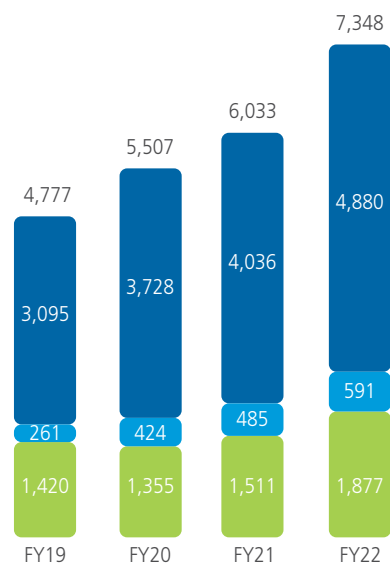
While some companies are taking initiatives to implement various digital processes in the life insurance business, the life insurance industry needs to adapt to the digital transformation taking place around them, with an increasing number of people now using digital platforms to search for and buy life insurance plans. Delay in technological investment and adoption by insurers may lead to loss of market share, lower new businesses and loss of new opportunities that can be derived by digitization and virtual interactions.



Our Performance Metrics

(₹ in Crore)

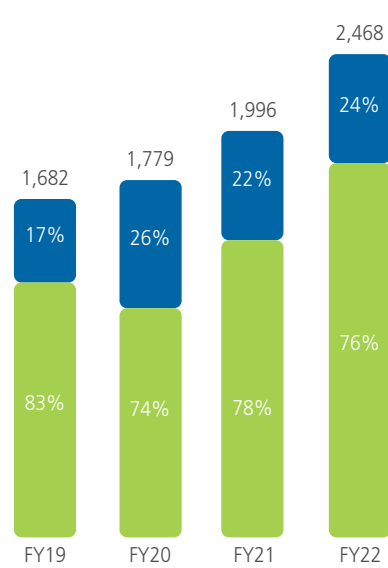
TOTAL PREMIUM



● First year premium ● Single premium
● Renewal premium

(₹ in Crore)

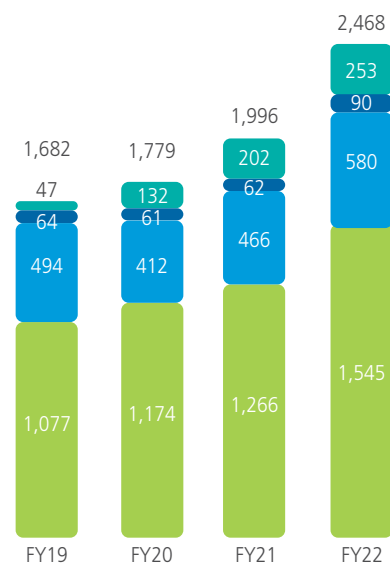
TOTAL NEW BUSINESS PREMIUM



● Individual NBP ● Group NBP (%)

(₹ in Crore)

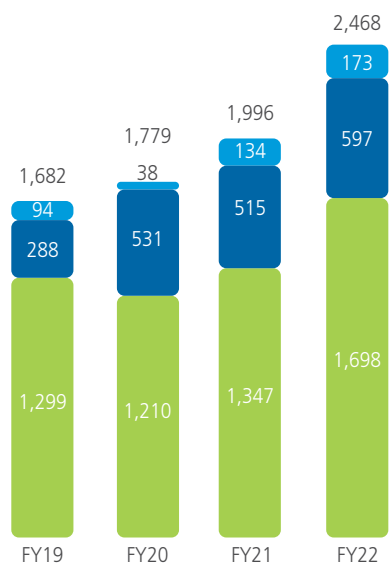
DISTRIBUTION MIX BY TOTAL NEW BUSINESS PREMIUM



● Bancassurance ● Direct
● Agency ● Others

(₹ in Crore)

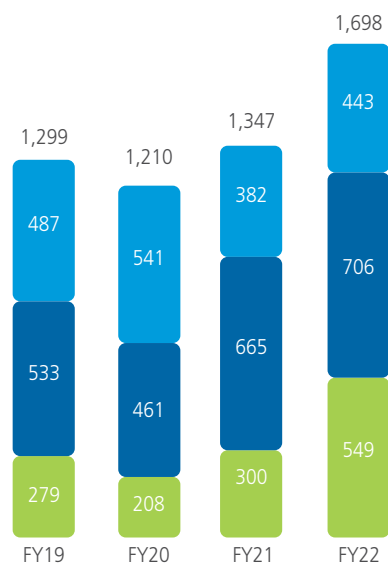
PRODUCT MIX BY TOTAL NEW BUSINESS PREMIUM



● Savings ● Protection
● Pension

(₹ in Crore)

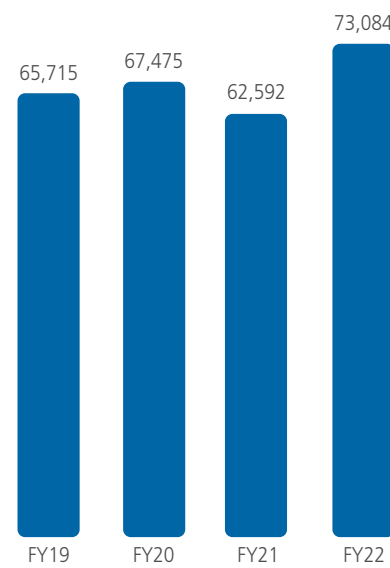
TOTAL SAVINGS NEW BUSINESS PREMIUM



● Participating ● Non-Participating
● Unit Linked

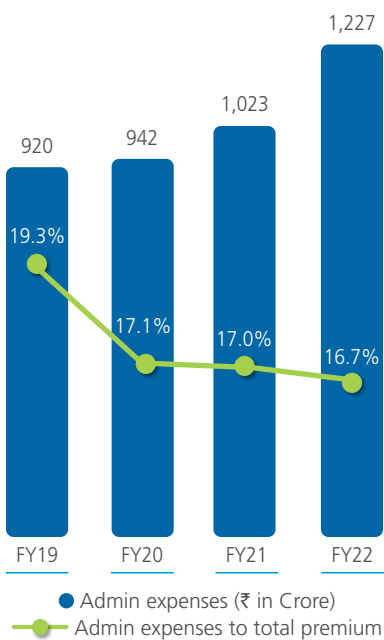
(₹)

ATS* (INDIVIDUAL) NEW BUSINESS PREMIUM



* ATS - Average ticket size

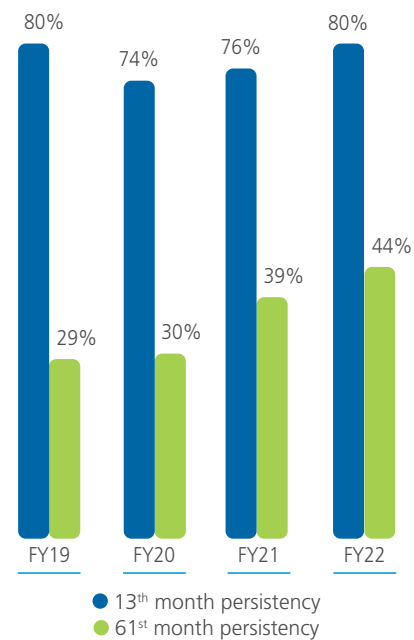
EFFICIENCY



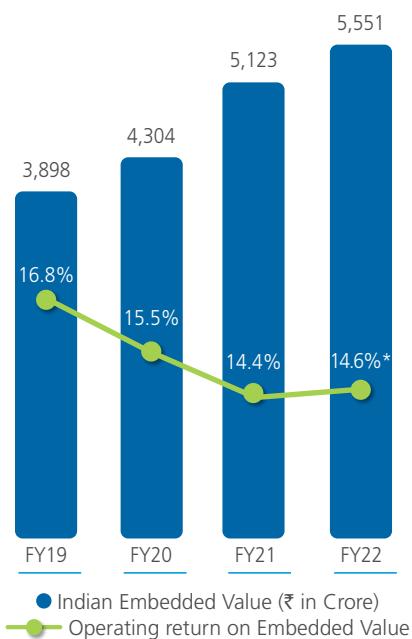
SOLVENCY RATIO



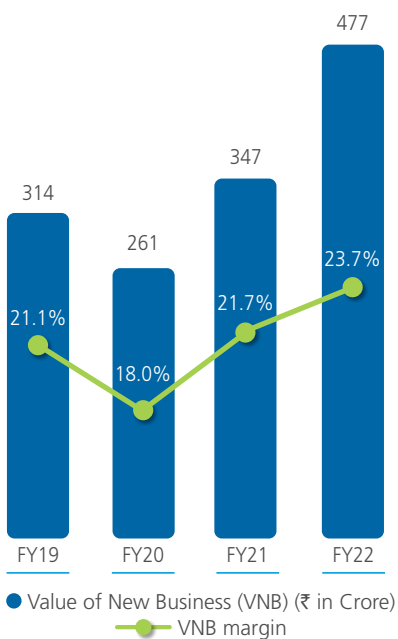
PERSISTENCY



INDIAN EMBEDDED VALUE



VALUE OF NEW BUSINESS



* Adjusted for excess mortality claims

Building on our Strengths to Propel Growth

PNB MetLife is amongst India's top 10 private life insurers based on retail new business premium in FY 2021-22. We posted an year on year growth of 24% in new business premium and 22% in total premium from FY 2020-21 to FY 2021-22. We continue to invest in building on our strengths to drive responsible and sustainable growth, with focus on harnessing the immense opportunities in the life insurance industry.



Parentage

Strong parentage, built on MetLife's global expertise and PNB's vast distribution network.



Customer centricity & Strengthening the core

Customer is at the center of our strategy and everything we do. We offer products and solutions for all life stage needs of our customers. We are leveraging new technology solutions to enhance activation and productivity for our distribution and automating internal processes to increase efficiencies.



Scalable platform for profitable growth

Responsible growth by enhancing sales productivity



People & Governance

Our people are the key differentiator enabling us to deliver superior results. We want to build a purpose-driven culture that energizes our employees. We are equally aware of the need to ensure that our governance and risk management structure remains the cornerstone of our growth-led journey.



Extensive distribution network

We have access to more than 17,000 bank branches. Also, we operate a multi-channel distribution with over 37% of business coming from non-banking channels. Further, we have access to high-quality new partners with established business credentials and proven track record.

DRIVERS OF OUR SUSTAINABLE, LONG-TERM GROWTH

PAN-INDIA MULTICHANNEL DISTRIBUTION

We have a geographically diversified distribution network across India. It gives us access to a large customer base, including the underpenetrated segments. Our well-entrenched distribution network enables us to sustainably grow our business and drive value-accretive growth. We are focused on scaling and driving distribution excellence by maximizing value from existing relationships and acquiring new profitable relationships, such as digital partners, credit life partners and large brokers.

PUNJAB NATIONAL BANK

PNB is the second largest bank in India, based on total branches which stands at 11,377 as of March 31, 2022 (Source: Crisil), with a banking customer base of more than 180 Million. It is our largest bancassurance partner, providing us access to a large number of India's geographic market segments.

OTHER KEY BANCASSURANCE PARTNERSHIPS

Our other bancassurance partnerships include Jammu and Kashmir Bank Limited (JKBL) and Karnataka Bank Limited (KBL). They enable us to effectively reach out to the underpenetrated segments in India. We have further augmented our bancassurance network through strategic distribution agreements with American Express Banking Corporation, Shinhan Bank and ESAF Small Finance Bank for the distribution of our life insurance products. Additionally, we have strong relationships with Regional Rural Banks (RRBs) sponsored by PNB.

DIRECT SALES AND AGENCY

We have a comprehensive network of 10,041 Insurance Managers and 12,770 exclusive agents providing us a powerful avenue for reaching out to customers.

We also have 588 loyalty managers who focus on servicing existing policies and cross-selling with the support of our lead management systems. We are continually undertaking efforts to develop and strengthen our Direct sales and Agency channels, including our website.

We are exploring new areas of growth under direct sales channel.

OTHERS

We have tie-ups with 39 Insurance Marketing Firms (IMFs) and 136 brokers as of March 31, 2022. These are aiding our efforts to reinforce our distribution network. We endeavor to identify and find profitable long-term distribution partners to complement our other channels.



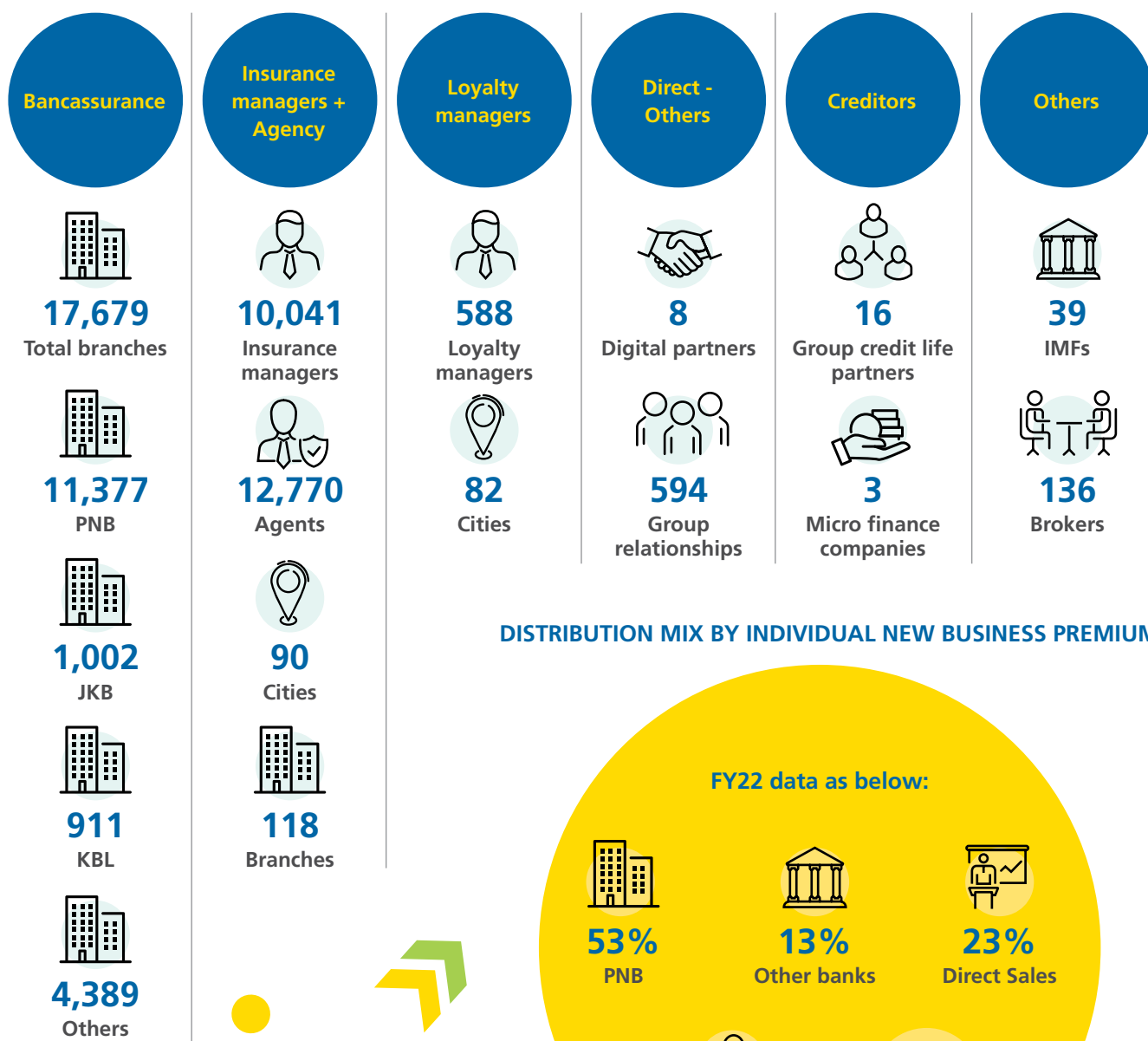
NEW PARTNER ACQUISITION

Given the evolution taking place in the life insurance industry, a new category of technology-driven distributors have emerged. We are exploring partnership opportunities with such distributors in identified archetypes, which can generate incremental business, drive profitable growth, and help us deliver

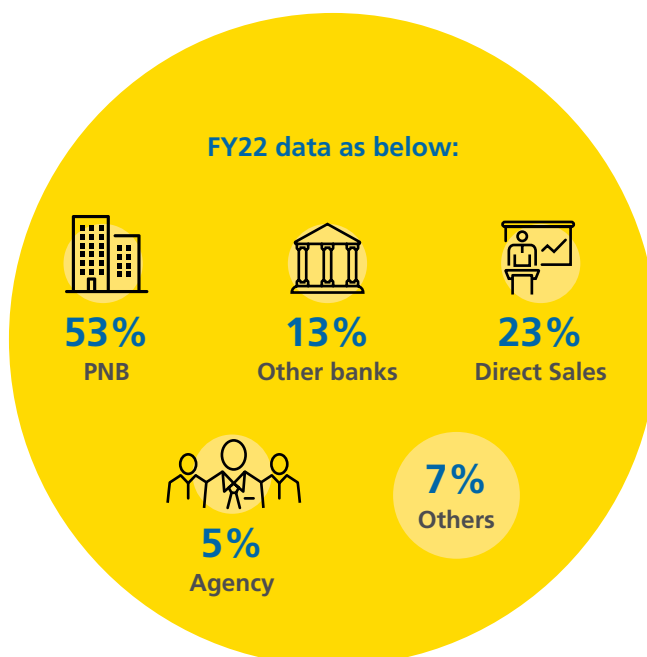
superior customer value proposition. During FY 2021-22, we made significant strides in this journey and on-boarded 80 new partners, including 6 in the digital space, taking the total count of new partners to 165. These partners together contributed new business premium of ₹ 164 Crore during FY 2021-22.

- Our focus during the year remained on adding quality new partners with established business credentials and proven track record
- Going forward, our focus will be on scaling up business from the new onboarded partners

OUR EXTENSIVE, MULTI-CHANNEL DISTRIBUTION ARCHITECTURE



DISTRIBUTION MIX BY INDIVIDUAL NEW BUSINESS PREMIUM



Ability to deliver superior customer experiences

Simplified underwriting rule engine

- New rule engine is empowering the business user with agility in configuration of underwriting rules and with minimal dependency on technology team
- It also brings in flexibility in rule creation, i.e. different rule sets can be created basis multiple criterion, like product-based rules, channel-based rules, etc.

"Smart Friend" – an integrated mobile application for Agency

- Smart Friend is a digital application for agents, distributors & other users, enabling them to seamlessly log in to multiple sales applications through single sign-in feature
- The App provides end-to-end journey for pre-sales, sales and post sales customer & agent servicing, along with the lead management solution

Co-browsing solution

- It is a co-browsing customer onboarding application which empowers our agents to see customers' screens in real time and guide them through product brochures, product presentations, processes, application forms, demos
- It helps to enhance customer interactions by reducing multiple touchpoints. It can be combined with live chat and video chat to improve customer engagement

Customer health initiative

Free tele consultation health initiatives for customers and employees

CUSTOMER, POLICY & AGENT 360 DEGREE VIEW / LEAD GENERATION & MANAGEMENT / ACTIVITY MANAGEMENT

Our Customer Relationship Management (CRM) tool provides end-to-end solution for customer servicing, lead and activity management. This product allows us to design dynamic workflows for business processes.

Some of the salient features are:

- Web-based UI
- Customer, Agent and Policy level 360 degree views
- Individual / Team level dashboards and graphical reports (Activity management)
- Service request auto categorization based on keyword in email
- Real-time integration with policy admin system
- All customer facing touchpoints like branch operation, IVRS, Website, Customer portal and AI-powered customer service app - "khUshi" integrated with our CRM tool
- STP processes implemented for key customer service categories across branch operations, policy servicing, contact center and email management teams
- Lead management modules

Our focus has been on building best-in-class digital capabilities to provide a seamless experience to our customers, partners and employees. In line with this, we have digitized processes, right from onboarding to claim settlement, to ensure a seamless and hassle-free experience. A digital onboarding platform was created and is greatly contributing towards improving the onboarding journey and making it paperless. Its adaptive user interface and simplicity delivers a user-friendly and delightful experience right until policy issuance.

In our effort to improve quality of sales, a concept of pre-issuance video verification has been initiated. It is helping validate customers' understanding of the policy features and accuracy of contact details captured by the sales team. This will

help us reduce queries and complaints. Our corporate website being our first point of contact in many cases, has been revamped with simplified content and customized capabilities based on user browsing behavior, location, etc.

Towards improving customer servicing, an end-to-end solution has been introduced. It allows designing dynamic workflows for service and lead management. Measures have been taken to simplify underwriting, resulting in 74% straight-through processing. We have also widened the portfolio of digital payment modes to enable our customers to make payment using their preferred mode.

On the claims side, we are continually undertaking efforts to improve experience. We have launched Claims Assure, a pioneering 3-hour claims decisioning process. It ensures a simplified claim journey and has considerably reduced time and documentation in case of any unfortunate event. With this, we are one of the few in the industry to offer such quick decisioning on claims.

ROBUST AND DIVERSIFIED PRODUCT PORTFOLIO

Customers are at the center of everything we do at PNB MetLife, we offer products and solutions that address their diverse needs of Family Protection, Long-term Savings and Retirement. The pandemic led to heightened customer need for protection and traditional savings products due to uncertain circumstances and the need for building a financial shield.

Going by the prevailing customer sentiment of seeking safety and security, we launched a guaranteed savings plan (PNB MetLife Guaranteed Goal Plan) and the standard term plan Saral Jeevan Bima which has helped our Company garner business from newer customer segments. We also launched Saral Pension plan, a standardized guaranteed retirement income solution to enhance our presence in the retirement category. During the year, we also launched Century plan, a participating insurance and savings plan aimed at providing life-long income.

SCALABLE BUSINESS MODEL

We have successfully built a scalable business model – a key driver of our growth and long-term sustainability. We are continually taking measures to enhance our cost efficiencies, besides making strategic investments in strengthening our distribution network, improving our processes and technology, and training our people. We continue to maintain strong focus on investments, and have developed a diversified portfolio. We have created a robust digital platform to equip us with the necessary capabilities for seamlessly handling large growth in business volumes with existing resources.

SCALING BANCASSURANCE

PNB Bank has a huge customer base and we will continue to work toward realizing the bank's potential. Our PNB bancassurance relationship manager productivity increased from ₹ 2.5 Lakhs in FY 2020-21 to ₹ 3.7 Lakhs in FY 2021-22.

SCALING DIRECT/AGENCY SALES CHANNELS

We continue to undertake interventions around training and digital tool empowerment, for better managing our Direct Sales and Agency sales channels and improving their productivity. We further increased our sales manager count from an average of 1,240 in FY 2020-21 to an average of 1,442 in FY 2021-22.

SCALING VALUE

We have demonstrated strong discipline on expenses through a well-articulated framework designed to maintain expenses at regular intervals and to build in appropriate control mechanisms. This has led to our admin expenses growing at a CAGR (5-year) of 10% while our statutory premium has increased by 18%, leading to improvement in expense ratios and enabling value creation for our shareholders. On the back of these initiatives, our administrative expense ratio reduced from 17.0% in FY 2020-21 to 16.7% in FY 2021-22. During the same period, our new business premium grew at 24%, underscoring the efficacy of our focused initiatives. In FY 2021-22, our operating return on embedded value

was 14.6% (adjusted for excess mortality claims) and our value of new business margin improved to 23.7%.

MANAGEMENT EXPERTISE STEERING GROWTH

Our management team has rich experience, particularly in the insurance industry. Their collective knowledge has been crucial in steering the growth and long-term sustainability of our Company. As of March 31, 2022, our Key Managerial Personnel had an average of ~23 years of experience, equipping us with the ability to effectively harness our strengths for the realization of our short-term goals and long-term purpose. Our management team with forward-thinking mindset has been constantly bringing about fresh perspectives and modern methodologies across various cross-functional areas. This has positioned us ideally to seize the emerging opportunities in the fast-growing Indian life insurance market.

PEOPLE & GOVERNANCE

At PNB MetLife, we strongly believe that our people make all the difference in our ability to deliver superior results. They flourish and thrive given the right culture and environment. We have made conscious efforts to provide development opportunities to our talent, so that they can in turn help the organization get embedded with a vibrant culture that encourages experimentation and innovation, and drives agility in decision-making; all of which are extremely important and critical for winning the future.

BUILDING THE RIGHT CULTURE

Our success principles are the backbone of our organizational culture. We have adopted these best practices from MetLife and ensured that all employees in PNB MetLife understand their responsibility and drive the same in their day-to-day work activities. We believe

that only by taking along every employee in this journey will we be able to build a vibrant culture around our best practices.

We have in place a strong governance structure and risk management framework. It has active involvement across hierarchies, which makes it highly effective. The top management sets the tone for the narrative around the governance structure, which cascades down to the lowest levels. The team has worked to ensure that relevant processes and policies are in place to enable the ground force to imbibe and implement the framework. Robust review mechanisms ensure that any risk gets highlighted and addressed in a timely manner.

We have been leveraging the vast experience of MetLife for the same.



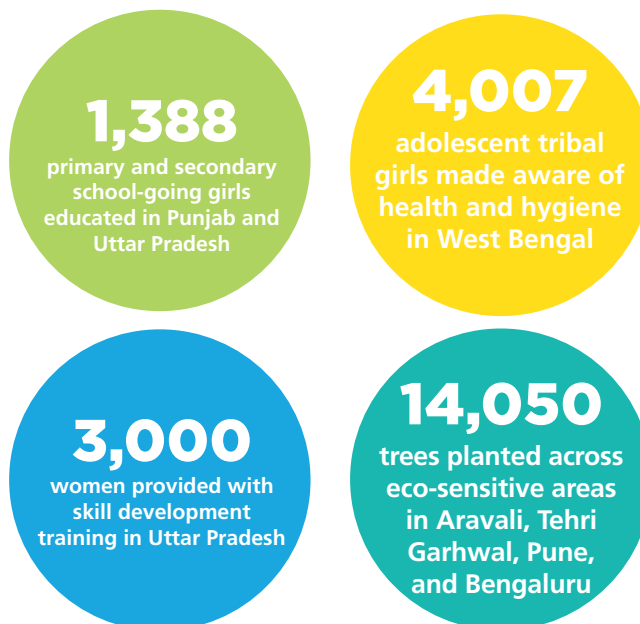
Corporate Social Responsibility

We aim to go beyond business through initiatives that help build sustainable communities, ensure inclusive growth for underprivileged women through different life stages and support local communities to nurture our environment.

POSITIVELY IMPACTING COMMUNITIES

Our CSR program 'DAMINI' is aligned with our overall brand ethos – 'Milkar Life Aage Badhaein'. Focused on spreading awareness and catalyzing change in a woman's life, this program works on supporting women, right from the stage of a girl child through adolescence and adulthood. The initiative, centered on aiding and enabling underprivileged women, focuses on their education, health, hygiene and financial empowerment in partnership with NGOs specialized in catering to women's diverse needs. Additionally, this year, PNB MetLife stepped up to aid our country's mission towards reducing the carbon footprint and launched the 'Glow Green' initiative to create sustainable community-led change.

Initiatives For A Better Tomorrow



EMPOWERING GIRLS AND WOMEN WITH PROJECT 'DAMINI'

'Damini' is our flagship program under which we take various initiatives to support and empower the girl child in her journey to womanhood. These include:

Educating for a Bright Tomorrow

In association with Nanhi Kali, an NGO of KC Mahindra Education Trust, we have supported the education of underprivileged girls in Moga, Punjab and Varanasi, Uttar Pradesh. Under this ongoing project, 1,388 girls have been provided access to quality education and empowered to complete their schooling. Throughout the year, the project provides every girl with comprehensive academic support, access to a cutting-edge personalized EdTech learning platform pre-loaded on digital tablets, trained women tutors known as Community Associates, a professionally-designed sports program, school supplies and hygiene material.

In FY 2021-22, 830 of these girls were in primary classes (Class I to V) and 558 were in secondary classes (Class VI). The girls are geographically spread across

140 academic support centers with 83 Community Associates in Moga and 57 in Varanasi.

Case Study



Veerpal Kaur belongs to an economically poor family, and lives with her illiterate laborer father, house-help mother and five siblings in Moga. Despite various challenges, she is academically committed and wants to become a doctor. With support from Nanhi Kali Academic Support Centre, she has received prizes and medals for her studies and participation in sports like Kho-Kho. Veerpal's parents are happy with their daughter being part of Project Nanhi Kali and thank the team for the support provided.

At Project Nanhi Kali, our aim is to empower disadvantaged girls with access to quality education and help them reach their full potential. We are extremely grateful to PNB MetLife for their unwavering support, especially during the COVID-19 crisis, which helped us ensure that girls from underserved regions of Moga and Varanasi continued their education despite prolonged school closures.

- Sheetal Mehta

Executive Director & Trustee, K. C. Mahindra Education Trust

Creating Women Entrepreneurs

In partnership with the NGO Drishtee, our ongoing initiative “Sakhi Swavlamban”, empowers underprivileged women through various skilling programs that provide access to livelihood opportunities, in addition to skilling training, financial tools and services. The program maximizes its reach by helping rural women beneficiaries form a network or self-help groups, and thereby enables and empowers a community building approach.

In FY 2021-22, 3,000 women across 117 villages of Varanasi were reached for enrollment into Sakhi Swavlamban program. While 80 women became part of different Micro Enterprise Groups (MEGs) producing value-added products, 1,000 rural women producers could be linked with various production opportunities. Their goods, including organic vegetables, textile, home furnishing, dairy farming, spices, and pickles, were regularly supplied to

2,750 households across urban locations in Varanasi district and helped to generate an income of ₹11.70 Lakhs. To further support the beneficiaries and drive the government’s agenda of financial inclusion, financial literacy programs were introduced to these budding entrepreneurs. Course modules were based on the Reserve Bank of India’s (RBI) financial literacy guide and attended by 1,000 beneficiaries.

Case Study



A SELF-RELIANT WOMAN WHO INSPIRES OTHER WOMEN TO BE FINANCIALLY INDEPENDENT

Preemsheela Devi, aged 40 years, lives in Lahiya village, Varanasi and runs a micro enterprise group called Masala Samuh with 6 other women. They produce fresh spices for urban and rural markets. She undertook vocational training under the Sakhi Swavlamban program to learn how to develop these products, package them and market them efficiently to generate a monthly income for her family. From a simple homemaker, Preemsheela is now a self-reliant woman, who is an inspiration to her family and her community, especially the women in her village.

“The energy of a collective is best exemplified by a group of rural women involved in production. At the start of the project at Varanasi, we believed we could empower them. Now after 3 years, we are sure that they are the ones who are powering us to achieve our ambitious goals for Sakhi Swavlamban.”

- Satyan Mishra
Founder, Drishtee



Awareness on Health and Hygiene for Adolescent Girls

To build awareness on maintaining good menstrual hygiene practice among underprivileged adolescent girls, we have partnered with CESR, an NGO to conduct awareness programs and support 4,007 adolescent tribal girls in Purulia, West Bengal.

The program focuses on conducting sessions on menstrual hygiene, distribution of sanitary napkins through donation drives, and developing change agents from the beneficiary groups, who can further help to spread this message among community members.



Case Study



A HEALTHIER TODAY AND TOMORROW

Tanjim, a 17-year-old special needs child, is the younger daughter in an underprivileged family from a tribal village in Purulia. With no understanding of personal hygiene, she used to follow open defecation and other unhealthy practices. During the intervention with Tanjim and her family members, the Counsellor raised their awareness about the importance of sanitation and use of sanitary napkins. Soon, Tanjim started participating in adolescent girls' meetings in her village and felt inspired to share her experience and positively influence other adolescent girls in her community about how she adopted better hygienic practices.

Our association with PNB MetLife has brought in great value to foster good health and hygiene among tribal adolescent girls at 60 villages under 3 GPs at Baghmundhi CD Block in Purulia District. Through the vigorous training, mobilization, awareness, and accessibility of hygienic menstrual supplies and proper disposal process, we can bring positive changes in the knowledge, attitude, and practices of these underprivileged and otherwise ignorant tribal adolescent girls. So that, in turn these change agents can educate the later generation to come. We're thankful to PNB MetLife for their kind support.

- Debasis Panda
Secretary, CESR, Purulia

Glow Green

Climate change has magnified the importance of sustainability and environmental conservation in today's world. As a responsible corporate citizen, PNB MetLife has decided to pledge its allegiance towards actively participating in the efforts towards helping conserve our environment.

This year, PNB MetLife launched the 'Glow Green' project in association with an environmental conservation NGO, Sankalp Taru, to take proactive steps to address the impact of climate change. Deeply aligned with our purpose of helping customers and communities build a more confident future, we aim to plant 40,000 trees by 2024 prioritizing eco-sensitive areas across India and maintaining them for 6 years.

The objective of this initiative is to create a sustainable ecosystem and a natural habitat through long-term engagement of local communities by growing and nurturing trees in eco-sensitive areas across India.

This year, we conducted 14,050 sapling plantations at 4 locations:



The 14,050 saplings will increase around 24+ acres of green cover in India and within their entire lifespan will help produce around 9,200+ tons of O₂ and sequester around 5,000+ tons of CO₂.

Other key benefits include:

- Bring economic sustainability and livelihood options to poor rural communities by plantation of fruit-bearing trees
- Revive eco-sensitive regions, by creating a sustainable ecosystem and natural habitat through the long-term engagement of local communities in the growing and nurturing of trees
- Improve degrading air quality through mass plantation drives across the most polluted cities of India like Delhi NCR.

Employee Engagement

More than 30 employees participated in the first tree plantation activity wherein they planted 1,000 saplings at the Aravalli Biodiversity Park, Gurugram, Haryana.

Case Study



Clean Mode of Transport

As part of the Glow Green initiative, we donated three eRickshaws to 223 Advance Base Ordnance Depots in Jalandhar. These E-rickshaws provide an environmentally sound and clean mode of transport for army personnel and their families in the cantonment, and thus help to reduce the carbon footprint.

🔗 **We have already started facing the consequences of global warming and climate change. As the summer of 2022 is breaking all-time records, it's quite encouraging to witness PNB MetLife stepping in and helping conserving nature by planting trees.**

Their contribution has gone a long way to restore some of the barren hillocks in Shivalik, Uttarakhand, as well as in Aravalli, Gurugram. We have been able to create a green patch around a lake in Bengaluru and have restored a degraded piece of land in Pune, Maharashtra. On behalf of the Panchayat members, who have been a part of this afforestation program, we extend our heartfelt gratitude to PNB MetLife for their kind support. 🔗

- Apurva Bhandari

Founder, SankalpTaru Foundation



Awards



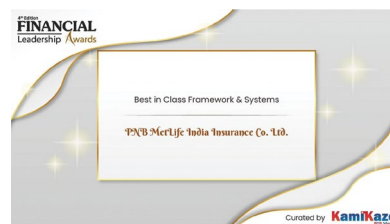
PNB MetLife recognized as “Best Brand” for 3 years in a row - PNB MetLife is proud to be recognized for 3 years in a row as **“Best Brand” by The Economic Times**. This win affirms PNB MetLife’s commitment towards creating and sustaining a compelling brand experience among its customers, partners, distributors, and employees.



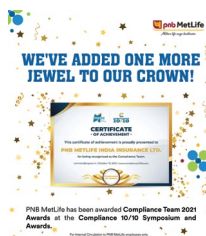
People First HR excellence awards 2021
for leading practices in Diversity and Inclusion initiatives and for leading practices in Pandemic Response.



Best Organizations for Women 2022
by Economic Times – This award is a testimony that we, at PNB MetLife, are strongly driven by the ethos of Diversity & Inclusion.



4th Financial Leadership Awards by Kamikaze B2b Media - Best-in-class Framework & Systems – This award was bestowed on PNB MetLife owing to our robust Risk Management framework aligned with ISO 31000:2018 guidelines.



Compliance Team 2021 award at Legasis
“The Compliance 10/10 - Symposium and Awards’- PNB MetLife has been awarded Compliance Team 2021 Awards at the Compliance 10/10 Symposium and Awards to recognize their contributions as an organization which has spearheaded the fostering of this culture of compliance and ethics not only in their respective workplace but also across the industry.



CII - DX Award 2021 in the Innovative Category for Claim Assure: Claim settlement in 3 hours - The key objective of the CII Digital Transformation Award is to recognize excellence in Digital Transformation in India and facilitate sharing of information on Best Practices & Technologies.



PNB MetLife celebrated a great win at the **ACEF Content Marketing and Content Creators Awards 2021** by winning the silver prize in the Video Content - BFSI category. This victory has proven that we are not only a reliable life insurance company but also an innovative brand.



India's Most Admirable Brand by The Brand Story and Ashish Kumar Srivastava, MD & CEO, PNB MetLife was awarded with **India's Top Minds Award**, 2022 at the Indian Brand and Leadership Conclave conducted by The Brand Story. It is an award given to brands that showcase admirable strength based on impact, innovation, and image and that set a high bar for offering premium quality products and services while India's Top Minds Award is conferred to honor outstanding individuals who have set benchmarks of sustained superior performance and transformational leadership.



PNB MetLife wins the **runners up award in the category of Best Customer Oriented Company** by the Indian Chambers of Commerce at the 3rd Emerging Asia Insurance Summit. This win affirms PNB MetLife's commitment to continued customer-centricity.



Human Excellence Awards 2021 by Kamikaze – Young Leadership Development Award - PNB MetLife's Young Leaders Development Program (YLDP) has won the prestigious Human Excellence Award 2021 curated by Kamikaze. Young Leaders Development Program is an exclusive longer Journey Training Program spanning over 8 weeks for our high performers in Sales, Distribution to take up future leadership roles.



Corporate Information

BOARD OF DIRECTORS

Mr. Lyndon Oliver
Chairman - Non-Executive (Additional) Director

Mr. Ashish Kumar Srivastava
Managing Director & CEO

Mr. Atul Kumar Goel
Additional Non-Executive Director

Mr. Sanjay Kumar
Non-Executive Director

Mr. Pheroze Kersasp Mistry
Non-Executive Director

Mr. Ashish Bhat
Non-Executive Director

Mr. Atinder Jit Singh
Non-Executive Director

Mr. Sanjeev Kapur
Additional Non-Executive Director

Mr. Karthik Mohan
Additional Non-Executive Director

Mr. Thallapaka Venkateswara Rao
Non-Executive Director

Mr. Arvind Kumar Jain
Non-Executive Director

Mr. Erach Kotwal
Non-Executive Director

Mr. Sunil Gulati
Independent Director

Ms. Sonu Bhasin
Independent Director

Ms. Padma Chandrasekaran
Independent Director

MANAGEMENT COMMITTEE

Mr. Khalid Ahmad
Chief Financial Officer

Ms. Asha Murali
Chief Actuary & Products Officer

Mr. Sameer Bansal
Chief Distribution Officer

Mr. Samrat Ashim Das
Chief Operating Officer

Mr. Sanjay Kumar
Chief Investment Officer

Ms. Viraj Taneja
Chief Internal Auditor

Mr. Agnipushp Singh
Chief Legal Officer & Head - Board Affairs

Mr. Sarang Cheema
Chief Compliance Officer

Mr. Shishir Agarwal
Chief Human Resources Officer

Mr. Vineet Maheshwari
Chief Strategy Officer

Mr. Anjan Bhattacharya
Chief Risk Officer

STATUTORY AUDITORS

K.S. Aiyar & Co.
Chartered Accountants

M.P. Chitale & Co.
Chartered Accountants

COMPANY SECRETARY

Ms. Yagya Turker

BANKERS

Punjab National Bank
Citibank N.A.
HDFC Bank Limited

REGISTERED OFFICE

Unit No. 701, 702 & 703, 7th Floor,
West Wing Raheja Towers,
26/27 M G Road,
Bengaluru – 560001,
Karnataka

CORPORATE OFFICES

1st Floor, Techniplex-1,
Techniplex Complex,
Off Veer Savarkar Flyover,
Goregaon (W),
Mumbai - 400062

Unit No. 302, 3rd Floor,
Tower - 3, Worldmark,
Sector 65, District Gurugram,
Haryana - 122018

Website: www.pnbmetlife.com
CIN No.: U66010KA2001PLC028883

REGISTRAR & TRANSFER AGENT

Link Intime India Private Limited
C-101, 1st Floor, 247 Park,
L.B.S. Marg, Vikhroli (West),
Mumbai - 400083
Telephone: (022) 4918 6000
Email: debtca@linkintime.co.in
Website: www.linkintime.co.in

Contact Person: **Mr. Ganesh Jadhav**
SEBI Registration Number:
INR000004058

DEBENTURE TRUSTEE

IDBI Trusteeship Services Limited
Asian Building, Ground Floor,
17, R. Kamani Marg, Ballard Estate,
Mumbai - 400 001, Maharashtra
Phone: +91 022 40807000
Fax: +91 022 66311776
Email: itsl@idbitrustee.com
Website: www.idbitrustee.com

Directors' Report

Dear Shareholders, PNB MetLife India Insurance Company Limited

Your Directors take pleasure in presenting the Twenty-first Annual Report for the year ended March 31, 2022 along with audited financial statements for the year ended March 31, 2022.

INDUSTRY PERFORMANCE

With India's economic activities returning to the pre-pandemic levels, the nominal gross domestic product ("GDP") in FY 2021-22 crossed INR 236 trillion. As per the estimates of National Statistical Office (NSO), the real GDP of India grew at 8.9% in FY 2021-22, in spite of the fierce second wave of COVID-19 pandemic which took the healthcare ecosystem to the brink and beyond in the first quarter of FY 2021-22.

The life insurance industry in India continues to grow with 12% CAGR from FY 2016-17 to FY 2021-22 in life insurance premium. The double-digit growth in premium can be attributed to increasing insurance awareness, expansion in the distribution network and introduction of different government schemes for financial inclusion.

New business premium (NBP) has grown at 12% CAGR in the past five years. FY 2021-22 witnessed an impressive come-back with double-digit growth of 13% Y-o-Y as compared to 7% growth in FY 2020-21 on NBP.

THE STATE OF COMPANY AFFAIRS

We have consistently maintained our position in the top 10 private life insurance companies in India based on retail New Business Premium (NBP). Our promoters are MetLife, which is a leading global insurance company (including its subsidiaries and

affiliates), and PNB, which is the second largest bank in India based on total branches as of March 31, 2022 (Source: RBI). MetLife International Holdings, LLC, a subsidiary of MetLife, has been our shareholder since August 2001. PNB has been our shareholder since January 2013. During the year, MetLife increased its stake in our company from 32.05% to 46.87% by purchasing stakes from existing non-promoter shareholders of the Company.

During FY 2021-22, the Company witnessed strong NBP growth of 24% compared to industry NBP growth of 13%. Also, in terms of retail NBP growth, we ranked #5 amongst top 10 private players during this period. We were able to achieve this growth on the back of a healthy product mix, increased digitisation and addition of new partners. We continued with our 'Circle of Life' philosophy of partnering with our customers to cater to their various financial needs at specific life stages depending on customers financial preparedness and risk appetite. At the same time, we also focused on strengthening our pan-India, multi-channel distribution network, building a comprehensive product portfolio and providing an end-to-end customer-centric service experience.

Further, during FY 2021-22, the Company issued and allotted 4,000 unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non-convertible debentures in the nature of subordinated debt ("Debentures") each bearing a face value of ₹ 10 Lakhs aggregating to ₹ 400 Crore, for cash, at par, in dematerialized form, on a private placement basis, in line with IRDAI (Other Forms of Capital) Regulations, 2015 and SEBI (Issue & Listing of Non-Convertible securities) Regulations, 2021. The said Debentures are listed on National Stock Exchange of India Limited.

The FY 2021-22 results of the key performance metrics of your Company is summarized in the table below:

(₹ in Crore)		
Key performance metrics	FY 2021-22	FY 2020-21
Value metrics		
Operating return on Embedded Value	14.6%*	14.4%
VNB margin	23.7%	21.7%
Shareholders' profit	(71)	101
Growth metrics		
Individual New Business Premium	1,881	1,550
Total New business Premium	2,468	1,996
Total Premium	7,348	6,033
Efficiency and quality metrics		
Admin expenses to total premium	16.7%	17.0%
13 th month persistency [#]	80%	76%

* Adjusted for excess mortality claims

Persistency ratios are calculated in accordance with the IRDAI circular no. IRDAI/F&A/CIR/MISC/256/09/ 2021 dated September 30, 2021

Our total Premium increased by 22% while total NBP increased by 24% in FY 2021-22 compared to FY 2020-21. Our admin expense ratio improved to 16.7% in FY 2021-22 from 17.0% in FY 2020-21. During FY 2021-22, our operating return on embedded value was 14.6% (adjusted for excess mortality claims). Our value of new business margin has improved from 21.7% in FY 2020-21 to 23.7% in FY 2021-22.

Our distribution network consists of our bancassurance, direct sales, agency and other distribution channels, through which we generated 63%, 23%, 4% and 10% of our total NBP, respectively, and 66%, 23%, 5% and 7% of our individual NBP, respectively, in FY 2021-22. Customers are at centre of everything we do at PNB MetLife and through our Circle of Life philosophy, we offer products and solutions that address their diverse needs of Family Protection, Long-term Savings and Retirement. The pandemic led to heightened customer need for protection and traditional savings products due to uncertain circumstances and the need for building a financial shield. Going by the prevailing customer sentiment of seeking safety and security, we launched a guaranteed savings plan (PNB MetLife Guaranteed Goal Plan) and the standard term plan Saral Jeevan Bima which has helped the Company garner business from newer customer segments. We also launched Saral Pension plan, a standardized guaranteed retirement income solution to enhance our presence in the retirement category. During the year, we also launched Century plan, a participating insurance and savings plan aimed at providing life-long income. During the FY 2021-22, these customer need categories (long-term savings, family protection, and retirement) comprised 69%, 24% and 7% of our total NBP, respectively, and 90%, 3% and 7% of our individual NBP, respectively.

We expect that our product portfolio and our customer services will continue to drive improvements in our persistency ratios over the longer-term. Our Claim settlement ratio for FY 2021- 22 for individual segment was 97.3% and for group segment was 99.5%.

Our strategy is to focus on building scale with value accretion to ensure sustainable growth in medium to long term. This will enable us to deliver superior outcomes for our key stakeholders including customers, employees, partners and shareholders.

Our **key Strategic Choices (Focus, Simplify, Differentiate)** enable our efforts to effectively deliver on our strategy.

- **Focus:** Our focus is to drive sustainable growth with value accretion. We have adopted a two-pronged approach to maximize the potential opportunity from partners.
 - i. Deepening our engagement with our existing partners. We intend to leverage the potential that exists in these relationships.

- ii. Focusing on acquiring new quality partners from identified partnership archetypes that have potential for scale and profitability.

- **Simplify:** Customer is at the centre of everything we do and our strategy. We are continuously enhancing our customer experience journey by way of deploying a comprehensive set of initiatives, including:
 - i. Building agile capabilities to scale up and enhance customer experience.
 - ii. Leveraging new technology solutions to enhance activation, productivity and improve customer retention.
 - iii. Embarking on a well-defined digital transformation journey to strengthen core systems.
 - iv. Adapting digital enablement in line with our channel strategies.

- **Differentiate:** We strongly believe that our people and culture is a key differentiator to enable us to deliver superior results. We want to build a purpose-driven culture that energizes our employees and makes them excited to come to work every day. We have made conscious efforts to provide development opportunities to our talent so that they can in turn help organization to embed a vibrant culture which encourages experimentation, innovation and drive agility in decision making – all of which are extremely important and critical for winning the future.

While we have been very conscious of our strategic choices and the role they play in our success, we are equally aware of the need to ensure that our governance and risk management structure remains a cornerstone in our journey. Our continuous endeavour is to enhance these structures with clearly defined roles and responsibilities. The top management sets the tone for the narrative which cascades down to the next levels. The team has worked to ensure that the relevant processes & policies are in place. Robust review mechanisms ensure that any risk gets highlighted and addressed in a timely manner.

THE AMOUNT, IF ANY, WHICH IT RECOMMENDS SHOULD BE PAID BY WAY OF DIVIDEND

There is no recommendation for dividend in the current year.

THE AMOUNTS, IF ANY, WHICH IT PROPOSES TO CARRY TO ANY RESERVES

The Company has reported loss during the year. No amount is transferred to reserves as on March 31, 2022.

PARTICULARS OF LOANS, INVESTMENTS AND GUARANTEES

In line with the clarification given by the Ministry of Corporate Affairs under the Removal of Difficulty Order dated February 13, 2015, the provisions of Section 186 of the Companies Act 2013 relating to loans, guarantees and investments do not apply to the Company.

SUBSIDIARY / ASSOCIATE COMPANY / JOINT VENTURE COMPANY

The Company does not have any subsidiary or associate or Joint Venture company.

CHANGE IN NATURE OF BUSINESS

During the year under review, there has been no change in nature of the business activity of the Company.

DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

There are no material orders passed by the Regulators or courts or tribunals impacting the going concern status and Company's operations in future.

MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL PERFORMANCE OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR TO WHICH THE BALANCE SHEET RELATES TO AND DATE OF THIS REPORT

There have been no material changes and commitments, if any, affecting the financial performance of the Company which have occurred between the end of the financial year to which the Balance Sheet relates to and date of this report

As at March 31, 2022, the Company has held provision of ₹ 71 Crore (as at March 31, 2021 - ₹ 105 Crore) for COVID claims over and above the base policy liability and IBNR provision. The Company will continue to closely monitor any material changes to the future economic and operating conditions that may have any impact on its business and financial position.

DIRECTORS AND OTHER KEY MANAGERIAL PERSONNEL

Directors

The Board of Directors ("the Board") of the Company has been appointed in accordance with the provisions of the Companies Act, 2013 and in line with the provisions contained in the Articles of Association of the Company. As on the date of this report, the Board comprises of Fourteen (14) Directors, with three (3) being Independent Directors, one (1) being the Managing Director & Chief Executive Officer and others being representatives of various shareholder groups.

As on the date of the Directors Report, following are the Directors and Key Managerial Personnel of the Company as defined under the Companies Act, 2013:

Sr. No.	Name of Director/KMPs	Category
1.	Mr. Lyndon Oliver	Chairman - Non-Executive (additional) Director
2.	Mr. Ashish Kumar Srivastava	Managing Director & CEO
3.	Mr. Ashish Bhat	Non-Executive Director
4.	Mr. Atinder Jit Singh	Non-Executive Director
5.	Mr. Sanjeev Kapur	Additional Non-Executive Director
6.	Mr. Karthik Mohan	Additional Non-Executive Director
7.	Mr. Atul Kumar Goel	Additional Non-Executive Director
8.	Mr. Sanjay Kumar	Non-Executive Director
9.	Mr. Thallapaka Venkateswara Rao	Non-Executive Director
10.	Mr. Arvind Kumar Jain	Non-Executive Director
11.	Mr. Pheroze Kersasp Mistry	Non-Executive Director
12.	Mr. Erach Homi Kotwal	Non-Executive Director
13.	Mr. Sunil Gulati	Independent Director
14.	Ms. Sonu Bhasin	Independent Director
15.	Ms. Padma Chandrasekaran	Independent Director
16.	Mr. Khalid Ahmad	Chief Financial Officer
17.	Ms. Yagya Turker	Company Secretary

The change in composition of the Board during the financial year 2021-22 is covered under Corporate Governance Report, forming part of this Directors Report.

The Nomination and Remuneration Committee (NRC) scrutinizes the declarations and details submitted by the aspirants before being appointed as Director or Key Management Persons (KMPs). The Committee also assesses desired skill set, experience and competency profile of the applicants in line with the Company's policy on appointment of Directors and KMPs and the requirements under Guidelines for Corporate Governance for insurers in India issued by Insurance Regulatory and Development Authority of India in 2016 ("Corporate Governance Guidelines"). Thereafter, the Committee recommends the appointment of candidature for the approval of the Board of Directors. Basis this fit and proper criteria analysis performed by NRC before appointing and recommendations of the candidature to the Board, the Board approves the appointment. Basis the declarations and confirmations received, the Board is of the opinion that the Directors of the Company appointed during the year are eminent persons with integrity and have necessary expertise and experience to continue to discharge their responsibilities as the Director of the Company. Further, the Non-Executive directors of the Company have not held any shares, convertible instruments and Debentures of the Company.

Declaration of Independent Directors

The Independent Directors have submitted their disclosures/ declarations to the Board that they fulfill all the requirements as stipulated in Section 149(6) of the Companies Act, 2013 so as to qualify themselves to be appointed / continue to be appointed as Independent Directors under the provisions of the Companies Act, 2013 and the rules framed thereunder.

Further as on the date of this report, the Independent Directors have their names registered and included in the databank maintained by the "Indian Institute of Corporate Affairs" ("Institute") as required under Rule 6(1) of the Companies (Appointment and Qualifications of Directors) Rules, 2014. Also, where applicable, Independent Directors have cleared proficiency self-assessment test conducted by the Institute within the statutory timeline.

Separate Meeting of Independent Directors:

As stipulated under Schedule IV of the Companies Act, 2013, a separate meeting of the Independent Directors of the Company was held on February 07, 2022 to review the performance of the Board as a whole, non-independent Directors and the Chairman of the Board. The Independent Directors also reviewed the quality, content and timeliness of the flow of information between the Management and the Board which is necessary to effectively and reasonably perform and discharge their duties.

The manner of formal annual evaluation of the performance of the Board, its Committees and of individual directors

The annual performance evaluation by the Board is covered in the Corporate Governance Report under the heading "Annual performance evaluation by the Board".

Retirement by Rotation

As per Article 7.26 of the Articles of Association of the Company, the term of office of all the Directors, other than the Managing Director and the Independent Directors expire at the ensuing Annual General Meeting (AGM) and all the retiring directors are eligible for re-appointment.

AUDITORS

Statutory Auditors

M/s. K S Aiyar & Co, (Registration No. 100186W) Chartered accountants and M/s. M. P. Chitale & Co., (Registration No. 101851W) Chartered Accountants, are the joint statutory auditors of the Company.

The joint statutory auditors have not made any qualification, reservation or adverse remark in their audit report for FY 2021-22. The report of the joint statutory auditors forms part of the Annual report.

In accordance with the provisions of Section 139 of the Companies Act, 2013 and other relevant provisions of the Companies Act 2013 read with the Companies (Audit and Auditors) Rules, 2014, and other applicable provisions, if any, and guidelines issued by the Insurance Regulatory and Development Authority of India ("IRDAI") for appointment of Statutory Auditors, M/s. K. S. Aiyar & Co. (Registration No. 100186W), Chartered Accountants will retire after completion of their term of 5 years at the conclusion of the 21st Annual General Meeting of the Company and are eligible for re-appointment for a second term of 5 years commencing from the conclusion of the 21st Annual General Meeting of the Company. The Board of Directors has

approved and recommended the said re-appointment for second term of 5 years to the Shareholders of the Company. M/s. M. P. Chitale & Co. (Registration No. 101851W), Chartered Accountants have been appointed as the Joint Statutory Auditors of the Company till the conclusion of the 24th Annual General Meeting of the Company to be held for the financial year ending March 31, 2025.

Secretarial Auditors

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s. Anish Gupta & Associates (post-merger- VKMG & Associates LLP), Company Secretary in practice to undertake the Secretarial Audit of the Company. The Secretarial Audit Report for the FY 2021-22 is annexed herewith as "Annexure 1". There is no qualification made by the Secretarial Auditors in their Report.

DETAILS IN RESPECT OF FRAUDS REPORTED BY AUDITORS UNDER SUB-SECTION (12) OF SECTION 143 OTHER THAN THOSE WHICH ARE REPORTABLE TO THE CENTRAL GOVERNMENT

None during the financial year.

MANAGEMENT REPORT

Pursuant to the provisions of Regulation 3 of The Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2000, and circulars/guidelines issued by IRDAI thereafter, the Management Report is placed separately and forms part of this Annual Report.

ANNUAL RETURN

An unsigned copy of the (draft) annual return for FY 2021-22 is placed on the website of the Company at <https://www.pnbmetlife.com/investor-relations/financial-information/annual-return.html> in accordance with the provisions of the Section 92 and 134 of the Companies Act, 2013. Since the statutory requirement of filing of MGT-7 is within 60 days from the date of Annual General Meeting (AGM), a copy of final MGT-7 shall be updated as soon as possible but no later than 60 days from the date of the AGM.

PARTICULARS OF EMPLOYEES

The Company's employee strength was 19,753 including 7,372 full-time employees and 12,381 part-time employees as on March 31, 2022.

RURAL AND SOCIAL BUSINESS

The Company complied with the Rural and Social Sector obligations as prescribed under the IRDAI Regulations.

SHARE CAPITAL

The Authorised Share Capital of the Company has remained at the same level as that of the previous year at INR 3,000 Crore. The Issued, Subscribed and Paid-up share capital of

the Company has also remained at the same level as that of previous year at INR 2,012.88 Crore.

THE DETAILS RELATING TO DEPOSITS, COVERED UNDER CHAPTER V OF THE ACT

During the year under review, the Company has not accepted any deposits from the public as per Section 73 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014 (as amended).

CORPORATE SOCIAL RESPONSIBILITY (CSR) INITIATIVES

At PNB MetLife, our CSR initiative is in line with our overall brand ethos – ‘Milkar Life Aage Badhaein’ and focuses on spreading awareness and catalyzing change in a woman’s life, right from the stages of Girl Child to woman. The initiative is centered around aiding and standing by women across all their life stages through partnerships with various NGOs catering to their diverse needs. The program focuses on sensitizing communities about essential education, health, sanitation, and skills.

We launched the ‘GLOW GREEN’ initiative this year with the aim to contribute to the efforts towards creating a sustainable ecosystem and a natural habitat through long term engagement of the communities by growing and nurturing of trees at eco-sensitive areas across India.

Damini

‘Damini,’ exemplifies the inner light, and focuses on creating interventions across the various stages of girl to woman. PNB MetLife has partnered with leading NGOs to implement the initiatives under:

- a) **Girl Child Education** - PNB MetLife in association with ‘Nanhi Kali’, the flagship programme of the K.C. Mahindra Education Trust, supports the education of the underprivileged girls from Moga district in Punjab and Varanasi district in Uttar Pradesh. This is an ongoing project which provides 1388 underprivileged girls with access to quality education and helps them complete schooling. In FY 2021-22, out of 1388 beneficiaries, 830 girls studied in primary sections, from Class I to Class V, and 558 girls progressed to Class VI and VII – the secondary section.

In addition to providing educational support to girls, the program also provided employment opportunities to 140 local women as Community Associates (83 in Moga and 57 in Varanasi) who are part-time teachers at the Nanhi Kali Academic Support Centres during FY 2021-22. Despite school closures caused by the COVID-19 pandemic, the project ensured continued learning by setting up community based centres (with due permissions from authorities and parents and stringent hygiene and social distancing protocol at each centre). These centres operated on a rotational basis where a restricted number of girls attended centres and learned through an AI powered, personalised adaptive learning

software preloaded on digital tablets. This resulted in 1.4% school drop-out and continuity of the academic year, even in unprecedented times like COVID-19.

In an effort to tutor underprivileged girls studying in Class VIII to X, PNB MetLife launched virtual financial literacy modules for 24,579 Nanhi Kali girls across the country. The program was rolled out to equip the secondary standard girls with basic knowledge of financial literacy as they seek future employment opportunities.

- b) **Women Empowerment** – In partnership with Drishtee NGO, PNB MetLife supports, “Sakhi Swavlamban”, an ongoing project to financially empower the underprivileged women through various skilling programs, which will provide them access to livelihood opportunities. The program is enabling a group and community building approach within the rural women beneficiaries so that the impact of the initiative is maximised for this rural women’s network.

In FY 2021-22, 3,000 women across 117 villages of Varanasi were reached for enrolment into Sakhi Swavlamban program. 80 women became a part of the different Micro Enterprise Groups (MEGs) producing value-added products and 1,000 rural women producers could be linked with various production opportunities. Their goods including organic vegetables, textile, home furnishing, dairy farming, spices, and pickles were regularly supplied to ~2,750 households across the urban locations of the Varanasi district generating an income of ~₹ 11.70 Lakhs.

To further support the beneficiaries and drive the Government’s agenda of financial inclusion, we also introduced Financial Literacy programs for these budding entrepreneurs. The course modules were based on RBI’s Financial Literacy Guide and were attended by 1,000 beneficiaries.

- c) **Awareness on Health and Hygiene for Adolescent girls:** In an effort to build awareness on maintaining good menstrual hygiene and practice among underprivileged adolescent girls, we have partnered with CESR, an NGO to conduct awareness programs and support 4007 adolescent tribal girls in Purulia, West Bengal. The program focuses on conducting awareness sessions on maintaining good menstrual hygiene, distribution of sanitary napkins through donation drives, and developing change agents from the beneficiary group, who can further help in spreading the message of maintaining good menstrual health among community members.

Environmental Sustainability

As part of our commitment to reduce carbon emission, we launched Glow Green to create sustainable community-led change. In FY 2021-22, PNB MetLife in partnership with Sankalp Taru, an NGO, enabled the plantation of 14,050

sapling at 4 locations in India. As part of this initiative 1000 trees were planted in the Aravali Mountain range in Gurgaon, Haryana, 500 Trees in a forest located near Pune, Maharashtra, 500 Trees in Hado Siddapura Lake, Bangalore, Karnataka and 12,050 Trees in Tehri Garhwal, Uttarakhand.

The 14,050 saplings will increase around 24+ acres of green cover in India and within their entire lifespan will help produce around 9,200+ Tons of O₂ and sequester around 5,000+ Tons of CO₂. Other key benefits include improved air quality, increased biodiversity and recharged ground water table for the community and villages around these areas. Most importantly, we have enabled the creation of a sustainable ecosystem through long term engagement of the communities in growing and nurturing of trees.

CSR Spends:

An amount of INR 1,91,72,142 has been spent on various CSR activities as approved by the CSR Committee and the Board during the Financial Year 2021-22, as against the initial budgeted amount of INR 2,83,39,700. The unspent amount of ₹ 91,67,558 has been allotted towards the ongoing projects – Girl Child Education, Sakhi Swavlamban, Health and Hygiene and Tree Plantation.

The reason of CSR amount remained unspent during the FY 21-22 has been included in Annual CSR report under “Annexure 2”.

The unspent amount has been deposited to a separate bank account – Citi Bank A/c no. - 0035216243

Below is a bifurcation of the overall CSR spending for FY 2021-22

Amount in INR		
Details		
Previous Year's Balance	43,91,700	
CSR budget for FY 2021-22 on 2% avg. profit*	2,39,48,000	
Total Funds available during the FY 2021-22 (A)	2,83,39,700	
CSR Project and Implementation Partner	Budget (INR)	Spent (INR)
Education for underprivileged girls – Nanhi Kali	78,30,000	46,98,000
1. Education to 1388 girls		
Women Empowerment through Sakhi Swavlamban project – Drishtee	70,13,000	70,13,000
1. Project cost for Sakhi Swavlamban		
Awareness to adolescent girls on Health and Hygiene – LittleBigHelp India Trust	35,00,000	35,00,000
1. Health and hygiene program		
Environmental sustainability – Sankalp Taru	35,00,000	27,31,142
1. Tree Plantation	3,30,000	3,30,000
2. E Rickshaw donation		

Amount in INR

Contingency Funds	52,70,000	0
1. Contingency funds		
Admin cost		
CSR consultant fees – Soulace Consulting Pvt. Ltd	11,00,000	9,00,000
Total Expenditure	2,83,39,700	1,91,72,142
Amount carried forward to FY 2022-23 towards the ongoing CSR projects	91,67,558	

*Includes dividends received from other companies in India

The Annual report on CSR activities in accordance with the Companies (Corporate Social Responsibility Policy) Rules, 2014 is set out as ‘Annexure 2’ forming part of the Directors’ Report.

PARTICULARS OF CONTRACTS OR ARRANGEMENTS WITH RELATED PARTIES

All the Related Party Transactions entered during the financial year were on arm's length basis and in ordinary course of business. All related party transactions are placed before the Audit Committee of the Board for its approval. During the year, there were no material contracts or arrangements or transactions with related parties that need to be disclosed in Form AOC-2 as per Rule 8 of the Companies (Accounts) Rules, post 2014. Further, disclosure as required under the Listing Regulations is covered under the notes to accounts.

The Company has a Board approved policy on related party transactions, which has been hosted on the website of the Company.

INTERNAL FINANCIAL CONTROLS, COMPLIANCE, INTERNAL AUDIT AND FRAUD PREVENTION

The Company has established a governance framework and a control environment, commensurate with the size, scale and complexity of its operations. The corporate governance framework of the Company is based on an effective independent Board, separation of Board's supervisory role from the executive management and constitution of Board Committees, generally comprising a majority of independent/non-executive directors and chaired by non-executive directors/independent directors to oversee critical areas. The Board Committees are supported by executive committees to oversee at an operational level. All employees are bound by the Code of Business Ethics approved by the Board of Directors.

Statement in respect of adequacy of internal financial controls with reference to the financial statements

The Company has a reporting and review framework comprising quarterly reporting and review of audited financials and investment returns to key stakeholders. The financials are audited by joint statutory auditors and are reviewed by the Audit Committee on a quarterly basis and subsequently submitted to the IRDAI. The Company has in place adequate framework for monitoring internal financial controls across all major processes with respect to financial statements. There are processes in place to continuously monitor the adequacy of such controls.

Compliance

The Company follows a strong three line of defense model, wherein the business functions form the first line of defense, the compliance and risk functions form the second line of defense, and the internal audit function forms the third line of defense.

Our Board of Directors, through our Audit Committee, oversees our compliance framework. The Chief Compliance Officer of the Company reports to the Board Audit Committee on various compliance matters.

We have implemented Code of Business Ethics and various internal policies and procedures to support compliance and govern day to day activities. Compliance team identifies and disseminates to all functions, all relevant and applicable Corporate and IRDAI laws, regulations, and circulars. These regulatory changes are monitored by the respective departments for compliances. Also, quarterly certification process has been established whereby the head of each Company department certifies compliance, on a quarterly basis, to their respective compliance requirements.

We also have a well-defined Compliance Risk Management Program ("CRMP"), and branch office review program to monitor compliance risks associated with our business and addresses any such risks through implementing required policies and procedures. Key issues observed as part of this monitoring are reported to the Board Audit Committee and implementation of recommendations is actively monitored. A compliance certificate signed by the Managing Director & CEO, based on the certification from respective functional heads, is placed at the Board Audit Committee on a quarterly basis.

Our compliance efforts are further supported through a risk-based internal audit approach, which is aimed to provide reasonable assurance to the Audit Committee and the senior management regarding the adequacy and effectiveness of the Company's risk management and control framework.

Internal Audit

The Company has in place an internal audit framework with a risk-based audit approach. Internal audits are conducted by in-house Internal Audit team which is commensurate with the nature of the business and the size of its operations. The basic philosophy of risk based internal audit is to provide reasonable assurance to the Audit Committee and top management about the adequacy and effectiveness of the risk management and control framework in the Company. The scope and authority of the Internal Audit (IA) function is defined in the Internal Audit Charter. The IA function has an unrestricted access to the Audit Committee Chairperson and the Managing Director and Chief Executive Officer (MD & CEO). To maintain its objectivity and independence, the Chief Internal Auditor has a functional reporting relationship to the Audit Committee of the Board.

Review of controls is undertaken by internal audit through execution of internal audits as per risk-based audit plan. The internal audit covers auditing of processes, transactions and systems, monitoring and evaluating the efficacy and adequacy

of internal control system in the Company, its compliance with operating systems, accounting procedures and policies. Based on the report of internal audit function, process owners undertake corrective action in their respective areas and thereby strengthen the controls. Significant audit observations and corrective actions thereon are presented to the Audit Committee of the Board every quarter. Implementation of the corrective action is actively monitored. A quality assurance and improvement program is in place to enable an evaluation of the internal audit activity's conformance with the internal audit standards. The program also assesses the efficiency and effectiveness of the internal audit activity and identifies opportunities for improvement.

Fraud prevention

The Company has a Board approved fraud risk management policy. The Company has an Executive Risk Management Committee (eRMC) which monitors attempted frauds, if any. The eRMC in turn reports to Board ALM and Risk Management Committee (BALMR). The fraud management framework consists of preventive measures and management of identified / reported incidents. Preventive management includes investigation triggers across policy life cycle, proactive use of analytics to identify fraud patterns and fraud risk assessment for design of processes, as required. Incident management includes recovery of loss, detailed investigation & root cause analysis and fraud incident reporting to eRMC and BALMR. The Company ensures financial recovery process, disciplinary action against involved employees, and actions through law enforcement authorities based on severity of the incident. The Company also undertakes several measures from time to time to create awareness amongst its employees and customers against fraudulent practices.

IND AS IMPLEMENTATION

- ICAI released Exposure Draft of Amendments to Ind AS 117 - Insurance Contracts on December 26, 2020, with effective date for annual reporting periods beginning on or after April 1, 2023.
- IRDAI has advised insurers to set up a Steering Committee comprising members from cross-functional areas to initiate the implementation process; the details of designated officials of the Steering Committee to be shared with IRDAI and Audit Committee shall oversee the progress and report to Board at quarterly intervals.
- Company has started assessing the implementation requirements.

ENTERPRISE RISK MANAGEMENT

Enterprise Risk Management has taken centre stage as many organizations across the world have grappled with the lingering effects of the recent Pandemic. PNB MetLife India Insurance Company Ltd is committed to integrating and strengthening the role of risk management in its strategic business decisions and to creating value for its stakeholders. The Company recognizes that the risk is a vital share of its core business, having accepted that and to be able to manage it efficiently the company has cantered a Risk Appetite Statement (RAS).

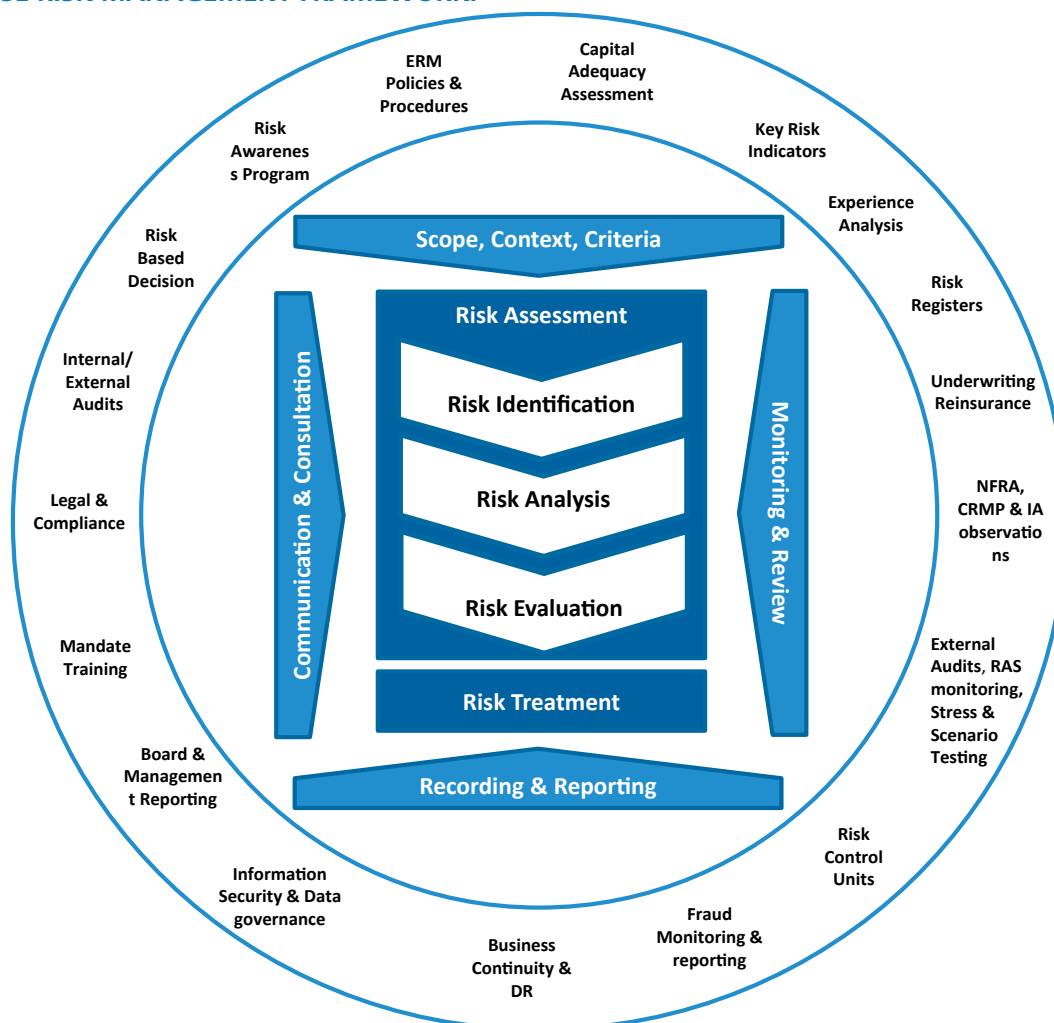
The Risk Appetite Statement (RAS) is a comprehensive document detailing the amount of risk that the Company is prepared to accept, tolerate, or be exposed to at any point in time. It establishes boundaries for managerial risk-taking as the organization pursues its strategic objectives and business plan. It also defines the tolerance limit for each type of risk (mentioned below)

No Appetite	Low Appetite	Have Appetite
<ul style="list-style-type: none"> • Reputation • Legal & Regulatory 	<ul style="list-style-type: none"> • Capital • Liquidity • Fraud 	<ul style="list-style-type: none"> • Market • Credit • Business • Insurance • Business Continuity • System • People • Transactional • Cyber

To manage these risks PNB MetLife has developed a robust risk governance framework with heightened interest in supporting sustainability, resiliency, and agility. This framework provides a holistic view of the enterprise risk not only by identifying the internal & external threats but also evaluates the risk rewards to increase the business value.

The Company holds the certificate of compliance with "ISO 31000:2018 Risk Management Framework from the British Standard Institute (BSI). The company's Business Continuity Management System (BCMS) and Information Security Management System (ISMS) framework are also certified by ISO 23001:2019 BCMS certificate and ISO/IEC 27001:2013 certified respectively. This is a testament to the Company's continuous efforts toward building a robust, resilient, and efficient organization to create long-lasting value for its stakeholders.

ENTERPRISE RISK MANAGEMENT FRAMEWORK:



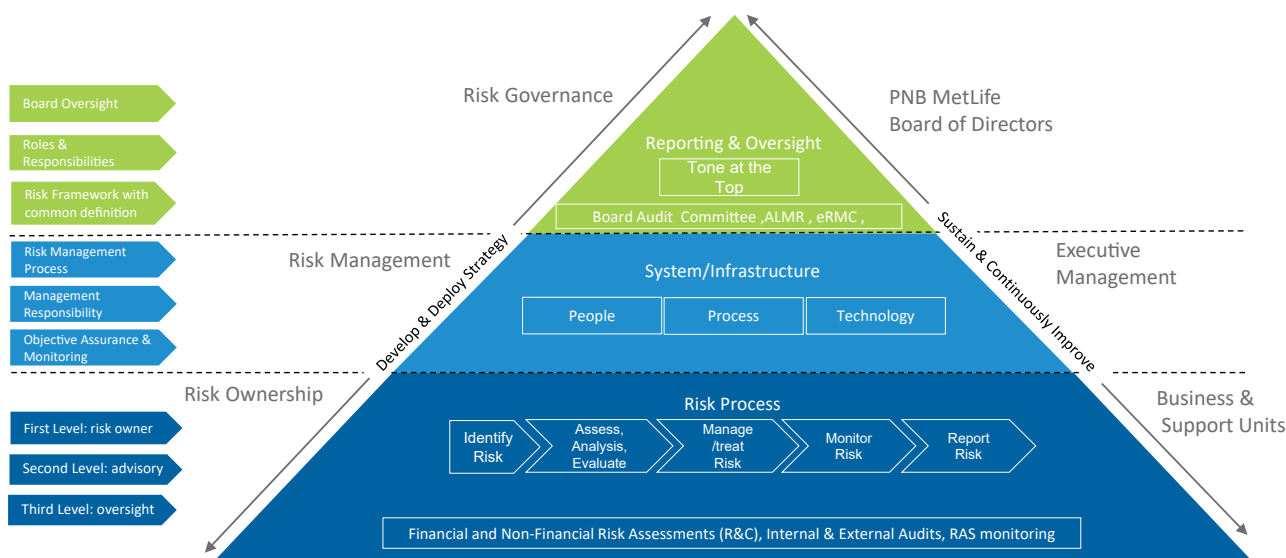
THE KEY OBJECTIVES OF ERM FRAMEWORK:

1. To protect the interest of our key stakeholders, which includes our customers, employees, and shareholders.
2. To ensure ethical & strong corporate governance culture.
3. To minimize the risk & evaluate risk rewards to create lasting value for the organization.
4. Risk-Based & informed decision-making by the management.
5. Setting a strong risk culture by setting the right Expectations, Implementation, Oversight, and Reporting.

The Company's adopted framework is empowered by Enterprise-level risk culture established by 3 lines of defense governance structure and it is characterized by 10 pillars that make PNB MetLife a 'Resilient' Organization.

Framework	Governance
<ul style="list-style-type: none"> • Best-In-Class Risk Management Framework • Well defined Risk Appetite Statement • Common Risk Management & Compliance infrastructure • Continuous Risk Management, Monitoring & Reporting • Risk Based Business decisions 	<ul style="list-style-type: none"> • Lines of Business is primarily responsible for an effective risk management program. • 2nd Line & 3rd Line provide objective assurance • Strong Governance framework • Clear Roles, Responsibilities, Ownership & Accountabilities • Common Risk Management terminology

GOVERNANCE FRAMEWORK AT PNB METLIFE



In compliance with the Corporate Governance Guidelines the Risk Governance structure of the Company consists of

- i) The Board of Directors
- ii) The Asset Liability Management and Risk Management Committee of the Board (ALMR)
- iii) The Executive Risk Management Committee (eRMC) and its supporting committees.
- iv) The Charter of the ALMR is two-fold
 - a. This is a supervisory body to set up the Company's risk/reward objectives to formulate and implement optimal ALM strategies to meet these objectives,
 - b. Lay down the Company's Risk Management Strategy

In pursuit of effective risk management and to be able to meet the company's strategic and business goals, the Executive Risk Management Committee (eRMC) of management along with its sub-committees such as the Asset Liability Committee

(ALCO), the Business Continuity Steering Committee (BCSC), the Information & Cyber Security Committee (ICSC), the Outsourcing Committee (OC), the Underwriting & Claims Committee (UC) convene every quarter to discuss the ongoing risk management issues and help the management to take appropriate risk-based decisions.

The Board approved the Enterprise Risk Management policy ("the policy") & processes support our business to control, manage and effectively mitigate critical risks. The Policy is aligned and in compliance with ISO 31000:2018 Risk Management Framework and covers aspects related to:

- i) Financial Risk Management: covering market risk, capital risk, credit risk, liquidity risk, and insurance risk
- ii) Operational Risk Management: covering reputational, fraud, legal & regulatory, people, system, cyber, transactional, business execution, and business continuity

iii) Risk Identification, Analysis, Measurement, and Treatment framework

The key objectives of the Policy are as follows:

- Determining the Company's risk profile i.e., the aggregate level of risks that the Company has undertaken in pursuit of profitable business.
- Identification, analysis, evaluating, treating, monitoring, and reporting of risk to protect the interests of key stakeholders.
- Enhancing the Company's ability to identify and pursue opportunities that offer attractive risk-adjusted returns by providing transparent, accurate, and timely risk information.
- Embedding risk-based decision-making in key management processes and fostering a culture of risk awareness.
- Limiting the Company's exposure to adverse outcomes through risk limits. The Company has formulated a comprehensive Risk Appetite Statement (RAS) at the organizational as well as the functional level which is reviewed and monitored by the Board level Risk Management Committee and Executive Risk Management Committee.
- Ensuring compliance with regulatory requirements.
- Focusing on ensuring that the Company possesses the appropriate capabilities and experience in managing and transferring risks.
- Help the organization in minimizing reputational risk.

KEY POLICIES & FRAMEWORK

A. Corporate Social Responsibility (CSR) Policy

The Company has CSR policy in line with the provisions of Section 135 of the Companies Act, 2013 read with Schedule VII and the rules made thereunder. The Policy lays down the guiding principles for selection, implementation, and monitoring of CSR initiatives at PNB MetLife. The CSR policy is uploaded on the website of the Company at <https://www.pnbmetlife.com/investor-relations/company-policies.html>

B. Whistle Blower Policy/Vigil Mechanism

The Company has a Whistle Blower policy in place which encourages its employees to report matters without the risk of subsequent victimisation. It provides a mechanism to employees and other persons dealing with the Company to report any instance of actual or suspected fraud, raise concerns internally about possible irregularities, governance weaknesses, financial reporting issues or other such matters. Access to the Chairperson of the Audit Committee is also provided to the employees under the policy to report any matter as well as a direct hotline number to raise any concerns. During FY-2021-22, the Company received 2 whistle blower complaints, both

the complaints have been disposed of and actions have been taken as per Company's policies.

C. Remuneration Policy

In terms of the provisions of Section 178 (4) of the Companies Act, 2013 and the Corporate Governance Guidelines, the Company has policy on appointment and remuneration of Non- Executive Directors, Managing Director/CEO and Whole-time Directors and also Compensation Policy for its full-time employees excluding the Managing Director/CEO and Whole-time Directors duly recommended by the Nomination and Remuneration Committee, and approved by the Board of Directors.

The aforesaid policies are placed on the website of the Company at <https://www.pnbmetlife.com/investor-relations/company-policies.html>

D. Prevention of Sexual Harassment at Workplace Policy

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 seeks to provide protection against sexual harassment of women at workplace and provides for the prevention and redressal of complaints of sexual harassment. The Company has laid down a policy to prevent and redress sexual harassment at workplace. The Policy is uploaded on the Company's Intranet which is accessible to all employees. The Company believes in providing a safe and secure working environment at the workplace. On an ongoing basis, the Company creates awareness amongst employees through various mediums including but not limited to training program, e-mail campaigns etc. The Company has deployed an e-learning module "Respect at Workplace" to create understanding and awareness amongst all employees on mutual respect and to practice prevention of sexual harassment at workplace.

Further the Internal Complaints Committee as required to be constituted under the aforesaid act is duly constituted and the composition of the Committee as on date is as below:

Internal Committee	Designation	Role
Ms. Monisha James	Director - Human Resources	Presiding Officer
Ms. Sonal Mattoo	Advocate	Independent third party
Mr. Ajay Narang	Director – Service Delivery & Excellence	Member
Ms. Juhi Chaturvedi	Associate General Manager – Marketing	Member
Ms. Kamaldeep Kaur Kuldip Singh Sagar	General Manager – Legal	Member
Mr. Atanu Mandal	Chief Manager – Employee Relations	IC Coordinator

Disclosure under the Sexual Harassment of Women at Workplace (Prevention Prohibition and Redressal) Act, 2013

The summary of sexual harassment complaints received and disposed of during the FY 2021-22:

- No. of complaints received: 2
- No of complaints disposed off: 2
- No of complaints Open / in process: 0

ADDITIONAL INFORMATION

Certificate of Registration

Pursuant to the provisions of the Insurance Laws Amendment Act, 2015, the process of annual renewal of Certificate of

Registration issued to the Insurers u/s 3 of the Insurance Act, 1938 has been dispensed with and Certificate of Registration issued in 2014, pursuant to our payment of relevant fees for FY 2021-22, continues to remain valid.

Dematerialisation of Equity Shares

The Company's equity shares are admitted on the records of National Securities Depository Limited ("NSDL") and Central Depository Services (India) Limited ("CDSL"). Members may note that the Company, being an unlisted Company and considering the provisions of the Articles of Association read with the Insurance Act, 1938, as amended, has kept its ISIN with CDSL and NSDL under frozen/ suspended status.

CONSERVATION OF ENERGY & TECHNOLOGY ABSORPTION

Information required as per Section 134(3)(m) of the Companies Act, 2013 read with rule 8 of the Companies (Accounts) Rules, 2014, is as below:

a) Technology Absorption

Technology absorption, adoption and innovation

1. Efforts made towards technology absorption	<ul style="list-style-type: none"> • Realtime verification of the status of PAN (Permanent Account Number) Verification • CIBIL Income Estimator • Realtime integration with UIADI for OTP based verification of Aadhaar at the time of sourcing of the policies. • Next Gen Underwriting Engine – to simplify underwriting rules, and Empowering underwriters to determine and filter rules.
2. Benefits derived as a result of the above efforts (e.g., product improvement, cost reduction, product development, import substitution and so on)	<p>Benefits derived in terms of process / product improvement / cost reduction include:</p> <ul style="list-style-type: none"> • 24/7, Realtime validation with Aadhaar for new polices sourced in our digital customer onboarding platform. Eliminating physical archival of Aadhar card. • The new Underwriting engine is couple upstream with Digital customer onboarding platform and downstream with Policy Administration application. seamless filtration of underwriting rules with outcome of faster issuance and STP rates. • Substantial reduction in cycle time to modify or add rules to for partners and launching new products. • Realtime verification of the status of PAN that helps blocking Fake / Deleted / Not existing PANs there by reducing number of Fraud cases coming (where fake PAN is provided) • Integration with Customer onboarding platform eBranch-NXT for making it a Seamless journey for Sales. • TransUnion CIBIL Limited is a credit information company operating in India, it helps in Realtime integration for fetching Estimated Income of an Individual basis their Identity & other details (Name, Gender, DOB, Occupation, Mobile Number etc.) • Basis the eligibility, the information fetched and further logics applied, Financial documents (Income Proof) of the customer are waived where criteria is met.

Technology absorption, adoption and innovation

- | | | |
|------|---|-----|
| 3. | In case of imported technology (imported during the last three years reckoned from the beginning of the financial year) – | Nil |
| i. | The details of technology imported; | |
| ii. | The year of import; | |
| iii. | Whether the technology been fully absorbed; | |
| iv. | If not fully absorbed, areas where absorption has not taken place, and the reasons thereof | |
| 4. | Expenditure incurred on Research and Development | Nil |

b) Conservation of energy

i) the steps taken or impact on conservation of energy

- Moving to LED based lighting fixtures.
- Corporate Office has LED lights which is more energy efficient and has a longer life span.
- Similarly, in branches which are getting refurbished or where fixtures are replaced we are using LED tube lights which are cheaper as compared to LED fixtures and help conserve light.

ii) the steps taken by the Company for utilising alternate sources of energy - Nil

iii) the capital investment on energy conservation equipment – Nil

c) Foreign Exchange Earning & Outgo

There is a foreign exchange outgo of INR 15.12 Crore during the year under review.

SOLVENCY

The IRDAI requires life insurers to maintain a minimum Solvency Ratio of 150%. The Solvency Ratio is calculated as prescribed under Section 64VA of the Insurance Act, 1938 (as amended from time to time) and the IRDAI (Assets, Liabilities, and Solvency Margin of Life Insurance Business) Regulations, 2016. As compared to the minimum requirement of 150%, the Company's Solvency Ratio, as on March 31, 2022, was at 209%.

ISSUE OF EQUITY SHARES WITH DIFFERENTIAL RIGHTS, SWEAT EQUITY, ESOP

NIL

NUMBER OF MEETINGS OF THE BOARD

The Board of Directors met Seven times during the year. Detailed information about the dates of meetings and attendance of Directors thereat is given in the Corporate Governance Report, forming part of this Directors Report.

DETAILS OF COMMITTEES OF BOARD

At present, the Board has following seven (7) Committees:

- Audit Committee
- Nomination & Remuneration Committee
- Corporate Social Responsibility Committee
- Policyholders' Protection Committee
- Investment Committee
- ALM & Risk Management Committee
- With Profit Committee

The Board further constituted a sub-debt Committee of the Board during the financial year.

The composition of the Committees and relative compliances are in line with the applicable provisions of the Companies Act, 2013 and the Corporate Governance Guidelines. Key terms of reference of the Committees, Committees' Membership and attendance at meetings of the Committees are provided in the Corporate Governance Report.

SECRETARIAL STANDARDS

The Directors state that applicable Secretarial Standards, i.e., SS-1 and SS-2, relating to 'Meetings of the Board of Directors' and 'General Meeting', respectively, have been duly followed by the Company.

CORPORATE GOVERNANCE REPORT

The Corporate Governance philosophy of the Company is to comply with not only the statutory requirements, but also to voluntarily formulate and adhere to a strong set of corporate governance practices which includes code of business conduct, corporate ethics, values, risk management etc. It has been our constant endeavour to enhance the economic value, trust and confidence of all the stakeholders through good corporate governance practices. A report on compliance with the Corporate Governance Guidelines is contained as 'Annexure 3' along with the Certificate from the Company Secretary of the Company.

DIRECTORS' RESPONSIBILITY STATEMENT

In accordance with the requirements of Section 134(5) of the Companies Act, 2013, the Board of Directors confirm the following:

- that in preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- that the directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2022 and of the profit or loss of the Company for the year ended March 31, 2022;
- that the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- that the directors have prepared the annual accounts on a going concern basis and
- the directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

ACKNOWLEDGEMENTS

The Directors are grateful for the support, guidance and the co-operation received from the Insurance & Regulatory Development Authority of India, Life Council and all other statutory/regulatory body. The Directors also wish to express their gratitude to its shareholders for their continued trust and support.

The Directors also take this opportunity to thank all Financial Advisors, Corporate Agents, Bank partners, Brokers and other business associates and the employees for their continued support during the year.

The Directors would also like to take this opportunity to express sincere thanks to its valued customers and policyholders for their continued patronage.

For and on behalf of the Board of Directors

Lyndon Oliver

Chairman

DIN: 07561067

Place: Mumbai

Date: July 29, 2022

Annexure-1

FORM NO. MR-3

SECRETARIAL AUDIT REPORT

FOR THE FINANCIAL YEAR ENDED ON MARCH 31, 2022

(Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014)

To,

The Members,

PNB METLIFE INDIA INSURANCE COMPANY LIMITED

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by PNB METLIFE INDIA INSURANCE COMPANY LIMITED (hereinafter called the Company), having its Registered Office at Unit No. 701, 702 & 703, 7th Floor, West Wing Raheja Towers, 26/27 M G Road, Bangalore – 560001, KA. Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon, however due to Covid 19 situation, I have conducted physical and/or online verification and examination of records, as facilitated by the Company, for the purpose of issuing this certificate.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the company has, during the audit period covering the financial year ended on March 31, 2022 (Audit Period) generally complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by Company for the financial year ended on March 31, 2022 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder and Securities and Exchange Board of India (Depositories and Participants) Regulations, 2018;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings as applicable to the Company;

- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-

- (a) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, to the extent applicable
- (b) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client.
- (c) The Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021
- (d) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – as applicable to the Company

I have also examined compliance with the applicable clauses/regulations of the following:

- a) Secretarial Standards (SS-1 and SS-2) issued by The Institute of Company Secretaries of India.
- b) SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, to the extent applicable.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

During the period under review, provisions of the following regulations were not applicable to the Company:

- a) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018
- b) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009.
- c) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;
- e) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;

I further report that, having regard to the Compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test-check basis, the Company has complied with the following laws applicable specifically to the Company:

- a) The Insurance Act, 1938 and The Insurance Law (Amendments) Act, 2015;
- b) Insurance Regulatory and Development Authority Act, 1999 ("IRDA") and the rules, regulations, circulars, guidelines, instructions etc. issued by IRDAI and as amended from time to time.
- c) Reserve Bank of India Act, 1934 and the rules, regulations, directions and orders made thereunder;
- d) The Employees' Provident Fund and Miscellaneous Provisions Act, 1952 & EPF, FPF Schemes;
- e) The Maternity Benefits Act, 1961 and The Maternity Benefit (Amendment) Act 2017 and its rules;
- f) The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal), Act, 2013;

I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance (except in cases where Meetings were convened at a shorter notice). In case agenda and detailed notes on agenda could not sent at least seven days in advance, the Company has complied with application provisions of the Act and SS-1 in relation to shorter notice. Further, there is a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All the decisions at the meetings of the Board of Directors of the Company and committee Meetings are carried through on the basis of Majority. There were no dissenting views by any member of the Board or Committee thereof during the Audit Period.

I further report that there are adequate systems and processes in the company commensurate with the size and

operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period, the company has:

- (a) Amended the certain clause of Article 2 and Article 7 of AOA pertaining to definition and Board structure and quorum requirements, respectively, in order to comply with Indian Insurance Companies (Foreign Investment) amendment rules, 2021, and withdrawal of the IOC Guidelines.
- (b) Obtained In-principle approval from National Stock Exchange of India Limited for listing of Unsecured, Subordinated, Rated, Redeemable, Taxable, Non-Cumulative, Non-Convertible Debenture of face value of ₹1000000/- each, aggregating to total issue size upto ₹40000 Lakhs.
- (c) Issued and allotted 4000 (Four Thousand) unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non-convertible debentures in the nature of subordinated debt ("Debentures") each bearing a face value of ₹ 10,00,000/- (Rupees Ten Lakh only) aggregating to ₹400,00,00,000 (Rupees Four Hundred Crore), in the nature of subordinated debt instruments, for cash, at par, in dematerialized form, on a private placement basis.
- (d) Obtained Listing approval from National Stock Exchange of India Limited in respect of Listing of aforesaid Debentures.

For Anish Gupta & Associates
Company Secretaries

Anish Gupta

Proprietor

FCS: 5733, CP No. 4092

FRN: I2001MH236100

UDIN: F005733D000595465

Place: Mumbai,
Date: July 09, 2022

Note: This report is to be read with My letter of even date which is annexed as '**Annexure A**' and forms an integral part of this report.

ANNEXURE A

To,
The Members,
PNB METLIFE INDIA INSURANCE COMPANY LIMITED

My report of even date is to be read along with this letter.

1. Maintenance of secretarial records is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices, I followed provide a reasonable basis for my opinion.
3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Wherever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
6. The secretarial audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For Anish Gupta & Associates
Company Secretaries

Anish Gupta

Proprietor

FCS: 5733, CP No. 4092

RN: I2001MH236100

UDIN: F005733D000595465

Place: Mumbai,
Date: July 09, 2022

ANNEXURE-2

ANNUAL REPORT ON CSR ACTIVITIES

(For the FY 2021-22)

1. Brief outline on CSR Policy of the Company.

We at PNB MetLife, believe in giving back to society. Our business activities have direct and indirect impacts on communities where we operate. We take pride in witnessing the lives we have been able to impact across India through our various Corporate Social Responsibility (CSR) activities.

Aligned with our values, our CSR programmes are all about what we stand for - 'Milkar Life Aage Badhaein'. Making way for an inclusive growth, our primary initiatives focus on spreading awareness and catalysing change in a woman's life, across all stages of life. Our CSR programs have been classified under two broad heads 1) Damini, which focuses on creating intervention across various stages from girl child to women and 2) Glow Green, which focuses on environmental sustainability and community building through plantation drives across eco-sensitive areas.

2. Composition of CSR Committee (as on March 31, 2022):

Sl. No.	Name of Director	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1	Ms. Padma Chandrasekaran*	Independent Director	3	2
2	Mr. Karthik Mohan~	Additional Director	3	0
3	Mr. Ashish Kumar Srivastava	MD & CEO	3	3
4	Mr. Surbhit Dabhiwala#	Director	3	2
5	Mr. Neeraj Swaroop@	Independent Director	3	1

*appointed w.e.f. August 08, 2021

~ appointed w.e.f. March 28, 2022

resigned w.e.f. February 28, 2022

@resigned w.e.f. May 31, 2021

3. Provide the web-link where Composition of CSR Committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the company.

The details of the CSR Committee composition, CSR Policy and CSR Projects approved by the Board are available at the website of PNB MetLife through the following links

- CSR Committee – <https://www.pnbmetlife.com/investor-relations/csr-committee-at-the-board.html>
- CSR policy - <https://www.pnbmetlife.com/investor-relations/company-policies.html>
- CSR Projects approved by the Board - <https://www.pnbmetlife.com/investor-relations/projects-approved-by-the-csr-committee.html>

4. Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report): **Not Applicable**

5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any: **NIL**

Sl No.	Financial Year	Amount available for set-off from preceding financial years (in ₹)	Amount required to be set-off for the financial year, if any (in ₹)
1	NIL		
	TOTAL		

6. Average net profit of the company as per section 135(5). – ₹ **1,197,379,000**

7. (a) Two percent of average net profit of the company as per section 135(5) – ₹ **2,39,48,000**

(b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years. – **43,91,700**

(c) Amount required to be set off for the financial year, if any. - **NIL**

(d) Total CSR obligation for the financial year (7a+7b- 7c). – ₹ **2,83,39,700**

8. (a) CSR amount spent or unspent for the financial year:

Total Amount Spent for the Financial Year. (in ₹)	Amount Unspent (in ₹)				
	Total Amount transferred to Unspent CSR Account as per section 135(6).		Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5).		
	Amount	Date of transfer	Name of the fund	Amount	Date of transfer
1,91,72,142	91,67,558	18 th Apr 2021	Not Applicable	NIL	Not Applicable

(b) Details of CSR amount spent against ongoing projects for the financial year:

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	
Sl. No.	Name of the Project	Item from the list of activities in Schedule VII to the Act	Local area (Yes/ No)	Location of the project		Project Duration	Amount allocated for the project in FY 2021-22 (in ₹)	Amount spent in the current financial Year (in ₹)	Amount transferred to Unspent CSR Account for the project as per Section 135(6) (in ₹)	Mode of Implementation – Direct (Yes/ No)	Mode of Implementation – Through Implementing Agency	
				State	District						Name	CSR Registration number
1	Education for underprivileged girls	Category II, Promoting Education	Yes	Punjab, Uttar Pradesh	Moga and Varanasi	FY 2021-21 – FY 2023-24	76,98,000	46,98,000	3000000	Through NGO	K.C. Mahindra Education Trust	CSR00000511
2	Sakhi Swavlamban – Livelihood trainings and financial independence to underprivileged women	Category II – Promoting education, employment enhancing vocation skills especially among women and livelihood enhancement project	Yes	Uttar Pradesh	Varanasi	FY 2020-21 – FY 2023-24	82,70,558	70,13,000	1257558	Through NGO	Drishtee Foundation	CSR00000958
	Awareness on Health & Hygiene of Adolescent Girls	(1)promoting health care including preventive health care”) and sanitation	Yes	West Bengal	Purulia	FY 2020-21 – FY 2023-24	64,10,000	35,00,000	29,10,000	Through NGO	CESR	CSR00011359
	Environmental Sustainability	(iv) ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water	Yes	Haryana, Karnataka, Maharashtra, Uttarakhand	Aravali Gurgaon, Bangalore, Pune & Tehri Garhwal Dehradun	FY 2020-21 – FY 2023-24	47,31,142	27,31,142	20,00,000	Through NGO	Sankalp Taru	CSR00000590
TOTAL							27109700	17942142	91,67,558			

(1)	(2)	(3)	(4)	(5)		(6)	(7)	(8)	
Sl. No.	Name of the Project	Item from the list of activities in Schedule VII to the Act	Local area (Yes/ No)	Location of the project		Amount spent for the project (in ₹)	Mode of Implementation – Direct (Yes/No)	Mode of Implementation – Through Implementing Agency	
				State	District			Name	CSR Registration number
1	Environmental Sustainability	(iv) ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water	Yes	Punjab	Jalandhar	3,30,000	Electronic transfer	One time donation	NA
	Environmental Sustainability	(iv) ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water							
TOTAL						330000			

- (d) Amount spent in Administrative Overheads: ₹ 9,00,000
- (e) Amount spent on Impact Assessment, if applicable: Not Applicable
- (f) Total amount spent for the Financial Year: ₹ 1,91,72,142 (8b+8c+8d+8e)
- (g) Excess amount for set off, if any: NIL

Sl. No.	Particular	Amount (in ₹)
(i)	Two percent of average net profit of the company as per section 135(5)	2,39,48,000
(ii)	Total amount spent for the Financial Year	1,91,72,142
(iii)	Excess amount spent for the financial year [(ii)-(i)]	Nil
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	Nil
(v)	Amount available for set off in succeeding financial years [(iii)-(iv)]	91,67,558

9. (a) Details of Unspent CSR amount for the preceding three financial years:

Sl. No.	Preceding Financial Year	Amount transferred to Unspent CSR Account under section 135 (6) (in ₹)^	Amount spent in the reporting Financial Year (in ₹)*	Amount transferred to any fund specified under Schedule VII as per section 135(6), if any.			Amount remaining to be spent in succeeding financial years (in ₹)
				Name of the Fund	Amount (in ₹)	Date of transfer	
1	FY 2020-2021	43,91,700	2,14,57,300	Not applicable	Not applicable	Not applicable	43,91,700
2	FY 2019-20	Not Applicable	26,676,389	Not applicable	Not applicable	Not applicable	Nil
3	FY 2018-19	Not Applicable	3,95,36,409	Not applicable	Not applicable	Not applicable	51,461
TOTAL		NIL					Nil All unspent CSR amount from last preceding years have been spent

* includes spend towards unspent amount of prior year as well

^The provisions relating to transfer of unspent CSR amount to a separate account was notified pursuant to amendment in the Companies (Corporate Social Responsibility Policy) Rules, 2014 dated January 22, 2021.

(b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):
Not Applicable*

-1	-2	-3	-4	-5	-6	-7	-8	-9
Sl. No.	Project ID	Name of the Project	Financial Year in which the project was commenced	Project duration	Total amount allocated for the project (in ₹)	Amount spent on the project in the reporting Financial Year (in ₹)	Cumulative amount spent at the end of reporting Financial Year (in ₹)	Status of the project - Completed/ Ongoing
1								
TOTAL								

* The CSR projects of the Company viz. "Education to underprivileged girls" and "Sakhi Swavlamban – Livelihood trainings to underprivileged women" were identified and approved as ongoing projects by the Board of Directors on March 12, 2021, pursuant to amendment in the Companies (Corporate Social Responsibility Policy) Rules, 2014 dated January 22, 2021.

10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year: NIL
(asset-wise details).

- (a) Date of creation or acquisition of the capital asset(s).
- (b) Amount of CSR spent for creation or acquisition of capital asset.
- (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.
- (d) Provide details of the capital asset(s) created or acquired (including complete address and location of the capital asset).

11. Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5).

Owing to COVID-19 pandemic and consequent lockdowns during FY 2021-22, few CSR activities were temporarily suspended. Hence from the annual allocated CSR budget of ₹ 2,83,39,700, an amount of ₹ 1,91,72,142 could be spent during the year. The balance unspent amount of ₹ 91,67,558 has been carried forward to the CSR budget of FY2022-23 and allocated towards 3 ongoing projects under Damini– ‘Education for underprivileged girls’, ‘Sakhi Swavlamban – Livelihood trainings and financial independence to underprivileged women’ and CESR Awareness programs on Health and Hygiene for adolescent girls, and 1 project under environmental sustainability as part of the Glow Green initiative.

Sd/-

Ashish Kumar Srivastava

Managing Director & CEO

DIN: 00355075

Sd/-

Padma Chandrasekaran

Chairman – CSR Committee

DIN: 06609477

Date: July 29, 2022

ANNEXURE 3

REPORT ON CORPORATE GOVERNANCE

The Board presents the Company's Report on Corporate Governance for the year ended March 31, 2022.

COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

Your Company remains committed to transparency in all its dealings and places high emphasis on business ethics and principles. It strongly believes that good governance goes beyond working results and financial propriety and is a pre-requisite for attainment of excellence in performance. Your Company adheres to the philosophy of ethical corporate behaviour and fairness in its dealings with all its stakeholders, comprising policyholders, banks, regulatory authorities, employees, and society at large. Your Company and your Board of Directors are committed to following the best corporate governance practices in their dealings.

GOVERNANCE STRUCTURE

PNB MetLife's Governance structure broadly comprises of the Board of Directors and the Committees of the Board at the apex level and the Management structure at the operational level. This layered structure brings about a harmonious blend in governance as the Board sets the overall corporate objectives and gives direction and freedom to the Management to achieve these corporate objectives within a given framework, thereby bringing about an enabling environment for value creation through sustainable profitable growth.

BOARD OF DIRECTORS

The PNB MetLife Board plays a pivotal role in ensuring that the Company runs on sound and ethical business practices and that its resources are utilized for creating sustainable growth and societal wealth. The Board operates within the framework of a well-defined responsibility matrix which enables it to discharge its fiduciary duties of safeguarding the interests of the Company, ensuring fairness in the decision-making process, integrity, and transparency in the Company's dealings with its members and other stakeholders.

COMPOSITION OF THE BOARD

The composition of the Board of Directors of the Company is governed by the provisions of the Companies Act, 2013 and Clause 5.1 of the Guidelines for Corporate Governance in India issued by the IRDAI in 2016 ("Corporate Governance Guidelines"). The Directors on the Board of the Company are from diverse backgrounds and possess a wide range of experience and expertise in various fields. The Board oversees the Company's overall business affairs, its strategic direction, reviews corporate performance, authorizes and monitors investments, keeps an oversight on regulatory compliance and corporate governance matters. The Board is responsible for overall corporate strategy and other responsibilities as laid down by the IRDAI under the Corporate Governance Guidelines and the Companies Act, 2013. The Board's actions and decisions are aligned with the Company's best interests. It oversees implementation of strategy and achievement of the business plan.

BOARD STRUCTURE

The Board of Directors of the Company represents an optimum combination of Executive, Non-Executive, and Independent Directors for its independent functioning. The Board of Directors are eminent personalities with significant expertise in the fields of insurance, finance, law, banking, IT, strategy etc. As on March 31, 2022, the Board strength was Fourteen (14) Directors comprising of One (1) Managing Director & CEO, Three (3) Independent Directors and Ten (10) Non-Independent Non-Executive Directors. The composition of the Board is in conformity with the provisions of The Corporate Governance Guidelines and the Companies Act, 2013.

The Chairman of the Board, Mr. Kishore Ponnabolu, is a Non-Executive Director. The composition of the Board of Directors as on March 31, 2022 is as under:

Composition, Brief Profile of the Board of Directors as on March 31, 2022

Names of directors	Designation	Qualification	Specialisation	Category	No. of other Directorship*	DIN
Mr. Kishore Ponnayolu*	Chairman	PH.D. (Drexel University), Masters (Osmania University)	Financial Services, Insurance, Business Management	Non-Executive, Non-Independent Director	0	08226069
Mr. Ashish Kumar Srivastava	Managing Director and CEO	B.Sc. (Chemistry); PG in Personnel Management	Insurance & Business Management	Executive Director	0	00355075
Mr. Ashish Bhat	Nominee Director	B.Tech (IIT) PGDM (IIM)	Insurance and Finance	Non-Executive, Non-Independent Director	0	08652335
Mr. Atinder Jit Singh	Nominee Director	Masters in Computer Science & MBA	Insurance, Banking and Financial Services	Non-Executive, Non-Independent Director	0	08900694
Mr. Sanjeev Kapur	Additional Nominee Director	Bachelor of Engineering; MBA in Marketing & Finance	Insurance, Marketing strategies, brand building strategies	Non-Executive, Non-Independent Director	0	09392712
Mr. Karthik Mohan (Alias Ken Mohan)	Additional Nominee Director	MBA, M.Sc. in Computer Science, B.E. Mechanical	Financial Services and Insurance	Non-Executive, Non-Independent Director	0	09541070
Mr. Sanjay Kumar	Additional Nominee Director	M.Sc., CAIIB & DTIRM	Banking	Non-Executive, Non-Independent Director	2	06741352
Mr. Thallapaka Venkateswara Rao	Nominee Director	PhD from Sorbon University, France in International Banking, B.Com, CAIIB	Banking	Non-Executive, Non-Independent Director	9	05273533
Mr. Arvind Kumar Jain	Nominee Director	M.Sc., LLB, CAIIB	Banking & Finance	Non-Executive, Non-Independent Director	7	07911109
Mr. Pheroze Kersasp Mistry	Nominee Director	MBA	Business	Non-Executive, Non-Independent Director	18	00344590
Mr. Erach Homi Kotwal	Nominee Director	LLB & LLM (Cambridge, England)	Law	Non-Executive, Non-Independent Director	0	07617479
Mr. Sunil Gulati	Independent Director	B. Tech, PGDM	Banking & Financial Services	Non-Executive, Independent Director	12	00016990
Ms. Sonu Bhasin	Independent Director	MBA	Banking and Financial Services	Non-Executive, Independent Director	8	02872234
Ms. Padma Chandrasekaran	Independent Director	BSC (Mathematics/ Statistics); MBA (IIM Ahmedabad); MBA with specialization in telecommunication (San Francisco)	IT/ Internet Sector, Angel Investor	Non-Executive, Independent Director	4	06609477

*denotes public and private limited Companies/LLPs incorporated in India

*resigned w.e.f. June 21, 2022

Details of Change in Directors and Key Managerial personnel during the FY 2021-22:

Sr. No.	Name of Director	Change
1.	Mr. Neeraj Swaroop	Resigned as an Independent Director w.e.f. EOD of May 31, 2021
2.	Ms. Ranjana Agarwal	Resigned as an Independent Director w.e.f. EOD of May 31, 2021
3.	Ms. Sonu Bhasin*	Appointed as an Additional Independent Director w.e.f. July 10, 2021
4.	Ms. Padma Chandrasekaran	Appointed as an Additional Independent Director w.e.f. August 03, 2021
5.	Mr. Stephen Barnham	Resigned as an Additional Nominee Director of MetLife International Holdings LLC w.e.f. August 27, 2021
6.	Mr. Atinder Jit Singh	Regularised as Nominee Director of MetLife International Holdings LLC in AGM held on September 06, 2021
7.	Mr. Sanjay Kumar	Regularised as Nominee Director of PNB in AGM held on September 06, 2021
8.	Ms. Sonu Bhasin*	Regularised as an Independent Director in AGM held on September 06, 2021
9.	Ms. Padma Chandrasekaran	Regularised as an Independent Director in AGM held on September 06, 2021
10.	Mr. Sanjeev Kapur	Appointed as an Additional Nominee Director of MetLife International Holdings LLC w.e.f. November 14, 2021
11.	Mr. CH S.S. Mallikarjuna Rao	Resigned as a Nominee Director of PNB w.e.f. January 31, 2022
12.	Mr. Surbhit Dabhiwala	Resigned as a Nominee Director of Elpro International Limited w.e.f. February 28, 2022
13.	Mr. Karthik Mohan (Alias Ken Mohan)	Appointed as an Additional Nominee Director of MetLife International Holdings LLC w.e.f. March 28, 2022

*appointed as an Independent Director for a second term of three years

BOARD MEETINGS

Notice, Agenda and Minutes

The Board meets 4 times during the year. Additional meetings are held as and when necessary. The Board Meetings are governed by a structured agenda. The agenda along with detailed explanatory notes and supporting material are circulated in advance before each meeting to all the Directors for facilitating effective discussion and decision making. The proceedings of each meeting of the Board and its Committees are conducted in accordance with the provisions of the Companies Act, 2013 and the rules made thereunder, and the Corporate Governance Guidelines.

The Companies Act, 2013 read with rules issued thereunder, and the notifications bearing reference numbers G.S.R. 186(E) dated 19.03.2020, G.S.R. 395(E) dated 23.06.2020, G.S.R. 590(E) dated 28.09.2020, G.S.R. 806(E) dated 30.12.2020 and G.S.R. 409(E) dated 15.06.2021 issued by the Ministry of Corporate Affairs, allows conducting of meetings through audio-visual means or video-conferencing. Accordingly, meetings of the Board, Board Committees have been held through video conferencing mode during the year. In case of a special and urgent business need, the Board's approval is taken by passing resolutions by circulation, as permitted by law, which is confirmed in the next Board Meeting. The Company Secretary is responsible for collation, preparation and distribution of the agenda papers submitted to the Board and preparation of minutes. The Chief Legal Officer & Head - Board Affairs and the Company Secretary attend all the meetings of the Board and its Committees.

MEETINGS OF THE BOARD:

Board Meetings held during the Financial Year

During the year under review, seven (7) Board Meetings were held on the following dates –

Dates on which the Board Meetings were held	Total Strength of the Board	No. of Directors present
May 25, 2021	15	15
August 12, 2021	15	13
August 23, 2021 (Adjourned meeting)	15	10
September 20, 2021	12	11
October 28, 2021	14	13
November 24, 2021	15	15
February 07, 2022	14	14
March 28, 2022	13	11

All the Board and Committee meetings during the financial year 2021-22 were held through video conference mode, as allowed by the Ministry of Corporate Affairs. The attendance record of the Directors at the Board Meetings during the year ended March 31, 2022, and at the last AGM is as under:

Name of Director	Nature of Directorship	Designation in the Board	Date of Meeting#										Attendance at Last AGM (held on 06.09.2021)
			25.05.2021	12.08.2021	23.08.2021	20.09.2021	28.10.2021	24.11.2021	07.02.2022	28.03.2022	Present	No	
Mr. Kishore Ponnayolu	Non-Executive Director	Chairman of the Board	Present	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Mr. Ashish Kumar Srivastava	Managing Director & CEO	Member	Present	Present	Absent	Present	Present	Present	Present	Present	Present	Yes	Yes
Mr. Ashish Bhat	Non-Executive Director	Member	Present	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Mr. Stephen Barnham	Non-Executive Director (Resigned w.e.f. 27.08.2021)	Member	Present	Absent	Absent	NA	NA	NA	NA	NA	NA	NA**	NA**
Mr. Sanjeev Kapur	Non-Executive Director (Appointed w.e.f. 14.11.2021)	Member	NA	NA	NA	NA	NA	Present	Present	Absent	Absent	NA**	NA**
Mr. Karthik Mohan	Non-Executive Director (Appointed w.e.f. 28.03.2022)	Member	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA**	NA**
Mr. Atinderjit Singh	Non-Executive Director	Member	Present	Present	Absent	Absent	Absent	Present	Present	Present	Present	No	No
Mr. CH S.S. Mallikarjuna Rao^	Non-Executive Director (Resigned w.e.f. 31.01.2022)	Member	Present	Present	Absent	Present	Present	Present	Present	NA	NA	No	No
Mr. Sanjay Kumar^	Non-Executive Director	Member	Present	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Mr. Thallapaka Venkateswara Rao	Non-Executive Director	Member	Present	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Mr. Arvind Kumar Jain	Non-Executive Director	Member	Present	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Mr. Pheroze Kersasp Mistry	Non-Executive Director	Member	Present	Absent	Present	Present	Present	Present	Present	Absent	Absent	No	No
Mr. Surbhit Dabirwala	Non-Executive Director (Resigned w.e.f. 28.02.2022)	Member	Present	Present	Present	Present	Present	Present	Present	Present	NA	No	No
Mr. Erach Homi Kotwal	Non-Executive Director	Member	Present	Present	Absent	Present	Present	Present	Present	Present	Present	No	No
Mr. Neeraj Swaroop@	Independent Director	Member	Present	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Ms. Ranjana Agarwal@	Independent Director	Member	Present	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Mr. Sunil Gulati	Independent Director	Member	Present	Present	Present	Present	Present	Present	Present	Present	Present	Yes	Yes
Ms. Sonu Bhasin	Independent Director (Appointed w.e.f. 10.07.2021)	Member	NA	Present	Present	Present	Present	Present	Present	Present	Present	No	No
Ms. Padma Chandrasekaran	Independent Director (Appointed w.e.f. 03.08.2021)	Member	NA	Present	Present	Present	Present	Present	Present	Present	Present	No	No

*Includes attendance through video conferencing

** They were not directors on the Board as on the date of AGM

for the purpose of attendance calculation, the adjourned meeting has been counted as a separate meeting

@ Ceased to be a director with effect from May 31, 2022

^ Attended as an invitee

Induction & Training of Board Members:

The Company has a robust process for induction of new members on the Board. As per the requirements of the Companies Act 2013, the letter of appointment has been issued to all Independent Directors setting out the terms of appointment, duties, and responsibilities. Each newly appointed Director is taken through a formal induction program including the presentation from the Managing Director & CEO on the Company's important aspects. The Directors are updated about their legal & regulatory responsibilities, governance structures, Board procedures and expected time commitments as a Director. The induction for Independent Directors also includes interactive sessions with Business and Function Heads, etc, as necessary. The directors have also participated in the Online orientation program of Life Insurance Companies as organised by National Insurance Academy under the initiative of IRDAI.

COMMITTEES OF THE BOARD

The Committees constituted by the Board play a very important role in the governance structure of the Company and they deal in specific areas/ activities that need close review. The Committees have been set up under the formal approval of the Board to carry out pre-defined roles and responsibilities. The terms of reference of these Committees are in line with the requirements of the Companies Act, 2013 and Corporate Governance Guidelines. The Chairperson of each Committee briefs the Board on the important deliberations and decisions of the respective Committees and places the relevant details for approval of the Board. Also, the minutes of all the Committee meetings are placed before the Board of Directors in its next meeting.

In line with the regulatory requirements and with a view to have more focused attention on various aspects of business and for better accountability, the Board has constituted the following committees viz. Audit Committee, ALM & Risk Management Committee, Corporate Social Responsibility Committee, Investment Committee, Nomination and Remuneration Committee, With Profit Committee, Policyholders' Protection Committee and Sub-Ordinated Debt Committee. Each of these Committees has been mandated to operate within a given framework.

(A) AUDIT COMMITTEE

Audit Committee is established as a sub-committee of the Board in compliance with the Corporate Governance Guidelines issued by IRDAI and the provisions of section 177 of the Companies Act, 2013 read with the Companies (Meetings of the Board and its Powers) Rules, 2014.

Functions and Responsibilities of the Audit Committee include:

- 1) Examination of Financial statements and Auditors report thereon. The Committee shall oversee the financial reporting, statement of cash flow and disclosure processes both on an annual and quarterly basis.

It shall set up procedures and processes to address all concerns relating to adequacy of checks and control mechanisms to ensure that the financial statement is correct, sufficient, and credible.

- 2) Oversee the procedures and processes established to attend to issues relating to maintenance of books of account, administration procedures, transactions and other matters having a bearing on the financial position of the insurer, whether raised by the auditors or by any other person.
- 3) Oversee the efficient functioning of the internal audit department and review its reports. The committee will additionally monitor the progress made in rectification of irregularities and change in processes wherever deficiencies have come to notice.
- 4) Reviewing and approving Related Party transactions, any subsequent modification of such transactions, and Related Party Transaction Policy
- 5) Grant omnibus approval for Related party Transactions proposed to be entered into by the Company subject to such conditions as specified in the Related Party Transaction Policy of the Company.
- 6) Recommendation of the appointment, remuneration, performance and to provide oversight to the work of the auditors (internal/statutory/Concurrent/ Any other Auditor as per regulatory stipulations). In case of statutory audit, the independence of the external auditors shall be ensured (Although the approval of appointment, remuneration and removal of the statutory auditors shall be done by the shareholders at the general body meeting). Further, the requirement of specific approval by the Board is limited to cases wherein work, other than statutory audit, is proposed to be assigned to statutory auditors or their associates. The Audit committee will also review and monitor the auditors' independence and performance.
- 7) Discuss with the statutory auditors before the audit commences, about the nature and scope of audit as well as have post-audit discussions to address areas of concern. Further, discuss with the statutory auditors periodically about internal control systems, the scope of the audit including the observations of the auditors (where applicable) and review and approve the quarterly/half yearly and annual financial statements as the case may be and submit to the Board of Directors and also ensure compliance with the Internal control systems.
- 8) Act as a Compliance Committee to discuss the level of compliance in the Company and any associated risks and shall monitor and report to the Board on any significant compliance breaches.

9) Authority to investigate into any matter in relation to items specified below or referred to it by the Board and for this purpose shall have full access to information contained in the records of the company and external professional advice if necessary.

a) reviewing the findings of any internal investigations by the Internal Auditors / Ethics & Compliance into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature (as per the materiality policy approved by the Board) and reporting the matter to the Board.

b) oversight on stewardship activities and voting mechanism for Investee companies on quarterly basis.

c) Any other matter, as may be stipulated under the Companies Act 2013 / IRDAI regulations / such other regulations as may be applicable from time to time.

Number of Audit Committee Meetings held during FY 2021-22

During the year under review, four (4) Audit Committee Meetings were held on the following dates

- May 24, 2021
- August 12, 2021 and adjourned meeting held on August 23, 2021
- November 17, 2021
- February 07, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the Audit Committee held during the financial year 2021-22

Name of Member	Nature of Directorship	Designation in the Committee/ Board	Date of Meeting#				
			24.05.2021	12.08.2021	23.08.2021*	17.11.2021	07.02.2022
Mr. Sunil Gulati	Independent Director	Chairman	Present	Present	Present	Present	Present
Mr. Neeraj Swaroop	Independent Director (Resigned w.e.f. 31.05.2021)	Member	Present	NA	NA	NA	NA
Ms. Ranjana Agarwal	Independent Director (Resigned w.e.f. 31.05.2021)	Member	Present	NA	NA	NA	NA
Mr. Ashish Bhat	Non-Executive Director	Member	Present	Present	Absent	Present	Present
Mr. Thallapaka Venkateswara Rao	Non-Executive Director	Member	Present	Present	Present	Present	Present
Ms. Sonu Bhasin	Independent Director (Appointed w.e.f. 10.07.2021)	Member	NA	Present	Present	Present	Present
Ms. Padma Chandrasekaran	Independent Director (Appointed w.e.f. 03.08.2021)	Member	NA	Present	Present	Present	Present

*Includes attendance through video conferencing

For the purpose of attendance calculation, the adjourned meeting has been counted as a separate meeting

Further, there have been no instances during the year where the recommendations of the Audit Committee are not accepted by the Board.

(B) ALM & RISK MANAGEMENT COMMITTEE

Assets & Liabilities Management and Risk Management Committee (ALMR) is established as a sub-committee of the Board in compliance with the Corporate Governance Guidelines. The Committee oversees the Company's entire Risk Management Strategy and also acts as a supervisory body to set up and review Company's implementation of optimal AML strategies so as to meet appropriate risk/reward objectives.

Functions and Responsibilities of the Committee include:

a) Risk Management:

- Establishing effective and strong Risk Management framework and recommend to

the Board the Risk Management policy and processes for the organization.

- Approve the risk tolerance limits and assess the cost and benefits associated with risk exposure.
- Discussing and considering best practices in risk management in the market and advise the management.
- Assisting the Board in effective operation of the risk management system by performing specialized analysis and quality reviews; and for this purpose, to monitor, review and approve the recommendations made by the Management regarding appropriate mitigation strategies.
- Reviewing the solvency position of the Company on a regular basis.
- Monitoring and reviewing regular updates on business continuity.

- Monitoring implementation of Anti-fraud policy for effective deterrence, prevention, detection, and mitigation of frauds. Reviewing compliance with the guidelines on Insurance Fraud Monitoring Framework as may be issued by the IRDAI from time to time.
- Monitoring and reviewing information technology risks, including risks relating to cyber security.
- Such other matters as may be delegated by the Board from time to time.

b) Assets & Liabilities Management

ALM is an ongoing process of formulating, implementing, monitoring, and revising strategies related to assets and liabilities to achieve an organization's financial objectives, given the organization's risk appetite, risk tolerances, and business profile. It lays down the framework to ensure that the insurer invests in a manner which would enable it to meet its cash flow needs and capital requirements at a future date to mitigate liquidity risk and solvency stipulations. As part of its ALM responsibilities, the functions of the Committee shall include:

- Setting the insurer's risk/reward objectives and access policyholder expectations.
- Quantifying the level of risk exposure and assessing the expected rewards and costs associated with the risk exposure.
- Formulating and implementing optimal ALM strategies and meeting risk/reward objectives.

- Monitoring risk exposure at periodic intervals and revising ALM Strategies where required.
- Regular review and monitoring of mismatch between assets and liabilities and the acceptable tolerance limits for mismatch, if any.
- Submitting the ALM information before the Board at periodic intervals. Annual review of strategic asset allocation.
- Reviewing key methodologies and assumptions including actuarial assumptions, used to value assets and liabilities.
- Managing capital requirements at the company level using the regulatory solvency requirements
- Reviewing, approving, and monitoring capital plans and related decisions over capital transactions (e.g., dividend payments, acquisitions, disposals, etc.)

c) Formulating, reviewing, and recommending various Policies and processes as may be directed and delegated to it by the Board.

Number of ALM & Risk Management Committee Meetings held during FY 2021-22

During the year under review, four (4) ALM & Risk Management Committee Meetings were held on the following dates –

- May 24, 2021
- August 12, 2021
- November 17, 2021
- February 07, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the ALM & Risk Management Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in the Committee/ Board	Date of Meeting*			
			24.05.2021	12.08.2021	17.11.2021	07.02.2022
Mr. Neeraj Swaroop	Independent Director (Resigned w.e.f. 31.05.2021)	Chairman	Present	NA	NA	NA
Mr. Ashish Kumar Srivastava	Managing Director and CEO	Member	Present	Present	Present	Present
Mr. Stephen Barnham	Non-Executive Director (Resigned w.e.f. 27.08.2021)	Member	Present	Absent	NA	NA
Mr. Erach Kotwal	Non-Executive Director	Member	Present	Present	Present	Present
Mr. Surbhit Dabriwala	Non-Executive Director (Resigned w.e.f. 28.02.2022)	Member	Absent	Present	Absent	Absent
Mr. Sanjay Kumar	Non-Executive Director	Member	Present	Present	Absent	Absent
Ms. Sonu Bhasin	Chairman of the Committee & Independent Director (Appointed w.e.f. 10.07.2021)	Chairperson	NA	Present	Present	Present
Mr. Sanjeev Kapur	Non-Executive Director (Appointed w.e.f. 14.11.2021)	Member	NA	NA	NA	Present
Mr. Anjan Bhattacharya	Chief Risk Officer	NA	Present	Present	Present	Present

*Includes attendance through video conferencing

(C) CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

The Corporate Social Responsibility Committee ("CSR Committee") of the Board has been set up in compliance with the provisions of Section 135 of the Companies Act 2013 read with the Corporate Governance Guidelines.

Functions and Responsibilities of the CSR Committee include:

- Formulation and recommendation to the Board, of the "Corporate Social Responsibility Policy" which shall indicate the activities to be undertaken by the Company as specified in Schedule VII of the Companies Act 2013.
- Review and recommend to the Board the amount of expenditure to be incurred on the activities referred to in clause (a), the appointment of the CSR implementation partners, annual CSR Plan, ongoing projects etc.
- Approve annual CSR report forming part of the Directors Report.
- Review and Monitor the Corporate Social Responsibility Policy of the Company from time to time.
- Monitor progress in establishing and delivering the CSR project.

- Details of need and impact assessment, if any, for the projects undertaken by the Company.
- Key decisions on any additional spends on CSR initiatives by PNB MetLife before presenting to Board for approval.
- report progress to the Board of Directors of the Company.
- ensuring that the CSR activities and the calculation of CSR expenditure are in line with the IRDAI regulatory Guidelines and the Companies Act 2013, and rules framed therewith.
- and any other functions as may be prescribed under the Act and the Rules made thereunder, as amended from time to time.

Number of Corporate Social Responsibility Committee Meetings held during FY 2021-22

During the year under review, three (3) Corporate Social Responsibility Committee Meetings were held on the following dates –

- May 24, 2021
- August 28, 2021
- November 17, 2021

Meetings, Composition & Attendance record of the members in the Meetings of the Corporate Social Responsibility Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in the Committee/ Board	Date of Meeting*		
			24.05.2021	12.08.2021	17.11.2021
Mr. Neeraj Swaroop	Independent Director (Resigned w.e.f. 31.05.2021)	Chairman	Present	NA	NA
Mr. Surbhit Dabhiwala	Non-Executive Director (Resigned w.e.f. 28.02.2022)	Member	Present	Present	Absent
Mr. Ashish Kumar Srivastava	Managing Director & CEO	Member	Present	Present	Present
Ms. Padma Chandrasekaran	Independent Director (Appointed w.e.f. 03.08.2021)	Chairperson	NA	Present	Present
Mr. Karthik Mohan	Non-Executive Director (Appointed w.e.f. 28.03.2022)	Member	NA	NA	NA

*Includes attendance through video conferencing

(D) INVESTMENT COMMITTEE

Investment Committee is established as a mandatory sub-committee of the Board in line with the requirements prescribed under the IRDAI (Investment) Regulations 2016, and the Corporate Governance Guidelines.

Functions and Responsibilities of the Investment Committee include:

The Committee plays a crucial role in managing investments out of policyholders' funds and shareholders' funds of the Company, and shall be responsible for:

- Recommending the investment policy and laying down and monitoring the operational framework for the investment operations of the Company. The policy should focus on a prudential Asset Liability Management (ALM) supported by robust internal control systems.

The Investment Policy and operational framework should, inter alia, encompass aspects concerning liquidity for smooth operations, compliance with prudential regulatory norms on investments, risk management / mitigation strategies to ensure commensurate yield on investments and above all protection of policyholders' funds.

- Implementing the Investment Policy duly approved by the Board, and to review it from time to time

based on the performance of investments and evaluation of dynamic market conditions.

- Formulation of an effective reporting system to ensure compliance with the policy set out by it apart from Internal /Concurrent Audit mechanisms for a sustained and ongoing monitoring of Investment Operations.
- Such other matters as may be specified by the IRDAI and as directed by the Board from time to time.

For assessment of credit risk and market risk, the members of the Committee should not be influenced only by the credit rating. The Committee should independently review their investment decisions and ensure that support by the internal due diligence process is an input in making appropriate investment decisions.

Number of Investment Committee Meetings held during FY 2021-22

During the year under review, five (5) Investment Committee Meetings were held on the following dates –

- May 24, 2021
- August 12, 2021
- November 17, 2021
- February 07, 2022
- March 28, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the Investment Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in the Committee/ Board	Date of Meeting*				
			24.05.2021	12.08.2021	17.11.2021	07.02.2022	28.03.2022
Mr. Ashish Bhat	Non-Executive Director	Chairman	Present	Present	Present	Present	Present
Mr. Ashish Kumar Srivastava	Managing Director and CEO	Member	Present	Present	Present	Present	Present
Mr. Surbhit Dabhiwala	Non-Executive Director (Resigned w.e.f. 28.02.2022)	Member	Present	Present	Absent	Absent	NA
Mr. Arvind Kumar Jain	Non-Executive Director	Member	Present	Present	Present	Present	Present
Mr. Khalid Ahmad	Chief Financial Officer	Member	Present	Present	Present	Present	Present
Mr. Sanjay Kumar	Chief Investment Officer	Member	Present	Present	Present	Present	Present
Mr. Anjan Bhattacharya	Chief Risk Officer	Member	Present	Present	Present	Present	Present
Ms. Shobhna Sharma	Appointed Actuary (Resigned w.e.f. 18.06.2021)	Member	Present	NA	NA	NA	NA
Ms. Asha Murali	Chief Actuary & Products Officer and Appointed Actuary (Appointed w.e.f. 16.08.2021)	Member	NA	Present	Present	Present	Present

*Includes attendance through video conferencing

(E) NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee ("NRC") has been constituted in line with the provisions of Section 178 of the Companies Act, 2013 and the Corporate Governance Guidelines.

Functions and Responsibilities of the NRC include:

- To identify persons who are qualified to become directors in accordance with laid down criteria, to scrutinize their declarations before appointment / reappointment and recommend to the Board their appointment and removal.
- To scrutinize the applications and details submitted by the aspirants for appointment as the Key Managerial Persons (as defined under the IRDAI Guidelines and the Companies Act), and to recommend their appointment / termination to the Board for its approval and to ensure that such proposed appointments/ re-appointments of KMPs are in conformity with the Board approved policy on retirement/ superannuation.
- To determine, review and formulate on behalf of the Board and on behalf of the shareholders with agreed terms of reference, the Company's policy on remuneration packages and any compensation payment, for the CEO, the Executive Directors, Key Management Persons (KMPs) and the Senior Management of the Company. Further to ensure that the remuneration package is aligned appropriately with the performance objectives laid down and as per the Remuneration Policy of the Company.
- To ensure that the level and composition of remuneration is reasonable and sufficient to attract,

retain and motivate directors of the quality required to run the Company successfully; relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.

- To develop measures to carry out evaluation of Board and Directors performance, and for this purpose, to formulate the Performance Evaluation Policy for the Board as a whole, its various Committees and individual Directors.
- To review the talent management and succession process to ensure business continuity.
- To formulate, review and recommend various Policies and processes as may be required under the IRDAI guidelines, the Listing regulations or under the Companies Act or as may be directed and delegated to it by the Board from time to time.
- Other terms as may be delegated to it by the Board of Directors or as may be specified under the Companies Act 2013 or IRDAI regulations.

Number of Nomination & Remuneration Committee Meetings held during FY 2021-22

During the year under review, one (1) Nomination & Remuneration Committee Meeting was held on the following date –

- May 25, 2021

Meetings, Composition & Attendance record of the members in the Meetings of the Nomination & Remuneration Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in the Committee	Date of Meeting* 25.05.2021
Mr. Neeraj Swaroop	Independent Director (Resigned w.e.f. 31.05.2021)	Chairman	Present
Mr. Sunil Gulati	Independent Director	Chairman	Present
Mr. Kishore Ponnayolu	Non-Executive Director	Member	Present
Mr. Pheroze Mistry	Non-Executive Director	Member	Present
Mr. Surbhit Dabhiwala	Non-Executive Director (Resigned w.e.f. 28.02.2022)	Member	Present
Ms. Ranjana Agarwal	Independent Director (Resigned w.e.f. 31.05.2021)	Member	Present
Ms. Sonu Bhasin	Independent Director (Appointed w.e.f. 10.07.2021)	Member	NA
Ms. Padma Chandrasekaran	Independent Director (Appointed w.e.f. 03.08.2021)	Member	NA

*Includes attendance through video conferencing

(F) WITH PROFIT COMMITTEE

The With Profit Committee has been constituted pursuant to Chapter XII of IRDAI (Non- Linked Insurance Products) Regulations, 2013 and other applicable provisions of the Insurance Act, 1938 & Regulations as amended from time to time.

Functions and Responsibilities:

a. The Committee shall review and approve

- Appropriateness of the Methodology and basis used in calculation of asset shares, and justification for any change.
- Bonus earning capacity including its calculation.
- Sensitivity analysis of bonus rates and basis as appropriate.
- A brief note on how Policyholders' reasonable expectations (PRE) are met.
- Any change in special surrender value with justification.
- Treatment of Fund for Future Appropriation.
- The expenses debited to the With Profit fund and its appropriateness.

b. The Committee shall also review

- the investment income attributable to the participating fund of policyholders
- manner in which asset shares are developed e.g., Expense allocation, charges towards capital and taxes etc. and ensuring that the methods (allocation of expenses, investment income allocated, charges etc.), models and

assumptions adopted by the Appointed Actuary are appropriate

- Bonus levels across different categories of policyholders and if the bonus declarations are in line with the policyholders' reasonable expectations
 - balance between regular and terminal bonuses
 - any other related matters therein and as may be directed by the Board from time to time.
- c. The Committee shall ensure appropriate process control to ensure the safety of the par fund assets and its separation and independence from the life company funds, and that the par fund is managed equitably across the par policyholders and meets the policyholder reasonable expectations.
- d. The Committee will prepare a report on the With Profit business every year which should be shared with the Board of the insurer and attached to the Actuarial Report and Abstract furnished by the Insurer to IRDAI.
- e. The Committee will formulate various Policies and processes as may be required for discharging its responsibilities under this Charter.

Number of With Profit Committee Meetings held during FY 2021-22

During the year under review, one (1) With Profit Committee Meeting was held on the following date –

- March 28, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the With Profit Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in the Committee	Date of Meeting* 28.03.2022
Mr. Sunil Gulati	Independent Director	Chairman	Present
Mr. Ashish Kumar Srivastava	Managing Director and CEO	Member	Present
Mr. Khalid Ahmad	Chief Financial Officer	Member	Present
Mr. Chandan Kumar Khasnobis	Independent Actuary	Member	Present
Ms. Shobhna Sharma	Appointed Actuary (Resigned w.e.f. 18.06.2021)	Member	NA
Ms. Asha Murali	Chief Actuary & Products Officer and Appointed Actuary (Appointed w.e.f. 16.08.2021)	Member	Present

*Includes attendance through Video Conferencing

(G) POLICYHOLDERS' PROTECTION COMMITTEE

Policyholders' Protection Committee (PPC) is established as a committee of the Board in compliance with the Corporate Governance Guidelines issued by IRDAI to protect the Policyholders' Interest to address the various compliance issues relating to protection of their interests, as also relating to keeping the policyholders well informed of and educated about insurance products and complaint-handling procedures.

FUNCTIONS AND RESPONSIBILITIES of the PPC include:

- a) Adoption of standard operating procedures to treat the customer fairly including time-frames for policy and claims servicing parameters and monitoring implementation thereof.
- b) Establish effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries.

- c) Put in place a framework for review of awards given by Insurance Ombudsman/Consumer Forums. Analyze the root cause of customer complaints, identify market conduct issues, and advise the management appropriately about rectifying systemic issues, if any. Review all the awards given by Insurance Ombudsman/Consumer Forums remaining unimplemented for more than three (3) months with reasons therefor and report the same to the Board for initiating remedial action, where necessary.
- d) Review the measures and take steps to reduce customer complaints at periodic intervals.
- e) Review of Claims Report, Repudiated claims with analysis of reasons, including status of Outstanding Claims and ageing thereof.
- f) Review of unclaimed amounts of Policyholders, as required under the Circulars and guidelines issued by the Authority.
- g) The Committee shall recommend a policy on customer education for approval of the Board and ensure proper implementation of the same.

- h) The Committee is also to be apprised about the ageing analysis of unclaimed amount of Policyholders ('Form A'), progress of settlement of unclaimed amount of Policyholders ('Form B') and the steps taken to identify the claimants and create awareness.
- i) Such other matters as may be prescribed by the IRDAI and by the Board of Directors from time to time, including review and recommendation of various Policies and processes as may be directed and delegated to it by the Board.

Number of Policyholders' Protection Committee Meetings held during FY 2021-22

During the year under review, four (4) Policyholder Protection Committee Meetings were held on the following dates –

- May 24, 2021
- August 12, 2021
- November 17, 2021
- February 07, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the Policyholders' Protection Committee held during the year 2021-22

Name of the Member	Nature of Directorship	Designation in Committee/ Board	Date of Meeting*			
			24.05.2021	12.08.2021	17.11.2021	07.02.2022
Mr. Ashish Kumar Srivastava	Managing Director and CEO	Member	Present	Present	Present	Present
Mr. Erach Kotwal	Non-Executive Director	Member	Present	Present	Present	Present
Mr. Sunil Gulati	Independent Director	Member	Present	Present	Present	Present
Mr. Atinder Jit Singh	Non-Executive Director	Chairman	Present	Absent	Present	Present
Mr. Sanjay Kumar	Non-Executive Director	Member	Present	Present	Absent	Present
Ms. Sonal Mattoo\$	Customer Representative	Member	Present	Present	Present	Present

*Includes attendance through video conferencing

\$ Ms. Sonal Mattoo is an external person and a lawyer by profession and attends PHPC meetings as an invitee in line with the requirements under the Corporate Governance Guidelines

(H) SUB-ORDINATED DEBT COMMITTEE

Sub-ordinated Debt Committee is established as a sub-committee of the Board during the FY 2021-22 for the purpose of offering, issuing, and allotting the Debentures.

Function and Responsibilities of the Sub-ordinated Debt Committee as approved by the Board in its meeting held on October 28, 2021, inter alia includes - preparation, negotiation and finalizing the detailed terms and conditions in connection with the offer, issue and allotment of the Debentures, including the price, coupon rate, face value, tenor, issue opening date, issue closing date, redemption premium (if applicable), objects of the issue, call option, record date for payment and call options, and all other related matters in connection with

the issue of the Debentures; to approve the allotment of the Debentures; and to further delegate any of their powers to such officer(s) or personnel of the Company as the Committee may deem fit, to do all such acts, deeds and things and to finalize, sign and execute such agreement(s), document(s), deed(s) as may be considered necessary or expedient in relation to the Issue.

Number of Sub-ordinated Debt Committee Meetings held during FY 2021-22

During the year under review, two (2) Sub-ordinated Debt Committee Meetings were held on the following dates:

- January 14, 2022
- January 25, 2022

Meetings, Composition & Attendance record of the members in the Meetings of the Sub-ordinated Debt Committee held during the financial year 2021-22

Name of Member	Nature of Directorship	Designation in Committee/Board\$	Date of Meeting*	
			14.01.2022	25.01.2022
Mr. Ashish Bhat	Non-Executive Director	Member	Present	Present
Mr. Sanjay Kumar	Non-Executive Director	Member	Present	Present
Mr. Erach Kotwal	Chairman & Non-Executive Director	Member	Present	Present
Mr. Ashish Kumar Srivastava	Managing Director and CEO	Member	Present	Present

*Includes attendance through video conferencing

\$Members elected one of the person as a Chairman of the meeting

ANNUAL PERFORMANCE EVALUATION BY THE BOARD

In terms of the provisions of Section 134, 178 and Schedule IV of the Companies Act, 2013, the Board of Directors of the Company and the Independent Directors have carried out performance evaluation for the calendar year ended December 2021 in the following manner:

- The evaluation is based on various areas which include Board Structure and Governance, Conduct of Board meetings, Board strategy, performance review and Risk Management, Board and Management relations and Board Committees.

Online Questionnaires were circulated to each Director for evaluation of performance of the Board as whole, its Committees and Individual Directors including all the Independent Directors and the Chairman of the Board (except for the Director being evaluated) for the year under review.

- On the basis of ratings given by each of the Director, a consolidated report on performance evaluation was prepared.
- The consolidated report of performance evaluation was presented to and discussed by the Independent Directors and the Board of Directors at their respective meetings held on February 07, 2022.

PECUNIARY RELATIONSHIPS OR TRANSACTIONS WITH NON-EXECUTIVE DIRECTORS

The Non-Executive Directors (including Independent Directors) do not have any pecuniary relationships with the Company, its Directors or its senior management other than sitting fees paid for attending Board and Committee Meetings and insurance policies, if any, taken by any of them in the ordinary course of business.

DETAILS OF THE REMUNERATION PAID TO DIRECTORS

- As enumerated in immediately above paragraph, details of sitting fees paid to non-executive directors (including independent directors) as approved by the Board, during the FY 2021-22 is as below:

Name of the Director	Total Sitting Fees
Mr. Kishore Ponnayolu	NIL
Mr. Ashish Bhat	NIL
Mr. Stephen Barnham*	NIL
Mr. Atinder Jit Singh	NIL
Mr. CH. S.S. Mallikarjuna Rao*	NIL
Mr. Thallapaka Venkateswara Rao	5,50,000
Mr. Arvind Kumar Jain	6,00,000
Mr. Sanjay Kumar	NIL
Mr. Pheroze Mistry	NIL
Mr. Erach Kotwal	8,50,000
Mr. Surbhit Dabhiwala*	NIL
Mr. Neeraj Swaroop*	2,50,000
Mr. Sunil Gulati	9,00,000
Ms. Ranjana Agarwal*	1,50,000
Ms. Sonu Bhasin	6,50,000
Ms. Padma Chandrasekaran	6,00,000
Mr. Sanjeev Kapur	NIL
Mr. Karthik Mohan	NIL

*Ceased to be the Director of the Company

- Details of remuneration paid to MD & CEO is covered under heading 'Elements of remuneration package (including incentives) of MD & CEO and all other Directors and Key Managerial Personnel' forming part of this CG Report.

ADDITIONAL DISCLOSURES UNDER CORPORATE GOVERNANCE GUIDELINES

In response to point no. 9 "Disclosure Requirements" of CORPORATE GOVERNANCE GUIDELINES FOR INSURANCE COMPANIES, following are the additional disclosures:

(i) **Quantitative & qualitative information on the insurer's financial and operating ratios, namely, incurred claim, commission, and expenses ratios:**

Particulars	Year ending March, 2022	Year ending March, 2021
(1) Claims Ratio:		
a. Claims as % of Gross Premium (Claims does not include Surrender, Annuity, Maturity, Health, and Survival Benefits)	24.6%	12.0%
b. Surrender, Annuity, Maturity, Health, Survival and other benefits as % of Gross Premium	26.1%	33.0%
(2) Commission Ratio:		
a. New Business Commission as a % of New Business Premium	11.0%	11.4%
b. Total Commission as a % of Gross Premium	5.5%	5.6%
(3) Expenses Ratio:		
a. Operating Expenses (excluding commission) as a % of Gross Premium	16.5%	16.7%
b. Ratio of expenses of management (Commission + Operating Expenses) /Gross Premium	22.0%	22.3%

(ii) **Actual Solvency margin details vis-à-vis the required margin:**

Particulars	Year ending March, 2022	Year ending March, 2021
Actual	209%	190%
Required	150%	150%

(iii) **Persistency Ratio:**

Persistency ratio is furnished as a part of the financial statements- Refer 'Accounting ratios' note 3.24 of Schedule 16 of financial statements

(iv) **Financial performance including growth rate and current financial position of the insurer:**

Covered in Schedule 16 of financial statements Refer note 3.23 'Summary of Financial Statement' and note 3.24 'Accounting ratios'

(v) **A description of the risk management architecture:**

Covered in Management report - Refer note 8 'Risk Exposure and Mitigation Strategies'

(vi) **Details of number of claims reported, settled, repudiated, rejected and transferred to unclaimed account disposed and pending with details of duration:**

Claims Experience	Individual - Death	Group - Death	Individual - Maturity	Group - Maturity	Individual - SB	Group - SB	Annuities/ Pension	Surrender	Other Benefits - Health
Claims O/S at the Beginning of period	0	3	558	1	475	0	20	298	1
Claims Reported During the period	8,586	26,811	19,993	67	2,30,525	0	6,433	54,527	179
Claims Settled During the period	8,357	26,687	18,296	60	2,27,291	0	6,309	53,936	127
Claims Repudiated During the period	224	124	0	0	0	0	0	0	13
Claim Rejected	0	0	0	0	0	0	0	0	39
Claims transferred to unclaimed	3	0	1,207	6	2,488	0	122	423	0
Claims O/S at end of Period	2	3	1,048	2	1,221	0	22	466	1
Ageing of Claims O/S from date of inception at end of year	2	3	1.048	2	1,221	0	22	466	1
Less than 3 month	1	2	701	1	1,014	0	20	371	1

Claims Experience	Individual - Death	Group - Death	Individual - Maturity	Group - Maturity	Individual - SB	Group - SB	Annuities/ Pension	Surrender	Other Benefits - Health
3 months and less than 6 months	0	0	347	1	207	0	2	95	0
6 months and less than 1 year	1	1	0	0	0	0	0	1	0
1 year and above	0	0	0	0	0	0	0	0	0
Total	2	3	1.048	2	1,221	0	0	466	1

(vii) Elements of remuneration package (including incentives) of MD & CEO and all other Directors# and Key Managerial Personnel

(INR in Crore)

Elements of Remuneration	MD & CEO	KMP*	Total
Basic	1.18	5.60	6.78
Non-taxable Reimbursement	0.001	0.05	0.051
Bonus	1.73	5.11	6.84
Retirals (PF + NPS)	0.15	0.90	1.05
Other Allowances (incl. HRA etc.)	1.76	8.06	9.82
LTI	0.81	2.92	3.73
Total	5.63	22.64	28.271

* excludes CEO remuneration

*KMP as defined in IRDAI Corporate Governance guidelines 2016 (excluding CEO) are considered for the purpose of this disclosure

#The details of sitting fees paid to the Directors are disclosed in Financial Statement under '3.13 – Managerial Remuneration' of Schedule 16, forming part of the financial statements.

(viii) Payment made to group entities from the Policyholders Funds

Refer Note no. 3.26 (Annexure 3) – 'Related Party Disclosures as per AS 18' of Schedule 16 – Significant accounting policies and notes forming part of financial statements for the year ended March 31, 2022.

DISCLOSURE AS REQUIRED TO BE MADE UNDER IRDAI GUIDELINES ON REMUNERATION OF NON-EXECUTIVE DIRECTORS AND MANAGING DIRECTOR/CEO/MTD IS AS UNDER:

QUALITATIVE MEASURES

(i) Design and structure of remuneration processes and the key features and objectives of remuneration policy

The Nomination & Remuneration Committee of the Board (NRC) oversees the remuneration aspects and the functions of NRC include reviewing criteria to carry out evaluation of Board and Director's performance; to determine, review and formulate on behalf of the Board, the Company's policy on appointment and remuneration of Non- Executive Directors, Managing Director/CEO and Whole-time Directors and also Compensation Policy of full time employees excluding the Managing Director/CEO and Whole-time Directors; to scrutinize application and details for appointment as KMPs including doing independent reference checks and recommending their appointment; to review the talent management

and succession process to ensure business continuity and roll out and administer any Share based employee benefit scheme including ESOP, ESOS, ESOS etc. as may be approved by the Shareholders of the Company and further subject to statutory and regulatory approvals including that of the Insurance Regulatory and Development Authority or such other body or authority as may be applicable.

The key principles guiding the design of the Company's compensation program are as follows:

Performance: Rewards are linked to organizational and individual performance against both qualitative and quantitative goals and objectives.

Values: Rewards are also linked to how employees go about their work or, more specifically, their demonstration of the PNB MetLife Values which are essentially the behaviours expected of the Company's employees.

Market aligned: Reward opportunities are competitive with the external labour market in order to ensure parity. Market analysis should involve comparing jobs in the Company to similar jobs in similar companies in a recognized market survey.

Internal Equity: Reward opportunities are internally equitable, subject to the individual's experience, performance and other relevant factors.

Prudent Risk: Rewards, particularly in the form of incentive compensation, must not encourage excessive risk and should be based in part on the long-term performance outcomes of risks taken. Risk should always be taken within approved policies, limits and Organization's ability to effectively identify and manage such risk.

Also, while designing the remuneration policy / processes, it is ensured that it is not only a proper balance between fixed pay and variable pay but is also based on performance as evaluated by the Board or the NRC and approved by the Board. The deterioration in the financial performance of PNB MetLife and the other parameters is considered by the NRC/ Board while deciding on the total amount of variable remuneration to be paid.

(ii) Ways in which current and future risks are taken into account in the remuneration processes

PMLI policy ensures that the remuneration is in line with the overall enterprise risk management framework of the organisation and also the variable pay schemes are designed to ensure applicability over a time period thereby covering the associated risks.

The annual compensation is linked to achievement of predefined and Board approved financial parameters covering the Growth, Value metrics, Efficiency and Quality parameters of the organisation

Significant component of the remuneration like short term and long-term incentives are spread across a certain time period and linked to financial performance of the Company to take care of the inherent risks.

Additionally, Incentive compensation awards (either cash or equity based) provided to any current or former employee may be reduced prospectively and/ or retrospectively in the event of one or more of the following circumstances:

- It is determined that an employee has engaged in conduct, detrimental to PNB MetLife either through direct action or failure to act in carrying out his/her responsibilities;
- There is evidence of a serious breach of internal risk management or compliance procedures on the part of the employee;
- There is evidence of a serious breach of internal risk management or compliance procedure

(iii) Ways in which the Company seeks to link performance during a performance measurement period with levels of remuneration

PNB MetLife follows a compensation philosophy of pay for performance and aligns the Company's

compensation plans with its short-term and long-term business strategies. Our compensation philosophy reinforces the Company's pay for performance culture by making a material portion of total compensation variable and differentiating awards based on individual and company performance. Our performance management process requires goals to be defined on an annual basis with the evaluation having equal emphasis on 'What is achieved' and 'How it is achieved'. For senior management, the variable pay-outs are largely dependent upon the achievement of company's financial performance where each manager considers the performance during the annual pay for performance process and makes recommendations for each element of pay. Further, the financial metrics used for calculating bonus funding is approved by the Board.

QUANTITATIVE MEASURES

Disclosure	Remarks / Amount (INR in Crore)
Number of MD/CEO/WTDs having received a variable remuneration award during the financial year	One
Number and total amount of sign on awards made during the financial year	Nil
Details of guaranteed bonus, if any, paid as joining /signing bonus	Nil
Total amount of outstanding deferred remuneration, split into cash, shares, and share linked instruments and other forms	LTI Cash ^{1*} : 1.26
Total amount of deferred remuneration paid out in the FY	0.81
Breakup of amount of remuneration awarded for the FY to show fixed and variable, deferred and non-deferred	Fixed ² : 2.96 Variable : 4.24 Deferred : 2.22 Non-deferred: 2.02

- 1 INR 1.26 Cr. – Balance vesting amount from previous grants. Does not include vesting amount to be paid out for FY 2022
- 2 Fixed pay includes basic salary, Special Allowance, Taxable Reimbursements, contribution to National Pension Scheme, Employer contribution to PF, and Non-taxable reimbursement

CERTIFICATION FOR COMPLIANCE OF THE CORPORATE GOVERNANCE GUIDELINES

I, Yagya Turker, Company Secretary hereby certify that the Company has complied with the corporate governance guidelines for Insurance Companies as amended from time to time and formation as well as constitution of various committees, and nothing has been concealed or suppressed.

Date: July 29, 2022
Place: Mumbai

Yagya Turker
Company Secretary

Independent Auditors' Report

K. S. Aiyar & Co.

Chartered Accountants

No. F-7, Shakti Mills Lane,
Off Dr. E. Moses Road,
Mahalaxmi, Mumbai-400011

M. P. Chitale & Co.

Chartered Accountants

First Floor, Hamam House,
Ambalal Doshi Marg,
Fort, Mumbai- 400001

To

The Shareholders of

PNB Metlife India Insurance Company Limited

Report on audit of the financial statements for the year ended on March 31, 2022

OPINION

We have audited the accompanying financial statements of **PNB MetLife India Insurance Company Limited** ("the Company"), which comprise of the Balance Sheet as at March 31, 2022, the related Revenue Account (also called the "Policy Holders' Account" or "Technical Account"), the Profit and Loss Account (also called the "Shareholders' Account" or "Non- Technical Account") and the Receipts and Payments Account for the year ended on that date and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us the aforesaid financial statements are prepared in accordance with, and give the information required by the Insurance Act, 1938 as amended from time to time (the "Insurance Act"), the Insurance Regulatory and Development Authority Act (the "IRDAI Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDAI Financial Statements Regulations"), orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI"/"Authority") and the Companies Act, 2013 ("the Act"), to the extent applicable in this regard and the Accounting Standards specified under Section 133 of the Act read with Companies (Accounts) Rules 2014, as amended from time to time, to the extent applicable and in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to Insurance Companies;

- (a) In the case of Balance Sheet, of the state of affairs of the Company as at March 31, 2022;
- (b) In the case of Revenue Account, of the surplus for the year ended on March 31, 2022;

- (c) In the case of the Profit and Loss account, of the loss for the year ended on March 31, 2022; and

- (d) In the case of the Receipts and Payments Account, of the receipts and payments for the year ended on March 31, 2022.

BASIS FOR OPINION

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

EMPHASIS OF MATTER

We draw attention to Note No. 3.3 of Schedule 16 to the Financial Statements on the possible effects of the COVID 19 Pandemic and management assessment of uncertainties related thereto.

Our opinion is not modified in respect of this matter.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Statements of the current period. These matters were addressed in the context of our audit of the Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context

Key Audit Matter	How the matter was addressed in our audit
<p>IT Systems and controls</p> <p>The Company financial accounting and reporting systems are highly dependent on the effective working of the operating and accounting system/s due to extensive volumes, variety and complexity of transactions.</p> <p>The company has separate software applications for management of its various activities. Transfer of data from / to these software's is critical for accurate compilation of financial information.</p> <p>We have identified 'IT systems and controls' as key audit matter because of significant use of IT system and the scale and complexity of the IT architecture. Our audit outcome is dependent on the effective functioning of such operating and accounting system.</p>	<p>We have carried out the following procedures to verify the effectiveness of IT controls:</p> <ul style="list-style-type: none"> • We obtained an understanding of the Company's IT environment and key changes if any during the audit period that may be relevant to the audit. • Our audit procedures included testing and reviewing the design and operating effectiveness of the key automated and manual business cycle controls and logic for system generated reports relevant to the audit by verifying the reports and other financial and non-financial information generated from the system on a test check basis. • We have reviewed the reconciliations between the core operating systems and the accounting software to mitigate the risk of incorrect data flow to/from separate application software. • We have also obtained management representations wherever considered necessary.
<p>Contingencies relating to matters pertaining to disputes in respect of Claims, Direct and Indirect taxation aggregating to ₹ 418.96 crore.</p> <p>Refer note No. 3.1 of Schedule 16 to the financial statements.</p> <p>The Company has received various demands and show cause notices (mostly industry specific) from the tax authorities and is also in litigation at various forums with policyholder/s in respect of Claims under Insurance policies not acknowledged as debts.</p> <p>The management with the help of its experts, as needed, have made judgments relating to the likelihood of an obligation arising and whether there is a need to recognize a provision or disclose a contingent liability or do nothing.</p> <p>We focused on this area as a result of uncertainty, use of management's judgement for assessment and potential material impact on the financial statement</p>	<p>Our procedures included the following:</p> <ul style="list-style-type: none"> • Understood Management's process and control on tax litigations and its appropriate accounting and disclosure. • Where relevant, Read opinions obtained by the management from Company's legal department and independent external management appointed legal/tax experts • Assessed management's conclusions which included involvement of independent legal/tax experts, as applicable, to gain an understanding of the current status of the tax cases and monitoring of changes in disputes to establish that the tax provisions reflects the latest external developments • Read the various regulatory correspondences and related documents pertaining to litigation cases and corroborated them with our understanding of legal position as per various statutes • Reviewed various litigation matters in order to assess the facts and circumstances and to identify the potential exposures and to satisfy ourselves that it is not probable that an outflow of economic benefits will be required, or in certain cases where the amount cannot be estimated reliably, such obligation is disclosed by the company as a contingent liability or if the possibility is remote, then neither provide nor disclose. • We have also obtained management representations wherever considered necessary.

OTHER MATTERS

We report that the actuarial valuation of liabilities for life policies in force and for policies in respect of which premium is discontinued but liability exists as at March 31, 2022 is the responsibility of the Company's Appointed Actuary ('the Appointed Actuary') in accordance with regulations. The Appointed Actuary has estimated and duly certified the actuarial valuation of liabilities for policies as at March 31, 2022 and has also certified that in his opinion the assumptions for such valuation are in accordance with the guidelines and norms issued by the Insurance Regulatory and Development Authority of India ('IRDAI') and the Institute of Actuaries of India. Accordingly, we have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on valuation of liabilities for life policies in force and for policies in respect of which premium is discontinued but liability exists, as contained in the financial statements of the Company.

Our opinion is not modified in respect of this matter.

INFORMATION OTHER THAN THE FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Director's report, Corporate Governance Report but does not include the financial statements and our auditors' report thereon. The Other Information is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Other Information, if we conclude that there is a material misstatement therein, we are required to communicate the matters to those charged with governance.

RESPONSIBILITY OF MANAGEMENT FOR THE FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance, and receipts and payments of the Company in accordance with the requirements of the Insurance Act read with IRDA Act, IRDAI Financial Statements Regulations, orders/directions/ circulars/ guidelines issued by the Insurance Regulatory and Development Authority of India ('Authority'/IRDAI') in this regard and in accordance with the accounting principles generally accepted in India and other applicable Accounting Standards specified under section 133 of the Act read with Companies (Accounts) Rules 2014, as amended from time to time, to the extent applicable and in the manner so required.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so. The Board of Directors is also responsible for overseeing the company's financial reporting process.

AUDITOR'S RESPONSIBILITY FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3) (i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls with reference to the Financial Statements, in place and the operating effectiveness of such controls.

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion.
- Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of the misstatements in the standalone financial statements that, individually or aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning of the scope of our audit work and evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatement in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

1. As required by the IRDAI Financial Statements Regulations, we have issued a separate certificate dated May 10, 2022 certifying the matters specified in paragraphs 3 and 4 of Schedule C to the IRDAI Financial Statements Regulations.
2. As required by Section 143(3) of the Act, we report that:
 - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
 - b. In our opinion and to the best of our information and according to the explanations given to us, proper books of account as required by law have been maintained by the Company so far as it appears from our examination of those books.
 - c. As the Company's financial accounting system is centralized at Head Office, no returns for the purposes of our audit are prepared at the branches of the Company.
 - d. The Balance Sheet, the Revenue Account, the Profit and Loss Account and Receipts and Payments Account for the year ended on March 31, 2022, dealt with by this Report are in agreement with the books of account.
 - e. In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under section 133 of the Act read with Companies (Accounts) Rules 2014, as amended from time to time, to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders/directions issued by the IRDA in this regard.
 - f. On the basis of the written representations received from the directors as on March 31, 2022 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2022 from being appointed as a director in terms of Section 164(2) of the Companies Act, 2013.
 - g. in our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the relevant provisions of the Insurance Act, IRDAI Financial Statements Regulations and/or orders/directions issued by the IRDAI in this regard;
 - h. in our opinion and to the best of our information and according to the explanations given to us, the accounting policies selected by the Company are appropriate and are in compliance with orders the applicable Accounting Standards specified under section 133 of the Act read with Companies (Accounts) Rules 2014, as amended from time to time, to the extent they are not inconsistent with the accounting principles as prescribed in IRDAI Financial Statements Regulations and /directions issued by the IRDAI in this regard.

- i. With respect to the internal financial controls with reference to the financial statements of the Company and the operating effectiveness of such controls, refer to our separate report in Annexure A.
 - j. With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended, we report that managerial remuneration paid to the Managing Director and Chief Executive Officer (MD & CEO) of insurance companies is governed by Section 34A of the Insurance Act, 1938 and requires IRDAI approval. Accordingly, the provisions of Section 197 (16) read with schedule V to the Act are not applicable. However, sitting fees paid to the Directors is in compliance with Section 197(5) of the Act.
3. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
- a) The Company has disclosed the impact of pending litigations on its financial position in its financial statements – Refer Note 3.1 of Schedule 16 to the financial statements;
 - b) The Company did not have any long-term contracts including derivative contracts, for which there were any material foreseeable losses.
 - c) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company for the year ended March 31, 2022.
- d) (i) The management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
 - (ii) The management has represented, that, to the best of its knowledge and belief, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and
 - (iii) In our opinion and based on the audit procedures we have considered reasonable and appropriate in the circumstances; nothing has come to our notice that has caused us to believe that the representations under sub-clause (a) and (b) contain any material misstatement.
- e) The Company has not declared or paid any dividend during the year.

For K. S. Aiyar & CO
Chartered Accountants
FRN: 100186W

Rajesh S Joshi
Partner
M. No. 038526
UDIN: 22038526AIUEUF2594

Place: Mumbai
Date: May 11, 2022

For M. P. Chitale & Co.
Chartered Accountants
FRN: 101851W

Murtuza Vajihi
Partner
M. No. 112555
UDIN: 22112555AIUFWN7190

Place: Mumbai
Date: May 11, 2022

Annexure - A

Referred to in paragraph 8 (2) (i) under Report on Other Legal and Regulatory Requirements of our report of even date.

Report on the Internal Financial Controls with reference to financial reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls with reference to financial reporting of **PNB MetLife India Insurance Company Limited** ("the Company") as of March 31, 2022 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

MANAGEMENT'S RESPONSIBILITY FOR INTERNAL FINANCIAL CONTROLS

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ("the Guidance Note") issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls with reference to financial statements of the Company that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013 ("the Act"), including the provisions of the Insurance Act, 1938 as amended from time to time (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, ("the IRDAI Financial Statements Regulations") and orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") in this regard.

AUDITORS' RESPONSIBILITY

Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial reporting included obtaining an understanding of internal financial controls with reference to financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls with reference to financial statements.

MEANING OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL REPORTING

A company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that:

- 1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- 2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and
- 3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

INHERENT LIMITATIONS OF INTERNAL FINANCIAL CONTROLS WITH REFERENCE TO FINANCIAL REPORTING

Because of the inherent limitations of internal financial controls with reference to financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not

be detected. Also, projections of any evaluation of the internal financial controls with reference to financial reporting to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

OPINION

In our opinion, the Company has in all material respects, internal financial controls with reference to the financial statements of the Company and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2022, based on the internal control with reference to financial statements criteria established by the Company considering the essential components of internal control stated

For K. S. Aiyar & CO
Chartered Accountants
FRN: 100186W

Rajesh S Joshi
Partner
M. No. 038526
UDIN: 22038526AIUEUF2594

Place: Mumbai
Date: May 11, 2022

in the Guidance Note on Audit of Internal Financial Controls with reference to Financial Reporting issued by the Institute of Chartered Accountants of India.

OTHER MATTER

The actuarial valuation of liabilities for life policies in force and policies where premium is discontinued is required to be certified by the Appointed Actuary as per the regulations, and has been relied upon by us, as mentioned in "other matter" para of our audit report on the standalone financial statements for the year ended March 31, 2022. Accordingly, our opinion on the internal financial controls with reference to financial statements does not include reporting on the operating effectiveness of the management's internal controls over the valuation and accuracy of the aforesaid actuarial valuation.

For M. P. Chitale & Co.
Chartered Accountants
FRN: 101851W

Murtuza Vajihi
Partner
M. No. 112555
UDIN: 22112555AIUFWN7190

Place: Mumbai
Date: May 11, 2022

Independent Auditor's Certificate

TO THE SHAREHOLDERS OF PNB METLIFE INDIA INSURANCE COMPANY LIMITED

K. S. Aiyar & Co.**Chartered Accountants**

No. F-7, Shakti Mills Lane,
Off Dr. E. Moses Road,
Mahalaxmi, Mumbai-400011

(Referred to in paragraph 8 (1) of our Report on Other Matters forming part of the Independent Auditor's Report dated May 11, 2022)

This certificate is issued to PNB MetLife India Insurance Company Limited (the Company) to comply with the provisions of paragraph 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, ("the IRDAI Financial Statements Regulations") read with Regulation 3 of the IRDAI Financial Statements Regulations

The Company's Board of Directors is responsible for complying with the provisions of the Insurance Act, 1938 as amended from time to time (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDAI Act"), the IRDAI Financial Statements Regulation and orders/directions issued by the Insurance Regulatory and Development Authority of India (the "IRDAI") which includes the preparation of the Management Report. This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

Our responsibility for the purpose of this certificate is limited to certifying matters contained in paragraphs 3 and 4 of Schedule C of the IRDA Financial Statements Regulations.

We conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (the 'ICAI'), which include the concepts of test checks and materiality. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

Based on our audit of financial statements for the year ended March 31, 2022 and in accordance with the information and explanations given to us and to the best of our knowledge and

For K. S. Aiyar & CO**Chartered Accountants**

FRN: 100186W

Rajesh S Joshi**Partner**

M. No. 038526

UDIN: 22038526AIUEUF2594

Place: Mumbai

Date: May 11, 2022

M. P. Chitale & Co.**Chartered Accountants**

First Floor, Hamam House,
Ambalal Doshi Marg,
Fort, Mumbai- 400001

belief and based on our examination of the books of account and other records maintained by the Company for the year ended March 31, 2022, we certify that:

1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2022, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements.
2. Based on the management representations and compliance certificates submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, we certify that the Company has complied with the terms and conditions of registration stipulated by IRDAI;
3. We have verified the cash balances, on a test check basis, at some of the locations of the Company by actual inspection thereof. For the remaining locations of the Company that are not so verified, we have relied on the certificate/confirmation received from those locations in-charge persons and verified the subsequent deposits thereof in the Bank. Securities relating to the Company's investments and policy loans as at March 31, 2022, were verified by us on the basis of certificates/confirmations received from the Custodian and/or Depository Participants appointed by the Company, as at March 31, 2022. The Company does not have reversions and life interests;
4. The Company is not a trustee of any trust; and
5. No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 relating to the application and investments of the Policyholders' Funds.

For M. P. Chitale & Co.**Chartered Accountants**

FRN: 101851W

Murtuza Vajihi**Partner**

M. No. 112555

UDIN: 22112555AIUFWN7190

Place: Mumbai

Date: May 11, 2022

FORM A - BS

Name of the Insurer: PNB MetLife India Insurance Company Limited

Registration Number: 117 dated August 6, 2001 with IRDAI

Balance Sheet as at March 31, 2022

(₹ in '000)

Particulars	Schedule	As at March 31, 2022	As at March 31, 2021
SOURCES OF FUNDS:			
SHAREHOLDERS' FUNDS			
Share capital	5	20,128,843	20,128,843
Reserves and surplus	6	43,160	43,977
Credit/(Debit) Fair value change account		87,644	51,374
Total shareholders' funds		20,259,647	20,224,194
Borrowings	7	4,000,000	-
POLICYHOLDERS' FUNDS			
Credit/(Debit) Fair value change account (including for derivative contract : Refer Note 3.15 of schedule 16)		2,881,905	1,882,745
Policy liabilities		235,352,898	193,836,535
Insurance reserves		-	-
Provision for linked liabilities -Non unit		817,054	617,329
Provision for linked liabilities - Unit		71,537,435	63,347,018
Total policyholders' funds		310,589,292	259,683,627
Funds for discontinued policies			
- Discontinued on account of non- payment of premium		9,273,620	6,277,629
Funds for future appropriations (Refer Note 2.20 of schedule 16)		8,410,912	6,424,452
TOTAL		352,533,471	292,609,902
APPLICATION OF FUNDS:			
INVESTMENTS			
Shareholders'	8	17,193,617	13,640,818
Policyholders'	8A	245,784,289	199,240,646
Assets held to cover linked liabilities	8B	80,811,056	69,624,647
Loans	9	1,628,784	920,908
Fixed assets	10	1,185,314	1,218,513
Current assets			
Cash and bank balances	11	1,633,162	2,666,963
Advances and other assets	12	12,352,429	10,115,451
Total Current assets (A)		13,985,591	12,782,414
Less :			
Current liabilities	13	13,824,796	10,057,505
Provisions	14	947,430	767,221
Total Current Liabilities and Provisions (B)		14,772,226	10,824,726
Net current assets (C) = (A)-(B)		(786,635)	1,957,688
Miscellaneous expenditure (to the extent not written off or adjusted)	15	-	-
Debit balance in profit and loss account (Shareholders' Account)		6,717,046	6,006,682
TOTAL		352,533,471	292,609,902
Contingent liabilities (Refer Note 3.1 of schedule 16)			

Significant accounting policies and notes

16

Schedules referred to herein form an integral part of the Balance Sheet

This is the Balance Sheet referred to in our report of even date

For and on behalf of the Board of Directors

For **K.S. Aiyar & Co.**
Chartered Accountants

For **M. P. Chitale & Co.**
Chartered Accountants

Kishore Ponnavaolu
Chairman
DIN No. 08226069

Ashish Kumar Srivastava
Managing Director & CEO
DIN No. 00355075

Rajesh S. Joshi
Partner

Murtuza Vajihi
Partner

Sunil Satyapal Gulati
Director
DIN No. 00016990

Ashish Bhat
Director
DIN No. 08652335

Khalid Ahmad
Chief Financial Officer

Asha Murali
Appointed Actuary

Place: Mumbai
Date: May 11, 2022

Yagya Turker
Company Secretary
M No. 11311

FORM A - RA

Name of the Insurer: PNB MetLife India Insurance Company Limited

Registration Number: 117 dated August 6, 2001 with IRDAI

Revenue Account for the year ended March 31, 2022

Policyholders' Account (Technical Account)

(₹ in '000)

Particulars	Schedule	For the year ended March 31, 2022	For the year ended March 31, 2021
Premiums earned - net			
(a) Premium	1	73,482,641	60,328,187
(b) Reinsurance ceded (Refer Note 2.5 of schedule 16)		(3,877,971)	(2,191,952)
(c) Reinsurance accepted		-	-
		69,604,670	58,136,235
Income from investments			
(a) Interest, dividends and rent - gross		17,716,128	15,049,521
(b) Profit on sale/redemption of investments		10,968,090	7,403,329
(c) (Loss) on sale/ redemption of investments		(1,771,472)	(1,749,960)
(d) Transfer/gain on revaluation/change in fair value*		3,144,912	15,311,612
(e) Amortisation of premium/discount on investments		329,969	122,747
Other Income			
(a) Interest on policy loans (Refer Note 2.4 of schedule 16)		125,822	73,122
(b) Miscellaneous income		23,440	18,419
Contribution from the Shareholders' Account (Refer Note 3.33 of schedule 16)		2,228,756	588,027
Contribution from the Shareholders' Account towards excess of EOM (Refer: Note 3.43 of schedule 16)		25,045	29,874
Total (A)		102,395,360	94,982,926
Commission	2	4,067,774	3,389,189
Operating expenses related to Insurance business	3	12,089,178	10,085,010
Goods and Services tax on linked charges		523,062	454,647
Provision for doubtful debts		-	-
Bad debts written off		-	-
Provision for Income Tax (Refer Note 3.11 of of schedule 16)		209,842	364,713
Provisions (other than taxation)			
(a) For diminution in the value of investments (Net)		-	-
(b) Advances & Recoveries		36,315	12,998
Total (B)		16,926,171	14,306,557
Benefits paid (net)	4	30,006,460	25,084,370
Interim & Other bonuses paid		41,429	31,854
Change in valuation of liability in respect of life policies			
(a) Gross**		57,369,358	54,015,456
(b) Amount ceded in reinsurance		(4,466,862)	(1,124,435)
(c) Amount accepted in reinsurance		-	-
Total (C)		82,950,385	78,007,245
Surplus/(Deficit) (D) = (A) - (B) - (C)		2,518,804	2,669,124

FORM A - RA

Name of the Insurer: PNB MetLife India Insurance Company Limited

Registration Number: 117 dated August 6, 2001 with IRDAI

Revenue Account for the year ended March 31, 2022

Policyholders' Account (Technical Account)

(₹ in '000)

Particulars	Schedule	For the year ended March 31, 2022	For the year ended March 31, 2021
Appropriations			
Transfer to Shareholders' account		532,344	667,255
Transfer to other reserves		-	-
Balance being Funds for future appropriations		1,986,460	2,001,869
Surplus/(Deficit) after appropriation		-	-
Total (D)		2,518,804	2,669,124
Details of Total Surplus/(Deficit)			
(a) Interim bonuses paid		41,429	31,854
(b) Allocation of bonus to Policyholders'		4,038,626	3,289,195
(c) Surplus shown in the Revenue Account		2,518,804	2,669,124
		-	-
Total Surplus/(Deficit)		6,598,859	5,990,173

* Represents the deemed realised gain as per norms specified by the Authority

** Represents mathematical reserves after allocation of bonus

Significant accounting policies and notes

16

As required by erstwhile Section 40-B(4) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with Expenses of Management of Insurers transacting life insurance business Regulations, 2016, we certify that allowable expenses of management in respect of life Insurance business in India by the company have been debited to the Policyholders' Revenue Account.

This is the Revenue Account referred to in our report of even date

For **K.S. Aiyar & Co.**
Chartered Accountants

For **M. P. Chitale & Co.**
Chartered Accountants

Rajesh S. Joshi
Partner

Murtuza Vajih
Partner

For and on behalf of the Board of Directors

Kishore Ponnnavolu
Chairman
DIN No. 08226069

Ashish Kumar Srivastava
Managing Director & CEO
DIN No. 00355075

Sunil Satyapal Gulati
Director
DIN No. 00016990

Ashish Bhat
Director
DIN No. 08652335

Khalid Ahmad
Chief Financial Officer

Asha Murali
Appointed Actuary

Yagya Turker
Company Secretary
M No. 11311

Place: Mumbai
Date: May 11, 2022

FORM A - PL

Name of the Insurer: PNB MetLife India Insurance Company Limited

Registration Number: 117 dated August 6, 2001 with IRDAI

Profit and Loss Account

for the year ended March 31, 2022

Shareholders' Account (Non-technical Account)

(₹ in '000)

Particulars	Schedule	For the year ended March 31, 2022	For the year ended March 31, 2021
Amount transferred from the Policyholders' Account (Technical Account)		532,344	667,255
Income from investments			
(a) Interest, dividends and rent - gross		1,021,329	1,014,643
(b) Profit on sale/redemption of investments		182,340	232,115
(c) Loss on sale/redemption of investments		-	(9,160)
(d) Amortisation of (premium)/discount on investments		11,625	(25,300)
Total		1,215,294	1,212,298
Other income		-	-
Total Income (A)		1,747,638	1,879,553
Expenses other than those directly related to the insurance business	3A	103,113	95,618
Contribution to Policyholders Account towards excess of EOM (Refer: Note 3.46 of schedule 16)		25,045	29,874
Contribution towards Remuneration of Managing Director (Refer: Note 3.12 of schedule 16)		45,027	34,375
Interest on non-convertible debentures		56,061	-
Bad debts written off		-	-
Provisions (other than taxation)			
(a) For diminution in the value of investments		-	-
(b) Provision for doubtful debts		-	-
Contribution to the Policyholders' Account		2,228,756	588,027
Total (B)		2,458,002	747,894
Profit / (Loss) before tax		(710,364)	1,131,659
Provision for taxation (Refer Note 3.11 of schedule 16)		-	120,704
Profit / (Loss) after tax		(710,364)	1,010,955
Appropriations			
(a) Balance at beginning of the year		(6,006,682)	(7,017,637)
(b) Interim dividends paid during the year		-	-
(c) Proposed final dividend		-	-
(d) Dividend distribution tax		-	-
Profit / (Loss) carried forward to balance sheet		(6,717,046)	(6,006,682)
Earning / (Loss) Per Share (Basic) (₹) (Refer Note 3.31 of schedule 16)		(0.35)	0.50
Earning / (Loss) Per Share (Diluted) (₹) (Refer Note 3.31 of schedule 16)		(0.35)	0.50

Significant accounting policies and notes

16

Schedules referred to herein form an integral part of the Profit and Loss Account

This is the Profit and Loss Account referred to in our report of even date

For and on behalf of the Board of Directors

For **K.S. Aiyar & Co.**
Chartered Accountants

For **For M. P. Chitale & Co.**
Chartered Accountants

Kishore Ponnayolu
Chairman
DIN No. 08226069

Ashish Kumar Srivastava
Managing Director & CEO
DIN No. 00355075

Rajesh S. Joshi
Partner

Murtuza Vajihi
Partner

Sunil Satyapal Gulati
Director
DIN No. 00016990

Ashish Bhat
Director
DIN No. 08652335

Khalid Ahmad
Chief Financial Officer

Asha Murali
Appointed Actuary

Yagya Turker
Company Secretary
M No. 11311

Place: Mumbai
Date: May 11, 2022

Name of the Insurer: PNB MetLife India Insurance Company Limited
Registration Number: 117 dated August 6, 2001 with IRDAI

Receipts and Payments Account for the year ended March 31, 2022

(₹ in '000)

Particulars	Schedule	For the year ended March 31, 2022	For the year ended March 31, 2021
Cash Flows from the Operating Activities:			
Premium received from policyholders, including advance receipts		75,679,752	62,594,989
Other receipts		150,850	96,150
Payments to other entities carrying on insurance business (including reinsurers), net of commissions and benefits		3,294,948	(260,982)
Payments of claims/benefits		(37,347,301)	(27,870,029)
Payments of commission and brokerage		(3,990,645)	(3,266,481)
Payments of other operating expenses		(12,187,859)	(10,819,221)
Deposits, advances and staff loans		(195,624)	(16,811)
Income taxes paid (Net)		(239,083)	(489,028)
Goods and Services Tax paid		(1,730,772)	(1,449,586)
Cash flows before extraordinary items		23,434,266	18,519,001
Cash flow from extraordinary operations		-	-
Net cash flow from operating activities (A)		23,434,266	18,519,001
Cash flows from Investing Activities:			
Purchase of fixed assets		(455,447)	(486,610)
Proceeds from sale of fixed assets		1,442	(1,390)
Purchase of Investments		(113,589,584)	(86,364,486)
Loans against policies		(724,067)	(340,588)
Sales/ Maturity of investments		76,697,764	48,346,668
Rents/Interests/ Dividends received		18,357,547	15,460,487
Investments in money market instruments and in liquid mutual funds (Net)		(9,237,849)	3,599,951
Net cash flow from investing activities (B)		(28,950,194)	(19,785,968)
Cash flows from Financing Activities:			
Proceeds from issuance of share capital		-	-
Proceeds from borrowing		4,000,000	-
Repayments of borrowing		-	-
Interest/dividends paid		-	-
Net cash flow from financing activities (C)		4,000,000	-
Effect of foreign exchange rates on cash and cash equivalents, net		-	-
Net increase/(decrease) in cash and cash equivalents: (A+B+C)		(1,515,928)	(1,266,967)
Cash and cash equivalents at the beginning of the year	11	2,027,123	3,294,090
Cash and cash equivalents at the end of the year	11	511,195	2,027,123
Note:			
Components of Cash and cash equivalents at the end of the year			
- Cash (including cheques in hand and stamps in hand)		460,158	779,476
- Bank Deposits (including Short-term FDs)		300,000	540,000
- Bank Balances*		870,022	1,342,550
- Book overdraft (As per books) (Schedule 13)		(1,118,985)	(634,903)
		511,195	2,027,123
Reconciliation of Cash & Cash Equivalents with Cash & Bank Balance (Schedule 11):			
Cash and cash equivalents at the end of the year		511,195	2,027,123
Add: Deposits (other than Short-term FDs)		4,397	4,937
Add: Book overdraft (As per books) (Schedule 13)		1,118,985	634,903
less: linked business bank balance		(1,415)	-
Cash & Bank Balances as per Schedule 11		1,633,162	2,666,963

* including bank balance for linked business of ₹ 1,415 thousand.

Schedules referred to above form an integral part of the Balance Sheet

This is the Cash flow statement referred to in our report of even date

For and on behalf of the Board of Directors

For **K.S. Aiyar & Co.**
Chartered Accountants

For **M. P. Chitale & Co.**
Chartered Accountants

Kishore Ponnayolu
Chairman
DIN No. 08226069

Ashish Kumar Srivastava
Managing Director & CEO
DIN No. 00355075

Rajesh S. Joshi
Partner

Murtuza Vajih
Partner

Sunil Satyapal Gulati
Director
DIN No. 00016990

Ashish Bhat
Director
DIN No. 08652335

Khalid Ahmad
Chief Financial Officer

Asha Murali
Appointed Actuary

Place: Mumbai
Date: May 11, 2022

Yagya Turker
Company Secretary
M No. 11311

SCHEDULE 1 - PREMIUM

(₹ in '000)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
First year Premiums	18,768,453	15,112,727
Renewal Premiums	48,801,677	40,364,989
Single Premiums	5,912,511	4,850,471
Total Premiums	73,482,641	60,328,187
Premiums Income from business written:		
In India	73,482,641	60,328,187
Outside India	-	-
Total Premiums	73,482,641	60,328,187

SCHEDULE 2 - COMMISSION EXPENSES

(₹ in '000)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
Commission		
Direct		
- First year Premiums	2,517,749	2,087,769
- Renewal Premiums	1,274,492	1,072,508
- Single Premiums	196,127	179,433
Gross commission	3,988,368	3,339,710
Add: Commission on Re-insurance accepted	-	-
Less: Commission on Re-insurance ceded	-	-
Net Commission	3,988,368	3,339,710
Rewards and Remuneration to Agents, brokers and other intermediaries	79,406	49,479
Total	4,067,774	3,389,189
Break-up of Gross commission expenses/ Referral fees		
Agents	382,909	290,823
Brokers	425,417	331,773
Corporate Agency	3,259,448	2,766,593
Referral	-	-
Others	-	-
Total	4,067,774	3,389,189

SCHEDULE 3 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(₹ in '000)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
Employees' remuneration and welfare benefits	7,222,427	6,525,063
Travel, conveyance and vehicle running expenses	114,960	56,942
Training expenses	30,097	6,418
Rents, rates and taxes	703,191	586,052
Repairs	29,912	25,813
Printing and stationery	46,065	37,834
Communication expenses	125,695	143,653
Legal & professional charges	161,229	174,564
Medical fees	108,159	88,910
Auditors' Fees, expenses, etc.		
(a) as auditor	7,656	7,000
(b) as advisor or in any other capacity, in respect of		
(i) Taxation matters	-	-

(₹ in '000)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
(ii) Insurance matters	-	-
(iii) Management services; and	-	-
(c) in any other capacity		
(i) Certification Fees	340	269
Advertisement and publicity	1,134,314	806,776
Business Development, Sales promotion & Sales conference	970,935	296,918
Interest and Bank Charges	73,733	58,106
Recruitment expenses	44,833	53,405
Information Technology expenses	733,506	687,974
Office expenses	112,475	105,983
Others	44,445	(16,920)
Depreciation	425,206	440,250
Total	12,089,178	10,085,010

SCHEDULE 3A - EXPENSES OTHER THAN THOSE DIRECTLY RELATED TO THE INSURANCE BUSINESS

(₹ in '000)

Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
Employees' remuneration and welfare benefits	9,493	7,932
Travel, conveyance and vehicle running expenses	1	1
Training expenses	2	-
Rents, rates and taxes	267	198
Repairs	-	2
Printing and stationery	-	-
Communication expenses	2	2
Legal and professional charges	13,003	607
Medical fees	-	-
Auditors' Fees, expenses, etc.		
(a) as auditor	600	-
(b) as advisor or in any other capacity, in respect of		
(i) Taxation matters	-	-
(ii) Insurance matters	-	-
(iii) Management services; and	-	-
(c) in any other capacity		
(i) Certification Fees	-	-
Advertisement and publicity	294	-
Business Development, Sales promotion & Sales conference	-	-
Interest and bank charges	227	203
Recruitment expenses	-	-
Information technology expenses	23	-
Office expenses	8	3
Others	60,021	65,213
Depreciation	-	-
Corporate Social Responsibility	19,172	21,457
Total	103,113	95,618

SCHEDULE 4 - BENEFITS PAID (NET)

(₹ in '000)		
Particulars	For the year ended March 31, 2022	For the year ended March 31, 2021
1. Insurance claims		
(a) Claims by death	18,049,447	7,262,453
(b) Claims by maturity	3,256,525	2,079,592
(c) Annuities/ Pension payment	468,782	233,261
(d) Other benefits -		
(i) Surrenders	11,517,838	14,035,249
(ii) Periodical benefit	3,887,387	3,491,970
(iii) Health	66,184	50,072
(iv) Others	-	-
2. (Amount ceded in reinsurance)		
(a) Claims by death	(7,222,951)	(2,049,292)
(b) Claims by maturity	-	-
(c) Annuities/ Pension payment	-	-
(d) Other benefits -		
(i) Surrenders	-	-
(ii) Periodical benefit	-	-
(iii) Health	(16,752)	(18,935)
3. Amount accepted in reinsurance		
(a) Claims by death	-	-
(b) Claims by maturity	-	-
(c) Annuities/ Pension payment	-	-
(d) Other benefits -		
(i) Surrenders	-	-
(ii) Periodical benefit	-	-
(iii) Health	-	-
TOTAL	30,006,460	25,084,370
Benefits paid to claimants:		
In India	30,006,460	25,084,370
Outside India	-	-
Benefits paid (net)	30,006,460	25,084,370

SCHEDULE 5 - SHARE CAPITAL

(₹ in '000)		
Particulars	As at March 31, 2022	As at March 31, 2021
Authorised Capital	30,000,000	30,000,000
3,000,000,000 (Previous year - 3,000,000,000) equity shares of ₹ 10/- each		
Issued capital	20,128,843	20,128,843
2,012,884,283 (Previous year - 2,012,884,283) equity shares of ₹ 10/- each		
Subscribed, Called-up and Paid up Capital	20,128,843	20,128,843
2,012,884,283 (Previous year - 2,012,884,283) equity shares of ₹ 10/- each fully paid up		
Total	20,128,843	20,128,843

Note: As there is no holding company, no part of the share capital is held by it.

SCHEDULE 5A - PATTERN OF SHAREHOLDING (AS CERTIFIED BY MANAGEMENT)

(₹ in '000)

Particulars	As at March 31, 2022		As at March 31, 2021	
	Number of shares	% of holding	Number of shares	% of holding
Promoters				
Indian	603,865,285	30.00%	603,865,285	30.00%
Foreign	943,502,187	46.87%	645,181,407	32.05%
Non Promoter				
Indian *	424,405,700	21.08%	722,726,480	35.91%
Foreign (through indirect FDI)	41,111,111	2.04%	41,111,111	2.04%
Total	2,012,884,283	100.00%	2,012,884,283	100.00%

*Includes 1,700,000 equity shares held by one of the Indian shareholder which was pledged with ICICI Bank limited, who has demanded revocation of such pledge against which the said shareholder has obtained an injunction order from Civil court against the ICICI bank and the Court has ordered for the maintaining of status quo.

SCHEDULE 6 - RESERVES AND SURPLUS

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Capital reserve	-	-
Capital redemption reserve	-	-
Share premium	-	-
Revaluation Reserve (Refer Note 3.38 of schedule 16)	43,978	44,594
Less: Depreciation charged on revaluation reserve	818	617
Closing Balance	43,160	43,977
General reserves	-	-
Less: Debit balance in profit and loss account	-	-
Less: Amount utilized for buy-back	-	-
Catastrophe reserve	-	-
Other reserves	-	-
Balance of profit and loss account	-	-
Total	43,160	43,977

SCHEDULE 7 - BORROWINGS

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Debentures (Refer Note 3.45 of of schedule 16)	4,000,000	-
Banks	-	-
Financial Institutions	-	-
Others	-	-
Total	4,000,000	-

SCHEDULE 8 - INVESTMENTS - SHAREHOLDERS'

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Long term investments		
Government securities and Government guaranteed bonds including Treasury bills	5,911,114	5,027,653
Other approved securities	6,264,244	4,012,735
Other investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual funds	-	-

(₹ in '000)		
Particulars	As at March 31, 2022	As at March 31, 2021
(c) Derivative instruments	-	-
(d) Debentures/Bonds	466,500	516,979
(e) Other securities (Infrastructure Investment Fund)	344,889	264,525
(f) Subsidiaries	-	-
Investment properties - Real estate	-	-
Investments in infrastructure and social sector		
- Equity	-	-
- Debt	3,774,141	3,717,285
Other than Approved investments		
- Equity	-	-
- Debt	-	-
Total	16,760,888	13,539,177
Short term investments		
Government securities and Government guaranteed bonds including Treasury bills	24,002	27,556
Other approved securities	100,025	-
Other investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual funds	-	-
(c) Derivative instruments	-	-
(d) Debentures/Bonds	50,000	-
(e) Other securities - CP/CBLO/Bank Deposits	120,908	68,085
(f) Subsidiaries	-	-
Investment properties - Real estate	-	-
Investments in Infrastructure and Social Sector	137,794	6,000
Other than Approved investments		
- Debentures/ Bonds	-	-
- Mutual funds	-	-
- Other securities - Inter corporate deposit	-	-
- Other securities - Asset securitisation - Pass through certificates	-	-
Total	432,729	101,641
Grand total	17,193,617	13,640,818

Note: The market value of the above total investment is ₹ 17,349,181 (As at March 31, 2021 ₹ 14,286,445).

SCHEDULE 8A - INVESTMENTS - POLICYHOLDERS'

(₹ in '000)		
Particulars	As at March 31, 2022	As at March 31, 2021
Long term investments		
Government securities and Government guaranteed bonds including Treasury bills	109,521,930	88,418,486
Other approved securities	31,127,861	18,060,212
Other investments		
(a) Shares		
(aa) Equity	10,937,214	9,061,287
(bb) Preference	-	-
(b) Mutual funds	-	-
(c) Derivative instruments	-	-
(d) Debentures/Bonds	22,241,689	25,457,106
(e) Other securities (Infrastructure Investment Fund)	2,089,674	678,875

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
(f) Subsidiaries	-	-
(g) Investment properties - Real estate	2,860,062	2,860,062
Investments in infrastructure and social sector		
- Equity	541,344	497,887
- Debt	52,412,873	47,765,150
Other than Approved investments		
- Equity	2,387,193	1,549,637
- Debt	-	100,000
Total	234,119,840	194,448,702
Short term investments		
Government securities and Government guaranteed bonds including Treasury bills	780,776	65,696
Other approved securities	-	14,073
Other investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual funds	-	-
(c) Derivative instruments	-	-
(d) Debentures/Bonds	1,955,948	50,000
(e) Other securities - CP/Bank Deposits/CBLO	7,579,188	3,052,617
(f) Subsidiaries	-	-
(g) Investment properties - Real estate	-	-
Investments in Infrastructure and Social Sector	1,348,537	1,509,558
Other than approved investments-Debt / Bonds	-	100,000
Total	11,664,449	4,791,944
Grand total	245,784,289	199,240,646

Note: The Market Value of the above total investment is ₹ 252,554,299 (As at March 31, 2021 ₹ 213,183,941)

SCHEDULE 8B - ASSETS HELD TO COVER LINKED LIABILITIES

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Long term investments		
Government securities and Government guaranteed bonds including Treasury bills	4,963,983	4,318,939
Other approved securities	2,658,801	3,666,196
Other investments		
(a) Shares		
(aa) Equity	40,546,840	35,340,588
(bb) Preference	-	-
(b) Mutual funds	-	-
(c) Derivative instruments	-	-
(d) Debentures/Bonds	1,823,989	1,993,101
(e) Other securities	-	-
(f) Subsidiaries	-	-
(g) Investment properties - Real estate	-	-
Investments in Infrastructure and Social Sector		
- Debt Securities (including Housing)	5,418,278	6,511,317
- Equities	3,670,832	2,608,090
Other than approved investments		
(a) Equity	3,718,533	1,987,122
(b) Mutual Fund (ETF)	6,524,580	6,266,960
(c) Bonds/Debentures	-	200,000
Total	69,325,836	62,892,313

(₹ in '000)		
Particulars	As at March 31, 2022	As at March 31, 2021
Short term investments		
Government securities and Government guaranteed bonds including Treasury bills	4,849,118	3,155,647
Other approved securities	-	31,169
Other investments		
(a) Shares		
(aa) Equity	-	-
(bb) Preference	-	-
(b) Mutual funds	-	-
(c) Derivative instruments	-	-
(d) Debentures/Bonds	-	-
(e) Other securities	-	-
(f) Subsidiaries	-	-
(g) Fixed deposits	-	-
(h) Other securities - CP/CBLO/Bank Deposits	5,776,404	2,884,737
(i) Investment properties - Real estate	-	-
Investments in Infrastructure and Social Sector	102,141	-
Other than approved investments		
(a) Mutual funds	-	-
(b) Debentures/Bonds	-	80,000
Total	10,727,663	6,151,553
Other net current assets	757,557	580,781
Grand total	80,811,056	69,624,647

SCHEDULE 9 - LOANS

(₹ in '000)		
Particulars	As at March 31, 2022	As at March 31, 2021
Security-wise classification		
Secured		
(a) On mortgage of property		
(aa) In India	-	-
(bb) Outside India	-	-
(b) On Shares, Bonds, Government securities etc.	-	-
(c) Loans against policies	1,628,784	920,908
(d) Others	-	-
Unsecured	-	-
Total	1,628,784	920,908
Borrower-wise classification		
(a) Central and state governments	-	-
(b) Banks and financial institutions	-	-
(c) Subsidiaries	-	-
(d) Companies	-	-
(e) Loans against policies	1,628,784	920,908
(f) Others	-	-
Total	1,628,784	920,908
Performance - wise classification		
(a) Loans classified as standard		
(aa) In India	1,628,784	920,908
(bb) Outside India	-	-
(a) Non-standard loans less provisions		
(aa) In India	-	-
(bb) Outside India	-	-
Total	1,628,784	920,908
Maturity - wise classification		
(a) Short term	47,828	23,409
(b) Long term	1,580,956	897,499
Total	1,628,784	920,908

SCHEDULE 10 - FIXED ASSETS

Particulars	Cost / Gross Block				Depreciation / Amortisation			Net Block	
	As at April 01, 2021	Additions	Deductions	Revaluation	As at March 31, 2022	For the Year April 01, 2021	On sales / Adjustment	Revaluation	As at March 31, 2022
Intangible assets									
Computer Software	1,509,615	289,327	490,504	-	1,308,438	1,181,922	235,364	490,504	926,782
Other assets									
Building	244,310	-	-	-	244,310	26,297	4,080	-	30,377
Value added on Revaluation to Building	44,595	-	-	-	44,595	617	-	818	1,435
Leasehold improvements	238,573	51,555	11,189	-	278,939	176,285	30,016	9,534	196,767
Furniture and fittings	73,266	6,648	4,239	-	75,675	51,059	5,835	3,121	53,773
Information technology equipment - Owned	809,760	91,702	41,998	-	859,464	513,363	134,991	41,943	606,411
Information technology equipment - Leased	195,708	-	195,708	-	-	195,708	-	195,708	-
Vehicles	5,779	-	-	-	5,779	1,431	722	-	2,153
Office equipment	134,609	17,356	6,298	-	145,667	102,473	14,198	6,096	110,575
Total	3,256,215	456,588	749,936	-	2,962,867	2,249,155	425,206	746,906	1,928,273
Capital Work-in-Progress*	211,453	563,012	623,745	-	150,720	-	-	-	-
Total Fixed Assets	3,467,668	1,019,600	1,373,681	-	3,113,587	2,249,155	425,206	746,906	1,928,273
Previous year	3,259,912	1,091,126	927,965	44,595	3,467,668	2,114,738	440,250	306,450	2,249,155

Note * Additions/deductions in CWIP includes ₹ 167,157 thousands during the year ended March 31, 2022 (₹ 295,760 thousands as at March 31, 2021) being amount funded by MetLife International Holdings, LLC towards Information technology equipment. (Refer Note 3.26 of schedule 16).

SCHEDULE 11 - CASH AND BANK BALANCES

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Cash (including cheques, drafts and stamps)	460,158	779,476
Bank balances		
(a) Deposit accounts		
(aa) Short-term (due within 12 months of the date of Balance Sheet)	299,071	540,314
(bb) Others	5,326	4,623
(b) Current accounts	868,607	1,342,550
(c) Others	-	-
Money at call and short notice		
(a) With banks	-	-
(b) With other institutions	-	-
Others	-	-
Total	1,633,162	2,666,963
Balances with non-scheduled banks included above	-	-
Cash and bank balances		
(a) In India	1,633,162	2,666,963
(b) Outside India	-	-
Total	1,633,162	2,666,963

SCHEDULE 12 - ADVANCES AND OTHER ASSETS.

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
ADVANCES		
Reserve deposits with ceding companies	-	-
Application money for investments	-	-
Prepayments	201,010	124,127
Advances to Directors/Officers	-	-
Advances to Suppliers	186,820	94,643
Less: Provision for doubtful recoveries	78	7,277
Advances to Employees	13,517	14,845
Advance tax paid and taxes deducted at source (Net of provision for taxation)	112,586	83,612
Other advances	62,655	63,655
Total (A)	576,510	373,605
OTHER ASSETS		
Income accrued on investments and bank deposits	5,848,252	5,110,557
Outstanding premiums	2,170,959	1,977,151
Agents' balances	49,891	18,188
Less: Provision for doubtful recoveries	49,891	18,188
Foreign agencies balances	-	-
Due from other entities carrying on insurance business (including reinsurers)	755,316	404,122
Due from subsidiaries/ holding company	-	-
Goods and Services Tax unutilized credit	84,664	40,140
Deposits	195,457	165,456
Less: Provision for doubtful recoveries	55,699	47,744

(₹ in '000)

Particulars	As at March 31, 2022		As at March 31, 2021	
Other receivables	71,251		157,733	
Less: Provision for doubtful recoveries	18,422	52,829	21,922	135,811
Others:				
(a). Assets held for unclaimed amount of policyholders		2,072,762		1,630,366
(b). Income accrued on unclaimed fund		277,535		254,175
(c). Derivative Asset		373,844		71,812
Total (B)		11,775,919		9,741,846
Total (A) + (B)		12,352,429		10,115,451

SCHEDULE 13 - CURRENT LIABILITIES

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Agents' balances	616,046	538,917
Balances due to other insurance companies	807,091	522,681
Deposits held on reinsurance ceded	-	-
Premiums received in advance	42,094	11,522
Unallocated premium	2,344,053	1,679,289
Sundry creditors	4,363,393	2,486,435
Due to subsidiaries/holding company	-	-
Claims outstanding	799,880	1,329,248
Annuities due	17,654	13,751
Due to Officers/Directors	-	-
Taxes deducted at source payable	230,328	169,776
Goods and Services Tax payable	204,307	251,650
Unclaimed amount of policyholders	2,072,762	1,630,366
Income accrued on unclaimed fund	277,535	254,175
Interest accrued but not due on borrowing	56,061	-
Others :		
(a) Security Deposit	218,734	218,734
(b) Derivative Margin payable	283,137	-
(c) Due to Policyholders	372,736	316,058
(d) Book overdraft (As per books)	1,118,985	634,903
Total	13,824,796	10,057,505

SCHEDULE 14 - PROVISIONS

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
For taxation (Net of Advance tax)	-	268
For proposed dividends	-	-
For dividend distribution tax	-	-
For gratuity	242,212	252,965
For compensated absences	121,248	93,921
For Litigated Claims & Other Liabilities	583,970	420,067
Total	947,430	767,221

SCHEDULE 15 - MISCELLANEOUS EXPENDITURE (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)

(₹ in '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Discount allowed on issue of shares/debentures	-	-
Others	-	-
Total	-	-

SCHEDULE – 16

SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2022

1. CORPORATE INFORMATION

PNB MetLife India Insurance Company Limited ('the Company') was incorporated in India on April 11, 2001 as a Private Limited Company and was converted into a Public Limited Company effective from January 9, 2008 under the Companies Act, 1956. On August 6, 2001, the Company obtained the certificate of registration to engage in the business of life insurance from the Insurance Regulatory and Development Authority of India ('IRDAI'). The certificate of registration continues to be in force as at March 31, 2022.

The Company's life insurance business comprises of individual life and group business, including participating, non-participating, pension, immediate annuity, unit-linked insurance products, health and micro insurance. Some of these policies have riders such as accident, disability and critical illness.

The Company's unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non-convertible debentures (NCDs) are listed on the NSE w.e.f. January 31, 2022.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Basis of preparation

The accompanying financial statements have been prepared under the historical cost convention and on the accrual basis of accounting in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) in compliance with the applicable accounting standards as specified under section 133 of the Companies Act, 2013 (the 2013 Act), further amended by Companies (Accounting Standards) Amendment Rules, 2016, to the extent applicable and as prescribed by the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the IRDAI Financial Statements Regulations'), provisions of the Insurance Regulatory and Development Authority Act, 1999, the Insurance Act, 1938, the Insurance Laws (Amendment) Act 2015, to the extent applicable, the relevant provisions of the Companies Act, 2013 and 'the IRDAI Financial Statements Regulations', the Master Circular on Preparation of Financial Statements and Filing of Returns of Life Insurance Business Ref No. IRDA/F&A/ Cir/232/12/2013 dated December 11, 2013 ('the Master Circular') and various orders/ directions/ circulars issued by the IRDAI and the practices prevailing within the insurance industry in India.

Accounting policies have been consistently applied to the extent applicable and in the manner so required

2.2 Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires that the Company's management make estimates and assumptions that affect the reported amount of income and expense for the period, reported balances of assets and liabilities and disclosures related to contingent liabilities as at the date of the financial statements. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Actual results may differ from the estimates and assumptions used in preparing the financial statements. Any differences of actual to such estimates are recognised in the period in which the results are known or materialised. Any revision to accounting estimates is recognised prospectively in current and future periods.

2.3 Revenue recognition

Premium:

New business premium in respect of non-linked policies including rider premium is recognised on acceptance of risk/when due from policyholders (net of goods and services tax). For all the policies which are in force as at the Balance Sheet date, subsequent premium of the first year and renewal premium are recognised as income when due. In respect of linked policies, premium income including rider premium is recognised when the associated units are allotted.

Premium on lapsed policies are recognised as income when such policies are reinstated. Top up premiums are considered as single premium.

Income from unit linked policies:

Income from unit linked policies, which includes fund management charges, policy administration charges, mortality charges, etc., are recovered from the unit linked funds in accordance with the terms and conditions of policies issued and are recognized when due.

Income earned on Investments:

Interest income is recognized on an accrual basis for all funds.

Amortization of premium or accretion of discount at the time of purchase of debt securities is recognized over the remaining period of maturity on a straight line basis.

Dividend income is accounted for on "ex-dividend" date in case of listed equity and preference shares and in case of unlisted shares, income is recognized when the right to receive the dividend is established.

Rental income on Investment property is recognised on accrual basis and includes only the realizable rent and does not include any notional rent as prescribed by IRDA (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations 2002. Costs related to operating and maintenance of investment property are recognised as expense in the Revenue Account.

Profit or loss on sale/redemption of debt securities for unit linked business, is the difference between the net sale proceeds and the weighted average cost as on the date of sale and for other than unit linked business, it is the difference between the net sale proceeds and the weighted average amortized cost as on the date of sale.

Profit or loss on sale/redemption of equity shares, equity exchange traded fund (ETF), Bond ETFs, Infrastructure Investment Trusts (InvITs), Real Estate Investment Trusts (REITs) and mutual fund units for unit linked business, is the difference between the net sale proceeds and the weighted average cost as on the date of sale and for other than unit linked business, the profit or loss includes the accumulated changes in the fair value previously recognized under "Fair Value Change Account" in the Balance Sheet.

Unrealized gains or losses arising out of valuation of unit Linked – Policyholders' Investments are recognized in the respective fund's Revenue Account.

2.4 Income from loans against policies

Interest income on loans against policies is accounted for on an accrual basis.

2.5 Reinsurance premium

Reinsurance premium ceded is accounted for on due basis at the time of recognition of premium income basis the treaty arrangement with the reinsures.

2.6 Acquisition costs

Acquisition costs are the expenses which are incurred to source and issue the insurance contract. These costs are expensed in the year in which they are incurred.

2.7 Borrowing cost

Interest expense on borrowing is recognised on accrual basis and borrowing costs are charged to the profit and loss account in the period in which these are incurred.

2.8 Benefits paid (including claims settlement costs)

Death, health and surrender claims are accounted on receipt of intimation subject to eligibility as per policy terms and conditions. Maturity claims, periodical benefits & annuity benefits are accounted when due for payment. Surrenders, lapses (after expiry of lock in period) and withdrawals of unit linked policies are accounted in the respective funds when the associated units are deallocated.

Repudiated claims disputed before judicial authorities are provided for based on management prudence considering the facts and evidences available in respect of such claims.

Reinsurance claim recoverable is accounted for when the corresponding claim expenditure is recognized

2.9 Liability for life policies in force and paid up policies

Liabilities for life policies in force and also policies in respect of which premium has been discontinued but a liability exists, is calculated by the Appointed Actuary in accordance with accepted actuarial practice, professional guidance notes issued by the Institute of Actuaries of India, provisions of the Insurance Act, 1938 (as amended from time to time) and the relevant regulations notified by the IRDAI from time to time. The liabilities are calculated in a manner that together with estimated future premium income and investment income, the Company can meet estimated future claims (including bonus entitlements to Policyholders) and expenses. The linked policies carry two types of liabilities – unit liability representing the fund value of policies and non-unit liability to meet any likely deficiencies in the charges under the policy which might arise on account of mortality, expenses and other elements.

Actuarial method and assumptions are given in note 3.2

2.10 Investments:

Investments are made in accordance with the Insurance Act, 1938 (as amended in 2015), the Insurance Regulatory and Development Authority (Investment) Regulations, 2016, and Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, Investment Policy of the Company and various other circulars/notifications issued by the IRDAI in this context from time to time.

Investments are recognised at cost on the date of purchase which includes brokerage and related taxes and excludes pre-acquisition interest accrued, if any.

Classification of Investments:

Investments maturing within twelve months from Balance Sheet date and investment made with the specific intention to dispose them off within twelve months from Balance Sheet date are classified as short-term investments.

Investments other than short term investments are classified as long-term investments.

Valuation – Shareholders’ investments and non-linked Policyholders’ investments:

All debt securities, including Government securities, are considered as ‘held to maturity’ and accordingly stated at amortized cost.

The difference between the acquisition price and the face value of treasury bills, certificate of deposits, commercial papers/Triparty Repo (TREPS) is amortised and recognized as income/expense over the remaining term of these instruments, on a straight-line basis. In case of zero-coupon bonds, redemption value is considered as the face value.

As prescribed by IRDAI, for valuation of listed equity shares and equity exchange traded fund (ETF), Bond ETFs, InvITs, REITs, the Company has selected National Stock Exchange (NSE) as the primary exchange and the Bombay Stock Exchange (BSE) as the secondary exchange. Accordingly, the closing price of NSE is used for the purpose of valuation of equity shares, equity ETF, Bond ETFs, InvITs and REITs. If the security is not listed/not traded on the NSE but traded on the BSE, then the closing price of BSE is used. In case equity ETFs are not traded on the exchange then the equity ETFs are valued at previous day’s NAV as declared by the Mutual fund. Investment in unlisted equity shares are stated at historical cost. Additional Tier I Bonds (AT-1 Bonds) are stated at market value, using applicable market yield rates published by SEBI registered rating agency (Credit Rating Information Services of India Ltd. (CRISIL)) Bond Valuer.

Investments in Liquid Mutual fund units as at the Balance Sheet date are valued at the previous business day’s net asset values (NAV).

Rights/Bonus entitlements, if any, are accounted on ex-date basis of the stock exchange.

Unrealised gains/losses arising due to changes in the fair value of mutual funds, equity shares, InvITs and AT-1 Bonds are taken to “Fair value change Account” in the Balance Sheet. In case of diminution, other than temporary, the amount of diminution is recognised as an expense in the Revenue/Profit and Loss Account, as applicable.

Investment property is held to earn rental income or for capital appreciation and is not occupied by the Company. Investment property is initially valued at cost including any directly attributable transaction costs. Investment property is to be revalued at least once in every three years. The change in carrying amount of investment property is taken to “Revaluation reserve” in the Balance Sheet. Impairment loss, if any, exceeding the amount of Revaluation Reserve is recognised as an expense in the Revenue Account.

Fixed deposits with banks and investments in reverse repo are valued at cost.

Valuation – Assets held to cover linked liabilities:

All debt securities, including Government securities, are valued at market value using CRISIL Bond Valuer / CRISIL Gilt Prices, as applicable.

Money market instruments – Treasury bills, certificate of deposits, commercial papers, TREPS are being stated at amortized cost.

As prescribed by IRDAI, for valuation of listed equity shares, equity ETFs, Bond ETFs InvITs and REITs, the Company has selected NSE as the primary exchange and BSE as the secondary exchange. Accordingly, the closing price of NSE is used for the purpose of valuation of equity shares, equity ETFs, bond ETFs, InvITs and REITs. If the security is not listed/not traded on the NSE but traded on the BSE, then the closing price of BSE is used for valuation. In case ETFs are not traded on exchange then the equity and bond ETFs are valued at previous day’s NAV as declared by Mutual fund.

Investments in Liquid Mutual fund units as at the Balance Sheet date are valued at the previous business day’s NAV.

Rights/Bonus entitlements, if any, are accounted on ex-date basis of the stock exchange.

Fixed deposits with banks are valued at cost.

Impairment of Investment

The Company periodically assesses using internal and external sources and at each Balance Sheet date whether there is an indication of impairment of investment. In case of impairment, other than temporary, the carrying value of such investment is reduced to its fair value and the impairment loss is recognised in the Revenue/Profit and Loss Account, as applicable. However, at the Balance Sheet date if there is an indication that a previously recognised impairment loss no longer exists, then such loss is reversed and the investment is restated to that extent.

Valuation of Derivative Instrument:

- As part of the product offerings, the Company offers guaranteed products wherein the Policyholders are assured of a fixed rate of return for premiums to be received in future. These premiums are likely to be received over a longer tenure and the guaranteed rate of return is fixed at the beginning of the policy term. Any fall in interest rates would mean that each incremental investment of the Company would earn a lower rate of return. Accordingly, a fall in interest rates would mean lower interest earnings for the Company from future investments, thereby exposing the Company to interest rate risk.

- The Company enters into interest rate derivative transactions to hedge the interest rate risk arising out of highly probable forecasted future cash inflows which arise from already written policies or from interest income and redemption of investments.
- Derivatives Instruments i.e., FRA is valued at the difference between the market value of underlying bond at the spot reference yield taken from the SEBI approved rating agency and present value of contracted forward price of underlying bond including present value of intermediate coupon inflows from valuation date till FRA contract settlement date, at applicable INR-OIS rate curve
- Derivatives Instruments i.e., FRA, are initially recognized at fair value at the date of entering into the derivative contracts and are subsequently re-measured to their fair value at the end of each reporting period.

The Company follows Cash Flow Hedge accounting. Hedge effectiveness is ascertained at the inception of the hedge and periodically thereafter.

Any fair value gain or loss on the date of inception of the transaction is recognized in Revenue account with a corresponding adjustment in the value of derivative asset or liability.

On subsequent re-measurement, in case the Hedging Instrument is found effective, then the movement in fair value gain or loss is directly adjusted in to Hedge Reserve which is included in 'Credit/(Debit) Fair Value Change Account' under Policyholders funds in the Balance Sheet with a corresponding adjustment in the value of derivative asset or liability.

On subsequent re-measurement, in case the Hedging Instrument is found ineffective, the ineffective portion of the movement in fair value of such instruments is recognised in the Revenue Account in the period in which they arise. Derivatives are carried as assets when the fair values are positive and as liabilities when the fair values are negative.

- Hedge accounting is discontinued when the hedging instrument is terminated or when it becomes probable that the expected forecasted cash flow will no longer occur. On such termination, the accumulated fair value gains/ losses in Hedge Reserve account is reclassified into Revenue Account.
- If the Hedge forecast transaction subsequently results in recognition of financial asset or financial liability, the associated gains/losses that were recognized directly in the Hedge Reserve are reclassified into Revenue Account in the same period or periods during which the financial assets

acquired or the financial liability assumed affects the Revenue account.

- IRDAI (Investment) Regulations, 2016 allows insurers to deal in Rupee denominated interest rate derivatives. The Company has defined Board approved Derivative Risk Management Policy and Process note covering various aspects related to functioning of the derivative transactions which are undertaken to mitigate interest rate risk as per the hedge strategy, thereby managing the volatility of returns from future fixed income investments, due to variations in market interest rates.
- Derivatives (FRA) are undertaken by Company solely for the purpose of hedging interest rate risks on account of following forecasted transactions: a) Reinvestment of maturity proceeds of existing fixed income investments; b) Investment of interest income receivable; and c) Expected policy premium income receivable on insurance contracts which are already underwritten in Life and Pension & Annuity business.

Transfer of Investments:

Transfer of investments from Shareholders to Policyholders are effected at lower of cost (for debt securities net amortized cost) or market value on the previous day. The transfer of Investment between unit linked funds is done at the prevailing market price.

2.10 Non-Performing Assets (NPA)

In accordance with the IRDAI regulations on "Prudential norms for income recognition, asset classification, provisioning and other related matters in respect of debt portfolio", all assets where the interest and / or instalment of principal repayment remain overdue for more than 90 days (i.e., one quarter) are classified as NPA as at the Balance Sheet date.

2.11 Fixed assets and depreciation/amortisation

Tangible Assets and depreciation:

An item of property, plant & equipment that qualifies for recognition as an asset is stated at cost less accumulated depreciation and impairment losses, if any. Cost includes the purchase price and any cost directly attributable in bringing the asset to its working condition for its intended use.

Subsequent expenditure related to an item of asset is added to its book value only if such expenditure results in an increase in the future economic benefit from the existing assets. All other expenditure on existing assets is charged to the Revenue Account/ Profit & Loss Account, as the case may be, for the period during which such expenditure is incurred. Any additions to the original fixed assets are depreciated over the remaining useful life of the original asset.

Depreciation is charged on pro-rata basis from the date of such addition or, as the case may be, up to the date on which such asset has been sold or discarded

Depreciation is provided on the straight-line method (SLM) as per the useful life of the assets as specified in Schedule II of the Companies Act, 2013. Any asset costing ₹ 5,000 or less is fully depreciated in the year of purchase. The estimated useful life of various asset class is as follows:

Asset class	Estimated useful life
Building	60 years
Leasehold improvements	Lease period, not exceeding 5 years
Furniture and fittings	10 years
Information technology equipment	3 years
Leased Information technology Equipment	3 years
Information technology server and network equipment	6 years
Vehicles	8 years
Office equipment	5 years

The residual value and the useful life of an asset is reviewed at each Balance Sheet date and if expectations differ from the previous estimates, the change is accounted for as a change in accounting estimate in accordance with AS 5 - Accounting for net profit or loss for the period, prior period items and changes in accounting policies.

The increase in Net Book Value of the owned building due to revaluation is credited to the Revaluation Reserve Account without routing through the Revenue Account. Depreciation provided on the incremental Net Book Value is recouped from Revaluation Reserve.

Revaluation of owned building will be done once in three years.

Intangible Assets and amortization:

Intangible assets comprising of software are stated at cost less amortisation. Significant expenditure on improvements to software are added to its book value only when it is probable that such expenditure will enable the asset to generate future economic benefits in excess of its originally assessed standards of performance and such expenditure can be measured and attributed to the asset reliably.

Software expenses are amortised using straight line method over license period not exceeding 3 years. Subsequent expenditures are amortised over the remaining useful life of the original software.

Capital work-in-progress:

Cost of fixed assets, which are not ready for its intended use as at the Balance sheet date are disclosed as capital work-in-progress. Similarly, advances paid towards the

acquisition of fixed assets as at the Balance Sheet date are disclosed as capital work-in-progress.

Funding for acquiring certain fixed assets:

Funding received by the Company from MetLife International Holdings, LLC for acquiring certain specified fixed assets for increasing efficiency and effectiveness of its existing processes/systems is shown as deduction from the gross value of that respective fixed asset in arriving at its book value.

2.12 Leases:

Finance lease:

Leases where lessor effectively transfers, substantially all the risks and benefits incidental to ownership of the leased assets, are capitalized at the lower of the fair value and present value of the minimum lease payments at the inception of the lease term and disclosed as leased assets. Lease payments are apportioned between the finance charges and reduction of the lease liability based on the implicit rate of return. Finance charges are charged to the Revenue Account.

Operating lease:

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased asset, are classified as operating leases. Operating lease rentals including escalations are recognized as an expense in the Revenue Account on a straight-line basis over the lease period.

2.13 Impairment of assets

The Company periodically assesses, using internal and external sources at each Balance Sheet date, whether there is an indication that an asset may be impaired. Impairment occurs where the carrying value exceeds the present value of future cash flows expected to arise from the continuing use of the asset and its eventual disposal. The impairment loss to be expensed is determined as the excess of the carrying amount over the higher of the asset's net realisable value or value in use, as determined above.

2.14 Policy Loans

The loans against policies are stated at historical cost (less repayments), subject to provision for doubtful recovery, if any. Loans are classified as short term in case the maturity is less than twelve months. Loans other than short term are classified as long term.

2.15 Foreign currency transactions

Foreign currency transactions are initially recorded at the rates of exchange prevailing on the date of transactions. Foreign currency monetary items are subsequently reported using the closing rate. Nonmonetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction. Exchange differences arising on the settlement of monetary items or on reporting

Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they arise.

2.16 Taxation

A. Direct Taxes:

(i) Current taxes:

Current tax is the amount expected to be paid to the tax authorities after taking credit for allowances and exemptions in accordance with the Income Tax Act, 1961, as amended from time to time, applicable to life insurance companies.

(ii) Deferred taxes:

Deferred tax is recognised on timing differences, being the difference between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. In case of unabsorbed depreciation and carry forward of losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets.

Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each Balance Sheet date for their realisation.

B. Indirect Taxes

Goods & Services Tax (GST) liability is set-off against eligible tax credits available from tax paid on input services. Unutilized credits, if any, are carried forward for future set-off under 'Schedule 12 -Advances and other assets'

2.17 Employee benefits

Short-term employee benefits:

All employee benefits payable within twelve months of rendering the service are classified as short-term employee benefits. These benefits include performance incentives, short term compensated absence, etc. The undiscounted amount of short-term employee benefits expected to be paid are recognised during the period when the employee renders the service.

Defined contribution plans:

The Company's contribution to provident fund and employee state insurance scheme are considered as defined contribution plans and are charged as an expense as they fall due based on the amount of contribution required to

be made during the period when service is rendered by the employees. There are no other obligations other than the contribution payable to the respective funds.

Defined benefit plans:

The Company has incorporated a PNB MetLife Employee Group Gratuity Trust to fund the gratuity liability. The Company makes contribution to a Gratuity fund administered by trustees. For defined benefit plans in the form of gratuity fund, the cost of providing benefits is determined using the projected unit credit method, with actuarial valuation being carried out at each Balance Sheet date. Actuarial gains and/or losses are recognised in the Revenue Account/Profit and Loss account, as the case may be, in the period in which they occur. Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested. The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation and the same is determined based on the actuarial valuation as at the Balance Sheet date using the projected unit credit method.

Long-term employee benefits:

Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related service are recognised as a liability at the present value of the defined benefit obligation as at the Balance Sheet date. Actuarial gains and/or losses due to change in actuarial valuation of such employee benefit plans are recognised in the Statement of Revenue Account/Profit and Loss account in the period of occurrence for all employee benefits.

Long term Incentive plan (LTIP):

The Company has also formulated other LTI schemes such as Cash LTI and deferred LTI for the eligible employees subject to fulfilment of defined criteria as per policy. The proportionate liability and corresponding expenses are accounted for in line with the vesting period.

2.18 Statement of Receipts and Payments

The statement of receipts and payments has been prepared in accordance with the direct method prescribed in Accounting Standard 3, 'Cash Flow Statement'.

Cash and cash equivalents for the purposes of Receipts and Payments Account comprise of Cash (including cheques in hand and stamps in hand), and short-term fixed deposits.

2.19 Segment Reporting

As per Accounting Standard 17 on 'Segment Reporting' read with the IRDAI Regulations, the Company is required to prepare Revenue account and Balance sheet separately for the primary business segments ('the business segments') namely participating, non-participating,

linked business for ordinary life, general annuity, pension and health. Accordingly, the Company has provided segment information for the business segments, as disclosed in Annexure 4.

There are no reportable geographical segments since the Company provides services to customers in the Indian market only and does not distinguish any reportable regions within India.

The following basis has been used for allocation of revenue, expenses, assets and liabilities to the business segments:

- (a) Premium income, commission, benefits paid, operating expenses, investments and Policyholders' liabilities which are directly identifiable with business segments are disclosed under respective business segment.
- (b) Fixed assets, current assets, current liabilities and provisions, which cannot be directly attributable to the business segments, are allocated to the business segments on the basis of one of the below mentioned factors as deemed appropriate considering the nature of item:
 - Average in-force policies/lives
 - Premium
- (c) Expenses which are not directly attributable to the business segments are apportioned based on relevant drivers considering the nature of expenses which includes:
 - Number of policies
 - Premium
 - Asset under management
- (d) The method of allocation of operating expenses has been decided based on the nature of the expense and its logical correlation with various business segments.

3. NOTES TO ACCOUNTS

3.1 Contingent liabilities

2.20 Funds for Future Appropriations (FFA)

The Funds for Future Appropriations (FFA) represents the surplus in participating segment which is not allocated to Policyholders or shareholders as at the Balance Sheet date. Transfers to and/or from the fund reflect the surplus/deficit of income over expense of par segment. Any allocation to the par Policyholders by way of bonuses would also give rise to a transfer to Shareholders' Profit and Loss Account in the required proportion.

2.21 Earnings per share (AS 20)

As required by AS 20, Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

2.22 Provisions, Contingent liabilities and Contingent assets

The Company creates a provision for claims, litigation, assessment, fines, penalties, etc. when there is present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent assets are neither recognized nor disclosed in the financial statements.

(₹In'000)

Sr. No.	Particulars	As at March 31, 2022	As at March 31, 2021
(a)	Partly paid-up investments	1,950,000	3,250,000
(b)	Claims, other than those under Insurance policies, not acknowledged as debts#	18,519	7,642
(c)	Claims under Insurance policies not acknowledged as debts	611,526	528,265
(d)	Underwriting commitments outstanding (in respect of shares and securities)	Nil	Nil
(e)	Guarantees given by or on behalf of Company	4,426	4,026
(f)	Statutory demands/liabilities in dispute not provided for*	**150,627	**150,627
(g)	Reinsurance obligations to the extent not provided for in accounts	Nil	Nil

Cases relating to pending litigation against parties other than policyholders

*Pertaining to demand from Service Tax authorities towards disallowance of CENVAT credit

**excludes ₹ 3,427,455 thousands as at March 31, 2022 (₹ 2,547,087 thousands as at March 31, 2021) in respect of statutory demands and liabilities in dispute, not provided for, relating to the demand notices/assessment orders received by the Company from the various tax authorities in respect of which, in the opinion of the management the likelihood of outflow of resources is remote.

Movement in litigation related provisions:

(₹ In '000)

Sr No.	Particulars	Year Ended March 31, 2022	Year Ended March 31, 2021
1	Balance at the beginning of the year	420,067	457,693
2	Provision created during the year	216,533	80,199
3	Provision utilised during the year	(10,699)	(30,911)
4	Provision reversed during the year	(41,931)	(86,914)
5	Balance at the end of the year (5) = (1+2+3+4)	583,970	420,067

3.2 Actuarial method and assumptions underlying the valuation of policy liabilities

The actuarial value of the policy liabilities as on March 31, 2022 has been estimated using actuarial assumptions and methods which are consistent with:

- generally accepted actuarial practices
- the provisions of The Insurance Act, 1938 (as amended from time to time)
- regulations and guidelines issued by the IRDAI; and
- the relevant Actuarial Practice Standards (APS) and Guidance notes issued by the Institute of Actuaries of India

The assumptions are based on estimates of the future experience and include margins for adverse deviations over and above the best estimate assumptions. A summary of the assumptions used is provided below:

- Valuation rate of interest:**

- For Participating products, the valuation rate of interest is 6.30% for first 5 years and 5.80% thereafter. The corresponding numbers as at March 31, 2021 were 6.30% for first 5 years and 5.80% thereafter.
- For Non-Participating Individual and Health products, the valuation rate of interest is 5.60%. The corresponding numbers as at March 31, 2021 were 5.70% for first 5 years and 5.40% thereafter.
- For Non-Participating Annuity products, the valuation rate of interest is 5.55 %. The corresponding numbers as at March 31, 2021 were 6.20% for first 5 years and 5.60% thereafter.
- For Non-Participating Group Credit products, the valuation rate of interest is 5.80%. The corresponding numbers as at March 31, 2021 were 6.40% for first 5 years and 5.80% thereafter.

- Mortality:** Valuation mortality assumptions are based on published Indian Assured Lives Mortality (IALM) table (2012-14) and in line with latest experience analysis with allowance of margins for adverse deviations. In the case of annuity benefits mortality assumption is based on the Indian Individual Annuitants Mortality table 2012-2015 table adjusted for mortality improvement Morbidity rates used are based on CIBT 93 table, adjusted for future expected experience.
- Expenses:** Commissions are allowed for is on actual rates of renewal commission payable as per the applicable File & Use document. Renewal expenses include expenses expressed as percentage of premium and on per policy basis. Claim related expenses have also been factored for all the individual products. The expense inflation is taken as 5.50% (which is same as last year same period) per annum.
- Persistency:** The expected persistency has been assumed based on the experience of the Company and varies by duration of the policy and by nature of products.
- Future Bonuses:** Provision made for future bonuses based on the estimated expected bonus payouts, allowing for the reserving interest rate.

The policy liability for the Group one-year renewable products has been calculated as the unexpired premium reserve. In case of group products with term more than one year, Gross Premium Valuation Method has been used. For group products administered as cash accumulation account, the account values of the policies are considered as reserve.

The reserves for unit-linked life and pension products comprise two parts - Unit reserves and non-unit reserves. Unit reserves represent the value of units attached to the unit linked policies as on the valuation date. Non-unit reserves are calculated taking into consideration the future expected cash outgoes and incomes in respect of all in-force unit linked policies.

The reinsurance cash flows have been appropriately factored into the calculation of the reserves by projecting the expected mortality benefits that would arise on account of reinsurance net of the expected reinsurance premiums payable.

Other provisions include

- Provisions for free look cancellations have been allowed for individual non-linked, linked and group credit life products based on experience.
- Provisions for IBNR claims have been made for Individual and Group business.
- Provision has been made for any additional expenses that the Company may have to incur if it were to close to new business twelve months after the valuation date.
- Reserves have been kept for lapsed and reduced paid up policies eligible for revivals.
- Extra mortality risk premiums charged for extra risk have been set aside as reserve.
- Adequate rider reserves have been set aside
- Additional reserves have been set where deaths have already occurred, but liability continues to exist, like cases wherein waiver of premium benefits have been triggered

Adequate margins for adverse deviations are taken in the valuation assumptions as per the regulations and guidelines issued by IRDAI and the APS and Guidance Note issued by Institute of Actuaries of India. All in-force policies as per the policy administration database have been considered for the estimation of policy liabilities.

3.3 COVID-19 pandemic / Additional Mortality provision

As at March 31, 2022, the company has held provision of ₹ 71 crore (as at March 31, 2021 - ₹ 105 crore) for COVID claims over and above the base policy liability and IBNR provision. The Company will continue to closely monitor any material changes to the future economic and operating conditions that may have any impact on its business and financial position.

3.4 Encumbrances on assets

Assets of the Company are free from encumbrances. There are no assets including loans subjected to restructuring (as at March 31, 2021 - ₹ Nil). The Company has placed Fixed deposit of ₹ 4,426 thousands (as at March 31, 2021 - ₹ 4,026 thousands) with Punjab National Bank against Bank Guarantee to The Jammu and Kashmir Bank, Unique Identification Development Authority of India (UIDAI) and National Stock Exchange of India Limited (NSE)

3.5 Capital commitments

There are no commitments made and outstanding for loans and investments as at March 31, 2022 (as at March 31, 2021 - ₹ Nil). The estimated amount of commitments made by the Company and not provided (net of advances) for fixed assets as at March 31, 2022 is ₹ 52,791 thousands (as at March 31, 2021 - ₹ 47,386 thousands).

3.6 Lease commitments

The Company has acquired premises, fit outs, computers and motor vehicles on operating lease. Lease payments on cancellable and non-cancellable lease arrangements were charged to the Revenue Account/ Profit and Loss Account, as the case may be. The future minimum lease payments in respect of non- cancellable operating leases as at the Balance Sheet date are as follows:

(₹ In '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Not later than 1 year	22,572	41,820
1 to 5 years	16,696	48,970
Later than 5 years	-	-
Total	39,268	90,790

The total of operating lease payments recognized in the Revenue Account for the year ended March 31, 2022 is ₹185,570 thousands (for the year ended March 31, 2021 ₹158,104 thousands).

The amount in the above table does not include indirect taxes applicable at the time of payment.

There are no transactions in the nature of sub-lease.

3.7 Death claims outstanding

The Company has claims settled and unpaid for more than six months amounting to ₹ Nil thousands as at March 31, 2022 (as at March 31, 2021 – ₹ Nil thousands).

3.8 Value of investment contracts where settlement or delivery is pending:

(₹ In '000)

Particulars	As at March 31, 2022		As at March 31, 2021	
	Linked Business	Non-Linked Business	Linked Business	Non-Linked Business
Purchases where deliveries are pending	336,272	1,721,951	331,444	298,018
Sales where receipts are pending *	424,279	Nil	38,454	Nil

* There are no investment contracts where sales have been made and payments are overdue.

3.9 NAV (Net Asset Value) for applications received on the last day of the financial year

In accordance with the IRDAI (Investment) Regulations 2016 and IRDAI circular IRDA/F&I/INV/CIR/062/03/2013 dated March 26, 2013, the Company has complied with the direction indicated in Schedule I-B 11(d) of the Regulation relating to applicable NAV for the applications for unit linked business received on the last business day of the financial year:

- The Company has declared March 31, 2022 as a business day. NAV for all unit linked segments were declared on March 31, 2022.
- All applications received till 3 PM on March 31, 2022, were processed with NAV of March 31, 2022.
- Applications received after this cut-off for unit linked funds are taken into the next financial year.

3.10 Deposits under Local Laws:

The Company does not have any assets that are required to be deposited under local laws or otherwise encumbered in or outside India as required under Para C of Part II of Schedule A of IRDA (Preparation of Financial Statements and Auditors report) Regulations, 2002. However, an amount of ₹ 597 thousands as at March 31, 2022 (as at March 31, 2021 ₹ 597 thousands) has been held as security deposit with J&K State Commercial Tax department.

3.11 Taxation

During the year ended March 31, 2022, the Company has made provision for tax (net) amounting to ₹ 209,842 thousands (for the year ended March 31, 2021 ₹ 485,417 thousands) in accordance with the Income tax Act 1961 and rules and regulations there under as applicable to the Company. Out of this, ₹ 209,842 thousands (for the year ended March 31, 2021 ₹ 364,713 thousands) charged to the Revenue Account and ₹ Nil thousands (year ended March 31, 2021 ₹ 120,704 thousands (net of ₹ 229 thousands of FY 2019-20)) charged to the Profit and Loss Account.

3.12 Managerial Remuneration

- The appointment and remuneration of managerial personnel is in accordance with the requirements of Section 34A of the Insurance Act, 1938 as amended from time to time including the amendment brought by the Insurance Laws (Amendment) Act, 2015 and has been approved by the IRDAI.
- Details of the remuneration paid/payable to the Managing Director & CEO of the Company are as follows:

(₹ In '000)

Particulars	Year ended March 31, 2022	Year ended March 31, 2021
Salary & Allowances (Refer note (i) below)	58,015	47,685
Contribution to provident fund	1,421	1,219
Value of perquisites	591	471
Total	60,027	49,375
Charged to Revenue Account	15,000	15,000
Charged to Shareholder's Account	45,027	34,375

Notes:

- Salary & Allowances include performance bonus and LTIP of ₹ 29,792 thousands (for the year ended March 31, 2021 – ₹ 23,891 thousands)
 - The above figures do not include provision for Gratuity and Leave encashment benefits, which are actuarially determined for the Company as a whole in accordance with AS 15 Employee benefits.
- Sitting fees paid to directors during the year ended March 31, 2022 was ₹ 4,500 thousands (for the year ended March 31, 2021 – ₹ 3,450 thousands).

3.13 Statement containing names, descriptions, occupations of and Directorships held by the Persons in charge of management of the business Under Section 11(3) of The Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 is as follows:

Name	Description	Directorship held	Occupation
Mr. Ashish Kumar Srivastava	Managing Director & CEO	PNB MetLife India Insurance Company Limited	Employment

3.14 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will evaluate the financial impact, if any, at an appropriate point in time.

3.15 Historical cost of investments

As at March 31, 2022, the aggregate cost and market value of investments which are valued on fair value basis is ₹ 7,82,05,184 thousands and ₹ 9,71,11,369 thousands (as at March 31, 2021 ₹ 67,189,894 thousands and ₹ 81,676,859 thousands) respectively.

3.16 Nature and term of outstanding derivative contract

- Total notional principal amount of Forward Rate Agreement undertaken:

(₹ In '000)

Sr. No.	Particulars	FY 2021-22	FY 2020-21
1	7.50% GOI CG 10-08-2034	Nil	4,06,778
2	7.62% GOI CG 15-09-2039	Nil	22,42,177
3	7.73% GOI CG 19-12-2034	Nil	5,50,386
4	7.40% GOI CG 09-09-2035	Nil	9,66,894
5	7.95% GOI CG 28-08-2032	Nil	4,19,801
6	8.30% GOI CG 02-07-2040	Nil	23,34,162
7	6.22% GOI CG 16-03-2035	Nil	14,26,177
8	8.30% GOI CG 31-12-2042	5,59,813	9,57,295
9	8.83% GOI CG 12-12-2041	23,86,536	Nil
10	9.23% GOI CG 23-12-2043	12,35,218	Nil
11	6.64% GOI CG 16-06-2035	9,64,273	Nil
12	6.67% GOI CG 15-12-2035	38,17,401	Nil
13	6.67% GOI CG 17-12-2050	9,22,602	Nil
14	8.17% GOI CG 01-12-2044	5,57,442	Nil
Total		1,04,43,285	93,03,670

- Total notional principal amount of Forward Rate Agreement outstanding:

(₹ In '000)

Sr. No.	Particulars	As at March 31, 2022	As at March 31, 2021
1	7.50% GOI CG 10-08-2034	Nil	14,71,853
2	7.62% GOI CG 15-09-2039	21,73,422	33,10,477
3	7.73% GOI CG 19-12-2034	Nil	21,45,739
4	8.24% GOI CG 10-11-2033	Nil	22,24,366
5	7.40% GOI CG 09-09-2035	4,11,130	9,66,893
6	7.95% GOI CG 28-08-2032	4,19,801	4,19,801
7	8.30% GOI CG 02-07-2040	23,34,162	23,34,162
8	8.30% GOI CG 31-12-2042	9,12,853	9,57,295
9	6.22% GOI CG 16-03-2035	14,26,177	14,26,177
10	6.64% GOI CG 16-06-2035	9,64,273	Nil
11	6.67% GOI CG 15-12-2035	38,17,401	Nil
12	6.67% GOI CG 17-12-2050	9,22,602	Nil
13	8.17% GOI CG 01-12-2044	5,57,442	Nil
14	8.83% GOI CG 12-12-2041	23,86,536	Nil
15	9.23% GOI CG 23-12-2043	12,35,218	Nil
Total		1,75,61,017	1,52,56,763

- Others;

Sr. No.	Particulars	As at March 31, 2022	As at March 31, 2021
1	Notional principal amount of forward rate agreement outstanding and not 'highly effective' as at Balance Sheet date	Nil	Nil
2	Mark-to-market value of forward rate agreement outstanding and not 'highly effective' as at Balance Sheet date	Nil	Nil

- The fair value gains or losses (MTM) with respect to Forward Rate Agreement including incidental charges outstanding as at the Balance Sheet date is stated below:

(₹ In '000)

Sr. No.	Hedging Instrument	As at March 31, 2022	As at March 31, 2021
1	7.50% GOI CG 10-08-2034	Nil	22,504
2	7.62% GOI CG 15-09-2039	(53,381)	(23,867)
3	7.73% GOI CG 19-12-2034	Nil	49,425
4	8.24% GOI CG 10-11-2033	Nil	43,012
5	7.40% GOI CG 09-09-2035	371	(12,319)
6	7.95% GOI CG 28-08-2032	469	2,822
7	8.30% GOI CG 02-07-2040	(90,379)	(49,216)
8	8.30% GOI CG 31-12-2042	(23,854)	(24,705)
9	6.22% GOI CG 16-03-2035	(24,224)	(6,205)
10	6.64% GOI CG 16-06-2035	(2522)	Nil
11	6.67% GOI CG 15-12-2035	(7391)	Nil
12	6.67% GOI CG 17-12-2050	733	Nil
13	8.17% GOI CG 01-12-2044	(4,512)	Nil
14	8.83% GOI CG 12-12-2041	(51,192)	Nil
15	9.23% GOI CG 23-12-2043	(27,259)	Nil
	Total	(2,83,141)	1,451

- Movement in Hedge reserve:

(₹ In '000)

Sr. No.	Hedging Instrument	As at March 31, 2022			As at March 31, 2021		
		Realised	Unrealised	Total	Realised	Unrealised	Total
1	Balance at the beginning of the year	2,61,969	1,18,377	3,80,346	Nil	1,07,476	1,07,476
2	Add: changes in the fair value during the year (Gain)	1,58,821	(2,85,920)	(1,27,099)	266,568	10,901	277,469
3	Less : Amounts reclassified to revenue a/c	30,468	Nil	30,468	4,599	Nil	4,599
4	Balance at the end of the year	3,90,322	(1,67,543)	2,22,779	2,61,969	1,18,377	3,80,346

- Counterparty wise details:

Sr. No.	Particulars	Nature of the derivative contract
1	J. P. Morgan Chase	Forward Rate agreement
2	HSBC	Forward Rate agreement
3	Standard Chartered Bank	Forward Rate agreement
4	Citi Bank NA	Forward Rate agreement
5	Credit Suisse AG	Forward Rate agreement
6	DBS Bank India Ltd.	Forward Rate agreement
7	HDFC Bank	Forward Rate agreement

3.17 Statutory investments

All investments have been made in accordance with the Insurance Act, 1938 (as amended in 2015), the Insurance and Regulatory Development Authority (Investment) Regulations 2016 and various other circulars, guidelines and notifications issued by the IRDAI in this context from time to time.

3.18 Non-performing investments

During the year, none of the investments of the Company have been classified as non-performing. With respect to investments in DHFL which was classified as NPA and accordingly valued at 20% of the face value of ₹ 1400,000 thousands as at March 31, 2021, during the year company has received a consideration of ₹ 656,418 thousands (net of TDS).

3.19 Repo / Reverse Repo Transactions

During the year ended March 31, 2022 trades in in reverse repo was ₹ Nil thousands (for the year ended March 31, 2021 ₹ 58,98,000 thousands)

3.20 Allocation of investments and income

The Company is maintaining separate funds for Shareholders and Policyholders as per Sec. 11(1B) of the Insurance Act, 1938 (as amended in 2015). Investments held on behalf of the Shareholders and the Policyholders are included in Schedules 8, 8A and 8B of the financial statements. The investment income arising from the investments held on behalf of Shareholders is recognized in the Profit and Loss Account and those held on behalf of Policyholders in the Revenue Account respectively.

3.21 Sector-wise percentage of business

Sector wise break-up of policies issued for Rural and lives covered for Social during the year is as follows:

Particulars	Year ended March 31, 2022	Year ended March 31, 2021
Rural		
Gross Premium underwritten (₹ in 000)	6,528,694	4,698,384
No. of New Policies	86,767	74,532
% of rural sector policies to total Policies	33.71%	30.07%
Required % as per regulations	20.00%	20.00%
Social		
Gross Premium underwritten for new lives (₹ in 000)	199,825	694,057
No. of New Policies (including group business)	17	17
No. of New lives covered	349,970	1,044,014
Social sector lives as a % to total lives	12.79%	37.40%
Social sector lives as a % to total lives of preceding financial year	12.54%	25.04%
required % or no. of lives as per regulations	5.00%	5.00%
Total		
No. of New Policies	257,429	247,824
No of New Lives	2,736,209	2,791,376

Total business for the purpose of these regulations is the total policies (net) issued in case of individual business and number of lives (net) covered in case of Group business.

3.22 Foreign exchange transactions

Transactions in foreign currencies are recorded at exchange rate prevailing on the date of transaction. The exchange difference between the rate prevailing on the date of transaction and on the date of settlement and/or reporting date is recognised as income or expense as the case may be. The net foreign exchange gain/loss in Revenue Account for the year ended March 31, 2022 is ₹ 612 thousands (for the year ended March 31, 2021: ₹ 520 thousands)

3.23 Summary of financial statements

The summary of financial statements of the Company as prescribed by the IRDAI in 'the Master Circular' is presented in Annexure 1.

3.24 Accounting ratios

The accounting ratios as prescribed by the IRDAI in 'the Master Circular' are presented in Annexure 2.

3.25 Risk retained and risk ceded

Extent of risk retained and risk ceded based on the sum insured is given below:

Particulars	As at March 31, 2022	As at March 31, 2021
Individual Business		
Risk retained	55%	47%
Risk ceded	45%	53%
Group Business		
Risk retained	45%	52%
Risk ceded	55%	48%
Total		
Risk retained	48%	51%
Risk ceded	52%	49%

3.26 Related Party Disclosure

Details of related party transactions as defined in Accounting Standard 18 on 'Related Party Disclosures' is presented in Annexure 3.

3.27 Disclosure relating to Controlled Fund is presented in Annexure 5.

3.28 The financial statements of each of the fund under Unit linked business are presented in Annexure 6.

3.29 Unit linked disclosures is presented in Annexure 7.

3.30 Benefits paid/provisions for linked liabilities includes ₹ 140,773 thousands pertaining to earlier years.

3.31 Earnings / (Loss) Per Share

In accordance with the Accounting Standard 20 on 'Earnings Per Share (EPS)', the following table reconciles the numerator and denominator used to calculate basic / diluted earnings per share:

Particulars	March 31, 2022	March 31, 2021
Profit / (Loss) after tax and before / after extra-ordinary items (A) (₹ In '000)	(710,364)	1,010,955
Weighted average number of equity shares (par value of ₹ 10 each)-Basic (B)	2,012,884,283	2,012,884,283
Weighted average number of equity shares (par value of ₹ 10 each)-Diluted (C)	2,012,884,283	2,012,884,283
Basic Earnings / (Loss) per share (A/B) (₹)	(0.35)	0.50
Diluted Earnings / (Loss) per share (A/C) (₹)	(0.35)	0.50

3.32 Micro, Small and Medium Enterprises Development Act (MSMED), 2006

As per the information available with the management and intimations received from suppliers, regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the details of amounts due to Micro and Small Enterprises under the said Act as at March 31, 2022 are as follows:

(₹ In '000)		
Particulars	March 31, 2022	March 31, 2021
a) (i) The principal amount remaining unpaid to any supplier	4,806	9,351
(ii) The interest due on above.	-	2
The total of (i) & (ii)	4,806	9,353
b) The amount of interest paid by the Company in terms of section 16 of the MSMED Act.	120	408
c) the amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the period) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006	867	-
d) The amounts of interest accrued and remaining unpaid at the end of period	987	57
e) The amount of further interest remaining due and payable even in the succeeding years, included in (d) above, until such date when the interest dues as above are actually paid to the small enterprises.	-	-

3.33 Additional disclosure as required by Corporate Governance Guidelines for Insurers in India 2016.

Sr. No.	Particulars	Remarks																																																																										
1)	Risk management architecture*	<p>In compliance with the Corporate Governance Guidelines issued by IRDAI, the risk governance structure of the Company consists of</p> <p>i) the Board of Directors</p> <p>ii) the Board Asset Liability Management and Risk Management Committee of the Board (ALMR)</p> <p>iii) the Executive Risk Management Committee (eRMC) and its supporting committees.</p> <p>iv) The Charter of the ALMR is two-fold</p> <p>a. This is a supervisory body to set up the Company's risk/reward objectives to formulate and implement optimal ALM strategies to meet these objectives,</p> <p>b. Lay down the Company's Risk Management Strategy</p> <p>The Board approved Enterprise Risk Management policy & processes support our business to control, manage and effectively mitigate critical risks. The Policy is aligned and in compliance to ISO 31000:2018 Risk Management Framework, and covers aspects related to:</p> <p>i) Financial Risk Management: covering market risk, capital risk, credit risk, liquidity risk and insurance risk</p> <p>ii) Operational Risk Management: covering reputational, fraud, legal & regulatory, people, system, cyber, transactional, business and business continuity</p> <p>iii) Risk Assessment and Management framework</p>																																																																										
2)	Details of number of claims reported, settled, repudiated, rejected and transferred to unclaimed account disposed and pending with details of duration	<table><tr><th rowspan="2">Claims Experience</th><th colspan="2">FY 2021-22</th><th colspan="2">FY 2020-21</th></tr><tr><th>Individual-Death</th><th>Group -Death</th><th>Individual-Death</th><th>Group -Death</th></tr><tr><td>Claims O/S at the Beginning of year</td><td>-</td><td>3</td><td>-</td><td>-</td></tr><tr><td>Claims Reported During the year</td><td>8586</td><td>26811</td><td>5315</td><td>16706</td></tr><tr><td>Claims Settled During the year</td><td>8357</td><td>26687</td><td>5218</td><td>16648</td></tr><tr><td>Claims Repudiated During the year</td><td>224</td><td>124</td><td>97</td><td>55</td></tr><tr><td>Claim Rejected</td><td>-</td><td>-</td><td>-</td><td>-</td></tr><tr><td>Claims transferred to unclaimed</td><td>3</td><td>-</td><td>-</td><td>-</td></tr><tr><td>Claims O/S at end of year</td><td>2</td><td>3</td><td>-</td><td>3</td></tr><tr><td>Ageing of Claims O/S from date of inception at end of year</td><td>2</td><td>3</td><td>-</td><td>3</td></tr><tr><td>Less than 3 months</td><td>1</td><td>2</td><td>-</td><td>3</td></tr><tr><td>3 months and less than 6 Months</td><td>-</td><td>-</td><td>-</td><td>-</td></tr><tr><td>6 months and less than 1 year</td><td>1</td><td>1</td><td>-</td><td>-</td></tr><tr><td>1 year and above</td><td>-</td><td>-</td><td>-</td><td>-</td></tr><tr><td>Total</td><td>2</td><td>3</td><td>-</td><td>3</td></tr></table>	Claims Experience	FY 2021-22		FY 2020-21		Individual-Death	Group -Death	Individual-Death	Group -Death	Claims O/S at the Beginning of year	-	3	-	-	Claims Reported During the year	8586	26811	5315	16706	Claims Settled During the year	8357	26687	5218	16648	Claims Repudiated During the year	224	124	97	55	Claim Rejected	-	-	-	-	Claims transferred to unclaimed	3	-	-	-	Claims O/S at end of year	2	3	-	3	Ageing of Claims O/S from date of inception at end of year	2	3	-	3	Less than 3 months	1	2	-	3	3 months and less than 6 Months	-	-	-	-	6 months and less than 1 year	1	1	-	-	1 year and above	-	-	-	-	Total	2	3	-	3
Claims Experience	FY 2021-22			FY 2020-21																																																																								
	Individual-Death	Group -Death	Individual-Death	Group -Death																																																																								
Claims O/S at the Beginning of year	-	3	-	-																																																																								
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Claim Rejected	-	-	-	-																																																																								
Claims transferred to unclaimed	3	-	-	-																																																																								
Claims O/S at end of year	2	3	-	3																																																																								
Ageing of Claims O/S from date of inception at end of year	2	3	-	3																																																																								
Less than 3 months	1	2	-	3																																																																								
3 months and less than 6 Months	-	-	-	-																																																																								
6 months and less than 1 year	1	1	-	-																																																																								
1 year and above	-	-	-	-																																																																								
Total	2	3	-	3																																																																								

3.34 Transfer from/to Revenue Account to/from Profit and Loss Account and Funds for Future Appropriations

The Non-par surplus of ₹ 81,764 thousands and Par surplus of ₹ 1,986,460 thousands for the year ended March 31, 2022 (year ended March 31, 2021 - ₹ 301,789 thousands and ₹ 2,001,869 thousands respectively) has been transferred to the Profit and Loss Account (Shareholders' Account) and Funds of Future Appropriation, respectively. The Non par deficit in few segments amounting to ₹ 2,228,756 thousands for the year ended March 31, 2022 (year ended March 31, 2021 - ₹ 588,027 thousands) has been transferred from the Profit and Loss Account (Shareholders' Account) to Revenue Account (Policyholders' Account)

3.35 Retirement benefits

A) Defined contribution plans

The Company has charged ₹ 250,589 thousands for the year ended March 31, 2022 (year ended March 31, 2021 ₹ 333,209 thousands) towards contribution paid/ accrued for the provident fund scheme under 'Employees' remuneration and welfare benefits'

There has been a supreme Court (SC) judgement dated February 28, 2019, relating to components of salary structure that need to be taken into account while computing the contribution to provident fund under the employment Provident Fund

Act. The Company has prospectively included the component of salary in the definition of basic salary and accordingly deducted PF in line with the said judgement of Supreme Court. With respect to retrospective implementation, the Company has considered an estimated amount of ₹ 101,844 thousands as a contingency provision as at March 31, 2022.

B) Defined benefit plans

The amounts recognized in Balance Sheet as at March 31, 2022 and as at March 31, 2021 are as follows:

Liabilities included under "Provisions"

(₹ In '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Long term compensated absences	121,248	93,921
Gratuity	242,212	252,965

The amounts recognised in the Revenue account towards unfunded gratuity liability are as follow

(₹ In '000)

Particulars	Year ended March 31, 2022	Year ended March 31, 2021
Current service cost	47,629	41,201
Interest on Defined Benefit obligation	13,934	12,995
Expected Return on Plan Assets	(4,030)	-
Past Service Cost	1,048	-
Net actuarial losses/(gains) recognised during the period	23,901	22,428
Total, included in 'employees remuneration and welfare benefits'	82,483	76,623

Changes in the present value of the defined benefit obligation representing reconciliation of opening and closing balances of gratuity liability are as follows:

(₹ In '000)

Particulars	As at March 31, 2022	As at March 31, 2021
Obligations at period beginning	309,869	258,086
Current service cost	47,629	41,201
Interest on obligation	13,934	12,995
Net actuarial losses/(gains) recognised during the period	25,617	23,382
Benefits paid	(39,140)	(25,794)
Past Service cost	1,048	-
Obligations at period end	358,957	309,869

Principal actuarial assumptions as at the Balance Sheet date (expressed as weighted averages) include the discount rate as at March 31, 2022 of 5.20% per annum (as at March 31, 2021 4.80% per annum). Further, the estimates of future salary increase considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market. The mortality rate has been assumed to follow IALM 2012-14 table.

Experience Adjustments

(₹ In '000)

Particulars	March 31, 2022	March 31, 2021	March 31, 2020	March 31, 2019	March 31, 2018
Defined Benefit Obligation	358,957	309,869	258,086	231,392	207,851
Plan Assets	116,745	56,904	-	-	-
(Surplus)/Deficit	242,212	252,969	258,086	231,392	207,851
Exp. Adj. On Plan Assets	1,716	955	-	-	-
Assumptions (Gain)/Loss	9,722	(2,091)	625	596	(9,199)
Exp. Adj. On Plan Liabilities	15,895	25,473	10,793	7,058	16,330
Total Actuarial (Gain)/Loss	25,617	23,382	11,418	7,654	7,131

3.36 Long term Incentive Plan (LTIP)

A. Stock Unit Scheme

- The Company has charged ₹ Nil thousands for the year ended March 31, 2022 (for the year ended March 31, 2021 ₹ 1,943 thousands) under 'Employees' remuneration and welfare benefits'
- The amount recognized in Balance Sheet as at March 31, 2022 was ₹ Nil thousands (As at March 31, 2021 ₹ Nil thousands).

B. Cash LTI scheme & Deferred LTI Scheme

The Company has charged an amount of ₹ 103,644 thousands for the year ended March 31, 2022 (for the year ended March 31, 2021 ₹ 76,750 thousands) under "Employee remuneration and welfare benefits". The amount outstanding as at March 31, 2022 was ₹ 108,670 thousands (as at March 31, 2021 ₹ 82,937 thousands).

3.37 Additional Disclosure of expenses:

As required by IRDAI in 'the Master Circular', the details of the following expenses are furnished below:

(₹ In '000)

Heads of Expenses	Year ended March 31, 2022	Year ended March 31, 2021
Outsourcing Expenses	443,341	401,805
Business Development	79,406	49,479
Marketing Support	-	-

3.38 Discontinued Policy Fund:

"Discontinued Policy Fund / Discontinued Policy Account Value" means the segregated fund/policy account of the insurer that is set aside and is constituted by the fund value/policy account value, as applicable, for all the discontinued policies determined in accordance with the Regulation.

Following is the disclosure relating to discontinued policies in accordance with the requirements of the Master Circular of IRDAI:

(₹ In '000)

Particulars	Year ended March 31, 2022	Year ended March 31, 2021
Fund for Discontinued Policies		
Opening Balance of Funds for Discontinued Policies	6,277,629	5,658,369
Add: Fund of policies discontinued during the Period	5,233,596	4,672,978
Less: Fund of policies revived during the Period	1,290,623	1,143,079
Add: Net Income/ Gains on investment of the Fund	338,456	255,666
Less: Fund Management Charges levied	49,300	32,600
Less: Amount refunded to Policyholders during the Period	1,236,138	3,133,705
Closing Balance of Fund for Discontinued Policies	9,273,620	6,277,629
Other disclosures		
No. of policies discontinued during the period	15,579	20,809
Percentage of discontinued policies to total policies (product-wise) during the period		
Met Smart Platinum	18%	11%
Met Easy Super	0%	0%
Met Smart Child	0%	4%
Met Whole Life Wealth Plan	21%	44%
MetLife Mera Wealth Plan	15%	39%
No. of policies revived during the period	4,167	4,850
Percentage of policies revived (to discontinued policies) during the period	27%	23%
Charges imposed on account of discontinued policies (₹ In '000)	49,933	66,463
Charges readjusted on account of revival of policies (₹ In '000)	15,002	12,226

3.39 Unclaimed Amount of Policyholders:

In accordance with Master Circular on Unclaimed amounts of Policyholders dated July 25, 2017 and dated November 17, 2020, the Company maintains a single segregated fund to manage all unclaimed amounts. The amount is invested in money market instruments.

Unclaimed amount of Policyholders liability is determined on the basis of NAV of the units outstanding as at the valuation date and is disclosed in Schedule 12 "Advances and Other Assets" and Schedule 13 "Current Liabilities" in Balance Sheet with a separate line item for Income on unclaimed fund.

As required by IRDAI's Master circular on Unclaimed Amounts of Policyholders, following is the statement showing the age-wise analysis of the unclaimed amount of Policyholders:

As at March 31, 2022

(₹ In '000)

Particulars	Total Amount	0-6 months	7-12 months	13-18 months	19-24 months	25-30 months	31-36 months	36-120 months	Beyond 120 months
Claims settled but not paid to the policyholders or insured due to any reasons except under litigation from the insured or policyholders	78,181	41,132	285	2,409	1,325	2,136	16,298	14,596	-
Sum due to the insured or policyholders on maturity or otherwise	1,301,084	187,680	93,965	77,280	118,073	67,752	66,992	662,829	26,513
Any excess collection of the premium or tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	234,979	53,307	27,591	12,306	6,901	10,910	6,912	112,192	4,860
Cheques issued but not encashed by the policyholder or insured	736,053	43,864	79,323	110,904	88,677	56,462	37,513	314,098	5,212
Total	2,350,297	325,983	201,164	202,899	214,976	137,260	127,715	1,103,715	36,585

As at March 31, 2021

(₹ In '000)

Particulars	Total Amount	0-6 months	7-12 months	13-18 months	19-24 months	25-30 months	31-36 months	36-120 months	Beyond 120 months
Claims settled but not paid to the policyholders or insured due to any reasons except under litigation from the insured or policyholders	36,965	1,543	1,253	1,981	17,449	-	70	14,669	-
Sum due to the insured or policyholders on maturity or otherwise	1,337,709	202,349	156,881	94,962	103,513	63,824	89,937	600,560	25,683
Any excess collection of the premium or tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	168,683	10,325	10,971	11,301	6,974	7,426	7,418	109,277	4,991
Cheques issued but not encashed by the policyholder or insured	341,185	51,863	36,488	30,068	22,685	18,895	14,976	163,786	2,424
Total	1,884,542	266,080	205,593	138,312	150,621	90,145	112,401	888,292	33,098

3.40 In line with Master Circular of IRDAI dated November 17, 2020 on Unclaimed amounts of policyholders, the details of unclaimed amounts and Investment Income is given below:

(₹ In Lakhs)

Particulars	Year ended March 31, 2022		Year ended March 31, 2021	
	Policy Dues	Income Accrued	Policy Dues	Income Accrued
Opening Balance	16,304	2,542	17,625	2,719
Add: Amount transferred to unclaimed fund	22,607	60	34,133	127
Add: Cheques issued out of the Unclaimed amount but not encashed by the policy holders (Stale cheques)	5,053	23	2,182	6
	-	690	-	744
Add: Net Investment Income on Unclaimed fund				
Less: Amount of claims paid during the period	22,865	404	37,384	968
Less: Amount transferred to SCWF	371	136	252	85
Closing Balance of Unclaimed Amount Fund	20,728	2,775	16,304	2,542

3.41 Fines & Penalties:

(₹ In '000)

Sl. No.	Authority	Non-Compliance/ Violation	Year ended March 31, 2022		
			Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
1	Insurance Regulatory and Development Authority of India	Nil	Nil	Nil	Nil
2	Service Tax Authorities	Nil	Nil	Nil	Nil
3	Income Tax Authorities	Nil	Nil	Nil	Nil
4	Any other Tax Authorities	Availment of Inadmissible GST Input Credit *	Nil	4,936	Nil
5	Enforcement Directorate/ Adjudicating Authority/ Tribunal or any Authority under FEMA	Nil	Nil	Nil	Nil
6	Registrar of Companies/ NCLT/ CLB/ Department of Corporate Affairs or any Authority under Companies Act, 1956	Nil	Nil	Nil	Nil
7	Penalty awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation	Nil	Nil	Nil	Nil
8	Securities and Exchange Board of India	Nil	Nil	Nil	Nil
9	Competition Commission of India	Nil	Nil	Nil	Nil
10	Any other Central/State/Local Government/ Statutory Authority	Nil	Nil	Nil	Nil

* Penalty Paid to GST department on account of inadmissible GST input Credit availed for earlier period.

(₹ In '000)

Sl. No.	Authority	Non-Compliance/ Violation	Year ended March 31, 2021		
			Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
1	Insurance Regulatory and Development Authority of India	Nil	Nil	Nil	Nil
2	Service Tax Authorities	Nil	Nil	Nil	Nil
3	Income Tax Authorities	Nil	Nil	Nil	Nil
4	Any other Tax Authorities	Nil	Nil	Nil	Nil
5	Enforcement Directorate/ Adjudicating Authority/ Tribunal or any Authority under FEMA	Nil	Nil	Nil	Nil
6	Registrar of Companies/ NCLT/ CLB/ Department of Corporate Affairs or any Authority under Companies Act, 1956	Nil	Nil	Nil	Nil

(₹ In '000)

Sl. No.	Authority	Non-Compliance/ Violation	Year ended March 31, 2021		
			Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
7	Penalty awarded by any Court/Tribunal for any matter including claim settlement but excluding compensation	Nil	Nil	Nil	Nil
8	Securities and Exchange Board of India	Nil	Nil	Nil	Nil
9	Competition Commission of India	Nil	Nil	Nil	Nil
10	Any other Central/State/Local Government/ Statutory Authority	Delay in remittance of ESIC/PF payment*	463	463	Nil

* Includes Penalty amounting to ₹ 462 thousand on account of delay in remitting contribution to PF authorities on account of unavailability of updated Aadhar card details and generation of UAN details.

3.42 Restructured Assets

Loan Assets restructured during the period:

(₹ in 000)

Sr. No.	Particulars	Year ended March 31, 2022	Year ended March 31, 2021
		Nil	Nil
1	Total amount of Loan Assets subject to restructuring	Nil	Nil
2	Total amount of Standard Assets subject to restructuring	Nil	Nil
3	Total amount of Sub-Standard Assets subject to restructuring	Nil	Nil
4	Total amount of Doubtful Assets subject to restructuring	Nil	Nil

3.43 Corporate Social responsibility (CSR)

As per section 135 of the Companies Act 2013, the Company needs to spend in every financial year, at least 2% of the average net profits of the Company made during the three immediate preceding financial years. We being an insurance company, the amount for CSR budget is calculated in accordance with IRDAI guidelines for Corporate Governance for life insurers on CSR related activities. Accordingly, an amount of ₹ 23,948 thousands and unspent amount of previous year ₹4,392 thousand (FY 2020-21 ₹ 25,849 thousands) is required to be spent by the Company towards CSR activities in FY 2021-22. The Company has spent ₹19,172 thousands till year ended March 31, 2022 (year ended March 31, 2021 ₹ 21,457 thousands) on various CSR initiatives which have charged to the Profit and Loss account (Shareholder's account) as per details given below:

As per the requirements of 'Companies (CSR policy) Amendment rules, 2021', the Unspent amount of ₹ 9,168 thousand allocated to ongoing projects has been transferred to a separate bank account in April 2022.

(₹ In '000)

Sector in which the project is covered	Year ended March 31, 2022	Year ended March 31, 2021
Training to promote rural sports, nationally recognized sports, Paralympic sports and Olympic sports. Sports Infrastructure Support	-	2,000
Promoting education, including special education, and Employment-enhancing vocational skills, especially among children, women, elderly, and differently abled, and livelihood enhancement projects	7,013	16,825
Promoting education for underprivileged girls in rural India in primary and secondary school	4,698	-
Promotes health and hygiene for women/Adolescent child	3,500	1,622
Ensuring environmental sustainability, ecological balance	3,061	-
Administration charges	900	1,010
Total	19,172	21,457

The amount spent during the year ended March 31, 2022 is as follows:

(₹ In '000)

Particulars	Year ended March 31, 2022			Year ended March 31, 2021		
	In cash	Yet to be paid in cash	Total	In cash	Yet to be paid in cash	Total
(i) Construction/acquisition of any asset	-	-	-	-	-	-
(ii) On purpose other than (i) above	19,172	-	19,172	21,457	-	21,457
Total	19,172	-	19,172	21,457	-	21,457

Movement in provision for CSR activities

(₹ In '000)

Particulars	Year ended March 31, 2022	Year ended March 31, 2021
Balance at the beginning of the year	-	100
Additional provision made during the year	-	-
Amount used during the year	-	100
Balance at the end of the year	-	-

3.44 Revaluation of Fixed Asset (Building)

The Company has done the revaluation of its premises during FY 2020-21 as per AS 10 – 'Property, Plant and Equipment' by following revaluation model. The revaluation was carried out through independent valuer using "Direct Comparable Method" and the incremental amount has been taken to revaluation reserve. The revalued amount as on March 31, 2022 is ₹ 288,905 thousands (As at March 31, 2021 ₹ 288,905 thousands) as compared to the historical cost of ₹ 244,310 thousands (As at March 31, 2021 ₹ 244,310 thousands). The value added of ₹ 44,595 thousands during the FY 2020-21 is credited to 'Revaluation Reserve' and corresponding depreciation on the revalued amount is ₹ 818 thousand for the year ended March 31, 2022 (for the year ended March 31, 2021 ₹ 617 thousands) and ₹ 1,435 thousand as on March 31, 2022 (As at March 31, 2021 ₹ 617 thousands)

The revaluation reserve is not available for distribution of dividend.

3.45 During the year ended March 31, 2022, the Company has issued and allotted 4,000 unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non-convertible debentures (NCDs) in the nature of 'Subordinated Debt' in accordance with IRDAI (Other Forms of Capital) Regulations, 2015 of face value of ₹ 1,000 thousands (each at par) aggregating to ₹ 4,000,000 thousands through private placement on January 27, 2022. The said NCDs shall be redeemed at the end of 10 years from the deemed date of allotment with a call option right available to the Company to redeem all or part of the NCDs at the end of 5 years from the deemed date of allotment and annually thereafter.

Terms of Borrowings:

Particulars	
Security Name	8.12% PNB MetLife 2032
Type and Nature	Unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative NCD's in the nature of 'Subordinate Debt'
Face value (per security)	₹ 1,000,000
Issue Size	₹ 4,000,000 thousands
Date of allotment	27 th January, 2022
Redemption date/Maturity date	27 th January, 2032
Call option Date 1,2,3,4,5	27 th January 2027 and annually thereafter on 27 January, 2028, 27 January, 2029, 27 January, 2030 and 27 January, 2031
Listing	Listed on the debt market segment of NSE
Credit Rating	"CRISIL AA+/Stable" by CRISIL and "ICRA AA+/Stable" by ICRA
Coupon Rate	8.12% per annum
Frequency of the interest payment	Annual

Interest of ₹ 56,061 thousands on the said NCDs has been charged to the Profit and Loss Account.

3.46 Disclosure of remuneration on other work given to statutory auditors

As per Corporate Governance guideline issued by IRDAI on May 18, 2016, the details of remuneration for other work entrusted to the joint statutory auditors is given below:

(₹ In '000)

Name of the Auditor	Services rendered	Year ended March 31, 2022	Year ended March 31, 2021
K.S. Aiyar & Co.	Certification Charges	140	216
M.P. Chitale & Co.	Certification Charges	200	90

3.47 Expenses of Management (EOM)

- As per the Expense of Management Regulations, 2016, the percentage of actual expense to allowable expense of the Company is within the defined limits as specified in the regulation at a Company level.
- An amount of ₹ 25,045 thousands for the year ended March 31, 2022 (for the year ended March 31, 2021 ₹ 29,874 thousands) being excess over allowable limit in a particular segment has been debited to Profit and Loss Account (Shareholder's Account) in accordance with clause 16 of the relevant regulations.
- As part of the annual review of the EOM policy, the parameters used to apportion indirect expenses to various business segments has been modified/refined during the year including weights commensurate to the efforts of servicing/sale. The implication of this modification is appropriate reflection of expenses in respective business segments.

3.48 During the financial year ended March 31, 2022, other than the transactions undertaken in the normal course of business and in accordance with extant regulatory guidelines and internal policies, as applicable.

- The Company has not granted any advance/loans or investments or provided guarantee or security or the like to any other person(s) or entities with an understanding, whether recorded in writing or otherwise, to further lend/invest/provide guarantee or security or the like to any other person on behalf of the company.
- The Company has not received any funds from any person(s) or entities with an understanding, whether recorded in writing or otherwise, that the company shall further lend or invest or provide guarantee or security or the like in any other person on behalf of and identified by such person(s)/entities.

3.49 Previous year ended comparatives:

Previous year ended figures have been reclassified/regrouped, wherever necessary & appropriate, to confirm to current year's presentation.

Sr. No.	Regroup From	Regroup To	(₹ In '000)	Reason
1	Schedule 12: Due from other entities carrying on insurance business	Schedule 13: Due from other entities carrying on insurance business	282,279	Reinsurance net balances w.r.t individual entities of the reinsurer has been regrouped for appropriate presentation
2	Schedule 3 Auditors' Fees, expenses, etc. Certification Fees	Schedule 3 Legal & professional charges	700	Fees for tax audit has been regrouped since tax audit is not done by statutory auditor

As per our report of even date attached

For **K.S. Aiyar & Co.**
Chartered Accountants

For **M. P. Chitale & Co.**
Chartered Accountants

Rajesh S. Joshi
Partner

Murtuza Vajihi
Partner

For and on behalf of the Board of Directors

Kishore Ponnaveolu
Chairman
DIN No. 08226069

Ashish Kumar Srivastava
Managing Director & CEO
DIN No. 00355075

Sunil Satyapal Gulati
Director
DIN No. 00016990

Ashish Bhat
Director
DIN No. 08652335

Khalid Ahmad
Chief Financial Officer

Asha Murali
Appointed Actuary

Place: Mumbai
Date: May 11, 2022

Yagya Turker
Company Secretary
M No. 11311

Annexure 1

3.23 Summary of financial statements

(₹ in Lakhs)**

Sl. No.	Particulars	FY 2022-22	FY 2020-21	FY 2019-20	FY 2018-19	FY 2017-18
POLICYHOLDERS' A/C						
1	Gross premium income	734,826	603,282	550,696	477,720	395,351
2	Net premium income#	696,047	581,362	534,810	465,864	386,052
3	Income from investments (Net)	303,876	361,372	36,315	159,608	134,763
4	Other income	1,493	915	2,635	2,613	2,198
5	Contribution from the Shareholders' Account	22,288	5,880	3,445	7,564	4,843
6	Contribution from the Shareholders' Account towards excess of EOM	250	299	57	31	-
7	Total income	1,023,953	949,830	577,261	635,680	527,856
8	Commission	40,678	33,892	28,365	24,847	21,548
9	Brokerage	-	-	-	-	-
10	Operating expenses related to the insurance business	120,892	100,850	90,711	90,907	81,484
11	Goods and Services Tax/Service tax on Charges	5,231	4,546	4,556	4,309	3,859
12	Provision for Tax	2,098	3,647	2,908	1,913	-
13	Provision for Advances & Recoveries	363	130	129	(18)	(47)
14	Total expenses	169,262	143,066	126,668	121,958	106,844
15	Payment to policyholders*	300,479	251,162	233,810	193,900	211,103
16	Increase in actuarial liability	415,164	358,672	321,668	266,300	242,854
17	Provision for Linked Liabilities	113,861	170,238	(127,028)	26,850	(49,155)
18	Surplus/(Deficit) from operations	25,188	26,692	22,143	26,671	16,210
SHAREHOLDERS' A/C						
19	Total income under Shareholders' Account	12,153	12,123	9,526	8,568	6,460
20	Total expenses under Shareholders' Account	1,031	956	3,515	808	976
21	Contribution to Policyholders Account towards excess of EOM	250	299	57	31	-
22	Contribution towards Remuneration of Managing Director & CEO	450	344	269	297	-
23	Contribution to the Revenue Account	22,288	5,880	3,445	7,564	4,843
24	Profit/(Loss) before tax	(7,104)	11,317	9,433	15,172	14,169
25	Provisions for tax	-	1,207	156	861	0
26	Profit/(Loss) after tax	(7,104)	10,110	9,277	14,311	14,169
27	Profit/(Loss) carried to Balance Sheet	(67,170)	(60,067)	(70,176)	(79,454)	(93,765)
MISCELLANEOUS						
28	(A) Policyholders' account:					
	Total funds	3,198,629	2,659,613	2,104,691	1,921,174	1,624,462
	Total investments	3,265,953	2,688,653	2,116,627	1,923,246	1,618,808
	Yield on investments (%)	11.37%	17.70%	1.83%	9.90%	9.64%
	(B) Shareholders' account:					
	Total funds	134,994	141,735	130,728	121,855	107,522
	Total investments	171,936	136,408	122,486	112,051	105,324
	Yield on investments (%)	8.56%	10.33%	8.84%	8.56%	7.94%
29	Yield on total investments (%)	11.22%	17.30%	2.19%	9.83%	9.55%
30	Paid up equity capital	201,288	201,288	201,288	201,288	201,288
31	Networth	134,994	141,735	130,728	121,855	107,522
32	Total assets (Net of Current Liabilities)	3,458,164	2,866,032	2,279,644	2,072,776	1,750,945
33	Earnings/(Loss) per share Basic/ (₹) (refer note 1 below) (₹)	(0.35)	0.50	0.46	0.71	0.70
34	Book value per share (₹) (refer note 2 below) (₹)	6.71	7.04	6.49	6.05	5.34

Note :

Net of reinsurance

* Includes Interim Bonus paid, if any

** Amount disclosed in lacs in accordance with IRDAI Master circular Ref No. IRDA/F&A/Cir/232/12/2013 dated December 11, 2013.

- Earnings per share are calculated by dividing the net profit or loss after tax for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.
- Book Value per share = $\frac{\text{Total Shareholders Funds-Debit balance in Profit and Loss Account-Debit balance in Revenue Account}}{\text{Total number of shares}}$
- Net Worth = Share Capital + Free Reserves and Surplus + Credit / (Debit) Fair Value Change Account - Debit Balance in Profit and Loss Account

Annexure 2

3.24 Accounting ratios (refer notes below)

Sl. No.	Description	As at March 31, 2022	As at March 31, 2021
1.	New business premium income growth (segment-wise)		
	Participating policies	83%	-3%
	Non-participating policies	10%	19%
	Par Pension	-42%	6%
	Non- Par Annuity	26%	971%
	Non- Par Pension	2%	80%
	Health	0%	-101%
	Group - linked	98%	64%
	Individual Life - Linked	16%	-13%
	Pension - linked	0%	0%
	(current year new business premium -previous year new business premium)/previous year new business premium		
2.	Net retention ratio (net premium/gross premium)	95%	96%
3.	Ratio of expenses of management (expenses of management / total gross direct premium)	22%	22%
4.	Commission ratio (gross commission paid/gross premium)	6%	6%
5.	Ratio of policyholders' liabilities to shareholders' funds (policyholders' liabilities / shareholders' funds)	2424%	1916%
6.	Growth rate of shareholders' funds [current year shareholders' funds - previous year shareholders' funds] / previous year shareholders' funds)	-5%	9%
7.	Ratio of surplus/(deficit) to policyholders' liability [surplus/(deficit) as per policyholders' liability]	1%	1%
8.	Change in net worth (₹ in 000) [current year shareholders' funds - previous year shareholders' funds]	(674,094)	1,100,765
9.	Profit (loss) after tax/Total income	-1%	1%
10.	(Total real estate + Loans)/Cash & invested assets	1%	1%
11.	Total investments/[Capital + Surplus [Deficit]]	2555%	1994%
12.	Total affiliated investments/[Capital + Surplus (Deficit)]	2%	2%
13.	Investment yield (Gross & Net)		
	A. With unrealised gains		
	Shareholders' fund	5%	9%
	Policyholders' fund		
	Non linked		
	Participating	5%	10%
	Non Participating	5%	8%
	Linked		
	Non Participating	17%	42%
	B. With realised gains		
	Shareholders' fund	9%	10%
	Policyholders' fund		
	Non linked		
	Participating	8%	8%
	Non Participating	9%	8%
	Linked		
	Non Participating	15%	11%

Annexure 2

3.24 Accounting ratios (refer notes below)

Sl. No.	Description	As at March 31, 2022	As at March 31, 2021
14	Conservation Ratio		
	Linked	81%	63%
	Non Linked	90%	84%
	Pension (both Linked and Non Linked)	80%	76%
	Health	92%	89%
15	Persistency Ratio		
	Premium Basis (Regular Premium/Limited Premium Payment under Individual category)		
	For 13 th month	80%	76%
	For 25 th month	64%	63%
	For 37 th month	54%	56%
	For 49 th Month	53%	50%
	For 61 st month	44%	39%
	Persistency Ratio		
	Premium Basis (Single Premium/Fully paid-up under Individual category)		
	For 13 th month	100%	100%
	For 25 th month	100%	100%
	For 37 th month	100%	100%
	For 49 th Month	100%	100%
	For 61 st month	98%	97%
	Persistency Ratio		
	Number of Policy Basis (Regular Premium/Limited Premium Payment under Individual category)		
	For 13 th month	77%	76%
	For 25 th month	67%	61%
	For 37 th month	57%	56%
	For 49 th Month	52%	51%
	For 61 st month	44%	36%
	Persistency Ratio		
	Number of Policy Basis (Single Premium/Fully paid-up under Individual category)		
	For 13 th month	100%	100%
	For 25 th month	100%	100%
	For 37 th month	100%	100%
	For 49 th Month	100%	100%
	For 61 st month	98%	98%
16	NPA Ratio		
	Gross NPA Ratio	0.00%	0.41%
	Net NPA Ratio	0.00%	0.10%
17	Solvency Ratio	2.09	1.90

Note:

- The above ratios have been calculated based on Revenue Account, Profit and Loss Account for the year ended March 31, 2022 and for the year ended March 31, 2021 and the Balance Sheet as at March 31, 2022 and March 31, 2021.
- Shareholders' funds are net of accumulated deficit in Profit & loss account, for the purpose of calculating relevant ratios.
- The persistency ratios are calculated in accordance with the IRDAI circular no. IRDAI/F&A/CIR/MISC/256/09/ 2021 dated September 30, 2021.

Annexure 3

3.26 - Related Party Disclosures as per Accounting Standard 18

Related Parties and Nature of Relationship:

Sl No	Name of Related parties	Nature of Relationship
1	MetLife International Holdings, LLC	Promoter Shareholder
2	Punjab National Bank	Promoter Shareholder
3	Ashish Kumar Srivastava	Key Management Personnel - Managing Director and CEO

The following are the transactions between the Company and its related parties Year ended March 31, 2022

Sl No	Name of the related Party with whom the transactions have been made	Description of the Relationship with the Party	Nature of Transaction	For the year ended March 31, 2022	As at March 31, 2022		For the year ended March 31, 2021	As at March 31, 2021	
					Amount outstanding as recoverable	Amount outstanding as payable		Amount outstanding as recoverable	Amount outstanding as payable
1	MetLife International Holdings, LLC	Significant Influence	Received/Receivable towards -						
			a) Reimbursement of expenses	13,762	-	-	29,448	17,247	-
			b) Funding of Information technology equipment (Refer Schedule 10)	167,157	45,193	-	295,760	127,297	-
			Paid/Payable towards -						
			a) Information technology	79,590	-	-	105,467	-	23,488
2	Punjab National Bank*	Significant Influence	Received/Receivable towards -						
			a) Interest/Dividend	20,937	3,847	-	20,764	3,559	-
			b) Bank balances (Current account/short term deposit)	-	665,585	-	-	810,751	-
			c) Investment in fixed deposit & bond	-	250,069	-	-	250,092	-
			Paid/Payable towards -						
			a) Commission	2,369,462	-	238,454	2,053,298	-	233,741
			b) Bank charges	6,516	-	2,269	5,804	-	1,080
			c) Premium deposit	-	-	-	-	-	-
			d) Compensation paid towards fraud committed by PMLI employee in connivance with others to enable PNB to make good the loss of its customers	-	-	-	9,102	-	-
			e) Borrowing of Unsecured, subordinated, listed, rated, redeemable, taxable, non-cumulative, non-convertible debentures**	1,000,000	-	1,000,000	-	-	-
3	Ashish Kumar Srivastava	Managing Director and CEO	a) Managerial Remuneration (Refer Note 3.11 of Schedule 16)	60,027	-	28,208	49,375	-	23,891
			b) Premium received	61	-	-	61	-	-

*The above doesn't include transactions carried out with borrowers of Punjab National Bank who have opted for insurance coverage under Group master credit life policy with PNB. Premium for insurance coverage is paid by respective borrower (member) and claim is settled upto the outstanding loan in PNB borrower loan account, if any.

** Interest accrued but not due on borrowing is not considered as debentures are traded on NSE and party level identification will be done at the time of payment.

Annexure 4

STATEMENT OF SEGMENTAL ASSETS AND LIABILITIES AS AT MARCH 31, 2022

Particulars	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Shareholders	Total
(₹ in '000)											
SOURCES OF FUNDS:											
SHAREHOLDERS FUNDS											
Share capital	-	-	-	-	-	-	-	-	-	20,128,843	20,128,843
Reserves and surplus	-	-	-	-	-	-	-	-	-	43,160	43,160
Fair value change account - Net	-	-	-	-	-	-	-	-	-	87,644	87,644
Total shareholders' funds	-	-	-	-	-	-	-	-	-	20,259,647	20,259,647
Borrowings	-	-	-	-	-	-	-	-	-	4,000,000	4,000,000
POLICYHOLDERS' FUNDS											
Fair value change account	2,143,953	706,824	-	31,128	-	-	-	-	-	-	2,881,905
Policy liabilities	129,593,639	98,312,490	2,343,588	2,591,494	226,295	2,285,392	-	-	-	-	235,352,898
Insurance reserves	-	-	-	-	-	-	-	-	-	-	-
Provision for linked liabilities- Non unit	-	-	-	-	-	-	146	816,445	463	-	817,054
Provision for linked liabilities	-	-	-	-	-	-	2,221,015	68,838,397	478,023	-	71,537,435
Total policyholders' funds	131,737,592	99,019,314	2,343,588	2,622,622	226,295	2,285,392	2,221,161	69,654,842	478,486	-	310,589,292
Funds for discontinued policies	-	-	-	-	-	-	-	-	-	-	-
- Discontinued on account of non-payment of premium	-	-	-	-	-	-	-	9,273,620	-	-	9,273,620
- Others	-	-	-	-	-	-	-	-	-	-	-
Funds for future appropriations	7,695,594	-	715,318	-	-	-	-	-	-	-	8,410,912
TOTAL	139,433,186	99,019,314	3,058,906	2,622,622	226,295	2,285,392	2,221,161	78,928,462	478,486	24,259,647	352,533,471
APPLICATION OF FUNDS:											
INVESTMENTS											
Shareholders'	-	-	-	-	-	-	-	-	-	-	-
Policyholders'	137,676,584	99,215,243	3,053,664	2,446,805	250,633	2,324,306	146	816,445	463	17,193,617	17,193,617
Assets held to cover linked liabilities	-	-	-	-	-	-	2,221,015	78,112,018	478,023	-	245,784,289
Loans	1,140,229	488,555	-	-	-	-	-	-	-	-	80,811,056
Fixed assets	300,041	497,318	899	5,300	70	1,033	157	123,363	39	257,093	1,628,784
Current assets	-	-	-	-	-	-	-	-	-	-	1,185,314
Cash and bank balances	152,114	1,163,890	2,925	7,575	18	24,096	56	281,518	971	-	1,633,162
Advances and other assets	4,536,875	7,085,239	102,033	37,500	3,269	82,281	64	183,087	1,073	321,008	12,352,429
	4,688,989	8,249,129	104,958	45,075	3,287	106,377	120	464,605	2,044	321,008	13,985,591
Less :											
Current liabilities	3,225,226	9,291,889	22,331	14,957	118	153,384	367	1,054,286	6,176	56,061	13,824,796
Provisions	267,609	575,970	1,853	1,241	10	12,727	30	87,478	512	-	947,430
	3,492,835	9,867,858	24,184	16,198	128	166,111	397	1,141,764	6,689	56,061	14,772,226
Net current assets	1,196,154	(1,618,729)	80,774	28,876	3,159	(59,734)	(278)	(677,159)	(4,644)	264,947	(786,635)
Control Account	(879,822)	436,927	(76,431)	141,641	(27,567)	19,788	121	553,794.82	4,605	(173,056)	-
Miscellaneous expenditure (to the extent not written off)	-	-	-	-	-	-	-	-	-	-	-
Debit balance in profit and loss account	-	-	-	-	-	-	-	-	-	6,717,046	6,717,046
TOTAL	139,433,186	99,019,314	3,058,906	2,622,622	226,295	2,285,392	2,221,161	78,928,462	478,486	24,259,647	352,533,471

Annexure 4

STATEMENT OF SEGMENTAL ASSETS AND LIABILITIES AS AT MARCH 31, 2021

Particulars	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Shareholders	Total
(₹ in '000)											
SOURCES OF FUNDS:											
SHAREHOLDERS FUNDS											
Share capital	-	-	-	-	-	-	-	-	-	20,128,843	20,128,843
Reserves and surplus	-	-	-	-	-	-	-	-	-	43,977	43,977
Fair value change account - Net	-	-	-	-	-	-	-	-	-	51,374	51,374
Total shareholders' funds	-	-	-	-	-	-	-	-	-	20,224,194	20,224,194
Borrowings	-	-	-	-	-	-	-	-	-	-	-
POLICYHOLDERS' FUNDS											
Fair value change account	1,346,717	520,128	-	15,900	-	-	-	-	-	-	1,882,745
Policy liabilities	112,387,861	75,830,704	2,106,369	1,273,569	267,694	1,970,338	-	-	-	-	193,836,535
Insurance reserves	-	-	-	-	-	-	-	-	-	-	-
Provision for linked liabilities- Non unit	-	-	-	-	-	-	70	617,104	155	-	617,329
Provision for linked liabilities	-	-	-	-	-	-	1,971,359	60,829,084	546,575	-	63,347,018
Total policyholders' funds	113,734,578	76,350,832	2,106,369	1,289,469	267,694	1,970,338	1,971,429	61,446,188	546,730	-	259,683,627
Funds for discontinued policies	-	-	-	-	-	-	-	-	-	-	-
- Discontinued on account of non-payment of premium	-	-	-	-	-	-	-	6,277,629	-	-	6,277,629
- Others	-	-	-	-	-	-	-	-	-	-	-
Funds for future appropriations	5,953,099	-	471,353	-	-	-	-	-	-	-	6,424,452
TOTAL	119,687,677	76,350,832	2,577,722	1,289,469	267,694	1,970,338	1,971,429	67,723,817	546,730	20,224,194	292,609,902
APPLICATION OF FUNDS:											
INVESTMENTS											
Shareholders'	-	-	-	-	-	-	-	-	-	13,640,818	13,640,818
Policyholders'	118,241,125	74,485,533	2,422,061	1,243,887	296,222	1,934,489	70	617,104	155	-	199,240,646
Assets held to cover linked liabilities	-	-	-	-	-	-	1,971,359	67,106,713	546,575	-	69,624,647
Loans	714,431	206,477	-	-	-	-	-	-	-	-	920,908
Fixed assets	235,704	616,933	1,816	6,275	245	1,904	273	137,268	82	218,013	1,218,513
Current assets	-	-	-	-	-	-	-	-	-	-	-
Cash and bank balances	786,914	1,414,118	9,068	26,073	20	31,608	77	397,605	1,480	-	2,666,963
Advances and other assets	4,021,943	5,540,664	98,344	12,703	4,035	66,936	34	98,873	661	271,258	10,115,451
Less :	4,808,857	6,954,782	107,412	38,776	4,055	98,544	111	496,478	2,141	271,258	12,782,414
Current liabilities	2,413,134	6,584,653	17,225	5,936	82	123,888	316	906,210	6,061	-	10,057,505
Provisions	234,632	429,551	1,675	577	8	12,046	31	88,112	589	-	767,221
Net current assets	2,647,766	7,014,204	18,900	6,513	90	135,934	347	994,322	6,650	-	10,824,726
Control Account	2,161,091	(59,422)	88,512	32,263	3,965	(37,391)	(236)	(497,844)	(4,509)	271,258	1,957,688
Miscellaneous expenditure (to the extent not written off)	(1,664,675)	1,101,311	65,333	7,045	(32,738)	71,335	(37)	360,576	4,427	87,423	-
Debit balance in profit and loss account	-	-	-	-	-	-	-	-	-	6,006,682	6,006,682
TOTAL	119,687,677	76,350,832	2,577,722	1,289,469	267,694	1,970,338	1,971,429	67,723,817	546,730	20,224,194	292,609,902

Annexure 4

SEGMENT REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2022

Particulars	Schedule	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
(₹ in '000)											
Premiums earned - net											
(a) Premium	1	20,168,801	37,432,989	477,727	1,155,767	98,282	345,306	401,434	13,392,054	10,281	73,482,641
(b) Reinsurance ceded		(26,440)	(3,744,873)	(11)	-	-	(17,408)	-	(89,239)	-	(3,877,971)
(c) Reinsurance accepted		-	-	-	-	-	-	-	-	-	-
Income from investments		20,142,361	33,688,116	477,716	1,155,767	98,282	327,898	401,434	13,302,815	10,281	69,604,670
(a) Interest, dividends and rent - gross		9,112,635	6,243,316	199,880	113,728	17,024	152,061	119,363	1,748,265	9,856	17,716,128
(b) Profit on sale/redemption of investments		1,119,791	887,137	-	-	4,565	-	30,458	8,863,491	62,648	10,968,090
(c) (Loss) on sale/ redemption of investments		(59,846)	(4,792)	-	-	-	-	(104,821)	(1,593,289)	(8,724)	(1,771,472)
(d) Transfer/gain on revaluation/change in fair value		-	(81,313)	-	-	-	-	123,462	3,075,200	27,563	3,144,912
(e) Amortisation of premium/discount on investments		(2,099)	7,179	(995)	9,403	1,568	886	4,332	309,406	289	329,969
Other Income											
(a) Interest on policy loans		95,579	30,199	-	-	-	-	-	44	-	125,822
(b) Miscellaneous income		6,639	16,224	390	15	-	152	-	14	6	23,440
Contribution from the Shareholders' Account		-	1,696,644	-	225,284	-	-	-	304,011	2,817	2,228,756
Contribution from the Shareholders' Account towards excess of EOM		-	-	-	25,045	-	-	-	-	-	25,045
Total (A)		30,415,060	42,482,710	676,991	1,529,242	121,439	480,997	574,228	26,009,957	104,736	102,395,360
Commission	2	1,406,396	2,123,307	8,152	20,056	65	5,936	314	503,538	10	4,067,774
Operating expenses related to insurance business	3	4,135,923	6,306,356	15,023	64,482	924	17,377	2,616	1,545,818	659	12,089,178
Goods and Services tax on linked charges		-	-	-	-	-	-	2,454	520,511	97	523,062
Provision for doubtful debts		-	-	-	-	-	-	-	-	-	-
Bad debts written off		-	-	-	-	-	-	-	-	-	-
Provision for Income Tax		209,842	-	-	-	-	-	-	-	-	209,842
Provisions (other than taxation)		-	-	-	-	-	-	-	-	-	-
(a) For diminution in the value of investments		-	-	-	-	-	-	-	-	-	-
(b) Advances & Recoveries		11,248	22,501	80	509	53	(153)	-	2,054	22	36,315
Total (B)		5,763,409	8,452,164	23,255	85,047	1,042	23,160	5,385	2,571,921	788	16,926,171

Particulars	Schedule	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
Benefits paid (net)	4	5,224,059	11,548,761	159,862	126,270	154,070	77,168	310,688	12,233,390	172,192	30,006,460
Interim bonuses paid		33,967	-	7,462	-	-	-	-	-	-	41,429
Change in valuation of liability in respect of life policies											
(a) Gross		17,242,536	26,886,527	237,219	1,317,925	(41,399)	303,155	249,732	11,241,907	(68,244)	57,369,358
(b) Amount ceded in reinsurance		(36,758)	(4,404,742)	-	-	-	11,899	-	(37,261)	-	(4,466,862)
(c) Amount accepted in reinsurance		-	-	-	-	-	-	-	-	-	-
Total (C)		22,463,804	34,030,546	404,543	1,444,195	112,671	392,222	560,420	23,438,036	103,948	82,950,385
Surplus/(Deficit) (D) = (A) - (B) - (C)		2,187,847	-	249,193	-	7,726	65,615	8,423	-	-	2,518,804
Appropriations											
Transfer to shareholders' account		445,352	-	5,228	-	7,726	65,615	8,423	-	-	532,344
Transfer to other reserves		-	-	-	-	-	-	-	-	-	-
Funds for future appropriations		1,742,495	-	243,965	-	-	-	-	-	-	1,986,460
Surplus/(Deficit) after appropriation		-	-	-	-	-	-	-	-	-	-
Total (D)		2,187,847	-	249,193	-	7,726	65,615	8,423	-	-	2,518,804
Details of Total Surplus/(Deficit)											
(a) Interim bonuses paid		33,967	-	7,462	-	-	-	-	-	-	41,429
(b) Allocation of bonus to policyholders'		3,991,574	-	47,052	-	-	-	-	-	-	4,038,626
(c) Surplus shown in the Revenue Account		2,187,847	-	249,193	-	7,726	65,615	8,423	-	-	2,518,804
Total Surplus/(Deficit)		6,213,388	-	303,707	-	7,726	65,615	8,423	-	-	6,598,859

(₹ in '000)

Annexure 4

SEGMENT REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2021

(₹ in '000)											
Particulars	Schedule	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
Premiums earned - net											
(a) Premium	1	17,338,411	29,716,088	507,737	917,399	98,426	374,202	203,696	11,158,218	14,010	60,328,187
(b) Reinsurance ceded		(22,443)	(2,053,931)	(10)	-	-	(18,533)	(1)	(97,034)	-	(2,191,952)
(c) Reinsurance accepted		-	-	-	-	-	-	-	-	-	-
Income from investments		17,315,968	27,662,157	507,727	917,399	98,426	355,669	203,695	11,061,184	14,010	58,136,235
(a) Interest, dividends and rent - gross		8,113,594	4,874,035	162,302	48,072	16,171	128,610	110,101	1,585,868	10,768	15,049,521
(b) Profit on sale/redemption of investments		799,222	203,118	-	-	1,931	-	72,040	6,260,224	66,794	7,403,329
(c) (Loss) on sale/ redemption of investments		(40,169)	(18,913)	-	-	-	-	(5,708)	(1,676,393)	(8,777)	(1,749,960)
(d) Transfer/gain on revaluation/change in fair value		-	(86,990)	-	-	-	-	41,921	15,192,011	164,670	15,311,612
(e) Amortisation of premium/discount on investments		(52,450)	(69,264)	(2,089)	(379)	672	(2,358)	2,603	245,772	240	122,747
Other Income											
(a) Interest on policy loans		59,966	13,156	-	-	-	-	-	-	-	73,122
(b) Miscellaneous income		3,713	11,838	659	2	32	48	142	1,983	2	18,419
Contribution from the Shareholders' Account		-	512,220	-	53,835	-	21,972	-	-	-	588,027
Contribution from the Shareholders' Account towards excess of EOM		-	-	4,720	25,154	-	-	-	-	-	29,874
Total (A)		26,199,844	33,101,357	673,319	1,044,083	117,232	503,941	424,794	32,670,649	247,707	94,982,926
Commission	2	829,508	2,143,800	7,240	15,482	113	6,451	90	386,495	10	3,389,189
Operating expenses related to insurance business	3	2,640,848	6,009,121	25,293	55,676	2,332	24,859	3,017	1,323,003	861	10,085,010
Goods and Services tax on linked charges		-	-	-	-	-	-	2,132	452,395	120	454,647
Provision for doubtful debts		-	-	-	-	-	-	-	-	-	-
Bad debts written off		-	-	-	-	-	-	-	-	-	-
Provision for Income Tax		364,713	-	-	-	-	-	-	-	-	364,713
Provisions (other than taxation)		-	-	-	-	-	-	-	-	-	-
(a) For diminution in the value of investments		-	-	-	-	-	-	-	-	-	-
(b) Advances & Recoveries		3,556	7,005	21	356	7	152	-	1,894	7	12,998
Total (B)		3,838,625	8,159,926	32,554	71,514	2,452	31,462	5,239	2,163,787	998	14,306,557

Particulars	Schedule	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
Benefits paid (net)	4	4,682,122	6,337,232	48,682	60,107	56,580	48,078	142,438	13,594,832	114,299	25,084,370
Interim bonuses paid		30,348	-	1,506	-	-	-	-	-	-	31,854
Change in valuation of liability in respect of life policies											
(a) Gross		15,454,144	19,722,696	393,363	912,462	54,191	430,857	265,598	16,653,523	128,622	54,015,456
(b) Amount ceded in reinsurance		24,484	(1,118,497)	-	-	-	(6,456)	-	(23,966)	-	(1,124,435)
(c) Amount accepted in reinsurance		-	-	-	-	-	-	-	-	-	-
Total (C)		20,191,098	24,941,431	443,551	972,569	110,771	472,479	408,036	30,224,389	242,921	78,007,245
Surplus/(Deficit) (D) = (A) - (B) - (C)		2,170,121	-	197,214	-	4,009	-	11,519	282,473	3,788	2,669,124
Appropriations											
Transfer to shareholders' account		360,707	-	4,759	-	4,009	-	11,519	282,473	3,788	667,255
Transfer to other reserves		-	-	-	-	-	-	-	-	-	-
Funds for future appropriations		1,809,414	-	192,455	-	-	-	-	-	-	2,001,869
Surplus/(Deficit) after appropriation		-	-	-	-	-	-	-	-	-	-
Total (D)		2,170,121	-	197,214	-	4,009	-	11,519	282,473	3,788	2,669,124
Details of Total Surplus/(Deficit)											
(a) Interim bonuses paid		30,348	-	1,506	-	-	-	-	-	-	31,854
(b) Allocation of bonus to policyholders'		3,246,366	-	42,829	-	-	-	-	-	-	3,289,195
(c) Surplus shown in the Revenue Account		2,170,121	-	197,214	-	4,009	-	11,519	282,473	3,788	2,669,124
Total Surplus/(Deficit)		5,446,835	-	241,549	-	4,009	-	11,519	282,473	3,788	5,990,173

Annexure 4

SCHEDULE 1 - PREMIUM

Particulars	Year ended March 31, 2022									Total
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	
First year Premiums	5,489,935	8,911,974	69,280	-	-	(12)	(1)	4,297,277	-	18,768,453
Renewal Premiums	14,678,866	24,403,666	405,093	-	3	345,318	2	8,958,448	10,281	48,801,677
Single Premiums	-	4,117,349	3,354	1,155,767	98,279	-	401,433	136,329	-	5,912,511
Total Premium	20,168,801	37,432,989	477,727	1,155,767	98,282	345,306	401,434	13,392,054	10,281	73,482,641

(₹ in '000)

(₹ in '000)

SCHEDULE 2 - COMMISSION EXPENSES

Particulars	Year ended March 31, 2022										(₹ in '000)
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total	
Commission paid											
Direct											
-First year Premiums	968,803	1,174,058	3,367	-	(2)	-	-	371,523	-	2,517,749	
-Renewal Premiums	377,976	756,721	4,684	-	-	5,936	-	129,165	10	1,274,492	
-Single Premiums	-	174,850	67	20,034	64	-	302	810	-	196,127	
Gross commission	1,346,779	2,105,629	8,118	20,034	62	5,936	302	501,498	10	3,988,368	
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	-	-	-	-	
Less: Commission on Re-insurance Ceded	-	-	-	-	-	-	-	-	-	-	
Net Commission	1,346,779	2,105,629	8,118	20,034	62	5,936	302	501,498	10	3,988,368	
Rewards and Remuneration to Agents,brokers and other intermediaries	59,617	17,678	34	22	3	-	12	2,040	-	79,406	
Total	1,406,396	2,123,307	8,152	20,056	65	5,936	314	503,538	10	4,067,774	
Break-up of Gross commission expenses											
Agents	249,600	107,845	1,435	230	21	1,273	69	22,431	5	382,909	
Brokers	184,901	239,116	993	48	44	52	215	47	1	425,417	
Corporate Agency	971,895	1,776,346	5,724	19,778	-	4,611	30	481,060	4	3,259,448	
Referral	-	-	-	-	-	-	-	-	-	-	
Total	1,406,396	2,123,307	8,152	20,056	65	5,936	314	503,538	10	4,067,774	

(₹ in '000)

Annexure 4

SCHEDULE 3 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

Year ended March 31, 2022

Particulars	Year ended March 31, 2022										Total
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked		
Employees' remuneration and welfare benefits	2,608,512	3,650,464	10,285	37,626	552	11,413	1,677	901,476	422	7,222,427	
Travel, conveyance and vehicle running expenses	37,162	61,590	112	656	9	128	20	15,278	5	114,960	
Training expenses	9,733	16,120	30	172	2	34	5	4,000	1	30,097	
Rents, rates and taxes	211,750	391,119	645	3,724	49	725	111	95,040	28	703,191	
Repairs	8,113	13,459	24	143	2	28	4	8,138	1	29,912	
Printing and stationery	14,890	24,681	45	263	3	51	8	6,122	2	46,065	
Communication expenses	40,634	67,338	122	718	10	140	22	16,705	6	125,695	
Legal & professional charges	53,718	84,486	280	928	25	270	131	21,359	32	161,229	
Medical fees	4,266	97,228	(1)	(3)	-	614	-	6,055	-	108,159	
Auditors' Fees, expenses, etc.											
(a) as auditor	2,475	4,101	7	44	1	9	1	1,018	-	7,656	
(b) as advisor or in any other capacity, in respect of											
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-	
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-	
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-	
(c) in any other capacity											
(i) Certification Fees	110	183	-	2	-	-	-	45	-	340	
Advertisement and publicity	366,663	607,733	1,101	6,476	86	1,261	193	150,752	49	1,134,314	
Business Development & Sales promotion	313,848	520,204	942	5,543	73	1,079	165	129,039	42	970,935	
Interest and Bank Charges	24,300	38,952	108	423	9	108	43	9,779	11	73,733	
Recruitment expenses	14,492	24,021	43	256	3	50	8	5,958	2	44,833	
Information Technology expenses	237,148	392,938	715	4,188	56	818	128	97,482	33	733,506	
Office expenses	36,296	60,114	110	641	9	126	20	15,154	5	112,475	
Others	14,368	23,810	43	254	3	50	8	5,907	2	44,445	
Depreciation	137,445	227,815	412	2,428	32	473	72	56,511	18	425,206	
TOTAL	4,135,923	6,306,356	15,023	64,482	924	17,377	2,616	1,545,818	659	12,089,178	

(₹ in '000)

Annexure 4

SCHEDULE 4 - BENEFITS PAID (NET)

(₹ in '000)

Particulars	Year ended March 31, 2022									
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
1. Insurance claims										
(a) Claims by death	1,546,855	14,845,955	28,267	22,049	4	-	390	1,603,719	2,208	18,049,447
(b) Claims by maturity	613,787	205,277	66,438	-	-	-	-	2,339,590	31,433	3,256,525
(c) Annuities/ Pension payment	-	-	-	104,221	105,669	-	258,892	-	-	468,782
(d) Other benefits -										
(i) Surrenders	1,524,915	1,210,603	65,157	-	48,397	27,736	51,406	8,451,073	138,551	11,517,838
(ii) Periodical benefit	1,594,114	2,293,273	-	-	-	-	-	-	-	3,887,387
(iii) Health	-	-	-	-	-	66,184	-	-	-	66,184
(iv) Others	-	-	-	-	-	-	-	-	-	-
2. (Amount ceded in reinsurance)										
(a) Claims by death	(55,612)	(7,006,347)	-	-	-	-	-	(160,992)	-	(7,222,951)
(b) Claims by maturity	-	-	-	-	-	-	-	-	-	-
(c) Annuities/ Pension payment	-	-	-	-	-	-	-	-	-	-
(d) Other benefits -										
(i) Surrenders	-	-	-	-	-	-	-	-	-	-
(ii) Periodical benefit	-	-	-	-	-	-	-	-	-	-
(iii) Health	-	-	-	-	-	(16,752)	-	-	-	(16,752)
3. Amount accepted in reinsurance										
(a) Claims by death	-	-	-	-	-	-	-	-	-	-
(b) Claims by maturity	-	-	-	-	-	-	-	-	-	-
(c) Annuities/ Pension payment	-	-	-	-	-	-	-	-	-	-
(d) Other benefits -										
(i) Surrenders	-	-	-	-	-	-	-	-	-	-
(ii) Periodical benefit	-	-	-	-	-	-	-	-	-	-
(iii) Health	-	-	-	-	-	-	-	-	-	-
Total	5,224,059	11,548,761	159,862	126,270	154,070	77,168	310,688	12,233,390	172,192	30,006,460
Benefits paid to claimants:										
In India	5,224,059	11,548,761	159,862	126,270	154,070	77,168	310,688	12,233,390	172,192	30,006,460
Outside India	-	-	-	-	-	-	-	-	-	-
Benefits paid (net)	5,224,059	11,548,761	159,862	126,270	154,070	77,168	310,688	12,233,390	172,192	30,006,460

Annexure 4

SCHEDULE 1 - PREMIUM

Particulars	Year ended March 31, 2021								Total
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked
First year Premiums	2,995,682	8,272,834	122,403	-	-	(47)	9	3,721,866	(20)
Renewal Premiums	14,342,729	17,911,381	382,033	-	2,186	374,249	699	7,337,682	14,030
Single Premiums	-	3,531,873	3,301	917,399	96,240	-	202,988	98,670	-
Total Premium	17,338,411	29,716,088	507,737	917,399	98,426	374,202	203,696	11,158,218	14,010
									60,328,187

(₹ in '000)

SCHEDULE 2 - COMMISSION EXPENSES

Particulars	Year ended March 31, 2021								Total
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked
Commission paid									
Direct									
-First year Premiums	439,126	1,363,625	3,316	-	-	(11)	-	281,715	(2)
-Renewal Premiums	359,660	598,832	3,704	-	-	6,460	-	103,840	12
-Single Premiums	-	163,692	66	15,437	113	-	86	39	-
Gross commission	798,786	2,126,149	7,086	15,437	113	6,449	86	385,594	10
Add: Commission on Re-insurance Accepted	-	-	-	-	-	-	-	-	-
Less: Commission on Re-insurance Ceded	-	-	-	-	-	-	-	-	-
Net Commission	798,786	2,126,149	7,086	15,437	113	6,449	86	385,594	10
Rewards and Remuneration to Agents, brokers and other intermediaries	30,722	17,651	154	45	-	2	4	901	-
Total	829,508	2,143,800	7,240	15,482	113	6,451	90	386,495	10
Break-up of Gross commission expenses									
Agents	171,045	103,150	1,577	286	-	1,411	24	13,327	3
Brokers	87,139	244,125	26	1	113	11	66	291	1
Corporate Agency	571,324	1,796,525	5,637	15,195	-	5,029	-	372,877	6
Referral	-	-	-	-	-	-	-	-	-
Total	829,508	2,143,800	7,240	15,482	113	6,451	90	386,495	10
									3,389,189

(₹ in '000)

Annexure 4

SCHEDULE 3 - OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

(₹ in '000)

Particulars	Year ended March 31, 2021									
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
Employees' remuneration and welfare benefits	1,860,227	3,736,106	18,064	36,327	1,558	17,829	2,061	852,306	585	6,525,063
Travel, conveyance and vehicle running expenses	13,417	35,108	103	357	14	108	16	7,814	5	56,942
Training expenses	1,512	3,956	12	40	2	12	2	881	1	6,418
Rents, rates and taxes	63,161	474,754	702	1,531	71	980	96	44,729	28	586,052
Repairs	6,091	15,903	47	162	6	49	7	3,546	2	25,813
Printing and stationery	8,913	23,330	69	237	9	72	10	5,191	3	37,834
Communication expenses	33,850	88,569	261	901	35	273	39	19,713	12	143,653
Legal & professional charges	43,590	103,720	397	1,104	78	323	130	25,186	36	174,564
Medical fees	1,838	78,650	9	(3)	-	525	-	7,891	-	88,910
Auditors' Fees, expenses, etc.										
(a) as auditor	1,649	4,316	13	44	2	13	2	960	1	7,000
(b) as advisor or in any other capacity, in respect of	-	-	-	-	-	-	-	-	-	-
(i) Taxation matters	-	-	-	-	-	-	-	-	-	-
(ii) Insurance matters	-	-	-	-	-	-	-	-	-	-
(iii) Management services; and	-	-	-	-	-	-	-	-	-	-
(c) in any other capacity	-	-	-	-	-	-	-	-	-	-
(i) Certification Fees	53	181	-	2	-	1	-	32	-	269
Advertisement and publicity	190,067	497,477	1,464	5,059	199	1,536	219	110,689	66	806,776
Business Development & Sales promotion	104,345	133,582	1,727	1,626	22	625	47	54,937	7	296,918
Interest and Bank Charges	14,510	34,523	132	367	26	108	44	8,384	12	58,106
Recruitment expenses	12,581	32,931	97	335	13	102	15	7,327	4	53,405
Information Technology expenses	162,079	424,222	1,248	4,314	169	1,309	187	94,390	56	687,974
Office expenses	24,980	65,332	193	665	26	202	29	14,547	9	105,983
Others	(5,732)	(15,008)	(44)	(153)	(6)	(46)	(7)	4,078	(2)	(16,920)
Depreciation	103,717	271,469	799	2,761	108	838	120	60,402	36	440,250
TOTAL	2,640,848	6,009,121	25,293	55,676	2,332	24,859	3,017	1,323,003	861	10,085,010

Annexure 4

SCHEDULE 4 - BENEFITS PAID (NET)

(₹ in '000)

Particulars	Year ended March 31, 2021									
	Par	Non Par	Par Pension	Non Par Annuity	Non Par Pension	Health	Group Pension Linked	Individual Life Linked	Individual Pension Linked	Total
1. Insurance claims										
(a) Claims by death	901,103	5,436,522	13,150	24,660	3	-	(2,009)	888,388	636	7,262,453
(b) Claims by maturity	1,418,698	150,303	10,487	-	-	-	-	462,990	37,114	2,079,592
(c) Annuities/ Pension payment	-	-	-	35,447	54,617	-	143,197	-	-	233,261
(d) Other benefits -										
(i) Surrenders	879,281	713,154	25,045	-	1,960	16,941	1,250	12,321,069	76,549	14,035,249
(ii) Periodical benefit	1,501,944	1,990,026	-	-	-	-	-	-	-	3,491,970
(iii) Health	-	-	-	-	-	50,072	-	-	-	50,072
(iv) Others	-	-	-	-	-	-	-	-	-	-
2. (Amount ceded in reinsurance)										
(a) Claims by death	(18,904)	(1,952,773)	-	-	-	-	-	(77,615)	-	(2,049,292)
(b) Claims by maturity	-	-	-	-	-	-	-	-	-	-
(c) Annuities/ Pension payment	-	-	-	-	-	-	-	-	-	-
(d) Other benefits -										
(i) Surrenders	-	-	-	-	-	-	-	-	-	-
(ii) Periodical benefit	-	-	-	-	-	-	-	-	-	-
(iii) Health	-	-	-	-	-	(18,935)	-	-	-	(18,935)
3. Amount accepted in reinsurance										
(a) Claims by death	-	-	-	-	-	-	-	-	-	-
(b) Claims by maturity	-	-	-	-	-	-	-	-	-	-
(c) Annuities/ Pension payment	-	-	-	-	-	-	-	-	-	-
(d) Other benefits -										
(i) Surrenders	-	-	-	-	-	-	-	-	-	-
(ii) Periodical benefit	-	-	-	-	-	-	-	-	-	-
(iii) Health	-	-	-	-	-	-	-	-	-	-
Total	4,682,122	6,337,232	48,682	60,107	56,580	48,078	142,438	13,594,832	114,299	25,084,370
Benefits paid to claimants:										
In India	4,682,122	6,337,232	48,682	60,107	56,580	48,078	142,438	13,594,832	114,299	25,084,370
Outside India	-	-	-	-	-	-	-	-	-	-
Benefits paid (net)	4,682,122	6,337,232	48,682	60,107	56,580	48,078	142,438	13,594,832	114,299	25,084,370

Annexure 4

ANNEXURE TO REVENUE ACCOUNT-Break up of Unit Linked Business (UL)

Name of the Insurer : PNB MetLife India Insurance Company Limited

Registration No : 117 Date of Registration with IRDA : August 6, 2001

REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2022

Policyholders' Account (Technical Account)

Particulars	Schedule	Current Year										Total Unit Linked (₹ in '000)
		Linked Life			Linked Pension			Linked Group				
		Non-Unit (1)	Unit (2)	Total (3)=(1) + (2)	Non-Unit (4)	Unit (5)	Total (6)=(4) + (5)	Non-Unit (7)	Unit (8)	Total (9)= (7) + (8)		
Premiums earned – net												
(a) Premium		944,496 (89,239)	12,447,558	13,392,054 (89,239)	81	10,200	10,281	-	401,434	401,434	13,803,769 (89,239)	
Income from Investments												
(a) Interest, Dividend & Rent - Gross		27,911	1,720,354	1,748,265	-	9,856	9,856	-	119,363	119,363	1,877,484	
(b) Profit on sale/redemption of investments		-	8,863,491	8,863,491	-	62,648	62,648	-	30,458	30,458	8,956,597	
(c) Loss on sale/redemption of investments		-	(1,593,289)	(1,593,289)	-	(8,724)	(8,724)	-	(104,821)	(104,821)	(1,706,834)	
(d) Transfer/gain on revaluation/change in fair value		-	3,075,200	3,075,200	-	27,563	27,563	-	123,462	123,462	3,226,225	
(e) Amortisation of premium/discount on investments		21,655	287,751	309,406	-	289	289	-	4,332	4,332	314,027	
Other income:												
(a) Linked Income	UL1	1,928,202 (27,593)	(1,928,202) 27,651	- 58	8,392 (10,229)	(8,392) 10,235	- 6	13,854 (2,034)	(13,854) 2,034	- -	- 64	
(b) Other Misc income		304,011	-	304,011	2,817	-	2,817	-	-	-	306,828	
TOTAL (A)		3,109,443	22,900,514	26,009,957	1,061	103,675	104,736	11,820	562,408	574,228	26,688,921	
Commission		503,538	-	503,538	10	-	10	314	-	314	503,862	
Operating Expenses related to Insurance Business		1,545,818	-	1,545,818	659	-	659	2,616	-	2,616	1,549,093	
Goods and Services tax on charges		-	520,511	520,511	-	97	97	-	2,454	2,454	523,062	
Provision for Taxation		-	-	-	-	-	-	-	-	-	-	
Provision for Advances & Recoveries		2,054	-	2,054	22	-	22	1	-	1	2,077	
TOTAL (B)		2,051,410	520,511	2,571,921	691	97	788	2,931	2,454	5,385	2,578,094	
Benefits Paid (Net)	UL2	858,691	11,374,699	12,233,390	62	172,130	172,192	390	310,298	310,688	12,716,270	
Interim Bonus Paid		-	-	-	-	-	-	-	-	-	-	
Change in Valuation Liability		199,342	11,005,304	11,204,646	308	(68,552)	(68,244)	76	249,656	249,732	11,386,134	
TOTAL (C)		1,058,033	22,380,003	23,438,036	370	103,578	103,948	466	559,954	560,420	24,102,404	
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)												
APPROPRIATIONS												
Transfer to Shareholders' a/c		-	-	-	-	-	-	8,423	-	8,423	8,423	
Funds available for future appropriations		-	-	-	-	-	-	-	-	-	-	
Transfer to Deficit in Revenue Account		-	-	-	-	-	-	-	-	-	-	
Total (D)								8,423		8,423	8,423	

(₹ in '000)

Annexure 4

ANNEXURE TO REVENUE ACCOUNT-Break up of Unit Linked Business (UL)

Name of the Insurer : PNB MetLife India Insurance Company Limited

Registration No : 117 Date of Registration with IRDA : August 6, 2001

REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2021

Policyholders' Account (Technical Account)

Particulars	Schedule	Previous Year										Total Unit Linked (10)=(3)+(6)+(9)
		Linked Life			Linked Pension			Linked Group				
		Non-Unit	Unit	Total	Non-Unit	Unit	Total	Non-Unit	Unit	Total		
		(1)	(2)	(3)=(1) + (2)	(4)	(5)	(6)=(4) + (5)	(7)	(8)	(9)= (7) + (8)		
Premiums earned – net												
(a) Premium		591,452 (97,034)	10,566,766	11,158,218 (97,034)	108	13,902	14,010	-	203,696	203,696	11,375,924 (97,035)	
(b) Reinsurance ceded			-		-	-	-	(1)	-	(1)		
Income from Investments												
(a) Interest, Dividend & Rent - Gross		24,097	1,561,771	1,585,868	-	10,768	10,768	-	110,101	110,101	1,706,737	
(b) Profit on sale/redemption of investments		-	6,260,224	6,260,224	-	66,794	66,794	-	72,040	72,040	6,399,058	
(c) Loss on sale/redemption of investments		-	(1,676,393)	(1,676,393)	-	(8,777)	(8,777)	-	(5,708)	(5,708)	(1,690,878)	
(d) Transfer/gain on revaluation/change in fair value		-	15,192,011	15,192,011	-	164,670	164,670	-	41,921	41,921	15,398,602	
(e) Amortisation of premium/discount on investments		15,784	229,988	245,772	-	240	240	-	2,603	2,603	248,615	
Other income:												
(a) Linked Income	UL1	1,900,435	(1,900,435)	-	8,574	(8,574)	-	12,047	(12,047)	-	-	
(b) Other Misc Income		117,083	(115,100)	1,983	(4,013)	4,015	2	458	(316)	142	2,127	
(c) Contribution from the Shareholders' a/c		-	-	-	-	-	-	-	-	-	-	
TOTAL (A)		2,551,817	30,118,832	32,670,649	4,669	243,038	247,707	12,504	412,290	424,794	33,343,150	
Commission		386,495	-	386,495	10	-	10	90	-	90	386,595	
Operating Expenses related to Insurance Business		1,323,003	-	1,323,003	861	-	861	3,017	-	3,017	1,326,881	
Goods and Services tax on charges		-	452,395	452,395	-	120	120	-	2,132	2,132	454,647	
Provision for Taxation		-	-	-	-	-	-	-	-	-	-	
Provision for Advances & Recoveries		1,894	-	1,894	7	-	7	-	-	-	1,901	
TOTAL (B)		1,711,392	452,395	2,163,787	878	120	998	3,107	2,132	5,239	2,170,024	
Benefits Paid (Net)	UL2	469,488	13,125,344	13,594,832	26	114,273	114,299	(2,009)	144,447	142,438	13,851,569	
Interim Bonus Paid		-	-	-	-	-	-	-	-	-	-	
Change in Valuation Liability		88,464	16,541,093	16,629,557	(23)	128,645	128,622	(113)	265,711	265,598	17,023,777	
TOTAL (C)		557,952	29,666,437	30,224,389	3	242,918	242,921	(2,122)	410,158	408,036	30,875,346	
SURPLUS/ (DEFICIT) (D) =(A)-(B)-(C)												
APPROPRIATIONS												
Transfer to Shareholders' a/c		282,473	-	282,473	3,788	-	3,788	11,519	-	11,519	297,780	
Funds available for future appropriations		-	-	-	-	-	-	-	-	-	-	
Transfer to Deficit in Revenue Account		-	-	-	-	-	-	-	-	-	-	
Total (D)		282,473	-	282,473	3,788	-	3,788	11,519	-	11,519	297,780	

SCHEDULES TO ANNEXURE TO REVENUE ACCOUNT (UL) FORMING PART OF FINANCIAL STATEMENTS

Name of the Insurer : PNB MetLife India Insurance Company Limited

Registration No : 117 Date of Registration with IRDA : August 6, 2001

Linked Income (recovered from linked funds)*

Schedule-UL1

Annexure 4

Particulars	Current Year				Previous Year			
	Life Linked Unit	Pension Linked Unit	Linked Group Unit	Total	Life Linked Unit	Pension Linked Unit	Linked Group Unit	Total
	(1)	(2)	(3)	(4) = (1)+(2)+(3)	(1)	(2)	(3)	(4) = (1)+(2)+(3)
Fund Administration charges	-	-	-	-	-	-	-	-
Fund Management charge	914,799	7,935	13,635	936,369	735,253	8,028	11,844	755,125
Policy Administration charge	114,080	379	-	114,459	124,929	482	-	125,411
Surrender charge	778	-	-	778	827	-	-	827
Switching charge	-	-	-	-	-	-	-	-
Mortality charge	863,562	78	-	863,640	984,545	64	-	984,609
Rider Premium charge	-	-	-	-	-	-	-	-
Partial withdrawal charge	52	-	-	52	33	-	-	33
Discontinuance charge	34,931	-	-	34,931	54,237	-	-	54,237
Miscellaneous charge	-	-	219	219	611	-	203	814
TOTAL (UL-1)	1,928,202	8,392	13,854	1,950,448	1,900,435	8,574	12,047	1,921,056

* (net of GST, if any)

Annexure 4

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

BENEFITS PAID [NET] FOR THE YEAR ENDED MARCH 31, 2022 Schedule-UL2

Sl. No.	Particulars	Linked Life			Linked Pension			Linked Group			Total Unit Linked (₹ In '000)			
		Non Unit	Unit	Linked Life	Non-Unit	Unit	Linked Pension	Non-Unit	Unit	Linked Group				
		(1)	(2)	(3)=(1)+(2)	(4)	(5)	(6)=(4)+(5)	(7)	(8)	(9)=(7)+(8)				
1	Insurance Claims													
(a)	Claims by Death	950,997	652,722	1,603,719	62	2,146	2,208			390	-	390		1,606,317
(b)	Claims by Maturity	45,280	2,294,310	2,339,590	-	31,433	31,433			-	-	-		2,371,023
(c)	Annuities / Pension payment	-	-	-	-	-	-			-	258,892	258,892		258,892
(d)	Other benefits													
	- Surrender	23,406	8,427,667	8,451,073	-	138,551	138,551			-	51,406	51,406		8,641,030
	- Periodical Benefits	-	-	-	-	-	-			-	-	-		-
	- Health	-	-	-	-	-	-			-	-	-		-
	- Others	-	-	-	-	-	-			-	-	-		-
	Sub Total (A)	1,019,683	11,374,699	12,394,382	62	172,130	172,192			390	310,298	310,688		12,877,262
2	Amount Ceded in reinsurance													
(a)	Claims by Death	160,992	-	160,992	-	-	-			-	-	-		160,992
(b)	Claims by Maturity	-	-	-	-	-	-			-	-	-		-
(c)	Annuities / Pension payment	-	-	-	-	-	-			-	-	-		-
(d)	Other benefits													
	- Surrender	-	-	-	-	-	-			-	-	-		-
	- Periodical Benefits	-	-	-	-	-	-			-	-	-		-
	- Health	-	-	-	-	-	-			-	-	-		-
	Sub Total (B)	160,992	-	160,992	-	-	-			-	-	-		160,992
	TOTAL (A) - (B)	858,691	11,374,699	12,233,390	62	172,130	172,192			390	310,298	310,688		12,716,270
	Benefits paid to claimants:													
	In India	858,691	11,374,699	12,233,390	62	172,130	172,192			390	310,298	310,688		12,716,270
	Outside India	-	-	-	-	-	-			-	-	-		-
	TOTAL (UL2)	858,691	11,374,699	12,233,390	62	172,130	172,192			390	310,298	310,688		12,716,270

(₹ In '000)

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

BENEFITS PAID [NET] FOR THE YEAR ENDED MARCH 31, 2021

Schedule-UL2

Annexure 4

Sl. No.	Particulars	Linked Life			Linked Pension			Linked Group		Total Unit Linked (₹ In '000)	
		Non Unit	Unit	Linked Life	Non-Unit	Unit	Linked Pension	Non-Unit	Unit		
		(1)	(2)	(3)=(1)+(2)	(4)	(5)	(6)=(4)+(5)	(7)	(8)		(9)=(7)+(8)
1	Insurance Claims										
(a)	Claims by Death	545,256	343,132	888,388	26	610	636	(2,009)	-	(2,009)	887,015
(b)	Claims by Maturity	913	462,077	462,990	-	37,114	37,114	-	-	-	500,104
(c)	Annuities / Pension payment	-	-	-	-	-	-	-	143,197	143,197	143,197
(d)	Other benefits										
	- Surrender	934	12,320,135	12,321,069	-	76,549	76,549	-	1,250	1,250	12,398,868
	- Periodical Benefits	-	-	-	-	-	-	-	-	-	-
	- Health	-	-	-	-	-	-	-	-	-	-
	- Others	-	-	-	-	-	-	-	-	-	-
	Sub Total (A)	547,103	13,125,344	13,672,447	26	114,273	114,299	(2,009)	144,447	142,438	13,929,184
2	Amount Ceded in reinsurance										
(a)	Claims by Death	77,615	-	77,615	-	-	-	-	-	-	77,615
(b)	Claims by Maturity	-	-	-	-	-	-	-	-	-	-
(c)	Annuities / Pension payment	-	-	-	-	-	-	-	-	-	-
(d)	Other benefits										
	- Surrender	-	-	-	-	-	-	-	-	-	-
	- Periodical Benefits	-	-	-	-	-	-	-	-	-	-
	- Health	-	-	-	-	-	-	-	-	-	-
	Sub Total (B)	77,615	-	77,615	-	-	-	-	-	-	77,615
	TOTAL (A) - (B)	469,488	13,125,344	13,594,832	26	114,273	114,299	(2,009)	144,447	142,438	13,851,569
	Benefits paid to claimants:										
	In India	469,488	13,125,344	13,594,832	26	114,273	114,299	(2,009)	144,447	142,438	13,851,569
	Outside India	-	-	-	-	-	-	-	-	-	-
	TOTAL (UL2)	469,488	13,125,344	13,594,832	26	114,273	114,299	(2,009)	144,447	142,438	13,851,569

Annexure 5

Statement showing the Controlled Fund of PNB MetLife India Insurance Co. Ltd.

(₹ in crores)

1	Computation of Controlled fund as per the Balance Sheet	2021-22	2020-21
	Policyholders' Fund (Life Fund)		
	Participating		
	Individual Assurance	13,162	11,362
	Individual Pension	234	211
	Group Assurance	12	12
	Non-participating		
	Individual Assurance	8,748	6,700
	Group Assurance	1,154	935
	Individual Annuity	262	129
	Group Pension	23	27
	Health	229	197
	Linked		
	Individual Assurance	7,893	6,772
	Group Assurance	-	-
	Individual Pension	48	55
	Group Superannuation	-	-
	Group Gratuity	222	197
	Funds for Future Appropriations	841	642
	Total (A)	32,828	27,239
	Shareholders' Fund		
	Paid up Capital	2,013	2,013
	Reserves & Surpluses	4	4
	Fair Value Change	9	5
	Total (B)	2,026	2,022
	Misc. expenses not written off		
	Credit / (Debit) from P&L A/c.	(672)	(601)
	Total (C)	(672)	(601)
	Total shareholders' funds (B+C)	1,354	1,421
	Controlled Fund (Total (A+B+C))	34,182	28,660
2	Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account		
	Opening Balance of Controlled Fund	28,660	22,796
	Add: Inflow		
	Income		
	Premium Income	7,348	6,033
	Less: Reinsurance ceded	(388)	(219)
	Net Premium	6,960	5,814
	Investment Income	3,039	3,613
	Other Income	15	9
	Funds transferred from Shareholders' Accounts	225	62
	Total Income	10,239	9,498
	Less: Outgo		
	(i) Benefits paid (Net)	3,001	2,508
	(ii) Interim Bonus Paid	4	3
	(iii) Change in Valuation of Liability	5,290	5,289
	(iv) Commission	407	339
	(v) Operating Expenses	1,209	1,009
	(vi) Goods and Services tax on charges	52	45
	(vii) Provision for Taxation	21	36
	(viii) Provision for Advances & Recoveries	4	1
	Total Outgo	9,988	9,230

		(₹ in crores)	
2	Reconciliation of the Controlled Fund from Revenue and Profit & Loss Account	2021-22	2020-21
	Surplus of the Policyholders' Fund	251	268
	Less: transferred to Shareholders' Account	53	67
	Net Flow in Policyholders' account	198	201
	Add: Net income in Shareholders' Fund	-71	101
	Net In Flow / Outflow	127	302
	Add: change in valuation Liabilities	5,391	5,549
	Add: increase in Paid up Capital	-	-
	Add: Reserves & Surpluses	-	4
	Add: change in Fair Value	4	9
	Closing Balance of Controlled Fund	34,182	28,660
	As Per Balance Sheet	34,182	28,660
	Difference, if any	-	-
3	Reconciliation with Shareholders' and Policyholders' Fund		
	Policyholders' Funds		
3.1	Policyholders' Funds - Traditional-PAR and NON-PAR		
	Opening Balance of the Policyholders' Fund	20,214	16,167
	Add: Surplus/(Deficit) of the Revenue Account	251	237
	Amount transferred from/ (to) Shareholders' account	(52)	(37)
	Add: change in valuation Liabilities	4,252	3,847
	Total	24,665	20,214
	As per Balance Sheet	24,665	20,214
	Difference, if any	-	-
3.2	Policyholders' Funds - Linked		
	Opening Balance of the Policyholders' Fund	7,024	5,322
	Add: Surplus/(Deficit) of the Revenue Account	-	-
	Add: change in valuation Liabilities	1,139	1,702
	Add: Transfer from Profit and Loss account (Shareholder's Account) to meet brought forward accumulated deficit in Revenue Account (Policyholder's Account)	-	-
	Total	8,163	7,024
	As per Balance Sheet	8,163	7,024
	Difference, if any	-	-
	Shareholders' Funds		
	Opening Balance of Shareholders' Fund	1,422	1,308
	Add: net income of Shareholders' account (P&L)	(71)	101
	Add: Infusion of Capital	-	-
	Add: Change in Fair value change	3	9
	Add: Reserves and surplus	-	4
	Closing Balance of the Shareholders' fund	1,354	1,422
	As per Balance Sheet	1,354	1,422
	Difference, if any	-	-

Annexure 6

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

FUND BALANCE SHEET AS AT MARCH 31, 2022

Form A-BS(UL)

(₹ in '000)			
Particulars	Schedule	March 31, 2022	March 31, 2021
Sources of Funds			
Policyholders' Funds:			
Policyholder contribution	F-1	37,467,928	36,948,999
Revenue Account		43,343,128	32,675,648
Funds for future appropriation		-	-
Total		80,811,056	69,624,647
Application of Funds			
Investments	F-2	80,053,499	69,043,866
Current Assets	F-3	1,248,329	1,033,526
Less: Current Liabilities and Provisions	F-4	490,771	452,744
Net current assets		757,557	580,781
Total		80,811,056	69,624,647

FUND REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2022

Form A-RA(UL)

(₹ in '000)			
Particulars	Schedule	March 31, 2022	March 31, 2021
Income from investments			
Interest income		1,478,703	1,439,341
Dividend income		663,241	476,130
Profit/loss on sale of investment		7,249,761	4,708,180
Unrealised Gain/loss*		3,226,223	15,398,601
Total (A)		12,617,928	22,022,253
Fund management expenses		936,369	755,125
Fund administration expenses		-	-
Other charges:	F-5	1,014,079	1,165,931
Total (B)		1,950,448	1,921,056
Net Income for the year (A-B)		10,667,480	20,101,197
Add: Fund revenue account at the beginning of the year		32,675,648	12,574,451
Fund revenue account at the end of the year		43,343,128	32,675,648

* Net change in mark to market value of investments

Annexure 6

Schedules to Fund Revenue Account

Name of the Insurer : PNB MetLife India Insurance Company Limited

Registration No : 117 Date of Registration with IRDA : August 6, 2001

SCHEDULE: F-1

POLICYHOLDERS' CONTRIBUTION

Particulars	(₹ in '000)	
	March 31, 2022	March 31, 2021
Opening balance	36,948,999	40,114,748
Add: Additions during the year*	19,156,350	16,604,706
Less: Deductions during the year*	(18,637,421)	(19,770,455)
Less: Funds for future appropriation	-	-
Closing balance	37,467,928	36,948,999

* Additions represents units creation and deductions represent unit cancellations

SCHEDULE: F-2

INVESTMENTS

Particulars	(₹ in '000)	
	March 31, 2022	March 31, 2021
Approved Investments		
Government Bonds	12,471,902	11,171,951
Corporate Bonds	1,823,989	1,993,101
Infrastructure Bonds (including Housing)	5,520,418	6,511,317
Equity/Preference shares	44,217,672	37,948,679
Mutual Funds	-	-
Other securities - CP/CBLO/Bank Deposits	5,776,404	2,884,737
Fixed Deposits	-	-
Total	69,810,386	60,509,784
Other Investments		
Corporate Bonds	-	280,000
Infrastructure Bonds	-	-
Equity/Preference shares	3,718,533	1,987,122
Money Market	-	-
Mutual Funds	6,524,580	6,266,960
Commercial Papers	-	-
Fixed Deposits	-	-
Total	10,243,113	8,534,081
GRAND TOTAL	80,053,499	69,043,866
% of Approved Investments to Total	87.20%	87.64%
% of Other Investments to Total	12.80%	12.36%

Annexure 6

Schedules to Fund Revenue Account

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

SCHEDULE: F - 3

CURRENT ASSETS

	(₹ in '000)	
Particulars	March 31, 2022	March 31, 2021
Accrued Interest	347,220	406,312
Cash & Bank Balance	1,415	2,942
Dividend Receivable	3,588	9,293
Receivable for Sale of Investments	424,278	38,454
Unit Collection A/c#	471,827	576,525
Other Current Assets (for Investments)	-	-
Total	1,248,329	1,033,526

SCHEDULE: F - 4

CURRENT LIABILITIES

	(₹ in '000)	
Particulars	March 31, 2022	March 31, 2021
Payable for Purchase of Investments	336,272	38,454
Other Current Liabilities	3,160	2,765
Unit Payable a/c#	151,340	411,525
Total	490,771	452,744

SCHEDULE: F - 5

OTHER EXPENSES*

	(₹ in '000)	
Particulars	March 31, 2022	March 31, 2021
Policy Administration charge	114,459	125,411
Surrender charge	778	827
Mortality charge	863,640	984,609
Partial withdrawal charge	52	33
Discontinuance charge	34,931	54,237
Miscellaneous charge	219	814
Total	1,014,079	1,165,931

* Any expense which is 1% of the total expenses incurred should be disclosed as a separate line item.

Represents inter fund receivables or payables, if any

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

Annexure 6

NET ASSET VALUE (NAV) PER UNIT AS AT MARCH 31, 2022

Form A-BS(UL)

SI No	Funds	Net Assets as per Balance Sheet (Total Assets less current liabilities and provisions)	Number of Units outstanding	NAV per unit (₹)
		(₹ in '000)	(Nos in '000)	
		(a)	(b)	(a)/(b)
1	Linked Individual Life			
	Balancer	2,350,758	49,143	47.8352
	Multiplier	13,602,744	194,243	70.0295
	Accelerator	1,692,450	27,264	62.0754
	Preserver	369,688	12,774	28.9397
	Protector	689,334	23,461	29.3822
	Moderator	101,425	2,869	35.3474
	Virtue	784,941	21,016	37.3493
	Balancer 2	6,134,988	214,259	28.6336
	Multiplier 2	6,641,761	211,249	31.4404
	Preserver 2	835,857	35,370	23.6318
	Protector 2	8,625,523	354,644	24.3217
	Virtue 2	14,122,414	308,793	45.7342
	Flexi Cap	11,678,316	336,145	34.7419
	Multiplier 3	372,153	18,383	20.2445
	Liquid Fund	10,849	867	12.5195
	Mid Cap Fund	233,101	11,383	20.4779
	Premier Multi-Cap Fund	267,690	13,485	19.8503
	Crest (Thematic Fund)	225,763	13,082	17.2581
	Balanced Opportunities Fund	56,888	3,241	17.5508
	Bond Opportunities Fund	41,754	3,127	13.3532
	Discontinued Fund	9,273,620	463,216	20.0201
	Total	78,112,017	2,318,014	
2	Linked Individual Pension			
	Balancer	66,555	1,391	47.8352
	Multiplier	269,669	3,851	70.0295
	Accelerator	36,428	587	62.0754
	Preserver	13,895	480	28.9397
	Protector	5,411	184	29.3822
	Moderator	3,910	111	35.3474
	Virtue	17,456	467	37.3493
	Balancer 2	7,606	266	28.6336
	Multiplier 2	45,393	1,444	31.4404
	Preserver 2	0	0	23.6318
	Protector 2	1,666	68	24.3217
	Virtue 2	339	7	45.7342
	Flexi Cap	9,695	279	34.7419
	Total	478,022	9,136	
3	Linked Group			
	Debt Fund	1,152,133	51,209	22.4984
	Balanced Fund	945,782	30,649	30.8589
	Group Met Growth Fund	59,188	5,084	11.6413
	Group Met secure Fund	63,914	5,978	10.6913
	Total	2,221,018	92,921	
	Net asset as per Balance Sheet	80,811,057		

Name of the Insurer : PNB MetLife India Insurance Company Limited
Registration No : 117 Date of Registration with IRDA : August 6, 2001

Annexure 6

NET ASSET VALUE (NAV) PER UNIT AS AT 31ST MARCH , 2021

Form A-BS(UL)

SI No	Funds	Net Assets as per Balance Sheet (Total Assets less current liabilities and provisions)	Number of Units outstanding	NAV per unit (₹)
		(₹ in '000)	(Nos in '000)	
		(a)	(b)	(a)/(b)
1	Linked Individual Life			
	Balancer	2,347,795	57,228	41.0253
	Multiplier	13,164,159	224,932	58.5251
	Accelerator	1,624,549	31,211	52.0508
	Preserver	447,603	16,005	27.9665
	Protector	754,209	27,617	27.3095
	Moderator	105,255	3,282	32.0684
	Virtue	743,634	23,726	31.3428
	Balancer 2	5,245,198	208,910	25.1075
	Multiplier 2	6,715,925	253,268	26.5171
	Preserver 2	886,217	39,037	22.7022
	Protector 2	9,110,412	399,824	22.7861
	Virtue 2	8,545,238	245,544	34.8012
	Flexi Cap	10,531,664	368,416	28.5864
	Multiplier 3	207,796	12,701	16.3603
	Liquid Fund	9,194	751	12.2363
	Mid Cap Fund	77,414	5,170	14.9729
	Premier Multi-Cap Fund	122,607	8,003	15.3204
	Crest (Thematic Fund)	146,389	10,772	13.5901
	Balanced Opportunities Fund	21,075	1,441	14.6272
	Bond Opportunities Fund	22,750	1,780	12.7786
	Discontinued Fund	6,277,629	325,192	19.3044
	Total	67,106,713	2,264,810	
2	Linked Individual Pension			
	Balancer	76,776	1,871	41.0253
	Multiplier	321,195	5,488	58.5251
	Accelerator	37,479	720	52.0508
	Preserver	15,527	555	27.9665
	Protector	7,744	284	27.3095
	Moderator	5,178	161	32.0684
	Virtue	16,415	524	31.3428
	Balancer 2	9,118	363	25.1075
	Multiplier 2	45,116	1,701	26.5171
	Preserver 2	777	34	22.7022
	Protector 2	3,399	149	22.7861
	Virtue 2	254	7	34.8012
	Flexi Cap	7,596	266	28.5864
	Total	546,575	12,125	
3	Linked Group			
	Debt Fund	1,194,840	56,236	21.2469
	Balanced Fund	719,615	25,909	27.7752
	Group Met Growth Fund	28,798	2,799	10.2892
	Group Met secure Fund	28,107	2,796	10.0510
	Total	1,971,360	87740	
	Net asset as per Balance Sheet	69,624,647		

Annexure 6

STATEMENT OF NET ASSETS AS AT MARCH 31, 2022

(₹ in '000)

Particulars	Individual									
	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer 2	Multiplier 2	Preserver 2
Assets										
Investments										
Government securities and										
Government guaranteed bonds	283,492	-	106,011	312,251	183,518	32,926	-	1,137,623	-	611,999
Equity Shares/Preference Shares	1,032,332	11,639,138	1,243,201	-	-	19,298	746,564	3,161,973	5,641,406	-
Corporate Bonds	63,176	-	31,798	-	26,656	-	-	231,573	-	-
Infrastructure Bonds (including	455,539	-	53,552	-	319,405	30,927	-	619,731	-	-
Housing)										
Mutual Funds	286,451	1,969,041	226,389	-	-	10,555	32,073	501,872	947,216	-
Fixed Deposits	-	-	-	-	-	-	-	-	-	-
Cash	79	16	10	21	57	5	4	151	11	85
Accrued Income	19,084	247	3,019	7,055	13,352	1,402	-	41,412	82	14,258
Other Receivables	18,138	0	17,004	-	3,803	293	-	71,020	83,173	-
Other securities - CP/CBLO/Bank	195,983	30,443	19,411	50,593	142,570	6,252	6,489	377,314	16,051	212,394
Deposits										
Liabilities										
Accrued Expenses	-	-	-	-	-	-	-	-	-	-
Other Liabilities	3,517	36,139	7,946	232	28	233	189	7,681	46,177	2,878
Net Assets	2,350,758	13,602,744	1,692,450	369,688	689,334	101,425	784,941	6,134,988	6,641,761	835,857

(₹ in '000)

Particulars	Individual									
	Protector 2	Virtue 2	Flexi Cap	Multiplier 3	Liquid Fund	Mid Cap Fund	Premier Multi-Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund
Assets										
Investments										
Government securities and Government	2,103,828	-	-	-	4,783	-	-	-	12,587	19,838
guaranteed bonds										
Equity Shares/Preference Shares	-	12,760,160	10,007,972	311,113	-	212,533	247,525	203,593	27,812	-
Corporate Bonds	1,365,063	-	-	-	-	-	-	-	161	2,733
Infrastructure Bonds (including Housing)	3,326,754	-	-	-	-	-	-	-	422	3,532
Mutual Funds	215,484	657,869	1,540,626	39,055	-	558	8,026	12,122	835	5,357
Fixed Deposits	-	-	-	-	-	-	-	-	-	-
Cash	604	116	56	4	2	1	2	1	3	3
Accrued Income	169,529	1,083	1,683	2	-	49	2	15	241	538
Other Receivables	157,719	479,584	-	12,750	272	18,073	9,336	8,155	7,592	2,647
Other securities - CP/CBLO/Bank Deposits	1,565,082	298,072	138,340	10,137	5,792	3,493	5,377	2,960	7,357	7,108
Liabilities										
Accrued Expenses	-	-	-	-	-	-	-	-	-	-
Other Liabilities	278,540	74,471	10,361	908	-	1,608	2,577	1,083	121	1
Net Assets	8,625,523	14,122,414	11,678,316	372,153	10,849	233,101	267,690	225,763	56,888	41,754

Annexure 6

STATEMENT OF NET ASSETS AS AT MARCH 31, 2021

Particulars	Individual									
	Balancer	Multiplier	Accelrator	Preserver	Protector	Moderator	Virtue	Balancer 2	Multiplier 2	Preserver 2
Assets										
Investments										
Government securities and Government guaranteed bonds	372,802	-	165,274	416,519	278,721	42,200	-	1,122,505	-	836,296
Equity Shares/Preference Shares	1,026,615	11,155,974	1,149,964	-	-	19,557	710,249	2,440,201	5,678,745	-
Corporate Bonds	124,729	-	48,192	-	46,668	2,478	-	256,139	-	-
Infrastructure Bonds (including Housing)	474,228	-	30,560	-	384,145	24,824	-	719,170	-	-
Mutual Funds	319,749	1,911,225	233,110	-	20,508	9,682	25,449	450,000	922,334	-
Fixed Deposits	-	-	-	-	-	-	-	-	-	-
Cash	66	1,703	72	17	4	7	82	95	352	21
Accrued Income	21,934	3,609	3,755	7,206	21,187	1,178	189	45,157	1,856	15,284
Other Receivables	3,197	-	3,228	-	434	-	6	111,837	53,800	8,658
Other securities - CP/CBLO/Bank Deposits	5,605	124,047	230	31,650	2,573	5,921	7,702	199,999	59,106	35,965
Liabilities										
Accrued Expenses	-	-	-	-	-	-	-	-	-	-
Other Liabilities	1,128	32,399	9,836	7,789	30	593	42	99,905	267	10,008
Net Assets	2,347,795	13,164,159	1,624,549	447,603	754,209	105,255	743,634	5,245,198	6,715,925	886,217

Particulars	Individual									
	Protector 2	Virtue 2	Flexi Cap	Multiplier 3	Liquid Fund	Mid Cap Fund	Premier Multi-Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund
Assets										
Investments										
Government securities and Government guaranteed bonds	2,505,500	-	-	-	-	-	-	-	5,025	15,334
Equity Shares/Preference Shares	-	7,681,006	8,925,394	173,129	-	72,778	110,267	133,435	11,802	-
Corporate Bonds	1,666,582	-	-	-	-	-	-	-	162	2,444
Infrastructure Bonds (including Housing)	4,095,615	-	-	-	-	-	-	-	432	2,569
Mutual Funds	411,038	426,458	1,416,367	25,748	-	-	8,832	8,702	208	1,036
Fixed Deposits	-	-	-	-	-	-	-	-	-	-
Cash	114	106	63	4	4	2	7	3	1	2
Accrued Income	213,634	1,173	1,570	26	-	-	7	20	104	388
Other Receivables	74,918	275,586	63,016	8,291	228	3,491	2,397	4,158	311	28
Other securities - CP/CBLO/Bank Deposits	243,155	223,931	125,673	7,553	8,962	4,384	3,508	6,366	3,181	3,446
Liabilities										
Accrued Expenses	-	-	-	-	-	-	-	-	-	-
Other Liabilities	100,143	63,021	419	6,955	0	3,241	2,411	6,295	153	2,498
Net Assets	9,110,412	8,545,238	10,531,664	207,796	9,194	77,414	122,607	146,389	21,075	22,750

Annexure 6

STATEMENT OF NET ASSETS AS AT MARCH 31, 2021

Particulars	Individual Discontinued Fund	Pension								Multiplier 2	Multiplier 2
	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer 2			
Assets											
Investments											
Government securities and Government guaranteed bonds	4,638,386	12,191	-	3,813	14,449	2,862	2,076	-	1,951	-	-
Equity Shares/Preference Shares	-	33,572	272,197	26,530	-	-	962	15,678	4,242	38,149	-
Corporate Bonds	-	4,079	-	1,112	-	479	122	-	445	-	-
Infrastructure Bonds (including Housing)	-	15,508	-	705	-	3,944	1,221	-	1,250	-	-
Mutual Funds	-	10,456	46,632	5,378	-	211	476	562	782	6,196	-
Fixed Deposits	-	-	-	-	-	-	-	-	-	-	-
Cash	85	2	42	2	1	0	0	2	0	2	2
Accrued Income	36,257	717	88	87	250	218	58	4	78	12	12
Other Receivables	-	105	-	74	-	4	-	0	194	361	361
Other securities - CP/CBLO/Bank Deposits	1,674,851	183	3,027	5	1,098	26	291	170	348	397	397
Liabilities											
Accrued Expenses	-	-	-	-	-	-	-	-	-	-	-
Other Liabilities	71,950	37	790	227	270	0	29	1	174	2	2
Net Assets	6,277,629	76,776	321,195	37,479	15,527	7,744	5,178	16,415	9,118	45,116	45,116
(₹ in '000)											
Particulars	Pension								Group Gratuity		Total
	Preserver 2	Protector 2	Vitue 2	Flexi Cap	Debt Fund	Balance Fund	Group Met Growth Fund	Group Met Secure Fund			
Assets											
Investments											
Government securities and Government guaranteed bonds	733	935	-	-	456,999	259,289	6,161	11,930	11,171,951		
Equity Shares/Preference Shares	-	-	228	6,437	-	228,372	15,460	4,857	39,935,801		
Corporate Bonds	-	622	-	-	98,427	16,968	986	2,466	2,273,101		
Infrastructure Bonds (including Housing)	-	1,528	-	-	582,476	170,646	-	2,494	6,511,317		
Mutual Funds	-	153	13	1,022	-	-	2,485	2,148	6,266,960		
Fixed Deposits	-	-	-	-	-	-	-	-	-		
Cash	0	0	0	0	30	41	7	6	2,942		
Accrued Income	13	80	0	1	27,586	11,318	150	408	415,605		
Other Receivables	8	28	8	45	-	569	-	-	614,979		
Other securities - CP/CBLO/Bank Deposits	32	91	7	91	61,387	32,428	3,549	3,799	2,884,737		
Liabilities											
Accrued Expenses	-	-	-	-	-	-	-	-	-		
Other Liabilities	9	37	2	0	32,066	15	-	-	452,744		
Net Assets	777	3,399	254	7,596	1,194,840	719,615	28,798	28,107	69,624,647		

Annexure 6

STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2022

(₹ in '000)

Particulars	Individual						
	Balancer	Multiplier	Accelrator	Preserver	Protector	Moderator	Virtue
Income							
Dividend	15,905	203,845	17,348	-	-	294	10,601
Interest Income	68,155	4,693	16,095	26,336	49,934	5,229	1,023
Others	-	-	-	-	-	-	-
Expenses							
Management Expenses	84,060	208,537	33,443	26,336	49,934	5,523	11,624
Others	70,588	385,997	47,033	12,970	25,951	3,682	21,702
Net Investment Income	70,588	385,997	47,033	12,970	25,951	3,682	21,702
Gains/(Losses) on holdings							
Net Realised gain/(loss) on Investments	117,004	1,679,151	234,595	3,599	(83,199)	(2,799)	131,873
Transfer/gain on revaluation/change in fair value	213,612	908,243	69,756	(9,334)	98,416	9,673	14,019
Net Gain/(Loss) on Investments	330,616	2,587,394	304,351	(5,735)	15,217	6,874	145,892
Increase/(Decrease) in Assets from operations	344,088	2,409,934	290,761	7,631	39,200	8,715	135,814

(₹ in '000)

Particulars	Individual									
	Protector 2	Virtue 2	Flexi Cap	Multiplier 3	Liquid Fund	Mid Cap Fund	Premier Multi-Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund
Income										
Dividend	-	126,465	135,443	2,714	-	977	1,466	1,819	185	-
Interest Income	589,374	8,013	4,673	167	300	173	58	81	606	1,497
Others	-	-	-	-	-	-	-	-	-	-
Expenses										
Management Expenses	214,246	405,184	308,718	8,954	301	5,781	5,854	4,801	1,397	1,167
Others	214,246	405,184	308,718	8,954	301	5,781	5,854	4,801	1,397	1,167
Net Investment Income	375,128	(270,706)	(168,601)	(6,073)	(1)	(4,630)	(4,330)	(2,901)	(606)	330
Gains/(Losses) on holdings										
Net Realised gain/(loss) on Investments	(342,156)	2,098,223	1,575,414	42,593	1	26,155	26,049	35,586	3,402	200
Transfer/gain on revaluation/change in fair value	430,308	609,265	648,465	10,172	-	5,381	15,382	5,279	645	(231)
Net Gain/(Loss) on Investments	88,152	2,707,488	2,223,879	52,765	1	31,536	41,431	40,865	4,047	(31)
Increase/(Decrease) in Assets from operations	463,280	2,436,782	2,055,278	46,692	0	26,906	37,101	37,964	3,441	299

Annexure 6

STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2022

Particulars	Pension										(₹ in '000)	
	Individual Discontinued Fund	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer 2	Multiplier 2		
Income												
Dividend	-	450	4,041	373	-	-	11	236	48	672		
Interest Income	366,319	1,930	93	346	990	392	202	23	195	14		
Others	-	-	-	-	-	-	-	-	-	-		
Expenses												
Management Expenses	366,319	2,380	4,134	720	990	392	213	259	242	685		
Others	40,473	1,089	5,080	677	202	79	66	328	86	633		
Net Investment Income	-	-	-	-	-	-	-	-	-	-		
Gains/(Losses) on holdings												
Net Realised gain/(loss) on Investments	(2,034)	3,313	33,288	5,049	135	(653)	(108)	2,933	691	7,914		
Transfer/gain on revaluation/change in fair value	(25,828)	6,048	18,006	1,501	(351)	772	373	312	59	293		
Net Gain/(Loss) on Investments	(27,862)	9,361	51,294	6,550	(216)	119	265	3,245	750	8,207		
Increase/(Decrease) in Assets from operations	297,984	10,652	50,348	6,593	572	432	412	3,176	906	8,259		

Particulars	Individual				Group Gratuity			Total	
	Preserver 2	Protector 2	Virtue 2	Flexi Cap	Debt Fund	Balance Fund	Group Met Growth Fund		Group Met Secure Fund
Income									
Dividend	-	-	3	112	-	3,329	264	72	663,241
Interest Income	0	114	0	4	81,522	36,293	638	1,576	1,478,703
Others	-	-	-	-	-	-	-	-	-
	0	114	3	116	81,522	39,622	902	1,648	2,141,944
Expenses									
Management Expenses	2	1	4	123	7,972	5,370	259	252	1,950,448
Others	-	-	-	-	-	-	-	-	-
	2	1	4	123	7,972	5,370	259	252	1,950,448
	(2)	113	(1)	(7)	73,550	34,252	643	1,396	191,496
Net Investment Income									
Gains/(Losses) on holdings									
Net Realised gain/(loss) on Investments	-	(66)	50	1,308	(80,253)	4,983	758	148	7,249,761
Transfer/gain on revaluation/change in fair value	-	83	15	538	76,868	43,948	2,235	411	3,226,223
Net Gain/(Loss) on Investments	-	17	65	1,846	(3,385)	48,931	2,993	559	10,475,984
Increase/(Decrease) in Assets from operations	(2)	130	64	1,839	70,165	83,183	3,636	1,955	10,667,480

(₹ in '000)

(₹ in '000)

150

Annexure 6

STATEMENT OF OPERATIONS FOR THE YEAR ENDED MARCH 31, 2021

Particulars	Individual		Pension						Multiplier 2		(₹ in '000)
	Discontinued Fund	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer 2		
Income											
Dividend	-	390	3,979	277	-	-	11	197	42	514	
Interest Income	281,448	2,228	99	370	1,137	577	246	8	253	21	
Others	-	-	-	-	-	-	-	-	-	-	
	281,448	2,618	4,079	648	1,137	577	257	204	295	535	
Expenses											
Management Expenses	30,859	1,231	5,188	646	222	116	86	272	94	543	
Others	-	-	-	-	-	-	-	-	-	-	
	30,859	1,231	5,188	646	222	116	86	272	94	543	
	250,589	1,387	(1,109)	2	915	461	171	(68)	201	(8)	
Net Investment Income											
	6,290	6,101	40,993	2,451	266	173	312	1,870	289	4,876	
	(32,072)	12,991	114,040	11,992	(195)	(325)	216	5,492	1,776	16,140	
Net Gain/(Loss) on Investments	(25,782)	19,092	155,033	14,443	71	(152)	528	7,362	2,065	21,016	
Increase/(Decrease) in Assets from operations	224,807	20,479	153,924	14,445	986	309	699	7,294	2,266	21,008	
(₹ in '000)											
Particulars	Individual			Group Gratuity					Total		
	Preserver 2	Protector 2	Virtue 2	Flexi Cap	Debt Fund	Balance Fund	Group Met Growth Fund	Group Met Secure Fund			
Income											
Dividend	-	-	2	69	-	2,900	47	16	476,130		
Interest Income	50	239	0	5	80,544	28,773	138	286	1,439,341		
Others	-	-	-	-	-	-	-	-	-		
	50	239	2	74	80,544	31,673	185	302	1,915,471		
Expenses											
Management Expenses	4	87	3	87	7,763	4,188	48	47	1,921,056		
Others	-	-	-	-	-	-	-	-	-		
	4	87	3	87	7,763	4,188	48	47	1,921,056		
	46	152	(0)	(13)	72,781	27,485	137	255	(5,585)		
Net Investment Income											
	6	76	20	486	22,888	43,188	219	36	4,708,180		
	(5)	(92)	70	2,693	(28,063)	69,601	519	(135)	15,398,601		
Net Gain/(Loss) on Investments	1	(16)	90	3,179	(5,175)	112,789	738	(99)	20,106,781		
Increase/(Decrease) in Assets from operations	47	136	90	3,166	67,606	140,274	875	156	20,101,196		

Annexure 6

STATEMENT OF CHANGES IN THE NET ASSETS AS AT MARCH 31, 2022

(₹ in '000)

Particulars	Individual							
	Balancer	Multiplier	Accelrator	Preserver	Protector	Moderator	Virtue	Balancer 2
Net Assets at the beginning of the year	2,347,795	13,164,159	1,624,549	447,604	754,209	105,255	743,635	5,245,197
Add:								
Increase/(Decrease) in Assets from operations	344,088	2,409,934	290,761	7,631	39,200	8,715	135,814	615,195
Units Created	55,946	227,943	31,303	10,168	19,124	1,902	31,633	1,675,237
Others								
Less:								
Withdrawals	397,071	2,199,292	254,163	95,715	123,199	14,447	126,141	1,400,642
Net Assets at the end of the year	2,350,757.61	13,602,744	1,692,450	369,688	689,334	101,425	784,941	6,134,988
								835,857

(₹ in '000)

Particulars	Individual							
	Balancer	Multiplier	Accelrator	Preserver	Protector	Moderator	Virtue	Balancer 2
Net Assets at the beginning of the year	9,110,412	8,545,238	10,531,665	207,796	9,196	77,413	122,607	146,389
Add:								
Increase/(Decrease) in Assets from operations	463,280	2,436,782	2,055,278	46,692	0	26,906	37,101	37,964
Units Created	2,407,347	5,051,808	2,492,140	166,450	5,480	138,346	125,620	62,320
Others								
Less:								
Withdrawals	3,355,516	1,911,415	3,400,766	48,785	3,827	9,564	17,638	20,910
Net Assets at the end of the year	8,625,523	14,122,414	11,678,316	372,153	10,849	233,101	267,690	225,763
								56,888
								41,754

Annexure 6

STATEMENT OF CHANGES IN THE NET ASSETS AS AT MARCH 31, 2022

(₹ in '000)

Particulars	Pension									
	Individual Discontinued Fund	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer 2	Multiplier 2
Net Assets at the beginning of the year	6,277,629	76,776	321,195	37,479	15,527	7,744	5,178	16,415	9,118	45,117
Add:										
Increase/(Decrease) in Assets from operations	297,984	10,652	50,348	6,593	572	432	412	3,176	906	8,259
Units Created	5,233,596	1,643	5,394	490	177	474	66	810	1,492	1,759
Others										
Less:										
Withdrawals	2,535,589	22,516	107,269	8,134	2,381	3,239	1,746	2,944	3,910	9,742
Net Assets at the end of the year	9,273,620	66,555	269,669	36,428	13,895	5,411	3,910	17,456	7,606	45,393

(₹ in '000)

Particulars	Pension					Group Gratuity			
	Preserver 2	Protector 2	Virtue 2	Flexi Cap	Debt Fund	Balancer Fund	Group Met Growth Fund	Group Met Secure Fund	Total
Net Assets at the beginning of the year	777	3,399	254	7,596	1,194,840	719,615	28,798	28,107	69,624,648
Add:									
Increase/(Decrease) in Assets from operations	(2)	130	64	1,839	70,165	83,183	3,636	1,955	10,667,480
Units Created	40	8	6	425	121,605	185,181	45,166	51,510	19,156,350
Others									
Less:									
Withdrawals	815	1,871	(15)	165	234,476	42,197	18,412	17,658	18,637,421
Net Assets at the end of the year	(0)	1,666	339	9,695	1,152,133	945,782	59,188	63,914	80,811,057

Annexure 6

STATEMENT OF CHANGES IN THE NET ASSETS AS AT MARCH 31, 2021

Particulars	Individual									
	Balancer	Multiplier	Accelrator	Preserver	Protector	Moderator	Virtue	Balancer 2	Multiplier 2	Preserver 2
Net Assets at the beginning of the year	2,092,608	8,634,708	1,223,038	496,626	878,751	105,426	500,726	3,940,189	4,679,745	816,801
Add:										
Increase/(Decrease) in Assets from operations	586,669	6,145,215	606,980	18,857	9,445	11,899	321,781	1,192,142	3,044,171	25,977
Units Created	67,280	273,838	35,345	49,617	34,964	5,943	25,538	1,435,303	836,713	258,289
Others										
Less:										
Withdrawals	398,762	1,889,601	240,814	117,497	168,951	18,013	104,410	1,322,437	1,844,704	214,850
Net Assets at the end of the year	2,347,795	13,164,159	1,624,549	447,604	754,209	105,255	743,635	5,245,197	6,715,925	886,217

(₹ in '000)

Particulars	Individual									
	Protector 2	Virtue 2	Flexi Cap	Multiplier 3	Liquid Fund	Mid Cap Fund	Premier Multi-Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund
Net Assets at the beginning of the year	10,383,859	3,943,573	6,914,602	88,806	9,706	30,523	67,009	68,965	14,572	17,021
Add:										
Increase/(Decrease) in Assets from operations	320,882	2,797,460	4,170,690	60,572	0	29,825	47,263	46,611	5,663	529
Units Created	2,544,264	3,290,836	2,636,111	84,728	2,480	26,008	40,689	44,980	5,451	8,431
Others										
Less:										
Withdrawals	4,138,593	1,486,630	3,189,738	26,310	2,990	8,942	32,354	14,168	4,612	3,231
Net Assets at the end of the year	9,110,412	8,545,238	10,531,665	207,796	9,196	77,413	122,607	146,389	21,075	22,750

(₹ in '000)

(₹ in '000)

Particulars	Pension				Group Gratuity				
	Preserver 2	Protector 2	Vitue 2	Flexi Cap	Debt Fund	Balance Fund	Group Met Growth Fund	Group Met Secure Fund	Total
Net Assets at the beginning of the year	8	3,829	97	8,923	1,140,878	564,770	-	-	52,689,198
Add:									
Increase/(Decrease) in Assets from operations	47	136	90	3,166	67,606	140,274	875	156	20,101,197
Units Created	755	543	79	540	93,616	49,690	30,029	30,800	16,604,707
Others									
Less:									
Withdrawals	33	1,108	12	5,034	107,260	35,119	2,106	2,849	19,770,454
Net Assets at the end of the year	777	3,399	254	7,596	1,194,840	719,615	28,798	28,107	69,624,648

Annexure 7

Disclosures for ULIP Business for the year ended March 31, 2022

1) Performance of the fund (Absolute Growth %)

Fund Name	SFIN Code	Year of Inception	Financial Year			Since Inception (CAGR)
			2021-22	2020-21	2019-20	
Preserver Fund	ULIF00125/01/05PRESERVERF117	2005	3.48%	5.63%	10.07%	6.39%
Protector Fund	ULIF00225/01/05PROTECTORF117	2005	7.59%	3.56%	1.85%	6.48%
Moderator Fund	ULIF00325/01/05MODERATORF117	2005	10.23%	13.77%	-4.54%	7.64%
Balancer Fund	ULIF00425/01/05BALANCERFN117	2005	16.60%	30.87%	-14.90%	9.55%
Accelerator Fund	ULIF00525/01/05ACCELERATO117	2005	19.26%	52.24%	-22.29%	11.23%
Multiplier Fund	ULIF00625/01/05MULTIPLIER117	2005	19.66%	75.56%	-28.02%	12.01%
Gratuity Debt	ULGF00105/06/04GRADEBTEND117	2010	5.89%	5.88%	4.33%	7.45%
Virtue Fund	ULIF00719/02/08VIRTUEFUND117	2008	19.16%	67.82%	-18.97%	9.80%
Gratuity Balanced	ULGF00205/06/04GRABALANCE117	2009	11.10%	24.89%	-4.13%	9.25%
Multiplier II Fund	ULIF01115/12/09MULTIPLIE2117	2009	18.57%	72.00%	-26.05%	9.78%
Virtue II Fund	ULIF01215/12/09VIRTUE2FND117	2010	31.42%	73.87%	-16.53%	13.25%
Protector II Fund	ULIF00915/12/09PROTECTOR2117	2010	6.74%	5.12%	7.17%	7.54%
Flexi Cap	ULIF01315/12/09FLEXICAPFN117	2009	21.53%	66.56%	-25.67%	10.67%
Preserver II Fund	ULIF00815/12/09PRESERVER2117	2010	4.09%	6.02%	10.07%	7.29%
Balancer II Fund	ULIF01015/12/09BALANCER2F117	2009	14.04%	35.14%	-10.21%	8.94%
Discontinued Policy Fund	ULIF01721/12/10DISCONTINU117	2010	3.71%	3.64%	5.62%	6.35%
Multiplier III Fund	ULIF01809/10/15MULTIPLIE3117	2016	23.74%	71.28%	-26.97%	13.22%
Liquid Fund	ULIF01909/10/15LIQUIDFUND117	2016	2.31%	1.88%	5.09%	4.03%
Mid Cap Fund	ULIF02501/01/18MIDCAPFUND117	2018	36.77%	102.97%	-26.44%	19.46%
Crest (Thematic Fund)	ULIF02201/01/18CRESTTHEMF117	2018	26.99%	71.15%	-27.59%	14.50%
Balanced Opportunities Fund	ULIF02301/01/18BALANCEOPP117	2018	19.99%	47.70%	-10.76%	14.98%
Bond Opportunities Fund	ULIF02401/01/18BONDOPPORT117	2018	4.50%	6.59%	11.48%	7.44%
Premier Multi-Cap Fund	ULIF02101/01/18MULTICAPFN117	2018	29.57%	81.98%	-24.69%	18.55%
Group Met Growth Fund	ULGF00510/09/14METGROWTHF117	2020	13.14%	2.89%	NA	12.91%
Group Met Secure Fund	ULGF00410/09/14METSECUREF117	2020	6.37%	0.51%	NA	5.48%

2) Investment Management

- Activities outsourced - Nil
- Fee paid for various activities charged to Policyholders' Account - Not applicable
- Basis of Payment of Fees - Not Applicable

3) Related Party Transactions

- Brokerage, custodial fee or any other payments and receipts made to/from related parties (As defined in AS 18 issued by ICAI) - Nil

4) Industrywise disclosure of Investments (with exposure of 10 % and above)

Details vide annexure 11

Annexure 7

5) NAV: Highest, Lowest and Closing For the year ended March 31, 2022

Fund Name	SFIN Code	Highest	Lowest	Closing
Preserver Fund	ULIF00125/01/05PRESERVERF117	28.9612	28.0275	28.9397
Protector Fund	ULIF00225/01/05PROTECTORF117	29.3826	27.3197	29.3822
Moderator Fund	ULIF00325/01/05MODERATORF117	35.5771	31.8941	35.3474
Balancer Fund	ULIF00425/01/05BALANCERFN117	48.8755	40.4495	47.8352
Accelerator Fund	ULIF00525/01/05ACCELERATO117	64.3942	50.9087	62.0754
Multiplier Fund	ULIF00625/01/05MULTIPLIER117	73.7461	56.5894	70.0295
Gratuity Debt	ULGF00105/06/04GRADEBTEND117	22.4995	21.2580	22.4984
Virtue Fund	ULIF00719/02/08VIRTUEFUND117	40.2728	30.9560	37.3493
Gratuity Balanced	ULGF00205/06/04GRABALANCE117	31.2258	27.6229	30.8589
Multiplier II Fund	ULIF01115/12/09MULTIPLIE2117	33.2863	25.7682	31.4404
Virtue II Fund	ULIF01215/12/09VIRTUE2FND117	49.1131	34.6867	45.7342
Protector II Fund	ULIF00915/12/09PROTECTOR2117	24.3454	22.7929	24.3217
Flexi Cap	ULIF01315/12/09FLEXICAPFN117	36.9608	27.7729	34.7419
Preserver II Fund	ULIF00815/12/09PRESERVER2117	23.6496	22.7562	23.6318
Balancer II Fund	ULIF01015/12/09BALANCER2F117	29.6484	24.7626	28.6336
Discontinued Policy Fund	ULIF01721/12/10DISCONTINU117	20.0201	19.3233	20.0201
Multiplier III Fund	ULIF01809/10/15MULTIPLIE3117	21.4490	15.8814	20.2445
Liquid Fund	ULIF01909/10/15LIQUIDFUND117	12.5195	12.2398	12.5195
Mid Cap Fund	ULIF02501/01/18MIDCAPFUND117	21.7647	14.5664	20.4779
Crest (Thematic Fund)	ULIF02201/01/18CRESTTHEMF117	18.2502	13.2432	17.2581
Balanced Opportunities Fund	ULIF02301/01/18BALANCEOPP117	18.2102	14.4093	17.5508
Bond Opportunities Fund	ULIF02401/01/18BONDOPPORT117	13.3557	12.8091	13.3532
Premier Multi-Cap Fund	ULIF02101/01/18MULTICAPFN117	20.7422	14.8940	19.8503
Group Met Growth Fund	ULGF00510/09/14METGROWTHF117	11.9322	10.1141	11.6413
Group Met Secure Fund	ULGF00410/09/14METSECUREF117	10.7272	10.0391	10.6913

For the year ended March 31, 2021

Fund Name	SFIN Code	Highest	Lowest	Closing
Preserver Fund	ULIF00125/01/05PRESERVERF117	28.3444	26.2318	27.9665
Protector Fund	ULIF00225/01/05PROTECTORF117	27.5537	25.8819	27.3095
Moderator Fund	ULIF00325/01/05MODERATORF117	32.4111	27.6150	32.0684
Balancer Fund	ULIF00425/01/05BALANCERFN117	41.9610	30.3393	41.0253
Accelerator Fund	ULIF00525/01/05ACCELERATO117	53.9372	32.4052	52.0508
Multiplier Fund	ULIF00625/01/05MULTIPLIER117	61.0779	31.5500	58.5251
Gratuity Debt	ULGF00105/06/04GRADEBTEND117	21.4721	19.7090	21.2469
Virtue Fund	ULIF00719/02/08VIRTUEFUND117	32.1861	18.0428	31.3428
Gratuity Balanced	ULGF00205/06/04GRABALANCE117	28.0682	21.8866	27.7752
Multiplier II Fund	ULIF01115/12/09MULTIPLIE2117	27.6922	14.5582	26.5171
Virtue II Fund	ULIF01215/12/09VIRTUE2FND117	35.3871	19.4169	34.8012
Protector II Fund	ULIF00915/12/09PROTECTOR2117	23.0105	21.2647	22.7861
Flexi Cap	ULIF01315/12/09FLEXICAPFN117	29.7993	16.2139	28.5864
Preserver II Fund	ULIF00815/12/09PRESERVER2117	22.9717	21.1931	22.7022
Balancer II Fund	ULIF01015/12/09BALANCER2F117	25.6159	18.0643	25.1075
Discontinued Policy Fund	ULIF01721/12/10DISCONTINU117	19.3056	18.6284	19.3044
Multiplier III Fund	ULIF01809/10/15MULTIPLIE3117	16.9625	9.0559	16.3603
Liquid Fund	ULIF01909/10/15LIQUIDFUND117	12.2363	12.0096	12.2363
Mid Cap Fund	ULIF02501/01/18MIDCAPFUND117	15.2690	7.1591	14.9729
Crest (Thematic Fund)	ULIF02201/01/18CRESTTHEMF117	14.0438	7.5895	13.5901
Balanced Opportunities Fund	ULIF02301/01/18BALANCEOPP117	14.9058	9.6521	14.6272
Bond Opportunities Fund	ULIF02401/01/18BONDOPPORT117	12.9462	11.8073	12.7786
Premier Multi-Cap Fund	ULIF02101/01/18MULTICAPFN117	15.8739	8.0709	15.3204
Group Met Growth Fund	ULGF00510/09/14METGROWTHF117	10.5290	9.8401	10.2892
Group Met Secure Fund	ULGF00410/09/14METSECUREF117	10.0722	9.9046	10.0510

Annexure 7

6) Expenses charged to Fund (%) - Annualised expense ratio to average daily assets of the fund

Fund Management Charges	SFIN Code	2021-22	2020-21
Accelerator	ULIF00525/01/05ACCELERATO117	1.75%	1.75%
Balancer	ULIF00425/01/05BALANCERFN117	1.50%	1.50%
Balancer II	ULIF01015/12/09BALANCER2F117	1.15%	1.15%
Flexi Cap	ULIF01315/12/09FLEXICAPFN117	1.25%	1.25%
Gratuity Balanced	ULGF00205/06/04GRABALANCE117	0.65%	0.65%
Gratuity Debt	ULGF00105/06/04GRADEBTFFND117	0.65%	0.65%
Moderator	ULIF00325/01/05MODERATORF117	1.50%	1.50%
Multiplier	ULIF00625/01/05MULTIPLIER117	1.75%	1.75%
Multiplier II	ULIF01115/12/09MULTIPLIE2117	1.25%	1.25%
Preserver	ULIF00125/01/05PRESERVERF117	1.25%	1.25%
Preserver II	ULIF00815/12/09PRESERVER2117	1.00%	1.00%
Protector	ULIF00225/01/05PROTECTORF117	1.25%	1.25%
Protector II	ULIF00915/12/09PROTECTOR2117	1.00%	1.00%
Virtue	ULIF00719/02/08VIRTUEFUND117	1.75%	1.75%
Virtue II	ULIF01215/12/09VIRTUE2FND117	1.25%	1.25%
Multiplier III	ULIF01809/10/15MULTIPLIE3117	1.25%	1.25%
Liquid	ULIF01909/10/15LIQUIDFUND117	1.00%	1.00%
Discontinued Policy fund	ULIF01721/12/10DISCONTINU117	0.50%	0.50%
Mid Cap	ULIF02501/01/18MIDCAPFUND117	1.25%	1.25%
Crest (Thematic Fund)	ULIF02201/01/18CRESTTHEMF117	1.25%	1.25%
Balanced Opportunities	ULIF02301/01/18BALANCEOPP117	1.15%	1.15%
Bond Opportunities	ULIF02401/01/18BONDOPPORT117	1.00%	1.00%
Premier Multi-Cap	ULIF02101/01/18MULTICAPFN117	1.25%	1.25%
Group Met Growth Fund	ULGF00510/09/14METGROWTHF117	0.65%	0.65%
Group Met Secure Fund	ULGF00410/09/14METSECUREF117	0.65%	0.65%

7) Ratio of gross income (including unrealised gains to average daily net assets)

Particulars	SFIN Code	2021-22	2020-21
Accelerator	ULIF00525/01/05ACCELERATO117	19.56%	43.16%
Balancer	ULIF00425/01/05BALANCERFN117	17.12%	28.46%
Balancer II	ULIF01015/12/09BALANCER2F117	14.17%	30.65%
Flexi Cap	ULIF01315/12/09FLEXICAPFN117	20.53%	50.81%
Gratuity Balanced	ULGF00205/06/04GRABALANCE117	10.77%	22.49%
Gratuity Debt	ULGF00105/06/04GRADEBTFFND117	6.53%	6.47%
Moderator	ULIF00325/01/05MODERATORF117	11.57%	14.62%
Multiplier	ULIF00625/01/05MULTIPLIER117	19.94%	56.61%
Multiplier II	ULIF01115/12/09MULTIPLIE2117	18.54%	54.35%
Preserver	ULIF00125/01/05PRESERVERF117	4.95%	7.11%
Preserver II	ULIF00815/12/09PRESERVER2117	5.23%	6.83%
Protector	ULIF00225/01/05PROTECTORF117	8.86%	4.98%
Protector II	ULIF00915/12/09PROTECTOR2117	7.73%	6.33%
Virtue	ULIF00719/02/08VIRTUEFUND117	19.44%	51.80%
Virtue II	ULIF01215/12/09VIRTUE2FND117	26.24%	53.44%
Multiplier III	ULIF01809/10/15MULTIPLIE3117	20.88%	51.21%
Liquid	ULIF01909/10/15LIQUIDFUND117	3.46%	3.04%
Discontinued Policy fund	ULIF01721/12/10DISCONTINU117	4.19%	4.17%
Mid Cap	ULIF02501/01/18MIDCAPFUND117	27.50%	69.91%
Crest (Thematic Fund)	ULIF02201/01/18CRESTTHEMF117	23.90%	52.27%
Balanced Opportunities	ULIF02301/01/18BALANCEOPP117	17.68%	39.80%
Bond Opportunities	ULIF02401/01/18BONDOPPORT117	5.50%	6.99%
Premier Multi-Cap	ULIF02101/01/18MULTICAPFN117	25.03%	58.40%
Group Met Growth Fund	ULGF00510/09/14METGROWTHF117	9.78%	3.15%
Group Met Secure Fund	ULGF00410/09/14METSECUREF117	5.69%	0.71%

8) Provision for doubtful debts on the assets of the respective fund - Nil

Annexure 7

9) Fund wise disclosure of appreciation and/or (depreciation) in value of investments segregated class wise Financial year ended March 31 2022

(₹ in '000)

Security Class	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer II
Debt Securities	227,234	-	60,857	(9,684)	99,907	9,830	(0)	75,749
Equity	(27,243)	900,458	(3,618)	-	-	(494)	6,907	(65,032)
Mutual fund	19,669	25,791	14,020	-	(719)	710	7,423	36,715
Total	219,659	926,249	71,258	(9,684)	99,189	10,046	14,330	47,432

(₹ in '000)

Security Class	Multiplier II	Preserver II	Protector II	Virtue II	Flexi Cap	Gratuity Balanced	Gratuity Debt	Multiplier III
Debt Securities	-	(18,364)	426,057	0	-	14,222	76,868	(0)
Equity	(15,661)	-	-	451,384	539,805	29,726	-	6,949
Mutual fund	58,833	-	4,334	157,895	109,198	-	-	3,224
Total	43,172	(18,364)	430,391	609,279	649,004	43,948	76,868	10,172

(₹ in '000)

Security Class	Discontinued Policy	Mid Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund	Premier Multi-Cap Fund	Group Met Growth Fund	Group Met Secure Fund	Total
Debt Securities	(25,828)	(0)	(0)	(113)	(363)	0	(76)	(271)	936,024
Equity	-	5,401	4,671	740	-	14,915	2,165	512	1,851,586
Mutual fund	-	(20)	609	18	132	467	146	170	438,614
Total	(25,828)	5,381	5,279	645	(231)	15,382	2,235	411	3,226,224

Financial year ended March 31 2021

(₹ in '000)

Security Class	Balancer	Multiplier	Accelerator	Preserver	Protector	Moderator	Virtue	Balancer II
Debt Securities	(80,510)	(0)	(16,563)	(5,805)	(32,649)	(4,601)	(0)	(53,693)
Equity	381,894	4,044,393	443,130	-	-	7,333	248,238	923,351
Mutual fund	108,860	743,564	105,238	-	719	1,867	6,068	153,539
Total	410,245	4,787,957	531,805	(5,805)	(31,930)	4,598	254,306	1,023,197

(₹ in '000)

Security Class	Multiplier II	Preserver II	Protector II	Virtue II	Flexi Cap	Gratuity Balanced	Gratuity Debt	Multiplier III
Debt Securities	(0)	(5,483)	(257,942)	(0)	(0)	(12,758)	(28,063)	(0)
Equity	2,059,470	-	-	2,253,262	3,241,375	82,359	-	47,231
Mutual fund	359,209	-	11,191	91,812	495,092	-	-	7,912
Total	2,418,680	(5,483)	(246,750)	2,345,073	3,736,466	69,601	(28,063)	55,143

(₹ in '000)

Security Class	Discontinued Policy	Mid Cap Fund	Crest (Thematic Fund)	Balanced Opportunities Fund	Bond Opportunities Fund	Premier Multi-Cap Fund	Group Met Growth Fund	Group Met Secure Fund	Total
Debt Securities	(32,072)	(0)	(0)	(47)	(264)	(0)	(163)	(371)	(530,983)
Equity	-	24,128	37,799	4,571	-	37,783	649	226	13,837,192
Mutual fund	-	-	3,408	178	36	3,655	34	10	2,092,392
Total	(32,072)	24,128	41,207	4,702	(228)	41,437	519	(135)	15,398,601

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund ACCELERATOR (ULIF00525/01/05ACCELERATO117)

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	119,847	6.93%
	STATE BANK OF INDIA FV-1	54,797	3.17%
	BAJAJ FINSERV LIMITED	41,798	2.42%
	BAJAJ FINANCE LIMITED FV -2	40,329	2.33%
	AXIS BANK LTD.	40,281	2.33%
	8.45% SUNDARAM FINANCE LTD 21-02-2028	32,482	1.88%
	HDFC BANK LTDFV-1	27,725	1.60%
	8.85% IBULHSGFIN NCD 26-09-2026	20,845	1.21%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	19,428	1.12%
	HDFC LIFE INSURANCE COMPANY LIMITED	9,505	0.55%
	SBI LIFE INSURANCE CO. LTD	9,039	0.52%
FINANCIAL AND INSURANCE ACTIVITIES Total		416,075	24.07%
COMPUTER PROGRAMMING CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	152,186	8.80%
	TATA CONSULTANCY SERVICES LTD.	35,990	2.08%
	HCL TECHNOLOGIES LIMITED	27,350	1.58%
	TECH MAHINDRA LIMITED FV-5	26,524	1.53%
	WIPRO	6,777	0.39%
COMPUTER PROGRAMMING CONSULTANCY AND RELATED ACTIVITIES Total		248,826	14.39%
MUTUAL FUND			
	R*SHARES BANK BEES ETF	57,846	3.35%
	SBI ETF NIFTY BANK	57,441	3.32%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	56,207	3.25%
	ICICI Prudential Bank ETF Nifty Bank Index	40,214	2.33%
	CPSE ETF	19,554	1.13%
	EDELWEISS BHARAT BOND ETF -APRIL 2025 15AP25	0	0.00%
MUTUAL FUND Total		231,262	13.38%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS			
	RELIANCE INDUSTRIES	164,171	9.50%
	INDIAN OIL CORPN. LTD.	6,829	0.40%
	BPCL	3,927	0.23%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS Total		174,928	10.12%
Other		645,439	37.33%
Current Assets and Liabilities		12,347	0.71%
Grand Total		1,728,878	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund **BALANCED OPPORTUNITIES FUND [ULIF02301/01/18BALANCEOPP117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	6.54% CENTRAL GOVERNMENT CG 17-01-2032	5,881	10.34%
	5.63% GOI 12-04-2026	2,466	4.34%
	7.29% WEST BENGAL SDL 28-12-2026	1,348	2.37%
	7.26% GOI 14-01-2029	1,030	1.81%
	7.88% GOI 19-03-2030	851	1.50%
	7.99% MAHARASHTRA SDL 28-10-2025	532	0.93%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	479	0.84%
GOVERNMENT OF INDIA Total		12,587	22.13%
TRI PARTY REPO Total	3.50% TREP 04-04-2022	7,357	12.93%
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	1,330	2.34%
	HDFC BANK LTDFV-1	969	1.70%
	AXIS BANK LTD.	918	1.61%
	STATE BANK OF INDIA FV-1	435	0.76%
	BAJAJ FINANCE LIMITED FV -2	276	0.48%
	KOTAK MAHINDRA BANK LTD	209	0.37%
	AU SMALL FINANCE BANK LTD	186	0.33%
	CENTRAL DEPOSITORY SERVICES (INDIA) LIMITED	170	0.30%
	FEDERAL BANK LTD.	168	0.29%
	8.45% BAJAJ FINANCE LTD 29-09-2026	161	0.28%
	SBI LIFE INSURANCE CO. LTD	144	0.25%
	BANK OF BARODA FV 2	134	0.24%
	CHOLAMANDALAM FINANCIAL HOLDINGS LIMITED	131	0.23%
	HDFC LIFE INSURANCE COMPANY LIMITED	116	0.20%
	HDFC	100	0.18%
	SBI CARDS & PAYMENT SERVICES LTD.	90	0.16%
	CHOLAMANDALAM INVESTMENT & FINANCE CO. LTD.FV-2	88	0.16%
	MUTHOOT FINANCE LTD.	88	0.15%
	CAN FIN HOMES LIMITED FV-2	88	0.15%
	REPCO HOME FINANCE LIMITED	84	0.15%
	INDUSIND BANK LTD	80	0.14%
	UJJIVAN FINANCIAL SERVICES LTD.	61	0.11%
	BAJAJ HOLDINGS AND INVESTMENT LIMITED	55	0.10%
	CANARA BANK	38	0.07%
	LIC HOUSING FINANCE LTD.	37	0.06%
	EQUITAS HOLDINGS LTD.	29	0.05%
	BAJAJ FINSERV LIMITED	17	0.03%
FINANCIAL AND INSURANCE ACTIVITIES Total		6,201	10.90%
Other		23,029	40.48%
Current Assets and Liabilities		7,714	13.56%
Grand Total		56,888	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund **BALANCER [ULIF00425/01/05BALANCERFN117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	102,140	4.23%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	74,631	3.09%
	ICICI BANK LTD FV 2	74,183	3.07%
	8.45% SUNDARAM FINANCE LTD 21-02-2028	64,964	2.69%
	BAJAJ FINSERV LIMITED	43,163	1.79%
	BAJAJ FINANCE LIMITED FV -2	38,398	1.59%
	STATE BANK OF INDIAFV-1	34,522	1.43%
	AXIS BANK LTD.	25,913	1.07%
	HDFC LIFE INSURANCE COMPANY LIMITED	8,172	0.34%
	SBI LIFE INSURANCE CO. LTD	7,768	0.32%
	HDFC BANK LTDFV-1	5,995	0.25%
FINANCIAL AND INSURANCE ACTIVITIES Total		479,850	19.85%
MUTUAL FUND			
	SBI ETF NIFTY BANK	77,895	3.22%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	76,959	3.18%
	R*SHARES BANK BEES ETF	58,917	2.44%
	ICICI Prudential Bank ETF Nifty Bank Index	49,783	2.06%
	CPSE ETF	31,007	1.28%
MUTUAL FUND Total		294,561	12.19%
GOVERNMENT OF INDIA			
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	98,586	4.08%
	8.13% GSEC 22-06-2045	66,446	2.75%
	7.26% GOI 14-01-2029	51,506	2.13%
	5.63% GOI 12-04-2026	49,328	2.04%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	14,363	0.59%
	GOI LOAN 7.95% 2032	10,372	0.43%
	8.40% OIL SPL BONDS 2025	919	0.04%
GOVERNMENT OF INDIA Total		291,519	12.06%
INFRASTRUCTURE SECTOR			
	8.37% REC LTD 07-12-2028	108,944	4.51%
	7.70% RECL 10-12-2027	52,517	2.17%
	8.15% L&T INFRA DEBT FUND LTD 16-01-2023	51,070	2.11%
	BHARTI AIRTEL LTD	32,990	1.36%
	NTPC	17,982	0.74%
	POWER GRID CORPORATION	14,992	0.62%
INFRASTRUCTURE SECTOR Total		278,495	11.52%
Other		1,038,147	42.95%
Current Assets and Liabilities Total		34,741	1.44%
Grand Total		2,417,313	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund **BALANCER II FUND [ULIF01015/12/09BALANCER2F117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	218,872	3.56%
	ICICI BANK LTD FV 2	217,886	3.55%
	9.00% SHRIRAM TRANSPORT FINANCE CO. LTD. 28-03-2028	161,877	2.64%
	HDFC BANK LTDFV-1	104,764	1.71%
	BAJAJ FINANCE LIMITED FV -2	104,703	1.70%
	AXIS BANK LTD.	87,360	1.42%
	HDFC	76,388	1.24%
	BAJAJ FINSERV LIMITED	57,067	0.93%
	8.45% SUNDARAM FINANCE LTD 21-02-2028	54,137	0.88%
	STATE BANK OF INDIAFV-1	34,865	0.57%
	KOTAK MAHINDRA BANK LTD	27,962	0.46%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	26,062	0.42%
	8.67% IDFC FIRST BANK 03-01-2025	15,846	0.26%
	SBI LIFE INSURANCE CO. LTD	15,616	0.25%
	INDUSIND BANK LTD	15,501	0.25%
	HDFC LIFE INSURANCE COMPANY LIMITED	15,238	0.25%
	CHOLAMANDALAM FINANCIAL HOLDINGS LIMITED	11,689	0.19%
	LIC HOUSING FINANCE LTD.	3,293	0.05%
FINANCIAL AND INSURANCE ACTIVITIES Total		1,249,127	20.34%
GOVERNMENT OF INDIA			
	6.54% CENTRAL GOVERNMENT CG 17-01-2032	187,708	3.06%
	8.08% GUJARAT SDL 26-12-2028 I	159,101	2.59%
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	133,583	2.17%
	9.20% GSEC 30-09-2030	114,285	1.86%
	7.62% GUJARAT SDL 01-11-2027	104,184	1.70%
	6.79% GSEC 15-05-2027	101,991	1.66%
	8.38% KARNATAKA SDL 27-01-2026	53,684	0.87%
	8.27% GUJARAT SDL 13-01-2026 2	53,454	0.87%
	8.25% PUNJAB SDL 09-09-2025	53,330	0.87%
	6.97% KARNATAKA SDL 26-02-2028	50,282	0.82%
	5.15% GOI 09-11-2025	48,890	0.80%
	6.67% GOI 15-12-2035	48,011	0.78%
	8.25% MAHARASHTRA SDL 13-01-2026	21,375	0.35%
	7.26% GOI 14-01-2029	6,552	0.11%
	8.40% OIL SPL BONDS 2025	1,645	0.03%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	958	0.02%
GOVERNMENT OF INDIA Total		1,139,034	18.5%
Other		3,649,402	59.41%
Current Assets and Liabilities		105,032	1.71%
Grand Total		6,142,594	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund BOND OPPORTUNITIES FUND [ULIF02401/01/18BONDOPPORT117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	8,380	20.07%
	7.29% WEST BENGAL SDL 28-12-2026	2,592	6.21%
	6.54% CENTRAL GOVERNMENT CG 17-01-2032	2,450	5.87%
	5.15% GOI 09-11-2025	1,956	4.68%
	7.17% GOI 08-01-2028	1,545	3.70%
	5.63% GOI 12-04-2026	1,480	3.54%
	7.26% GOI 14-01-2029	1,133	2.71%
	6.99% WEST BENGAL SDL 29-09-2036 I	302	0.72%
GOVERNMENT OF INDIA Total		19,838	47.51%
TRI PARTY REPO	3.50% TREP 04-04-2022	7,108	17.02%
MUTUAL FUND			
	EDELWEISS BHARAT BOND ETF -APRIL 2025 15AP25	3,202	7.67%
	EDELWEISS BHARAT BOND ETF -APRIL 2031 15AP31	2,155	5.16%
MUTUAL FUND Total		5,357	12.83%
Other		6,265	15.00%
Current Assets and Liabilities		3,186	7.63%
Grand Total		41,754	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund CREST (THEMATIC FUND) [ULIF02201/01/18CRESTTHEMF117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	8,309	3.68%
	AXIS BANK LTD.	6,331	2.80%
	HDFC BANK LTDFV-1	5,589	2.48%
	BAJAJ FINANCE LIMITED FV -2	3,245	1.44%
	STATE BANK OF INDIAFV-1	3,071	1.36%
	BANK OF BARODA FV 2	2,562	1.13%
	BAJAJ FINSERV LIMITED	1,348	0.60%
	MUTHOOT FINANCE LTD.	1,331	0.59%
	CHOLAMANDALAM INVESTMENT & FINANCE CO. LTD.FV-2	1,301	0.58%
	KOTAK MAHINDRA BANK LTD	1,186	0.53%
	CENTRAL DEPOSITORY SERVICES (INDIA) LIMITED	1,162	0.51%
	ICICI LOMBARD GENERAL INSURANCE COMPANY LIMITED	1,020	0.45%
	FEDERAL BANK LTD.	957	0.42%
	HDFC	911	0.40%
	BAJAJ HOLDINGS AND INVESTMENT LIMITED	852	0.38%
	REPCO HOME FINANCE LIMITED	768	0.34%
	INDUSIND BANK LTD	494	0.22%
	AU SMALL FINANCE BANK LTD	460	0.20%
	UJJIVAN FINANCIAL SERVICES LTD.	305	0.14%
FINANCIAL AND INSURANCE ACTIVITIES Total		41,202	18.25%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	11,775	5.22%
	TATA CONSULTANCY SERVICES LTD.	3,321	1.47%
	MASTEK LTD	1,584	0.70%
	KPIT TECHNOLOGIES LIMITED	1,518	0.67%
	BIRLASOFT LIMITED	1,246	0.55%
	HCL TECHNOLOGIES LIMITED	1,010	0.45%
	TECH MAHINDRA LIMITED FV-5	885	0.39%
	PERSISTENT SYSTEMS LIMITED	715	0.32%
	LARSEN & TOUBRO INFOTECH LTD.	517	0.23%
	MPHASIS LTD	422	0.19%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		22,993	10.18%
Other		154,479	68.43%
Current Assets and Liabilities		7,089	3.14%
Grand Total		225,763	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund FLEXI CAP FUND [ULIF01315/12/09FLEXICAPFN117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	456,366	3.90%
	HDFC BANK LTDFV-1	367,833	3.15%
	STATE BANK OF INDIAFV-1	302,357	2.59%
	HDFC	274,867	2.35%
	BAJAJ FINANCE LIMITED FV -2	197,943	1.69%
	BAJAJ FINSERV LIMITED	195,803	1.68%
	AXIS BANK LTD.	153,882	1.32%
	SBI LIFE INSURANCE CO. LTD	92,621	0.79%
	KOTAK MAHINDRA BANK LTD	83,022	0.71%
	INDUSIND BANK LTD	50,602	0.43%
	MAX FINANCIAL SERVICES LTD	44,041	0.38%
	HDFC LIFE INSURANCE COMPANY LIMITED	22,465	0.19%
FINANCIAL AND INSURANCE ACTIVITIES Total		2,241,801	19.18%
MUTUAL FUND			
	R*SHARES BANK BEES ETF	430,181	3.68%
	NIPPON INDIA ETF NIFTY IT	251,630	2.15%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	203,805	1.74%
	SBI ETF NIFTY BANK	201,033	1.72%
	ICICI Prudential Bank ETF Nifty Bank Index	196,287	1.68%
	MIRAE ASSET NIFTY FINANCIAL SERVICES ETF	111,332	0.95%
	AXIS BANKING ETF	92,421	0.79%
	NIPPON INDIA MUTUAL FUND	58,761	0.50%
	KOTAK MAHINDRA MF - KOTAK IT ETF	55,215	0.47%
MUTUAL FUND Total		1,600,666	13.69%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	811,719	6.94%
	TATA CONSULTANCY SERVICES LTD.	273,525	2.34%
	HCL TECHNOLOGIES LIMITED	160,198	1.37%
	TECH MAHINDRA LIMITED FV-5	99,240	0.85%
	ORACLE FINANCIAL SERVICES SOFTWARE LTD	82,328	0.70%
	WIPRO	52,155	0.45%
	BIRLASOFT LIMITED	31,876	0.27%
	LARSEN & TOUBRO INFOTECH LTD.	31,608	0.27%
	MINDTREE LIMITED	22,388	0.19%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		1,565,037	13.39%
Other		6,289,136	53.81%
Current Assets and Liabilities		(8,629)	-0.07%
Grand Total		11,688,011	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund GRATUITY BALANCED [ULGF00205/06/04GRABALANCE117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	6.10% GOI 12-07-2031	75,953	8.03%
	7.26% GOI 14-01-2029	57,275	6.06%
	7.42% KERALA SDL 23-03-2034	50,741	5.36%
	7.06% GUJARAT SDL 16-02-2032	41,678	4.41%
	8.13% GSEC 22-06-2045	33,223	3.51%
	8.25% MAHARASHTRA SDL 13-01-2026	32,062	3.39%
	6.79% GSEC 15-05-2027	30,597	3.24%
	5.15% GOI 09-11-2025	29,334	3.10%
	7.57% GOI 17-06-2033	15,653	1.65%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	10,533	1.11%
GOVERNMENT OF INDIA Total		377,049	39.87%
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	41,690	4.41%
	ICICI BANK LTD FV 2	20,031	2.12%
	HDFC BANK LTDFV-1	18,012	1.90%
	8.45% SUNDARAM FINANCE LTD 21-02-2028	10,827	1.14%
	HDFC	10,680	1.13%
	STATE BANK OF INDIAFV-1	9,705	1.03%
	AXIS BANK LTD.	8,716	0.92%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	7,108	0.75%
	BAJAJ FINANCE LIMITED FV -2	5,612	0.59%
	BAJAJ FINSERV LIMITED	4,538	0.48%
	KOTAK MAHINDRA BANK LTD	4,465	0.47%
	INDUSIND BANK LTD	3,330	0.35%
	SBI LIFE INSURANCE CO. LTD	1,555	0.16%
	INDIAN ENERGY EXCHANGE LTD.	1,494	0.16%
	HDFC LIFE INSURANCE COMPANY LIMITED	683	0.07%
FINANCIAL AND INSURANCE ACTIVITIES Total		148,448	15.70%
INFRASTRUCTURE SECTOR			
	6.92% IRFC NCD 31-08-2031	41,589	4.40%
	8.15% L&T INFRA DEBT FUND LTD 16-01-2023	35,749	3.78%
	7.32% N T P C LTD. 17-07-2029	20,596	2.18%
	BHARTI AIRTEL LTD	8,654	0.92%
	NTPC	5,097	0.54%
	POWER GRID CORPORATION	4,474	0.47%
	TATA POWER CO. LTD.	2,204	0.23%
	GAIL (INDIA) LTD	1,316	0.14%
	C E S C LTD.FV-1	875	0.09%
INFRASTRUCTURE SECTOR Total		120,553	12.75%
Other		283,084	29.93%
Current Assets and Liabilities		16,649	1.76%
Grand Total		945,783	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund MODERATOR [ULIF00325/01/05MODERATORF117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	7.57% GOI 17-06-2033	15,653	14.86%
	7.59% GOI 11-01-2026	10,524	9.99%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	7,181	6.82%
	7.30% KARNATAKA SDL 09-02-2032	837	0.79%
GOVERNMENT OF INDIA Total		34,195	32.46%
INFRASTRUCTURE SECTOR			
	8.15% L&T INFRA DEBT FUND LTD 16-01-2023	9,193	8.73%
	IRFC 8.50% 2023	3,693	3.51%
	6.92% IRFC NCD 31-08-2031	3,466	3.29%
	BHARTI AIRTEL LTD	590	0.56%
	NTPC	328	0.31%
	POWER GRID CORPORATION	271	0.26%
INFRASTRUCTURE SECTOR Total		17,541	16.65%
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	7,296	6.93%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	3,080	2.92%
	ICICI BANK LTD FV 2	1,776	1.69%
	STATE BANK OF INDIAFV-1	805	0.76%
	BAJAJ FINANCE LIMITED FV -2	770	0.73%
	BAJAJ FINSERV LIMITED	768	0.73%
	AXIS BANK LTD.	683	0.65%
	HDFC BANK LTDFV-1	348	0.33%
	SBI LIFE INSURANCE CO. LTD	149	0.14%
	HDFC LIFE INSURANCE COMPANY LIMITED	144	0.14%
FINANCIAL AND INSURANCE ACTIVITIES Total		15,819	15.02%
MUTUAL FUND			
	EDELWEISS BHARAT BOND ETF -APRIL 2025 15AP25	5,440	5.16%
	ICICI Prudential Bank ETF Nifty Bank Index	1,674	1.59%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	1,309	1.24%
	R*SHARES BANK BEES ETF	1,232	1.17%
	SBI ETF NIFTY BANK	942	0.89%
	CPSE ETF	366	0.35%
MUTUAL FUND Total		10,962	10.41%
Other		25,294	24.01%
Current Assets and Liabilities		1,524	1.45%
Grand Total		105,335	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund GRATUITY DEBT [ULGF00105/06/04GRADEBTEND117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	6.10% GOI 12-07-2031	113,930	9.89%
	5.15% GOI 09-11-2025	78,224	6.79%
	6.79% GSEC 15-05-2027	71,394	6.20%
	7.57% GOI 17-06-2033	60,001	5.21%
	7.59% GOI 20-03-2029	52,287	4.54%
	6.54% CENTRAL GOVERNMENT CG 17-01-2032	49,010	4.25%
	5.77% GOI 03-08-2030	46,850	4.07%
	7.06% GUJARAT SDL 16-02-2032	29,770	2.58%
	7.59% GOI 11-01-2026	26,310	2.28%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	9,575	0.83%
	GOI LOAN 7.95% 2032	317	0.03%
GOVERNMENT OF INDIA Total		537,670	46.67%
INFRASTRUCTURE SECTOR			
	8.45% IRFC 04-12-2028	54,907	4.77%
	8.72% L&T INFRA DEBT FUND LTD 27-03-2026	54,154	4.70%
	8.12% NHPC NCD 22-03-2029	53,629	4.65%
	7.95% SIKKA PORTS & TERMINALS LTD. 28-10-2026	31,899	2.77%
	8.54% RECL 15-11-2028	27,509	2.39%
	7.32% N T P C LTD. 17-07-2029	10,298	0.89%
INFRASTRUCTURE SECTOR Total		232,395	20.17%
HOUSING SECTOR			
	8.55% HDFC 27-03-2029	53,916	4.68%
	6.43% HDFC LTD 29-09-2025	50,771	4.41%
	6.95% LICHSGFIN NCD 24-09-2031	48,834	4.24%
HOUSING SECTOR Total		153,521	13.32%
FINANCIAL AND INSURANCE ACTIVITIES			
	9.00% SHRIRAM TRANSPORT FINANCE CO. LTD. 28-03-2028	53,959	4.68%
	8.85% IBULHSGFIN NCD 26-09-2026	52,112	4.52%
	8.67% IDFC FIRST BANK 03-01-2025	31,692	2.75%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	14,216	1.23%
FINANCIAL AND INSURANCE ACTIVITIES Total		151,979	13.19%
Other		57,009	4.95%
Current Assets and Liabilities		19,559	1.70%
Grand Total		1,152,133	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund MULTIPLIER [ULIF00625/01/05MULTIPLIER117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	611,032	4.40%
	HDFC BANK LTDFV-1	523,318	3.77%
	HDFC	518,019	3.73%
	STATE BANK OF INDIAFV-1	307,380	2.22%
	BAJAJ FINANCE LIMITED FV -2	262,607	1.89%
	BAJAJ FINSERV LIMITED	217,180	1.57%
	AXIS BANK LTD.	166,266	1.20%
	SBI LIFE INSURANCE CO. LTD	141,169	1.02%
	KOTAK MAHINDRA BANK LTD	134,273	0.97%
	INDUSIND BANK LTD	55,667	0.40%
	HDFC LIFE INSURANCE COMPANY LIMITED	26,965	0.19%
FINANCIAL AND INSURANCE ACTIVITIES Total		2,963,876	21.37%
MUTUAL FUND			
	R*SHARES BANK BEES ETF	497,986	3.59%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	461,680	3.33%
	SBI ETF NIFTY BANK	370,320	2.67%
	CPSE ETF	139,828	1.01%
	KOTAK MAHINDRA MF - KOTAK IT ETF	138,590	1.00%
	ICICI Prudential Mutual Fund - ICICI Prudential IT ETF	128,076	0.92%
	ICICI Prudential Bank ETF Nifty Bank Index	116,023	0.84%
	NIPPON INDIA ETF NIFTY IT	96,216	0.69%
	MIRAE ASSET NIFTY FINANCIAL SERVICES ETF	59,358	0.43%
MUTUAL FUND		2,008,077	14.48%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	1,117,549	8.06%
	TATA CONSULTANCY SERVICES LTD.	311,407	2.24%
	HCL TECHNOLOGIES LIMITED	209,212	1.51%
	TECH MAHINDRA LIMITED FV-5	199,938	1.44%
	WIPRO	104,006	0.75%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		1,942,112	14.00%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS			
	RELIANCE INDUSTRIES	1,300,012	9.37%
	INDIAN OIL CORPN. LTD.	85,069	0.61%
	BPCL	77,408	0.56%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS Total		1,462,489	10.54%
Other		5,532,447	39.88%
Current Assets and Liabilities		(36,587)	-0.26%
Grand Total		13,872,414	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund **DISCONTINUED POLICY FUND [ULIF01721/12/10DISCONTINU117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	364 DAY TBILL 22-09-2022	983,543	10.61%
	364 DAY TBILL 25-08-2022	739,522	7.97%
	364 DAY TBILL 15-09-2022	738,327	7.96%
	364 DAY TBILL 19-08-2022	493,279	5.32%
	364 DAY TBILL 01-12-2022	486,772	5.25%
	6.17% GOI 12-06-2023	355,952	3.84%
	364 DAY TBILL 30-03-2023	334,786	3.61%
	7.98% KARNATAKA SDL 14-10-2025	309,142	3.33%
	7.89% GUJARAT SDL 15-05-2025	263,969	2.85%
	364 DAY TBILL 29-09-2022	245,484	2.65%
	364 DAY TBILL 10-11-2022	244,068	2.63%
	7.99% MAHARASHTRA SDL 28-10-2025	220,969	2.38%
	8.29% TAMIL NADU SDL 29-07-2025 I	213,631	2.30%
	8.08% UTTARPRADESH SDL 25-02-2025	211,981	2.29%
	364 DAY TBILL 09-03-2023	191,587	2.07%
	364 DAY TBILL 24-11-2022	146,152	1.58%
	364 DAY TBILL 16-02-2023	144,355	1.56%
	7.59% GOI 11-01-2026	105,241	1.13%
	7.27% GOI 08-04-2026	104,240	1.12%
	364 DAY TBILL 26-01-2023	96,460	1.04%
	5.95% TAMILNADU SDL 13-05-2025	50,010	0.54%
GOVERNMENT OF INDIA Total		6,679,469	72.03%
FINANCIAL AND INSURANCE ACTIVITIES			
	HDFC LTD CP 23-11-2022	582,758	6.28%
	0.00% LICHSGFIN CP 07-07-2022	544,009	5.87%
	HDFC LTD CP 03-03-2023	286,585	3.09%
	L I C HOUSING FINANCE LTD. CP 12-08-2022	245,966	2.65%
	0.00% KOTAK MAHINDRA PRIME LIMITED CP 05-12-2022	242,224	2.61%
	0.00% BAJFINANCE CP 27-12-2022	241,362	2.60%
	AXISBANK CD 16-11-2022	97,352	1.05%
FINANCIAL AND INSURANCE ACTIVITIES Total		2,240,256	24.16%
Other		325,796	3.51%
Current Assets and Liabilities		28,099	0.30%
Grand Total		9,273,620	100.00%

Name of Fund **LIQUID FUND [ULIF01909/10/15LIQUIDFUND117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
TRI PARTY REPO	3.50% TREP 04-04-2022	5,792	53.39%
GOVERNMENT OF INDIA			
	364 DAY TBILL 30-03-2023	4,783	44.09%
GOVERNMENT OF INDIA Total		4,783	44.09%
Current Assets and Liabilities		274	2.52%
Grand Total		10,848	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund MID CAP FUND [ULIF02501/01/18MIDCAPFUND117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	AXIS BANK LTD.	7,143	3.06%
	ICICI BANK LTD FV 2	4,953	2.12%
	CHOLAMANDALAM INVESTMENT & FINANCE CO. LTD. FV-2	3,322	1.43%
	FEDERAL BANK LTD.	2,868	1.23%
	AU SMALL FINANCE BANK LTD	2,734	1.17%
	INDUSIND BANK LTD	2,035	0.87%
	BAJAJ HOLDINGS AND INVESTMENT LIMITED	1,954	0.84%
	BANK OF BARODA FV 2	1,880	0.81%
	STATE BANK OF INDIA FV-1	1,823	0.78%
	MUTHOOT FINANCE LTD.	1,505	0.65%
	CENTRAL DEPOSITORY SERVICES (INDIA) LIMITED	1,455	0.62%
	CANARA BANK	1,437	0.62%
	CAN FIN HOMES LIMITED FV-2	938	0.40%
	REPCO HOME FINANCE LIMITED	712	0.31%
	LIC HOUSING FINANCE LTD.	551	0.24%
	UJJIVAN FINANCIAL SERVICES LTD.	407	0.17%
FINANCIAL AND INSURANCE ACTIVITIES Total		35,718	15.32%
Other		180,866	77.59%
Current Assets and Liabilities		16,516	7.09%
Grand Total		233,101	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund MULTIPLIER II FUND [ULIF01115/12/09MULTIPLIE2117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	325,127	4.86%
	HDFC	282,677	4.23%
	HDFC BANK LTDFV-1	247,569	3.70%
	BAJAJ FINANCE LIMITED FV -2	159,690	2.39%
	AXIS BANK LTD.	113,309	1.69%
	BAJAJ FINSERV LIMITED	113,264	1.69%
	STATE BANK OF INDIAFV-1	110,787	1.66%
	SBI LIFE INSURANCE CO. LTD	46,135	0.69%
	INDUSIND BANK LTD	41,349	0.62%
	KOTAK MAHINDRA BANK LTD	4,911	0.07%
	HDFC LIFE INSURANCE COMPANY LIMITED	611	0.01%
FINANCIAL AND INSURANCE ACTIVITIES Total		1,445,429	21.62%
MUTUAL FUND			
	SBI ETF NIFTY BANK	292,621	4.38%
	R*SHARES BANK BEES ETF	242,050	3.62%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	93,436	1.40%
	NIPPON INDIA ETF NIFTY IT	93,293	1.40%
	ICICI Prudential Bank ETF Nifty Bank Index	78,533	1.17%
	AXIS BANKING ETF	61,500	0.92%
	ICICI Prudential Mutual Fund - ICICI Prudential IT ETF	61,074	0.91%
	MIRAE ASSET NIFTY FINANCIAL SERVICES ETF	31,184	0.47%
MUTUAL FUND Total		953,690	14.26%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	544,268	8.14%
	TATA CONSULTANCY SERVICES LTD.	202,900	3.03%
	HCL TECHNOLOGIES LIMITED	128,753	1.93%
	TECH MAHINDRA LIMITED FV-5	56,271	0.84%
	WIPRO	12,898	0.19%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		945,090	14.13%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS			
	RELIANCE INDUSTRIES	630,206	9.42%
	INDIAN OIL CORPN. LTD.	33,036	0.49%
	BPCL	18,887	0.28%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS Total		682,130	10.20%
Other		2,623,473	39.23%
Current Assets and Liabilities		37,342	0.56%
Grand Total		6,687,155	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund MULTIPLIER III FUND [ULIF01809/10/15MULTIPLIER3117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	19,376	5.21%
	HDFC BANK LTDFV-1	14,790	3.97%
	AXIS BANK LTD.	12,776	3.43%
	HDFC	7,219	1.94%
	BAJAJ FINANCE LIMITED FV -2	7,195	1.93%
	STATE BANK OF INDIAFV-1	5,783	1.55%
	BAJAJ FINSERV LIMITED	4,248	1.14%
	INDUSIND BANK LTD	2,190	0.59%
	KOTAK MAHINDRA BANK LTD	1,843	0.50%
	HDFC LIFE INSURANCE COMPANY LIMITED	1,823	0.49%
	FEDERAL BANK LTD.	1,517	0.41%
	SBI LIFE INSURANCE CO. LTD	1,377	0.37%
	BANK OF BARODA FV 2	755	0.20%
	UJJIVAN FINANCIAL SERVICES LTD.	635	0.17%
	AU SMALL FINANCE BANK LTD	161	0.04%
	MUTHOOT FINANCE LTD.	150	0.04%
	LIC HOUSING FINANCE LTD.	52	0.01%
FINANCIAL AND INSURANCE ACTIVITIES Total		81,890	22.00%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	23,900	6.42%
	TATA CONSULTANCY SERVICES LTD.	5,969	1.60%
	HCL TECHNOLOGIES LIMITED	3,754	1.01%
	KPIT TECHNOLOGIES LIMITED	3,557	0.96%
	BIRLASOFT LIMITED	2,106	0.57%
	TECH MAHINDRA LIMITED FV-5	1,919	0.52%
	ORACLE FINANCIAL SERVICES SOFTWARE LTD	1,008	0.27%
	WIPRO	381	0.10%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		42,596	11.45%
MUTUAL FUND			
	NIPPON INDIA ETF NIFTY IT	11,314	3.04%
	KOTAK MAHINDRA MF-KOTAK BANKING ETF - DIV PAYOUT	10,200	2.74%
	R*SHARES BANK BEES ETF	7,588	2.04%
	SBI ETF NIFTY BANK	5,494	1.48%
	AXIS BANKING ETF	1,874	0.50%
	KOTAK MAHINDRA MF - PSU BANK ETF	1,362	0.37%
	ICICI Prudential Bank ETF Nifty Bank Index	1,223	0.33%
MUTUAL FUND Total		39,055	10.49%
Other		196,765	52.87%
Current Assets and Liabilities		11,848	3.18%
Grand Total		372,153	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund PREMIER MULTI-CAP FUND [ULIF02101/01/18MULTICAPFN117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	12,203	4.56%
	AXIS BANK LTD.	6,774	2.53%
	STATE BANK OF INDIA FV-1	6,152	2.30%
	BAJAJ FINANCE LIMITED FV -2	5,496	2.05%
	BAJAJ FINSERV LIMITED	3,446	1.29%
	HDFC BANK LTDFV-1	2,822	1.05%
	BANK OF BARODA FV 2	2,192	0.82%
	CENTRAL DEPOSITORY SERVICES (INDIA) LIMITED	1,744	0.65%
	AU SMALL FINANCE BANK LTD	1,276	0.48%
	CANARA BANK	1,200	0.45%
	HDFC LIFE INSURANCE COMPANY LIMITED	1,119	0.42%
	SBI LIFE INSURANCE CO. LTD	850	0.32%
FINANCIAL AND INSURANCE ACTIVITIES Total		45,275	16.91%

Name of Fund PREMIER MULTI-CAP FUND [ULIF02101/01/18MULTICAPFN117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	12,215	4.56%
	HCL TECHNOLOGIES LIMITED	2,783	1.04%
	TECH MAHINDRA LIMITED FV-5	2,760	1.03%
	KPIT TECHNOLOGIES LIMITED	2,234	0.83%
	LARSEN & TOUBRO INFOTECH LTD.	1,496	0.56%
	MINDTREE LIMITED	1,192	0.45%
	WIPRO	1,132	0.42%
	BIRLASOFT LIMITED	1,089	0.41%
	PERSISTENT SYSTEMS LIMITED	1,086	0.41%
	MPHASIS LTD	1,040	0.39%
	MASTEK LTD	983	0.37%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		28,010	10.46%
Other		187,642	70.10%
Current Assets and Liabilities		6,762	2.53%
Grand Total		267,690	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund PRESERVER [ULIF00125/01/05PRESERVERF117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	5.63% GOI 12-04-2026	98,656	25.72%
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	98,586	25.70%
	7.59% GOI 11-01-2026	53,505	13.95%
	8.00% HARYANA SDL 08-04-2030	31,592	8.24%
	8.39% RAJASHTAN SDL UDAY 15-03-2024	26,260	6.85%
	6.50% GUJARAT SDL 11-11- 2030	15,391	4.01%
GOVERNMENT OF INDIA Total		323,988	84.46%
TRI PARTY REPO	3.50% TREP 04-04-2022	52,495	13.69%
Current Assets and Liabilities		7,100	1.85%
Grand Total		383,583	100.00%

Name of Fund PRESERVER II FUND [ULIF00815/12/09PRESERVER2117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	203,086	24.30%
	6.18% GOI 04-11-2024	101,900	12.19%
	5.15% GOI 09-11-2025	80,180	9.59%
	8.00% HARYANA SDL 08-04-2030	73,714	8.82%
	7.59% GOI 11-01-2026	52,621	6.30%
	5.63% GOI 12-04-2026	45,382	5.43%
	6.50% GUJARAT SDL 11-11- 2030	28,857	3.45%
	8.39% RAJASHTAN SDL UDAY 15-03-2024	26,260	3.14%
GOVERNMENT OF INDIA Total		611,999	73.22%
TRI PARTY REPO	3.50% TREP 04-04-2022	212,394	25.41%
Current Assets and Liabilities		11,465	1.37%
Grand Total		835,857	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund **PROTECTOR [ULIF00225/01/05PROTECTORF117]**

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	147,878	21.29%
	7.17% GOI 08-01-2028	37,080	5.34%
GOVERNMENT OF INDIA Total		184,958	26.62%
INFRASTRUCTURE SECTOR			
	8.45% IRFC 04-12-2028	54,907	7.90%
	8.12% NHPC NCD 22-03-2029	53,629	7.72%
	8.27% RECL 06-02-2025	53,159	7.65%
	7.32% N T P C LTD. 17-07-2029	20,596	2.96%
INFRASTRUCTURE SECTOR Total		182,290	26.24%
TRI PARTY REPO	3.50% TREP 04-04-2022	143,689	20.68%
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	62,014	8.93%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	23,693	3.41%
	9.00% SHRIRAM TRANSPORT FINANCE CO. LTD. 28-03-2028	21,584	3.11%
	8.67% IDFC FIRST BANK 03-01-2025	5,282	0.76%
FINANCIAL AND INSURANCE ACTIVITIES Total		112,572	16.20%
Other		53,916	7.76%
Current Assets and Liabilities		17,320	2.49%
Grand Total		694,745	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund PROTECTOR II FUND [ULIF00915/12/09PROTECTOR2117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
INFRASTRUCTURE SECTOR			
	7.95% SIKKA PORTS & TERMINALS LTD. 28-10-2026	430,641	4.99%
	7.32% N T P C LTD. 17-07-2029	360,427	4.18%
	7.90% SIKKA PORTS & TERMINALS LTD. 18-11-2026	318,625	3.69%
	8.72% L&T INFRA DEBT FUND LTD 27-03-2026	270,770	3.14%
	8.12% NHPC NCD 22-03-2029	268,143	3.11%
	7.48% IRFC 13-08-2029	154,417	1.79%
	8.23% IRFC 29-03-2029	106,824	1.24%
	8.30% IRFC 25-03-2029	75,193	0.87%
	8.70% POWER GRID CORPORATION 15-07-2028	55,238	0.64%
	8.37% REC LTD 07-12-2028	54,472	0.63%
	8.54% RECL 15-11-2028	27,509	0.32%
INFRASTRUCTURE SECTOR Total		2,122,257	24.60%
GOVERNMENT OF INDIA			
	6.54% CENTRAL GOVERNMENT CG 17-01-2032	637,129	7.39%
	5.74% CENTRAL GOVERNMENT CG 15-11-2026	591,513	6.86%
	6.10% GOI 12-07-2031	237,355	2.75%
	8.00% HARYANA SDL 08-04-2030	210,610	2.44%
	7.80% HARYANA SDL 24-03-2030	208,166	2.41%
	6.79% GOI 26-12-2029	150,038	1.74%
	8.22% PUNJAB SPL SDL 30-03-2026	53,319	0.62%
	7.17% GOI 08-01-2028	10,815	0.13%
	7.29% WEST BENGAL SDL 28-12-2026	5,289	0.06%
GOVERNMENT OF INDIA Total		2,104,234	24.39%
FINANCIAL AND INSURANCE ACTIVITIES			
	8.85% IBULHSGFIN NCD 26-09-2026	589,392	6.83%
	9.00% SHRIRAM TRANSPORT FINANCE CO. LTD. 28-03-2028	302,170	3.50%
	8.85% BAJAJ FINANCE LTD. 21-07-2026	270,839	3.14%
	8.67% IDFC FIRST BANK 03-01-2025	264,102	3.06%
	6.75% PIRAMALCAPHF NCD 26-09-2031 I	163,478	1.89%
	8.45% SUNDARAM FINANCE LTD 21-02-2028	108,274	1.26%
	8.70% IDFC FIRST BANK 20-05-2025	106,439	1.23%
	8.45% BAJAJ FINANCE LTD 29-09-2026	55,175	0.64%
	6.49% NABARD 30-12-2030	44,484	0.52%
FINANCIAL AND INSURANCE ACTIVITIES Total		1,904,352	22.07%
TRI PARTY REPO	3.50% TREP 04-04-2022	1,565,385	18.14%
Other		881,639	10.22%
Current Assets and Liabilities		49,321	0.57%
Grand Total		8,627,188	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund VIRTUE [ULIF00719/02/08VIRTUEFUND117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
COMPUTER PROGRAMMING CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	43,465	5.42%
	TATA CONSULTANCY SERVICES LTD.	23,947	2.98%
	HCL TECHNOLOGIES LIMITED	7,016	0.87%
	TECH MAHINDRA LIMITED FV-5	6,481	0.81%
	KPIT TECHNOLOGIES LIMITED	5,866	0.73%
	WIPRO	5,434	0.68%
	BIRLASOFT LIMITED	5,225	0.65%
	COFORGE LIMITED	3,414	0.43%
	ORACLE FINANCIAL SERVICES SOFTWARE LTD	3,146	0.39%
	LARSEN & TOUBRO INFOTECH LTD.	3,090	0.39%
	MPHASIS LTD	2,512	0.31%
	MINDTREE LIMITED	1,833	0.23%
COMPUTER PROGRAMMING CONSULTANCY AND RELATED ACTIVITIES Total		111,430	13.89%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS			
	RELIANCE INDUSTRIES	68,227	8.50%
	INDIAN OIL CORPN. LTD.	4,998	0.62%
	BPCL	4,851	0.60%
	MANGALORE REFINERY & PETROCHEMICALS LTD	3,626	0.45%
MANUFACTURE OF COKE AND REFINED PETROLEUM PRODUCTS Total		81,702	10.18%
Other		609,453	75.95%
Current Assets and Liabilities		(188)	-0.02%
Grand Total		802,397	100.00%

Name of Fund VIRTUE II FUND [ULIF01215/12/09VIRTUE2FND117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES			
	INFOSYS LTD.	718,013	5.08%
	TATA CONSULTANCY SERVICES LTD.	273,858	1.94%
	KPIT TECHNOLOGIES LIMITED	210,078	1.49%
	BIRLASOFT LIMITED	133,640	0.95%
	PERSISTENT SYSTEMS LIMITED	97,579	0.69%
	ORACLE FINANCIAL SERVICES SOFTWARE LTD	91,430	0.65%
	COFORGE LIMITED	83,427	0.59%
	TECH MAHINDRA LIMITED FV-5	64,139	0.45%
	MINDTREE LIMITED	39,785	0.28%
	ACCELYA	39,153	0.28%
	MPHASIS LTD	18,725	0.13%
	HCL TECHNOLOGIES LIMITED	11,834	0.08%
	WIPRO	5,733	0.04%
COMPUTER PROGRAMMING, CONSULTANCY AND RELATED ACTIVITIES Total		1,787,394	12.66%
Other		11,929,037	84.47%
Current Assets and Liabilities		406,323	2.88%
Grand Total		14,122,754	100.00%

Annexure 7

Name of the Insurer : PNB MetLife India Insurance Company Limited

Industry wise disclosure of Investments as at March 31, 2022 (with exposure of 10% and above)

Name of Fund GROUP MET GROWTH FUND [ULGF00510/09/14METGROWTHF117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
FINANCIAL AND INSURANCE ACTIVITIES			
	ICICI BANK LTD FV 2	2,541	4.29%
	HDFC BANK LTDFV-1	2,260	3.82%
	STATE BANK OF INDIAFV-1	1,295	2.19%
	AXIS BANK LTD.	1,072	1.81%
	6.49% NABARD 30-12-2030	974	1.65%
	HDFC	930	1.57%
	BAJAJ FINANCE LIMITED FV -2	762	1.29%
	KOTAK MAHINDRA BANK LTD	605	1.02%
	BAJAJ FINSERV LIMITED	375	0.63%
	INDUSIND BANK LTD	282	0.48%
	SBI LIFE INSURANCE CO. LTD	225	0.38%
	INDIAN ENERGY EXCHANGE LTD.	171	0.29%
	HDFC LIFE INSURANCE COMPANY LIMITED	88	0.15%
FINANCIAL AND INSURANCE ACTIVITIES Total		11,582	19.57%
GOVERNMENT OF INDIA			
	7.06% GUJARAT SDL 16-02-2032	6,946	11.74%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	2,394	4.04%
	5.15% GOI 09-11-2025	1,956	3.30%
GOVERNMENT OF INDIA Total		11,296	19.09%
TRI PARTY REPO	3.50% TREP 04-04-2022	7,218	12.20%
Other		28,918	48.86%
Current Assets and Liabilities		173	0.29%
Grand Total		59,186	100.00%

Name of Fund GROUP MET SECURE FUND [ULGF00410/09/14METSECUREF117]

INDUSTRY	Security Description	Market Value (₹ in '000)	% of NAV
GOVERNMENT OF INDIA			
	7.06% GUJARAT SDL 16-02-2032	20,839	32.61%
	5.15% GOI 09-11-2025	3,911	6.12%
	6.50% GUJARAT SDL 11-11-2030	3,848	6.02%
	6.64% CENTRAL GOVERNMENT CG 16-06-2035	2,394	3.75%
INFRASTRUCTURE SECTOR Total		30,992	48.49%
TRI PARTY REPO	3.50% TREP 04-04-2022	11,077	17.33%
Other		19,267	30.15%
Current Assets and Liabilities		2,577	4.03%
Grand Total		63,913	100.00%

Management Report for the year ended March 31, 2022

In accordance with the Insurance Regulatory and Development Authority ('IRDA') (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002, and circulars/guidelines issued by IRDA thereafter, the following Management Report is submitted for the financial year ended 31 March 2022.

1. CERTIFICATE OF REGISTRATION:

The Certificate of Registration granted by the Insurance Regulatory and Development Authority of India (IRDAI) continues to be in force as at March 31, 2022. Pursuant to the provisions of the Insurance Laws Amendment Act, 2015, the process of annual renewal of Certificate of Registration issued u/s 3 of the Insurance Act, 1938 has been dispensed with and Certificate of Registration issued in 2014, pursuant to payment of relevant fees for FY 2021-22, continues to remain valid.

2. STATUTORY LIABILITIES/DUES:

We certify, to the best of our knowledge and belief, that all material dues payable to the statutory authorities have been duly paid except those under dispute or disclosed under contingent liabilities in the notes to accounts forming part of the financial statements.

3. SHAREHOLDING PATTERN:

We hereby confirm that the shareholding pattern of the PNB MetLife India Insurance Company Limited (The Company) is in accordance with the requirements of the Insurance Act, 1938 (amended by Insurance Laws (Amendment) Act, 2015) and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000 as amended from time to time.

Further, transfer of shares during the year have been in compliance with the requirements as applicable and prescribed in the applicable Act.

There was no equity capital infusion by the promoters during the year. The shareholding pattern is available in Schedule 5A, forming part of financial statements.

4. INVESTMENT OUTSIDE INDIA:

The Company has not invested policyholders fund directly or indirectly outside India

5. SOLVENCY MARGIN:

We hereby confirm that the Company has maintained adequate assets to cover both its liabilities and required solvency margin as prescribed under Section 64VA of the Insurance Act, 1938 and the IRDAI (Assets,

Liabilities and Solvency Margin of Life Insurance Business) Regulations, 2016.

The solvency ratio as compared to required minimum solvency ratio of 150% are as below:

Particulars	March 31, 2022	March 31, 2021
Solvency Ratio	209%	190%

6. VALUATION OF ASSETS IN THE BALANCE SHEET:

The Company has reviewed the values of all the assets as at March 31, 2022. We certify to the best of our knowledge and belief, that the value of the assets as set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the several headings – "Loans", "Investments", "Agents balances", "Outstanding Premiums", "Interest, Dividends and Rents outstanding", "Interest, Dividends, and Rents accruing but not due", "Amounts due from other persons or Bodies carrying on insurance business", "Sundry Debtors", "Bills Receivable", "Cash" and the several items specified under "Other Receivables"

7. APPLICATION OF INVESTMENTS OF LIFE INSURANCE FUND:

We certify that no part of the life insurance fund has been directly or indirectly applied in contravention of the Insurance Act, 1938 (as amended in 2015), IRDA (Investment) Regulation, 2016 as amended and applicable circulars and guidelines relating to the application and investments of the life insurance funds.

8. RISK EXPOSURE AND MITIGATION STRATEGIES:

The Company has a Board-approved Risk Management policy and a robust Risk Management framework to manage various financial and operational risks. In compliance with the Corporate Governance Guidelines issued by IRDAI, the risk governance structure of the Company consists of the Asset Liability Management and Risk Management Committee of the Board (ALMR), Executive Risk Management Committee (eRMC) and its supporting sub-committees. The Company has also formulated a comprehensive board-approved Risk Appetite Statement (RAS) which draws the extent of risk it is willing to take to achieve its strategic objectives. Further, the Company has constituted an Investment Committee, which acts as the policy-making body for the investment operations. Exposure limits have been defined under IRDAI guidelines and the Company's internal Investment Policy.

The mitigation strategies that manage various categories of risks as defined in the Enterprise Risk Management

Policy under the current Risk Management framework are as follows:

Insurance Risk

Due to its intrinsic nature of business, the Company is exposed to many risks, such as Insurance risks. Insurance risk is an outcome of an inappropriate estimation of the best estimates of persistency levels, claims experience, and expense ratio. Any adverse experience may impact the insurance liabilities, thus increasing the insurance risk for the Company.

Persistency Risk

To manage persistency risk, Company conducts regular experience analysis and takes the necessary action to correct the experience. Many service initiatives are being taken by the Company to manage persistency. These initiatives would include activities like regular communication to customers and distributors through SMS, emails, letters, calls, etc. The company has also launched automated AI-driven solutions to improve the persistency experience. To ensure adequate focus on persistency risk, the Company has also aligned key performance indicators at all levels of the sales hierarchy and in the operations team.

Mortality and Morbidity Risk

Mortality experience is monitored quarterly across different lines of business and corrective action is taken, if required. The company has an exclusive mortality council to monitor the early claims experience. To diversify risk, the Company uses a combination of surplus, quota share, and catastrophe reinsurance treaties. The reinsurance treaties are reviewed and are compliant with the relevant IRDAI regulations.

Underwriting & Claims

Underwriting and claims are a vital part of the Company's risk management philosophy. The Company has benchmarked claims and underwriting Policies & Processes harmonized with the guidelines issued by IRDAI. The agreed processes, systems, and action plan to manage the risk related to underwriting & claims are being monitored by the Company.

New/Existing Products

Insurance risk is an integral part of life insurance products. In case of adverse experience due to changes in the insurance environment or macroeconomic risks, the Company reserves the right to reprice future new products.

Market Risk

The Company is exposed to the interest rate risk due to its nature of business. The comparison of the asset and liability cash flow profile is monitored regularly to identify the potential risk. The Company has also taken the action

to hedge the interest rate risk through derivatives and other hedging instruments.

Liquidity Risk

Liquidity risk is monitored regularly to ensure sufficient liquidity is maintained to meet short-term obligations by timing the cash inflows and outflows through cash flow matching and by maintaining an adequate mix of liquid assets. The Company faces limited liquidity risk due to the nature of its liabilities.

Credit Risk

The Company restricts investments in AA and above-rated securities. The Company has formulated a derivative Counterparty risk management framework to identify and minimize any potential risk associated with derivative counterparties. The credit rating for various instruments is monitored and reported to the Management on a regular basis. Counterparty risk is mitigated by placing reinsurance only with reputed and highly rated Reinsurers.

Reputational Risk

The Company has a structured process for identifying, managing, and reporting risks emerging from reputational and other external events. The Company has a low appetite for reputational risk.

Operational Risk

The Company is exposed to various operational risks due to the failure of systems, litigation cases, human errors, internal or external frauds, transactional errors, etc. The Company has implemented a robust framework that aims at early detection and proactive management of these risks.

Legal Risk

Risk of loss or damage due to non-compliance with applicable laws and regulations or enforceable contractual obligations. The contractual obligations and litigations cases are reviewed and appropriate measures taken by the company. PNB MetLife has a low appetite for legal risk and manages the risk to a commercially viable extent.

Regulatory Risk

The compliance function monitors regulatory risks and has a suitable monitoring mechanism in place. Relevant regulatory requirements and clarifications are communicated to relevant business functions on a timely basis. Mandatory training is imparted to ensure adherence to applicable regulations across the organization. The Company also has other policies like a whistle-blower policy, a Code of Business Conduct and Ethics for employees, a Code of Conduct for prevention of insider trading, anti-money laundering, and an anti-Bribery policy to manage the risk.

Business Continuity Risk

The Company has an exhaustive Business continuity framework in place which covers the business continuity and disaster recovery plan. This framework is complemented by ISO 23301:2019 certification. The company went into full BCP mode during the covid-19 second-wave outbreak. The progress of the entire situation was being monitored closely & reported to Business Continuity Steering Committee (BCSC). The proactive review and updating of the business continuity plan based on learnings have enabled the Company to continue its essential/critical processes during the lockdown due to Covid-19. The Company will continue to closely monitor any future developments relating to COVID-19, which may have any impact on its business and financial position.

Information & Security Risk

The Company periodically conducts various assessments to test the information & security control effectiveness. The Company complies with relevant regulatory and statutory information security requirements and the ISMS framework

is ISO/IEC 27001:2013 certified. To enhance the information security awareness among the employees, the Company conducts user awareness campaigns and has also designed a e-Learning training module for employees.

Fraud Risk

The Company has a very low tolerance for fraudulent activities and any discovered fraud is dealt with rapidly and comprehensively. The Company has a robust fraud management framework and various measures are taken in coordination with the concerned stakeholders to mitigate fraud risk.

9. OPERATIONS IN OTHER COUNTRIES:

The Company is not operating in any other country and hence there is no country risk and exposure risk

10. AGEING OF CLAIMS:

Death claims registered and not settled (where all the documentations have been completed) as on March 31, 2022 is ₹ 434.65 Lakhs

Trends in death claim settlement time for the last five financial years are given below:

Financial year	2021-22	2020-21	2019-20	2018-19	2017-18
Average claim settlement period (in days)	9.23	5.72	2.69	1.00	2.38

The ageing of death claims registered and not settled are as below:

(a) Linked Claims:

₹ in lakhs										
Period	Mar-22		Mar-21		Mar-20		Mar-19		Mar-18	
ULIP	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved
30 days;	-	-	-	-	-	-	-	-	-	-
30 days to 6 months;	-	-	-	-	-	-	-	-	1	102.00
6 months to 1 year;	-	-	-	-	-	-	-	-	-	-
1 year to 5 years	-	-	-	-	-	-	-	-	-	-
5 years and above	-	-	-	-	-	-	-	-	-	-

(b) Non Linked Claims:

₹ in lakhs										
Period	Mar-22		Mar-21		Mar-20		Mar-19		Mar-18	
ULIP	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved	No. of Claims	Amount Involved
30 days;	-	-	-	-	-	-	-	-	3	19.98
30 days to 6 months;	5	434.65	3	122.55	-	-	-	-	9	340.03
6 months to 1 year;	-	-	-	-	-	-	-	-	1	25.15
1 year to 5 years	-	-	-	-	-	-	-	-	-	-
5 years and above	-	-	-	-	-	-	-	-	-	-

11. VALUATION OF INVESTMENTS:

We certify that the values as shown in the Balance Sheet pertaining to investments are as under:

- Debt securities: In case of Shareholders' and non-linked Policyholders' investments, Bonds & Debentures are

valued at amortised cost. Additional Tier I Bonds (AT-1 Bonds) are stated at market value. In case of linked policyholders, Bonds & Debentures are valued at market value using CRISIL Bond Valuer and money market instruments are being stated at amortized cost.

- Government securities: In case of Shareholders and non-linked Policyholders' investments, Government securities are valued at amortised cost. In case of linked policyholders' investments, Government securities are valued at market price using CRISIL Gilt Prices
- Liquid mutual funds are valued at the previous day's net asset values
- Listed equity shares and ETF Investments are valued at fair value being the closing price on the National Stock Exchange ('NSE'). If the security is not listed/traded on NSE, then the closing price on the Bombay Stock Exchange ('BSE') is used.
- Unlisted equities, Investment property and Fixed deposits with banks are valued at cost.

12. REVIEW OF ASSET QUALITY AND PERFORMANCE OF INVESTMENTS:

The Company ensures that Policyholders' and Shareholders' funds are invested in high grade fixed income securities with a minimum rating of AA/A and equities of high quality based on fundamental research. Management reviews the performance of these investments on regular basis.

13. MANAGEMENT RESPONSIBILITY STATEMENT:

Management of the Company certifies that:

- The financial statements of the Company have been prepared in accordance with applicable accounting standards, the regulations stipulated and the circulars issued by the IRDAI in this context from time to time and the provisions of the Insurance Act, 1938 (as amended in 2015) with no material deviations.
- Management has adopted accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2022 and of the operating profit of the Company for the year ended March 31, 2022.
- Management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act 1938 (4 of 1938) amended by the Insurance Laws (Amendment) Act, 2015 and the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- Management has prepared the financial statements on a going concern basis.
- Management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.

14. DETAILS OF PAYMENTS TO INDIVIDUALS, FIRMS, COMPANIES AND ORGANISATIONS IN WHICH DIRECTORS ARE INTERESTED:

Sl. No.	Name of the Director	Entity in which he/she is interested	Interested as	Amount of payment during the financial year (₹ in lakhs)
1	CH S.S. Mallikarjuna Rao *	Punjab National Bank	Managing Director & CEO	Commission - ₹ 23,695 Bank charges - ₹ 65
2	Thallapaka Venkateswara Rao		Nominee Director	
3	Arvind Kumar Jain		Nominee Director	
4	Sanjay Kumar		Nominee Director	
5	CH S.S. Mallikarjuna Rao *	The Oriental Insurance Company Limited	Common Directorship	PMLI Employee Group Medclaim – Premium adjusted – ₹ 3
6	Sonu Bhasin	Whirlpool India Limited	Common Directorship	Payment towards purchase of Equity shares – ₹ 7

*resigned w.e.f. January 31, 2022

For and on behalf of the Board of Directors

Kishore Ponnayolu

Chairman
DIN No. 08226069

Ashish Kumar Srivastava

Managing Director & CEO
DIN No. 00355075

Sunil Satyapal Gulati

Director
DIN No. 00016990

Ashish Bhat

Director
DIN No. 08652335

Khalid Ahmad

Chief Financial Officer

Asha Murali

Appointed Actuary

Yagya Turker

Company Secretary
M No. 11311

Place: Mumbai

Date: May 11, 2022

Embedded Value Report – FY 2022

This report on Embedded Value results as at March 31, 2022 has been prepared by the Company and the results presented in the report have been reviewed by Willis Towers Watson Actuarial Advisory LLP.

1. BASIS OF PREPARATION

The embedded value is a measure of the consolidated value of shareholders' interest in the covered life insurance business. The Indian embedded value (IEV) results presented below have been determined by following a market consistent methodology, as per the requirements and principles set forth by the Institute of Actuaries of India (IAI) within the Actuarial Practice Standard 10 (APS10). A detailed description of the IEV methodology is provided in Section 3.

2. KEY RESULTS

(₹ Cr)	FY 2022	FY 2021
Indian Embedded Value (IEV)	5,551	5,123
Operating return on EV (EVOP %)(1)	14.6%	14.4%
VNB Margin	23.7%	21.7%
Value of New Business (VNB)	476	347
APE(2)	2,012	1,601

- Calculated as annualised EVOP (Embedded Value Operating Profit) to Opening EV, excluding excess claims.
The Operating return on EV (EVOP %) is 6.2%, including excess claims.
- Annualized Premium Equivalent is calculated as 100% of annualised regular premium for new business plus 10% of single premium.

3. METHODOLOGY

IEV is calculated as the sum of Adjusted Net Worth (ANW) and Value of In-Force business (VIF).

ANW comprises Free Surplus (FS) and Required Capital (RC).

VIF consists of the following components:

- Present Value of Future Profits (PVFP) expected to emerge from the covered business;
- Less: Frictional Cost of Capital (FCoC);
- Less: Time Value of Financial Options and Guarantees (TVFOG);
- Less: Cost of Residual Non-Hedgeable Risks (CRNHR).

3.1. Components of ANW

Free Surplus (FS): Free Surplus represents the market value of any assets in excess of liabilities and Required

Capital which is potentially distributable to shareholders immediately. Free Surplus has been calculated as the excess of ANW over the Required Capital.

Required Capital (RC): Required Capital is the amount of assets attributed to the covered business over and above that required to back liabilities for the covered business, whose distribution to shareholders is restricted. Required Capital has been set at 170% of the Required Solvency Margin (RSM), based on the Company's internal capital target. RSM has been projected by applying the solvency margin factors prescribed by the IRDAI appropriate to each line of business.

3.2. Components of VIF

Present Value of Future Profits (PVFP): PVFP represents the present value of future post taxation shareholder cash-flows projected to emerge from the in-force covered business and the assets backing liabilities of the in-force covered business. The PVFP incorporates an allowance for the intrinsic value of financial options and guarantees.

Frictional Cost of Capital (FCoC): FCoC reflects the impact of taxation on investment returns and investment costs on the assets backing required capital. Required Capital is assumed to be maintained throughout the lifetime of the underlying liabilities, at the internal target level of 170% of the RSM, calculated based on the factors prescribed by IRDAI.

Cost of Residual Non-Hedgeable Risks (CRNHR): The CRNHR is an allowance for risks to shareholder value to the extent that such risks are not already allowed for in the TVFOG or the PVFP. The CRNHR has been determined using a cost of capital approach. The CRNHR makes allowance for mortality; pandemic and catastrophe; persistency; mass lapse; expense and inflation; and operational risk. For each risk, stand-alone risk capital has been computed to be consistent with a 99.5% confidence level over a one year time horizon using the economic capital model consistent with the EU Solvency II Standard Formula. Diversification benefits are considered overall at a Company level. Risk-capital is projected over the lifetime of the underlying risks using appropriate capital drivers.

Time value of financial options and guarantees (TVFOG): The TVFOG reflects the value of the additional cost to shareholders that may arise from embedded financial options and guarantees attaching to the covered business. The intrinsic value of such options and guarantees is reflected in the PVFP.

An assessment for the asymmetric impact on the shareholder value due to any financial options and guarantees within the covered business of the Company has been conducted as at valuation date. Based on the investigations undertaken, the cost of financial options and guarantees, where they arise, have been assessed to be fully allowed within the statutory liabilities of the Company; and hence captured within the ANW without any further release into PVFP considered for such reserves held.

A stochastic approach is used to determine the TVFOG using methods and assumptions consistent with the underlying embedded value.

4. ASSUMPTIONS USED

Demographic assumptions:

The best estimate assumptions for persistency, mortality and morbidity have been determined by having regard to the past, current and expected future experience for the Company.

Commission and Expenses:

The expense assumptions have been derived based on the Company's actual expenses during FY2022 with no anticipation of productivity gains or cost efficiencies. The fixed renewals are inflated from FY2023 onwards using the best estimate inflation rate.

The commission rates under different products are based on the actual commission payable (if any) to distributors.

Tax rates:

In determining the IEV, allowance has been made for future taxation costs expected to be incurred by the Company. This includes both corporate taxes and Goods and services tax ('GST'). Individual pensions and annuities business are considered exempt from taxation.

Economic assumptions:

Investment returns and discount rates are based on reference rates, used as proxy for risk free rates based on zero coupon central government bond yield curve published by FBIL.

4 May 2022

The Board of Directors
PNB MetLife India Insurance Company Limited
1st Floor, Techniplex 1, Techniplex Complex, Off Veer Sawarkar Flyover
Goregaon (West), Mumbai - 400 062

Dear Sirs,

Willis Towers Watson Opinion on Embedded Value as at 31 March 2022

Willis Towers Watson Actuarial Advisory LLP ("Willis Towers Watson", "we", "us" or "our") has been engaged by PNB MetLife India Insurance Company Limited ("PNB MetLife" or "the Company") to review and provide an independent actuarial opinion on the embedded value results prepared by PNB MetLife. The review covered the embedded value as at 31 March 2022 and the value of one year's new business written during the period 1 April 2021 to 31 March 2022 (together, "embedded value results").

Scope of work

Our scope of work covered:

- A review of the methodology and assumptions used to determine the embedded value results;
- A review of the results of PNB MetLife's calculation of the embedded value results; and
- A review of analysis of movement in embedded value from 31 March 2021 to 31 March 2022.

Opinion

Willis Towers Watson has concluded that the methodology and assumptions used to determine the embedded value results of PNB MetLife comply with the standards issued by the Institute of Actuaries of India within the Actuarial Practice Standard 10 ("Indian Embedded Value Principles"), and in particular that:

- the economic assumptions used are internally consistent and result in the projected cash-flows being valued in line with the prices of similar cash-flows that are traded on the capital markets;
- the operating assumptions have been set with appropriate regard to the past, current and expected future experience;
- the Required Capital has been determined and projected on the basis of PNB MetLife's internal capital target of 170% of the Required Solvency Margin and has been assessed from a shareholders' perspective;
- allowance has been made for the Cost of Residual Non-Hedgeable Risks; and
- for participating business, the assumed bonus rates, and allocation of profit between policyholders and shareholders, are consistent with the projection assumptions, established company practice and local market practice.

Willis Towers Watson has performed high-level reasonableness checks, commensurate to the reporting schedule, on the results of the calculations performed by PNB MetLife. On the basis of this review, Willis Towers Watson has confirmed that no issues have been discovered that have a material impact on the disclosed embedded value as at 31 March 2022, the value of one year's new business written during the period 1 April 2021 to 31 March 2022, the analysis of movement in embedded value for FY2021-22.

In arriving at these conclusions, Willis Towers Watson has relied on data and information provided by PNB MetLife. This Opinion is made solely to PNB MetLife in accordance with the terms of Willis Towers Watson's engagement letter dated 16 February 2022. To the fullest extent permitted by applicable law, Willis Towers Watson does not accept or assume any responsibility, duty of care or liability to anyone other than PNB MetLife for or in connection with its review work, the opinions it has formed or for any statements set forth in this opinion.

COVID-19 is an ongoing and continuously evolving issue which has and will continue to have significant effects on global economic activity and insurance claims experience. The actual effects of COVID-19 could have an unexpected material impact on our findings. The level of uncertainty affecting our conclusions and the underlying volatility of actual outcomes is increased because of the emergence and contingent evolution of COVID-19.

Vivek Jalan, FIAI

Partner

Kunj Behari Maheshwari, FIAI

Partner

Willis Towers Watson Actuarial Advisory LLP

Registered Office:

A-210, Pioneer Urban Square Sector - 62
Golf Course Extension Road Gurugram-122003, India



PNB MetLife India Insurance Company Limited. Registered Office address: Unit No. 701, 702 & 703, 7th Floor, West Wing, Raheja Towers, 26/27 M G Road, Bengaluru - 560 001, Karnataka, IRDAI Registration Number 117. CIN U66010KA2001PLC028883. For more details on risk factors, please read the sales brochure carefully before concluding the sale. Terms and Conditions apply. The marks "PNB" and "MetLife" are registered trademarks of Punjab National Bank and Metropolitan Life Insurance Company, respectively. PNB MetLife India Insurance Company Limited is a licensed user of these marks.
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