



Unleash your potential

Aptech Limited
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August 25, 2026

To, BSE Limited 25 th Floor, P J Towers, Dalal Street, Mumbai – 400 001	To, National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400 051
Scrip Code: 532475 Email: corp.comm@bseindia.com	Symbol: APTECHT Email: compliance@nse.co.in

Dear Sir/ Madam,

Sub: Submission of Investor Presentation for Q1 - FY2026-27.

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation for Quarter 1 (2026-27).

The aforesaid Investor Presentation is also being uploaded on the website of the Company.

This is for your information and record.

Thanking you.

For Aptech Limited

Shruti Laud
Compliance Officer
Membership No. A38705
Place: Mumbai

UNLOCKING POTENTIAL,
SHAPING FUTURES

APTECH LIMITED

Investor Presentation Q1-FY2027

Caution Regarding Forward Looking Statements

Certain statements herein may be forward-looking statements, which may involve a number of risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be perceived or deemed as forward-looking statements, including but not limited to the statements containing the words ‘planned’, ‘expects’, ‘believes’, ‘strategy’, ‘opportunity’, ‘anticipates’, ‘hopes’ or other similar words. The risks and uncertainties relating to these statements include but are not limited to, risks and uncertainties regarding the impact of pending regulatory and/ or judicial proceedings, general economic conditions, consumer demand, seasonality, new store growth, fluctuations in earnings, competitive pressures, new product growth, ability to manage growth and other factors including those factors which may affect our cost advantage, wage increases in India, customer acceptances of our services, products and fee structures, our ability to attract and retain highly skilled professionals and our ability to integrate acquired assets in a cost-effective and timely manner.

VISION

To be the preferred learning solutions company offering vocational training, skilling and non-formal education and make our students highly employable and job-ready with our industry relevant course curriculum.

MISSION

Aptech Limited – a trusted, self reliant and widely recognized Indian Brand, with global footprint delivering vocational training, skilling and non-formal education to students, professionals, universities & corporates, aiming to create and foster an ecosystem where youth are skilled, trained and prepared for successful employment or entrepreneurship.

CORPORATE INFORMATION

Aptech over the last 4 decades has been a pioneering force in vocational training and skill development, with a robust global presence. Since its inception in 1986, Aptech has been dedicated to transforming careers and empowering individuals and enterprises with industry relevant skills for a dynamic global workforce.



★ Global Retail

(Customer is an individual student)

Aptech, a homegrown Indian brand has been at the forefront of vocational training and skill-building. Ever since its commencement in 1986 and with a significant presence globally, Aptech Limited has effectively ventured into diverse sectors ranging from IT training, media & entertainment, virtual production, beauty & wellness, retail & aviation, pre-school segment, amongst others.

Under Individual Training, Aptech offers career and professional training through its multi-brands- Arena Animation & Maya Academy of Advanced Creativity (MAAC), Lakmē Academy powered by Aptech, Avalon Academy, Aptech Learning, The Virtual Production Academy, ProAlley and Aptech International Pre-school, amongst others.

Institutional Business

(Customer is an institution/corporation)

The Institutional Business segment specializes in assessments and testing services.

With over 2 decades of delivering high-quality, reliable examination and assessment solutions by supporting recruitment and entrance exams for government institutions and autonomous bodies

2

Businesses

COMPANY AT A GLANCE



Pan-India presence across **26** states/UTs
574+ operational centers spread across
173 cities



Global footprint of **181+** operational
centres across 16 countries



40
Years of Excellence



7.5+ million students
worldwide **20+** million tested

BOARD OF DIRECTORS (1/2)



MR. AMEET HARIANI

(Chairman & Non-Executive Independent Director)

- ❖ 35+ years of experience in corporate & commercial law, M&A, arbitration, and real estate finance; Solicitor enrolled with Bombay Incorporated Law Society and the Law Society of England & Wales
- ❖ Founder of Hariani & Co., bringing extensive legal, governance, & board oversight expertise



MR. SIVARAMAKRISHNAN IYER

(Non-Executive Independent Director)

- ❖ Chartered Accountant with expertise in corporate finance, M&A & capital structuring
- ❖ Strategic advisor to companies & private investors across investment & fundraising decisions



MR. NIKHIL DALAL

(Non-Executive Independent Director)

- ❖ Managing Director of JBCN Education, a progressive organization operating in the education vertical
- ❖ He holds a double major in Finance and Computer Information Technology from the prestigious Carnegie Mellon University in the United States



MR. RONNIE TALATI

(Non-Executive Independent Director)

- ❖ Former Senior Leader at Titan; built Fastrack into a leading youth brand
- ❖ Strong expertise in branding, marketing & consumer business scaling



MS. VANDANA CHAMARIA

(Non-Executive Independent Director)

- ❖ Former head of Business, Brand and Reputation Marketing at Google India. She currently serves as Group CMO for Blue Tokai
- ❖ Brings deep expertise in marketing, brand building and digital ecosystems



MR. AMIT GOELA

(Non-Executive and Non-Independent Director)

- ❖ 30+ years of distinguished experience in the Indian financial & securities markets; Leads Investments at Rare Enterprises with expertise in macroeconomics, equity research, M&A, restructuring, and value creation
- ❖ MBA in Finance (University of North Florida) with significant international experience, bringing a global perspective to investment strategy



MR. VISHAL GUPTA

(Non-Executive and Non-Independent Director)

- ❖ Chartered Accountant (since 2009) and MBA from IESE Business School, Barcelona
- ❖ Executor & Trustee of Late Mr. Rakesh Jhunjhunwala's Estate, actively involved in estate management and associated philanthropic initiatives at Rare Family Foundation



MR. RAJIV AGARWAL

(Non-Executive and Non-Independent Director)

- ❖ Graduated as a Chemical Engineer (IIT BHU, 1993) with deep expertise in investment strategy, multi-sector exposure, and board-level advisory experience
- ❖ Manages strategic investments for Rare Enterprises, Rekha Jhunjhunwala, and Rare Trusts, with responsibility for investment and risk management

MANAGEMENT TEAM (2/2)



MR. SANDIP WELING

- ❖ Whole-time Director & CBO (Global Retail)
- ❖ 32+ years in consumer, franchise and distribution-led businesses
- ❖ Drives retail growth and scalability



MR. NEERAJ MALIK

- ❖ Whole-time Director & CBO (Institutional Business)
- ❖ 24+ years across IT, enterprise solutions and B2B platforms
- ❖ Leads institutional Business & enterprise skilling initiatives



MR. PAWAN NAWAL

- ❖ Chief Financial Officer
- ❖ 25+ years across IT, consumer, telecommunication & digital service companies
- ❖ Oversees financial discipline, capital allocation, controls & compliance



MR. SHOURYA K. CHAKRAVARTY

- ❖ Chief Human Resources Officer
- ❖ 30+ years across IT, ITeS, FMCG, Education
- ❖ Leads People Strategy, Leadership Development, Culture, Career Services & Development

CORPORATE HOLDING STRUCTURE

**Aptech
Limited
(Holding Co.)**

Subsidiaries

MEL Training &
Assessments Limited



Aptech Training Limited
FZE Dubai



AGLSM SDN BHD,
Malaysia



Aptech Ventures Ltd,
Mauritius



Aptech Investment
Enhancers Limited



REVENUE MODEL

Retail delivers scalable, annuity-style growth

Institutional provides diversification and downside protection

Parameters	Retail Segment (B2C)	Institutional Segment (B2B / B2G)
Revenue Source	Course fees, startup / renewal fees, training revenue	Assessment fees, training & certification contracts
Revenue Nature	Enrolment-driven, repeat intakes	Project / contract-based
Pricing Power	Moderate (higher in Overseas)	Depends on contract mix
Margin Profile	Higher operating leverage	Margin varies by project
Cost Structure	Asset-light, business partnered expansion	Execution-focused, lower marketing cost
Cash Flow Visibility	High with stable business partner base	Linked to contract execution cycle
Scalability	High via franchise additions	Moderate, execution bandwidth dependent
Risk Factors	Enrolment slowdown, franchise ROI stress, Slower adoption to newer courses	Client concentration, contract renewals
Contribution to Consolidated Business	Drives growth and valuation via scalable enrolments and brand-led demand	Provides revenue visibility through a diversified mix of institutional contracts

BRAND PORTFOLIO TIMELINE



DOMESTIC FOOTPRINT

Brand-wise Presence	# of Centres	# of States and UTs	# of Cities / Towns
Arena Animation	172	24	92
Lakmé Academy Powered by Aptech (LAPA)	173	25	109
Maya Academy of Advanced Creativity (MAAC)	136	23	70
Aptech Learning	66	15	34
Aptech International Pre-school	15	9	9
Aptech Aviation	12	8	11
Total	574	26	173

No of Centres	574 Domestic Centres
Tier - 1 Cities	47%
Tier - 2 Cities	33%
Tier - 3 & 4 Cities	20%

**Status as on 30st June 2026*



INTERNATIONAL FOOTPRINT

Brand-wise Presence	# of Centres	# of Countries
Aptech Learning / ACE	104	15
Arena Multimedia	66	10
Aptech English	4	4
Aptech Networking	6	4
Maya Academy of Advanced Creativity (MAAC)	1	1
Total	181	16



Region	# of Centres	# of Countries
Africa	85	6
Asia	34	1
Middle East	11	5
SAARC (ex. India)	51	4
Total	181	16



Nigeria



Egypt



Swaziland



Kenya



Uganda

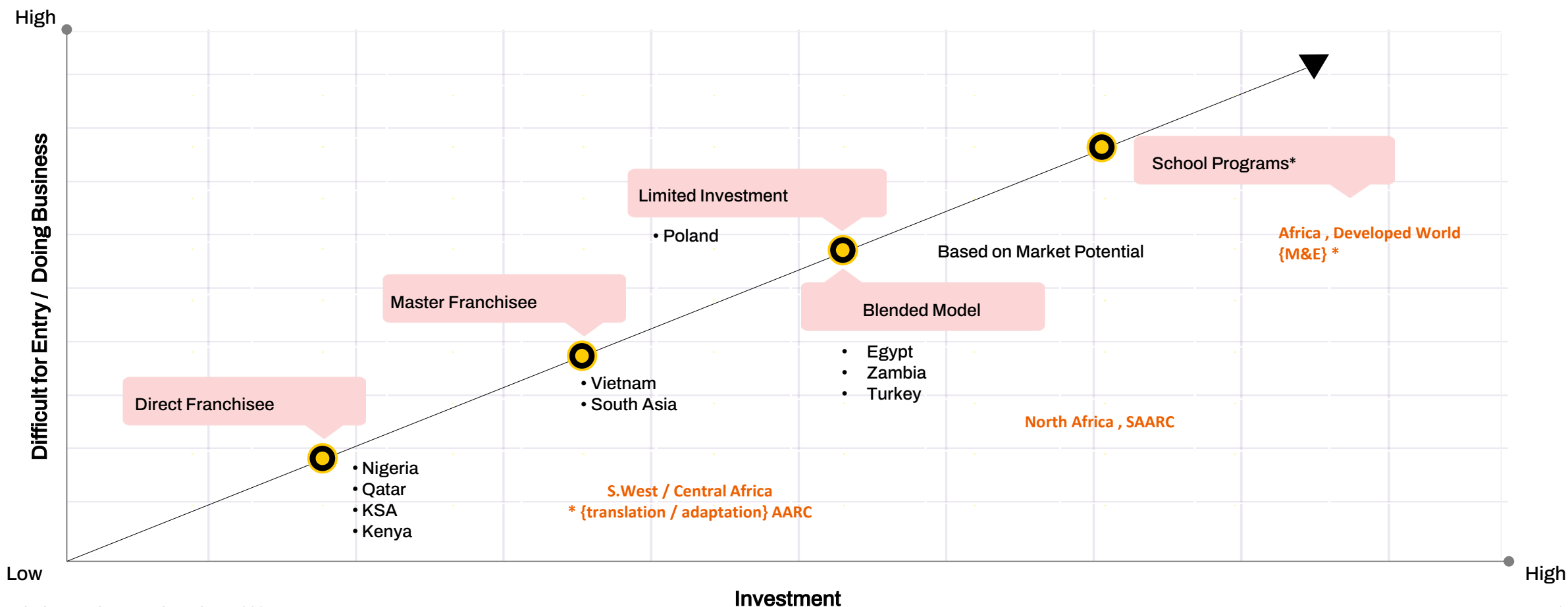


Zambia

**Top Continent
in terms #
of Countries:
Africa**

**Status as on 30th June 2026*

INTERNATIONAL MARKET-WISE EXPANSION STRATEGY & INVESTMENT APPROACH



COUNTRYWISE – CORE BUSINESS & POSITIONING



VIETNAM

Career Pathway Accelerator for Future-Ready Talent

27+

YEARS
PRESENCE

High-End Diploma
Programs

TG: Job, Upskill & Degree Pathway

FOCUS ON



AI



TECH



AVGC

NIGERIA

Gateway to Global Careers & Tech Mobility

27+

YEARS
PRESENCE

High-Value
Tech Programs

+

International Pathways
Programs

TG: Job, Upskill & Degree Pathway

QATAR

Career Catalyst for Expats & Nationals

33+

YEARS
PRESENCE

Job
Oriented Programs

+

International Degree
Pathways

TG: Govt. Job, Upskill & Degree Pathway

SAARC

Professional Skill Accelerator + Employability Edge

26+

YEARS
PRESENCE

Leading TECH Institute with Industry-Linked Programs &
Placement Focus

TG: Employability, Upskill, High School Equivalence

EGYPT

Structured Skill Development within Institutional Ecosystem

10+

YEARS
PRESENCE

University-Affiliated Academic-Integrated Delivery Model

TG: Mandatory Program for MBBS, BDMS by Govt. of Egypt.

ROW (Kenya, Uganda, Bahrain, Eswatini, Bangladesh)

Accessible Global Tech Education Platform

PREMIUM Tech & Creative Vocational
Education Provider

+

International Degree
Pathway

TG: Job, Upskill & Degree Pathway

INSTITUTIONAL BUSINESS (EBG)



Transitioning to a **Strengthened Business Model:**

From Recovery to
Strategic Scale



Financials

**Focus on
Sustainable
Opportunities**



Risk Management

**Structured
Contract Portfolio**



Scalability

**Structured
Expansion Approach**



Market Penetration

**Govt, Education
& Corporate**



Macro Trends

**Strong Skilling
Tailwinds**



Operations

**Integrated
Technology Process**

○ Recovery Phase ○ Stability ● Quality Growth

STABLE

STRUCTURED

STRATEGIC



**LONG-TERM VALUE
CREATION**

WAY FORWARD – SUSTAINABLE & DE-RISKED GROWTH

Testing + Training



- ❖ Enterprise capability
- ❖ Scalable partnerships

De-risked Portfolio



- ❖ Strong payment cycles
- ❖ Repeat clients

Cash-Flow Discipline



- ❖ Faster collections
- ❖ Lean working capital

Selective Scale-up



- ❖ Key states & departments
- ❖ Sustainable expansion

Capability Moat



- ❖ Technology-Assisted Evaluation
- ❖ Technology platforms
- ❖ Algorithm led question banks

Institutional Biz : Long-Term Capability Partner



BUSINESS MOAT

Moat Differentiators



Delivery Model



Strategic Focus



Expansion Model



Revenue Profile



Student Engagement



Capital Efficiency



Competitive Positioning



Aptech's Brand Positioning



Integrated PHYGITAL ecosystem combining centres, digital learning, mentorship and practical execution



Career-oriented skilling, employability and industry-linked outcomes



Asset-light partner-led expansion with disciplined scaling



Diversified revenues across retail, institutional and international business



Physical interaction, mentorship, placements and blended learning support retention



Lower capex intensity with scalable operating leverage



Strong brand legacy, centre network, industry partnerships and workforce skilling relevance



New-Age EdTech Peers

Primarily digital-first learning platforms

Academic, test-prep and content-led learning

Marketing-led customer acquisition driven scaling

Predominantly student subscription-led revenues

Content engagement and educator-led stickiness

Higher platform investment and acquisition costs

Strong digital reach and online content scale

KEY STRENGTHS / TAILWINDS

Strategic Area

Directional Tailwinds

Future-Ready Creator & Digital Skills



Launch of next-gen creator economy programs under MAAC & Arena Animation covering video creation, GenAI-driven content, personal branding & monetization.



Aligned with “Create in India, Create for the World”, positioning Aptech to benefit from the fast-growing Orange Economy and global creator ecosystem.

Geographic & Market Expansion



Global expansion initiatives, including engagement at the Vietnam-India Business Forum (FY25).



PHYGITAL model (physical centres supported by digital delivery) enabling low-capex scale across Tier-3 and rural India.

Innovation-Led Curriculum



Virtual Production Academy launched with programs in immersive media, real-time 3D, and GenAI.



Enhances vocational relevance by aligning courses with next-gen content creation technologies.

Customer-Centric Execution (CSAT-Driven)



Structured CSAT (Customer Satisfaction) framework implemented across all brands to improve learner satisfaction, retention and referrals.



Real-time dashboards and monthly surveys ensure continuous performance monitoring.

New Growth Engines & Strategic Partnerships



Expanding growth engines in AVGC and Media and Entertainment through strategic institutional partnerships.



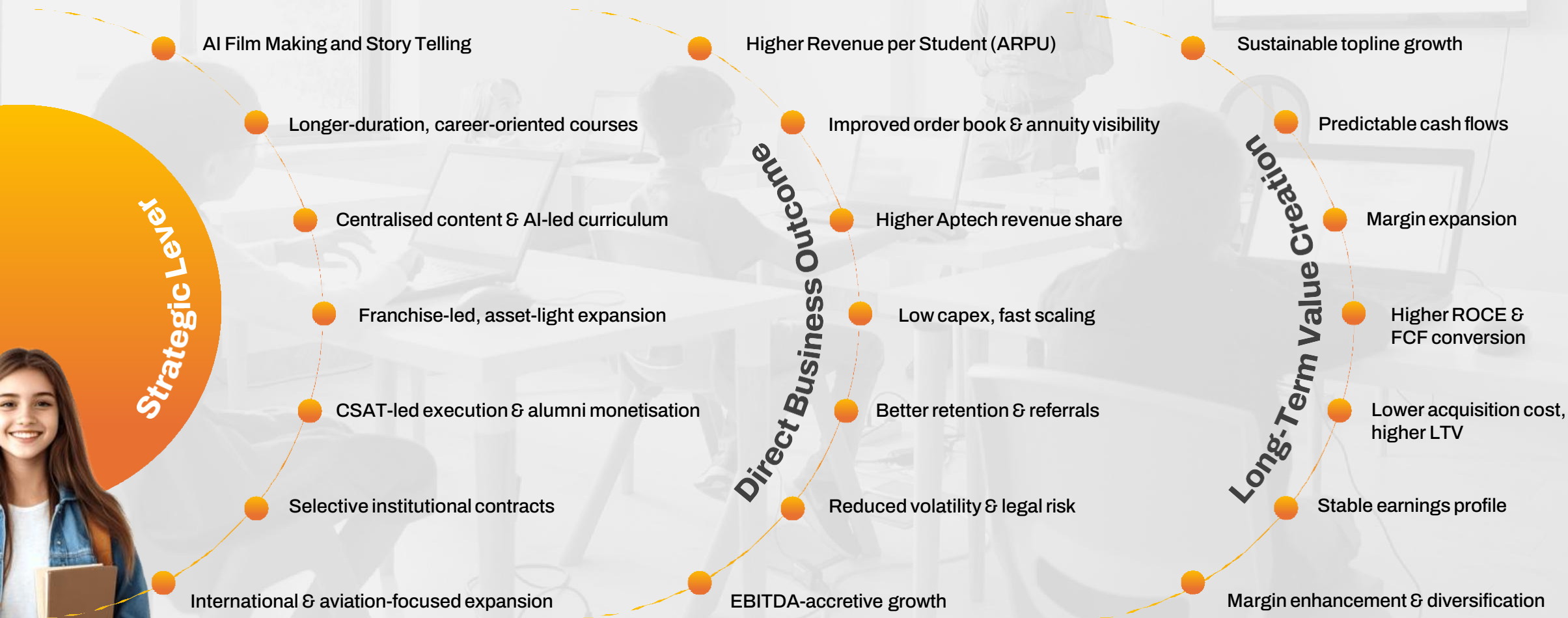
3-year collaboration with NFDC - National Film Development Corporation of India (under Ministry of Information & Broadcasting, GoI) to develop industry-ready talent for the creative economy.



Enterprise-wide AI Charter introduced to integrate Generative AI across training programs.



ROADMAP-TO-OUTCOME TRANSLATION



INVESTMENT RATIONALE

Aptech's brand-led, franchise-driven model enables scalable growth with minimal capital deployment, delivering high operating leverage, RoCE, strong free cash flow generation, and resilience across cycles.



Proven, asset-light franchise model with recurring, predictable revenue streams

With long-standing brands such as Aptech Learning, Arena Animation, MAAC, and Aptech Aviation, the company enjoys high recall and trust-creating a durable entry barrier in vocational education where outcomes and credibility matter.



Deep Brand Equity Built Over ~4 decades in Job-Oriented Skill Education

Launch of India's first holistic end-to-end Virtual Production Academy and Gen-AI aligned programs demonstrates management's ability to refresh offerings proactively, future-proofing the business and mitigating course obsolescence risk.



Continuous Innovation Protects Relevance Against Technology Disruption

Debt-free balance sheet, high EBITDA-to-cash conversion, no promoter pledging, conservative capital allocation, and absence of unrelated diversification position Aptech as a rare, governance-clean compounder in the educational and vocational training space.



Strong Governance, Cash Discipline, and Low Downside Risk

Blending physical trust with digital scale while moving up the skilling value chain

MAAC & ARENA ANIMATION

Preparing Next-Gen for Future Creative Careers

Focus area

Strategic Competitive Advantage

01 AI-Integrated Curriculum

AI integrated across animation, VFX, gaming, filmmaking, and digital content creation programs

02 GenAI-Based Creative Training

Training in AI image/video generation, AI audio creation, and AI-assisted content workflows

03 Industry-Aligned Learning

Exposure to real-time production, virtual production, film, gaming, VFX, advertising, and creator economy ecosystems

04 Digital Storytelling & Content Creation

Focus on storytelling, concept design, storyboard creation, and modern digital presentation techniques

05 Creative Production Workflows

Students trained on industry-style creative pipelines and practical project execution

Focus area

Strategic Competitive Advantage

06 Emerging Media Technologies

Exposure to virtual production trends, immersive content, and next-generation media workflows

07 Balanced Learning Model

Combines AI-enabled workflows with core creative fundamentals and artistic thinking

08 Enhanced Student Outcomes

Improves creativity, productivity, presentation capability, and employability across digital industries

09 Expanding Career Opportunities

Enables careers across OTT, animation, VFX, gaming, advertising, broadcast, and digital media sectors

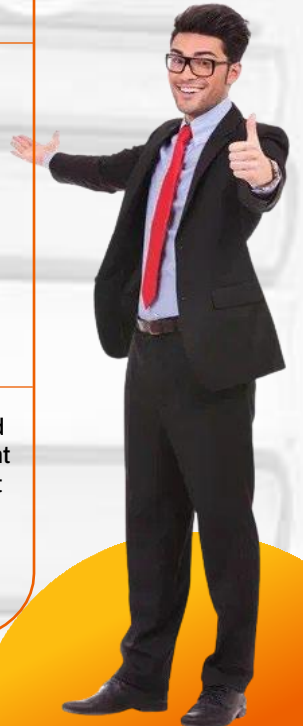
10 Strategic Growth Vision

Building industry-ready creative talent aligned with global AVGC, GenAI, and creator economy demand



INDUSTRY OUTLOOK

Industry Segment	Key Industry Stats	Forward Industry Outlook	Aptech Capability & Positioning
Beauty & Wellness 	The Indian beauty and personal care market was valued at USD 28 billion in 2024 and is expected to grow at a CAGR of 5.6% to USD 48.3 billion by 2033.	Employment-led growth driven by premiumization, digital marketing, AI/AR adoption and influencer ecosystems supports steady long-term skill demand.	Aptech's Lakmé Academy Powered by Aptech (LAPA) is a key segment, addressing the beauty and wellness skilling market, aligned with its short-cycle, employability-focused training model.
Media & Entertainmentt (M&E) 	Indian M&E industry stood at ₹2.5 trillion in 2024 and is expected to reach ₹3.07 trillion by 2027, with digital media now contributing 32% of total revenues.	Consumption is structurally shifting toward digital platforms, driving sustained demand for digitally skilled creative talent despite stagnation in traditional media.	Arena Animation and MAAC are aligned to digital-first content creation skills, enabling Aptech to stay relevant as media consumption formats evolve.
AVGC / Animation / VFX 	AVGC revenues declined 9% in 2024 to ₹103 billion due to global commissioning slowdown but are expected to recover at a 12.5% CAGR to ₹147 billion by 2027. Growth is driven by gig-based employment, AI-led content creation, short-form platforms and immersive technologies such as virtual production and 3D design	The segment is undergoing short-term cyclical correction but retains strong long-term structural potential driven by immersive media, localization & experiential content. Union Budget 2026–27 allocated ₹250 crore to develop AVGC talent, including creator labs in 15,000 schools and 500 colleges under the “Create in India” initiative.	Aptech continues to strengthen core AVGC capabilities through Arena and MAAC, with curriculum aligned to emerging formats such as OTT, high-end VFX and immersive media.
Educational Skilling & Assessment 	India's test preparation market is projected to grow at ~6.7% CAGR (2025–30), creating an opportunity driven by rising competitive exam intensity and increasing student enrollments	Structural demand driven by demographics, employability gaps and government-backed skilling initiatives, with increasing focus on AI, manufacturing and job-aligned training.	Aptech's core focus on skill training and assessments in the institutional segment is closely aligned with both government and private sector skilling demand, backed by strong training and assessment capabilities.



QUARTERLY PERFORMANCE



QUARTER AT A GLANCE



**Total
Income**

INR 13,755 Lakhs

20.5% QoQ ↑↑



EBITDA

INR 1,291 Lakhs

88.2% QoQ ↑↑



**EBITDA
Margin**

9.39%

342 bps QoQ ↑↑



**Net
Profit**

INR 765 Lakhs

329.8% QoQ ↑↑



**Net Profit
Margin**

5.56%

401 bps QoQ ↑↑



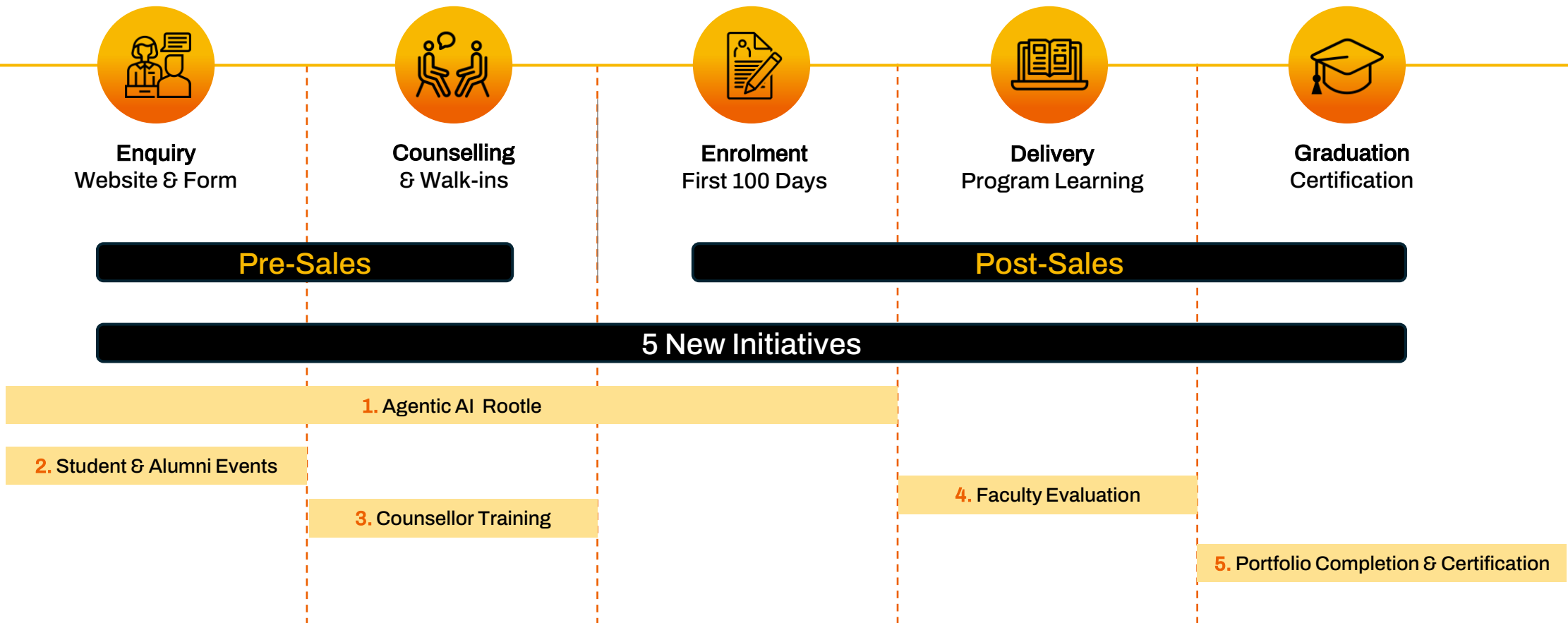
**Diluted
EPS**

INR 1.32

325.8% QoQ ↑↑

KEY INITIATIVES IN Q1-FY27

IMPROVE OUTCOME ACROSS STUDENT LIFECYCLE



QUARTERLY PERFORMANCE



Particulars (INR Lakhs)	Q1 FY'27	Q4 FY'26	Q1 FY'26	QoQ%*	YoY%*
Revenue from Operations	13,375	11,100	12,043	20.5%	11.06%
Add: Other Income	380	394	485	-3.6%	-21.65%
Total Income	13,755	11,495	12,528	19.7%	9.79%
Less: Operating expenses	12,463	10,809	11,310	15.3%	10.20%
EBITDA (incl. other income)	1,292	686	1,218	88.3%	6.08%
EBITDA Margin (%)	9.39%	5.97%	9.72%	+342 bps	-34 bps
Less: Depreciation	224	193	202	16.1%	10.89%
Profit Before Interest, Tax & Exceptional Items	1,068	493	1,016	116.6%	5.22%
Less: Interest	37	32	44	15.6%	-15.91%
Profit Before Tax	1,031	461	972	123.6%	6.07%
Less: Tax (Current + Deferred)	266	283	279	-6.0%	-4.66%
Net Profit (excl. extra ord)	765	178	693	329.8%	10.39%
Net Profit Margin (%) (excl. extra ord)	5.56%	1.55%	5.53%	+401 bps	+3 bps
Exceptional Items	-	-	20	-	-
Net Profit (Reported)	765	178	673	325.8%	13.79%
Reported EPS (Rs)	1.32	0.31	1.16	325.8%	13.79%

Exceptional item includes change in labour code regulations and foreign exchange gain/loss for the respective periods

* Rounded off

SEGMENTAL PERFORMANCE



Particulars (INR Lakhs)	Q1 FY'27	Q4 FY'26	Q1 FY'26	QoQ%*	YoY%*
Segment Revenue					
Retail	10,211	8,147	9,748	25%	5%
Institutional	3,164	2,954	2,295	7%	38%
Revenue from Operations	13,375	11,100	12,043	20%	11%
Retail (%)	76%	73%	81%	+296 bps	-459 bps
Institutional (%)	24%	27%	19%	-296 bps	+459 bps
Segment Results					
Retail	1,259	1,028	1,387	22%	-9%
Institutional	300	34	91	782%	229%
Total	1,558	1,062	1,478	47%	5%
Exceptional Items	-	-	-20	-	-
Total Segment Results (A) (EBIT)	1,558	1,062	1,458	47%	7%
Retail (EBIT %)	12%	13%	14%	-29 bps	-190 bps
Institutional (EBIT %)	9%	1%	4%	+833 bps	+551 bps
Unallocable Expenses					
Finance Cost	7	2	11	250%	-36%
Other Expenses	791	875	797	-10%	-1%
Exceptional Items	-	-	-	-	-
Total Unallocable Expenses (B)	798	878	808	-9%	-1%
Other Income (C)	271	277	302	-2%	-10%
PBT (A-B+C)	1,031	461	952	124%	8%

Exceptional item includes change in labour code regulations and foreign exchange gain/loss for the respective periods

* Rounded off

ANNUAL PERFORMANCE



CONSOLIDATED INCOME STATEMENT



Particulars (INR Lakhs)	FY24	FY25	FY26
Revenue from Operations	43,681	46,010	50,343
Less: Operating expenses	39,545	43,111	47,191
EBITDA	4,136	2,899	3,151
EBITDA Margin %	9%	6%	6%
Add: Other income	1,587	1,601	1,636
Less : Depreciation & Amortisation	836	853	804
Profit Before Interest, Tax & Exceptional Items	4,886	3,647	3,983
Less: Interest	139	97	181
Profit Before Tax	4,747	3,550	3,802
Less: Tax (Current + Deferred)	1,132	1,567	1,189
Net Profit (excl. extra ord)	3,614	1,984	2,613
Net profit Margin (%) (excl. extra ord)	8%	4%	5%
Less: Exceptional Items	710	76	260
Net Profit (Reported)	2,904	1,908	2,352
Reported EPS (Rs) (bonus adjusted)	5.01	3.29	4.06

Amount Rounded to the nearest lakh for ease of representation

*Issued bonus shares in the ratio of 2:5 (FV Rs. 10) as approved by Board on May 24, 2023 and shareholders on July 05, 2023. FY24 equity share capital stands at 5.80 crore shares (₹5,799 lakh), post bonus.

CONSOLIDATED BALANCE SHEET



Particulars (INR Lakhs)	Mar-24	Mar-25	Mar-26
EQUITY AND LIABILITIES			
Share Capital	5,799	5,800	5,800
Total Reserves	20,199	19,332	19,061
Shareholder's Funds / Total Equity	25,998	25,132	24,862
Non-Current Liabilities			
Other Long Term Liabilities	699	504	1,000
Long Term Provisions	250	266	574
Total Non-Current Liabilities	950	770	1,574
Current Liabilities			
Trade Payables	3,942	4,461	5,992
Other Current & Financial Liabilities*	9,856	8,534	10,112
Short Term Provisions	130	141	235
Total Current Liabilities	13,928	13,136	16,339
Total Liabilities	40,876	39,038	42,775

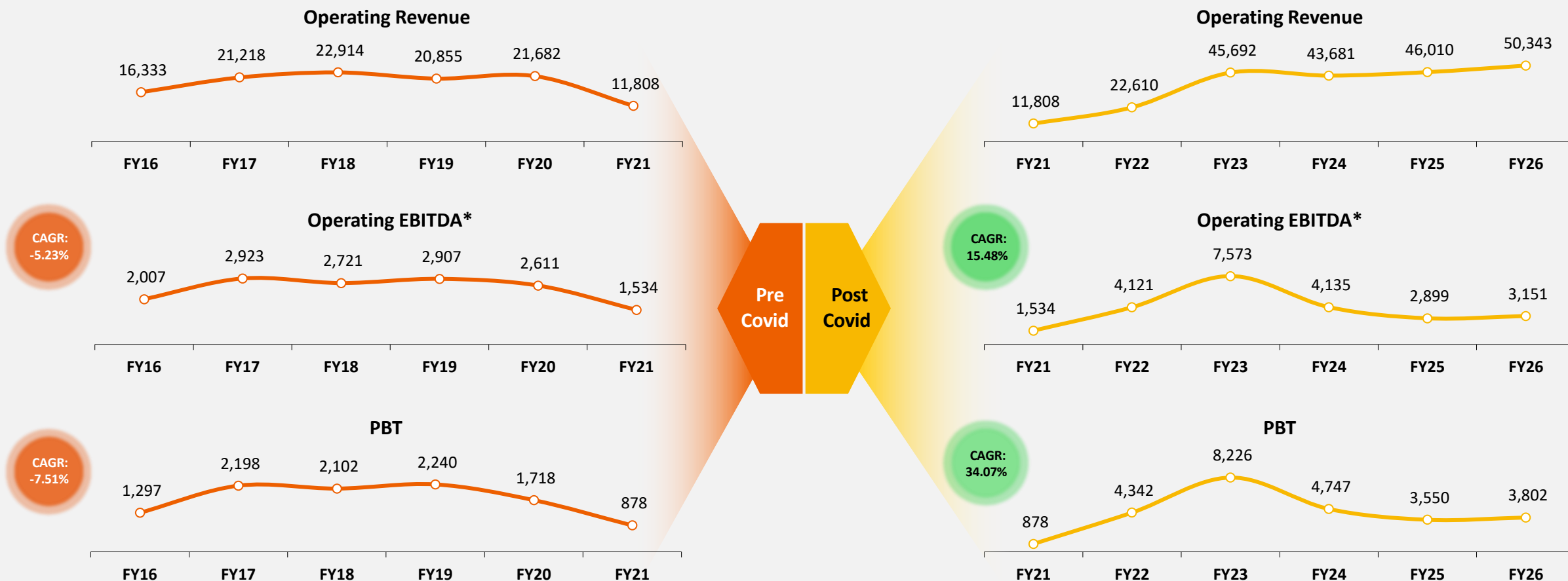
Particulars (INR Mn)	Mar-24	Mar-25	Mar-26
ASSETS			
Non-Current Assets			
Property, Plant, Equipment & Intangible Assets	2,764	2,215	3,408
Capital Work in Progress	-	-	1
Intangible assets under development	401	782	18
Long Term Investment	294	264	242
Advances and Financial Assets	1,864	240	7,782
Deferred Tax Assets	3,845	3,707	3,282
Other Non Current Assets	965	493	504
Total Non-Current Assets	10,133	7,701	15,238
Current Assets			
Current Investments	2,000	-	-
Inventories	122	66	43
Trade Receivables	4,738	3,595	6,700
Cash and Bank	2,520	3,298	3,524
Advances and Financial Assets	14,206	17,808	9,954
Other Current Assets	7,157	6,570	7,315
Total Current Assets	30,743	31,337	27,537
Total Assets	40,876	39,038	42,775

* Other Current Liabilities include unearned revenue, which is towards invoice raised in advance for the services yet to be delivered

FINANCIAL PERFORMANCE



All financial numbers in Rs. Lakhs



Effectively Post-Covid FY21 onwards, a gradual shift from the franchise system towards higher direct student delivery. Improved enrolment monetisation and operational visibility.

Post-covid, Domestic retail growth reflects this transition.

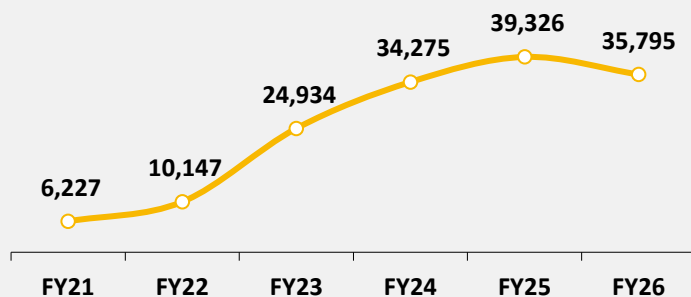
*EBITDA excluding other income, interest and dividend income

SEGMENT REVENUE

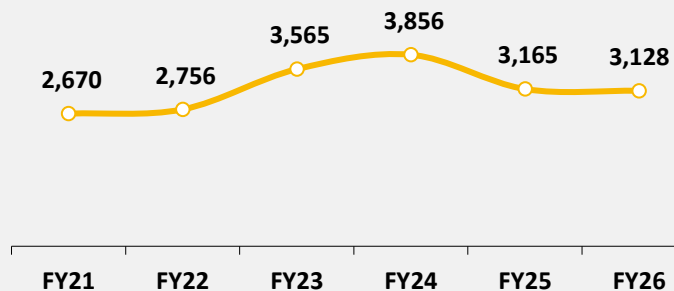


All financial numbers in Rs. Lakhs

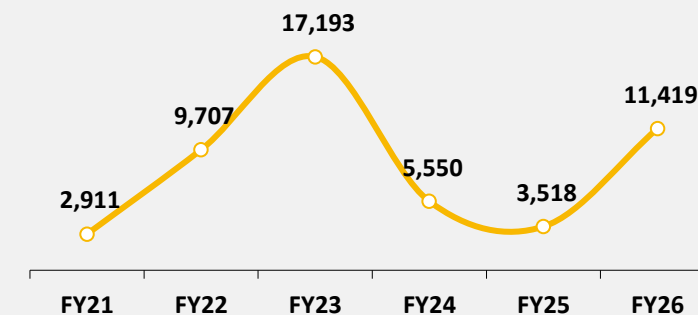
Domestic Retail



International Retail*



Institutional Business



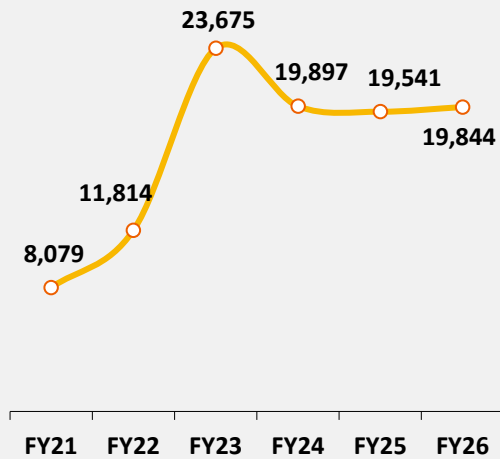
Effectively Post-Covid FY21 onwards, a gradual shift from the franchise system towards higher direct student delivery. Improved enrolment monetisation and operational visibility. Post-covid, Domestic retail growth reflects this transition.

*Impact of currency volatility in Nigeria and Egypt has been recognised as an exceptional item in the financials.

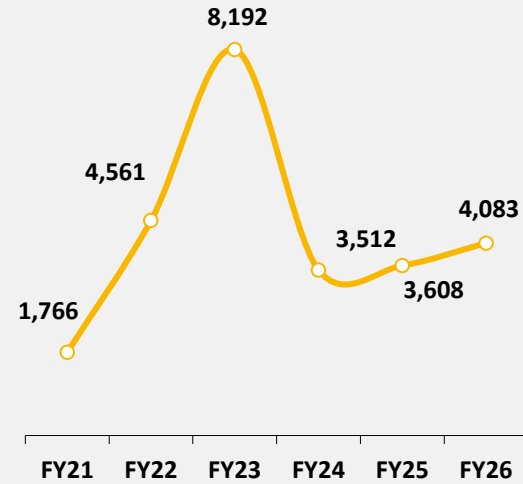
CASH & CASH FLOW TRENDS



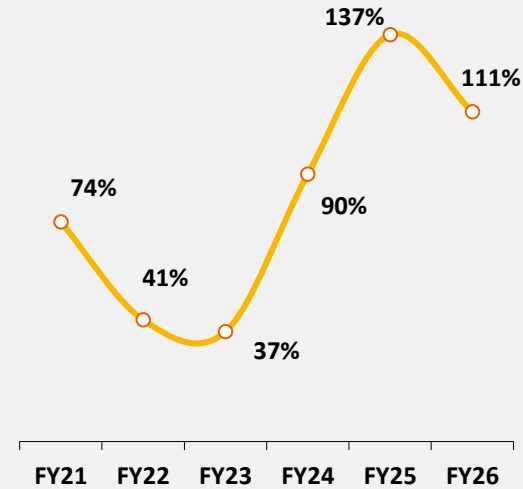
*Cash, Cash Equivalents



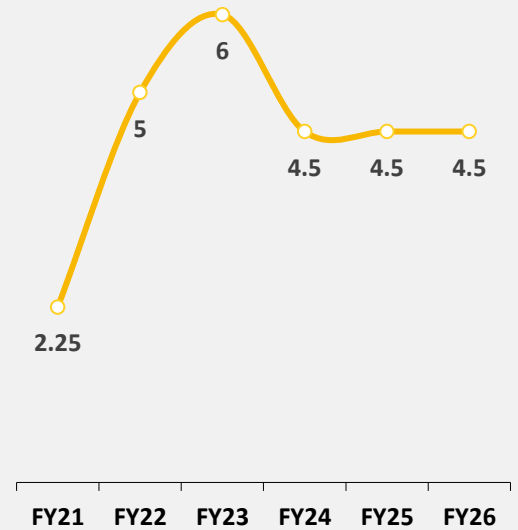
#Free Cash Flow



Dividend Payout Ratio (%)



Dividend Per Share (in Rs.)



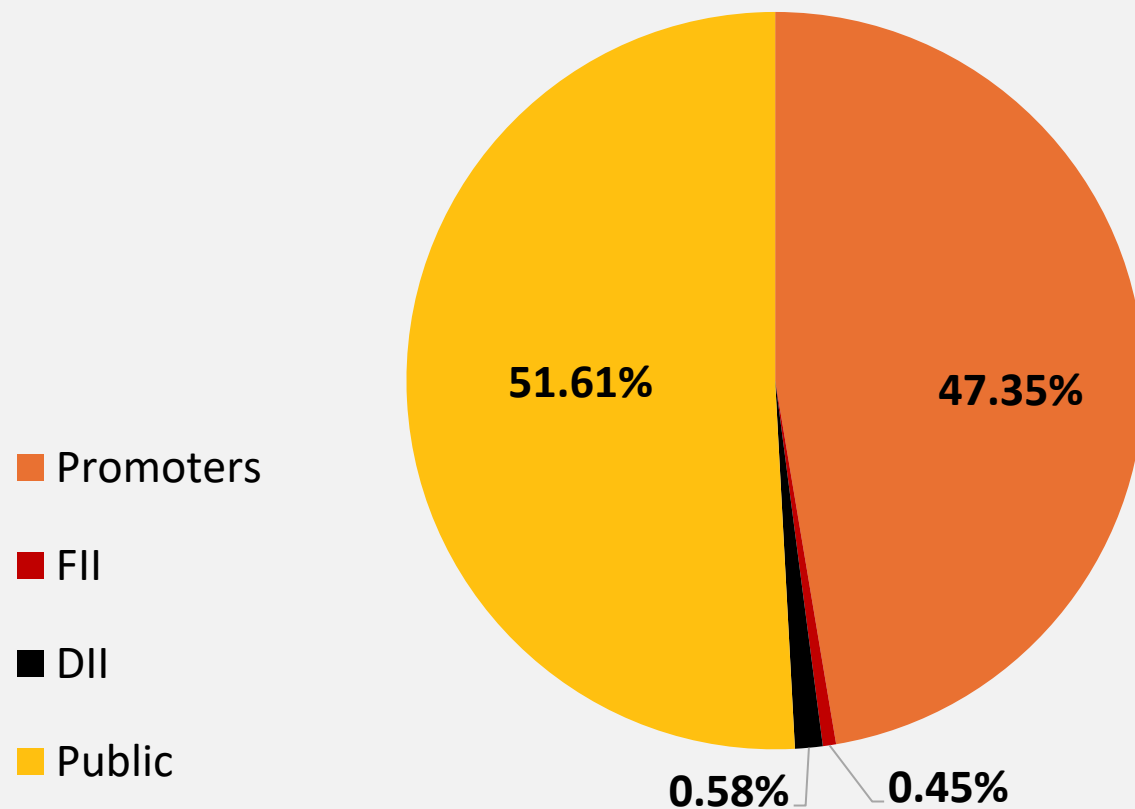
All figures are in INR Lakhs

*Cash, Cash Equivalents includes Financial Investments

#Free Cash Flow = PBT + Depreciation – Capex

SHAREHOLDING PATTERN

(Q1 FY'27)



AWARDS & RECOGNITION



Aptech Limited has been conferred with the prestigious Golden Peacock HR Excellence Award 2025



Aptech Limited was conferred the 'Visionary of Viksit Bharat' Award by TV9 Group. The award was received by Mr. Sandip Weling, Whole-time Director and Chief Business Officer, Global Retail, Aptech Ltd



Aptech Limited has been honoured for "Best Industry-Academia Interface" at the 6th edition of Silver Feather Awards 2025 in association with HRAI, Silicon India Magazine & Global Hues Media Network



Aptech was conferred with the 'HR Team of the Year Award' at the 8th Edition of HR TechSummit & Awards 2025 organised by the UBS Forums



Aptech Limited has been honoured for "Excellence in Vocational Training" at the 6th edition of Silver Feather Awards 2025 in association with HRAI, Silicon India Magazine & Global Hues Media Network



Aptech received the 'Franchisor of the Year' in the Vocational & Skill Development Training category at the 21st Franchise Awards 2025, organised by Franchise India Holdings Limited

THANK YOU!



Unleash your potential

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