

April 30, 2026

BSE Limited Scrip Code: 543401	National Stock Exchange of India Ltd. Trading Symbol: GOCOLORS
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Dear Sir/Madam,

Sub: Investor Presentation for Q4 FY 2026 - Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

With reference to the above captioned subject, please find enclosed Investor Presentation for Q4 FY 26.

The aforesaid Investor Presentation is also being disseminated on company's website at <https://www.gocolors.com/investor-relations>.

This is for your information and record.

Thanking You,
For **Go Fashion (India) Limited**

GAYATHRI
KETHAR

Digitally signed by
GAYATHRI KETHAR
Date: 2026.04.30
14:56:14 +05'30'

Gayathri Kethar
Company Secretary & Compliance Officer

Encl: As above





Safe Harbor

GO COLORS!

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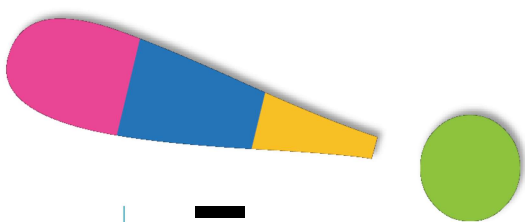
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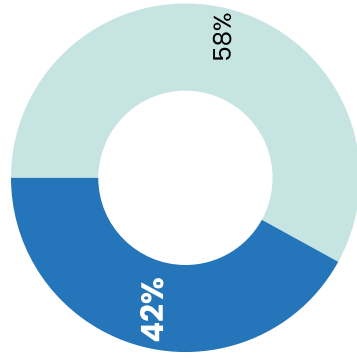
Q4 & FY26 Business & Financial Highlights



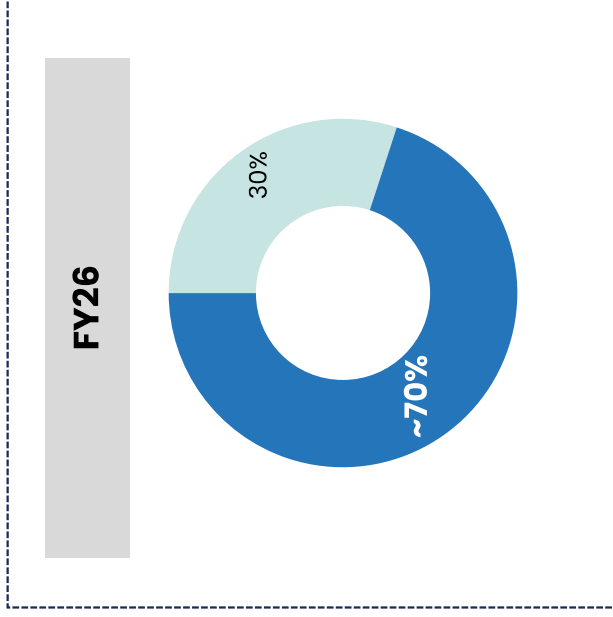
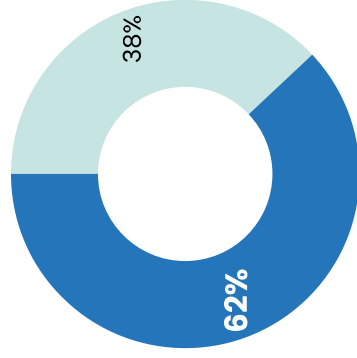
Product Mix Evolution in Line with Changing Fashion Preferences

GO COLORS!

FY19



FY25



Churidar & Leggings Other Value Added Products

Industry Evolution, Brand Evolution

Bottom wear industry has undergone a significant transformation, and **Go Colors has consistently evolved alongside it**



~70% Value Added Bottoms

Portfolio mix has shifted decisively, with non-leggings products now contributing **~70% of revenues**



Diversified & Future-Ready Portfolio

Continue to strengthen and diversify the product offering to stay aligned with emerging market trends and evolving consumer preferences





Strengthening Product Relevance Through New Collection Launches

GO COLORS!

MOSTLY
SANE
COLLECTION ft.
Pragkta Koli



Blue Denim Skirt



Cargo Pants



Cargo Sweat Pants



Parachute Pants

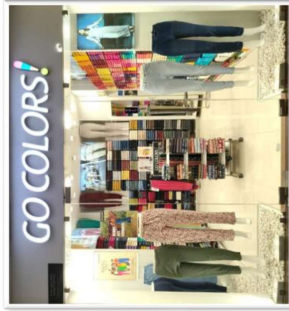


Denim Cargo Pants

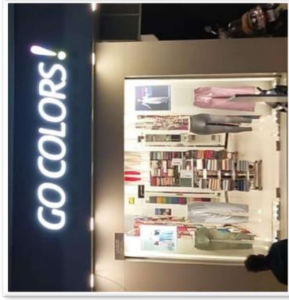


Reimagining the In-Store Experience Through Larger EBOs

Example 1: City in Rajasthan



304 sq. ft.



194 sq. ft.



908 sq. ft.



Added **~43,283 sq. ft.** to the store network over the last year, ~11% growth, largely driven by expansion of larger EBO stores
FY26: 4,34L sq. ft.
FY25: 3,90L sq. ft.

Example 2: City in Maharashtra



279 sq. ft.



304 sq. ft.



976 sq. ft.



Strategic focus on enhancing customer experience through **700+ sq. ft. EBO stores**. Larger stores enable full inventory display and a stronger and more seamless in-store shopping experience

Over the next five years, the company aims to significantly expand its footprint, with **potential to nearly double retail area, supporting revenue maximization and cost optimization.**



Q4 FY26 Financial Highlights

GO COLORS!

Revenue from Operations
Rs. 196 crores

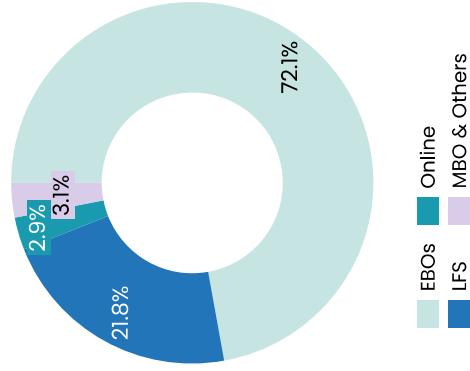
Gross Profit
Rs. 123 crores

EBITDA
Rs. 50 crores

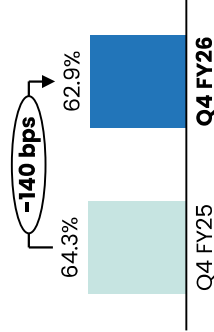
Profit Before Tax
Rs. 10 crores

Profit After Tax
Rs. 8 crores

Sales Mix



Gross Profit Margins



EBITDA Margins

25.3%

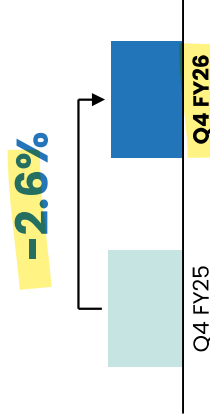
Retail Space added during the quarter[^]

3,293 sq. ft.

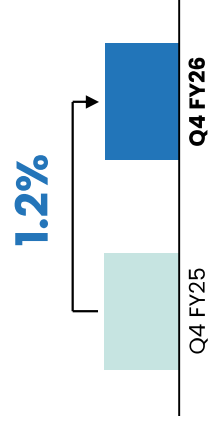
PAT Margins

4.1%

Same Store Sales Growth (SSG)*



Same Cluster Sales Growth (SCSG)*



[^] Net Addition in EBO Stores

All comparisons are on Y-o-Y basis

* SSSG & SCSG for EBOs only



FY26 Financial Highlights

GO COLORS!

Revenue from Operations
Rs. 838 crores

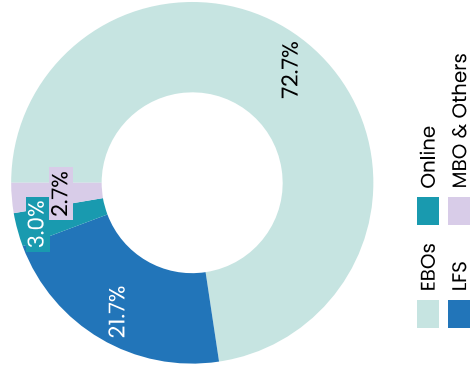
Gross Profit
Rs. 529 crores

EBITDA
Rs. 237 crores

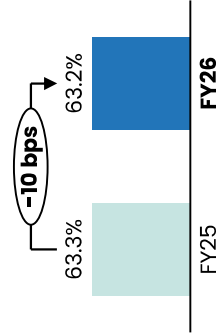
Profit Before Tax
Rs. 79 crores

Profit After Tax
Rs. 59 crores

Sales Mix



Gross Profit Margins



EBITDA Margins



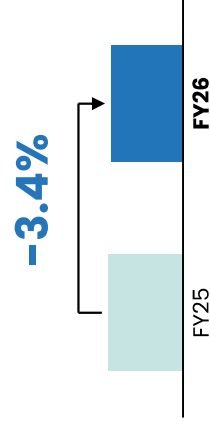
Retail Space added during the year[^]

43,283 sq. ft.
(+11% YOY)

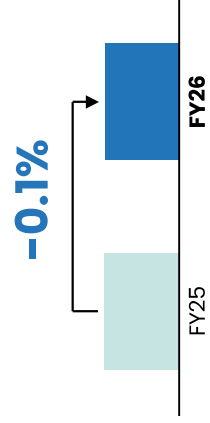
PAT Margins



Same Store Sales Growth (SSSG)*



Same Cluster Sales Growth (SCSG)*



[^] Net Addition in EBO Stores

All comparisons are on Y-o-Y basis

* SSSG & SCSG for EBOs only



Strong Cash Flow & Balance Sheet

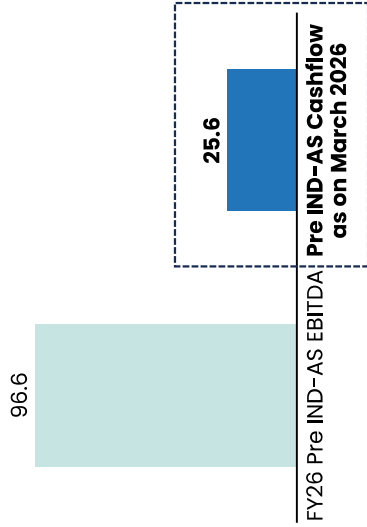
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Cash Flow from Operations

Pre IND-AS 116 Cashflow to EBITDA Comparison

Rs. Crs.

~26% of EBITDA to Cashflow Conversion



Working Capital Days

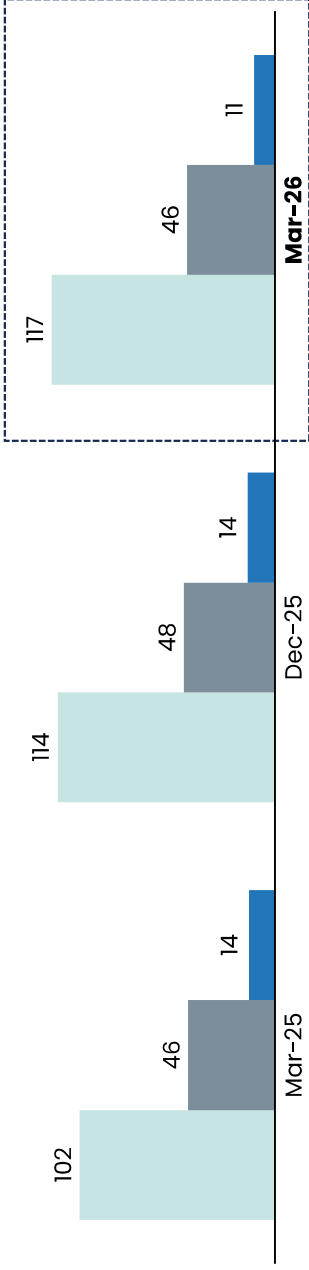
Inventory Debtors Creditors

In Days

134

147

152



RoCE*
11.5%

RoE*
8.9%

Cash & Cash Equivalents[^]
Rs. 181 Crs.

[^] Includes Mutual Funds & FD's

* ROCE and ROE are calculated without taking the Impact of IND-AS 116



Q4 FY26 Profit & Loss Statement

GO COLORS!

Profit & Loss (in Rs. Crore)	Q4 FY26		Q4 FY25		YoY (Reported)
	Reported	Pre Ind-AS 116 Impact	Reported	Pre Ind-AS 116 Impact	
Total Revenue	196.1	196.1	204.8	204.8	-4%
Cost of Goods Sold	72.8	72.8	73.2	73.2	
Gross Profit	123.3	123.3	131.6	131.6	-6%
Gross Margin	62.9%	62.9%	64.3%	64.3%	
Employee Cost	43.8	43.8	41.6	41.6	
Rent Expense	1.9	36.4	3.8	32.0	
Other Expenses	27.9	27.9	23.9	23.9	
EBITDA	49.6	13.3	62.4	30.4	-20%
EBITDA Margin	25.3%	6.8%	30.5%	14.8%	
Other Income	8.4	5.2	6.6	2.2	
Depreciation	34.8	27.9	31.4	26.1	
EBIT	23.2	9.5	37.6	29.5	
Finance Cost	12.8	12.5	12.2	11.7	
Profit Before Tax	10.4	9.2	25.4	29.0	-59%
Tax	2.5	2.5	5.5	5.5	
PAT	7.9	6.7	19.9	23.5	-60%
PAT Margin	4.1%	3.4%	9.7%	11.5%	
EPS (in Rs.)	1.48	1.24	3.68	4.35	

✓ As part of our annual reconciliation with our LFS partner, the Company recognized a discount upside of Rs. 11 Crs. in Q4FY25 vs. Rs. 6 Crs. in Q4FY26, therefore impacting profitability to the tune of Rs. 5 Crs.

✓ In line with our strategic consolidation of smaller stores, the Company has recognised a one-time Capex write-off of ₹2.5 crores pertaining to stores closed during Q4FY26



FY26 Profit & Loss Statement

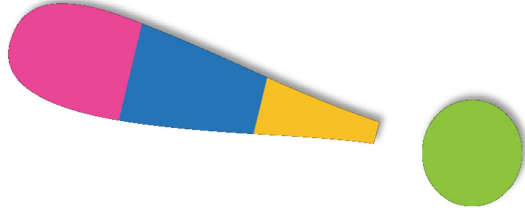
GO COLORS!

Profit & Loss (in Rs. Crore)	FY26		FY25		YoY (Reported)	
	Reported	Ind-AS 116 Impact	Pre Ind-AS 116*	Reported		Ind-AS 116 Impact
Total Revenue	838.0		838.0	848.2	848.2	-1%
Cost of Goods Sold	308.7		308.7	311.4	311.4	
Gross Profit	529.3		529.3	536.8	536.8	-1%
Gross Margin	63.2%		63.2%	63.3%	63.3%	
Employee Cost	177.9		177.9	160.2	160.2	
Rent Expense	10.3	140.5	150.8	13.6	138.6	
Other Expenses	104.0		104.0	95.0	95.0	
EBITDA	237.1		96.6	268.0	143.0	-12%
EBITDA Margin	28.3%		11.5%	31.6%	16.9%	
Other Income	26.0	10.2	15.8	25.4	16.3	
Depreciation	134.7	110.8	23.8	123.7	101.7	
EBIT	128.4		88.6	169.7	137.3	
Finance Cost	49.4	49.0	0.3	46.4	0.5	
Profit Before Tax	79.0		88.3	123.3	136.8	-36%
Tax	19.9		19.9	29.8	29.8	
PAT	59.2		68.4	93.5	107.0	-37%
PAT Margin	7.1%		8.2%	11.0%	12.6%	
EPS (in Rs.)	10.97		12.67	17.31	19.81	

Figures in accordance with Ind AS



GO COLORS!



Company Overview



We Are A Direct-to-Consumer Brand

GO COLORS!



One-stop destination for all women's bottom wear

50+ styles of bottom wear in **120+** colours.



Among the largest Women Bottom Wear (WBW) brands in India with **~8% market share** in branded WBW



Extensive sourcing and manufacturing **network of 170 suppliers and 74 job-workers** spread across 18 states and UTs



Customers catered primarily through **802 EBOs** spread across **23 states** and UTs and **2,568 LFSS** across **31 states and UTs**



Supply chain for all channels managed from **99K sq. ft. warehouse in Tirupur, Tamil Nadu and 12K sq. ft. warehouse in Bhiwandi, Maharashtra.** End-to-end automation in inventory operations resulting in optimal inventory management



Premium quality products at affordable prices, **73.2% of products retailed at < Rs. 1,049**

'If it is anything to do with bottomwear, don't look beyond Go Colors.'



Well Diversified Product Portfolio

GO COLORS!

Ethnic Wear



Churidar
Patiala
Kurti-Pants

Salwar
Silk-Pants
Dhoti

From ₹ 599 to ₹ 1,399 (1)

Western Wear



Leggings
Cropped Joggings
Jeans
Cargo Pants
Trousers

Ponte Pants
Track Pants
Culottes
Treggings
Shorts

From ₹ 499 to ₹ 1,399 (1)

Fusion Wear



Jeggings
Palazzos
Pants
Harem-Pants

From ₹ 599 to ₹ 1,599 (1)

Athleisure



Leggings
Track Pants
Joggers

From ₹ 799 to ₹ 1,199 (1)

Note: (1) Typical Range of Offering: Maximum Retail Price



Well Diversified Product Portfolio

GO COLORS!

Denims



- Jeggings
- Joggers
- Jeans
- Denim Palazzos
- Pants
- Denim Culottes
- Capris

From ₹ 799 to ₹ 1,499 (1)

Lounge Wear



- Lounge Pants
- Lounge Knit Pants
- Lounge Capris
- Lounge Shorts

From ₹ 449 to ₹ 949 (1)

Go Plus



- Churidars
- Leggings
- Jeggings
- Pants
- Palazzos

From ₹ 599 to ₹ 1,599 (1)

Girls Wear



- Leggings
- Jeggings
- Palazzos
- Pants
- Shorts
- Harem- Pants

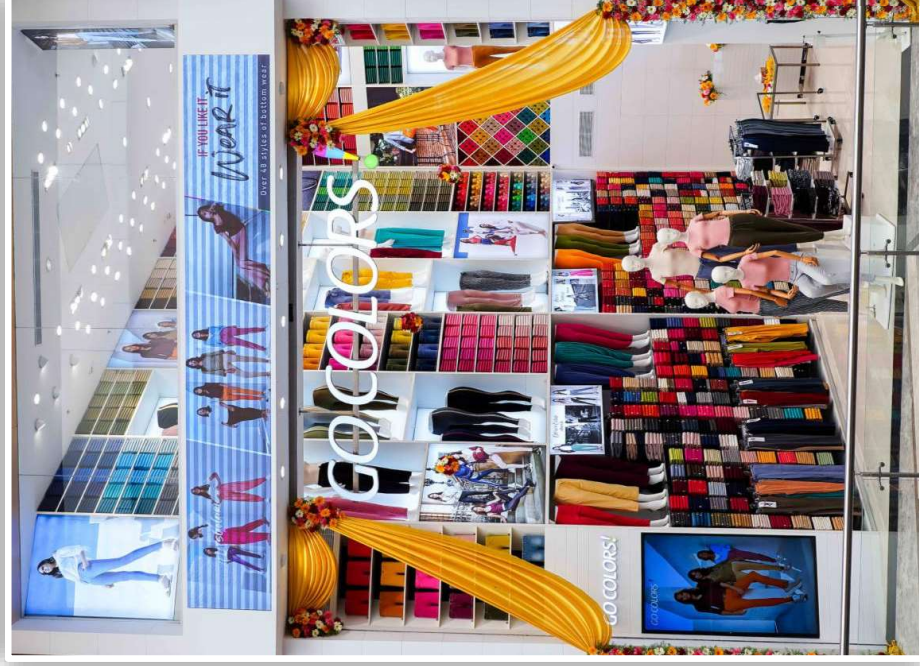
From ₹ 249 to ₹ 999 (1)

Note: (1) Typical Range of Offering: Maximum Retail Price

Standardized Store Designs And Layouts To Make Brand "Go Colors" Readily Identifiable

Standardized Store Designs And Layouts To Make Brand "Go Colors"

GO COLORS!



EBO Stores + Airport Stores + LFS Stores



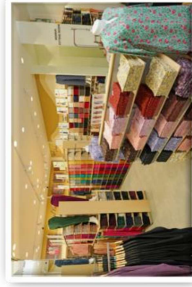


Go Colors: Daily Wear Concept

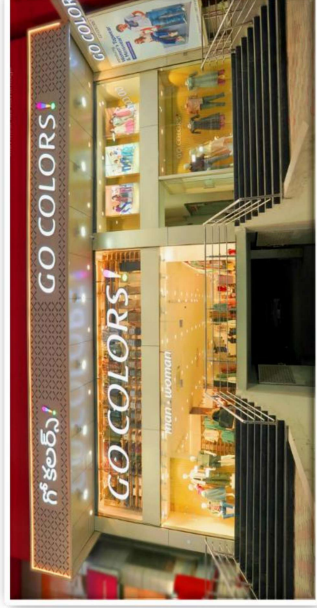
GO COLORS!

10 Stores Women Bottom Wear + Women's Top Wear + Men's Wear

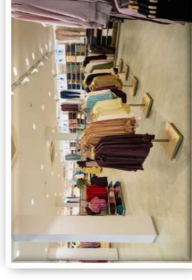
Linking Road (Mumbai)



AS Rao Nagar (Hyderabad)

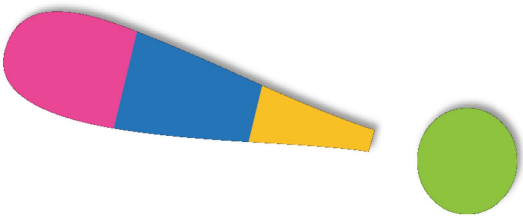


Anna Nagar (Chennai)





GO COLORS!

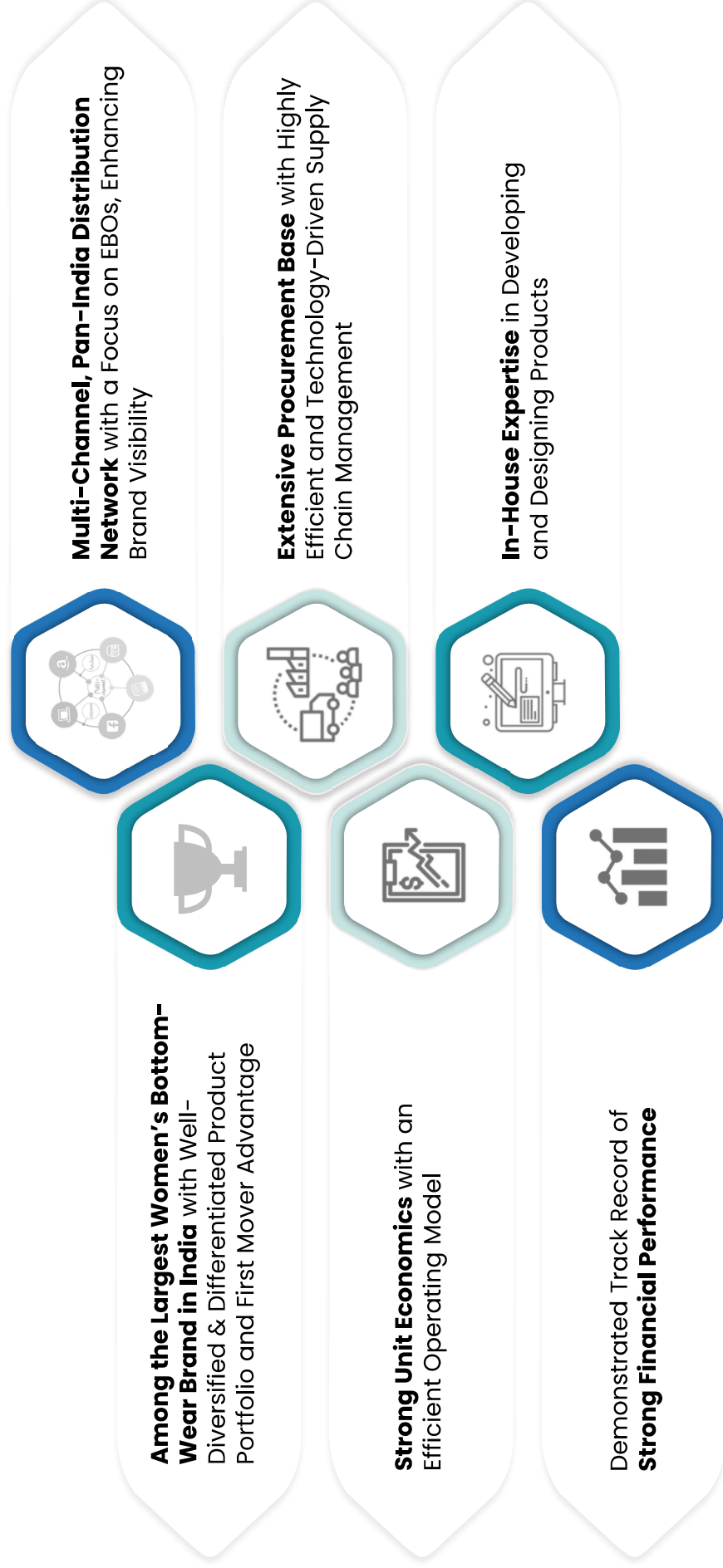


Key Differentiators



Our Key Strengths

GO COLORS!

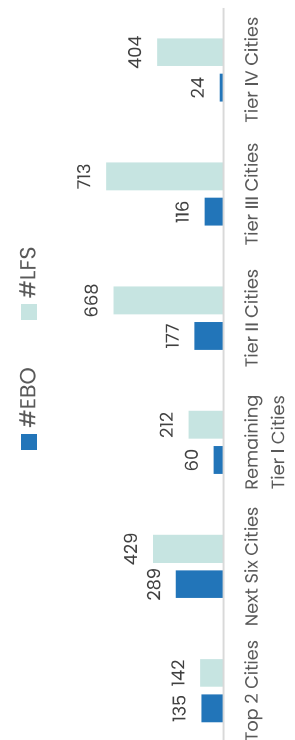




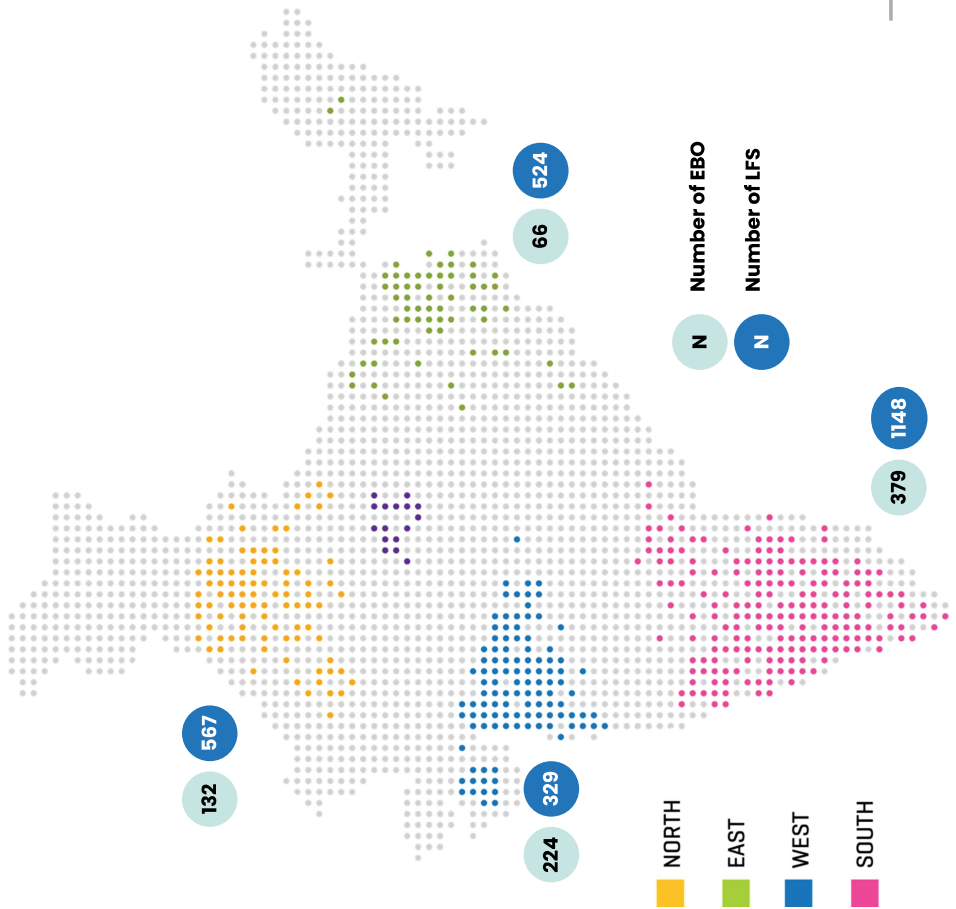
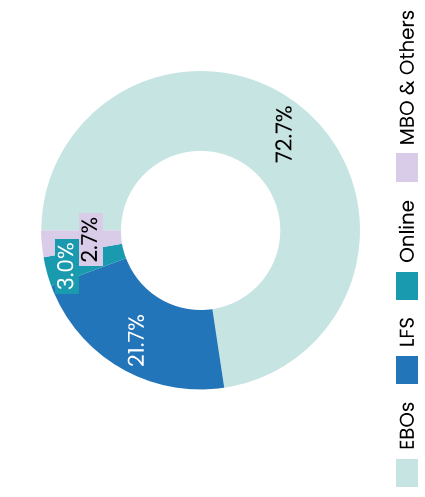
Direct To Consumer Brand With An Extensive Distribution Network Across India



Diversified presence across geographies



Sales Mix



EBO Stores
802

Malls & Airports (197)
High Streets (604)
International (1)

Cities Present
195

Cluster-based model
52.9%

EBOs across top 8 cities

Large Format Stores
2,568



As on 31st March 2026

Map not to scale

20

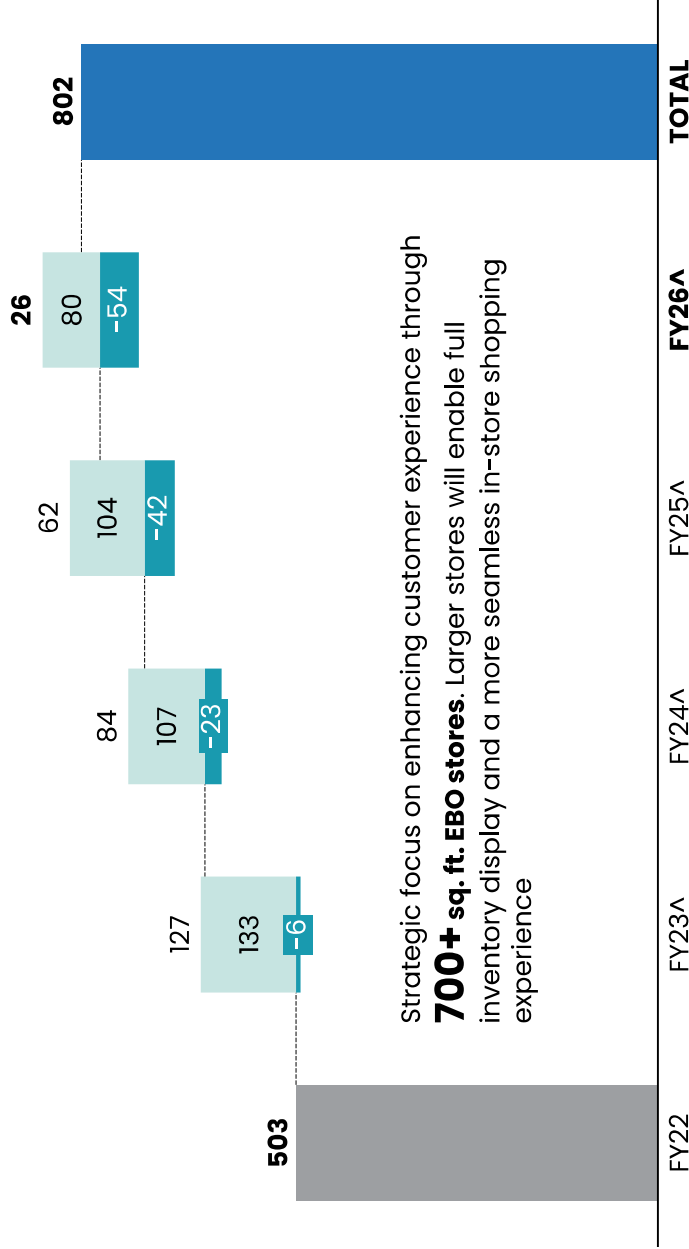
Go Fashion (India) Limited



Continuous Increase Of EBO Presence Pan India



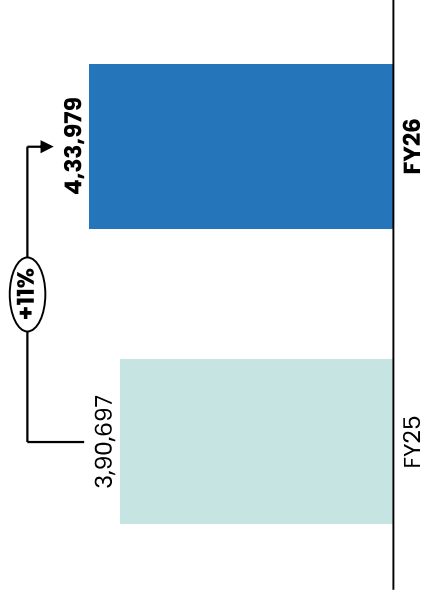
No. of EBO Stores (#)



Strategic focus on enhancing customer experience through **700+ sq. ft. EBO stores**. Larger stores will enable full inventory display and a more seamless in-store shopping experience

■ New EBO Stores Opened ■ Closed during the period

Retail Area Addition (in Sq. Ft.)



Over the next five years, the company aims to significantly expand its footprint, with **potential to nearly double retail area**, supporting revenue maximization and cost optimization.

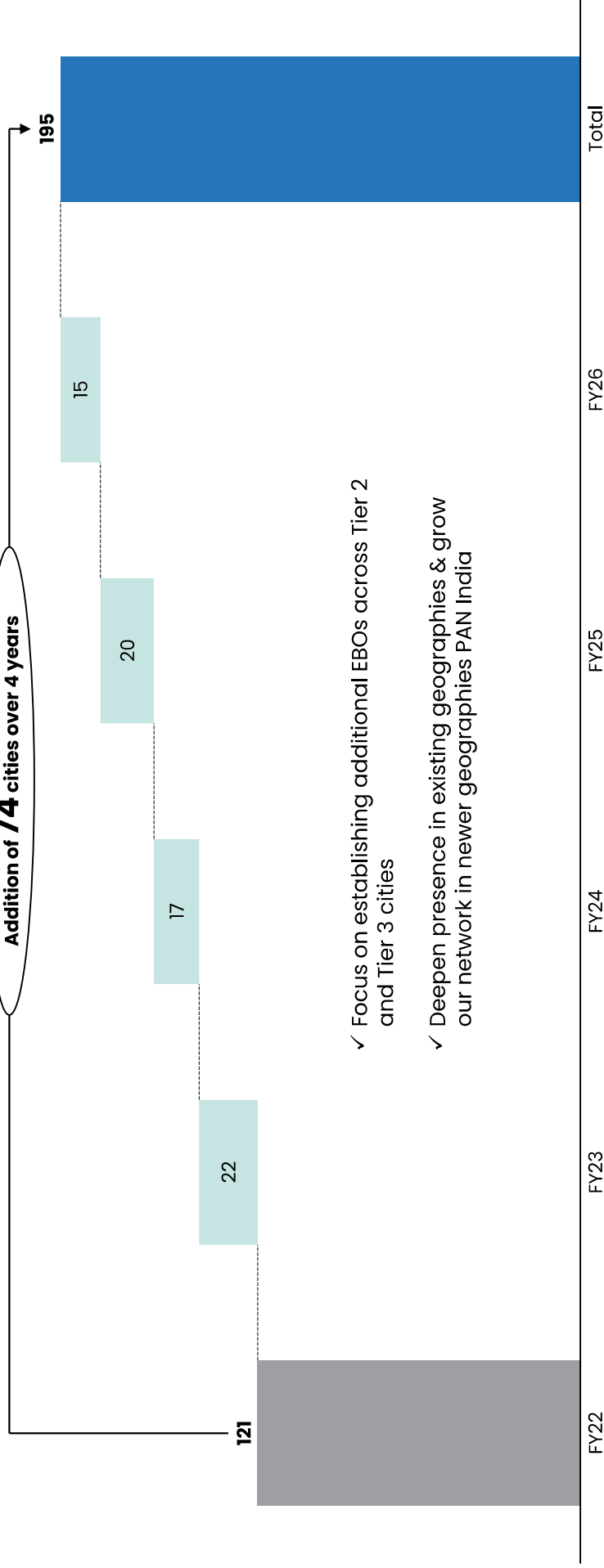
[^] FY23, FY24, FY25 & FY26 stores are net of replacements



Continuous Increase in Cities across India



Addition of 74 cities over 4 years



- ✓ Focus on establishing additional EBOs across Tier 2 and Tier 3 cities
- ✓ Deepen presence in existing geographies & grow our network in newer geographies PAN India

New Cities PAN India





Enhancing Brand Visibility And Recall Value Of 'Go Colors' Brand

GO COLORS!

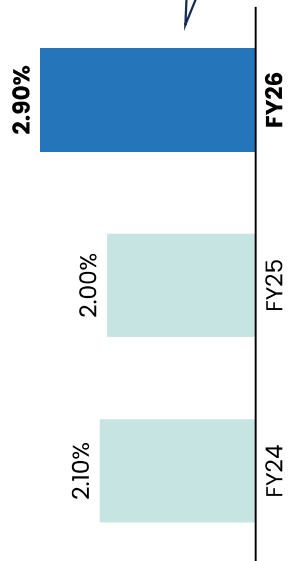


Store at high footfall location with large external hoardings

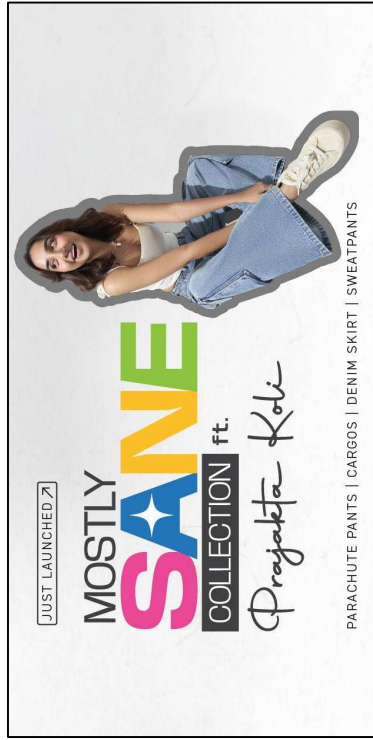
Advertisement Cost as % of Revenue

Prudent use of resources to undertake brand-building initiatives and gain visibility

By June 2026, a brand ambassador will be in place. This initiative will generate stronger customer traction and improved store-level performance



Advertisement Cost to remain ~2% - 3% of Revenue



Go Colors utilizes its EBOs as its primary advertising channel

Situated in locations with significant footfalls, increasing brand visibility and enhancing brand equity and recall

Outdoor marketing initiatives include leveraging advertisements through large hoardings at vantage points, bus shelters and metro pillars

Significant importance on digital marketing by creating frequent consumer generated content uploaded across social media platforms



Standardized visual designs and layout of the store



Strong Unit Economics Leading To An Efficient Operating Model

GO COLORS!

Efficient Space Utilization offers one of the highest sales per square foot in the industry

Average Store Size (sq. ft.)
~540 sq. ft.

Average Selling Price
₹811/-

Presence Across
195 cities

Full Price Sale (% of EBO Sales)
95%

Total Square Feet
4,33,979 sq. ft.

Average Investments for 1 EBO store (Incl. Inventory)
₹37 -38 Lakh

Payback Period
~15-18 months

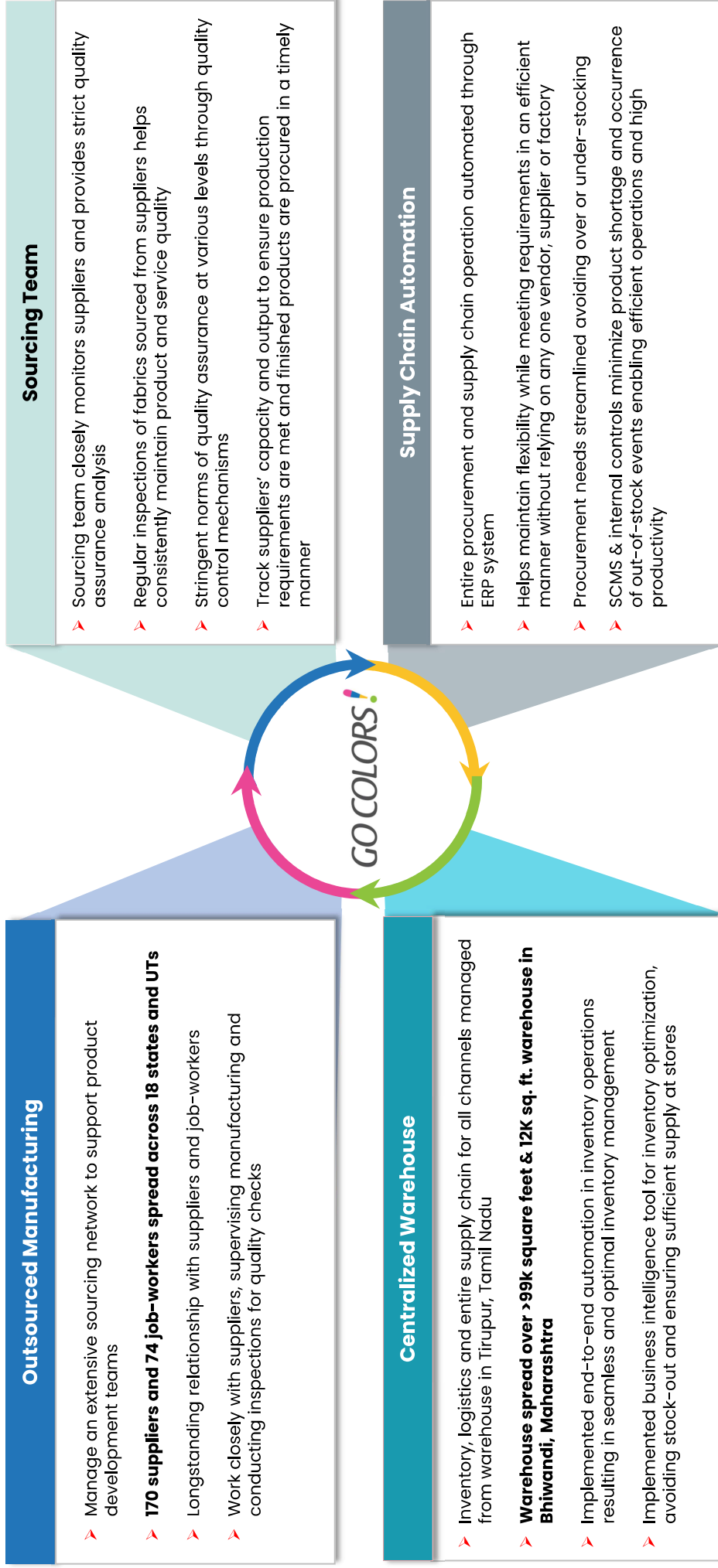
Average Yearly Revenue Per Store
₹85 -90 Lakh

- Store location and size optimized, ensuring the sustainability of store profitability
- Ability to identify the stores at the right location and limited store closures resulted in healthy SSSG
- Product portfolio resistant to redundancy from vagaries of fashion trends and seasonality (round-the-year relevance)
- Given that bottom-wear is a 'core essential', demand for our products is consistent which results in limited discounting and higher full-price sales



Extensive Procurement Base With Highly Efficient And Technology Driven Supply Chain Management

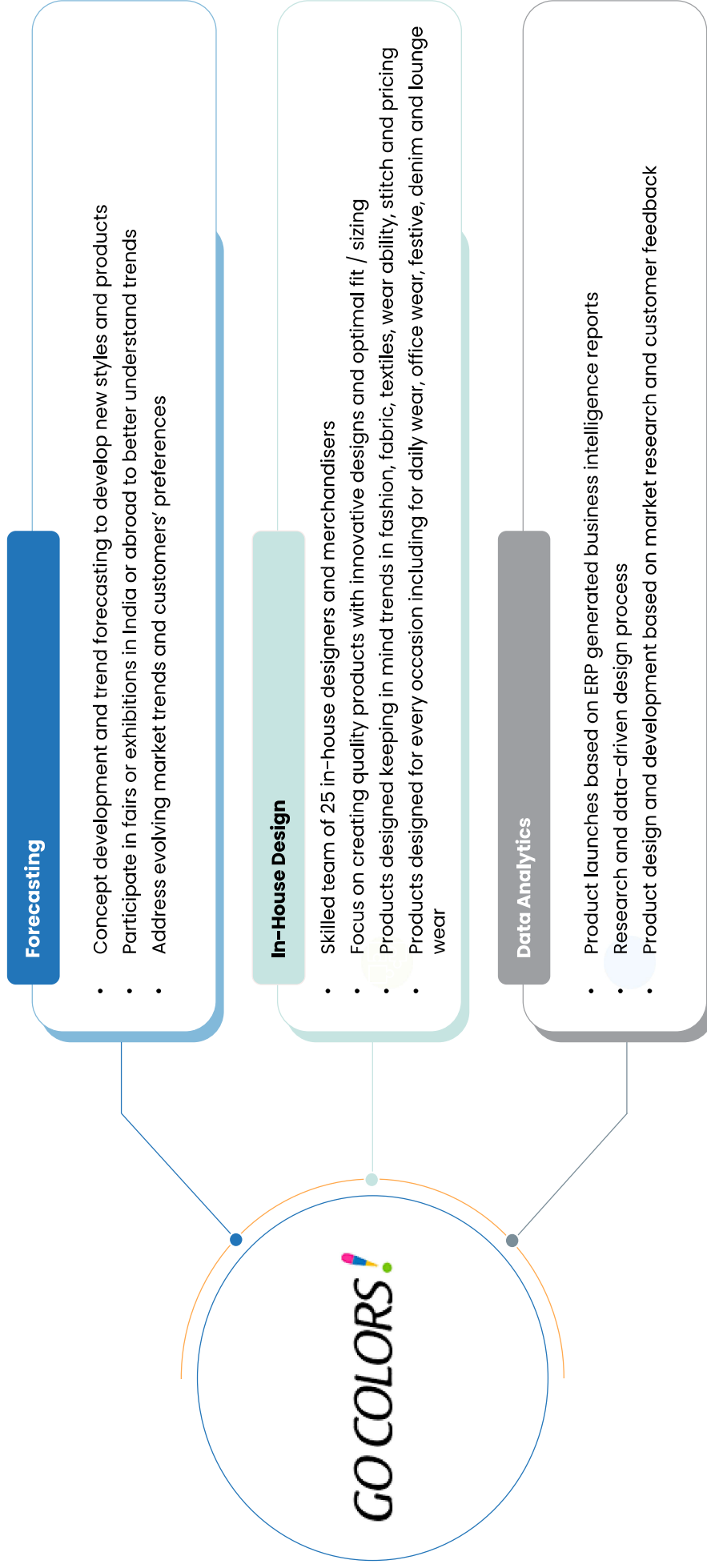
GO COLORS!





In-house Expertise In Developing And Designing Products

GO COLORS!





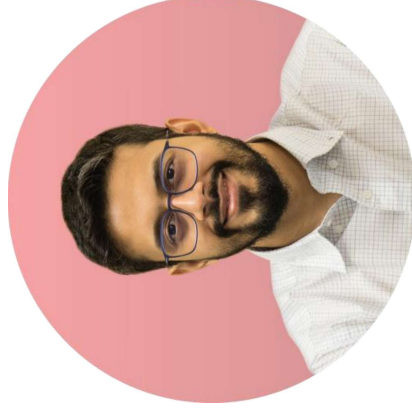
Senior Management Team

GO COLORS!



Mr. Prakash Kumar Saraogi
Managing Director

- Promoter of Go Fashion (India) Limited
- >30 years of experience in garment manufacturing, the fashion industry, and retail industry
- Holds a bachelor's degree in chemical engineering from Anna University, Chennai



Mr. Gautam Saraogi
Executive Director and CEO

- Promoter of Go Fashion (India) Limited
- >12 years of experience in consumer retail, marketing, brand building and garment manufacturing
- Holds a bachelor's degree in commerce from University of Madras and an executive diploma in marketing management from Loyola Institute of Business Administration, Chennai
- Has received a token of appreciation for his contribution to the Chennai Retail Summit 2018



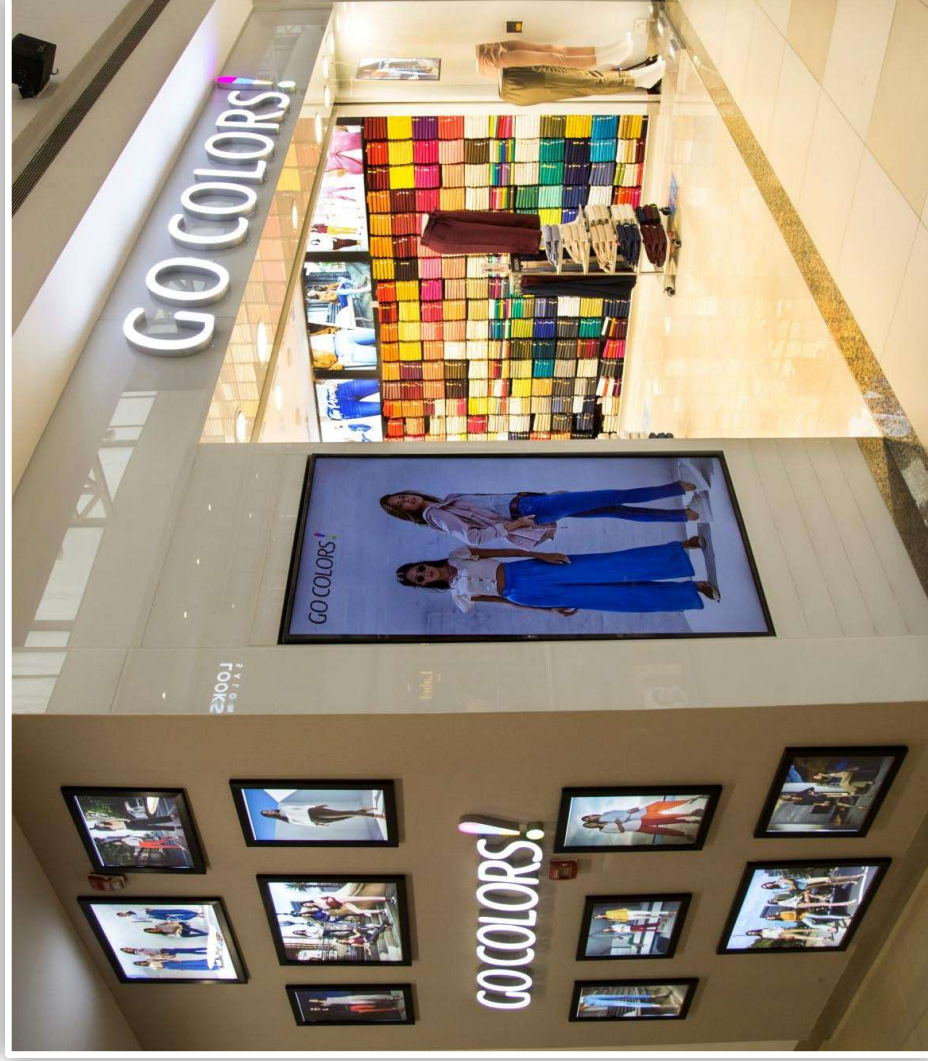
Mr. R Mohan
Chief Financial Officer

- Chartered Accountant by profession and has been associated with our Company since 2019
- Holds a bachelor's degree in commerce from Bharathiar University and is a member of the ICAI since 1991
- Served as the chairman of the Coimbatore Branch of Institute of Chartered Accountant India from 2000 to 2001
- Member of economic affairs and taxation panel of Confederation of Indian Industry, Coimbatore from 2016 to 2017



Company Strategies

GO COLORS!



1

Continue to Expand Retail Network with a **Focus on EBO's**

2

Grow Sales Through **Online Channel**

3

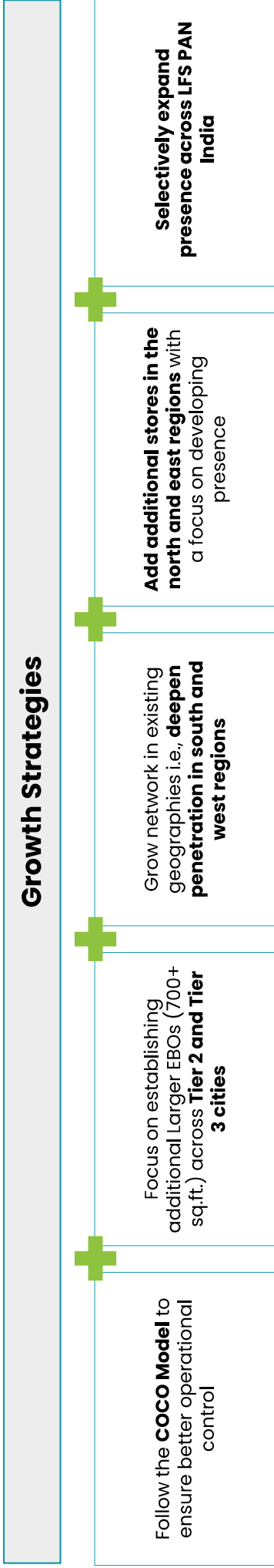
Leverage Technology to Bring Cost Efficiency and **Enhance Customer Experience**

4

Leverage Leadership Position in **Women's Bottom-Wear**



1. Continue To Expand Retail Network With A Focus On Larger EBO's



Over the next five years, the company aims to significantly expand its footprint, with potential to nearly double retail area, supporting revenue maximization and cost optimization

1 EBO Store

Average Investment
Rs. 37 – 38 Lakhs

Payback period
15 – 18 months

Increased Revenue through EBO's

~80% Revenues through EBO's in the coming few years

Increased Cash Flow generation through increasing revenues from EBO's

Reduced Working Capital Requirement

No external funding required for growth in business for coming years

Leading to a Healthy & Sustainable Business Model

Increased Profitability + Better Return Ratios





2. Growth Through Online Channel

GO COLORS!

Growth in India E-tailing



Increased internet penetration

Increased smart phone usage

Convenient payment & return policies

Higher discounts through online channels

COVID-19 induced a faster pace of adoption of online purchase

Sales from online channels for Go Fashion is Rs. 25.3 crores in FY26 (3.0% of Sales)

Growth Strategies



Build an omni-channel engagement experience for customers



Dedicated team for e-commerce operations



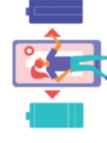
Invest in content generation to build engagement with a younger audience



Increase online presence by improving and upgrading website



Create personalized journeys for customers



Further strengthen online sales channels through investments in digital channels



3. Leverage Technology

GO COLORS!

Leverage Technology to Bring Cost Efficiency and Enhance Customer Experience

Expand and upgrade warehouse to optimize inventory and supply management

Strategically expand warehouse operations and implement new technologies to **improve customer buying experience with faster dispatches**

Invest in IT infrastructure to improve productivity and time savings

Undertake data analytics to better understand customer preferences, improve sales and scale operations

Improve operating efficiency and **ensure efficient supply chain management** through global best practices





4. Positioned in a Faster-Growing Category with Structural Formalisation Tailwinds



Go Colors is Present at a right spot to growth faster than the Industry...

FY29

Rs. 484 Bn

We are present in a Faster Growing Market with a CAGR of 13%

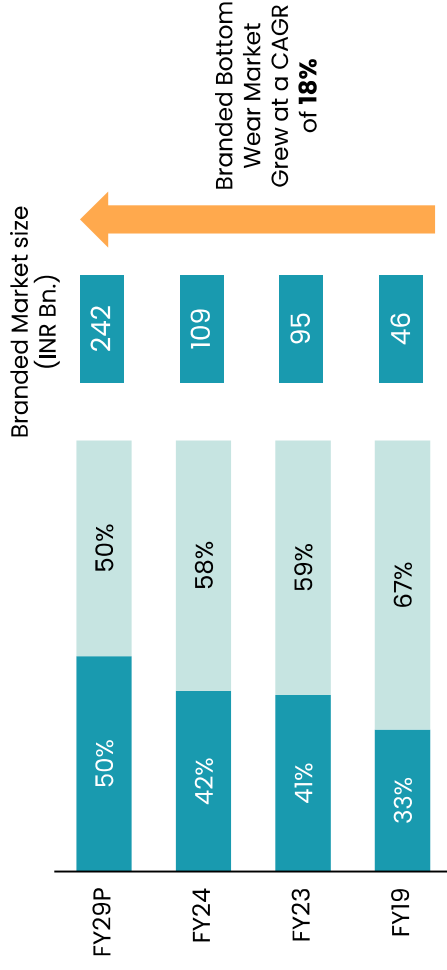
FY19

Rs. 139 Bn Women's Bottom Wear Market

Rs. 1,477 Bn Women's Apparel Market

Expected to grow at 9% CAGR

With a Shift from Branded to Unbranded playing an important Role



WBW Market Women's Apparel Market

Branded Unbranded

Women's bottom wear is a structurally faster-growing segment within the overall women's apparel market, driven by higher wardrobe penetration, increasing usage occasions and greater style-led consumption.



The women's bottom wear category is expected to outpace overall women's apparel growth, benefiting from rising urbanization, higher female workforce participation and increasing preference for comfort-led fashion



The category is witnessing a steady shift from unbranded to branded players, supported by rising consumer awareness, quality differentiation and deeper retail penetration, driving faster growth for organized brands



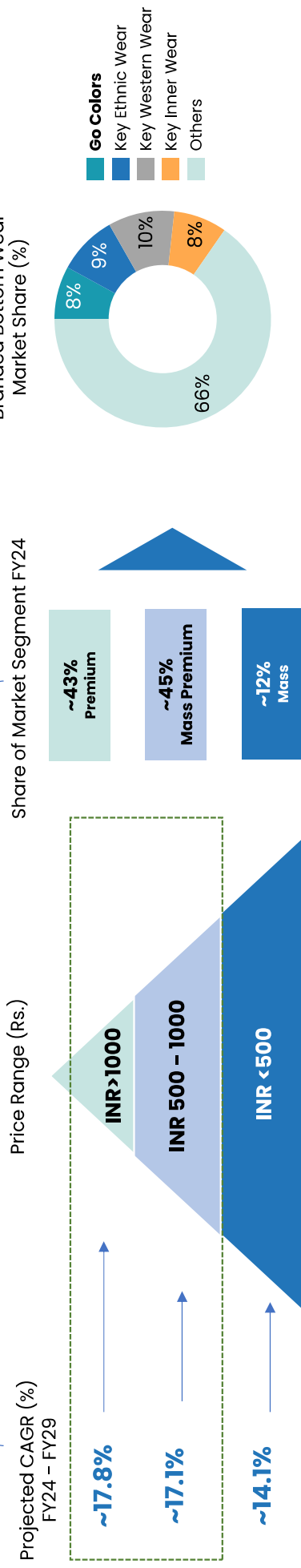
We are Present Across Categories in the Sweet-Spot Price Segment

GO COLORS!

Go Colors is the only branded player with meaningful scale across all major bottom-wear categories

Brand	SKUs	Ethnic	Western	Athleisure	Fusion	Denim
GO COLORS!	728	✓	✓	✓	✓	✓
Player A	800	✗	✓	✗	✗	✓
Player B	700	✓	✗	✗	✓	✓
Player C	673	✓	✓	✗	✓	✗
Player D	656	✗	✓	✗	✗	✓
Player E	343	✓	✗	✓	✓	✓

Our Pricing Strategy is in a sweet spot which captures a large chunk of the market leading to a Higher Market Share





Awards & Accolades

GO COLORS!

2016

'Images Retail Award'

Most admired retailer of the year
– Concept Stores



2019

Transforming India Retail Award



2019

'Sustaining Enterprise of the Year'

at the TIECON, Chennai



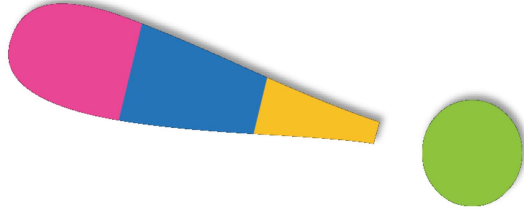
2022





Historical Financials

GO COLORS!





Historical Profit & Loss Account Statement

GO COLORS!

Particulars (in Rs. Crore)	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23	31-Mar-22*
Total Revenue	838.0	848.2	762.8	665.3	401.3
Cost of Materials Consumed	308.7	311.4	291.9	261.6	160.2
Gross Profit	529.3	536.8	470.9	403.6	241.1
Gross Margin	63.2%	63.3%	61.7%	60.7%	60.1%
Employee Cost	177.9	160.2	130.2	102.6	73.1
Other Expenses	114.3	108.6	98.2	88.8	45.8
EBITDA	237.1	268.0	242.4	212.3	122.2
EBITDA Margin	28.3%	31.6%	31.8%	31.9%	30.5%
Other Income	26.0	25.4	17.3	11.9	20.8
Depreciation	134.7	123.7	110.4	87.1	71.8
EBIT	128.4	169.7	149.4	137.1	71.2
Finance Cost	49.4	46.4	39.1	28.5	23.3
Profit before Tax	79.0	123.3	110.1	108.7	47.9
Tax	19.9	29.8	27.4	25.9	12.3
PAT	59.2	93.5	82.8	82.8	35.6
PAT Margin	7.1%	11.0%	10.9%	12.4%	8.9%
EPS (in Rs.)	10.97	17.3	15.33	15.33	6.74



Historical Balance Sheet Statement

GO COLORS!

EQUITY AND LIABILITIES (Rs. Crs.)	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23	31-Mar-22*
Equity					
Share Capital	52.6	54.0	54.0	54.0	54.0
Other Equity	637.7	643.4	549.9	466.4	384.4
Total Equity	690.3	697.4	603.9	520.4	438.4
Liabilities					
Non Current Liabilities					
Lease liabilities	422.4	416.6	393.4	274.6	177.7
Provision	7.8	6.1	5.1	5.1	2.9
Total Non Current Liabilities	430.2	422.8	398.5	279.7	180.6
Current Liabilities					
Borrowings	0.0	0.0	0.0	0.0	0.0
Lease liabilities	110.1	90.4	75.7	64.9	72.1
Trade payables	24.8	31.6	36.8	36.2	17.7
Other financial liabilities	23.5	23.6	21.0	17.5	3.2
Current tax liabilities (net)	4.3	3.9	1.3	3.6	4.7
Other current liabilities	11.2	8.2	4.1	2.4	30.6
Provisions	1.4	2.6	0.6	2.3	3.9
Total Current Liabilities	175.2	160.2	139.6	126.8	132.2
TOTAL EQUITY & LIABILITIES	1,295.6	1,280.3	1,142.0	927.0	751.2

ASSETS (Rs. Crs.)	31-Mar-26	31-Mar-25	31-Mar-24	31-Mar-23	31-Mar-22*
Non Current Assets					
Property, plant and equipment	119.9	111.7	101.3	85.0	64.1
Capital work-in-progress	8.3	11.5	10.9	7.4	226.7
Intangible assets	0.6	0.8	0.9	0.7	8.7
Right-of-use assets	463.2	447.5	424.5	308.0	0.4
Financial Assets					
Other financial asset	67.5	40.2	36.1	54.9	24.0
Deferred tax assets (net)	36.8	31.7	23.4	16.8	11.4
Other non-current assets	0.8	1.3	2.1	2.6	1.0
Total Non-Current Assets	697.1	644.5	599.1	475.4	336.3
Current Assets					
Inventories	268.7	237.6	215.9	230.3	165.9
Financial Assets					
Investments	3.2	9.7	6.1	21.7	45.9
Trade receivables	105.7	105.7	79.8	72.2	60.2
Cash and cash equivalents	13.1	16.1	15.7	33.7	42.4
Bank balances other than cash	141.6	222.2	176.4	53.5	63.4
Other financial asset	14.5	13.6	17.3	11.5	11.2
Current tax assets (net)	0.0	0.0	0.0	0.0	0.0
Other current assets	51.8	30.7	31.8	28.7	26.0
Total Current Assets	598.5	635.8	542.9	451.6	415.0
TOTAL ASSETS	1,295.6	1,280.3	1,142.0	927.0	751.2

Figures in accordance with Ind AS Audited Financials

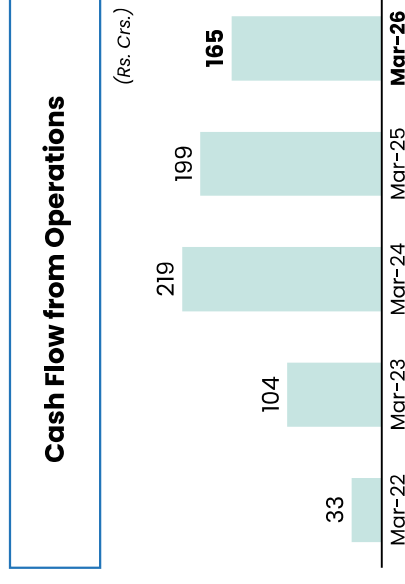
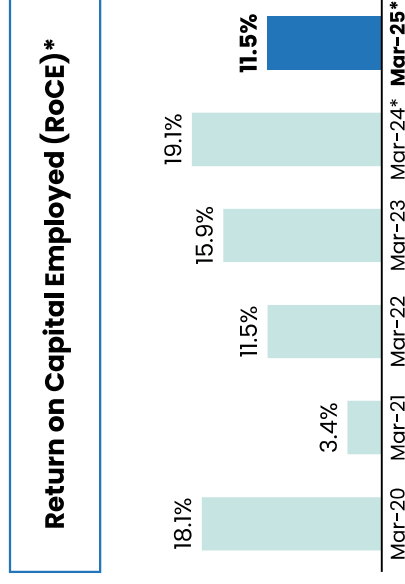
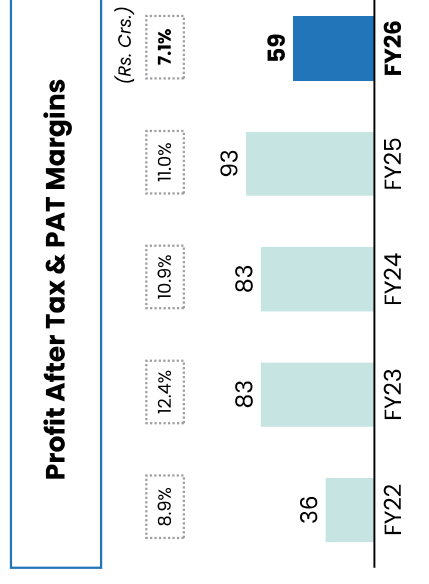
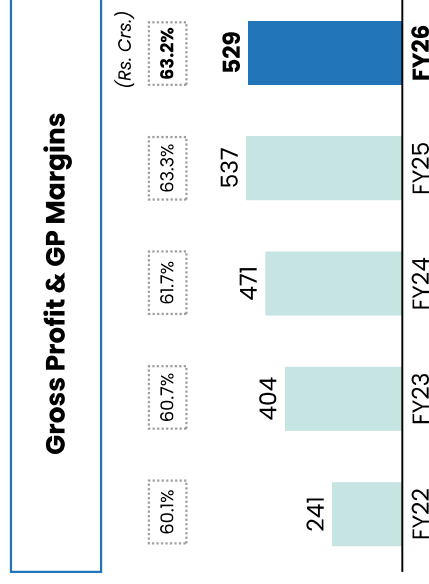
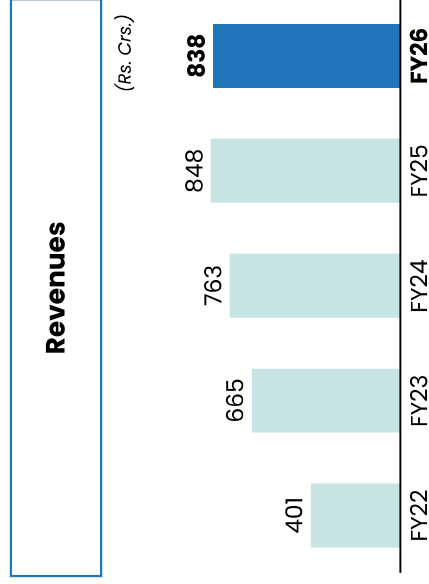
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* FY22 & FY24 Financials have been regrouped wherever necessary

Go Fashion (India) Limited

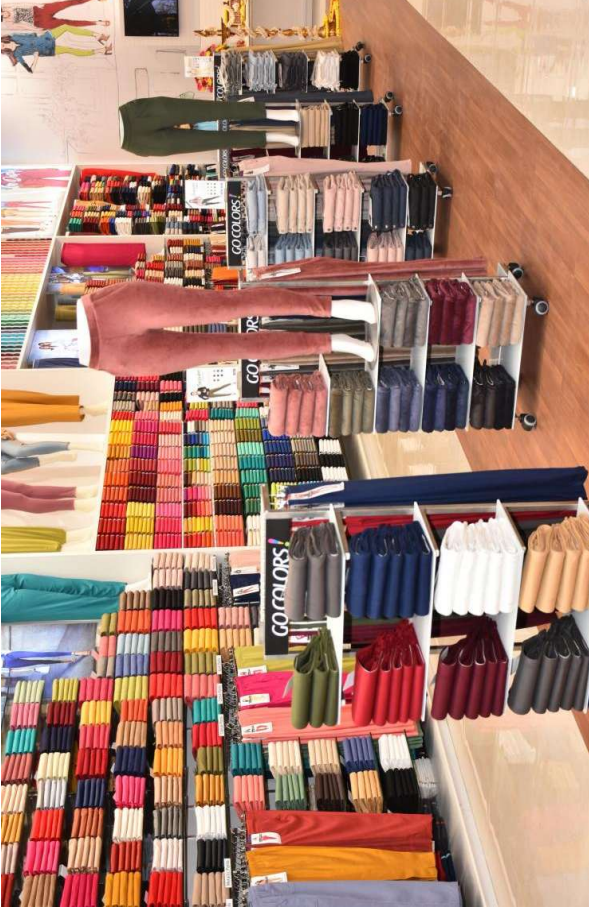


Demonstrated Track Record of Strong Performance



Note - FY22 Financials Impacted on account of COVID-19 induced lockdowns

* ROCE and ROE are calculated without taking the impact of IND-AS 116



THANK YOU!

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