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CIN: L65110TN1921PLC001908



Ref.No.TMB.SE.141/2025-26

04.02.2026

The Manager  
National Stock Exchange of India Ltd,  
Exchange Plaza, 5th Floor, Plot No. C/1,  
'G' Block, Bandra - Kurla Complex,  
Bandra (East), Mumbai - 400 051.

The Manager  
Bombay Stock Exchange limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400 001.

**Ref: Symbol: TMB / Scrip Code: 543596**

Dear Sir/Madam,

**Sub: Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter ended December 31, 2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing the Investor / Analyst presentation on the Unaudited Financial Results of the Bank for the quarter ended December 31, 2025.

The said presentation has been uploaded on the website of the Bank and can be accessed at <https://tmb.bank.in/pages/Financial-Results>

Kindly take the information on record.

Yours faithfully,

**For Tamilnad Mercantile Bank Limited**

SWAPNIL ASHOK  
YELGAONKAR  
Digitally signed by SWAPNIL  
ASHOK YELGAONKAR  
Date: 2026.02.04 14:09:34  
+05'30'

**Swapnil Yelgaonkar**  
**Company Secretary & Compliance Officer**



# Investor Presentation

Q3 FY 2026

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**1. Performance Highlights**

**3. P&L and Balance Sheet**

**5. Key Ratios/Parameters**



**2. Business/Financial Performance**

**4. Asset Quality**

**6. Phygital Expansion**

# Performance Highlights

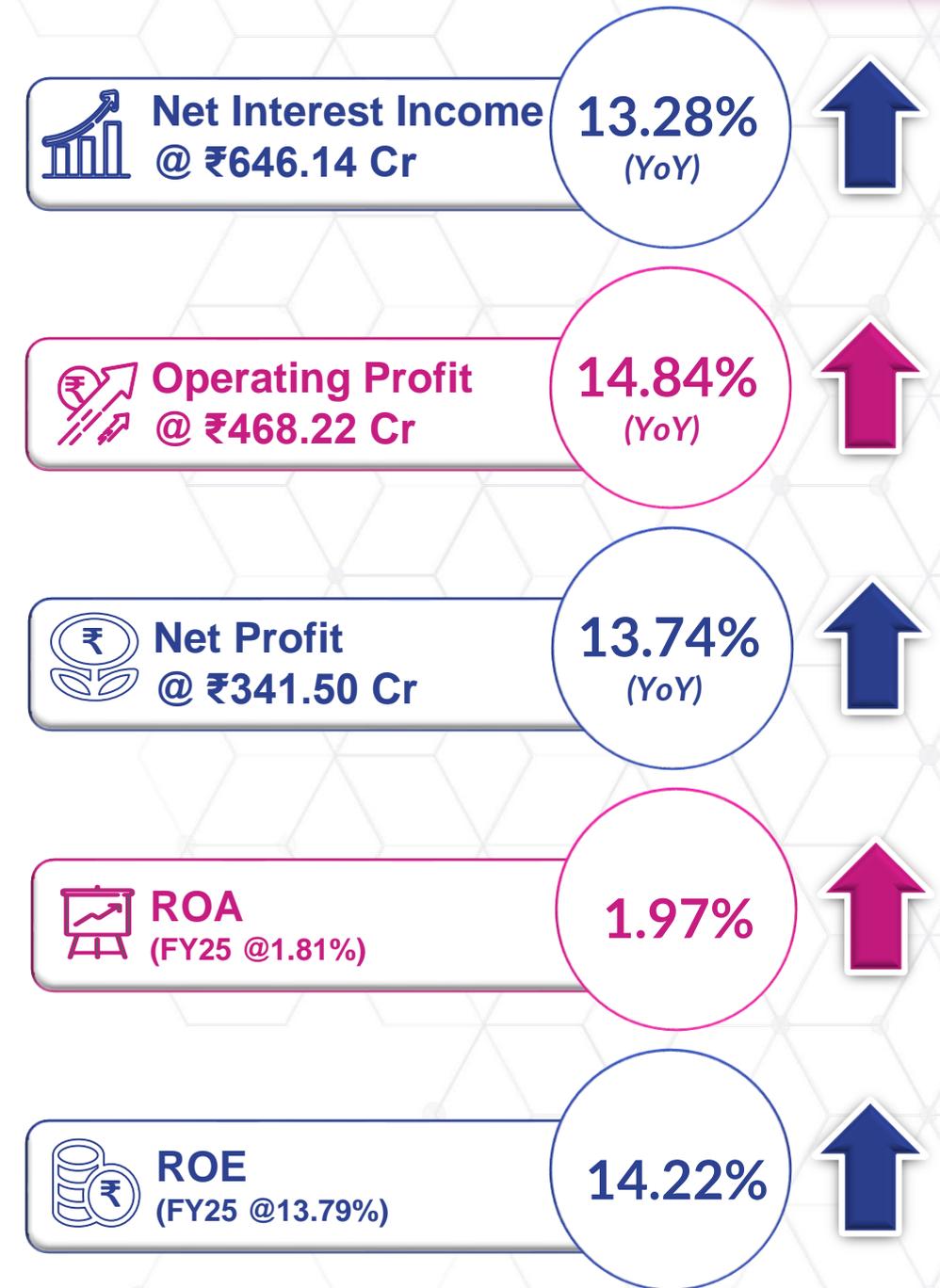
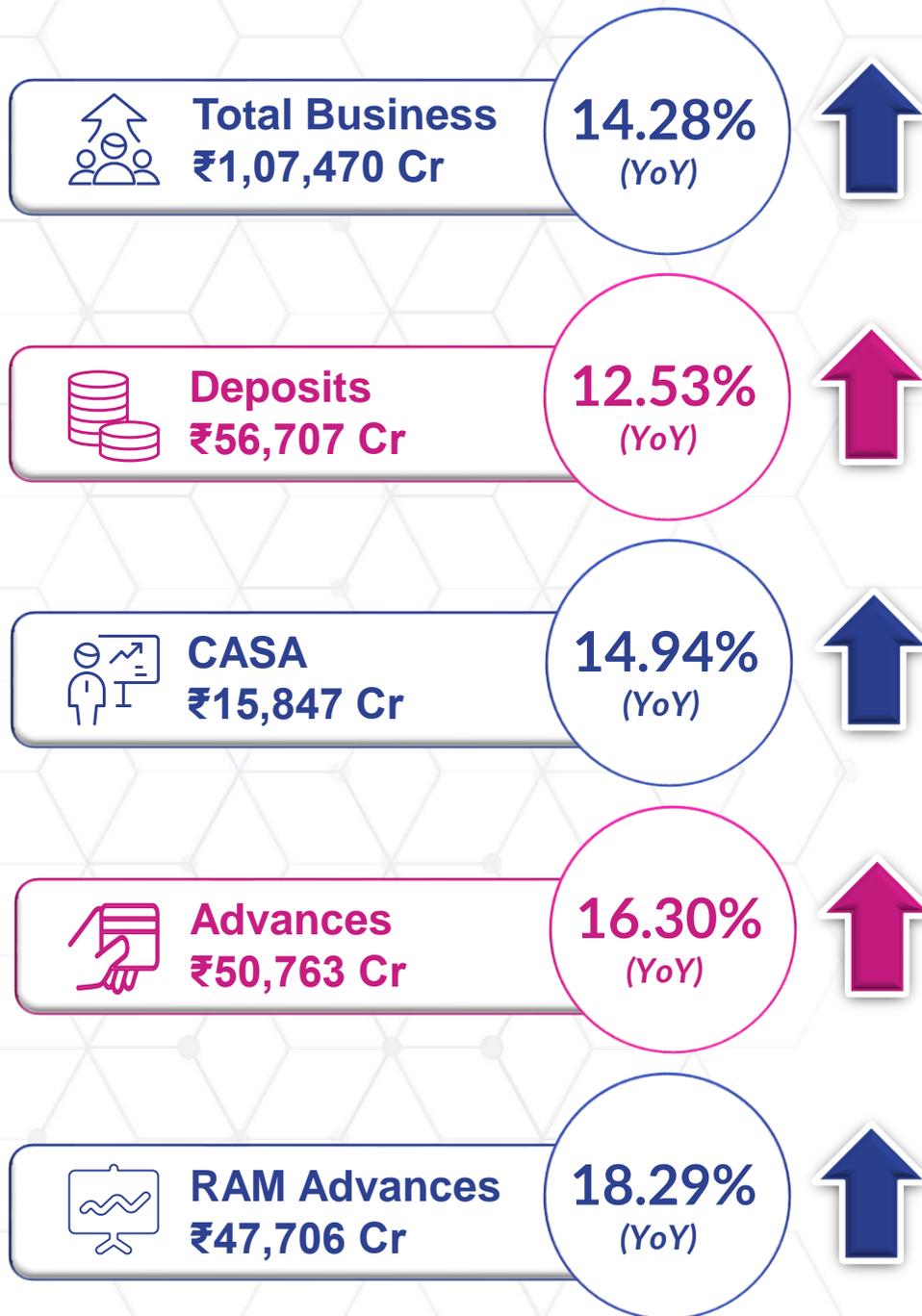
Q3 FY 2026



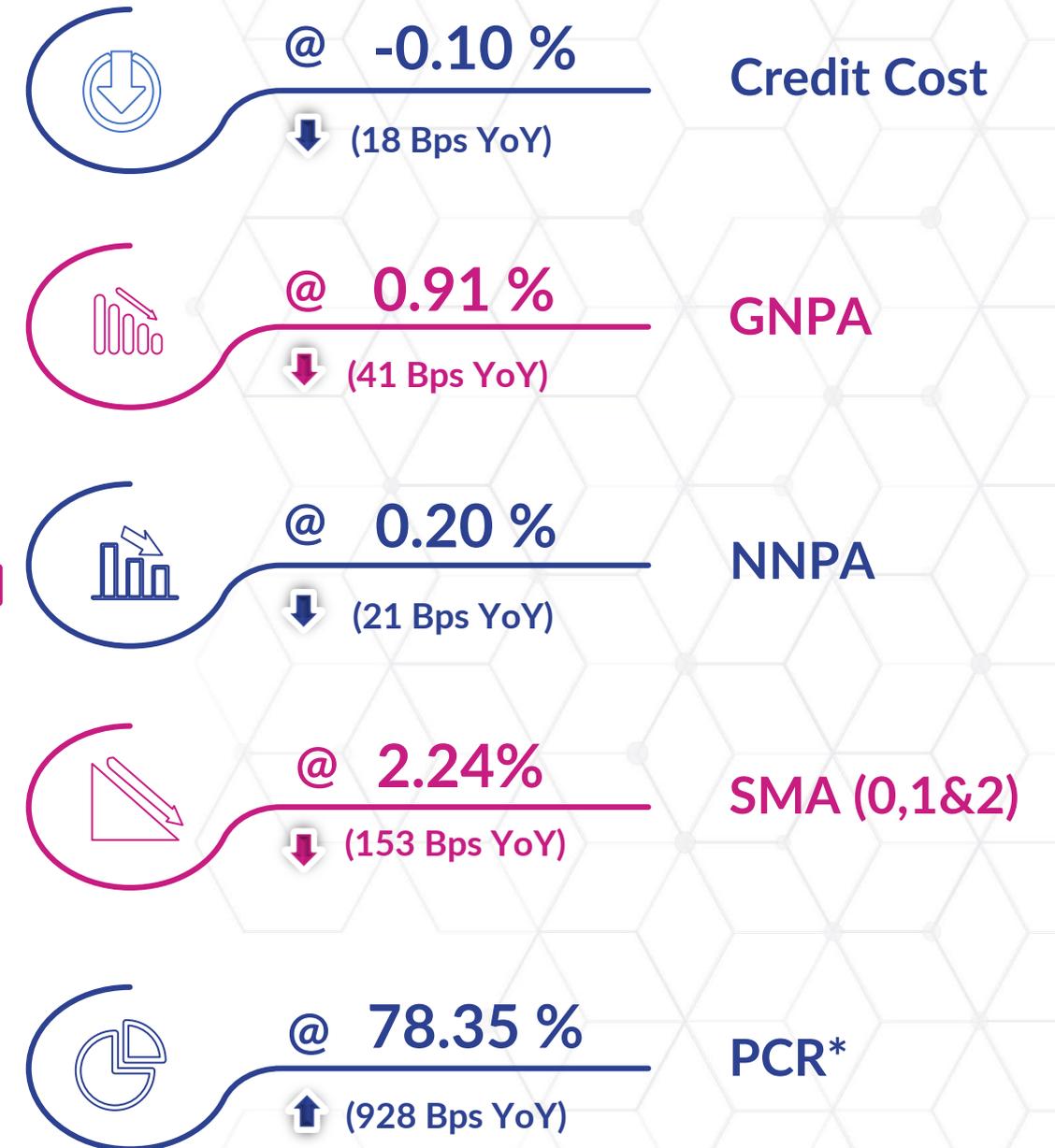
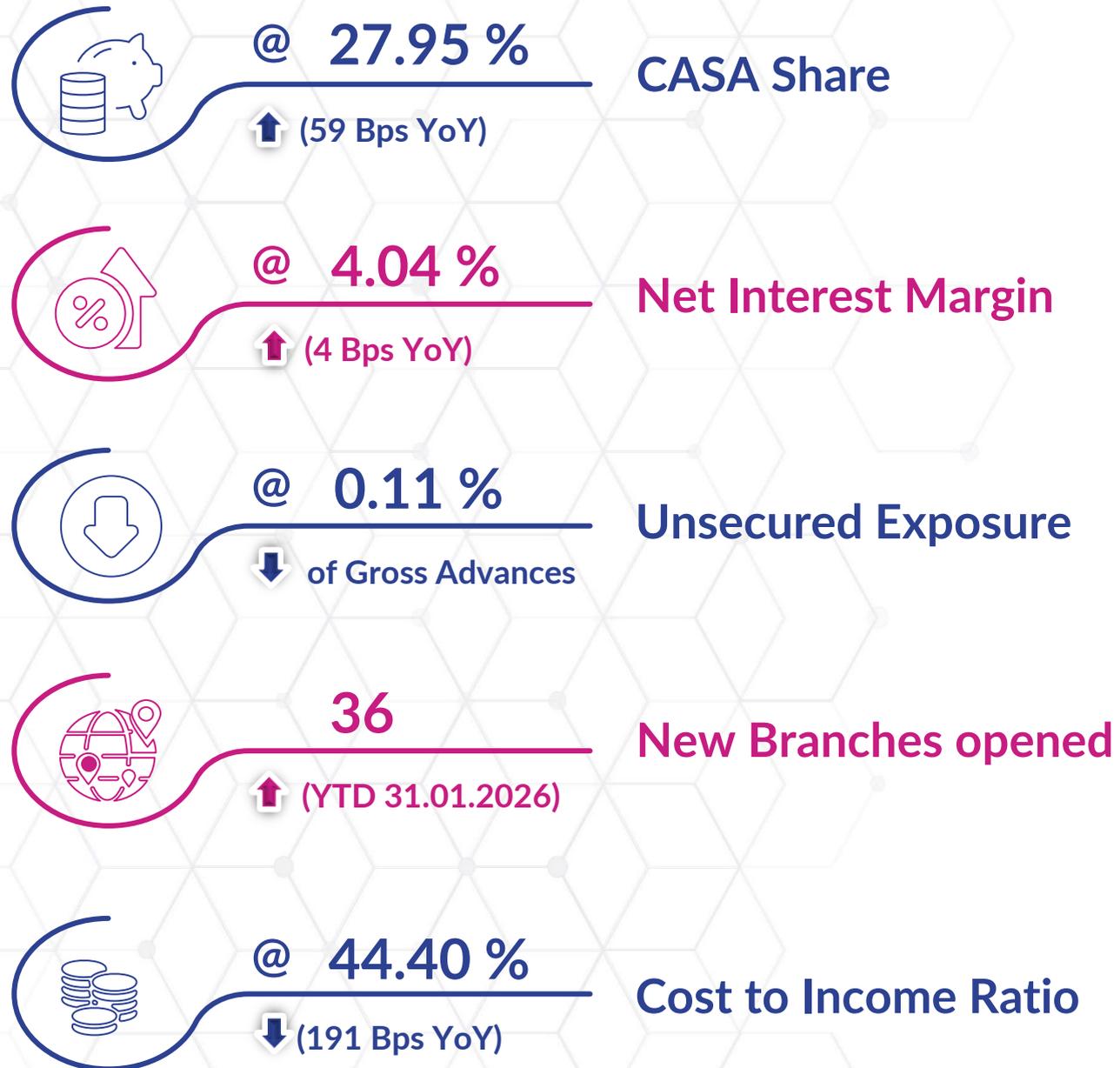
Q3FY2026



Boosting  
Earnings



## Q3FY2026



\*PCR with technical write-off @ 96.08%

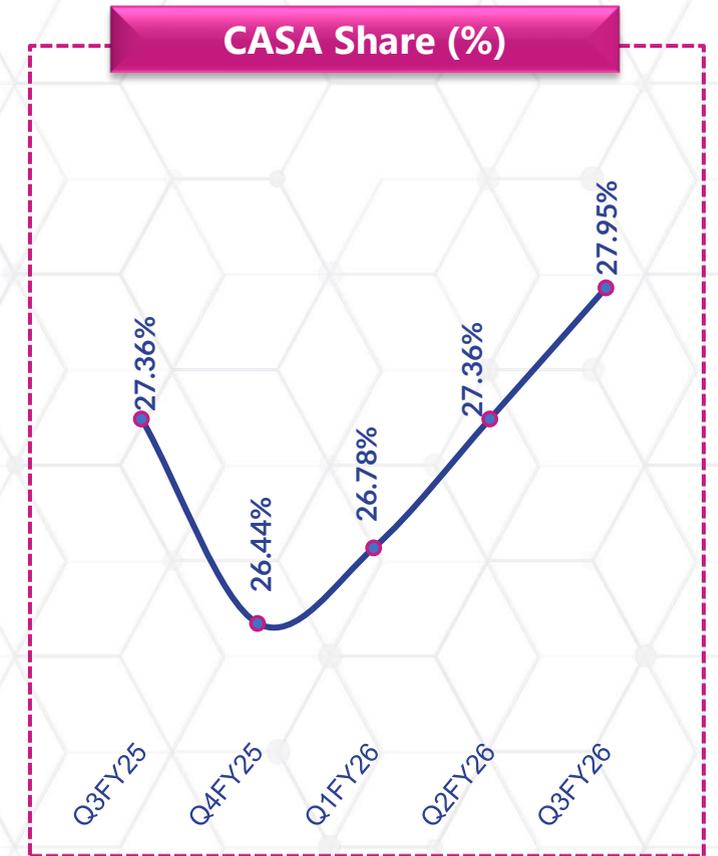
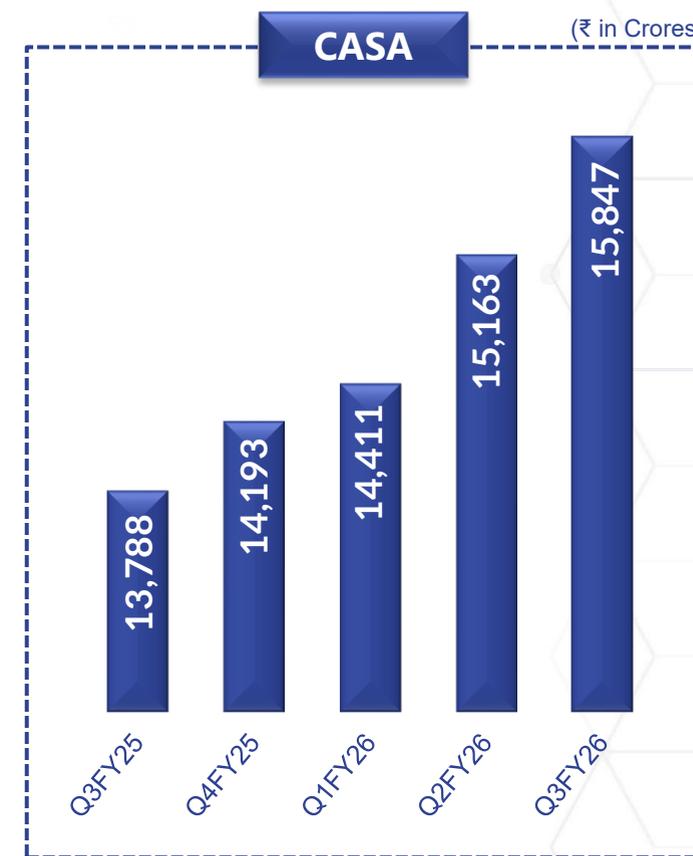
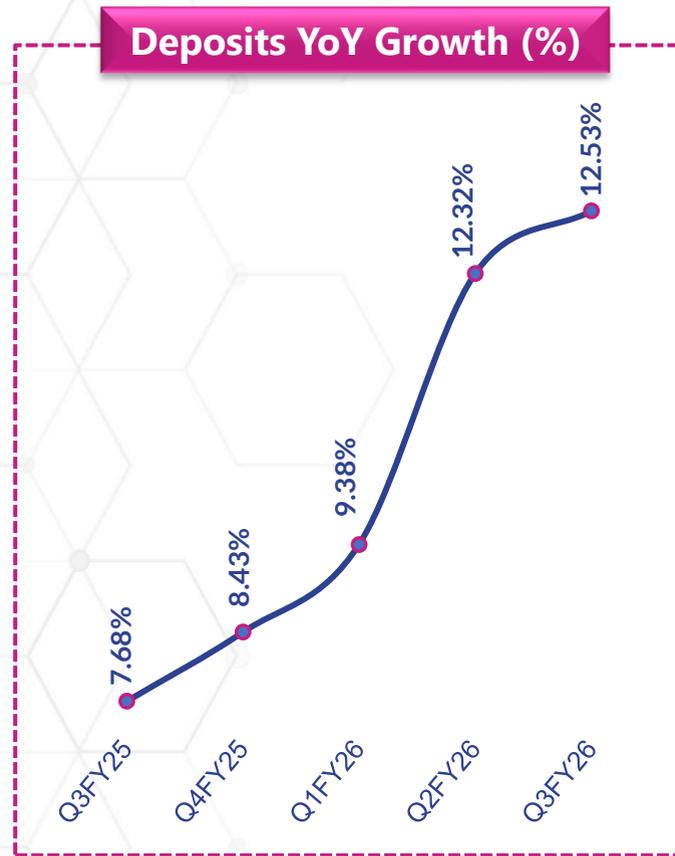
# Business Financial Performance

Q3 FY 2026



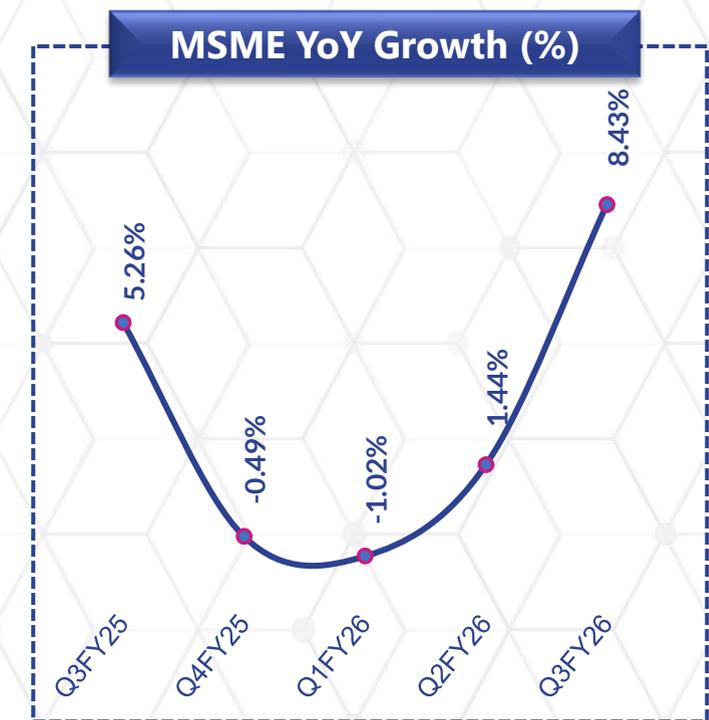
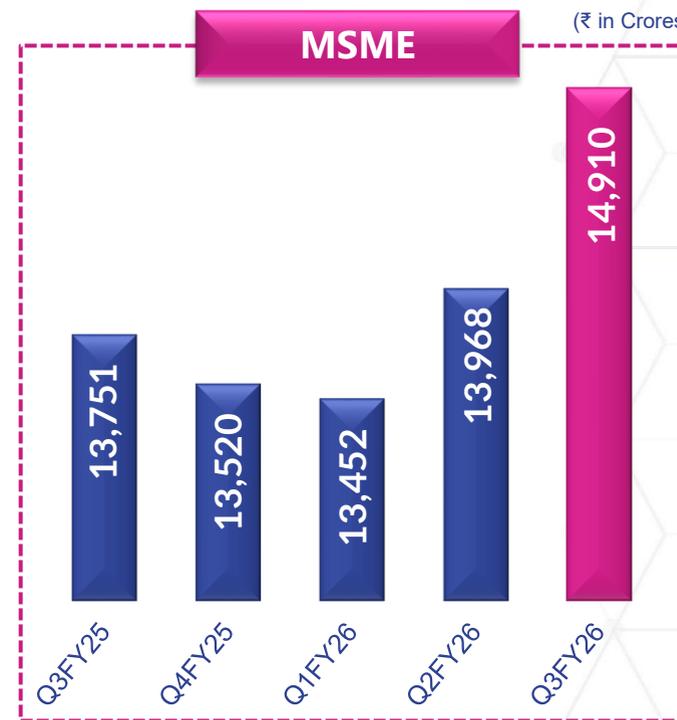
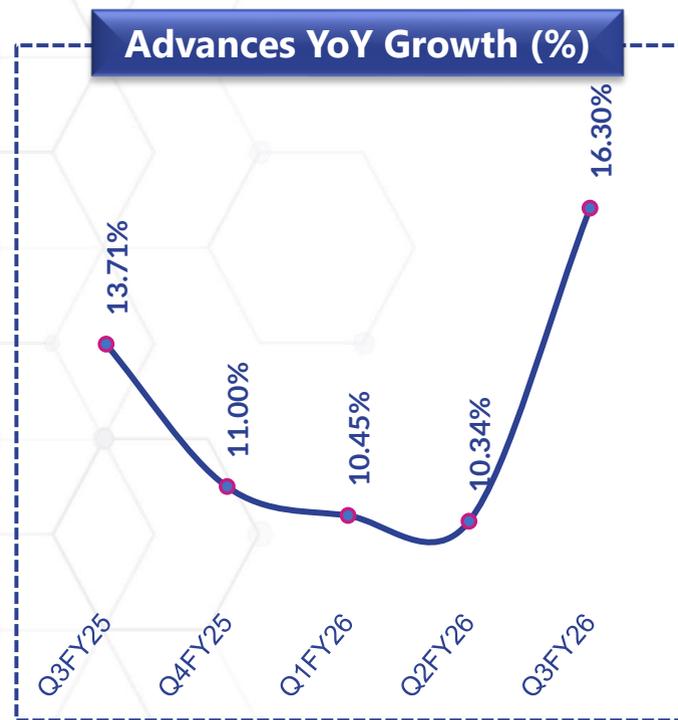
(₹ in Crores)

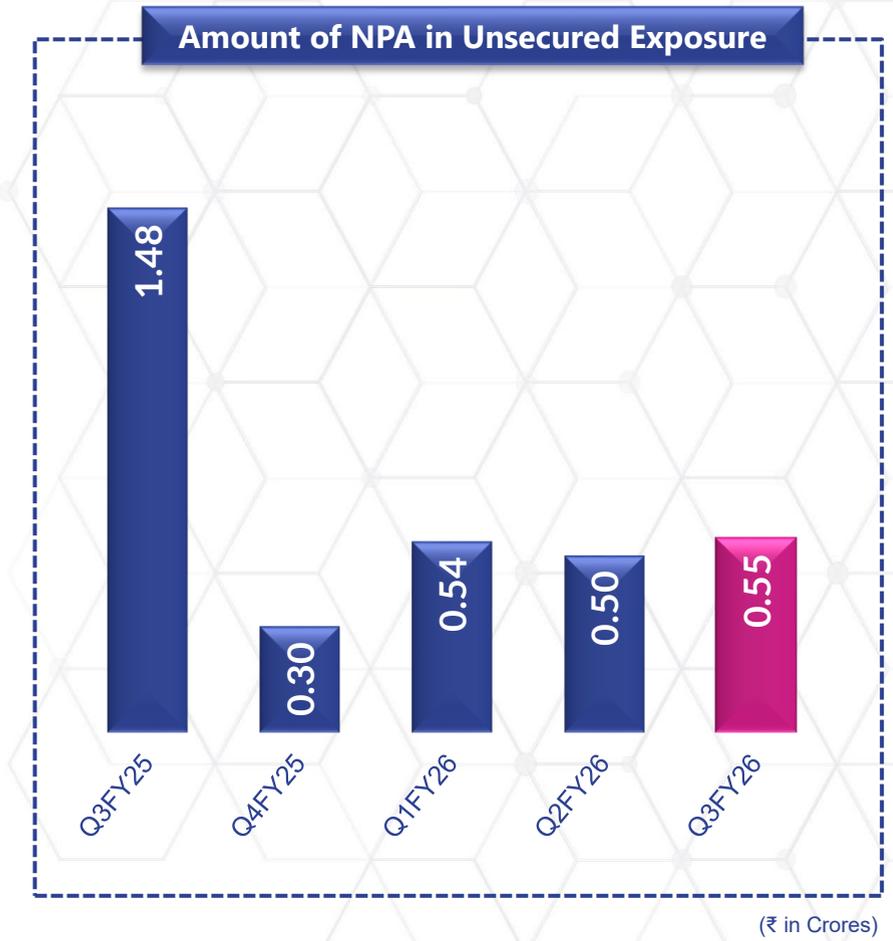
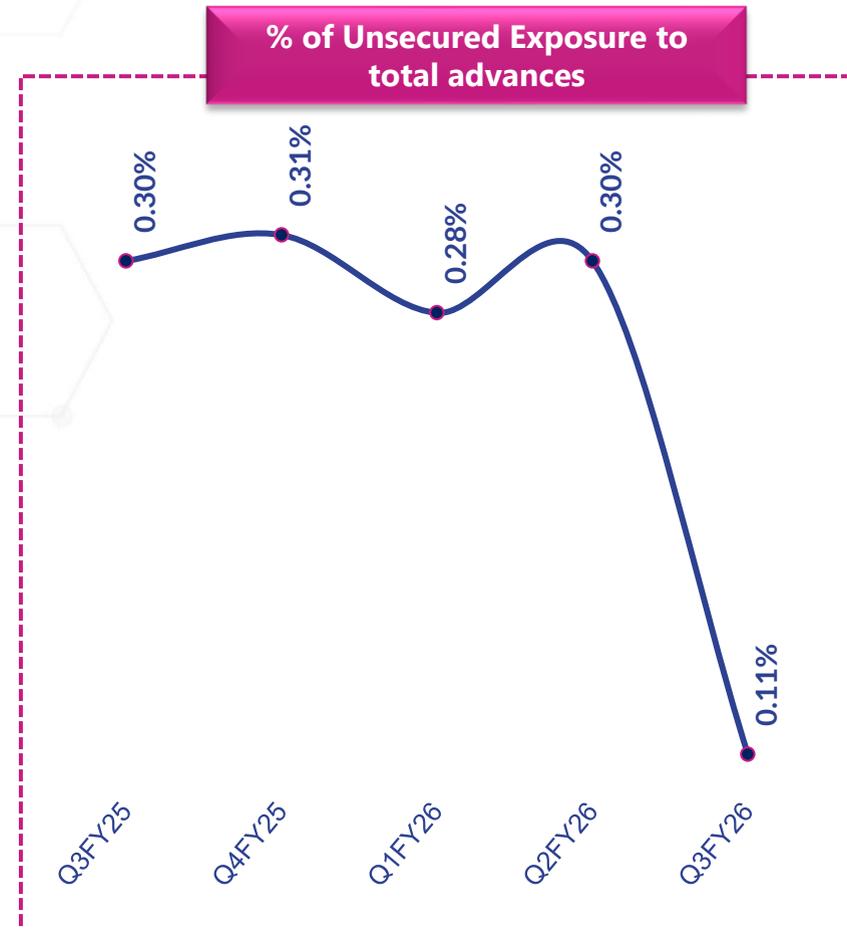
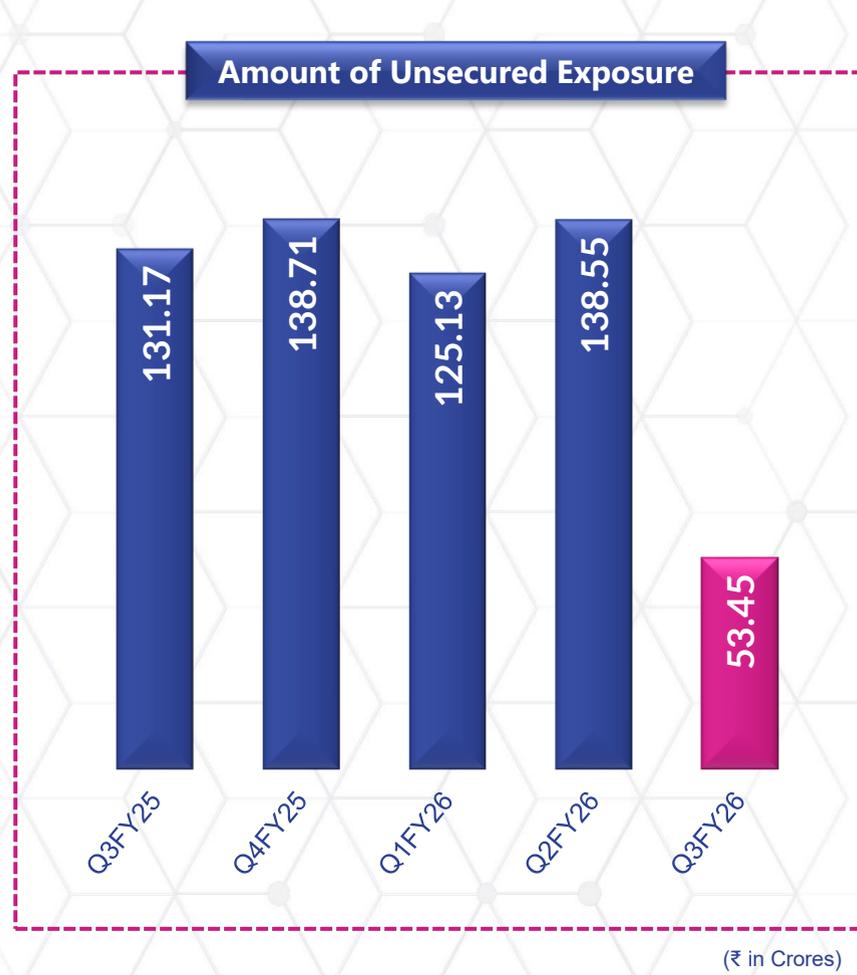
Business Parameters	Q3FY25	Q2FY26	Q3FY26	Q-o-Q Growth % (Q3FY26 Over Q2FY26)	Y-o-Y Growth % (Q3FY26 over Q3FY25)
Current Account	3,843	4,334	4,442	2.49%	15.62%
Savings Bank Account	9,945	10,829	11,405	5.32%	14.68%
<b>CASA</b>	<b>13,788</b>	<b>15,163</b>	<b>15,847</b>	<b>4.51%</b>	<b>14.94%</b>
Total Term Deposits	36,604	40,258	40,860	1.50%	11.63%
<b>Total Deposits</b>	<b>50,392</b>	<b>55,421</b>	<b>56,707</b>	<b>2.32%</b>	<b>12.53%</b>



(₹ in Crores)

Business Parameters	Q3FY25	Q2FY26	Q3FY26	Q-o-Q Growth % (Q3FY26 Over Q2FY26)	Y-o-Y Growth % (Q3FY26 over Q3FY25)
Gross Advances	43,650	46,930	50,763	8.17%	16.30%
<i>Of which</i>					
Retail	8,550	11,878	14,411	21.33%	68.55%
Agriculture	18,028	18,546	18,385	-0.87%	1.98%
MSME	13,751	13,968	14,910	6.74%	8.43%
Total of RAM	40,329	44,392	47,706	7.46%	18.29%
RAM % to Gross Advances	92.39%	94.59%	93.98%	-61 Bps	159 Bps
Others	3,322	2,538	3,057	20.45%	-7.98%
CD Ratio	86.62%	84.68%	89.52%	484 Bps	290 Bps





(₹ in Crores)

Sectors	Sectoral Exposure as on 31.12.2025		Sectoral % to MSME & Corporate Exposure	
	Total	Of which Export Credit	Total %	Of which Export Credit %
Wholesale Traders	3320.25	56.15	18.48%	0.32%
Textiles	2158.31	123.66	12.01%	0.69%
Food Processing	1336.77	219.48	7.44%	1.22%
Chemicals	383.11	44.83	2.13%	0.25%
Basic Metal and Metal Products	373.83	4.00	2.08%	0.02%
Infrastructure	349.02	-	1.94%	-
Rubber Plastic	304.94	4.36	1.70%	0.02%
Paper & Products	279.40	2.65	1.55%	0.01%
Engineering	270.72	4.20	1.51%	0.02%
Wood & Products	237.67	-	1.32%	-
Mining & Quarry	148.56	-	0.83%	-
Glass ware	118.25	-	0.66%	-
Other Industries	496.26	77.44	2.76%	0.43%
Other Services	8189.61	96.49	45.58%	0.54%

## CGSE for Exporters:

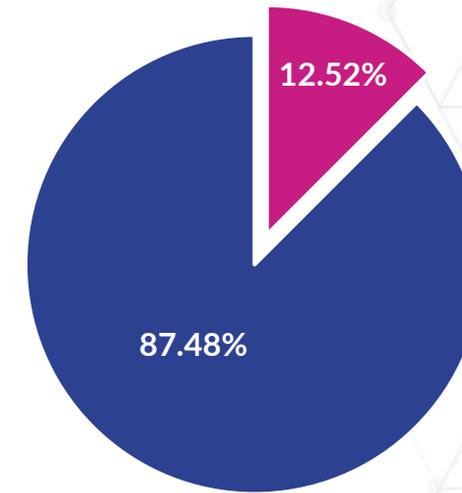
➤ As on 31.12.2025, twenty borrowers utilized the scheme with total sanction of ₹85.14 Crore.

## RBI Trade Relief Measures Directions:

➤ Out of 91 borrowers with exposure of ₹901.31 Crore eligible under the Trade Relief Directions, no borrower has requested / utilised the Trade Relief.

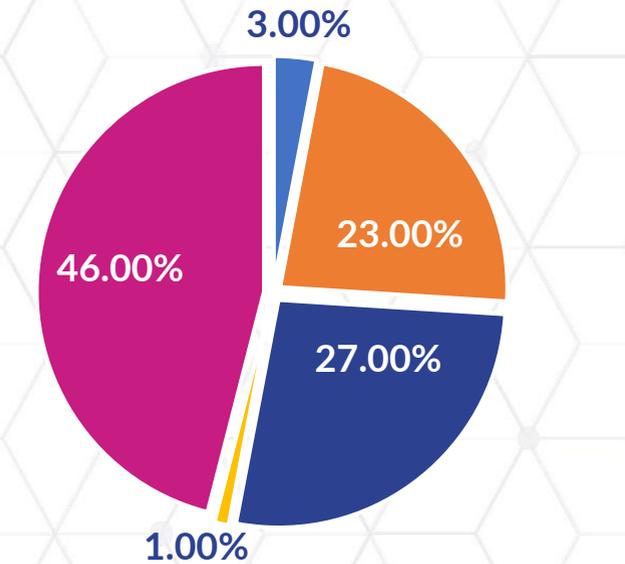
## Export Credit

### Export Credit vs Share of USA bound Export Credit



■ USA bound ■ Other Countries

### Sectoral contribution of USA bound Export Credit (%)



■ Other food processing  
■ Chemicals  
■ Textiles  
■ Other non-metallic mineral products  
■ Mine products

Export Credit as %  
to Total MSME and corporates

3.52%

# P&L & Balance Sheet

Q3 FY 2026



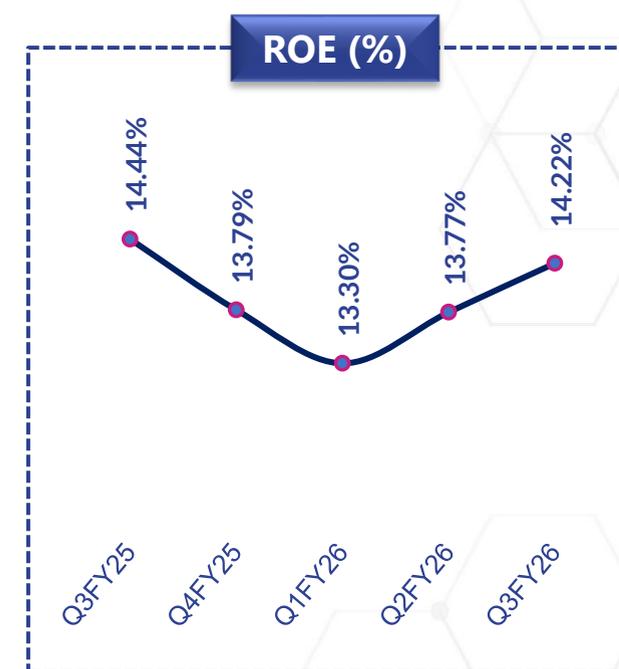
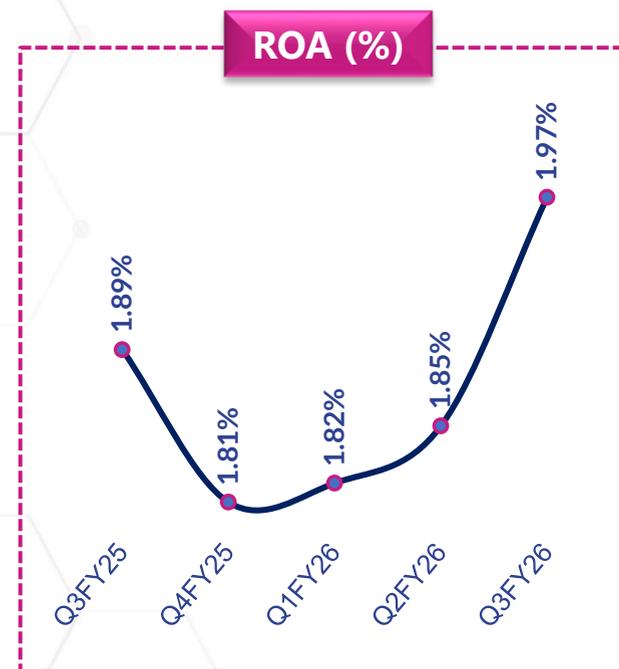
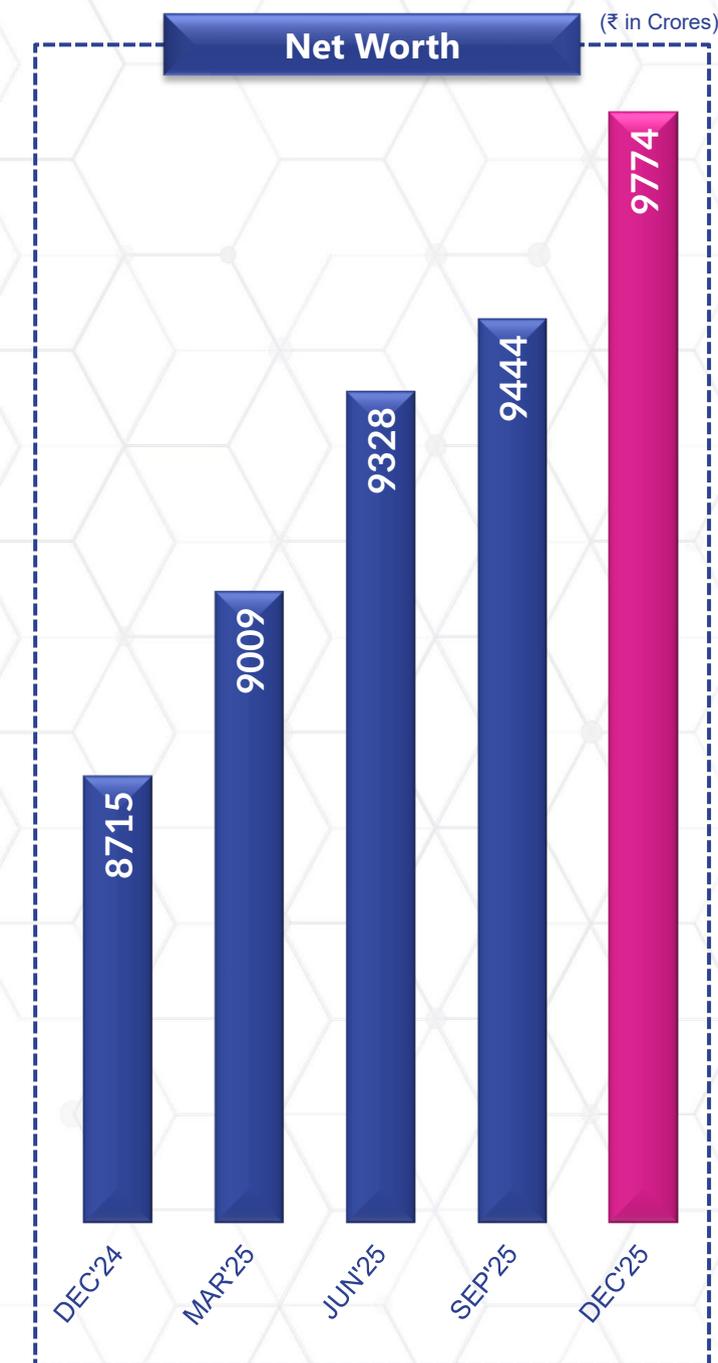
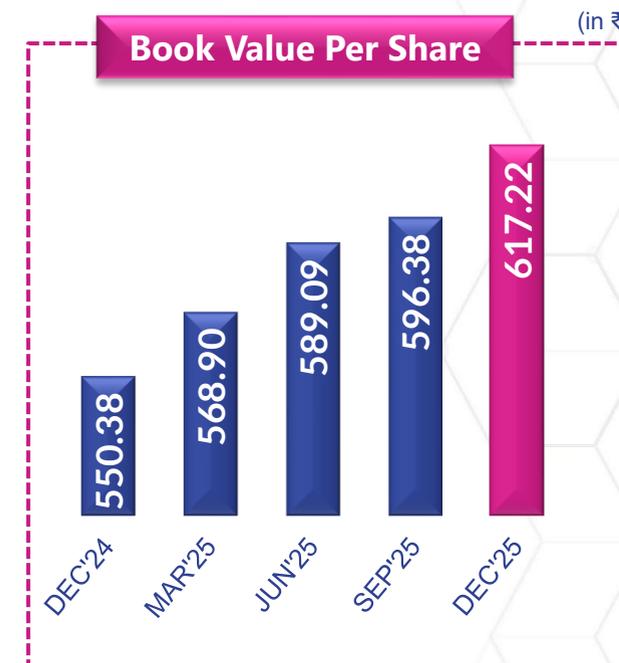
(₹ in Crores)

Financial Parameters	3 Months			9 Months		
	Q3FY25	Q3FY26	Y-o-Y Growth (Q3FY26 over Q3FY25)	31.12.24	31.12.25	Y-o-Y Growth (31.12.25 Over 31.12.24)
Interest Income	1331.02	1469.41	10.40%	3949.58	4269.04	8.09%
Non-Interest Income	188.92	195.99	3.74%	650.11	635.29	-2.28%
Total Income	1519.94	1665.40	9.57%	4599.69	4904.33	6.62%
Interest Expenses	760.63	823.27	8.24%	2216.57	2446.22	10.36%
Operating Expenses	351.60	373.91	6.35%	1041.37	1125.19	8.05%
<i>Of which</i>						
Employee Cost	178.15	175.14	-1.69%	548.54	573.81	4.61%
Other Operating Exp.	173.45	198.77	14.60%	492.83	551.38	11.88%
Total Expenditure	1112.23	1197.18	7.64%	3257.94	3571.41	9.62%
Net Interest Income	570.39	646.14	13.28%	1733.01	1822.82	5.18%
<b>Operating Profit</b>	<b>407.71</b>	<b>468.22</b>	<b>14.84%</b>	<b>1341.75</b>	<b>1332.92</b>	<b>-0.66%</b>
Provision other than tax	3.27	1.48	-54.74%	153.64	29.84	-80.58%
Taxes	104.20	125.24	20.19%	297.40	339.18	14.05%
<b>Net Profit</b>	<b>300.24</b>	<b>341.50</b>	<b>13.74%</b>	<b>890.71</b>	<b>963.90</b>	<b>8.22%</b>

Financial performance impacted by one time recovery in written off accounts in 9MFY25.

**Adjusted for recovery from written off a/c's:**

- Interest Income went up by 9.48%
- NII up by 8.32% YoY
- Total Income up by 8.88% YoY
- Operating profit up by 6.87% YoY
- Net Profit up by 18.05% YoY



## Liabilities

(₹ in Crores)

Particulars	As on 31.12.2024	As on 31.03.2025	As on 30.06.2025	As on 30.09.2025	As on 31.12.2025
Capital	158.35	158.35	158.35	158.35	158.35
Reserves and Surplus	8,557.07	8,850.34	9,169.92	9,285.35	9,615.48
Deposits	50,392.27	53,688.96	53,803.20	55,420.76	56,706.77
Borrowings	1,999.89	500.00	535.38	1,283.72	1,064.18
Other Liabilities and Provisions	3,609.21	3,252.22	3,811.07	2,893.69	3,143.10
<b>Total Liabilities</b>	<b>64,716.79</b>	<b>66,449.87</b>	<b>67,477.92</b>	<b>69,041.87</b>	<b>70,687.88</b>

## Assets

(₹ in Crores)

Particulars	As on 31.12.2024	As on 31.03.2025	As on 30.06.2025	As on 30.09.2025	As on 31.12.2025
Cash and Balance with RBI	3,183.02	2,650.37	2,819.49	2,780.46	2,298.00
Balance with Bank and Money at call and short notice	445.96	1,757.87	1,271.52	669.24	833.38
Investments	14,661.53	15,100.80	15,312.68	16,540.08	14,519.09
Advances	43,264.42	43,983.67	44,732.56	46,589.82	50,435.47
Fixed Assets	264.01	284.48	274.73	274.08	286.23
Other Assets	2,897.85	2,672.68	3,066.94	2,188.19	2,315.71
<b>Total Assets</b>	<b>64,716.79</b>	<b>66,449.87</b>	<b>67,477.92</b>	<b>69,041.87</b>	<b>70,687.88</b>

# Asset Quality

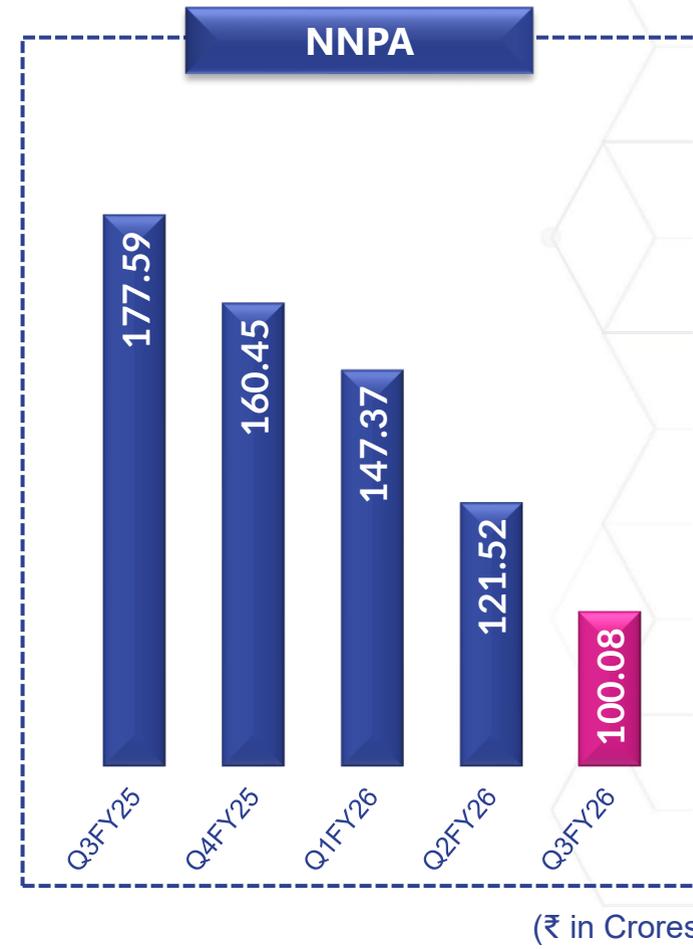
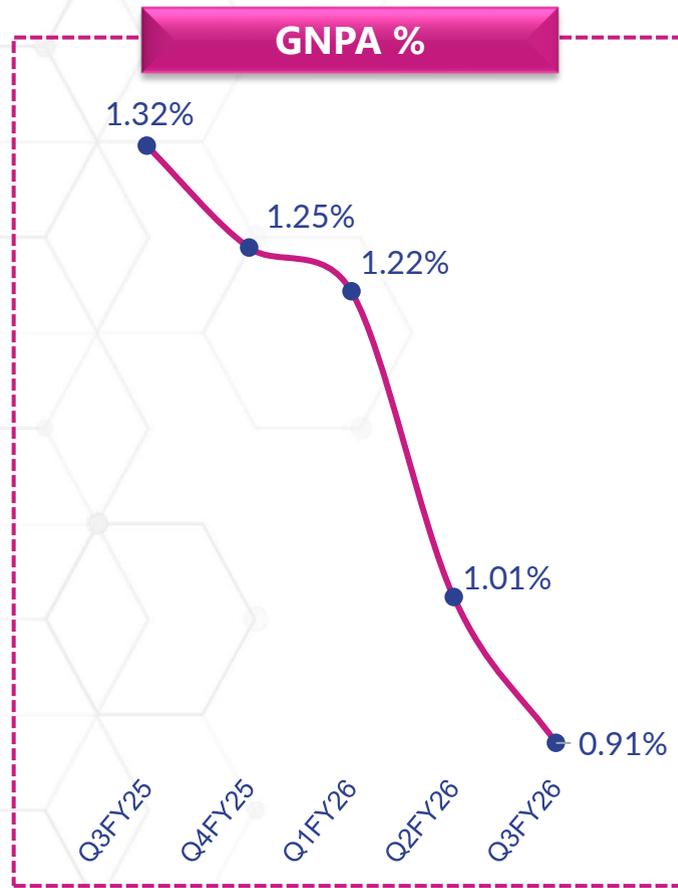
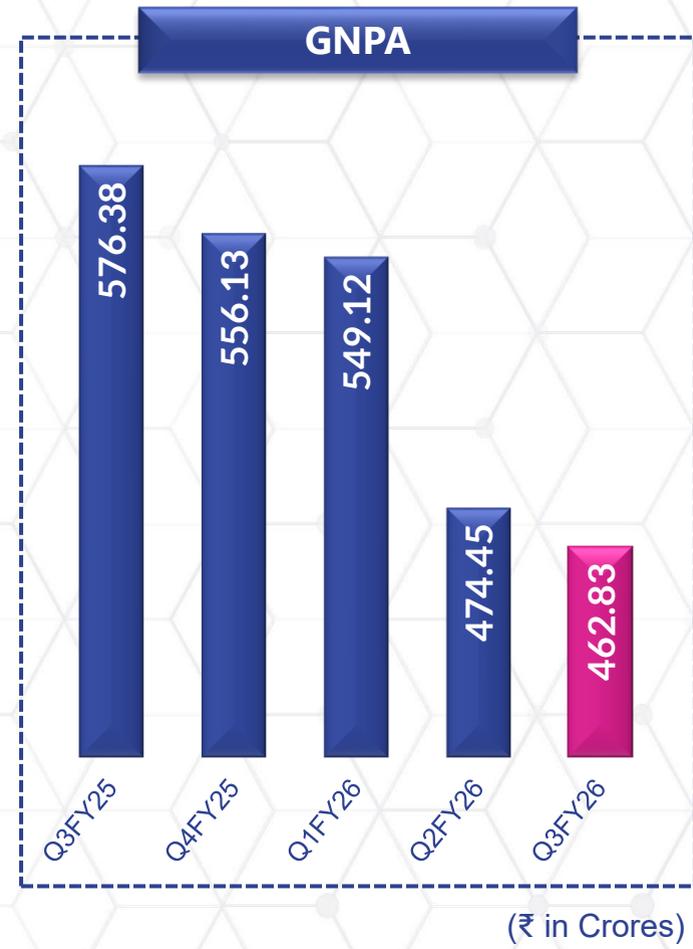
Q3 FY 2026



(₹ in crores)

Particulars	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26
Opening Balance of Gross NPA	584.45	576.38	556.13	549.12	474.45
i)Cash Recovery	56.05	39.16	26.43	26.97	31.19
ii)Upgradation	5.87	9.95	2.62	4.34	2.31
iii)Write Off	0.00	25.59	0.00	66.02	0.00
Total Reduction* (i+ii+iii)	61.92	74.70	29.05	97.33	33.50
Fresh Addition*	53.85	54.45	22.04	22.66	21.88
<b>Closing Balance of Gross NPA</b>	<b>576.38</b>	<b>556.13</b>	<b>549.12</b>	<b>474.45</b>	<b>462.83</b>
GNPA %	1.32	1.25	1.22	1.01	0.91
NPA Provision	370.94	363.50	370.42	323.36	311.35
<b>Net NPA</b>	<b>177.59</b>	<b>160.45</b>	<b>147.37</b>	<b>121.52</b>	<b>100.08</b>
NNPA %	0.41	0.36	0.33	0.26	0.20
Provision Coverage Ratio % (with technical write-off)	93.21	93.86	94.32	95.30	96.08
Provision Coverage Ratio % (without technical write-off)	69.07	71.02	73.04	74.36	78.35

\*Accounts classified as NPA and upgraded or recovered during the same period are not considered

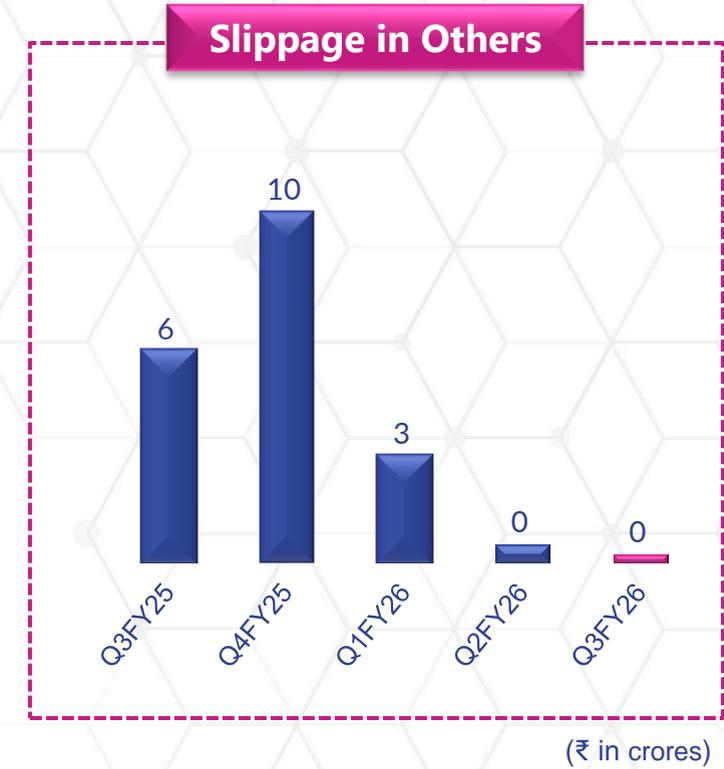
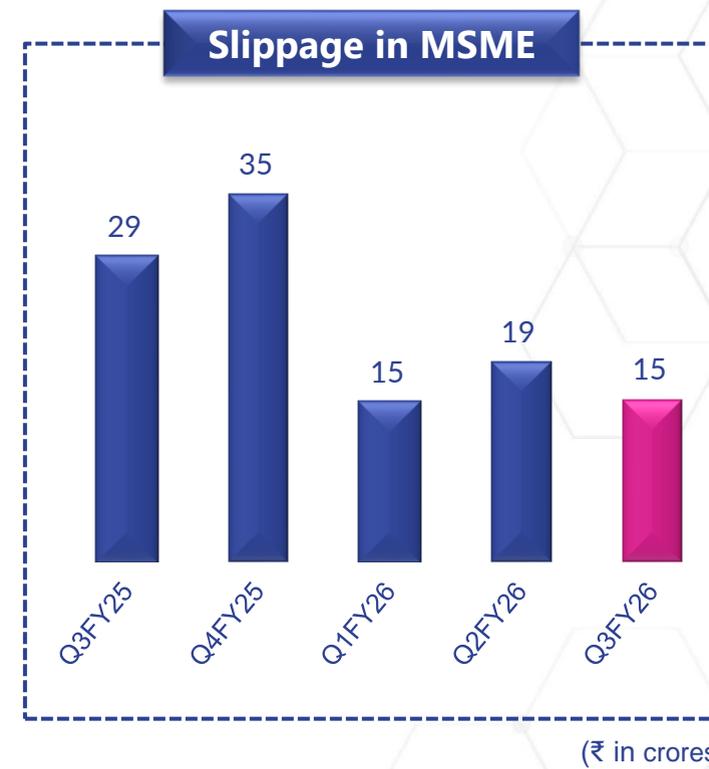
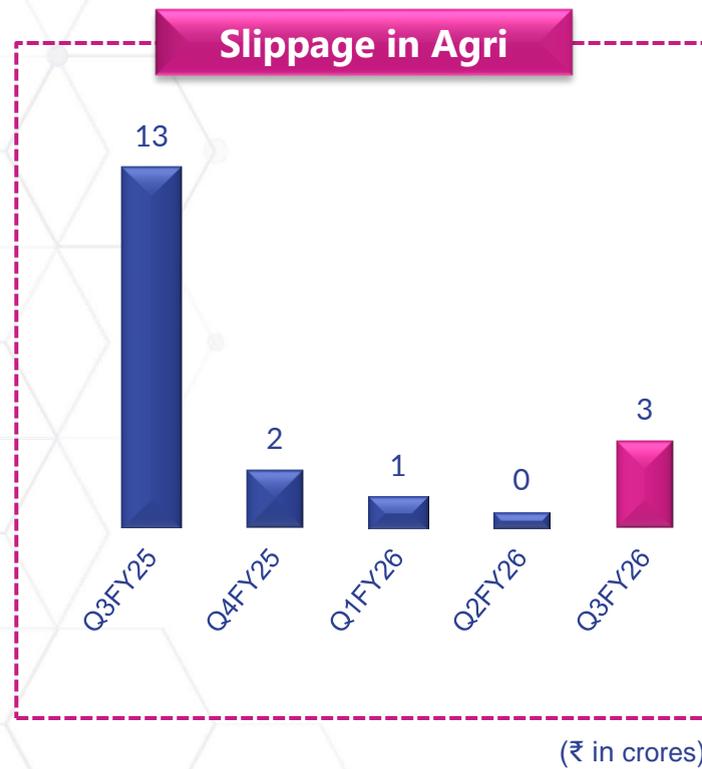
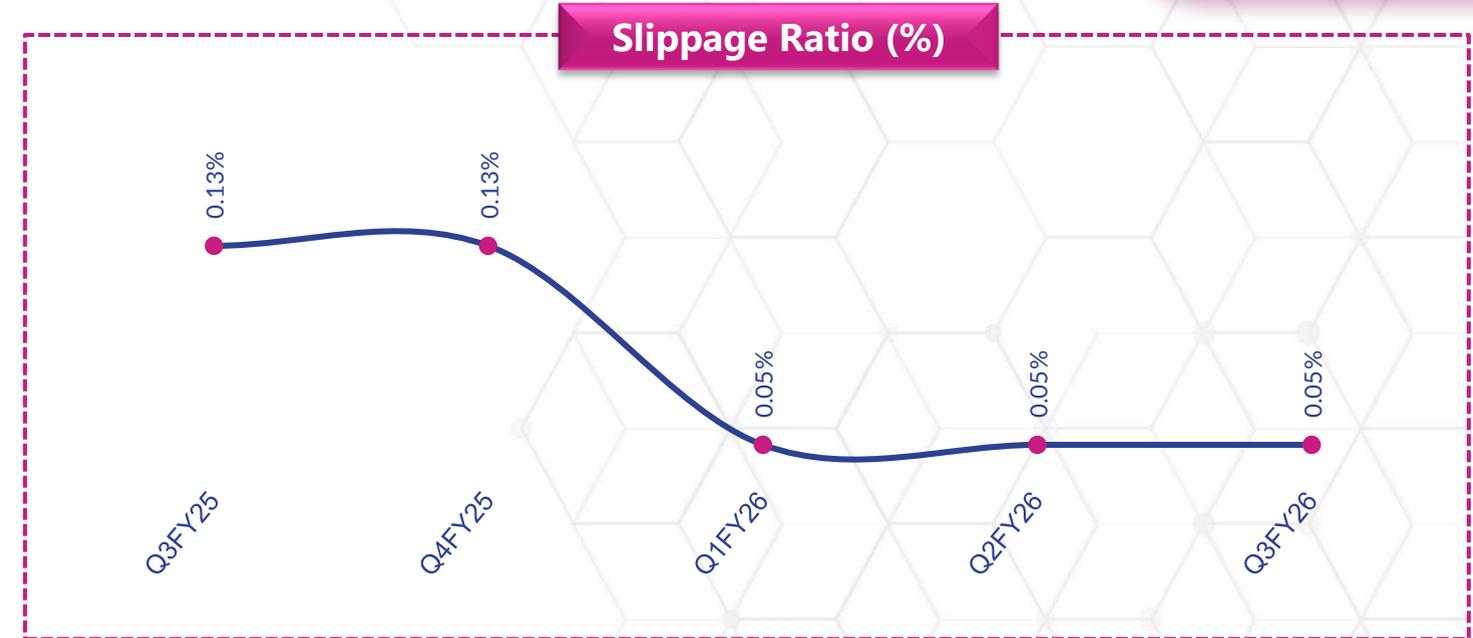
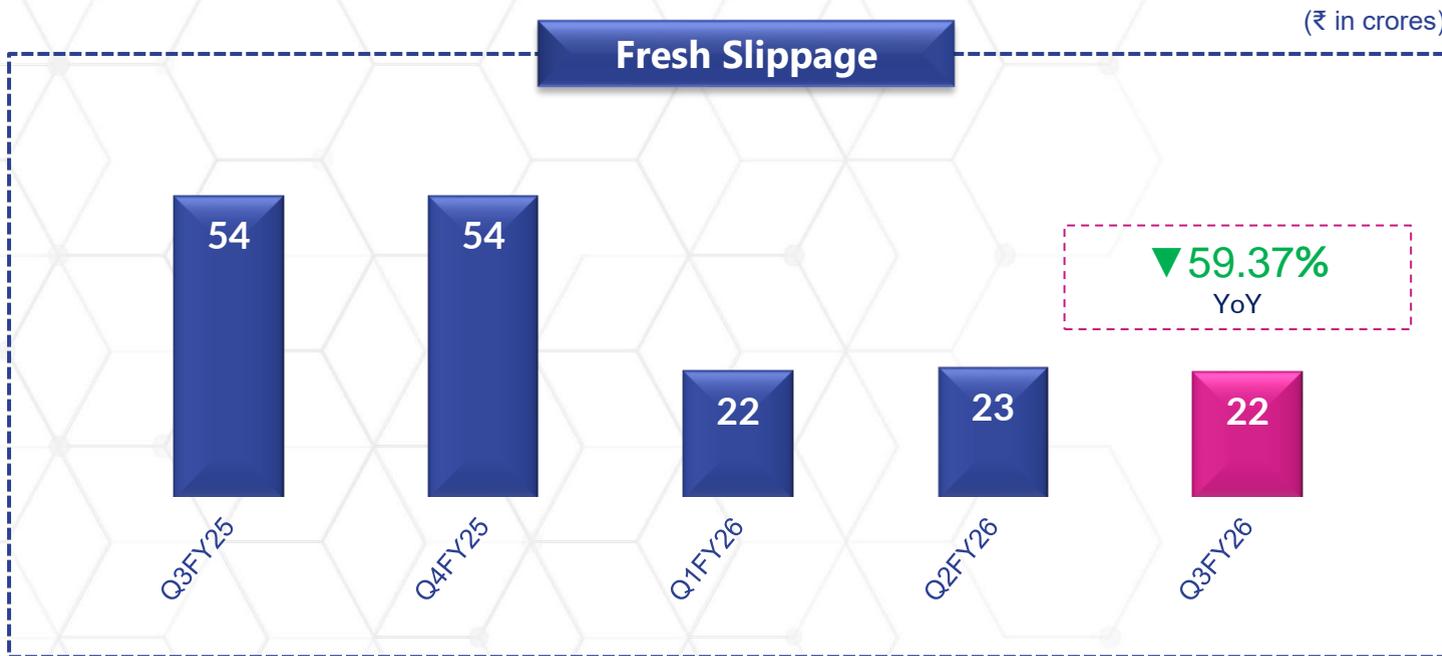


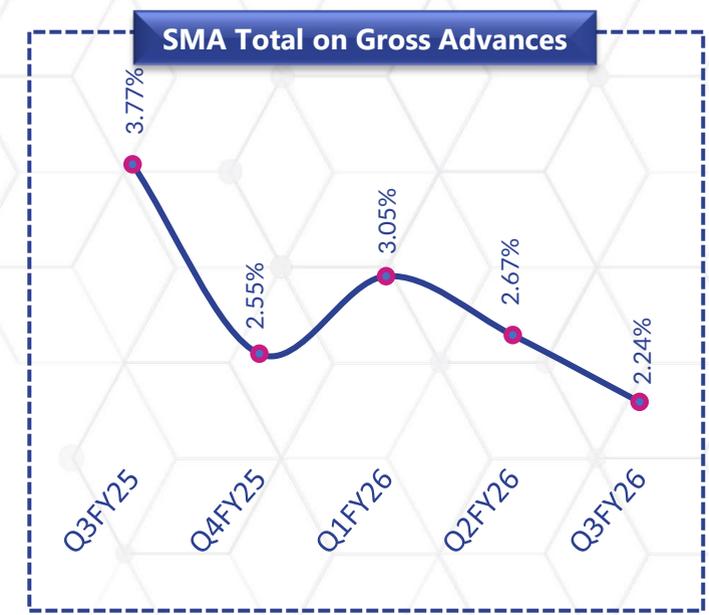
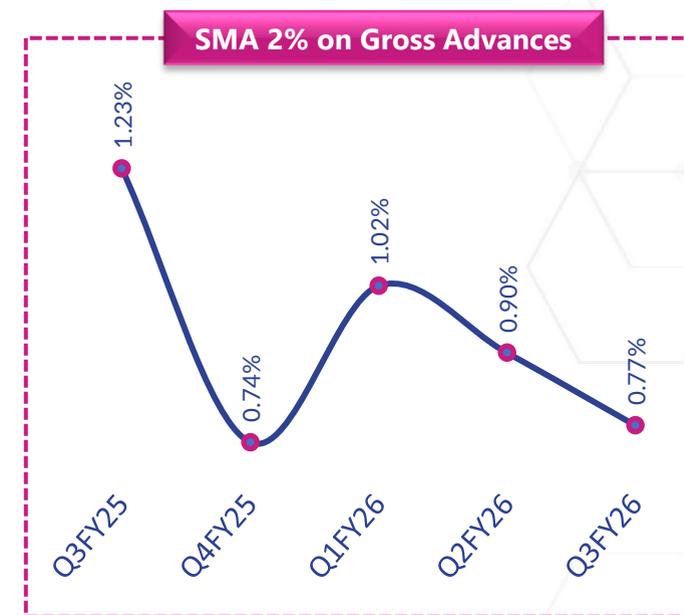
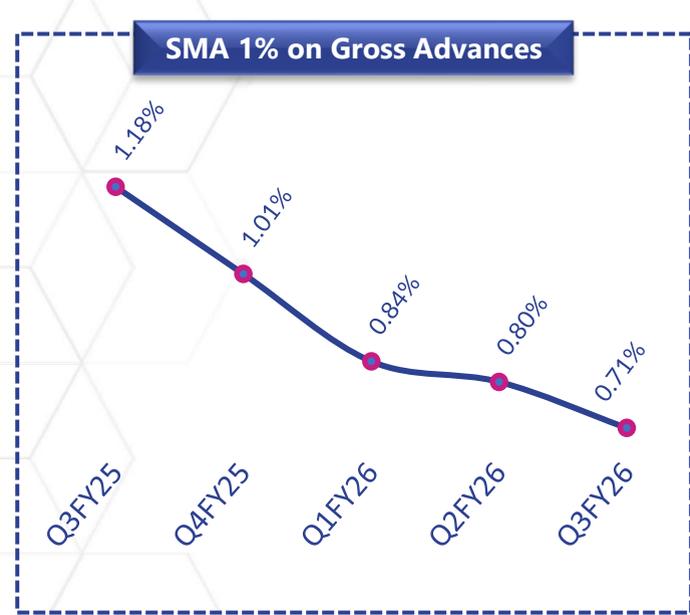
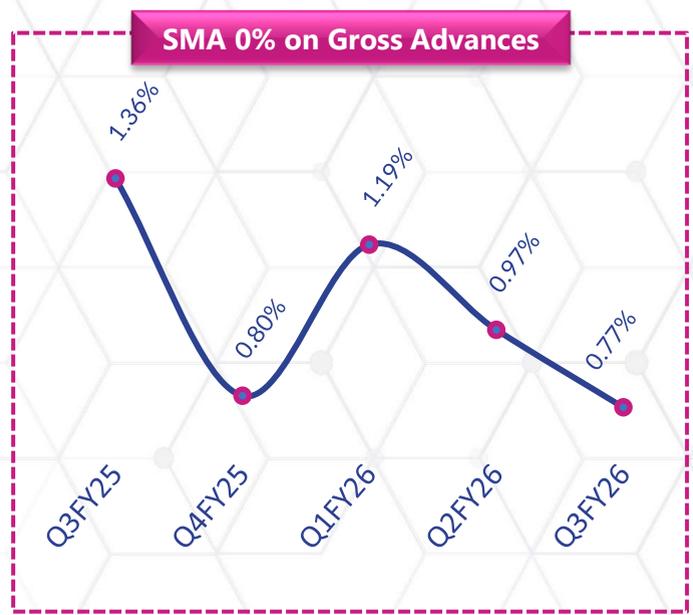
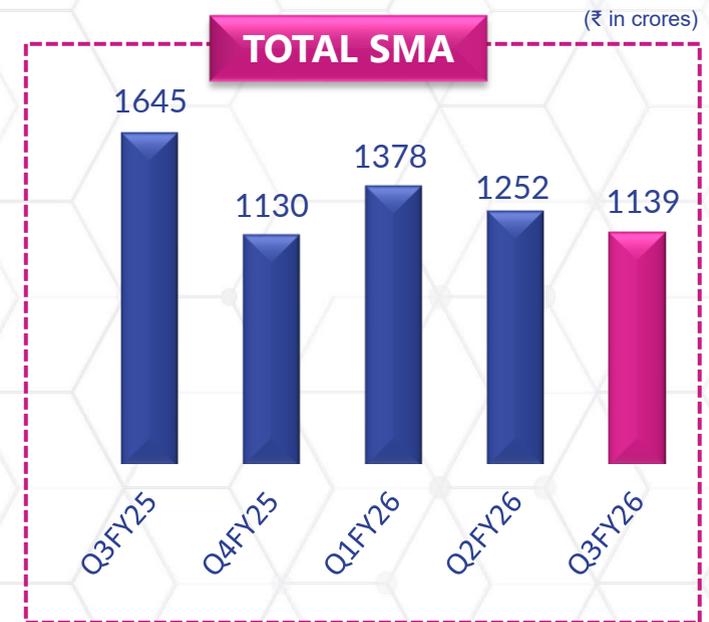
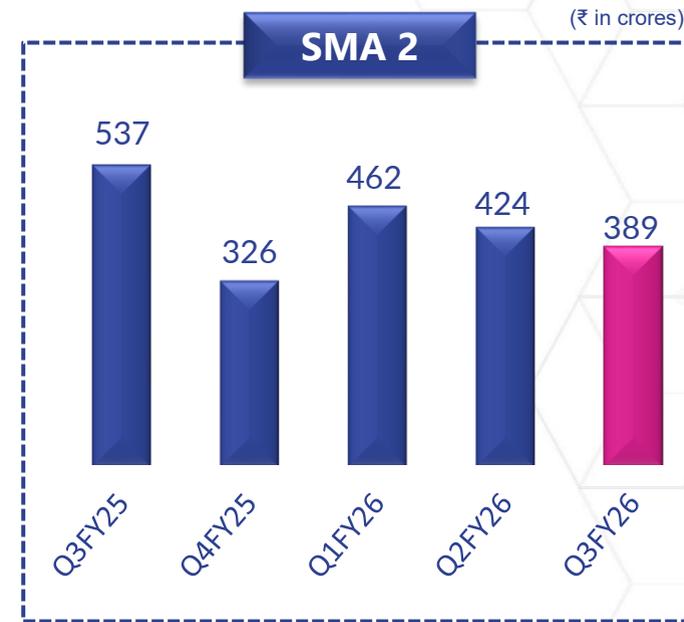
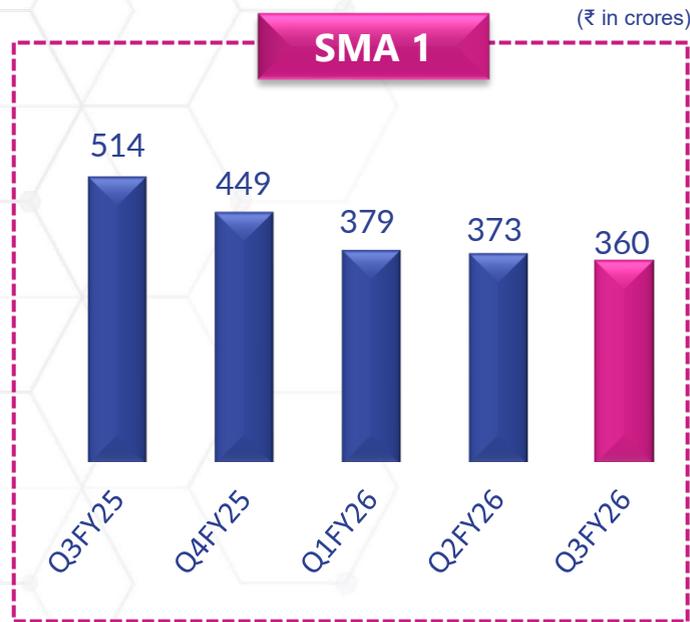
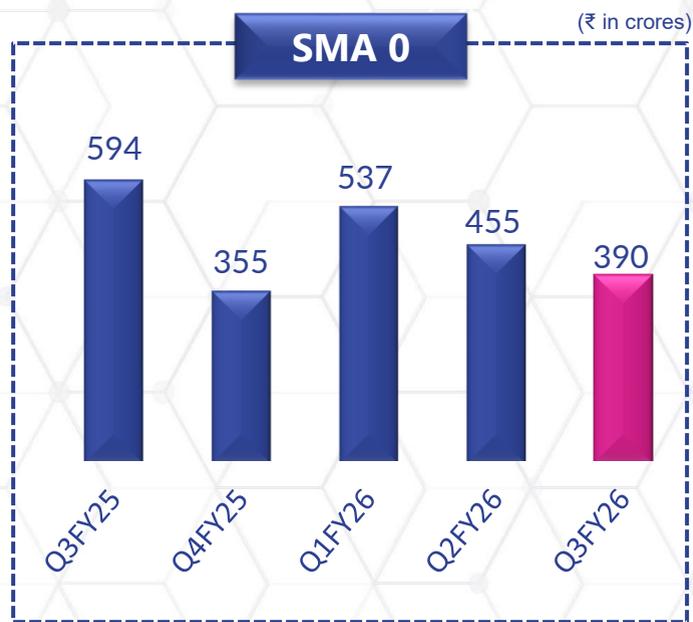
# Segment-Wise NPA (Collateral Coverage Details as on 31.12.2025)

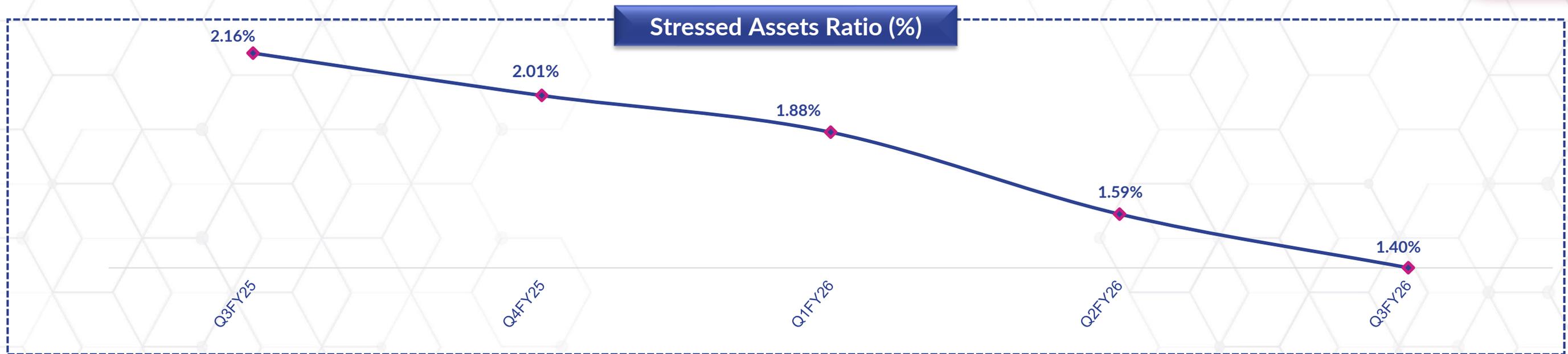
(₹ in Crores)

Parameter	Advances as of 31.12.2025	GNPA as of 31.12.2025	GNPA%	Provision	Collateral Coverage (NPA)
Retail	14,411.04	29.10	0.20%	15.01	129.26%
Agriculture	18,385.12	37.49	0.20%	27.69	131.13%
MSME	14,909.61	174.21	1.17%	95.50	151.60%
Others	3,056.82	222.03	7.26%	173.15	83.57%
<b>Total</b>	<b>50,762.59</b>	<b>462.83</b>	<b>0.91%</b>	<b>311.35</b>	<b>115.90%</b>

- ❖ 115.90% average collateral available for NPA.
- ❖ Portfolio expected loss to be low.
- ❖ Potential for write back of most provision possible.







(₹ in crores)

Particulars	Q3FY25	Q4FY25	Q1FY26	Q2FY26	Q3FY26
Standard Restructure advances	367.43	333.80	297.11	271.37	246.17
Gross NPA	576.38	556.13	549.12	474.45	462.83
Total Stressed Assets	943.81	889.93	846.23	745.82	709.00
Gross Advances	43,649.59	44,365.53	45,120.39	46,930.28	50,762.59
<b>Stressed Assets Ratio (%)</b>	<b>2.16</b>	<b>2.01</b>	<b>1.88</b>	<b>1.59%</b>	<b>1.40%</b>

# Impact of New Regulations

## Impact of Expected Credit Loss (ECL) – w.e.f.01.04.2027

Current IRAC norms	Standard Assets	₹152 crore
	Bad & doubtful assets	₹311 crore
New ECL norms	Non-performing Investment	₹56 crore
	Total	₹520 crore
	Stage 1 assets	₹309 crore
New ECL norms	Stage 2 assets	₹51 crore
	Stage 3 assets	₹424 crore
	Total	₹784 crore

- ❖ ₹264 crore additional provisions
- ❖ CRAR Impact up to 88 Bps
- ❖ 18 Bps over 5-years

❖ ₹250 crore contingency provision is largely sufficient to cover the impact.



## Impact of Liquidity Coverage Ratio (LCR) –w.e.f.01.04.2026

Current LCR	133%
Impact	-9% on Digital Banking
	+7% on reclassification of certain entities
Net Impact	-2%
LCR as per new norms	131%

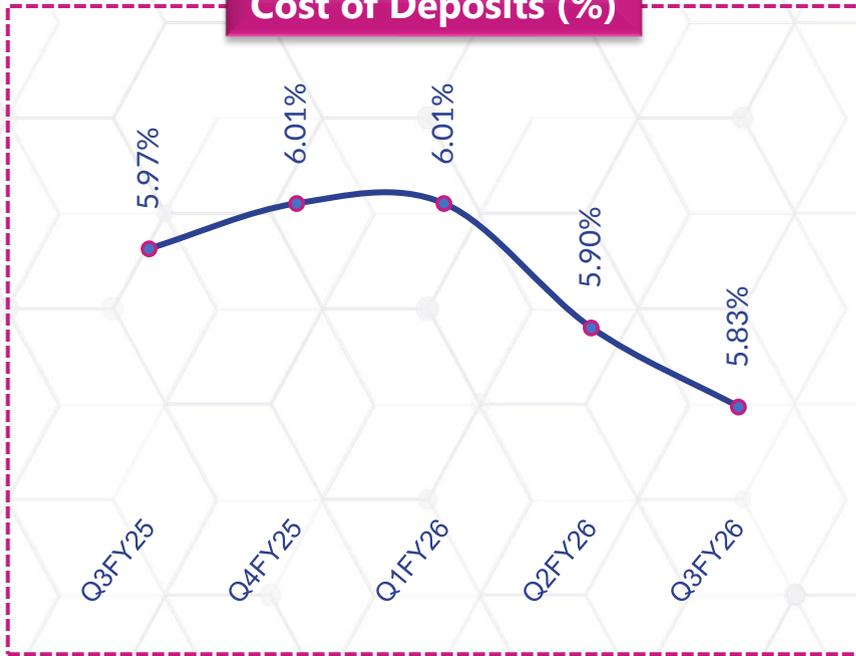
- ❖ -2% impact of changes in RBI regulations from 01.04.2026
- ❖ LCR continue to be comfortable.

# Key Ratios Parameters

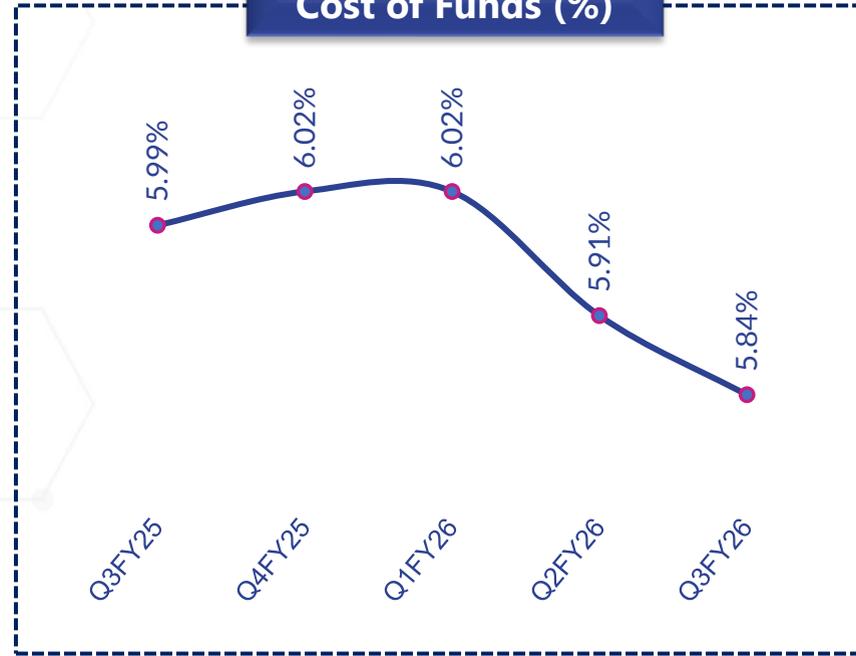
Q3 FY 2026



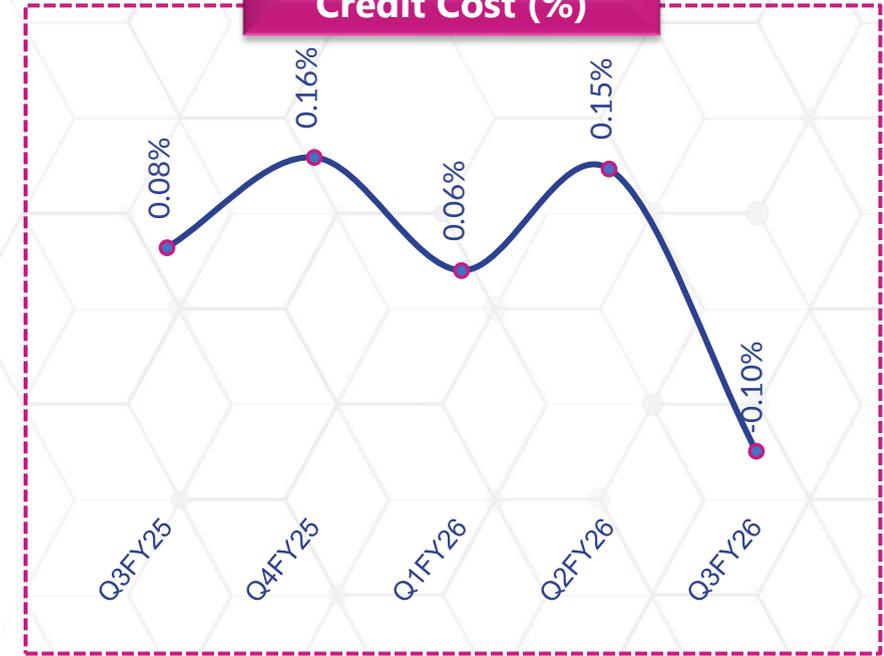
### Cost of Deposits (%)



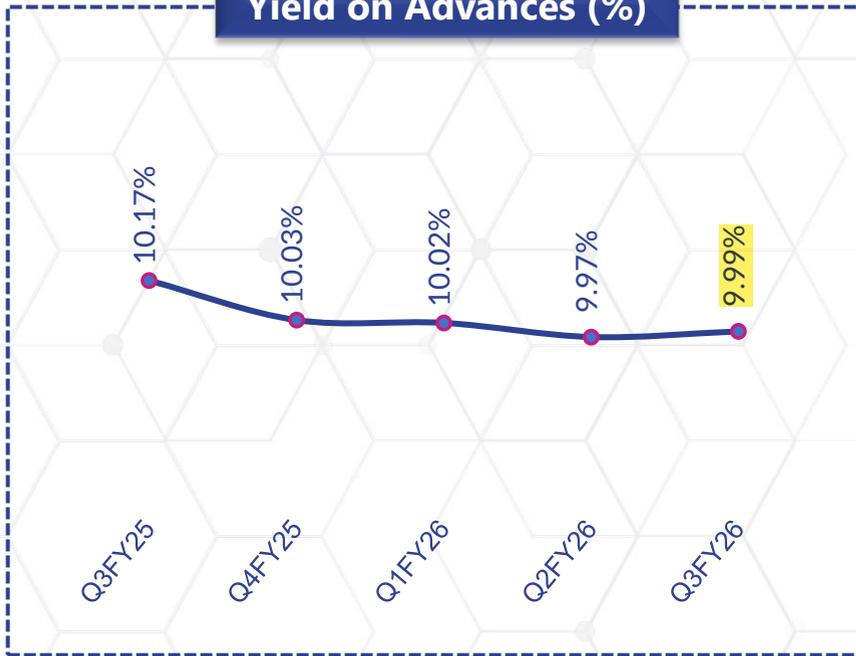
### Cost of Funds (%)



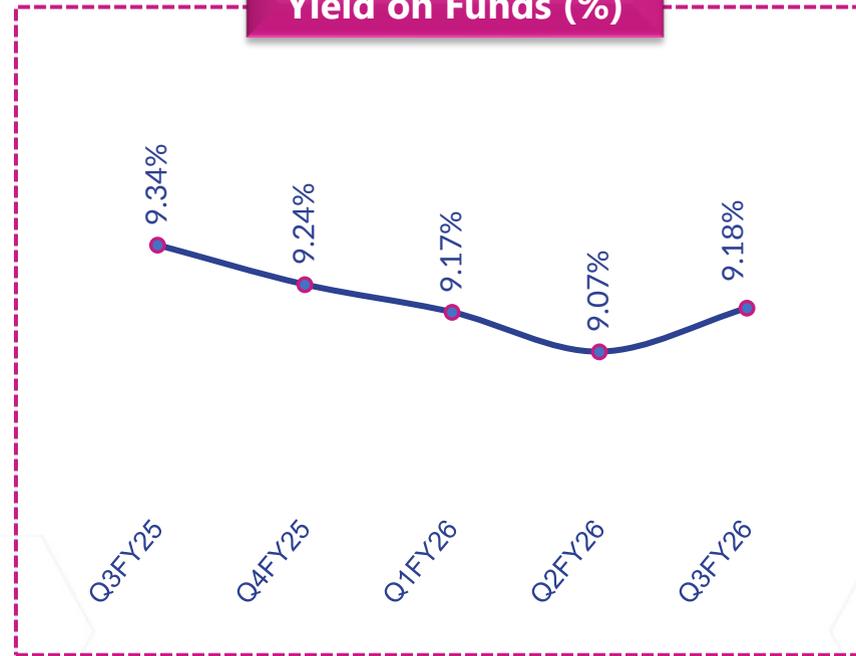
### Credit Cost (%)



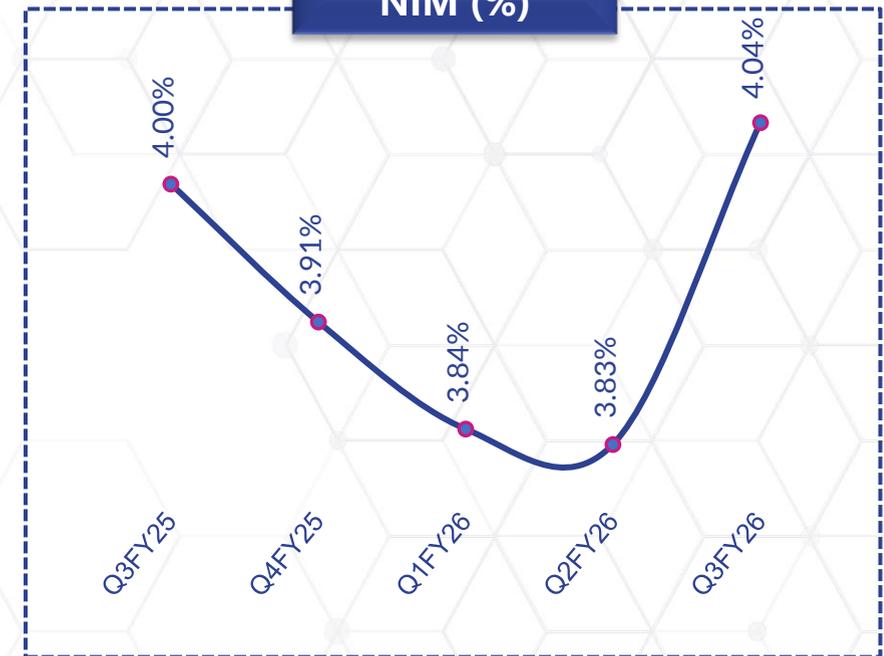
### Yield on Advances (%)



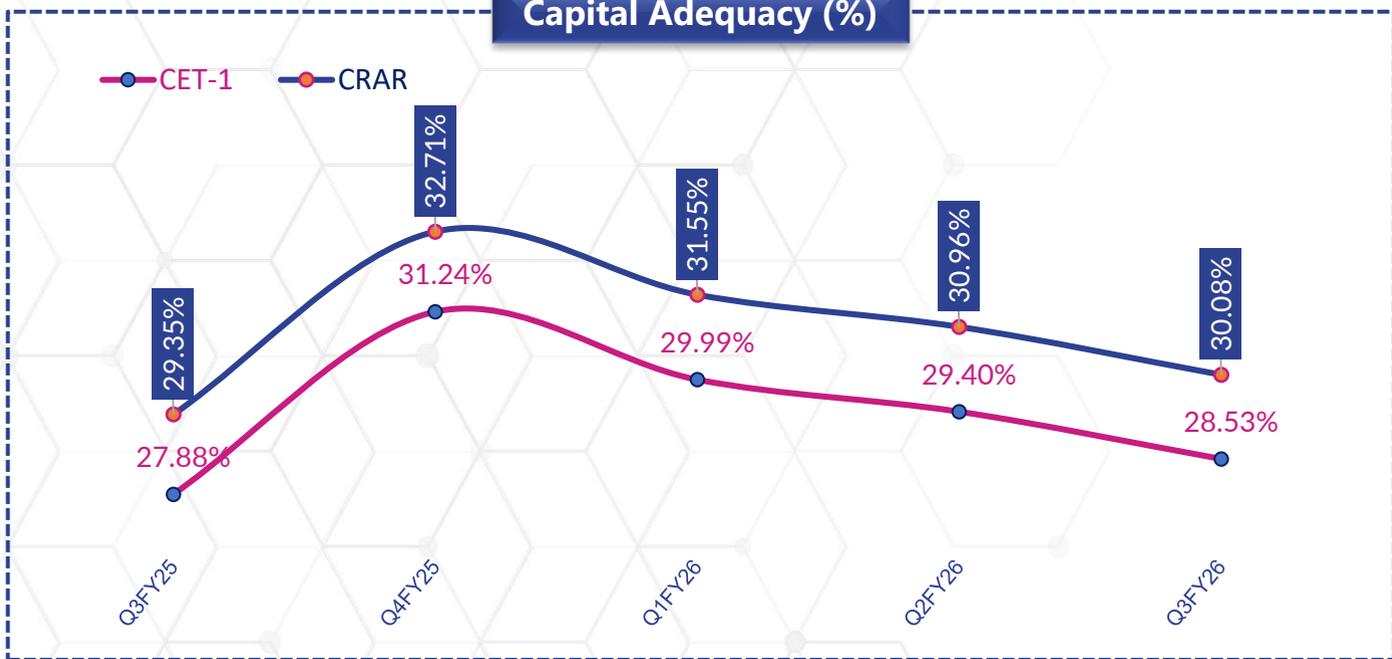
### Yield on Funds (%)



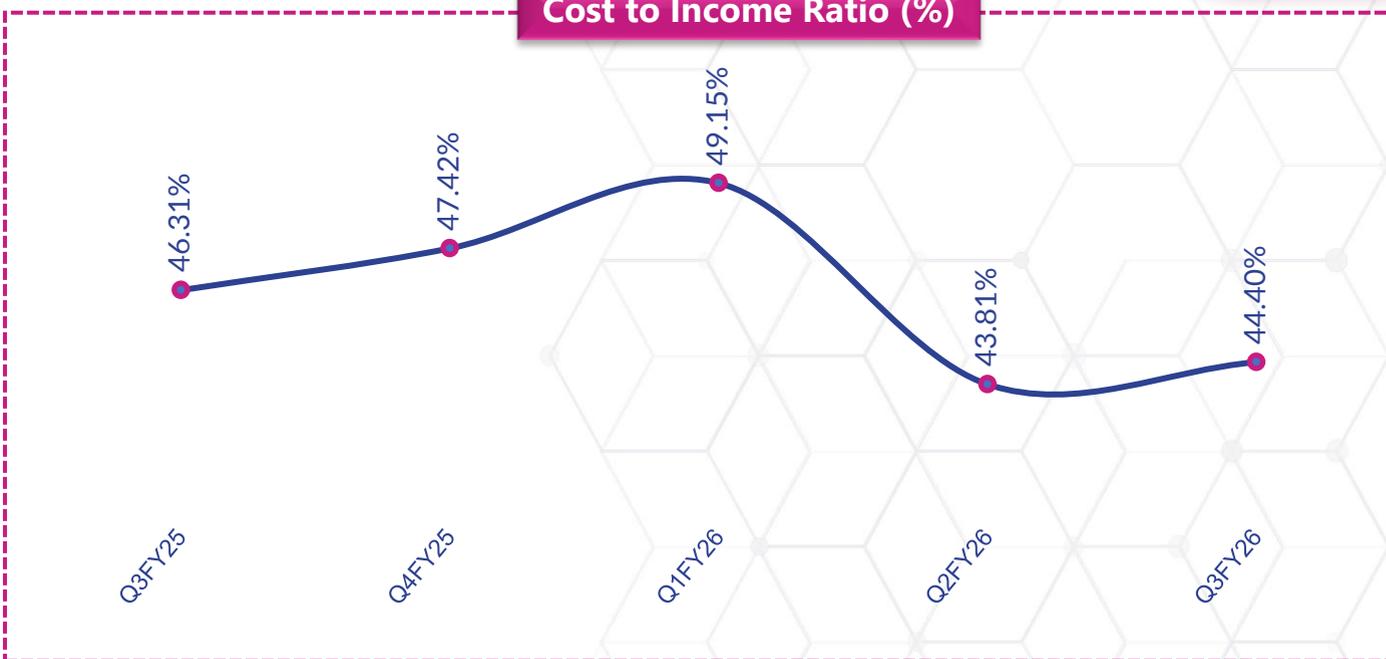
### NIM (%)



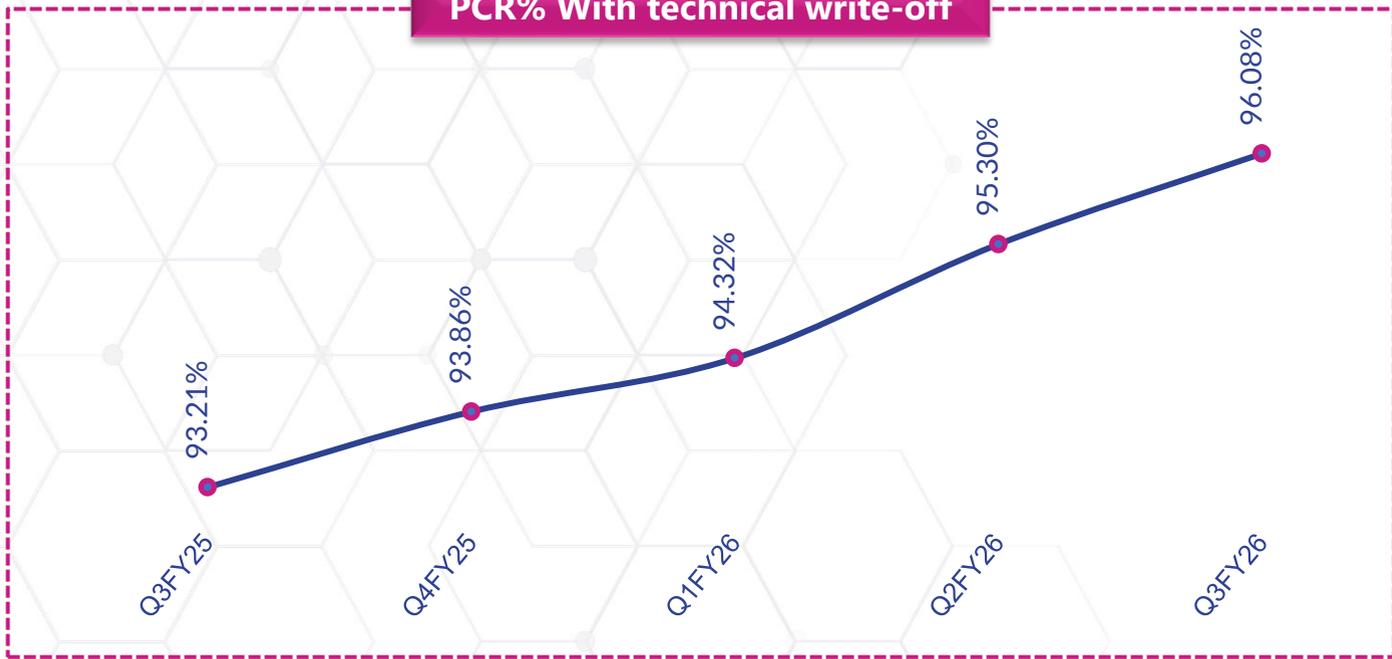
### Capital Adequacy (%)



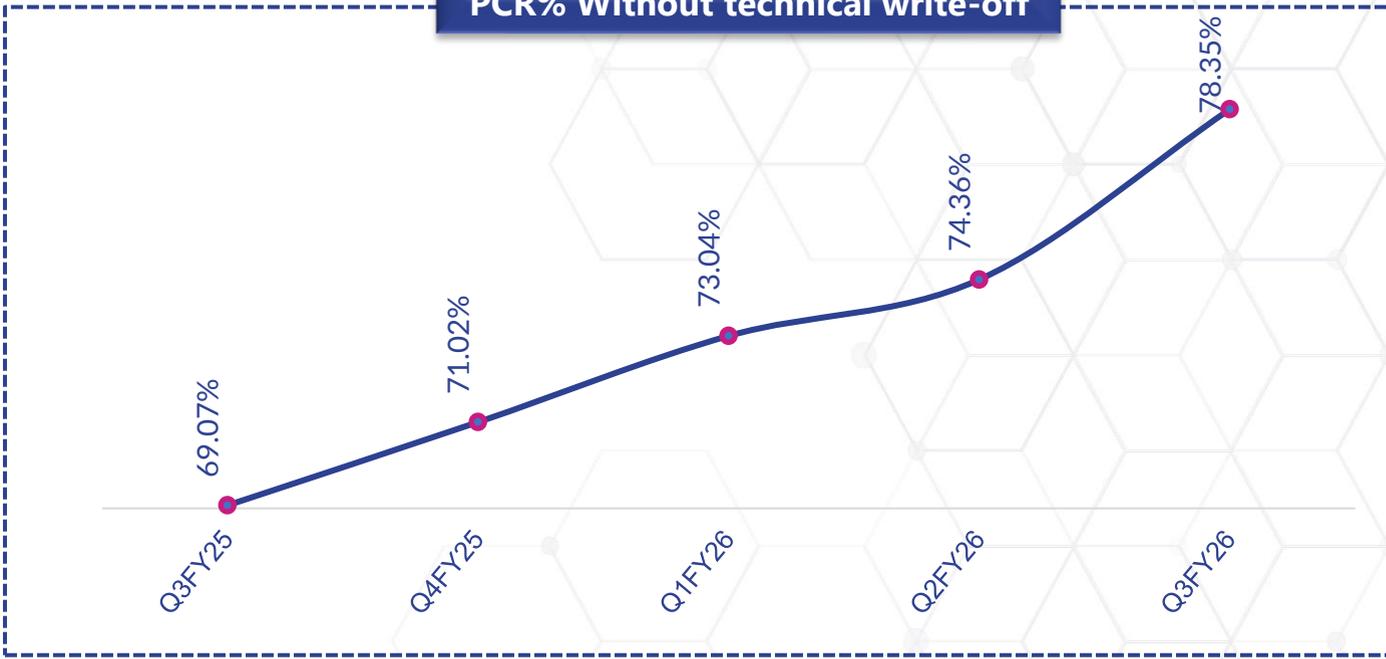
### Cost to Income Ratio (%)



### PCR% With technical write-off



### PCR% Without technical write-off

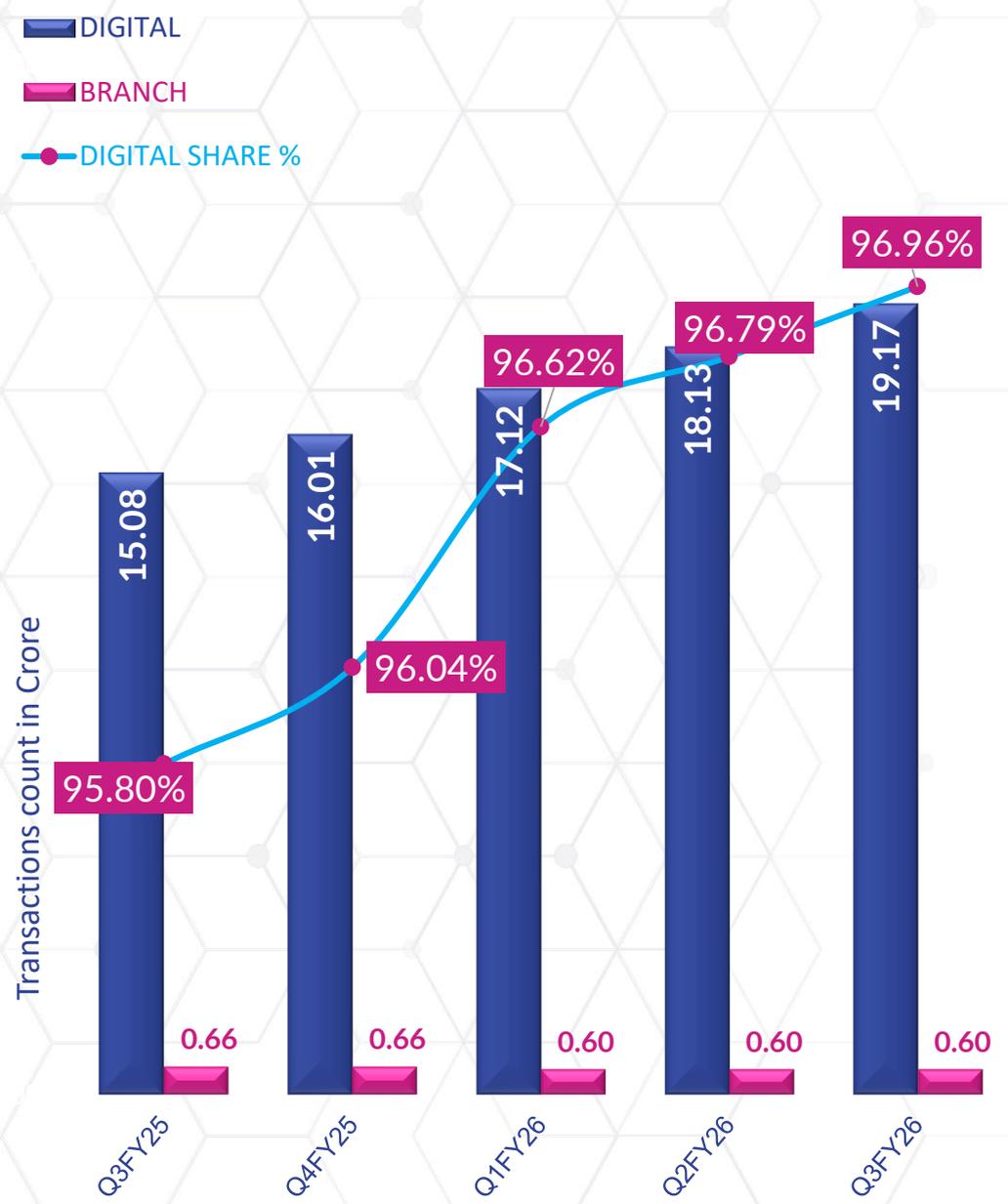


# Phygital Expansion

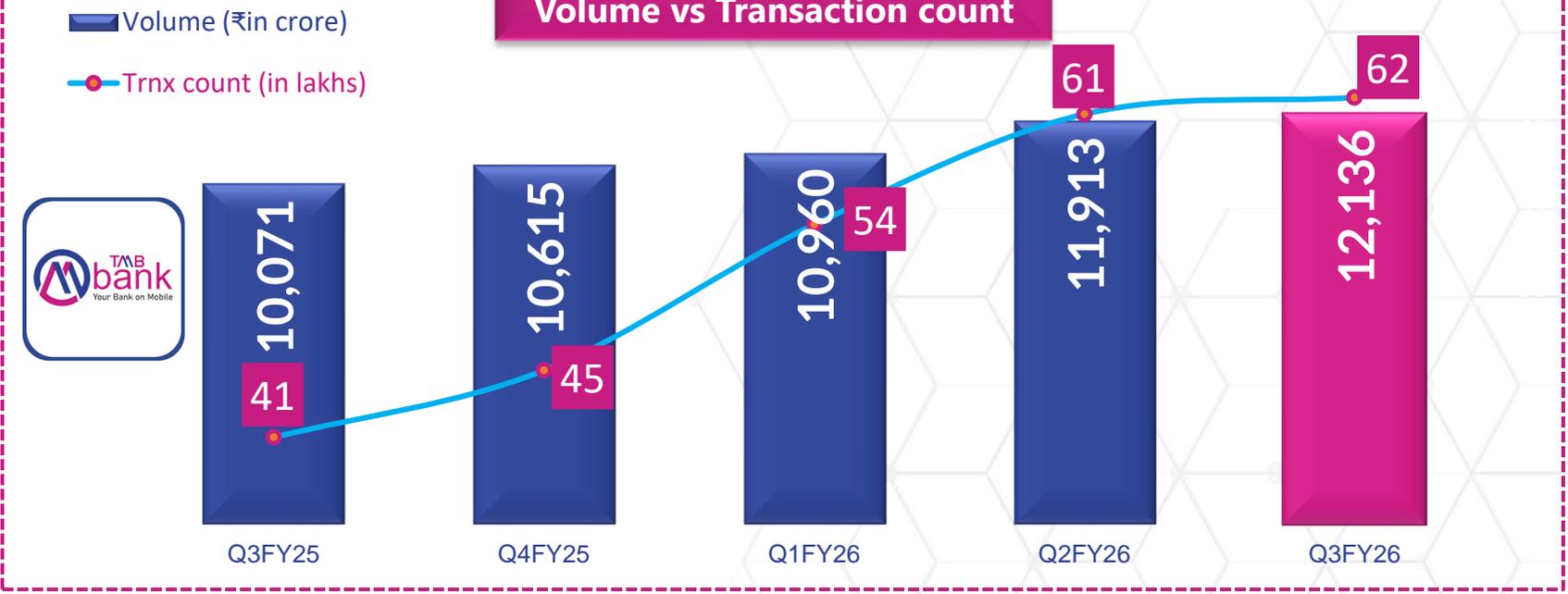
Q3 FY 2026



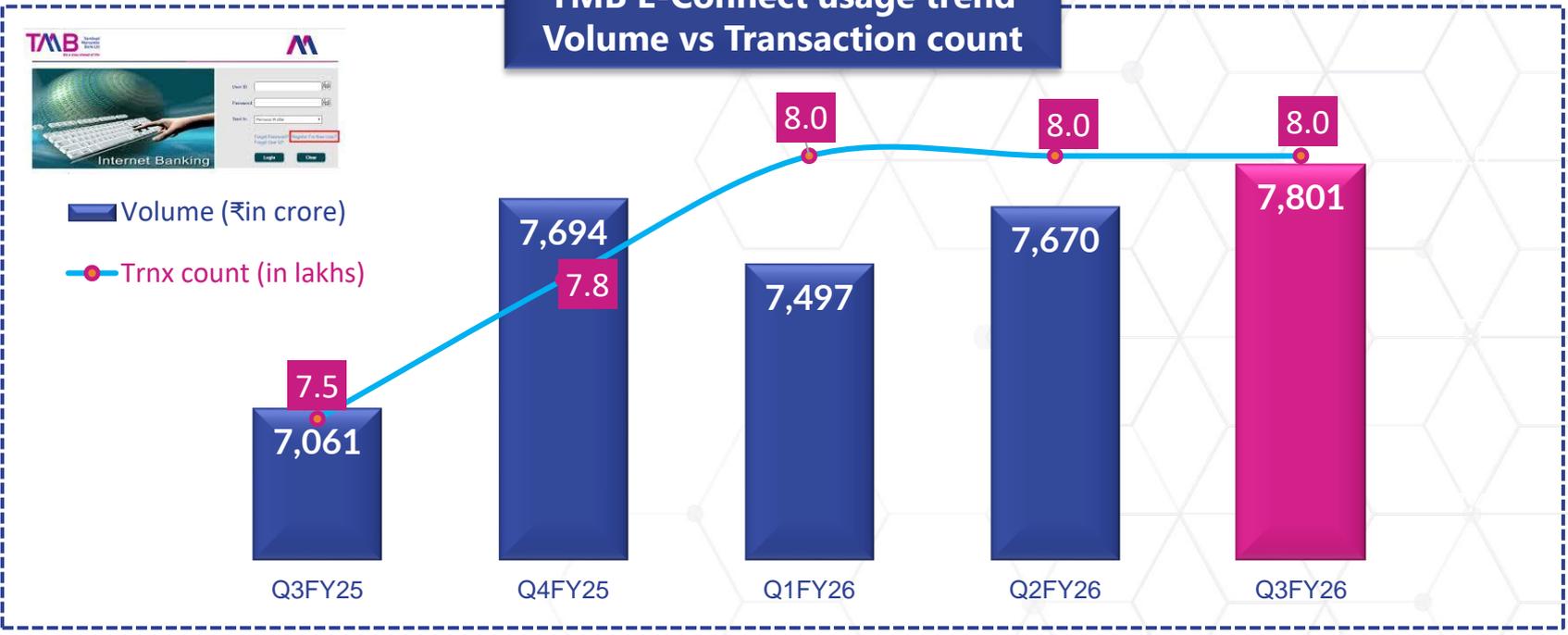
## Shift in customer behaviour Digital Vs Branch Transactions count



## TMB M-Bank usage trend Volume vs Transaction count



## TMB E-Connect usage trend Volume vs Transaction count

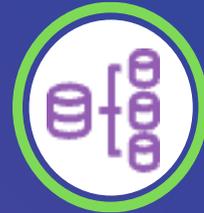


# Modernisation of Bank Underway

## STRATEGIC IT INITIATIVES

COMPLETED

### Oracle Fusion Implementation



Implementation of Oracle Fusion (HCM, CX & VMS)



### Workflow Automation



Office Automation-Internal Online Approval System



### Fintech Partnerships



Collaborating with Wegofin Digital Solutions Pvt Ltd under the BAPA model



### Digital Banking Transformation



Upgradation of Internet Banking Application to Digital Engagement Hub



### Interactive Website



Creating a new interactive website for enhanced user experience



### Automated Reconciliation



Implementing automated reconciliation for digital transactions



### Treasury Software Upgrade



Enhancing treasury software for better financial management



### AI Call Center



A new state-of-the-art Call Centre facility with AI calling facility



### Loan Management Systems



Implementing new LOS/LMS applications Phase 1 completed



### Mobile Banking Enhancements



Mobile Banking & UPI enhancements

### Customer On-boarding



Enhancement in Customer On-boarding & VKYC



### Fintech On-boarding



Enhancements on UPI Platform



### Co-lending



Co-Lending Platform Under Progress



### UPI Switch Services



Onboarded Fin Meadows Technologies as TSP for UPI Switch services

WORK IN PROGRESS

A budget allocation of **₹250 Crore** has been made for FY 25-26 for modernising IT infrastructure.

## Strategic Leadership Expansion

Onboarding of 20 high-performing Branch Heads to accelerate regional growth and market penetration.



20



## IT Talent

Upgraded IT capabilities by acquiring 48 specialized technology professionals from global tech majors, including Silicon Valley firms

48

## Senior Customer Service Executives (SCSEs)

Expanded frontline capability outside Tamil Nadu through deployment of 85 trained SCSEs, with 115 more in the active hiring pipeline to ensure service consistency

200



1043

New Hires  
Across all verticals



575



200

## Campus Recruitment Drive

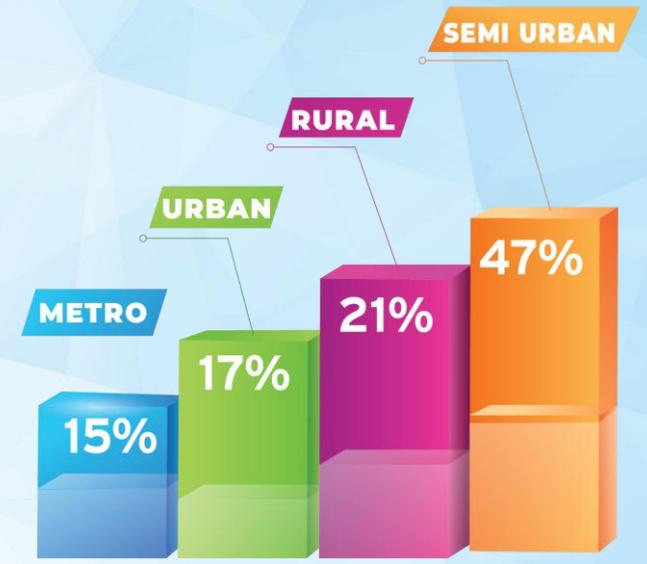
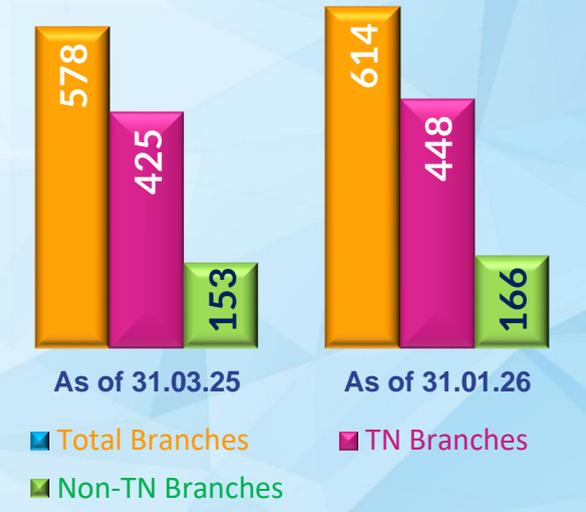
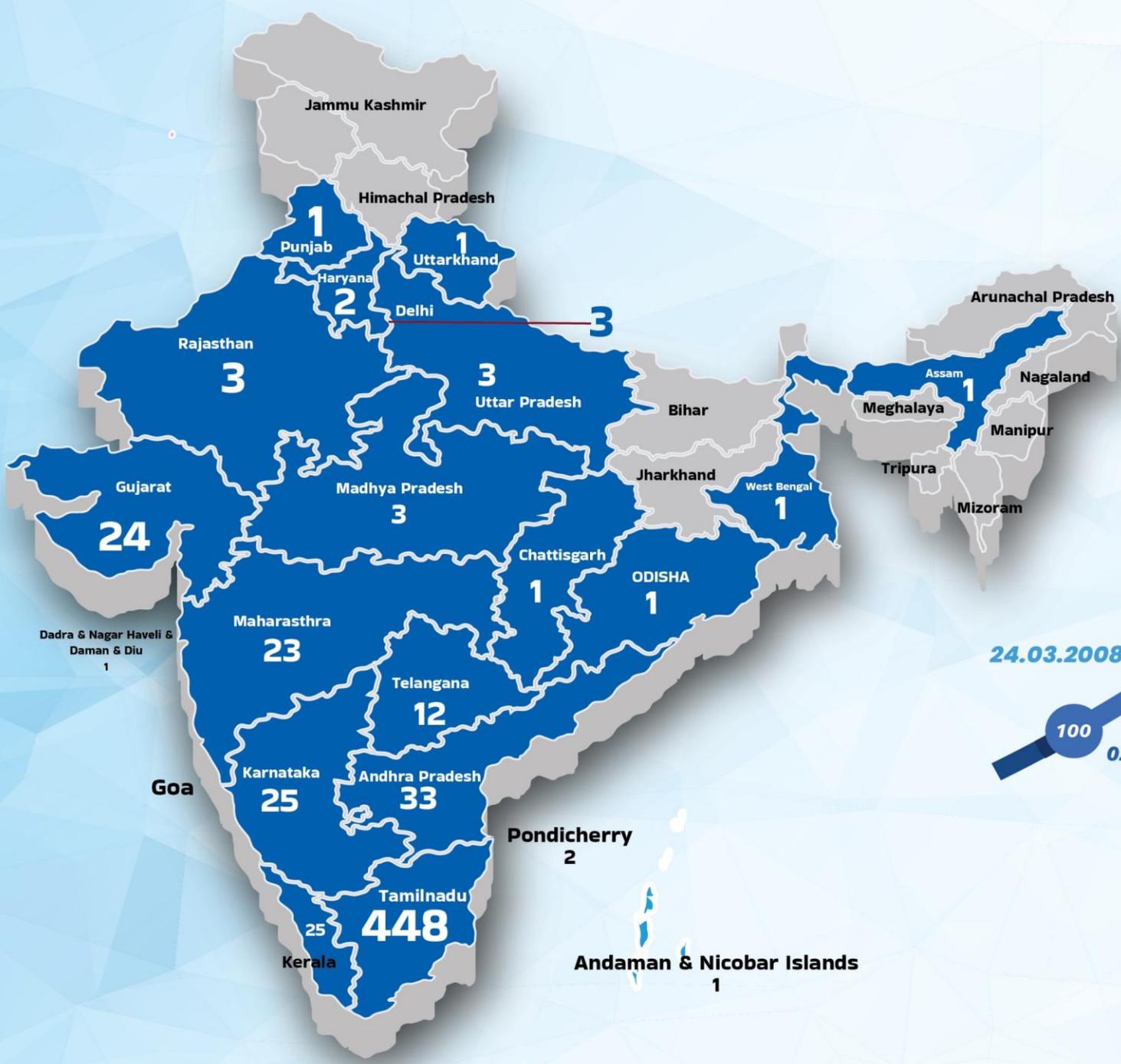
Talent pipeline through recruitment of 172 Assistant Managers and 403 CSEs from premier institutions to sustain long-term growth



## CASA Growth

Accelerated liability mobilisation by engaging 200 experienced Business Development Executives with proven CASA and Term Deposit expertise.

# Expanding Our Footprint to Accelerate Growth...



**Sports Empowerment**



*Sponsorship for the renovation of the Swimming Pool at the SDAT Sports Complex, Thoothukudi.*

**Support to the Environment**



*Sponsored for distribution of palm seeds to the farmers / agriculturists in Krishnagiri District.*

**Green Transportation**



*Sponsorship of E-Richshaw Garbage Collection Vehicle, Brush cutter machine for Kangeyam Municipality.*

**Education Infrastructure**



*Handover of the newly constructed classroom block at a school in Mappillaiyurani, Thoothukudi.*



**Winner** – Best Performance on Risk Management (Private Sector Bank – Small), awarded by Indian Chamber of Commerce (ICC).



The Bank has been recognized as the **Joint Winner** for Best Performance on Asset Quality in the Private Sector Bank (Small) category by the Indian Chamber of Commerce (ICC).

# Investor Relations Contacts

## CFO Contact

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Adfactors Pvt Ltd.  
Mr. T.E. Narasimhan  
(te.narasimhan@adfactorspr.com)

## Website

Visit [www.tmb.bank.in](http://www.tmb.bank.in)  
for more  
information.

# Thank You