



CSFB.2025-2026/338

October 29, 2025

BSE Limited
Listing Compliance
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001
Maharashtra

National Stock Exchange of India Limited The Listing Department, Exchange Plaza, Bandra Kurla Complex, Mumbai - 400 051 Maharashtra

Scrip Code: 544120, 951995 & 953739 Symbol: CAPITALSFB

Sub: Investor Presentation on Un- audited Financial Results of Capital Small Finance Bank Limited for the Quarter and Half – Year ended on September 30, 2025

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

In continuation to outcome of board meeting held on October 29, 2025 regarding un - audited financial results of Capital Small Finance Bank Limited ("the Bank") for the quarter and half – year ended on September 30, 2025, we submit herewith the Investor Presentation on the same.

The Investor Presentation may also be accessed on the website of the Bank at the link: <a href="https://www.capital.bank.in/investors/financial-results">https://www.capital.bank.in/investors/financial-results</a>

This is for your information and records.

Thanking You,

For and on behalf of Capital Small Finance Bank Limited

AMIT SHARMA Logistic Agents of Agents

Amit Sharma Company Secretary and Compliance Officer Membership No. F10888 Defined by

Results

Driven by

Relationships



# Capital Small Finance Bank Limited

**Investor Presentation – Q2 & H1FY26** 

### **Safe Harbour**

This presentation and the accompanying slides (the "Presentation"), which have been prepared by Capital Small Finance Bank Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

This presentation contains certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company.

# Differentiated Bank Focused on Middle Income Segment



**Customers (Lakhs)** 

As we embrace the 10th year of our current journey as SFB, we build on a legacy of over two decades (including as LAB)—rooted in trust, fueled by passion, driven by growth, and empowered by enduring, inclusive partnerships

#### 2.5+ 3.1x PAT (Crs.) **Asset Quality (%)** FY16 **YoY 6% Deposits (Crs.) GNPA - 2.7/NNPA - 1.4** (H1FY26) Focus on primary banking CAGR 28% relationship YoY 20% YTD\* 12% 14 One of the lowest write-offs in Providing a holistic range of Advances (Crs.) 9.4x **FY25** the Banking industry with **FY16** product suite across all branches CAGR 19% **Zero** NPA sell-off and one-stop-shop for all the YoY 18% 9,317 YTD\* 10% 1,814 financial needs of the customers 5.1x Lower Credit Cost primarily Demonstrated and sustained **H1FY26** FY16 ranging from **0.1% - 0.2%** Higher emphasis on rural and improvements in return CAGR 23% 7,907 semi-urban areas metrics Strong underwriting 1,148 6.9x Retail focused liability franchise **H1FY26** capabilities, visibility of Consistently increasing NIM, FY16 with retail-deposit share of borrower cash-flow, primary consequent to accelerating CD Targeted towards Middle-~90% banking approach; key ratio income customer segment contributor to low credit cost Diversified loan book with **Zero** High CASA ratio resulting into direct Microfinance Exposure lower Cost of Deposit **Robust Asset Quality** 99.2% (Q2FY26) secured loans High Rollover ratio of ~90% depicting a stable deposit base Average Ticket Size (ATS) of INR **Consistent Profitability Growth** 17.1 lakhs (Q2FY26) Loan book mix across

Diversified Credit Portfolio with Zero direct Microfinance Exposure

**Embracing Retail Liability Strategy** 

Agricultural, Mortgage, MSME

and Others

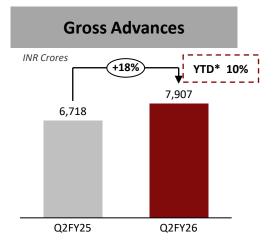


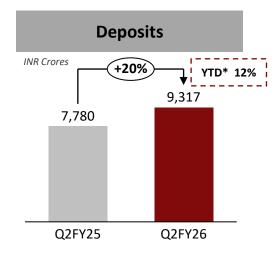
# **Performance Highlights**

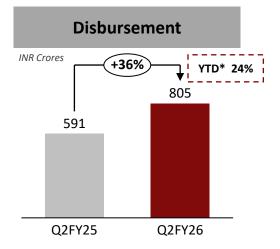


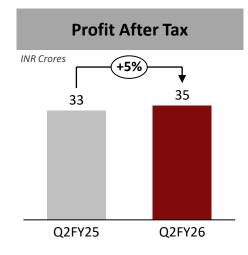
# **Key Highlights Q2FY26**

### Capital Small Finance Bank 🎇









RoA (%)

1.3%

Vs 1.4%/1.2% (30<sup>th</sup> September 2024/ 30<sup>th</sup> June 2025)

NIM (%)

4.0%

Vs 4.1% (30<sup>th</sup> June 2025) **Collection Efficiency (%)** 

98.4%

Vs
97.1%/100.8%
(30<sup>th</sup> September 2024/
30<sup>th</sup> June 2025)
-----CASA Ratio (%)

33.9%

Avg. CASA 34.8% Vs 35.9% (30<sup>th</sup> June 2025) **GNPA (%)** 

2.7%

Vs 2.6%/2.7% (30<sup>th</sup> September 2024/ 30<sup>th</sup> June 2025)

CRAR (%)

24.2%

Vs 24.5% (30<sup>th</sup> June 2025) NNPA (%)

1.4%

Vs 1.3%/1.4% (30<sup>th</sup> September 2024/ 30<sup>th</sup> June 2025)

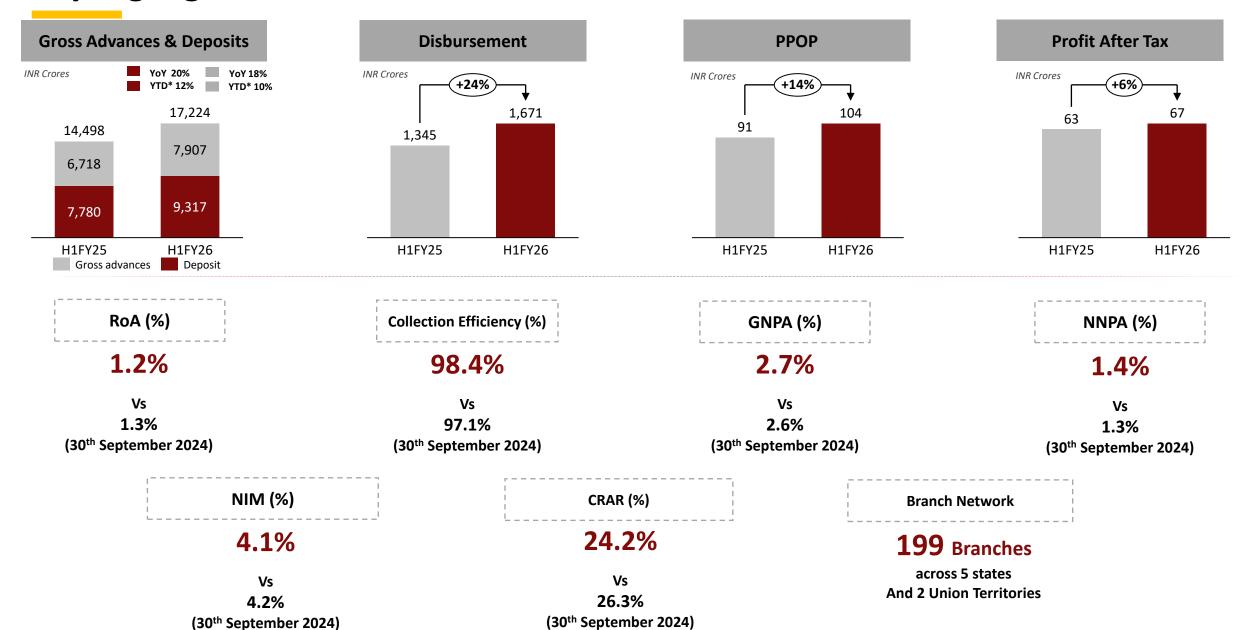
**Branch Network** 

199 Branches

across 5 states
And 2 Union
Territories

# **Key Highlights H1FY26**

### Capital Small Finance Bank 🔀





# **Asset Portfolio**



# Well-Diversified Credit Portfolio – Q2FY26





### **Agricultural Loans**

**Kisan Credit Card** Agricultural Term Loan



### **Mortgage Loans**

- **Housing Loan**
- **Loan Against Property**



### MSME, Trading & other **Business Loans**

- **Working Capital loan Project Financing**
- **Machinery Ioan**



### **Corporate Loans**

- Term loan to NBFC'S
- Term Loan to MFI'S



### **Consumption & Other Loans**

- Auto Loan Gold Loan
- Loan Against FDRs



### Rs. 2,381 Cr

Rs. 2,340 Cr / Rs. 2,246 Cr (Q2FY25/Q1FY26)



Advances

### Rs. 1.28 Mn

Rs. 1.24 Mn / Rs. 1.27 Mn (Q2FY25/Q1FY26)



### 2.56%

1.77% / 2.18% (Q2FY25/Q1FY26)



### 12.66%

12.49% / 12.67% (Q2FY25/Q1FY26)

### Rs. 2,076 Cr

Rs. 1,794 Cr / Rs. 1,997 Cr (Q2FY25/Q1FY26)

### Rs. 1.35 Mn

Rs. 1.22 Mn / Rs. 1.32 Mn (Q2FY25/Q1FY26)

### 0.77%

0.84% / 0.83% (Q2FY25/Q1FY26)

### 11.32%

11.78% / 11.55% (Q2FY25/Q1FY26)

### Rs. 1.835 Cr

Rs. 1,374 Cr / Rs. 1,648 Cr (Q2FY25/Q1FY26)

#### Rs. 2.44 Mn

Rs. 2.01 Mn / Rs. 2.32 Mn (Q2FY25/Q1FY26)

### 1.20%

2.10% / 1.58% (Q2FY25/Q1FY26)

### 10.64%

10.71% / 10.70% (Q2FY25/Q1FY26)

### Rs. 1.006 Cr

NBFCs (Non-MFI)

Rs. 665 Cr / Rs. 945 Cr (Q2FY25/Q1FY26)

NIL

NIL / NIL

(Q2FY25/Q1FY26)

### (Q2FY25/Q1FY26)

Rs. 268.41 Mn Rs. 207.68 Mn/Rs. 262.05 Mn (Q2FY25/Q1FY26)

### Rs. 185.00 Mn

Rs. 62 Cr

Rs. 60 Cr / Rs. 72 Cr

MFIs

Rs. 188.57 Mn/Rs. 185.00 Mn (Q2FY25/Q1FY26)

13.74%

NIL/14.35%

(Q2FY25/Q1FY26)

### Rs. 0.83 Mn

Rs. 547 Cr

Rs. 485 Cr / Rs. 529 Cr

(Q2FY25/Q1FY26)

Rs. 0.77 Mn / Rs. 0.81 Mn (Q2FY25/Q1FY26)

### 0.47%

0.33%/0.43% (Q2FY25/Q1FY26)

### 10.83%

11.14% / 10.91% (Q2FY25/Q1FY26)

### 9.73%

9.69% / 9.75% (Q2FY25/Q1FY26)

### Granular loan book portfolio ATS of Rs. 1.71 mn



Focus on middle-income customer segment

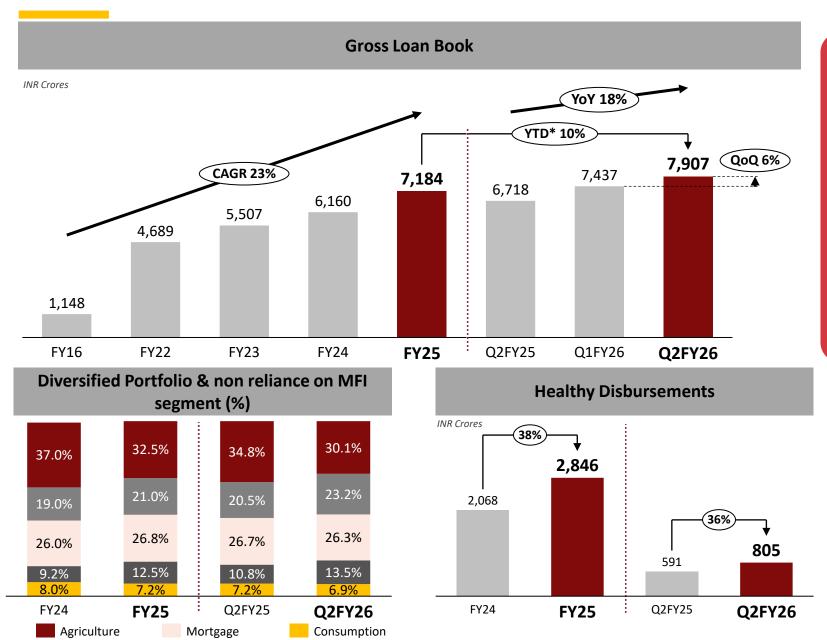




Endeavour to be a full suite banker for the customer

### AUM of Rs. 7,907 crores **Agriculture Loans** 14% 30% **Housing Loan LAP & other Mortgage Loans MSME, Trading & other Business Loans** 23% **Corporate Loans** 12% **Consumption & Other Loans** 15%

MSME & Trading Large Corporates



^CAGR (FY2016-25)

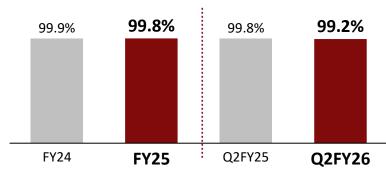
\*Data as of September 2025

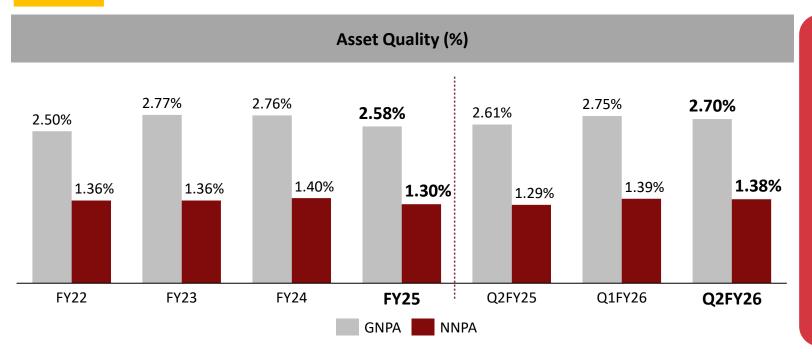
\*YTD (6 Months) H1FY26 over FY25

- Focus on middle income customer segment, with endeavor to be the full suite Banker (Portfolio ATS of INR 17.1 lacs)
- Diversified portfolio with each segment witnessed multiple cycles
- Continued focused on secured lending
- The growth driver for the quarter is MSME/
  Business segment, grew by 11% on QoQ and
  33% on YoY basis, followed by LAP within
  mortgage, grew by 6% on QoQ basis and 22%
  on YoY basis

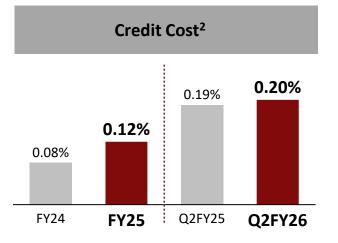
### **Emphasis on Secured Lending (%)**

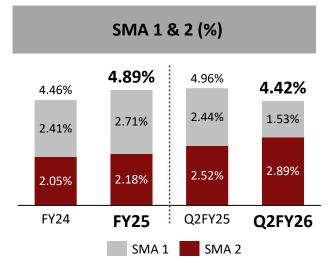






- Focus on secured products with strong underwriting capabilities resulting in one of the lowest NPAs
- Being PRIMARY BANKER, better visibility of borrowers' cash flow: follow conservative LTV approach
- Emphasis on collection and resolutions even for sticky loans – close to ZERO write-offs and NIL NPA sell-off
- Despite challenging operating environment marked by natural calamity (flood situation) effecting northern parts of country, asset quality improved marginally during the quarter





NPA Table (INR Crores)	FY23	FY24	FY25	Q2 FY25	Q2 FY26
Opening NPAs	117.1	152.6	170.2	171.9	204.2
Additions	154.4	128.4	84.4	21.8	31.1
Upgradations & Recovery	118.8	110.5	68.8	18.3	22.1
Write offs <sup>1</sup>	0.1	0.3	0.5	0.1	0.1
Closing NPAs	152.6	170.2	185.3	175.3	213.3

<sup>1.</sup> Write offs includes technical write offs

Credit cost includes write offs, provisions for expected loan losses on standard assets; and recoveries from non – performing assets (NPAs)

# **Our Robust Credit Assessment and Risk Management Practices**

Capital Small Finance Bank



2.7%

**GNPA** as of Sept-25

1.4%

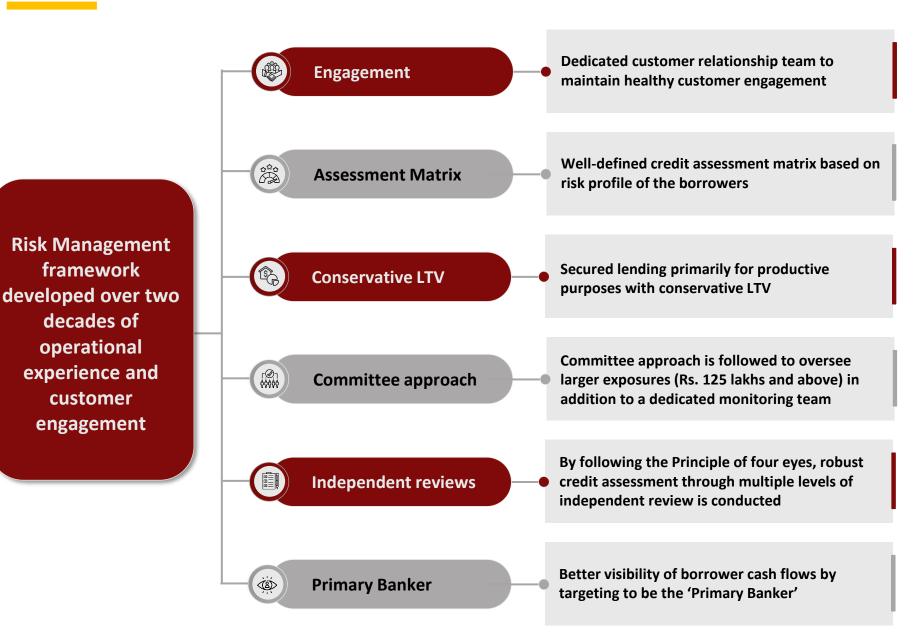
NNPA as of Sept-25

0.2%

**Credit Cost Q2FY26** 

~ Negligible write-offs

One of the most secured Asset Portfolio in the Lending Industry



Numbers have been rounded off wherever applicable

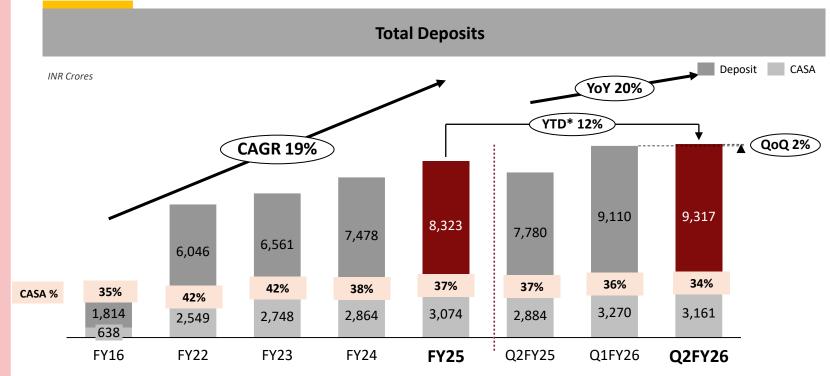


# **Liability Portfolio**



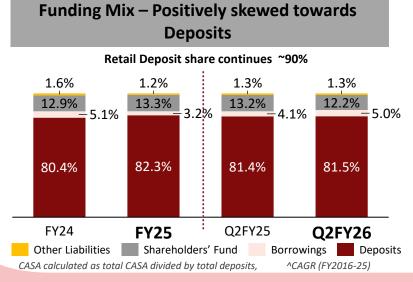
# **Retail Focused Liability Franchise with High Share of CASA**

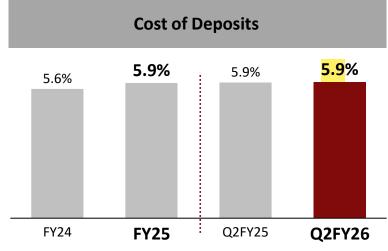


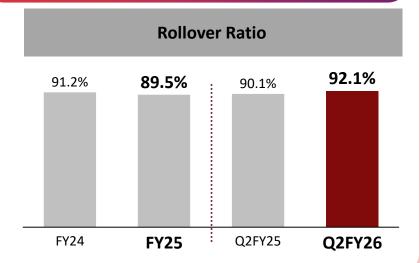


- The Bank was consciously calibrated deposit growth owing to low CD ratio and high leverage ratios. Ability to quickly ramp up deposit mobilization.
- Post rate cuts in the begin of the year, Bank has accelerated deposit mobilisation and grew deposit by 12% in H1FY26
- Focus on granular & retail centric deposits, with negligible Bulk deposits
- CASA ratio remained healthy at 33.9% (average CASA 34.8% for Q2FY26). the decline is temporarily and attributed to immediate cash requirement arising due flood situation

(interest on saving bank accounts is 3.25%)





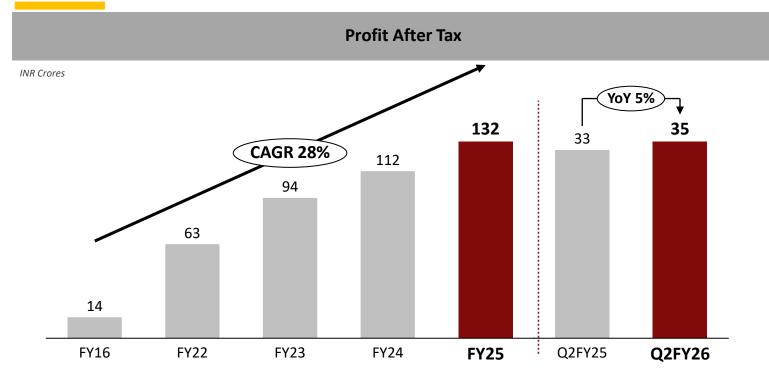




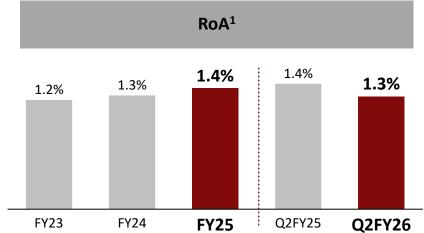
# Financials & Key Ratios

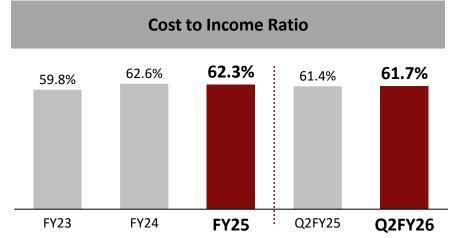


# **Consistently Improving Profitability**



- Over the last quarter the impact of the interest rate decline has fully played out on advance portfolio, whereas impact on the deposit repricing is yet to be fully visible. The NIM for Q2FY24 has stood at 4.04%, against 4.1% in Q1FY26.
- Operating efficiency start showing improvement, with the cost-to-income ratio at 61.7% in Q2 FY26, the opex as % to average assets, improved to 3.0% against 3.3% in Q2FY25
- RoA sequentially improved to 1.3% for Q2FY26 against 1.2% in Q1FY26





<sup>1.</sup> ROA is calculated as % to Avg Assets

<sup>2.</sup> CAGR (FY2016-25)

# **Statement of Profit and Loss**



INR Crs.



Particulars	H1FY26	H1FY25	YoY¹(%)	Q2FY26	FY25	FY24	FY23	FY22	CAGR <sup>2</sup> %
Interest Earned	504	442	14%	256	909	794	676	579	
Other Income	47	42	12%	24	86	68	50	54	
Gross Total Income	551	484	14%	280	995	862	726	633	17%
Interest Expended	282	242	17%	145	498	449	354	323	
Operating expenses	164	151	9%	83	311	258	223	196	
Provisions & Contingencies	37	28	32%	16	54	43	55	51	
Profit/loss for the period	67	63	6%	35	132	112	94	63	38%

Earnings Per Equity Share (non annualized)								
Basic (Rs)	14.8	14.1	7.1	29.2	30.7	27.4	18.4	
Diluted (Rs)	14.7	14.0	7.0	29.1	30.5	27.2	18.2	

<sup>1.</sup> YoY (calculated H1FY26 over H1FY25)

<sup>2.</sup> CAGR (calculated from 2019-25)

### **Return Ratios**



Key Business Parameters	Q2FY25	Q1FY26	Q2FY26
CD ratio (Avg) (%)	82.4	80.9	81.5
CD ratio (Outstanding) (%)	86.4	81.6	84.9
Yield on Advances (%)	11.3	11.1	11.0
Cost of Deposits (%)	5.9	5.9	5.9
Cost to Income ratio (%)	61.4	60.6	61.7

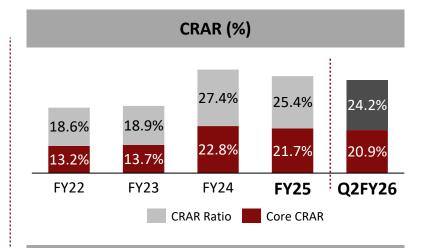
Return Ratios %	Q2FY25	Q1FY26	Q2FY26
Net Interest Margin	4.2	4.1	4.0
Non-Interest Income <sup>1</sup>	1.1	0.9	0.9
Operating Expense	3.3	3.0	3.0
Credit Cost	0.2	0.4	0.2
RoA <sup>2</sup>	1.4	1.2	1.3
RoAA <sup>3</sup>	2.1	1.8	1.9
RoE <sup>4</sup>	10.8	9.4	10.2

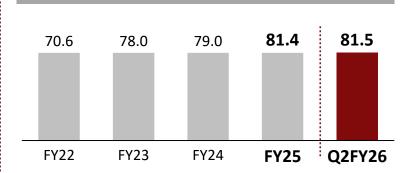
Other Income (INR cr)	Q2FY25	Q1FY26	Q2FY26
Advance Related Fee Income	7.8	7.2	9.1
Operations Related Fee Income	4.9	5.0	5.3
Banca Commission <sup>4</sup>	11.5	9.5	8.6
Forex Commission	0.7	0.8	0.7
Treasury Income	0.8	0.9	-
Total Other Income	25.7	23.4	23.7

FY22	FY23	FY24	FY25
70.6	78.0	79.0	81.4
77.5	83.9	82.4	86.3
10.9	10.8	11.1	11.2
5.0	4.9	5.6	5.9
63.4	60.0	62.5	62.3

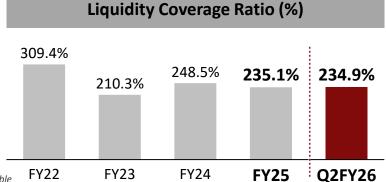
FY22	FY23	FY24	FY25
3.8	4.2	3.9	4.2
0.8	0.6	0.8	0.9
2.9	2.9	3.0	3.2
0.4	0.3	0.1	0.1
0.9	1.2	1.3	1.4
1.6	1.9	2.0	2.1
12.9	16.6	14.6	10.4

- Effectively managed yields and interest spread across interest rate cycles;
- Going forward, targeting NIM expansion supported by decline in deposit cost on repricing, coupled with accelerating the CD ratio
- Benefit of operating leverage with continuous increase in proportion of matured branches, steady NIMs and low credit cost leads to strong growth in profitability.





Credit to Deposit Ratio (Avg) (%)



<sup>1.</sup> Non-Interest Income = Total Income - Interest Earned 2. ROA is calculated as % of Avg Assets

<sup>3.</sup> ROAA is calculated as % of Avg Advances 4. Banca including LI, GI, Health, MTSS, 3in1, TPP commission)

<sup>4.</sup> ROE is calculated as % of Avg Equity

# **Statement of Assets and Liabilities**



304

Particulars (INR Cr)	H1FY26	H1FY25	YoY¹(%)	Q1FY26
Capital & Liabilities				
Shareholder's Fund <sup>2</sup>	1,391	1,266		1,376
Deposits	9,317	7,780	20%	9,110
Borrowings	577	390		488
Other Liabilities and Provisions	149	125		139
Total	11,434	9,561	20%	11,113

FY25	FY24	FY23	FY22
1,340	1,197	611	516
8,323	7,478	6,561	6,046
321	472	721	498
124	148	98	93
10,108	9,295	7,991	7,154

Assets				
Cash and Balances with RBI (Balances with Banks & Money at call & short notice)	1,436	974		1,605
Investments	1,954	1,751		1,876
Advances	7,801	6,629	18%	7,334
Fixed Assets	91	84		92
Other Assets	152	123		206
Total	11,434	9,561	20%	11,113

307

281

1,819     1,706     1,489     1,357       7,090     6,075     5,429     4,635       89     84     83     84       110     110     110     59	296	266	178	152
1,819 1,706 1,489 1,357 7,090 6,075 5,429 4,635 89 84 83 84	10,108	9,295	7,991	7,154
1,819     1,706     1,489     1,357       7,090     6,075     5,429     4,635	110	110	110	59
<b>1,819 1,706 1,489</b> 1,357	89	84	83	84
	7,090	6,075	5,429	4,635
1,000 1,321 881 1,019	1,819	1,706	1,489	1,357
	1,000	1,321	881	1,019

**Book Value (per share)** 

<sup>1.</sup> YoY (calculated H1FY26 over H1FY25)

<sup>2.</sup> Capital + Reserves & surplus

### **Key Focus Areas**

**Organic Loan Book Growth** & Secured Lending

- Targeting segments MSME, Mortgages and Agriculture.
- Expansion within the secured loan portfolio.
- Initiating partnership led Business, targeting high-yielding secured loan portfolio.

**Elevating** Liability **Franchise** 

- Targeting growth in line, to support advances growth.
- Continue to focus on retail deposit with high share of CASA.

**Expanding Our** 

- **Brand Outreach**
- Strengthening **Operational & Profitability**

Metrics

- Scaling up new branch opening by extending presence into contiguous **States** (targeting to enter in the state of UP & Gujarat)
- Intensifying penetration in current markets (Haryana, Punjab, Rajasthan & Delhi)
- Targeting 30%+ branch(s) outside Punjab by 2029 (17.5% as on Sep 2025)
- Accelerating the credit-to-deposit ratio (average basis) to enhance Net Interest Margin (NIM)
- Improving operating efficiency through scaling & increasing proportion of matured branch mix to optimize operations

Key **Outcomes** 

**Growth in Advance** 

Improvement in NIM

Improvement in profitability and ROA

### Vision 2029

7,907 cr

**Advance Book** 

**2X** by 2029

16k++ cr

FY29 (P)

1.4%/0.2%

**Q2FY26** 

**Q2FY26** 

**Asset Quality** NNPA/Credit Cost\*

(Endeavor to keep)

**Below** 1.0%/0.3%

FY29 (P)

199

**Q2FY26** 

**Branch Network** 

**1.5X** by 2029

300++

FY29 (P)

1.3%

**Q2FY26** 

10.2%

**Q2FY26** 

**Profitability Matrix** RoA

(Endeavor to achieve)

RoE

(Endeavor to achieve)

1.6%++

FY29 (P)

15.0%++

FY29 (P)

\*Calculated as % to total average assets

"From Strong to Stronger"



# **About Capital Small Finance Bank**



# LAB to India's First SFB & Towards India's Most Trusted Bank

Capital Small Finance Bank 🔀



2000-2015

### **Local Area Bank**

Incorporation of the Bank. Started operations as a local area bank in Jalandhar, Kapurthala and Hoshiarpur. Expanded its operations into Ludhiana and Amritsar, thereby extending its outreach to a total of five districts.



### **Small Finance Bank**

Conversion to India's First Small Finance Bank in **April 2016** 



Equity of **INR 65 crores** raised through private placement.

The total number of branches of the Bank crossed **100** 



Total business of the Bank crossed INR 6,000 crores,
Equity of INR 134 crores raised through private placement

2021

The total number of customers of the Bank reached ~6 lacs Total business of the Bank crossed INR 8,900 crores



Net Profit of the Bank zoomed to INR 63 crores registering a growth of 53.42% over previous FY



Net Profit of the Bank crossed INR 93 crores registering a growth of 50% over the previous FY with total business crossing INR 12,000 crores mark. Share of Digital Transactions in non-cash transactions increased to 81%



Successfully listed on NSE and BSE on 14th February 2024 and raised INR 523 crores including a Fresh Issue of INR 450 crores, Net Profit cross INR 100 crores

# **Providing a wide Range of Products and Services**





### **Loan Portfolio**

### **Agricultural**

Kisan Credit Card Agricultural Term Loan

### **MSME & Trading**

CC/OD/WCTL Project Loan Machinery Loans

### Mortgage

Housing, Loan-against-property

### Others

Gold loans, Auto loans Consumer durable loans, Personal loans, Corporate loans



### **Deposit Portfolio**

### **Savings Account**

Capital Savings A/c
Capital Super Savings A/c

### **Current Account**

Capital plus Current A/c Capital flexi A/c

### **Term Deposits**

Short-Term Deposit Cumulative Deposit Monthly Interest Deposit Tax Saver Accounts

**NRE/NRO Accounts** 



### **Fee-based Products**

**Insurance Products** 

**Forex Services** 

**Money Transfer Services** 

**Safe Deposit Lockers** 

3-in-1 Demat & Trading
Account



### **Other Services**

**Branches** 

**ATMs** 

**ATM cum Debit Cards** 

**Internet Banking** 

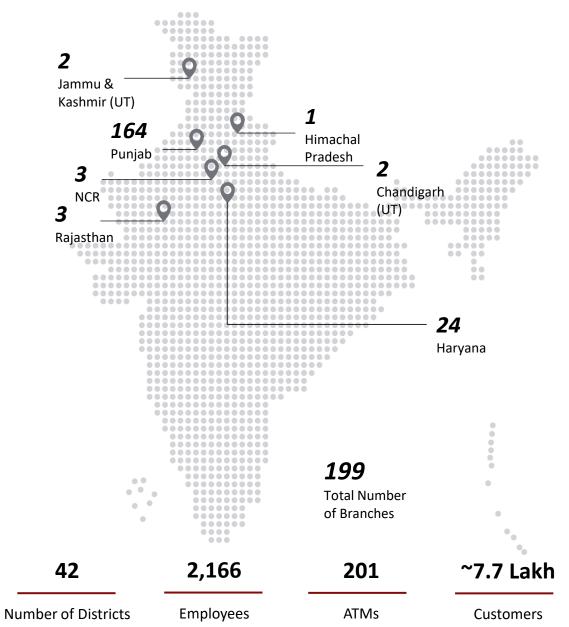
Mobile Banking (Capital Mobile+)

Mobile Passbook (Capital Mobile Connect)

Deep-understanding of middle-income customer segment with more than 2 decades of experience

# **Increasing Presence to Enhance Accessibility**





### **Expansion Plans**

- Enhanced branch outreach by scaling up new branch opening
- Expanding outreach to the contiguous states
- Transforming Haryana into our growth frontier
- Deep penetration in existing markets

### Break Up of Branches, Deposits & Advances (in %)

Geographies	Branches		Deposits		Advances	
	Sep'24	Sep'25	Sep'24	Sep'25	Sep'24	Sep'25
Rural Areas	41.1%	40.2%	37.0%	35.0%	22.8%	21.8%
Semi-Urban Areas	33.9%	36.7%	40.3%	38.6%	34.1%	33.3%
Urban Areas (including Metro)	25.0%	23.1%	22.7%	26.3%	43.1%	44.9%
Total	100%	100%	100%	100%	100%	100%

# Our 'Strengths' Build Over 20 Years by Focusing on Customers Capital Small Finance Bank

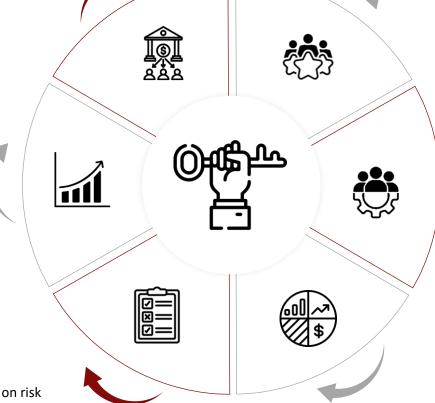


### Retail focused liability franchise with high CASA share

- ➤ High CASA¹ ratio 34% with 89.1% retail deposits
- ➤ Low Cost of deposits at 5.9% in Q2FY26

### Consistent track record of growth with operational & profitability metrics

- > ROAA<sup>2</sup> at 1.9%, ROA<sup>3</sup> at 1.3% as of guarter
- > CAGR FY16-FY25 for PAT 28%; Advances 23%; Deposits 18%



### Streamlined credit assessment & risk management processes

- Well defined credit assessment matrix based on risk profile of the borrower
- Cash-flow based lending with conservation LTV
- > Committed approach for large value exposures
- ➤ GNPA at 2.7% and NNPA at 1.4%

### **Professional and Experienced Leadership Team**

- > MD & CEO, Sarvjit Singh Samra brings over 37 years of experience
- > Supported by seasoned executive team & diverse Board of Directors with industry experts
- > Corporate Governance recognized through various awards
- > Backed by marquee institutional investors

### **Customer centric approach and deep** understanding of target customers

- > Serving financial needs of middle-income segment with special emphasis on rural and semi-urban areas
- Deep customer engagement through Relationship Banking Approach
- Branch-led acquisition strategy

### Secured and diversified advances portfolio

- ➤ Well-diversified loan portfolio with 30% towards Agricultural, 26% towards Mortgages, 23% for MSME, Trading & other Business Loans 7% for consumer lending and 14% for NBFC lending
- > One of the most diversified portfolio with book size in multiple asset classes as of FY25

# **Enabling Seamless Digital Experiences to Our Customers**









Transforming Customer Experience

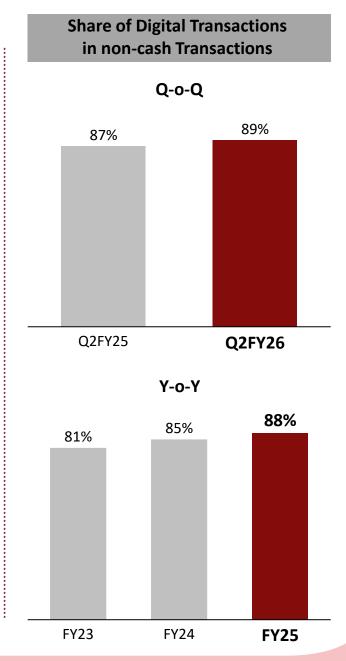
Personalised Data-Driven
Processes

Empowering Ourselves with Technology

- Deepening customer engagement through digital channels
- Leverage technology and data analytics for scalability and profitable growth
- Increasing cashless banking & Automating operation

- Analysing data driven insights to offer customised solutions
- Improve collection efficiency through data driven early warning systems
- Improving collections through warning systems

- Developing alternate digital channels
- Cross selling opportunities and effective customer engagement through analytics
- Targeting and monitoring customers through data



# **Historical Performance - Deposits & Advances**







# **Leadership Team**



# **Experienced Management Team**



Sarvjit Singh Samra
Managing Director, Promoter and CEO

37+ years of experience across banking & financial industry across various roles. Associated with the Bank since inception Instrumental in the conversion of Bank to a Small Finance Bank.



Munish Jain
Executive Director

24+ years of experience in the banking sector across finance, compliance, treasury and strategic roles.

Member of ICAI & ICSI Associated with the Bank since 2000



Mr. Aseem Mahajan Chief Financial Officer

Associated with the Bank since 2012 across various domains including accounting, finance, treasury & fund management, budgeting & forecasting, capital raising and others. Member of ICAI.



Santosh Kumar Dhawan Head of Credit Department

Associated with the Bank for 23+ years across various roles in retail credit, branch banking, Head of Credit.

Serving as Head of Credit since 2017. Previously associated with PNB.



**Richa Mahajan Chief Compliance Officer** 

Associated with the Bank for 22+ years Served as the Head of Audit & Internal control from 2011 to 2021, and presently serving as Chief Compliance Officer since 2021. Member of ICAI.



Raghav Aggarwal
Chief Risk Officer

Associated with the Bank since 2015 across various roles in credit sanctioning & monitoring. Serving as Chief Risk Officer since 2020. Member of ICAL



Mr. Navin Kumar Maini
Part-time chairman & Non-executive independent director

- 41+ years of experience in the banking industry
- Previously associated with SIDBI as Deputy Managing Director, IDBI Bank & United Commercial Bank



Mr. Sarvjit Singh Samra Managing Director & CEO

- 37+ years of experience across banking & financial industry
- Associated with the Bank since inception
- Instrumental in the conversion of Bank to a Small Finance Bank



Mr. Munish Jain
Executive Director

- 24+ years of experience in the banking sector across finance, compliance, treasury and strategic roles
- Member of ICAI & ICSI



Mr. Balbir Singh Non-executive Director

- Nominee Director of SIDBI on the Bank's board
- Served as the General Manager & Regional In-charge of SIDBI's Chandigarh Office
- Presently serving as CGM



Mr. Nageswara Rao Yalamanchili Independent Director

- Served as Executive Director in Bank of Maharashtra and Vijaya Bank
- Also served as Officer on Special Duty and Whole-time Director at Syndicate Bank



Ms. Rachna Dikshit Independent Director

- Served as Chief General Manager at the RBI
- Certified associate of the Indian Institute of Bankers



Mr. Gurpreet Singh Chug Independent Director

- Serving as Managing Director of Pioneer Assurance Consultants
- Holds Bachelor's Degree in Law & qualified practitioner from Insurance Institute of India



Mr. Kamaldeep Singh Sangha Independent Director

- · Retired IAS Officer
- Served as Managing Director of Punjab State Co-operative Bank, Punjab State Co-operative Milk Producer's Federation Ltd. as well as MILKFED



Mr. Sukhen Pal Babuta Independent Director

- Practicing Chartered Accountant since 1987
- Associate Member of ICAI and registered professional with IBBI
- Has previously served as Director of Punjab & Sind Bank



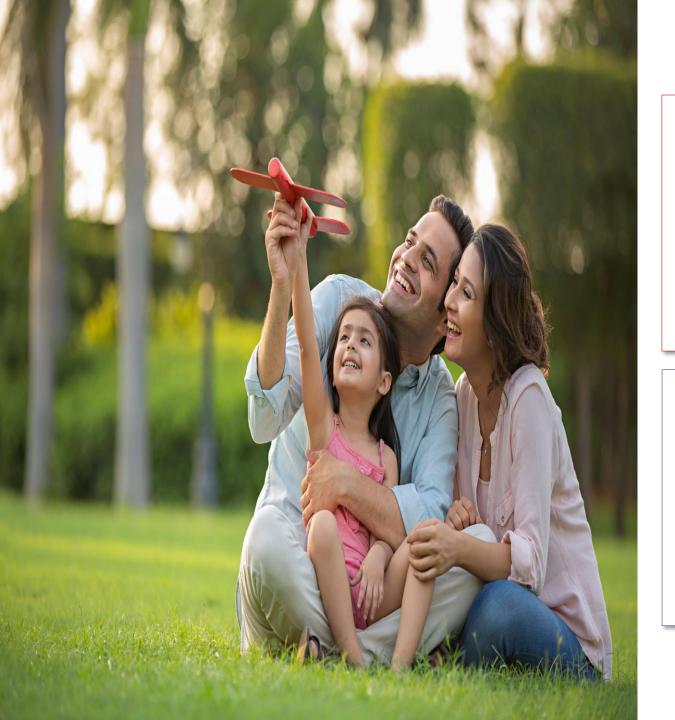
Mr. Sham Singh Bains Independent Director

Extensive experience in the agriculture sector



Mr. Bhavdeep Sardana Non Independent Director

- Serving as CEO of The Sukhjit Starch & Chemicals, The Sukhjit Agro Inds. & Sukhjit Mega Food Park & Infra Ltd.
- Member of Punjab State Planning Board, Punjab State Council for Agricultural Education and Food Processing Advisory Committee (Govt. of Punjab)



**Company: Capital Small Finance Bank Limited** 

Capital Small Finance Bank 🔀

CIN: L65110PB1999PLC022634

Mr. Sahil Vijay / Ms. Bharti Babutta

investorrelations@capitalbank.co.in

Website: www.capitalbank.co.in

**Investor Relation Advisors: Strategic Growth Advisors Pvt. Ltd.** 

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Abhishek Shah / Ms. Neha Shroff

<u>abhishek.shah@sgapl.net</u> / <u>neha.shroff@sgapl.net</u>

Tel: +91 99306 51660 / +91 77380 73466