

	2020-21					2021-22					2022-23					2023-24	
As at end of/ during	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2
Naukri.com																	
Number of resumes on Naukri.com (rounded off to nearest million)	69	71	73	75	75	76	78	80	82^	82^	84	86	88	89	89	91	94
Average number of resumes added daily in '000	9	18	17	21	17	17	22	18	21	20	20	23	20	20	21	23	24
Average number of resumes modified daily in '000	324	451	440	501	429	489	540	403	417	462	411	491	420	479	450	498	495
Number of unique customers -Revenue	48,144	49,346	52,704	57,830	84,997	57,360	65,015	68,963	72,100	110,161	75,876	75,162	73,524	77,677	127,288	79,315	78,004
% Revenue of Naukri.com from																	
- IT Services/ ITES	32.3%	31.7%	32.2%	34.8%	32.9%	35.1%	35.9%	34.9%	37.1%	36.0%	35.9%	35.7%	34.2%	33.5%	35.3%	31.2%	30.9%
- BFSI	6.2%	6.4%	6.3%	6.7%	6.3%	6.8%	6.5%	6.5%	6.3%	6.5%	6.7%	6.0%	6.9%	8.3%	6.6%	9.0%	8.9%
- Infrastructure	11.9%	11.6%	11.1%	10.8%	11.4%	10.2%	9.9%	9.1%	8.8%	9.4%	8.7%	9.1%	9.2%	9.7%	9.2%	10.1%	10.5%
99acres																	
Number of listings in '000 (free+paid)	642	1109	1159	1214	4,124	894	1469	1,082	1,081	4,526	1,109	1,052	1,077	1,191	4,428	1,163	1,134
Number of paid listings in '000	324	680	722	725	2,451	446	829	627	589	2,491	604	621	736	733	2,693	664	699

^ as on 5th April 22

	2020-21^^					2021-22^^					2022-23					2023-24	
As at end of/ during	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2
Segment Billing in Rs million																	
Recruitment Solutions	1,434	1,725	2,080	3,081	8,320	2,521	3,019	3,692	5,133	14,364	4,150	4,256	4,346	5,835	18,587	3,975	4,314
99acres (real estate)	140	467	524	717	1,848	224	681	614	793	2,312	611	757	711	1,037	3,116	734	922
Others (Jeevansathi and Shiksha)	343	355	431	461	1,590	484	431	502	568	1,984	480	417	450	614	1,960	521	454
Total Billing	1,917	2,546	3,036	4,259	11,758	3,228	4,131	4,808	6,493	18,660	5,242	5,429	5,507	7,486	23,663	5,230	5,690
Segment Revenue in Rs million																	
Recruitment Solutions	2,055	1,889	1,968	2,091	8,004	2,311	2,674	3,113	3,444	11,542	3,871	4,181	4,368	4,376	16,796	4,464	4,560
99acres (real estate)	425	363	449	501	1,738	492	483	586	613	2,173	663	697	729	755	2,845	827	873
Others (Jeevansathi and Shiksha)	375	372	379	413	1,539	480	469	461	499	1,909	542	440	455	508	1,945	553	497
Total Net Sales/ Income from Operations	2,855	2,624	2,796	3,005	11,280	3,283	3,626	4,161	4,555	15,625	5,077	5,318	5,552	5,640	21,586	5,843	5,930
Deferred Sales Revenue in Rs million																	
Recruitment Solutions	3,010	2,917	3,002	4,003	4,003	4,119	4,513	5,049	6,782	6,782	6,951	7,060	7,034	8,477	8,477	8,008	7,766
99acres (real estate)	426	522	596	818	818	549	744	781	959	959	895	969	943	1,227	1,227	1,131	1,184
Others (Jeevansathi and Shiksha)	311	299	347	395	395	401	363	404	455	455	407	380	377	482	482	450	412
Total	3,747	3,737	3,946	5,216	5,216	5,069	5,620	6,234	8,196	8,196	8,254	8,409	8,354	10,185	10,185	9,588	9,362
Profit/ (Loss) Before Tax (Segment) in Rs million																	
Recruitment Solutions	1,152	957	1,029	988	4,127	1,220	1,518	1,820	2,014	6,573	2,252	2,482	2,685	2,640	10,060	2,635	2,701
99acres (real estate)	5	(106)	(68)	(188)	(357)	(29)	(249)	(255)	(363)	(896)	(380)	(324)	(260)	(221)	(1,185)	(225)	(165)
Others (Jeevansathi and Shiksha)	(136)	(348)	(292)	(235)	(1,011)	(177)	(183)	(373)	(360)	(1,093)	(234)	(304)	(264)	(216)	(1,019)	(190)	(202)
Total	1,022	503	668	566	2,759	1,013	1,087	1,193	1,291	4,584	1,639	1,854	2,161	2,202	7,855	2,220	2,334
Less unallocatable expenses	(96)	(99)	(86)	(98)	(379)	(91)	(92)	(93)	(118)	(393)	(116)	(128)	(117)	(139)	(500)	(131)	(145)
Add unallocated income	204	263	316	407	1,190	411	442	428	421	1,702	419	499	396	437	1,751	578	636
Exceptional item	-	-	-	(32)	(32)	-	92,938	2,178	-	95,116	-	-	(2,760)	(187)	(2,947)	-	(50)
Profit Before Tax	1,129	668	899	842	3,538	1,334	94,375	3,705	1,595	101,009	1,942	2,225	(320)	2,313	6,159	2,667	2,774
Headcount	4,668	4,578	4,555	4,464	4,464	4,573	4,540	4,543	4,805	4,805	5,107	5,282	5,336	5,311	5,311	5,568	5,594

^^After merger impact