

06<sup>th</sup> November, 2025

<b>BSE Ltd.</b> Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai 400 001. <b>Scrip Code: 532782</b>	<b>National Stock Exchange of India Ltd.</b> Exchange Plaza, 5 <sup>th</sup> Floor, Plot No. C/1, G-Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051. <b>Scrip Code: SUTLEJTEX</b>
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Dear Sirs / Madam,

**Sub: Q2 & H1 FY26 Investor Presentation**

Please find enclosed herewith a copy of the presentation with respect to the Un-audited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended 30<sup>th</sup> September, 2025.

Thanking you

Yours faithfully

For **Sutlej Textiles and Industries Limited**



Manoj Contractor  
Company Secretary and Compliance Officer

Encl.: a/a



**sutlej**  
textiles and industries limited

# Sutlej Textiles and Industries Limited

Leadership in Yarns, Establishing a Niche in Home Textiles

Investor Presentation – Q2 & H1FY26





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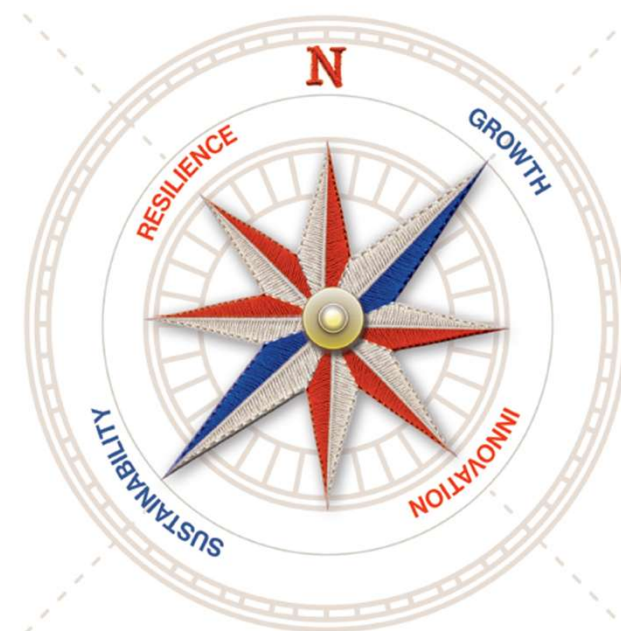
1. Q2 & H1FY26 Result Updates

2. STIL – Company Overview

3. Sustainable Green Fibre

4. Specialised Yarn

5. Home Textiles



NAVIGATING CHANGE  
**EMPOWERING PROGRESS**





## Key Highlights Q2 & H1FY26

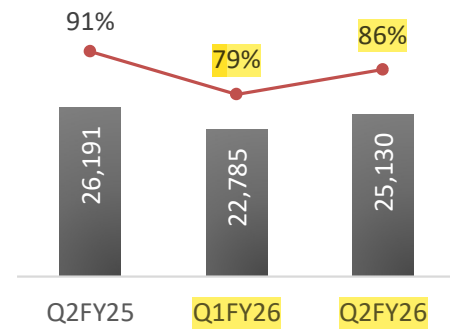




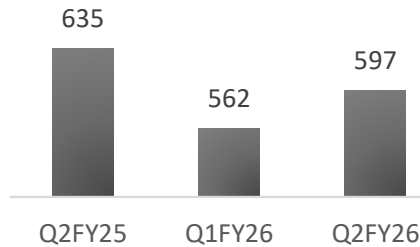
## Yarn Business – Q2 & H1FY26 Highlights

Q2FY26

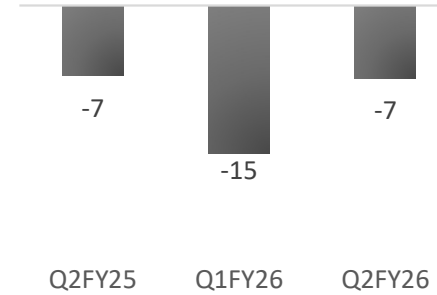
Sales Volume and Capacity Utilization



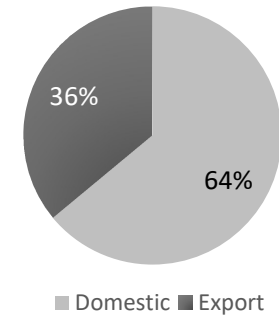
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)

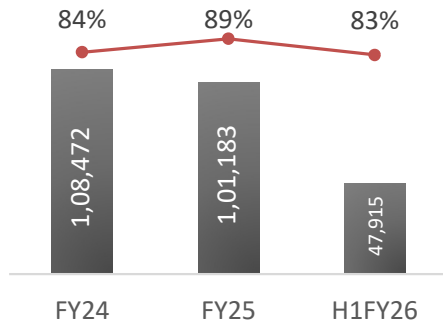


Revenue Mix (%)

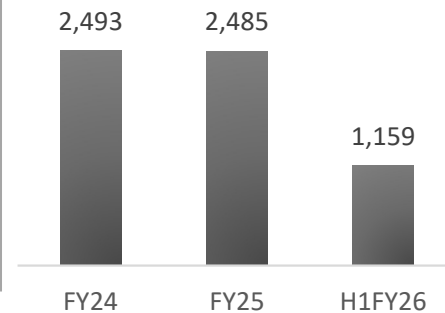


H1FY26

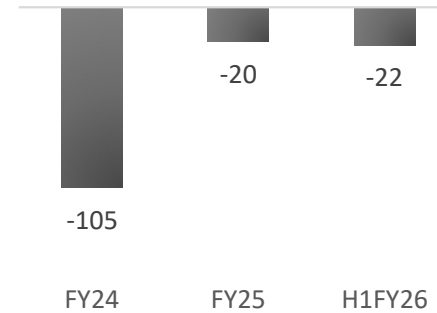
Sales Volume and Capacity Utilization



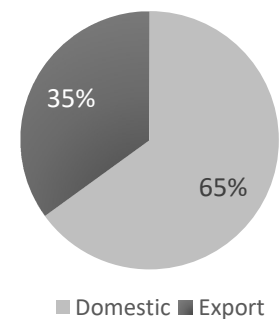
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)



Revenue Mix (%)

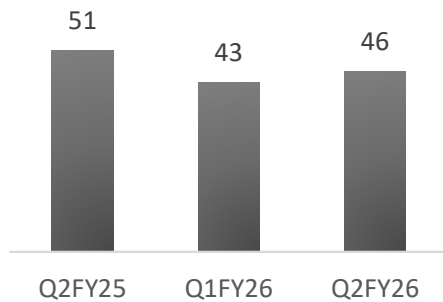




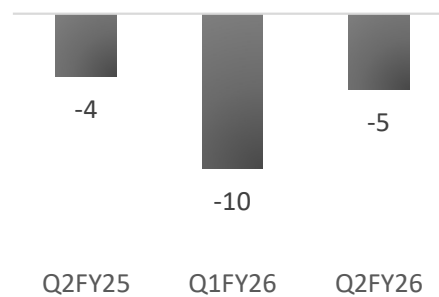
## Home Textiles Business – Q2 & H1FY26 Highlights

Q2FY26

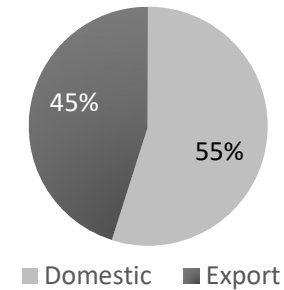
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)



Revenue Mix



### Enhanced Value Proposition:

- Nesterra has achieved consistent and strong growth over the past five years
- Q2 was a period of steady and broad-based growth across all verticals- exports, domestic, and Nesterra. The company achieved a 20% quarter-on-quarter revenue increase, driven by strategic focus, disciplined execution, and diversification into new product categories and customer segments.

### Expansions and New Launches:

- Total Active stores – 524

State wise contribution:

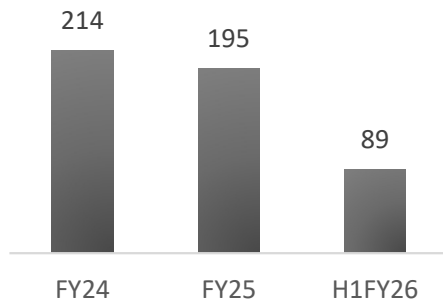
Maharashtra: 22.69%

Gujarat: 17.79%

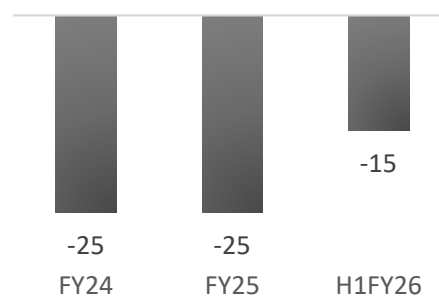
Delhi: 16.12%

H1FY26

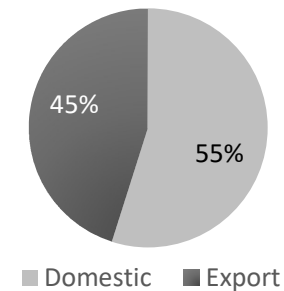
Segment Revenue (Rs Cr)



Segment EBIT (Rs Cr)



Revenue Mix





## Standalone Profit & Loss – Q2/H1 FY26

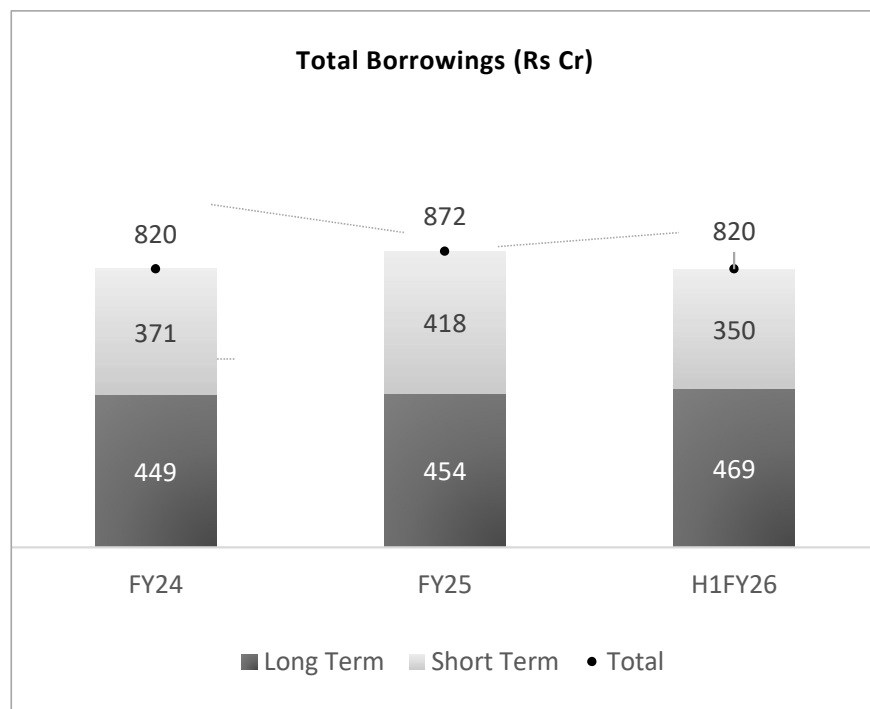
Particulars (Rs Cr)	Q2FY26	Q1FY26	QoQ %	Q2FY25	YoY%	H1FY26	H1FY25	YoY %
<b>Total Income</b>	<b>642</b>	<b>604</b>	<b>6.4%</b>	<b>680</b>	<b>-5.6%</b>	<b>1246</b>	<b>1339</b>	<b>-7.0%</b>
Cost of goods sold	345	343	0.5%	390	-11.4%	689	757	-9.0%
Employee cost	115	107	8.0%	112	3.2%	222	222	-0.1%
Other expenses	164	148	10.7%	163	0.8%	312	317	-1.5%
<b>EBITDA</b>	<b>17</b>	<b>5</b>	<b>247.5%</b>	<b>16</b>	<b>8.9%</b>	<b>23</b>	<b>43</b>	<b>-47.1%</b>
<b>EBITDA Margin</b>	<b>2.7%</b>	<b>0.8%</b>	<b>189 bps</b>	<b>2.4%</b>	<b>36 bps</b>	<b>1.8%</b>	<b>3.2%</b>	<b>(137 bps)</b>
Depreciation	27	27	1.7%	27	-0.8%	54	55	-2.0%
Interest	16	17	-6.3%	15	3.7%	33	31	7.4%
<b>Profit Before Tax (Before EI)</b>	<b>-26</b>	<b>-39</b>	<b>33.8%</b>	<b>-27</b>	<b>4.0%</b>	<b>-64</b>	<b>-43</b>	<b>-49.2%</b>
Exceptional Items	1	0	NA	0	-	1	6	-78.5%
<b>Profit Before Tax (After EI)</b>	<b>-27</b>	<b>-39</b>	<b>30.5%</b>	<b>-27</b>	<b>-0.8%</b>	<b>-65</b>	<b>-49</b>	<b>-33.6%</b>
Tax	-8	-13	34.6%	-9	5.3%	-21	-16	-31.3%
<b>Profit After Tax</b>	<b>-18</b>	<b>-26</b>	<b>28.4%</b>	<b>-18</b>	<b>-3.9%</b>	<b>-44</b>	<b>-33</b>	<b>-34.7%</b>
<b>PAT Margin</b>	<b>-2.9%</b>	<b>-4.3%</b>	<b>139 bps</b>	<b>-2.6%</b>	<b>(26 bps)</b>	<b>-3.5%</b>	<b>-2.4%</b>	<b>(109 bps)</b>



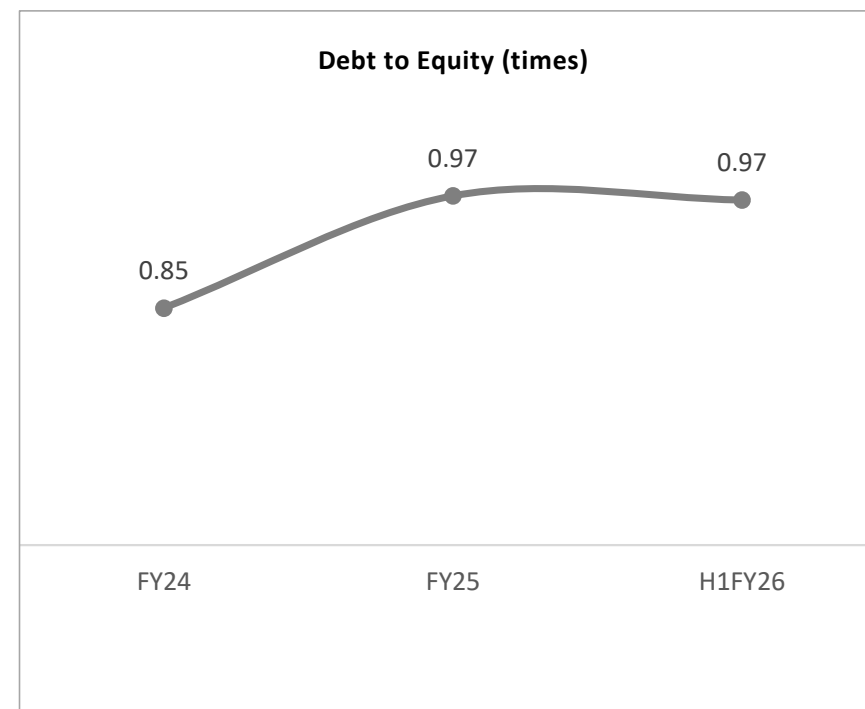


## Consolidated Profit & Loss – Q2/H1 FY26

Particulars (Rs Cr)	Q2FY26	Q1FY26	QoQ %	Q2FY25	YoY%	H1FY26	H1FY25	YoY %
<b>Total Income</b>	<b>645</b>	<b>610</b>	5.7%	<b>690</b>	-6.5%	<b>1255</b>	<b>1354</b>	<b>-7.4%</b>
Cost of goods sold	348	351	-0.8%	397	-12.2%	700	768	-9.0%
Employee cost	117	108	7.9%	113	2.9%	225	226	-0.4%
Other expenses	165	149	10.8%	164	1.0%	315	319	-1.4%
<b>EBITDA</b>	<b>15</b>	<b>1</b>	<b>1091.0%</b>	<b>16</b>	<b>-8.5%</b>	<b>16</b>	<b>41</b>	<b>-61.7%</b>
<b>EBITDA Margin</b>	<b>2.3%</b>	<b>0.2%</b>	<b>205 bps</b>	<b>2.3%</b>	<b>(5 bps)</b>	<b>1.3%</b>	<b>3.0%</b>	<b>(178 bps)</b>
Depreciation	28	27	1.8%	28	-0.9%	55	56	-2.3%
Interest	16	17	-6.9%	16	1.7%	33	32	4.8%
<b>Profit Before Tax (Before EI)</b>	<b>-29</b>	<b>-43</b>	<b>32.5%</b>	<b>-28</b>	<b>-4.9%</b>	<b>-72</b>	<b>-46</b>	<b>-55.2%</b>
Exceptional Items	1	0	NA	0	-	1	0	-
<b>Profit Before Tax (After EI)</b>	<b>-30</b>	<b>-43</b>	<b>29.5%</b>	<b>-28</b>	<b>-9.5%</b>	<b>-73</b>	<b>-46</b>	<b>-57.9%</b>
Tax	-8	-13	34.6%	-9	5.3%	-21	-16	-31.3%
<b>Profit After Tax</b>	<b>-22</b>	<b>-30</b>	<b>27.4%</b>	<b>-19</b>	<b>-16.6%</b>	<b>-52</b>	<b>-30</b>	<b>-72.3%</b>
<b>PAT Margin</b>	<b>-3.4%</b>	<b>-4.9%</b>	<b>155 bps</b>	<b>-2.7%</b>	<b>(67 bps)</b>	<b>-4.1%</b>	<b>-2.2%</b>	<b>(192 bps)</b>



**Overall Debt Levels continue to be in control;  
Low utilization of working capital at 50% against  
sanction as on Sept 30, 2025**



**Consistently keeping Debt to Equity below 1x**



## From the Executive Chairman's Desk



**Mr. C. S. Nopany**

**Commenting on the results, Mr. C.S. Nopany, Executive Chairman, Sutlej Textiles and Industries Limited said:**

“The textile industry continues to face challenges from geopolitical tensions, tariff uncertainties, and weak demand across key markets. Volatile raw material prices and trade disruptions have also slowed supply chain recovery. Despite these headwinds, the quarter witnessed a gradual improvement in market sentiment compared to the previous quarter.

On the other hand, policy support from the government, the recently signed FTA with the UK, ongoing discussions with the EU, and a push toward value-added manufacturing are expected to strengthen the sector's position.

As we look ahead, our focus remains on navigating this evolving landscape with prudence and agility—strengthening our efficiencies, deepening market reach, and driving value through innovation and sustainability. While near-term uncertainties may persist, the long-term outlook for our industry and our organization continues to remain positive.”



## **Sutlej – A Leading Integrated Textile Manufacturer in India**





# A Premier Indian Yarn Manufacturer, Growing Presence in Home Textiles



## Patronage of a renowned group

- Established in 1934 by Late Dr. Krishna Kumar Birla as Sutlej Cotton Mills Ltd.
- 90+ years of existence in Spinning Industry
- Excellent Corporate Governance
- Highly Experienced Management

## Large Scale, World-class Yarn Capacities

- A Leading Yarn Manufacturer in India

### Three Manufacturing Units

- J&K,
- Himachal Pradesh,
- Rajasthan

- 4,15,440 Spindles

## Focus on Sustainable Transformation

### Green Fibre (for captive use)

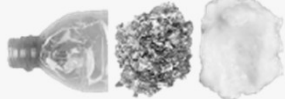
120 MT/Day

### Home Textiles

8.97 Million Meters

## Backward Integration

Green Fibre



## Core Business

Yarn



## Forward Integration

Home Textile







# Creation of a Strong Foundation over the years



## Sustainable Transformation



## Spinning Excellence since 1934

- 1934:** Founded and promoted by Late Dr. Krishna Kumar Birla as Sutlej Cotton Mills Ltd.
- 1963:** Established Rajasthan Textile Mills at Bhawanimandi (Jhalawar)
- 1970:** Diversified into Synthetic Blended Yarn
- 1981:** Leased a Spinning Unit - Chenab Textile Mills (CTM) from Texmaco Ltd at J&K - manufacturing Cotton & Synthetic Yarn
- 1997:** Purchased CTM
- 2005:** Incorporated Sutlej Textiles & Industries Ltd, via demerger



## Capacity Expansion

- 2006-07:** Entered into Home Textile Segment
- 2007-08:** Expansion at Rajasthan Unit
  - 7,488 spindles for PV Dyed Yarn
  - 12,672 spindles for Cotton Yarn
- 2010-11:** Expansion at J&K Unit
  - 31,104 spindles for Melange Cotton blended dyed yarn.

12MW Thermal Power at Rajasthan
- 2014:** Expansion at J&K Unit
  - 31,104 spindles for Value-added Cotton Melange and Cotton Blended Dyed Yarn
- 2015:** Acquired Birla Textile Mills 35,280 spindles – commenced commercial production for Cotton blended dyed and Mélange Yarn at Rajasthan

## 2017: Entered into Home Textile Segment

- Acquired Design, Sales, and Distribution (DS&D) business along with brand of American Silk Mills LLC (ASM)
- Invested USD 4.5 Million in Wholly Owned Subsidiary in USA

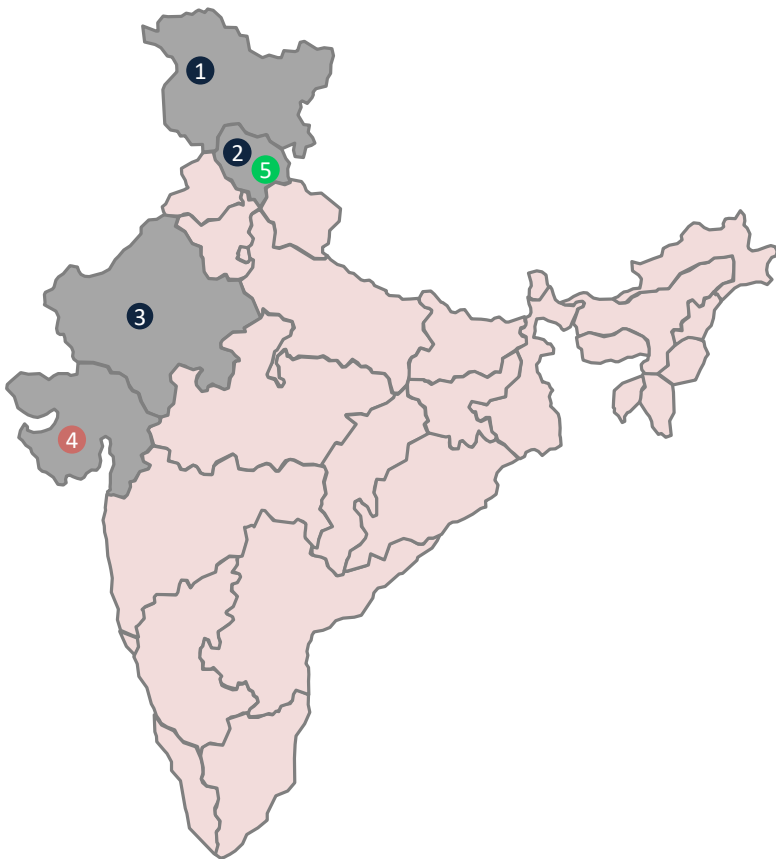
## 2019-2022: Backward integration

- Modernization of Home Textile Facility
- Green Fiber Plant Commenced green fiber plant in Mar 2021
- Launched “Nesterra” Home Textile Brand





## Among the Leading Yarn (4,15,440 Spindles) and Fabric Capacities in India



- ✓ Our facilities are capable to handle a variety of Raw Material, having different Counts
- ✓ We work very closely with our Customers to fulfil requirements and on the ethos, 'Manufacture to Sale and Not to Stock'

### ***Yarn***

- 1 Kathua, J&K**
  - Cotton Mélange: 1,02,576 Spindles
  - Man-made Fibre: 1,10,880 Spindles
- 2 Baddi, Himachal Pradesh**
  - Cotton Mélange: 36,503 Spindles
  - Man-made Fibre: 47,161 Spindles
- 3 Bhawanimandi, Rajasthan**
  - Cotton Mélange: 35,280 Spindles
  - Man-made Fibre: 83,040 Spindles
  - Roof top solar plant of 2.2 MW

### ***Home Textile***

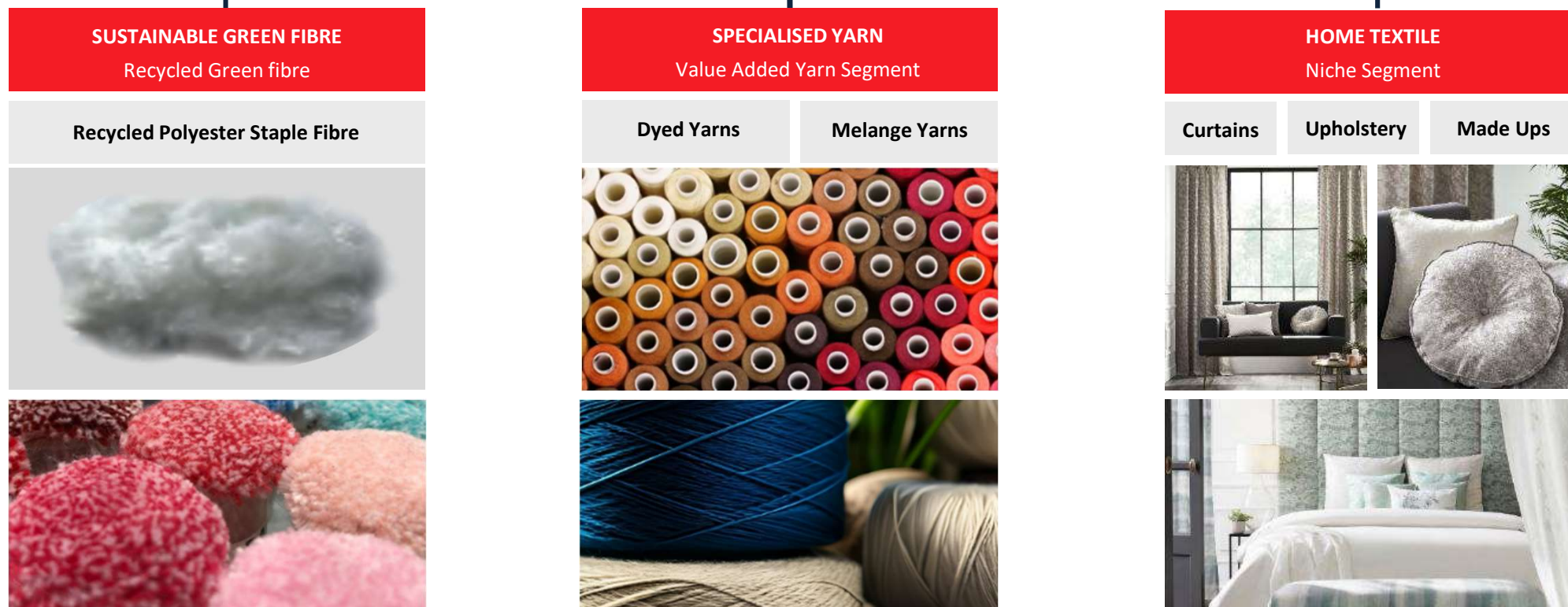
- 4 Damanganga, Gujarat**
  - Capacity of 8.97 Million Meters
  - 118 Shuttle-less looms

### ***Green Fibre***

- 5 Baddi, Himachal Pradesh**
  - Raw White & Black Recycle Fibre: 120 MT per day



# Key Business Verticals



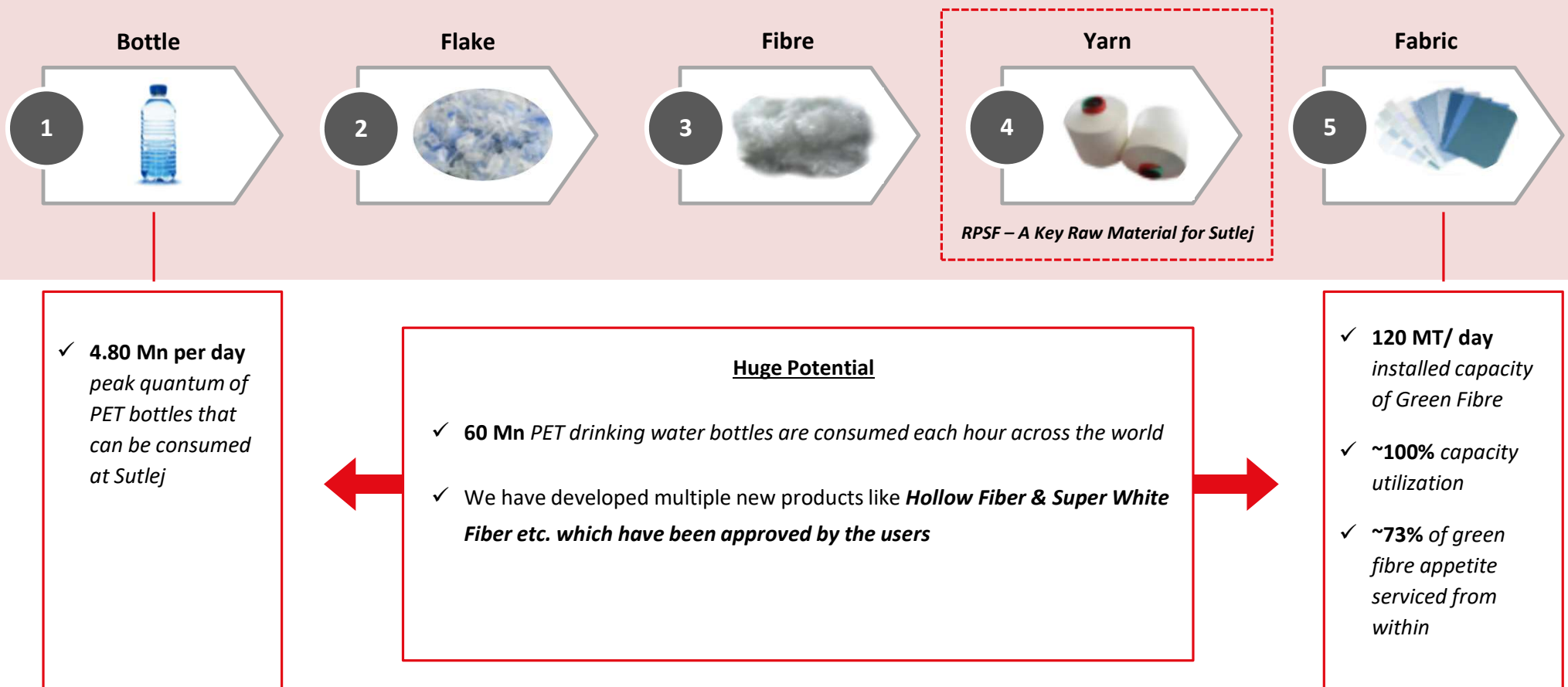


# Sustainable Green Fibre





# Sustainable Green Fibre - Improving Operating Efficiency by Backward Integration







# Specialty Dyed Yarn





## Specialty Dyed Yarns – Backbone of Our Business



### Leading Yarn manufacturer in India

**4,15,440** Dyed Yarn Spindles

**~42%** dedicated  
to Melange Yarn

**~58%** dedicated  
to various blends



### Strong Global Footprint

Export to over **60+ countries** across

Europe

South-East Asia

USA

North & Latin America



### Well Diversified Product Portfolio/geographies and customers

- Robust Business Model with **low customer concentration** and **diversified geographical spread**.
- B2B business model with around **60% revenue** from organized sector.
- Strong **Brand Recall** in Yarn Segment



### Marquee Clients





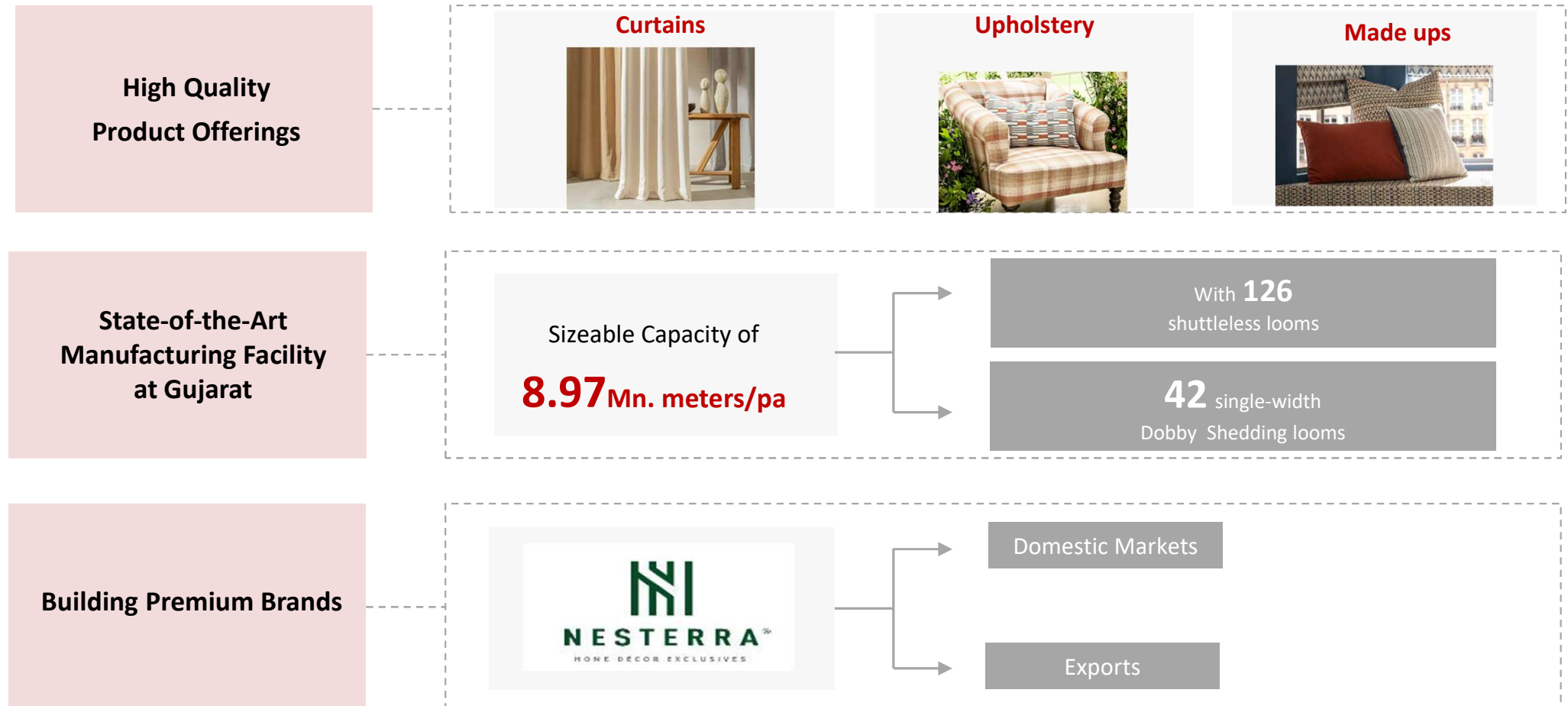


# Niche Home Textile





# One of the Leading Producers and Exporters of Home furnishings





# “Nesterra” - Building a Brand of Future



## Brand Overview

- In FY21, launched the first retail brand in its existence and within a short span of time, ‘**Nesterra**’ has begun earning respect from top Architect and interior design community for its distinct product offering and has been tastefully found home in their major projects.
- Successfully launched **12 new premium collections** in addition to the **existing 36 collections** of Nesterra in the market at Home Décor Expo 2024, at Jio Convention Centre, BKC, Mumbai



## Capitalize Existing Expertise

- Capitalize on rich pedigree originating from the House of Sutlej by virtue of its **proprietary yarns and manufacturing capability**
- Capitalize on **long term relationship** established by the front-end team to **enter and grow in major markets**



## Distribution

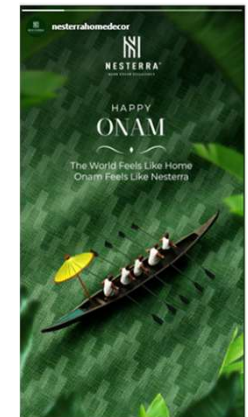
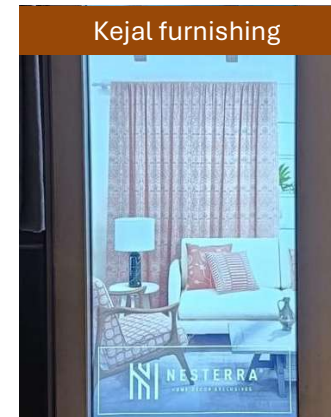
- ‘Nesterra’ has established itself as a prominent player in the industry through its **fastest grown distribution network**
- Have developed **seamless ordering portal** for the trade
- To maintain the premiumness, the total no. of active stores are limited to **625**.





## Home Textile Business – Highlights

- ❖ **Branding & Visual Merchandising:** Executed exclusive branding and standardized window displays across top-performing retail stores, enhancing Nesterra's visibility in Tier-1 cities through refreshed fabric displays and long-term branding spaces.
- ❖ **Social Media Performance:** Achieved 14.5K reach, 27K impressions, and 629 engagements on Instagram, Maintained consistent visibility with 18 posts per platform, featuring festive and topical content. Product-led and storytelling posts drove high engagement, successfully connecting with audiences across lifestyle, home décor, and premium living segments.
- ❖ **Public Relations:** Garnered 12 media coverages across leading publications including *India Today*, *Indian Retailer*, *Business of Fashion*, *Campaign India*, *Interiors & Décor Magazine*, and key trade titles, reaching over 74.5 million audience.
- ❖ **Industry Features:** Highlighted in *Campaign India*, *India Today*, and *Indian Textile Journal* for Nesterra's innovation, festive décor inspirations, and leadership in premium home textiles.
- ❖ **Spokesperson Engagements:** Featured interviews with *Business of Fashion*, *Home Fashion Trends*, *Indian Textile Journal*, *The Textile Magazine*, and *Indian Retailer*, positioning Nesterra as a thought leader in the category.
- ❖ **Brand Activation:** At Lalbaugh Raja, introduced interactive mirror installations featuring the "Feature You" concept, aligning with Nesterra's brand philosophy of self-expression and individuality.
- ❖ **Exhibition Presence:** Participated in *Yarnex 2025, Tirupur*, showcasing premium fabrics, sustainable innovations, and design stories, reinforcing Nesterra's position in the premium home furnishing segment.



### "Weaving Stories, Not Just Fabrics": Nesterra VP Smita Joshi on Building a Consumer-First Home Furnishings Brand

By Kajal Ahuja, Business Reporter



In India's fast-evolving home décor market, where individuality and storytelling increasingly shape consumer choices, **Nesterra** has emerged as a premium furnishings brand that blends design with emotion. Launched under Sutlej Textiles & Industries, part of the K.K. Birla Group, the brand is renowned for its innovative upholstery and drapery collections that marry craftsmanship with contemporary





## Guided by Industry Veterans and Experienced Management

### Board of Directors

**Mr. C.S. Nopany**

Executive Chairman

**Mr. Rohit Dhoot**

Independent  
Non-Executive Director

**Mr. Ashok Mittal**

Independent  
Non-Executive Director

**Mr. Sameer Kaji**

Independent  
Non-Executive Director

**Ms. Deepa Kapoor**

Independent  
Non-Executive Director

**Mr. Arhant Vikram Nopany**

Non-Executive Director

**Mr. Ashish Kumar Srivastava**

Whole time Director &  
Chief Executive Officer

### Key Executives

**Mr. Ranjan Chaudhary**

Chief Operating Officer

**Mr. Sachin J. Karwa**

Chief Financial Officer

**Mr. Manoj Contractor**

CS & Compliance Officer



**Sutlej Textiles & Industries Ltd.**  
**CIN. : L17124RJ2005PLC020927**

**Mr. Sachin J. Karwa**  
[investor.relations@sutlejttextiles.com](mailto:investor.relations@sutlejttextiles.com)

Lotus Corporate Park, E- Wing, 6<sup>th</sup> Floor, 185/A, Near Jay Coach,  
Goregaon (East), Mumbai 400 063.  
For more information visit: [www.sutlejttextiles.com](http://www.sutlejttextiles.com)



**Stellar IR Advisors Private Limited**

**Ms. Pooja Sharma / Mr. Ankit Jain**  
[pooja.sharma@stellar-ir.com](mailto:pooja.sharma@stellar-ir.com) | [ankit@stellar-ir.com](mailto:ankit@stellar-ir.com)

A - 405, Kanakia Wall Street,  
Andheri (East), Mumbai - 400 093.  
For more information visit: [www.stellar-ir.com](http://www.stellar-ir.com)

