



Date: 04 February, 2026

To,
Corporate Relations Department
BSE Limited
2nd floor, P.J. Tower,
Dalal Street,
Mumbai – 400 001
Company Code: 532888

To
Corporate Relations Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G-Block
Bandra Kurla Complex, Bandra (E),
Mumbai- 400 051
Company Code: ASIANTILES

Dear Sir/ Madam,

Subject: Investor Presentation

Please find attached Investor Presentation for the quarter and nine months ended on 31 December, 2025. It is also uploaded on the website of the Company www.aglasiangranito.com.

This information is submitted to you pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

You are requested to kindly take on your record.

Thanking You.

Yours truly,

For Asian Granito India Limited

Dhruti Trivedi
Company Secretary and Compliance Officer

Encl.: As above

Regd. & Corp. Office:
202, Dev Arc, Opp. Iskcon Temple,
S. G. Highway, Ahmedabad - 380 015
Gujarat (INDIA)
Tel : +91 79 66125500/698
E : info@aglasiangranito.com
W : www.aglasiangranito.com
CIN : L17110GJ1995PLC027025

TILES | MARBLE | QUARTZ | BATHWARE

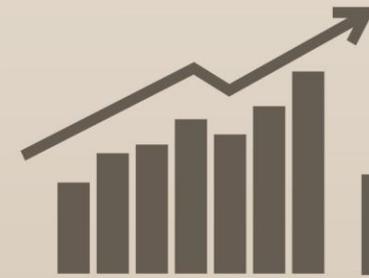


Asian Granito India Ltd.

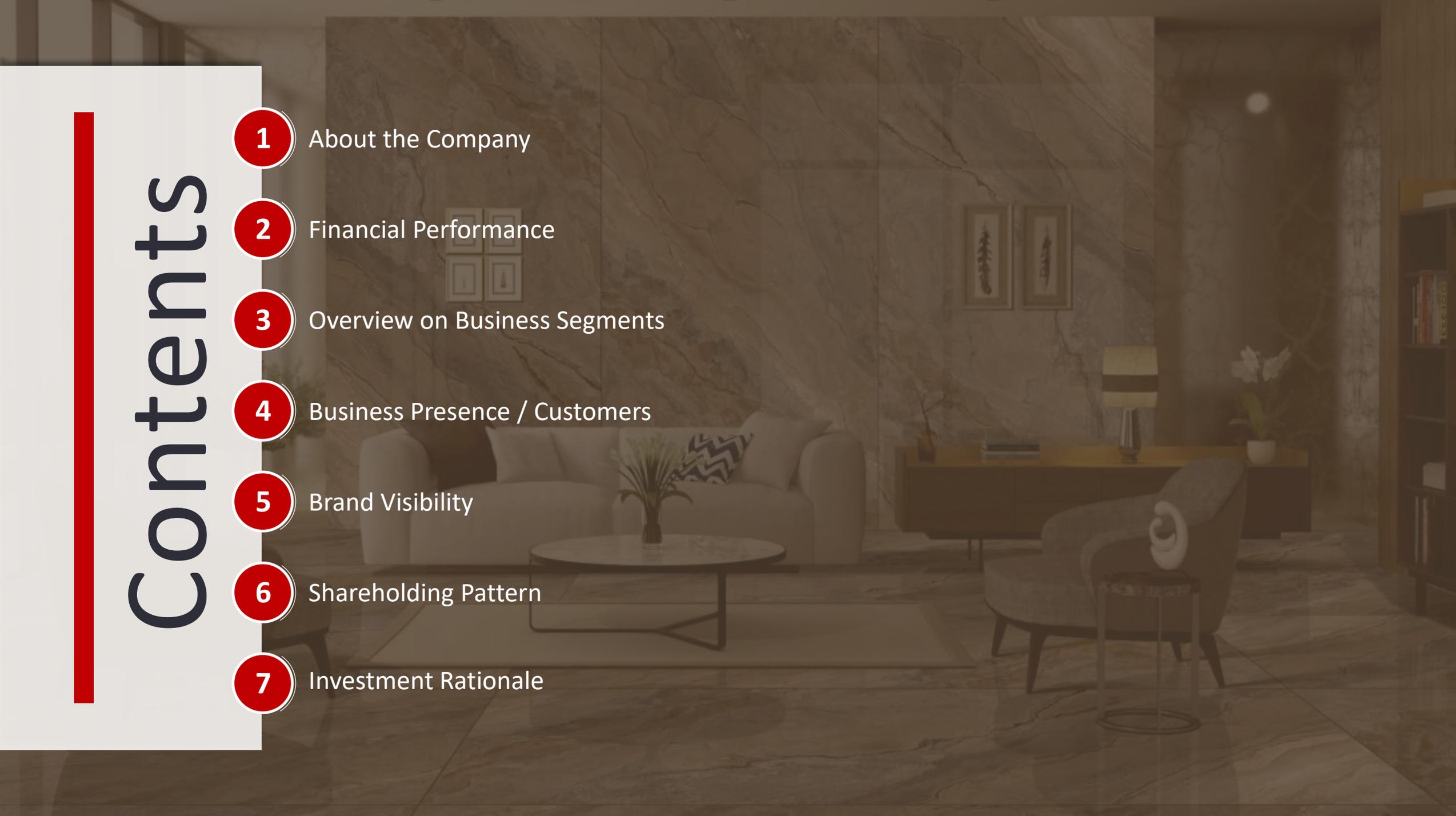
INDIA'S LEADING
TILES,
MARBLE,
QUARTZ
& BATHWARE BRAND



Premium
ka Pappa



INVESTOR
PRESENTATION - Q3FY26



Contents

- 1 About the Company
- 2 Financial Performance
- 3 Overview on Business Segments
- 4 Business Presence / Customers
- 5 Brand Visibility
- 6 Shareholding Pattern
- 7 Investment Rationale

Snapshot Of The Company



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4th Largest Listed
Ceramic Tiles Company



14
Plants ²



54.5 Mn Sqm
Installed Capacity ³



18,000+
Touch Points



6,000+
Employees



750+ efficient dealers and
distributors



100+
Countries Present



9MFY26 (Cons)
Revenues: ₹ 1,219 crore
EBITDA: ₹ 102 crore
PAT: ₹ 42 crore

- ▶ Incorporated in 1995; commenced tiles operations in 2001
- ▶ Innovation led company with a diverse product portfolio of Tiles and Bathroom Solutions
- ▶ Three decades of rich experience serving Institutional, Government and Retail clients in Domestic (85%) and Overseas Market (15%)

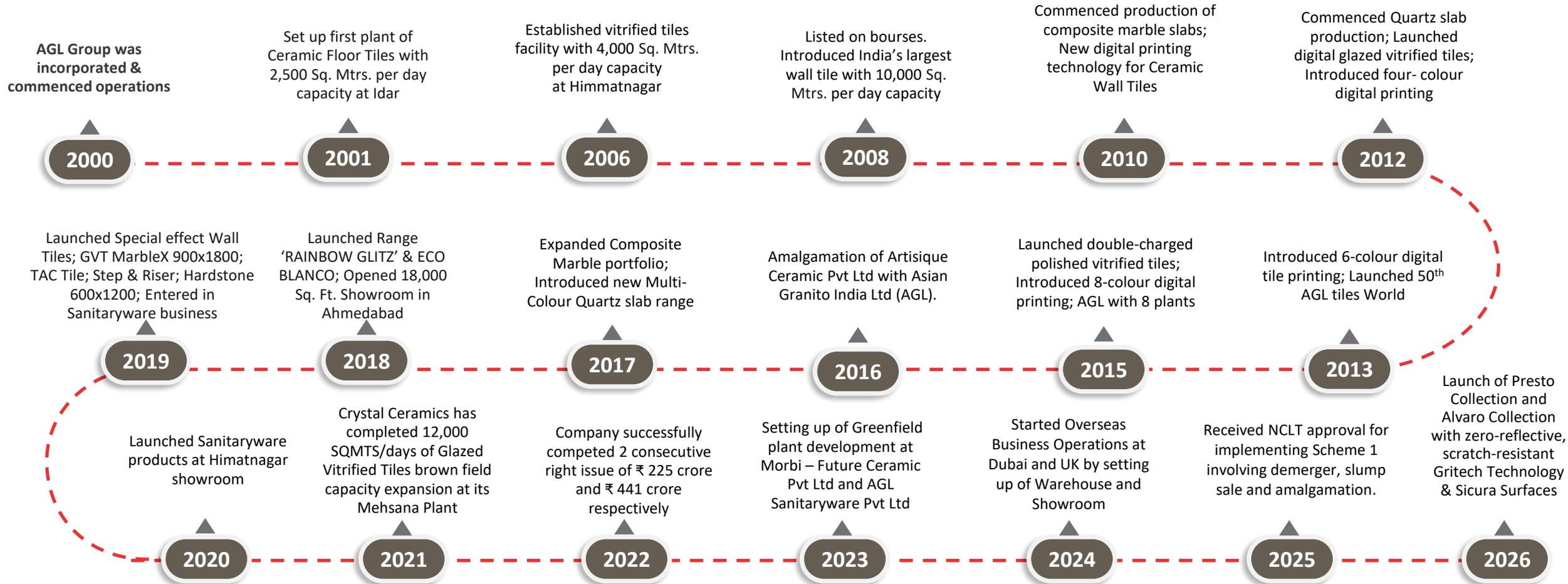


1.Total 14 units operating under 11 facilities including the ones owned by Subsidiaries and Associates
2. Current Operational Capacity as of December 2025 is 37.4 Mn Sqm

A Journey Full Of Evolution And Growth



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Particulars	FY2000	9MFY26
Sales	₹ 0.88 crore	₹ 1,219.10 crore (After redrafting)
Installed Capacity	0.83 Million Sq. Mtrs. per annum	54.5 Million Sq. Mtrs. per annum

Vision Is The Art Of Seeing What Is Invisible To Others



Kamlesh Patel
Chairman & Managing Director



Mukesh Patel
Managing Director



VISION

To become a Global leader in providing innovative lifestyle solutions to make lives more beautiful and to create stakeholder success.



MISSION

- Growing profitably across the AGL Group.
- To be pioneer in bringing latest technology and provide best quality products.
- Create competitive advantage in market and lead the industry by innovations.
- To create healthy & productive work environment for all employees and associates.
- To empower communities for working towards safe, clean and green environment.



VALUES

INTEGRITY

We are fair and ethical while taking every decision.

DISCIPLINE

We create and adhere to a strict code of conduct.

TRANSPARENCY

We share every learning and failure with the world and are open for feedback.

INNOVATION

Being innovative is the belief and priority of AGL. It defines us and contributes greatly in our purpose of making lives more beautiful.

TEAMWORK

We are committed to create an environment of teamwork. Every member of AGL team is valued and respected for their contribution.

QUALITY AND CUSTOMER FOCUS

AGL strives to provide highest quality of products with an objective to add value to the success of our customers.

CONTINUOUS IMPROVEMENT & IMPLEMENT

We consistently strive to improve our products, services, internal practices, skills and overall culture of the organisation through incremental and breakthrough progress.

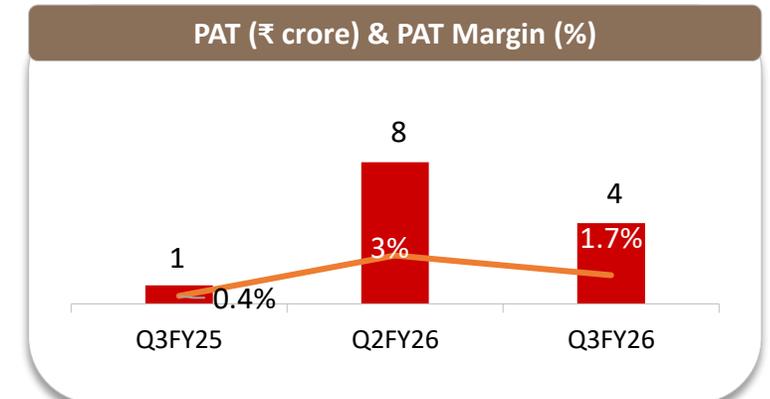
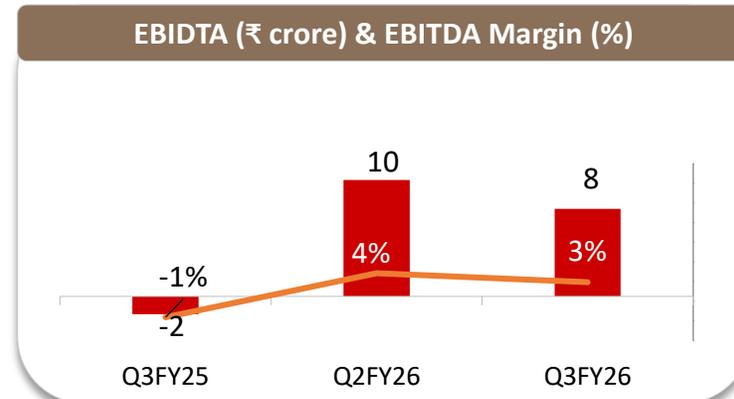
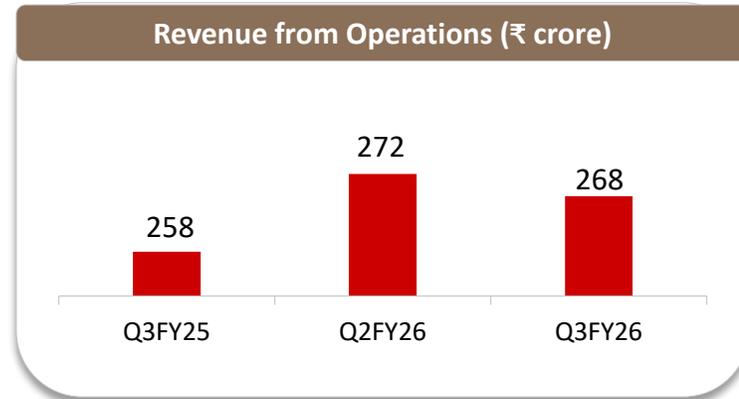


Financial Performance

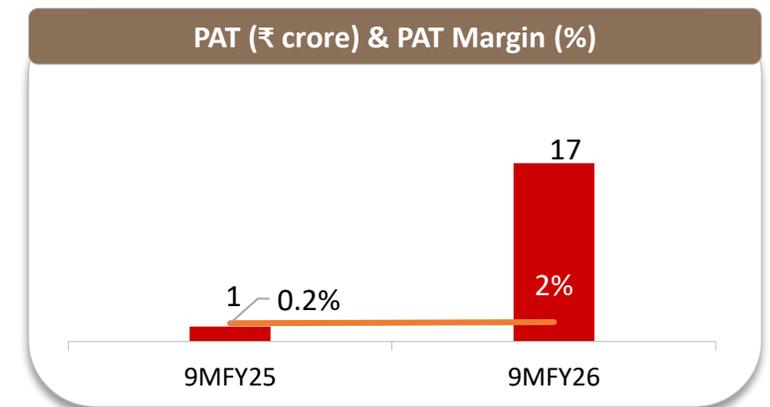
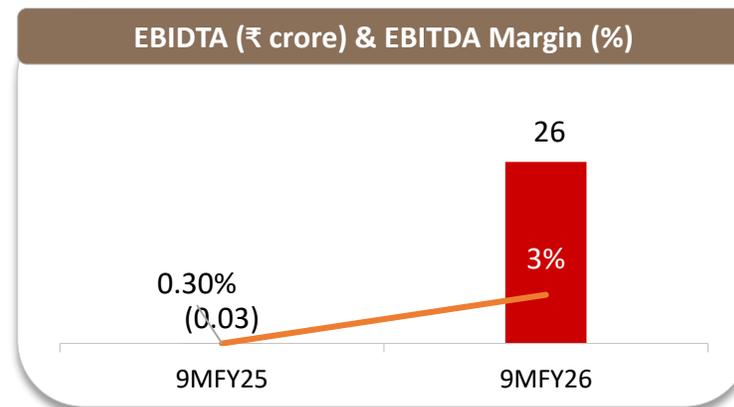
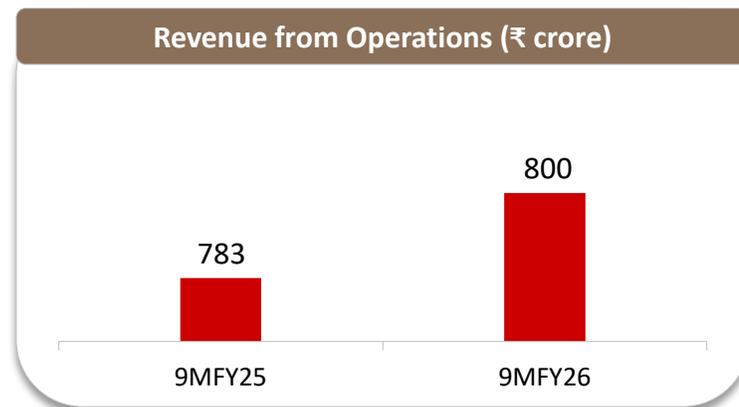
Standalone - Q3FY26 & 9MFY26



Q3FY26



9MFY26



Standalone Profit & Loss – Q3FY26 & 9MFY26



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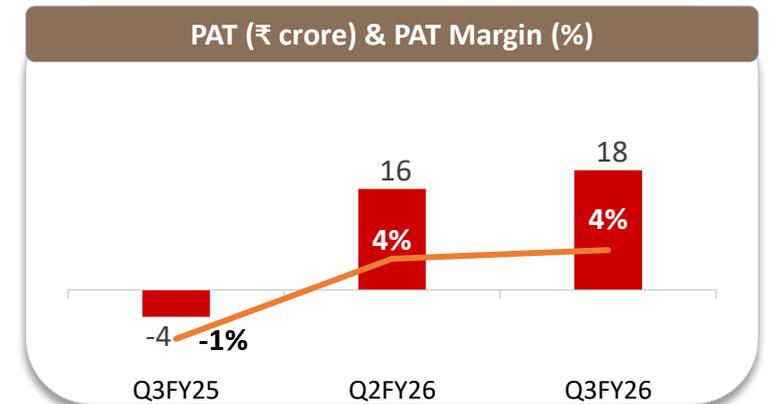
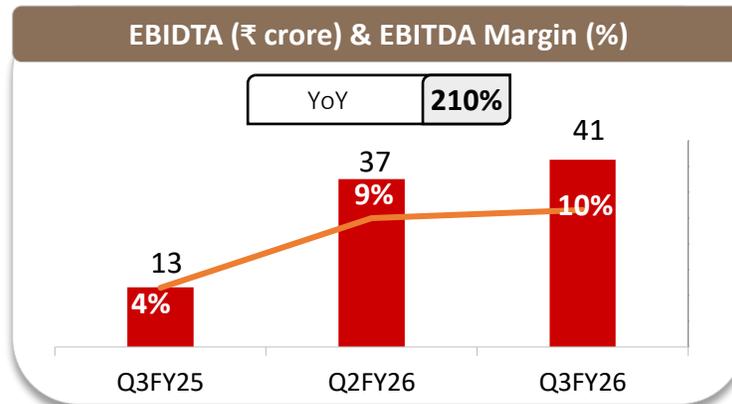
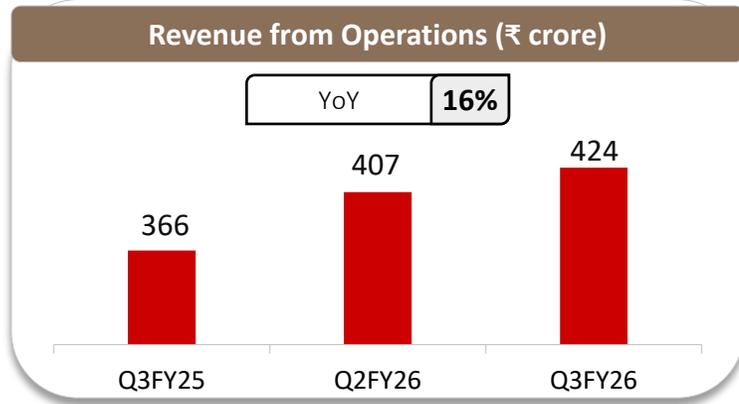
Particulars (₹ crore)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	9MFY26	9MFY25	YoY (%)
Revenue from Operations	268.42	257.99	4.05%	272.42	-1.47%	800.48	782.64	2.28%
Other Income	5.24	6.12		5.52		16.73	17.00	
Total Income	273.66	264.11	3.62%	277.95	-1.54%	817.21	799.64	2.20%
Expenditure								
Cost of material consumed	206.07	205.16		205.85		617.14	619.36	
Employee benefit expenses	18.05	21.60		25.18		63.79	65.29	
Finance Cost	3.18	2.21		3.12		9.12	5.69	
Depreciation	3.17	3.87		2.10		8.99	11.62	
Power & Fuel	11.36	9.87		13.61		34.82	29.72	
Other Expenses	25.03	22.96		17.29		58.42	68.29	
Total Expenses	266.87	265.67	0.45%	267.16	-0.11%	792.28	799.97	-0.96%
EBITDA (Excluding Other Income)	7.91	(-1.61)	LP	10.49	-24.58%	26.32	(0.03)	LP
EBITDA Margin	2.95%	-0.62%	LP	3.85%	-90 bps	3.29%	0.00%	LP
Profit Before Tax	6.80	-1.56	LP	10.79	-37.00%	24.93	(0.33)	LP
Profit After Tax	4.42	1.01	336.25%	7.76	-43.02%	17.39	1.47	1,086.67%

Consolidated – Q3FY26 & 9MFY26

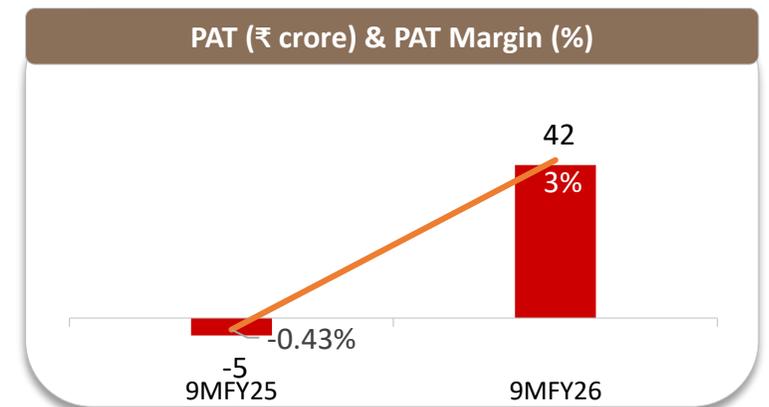
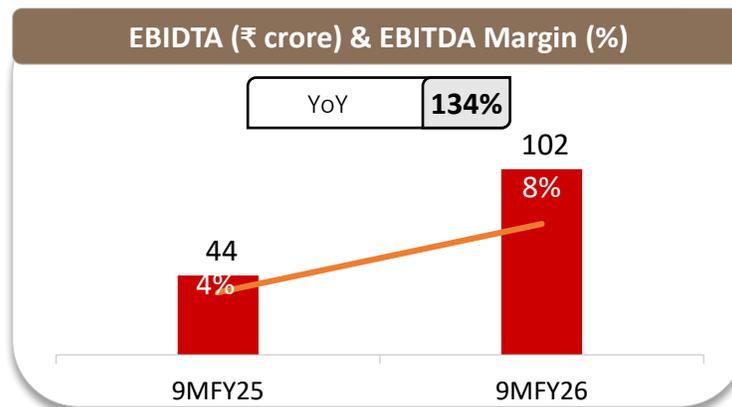
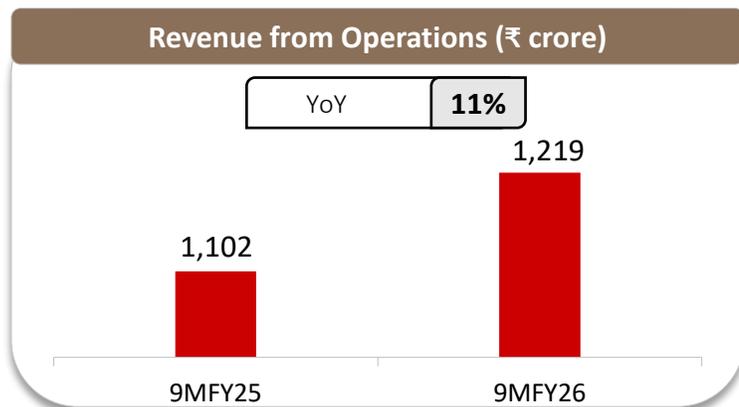


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Q3FY26



9MFY26



Consolidated Profit & Loss – Q3FY26 & 9MFY26



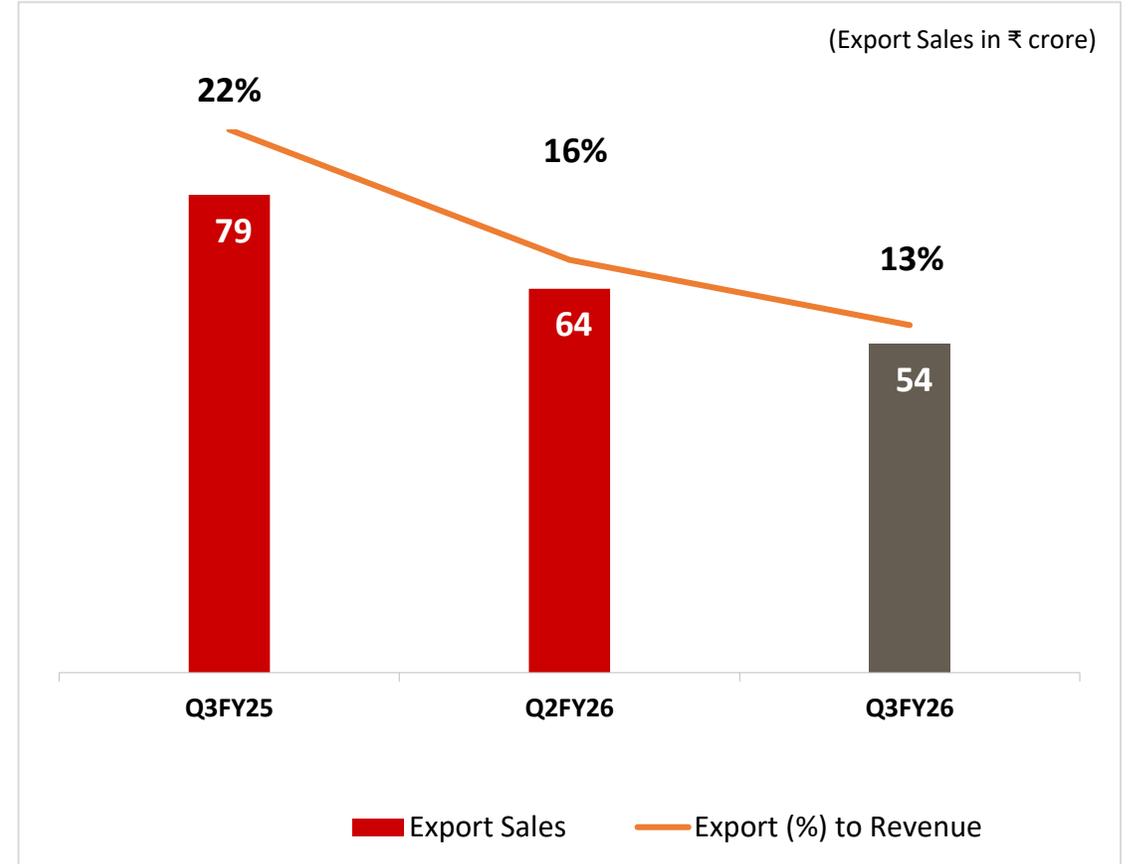
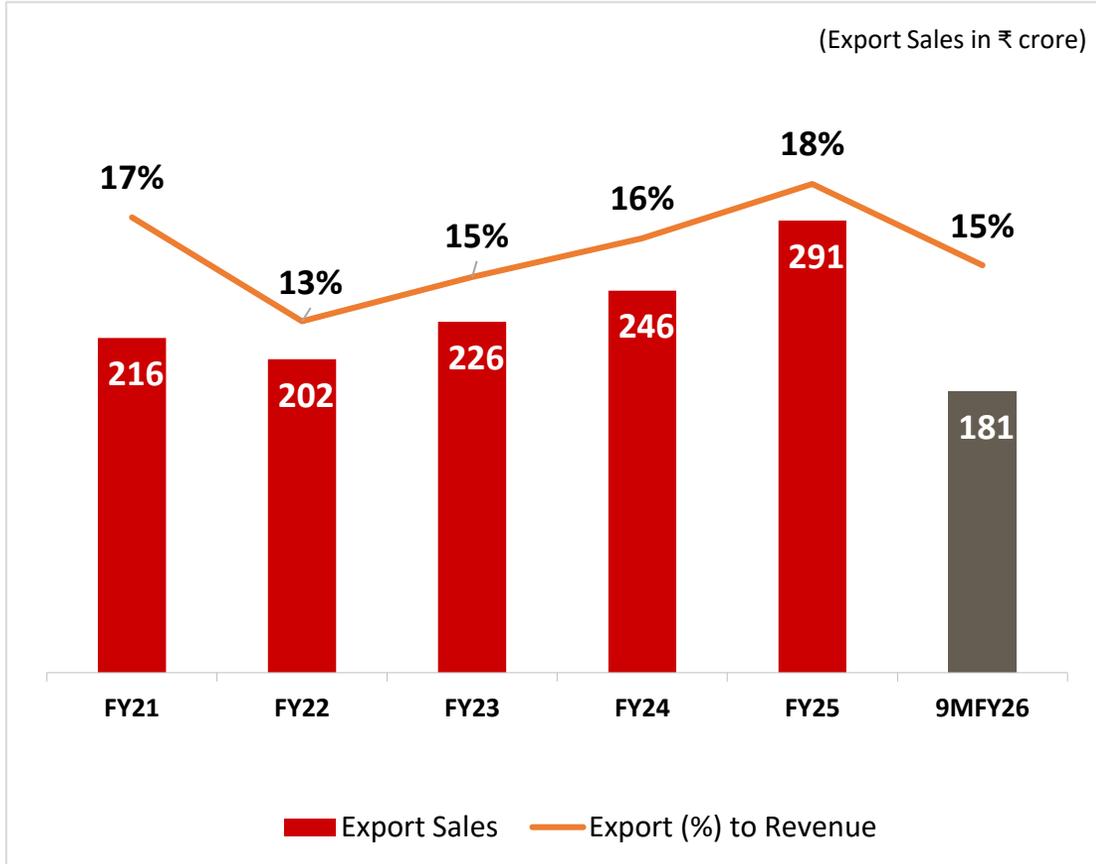
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Particulars (₹ crore)	Q3FY26	Q3FY25	YoY (%)	Q2FY26	QoQ (%)	9MFY26	9MFY25	YoY (%)
Revenue from Operations	423.93	366.09	15.80%	406.92	4.18%	1,219.10	1,102.24	10.60%
Other Income	2.86	0.76		3.34		11.00	2.88	
Total Income	426.79	366.86	16.34%	410.27	4.03%	1,230.10	1,105.12	11.31%
Expenditure								
Cost of material consumed	257.49	219.93		230.61		720.14	642.49	
Employee benefit expenses	35.88	37.80		41.15		113.03	112.29	
Finance Cost	6.84	7.06		7.08		21.10	21.57	
Depreciation	12.99	14.33		13.23		39.85	42.70	
Power & Fuel	49.15	54.92		57.74		158.76	172.97	
Other Expenses	40.61	40.29		40.78		124.83	130.84	
Total Expenses	402.96	374.33	7.65%	390.60	3.16%	1,177.70	1,122.86	5.37%
EBITDA (Excluding Other Income)	40.80	13.15	210.21%	36.64	11.35%	102.34	43.66	134.43%
EBITDA Margin	9.62%	3.59%	603 bps	9.00%	62 bps	8.39%	3.96%	443 bps
Profit Before Tax	23.84	(7.47)	LP	19.67	21.18%	52.40	-17.73	LP
Profit After Tax	18.49	(4.15)	LP	15.59	18.61%	41.72	-4.70	LP

Consolidated Exports Revenue – Q3FY26 & 9MFY26



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Performance Highlights – Q3FY26



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Business Performance

- ▶ Average gas cost for Q3FY26 was ₹ 28.06/scm as compared to ₹ 35.98/scm in Q3FY25
- ▶ Average propane gas cost for Q3FY26 was ₹ 51.47/kg as compared to ₹ 60.10/kg in Q3FY25



Operational Performance

- ▶ Export revenue at ₹ 54.44 crore; 13% of the revenue
- ▶ Domestic revenue at ₹ 369.50 crore; West (61%), North (15%), South (15%) and East (9%)
- ▶ Retail Sales (60%), Institutional Sales (32%) and Government Sales (8%)
- ▶ Ceramic Tiles revenue increased by 21% YoY to ₹ 379.72 crore
- ▶ Marble & Quartz revenue at ₹ 36 crore
- ▶ Revenue from Sanitaryware increased by 49% YoY to ₹ 35.09 crore
- ▶ Started Business Operations at various overseas territory in Dubai, UK, Indonesia and Senegal



Financial Performance

- ▶ Revenue from operation increased by 16% to ₹ 424 crore
- ▶ EBITDA increased by 210% to ₹ 41 crore due to increase in product realizations and marginal softening in gas prices & certain cost reduction measures
- ▶ PAT reported at ₹ 18 crore

Embarked on a journey to achieve a long-term vision of achieving a total revenue of ₹ 6,000 crore



Overview on Business Segments

Ceramic Tiles - Business Overview

Over the years, Asian Granito has created a strong brand recall in the Organized Tiles market



Product Basket:

Ceramic Tiles (Wall & Floor)

Wall Tiles, Polished Porcelain,
Tuff Guard Floor

Polished Vitrified Tiles

(PVT) & Double Charge (DC) Soluble
Salt, Twin Charge, Double Charge,
(Jumbo & Imperio)

Glazed Vitrified Tiles (GVT)

Grestek, Hardstone, MarbleX, Splendour
Series, XXL Series, Slimgres, Marvel Series

Outdoor Tiles

(Heavy duty Vitrified Tiles)
Grandura +, Eco Blanco Roof Tiles

AGL Advantage:

- Innovation and Technology focus
- Quality and Reliability
- Comprehensive product portfolio at competitive pricing

AGL'S Presence in Tiles

- **2001** Manufacturing since
- **2023** Started trading activity of Large Slab tiles products in UAE
- **100+** Countries of export
- **1,58,920 sq.mtrs** Daily tile mfg capacity from 10 plants
- **43.92 mn sq.mtrs** Total Production in FY25

Company has entered into Joint Venture Agreement ("JVA") with various individuals of Nepal and incorporated new company namely Nepovit Ceramic Pvt Ltd. as an Joint Venture Company ("JVC") to set up wall tiles manufacturing unit in Nepal for which the Company has made required initial investment as per JV Agreement.

Manufacturing Presence :

AGL OWN PLANTS

- ▶ Dalpur (GVT and Wall)
- ▶ Dholka (Wall)
- ▶ Idar (Floor)

AGL SUBSIDIARY PLANTS

- ▶ Crystal Ceramics, Mehsana (GVT)
- ▶ Gresart Ceramic, Morbi (Digital Wall)
- ▶ Future Ceramic, Morbi (Large Format GVT)

OUTSOURCING PLANTS

- ▶ Adicon Ceramica, Morbi (Mega Slab plant)
- ▶ Affil Vitrified, Morbi (GVT)
- ▶ Ivanta Ceramics, Morbi (Wall)



Location	Production Capacity
Morbi	29.48 mn sqm
Himmatnagar	5.94 mn sqm
Idar	2.84 mn sqm
Dholka	2.31 mn sqm
Mehsana	11.88 mn sqm

End User Industry Application



Real Estate



Residential



Hospitals



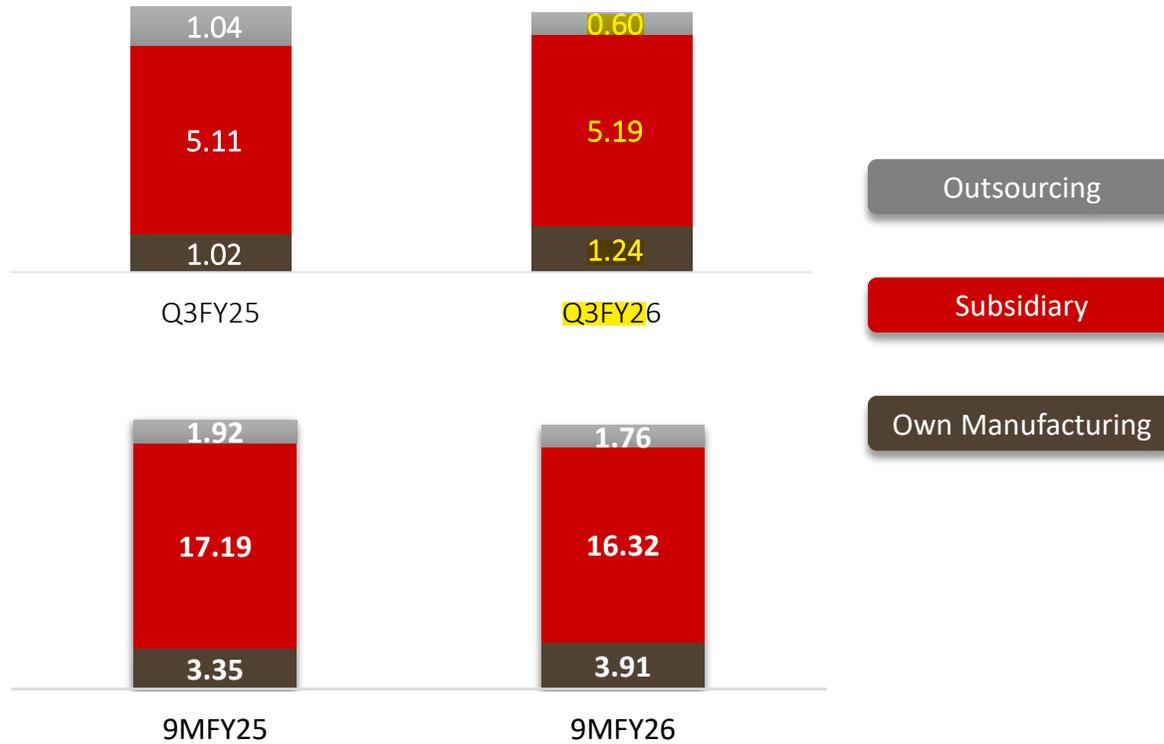
Institutional

Ceramic Tiles – Operational And Financial Performance



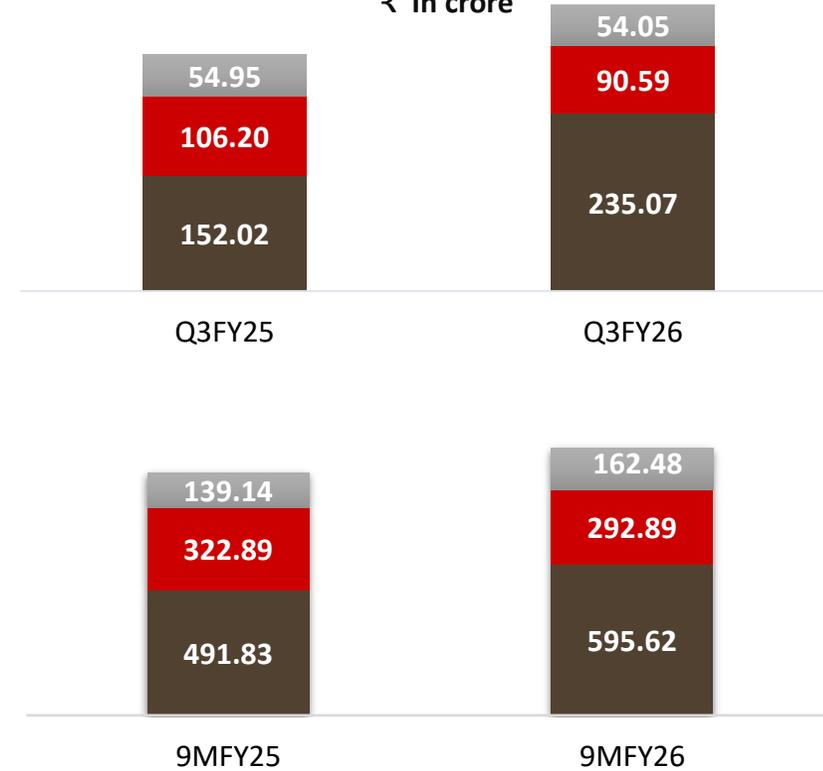
Production Volume Data

Mn Sq.Mtr



Revenue Break Up*

₹ In crore



* Revenue from Own Manufacturing includes trading sales also

Ceramic Tiles – Niche Products



**STYLEX
BLAZED VITRIFIED
TILES**



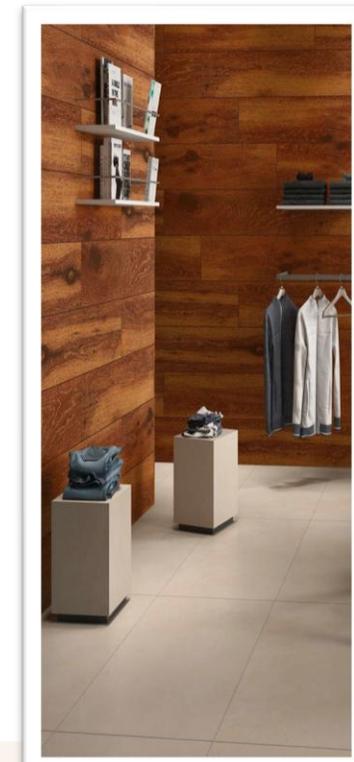
**GRESTEK
MARBLEX**



**GRESTEK
DIGITAL GLAZED
VITRIFIED TILES**



**POLISHED
VITRIFIED TILES**



**NATURAL
WOODEN PLANKS**



**SOLAR REFLECTIVE
ROOF TILES**

Marble & Quartz - Business Overview

Over the years, Asian Granito has created a strong brand recall in the Organized Marble & Quartz market



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Product Basket:

Marble

Multi-colored Marble, Marble, Imported Natural Marble, Onyx Marble

Quartz

Multi-colored Quartz, EStone

AGL Advantage:

- ▶ Exceptional Durability
- ▶ Leading player in India with increasing foothold in overseas

AGL'S Presence in Marble and Quartz

- 2009** Marble Manufacturing since
- 2011** Quartz Manufacturing since
- 2022** Quartz products started in USA
- 2023** Started trading activity of Marble products in UAE
- 10** Countries of export
- 6,100 mn sq.mtrs** Daily marble and quartz manufacturing capacity from 3 plants
- 0.81 mn sq.mtrs** Total Production in FY25

Demand for Quartz increase in overseas market due to growing demand in Electronics & Semiconductor Industries, Hospitality, Real Estate, Residential and Institutional.

Manufacturing Presence:

AGL OWN PLANTS

- ▶ AGL OWN PLANTS
- ▶ Dalpur (Marble)
- ▶ Dalpur (Quartz)

AGL SUBSIDIARY PLANTS

- ▶ Amazoone, Dalpur (Quartz)



GUJARAT

Himmatnagar **2.02 mn sqm**

Production Capacity

End User Industry Application



Real Estate



Residential



Hospitality



Institutional

Marble & Quartz - Operational And Financial Performance



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Production Volume Data

Mn Sq.Mtr



Subsidiary

Revenue Break Up

₹ In crore



Sanitaryware & Bathware - Business Overview



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Product Basket:

Sanitaryware

Water Closets, Basins, Urinals, Cisterns,
Seat Covers

Faucets & Bath Fittings, Taps

Bathroom Accessories, Showers, Allied
Items

AGL Advantage:

- ▶ Strategic diversification gaining momentum
- ▶ Strategically upgraded from third party outsourcing to own manufacturing
- ▶ Exports to 10 countries, gaining presence in the niche segment

AGL'S Presence in Bathware

- **Oct 2023**
Manufacturing since
- **10**
Countries of export
- **2,000 Pieces**
Daily Bathware manufacturing capacity
- **0.18 mn pieces**
Total Production in FY25

Manufacturing Presence:

AGL OWN PLANTS

- ▶ Currently being sourced from partners under sourcing agreements

AGL SUBSIDIARY PLANTS

- ▶ AGL Sanitaryware, Morbi



Production Capacity

0.66 mn pieces

End User Industry Application



Real Estate



Residential



Hospitals



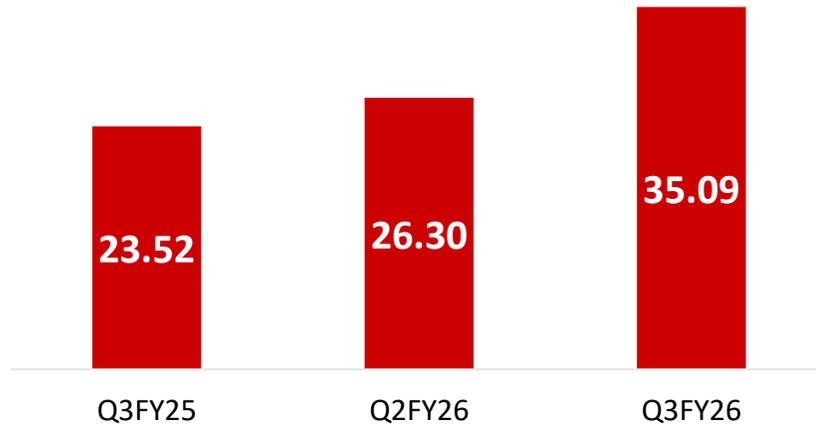
Institutional

Sanitaryware - Financial Performance

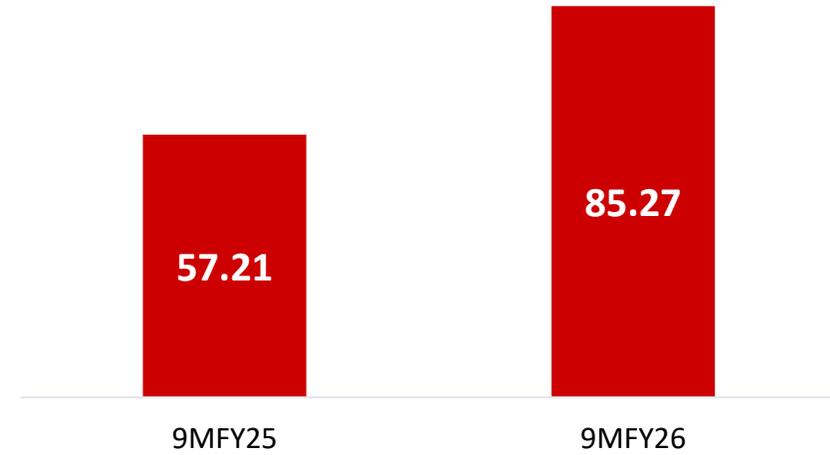


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Revenue Break Up
₹ In crore



Revenue Break Up
₹ In crore



Pioneer In Product Innovations



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1st to Introduce
Full Body tiles in India

WORLD'S WHITEST



1st to Introduce
World's Whitest Cararra
White Double Charge
Vitrified tiles



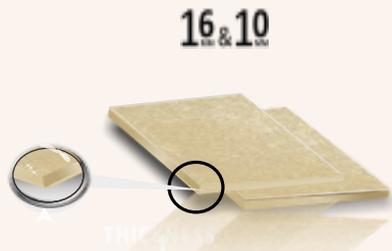
1st to Introduce
Grestek XXL Large format
tiles 800x1200mm



1st to Introduce
World's 1000x1000mm
Jumbo Double Charge
Vitrified Tiles



1st to Introduce 30 mm
thickness Quartz stone
with own manufacturing
of Engineered Marble &
Quartz stone in India



Introduced 16mm Thick
Heavy Duty Vitrified tiles
Grestek Hardstone



1st to Introduce 300x900 mm
Large Format
Wall & Vitrified tiles



1st to Introduce 6.8 mm
Slimgres tiles



1st to Introduce
1600x3200 mm Large Slab

Manufacturing Facilities



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OWN PLANTS

AGL Dalpur Plant (Wall Tiles)



AGL Dalpur Plant (GVT)



AGL Dalpur Plant (Marble & Quartz)



AGL Idar Plant (Floor Tiles)



AGL Dholka Plant (Wall Tiles)



SUBSIDIARY

Amazone Dalpur Plant (Quartz)



Crystal Mehsana Plant (GVT)



GRESART Morbi Plant (Digital Wall Tile)



Future Ceramics Morbi (GVT)



AGL Sanitaryware Plant



SUBSIDIARY

Associate Morbi Plant (Affil)



Associate Morbi Plant (Ivanta)



OUTSOURCING

Associate Morbi Plant (Adicon)





**Business Presence /
Customers**

Multi-model Approach To Reach Each Corner Of The Country And Across The World



Dealer Network

01

2,700* Dealers and Sub-Dealers across 32 states and union territories representing our retail presence

Franchise Network

02

277+ Exclusive Franchise Partners across states and union territories with 18,000+ touch points

Own Display Centers

03

13 Company Owned Display Centers across India

Subsidiaries

04

Company Owned 14 domestic subsidiaries and **8** overseas subsidiaries

* 750+ are efficient Dealers and Distributors across 32 states and union territories representing our retail presence in last quarter

Marquee Clientele



Government Projects



Builders



Corporates



Banks



Apparel



Multiplex



Hotels



Eatery Brands





**Brand Visibility:
Approach, Initiatives and Practice**

Our Brand Ambassador Ranbir Kapoor



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* Advertisement Videos

Advertisement - Focused And Strategic



Premium
ka Pappa



Advertisement - Focused And Strategic



Enhancement Of Brand Visibility And Global Go-to-market Expansion



Brand Visibility Enhancement through New Age Means

- ▶ Expand and leverage Social Media presence and following through campaigns and influencer marketing



1.5 Million Followers *



52.7 k Followers *



5.3 k Followers *



27.2 k Followers *

- ▶ Company has signed renowned Bollywood Star Ranbir Kapoor as a Brand Ambassador for AGL brand and Vaani Kapoor for Bonzer7 brand

Further Expansion of Domestic Touch Points

- ▶ Expand exclusive showrooms presence under current franchise model
- ▶ Focus on addition of Dealers and Sub-dealers in the territories with low existing presence
- ▶ Addition in large Company owned Display Centres to engage more with the retail customers

Expand International Presence through Strategic Planning

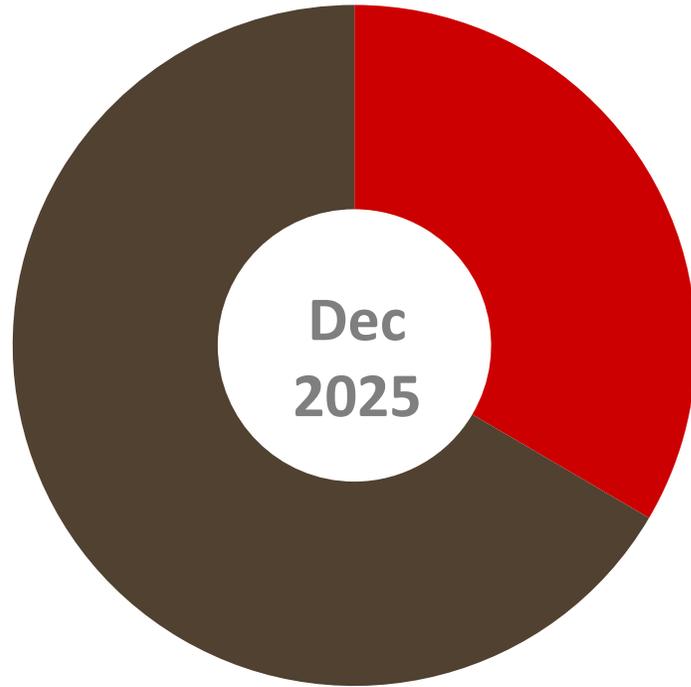
- ▶ Add new dealerships and distribution points in the Company's existing developed markets
- ▶ Build large presence in developed markets with growing demand through opening up of Subsidiaries and Warehouses to supply products in real time
- ▶ Explore OEM partnerships with importers, distributors and manufacturers abroad

* As on 12 Nov 2025



Shareholding Pattern

Shareholding Pattern



■ PROMOTER	33.72%
■ Public	66.28%

NSE Ticker	ASIAN TILES
BSE Ticker	532888
Share Price (₹)^	73.11
Market Cap (₹ Mn)^	1,66,955
% Free Float^	67.57%
Free float market cap (₹ Mn)^	1,12,811
Shares outstanding^	23,19,11,649
3M ADTV (Shares)	20,31,4661
3M ADTV (₹ Mn)	144.03
Industry	Ceramics

Source: NSE, ^As on 04 Dec 2025

Investment Rationale



Brand Recall in Organized Market

One of the leading player in the organized market with good brand presence and recall in the marketplace



Innovative Products

As a key player in the Indian ceramic industry, company aim to capture a higher market share by continuous product development and introducing new designs that align with customer requirements and evolving market trends



Competitive Pricing

The Company focus on strategic pricing to enable their trade partners to optimize their profit margins and effectively compete in their markets



Customer Outreach

The Company's customer outreach spans over 18,000+ touchpoints across 32 states and union territories in India. This encompasses 750+ efficient dealers and distributors , 277+ exclusive franchise stores, and 13 Company-owned display centers



Strengthened Supply Chain

Through the implementation of various measures, company fortified their supply chain, ensuring swifter deliveries and reliable service



State-of-the-art manufacturing

The Company's success lies in its state-of-the-art manufacturing units equipped with advanced technology, high-end machinery, and cutting-edge testing equipment from Italy, China, India and beyond. The facilities are multipurpose, providing the flexibility to manufacture various product sizes and customize their portfolio to meet evolving customer demands without substantial capital investments



Enhanced Quality Control

Reinforcing the commitment to achieving zero defect deliveries, company focus on quality measures across the value chain



People Strength

Company has a passionate and talented team of employees who are steered by the experience and vision of our senior leadership and promoters



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Thank you

Contact us

ASIAN GRANITO INDIA LIMITED

(ISIN: INE022I01019; NSE: ASIANTILES; BSE: 532888)

REGISTERED & CORPORATE OFFICE:

202 Dev Arc, Opposite Iskon Temple,
SG Highway, Ahmedabad, Gujarat, 380015

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