

April 25, 2025

To,
BSE Limited
P. J. Towers,
Dalal Street, Fort,
Mumbai - 400001
Security Code: 532892

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (E),
Mumbai - 400051
Symbol: MOTILALOFS

Sub.: Investor(s)/Analyst(s) Presentation – Financial Performance for Q4 FY 2024-25

Dear Sir/Madam,

This is with reference to our earlier letter dated April 21, 2025 regarding Earnings Conference Call with Investor(s)/Analyst(s) for discussing Q4 FY 2024-25 Financial Performance of the Company.

In this regard, please find enclosed herewith the Presentation to be made to Investor(s) / Analyst(s). The said Presentation will be uploaded on the Company's website at www.motilaloswalgroup.com.

Further, the Audio Recording & Transcript of the Earning Con-Call will be made available on the Company's website i.e. www.motilaloswalgroup.com.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Motilal Oswal Financial Services Limited

Kailash Purohit
Company Secretary & Compliance Officer

Encl.: As above



Motilal Oswal Financial Services Limited
Investor Presentation
Q4FY25 & FY25

Safe Harbour

This earning presentation may contain certain words or phrases that are forward – looking statements. These forward-looking statements are tentative, based on current analysis and anticipation of the management of MOFSL. Actual results may vary from the forward-looking statements contained in this presentations due to various risks and uncertainties involved. These risks and uncertainties include volatility in the securities market, economic and political conditions, new regulations, government policies and volatility in interest rates that may impact the businesses of MOFSL.

MOFSL has got all market data and information from sources believed to be reliable or from its internal analysis estimates, although its accuracy can not be guaranteed. MOFSL undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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Compounding Machine Pg 04 – 08	MOFSL Value Proposition Pg 09 – 11	Q3FY25 & 9MFY25 Highlights Pg 12 – 43
Highly Professionalized Management Pg 44 – 45		Other (ESG, Philanthropy, Hiring) Pg 46 – 50



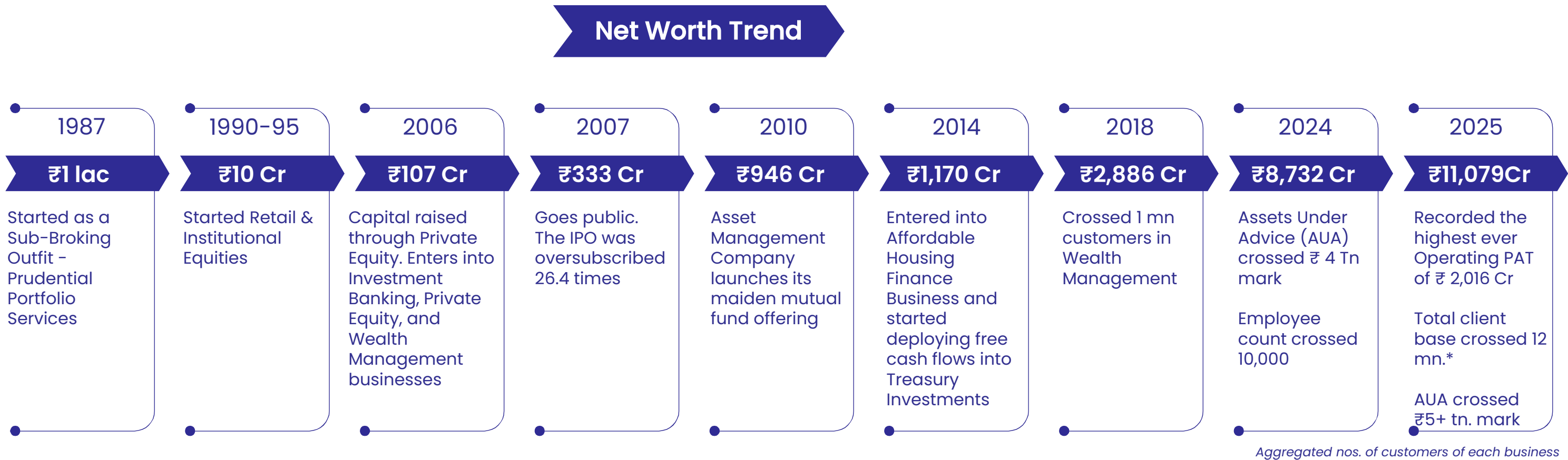
Raamdeo Agrawal

MOFSL Chairman & Co-founder,
explains the compounded impact on the company

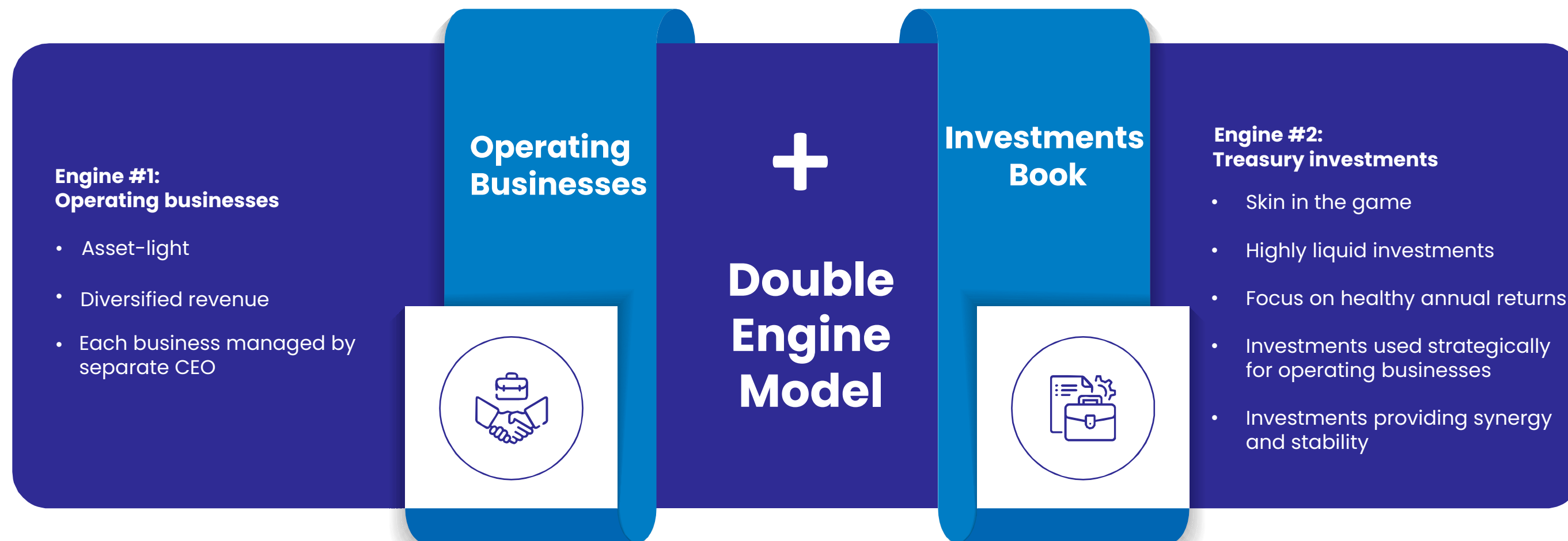
“At MOFSL, we believe that companies seeking to consistently outperform need a simple, yet effective strategy

“Compounding has been described as the eighth Wonder of the World. At MOFSL, we have designed the company around this concept. We have structured our business in a manner that would not only capitalize on the national economic growth but also generate compounded returns through reinvestment of surpluses (after paying dividend) into the business and treasury investments. In our 37 years, we grew our net worth from ₹ 1 lakh to ₹ 11,079 cr. as on Mar’25. The upcoming years signify the convergence of our validated business model, the growing India story, the MOFSL brand, and our distribution capability. With this in mind, **the sky is the limit at MOFSL!**”

MOFSL's Power of compounding demonstrated over 37 years



MOFSL's Double-Engine model



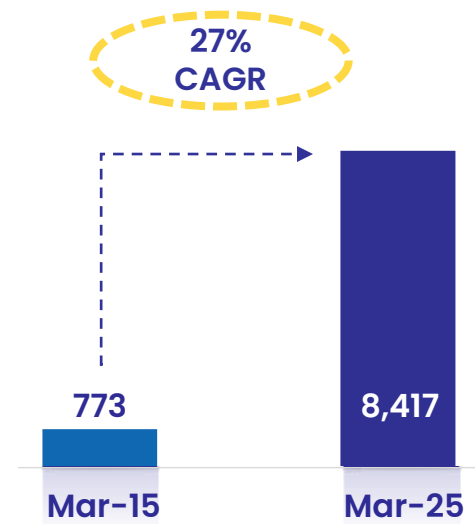
MOFSL's Decadal Compounding Journey



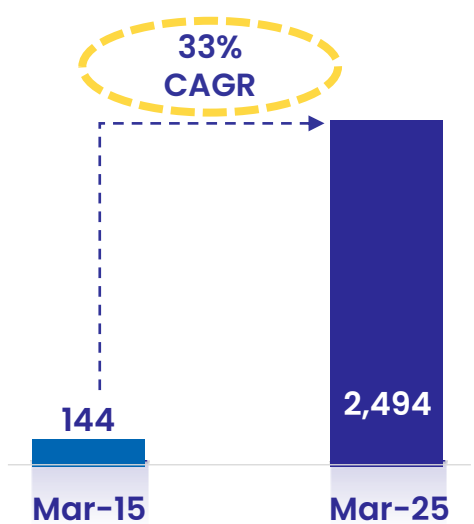
Profit growth has been higher than revenue growth

MOFSL's market cap has outperformed the Nifty 500 Index by 13% CAGR

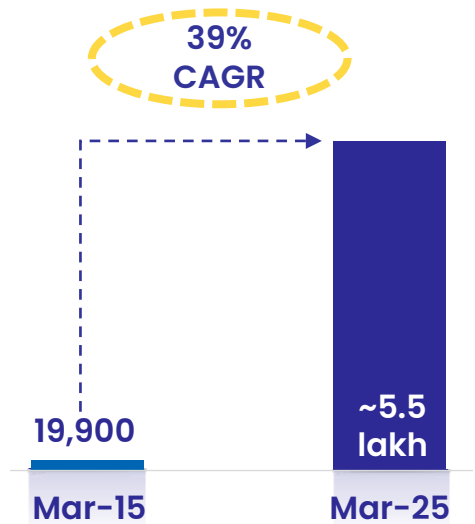
Assets under Advice have posted 39% CAGR in the last decade



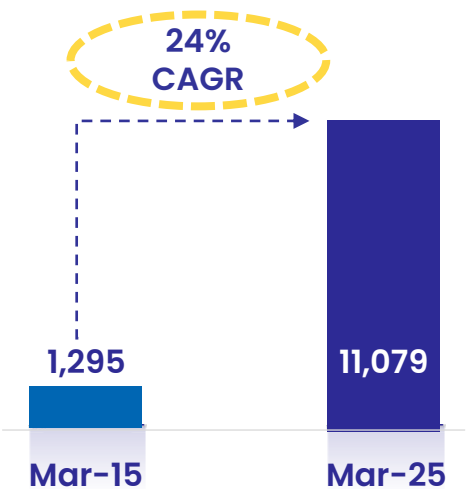
Total Revenue in ₹ Cr



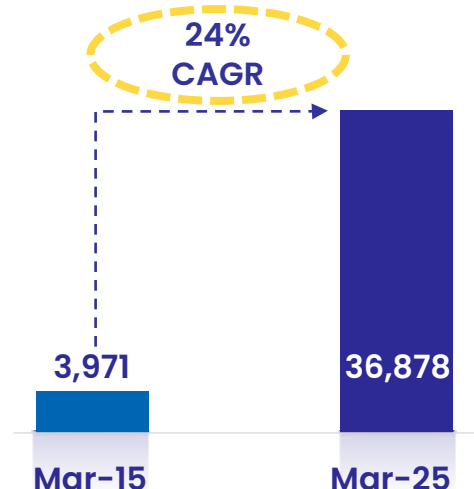
Total PAT (incl OCI) in ₹ Cr



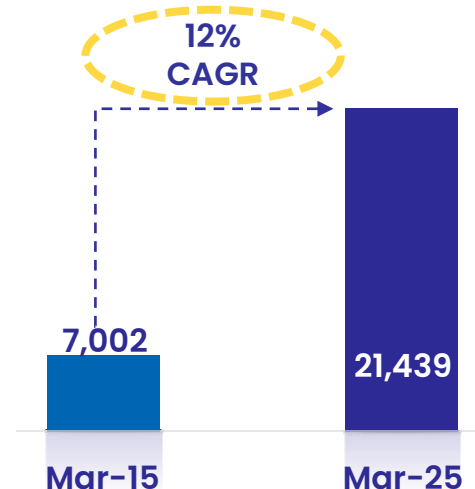
Assets under Advice (AUA) in ₹ Cr



Net Worth in ₹ Cr



MOFSL Market Cap in ₹ Cr



Nifty 500

MOFSL: Primed for growth



Engine #1: Operating businesses

Robust Past

Operating PAT clocked 31% CAGR in last decade

Operating PAT

Promising Future

Optimistic about the future growth

Engine #2: Treasury Investments

Robust Past

Book posted 42% CAGR since inception

Treasury
investments
book

Promising Future

To maintain / improve the existing IRR

Average 20% of operating PAT in the last decade

Dividend
Payout + Buyback

To maintain payout subject to working capital and business growth needs.

Reported 24% CAGR in the last decade

Net worth

To maintain or improve

MOFSL's strong value proposition



Strong Manufacturing capabilities

- Research led Broking
- Mutual Funds
- PMS
- AIF (Equities)
- Private Equity Funds
- Real Estate Funds
- Margin Trading Facility (MTF)
- Loan Against Securities
- Home Loans

Third-party Product distribution

- Insurance
- Bonds
- Fixed Deposits
- Mutual Fund
- AIF & PMS
- Unlisted Equities
- Loans

Wealth Advisory

- Investment charter
- Alternate assets
- Credit solutions
- Treasury solutions
- Estate planning
- Co-investment

Corporate Advisory

- IPO
- Mergers & Acquisitions
- Qualified Institutional Placement (QIPs)
- Block Deals

BIG Numbers @ MOFSL



Distribution
Network

9,100+
External Wealth
Managers



Geographical
Reach

2,500+ business
Locations serving
Clients in **98%** of pin
codes



RMs &
Research Team

2,500+ RMs
100+ research team



Assets Under
Advice

~5.5 lakh Cr



Clients

AMC folios –
7.8+ mn.
Broking –
4.8+ mn.

MOFSL Business Segment



*Includes retail broking & distribution business | ** Includes AMC, PE/RE & PWM business | IE = Institutional Equities, IB – Investment Banking

FY25 – Strong Performance Continues



Ranking

Market capitalization
₹ 45,300 Crs*

TTM PAT Ranking (CY24)
89 amongst listed entities

M-cap Rank
193*

*As on Apr 24, 2025

30%+ CAGR in Operating PAT



Segmental PAT (₹ Cr)	FY25	FY24	FY23	FY22	FY21	CAGR (%)
Wealth Management	783	613	464	407	259	32%
YoY Growth %	28%	32%	14%	57%	57%	
Capital Market	258	196	82	107	62	43%
YoY Growth %	31%	138%	(23%)	73%	17%	
Asset & Private Wealth Management	824	607	452	449	322	26%
YoY Growth %	36%	34%	1%	39%	29%	
Housing Finance	127	129	133	93	40	33%
YoY Growth %	(2%)	(3%)	43%	136%	3%	
Operating PAT*	2,016	1,542	1,115	1,093	671	32%
YoY Growth %	31%	38%	2%	63%	34%	

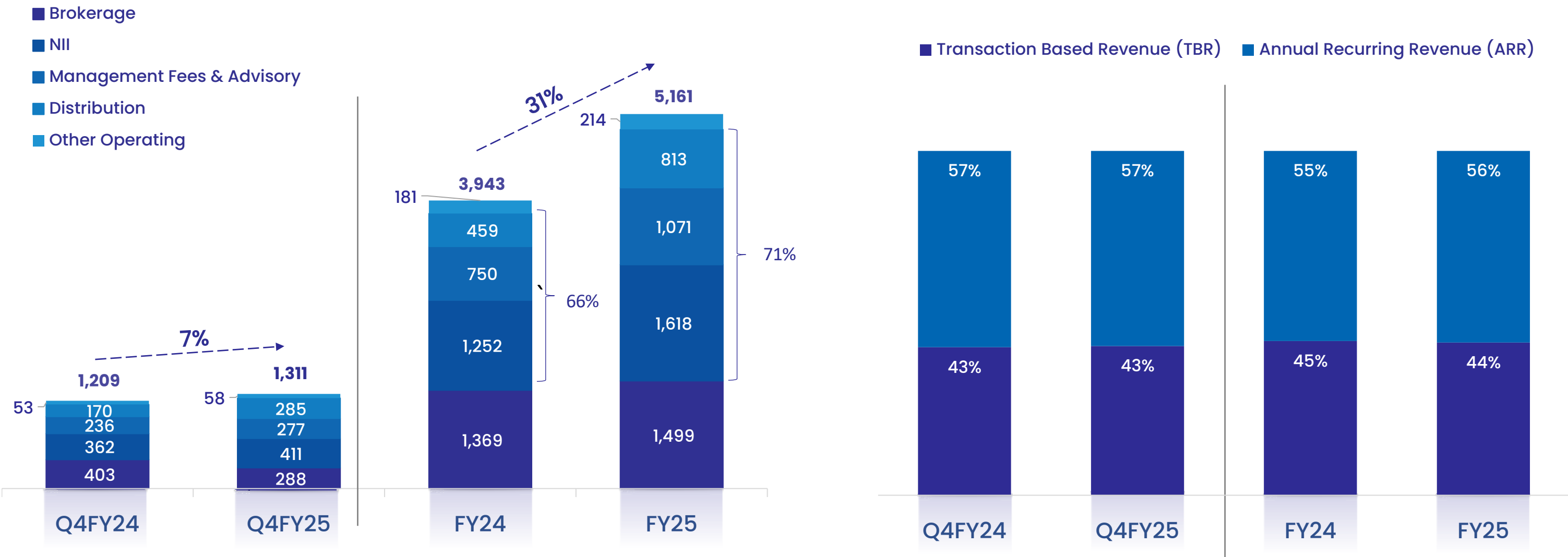
*excluding intercompany adjustments

Highest Ever Annual Operating PAT of ₹ 2,000 cr+

Particulars (₹ Cr)	Q4FY25	Q4FY24	YoY (%)	Q3FY25	QoQ (%)	FY25	FY24	YoY (%)
Net Revenue								
- Wealth Management	599	559	7%	570	5%	2,339	1,790	31%
- Capital Market	139	97	42%	151	(8%)	598	435	37%
- Asset & Private Wealth Management	486	481	1%	551	(12%)	1,912	1,446	32%
- Housing Finance	110	87	26%	96	14%	384	339	13%
Total Net Revenues¹	1,311	1,209	8%	1,345	(3%)	5,161	3,943	31%
Employee Expense	420	384	9%	453	(7%)	1,704	1,301	31%
Other Expense	221	162	36%	190	16%	786	594	32%
Total Expense	641	547	17%	644	-	2,489	1,895	31%
Profit Before Taxes (PBT)	670	662	1%	701	(5%)	2,671	2,048	30%
<i>PBT Margin</i>	<i>51%</i>	<i>55%</i>		<i>52%</i>		<i>52%</i>	<i>52%</i>	
Operating PAT	519	502	3%	525	(1%)	2,016	1,542	31%
Treasury Investments PAT ²	(743)	123		(69)		478	1,084	
Total PAT²	(224)	625		456		2,494	2,626	

1. Net Revenue is calculated after excluding commission expenses, interest expenses and intercompany adjustments 2. Including Other Comprehensive income (OCI)

Diversified & Sustainable Revenue Streams



Consolidated Net Revenue Mix

Leveraging Strong Net Worth for Strategic Growth



Particulars (₹ Cr)	FY25					
	Wealth Management	Capital Market	Asset & Private Wealth Management	HFC	Treasury	Total
Net Worth	3,785	765	2,696	1,385	2,447	11,079
Operating PAT	783	258	824	127	478	2,494
Operating RoE*	24%	39%	35%	10%	21%	25%

Note : Net worth has been allocated between operating business & treasury investments
PAT and Net worth nos. are post minority

Particulars (₹ Cr)	Mar-25	Mar-24
SOURCES OF FUNDS		
Net Worth	11,079	8,732
Borrowings	14,743	13,762
Minority Interest	51	37
Total Liabilities	25,874	22,531
APPLICATION OF FUNDS		
Fixed assets (net block)	869	603
Investments	8,851	6,501
Loans and Advances	10,450	10,046
Net Current Assets ⁽¹⁾	5,705	5,381
Total Assets	25,874	22,531

1. Net Current Asset includes cash and cash equivalents and bank balance of ₹ 4,906 cr in Mar-25. Out of which unencumbered cash & cash equivalents is ₹ 1,968 cr

Wealth Management

**No. 1 full service
broking house by
gross brokerage
revenue & highest
broking ARPU in the
industry**

**Strong blend of 1,800+
internal Relationship
Managers and 9,100+
External Wealth
Managers**

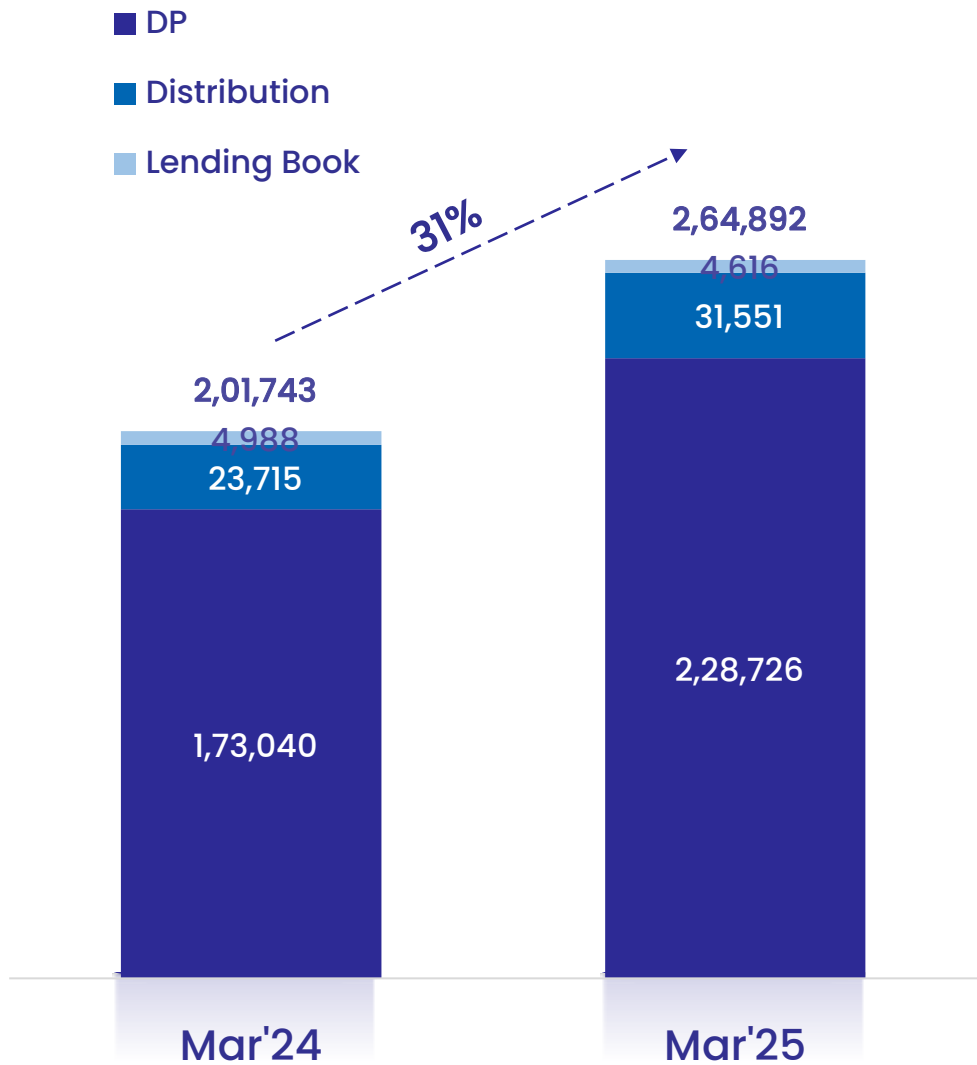
**Extensive Geographical
reach – 2,500+
business locations
covering clients across
98% of the PIN codes**

**Market share FY25
Cash: 7.6%
F&O Premium Turnover:
8.5%**

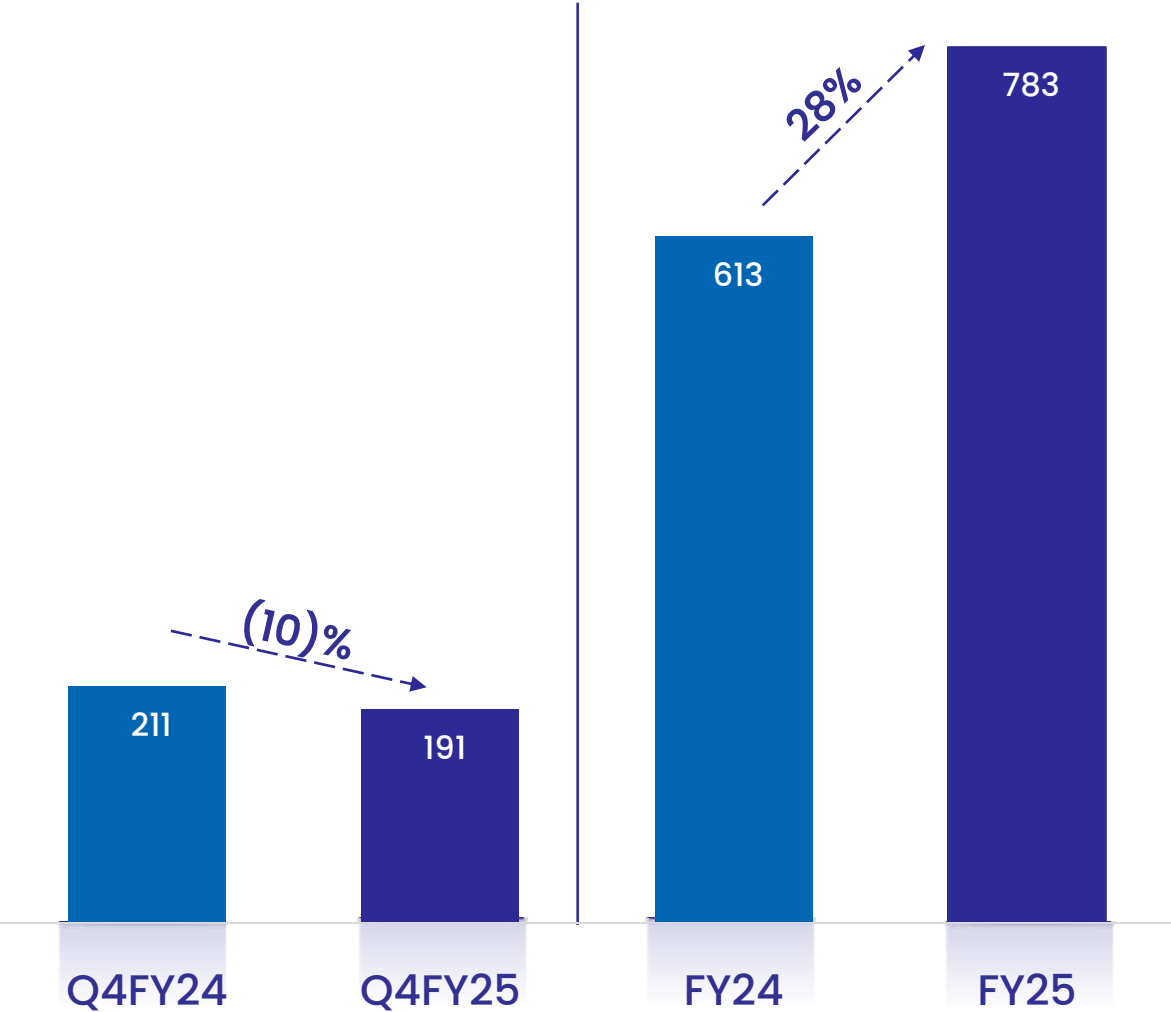
Extensive Network of Internal RM & External Wealth Managers



Resilient Performance

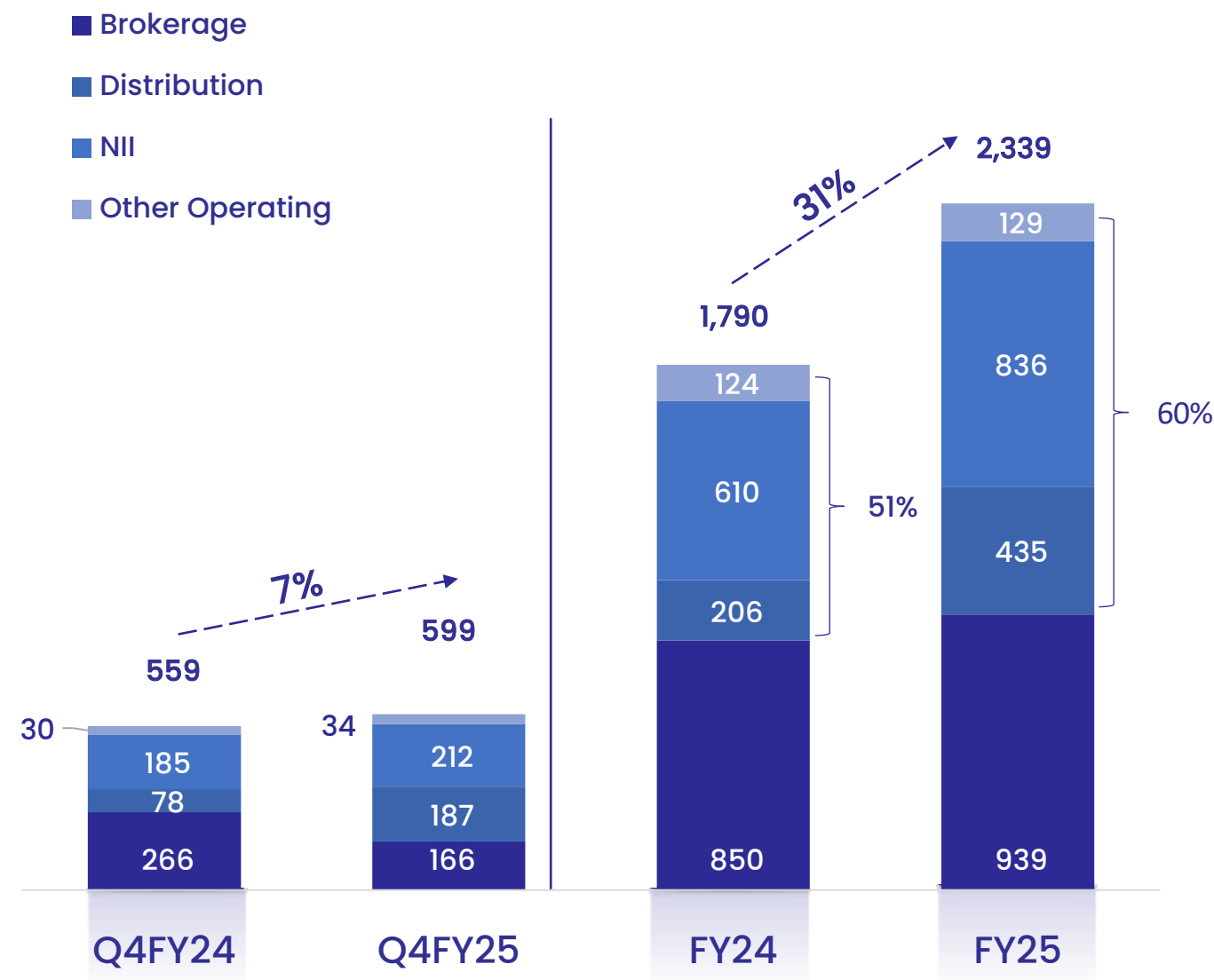


AUM Break-up (₹ Cr.)

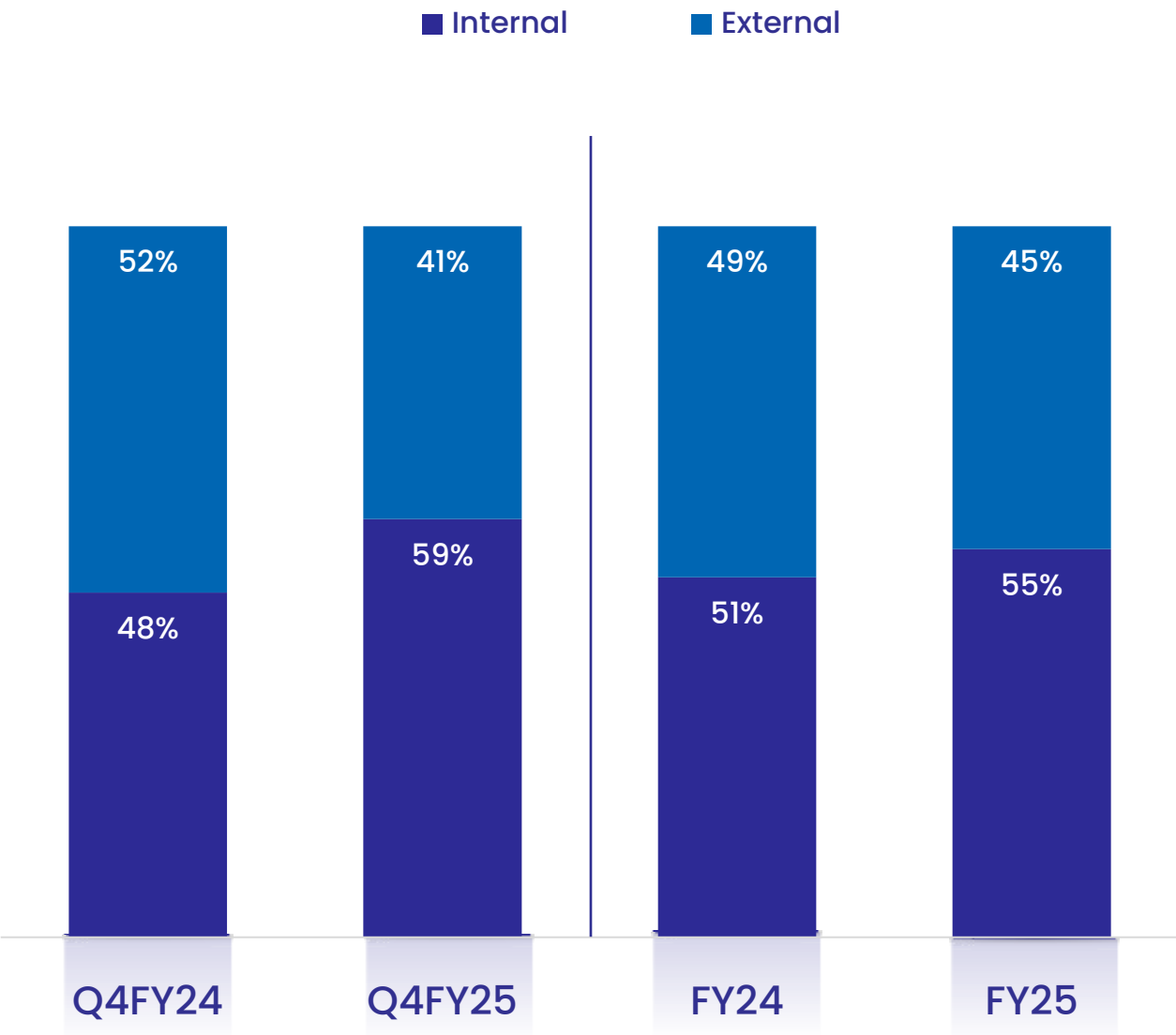


PAT (₹ Cr.)

Growing Recurring Revenue Share



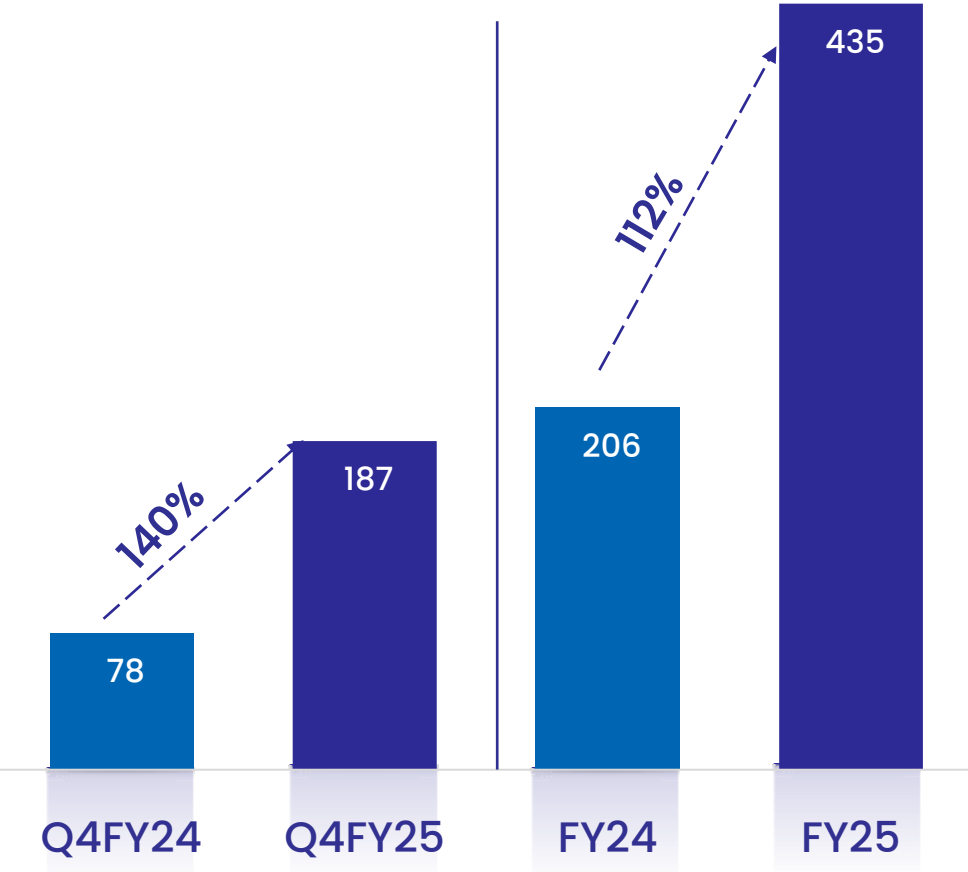
Net Revenue Break-up by Products (₹ Cr.)



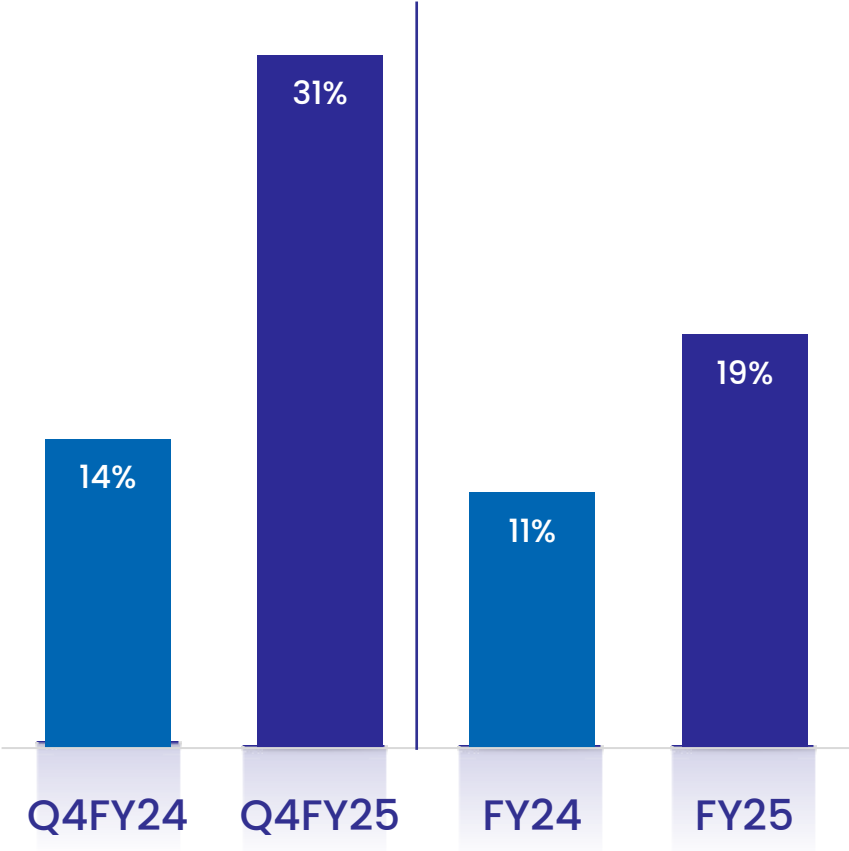
Net Revenue Break-up by Channels*

* External channel includes Franchisees

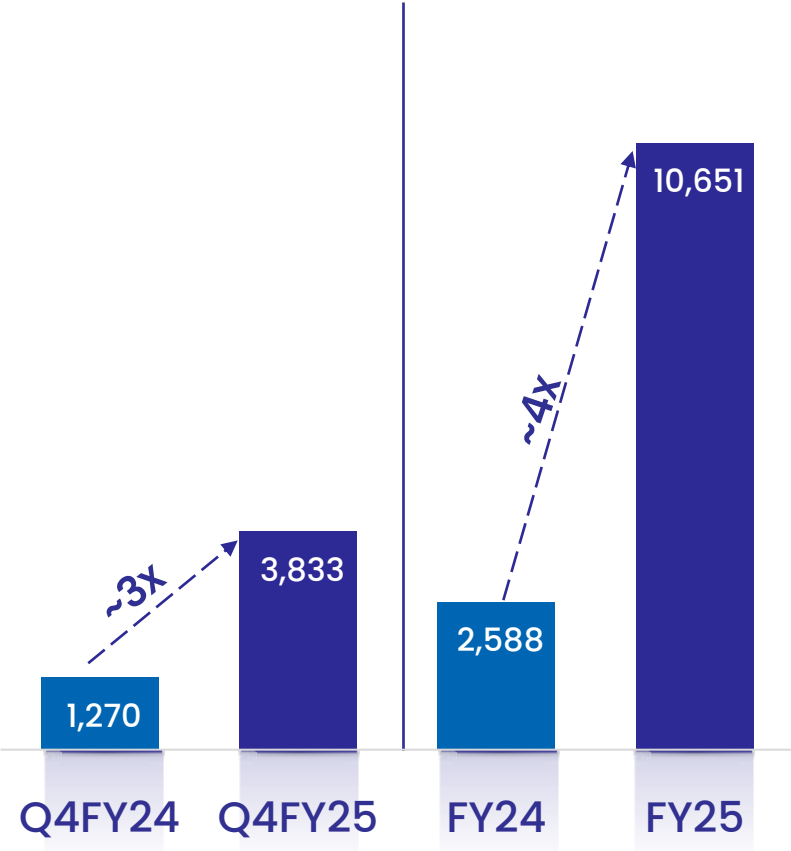
Distribution Business – Firing on All Cylinders



Distribution Revenue (₹ Cr.)



Contribution of distribution in WM revenue (%)



Net Sales (₹ Cr.)

Asset & Private Wealth Management

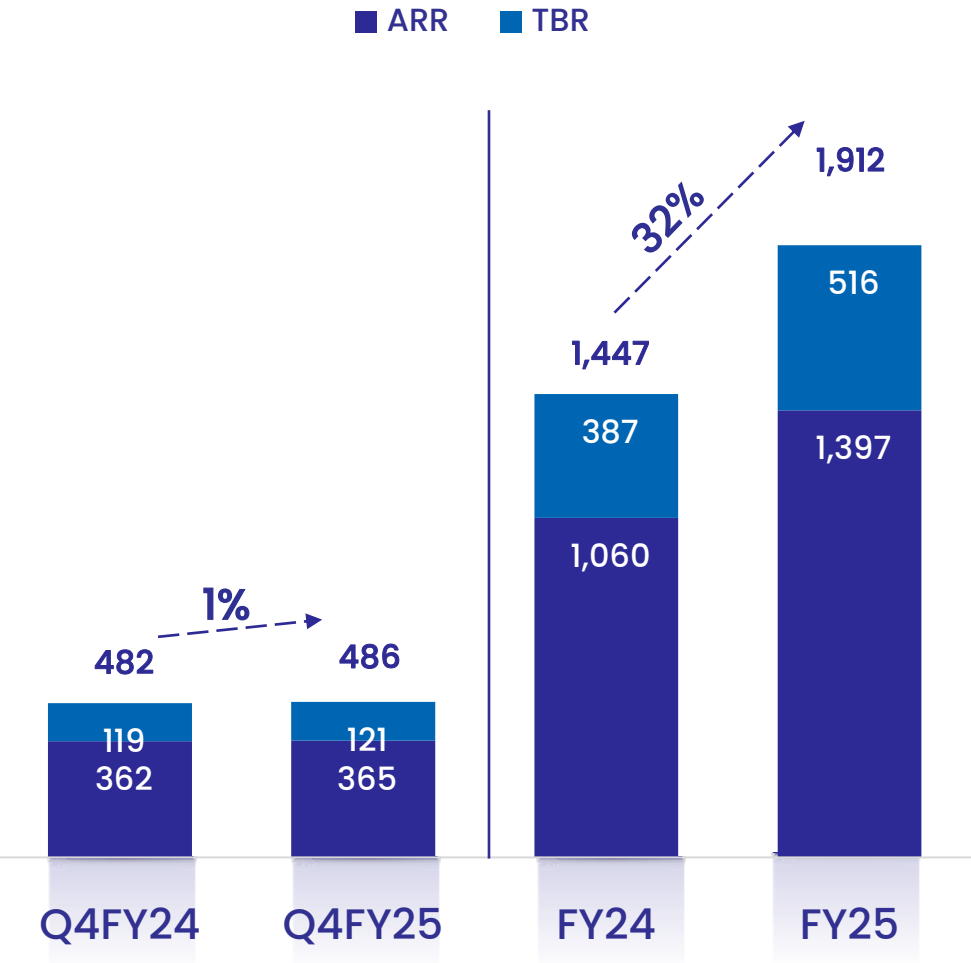
**Blend of
manufacturing and
distribution
capabilities**

**Focused and leading
player in alternate
assets**

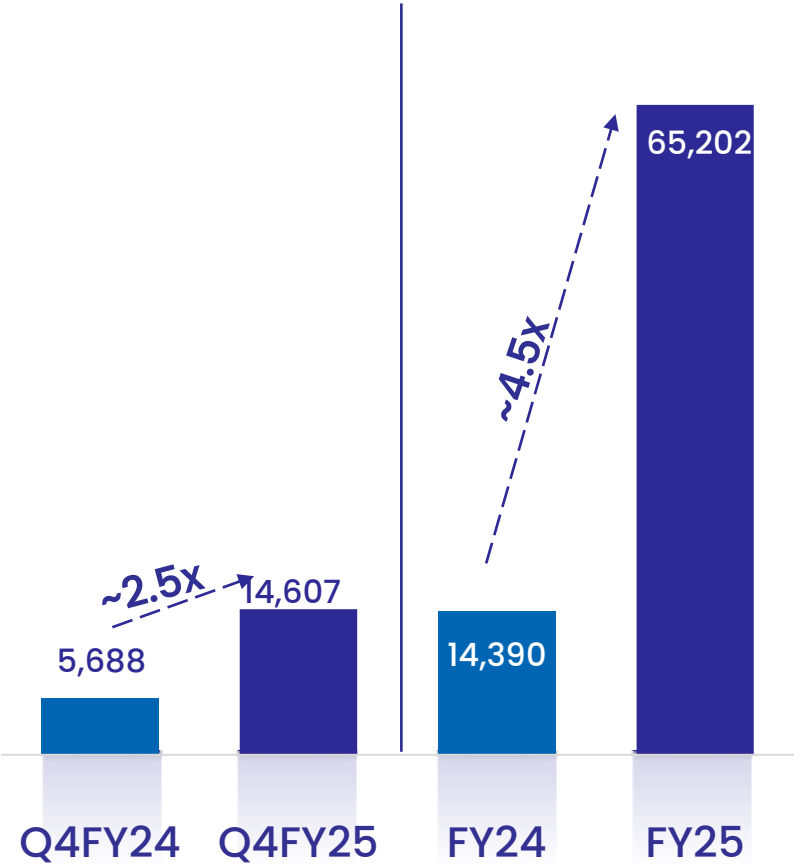
**Robust Investment
and Risk Management
process**

**AUM of ₹2.8 lakh Cr & Net
sales of ₹65,000+ Cr
in FY25**

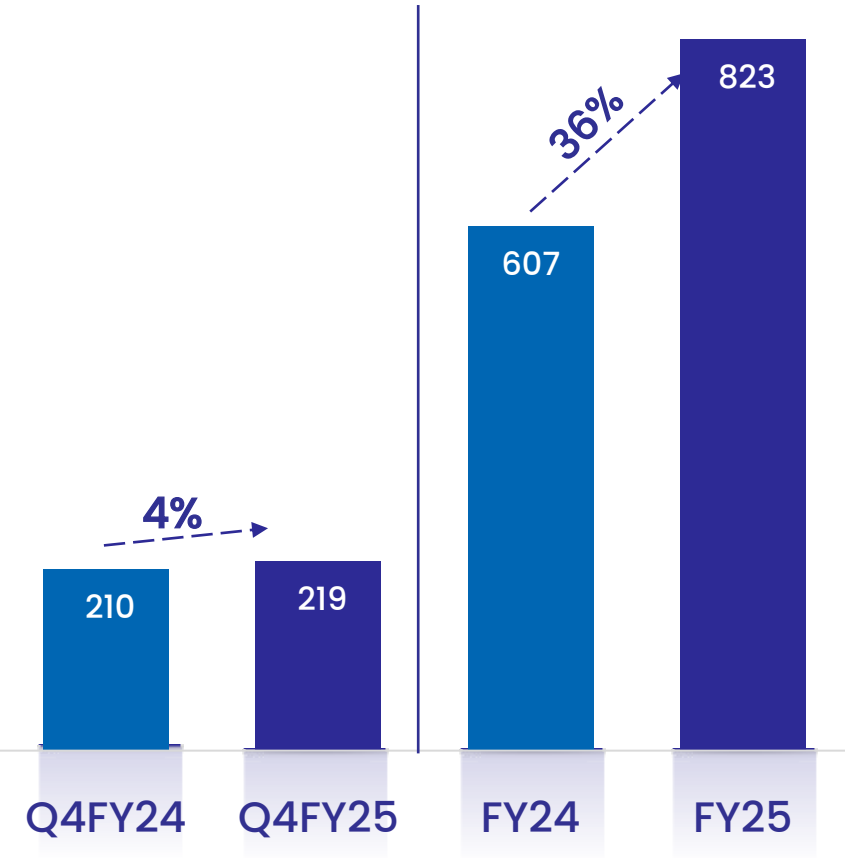
Asset & Private Wealth contributes 40%+ of Group PAT



Net Revenue Break-up (₹ Cr.)



Net Sales (₹ Cr.)



PAT (₹ Cr.)

Asset Management

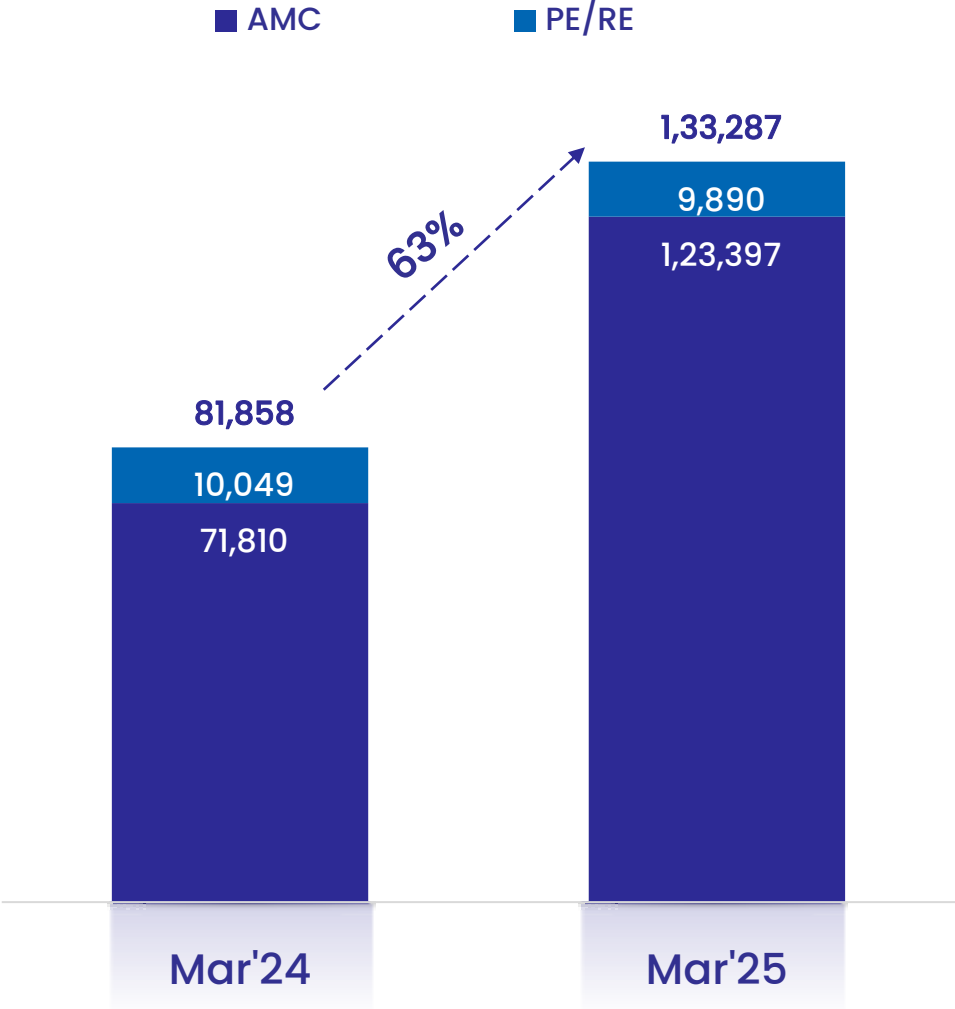
**Listed Equities
MF + PMS + AIF
(CAT III)**

**Unlisted
Private Equity +
Real Estate Funds
(CAT II)**

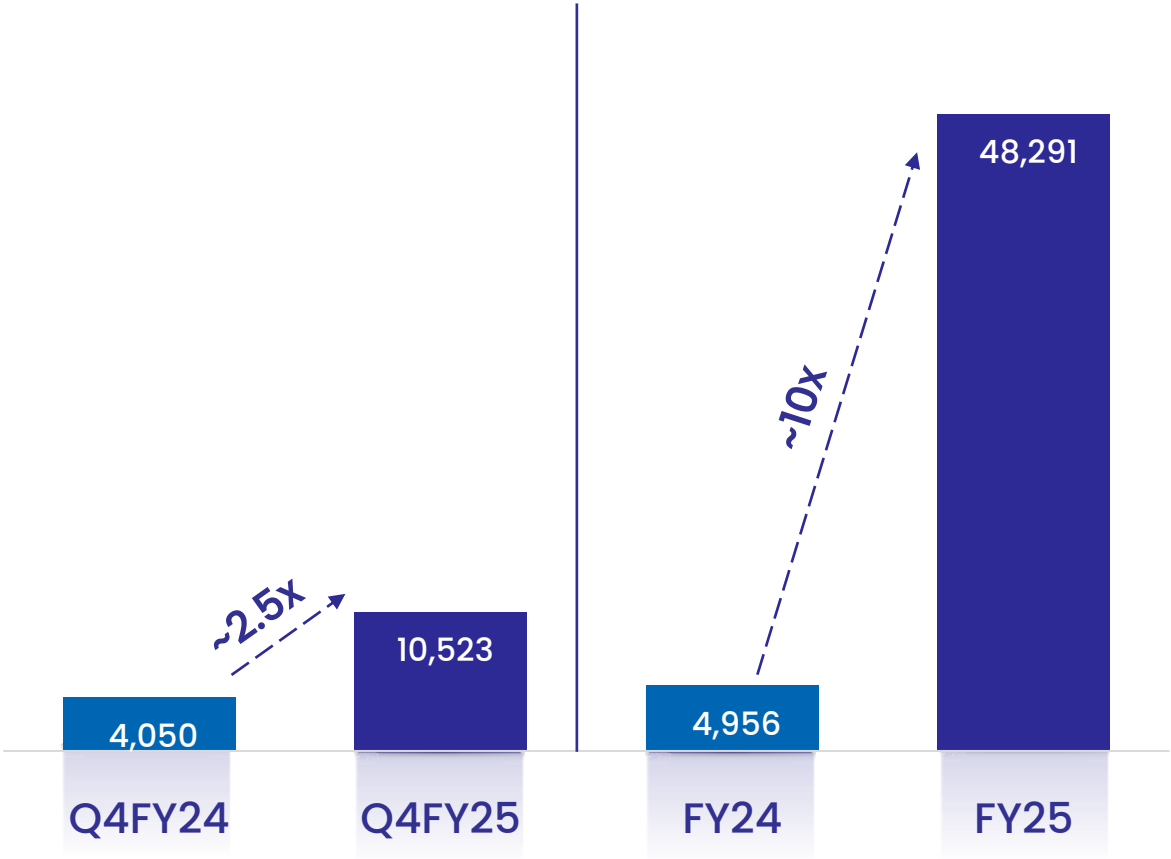
**Fee earning AUM of
₹1.33 Lakh cr.**

**Quality Investment
Team with a
successful track
record**

Strong Net Flows Driving AUM Growth

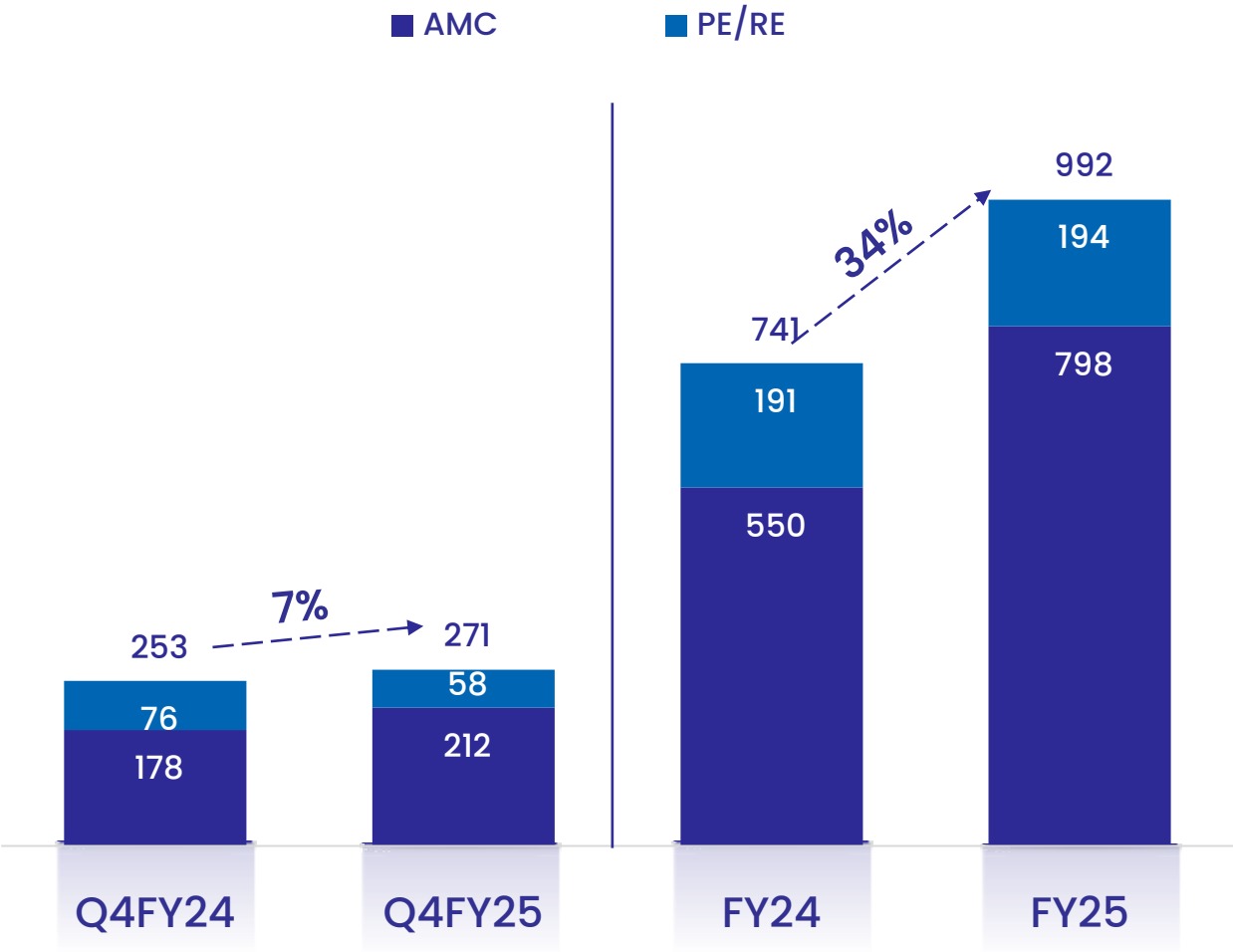


AUM Break-up (₹ Cr.)

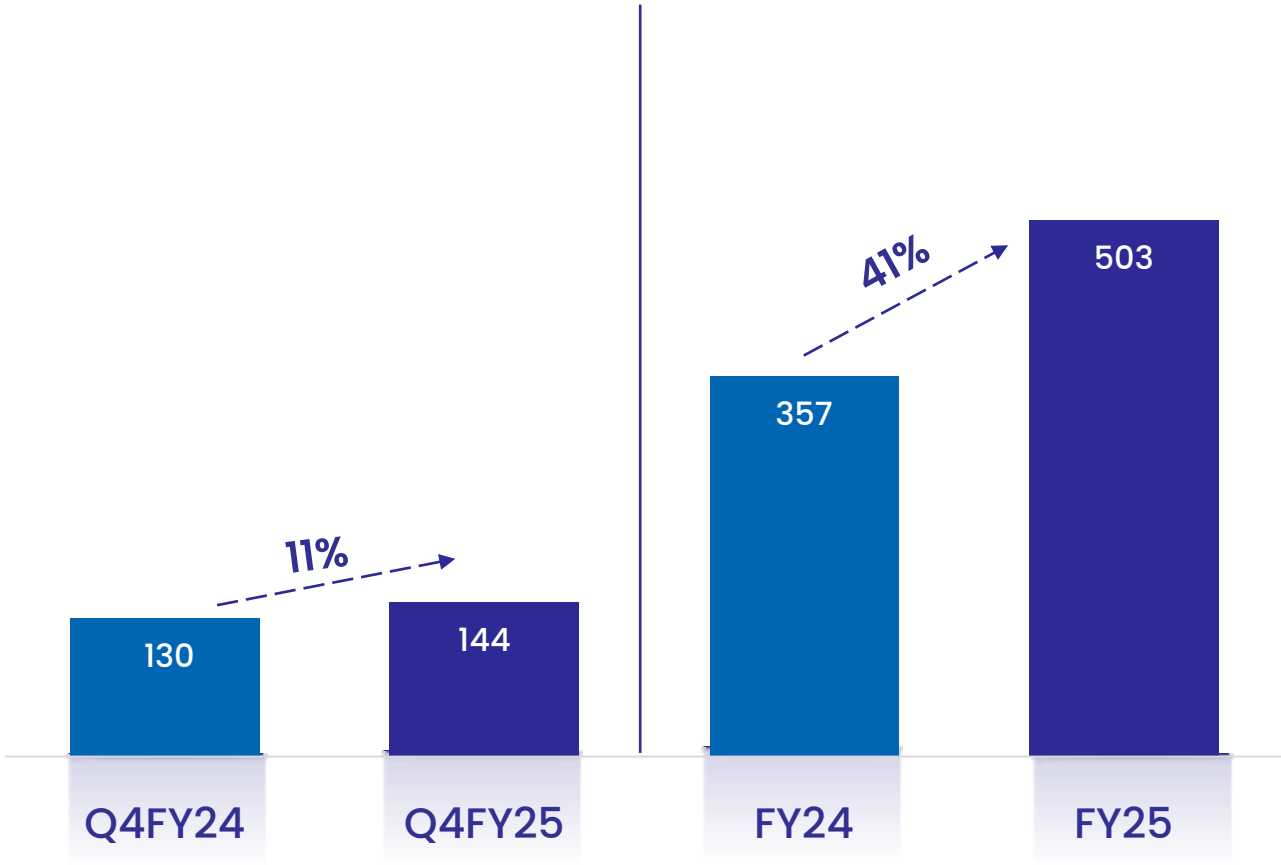


Net Sales (₹ Cr.)

Robust Revenue & PAT growth



Net Revenue Break-up (₹ Cr.)



PAT (₹ Cr.)

Gain in Flows Market Share to Boost AUM Market Share

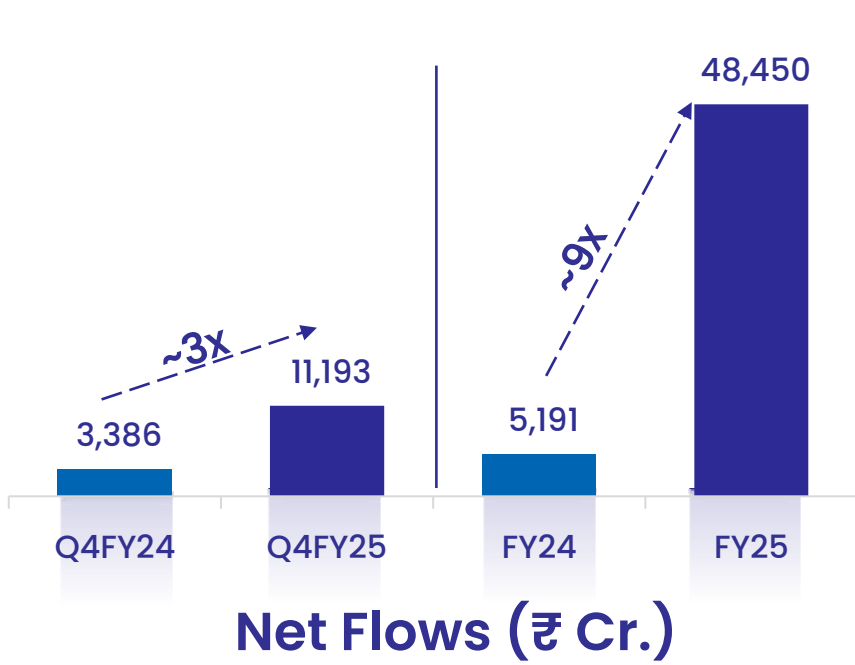
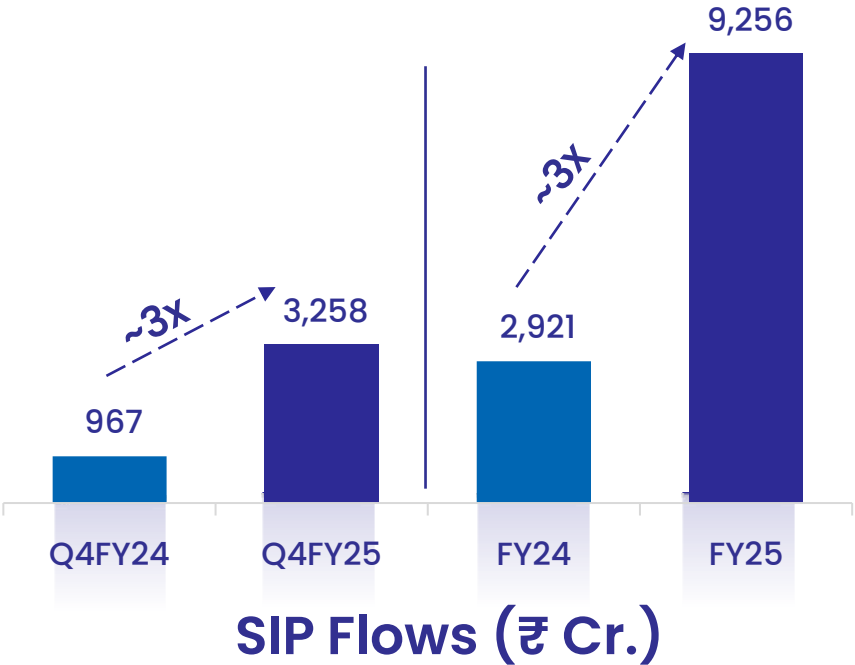
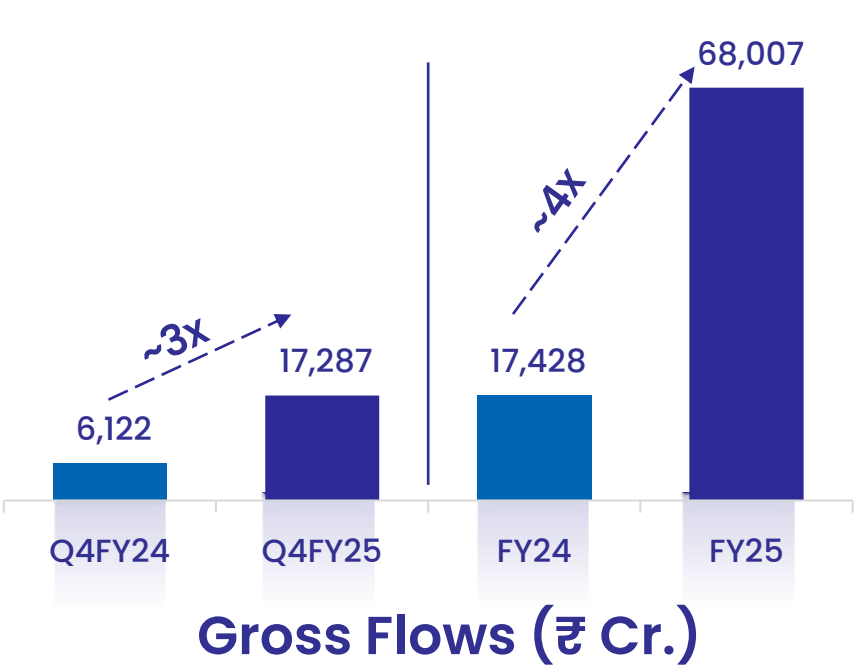
Asset Management

One year performance *	
Total No. of Strategies (MF + PMS + AIF)	16
strategies outperformed benchmark	10
Mutual Fund	6
Alternates (PMS + AIF)	4
Outperforming Strategies basis AUM (%)	90%

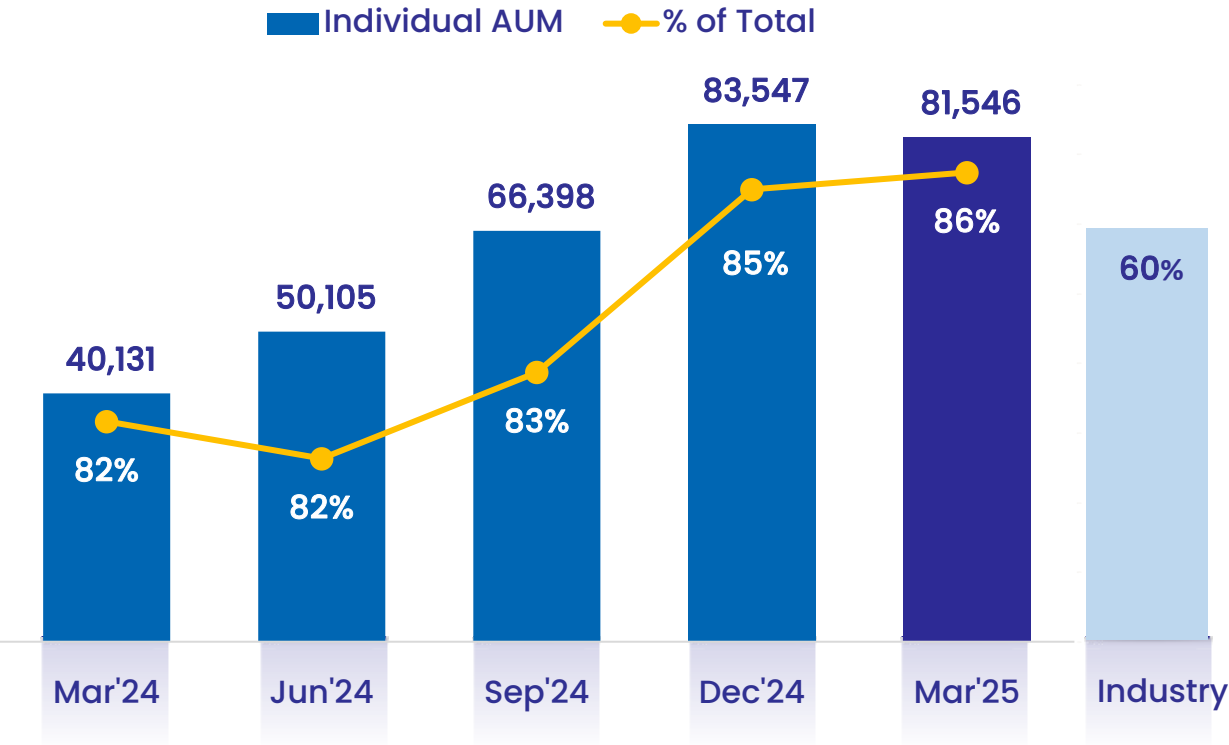
*Performance as on 31th March 25

Particulars	Q4FY24	Q4FY25	FY24	FY25
SIP Market Share*	1.7%	4.2%	1.5%	3.2%
MF Gross Sales Market Share	1.7%	4.6%	1.6%	4.3%
MF Net Sales Market Share	2.3%	6.8%	1.8%	6.8%

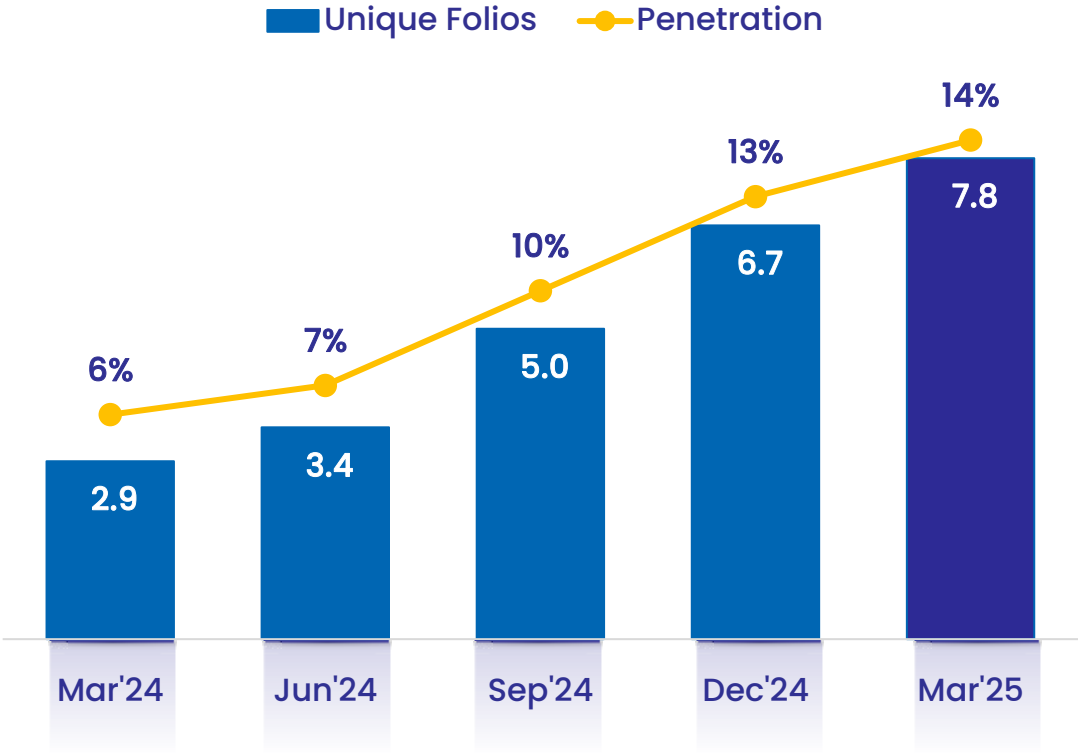
*MOAMC realised SIP/Industry total SIP



Granular AUM with growing penetration

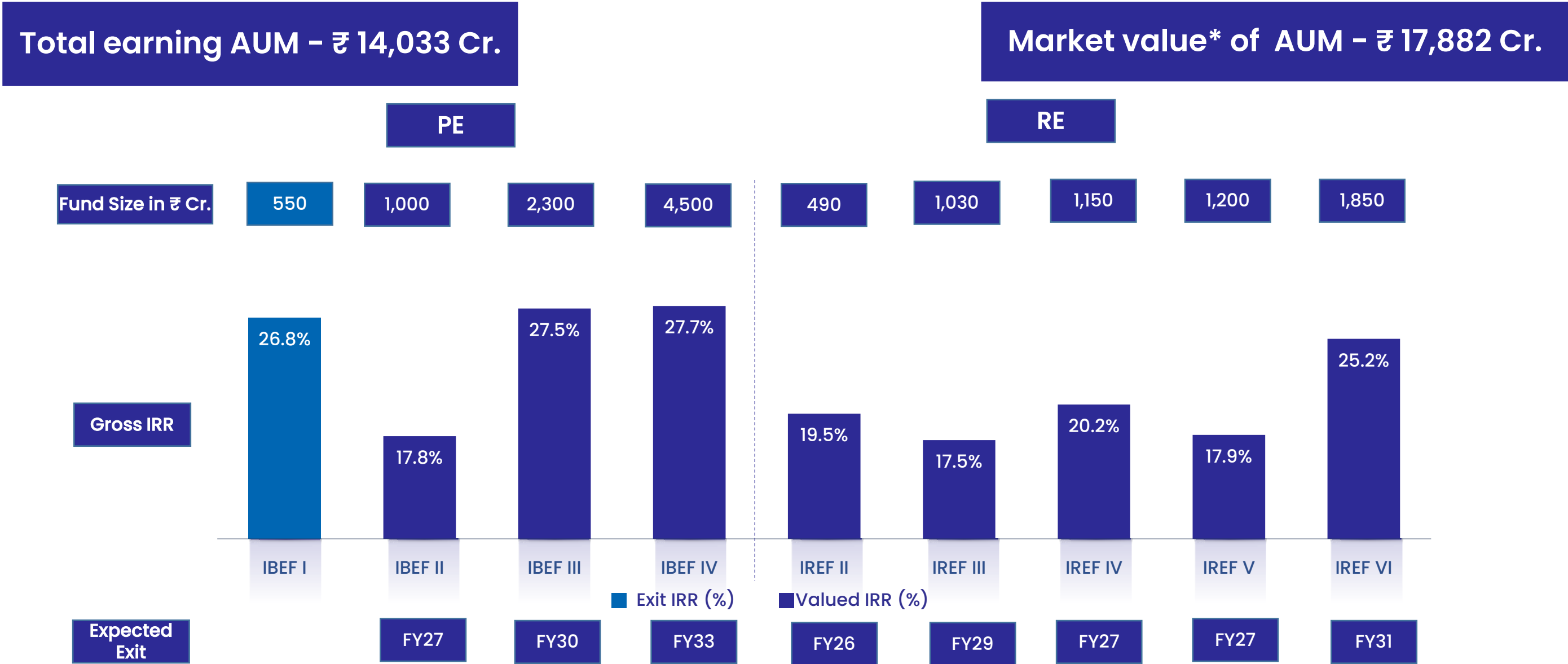


Individual MF AUM (₹ Cr.)



MF Unique Customers (Mn.)

Private Equity & Real Estate



*RE AUM is at cost and only PE aum is at market value

IBEF V approval received and launched – Target to raise Rs. ₹ 7,500 Cr.

Private Wealth Management

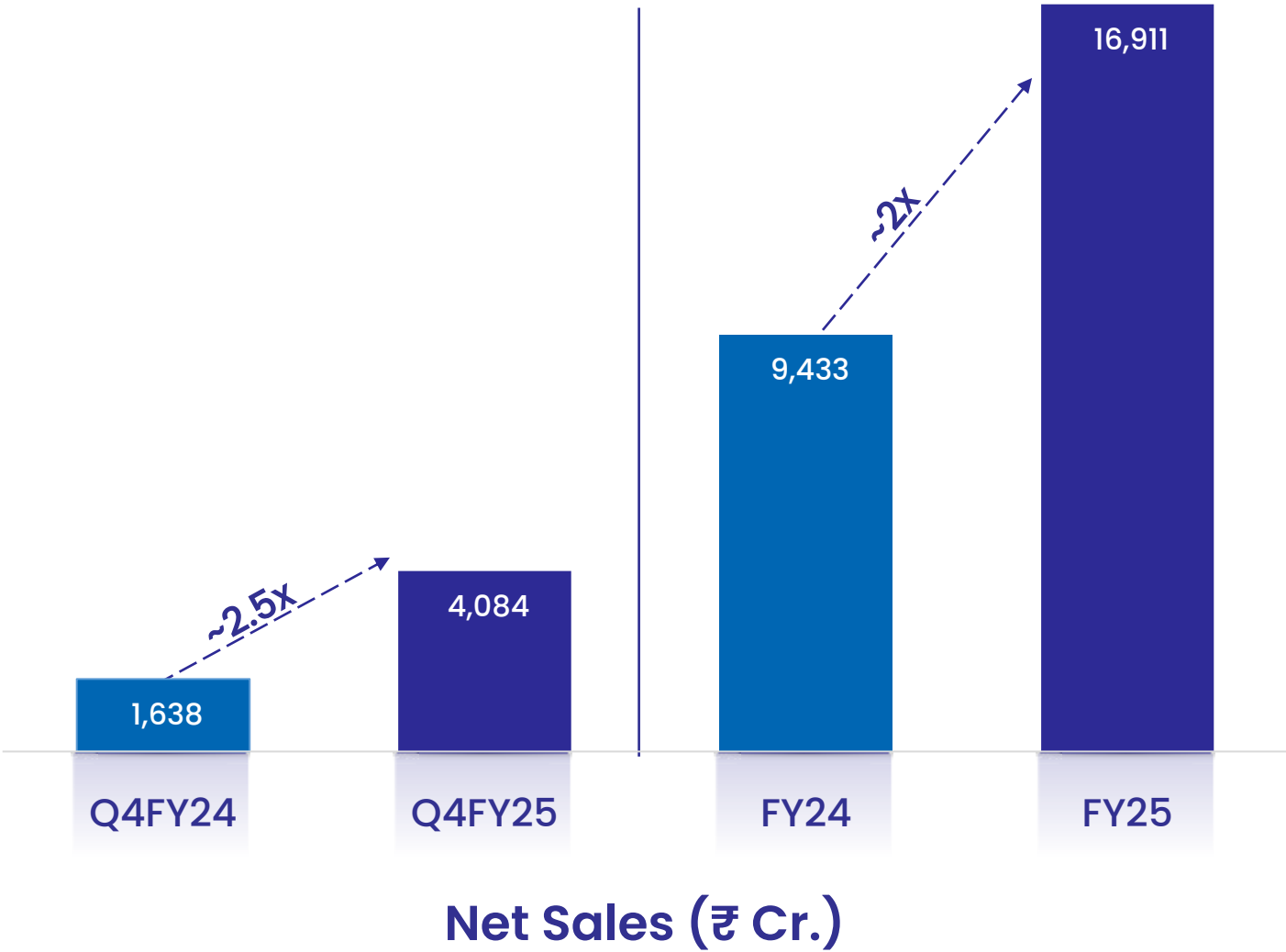
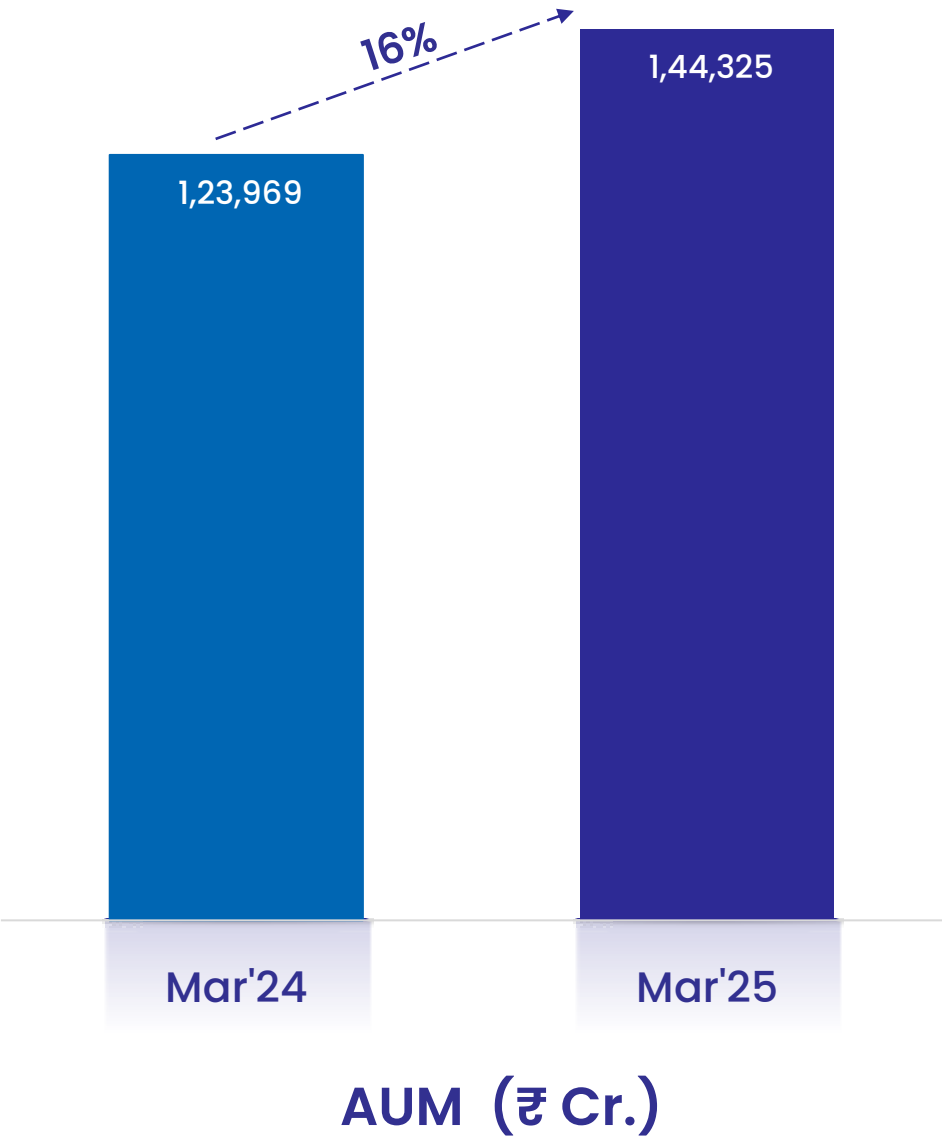
Focus on catering to
the HNI & UHNI clients
with a net worth of more
than ₹5 Cr

High quality team of
595 RMs; 3+ years
vintage of 33%

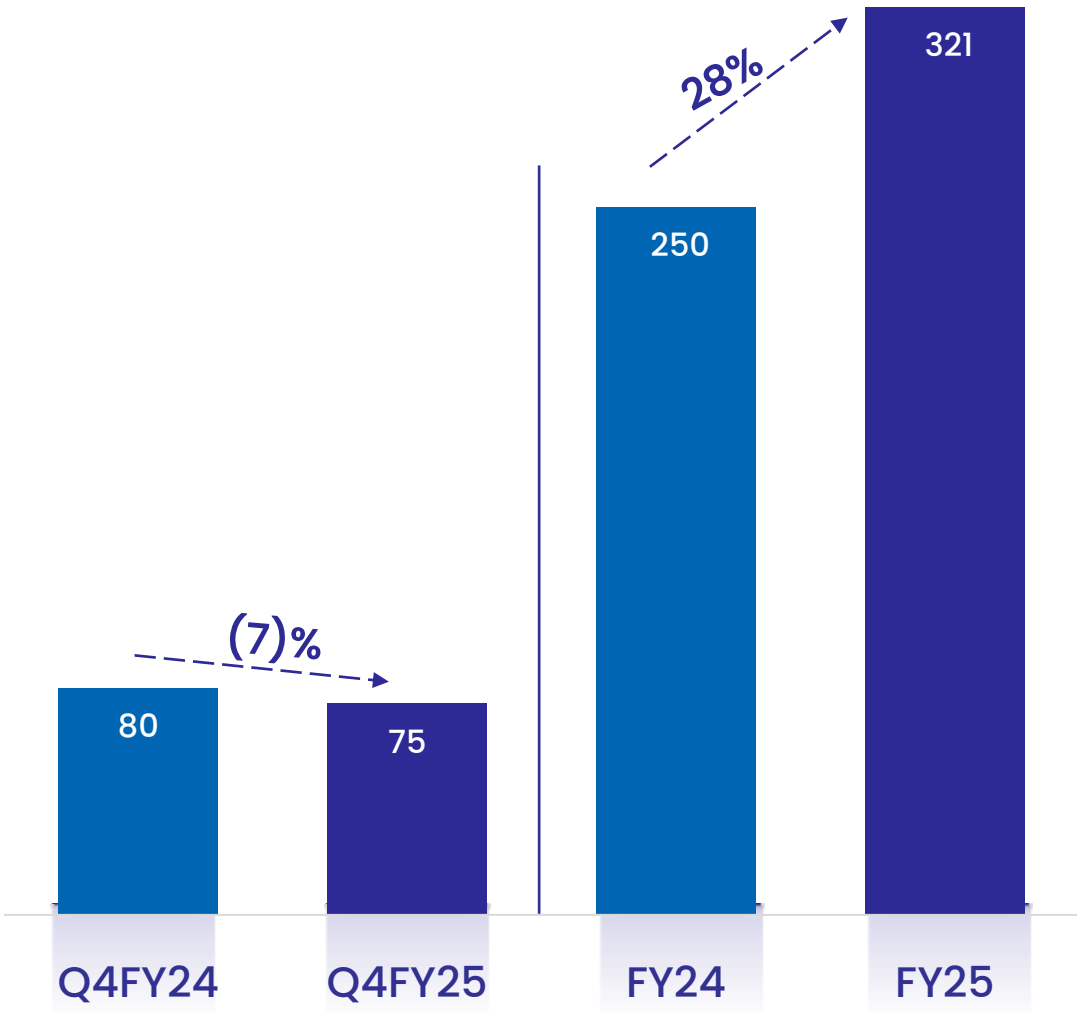
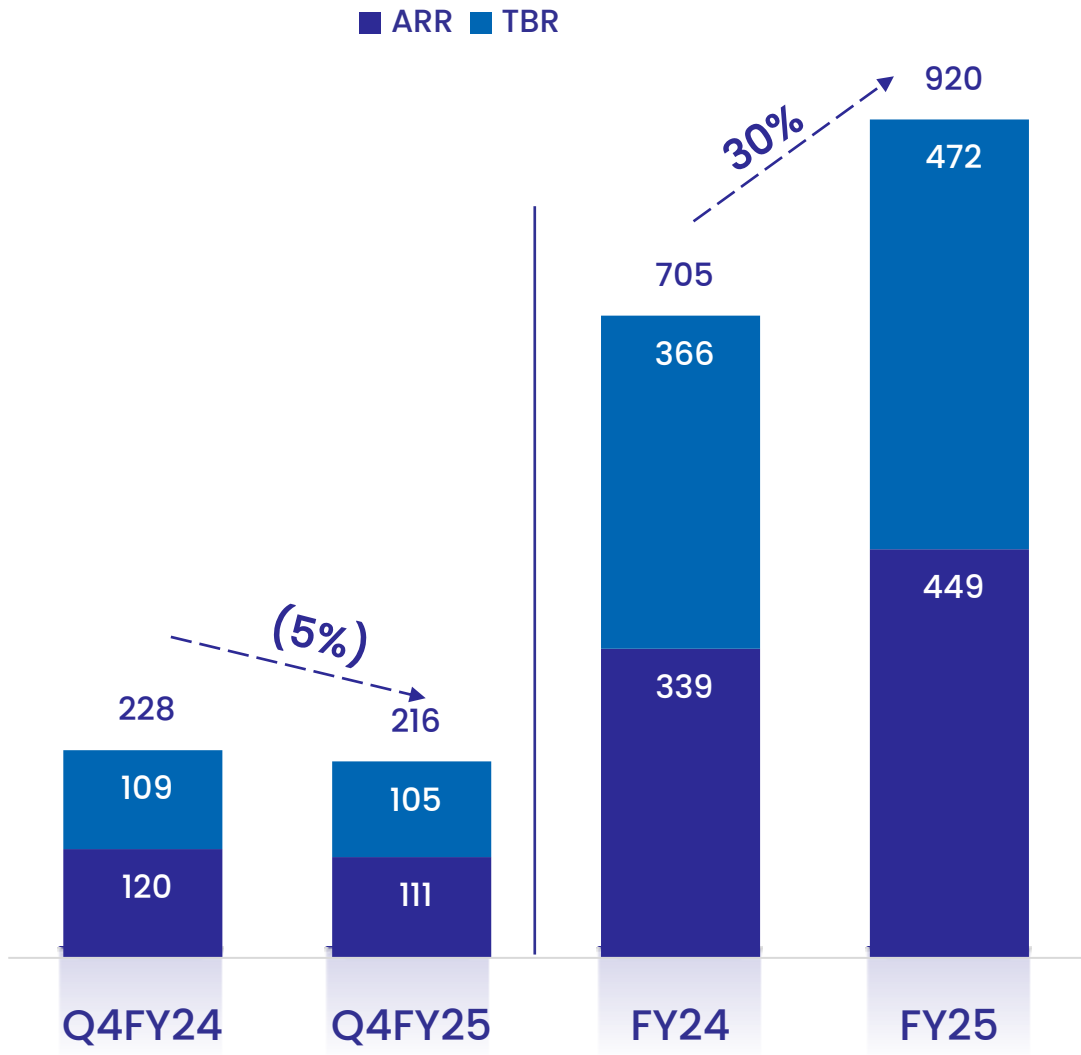
Integrated platform
with solutions offering
across asset
management, lending,
investment banking
and institutional
equities

Growing clients
assets under
management of
₹1.4 lakh Cr

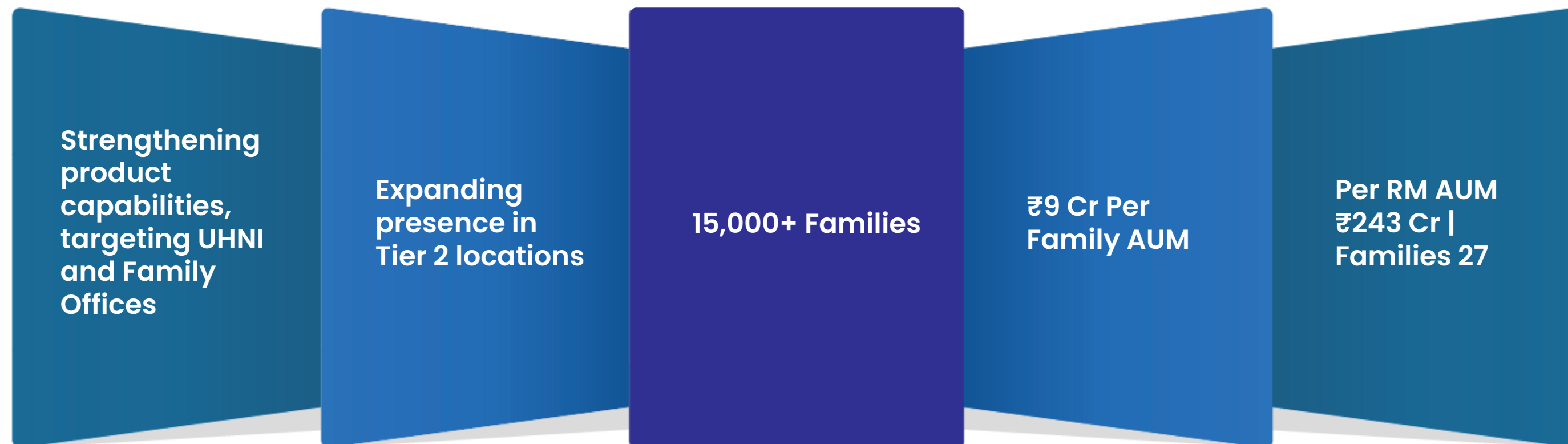
RM Vintage Improvement to Drive Productivity



ARR contributes ~50% of Revenue



Focus on Improving Productivity and Margins



Capital Markets

Institutional Equity

Covering 300+ companies across 25 sectors, valuing ~73% of India's market-cap

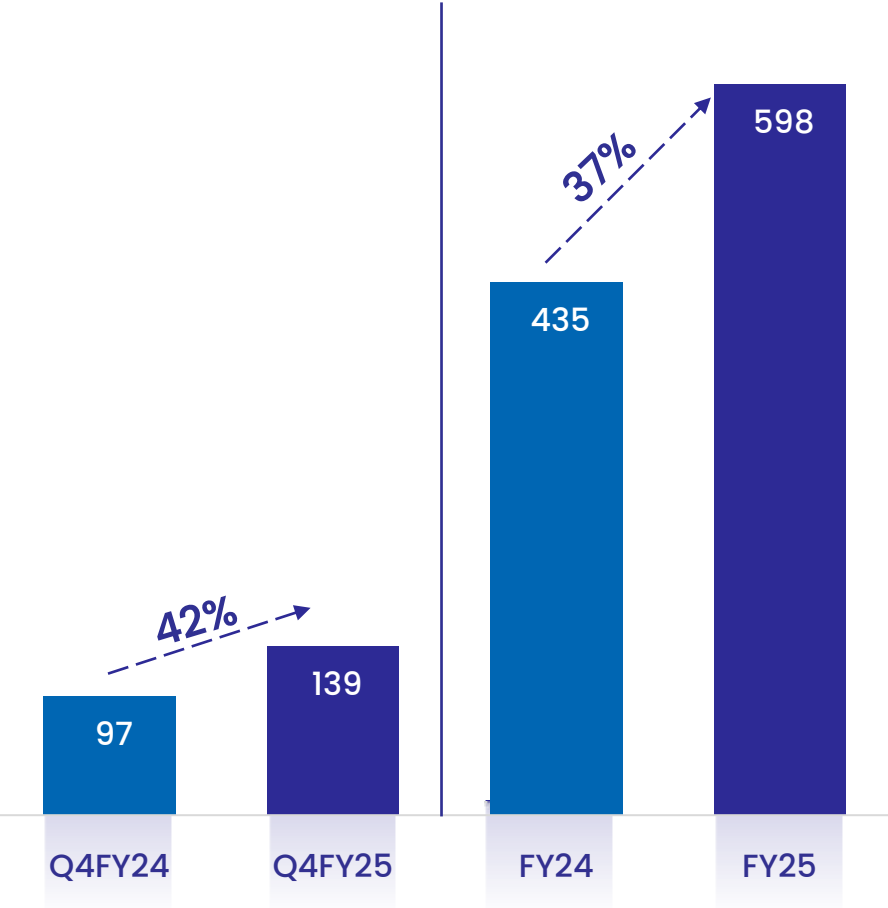
Strong team of 145+ employees catering to 880+ institutional clients

Investment Banking

Completed 39 deals with total issue size of ₹51,000+ Cr during FY25

With new leadership team and best ever mandate pipeline, share in IB league table to improve

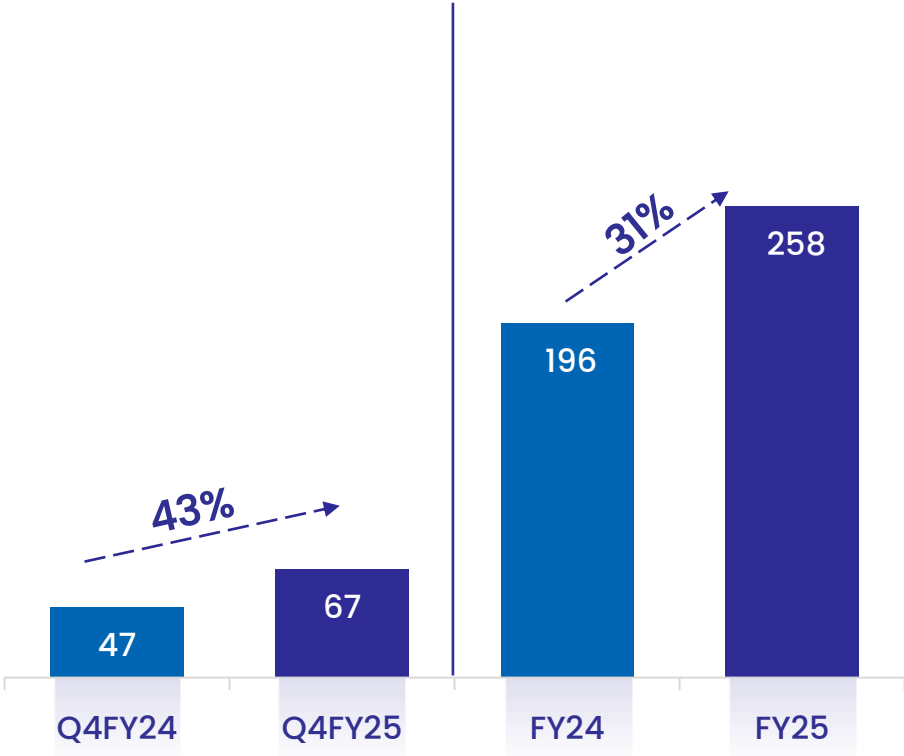
Ranked No.1 in FY25 QIP League Table



Net Revenue (₹ Cr.)

 Varun Beverages ₹ 7,500 cr (QIP)	 PNB ₹ 5,000 cr (QIP)	 Five Star Finance ₹4,500 cr (Block Deal)
 Bank of Maharashtra ₹ 3,500 cr (QIP)	 Dr. Agarwals Eye Hospital ₹ 3,027 cr (IPO)	 Acme Solar ₹ 2,900 cr (IPO)
 PNB Housing Finance ₹2,576 cr (Block Deal)	 360 One WAM ₹ 2,250 cr (QIP)	 Niva Bupa ₹ 2,200 cr (IPO)
 Angel One ₹1,500 cr (QIP)	 PNG Gadgil ₹ 1,100 cr (IPO)	 Sterlite Technologies ₹ 1,000 cr (QIP)

Major Deals in FY25



PAT (₹ Cr.)

Home Finance

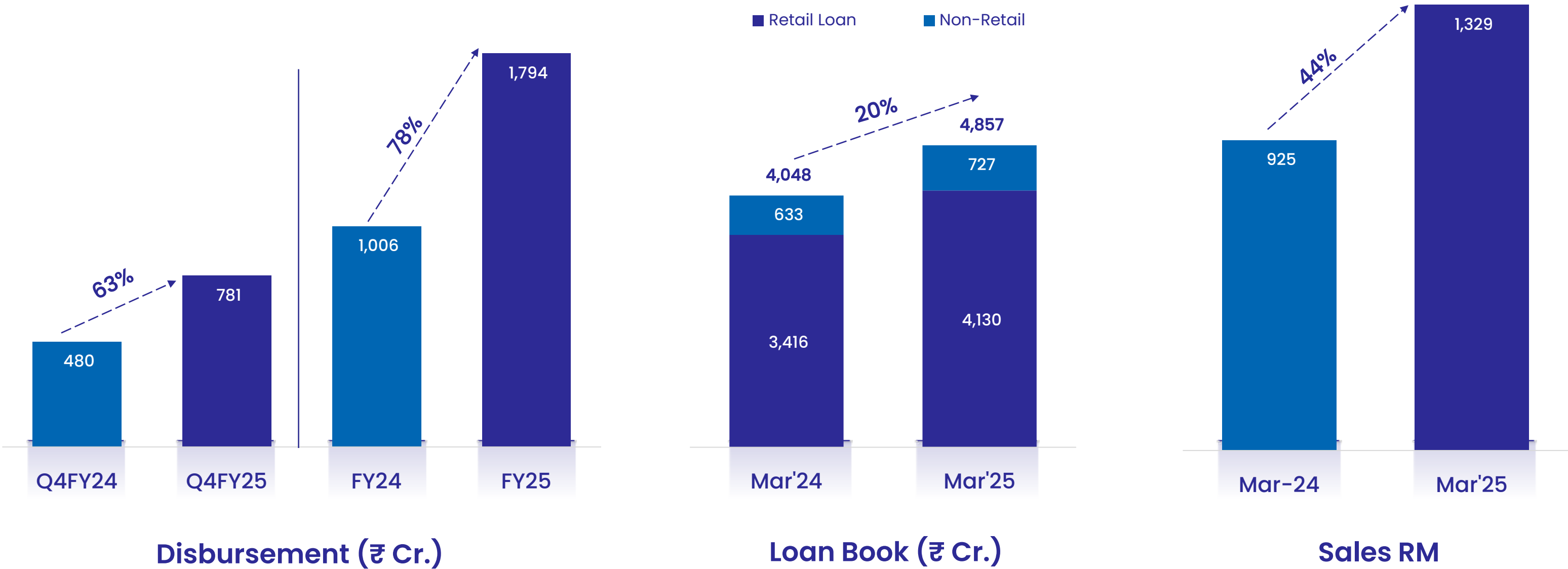
Building retail granular book with wide geographical distribution and maintaining asset quality

Expanding Sales RM Strength to drive Disbursement growth

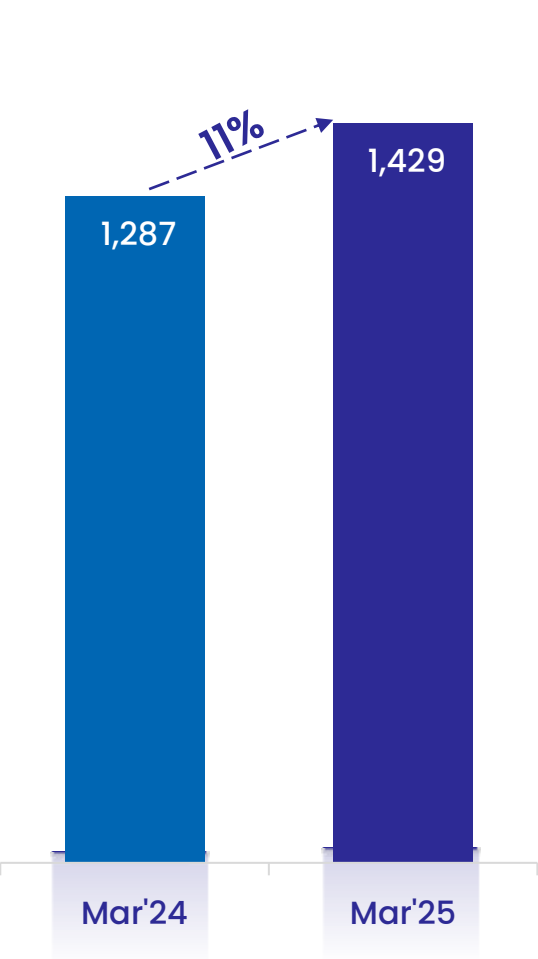
Scalable operating Model built on Holistic Technology Usage

Credit rating: AA with Positive outlook (by all three credit rating agencies)

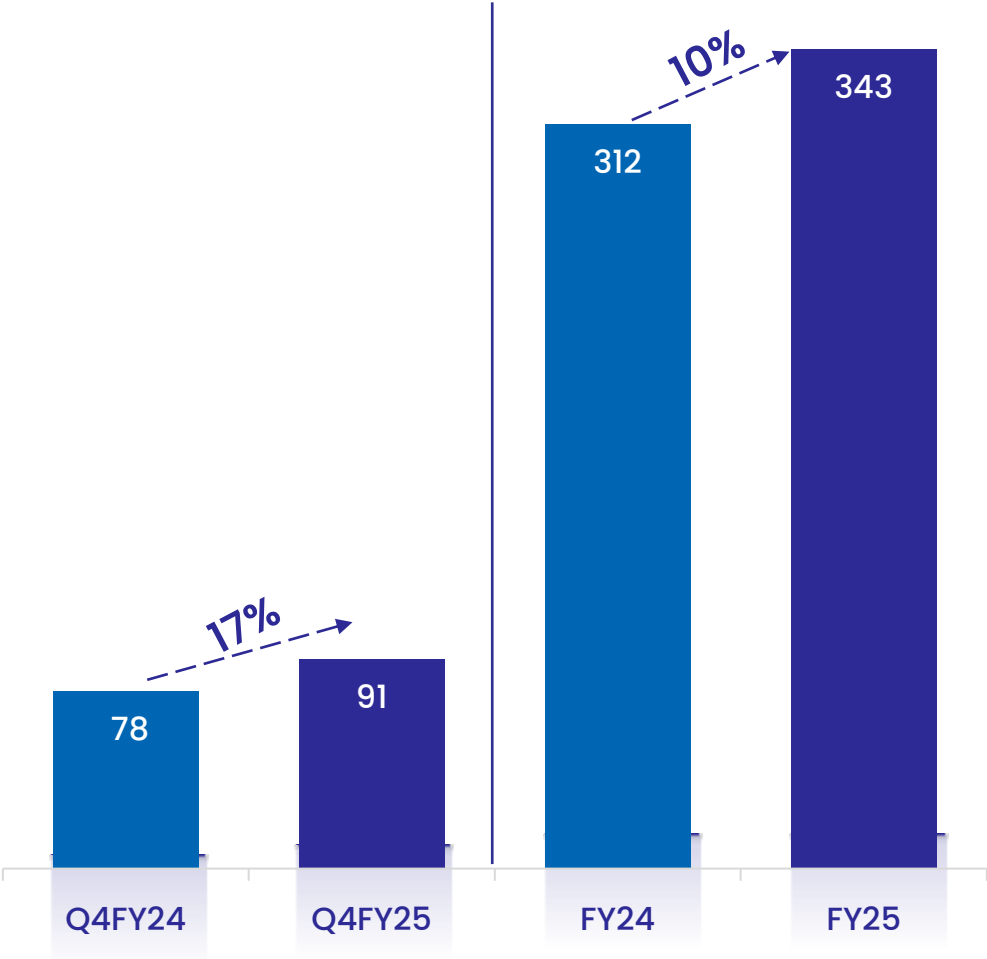
Momentum Across Disbursement, Loan book & Sales Distribution



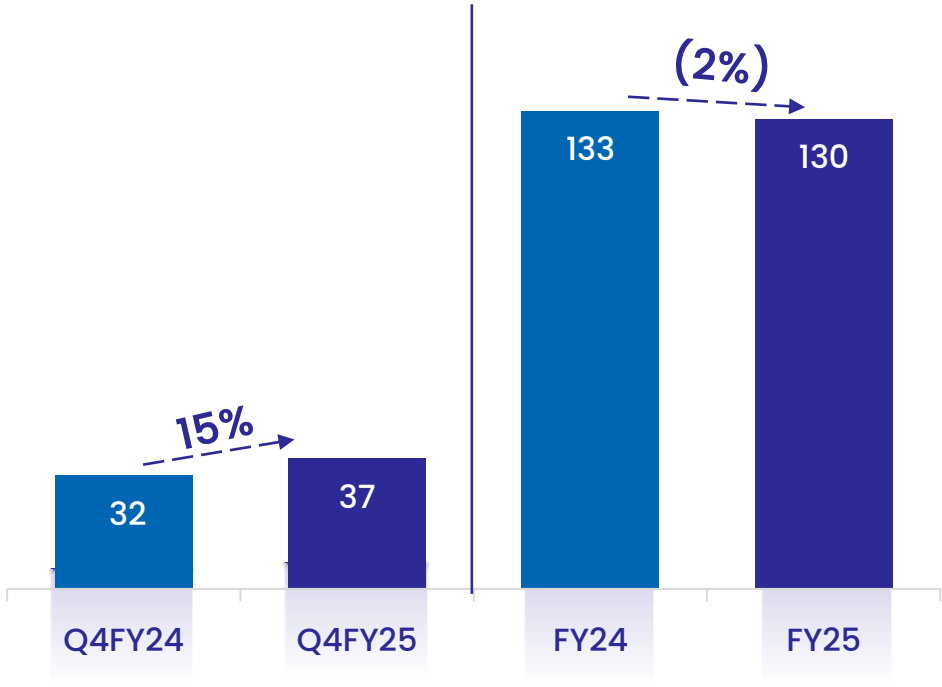
Strategic Investment Phase: Growth in Net Worth & NII, Controlled PAT Impact



Net Worth (₹ Cr.)



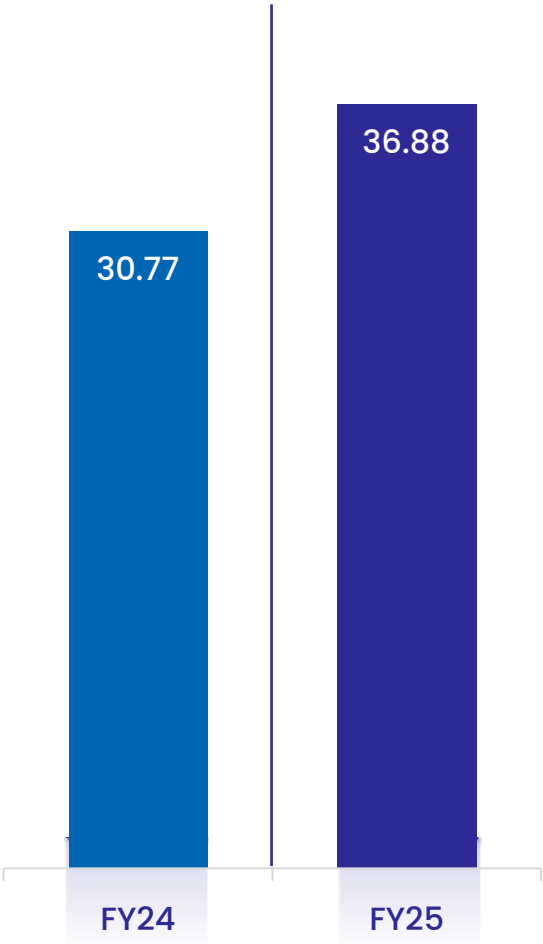
Net Interest Income (₹ Cr.)



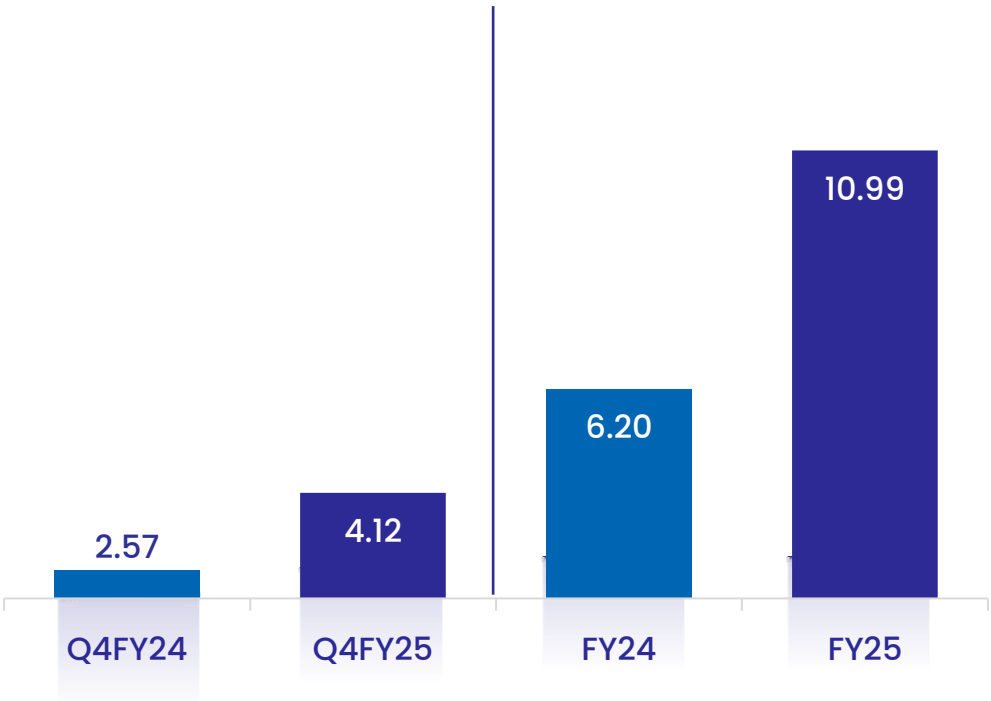
PAT* (₹ Cr.)

**investment in capacity building impacted the PAT*

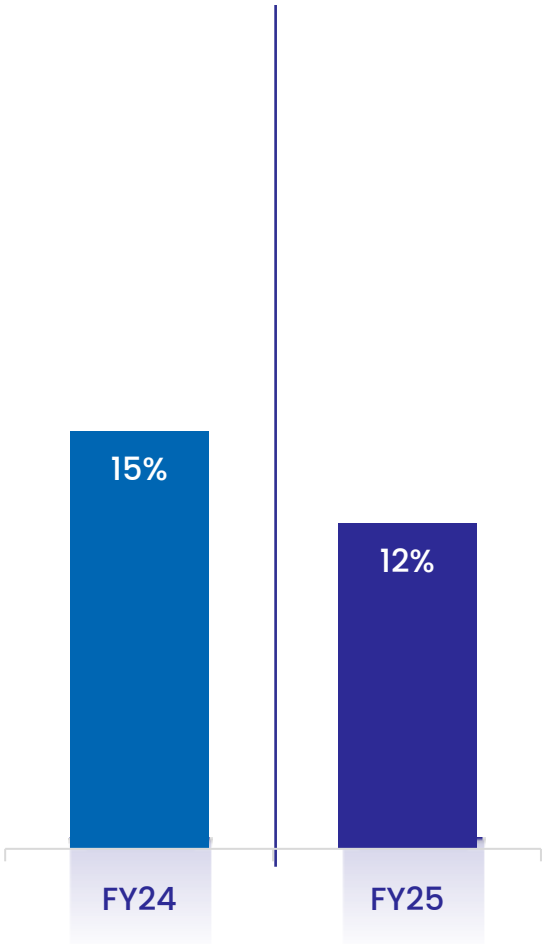
Driving Productivity and Operational Efficiency



Retail Loan Book/Branch (₹ Cr.)

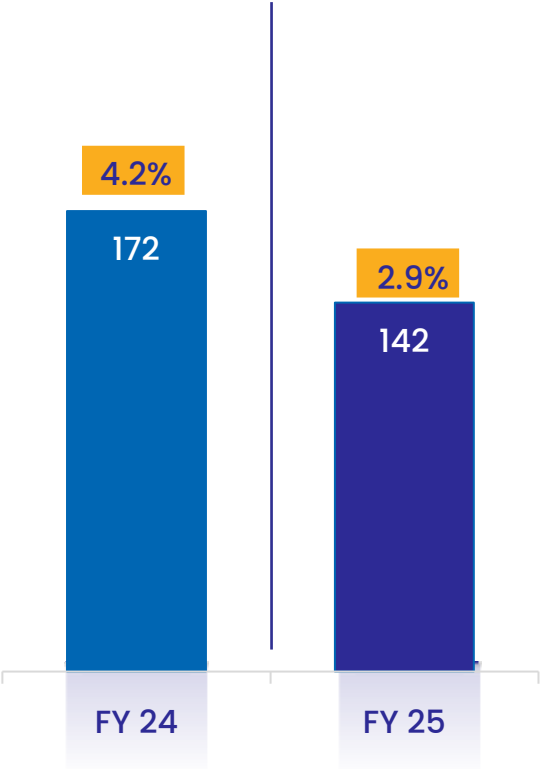


Retail Disbursement/Branch (₹ Cr.)

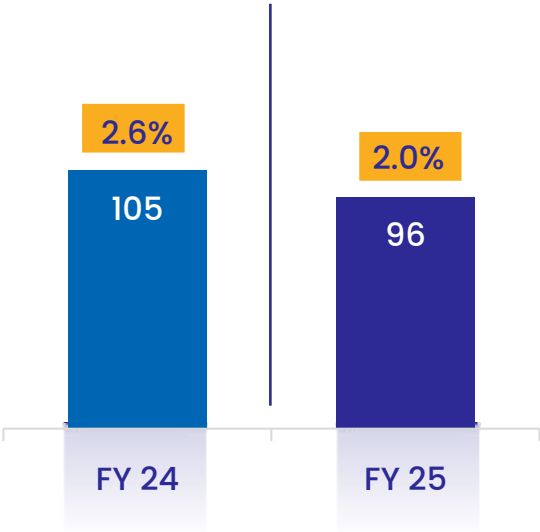


Opex to Total Disbursement

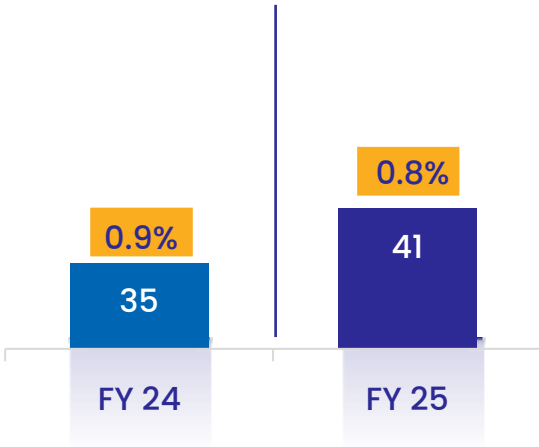
Pristine Asset Quality



1+DPD (₹ Cr.)



30+DPD (₹ Cr.)



90+DPD (₹ Cr.)

 -DPD as a % of Loan Book

Financial Metrics

Parameters	Q4FY25	Q4FY24	FY25	FY24
AUM (₹ Cr)	4,878	4,074	4,878	4,074
Yield*	13.5%	14.0%	13.7%	14.2%
COF	8.3%	8.4%	8.4%	8.3%
Spread	5.2%	5.6%	5.3%	5.9%
NIM	7.2%	7.1%	7.3%	7.6%
Cost/Income	55.7%	53.9%	56.2%	45.9%
ROA	2.9%	2.9%	2.8%	3.2%
ROE	10.4%	10.1%	9.6%	10.9%
CRAR	40.8%	45.4%	40.8%	45.4%
Net Leverage	2.2	2.0	2.2	2.0
GNPA	0.8%	0.9%	0.8%	0.9%
NNPA	0.4%	0.4%	0.4%	0.4%

**Impact of Fair Practice Code Circular in current year*

Treasury Investments

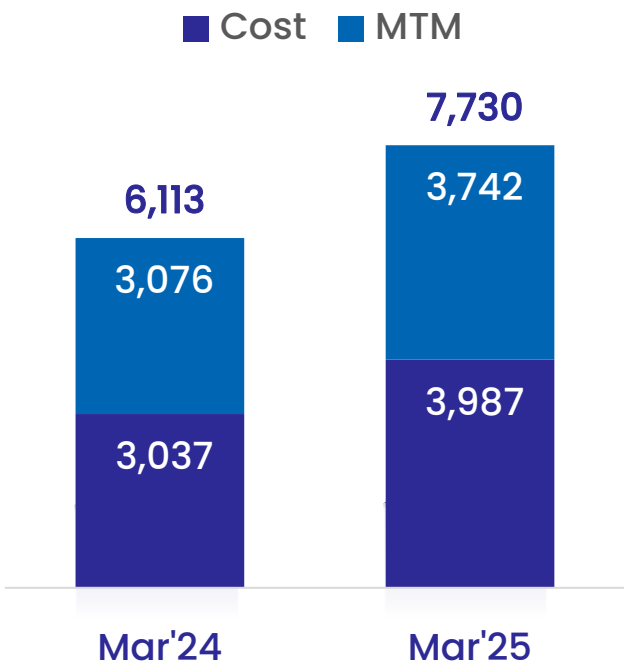
Healthy returns at
17.9% XIRR since
FY14

Skin in the game

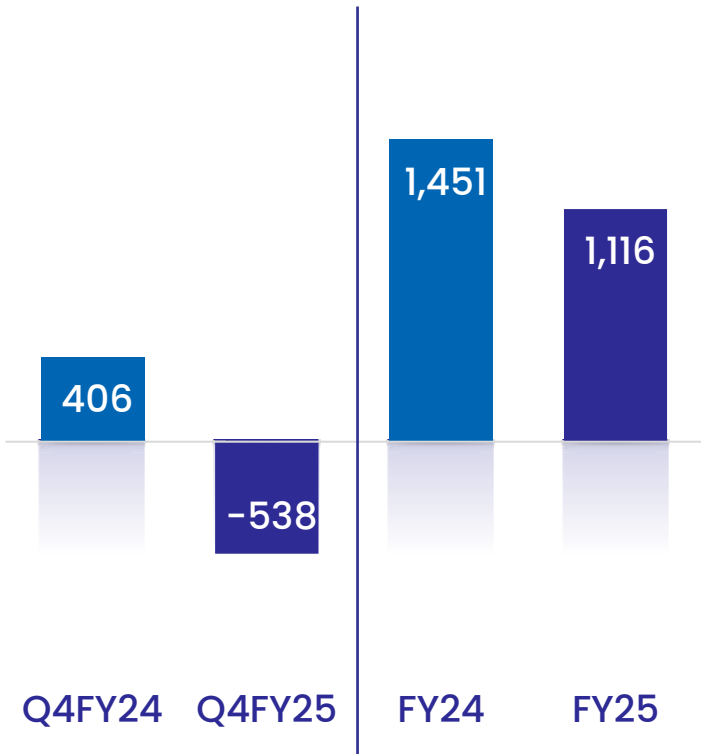
Helps in absorbing
shocks in an uncertain
environment

Helps to grab new
opportunities and foster
the existing businesses

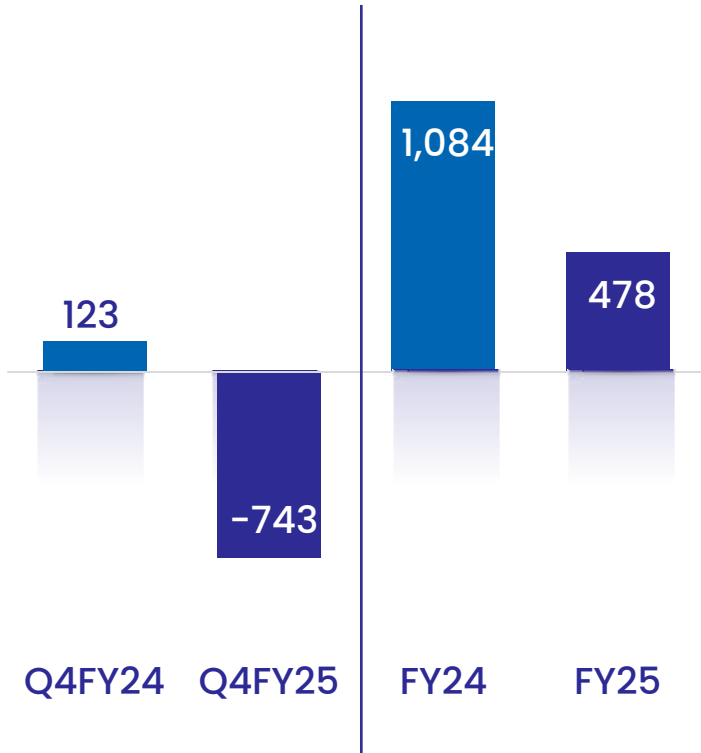
Skin in the game- ₹10,000+ Cr.



Treasury Investments (₹ Cr.)



Gross Revenue* (₹ Cr.)



PAT incl. OCI* (₹ Cr.)

*PAT include OCI PAT whereas gross revenue is MTM on non-OCI investments only

Highly Experienced and Pedigreed Management Team



Raamdeo Agrawal
Chairman

- Chartered Accountant
- Four decades of rich experience in research and wealth creating study
- Co-Promoter of Motilal Oswal



Motilal Oswal
MD & CEO

- Chartered Accountant
- decades of rich experience in operations
- Co-Promoter of Motilal Oswal



Navin Agarwal
Group MD – MOFSL

- CA, ICWA, CS, and CFA
- Three decades of rich experience in building and running businesses
- Joined the group in 2000



Ajay Menon
CEO – Wealth Management

- Chartered Accountant
- Over 24 years of experience in Capital Markets
- Joined the Group in 1998



Prateek Agarwal
MD & CEO – Asset Mgmt

- PGDM, from XIMB and B.E. in Electronics from NIT
- 30+ years of experience in fund & asset management.
- Joined MOAMC in 2023



Rajat Rajgarhia
CEO – Institutional Equities

- CA and MBA
- Over two decades of rich experience in capital markets
- He joined MOFSL in 2001



Vishal Tulsyan
Executive Chairman – MO Alternates

- Chartered Accountant
- 25+ years of experience in Financial Services.
- Joined MOFSL in 2006



Amit Ramchandani
CEO – Investment Banking

- MBA from JBIMS
- 20+ years of rich experience in financial sectors across Investment Banking role.
- Joined MOFSL Group in 2024



Sukesh Bhowal
CEO- Housing Finance

- B.Tech from IIT Mumbai & PGDM in Finance & Marketing from IIM Lucknow
- 27+ years of experience real estate and lending industry
- Joined MOHFL in 2023



Ashish Shanker
CEO- Private Wealth

- Management Graduate from University of Bangalore & an alumni of Harvard Business School
- 25+ years of experience
- He joined MOPW in 2012

Highly Experienced and Pedigreed Management Team



Shalibhadra Shah
Chief Financial Officer

- Chartered Accountant
- 22 years of experience in Finance and Strategy
- He joined the MOFSL Group in 2006



Pankaj Purohit
Chief Technology Officer

- Bachelor in Engineering
- More than 26 years of experience.
- He joined the MOFSL Group in 2004.



Niren Srivastava
Chief Human Resource Officer

- Postgraduate in HR & graduate in Political Science & Sociology.
- More than 20 years of experience.
- He joined the MOFSL Group in 2023



Sandeep Walunj
Chief Marketing Officer

- PDGM from IIM Ahmedabad
- 28+ years of rich experience in Marketing, digital, products, & innovation across various industries.
- He joined the MOFSL Group in 2024



Neetu Juneja
Chief Compliance Officer

- Chartered Accountant
- 24 years of extensive experience in regulatory functions
- She joined the MOFSL Group in 2024.



Siddharth Sureka
Chief AI Officer

- MBA from Kelley Scholl of Business and Master of Science
- 20 years of experience in AI/ML, Product Management
- He joined the MOFSL Group in 2024.



Sanchit Suneja
Group Chief Strategy Officer

- MBA from Indian School of Business
- More than 14 years of experience.
- He joined the MOFSL Group in 2025



Vighnesh Mehta
Group Head – Risk Management

- Master of Mgmt from IIT Bombay, CFA & FRM
- Over 15 years of experience in Risk Management, ALM, Treasury
- Joined the MOFSL group in 2025



Manish Kayal
Head – Corporate Planning & IR

- Chartered Accountant and CFA (USA)
- Over 20 years of experience in IR, IB, Equity research & AMC
- Joined the MOFSL group in 2024

MOFSL's ESG Initiatives

Rating assigned by CRISIL has assigned to MOFSL in its Sustainability Yearbook 2024

"ADEQUATE"
Rating Category

"VERY GOOD"
Disclosure level

Launched an online ESG profile platform, which adheres to international frameworks such as IFC, GRI, SASB, CDP, etc.

[Link](#)

Environment

- More than 80% of servers are in virtual environment, which reduces electricity costs & carbon foot print
- Main office building is equipped with rainwater harvesting system and recycled waste water is reused as flush water and in watering plants
- Planted and maintaining trees in & around the office premises

- Food wastage awareness drive in the head office
- We ensure that we fund projects that are on non-agricultural and/or non-forest lands, with all environmental clearances in place
- MOHF follows International Finance Corporation (IFC) Performance Standard

Social

- Physical & emotional wellbeing assistance program
- Employee engagement programs – sports events & festival celebrations
- Set standard practices are followed across all branches to ensure safety of employees
- Dedicated Talent Development Programs for developing and fast-tracking high potential talents

- We have formed a committee, W-I-N-G-S (Women Initiative to Nurture, Grow & Succeed), to ensure substantial women representation in mid-senior level of the organization
- Offers home loan at concessional rate to women borrowers
- Employee Diversity – ~27% of the company's permanent employees are women

Governance

- Diverse Board composition
- 50% Independent Director in Holding Company and at least 50% in material subsidiary
- Average Board experience >30 years
- Remuneration policy recommended by Nomination & Remuneration Committee
- Corporate Governance

- Code of Conduct Policy
- Risk Management Policy
- Data Privacy Policy
- Business Responsibility Reporting
- Policy for prohibition of Insider Trading
- Prevention of Sexual Harassment at Workplace – policy & awareness

Philanthropy



Maharshi Vaishnav
joined as a CEO, Motilal
Oswal Foundation



MO Research Centre
@IIT Mumbai



MO Knowledge Centre
@IIM Mumbai



Free education to 108 meritorious,
marginalized students from 14 States at
Mewar University



State of the art farmer training institution
"Krishikul" at Beed district
in Maharashtra



Setting up of Plaksha University at Mohali, Punjab

Strategic Brand Leadership Initiatives



Old Logo



New Logo



'Khaas Mahurat, Khaas Basket' campaign for Diwali 2024

A special Diwali Mahurat Trading Stock Basket was created for investors.



Motilal Oswal AMC's Investor awareness initiative – WhyNot24?

Campaign to increase awareness on the benefits of SIP



Motilal Oswal AMC's Investor awareness initiative – Children's day SIP

Campaign to increase awareness on the benefits of SIP.



Campaign for: Culture Anthem

Hum Motilal Oswal Hain:
Behaviours That Have Shaped Our
37-Year-Old Legacy



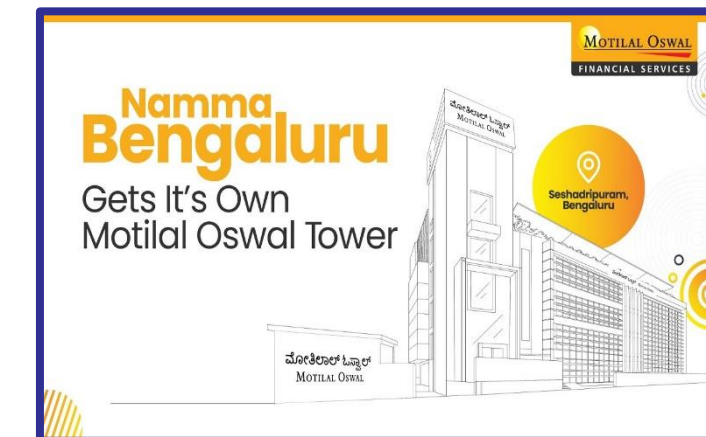
Man from Motilal Oswal Campaign

Positioned research and advisory as key
brand differentiators.



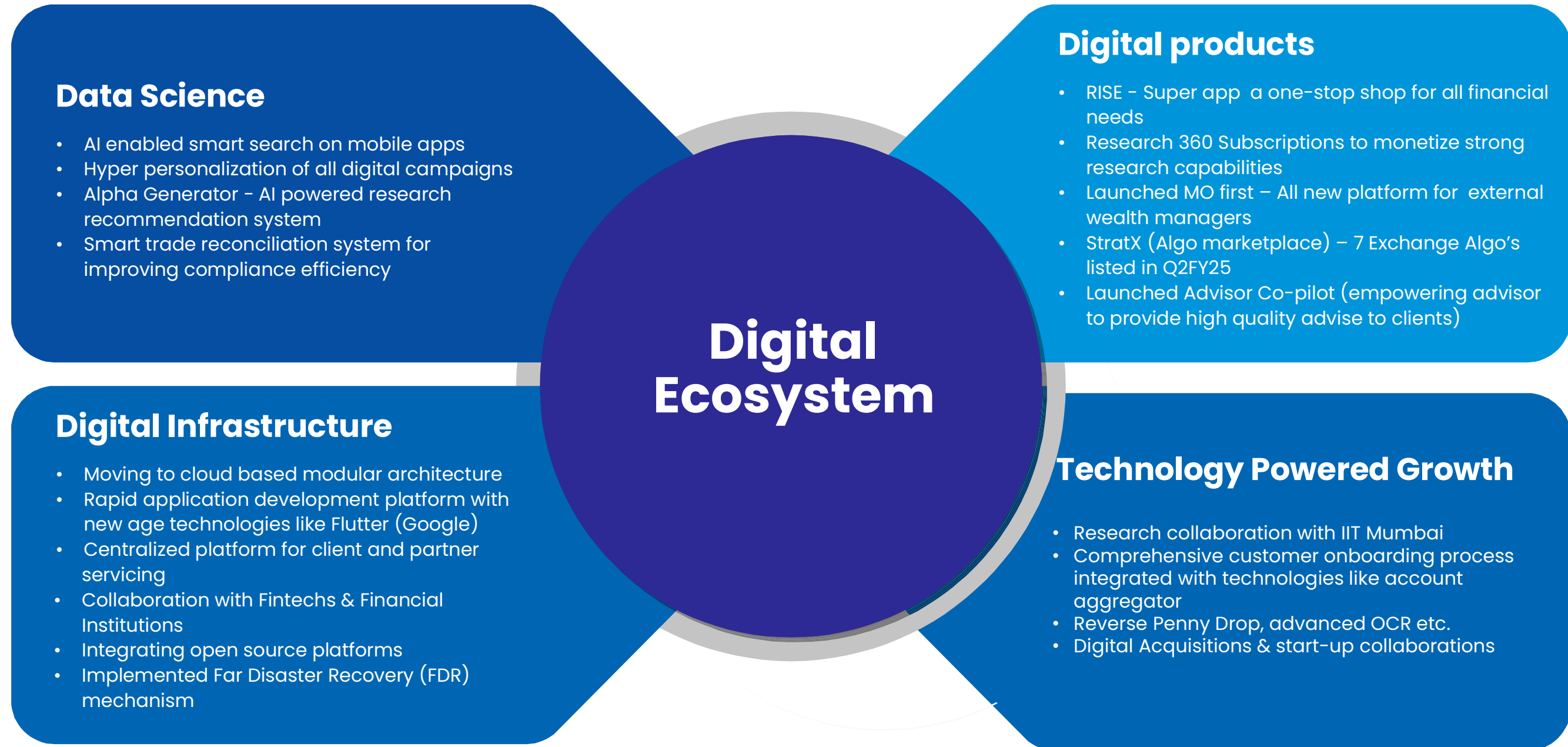
Motilal Oswal Malad West – Metro Station

Landmark association with Malad, a
suburb that houses over 4,000+
employees.



New Motilal Oswal Tower in Bengaluru

Inaugurated a cutting-edge facility in
Bengaluru, commencing our plan to
have a tower in every major city.



People Focus | Continuing our Investments in Building MOFSL a Talent Powerhouse



An expanding employee base to support our aspirations



~13,540 (20% up YoY)
strong employee base



~23% Diversity levels
across the group



8,700+ Gross hires in FY25
390 + Senior hires in FY25

With a focus on becoming a talent powerhouse through a bouquet of talent related interventions

Signature Leadership Programmes



200 “Talent” employees
being covered

Building our Young Leadership Practice



Hiring 100 future leaders
with 76 joinees

Recognition of our focus on people



Top 50 India’s Best
Workplaces in BFSI
2025



WOW Workplace
for 2025 by Jombay!
(Top 50-BFSI Category)



We are certified as a
Great Place to Work
for the 8th time!

Strong Industry Tailwinds

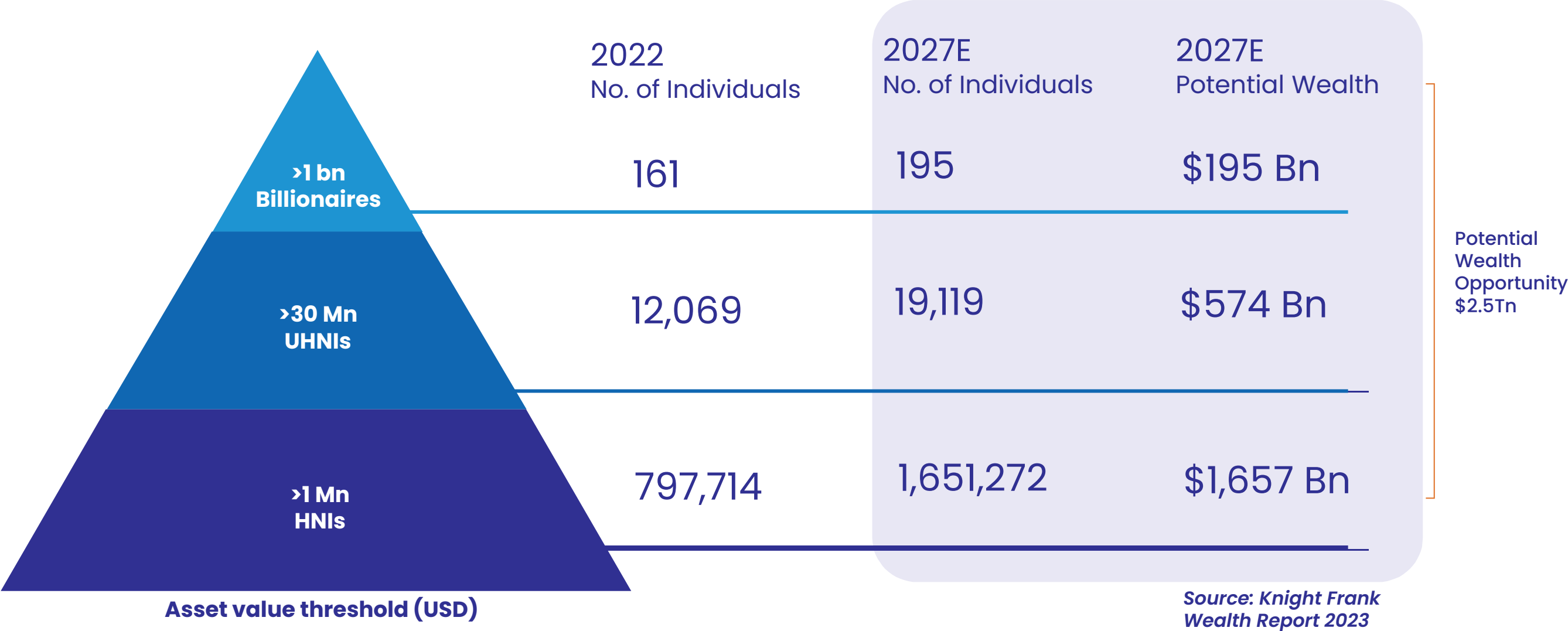
Wealth
Management
Opportunities in
India

Economic
take-off: India
likely to retain
its position as
world's fastest-
Growing major
economy

Financialization of
Savings Propelling
equities

Digitization Driving
Exponential Retail
participation

MOFSL well geared to tap growing wealth opportunity in India

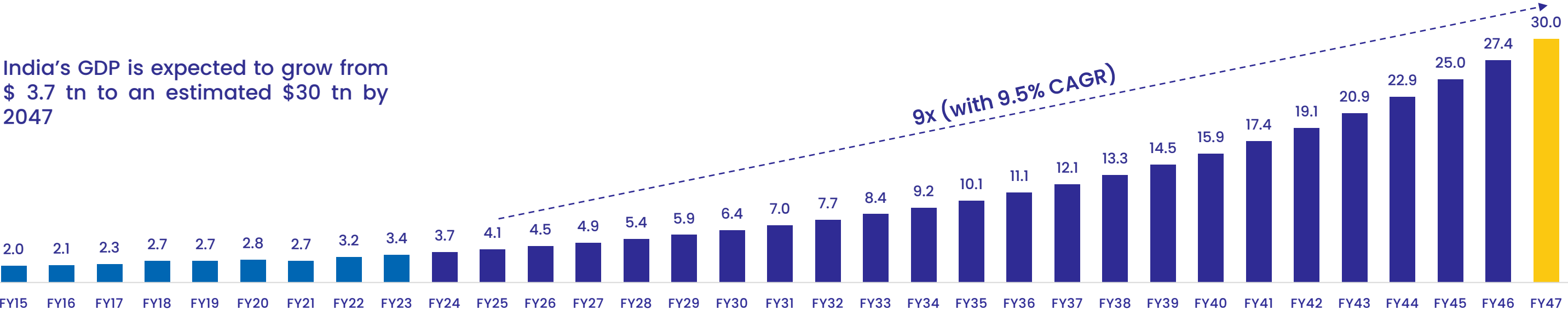


‘Economic takeoff’: India likely to retain its position as the world’s fastest- growing major economy



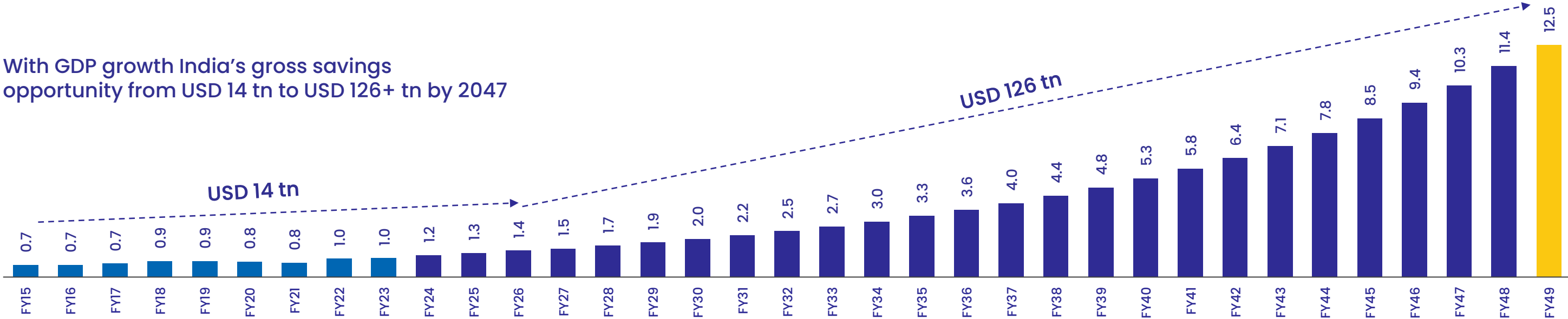
Gross Domestic Product (USD Bn.)

India’s GDP is expected to grow from \$ 3.7 tn to an estimated \$30 tn by 2047



Gross Domestic Savings (USD Bn.)

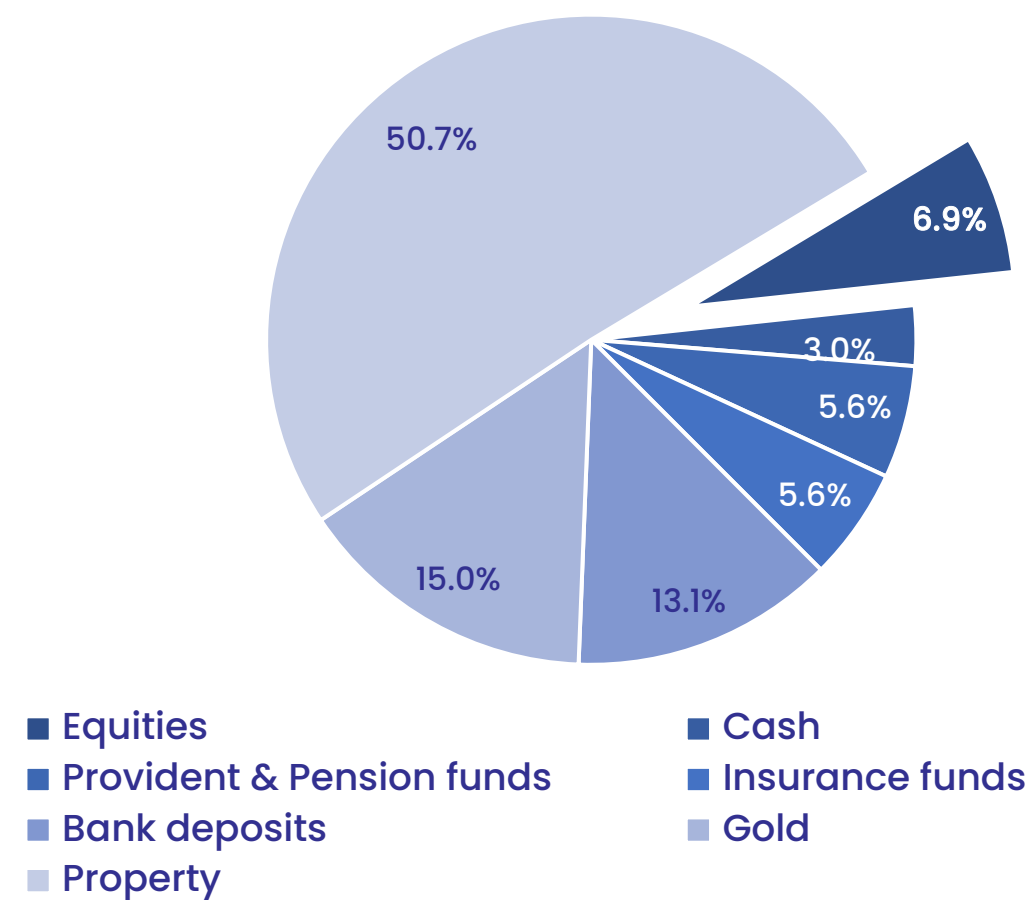
With GDP growth India’s gross savings opportunity from USD 14 tn to USD 126+ tn by 2047



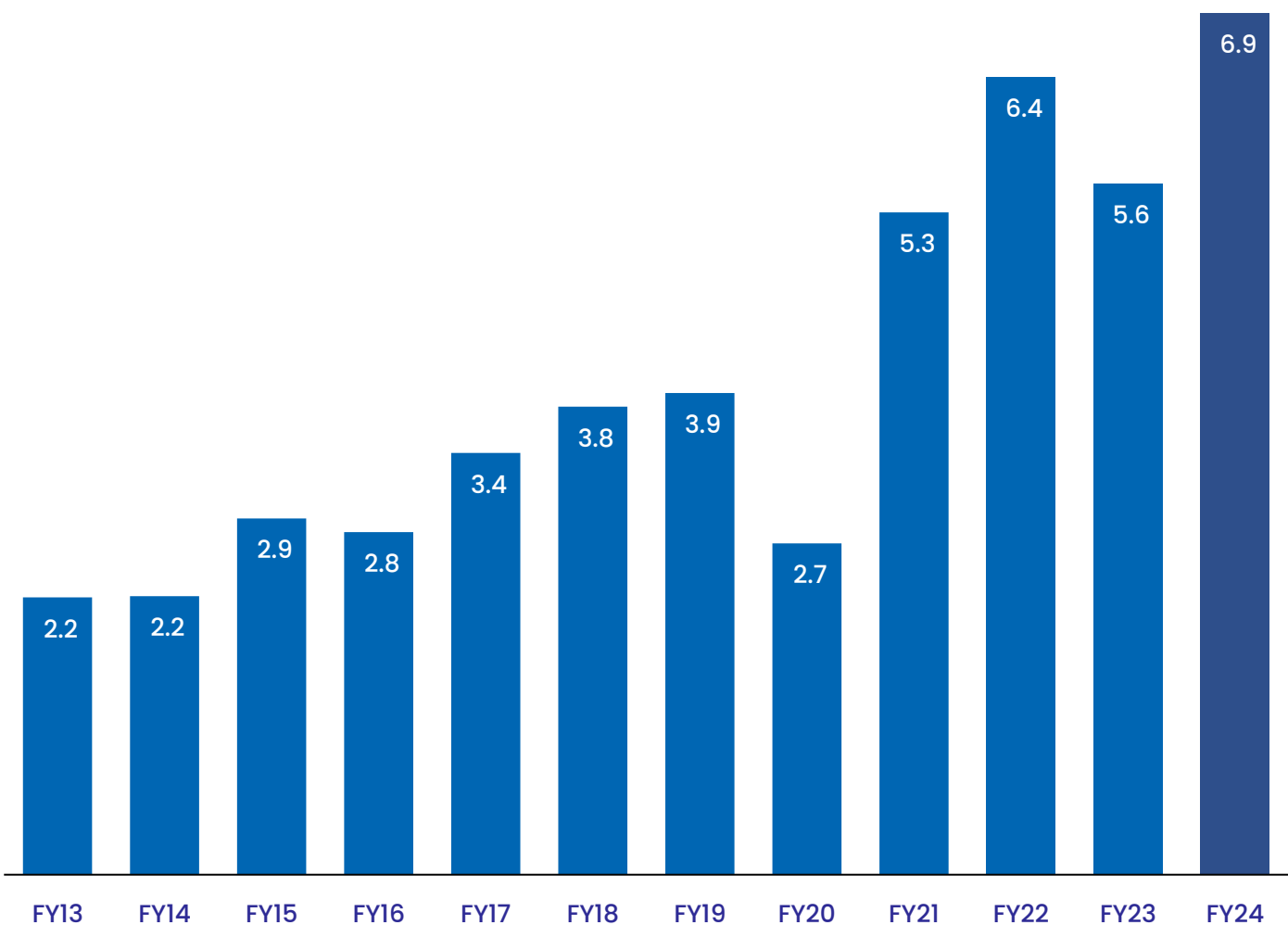
Financialization of Savings Propelling equities



Total Indian Household assets \$ 12.9 Tn (FY24)



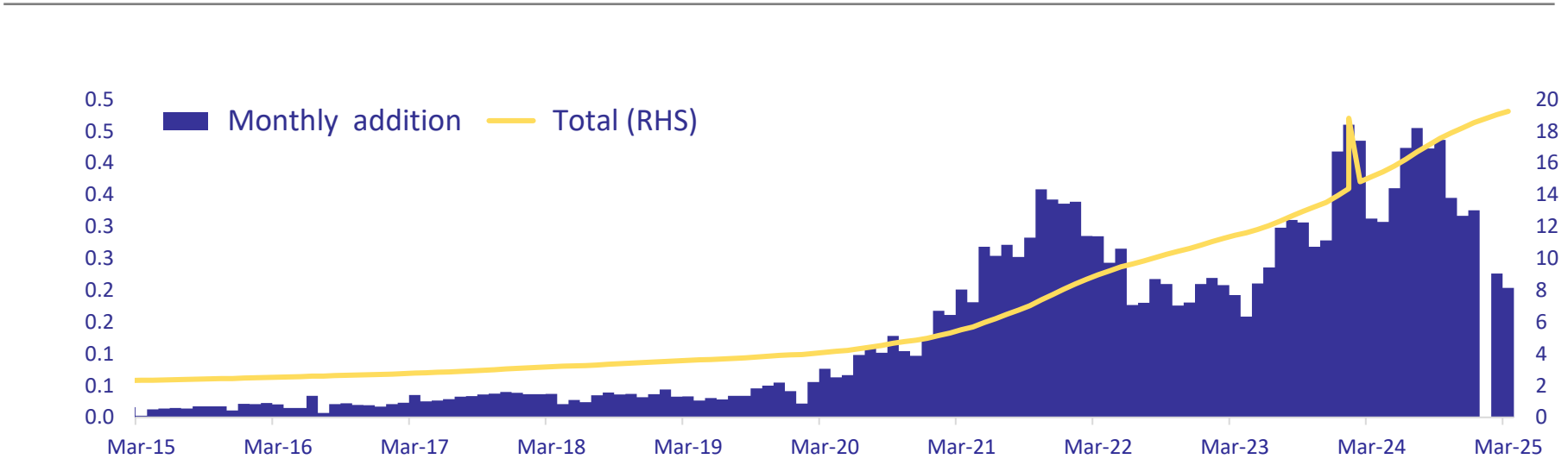
% of Household Assets in Equities



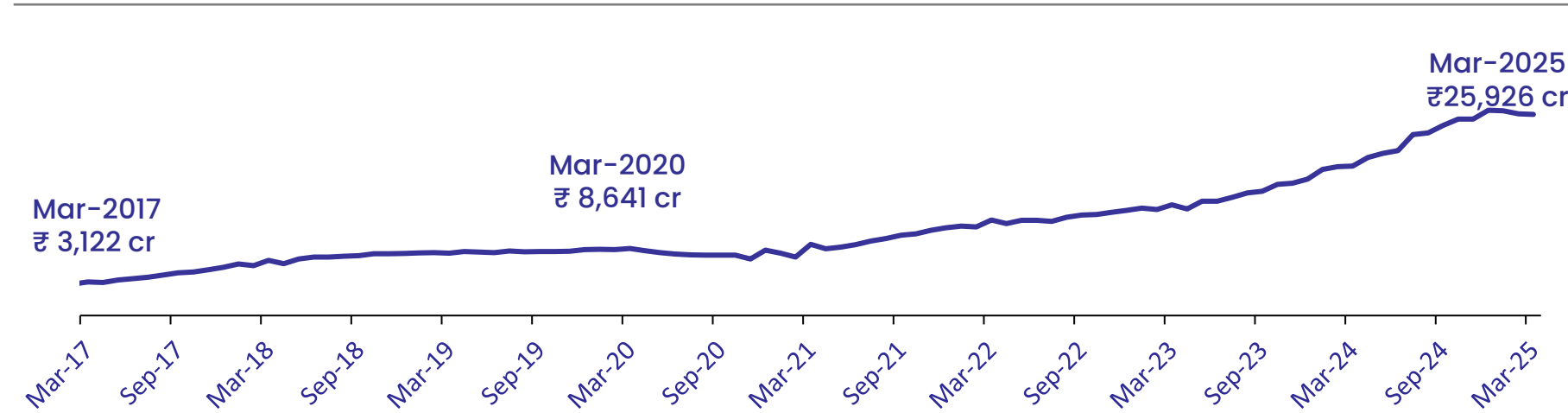
Digitization Driving Exponential Retail participation

Strong addition of Demat accounts and SIP flows signal a significant runway for sustained growth with projections indicating a trajectory ~30% for the medium term

Demat Accounts (in Cr)



SIP flows on a relentless rise, making the markets resilient



Thank You

For any query, please contact :

Shalibhadra Shah

Chief Financial Officer

shalibhadrashah@motilaloswal.com

Manish Kayal

Head Investor Relations

manish.kayal@motilaloswal.com
investorrelations@motilaloswal.com

For more details refer data book published on our website [\(here\)](#)

Data Book Contents

- Consolidated Performance
- Segmental Performance
- Segmental PAT trend of last 5 years
- Balance Sheet
- Reconciliation to Financial Statements
- Exchange format P&L

Company Website:

www.motilaloswalgroup.com

[Past Transcripts & Investor Presentations](#)