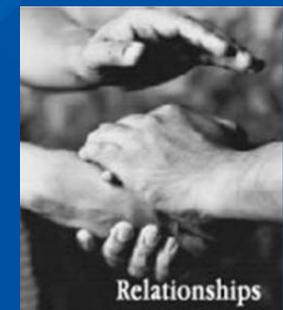
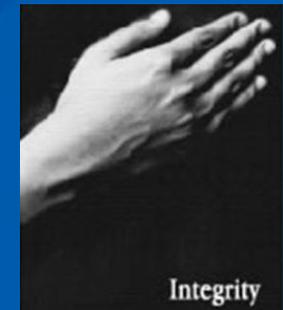




**SUNDARAM FINANCE**<sup>®</sup>  
Enduring values. New age thinking.

# PERFORMANCE HIGHLIGHTS

9MFY26





01

Overview of  
Sundaram Finance



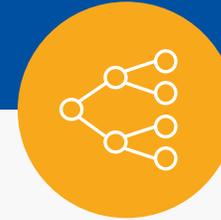
02

Financial results &  
performance



03

Key trends in financial  
performance



04

Consolidated results



05

More about  
Sundaram Finance

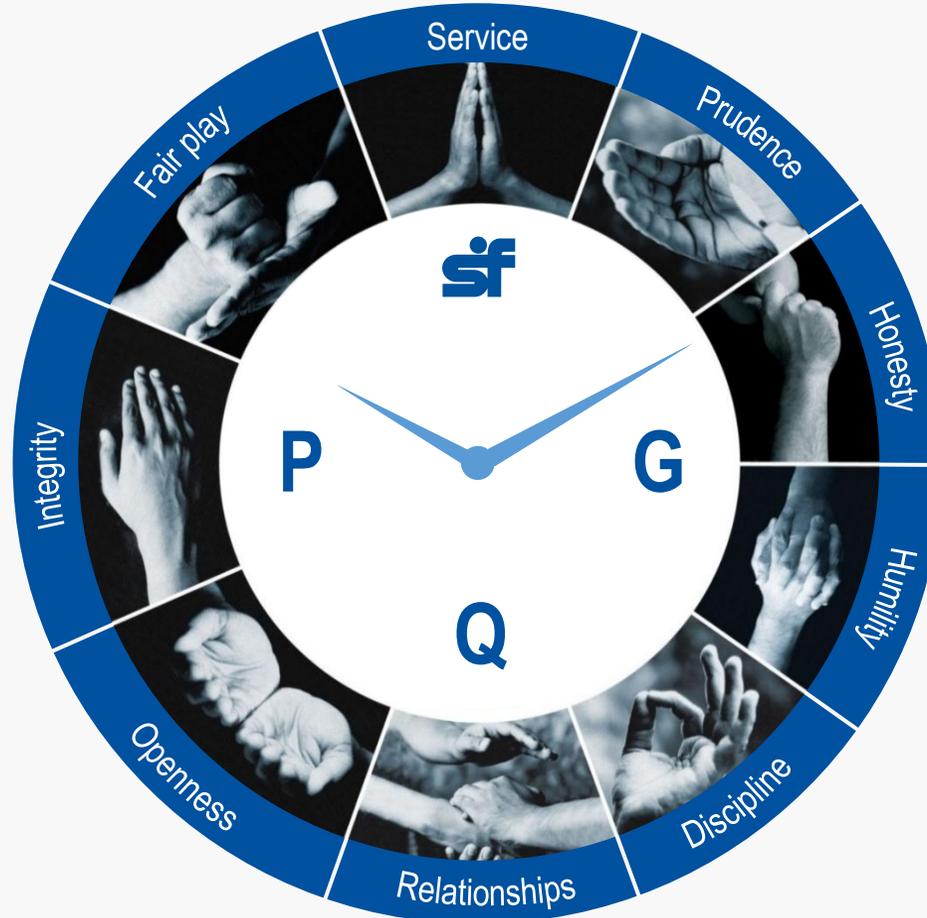


# 01 Overview of Sundaram Finance



## Vision

To be the most respected NBFC in the country



**G**rowth

**Q**uality

**P**rofitability



## Mission

To deliver the “Sundaram experience” to all our customers, big and small, in keeping with the ethos of the company



## Service

To be of service even when time is against you



## Fair play

To stand for fair play when the odds are stacked against you



## Humility

To realise that humility is the greatest virtue



## Discipline

To know that discipline is your ally in all situations



## Honesty

To believe that honesty is the only policy



## Openness

To be open to scrutiny, anywhere, anytime



## Prudence

To be the voice of prudence in the midst of chaos



## Integrity

To put integrity above all else



## Relationships

To know that we are not merely the holders of people's money; but more importantly the custodians of their trust

	 AUM (₹ in Cr.)	 Branches	 Staff *	 Customer count
 <b>SUNDARAM FINANCE®</b> Enduring values. New age thinking.	58,236	748	7,589	6,46,779
 <b>ROYAL SUNDARAM INSURANCE</b> Sundaram Finance Group <i>Joint Venture with Ageas Insurance International NV</i>	9,836	139	2,040	35,73,108
 <b>SUNDARAM HOME</b> — Sundaram Finance Group — <i>100% subsidiary</i>	19,230	181	1,948	67,988
 <b>SUNDARAM MUTUAL</b> — Sundaram Finance Group — <i>100% subsidiary</i>	86,195	85	635	14,97,329
 <b>Group</b>	1,73,497	1,153	12,212	57,85,204

\* Includes off roll employees

# STRATEGIC SOURCES OF DISTINCTIVENESS



**72-year** heritage of trust and prudence



**Pioneer** of hire-purchase finance in India



Diversified financial services group across lending, general insurance, home finance and asset management with total **AUM of over Rs. 1,70,000 cr.**



Lending business **focused on the underserved but aspiring Indian entrepreneur** (road transport operator, infrastructure contractor, small farmer, MSME owner)



Legacy of deep deposit customer connect and loyalty with **80+% renewal rate** across offerings



**Technology-enabled and data-powered** approach to a **high-touch** customer approach



Consistent **best-in-class asset quality** performance over decades



## Asset Finance

---

- Cars
- Commercial vehicles
- Construction equipment
- Tractors and farm equipment
- Used vehicles

## Commercial lending

---

- Leasing
- NBFC
- SME
- Supply chain financing

## Working capital finance

---

- Diesel
- Insurance
- Tyre
- Sundaram Credit Line

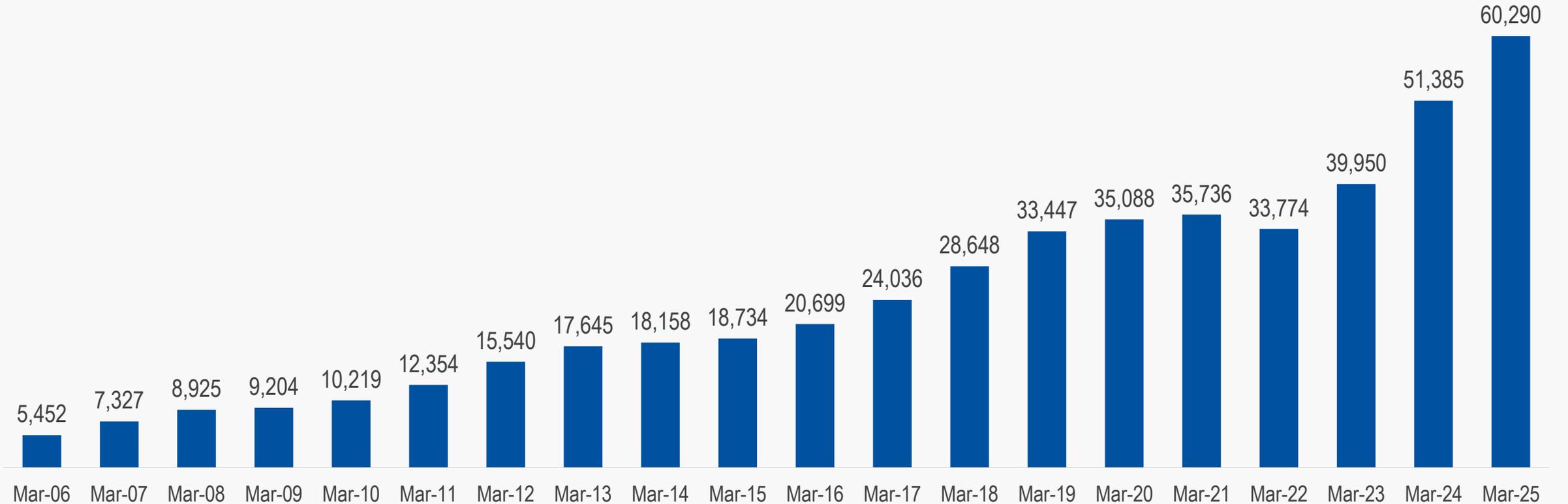
## Distribution

---

- Fixed Deposits
- General insurance
- Home loans
- Investment services
- Life insurance
- Mutual funds

₹ in Crore

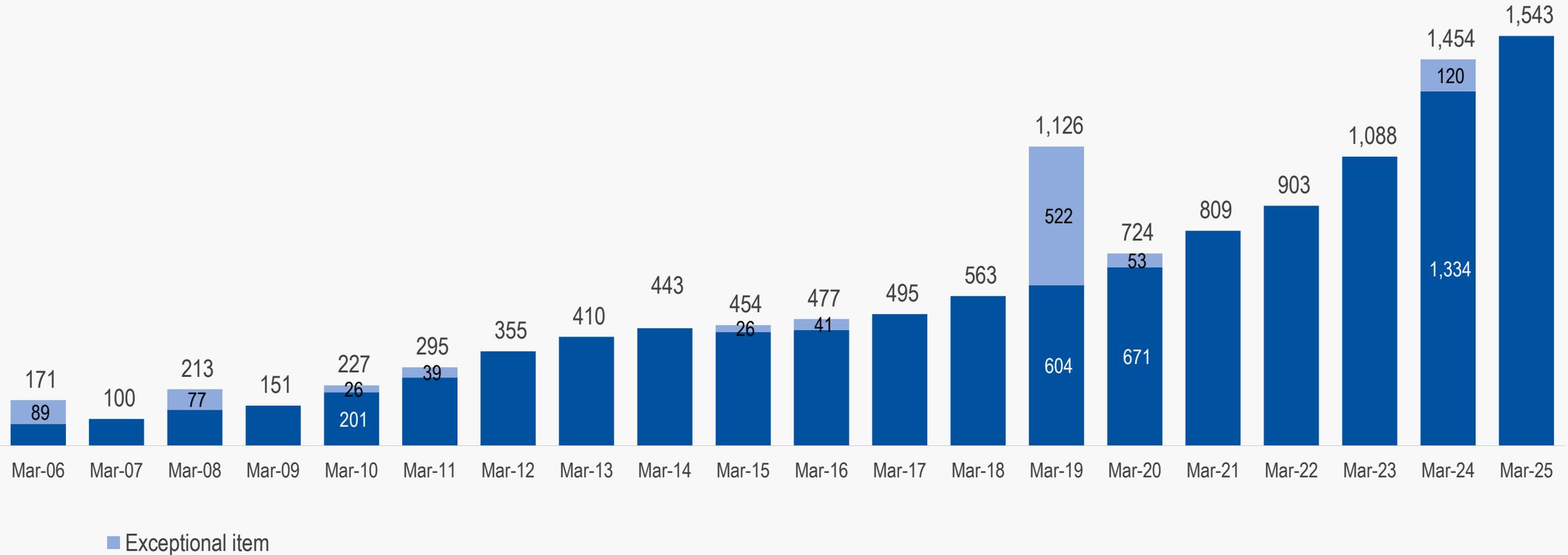
## Receivables Under Management



# SUNDARAM FINANCE – PERFORMANCE OVER LAST TWENTY YEARS

₹ in Crore

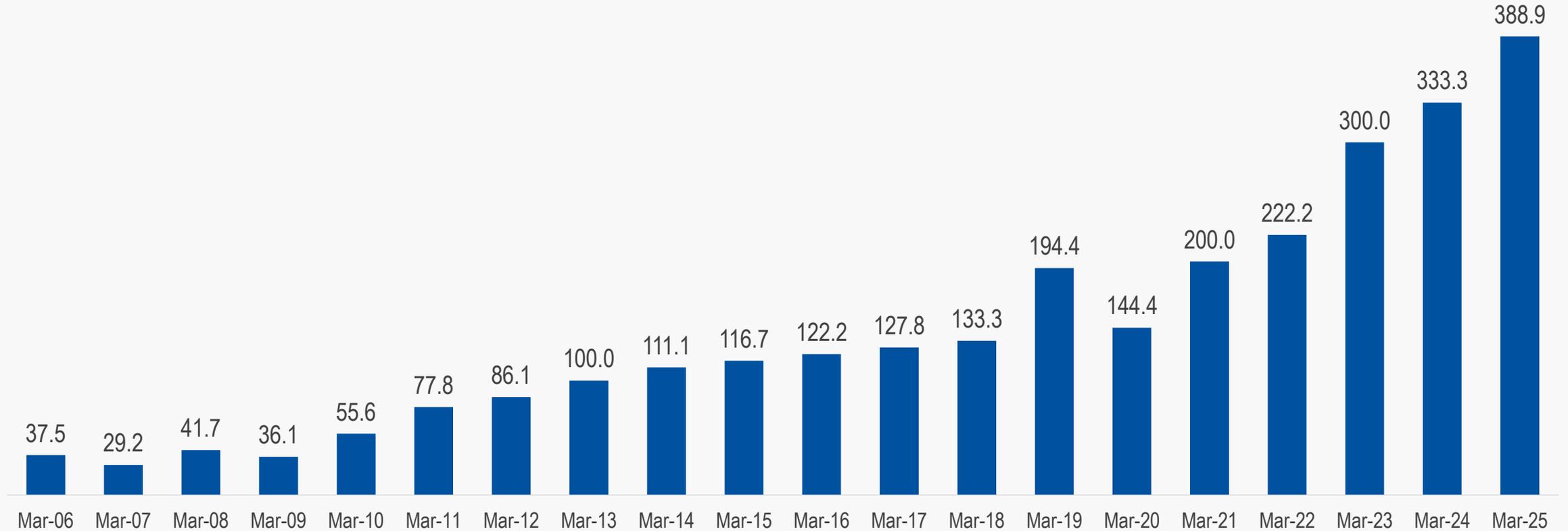
## PAT



# SUNDARAM FINANCE – PERFORMANCE OVER LAST TWENTY YEARS

₹ in Crore

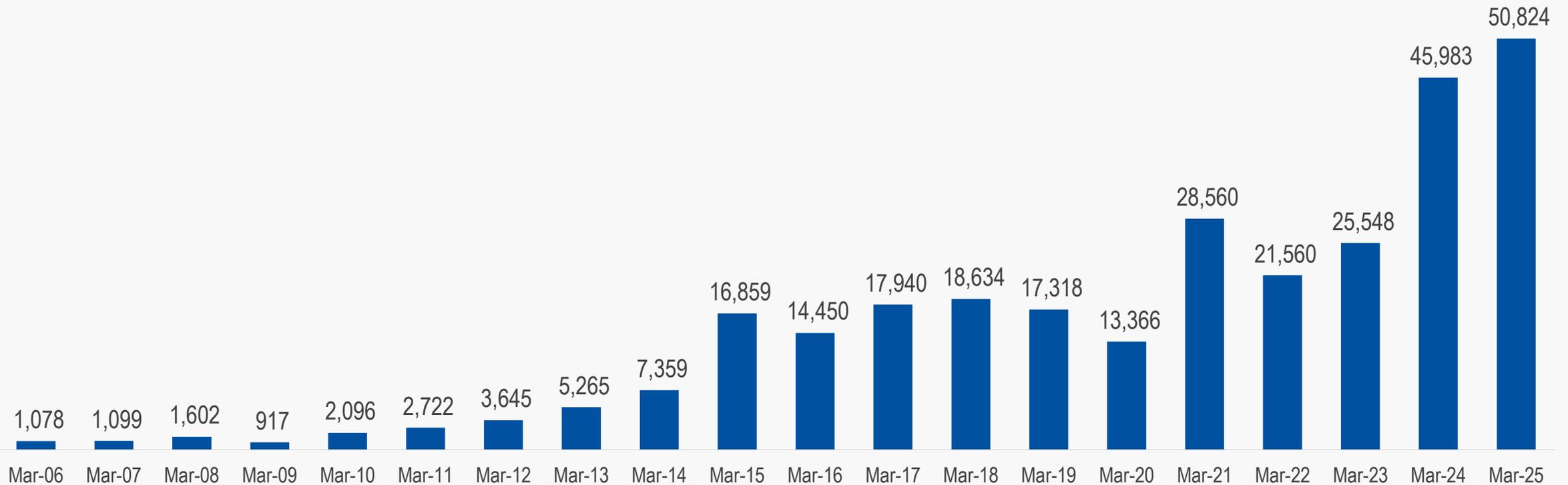
## Dividend



Dividend%	135%	105%	150%	65%	100%	140%	155%	90%	100%	105%	110%	115%	120%	175%	130%	180%	200%	270%	300%	350%	
Capital	27.78	27.78	27.78	55.55	55.55	55.55	55.55	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10	111.10

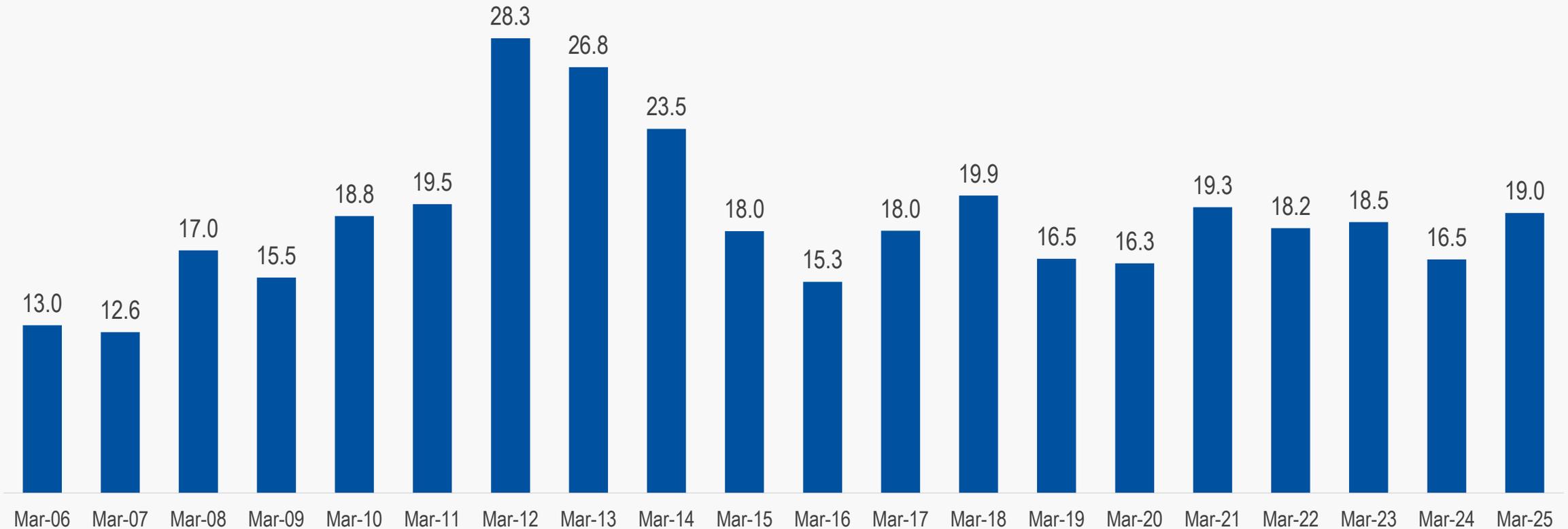
₹ in Crore

## Market Capitalization



# SUNDARAM FINANCE – PERFORMANCE OVER LAST TWENTY YEARS

## Core Return on Equity %\*



ROE%	22.8	11.9	22.1	13.7	18.4	20.7	21.4	21.2	19.7	17.6	15.2	14.0	14.3	24.5	13.7	13.8	13.8	14.9	17.5	16.3
------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------

\* Core ROE (excluding investments in subsidiaries)



02

## Financial results & performance

# OVERALL HIGHLIGHTS OF FINANCIAL PERFORMANCE

As of 31<sup>st</sup> December 2025



**AUM**

**₹58,236 Crores**



**16.0% up**  
from Dec 24



**Gross Stage 3**

**1.91%**



**1.70%**  
in Dec 24



**Cost-to-income**

**28.72%**



**31.37%**  
in 9MFY25



**ROA**

**2.67%**



**2.49%**  
in 9MFY25



**ROE**

**15.5%\***



**14.3%**  
in 9MFY25

**160% interim dividend (₹ 16/- per share) declared**

\*Core ROE (excluding investments in subsidiaries) at 17.3% vs. 17.9%

## HIGHLIGHTS – GROWTH OF 16% IN ASSETS UNDER MANAGEMENT



For the quarter, industry sales in segments and geographies we operate in have been at high single-digit to low double-digit growth compared to last year, aided by the GST rate reduction and the sentimental festival season demand. Tractor sales have been notably buoyant (up 28% compared to last year), a reflection of rural sentiments as well as a lower base. While MHICV TIV has grown 8%, LSCV TIV is up 17% and passenger car TIV is up 12% Y-o-Y. We have extended our market share across asset classes & geographies and expect to maintain this trajectory in the months ahead.

The **assets under management stood at ₹58,236 crores** as on 31<sup>st</sup> December 2025 as against ₹50,199 crores as on 31<sup>st</sup> December 2024, **registering a 16% increase year-on-year.**

Disbursements for **9MFY26 recorded a growth of 13%** to ₹24,270 crores as compared to ₹21,532 crores registered in 9MFY25. Disbursements for **Q3FY26 recorded a growth of 14%** to ₹8,847 crores as compared to ₹7,764 crores registered in Q3FY25.

**Net interest income grew by 21%** to ₹2,475 crores in 9MFY26 from ₹2,040 crores in 9MFY25. Q3FY26 growth in NII was 19% to ₹872 crores.



Asset quality pressures have remained elevated within the broader financial system. State government fiscal position remains challenged in multiple states and payments to contractors & MSMEs delayed. Consequent cash flow pressures have adversely impacted MSMEs across the system. Our asset quality remains best-in-class and our collections performance improved in Q3FY26 driven by our strong customer relationships, stringent credit standards and focused collections activity by team Sundaram. We anticipate continued improvement in the months ahead.

**Current collections**, measured as collections of current demand, for 9MFY26 is at 91%.

**Gross stage 3 assets** as on 31<sup>st</sup> December 2025 stood at **1.91%** with provision cover of 45% when compared to 1.70% with 43% provision cover as of 31<sup>st</sup> December 2024.

**Net stage 3 assets** as on 31<sup>st</sup> December 2025 closed at **1.06%** as against 0.97% as on 31<sup>st</sup> December 2024.

**The Gross and Net NPA**, as per RBI's asset classification norms, are **2.69% and 1.73%** respectively as against 2.46% and 1.62% as of 31<sup>st</sup> December 2024.



**Profits after tax grew 23% in 9MFY26** compared to last year due to growth of AUM, meaningful improvements in yields, meticulous management of our cost of borrowing consistent with our “AAA” rating, tight control on operating costs and higher dividend income. We are ensuring prudent focus on asset class mix as well as customer segment mix to optimize our margin.

**Profit from operations increased by 20%** in 9MFY26 as compared to 9MFY25 and for **Q3FY26 by 27%** Y-o-Y.

**Cost to income ratio improved to best-in-class levels of 28.72%** in 9MFY26 as against 31.37% in 9MFY25.

**Dividend income** in 9MFY26 was ₹137 crores as against ₹43 crores in 9MFY25.

**Profit after tax registered a 23% rise** in 9MFY26 with net profit at ₹1,226 crores as against ₹997 crores in 9MFY25. For Q3FY26, PAT grew 15% to Rs. 403 crores. During the period, the Company has considered ₹66 crores under “Exceptional Items” for the incremental impact of the new Labour Codes.

**Return on assets (ROA) for 9MFY26 was at 2.67%** as against 2.49% for 9MFY25.

**Return on equity (ROE) was at 15.5%** for 9MFY26 as against 14.3% for 9MFY25.

If we exclude investments in subsidiaries and group companies, **core ROE was at 17.3%** for 9MFY26 as against 17.9% for 9MFY25.

Excluding the impact of new Labour Codes, the ROA, ROE and Core ROE for 9MFY26 were 2.8%, 16.1% and 18.1%, respectively.

# PROFIT & LOSS STATEMENT

₹ in Crore

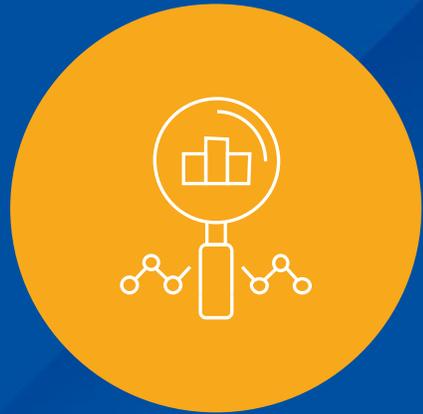
FY25	Particulars	Q3FY25	Q3FY26	Q2FY26	9MFY25	9MFY26
6,231	Revenue From Operations*	1,616	1,876	1,768	4,588	5,373
168	Dividend Income	-	-	14	43	137
76	Other Income	16	17	4	35	24
<b>6,475</b>	<b>Total Revenue</b>	<b>1,632</b>	<b>1,893</b>	<b>1,786</b>	<b>4,666</b>	<b>5,534</b>
3,254	Finance cost	835	940	901	2,403	2,735
917	Operating expenses	239	259	253	685	756
242	Impairment	91	102	117	243	377
<b>4,413</b>	<b>Total Expenses</b>	<b>1,165</b>	<b>1,301</b>	<b>1,271</b>	<b>3,331</b>	<b>3,868</b>
2,062	Profit Before Tax	467	592	515	1,335	1,666
-	Exceptional Items (Impact of New Labour Codes)	-	(66)	-	-	(66)
<b>1,543</b>	<b>Profit After Tax</b>	<b>349</b>	<b>403</b>	<b>394</b>	<b>997</b>	<b>1,226</b>

\*Revenue from operations is net of depreciation on operating lease.

# BALANCE SHEET

₹ in Crore

31-Mar-25	Particulars	31-Dec-24	31-Dec-25
	<b>Equity and Liabilities</b>		
47,958	Financial Liabilities	46,933	53,594
118	Non-Financial Liabilities	103	265
11,139	Equity	10,742	12,721
<b>59,215</b>	<b>Total – Equity and Liabilities</b>	<b>57,778</b>	<b>66,580</b>
	<b>Assets</b>		
58,287	Financial Assets	56,786	65,693
928	Non-Financial Assets	992	887
<b>59,215</b>	<b>Total – Assets</b>	<b>57,778</b>	<b>66,580</b>



03

## Key trends in financial performance

# FINANCIAL SUMMARY

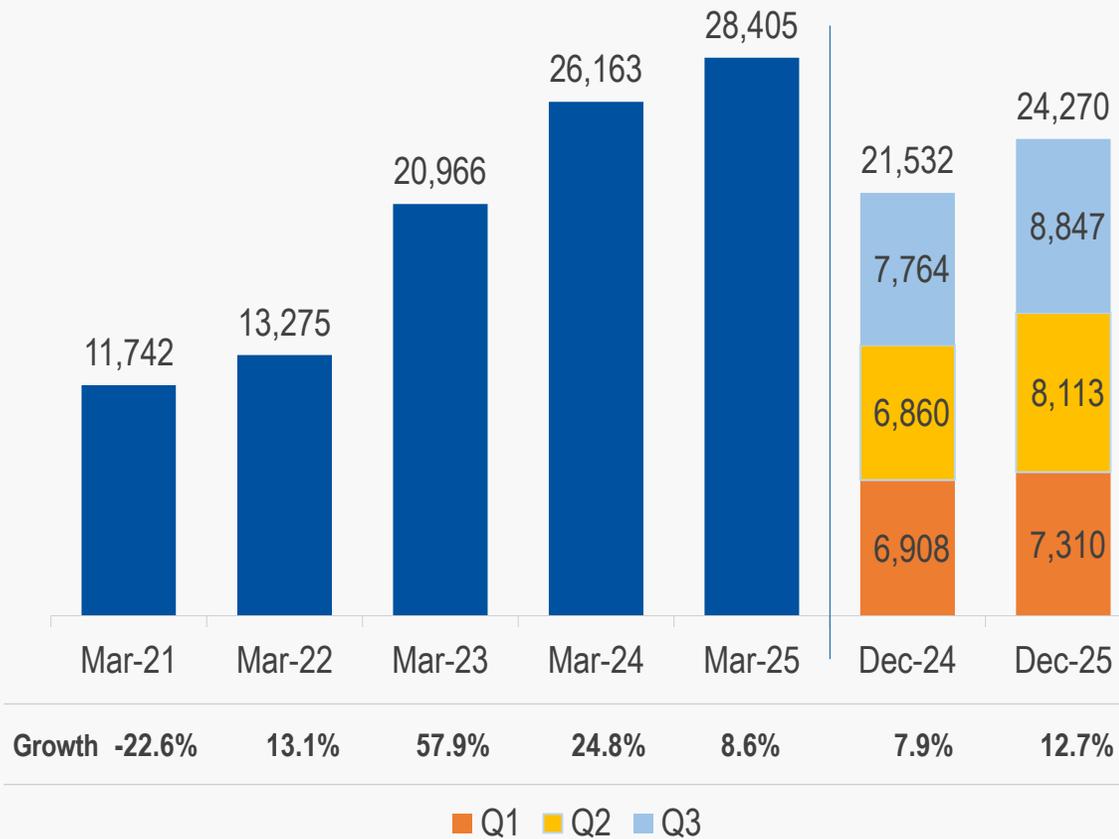
Year	Paid-up Capital	Networth	Disbursements	Receivables Under Management	PAT	Dividend %	Market Capitalisation
Mar-15	111	2,978	10,012	18,734	454	105	16,859
Mar-16	111	3,313	11,444	20,699	477	110	14,450
Mar-17	111	3,746	13,218	24,036	*495	115	17,940
Mar-18	111	4,134	15,712	28,648	563	120	18,634
Mar-19	111	5,044	17,170	33,447	@604	#175	17,318
Mar-20	111	5,547	15,175	35,088	724	130	13,366
Mar-21	111	6,179	11,742	35,736	809	180	28,560
Mar-22	111	6,893	13,275	33,774	903	200	21,560
Mar-23	111	7,737	20,966	39,950	1,088	270	25,548
Mar-24	111	9,472	26,163	51,385	@1,334	300	45,983
Mar-25	111	11,139	28,405	60,290	1,543	350	50,824
Dec-24	111	10,742	21,532	58,660	997	&140	46,038
Dec-25	111	12,721	24,270	68,271	1,226	&160	58,694

\* Adjusted for demerger ₹460.57 Cr, # Includes special dividend of 50%, @ Excludes exceptional item & Interim Dividend  
Market Capitalisation is on the last day of the respective period end

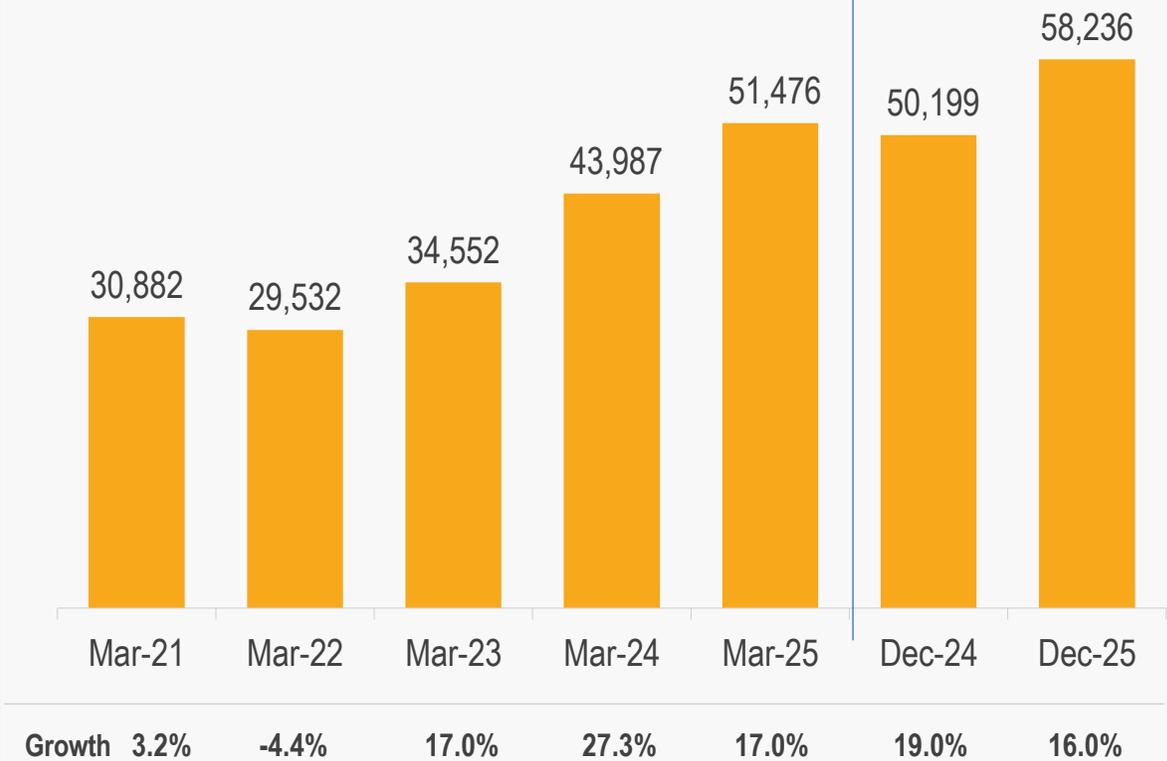
# DISBURSEMENTS AND AUM

₹ in Crore

## Disbursements



## AUM

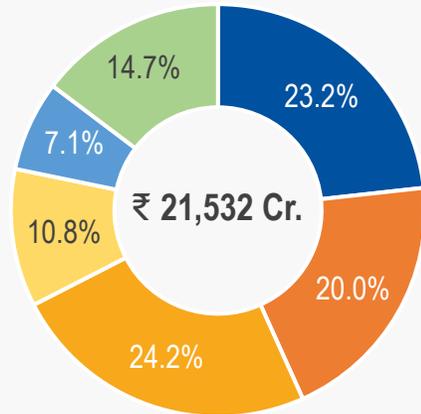


# DISBURSEMENTS



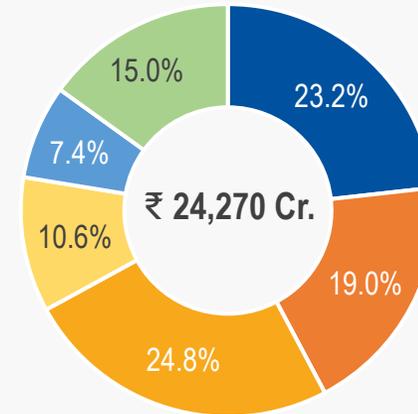
**Asset wise**

**Dec-24**



Used Assets – 22.8%

**Dec-25**

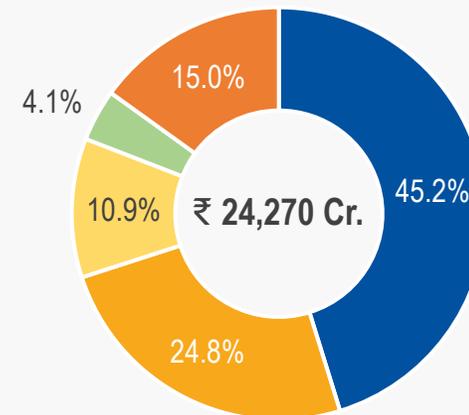
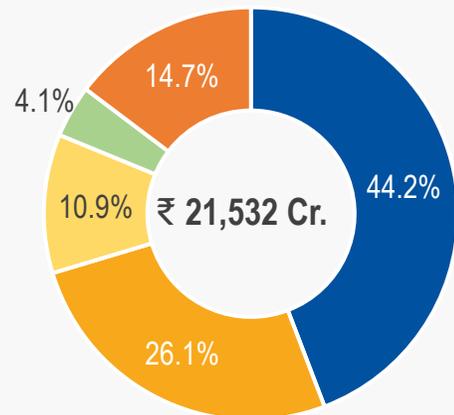


Used Assets – 22.3%

- MHCV
- Retail CV
- Cars
- Construction Equipment
- Tractors
- Commercial Lending & Others



**Region wise**



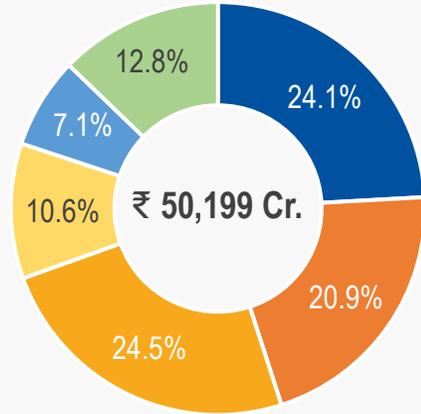
- South
- North
- West
- East
- Commercial Lending & Others

ICV, LCV and SCV as Retail CV



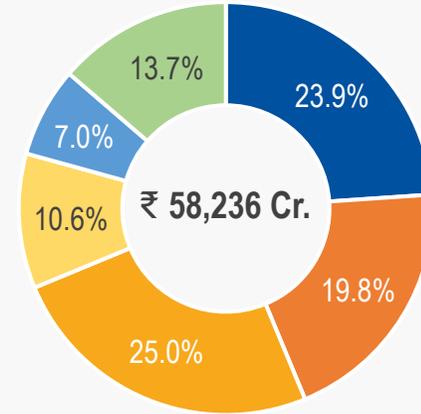
**Asset wise**

**Dec-24**



Used Assets – 18.5%

**Dec-25**

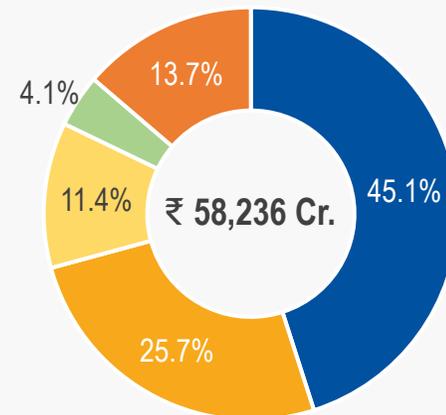
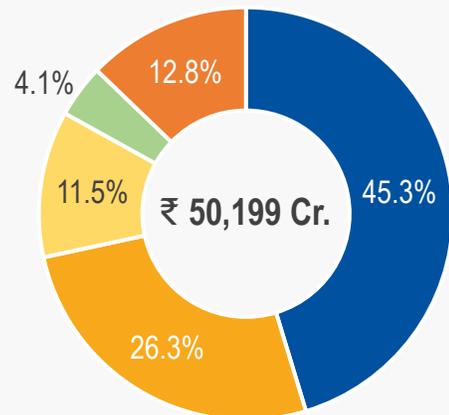


Used Assets – 18.0%

- MHCV
- Retail CV
- Cars
- Construction Equipment
- Tractors
- Commercial Lending & Others

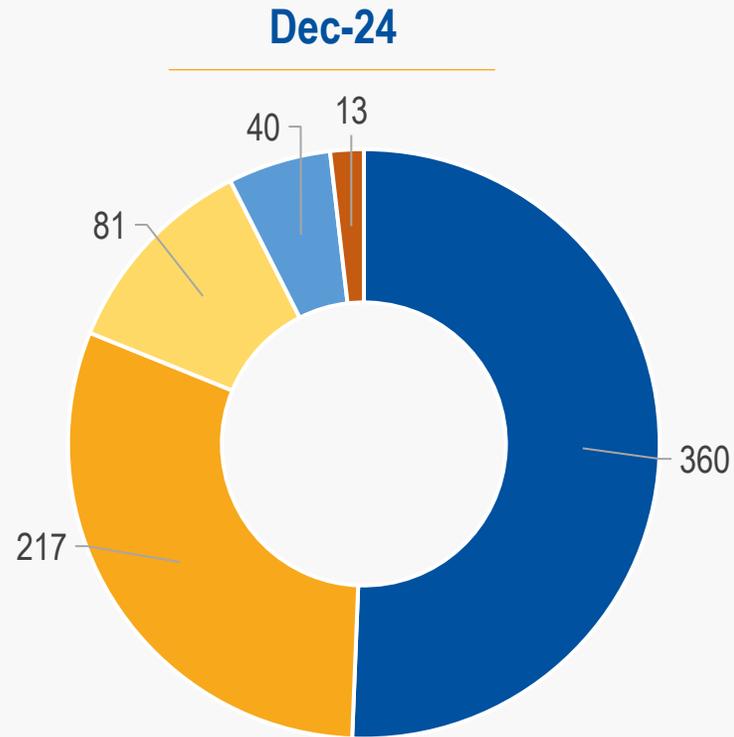


**Region wise**



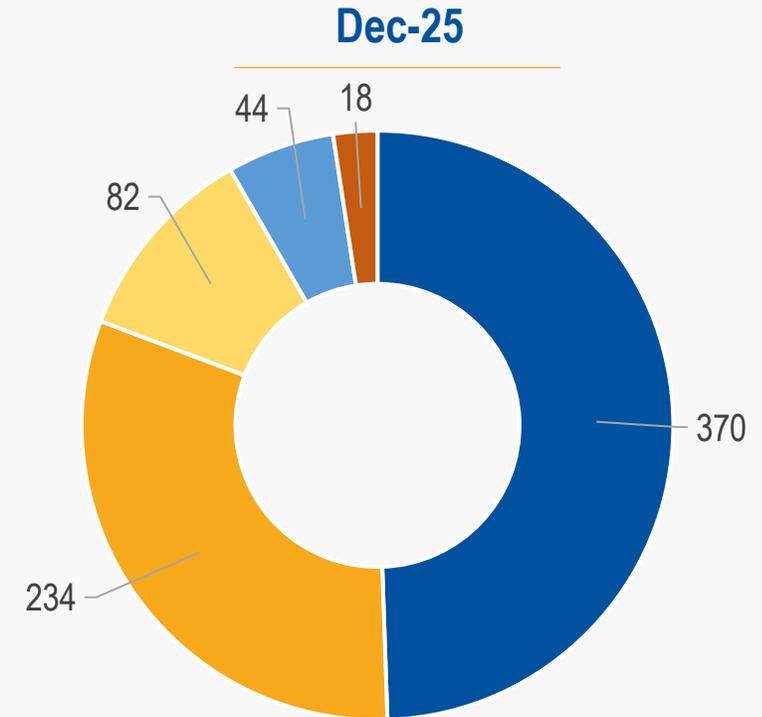
- South
- North
- West
- East
- Commercial Lending & Others

ICV, LCV and SCV as Retail CV



 No. of Branches: **711**

 No. of Staff: **7,344**

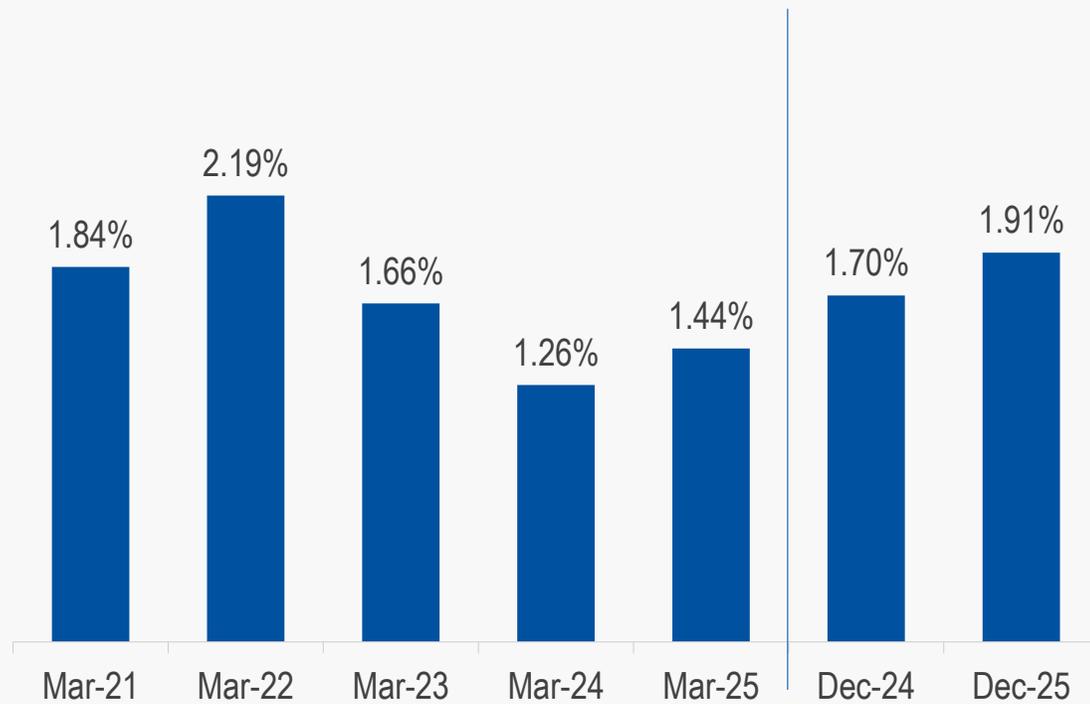


 No. of Branches: **748**

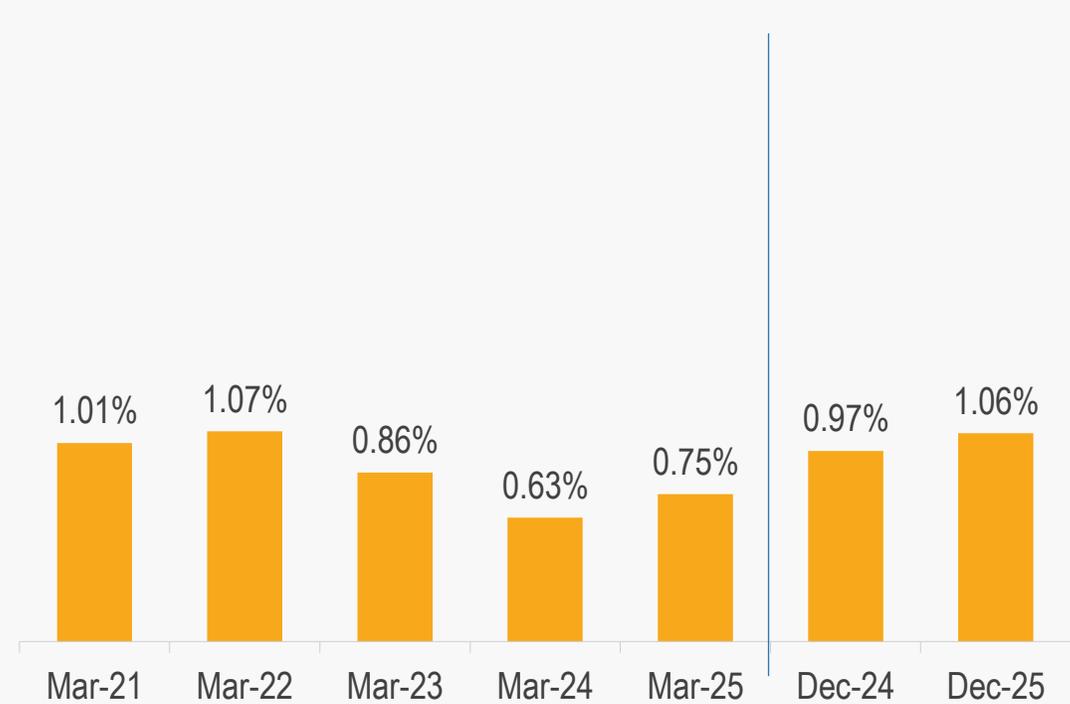
 No. of Staff: **7,589**

■ South   
 ■ North   
 ■ West   
 ■ East   
 ■ Commercial Lending

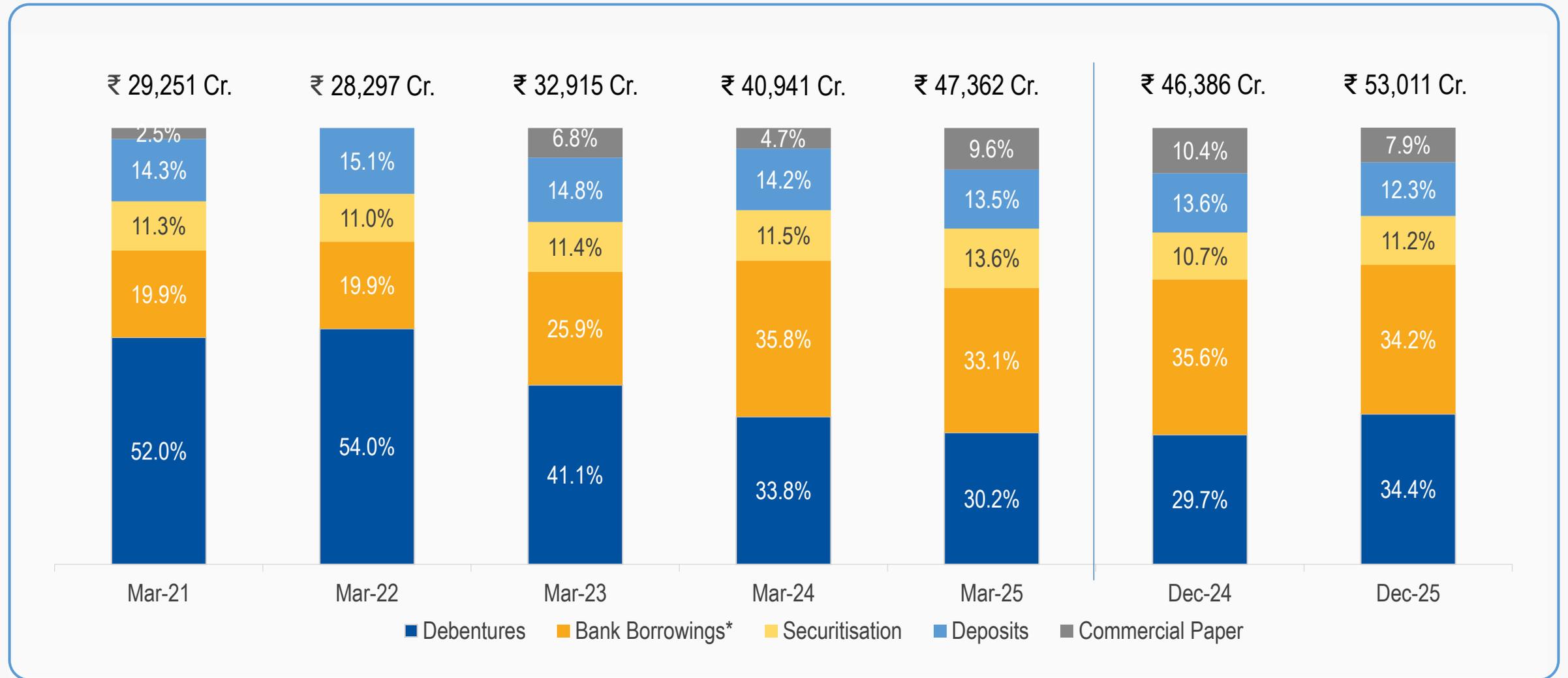
## Gross Stage 3%



## Net Stage 3%



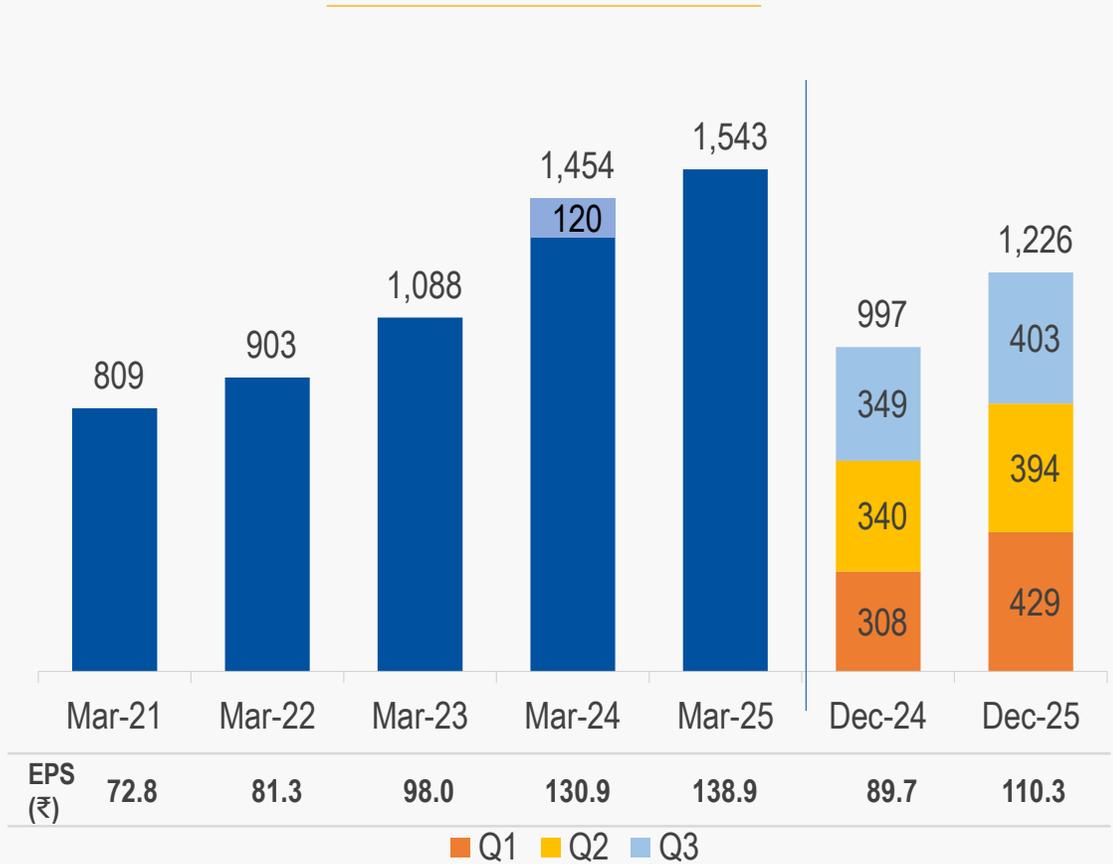
# FUNDING MIX



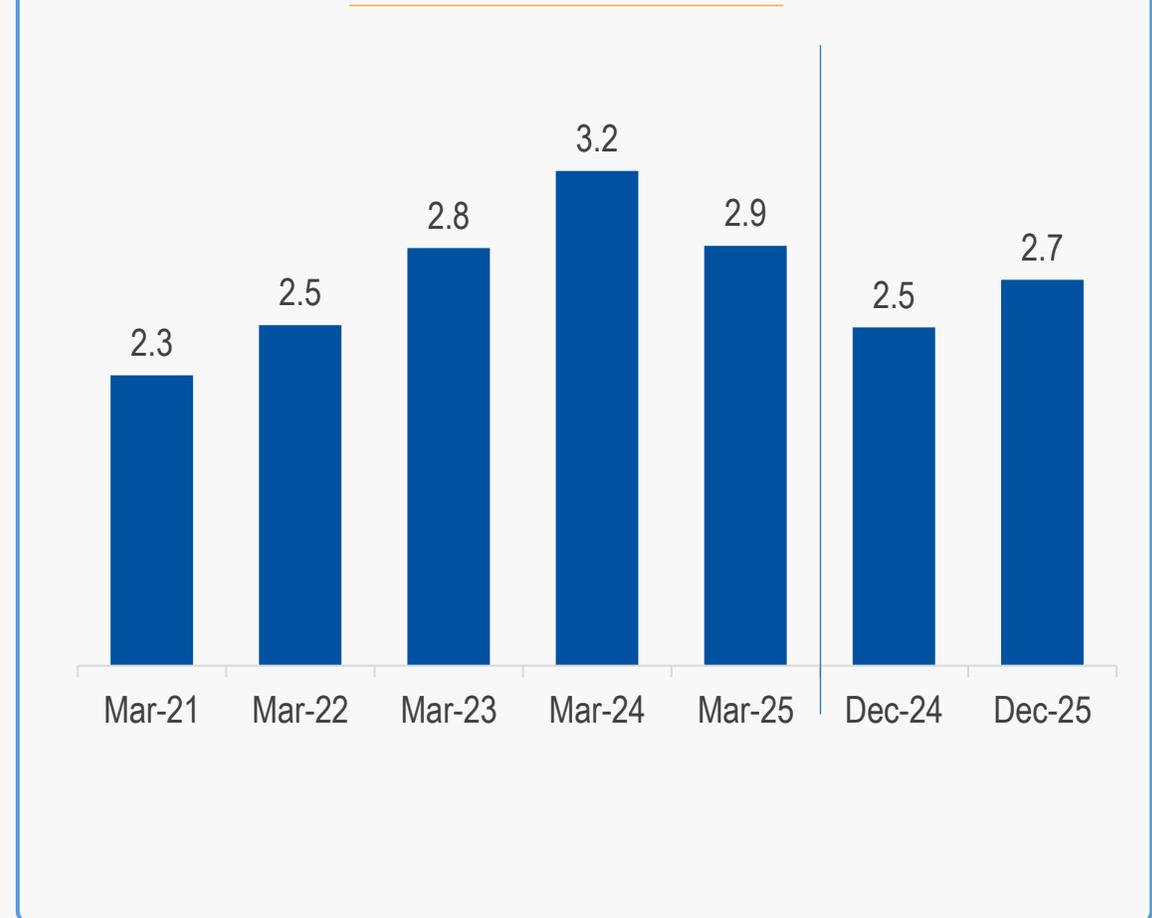
\* Includes a) Term loans b) Commercial Papers and demand loans availed against the sanctioned limits.

₹ in Crore

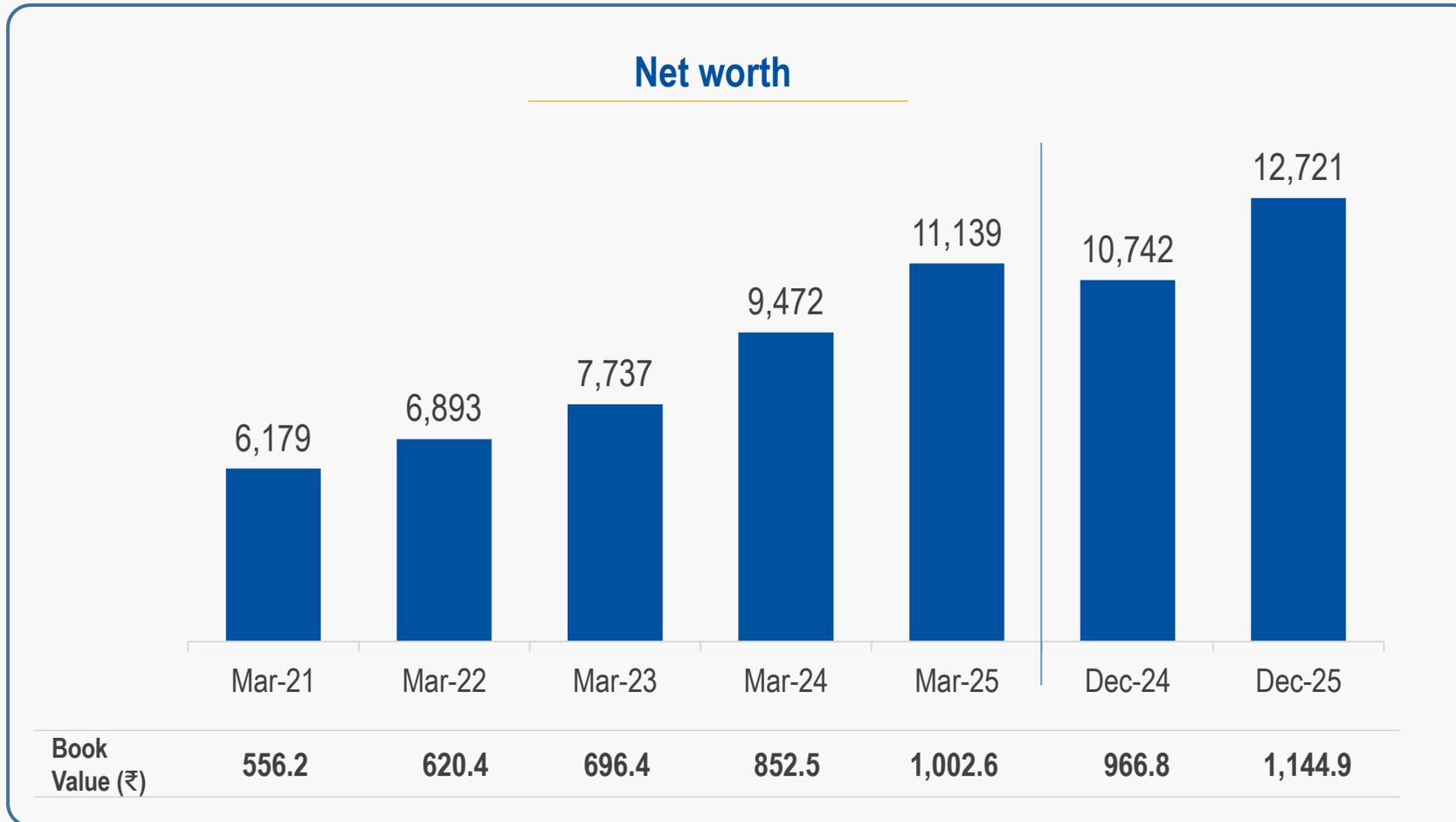
## Profit after Tax



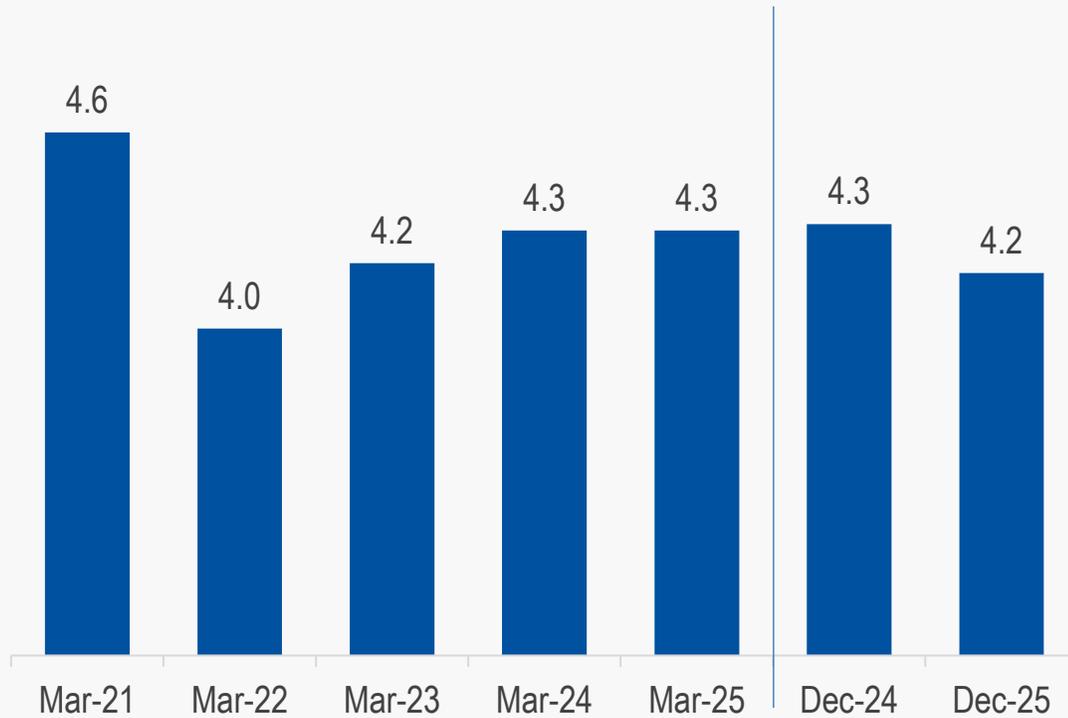
## Return on Assets - %



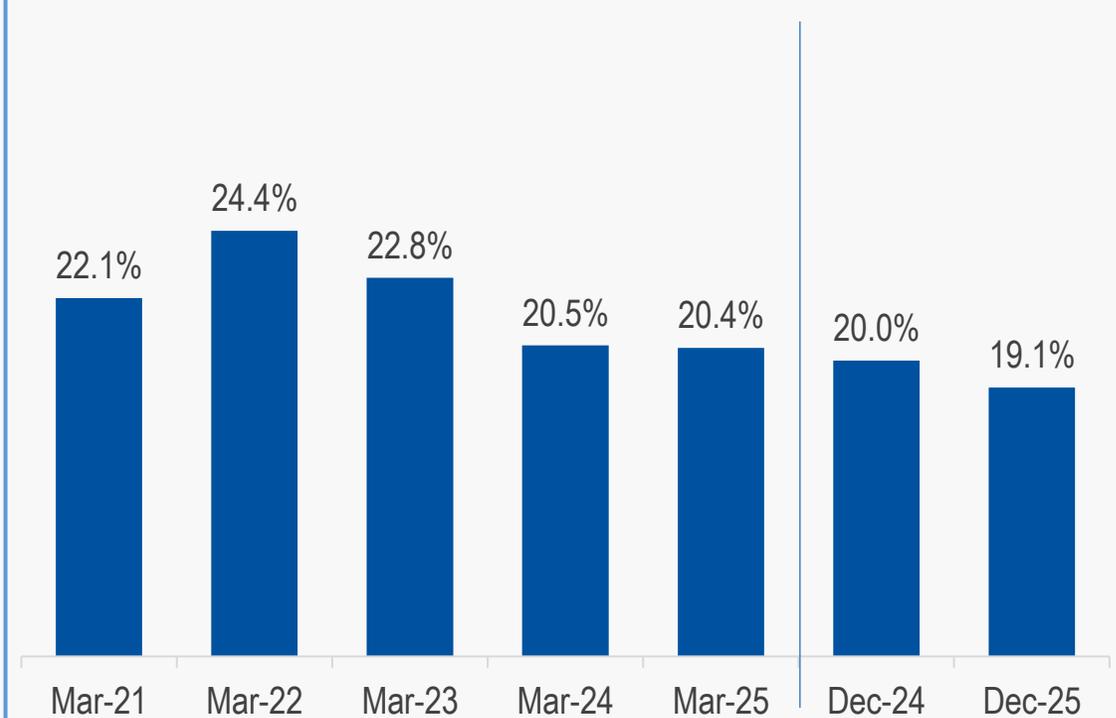
₹ in Crore

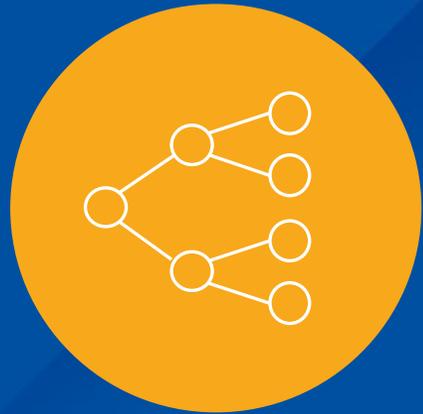


## Leverage



## Capital adequacy





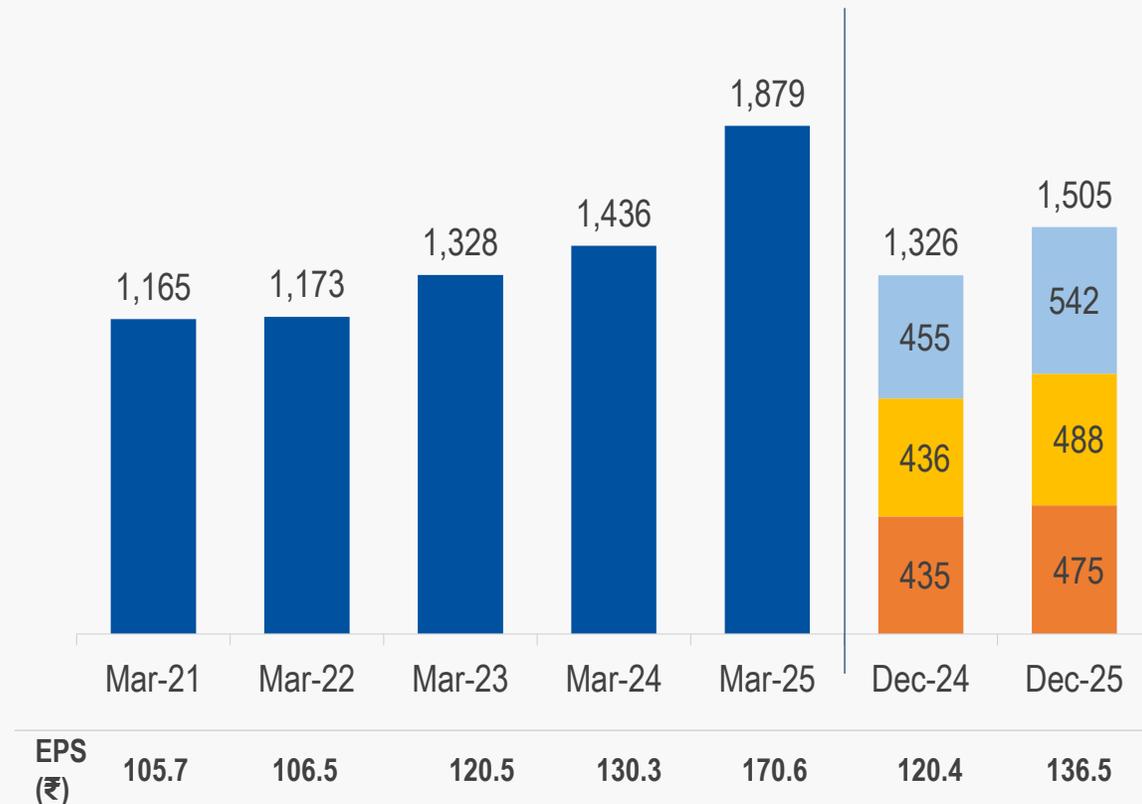
04

Consolidated results

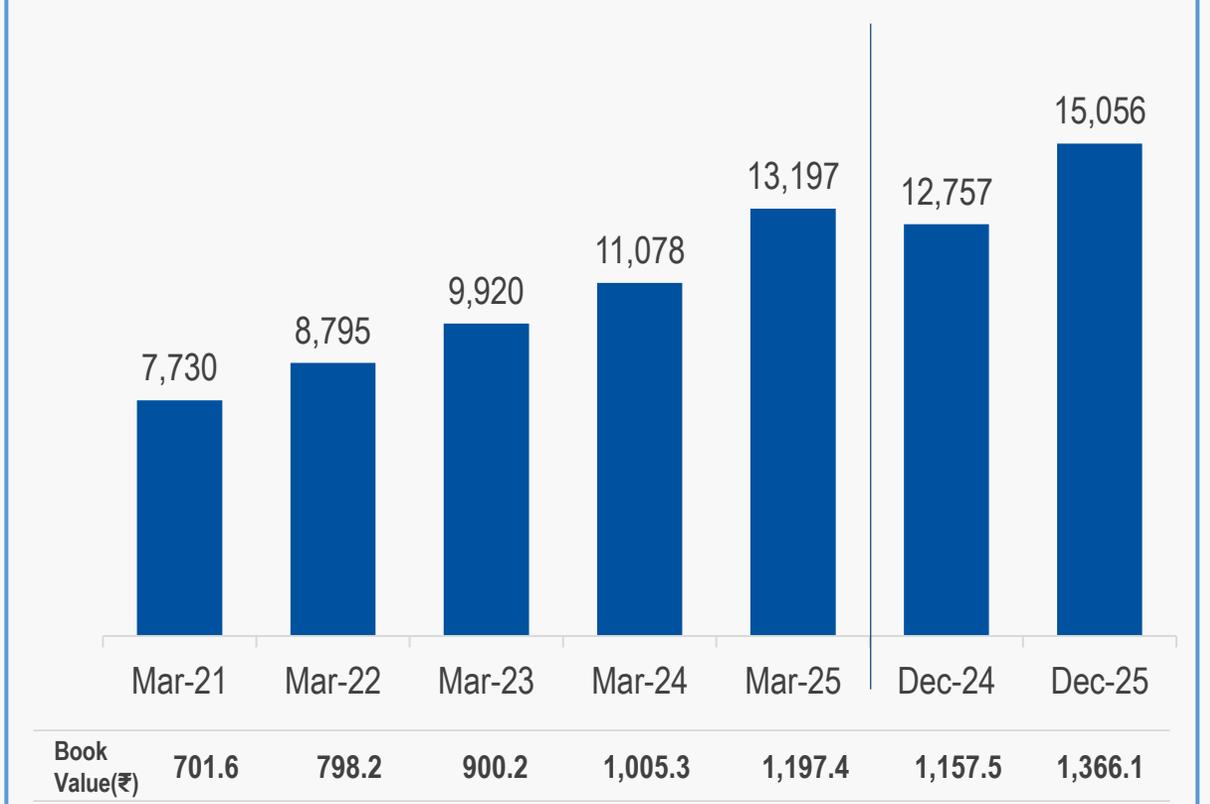
# CONSOLIDATED RESULTS

₹ in Crore

## Profit after Tax



## Net Worth



# CONSOLIDATED RESULTS

₹ in Crore

Particulars	Share of Net Worth		Share in Profit	
	31-Dec-24	31-Dec-25	9MFY25	9MFY26
Sundaram Finance Ltd.	10,742	12,721	997	1,226
<b>Subsidiaries:</b>				
Sundaram Home Finance Ltd.	2,053	2,272	173	212
Sundaram Asset Management Company Ltd. (Consolidated)	546	588	107	139
Other Subsidiaries	66	88	4	3
<b>Joint Control Entity:</b>				
Royal Sundaram General Insurance Co. Ltd.	910	976	67	80
Adjustment arising out of Consolidation	(1,560)	(1,589)	(22)	(155)
<b>Total</b>	<b>12,757</b>	<b>15,056</b>	<b>1,326</b>	<b>1,505</b>

FY25	Particulars	Q3FY26	Q2FY26	Q3FY25	9MFY26	9MFY25
6,517	Disbursements (₹ in Crore)	1,741	1,681	1,692	4,911	4,588
51.5%	Housing	48.5%	44.8%	52.5%	47.3%	52.4%
48.5%	Non-Housing	51.5%	55.2%	47.5%	52.7%	47.6%
17,428	AUM (₹ in Crore)	19,230	18,572	16,331	19,230	16,331
58.4%	Housing	56.0%	57.0%	59.2%	56.0%	59.2%
41.6%	Non-Housing	44.0%	43.0%	40.8%	44.0%	40.8%
244.7	PAT (₹ in Crore)	75.1	74.7	62.6	212.1	173.1
24.16	EPS (₹) (Annualized)	29.68	29.50	24.71	27.93	22.79
2,097	Net worth (₹ in Crore)	2,272	2,200	2,053	2,272	2,053
207.11	Book Value (₹)	224.35	217.30	202.72	224.35	202.72
1.0%	Gross Stage 3%	1.4%	1.2%	1.3%	1.4%	1.3%
0.5%	Net Stage 3%	0.8%	0.6%	0.7%	0.8%	0.7%
18.7%	CAR	18.0%	18.4%	19.3%	18.0%	19.3%
168	Branches	181	171	152	181	152
1,862	Staffs	1,948	1,885	1,795	1,948	1,795
65,261	Customers	67,988	71,592	64,754	67,988	64,754

FY25	Particulars	Q3FY26	Q2FY26	Q3FY25	9MFY26	9MFY25
4,065	Gross Written Premium (₹ in Crore)	1,032	1,062	912	3,384	2,965
9,241	AUM (₹ in Crore)	9,836	9,595	9,178	9,836	9,178
133	PAT (₹ in Crore)	39	(6)	9	160	134
146	Other Comprehensive Income (Net of Taxes)	(15)	(62)	(6)	(58)	76
279	Total Comprehensive Income	24	(68)	3	102	210
1,863	Net worth (₹ in Crore)	1,952	1,928	1,821	1,952	1,821
113%	Combined Operating Ratio	119%	127%	115%	118%	114%
145	Branches	139	140	151	139	151
2,230	Staffs	2,040	2,118	2,281	2,040	2,281
30,83,101	Customers	35,73,108	32,79,851	31,70,093	35,73,108	31,70,093

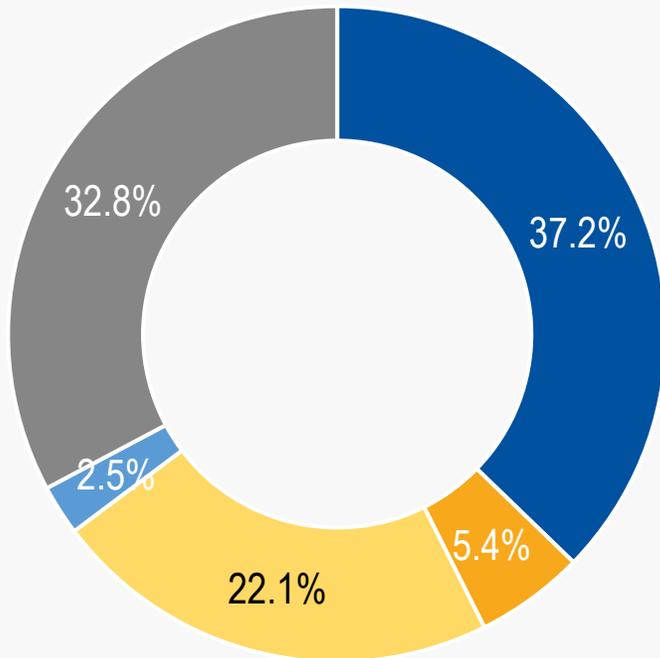
FY25	Particulars	Q3FY26	Q2FY26	Q3FY25	9MFY26	9MFY25
71,826	AUM (₹ in Crores)	86,195	82,608	76,038	86,195	76,038
58,660	Equity (₹ in Crores)	69,382	65,720	62,625	69,382	62,625
13,166	Debt (₹ in Crores)	16,813	16,888	13,413	16,813	13,413
154	PAT (₹ in Crores)	47	46	39	139	107
522	Net worth (₹ in Crores)	588	537	546	588	546
592	Staffs	635	616	581	635	581
13,42,476	Retail Investors	14,97,329	14,83,748	14,19,211	14,97,329	14,19,211
85	Branches	85	85	85	85	85



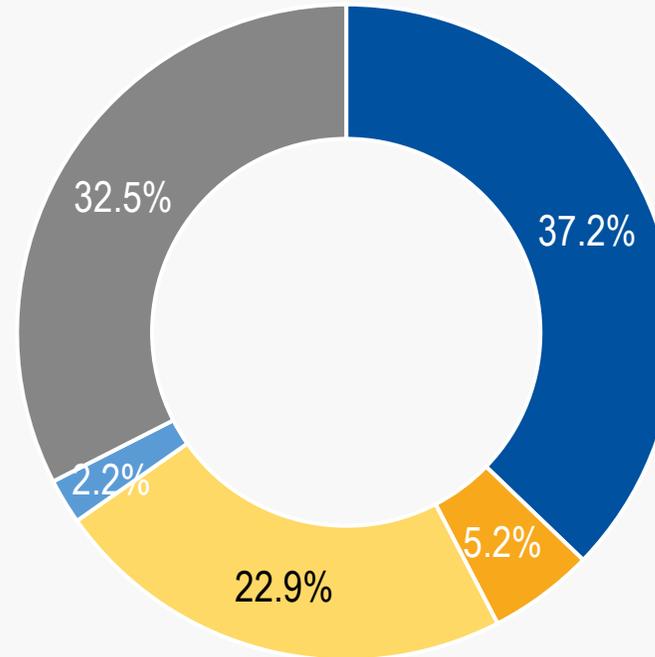
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More about Sundaram Finance

### 31-Dec-24



### 31-Dec-25



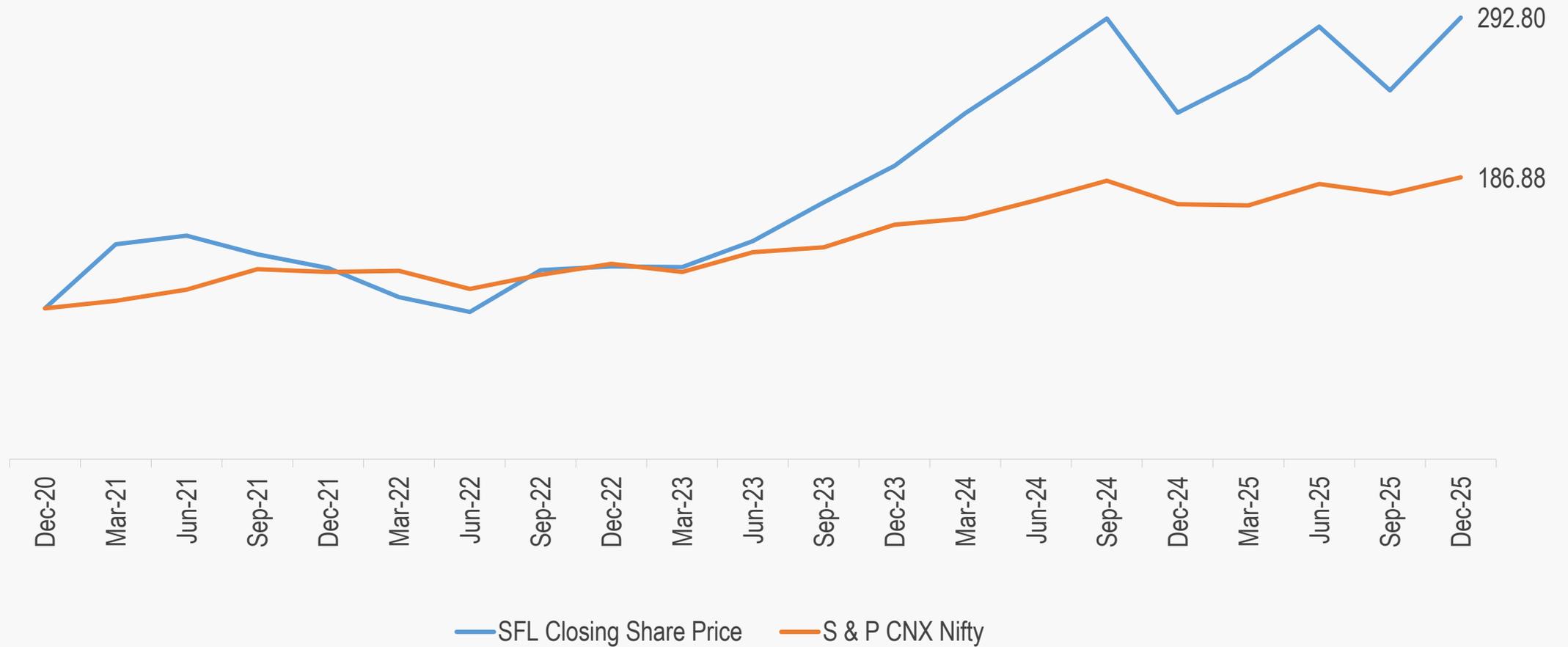
### Top institutional shareholders As of 31<sup>st</sup> December 2025

Name of Shareholder	Share %
Nalanda India Equity Fund Limited	3.62
Bright Star Investments Private Limited	2.37
SBI Mutual Fund	1.36
United India Insurance Company Limited	1.06
Axis Mutual Fund	1.01
Damani Estate and Finance Private Limited	0.93
Vanguard Total International Stock Index Fund	0.91
Nippon Life India Trustee Limited	0.88
Vanguard Emerging Markets Stock Index Fund	0.84
HDFC Life Insurance Company Limited	0.79

Instrument	ICRA	CRISIL
Deposits	AAA (Stable)	AAA (Stable)
Debentures	AAA (Stable)	AAA (Stable)
Subordinated Debentures	AAA (Stable)	AAA (Stable)
Long Term Loans	AAA (Stable)	AAA (Stable)
Working Capital Facilities	AAA (Stable)	
Commercial Paper	A1+	A1+
Short Term Loans	A1+	

# SHARE PRICE MOVEMENT

Indexed share price and Nifty from December 2020





## Subsidiaries

- Sundaram Home Finance Limited
- Sundaram Asset Management Company Limited
- Sundaram Asset Management Singapore Pte. Limited
- Sundaram Trustee Company Limited
- Sundaram Alternate Assets Limited
- Capitalgate Investment Advisors Private Limited
- Sundaram Fund Services Limited
- LGF Services Limited



## Joint Venture

- Royal Sundaram General Insurance Co. Limited

## Sri S. Viji

Chairman

Has over **5 decades of experience** in Banking, Finance, Insurance and Automotive Component Manufacturing Industry. He is the Executive Chairman of Brakes India Private Limited.



B.Com.  
ACA

MBA (University of Michigan, USA)

## Sri T. T. Srinivasaraghavan

Non-executive Director

Has over **4 decades of experience** in Banking and Financial Services. He served as the Managing Director of the company for a period of 18 years.



B.Com.  
MBA (Gannon University, Pennsylvania)

## Sri Srivats Ram

Non-executive Director

Has **3 decades of rich experience** in auto component manufacturing industry. He is the Managing Director of Wheels India Limited.



BA (Economics)  
MBA (Case Western Reserve University, USA)

## Sri Raghuttama Rao Raghavendra

Independent Director

Has over **3 decades of work experience** spanning Manufacturing, Financial Markets, Public Policy and Management Consulting. Currently CEO of GDC at IIT Madras. Formerly, MD of IMAcS and Joint Managing Director of ICRA.



B.Tech. (Mech. Engg.) – IIT Madras  
CMA – ICWAI  
P.G.D.M. – IIM Ahmedabad  
PhD in Economics – IIT Madras

## Sri L. Ganesh

Independent Director

Has over **4 decades of Industrial experience** and overall management of the companies. He is the Chairman of Rane Holdings Limited, one of the acknowledged leaders in the auto component industry since 2006.



MBA (Pennsylvania State University, USA)  
ACA

## Ms Bhavani Balasubramanian

Independent Director

Has over **4 decades of audit experience** including overseas experience. Formerly a partner of Fraser & Ross and Deloitte Haskins & Sells, with extensive experience in auditing a variety of clients, including listed companies and multinationals in different industries in India and abroad.

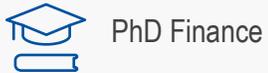


FCA  
ACS

## Dr. Kshama Fernandes

Independent Director

Has nearly **3 decades of experience** spanning across management, risk advisory and academia. She is the Non-executive Vice Chairperson of the Northern Arc Group and Executive Chairperson of Northern Arc Investment Managers.



## Sri R. Venkatraman

Independent Director

Has **4 decades of experience** in consulting and advisory services across various industries. He was the head of KPMG India's consulting practice, and the co-head of their risk advisory services. He was also a partner at AT Kearney and Andersen Business Consulting. He is also a visiting professor at Indian Institute of Management, Trichy.



## Ms Anuradha Rao

Independent Director

Has over **4 decades of experience** in Banking and Finance. Formerly served as Deputy Managing Director of State Bank of India. She also served as the Managing Director and Chief Executive Officer of SBI Funds Management Private Limited.



## Sri Harsha Viji

Executive Vice Chairman

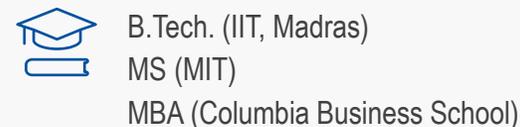
Has nearly **3 decades of experience** in areas of specialisation particularly, strategy formulation, joint venture negotiations, new business development. Formerly with McKinsey & Company and Price Waterhouse.



## Sri Rajiv C. Lochan

Managing Director

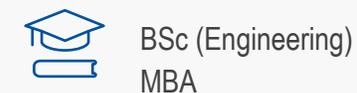
Has **3 decades of experience** in the field of management especially in the areas of finance, social sector, and public health. Formerly MD & CEO of The Hindu Group and Partner at McKinsey & Company.



## Sri A. N. Raju

Deputy Managing Director

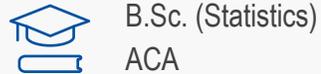
Has **4 decades of experience** in the Automobile, Engineering, Finance and General Management. Formerly with GE Capital and SRF Group.



## Sri M. Ramaswamy

Chief Financial Officer

He has **4 decades of experience** in the Company. He is the Chief Financial Officer of the Company from September 2011. He is responsible for the Treasury Management, Financial Planning & Accounting, Taxation and Regulatory Compliance. He is a member of the Risk Management Committee and Asset Liability Management Committee of the Company.



## Sri P. N. Srikant

Chief Compliance Officer & Company Secretary

He has **3 decades of experience** in the Company/Group. He is the Chief Compliance Officer & Company Secretary and responsible for statutory compliance in respect of all laws and regulations applicable to the Company, including Company Law, SEBI and RBI. He liaises with the Board Members in connection with all Board related actions in the Company.





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Enduring values. New age thinking.

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m.ramaswamy@sundaramfinance.in

**Sri P. N. Srikant**

Chief Compliance Officer & Company Secretary  
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