



To,
The Assistant Manager,
National Stock Exchange of India Limited
Listing Department, 'Exchange Plaza',
Bandra Kurla Complex,
Bandra (East),
Mumbai – 400051

To,
The General Manager,
BSE Limited,
Corporate Relationship Department,
1st floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

Date: 16 April 2026

Subject: - Operational Update for Q4 & FY26

ISIN: Equity: INE094I01018 and Debt: INE094I07049, INE094I07064, INE094I07072, INE094I07080 and INE094I07098

Ref: NSE Symbol and Series: KOLTEPATIL and EQ

BSE Code and Scrip Code - Equity: 9624 and 532924

**BSE Security Code and Security Name – Debt: 1. 974771 and KPDLZC33;
2. 975276 and KPDL221223;
3. 976030 and 0KPDL34
4. 977231 and KPDL161025
5. 977351 and 0KPDL35**

Dear Sir/Madam,

Please find attached herewith operational update for Q4 & FY26.

This is for your information and record.

Thanking you,

For Kolte-Patil Developers Limited

**Vinod Patil
Company Secretary and Compliance Officer
Membership No. A13258**

Encl: As above.

KOLTE-PATIL DEVELOPERS LTD.

CIN : L45200PN1991PLC129428

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Kolte-Patil Developers Limited - Operational Update for Q4 & FY26

Q4 FY26 Sales of Rs. 714 crore, up 13% YoY

Record Quarterly Collections of Rs. 834 crore, up 18% YoY

FY26 Annual Sales of Rs. 2,605 crore

Record Annual Collections of Rs. 2,689 crore, up 11% YoY

Pune, April 16, 2026: Kolte-Patil Developers Limited (BSE: 532924, NSE: KOLTEPATIL; KPDL), a leading Pune-based real estate player, with a diversified presence in Mumbai and Bengaluru, has announced key updates on its real estate operations for the quarter and full year ended 31st March 2026.

Summary of Operational Performance:

New Area Sales	FY26	FY25	YoY	Q4FY26	Q3FY26	Q4FY25	QoQ	YoY
Value (Rs. crore)	2,605	2,791	-7%	714	605	631	18%	13%
Volume (million sq. ft.)	3.13	3.60	-13%	0.74	0.69	0.80	7%	-7%
Realization (Rs./sq. ft.)	8,314	7,758	7%	9,601	8,726	7,904	10%	21%
Collections (Rs. crore)	2,689	2,432	11%	834	709	704	18%	18%

Collections include contribution from DMA projects

Key Operational Highlights:

- **Sales**
 - Q4FY26 sales of Rs. 714 crore translated to a growth of 18% QoQ and 13% YoY. The performance was driven by strong response to new launches complemented by portfolio - wide sustenance sales.
 - Life Republic, KPDL's flagship integrated township project, continued to garner sales demand, contributing 0.37 million sq. ft. of sales in Q4 FY26 and 1.78 million sq. ft. of sales in FY26.
- **Project Launches**
 - Q4FY26 - ~1 million sq. ft.
 - FY26 - ~4.6 million sq. ft.
- **Average Price Realization**
 - Supported by steady overall demand, disciplined pricing, and increased contribution from the Mumbai portfolio, the Company is pleased to report record realization of Rs. 9,601 per sq. ft. in Q4 FY26, up 10% QoQ and 21% YoY. FY26 realization remained strong at Rs. 8,314 per sq. ft., up 7% YoY.
- **Collections**
 - Reported record quarterly and annual collections of Rs. 834 crore and Rs. 2,689 crore respectively. Steady sales momentum and disciplined on-ground execution of construction resulted in robust 5-year CAGR of 19% in collections.

- **Business Development**

- In FY26, the Company acquired projects in Bhugaon with an aggregate GDV of ~Rs. 2,250 crore (~3 million sq. ft.). This micro-market is emerging as a preferred residential hub, supported by rapid infrastructure upgrades, improved connectivity to key employment hubs, relative affordability, and increasing demand for low-density – nature-integrated living.

- **Strategic Investment**

- In an important development during the year, funds affiliated with Blackstone acquired a 40% stake in the Company. The Company also made key additions to the leadership team which is expected to drive performance.

Commenting on the performance, Mr. Rajesh Patil, Managing Director, Kolte-Patil Developers Limited said,

“FY26 has been a defining year for the Company with the onboarding of Blackstone as a strategic partner. This strategic transition lays the foundation for future growth as we re-define guardrails to improve efficiencies and governance across functions. During the year under review, we continued to witness steady demand across key micro-markets, underscoring the resilience of the residential real estate sector. Sales remained steady at Rs. 2,605 crore while strong execution momentum supported milestone collections of Rs. 2,689 crore. Our Life Republic township project continued to be the cornerstone of our volumes, contributing 1.78 million sq. ft. during FY26. With a strong pipeline of launches, sharper execution capabilities, a strengthened platform, and a clear focus on delivery and capital discipline, we are well positioned to drive consistent growth and create long-term value for stakeholders.”

About Kolte-Patil Developers Limited:

Kolte-Patil Developers Ltd. (BSE: 532924, NSE: KOLTEPATIL; KPDL), incorporated in 1991, is a leading real estate company with a dominant presence in the Pune residential market and a diversified presence in Mumbai and Bengaluru. In FY26, the Company entered into a strategic partnership with global investment firm Blackstone with the latter acquiring a 40% stake in the Company following a two-phase transaction involving the preferential allotment of equity shares and a secondary equity share acquisition from existing promoters.

Kolte-Patil is a trusted name with a reputation for high quality standards, design-uniqueness, corporate governance, transparency, and timely delivery of projects. The company has developed and constructed over 68 projects, including residential complexes, integrated townships, commercial complexes, and IT Parks covering a saleable area of >32 million square feet across Pune, Mumbai and Bengaluru. The Indian Green Building Council (IGBC) has certified several of the Company’s projects. KPDL markets its projects under two brands: ‘Kolte-Patil’ (addressing the mid-premium/premium segment) and ‘24K’ (addressing the premium luxury segment).

Consolidating its leadership position in Pune, the company forayed into the Mumbai market in 2013, focusing on society redevelopment projects that have lower capital intensity. The company has signed fourteen projects (six completed, four on-going, four future projects) till date at prime locations across the city.

KPDL has seamlessly navigated varied economic cycles enabled by one of the lowest debt levels in the sector. The Company’s long-term bank debt has been rated ‘AA-/Stable’, short-term bank loan facilities as A1+ and non-convertible debentures as AA-/Stable by CRISIL.

The Company’s growth trajectory, internal processes and corporate governance practices have benefitted from partnerships with marquee financial institutions like KKR, JP Morgan Asset Management, Portman Holdings, ASK Capital, Motilal Oswal, ICICI Ventures, IL&FS, Planet Smart City and Marubeni Corporation.

Over the years, KPDL has received multiple awards and recognitions including The ET Real Estate Awards 2025-Residential Project – High-End (Ongoing: West) for 24K Manor, The ET Real Estate Awards 2025-Residential Project Villa for 24K Espada Project at Life Republic, Times Power Brands, 2023-Legacy Brand in Real Estate – Pune, Most Iconic Luxury Brand in Real Estate-24K, ET Business Awards, 2022.

For more details on Kolte-Patil Developers Ltd., visit www.koltepatil.com.

For further information, please contact:

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VP – Investor Relations

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