

September 15, 2026

The Manager
The Department of Corporate Services
BSE Limited
P. J. Towers
Dalal Street, Mumbai - 400 001
Scrip Code - 540775

The Manager
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East), Mumbai - 400 051
Symbol - KHADIM

Dear Sir / Madam,

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Sub: Investor Presentation (Q1 FY27 Results)

Pursuant to the provisions of Regulation 30 of the Listing Regulations, we enclose herewith our presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the 1st quarter ended June 30, 2026.

Kindly take the same on record.

Thanking You,

Yours faithfully,

For **Khadim India Limited**

ABHIJIT
DAN

Digitally signed by
ABHIJIT DAN
Date: 2026.09.15
17:20:36 +05'30'

Group Company Secretary & Head – Legal
ICSI Membership No. A21358

Encl: As above



KHADIM



QUARTER 1 FY 2026-27

KHADIM INDIA LIMITED

DISCLAIMER!

This presentation and the following discussion may contain “forward looking statements” by Khadim India Limited (“Khadim” or the Company) that are not historical in nature. These forward looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of Khadim about the business, industry and markets in which Khadim operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond Khadim’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of Khadim.

In particular, such statements should not be regarded as a projection of future performance of Khadim. It should be noted that the actual performance or achievements of Khadim may vary significantly from such statements.



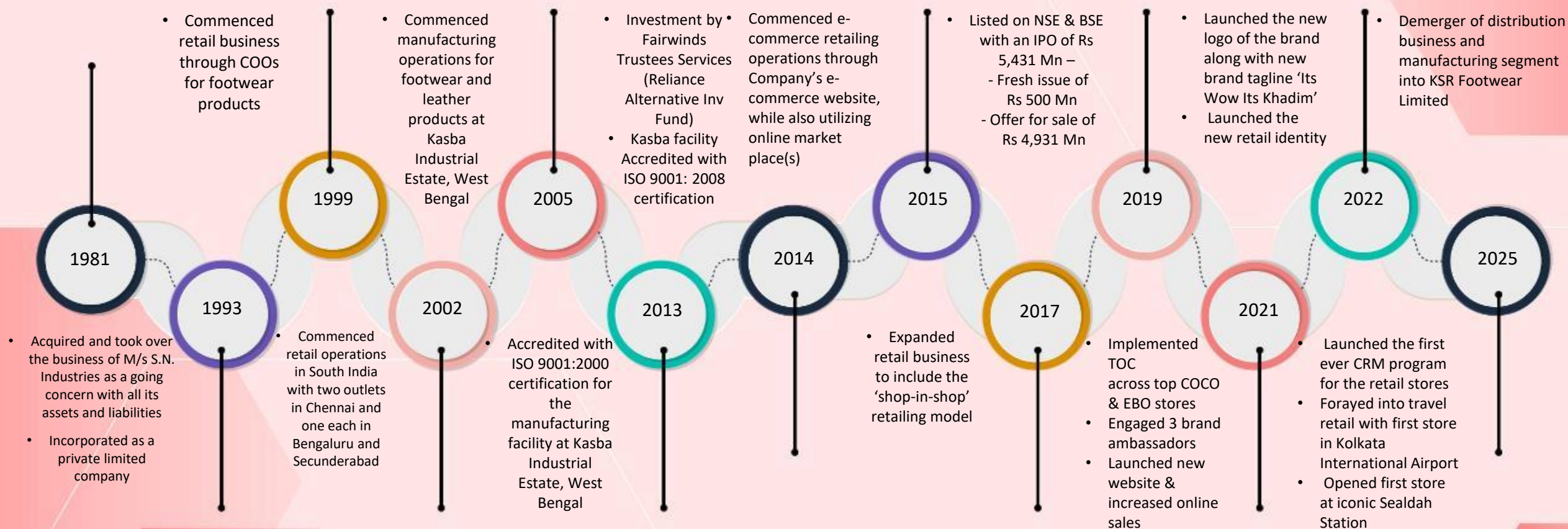
COMPANY OVERVIEW



KEY MILESTONES



KHADIM



COMPANY OVERVIEW



1. Asset Light Model for Growth

- **Retail business:** 78% of retail presence through franchise route. Outsource 100% of product requirement



2. Leading Footwear Brand in India

- 2nd largest footwear retailer in India
- Largest presence in East India
- Prominent brand players in South India
- One of the largest footwear retail franchise network in India

COMPANY OVERVIEW



3. Extensive Reach & Presence

- Retail presence across **21 states & 3 union territory**
- **825** 'Khadim's' branded retail stores (June'26)

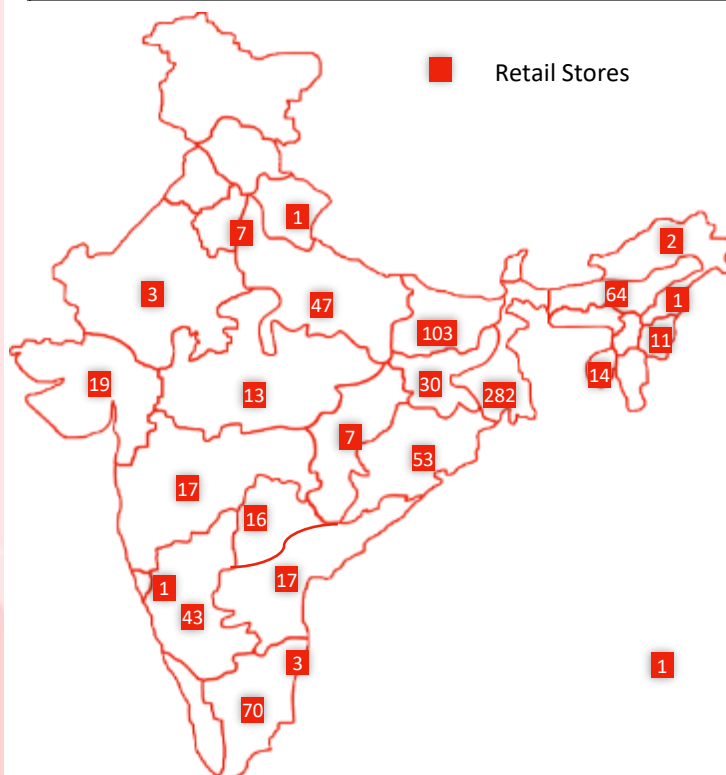


4. Strong Design Capabilities

- Understanding latest domestic & global fashion trends.
- Strong design capabilities have helped create and grow sub-brands, drive premiumisation and target and retain aspirational customers.

EXTENSIVE GEOGRAPHICAL REACH & PENETRATION

Presence in 21 States & 3 Union Territory

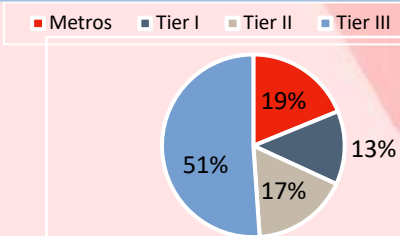


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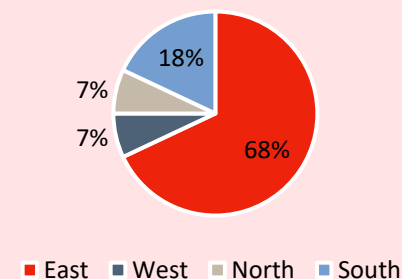
Brand Network

Retail Stores	825
- COCO	187
- Franchises	638

Retail Stores – Tier wise



Retail Stores – Zone wise

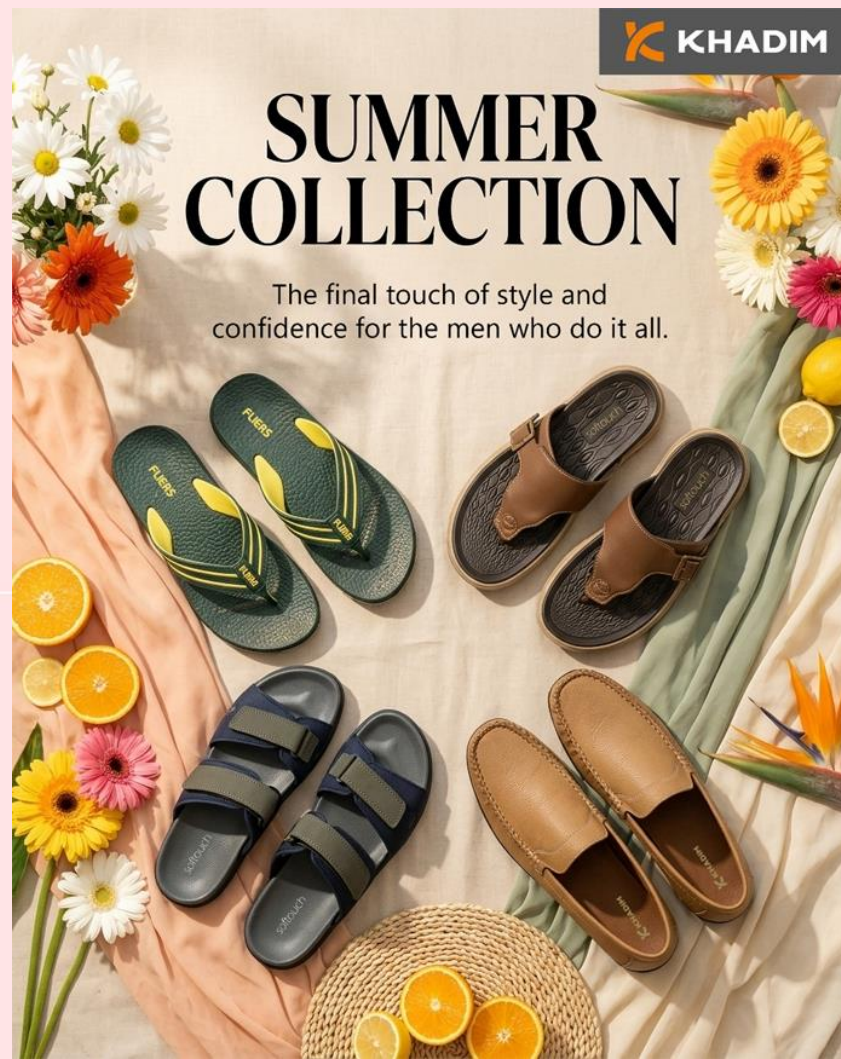




MARKETING & SOCIAL MEDIA



SOCIAL MEDIA & MARKETING INITIATIVE



SOCIAL MEDIA & MARKETING INITIATIVE



WHERE BOLD MEETS
EFFORTLESS

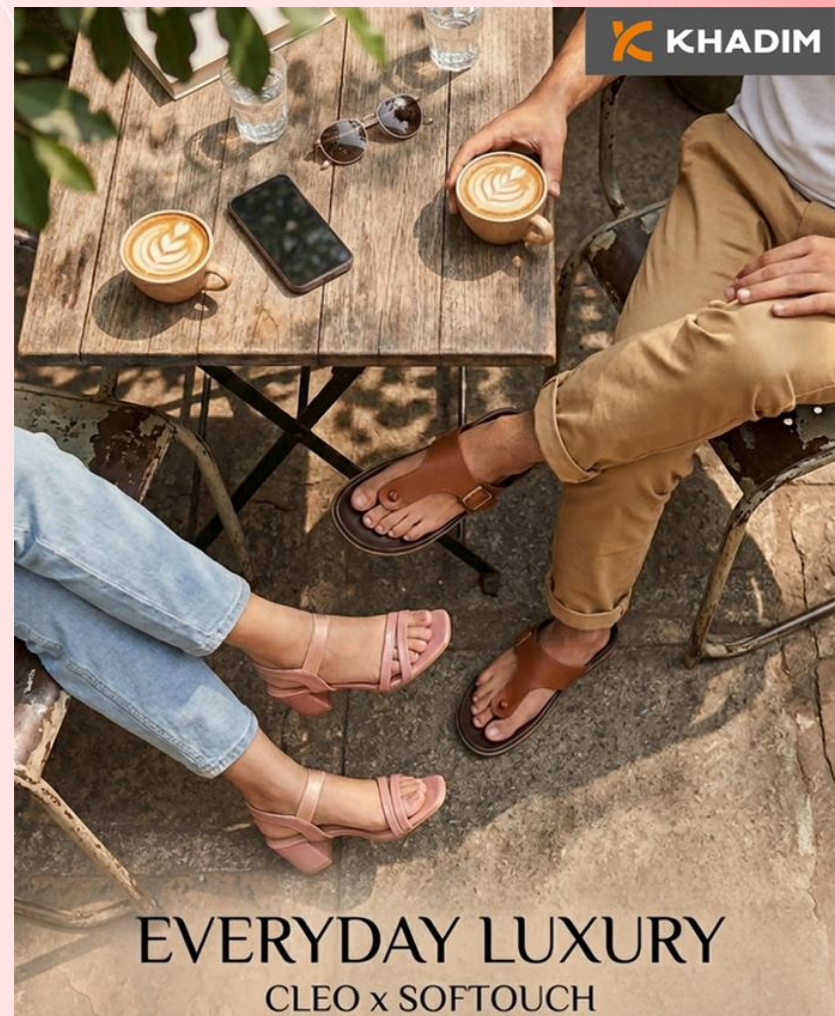


নতুন
শুভারম্ভ

বাংলা নববর্ষ চৌদশ তেত্রিশে
আপনার সব ইচ্ছে পূর্ণ হোক।



শুভ নববর্ষ
১৪৩৩

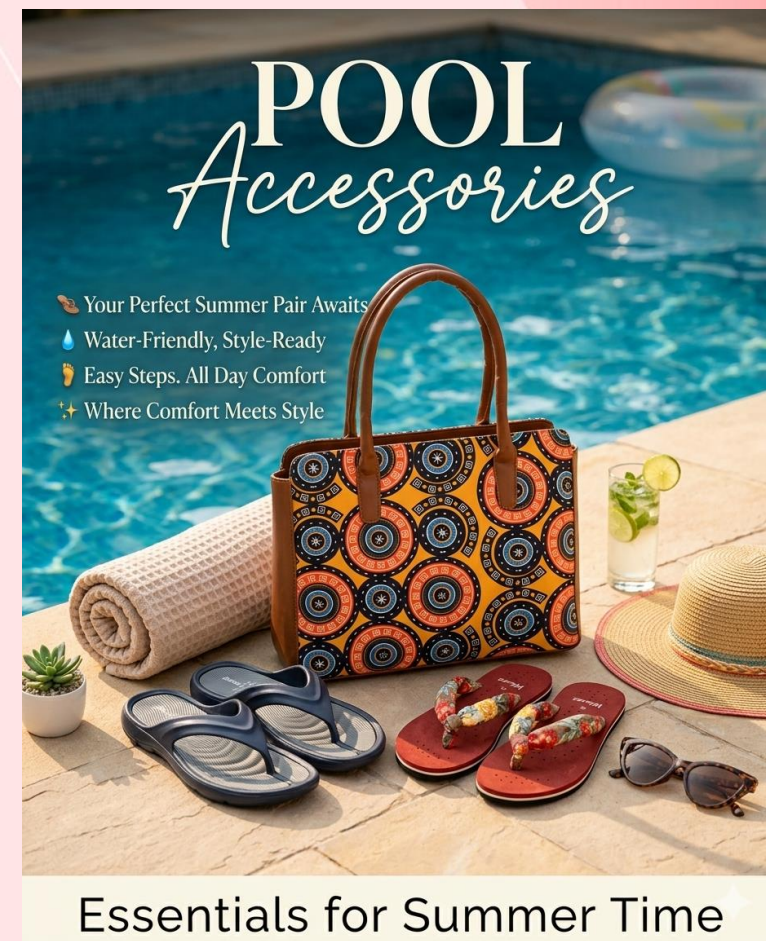


EVERYDAY LUXURY
CLEO x SOFTOUCH

SOCIAL MEDIA & MARKETING INITIATIVE



KHADIM



SOCIAL MEDIA & MARKETING INITIATIVE



KHADIM



YOUR JOURNEY.
YOUR GLORY.

www.britishwalkers.com



Burst into every stride

TIE. STEP.
CONQUER.



www.britishwalkers.com

SOCIAL MEDIA & MARKETING INITIATIVE



Back to School

READY,
SET,
CHECK!



- ✓ Pens & Pencils
- ✓ Sharpener
- ✓ Eraser
- ✓ New Books
- ✓ Notebooks
- ✓ Lunchbox

Your
**VACATION
WARDROBE**
starts from
the ground up.



Make a Splash.
Keep It Fresh.



Q1 FY27

BUSINESS HIGHLIGHTS



- **Revenue from Operations** for the quarter stood at **₹778.4 Mn**, down by -18.7% YoY
- **Gross Profit** came in at **₹400.6 Mn**, with a gross margin of 51.5%, up by 380bps YoY
- **EBITDA** for the quarter stood at **₹78.3 Mn**, translating to an EBITDA margin of 10.1%
- **Profit after tax** for the quarter stood at **₹5.2 Mn**, with a margin of 0.7%

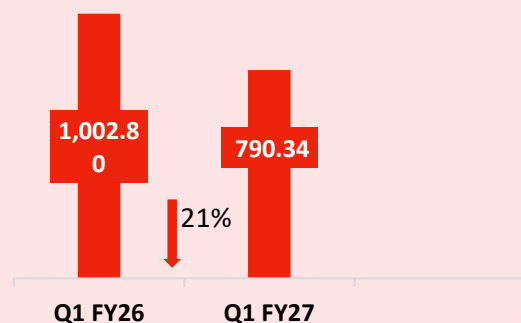
Q1 FY27 BUSINESS HIGHLIGHTS



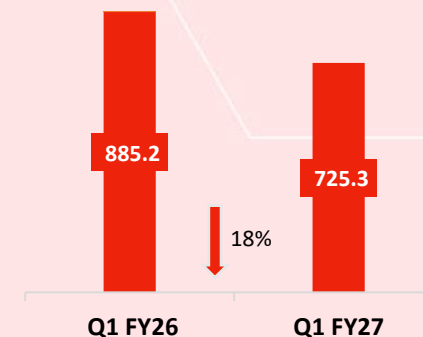
KHADIM

REVENUE BREAK UP

GROSS SALES



NET SALES



Margin %	Q1 FY27	Q1 FY26
Gross Margin	51.5%	49.7%
EBITDA Margin	10.1%	12.9%

Q1 FY27 BUSINESS HIGHLIGHTS



Particulars (In Rs Mn)	Q1 FY27	Q1 FY26	YoY %	Q4 FY26	QoQ %	FY26
Revenue from Operations	778.4	957.0	-18.7%	835.6	-6.8%	3,671.0
Cost of Materials consumed	11.1	8.1		22.3		56.5
Purchase of stock-in-trade	519.2	679.1		446.3		1736.3
Changes in inventories	-152.4	-186.6		-63.7		81.8
Gross Profit	400.5	456.4		430.7		1,796.4
Gross Profit Margin %	51.5%	47.7%		51.5%		48.9%
Employee Benefits Expense	113.5	122.9		118.1		480.1
Other Expenses	208.7	210.2		193.5		825.2
EBITDA	78.3	123.3	-36.5%	119.1	-34.3%	491.1
EBITDA Margin %	10.1%	12.9%		14.3%		13.4%
Depreciation	65.8	67.7		65.7		267.9
Finance Costs	63.6	66.0		64.8		262.4
Other Income	58.2	25.2		26.1		107.7
Exceptional Items	0.0	0.0		0.0		-18.3
Profit Before Tax (PBT)	7.1	14.8		14.7		50.2
Loss from Discontinued operations	0.0	0.0		0.0		0.0
Tax Expenses	1.9	6.2		7.0		18.8
Profit After Tax (PAT)	5.2	8.6	-39.2%	7.7	32.2%	31.4
PAT Margin %	0.7%	0.9%		0.9%		0.9%

STANDALONE PROFIT & LOSS STATEMENT



PERFORMANCE TRACK RECORD

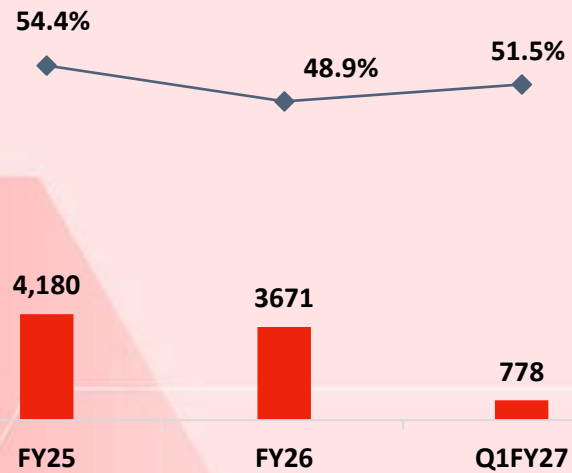


FINANCIAL SUMMARY

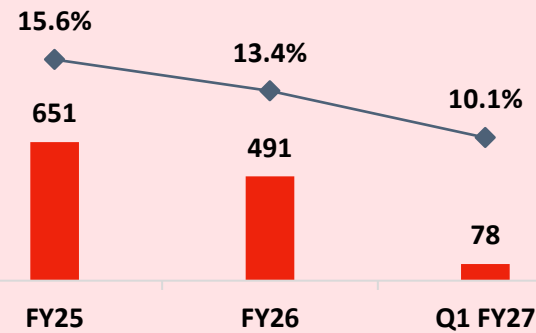


KHADIM

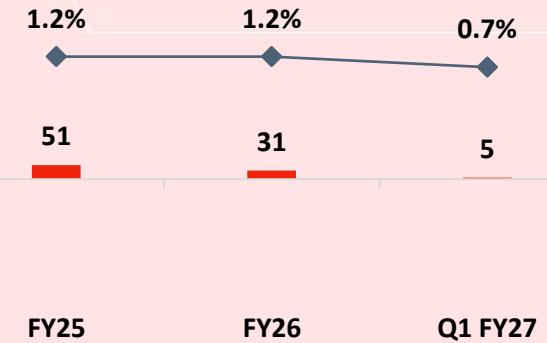
Revenue & Gross Margin



EBITDA & EBITDA Margin



PAT & PAT Margin





KHADIM

BUSINESS STRATEGY & OUTLOOK



RETAIL BUSINESS

Reach

825 'Khadim's exclusive branded outlets as on 30th June 2026

Target Segment

Middle & upper middle-income consumers in metros (incl. mini metros), Tier I – III cities

Price & Product

Rs 123 – Rs 6,499 Leather / non-leather sandals, slippers, boots, ballerinas, stilettos, moccasins, sports shoes and accessories*

Sourcing

100% outsourced (FY26) – smaller quantities of premium high-quality products

*Accessories includes socks, shoe polishes, brushes, leather belts, wallets, laptop bags etc.

GROWTH STRATEGY

*Expand Store Network
pan-India with focus on
Premiumisation,
Asset Light Model & optimum
capacity utilisation*



RETAIL BUSINESS

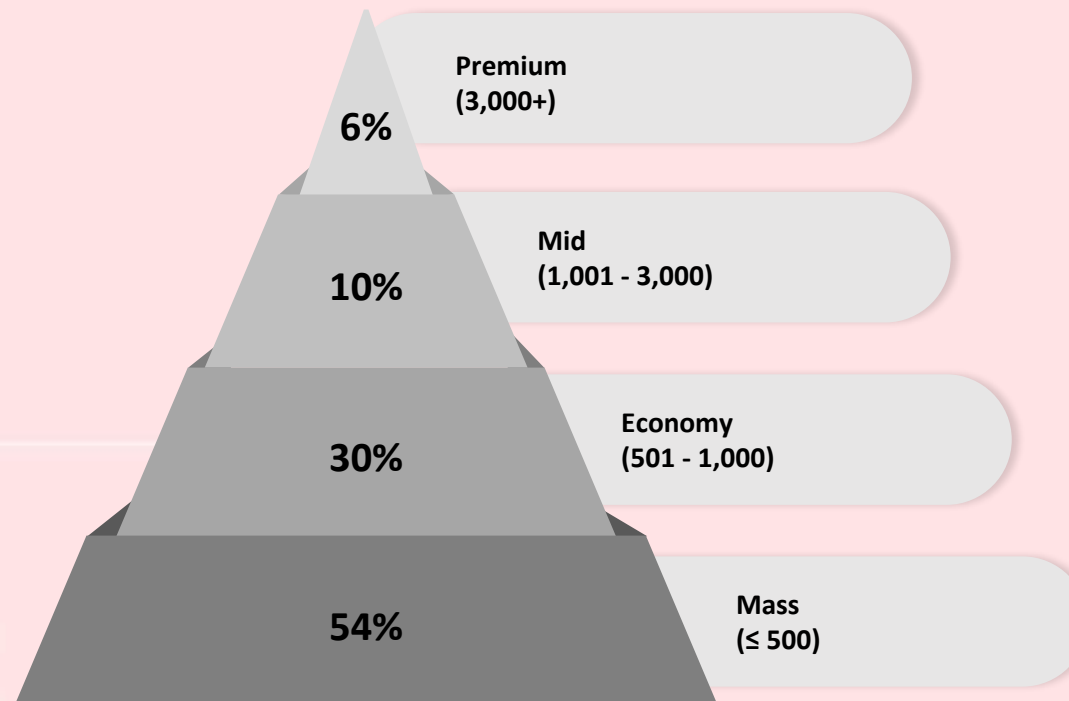
- Retail footprint expansion is being specifically directed toward Eastern and Southern India
- Focus on entering into new markets through COCOs and further augment presence in such markets through franchisees

BUSINESS MODEL

DISTINCT BRAND POSITIONING FOR VARIOUS MARKET SEGMENTS

Khadim's brand presence and product range makes it capable to address ~85% of the total Indian footwear market potential through its retail business

Footwear Market Segmentation
(MRP at retail stores in Rs)



% Share, Value



KHADIM

Distinct brand positioning to target customers

Across all price segments



BUSINESS MODEL



KHADIM

‘Affordable Fashion’ brand catering to the entire family for all occasions

WIDE PRODUCT RANGE
ACROSS VARIOUS
CATEGORIES & PRICE
POINTS

KHADIM

MEN / WOMEN / KIDS
Fashionable & casual
footwear for value
conscious customers



BRITISH WALKERS
POWER STRIDE

Menswear Formal shoes
& sandals using
premium quality leather



LAZARD

Menswear Semi-formal
casual shoes / sandals
premium quality leather
and faux leather



O PRO

Men & Women wear
Sports / activity sneakers /
synthetic/ canvas uppers



softouch™

Men & Women wear
Closed & open shoes /
sandals using premium
quality soft / faux leather



SHARON
SANDALS

Womenswear Fashionable
yet functional sandals
using premium quality
faux leather



cleo
SANDALS

Women's' wear Light
& trendy sandals using
premium quality faux
leather



TURK

Menswear Outdoor
boots / sandals using
premium quality faux
leather



adrianna
WITH LOVE & PASSION

Girls Wear
Comfortable and
fashionable footwear for
pre-teen and teenage girls



bonito
SANDALS

Kids Wear Range of fun
and colourful shoes for
toddlers and children



BOARD OF DIRECTORS PROMOTER & MANAGEMENT TEAM



Mr. Siddhartha Roy Burman
Executive Chairman

- Associated with the Company since its incorporation. He has 43+ years of experience in the footwear industry
- Responsible for the overall strategic decision making and provides leadership to all operations



Mr. Rittick Roy Burman
Managing Director

- Bachelor's degree in commerce from University of Calcutta
- Management Graduate from University of California, Berkeley
- Responsible for long-term strategy and decision-making process of the Company



Mr. Ritoban Roy Burman
Non-Executive Non- Independent Director

- He is a graduate in Mass Communication from St. Xavier's College, Kolkata
- He joined Khadim India Limited in 2013 as Manager-Marketing and worked till November 2017. He has gained exposure in various aspects of footwear marketing during his tenure



Prof. (Dr.) Surabhi Banerjee
Non-Executive Independent Director

- 38 years of experience as an academician
- Earlier associated as the Vice Chancellor with Central University of Orissa, Gour Banga University and Netaji Subhas Open University



Mr. Alok Chauthmal Churiwala
Non-Executive Independent Director

- Over 28+ years of experience in capital markets, IIM-A & ISB alumnus
- He is a third generation stockbroker and an angel investor



Mr. Sekhar Bhattacharjee
Non-Executive Independent Director

- More than 35 years in the field of Compliance, Governance and Legal with Multinational and Large Corporate Houses
- Previously associated with Tractors India group, ABB and ALSTOM groups
- He is an Associate Member of Institute of Company Secretaries of India ('ICSI') and also holds a Bachelor degree in Science [ECO (H)]



EXPERIENCED MANAGEMENT TEAM



Mr. Indrajit Chaudhuri

Group Chief Financial Officer

- 25+ years of experience in finance & accounts, taxation and strategic planning
- Responsible for all commercial & strategic planning and has assisted in providing the corporate structure of the Company as it stands today
- Earlier associated with P. G. Shah and Co.



Mr. Aranya Ray

GM - Supply Chain Management

- 26+ years of experience in supply chain operations, buying and merchandising
- He is responsible for supply chain, logistics, procurement and merchandising
- Earlier worked with ICI India Limited and ITC Limited



Mr. Kaushik Dutta

AGM - Sales

- 22+ years of experience in the field of retail sales and marketing
- He leads the entire Retail and E-commerce business of the Company
- Earlier associated with Pantaloons Retail India Limited



GROUP
CFO

INDRAJIT CHAUDHURI

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indrajit.chowdhury@khadims.com



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For Meeting request - [Click here](#)