

Date: 01.11.2025

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001. BSE Scrip Code: 543945	To, The National Stock Exchange of India Limited “Exchange Plaza”, Bandra – Kurla Complex, Bandra (EAST), Mumbai – 400 051 NSE SYMBOL: NETWEB
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Sub: STRATEGY PRESENTATION ON THE QUARTERLY AND HALF YEARLY UNAUDITED FINANCIAL RESULTS

Dear Sir/ Madam,

Please find enclosed herewith the strategy Presentation on the unaudited financial results for the quarter and half year ended on September 30, 2025.

Kindly take the same on record.

Thanking you,

For Netweb Technologies India Limited

Lohit Chhabra
Company Secretary & Compliance Officer
M.NO A36610

Netweb Technologies India Limited

**Plot No. H-1, Block-H, Pocket No. 9, Faridabad Industrial Town, Sector-57, Faridabad,
Haryana 121004**

Tel. No. : +91-129-2310400

Website : www.netwebindia.com; E-mail : complianceofficer@netwebindia.com

NETWEB TECHNOLOGIES INDIA LTD

India's Leading High-end Computing
Solutions (HCS) Provider

Investor Presentation

November 2025



INNOVATIVE
INTELLIGENT
INDIAN

AGENDA



About Netweb Technologies



Key Investment Highlights



Growth Drivers



Annexure

ABOUT NETWEB TECHNOLOGIES

India's leading Indian origin, owned and controlled OEM in the space of High-end Computing Solutions (HCS)

Netweb
TECHNOLOGIES



Business Tailwinds ►►

'Make in India' Policy & 'PLI Scheme' of the GOI

'Make AI in India & Make AI work for India' initiative of the GOI

Indigenous LLMs fueling AI demand

Increased supercomputing adoption across verticals

Explosion of on-prem cloud infra across large enterprises and high data center demand in India

GOI's ₹103,000 million outlay for the IndiaAI Mission to establish the sovereign AI ecosystem in the country

600+

Supercomputing systems installed

7,000+

Accelerator / GPU based AI systems

60+

Private cloud & HCI installations

03

Supercomputers listed 15 times in the world's top 500 supercomputers

H1 FY26 FINANCIAL METRICS



Revenue from Operation: ₹ 6,049.4 Million
Customers: Govt. (51.0%) vs Non-Govt. (49.0%)



Op EBITDA Margin: 14.9%



PAT Margin: 10.2%

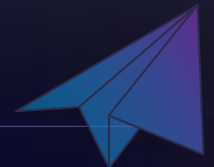
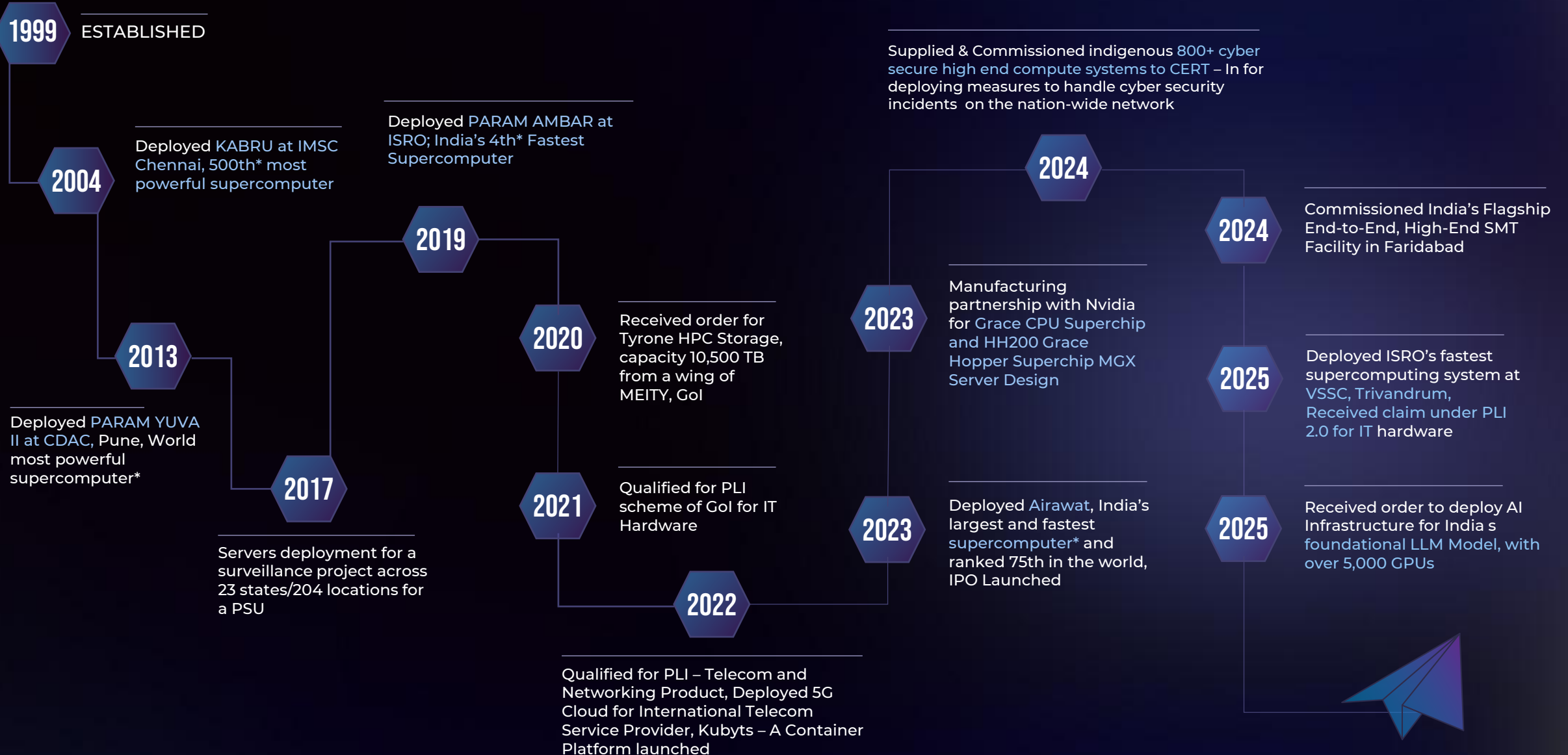


ROCE*: 30.2%



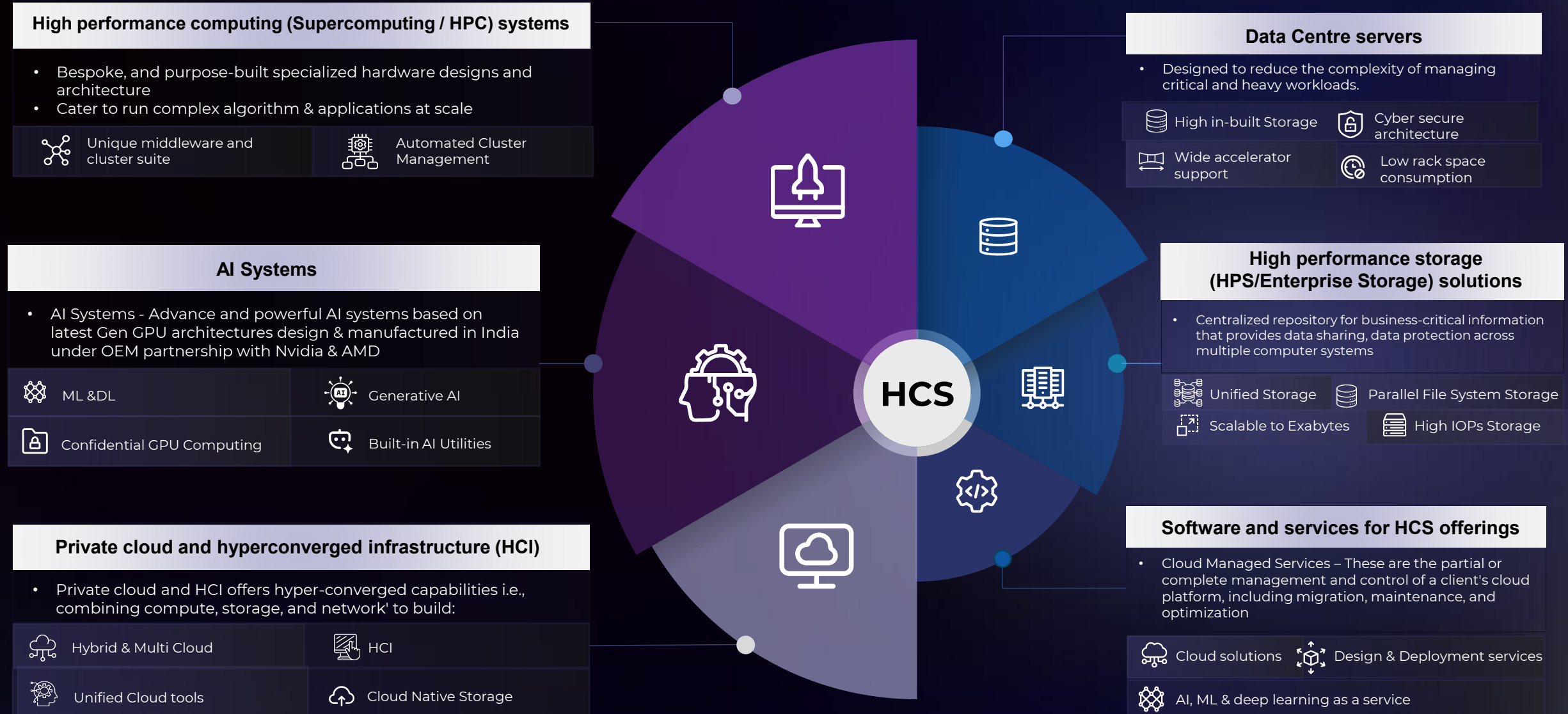
ROE*: 22.4%

KEY MILESTONES



SNAPSHOT OF OUR HCS OFFERINGS

India's leading HCS provider with fully integrated design and manufacturing capabilities



SNAPSHOT OF OUR HCS OFFERINGS (2/2)

High-End Computing Solutions (HCS) Offerings Suite

Netweb
TECHNOLOGIES



High Performance Computing
(HPC) Systems

 TCM



Make your HPC Cluster
Reliable, Agile, and
Responsive



Private cloud and
hyperconverged infrastructure
(HCI)

 Skylus



Setup a Private Cloud Quickly
and Accelerate your Cloud First
Strategy



AI Systems

 KUBYTS

 Skylus.ai

 FMOcean



Accelerate your AI Enterprise
workloads efficiently with
Tyrone AI Systems



High performance storage
(HPS) solutions

Unified Storage

 VERTA



 VELOX



Parallel File System

 ParallelStor

High performance unified data
storage platforms meant for
object, block, file & PFS
architecture



Data Centre
servers

 CAMARERO



Reimagine your Data Center
strategies for running modern
workload

NETWEB'S DIVERSIFIED APPLICATION INDUSTRY BASE

Catering to the end-to-end needs of customers that enable the company to attract new customers and diversify its customer base



*Other enterprises includes IT&ITeS, media & entertainment, telecom, cloud services etc. |

HIGH PERFORMANCE COMPUTING (HPC)

India's Largest manufacturer of Supercomputing System

Netweb
TECHNOLOGIES

Designed, Developed & Deployed some of India's most powerful supercomputing system



AIRAWAT*

PARAM
Ambar

PARAM
YUVA-II

*India's flagship AI supercomputer,
designed and deployed by Netweb

HPC System Overview



Scalable
Clusters



Zero-Hassle
Deployments



Smart
Operations



Tailor made
Performance



Customized HPC Solutions for
Different Industry



Expertise in hybrid
architectures with
CPU-GPU integration



India's only HPC OEM which has 3 Supercomputers listed 15 times in the world's top 500 supercomputers

Segmental Revenue Trend (INR Mn)

Revenue
Share^

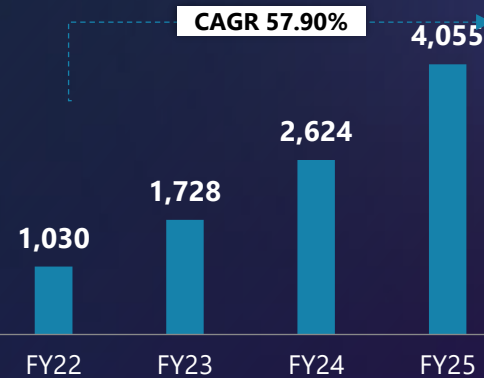
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39%

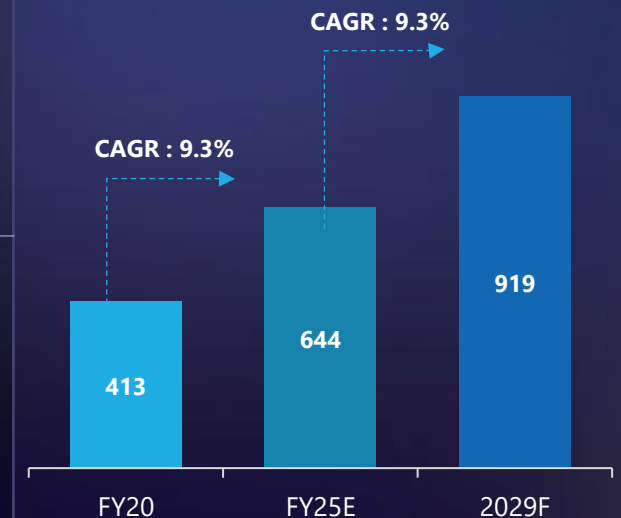
36%

35%

30%



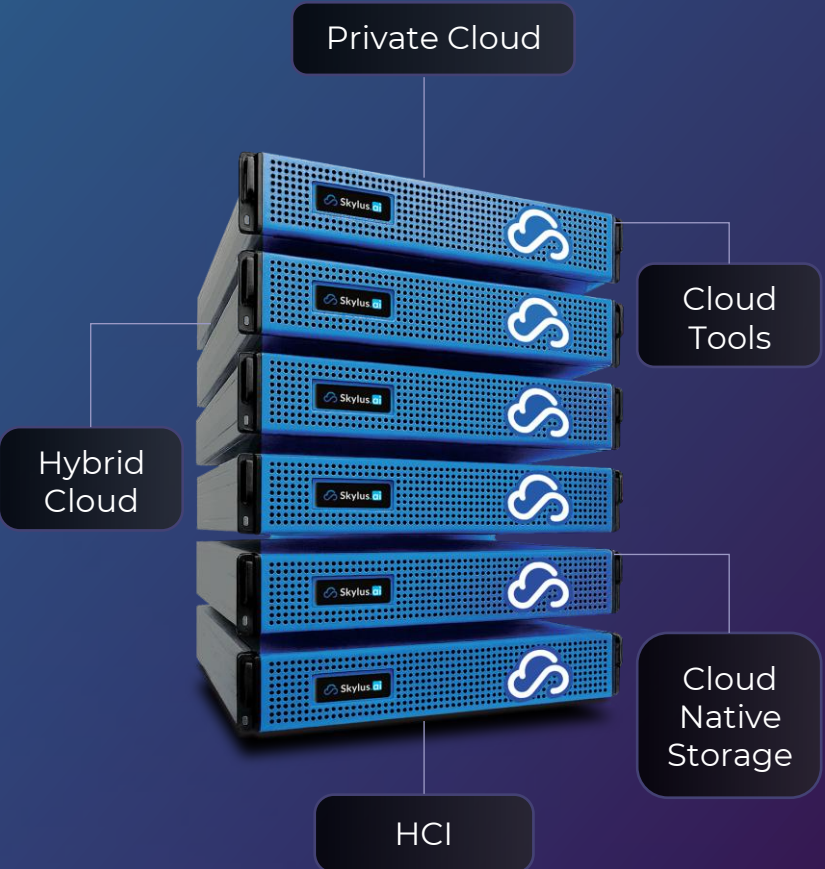
Indian HPC Market (\$Mn)*



PRIVATE CLOUD AND HYPERCONVERGED INFRASTRUCTURE (HCI)

Offers hyperconverged capabilities – i.e. combine Compute, Storage, and Networking

The company's private cloud and HCI offering is built and sold under our Tyrone Skylus brand



Private Cloud & HCI Overview



Cloud-in-a Click



Single Dashboard



Scalable Deployment



Resilient Architecture



Built-in 3 copies of data



Integrated Disaster Recovery



Built in powerful virtualization eradicating the need of traditional virtualization platforms

Segmental Revenue Trend (INR Mn)

Revenue Share[^]

19%

33%

37%

35%

34%

479

1,461

2,644

4,027

2,043

FY22

FY23

FY24

FY25

H1 FY26

CAGR 103.3%

Indian Private Cloud & HCI Market (\$Mn)*

CAGR : 19.9%

CAGR : 17.8%

1,710

3,876

8,007

FY20

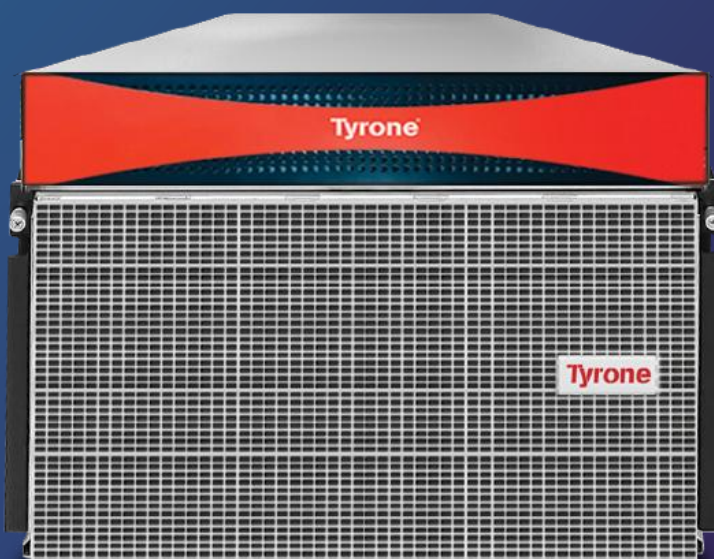
FY25E

FY29F

AI SYSTEMS

Address requirements of Supercomputing systems, ML- DL workloads, LLMs-SLMs and visualization applications

The company's AI Systems are designed to support wide range of applications such as ML/DL, LLM/SLM, Generative AI, CFD/CMD



ML - DL

LLM, SLM

CFD & CMD

Generative AI

AI Systems Overview



Sovereign AI Systems



AI Systems for Training at scale



GPU Accelerated Infrastructure



Powered by latest GPUs & Accelerators



Development & Inference-centric Systems



Built in dynamic GPU allocation



Pre-configured AI/ML frameworks



Dense GPU Architecture with Liquid cooling



Undertaken installation of over 7000+ accelerator GPU-based AI Systems

Segmental Revenue Trend (INR Mn)

Revenue Share^

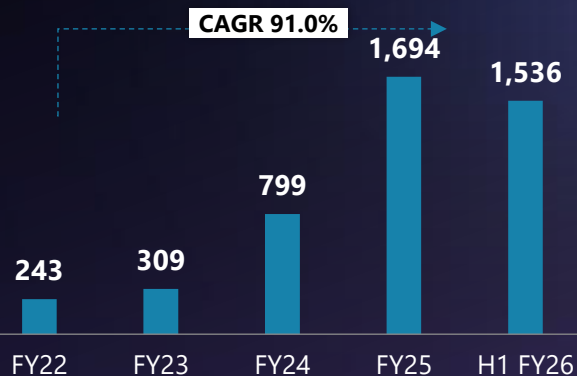
10%

7%

11%

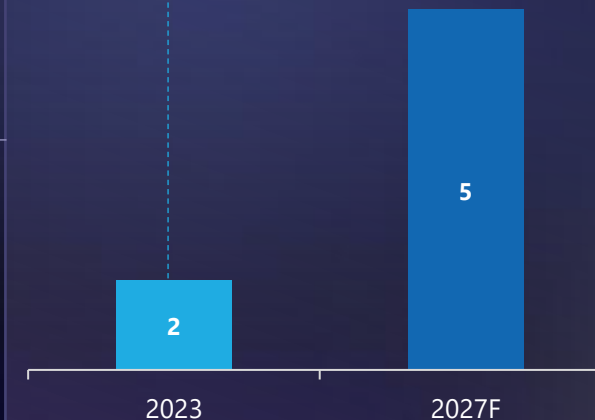
15%

25%



AI Spending in India, US\$ Bn

CAGR : 31.5%



KEY INVESTMENT HIGHLIGHTS

1



India's leading Indian origin owned and controlled OEM for HCS with integrated design and manufacturing capabilities

4



Long standing relationship with a marquee and diverse customer base

2



Operates in a rapidly evolving and technologically advanced industry with high entry barriers

5



Track record of financial performance and consistent growth

3



Significant product development and innovation through R&D

6



Experienced Board & Senior Management Team

1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (1/2)

Full stack of product and solution suite with comprehensive capabilities in designing, developing, implementing and integrating HPC solutions

Deep Expertise in System Design & Architecture

Pre-compiled application stack

End user utilities

Proprietary middleware solutions

Proprietary designs are cloud native

Proprietary designs are capable of catering to the evolving needs of Customers

Providing End-to-End Solutions with Fully Integrated Design & Manufacturing Capabilities, and compliant with Make in India policy



Design

Design proprietary hardware, middleware stack and related software solutions



Manufacture

Manufacturing facility capable of producing x86 architecture & RISC based systems for high-end computing



Deployment

Deploy supercomputing infrastructure covering all layers of compute, storage, interconnect, middleware and algorithms/user applications through a single pane of glass utilities

1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (2/2)

End-to-End Designing & Production of Make-in-India Server



In-house Expert
Design Team



Advance Technology
Integration



Quality Control
Measures



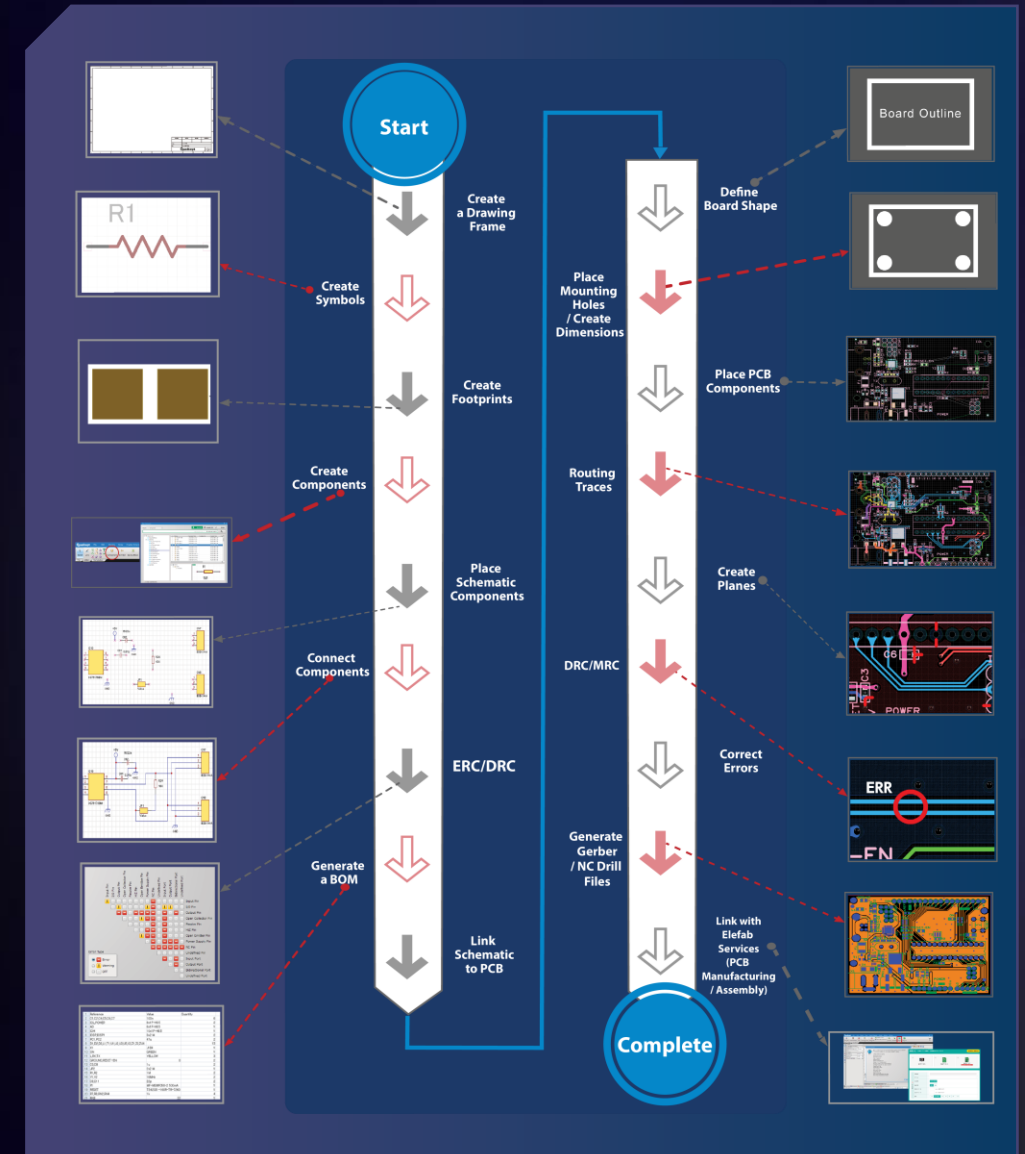
Very Low
Failure Rate



Scalable Production
Capacity



26 Years of Expertise
in the Domain



1. INDIA'S LEADING INDIAN ORIGIN OWNED AND CONTROLLED OEM FOR HCS

with integrated design and manufacturing capabilities (2/2)

Netweb
TECHNOLOGIES



2. OPERATES IN A RAPIDLY EVOLVING TECH-FORWARD INDUSTRY WITH HIGH-ENTRY BARRIERS



Experience of installing 600+ HPC systems, 60+ private cloud & HCI, 7000+ accelerator/GPU based AI systems.

Experience in Building AI and HPC Infrastructure of Tomorrow

1

Setting up Sovereign AI, Private Cloud & Centre of Excellences for GOI departments & large corporates with unique end to end stack built with purpose built hardware, middleware & AI software suites

2

Rich experience in building India's journey in space of supercomputing by providing world's some of the fastest supercomputing systems for organizations of national importance over last 25 years

3

High-performance, high-throughput data storage platforms delivering up to 2 TBps performance combining architectural robustness with millions of IOPS, built-in resiliency, and a distinctive 3-tier architecture

Our Capabilities

Continuous R&D



System security – cyber secure firmware



Application suite for Private Cloud & AI



IP led innovation in System Manufacturing

Technical Skillset



Kernel-Level Design



Hardware Product Designs



Dense Architectures



Mixed-Workload Capabilities



Fine-Tuned PCB Layouts



Repository of HPC-AI Codes

Industry Entry Barriers

Rapidity of technological advancement necessitates:



- Hardware, Middleware & Application-level Innovation
- Application Optimization
- Track Record of Customer Service
- Fine tuning of Architectures

Modification of designs and changes in implementation requires

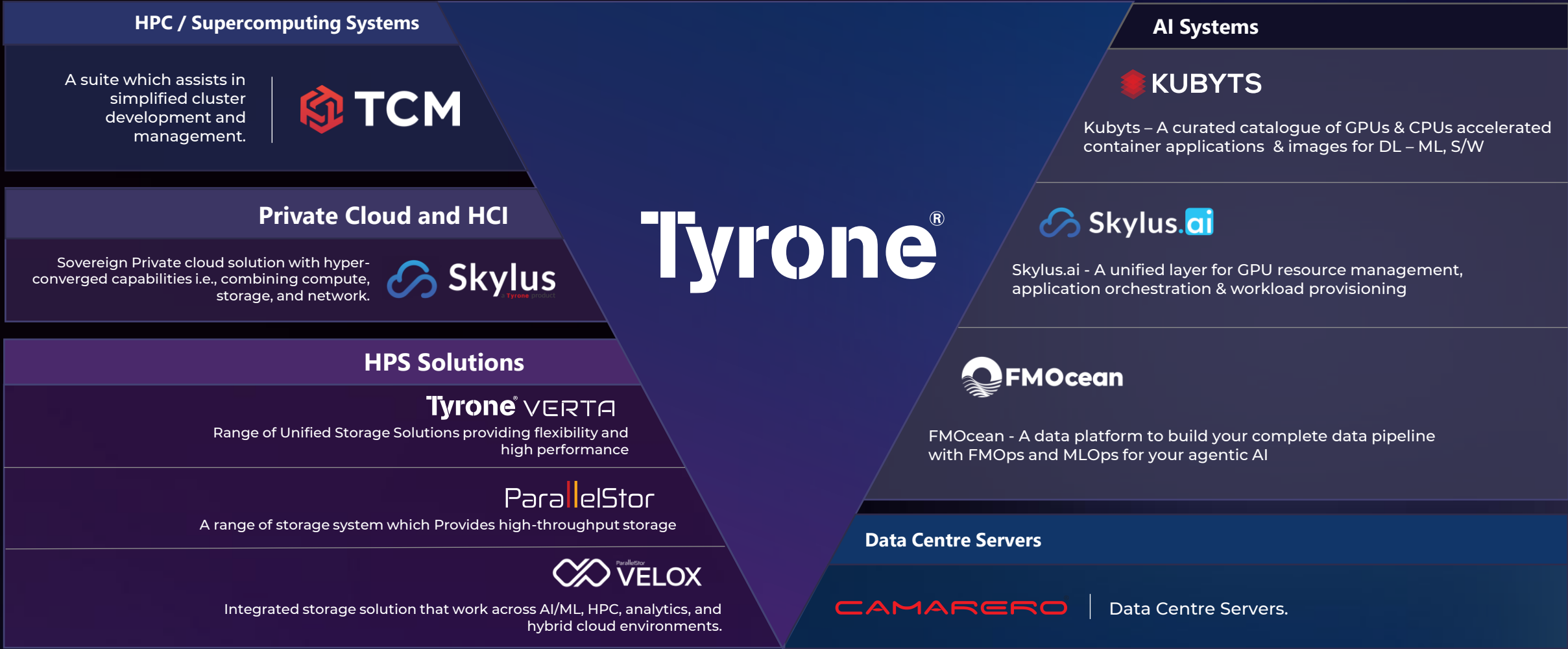


- Deep Expertise in system design & architecture
- Expertise in Hardware & middleware
- Exposure to large problem sets
- Technical skill set & expertise

3. SIGNIFICANT PRODUCT DEVELOPMENT AND INNOVATION THROUGH R&D



The company's R&D Facilities has enabled it to increase its product lines across different HCS offerings



4. LONG STANDING RELATIONSHIP WITH A MARQUEE AND DIVERSE CUSTOMER BASE

Diverse Customer Base

Higher education and Research



IT & ITES



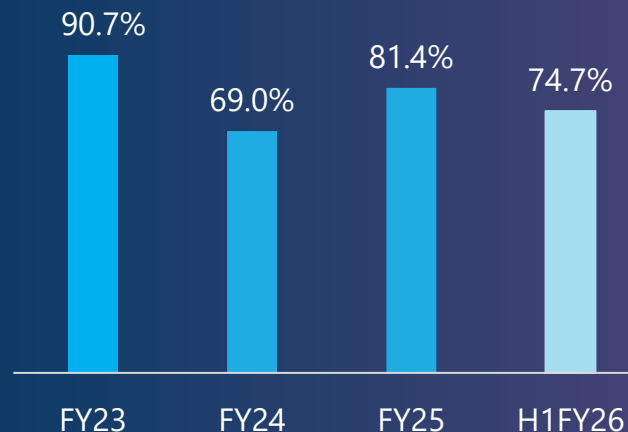
Space & Defence



Others



Revenue^ from Repeat Customers



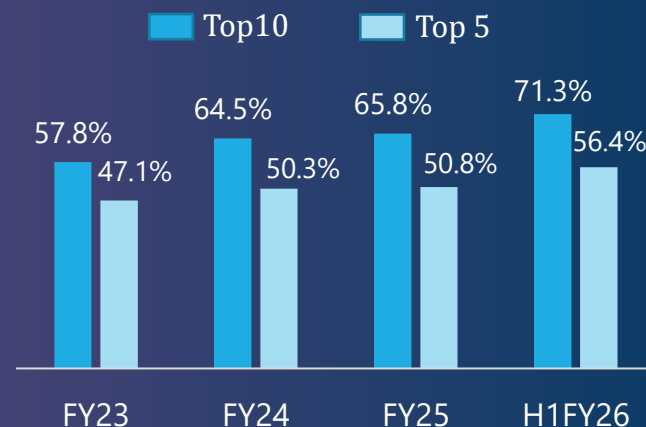
202

Repeat Customers (H1FY26)
Associated for over **5.5**
years using Fiscal 2016 as
the base

4.2
Yrs

Average top 10 customer
age (H1FY26) using Fiscal
2016 as base

Customer Concentration^



9.37%

Customer
Accretion CAGR*

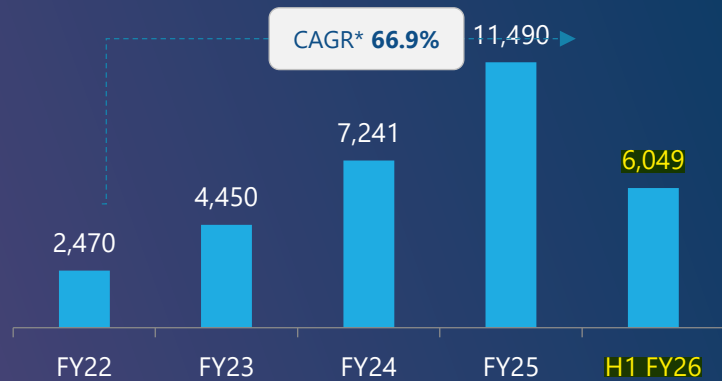
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New clients onboarded
across diverse industries in
H1FY26

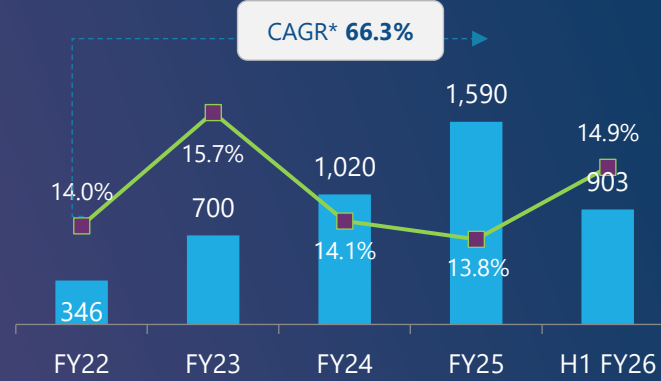
5. TRACK RECORD OF FINANCIAL PERFORMANCE AND CONSISTENT GROWTH



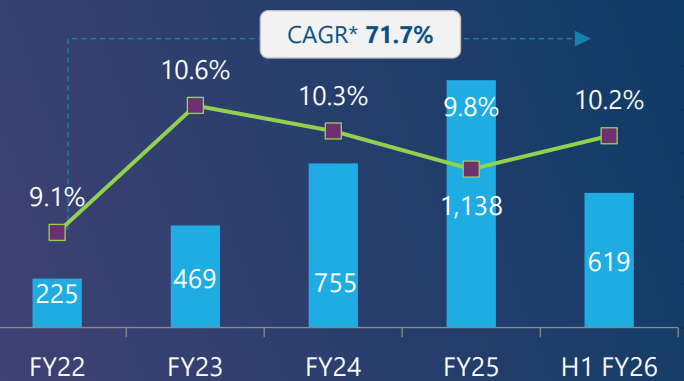
Operating Income (INR Mns)



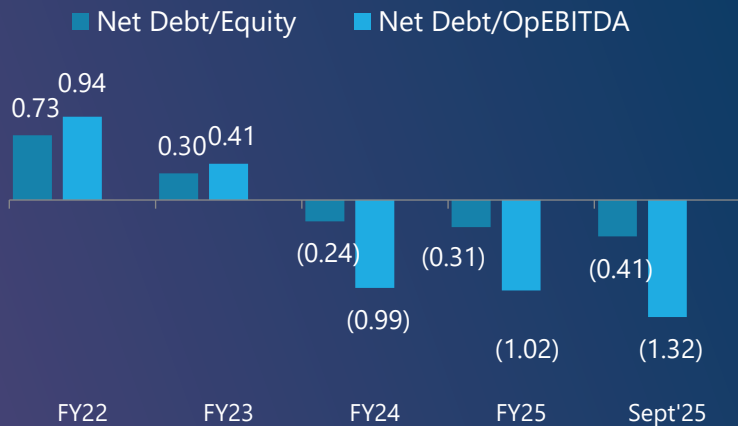
Op EBITDA (INR Mns & % Margin)



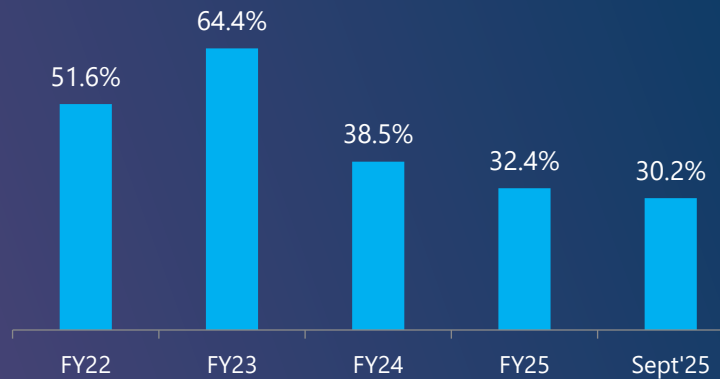
PAT (INR Mns & % Margin)



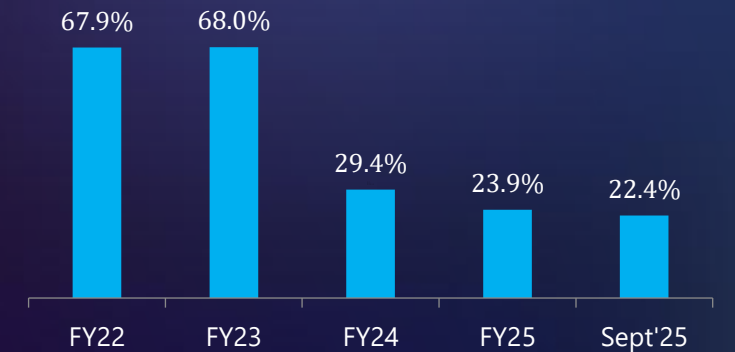
Net Debt Ratios²



ROCE²



ROE²



6. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (1/2)

Board of Directors



Sanjay Lodha
Chairman and Managing Director

- Founded Netweb Technologies in 1996 which was acquired by our Company in August 2016
- Been on Board of Advisors for Intel for the year 2020 and 2022
- BA (hons) in economics & PG diploma in business management



Navin Lodha
Whole Time Director

- Leads West Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Vivek Lodha
Whole Time Director

- Leads East Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Niraj Lodha
Whole Time Director

- Leads South Zone of company's sales and Marketing Dept
- 25 + years of experience in sales and marketing
- Holds a bachelor's degree in commerce



Mrutyunjay Mahapatra
Independent Director

- Has served as Deputy MD at SBI & MD and CEO of Syndicate Bank
- 40+ years of experience in Banking and Finance Sector
- Holds Bachelor's and Master's Degree in Physics



Jasjeet Singh Bagla
Independent Director

- Presently associated with IISER, Mohali
- 25+ years of experience in Research and Academia
- Holds Bachelor's and Master's Degree in Science, PhD in Physics



Romi Jatta
Independent Director.

- Presently, Chief Procurement Officer at Usha India Ltd
- 25+ years of experience
- Holds a Bachelor's degree in Electronics Engineering



Vikas Modi
Independent Director

- Partner in Doogar and Associates, a CA firm Since 2006
- Holds a Bachelor's Degree in commerce, CA with membership from ICAI

6. EXPERIENCED BOARD AND SENIOR MANAGEMENT TEAM (2/2)

Senior Management



Hemant Agarwal
Chief Operating Officer

- 32+ years of experience with the company
- Holds a bachelors' degree in commerce from the University of Calcutta



Hirdey Vikram
Chief Sales and Marketing Officer

- 15+ years of Experience with the company
- Previously associated with HCL Infosystems Limited
- Holds a B.Tech (Information Technology)



Mukesh Golla
Chief Research and Development Officer

- 21+ years of Experience with the company
- Holds a B.Tech (Computer Science and Engineering)



Swastik Chakraborty
VP – Technology

- 20+ years of Experience in the tech industry
- Holds a Master of Science (M.Sc.) degree in Electronic Science from Calcutta University



Ankit Kumar Singhal
Chief Financial Officer

- 15+ years of experience in Accountancy and Finance
- Holds a bachelors degree in commerce and is a chartered accountant

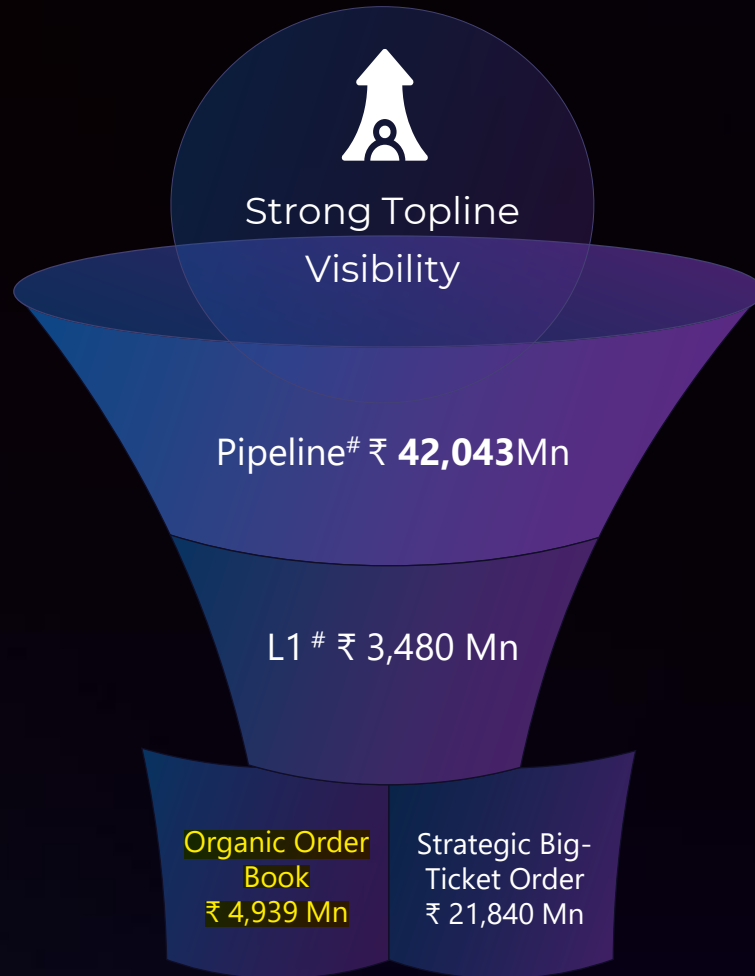


Lohit Chhabra
Company Secretary and Compliance Officer

- 10+ years of experience in secretarial compliance
- Holds a Bachelors degree in commerce and also holds a certificate of membership from the Institute of Company Secretaries of India

GROWTH DRIVERS

Opportunities to realize sustainable growth of the business



Enhanced Capabilities

- State of the art new manufacturing facility with latest Surface Mount Technology (SMT) commissioned in May'24
- AI native appliances with built-in GPU resource abstraction using Skylus.ai
- Under our OEM partnership with NVIDIA, we have established a roadmap to design and develop AI GPU systems based on the world's most advanced NVIDIA Blackwell platform. This will solidify Netweb's technological leadership in the AI domain
- Launched Intel Emerald Rapids & AMD Turin based 'Make in India' high-end computing servers



Enhanced Opportunities

- Rising investments in Generative AI infra by Govt & Large enterprises, especially to cater to demand generated by indigenous LLMs
- Heavy adoption of Private Cloud across sectors
- Huge demand of high-end compute for booming in-bound data centers across India
- Foray into Europe & Middle East, plan to setup service network in 4 countries to start with



Expanding Product Portfolio

- Introduced Skylus.ai, a unified solution to set up a GPU-based AI infrastructure on the go
- Introducing unified data storage platforms for high throughput and high IOPS requirements with built in three-tier architecture
- On-prem AI Sovereign cloud for demand of contemporary data & AI workloads
- Container Platforms replacing Virtualization Platforms

Thank You



Chief Financial Officer

Ankit Kumar Singhal
Email: ankit.singhal@netwebindia.com



Investor Relations Advisor

Mudit Nahata
Email: ir@uirtus.in



netwebindia.com



company/netweb-technologies



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