

SEC: 59/2025-26

Date: February 10, 2026

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra- Kurla Complex,
Bandra (East), Mumbai – 400 051

BSE Limited

1st Floor, New Trading Ring,
Rotunda Bldg., P. J. Towers,
Dalal Street, Fort,
Mumbai 400 001

Symbol: PYRAMID

Scrip Code: 543969

Through: NEAPS

Through: BSE Listing Centre

Dear Sir/Madam,

Sub: Investor presentation of earnings call with analysts/ investors.

In compliance with Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our announcements dated February 04, 2026, on earnings conference to be held on Tuesday, February 10, 2026, we enclose herewith a copy of the investor presentation.

The intimation is simultaneously uploaded on the Company's website at <https://pyramidtechnoplast.com/disclosures-under-regulation-46-of-sebi-lodr/>

You are requested to take the same on record.

Thanking you,

Yours faithfully,

For Pyramid Technoplast Limited,

JAIPRAKASH Digitally signed by
JAIPRAKASH
BIJAYKUMAR BIJAYKUMAR AGARWAL
AGARWAL Date: 2026.02.10
13:38:58 +05'30'

Jaiprakash Bijaykumar Agarwal

Wholtime Director & CFO

DIN: 01490093

Place: Mumbai

Encl: As above

PYRAMID TECHNOPLAST LIMITED

(Formerly - Pyramid Technoplast Pvt. Ltd.)

CIN : L28129MH1997PLC112723

Regd. Office : Office No. 2, 2nd Floor, Shah Trade Centre, Rani Sati Marg, Near W. E. Highway, Malad (E), Mumbai - 400097. INDIA

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PYRAMID TECHNOPLAST LTD.

Q3 & 9M FY26 Investor Presentation February 2026





Safe Harbor

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Index

Business Overview & Strategic Highlights

Financial Overview

Annexure

Company Overview

01

Founded in 1997, Pyramid is a prominent industrial packaging company known for our polymer-based molded products

02

Specialize in rigid Intermediate Bulk Containers (IBCs), Polymer Drums and Mild Steel Drums used by the chemical, agrochemical, specialty chemical, and pharmaceutical industries

03

Operates across 9 manufacturing units with capacities of 33,128 MTPA for Polymer Drums, 600,000 Units of IBC, and 10,800 MTPA for MS Drums. Unit 9 (Recycling plant) commissioned on October 3rd, 2025.

04

Top Customer contributes 6% to revenues and top10 together accounts for 27%, indicating a well-diversified and low dependency client base.

05

Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process



Pyramid Technoplast : At a glance

26 Years of
Excellence in bulk
Industrial Packaging
Solutions



9
Manufacturing
facilities at Strategic
locations



Pan-India
Presence



500+
Satisfied customer



75,856 MTPA
Production Capacity



99
Fleet of Trucks



500+
Workforce

We Offer:

- Polymer Drums
- IBCs
- Metal Drums



38%
Revenue from Value
Added Product
(as of Q3FY26)



17%
Revenue CAGR
(FY21-FY25)

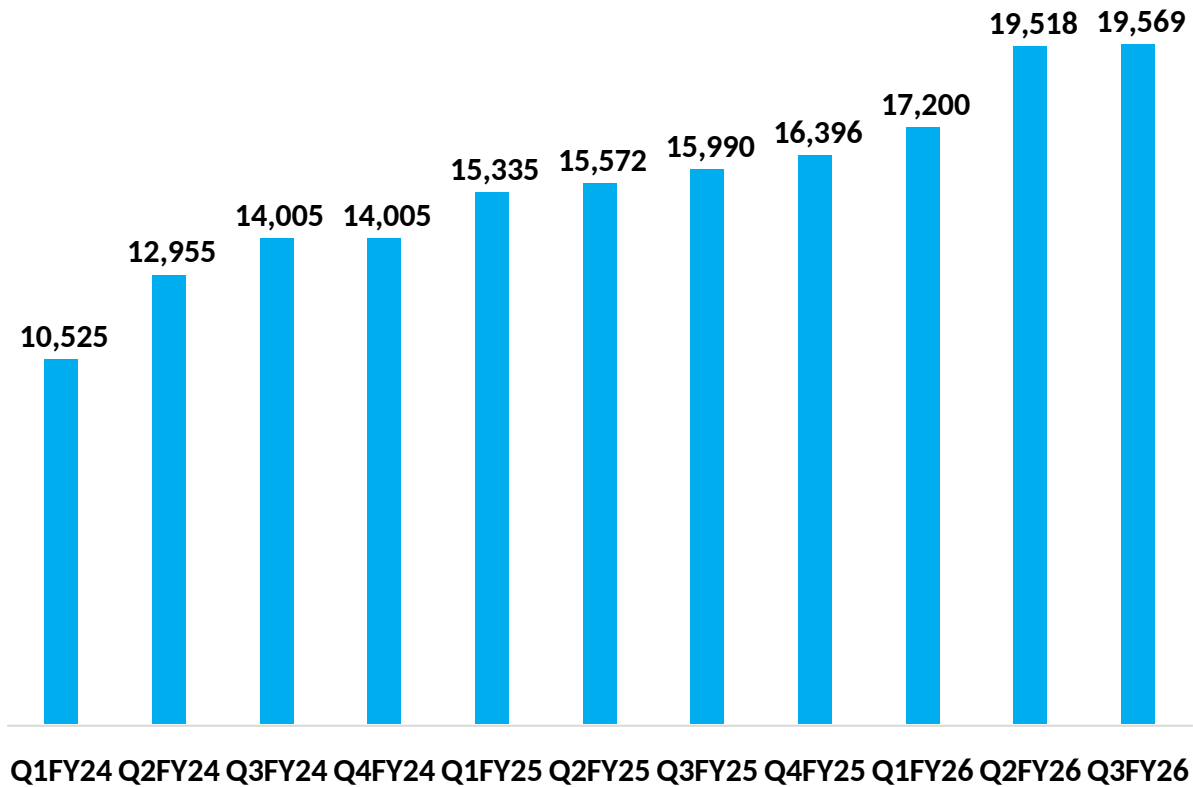


0.50x
Net Debt/ Equity
(as of Sep'25)

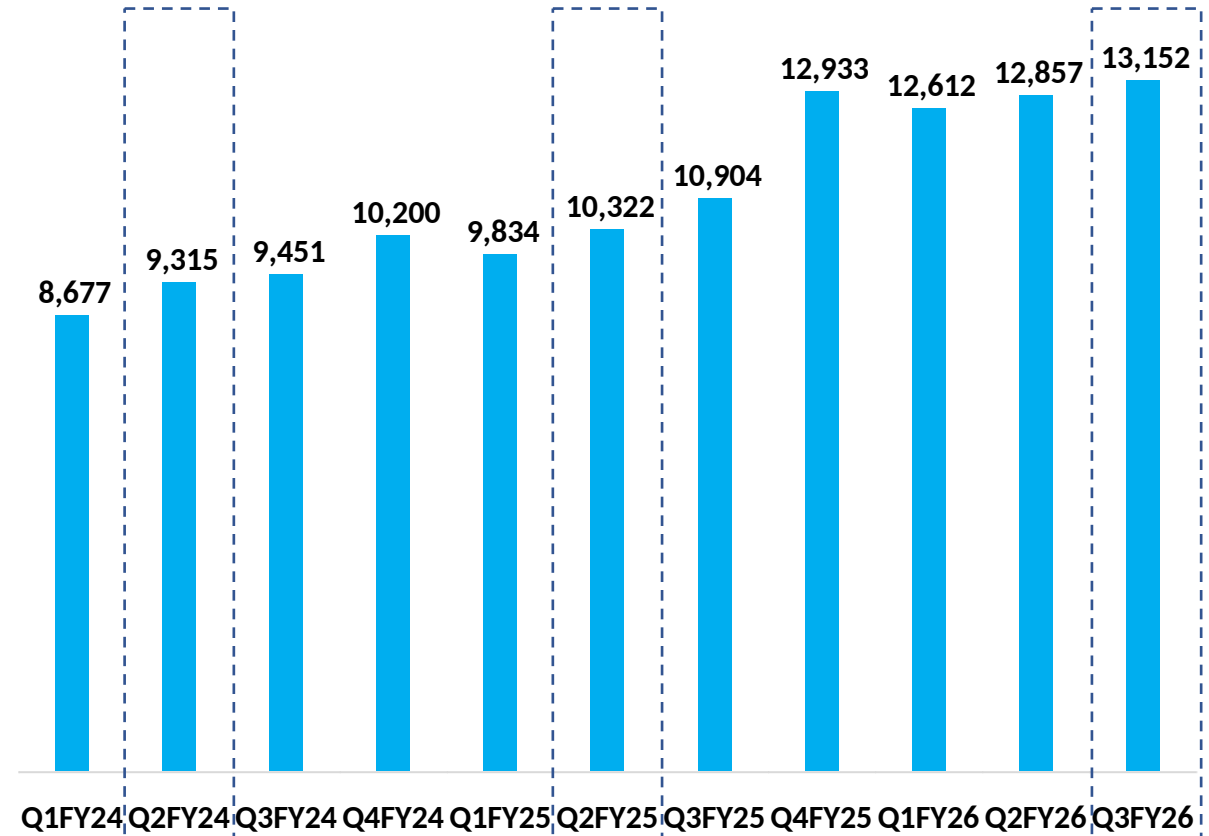
Infrastructure in place; Volume to drive growth..

Volume up 22% on a YoY basis, Utilizations to further ramp Up..

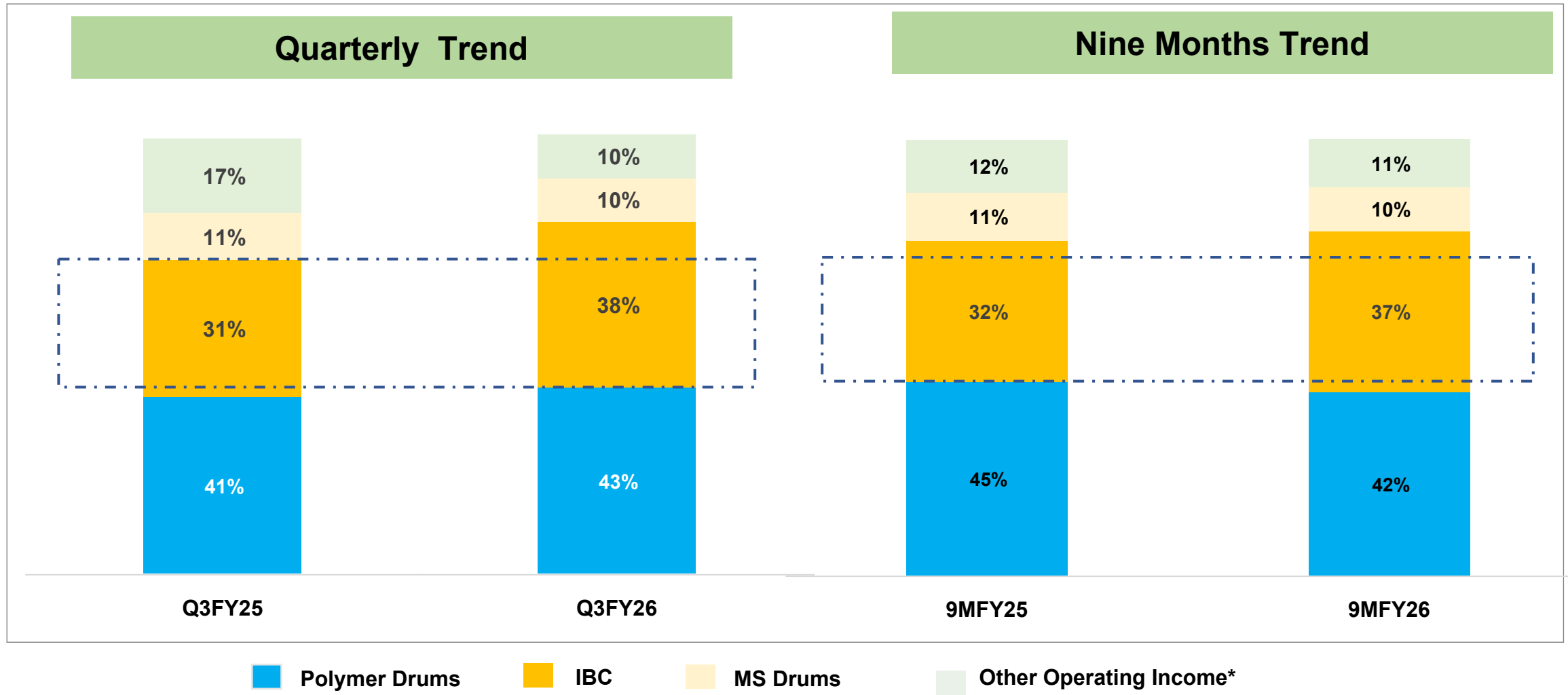
Quarterly Capacity (MTPA)



Volume (MT)



Driving Growth in Premium Segment: IBC Share Surges



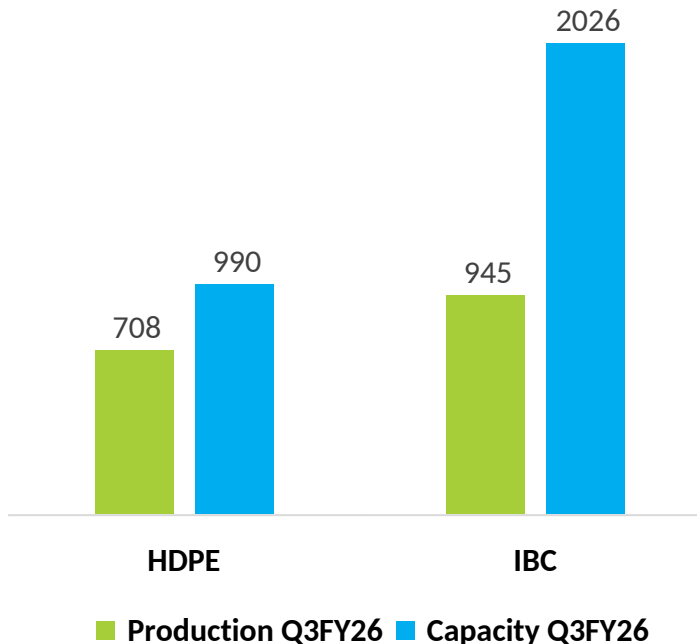
*Other Operating Income includes trading, sale of raw material, scrap and accessories connected to our products.

Wada update: Strong operational momentum achieved in Q3FY26

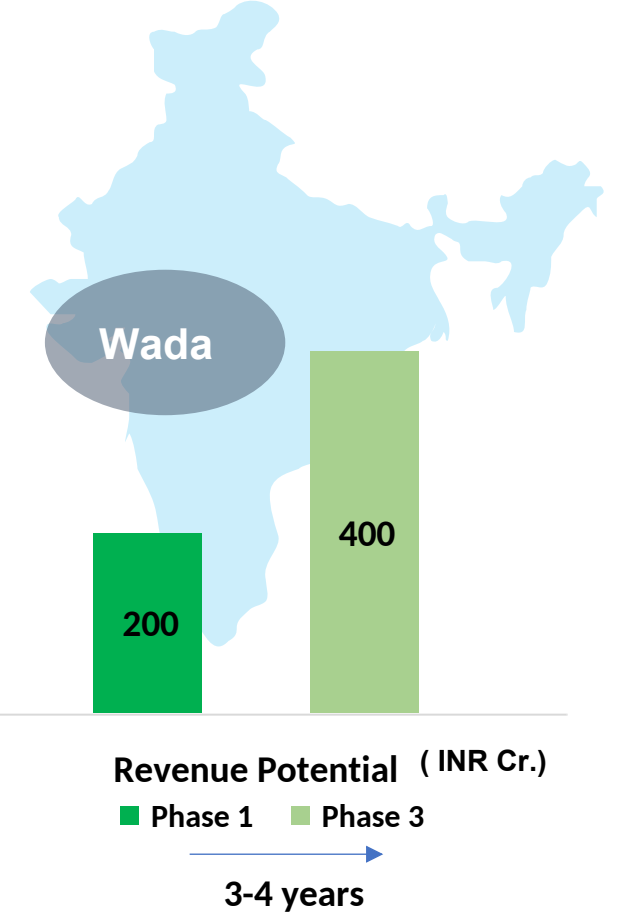
- Production in HDPE and IBC lines are in full swing
- MS Drum Capacity commissioned in Jan'26.
- Overall, the utilization to ramp up to 80% in FY27.

Overall Utilization for WADA plant

HDPE: 72%
IBC: 47%



Drum category	Additional Capacity for FY26 (Annualized)	Update
Polymer Drum	3,780 MTPA	Fully operational in Q2FY26
IBC	1,50,000 Drums	Fully operational in Q2FY26
MS Drum	5,376 MTPA	To start by Dec'25



Commitment to sustainability, cost efficiency, and supply chain resilience – Recycling Plant Update

Date of Commissioning : October 3rd , 2025

Key highlights of the plant:

- Acquisition of ~4,448 sq. m of land in Bharuch
- Investment of ₹8–10 crores, with an attractive payback period of ~2-3 years, underscoring capital efficiency.
- 5,000 MT annual recycling capacity to cater to 10–12% of Pyramid's raw material needs, driving meaningful savings and margin enhancement.
- Lower reliance on imports, ensuring greater supply chain resilience and self-sufficiency in polymer sourcing.



Aligned with India's sustainability agenda, the facility will significantly reduce plastic waste and strengthen Pyramid's ESG credentials.

Green Energy Initiatives to further improve the financial performance –

Solar power plant update

Date of Commissioning : October 30th , 2025

Key highlights of the plant:

- 6 MW of the total planned capacity was commissioned in October'25.
- Further, On 2nd February additional 5 MW commenced in Bharuch and 2.25 MW in Maharashtra. The remaining 1 MW will be added in the next phase in Bharuch.
- Upon commissioning of the entire capacity:
 1. Lower its energy costs by saving over ₹15 Cr. of power cost annually, significantly improving operating leverage.
 2. The total investment in the project stands over ₹60 crore, implying a payback period of nearly four years- a strong demonstration of capital efficiency and disciplined cost management.



Q3 & 9M FY26 Performance

Volume growth ignites, Operating leverage to drive margin expansion next..

Robust Volume Growth Across Segments; With Capex Done, Utilization Set to Soar

Revenue in Q3 grew 5% YoY, backed by strong overall volume growth of 21% — with IBC up 37%, HDPE drums up 16%, and MS drums up 1%. The new Wada plant, currently at 44% utilization, brought overall utilization to 67%, but as it ramps up, topline growth is expected to accelerate further.

Improving Product Mix

YoY Product mix has improved with the ongoing capacity expansion, towards higher-margin segments, IBCs contributing 38% to the revenue and expanding growth observed in other drum categories as well.

Strong Operating Growth; Margins Steady Amid Initial Fixed Cost Build-Up; Recycling & Solar Plant to Drive Next Phase of Efficiency

Gross profit rose 22% YoY, with margins up 400 bps to 27%, driven by strong volume growth. The new recycling plant (commissioned Oct 3) is expected to cut raw material costs by 10–12% annually, supporting further margin gains.

EBITDA (including OI) decreased by 2% on a YoY basis with margins at 7% - highlighting the operating leverage that kicked in, despite the total expenses that increased by 32% because of the commissioning of new plants and temporary employee bonus hit taken this quarter.

PAT down by 29.3% YoY to INR 4.8 Cr in Q3FY26, with margins of 3% and due to higher fixed costs ahead of full utilization.

The 6 MW solar plant, commissioned in late October, will start yielding benefits soon, with full 14.25 MW capacity expected to lower power costs by ₹15 Cr annually.

Operational Performance

Particulars	Value							Volume						
	UoM	FY21	FY22	FY23	FY24	FY25	9MFY26	UoM	FY21	FY22	FY23	FY24	FY25	9MFY26
Turnover														
<u>Regular Business:</u>														
Polymer Drums	Rs. Cr	179	214	248	254	258	205	MTPA	15,930	16,636	16,811	18,934	20,385	16,946
MS Drums	Rs. Cr	27	45	43	46	63	49	MTPA	1,717	2,359	4,726	5,332	7,427	6,032
Sub Total	Rs. Cr	206	259	290	300	320	254	MTPA	17,647	18,995	21,536	24,266	27,811	22,978
<u>Value Added Product:</u>														
IBC Business	Rs. Cr	82	122	153	177	198	180	Units	1,13,701	1,36,448	1,66,737	211,332	255,502	2,46,979
*Other Operating Income	Rs. Cr	25	20	36	55	73	52							
Total Revenue	Rs. Cr	313	400	480	532	591	486	MTPA	26,448	27,950	29,843	37,643	43,993	28,401
Capacity Utilization	%	69.1%	74.5%	75.3%	73.1%	69.5%	67.21%							

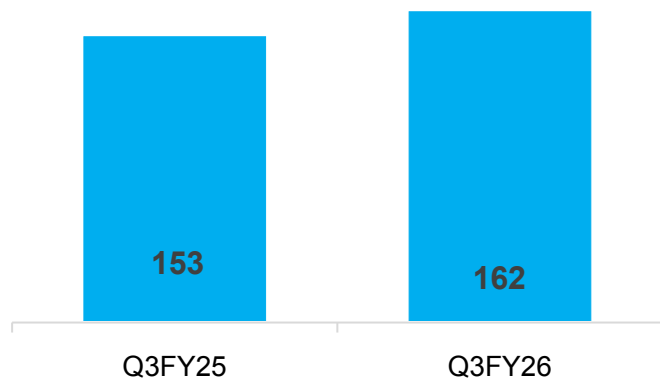
*Operating Income includes sale of raw material, scrap and accessories connected to our products.
Note: Total Revenue does not include Other Income

Financial Highlights

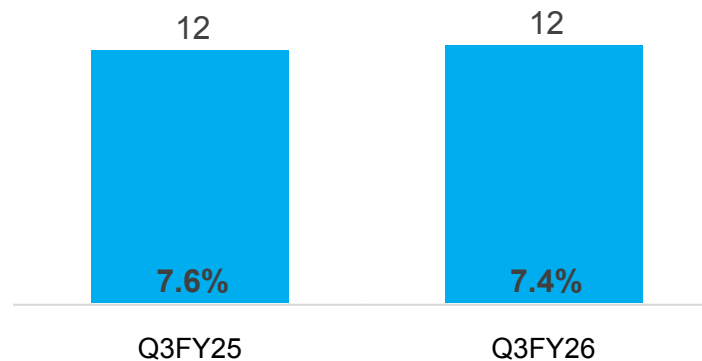
All amounts in Rs. Cr

Quarter Performance

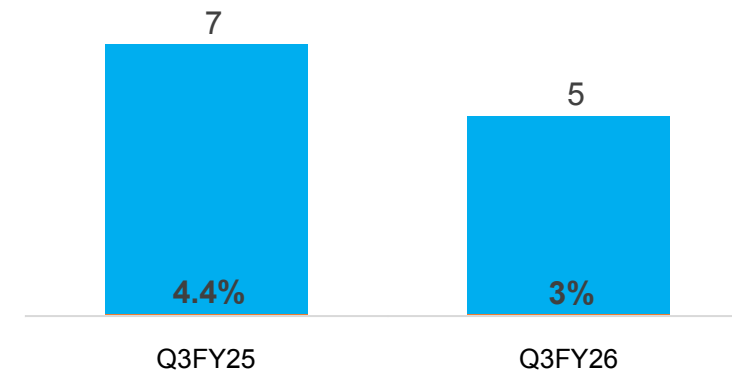
Revenue



EBITDA and Margins (%)

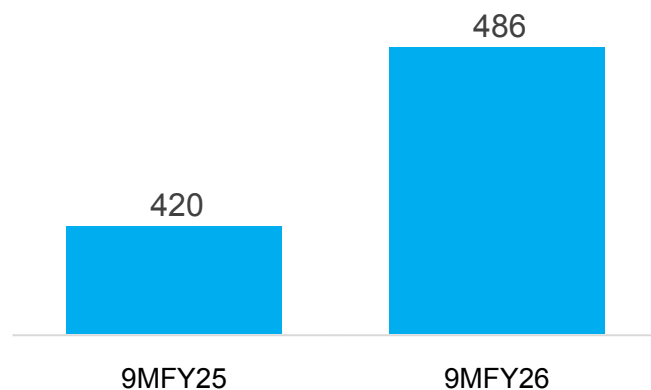


PAT and Margins (%)

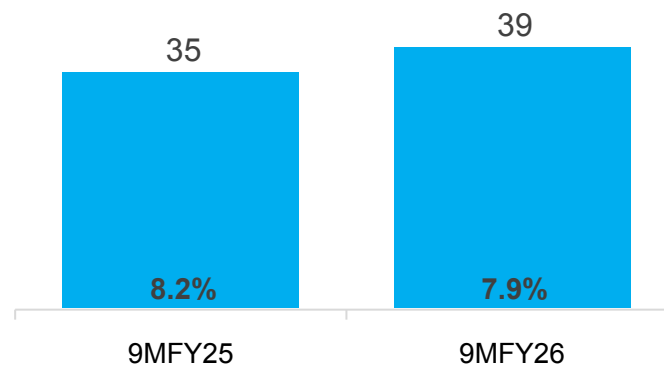


9M Performance

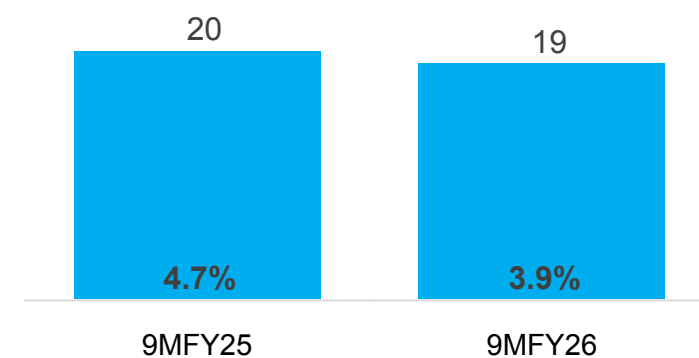
Revenue



EBITDA and Margins (%)



PAT and Margins (%)



*Note Revenue, EBITDA and margin calculations include other income

Q3 & 9M FY26 Performance

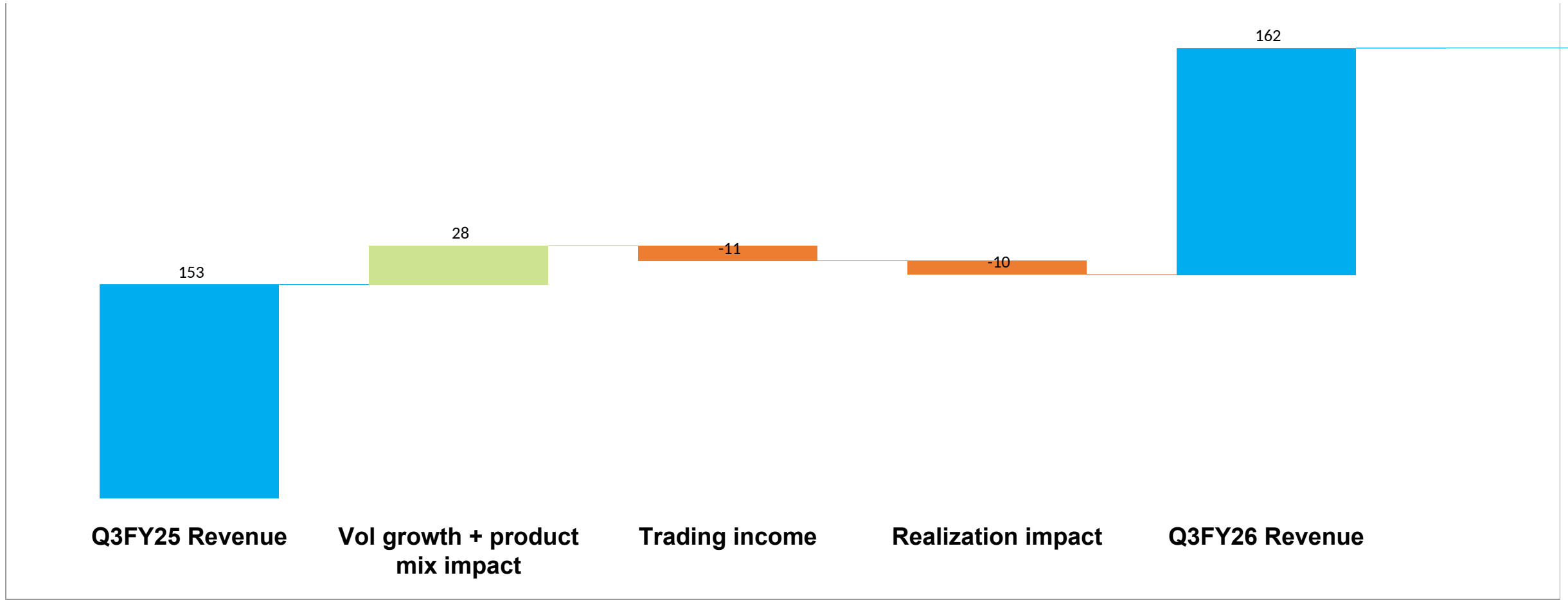
All amounts in Rs. Cr

Particulars	Q3FY26	Q3FY25	YoY	9MFY26	9MFY25	YoY
Revenue from Operations	162	153	5.3%	486	420	15.7%
Other Income	1	1	-34.0%	2	3.1	(31.5%)
Total Income	162	154	5.1%	488	423	15.4%
Raw Material costs	118	119	-0.1%	358	320	11.9%
Gross Profit	44	36	22.2%	130	104	25.7%
Gross Profit (%)	27.0%	23.2%	1630 bps	26.7%	24.5%	890 bps
Employee Cost	7	6	25.2%	19	16	18.2%
Other Expenses	25	18	34.4%	72	53	37.2%
Total Expenditure	32	24	32.2%	92	69	32.7%
EBITDA	12	12	1.6%	39	35	11.7%
EBITDA (%)	7.40%	7.6%	(330 bps)	8%	8.2%	(320 bps)
Interest	2	1	225.5%	5	2	158.8%
Depreciation	3	2	56.3%	8	6	42.7%
PBT	6	9	-28.8%	25	27	-6.2%
Tax Expense (Including Deferred)	2	2.0	-27.5%	6	7	-6.9%
PAT	5	7	-29.3%	19	20	6.0%
NPM (%)	3.0%	4.0%	(3270 bps)	3.9%	4.7%	(1850 bps)

*Note Gross Profit, EBITDA and margin calculations include other income

Q3FY26 Revenue Bridge

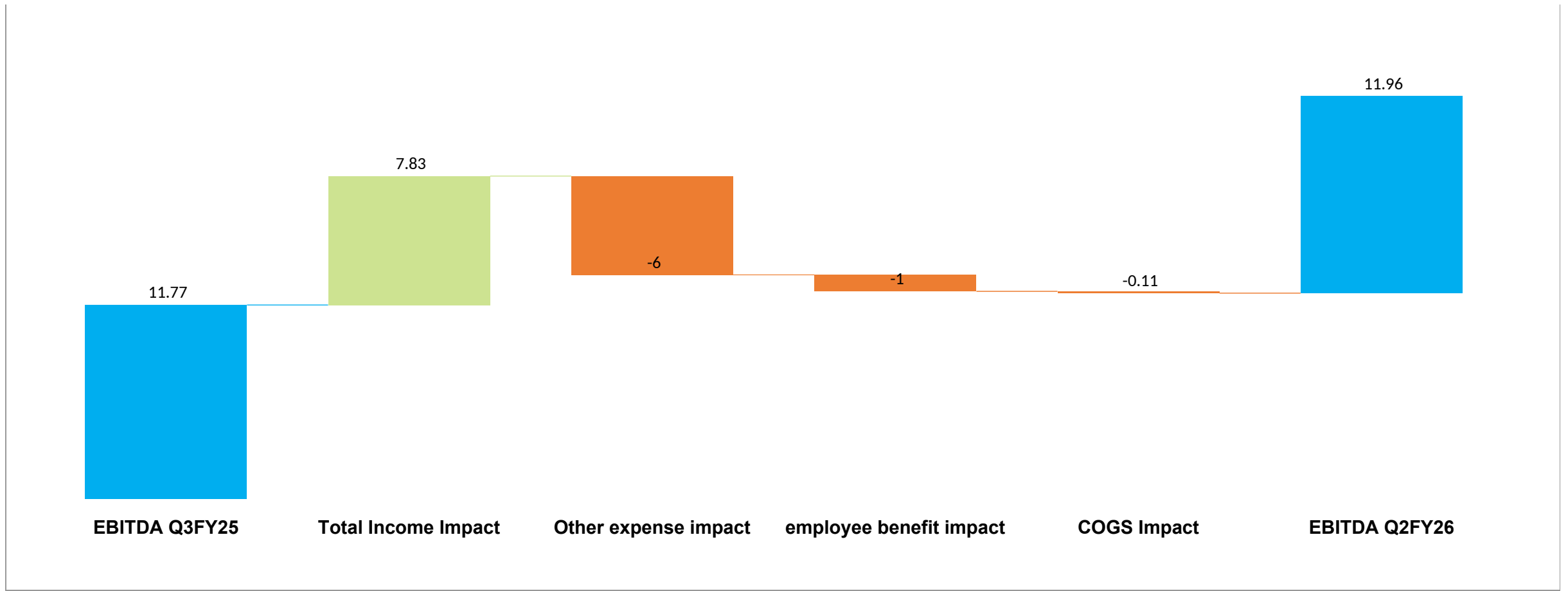
All amounts in Rs. Cr



Overall volume growth continues to remain strong in Q3FY26, increasing by 22% YoY . However, fluctuating raw material prices, which are passed on with a lag, are temporarily impacting revenue

Q3FY26 EBITDA Bridge

All amounts in Rs. Cr



The other expenses rose due to expansion activities over the course of year and initial stabilization of newly commissioned plants. With solar power plant already in place, Improvement in EBITDA and margins will be reflected which will further reduce operational and annual power costs by ₹15 crore.

Capex largely done..



- Phase 1 operations commenced with one IBC line, 2 HDPE drum lines, and 30K/month MS drum capacity.
- Commercial production started for IBC and HDPE.
- **Operations commenced in January for MS Drums.**

UNIT 8 **Maharashtra**

(HDPE Drums, IBC & MS Drums)

UNIT 9 **Bharuch**

(Recycling Unit)

- Land adjacent to Unit 6 has been acquired for establishing a plastic and plastic products recycling plant.
- Operations have commenced.

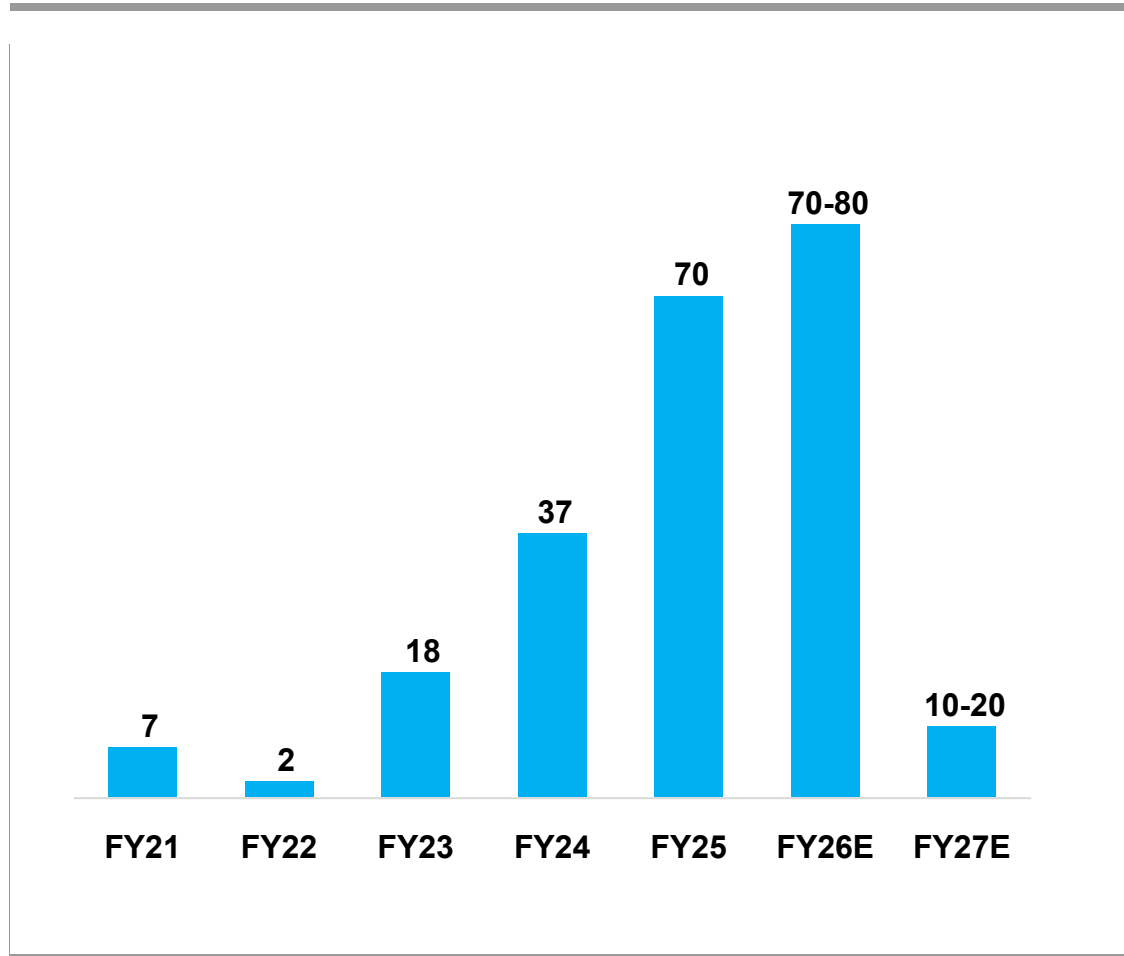
6 MW captive solar plant commissioned in late October. On 2nd February additional 5 MW commenced in Bharuch and 2.25 MW in Maharashtra. The remaining 1 MW will be added in the next phase in Bharuch.

Gujarat **Maharashtra**

(Solar Power plant)

Capex Trend and Outlook

Capex* (Rs. Cr)



*for incremental capacity & operational efficiency

Strategic Priorities

Organic Growth & Green Energy Initiatives

The planned outlay for FY27 stands at ~₹10-20 Cr respectively.

Balance Sheet Strength

To fund capex from internal accruals and cash balance. Marginal increase in debt due to captive solar power plant capex.

Strengthening Portfolio

Greater revenue share of high-margin product like IBC. Increasing automation and capacity in metal drums production. Optimizing production at each site.

FINANCIAL OVERVIEW

Annual Performance

All amounts in Rs. Cr

Particulars	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	313.5	400.4	480.0	532.4	591.3
Other Income	2.7	2.2	2.0	4.7	3.8
Total Income	316.2	402.6	482.0	537.2	595.1
Raw Material costs	229.8	298.7	362.9	402.8	449.5
Gross Profit	86.4	103.9	119.1	134.3	145.7
Gross Profit (%)	27.3%	25.8%	24.7%	25.0%	24.5%
Employee Cost	14.8	15.7	17.6	21.3	22.3
Other Expenses	39.1	43.8	49.8	64.2	76.7
Total Expenditure	53.9	59.5	67.3	85.5	98.9
EBITDA	32.5	44.4	51.8	48.8	46.8
EBITDA(%)	10.3%	11.0%	10.7%	9.1%	7.9%
Interest	5.2	4.9	4.1	2.3	2.7
Depreciation	4.4	4.4	4.9	6.4	8.0
PBT	22.9	35.2	42.8	40.1	36.1
Tax Expense (Including Deferred Tax)	5.9	9.0	11.1	10.8	9.5
PAT	17	26.2	31.8	29.3	26.7
NPM (%)	5.4%	6.5%	6.6%	5.5%	4.5%

*Note Gross Profit, EBITDA and margin calculations include other income

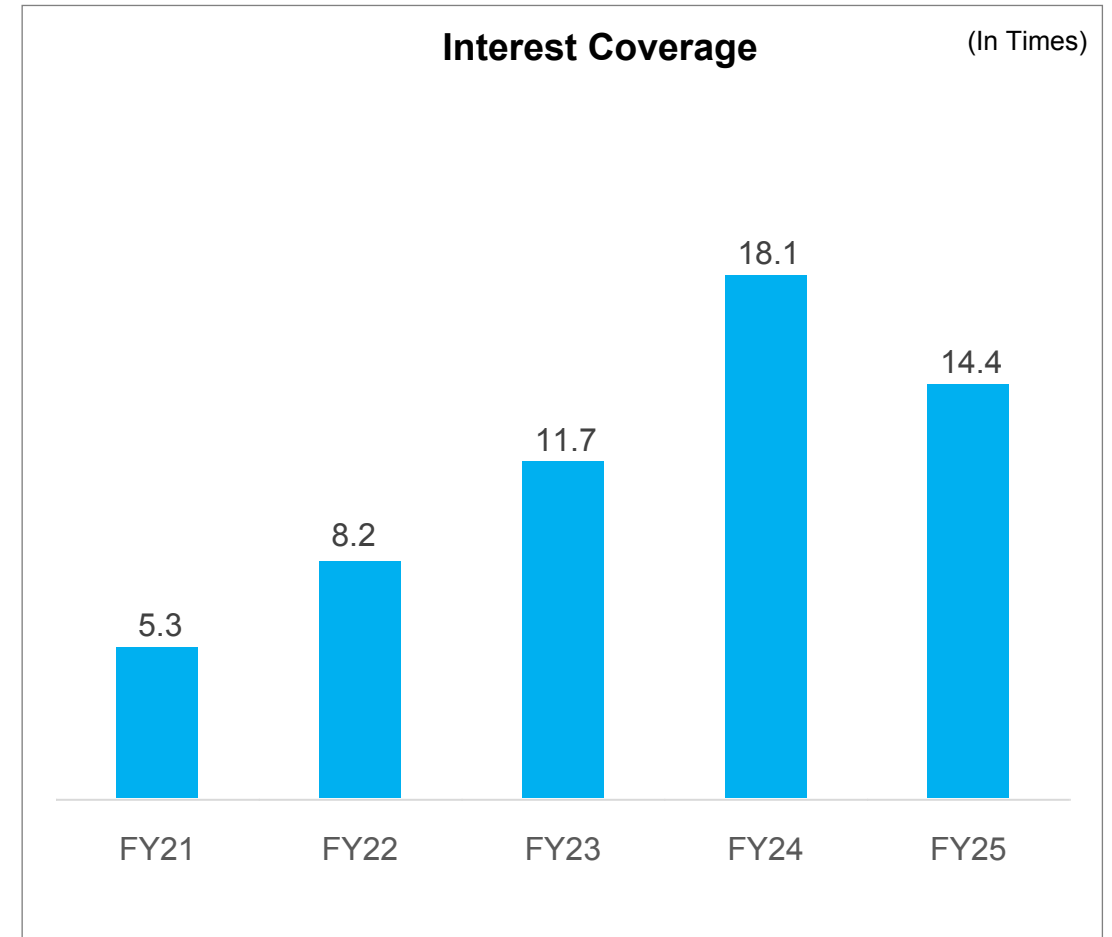
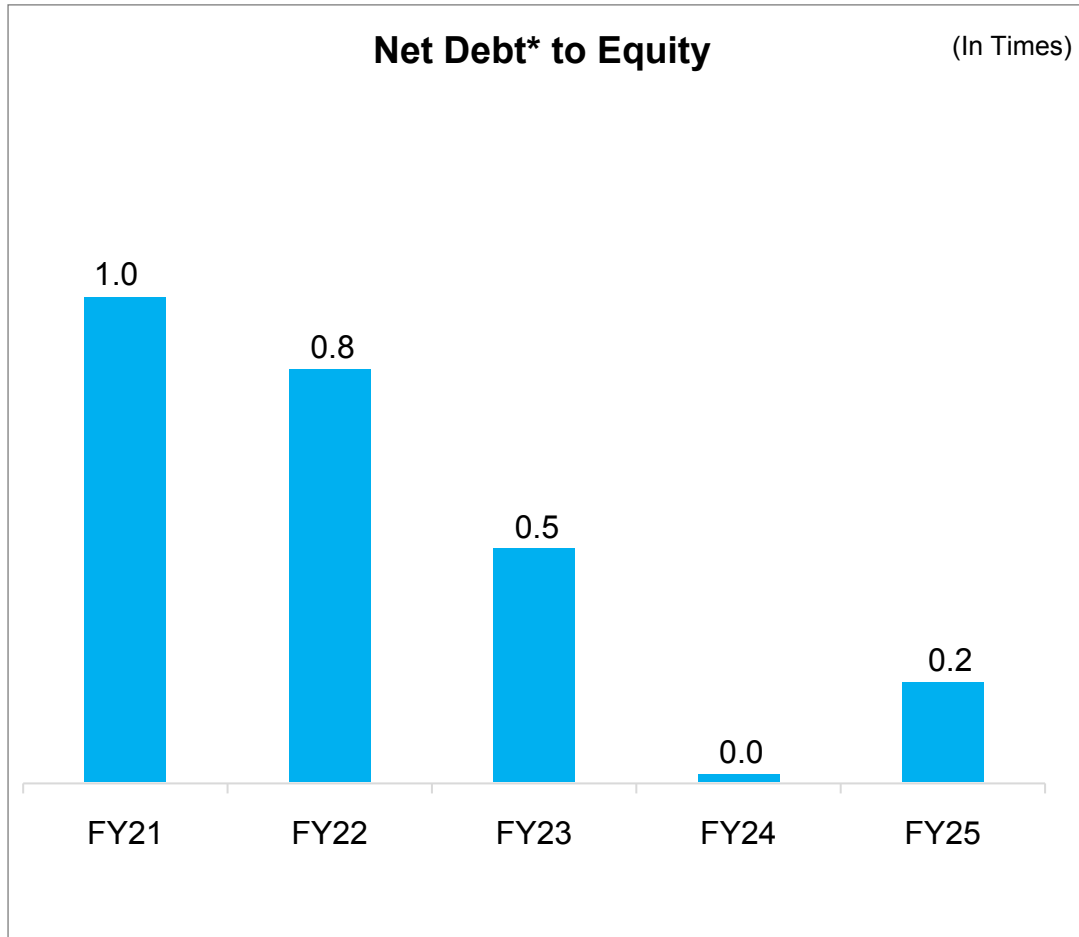
Balance Sheet

All amounts in Rs. Cr

Equity & Liabilities	FY21	FY22	FY23	FY24	FY25	H1FY26
Equity	3.9	3.9	31.3	36.8	36.8	36.8
Reserves	44.9	71.3	76.0	185.4	212.5	224.8
Net Worth	48.9	75.2	107.3	222.2	249.3	261.6
Non-Current Liabilities						
Long-Term Borrowing	21.6	11.3	17.5	1.5	27.6	74.1
Lease Liabilities	0.8	0.4	0.1	-	0.6	0.5
Deferred Tax Liabilities	4	4.2	4.6	5.7	7.0	8.0
Long-Term provision	1.6	1.8	2.0	2.5	2.8	2.8
Total Non-Current Liabilities	28	17.8	24.3	9.7	37.9	85.4
Current Liabilities						
Short-Term Borrowings	29.7	53.5	37.8	18.4	26.8	65.6
Lease Liabilities	0.3	0.3	0.3	-	0.2	0.2
Trade Payables	41.5	31.6	49.4	45.0	42.9	50.4
Current Tax Liabilities (Net)	0.7	0.2	2.3	-	0.00	0.4
Short-Term Provisions	0.2	0.2	0.3	0.4	0.3	0.3
Other Current Liabilities	4.2	4.9	4.1	7.6	11.2	23.8
Total Current Liabilities	76.7	90.8	94.3	71.4	81.4	140.7
Total Equity & Liabilities	153.5	183.8	225.8	303.3	368.6	487.7

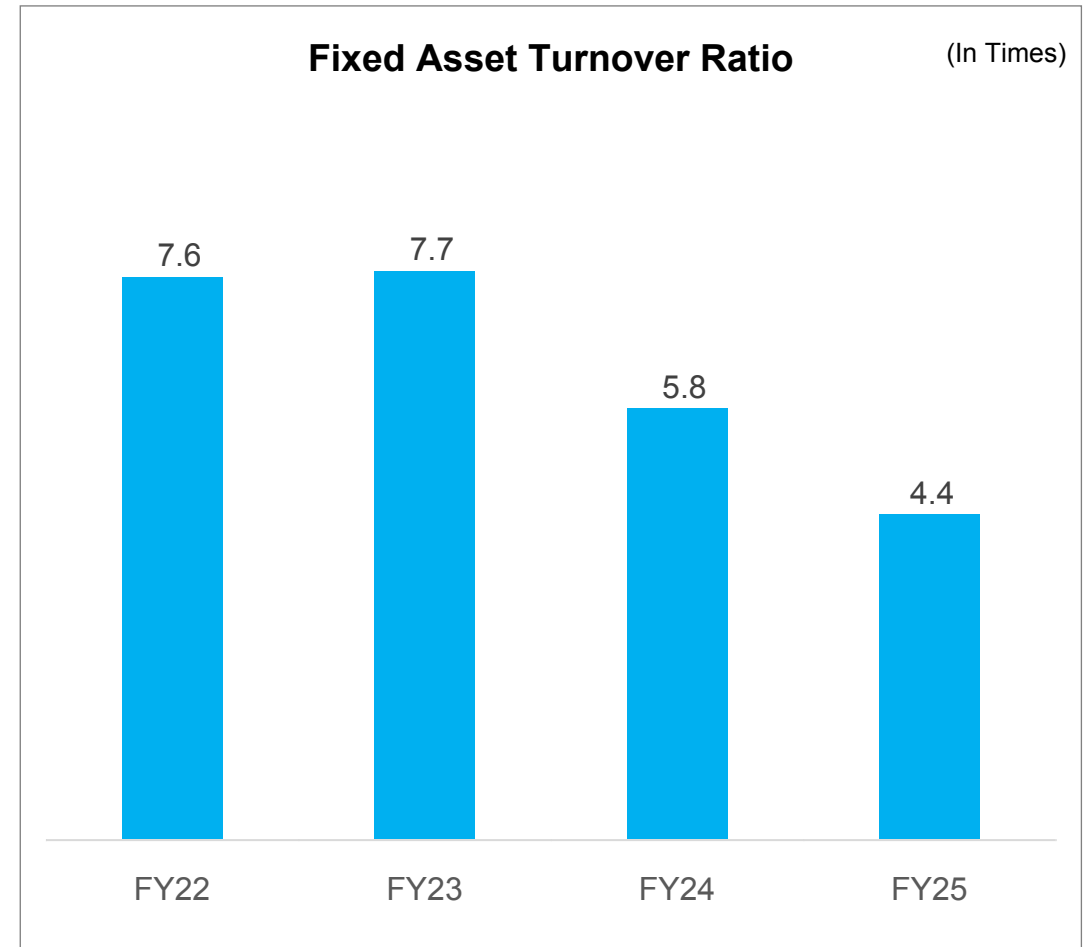
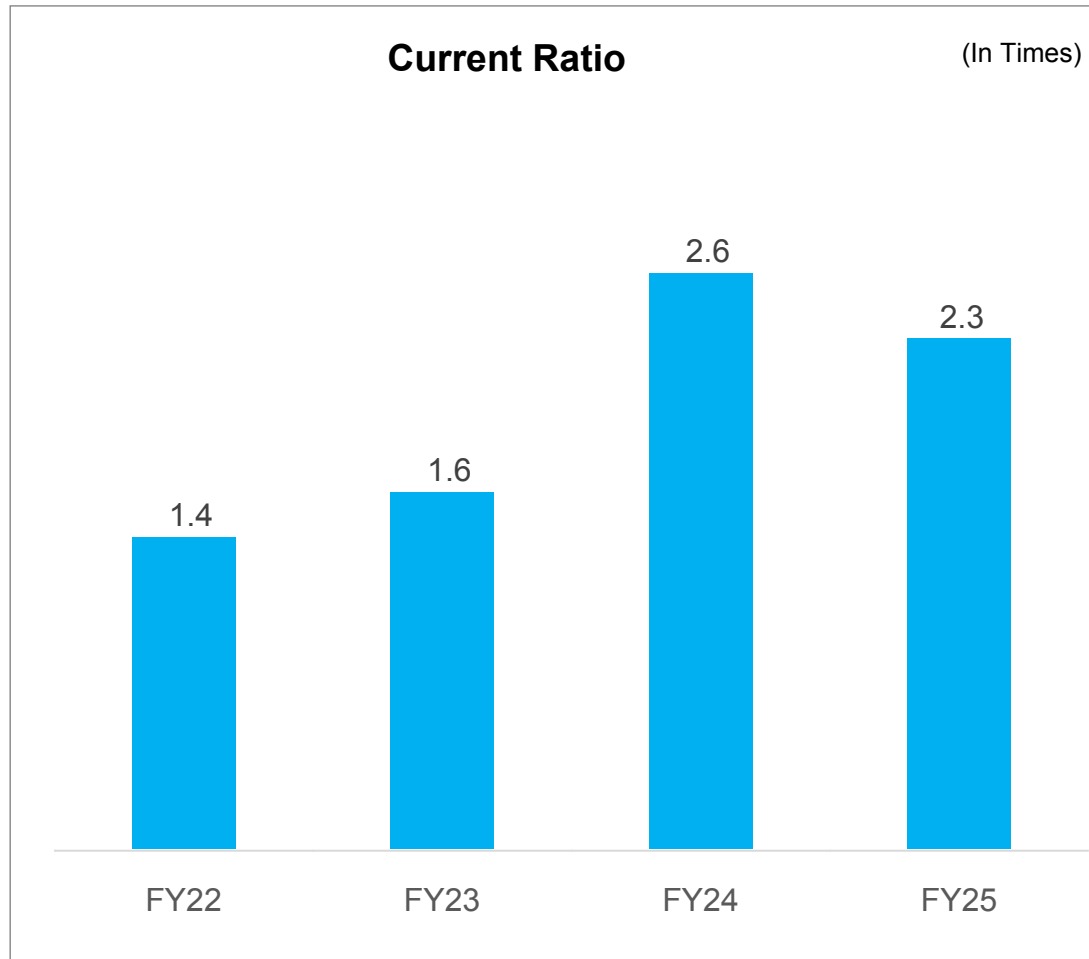
Assets	FY21	FY22	FY23	FY24	FY25	H1FY26
Non-Current Assets						
Fixed Assets	51.4	51.8	69.2	106.5	160.2	231.2
Non-Current Investment	1.1	1.0	2.9	4.0	-	-
Other Non-Current Financial Assets	-	-	-	-	-	-
Deferred Tax Assets	-	-	-	-	-	-
Other Non-Current Assets	4.6	3.0	2.2	7.6	18.2	16
Total Non-Current Assets	57.1	55.9	74.3	118.1	178.4	16.0
Current Assets						
Inventories	21.6	37.5	45.5	58.8	61.0	89.4
Trade Receivables	64.4	75.1	77.0	99.3	115.3	115.4
Cash & Bank Balance	4.6	3.5	5.8	6.5	5.7	7.7
Investments	-	-	-	9.3	0.0	0.5
Other Current Financial Assets	0.2	0.5	0.4	0.6	0.0	0.00
Current Tax Assets (Net)	-	-	-	-	-	-
Other Current Assets	5.7	11.4	22.8	10.8	7.7	27.5
Total Current Assets	96.4	127.9	151.5	185.2	190.3	240.5
Total Assets	153.5	183.8	225.8	303.3	368.6	487.7

Key Ratios (1/1)



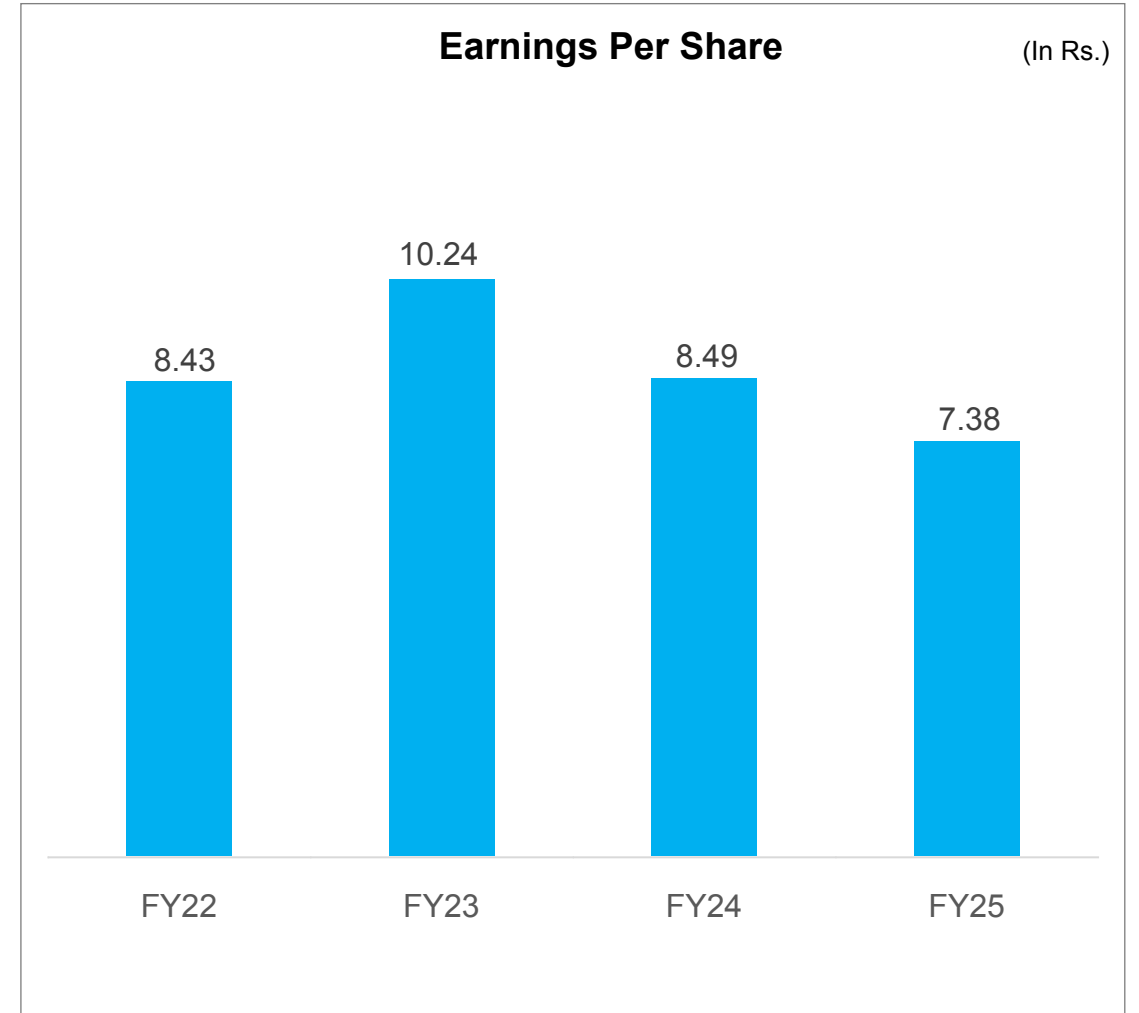
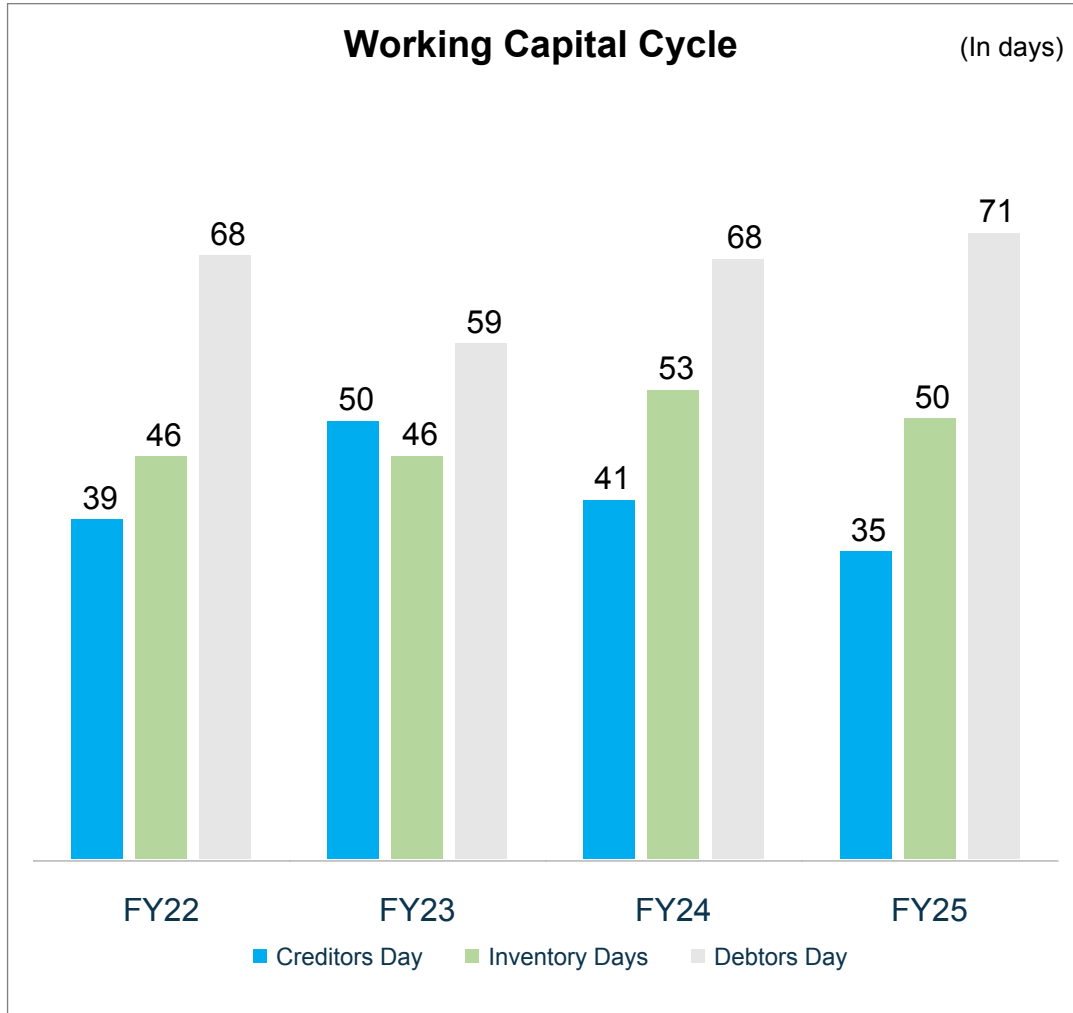
Note: *Cash and cash equivalents consists of cash, bank and current investments

Key Ratios (1/2)



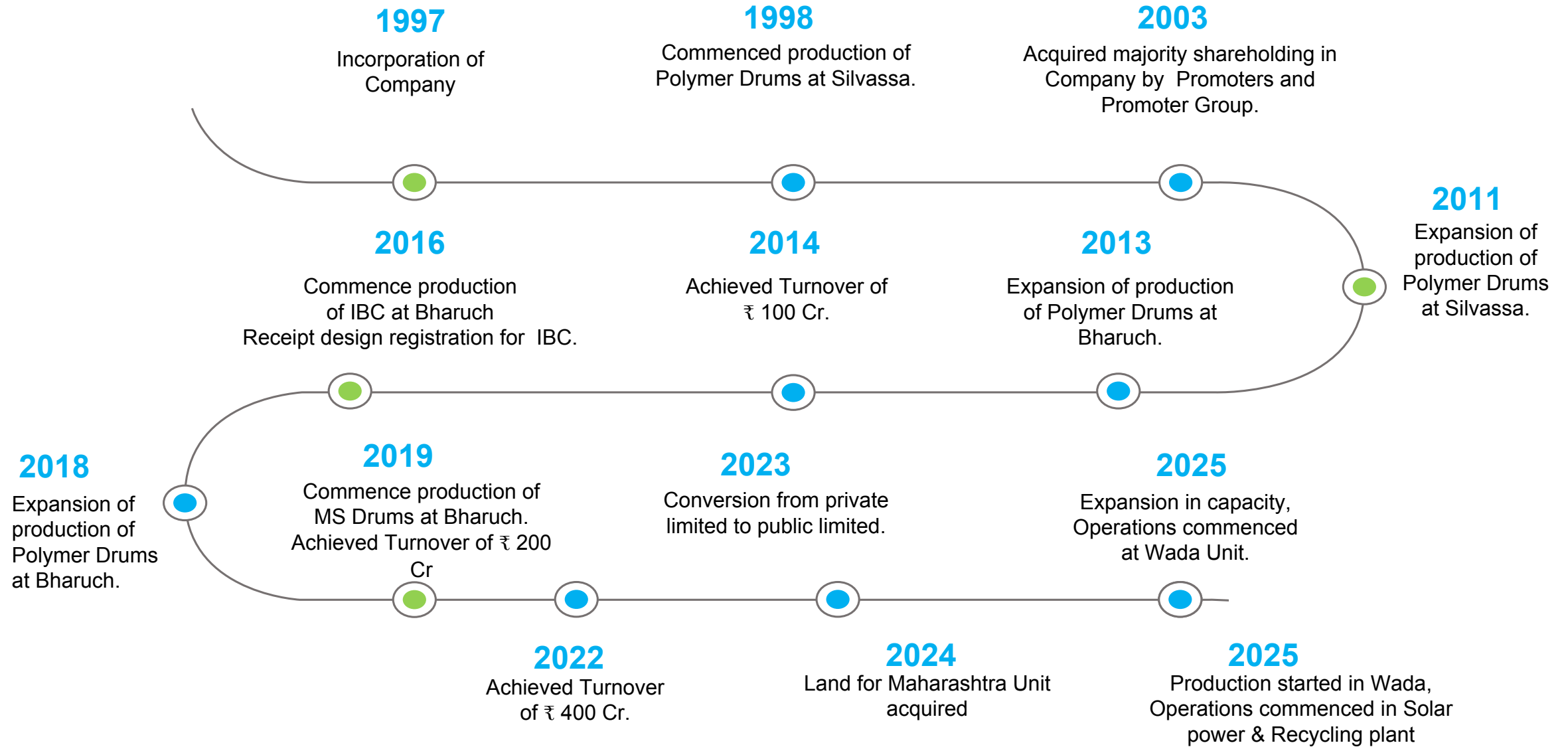
Fixed Asset Turnover Ratio= Revenue from Operations/ Average Total Fixed Assets

Key Ratios (1/3)

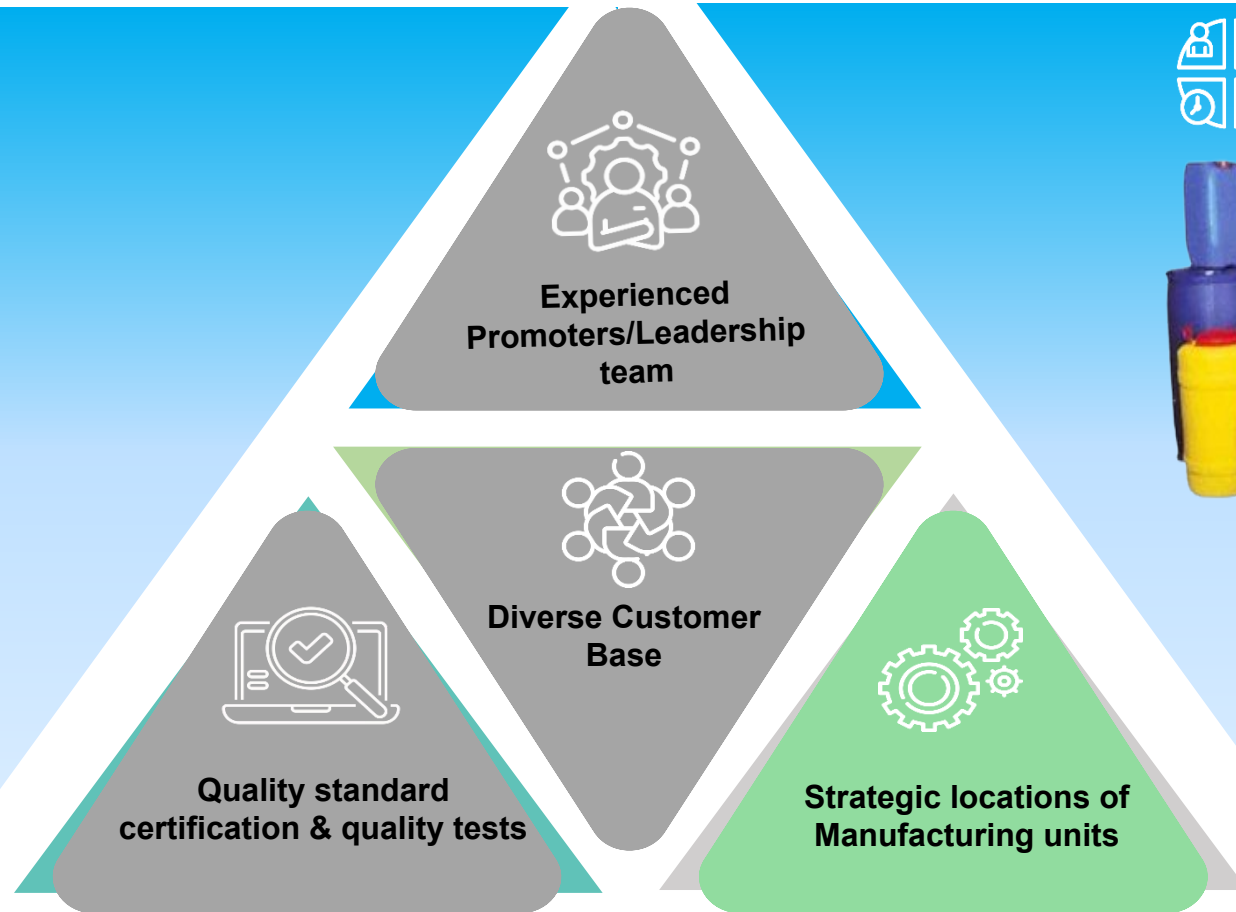


ANNEXURE

Our Journey



Our Key Strengths...



Comprehensive Product portfolio



Offering complete bulk industrial packaging solutions

IBC Containers - Streamlining Logistics and Enhancing Efficiency

- Pyramid Technoplast is a leading manufacturer of rigid Intermediate Bulk Containers (IBCs), specializing in the production of 1000-liter capacity IBCs.
- With a strong focus on organization, mobility, and integration capabilities, our IBC containers offer numerous benefits.
- They significantly enhance logistic and handling timelines, improve efficiencies, and increase capacity by enabling the filling, moving, loading, transit, and dispensing of materials in a single container.
- IBCs provide a reliable and consistent solution for the safe handling and storage of various substances, offering convenience to the customers.



Steel Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L



Composite Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L



Wooden Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,175 MM
Capacity- 1,000L



Plastic Pallet IBC

L- 1,200MM
W- 1,000MM
H- 1,173 MM
Capacity- 1,000L

Plastic Barrels - Versatile Solutions For Industrial Packaging

- Pyramid Technoplast is engaged in the manufacturing of all types of plastic barrels, containers, and HDPE drums that are widely used for industrial and commercial applications. Their plastic drums and containers are supplied to chemical, agrochemical, specialty chemical and pharmaceutical companies.
- The Company manufactures drums with capacities ranging from 20 LTR to 250 LTR and even higher according to the clients' specifications
- Key Features of Plastic Barrel: Easy to handle, Tamper proof design, Leak proof, Easy to fill, Easy to transport, Easy to unload.



Full Open Top Drums

Height : 530 mm
Diameter : 330 mm
Mouth : 250 mm
Weight : 1.8 kgs



Narrow Mouth Drums

Height : 560mm
Diameter : 385 mm
Mouth : 50 mm & 25 mm
Weight : 2.5 kgs



Wide Mouth Drums

Height: 740 mm
Diameter: 485 mm
Opening: 8" And 10"
Weight: 5 kgs



Jerry Cans

Height : 470 mm
Width : 290 mm
Length : 325 mm
Mouth : 45 mm
Weight : 1.8 kgs

MS Drums - Meeting Diverse Packaging Needs

- Pyramid Technoplast serves as a one-stop shop for all your packaging needs, offering a wide range of drum options such as General-Purpose Metal drums, Epoxy Coated/Lacquered drums, Composite drums, Galvanized drums, and Open top drums.
- The Company's IBCs and MS Drums have received UN certification, meeting the safety levels outlined by the United Nations Recommendations and conforming to the quality standards of IS 1783:2014.
- MS Drums are capable of storing and transporting both liquid and solid raw/finished goods of 18 gauge to 20 gauges with storage capacity of 200 L to 210 L.
- With the diverse selection, customers can find the perfect drum solution for their specific requirements, including various shapes, sizes, & dimensions.



Close Mouth Barrel

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Composite Barrel

Height - 890+ 3mm
Diameter - 584 mm (max)
Opening- 2 openings of 50mm



W-Bead GI

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Goose neck Epoxy Coated Barrels

Outer Diameter - 563mm
Outer Height - 891mm
Inner Diameter - 559mm

State Of The Art Manufacturing Facilities

Powering Innovation & Production Excellence

Unit 1



Located in Silvassa.
Installed capacity 7,488 MTPA.
Area 4,018 Sq. M.

Unit 2



Located in Silvassa.
Installed capacity 4,083 MTPA.
Area 1,750 Sq. M.

Unit 3



Located in Vilayat Vagra GIDC Bharuch.
Installed capacity 6,694 MTPA.
Area 4,447.80 Sq. M.

Unit 4



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 7,000 MTPA.
Area 4,447.80 Sq. M.

Unit 5



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 2,10,000 units
Area 7,133.92 Sq. M.

Unit 6



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 10,800 MTPA.
Area 4,447.80 Sq. M.

Unit 7



Located in Vilayat Vagra GIDC Bharuch
Installed capacity
IBC: 210,000 Units
HDPE: 5,499 MTPA
Area 15,265.11 Sq. M.

Unit 8



Located in Wada, Maharashtra
Installed capacity
IBC: 150,000 UNITS
HDPE: 3,780 MTPA
Area: 12,140 Sq. Mtr.

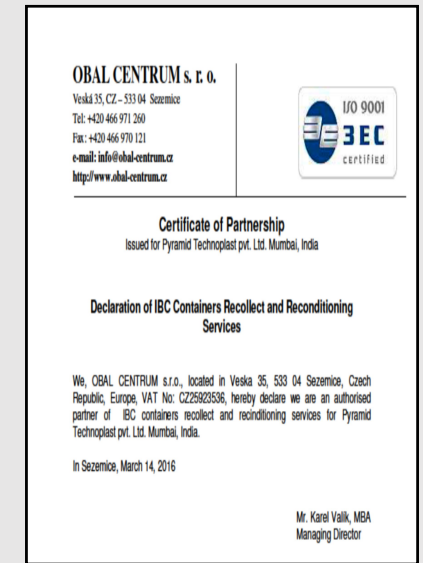
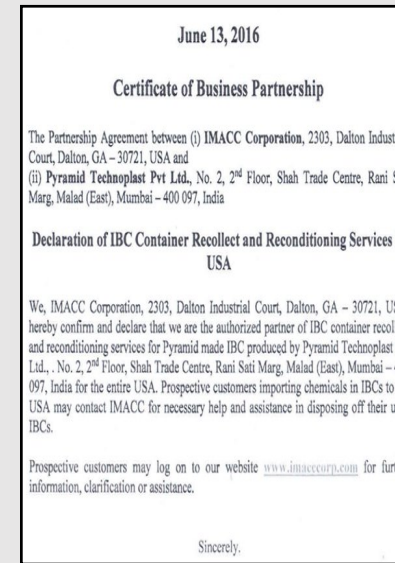
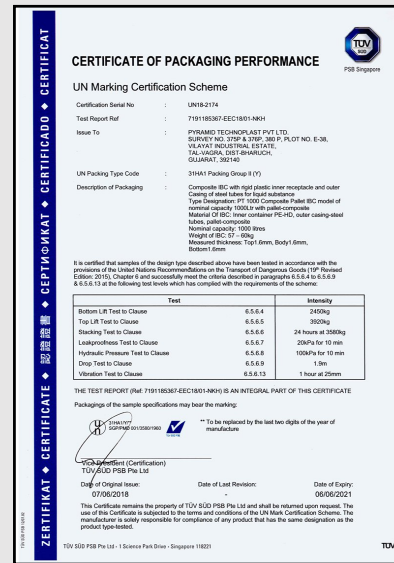
Operations in Recycling plant and 6MW solar power plant commenced in Oct'25.



**Precision, Quality,
Innovation**
Empowering
Manufacturing Excellence
with Advanced
Technologies

- Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process.
- National and international standard molds and dyes are used to ensure high-quality production.
- Air Dryers to eliminate the moisture in the plastic material before processing it.
- Injection Molding Machine that facilitates manufacturing of a wide range of products.

Certifications - Recognitions Of Quality & Global Compliance



Quality Certification Approved and certified by IIP Govt of India Organization - UN Approved IBCs

International TUV Certification of IBC From TUV Singapore

International TUV Certification of IBC From TUV Singapore

Pyramid Technoplast IBC - Collection Service in USA

Pyramid Technoplast IBC - Collection Service in Europe



Diverse and Superior Customer Base



Over
500+
Customers

Experienced Leadership Team



Mr. Bijaykumar Agarwal
Managing Director & Chairman

With over three decades of experience in the packaging industry, Mr. Agarwal oversees finance, raw material procurement, customer servicing, and business development.



Mr. Jaiprakash Agarwal
Whole Time Director & CFO

Master's degree holder from ICFAI University, Dehradun, Mr. Agarwal has over 19 years of experience in the packaging industry. He looks after manufacturing, finance, accounts, sales, marketing, and business development.

Experienced and Accomplished Board of Directors



Mrs. Madhu Agarwal
Whole Time Director

With a Bachelor's degree in commerce from Calcutta University, Mrs. Agarwal has over 16 years of experience in human resources, compliance, and administration.



Mrs. Vandana Agarwal
Independent Director

A members with ICAI, Mrs. Agarwal has over 10 years of experience in financial management and advisory services.



Mr. Sunil Yadav
Independent Director

Law Graduate from Mumbai University. Over 11 years of experience in legal practice and advisory.



Mr. Venugopal Rao Kudipudi
Independent Director

Mr. Kudipudi is a member of ICSI and has over 9 years of experience in corporate law advisory and company secretarial compliances.



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Thank You

