

SEC: 11/2026-27

Date: May 13, 2026

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra- Kurla Complex,
Bandra (East), Mumbai – 400 051

BSE Limited

1st Floor, New Trading Ring,
Rotunda Bldg., P. J. Towers,
Dalal Street, Fort,
Mumbai 400 001

Symbol: PYRAMID

Scrip Code: 543969

Through: NEAPS

Through: BSE Listing Centre

Dear Sir/Madam,

Sub: Investor presentation of earnings call with analysts/ investors.

In compliance with Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our announcements dated May 10, 2026, on earnings conference to be held on Wednesday, May 13, 2026, we enclose herewith a copy of the investor presentation.

The copy of the same will be uploaded on the Company's website at <https://pyramidtechnoplast.com/>

You are requested to take the same on record.

Thanking you,

Yours faithfully,

For Pyramid Technoplast Limited,

JAIPRAKAS H
BIJAYKUMA R
AGARWAL
Digitally signed
by JAIPRAKASH
BIJAYKUMAR
AGARWAL
Date: 2026.05.13
13:56:09 +05'30'

Jaiprakash Agarwal

Wholetime Director & CFO

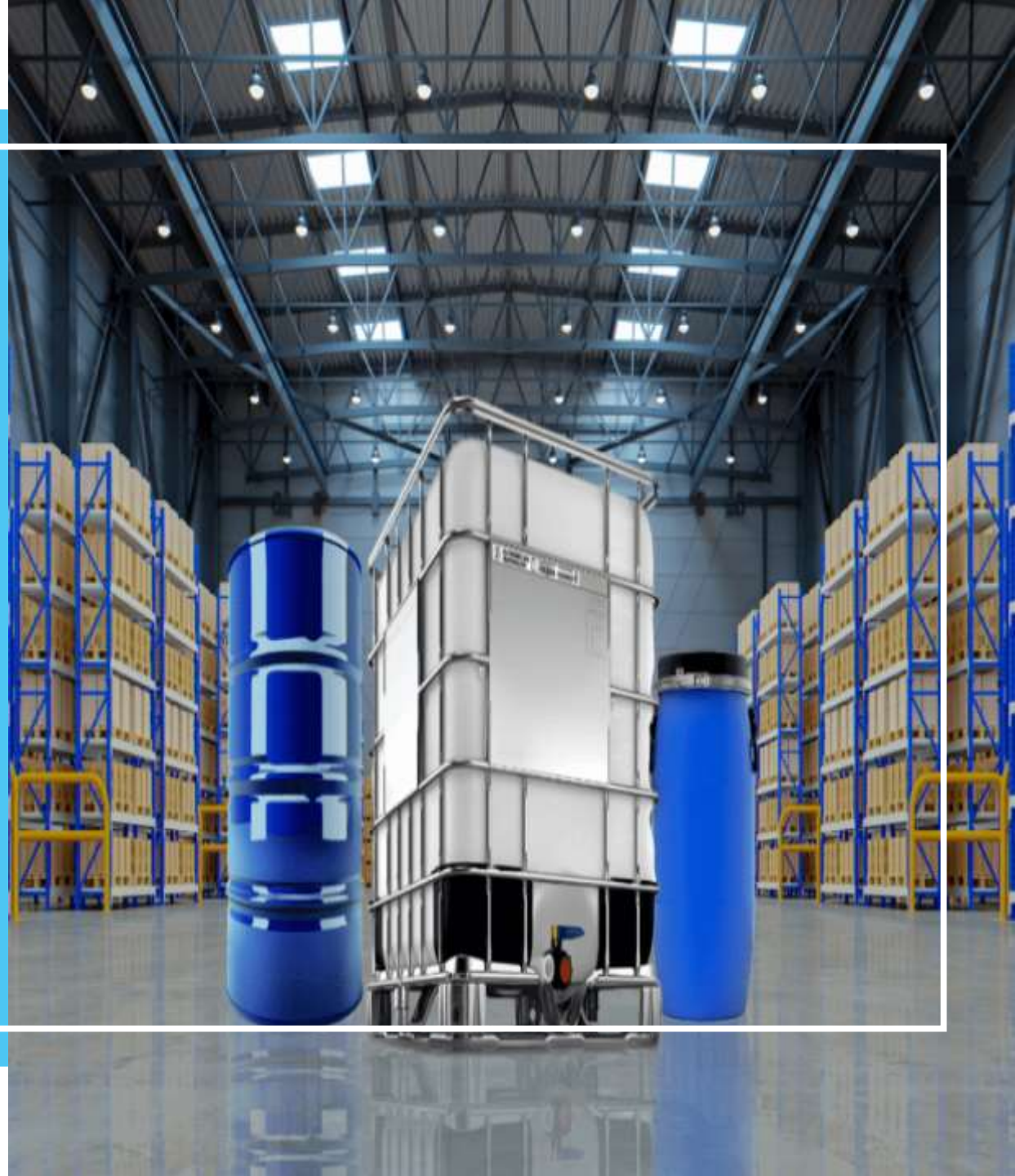
DIN: 01490093

Encl: As above



PYRAMID TECHNOPLAST LTD.

Q4 & FY26 Investor Presentation May 2026





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Business Overview & Strategic Highlights

Financial Overview

Annexure

Company Overview

01

Founded in 1997, Pyramid is a prominent industrial packaging company known for our polymer-based molded products

02

Specialize in rigid Intermediate Bulk Containers (IBCs), Polymer Drums and Mild Steel Drums used by the chemical, agrochemical, specialty chemical, and pharmaceutical industries

03

Operates across 9 manufacturing units with capacities of 33,129 MTPA for Polymer Drums, 600,000 Units of IBC, and 11,875 MTPA for MS Drums. Unit 9 (Recycling plant) commissioned on October 3rd, 2025.

04

Top Customer contributes 6% to revenues and top10 together accounts for 27%, indicating a well-diversified and low dependency client base.

05

Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process



Pyramid Technoplast : At a glance

26 Years of
Excellence in bulk
Industrial Packaging
Solutions



9
Manufacturing
facilities at Strategic
locations



Pan-India
Presence



500+
Satisfied customer



76,931 MTPA
Production Capacity



99
Fleet of Trucks



500+
Workforce

We Offer:

- Polymer Drums
- IBCs
- Metal Drums



36%
Revenue from Value
Added Product
(as of FY26)



17%
Revenue CAGR
(FY21-FY26)

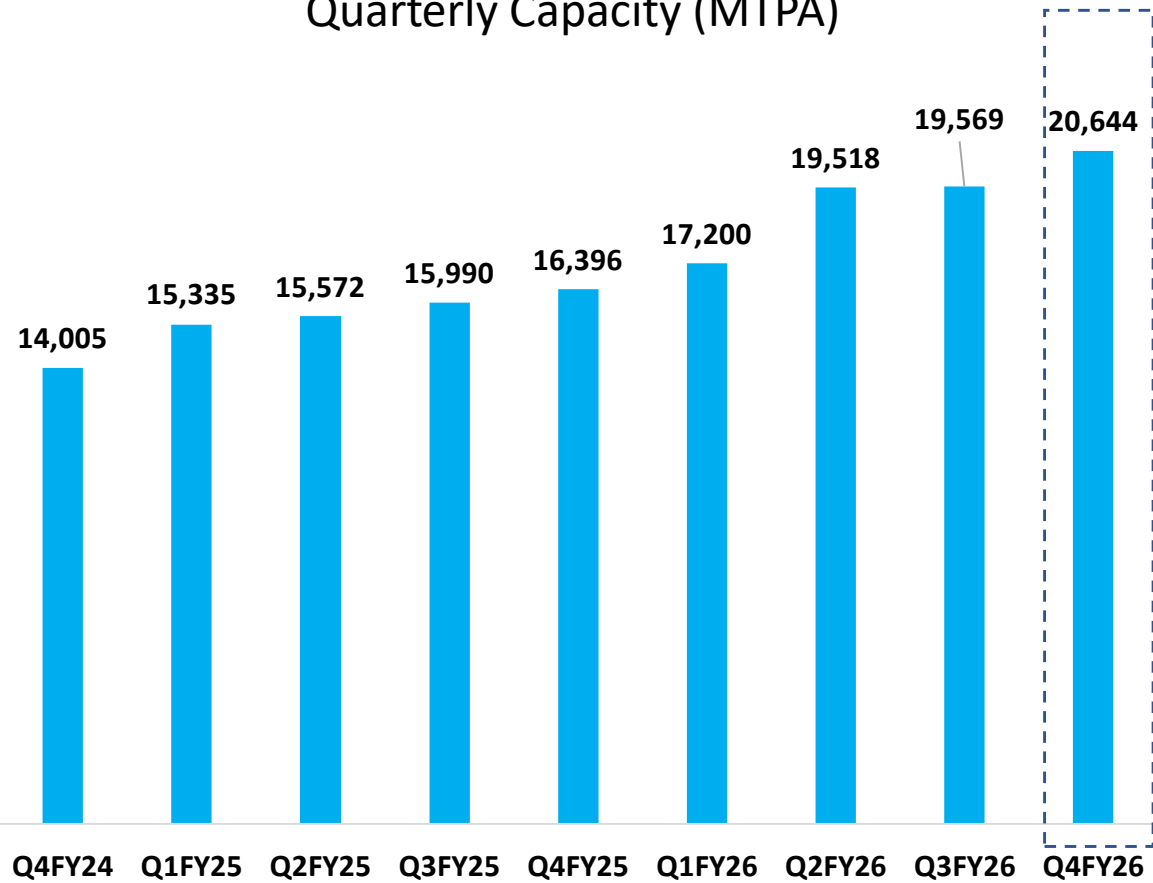


0.64x
Net Debt/ Equity
(as of Mar'26)

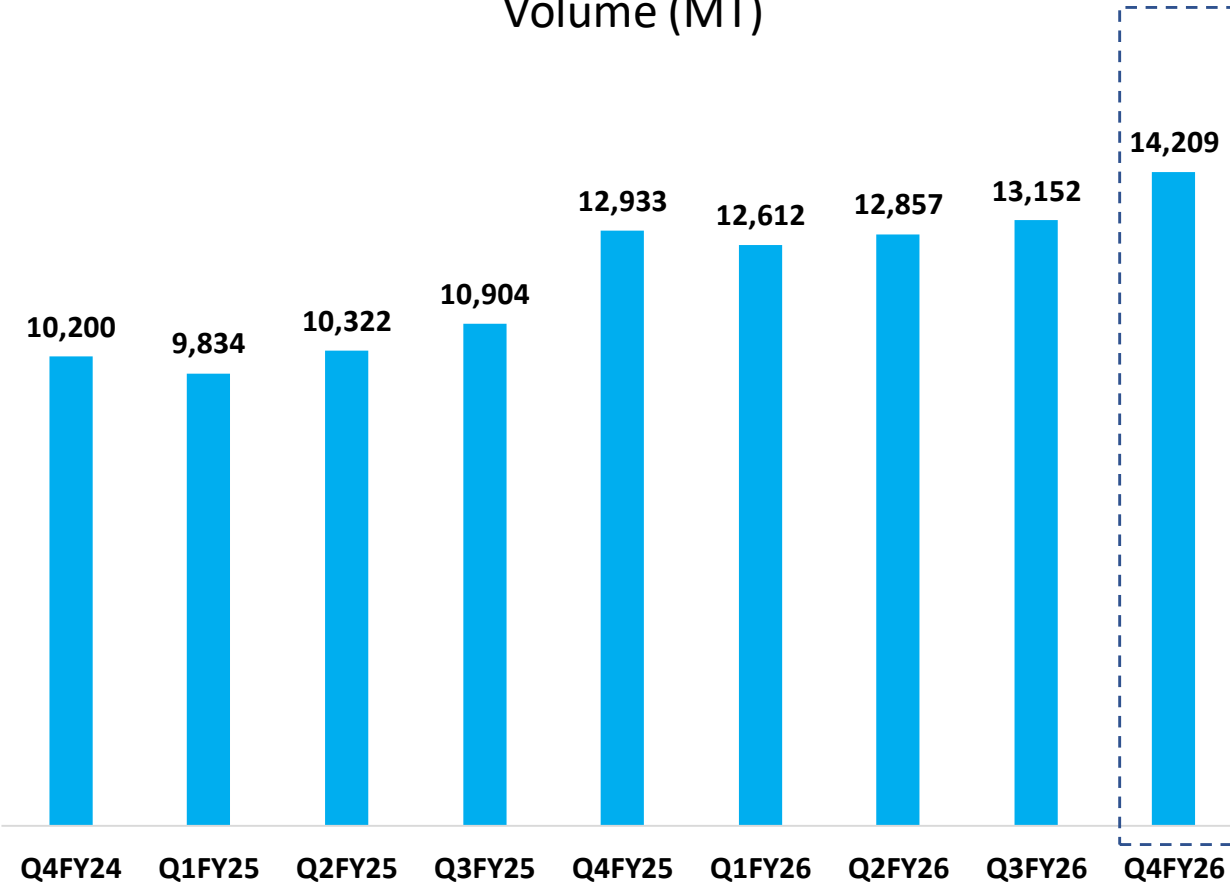
Infrastructure in place; Volume to drive growth..

FY26 Volume up 20% on a YoY basis with an overall Utilization of 69%..

Quarterly Capacity (MTPA)



Volume (MT)



Wada update: Plant in full swing

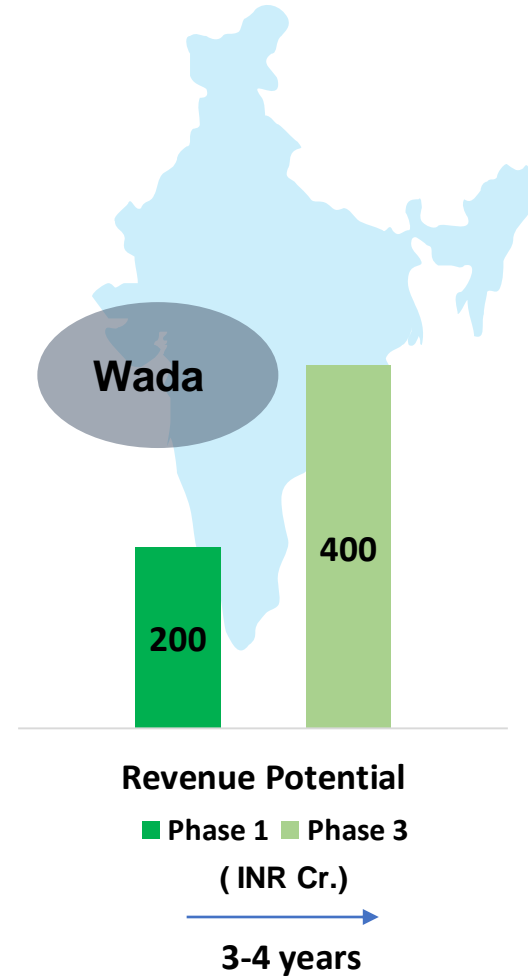
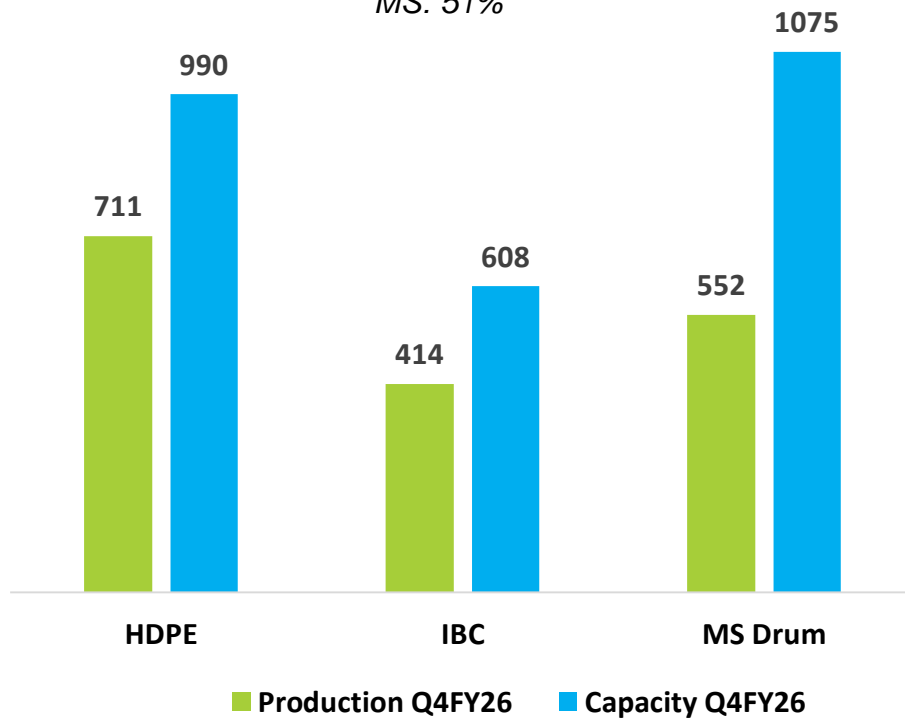
- Production across all three categories – HDPE, IBC & MS lines are in full swing
- Overall, the utilization to ramp up to 80% in FY27.

Overall Utilization for WADA plant

HDPE: 72%

IBC: 68%

MS: 51%



Commitment to sustainability, cost efficiency, and supply chain resilience – Recycling Plant Update

Date of Commissioning : October 3rd , 2025

Key highlights of the plant:

- Investment of ₹8–10 crores, with an attractive payback period of ~2-3 years, underscoring capital efficiency.
- 5,000 MT annual recycling capacity to cater to 10–12% of Pyramid’s raw material needs, driving meaningful savings and margin enhancement.

Q4FY26 update:

- Material processed – 200 Mt
- EBITDA – loss of INR 8 lacs
- Awaiting final license from pollution control board to handle unwashed containers. Expected by July'26
- Estimated EBITDA FY27 ~INR 2 Cr



Aligned with India’s sustainability agenda, the facility will significantly reduce plastic waste and strengthen Pyramid’s ESG credentials.

Green Energy Initiatives to further improve the financial performance –

Solar power plant update

Date of Commissioning : October 30th , 2025

Key highlights of the plant:

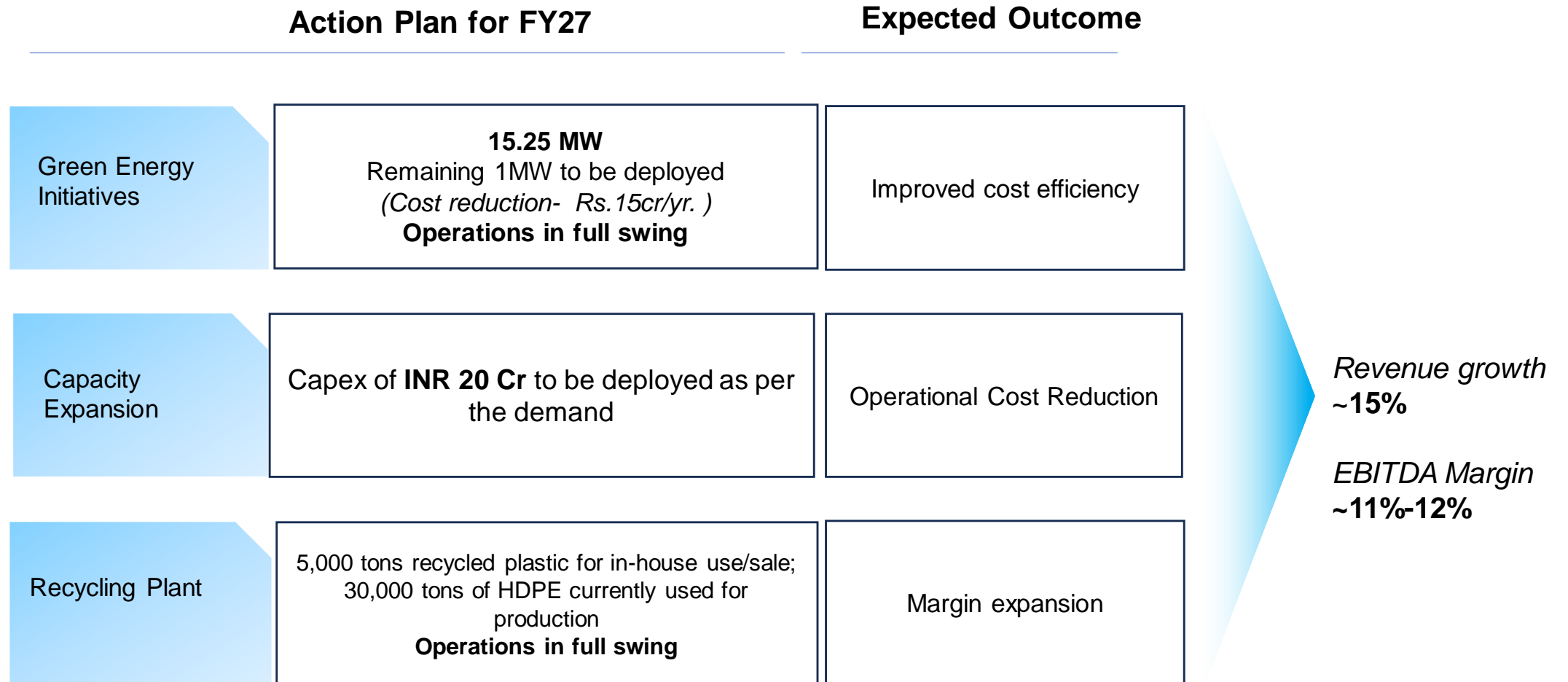
- 6 MW of the total planned capacity was commissioned in October'25.
- Further, On 2nd February additional 5 MW commenced in Bharuch and 2.25 MW in Maharashtra. The remaining 1 MW will be added in the next phase in Bharuch.
- Upon commissioning of the entire capacity, Lower its energy costs by saving over ₹15 Cr. of power cost annually. The total investment in the project stands over ₹60 crore, implying a payback period of nearly four years.

Q4FY26 Update:

- Savings of INR 1.5cr
- Estimated savings in FY27 ~INR 15cr



Strategic Roadmap for FY27



Q4 & FY26 Performance

Q4FY26 -Revenue grew 15% with PAT up 52% YoY

Rising demand + operating leverage kicking in + infrastructure in place -> Driving margins and profitability

Strong volume growth, rising demand and retained relationships

Revenue in Q4 grew 14% YoY, backed by strong overall volume growth of 10%. For the full year ending on an even stronger note reporting revenue of INR 681 Cr with the growth of 15% YoY backed by overall strong volume uptick of 20% (HDPE/IBC/MS : 13%, 31%, 15%). With Wada plant becoming fully operational, the overall utilization has increased to 69%.

Robust operations driving margins & profitability; Recycling & Solar Plant to Drive Next Phase of Efficiency

Gross profit for the quarter rose 33% YoY, with margins up 400 bps to 29%, driven by strong volume growth. The new recycling plant (commissioned Oct 3) is expected to cut raw material costs by 10–12% annually, supporting further margin gains.

EBITDA (including OI) for Q4FY26 increased by 68% on a YoY basis with margins at 10%, highlighting the operating leverage that kicked in, despite the total expenses that increased by 18% because of the commissioning of new plants.

PAT up by 52% YoY to INR 10 Cr in Q4FY26, with margins of 5.1% (up 128 bps) despite the surge in finance cost & depreciation.

The 6 MW solar plant, commissioned in late October, will start yielding benefits soon, with full 14.25 MW capacity expected to lower power costs by ₹15 Cr annually.

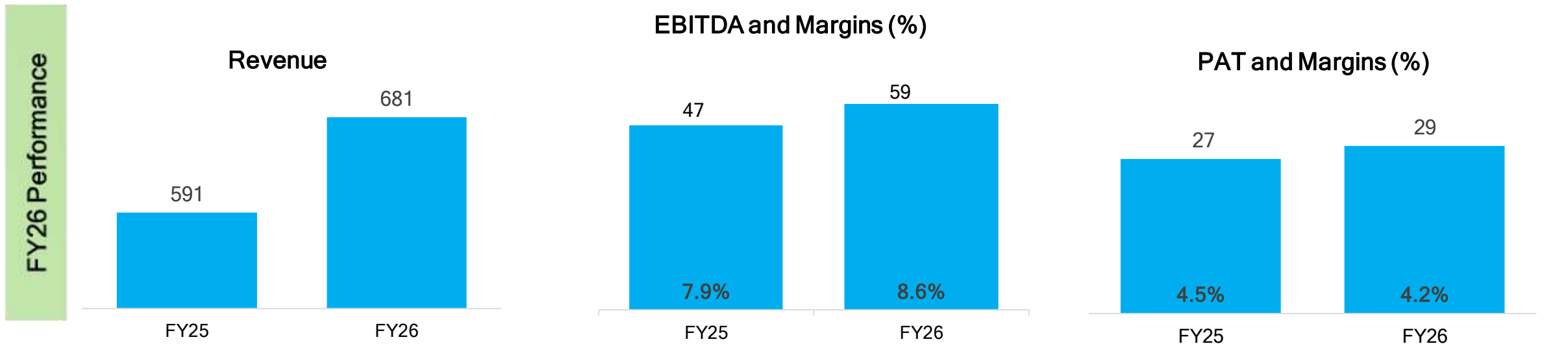
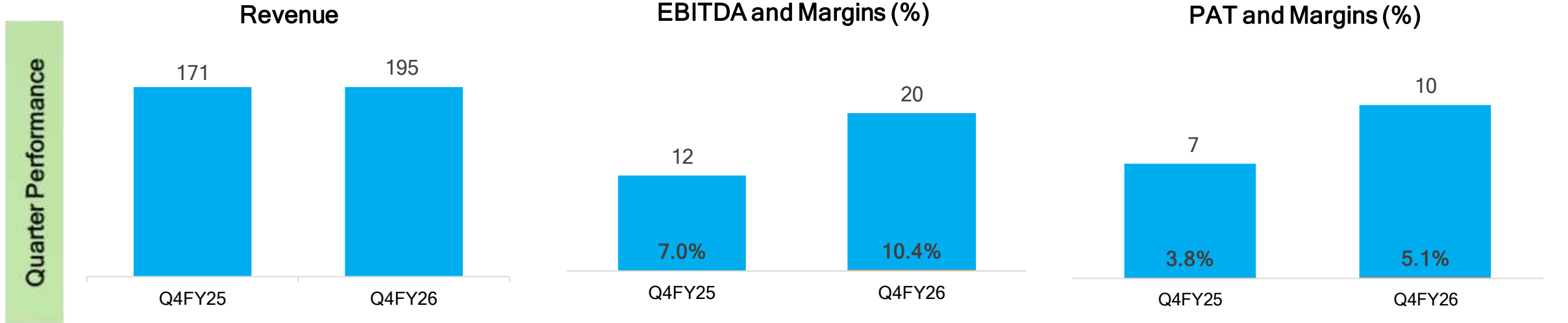
Operational Performance

	Value							Volume						
Particulars	UoM	FY21	FY22	FY23	FY24	FY25	FY26	UoM	FY21	FY22	FY23	FY24	FY25	FY26
<u>Turnover</u>														
<u>Regular Business:</u>														
Polymer Drums	Rs. Cr	179	214	248	254	258	289	MTPA	15,930	16,636	16,811	18,934	20,385	23,057
MS Drums	Rs. Cr	27	45	43	46	63	70	MTPA	1,717	2,359	4,726	5,332	7,427	8,515
Sub Total	Rs. Cr	206	259	290	300	320	359	MTPA	17,647	18,995	21,536	24,266	27,811	31572
 <u>Value Added Product:</u>														
IBC Business	Rs. Cr	82	122	153	177	198	246	Units	1,13,701	1,36,448	1,66,737	211,332	255,502	3,35,652
<u>*Other Operating Income</u>	Rs. Cr	25	20	36	55	73	76							
Total Revenue	Rs. Cr	313	400	480	532	591	681	MTPA	26,448	27,950	29,843	37,643	43,993	52,830
Capacity Utilization	%	69.1%	74.5%	75.3%	73.1%	69.5%	68.7%							

*Operating Income includes sale of raw material, scrap and accessories connected to our products.
Note: Total Revenue does not include Other Income

Financial Highlights

All amounts in Rs. Cr



*Note Revenue, EBITDA and margin calculations include other income

Q4 & FY26 Performance

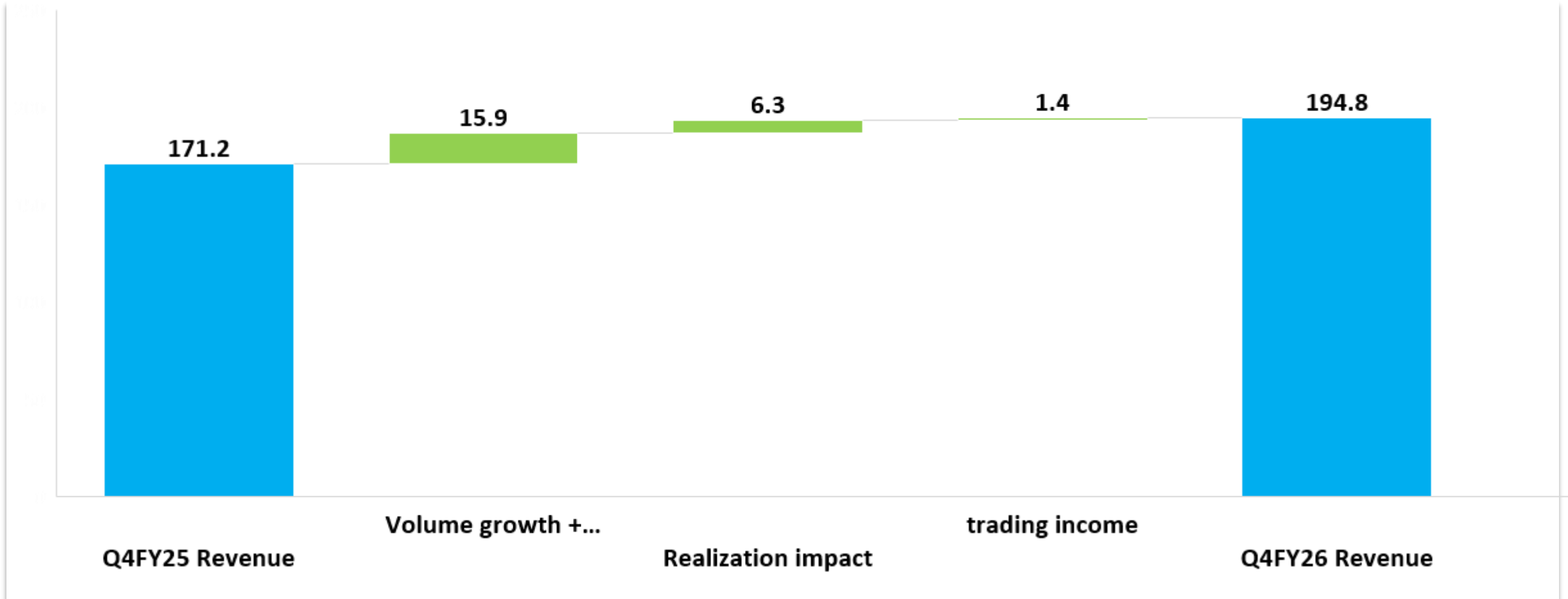
All amounts in Rs. Cr

Particulars	Q4FY26	Q4FY25	YoY	FY26	FY25	YoY
Revenue from Operations	195	171	13.8%	681	591	15.3%
Other Income	1	1	9.1%	3	4	(24.1%)
Total Income	196	172	13.7%	684	595	14.9%
Raw Material costs	140	130	7.1%	498	450	11.5%
Gross Profit	56	42	32.6%	186	142	27.7%
Gross Profit (%)	28.6%	24.6%	400 bps	27.3%	24.6%	268 bps
Employee Cost	7	6	17.9%	26	22	18.2%
Other Expenses	28	24	18.5%	101	77	31.4%
Total Expenditure	36	30	18.4%	127	99	28.5%
EBITDA	20	12	67.9%	59	47	26.0%
EBITDA (%)	10.4%	7.0%	335 bps	9%	7.9%	76 bps
Interest	2	1	242.5%	8	3	179.5%
Depreciation	4	2	70.4%	12	8	50.1%
PBT	14	9	54.8%	40	36	9.2%
Tax Expense (Including Deferred Tax)	4	3	62.7%	11	10	12.8%
PAT	10	7	51.6%	29	27	8.0%
NPM (%)	5.1%	3.9%	128 bps	4.2%	4.5%	(27) bps

*Note Gross Profit, EBITDA and margin calculations include other income

Q4FY26 Revenue Bridge

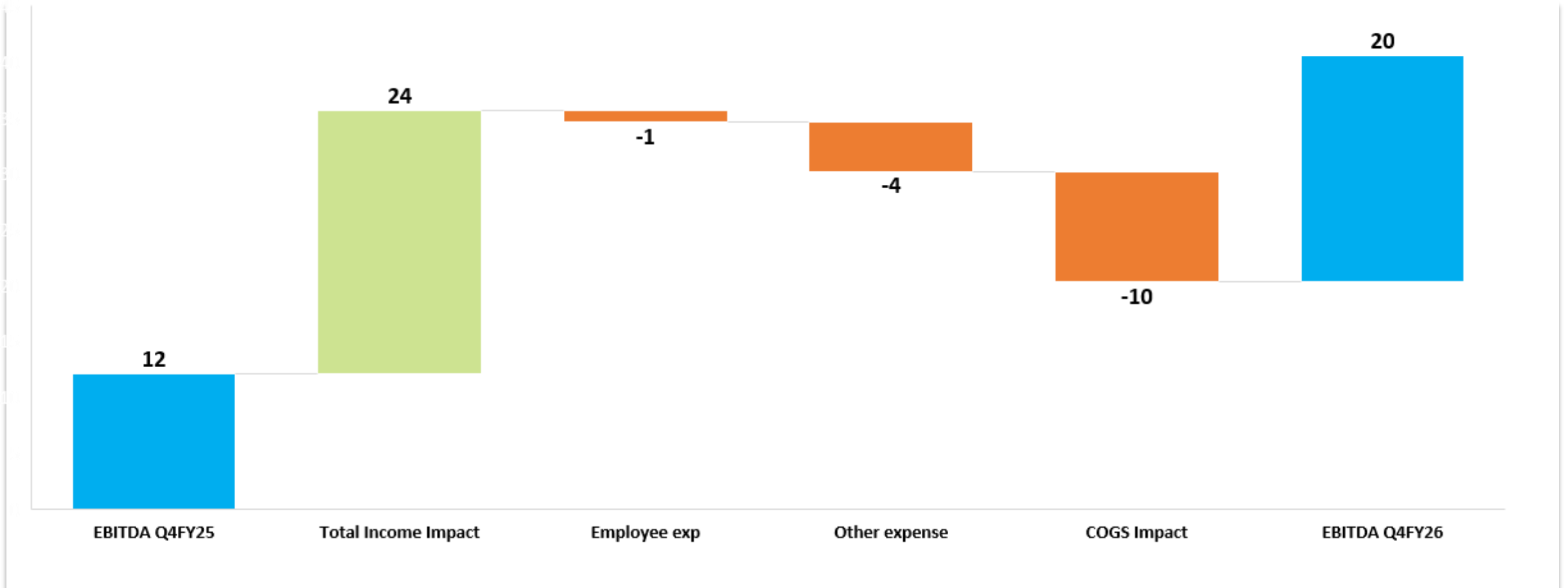
All amounts in Rs. Cr



Volume growth and product mix accounting nearly two thirds of the incremental revenue. Expanded capacity , utilization ramping up & rising demand has further driven the revenue growth.

Q4FY26 EBITDA Bridge

All amounts in Rs. Cr



EBITDA Growth driven primarily by strong revenue growth, improving product mix and partially offset by cost headwinds from expansion activities.

Capex largely done..



- Phase 1 operations commenced with one IBC line, 4 HDPE drum lines, and 30K/month MS drum capacity.
- Commercial production started for IBC and HDPE.
- Operations commenced in January for MS Drums.

UNIT 8 Maharashtra

(HDPE Drums, IBC & MS Drums)

UNIT 9 Bharuch

(Recycling Unit)

- Land adjacent to Unit 6 has been acquired for establishing a plastic and plastic products recycling plant.
- Operations have commenced.

6 MW captive solar plant commissioned in late October. On 2nd February additional 5 MW commenced in Bharuch and 2.25 MW in Maharashtra. The remaining 1 MW will be added in the next phase in Bharuch.

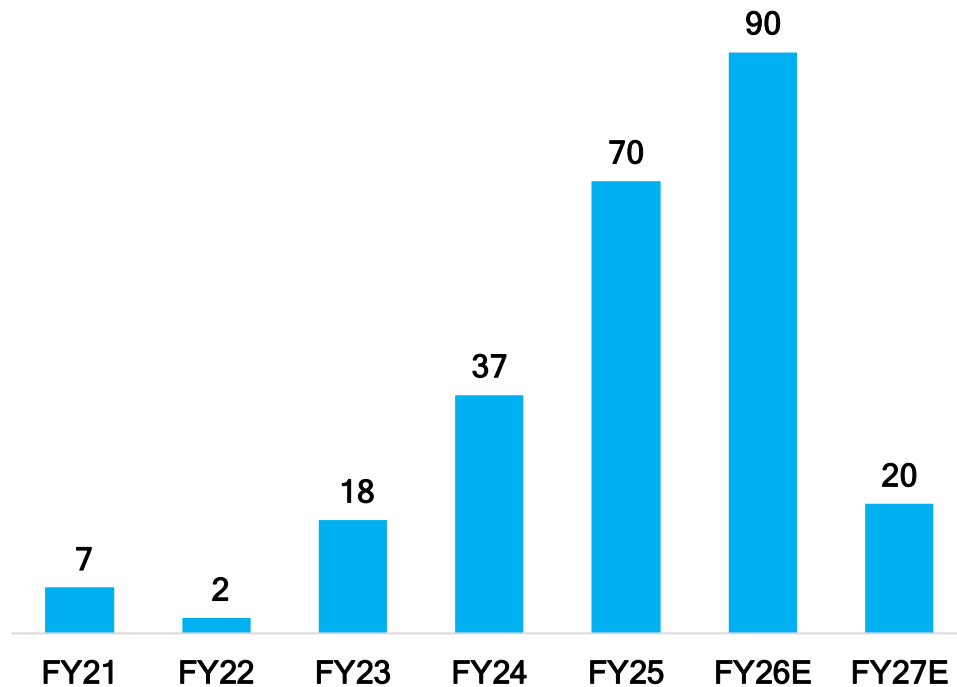
Gujarat Maharashtra

(Solar Power plant)

Capex Trend and Outlook

Capex* (Rs. Cr)

Strategic Priorities



Organic Growth & Green Energy Initiatives

The planned outlay for FY27 stands at ~₹10-20 Cr respectively.

Balance Sheet Strength

To fund capex from internal accruals and cash balance. Marginal increase in debt due to captive solar power plant capex.

Strengthening Portfolio

Greater revenue share of high-margin product like IBC. Increasing automation and capacity in metal drums production. Optimizing production at each site.

*for incremental capacity & operational efficiency

FINANCIAL OVERVIEW

Annual Performance

All amounts in Rs. Cr

Particulars	FY21	FY22	FY23	FY24	FY25	FY26
Revenue from Operations	313.5	400.4	480.0	532.4	591.3	680.9
Other Income	2.7	2.2	2.0	4.7	3.8	2.8
Total Income	316.2	402.6	482.0	537.2	595.1	683.8
Raw Material costs	229.8	298.7	362.9	402.8	449.5	497.8
Gross Profit	86.4	103.9	119.1	134.3	145.7	186
Gross Profit (%)	27.3%	25.8%	24.7%	25.0%	24.5%	27.2%
Employee Cost	14.8	15.7	17.6	21.3	22.3	26.4
Other Expenses	39.1	43.8	49.8	64.2	76.7	100.7
Total Expenditure	53.9	59.5	67.3	85.5	98.9	127.1
EBITDA	32.5	44.4	51.8	48.8	46.8	58.9
EBITDA(%)	10.3%	11.0%	10.7%	9.1%	7.9%	8.6%
Interest	5.2	4.9	4.1	2.3	2.7	7.5
Depreciation	4.4	4.4	4.9	6.4	8.0	11.9
PBT	22.9	35.2	42.8	40.1	36.1	39.5
Tax Expense (Including Deferred Tax)	5.9	9.0	11.1	10.8	9.5	10.6
PAT	17	26.2	31.8	29.3	26.7	28.8
NPM (%)	5.4%	6.5%	6.6%	5.5%	4.5%	4.2%

*Note Gross Profit, EBITDA and margin calculations include other income

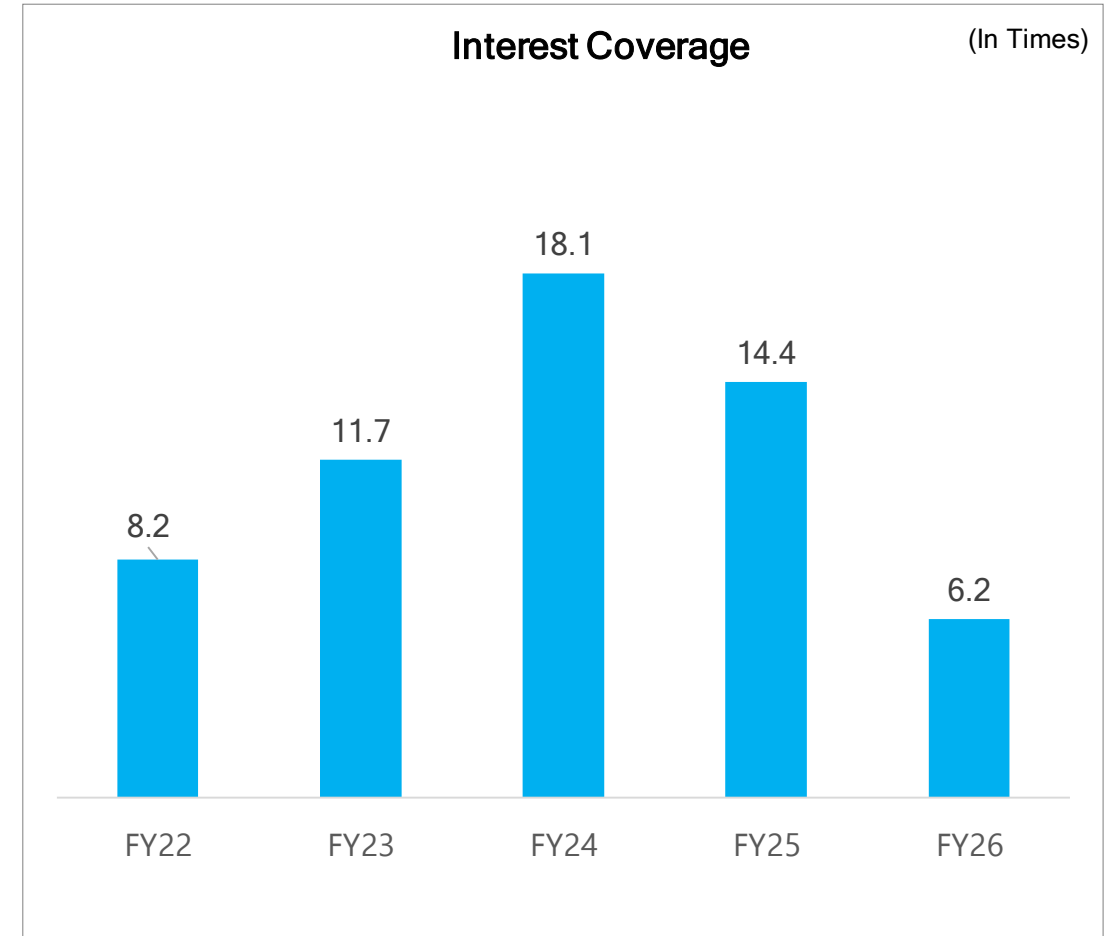
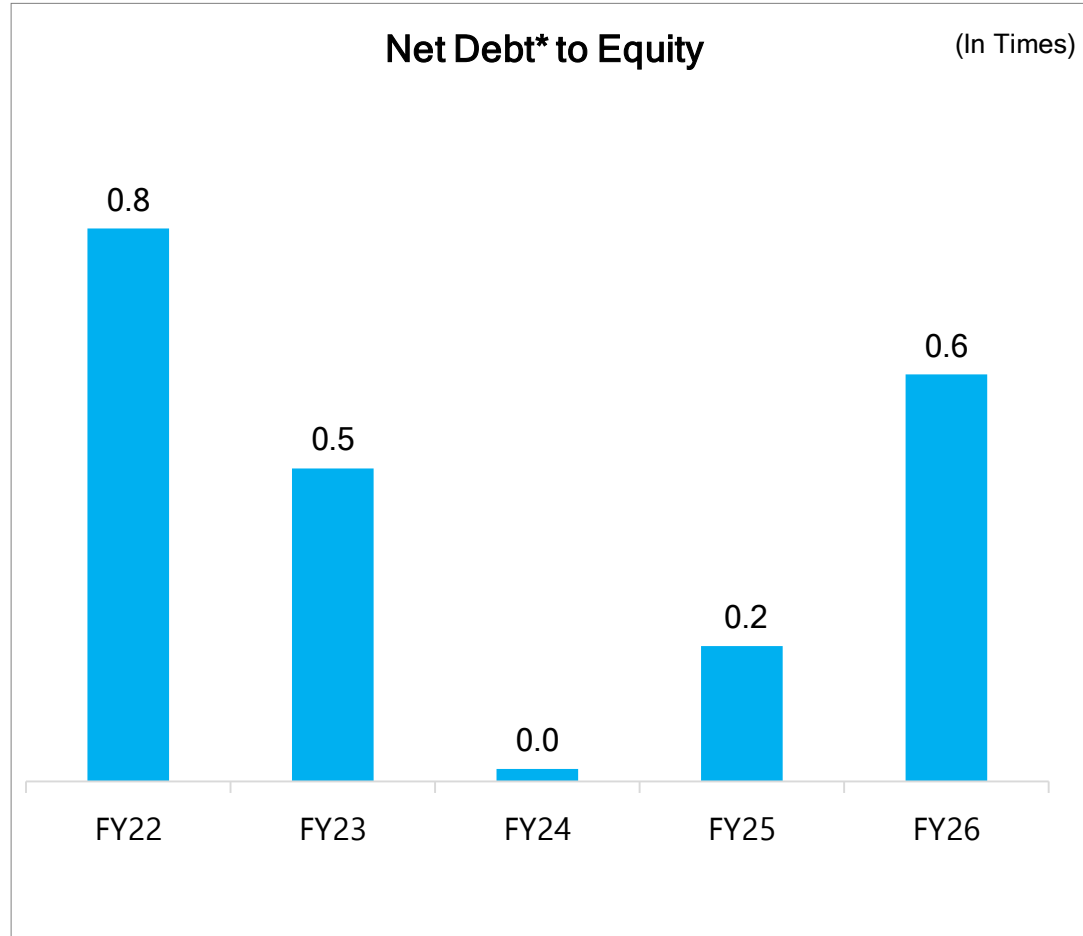
Balance Sheet

All amounts in Rs. Cr

Equity & Liabilities	FY21	FY22	FY23	FY24	FY25	FY26
Equity	3.9	3.9	31.3	36.8	36.8	36.8
Reserves	44.9	71.3	76.0	185.4	212.5	239.8
Net Worth	48.9	75.2	107.3	222.2	249.3	276.7
Non-Current Liabilities						
Long-Term Borrowing	21.6	11.3	17.5	1.5	27.6	72.9
Lease Liabilities	0.8	0.4	0.1	-	0.6	0.4
Deferred Tax Liabilities	4	4.2	4.6	5.7	7.0	11.6
Long-Term provision	1.6	1.8	2.0	2.5	2.8	3.1
Total Non-Current Liabilities	28	17.8	24.3	9.7	37.9	88.1
Current Liabilities						
Short-Term Borrowings	29.7	53.5	37.8	18.4	26.8	110.5
Lease Liabilities	0.3	0.3	0.3	-	0.2	0.2
Trade Payables	41.5	31.6	49.4	45.0	42.9	42.3
Current Tax Liabilities (Net)	0.7	0.2	2.3	-	0.0	0.0
Short-Term Provisions	0.2	0.2	0.3	0.4	0.3	0.3
Other Current Liabilities	4.2	4.9	4.1	7.6	11.2	9.2
Total Current Liabilities	76.7	90.8	94.3	71.4	81.4	162.5
Total Equity & Liabilities	153.5	183.8	225.8	303.3	368.6	527.2

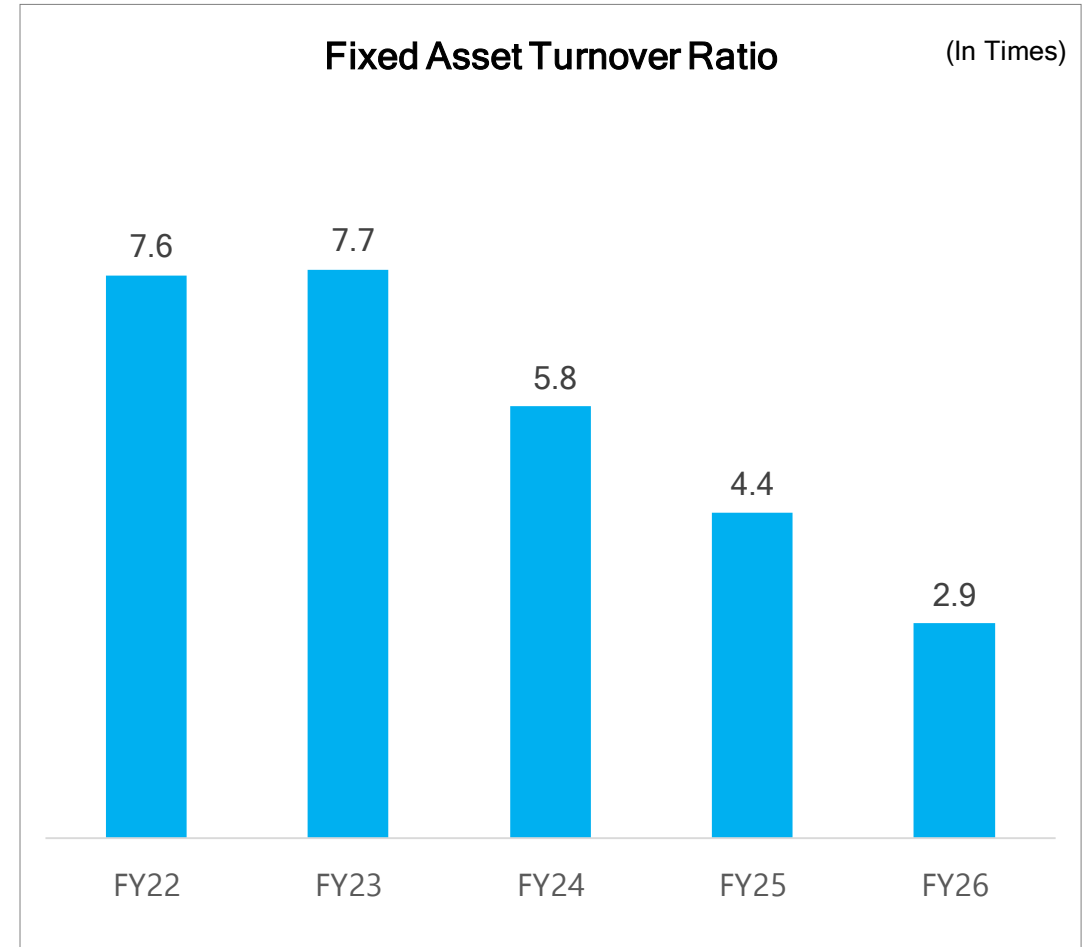
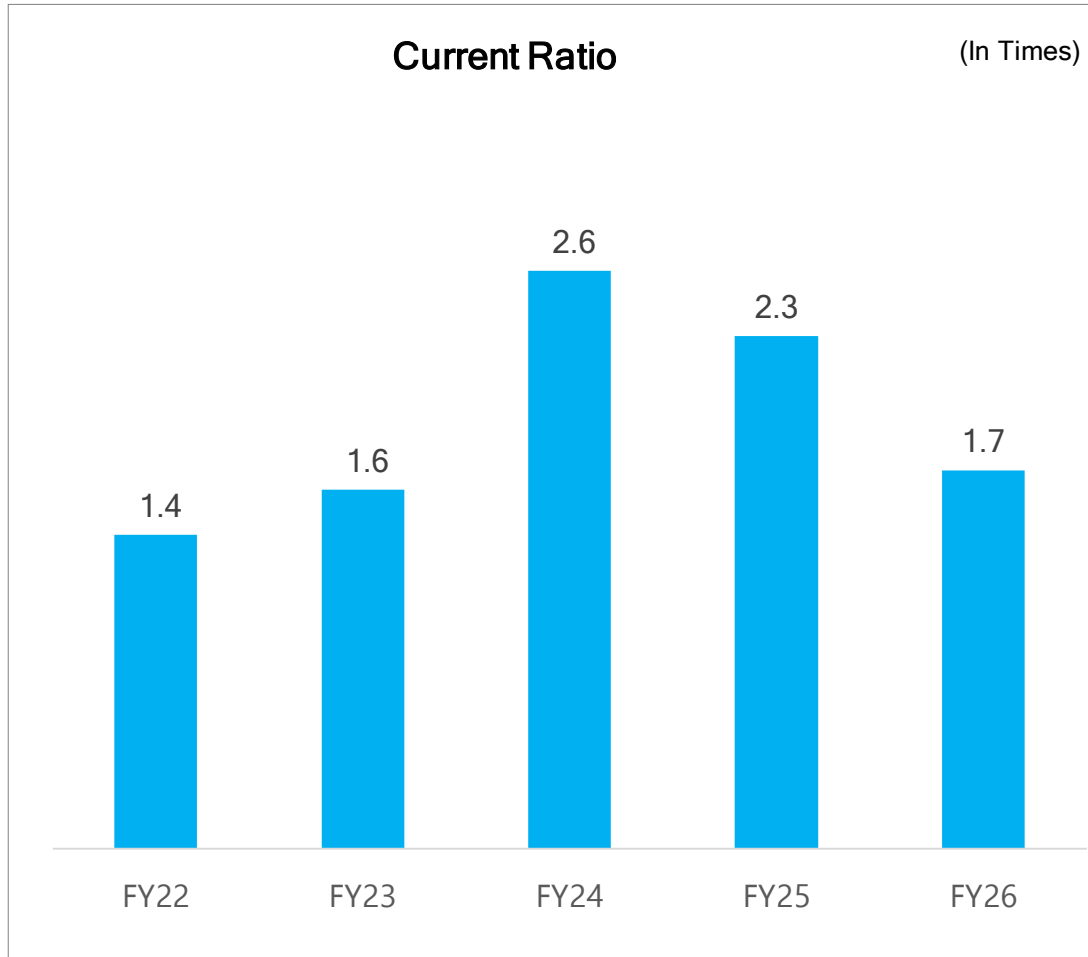
Assets	FY21	FY22	FY23	FY24	FY25	FY26
Non-Current Assets						
Fixed Assets	51.4	51.8	69.2	106.5	160.2	237.9
Non-Current Investment	1.1	1.0	2.9	4.0	-	-
Other Non-Current Financial Assets	-	-	-	-	-	-
Deferred Tax Assets	-	-	-	-	-	-
Other Non-Current Assets	4.6	3.0	2.2	7.6	18.2	8.7
Total Non-Current Assets	57.1	55.9	74.3	118.1	178.4	8.7
Current Assets						
Inventories	21.6	37.5	45.5	58.8	61.0	107.1
Trade Receivables	64.4	75.1	77.0	99.3	115.3	142.9
Cash & Bank Balance	4.6	3.5	5.8	6.5	5.7	5.9
Investments	-	-	-	9.3	0.0	0.0
Other Current Financial Assets	0.2	0.5	0.4	0.6	0.0	0.72
Current Tax Assets (Net)	-	-	-	-	-	-
Other Current Assets	5.7	11.4	22.8	10.8	7.7	23.9
Total Current Assets	96.4	127.9	151.5	185.2	190.3	280.6
Total Assets	153.5	183.8	225.8	303.3	368.6	527.2

Key Ratios (1/1)



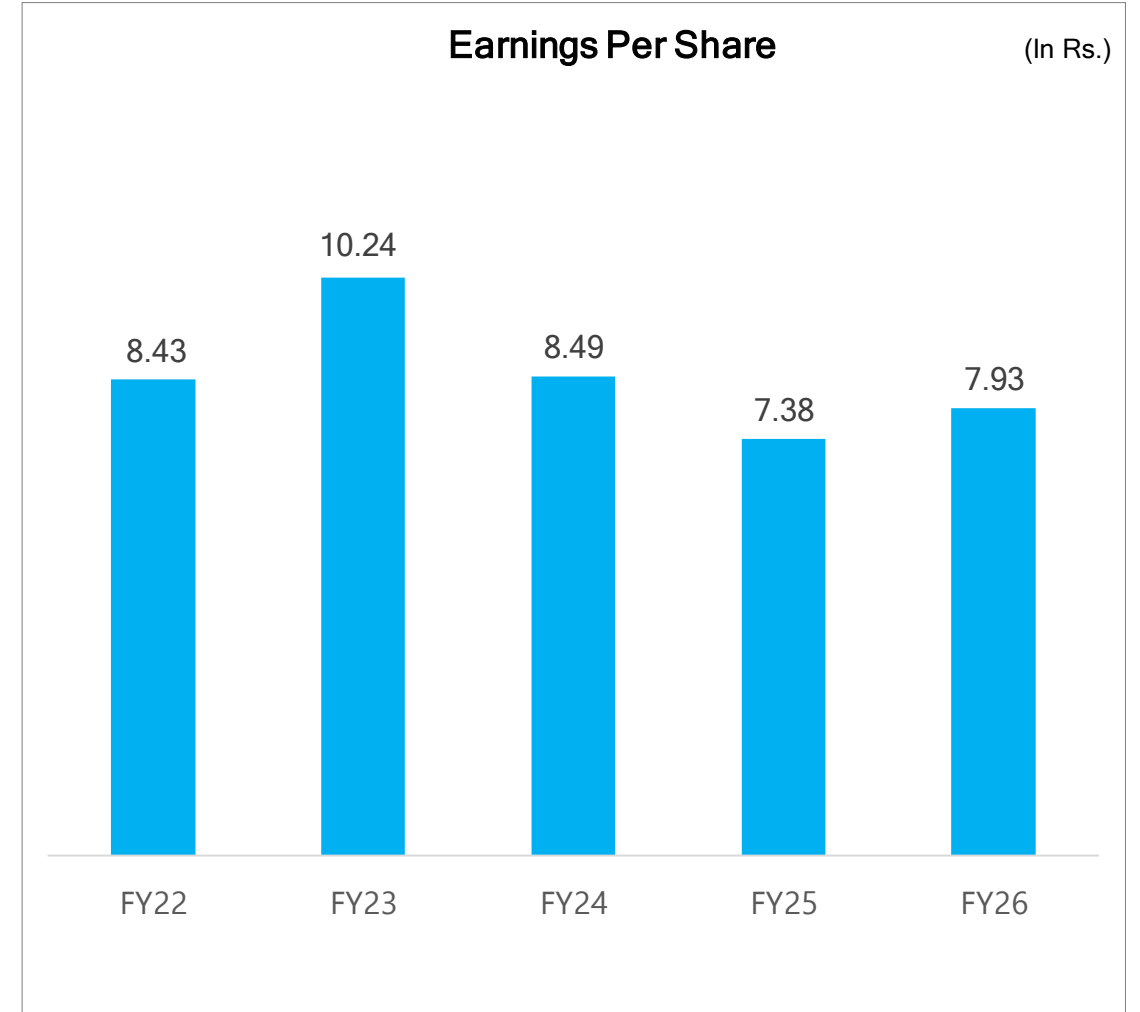
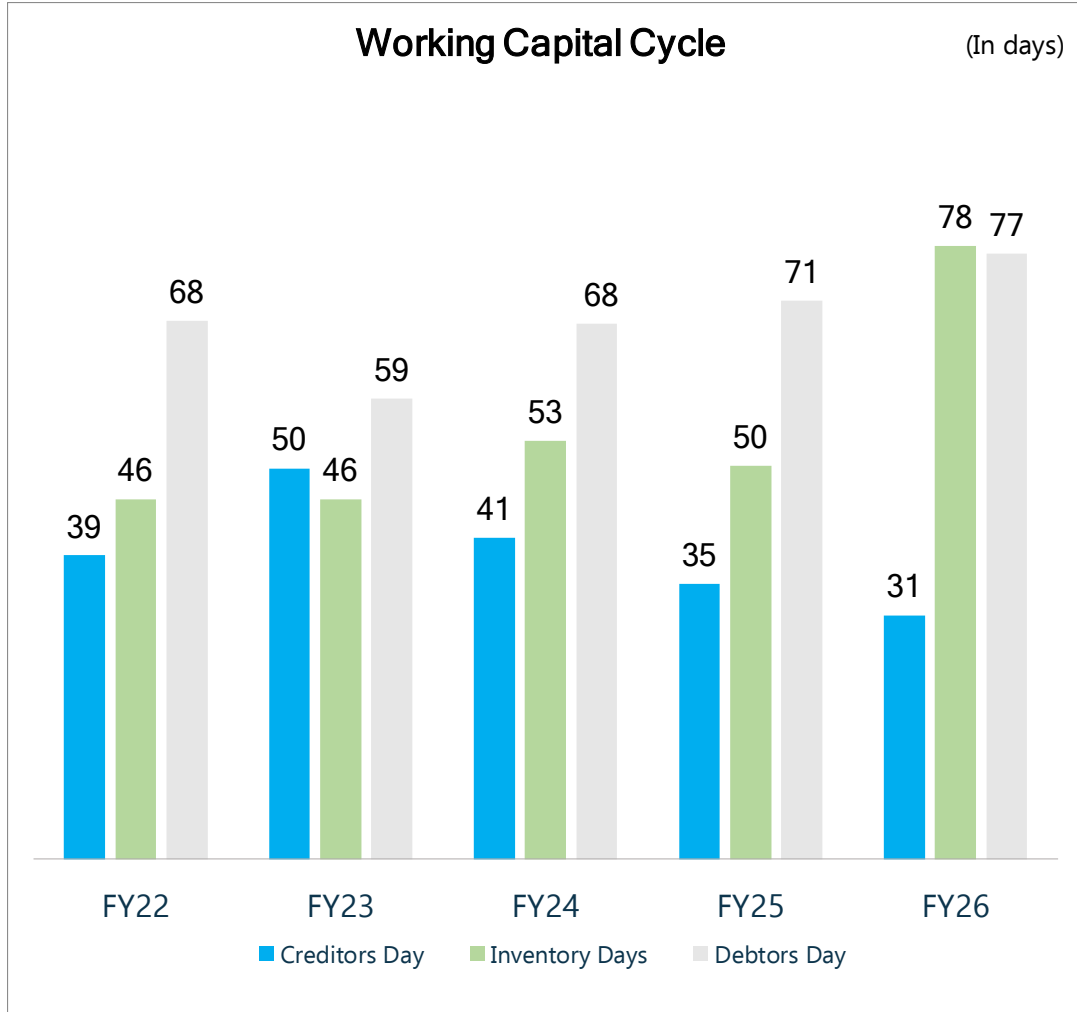
Note: *Cash and cash equivalents consists of cash, bank and current investments

Key Ratios (1/2)



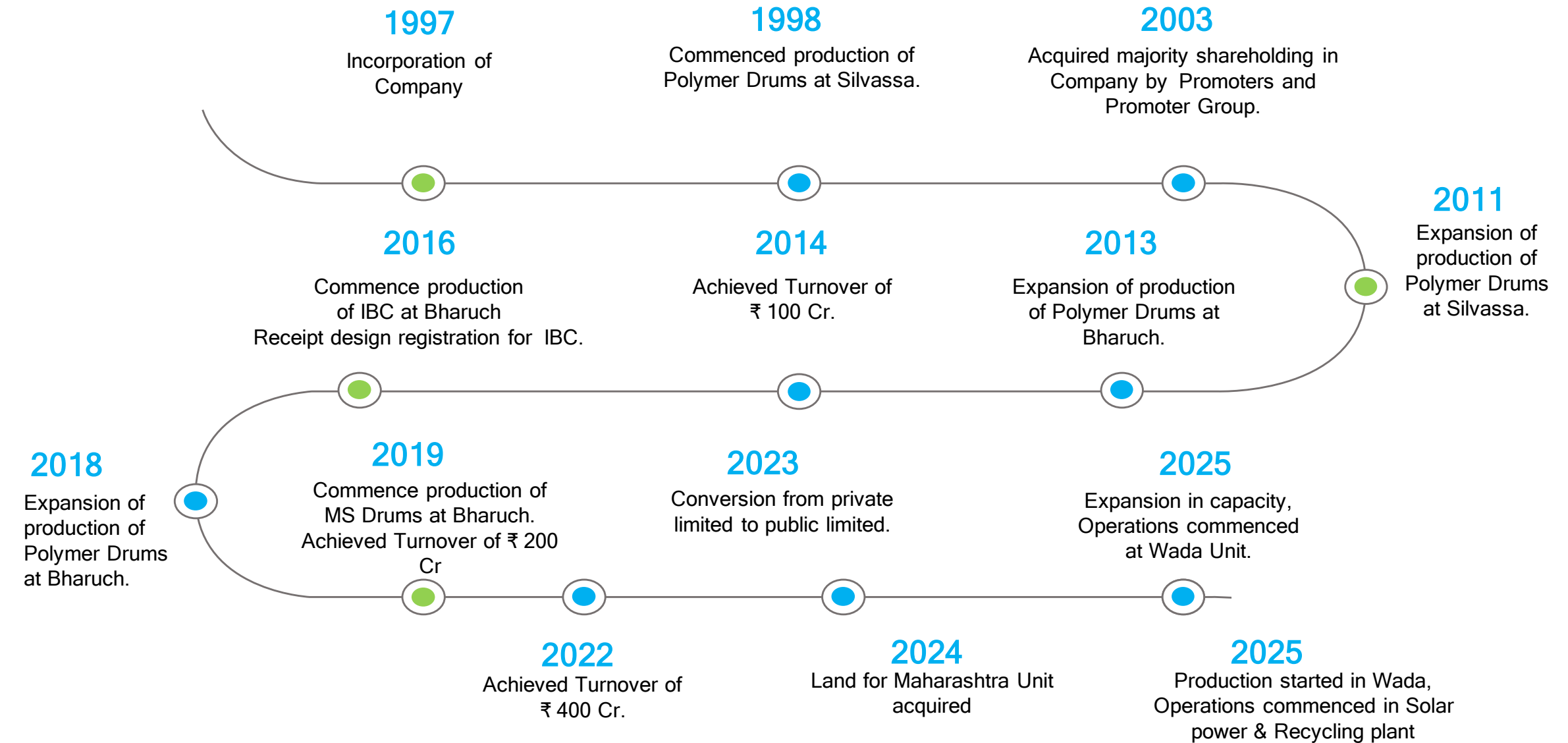
Fixed Asset Turnover Ratio= Revenue from Operations/ Average Total Fixed Assets

Key Ratios (1/3)

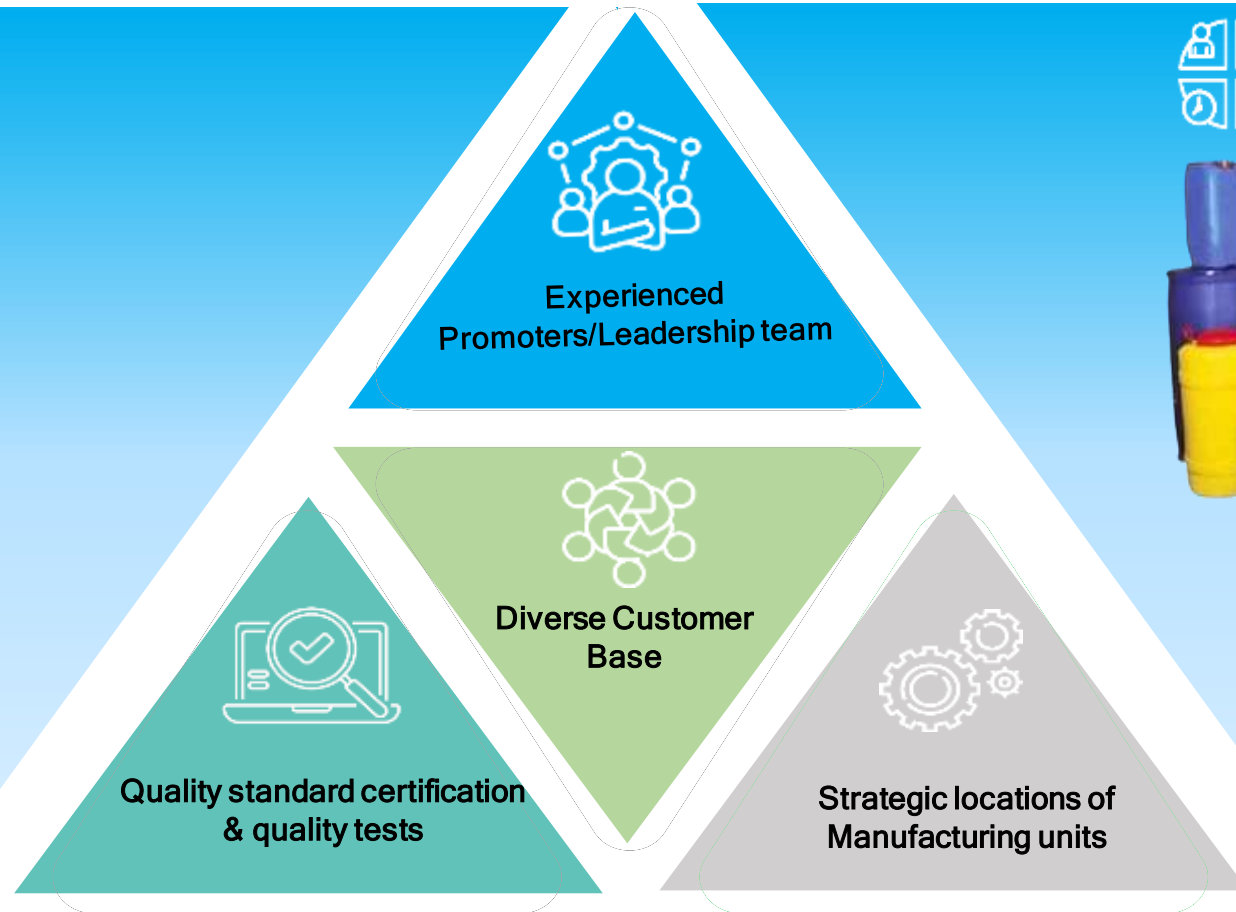


ANNEXURE

Our Journey



Our Key Strengths...



Comprehensive Product portfolio



Offering complete bulk industrial packaging solutions

IBC Containers - Streamlining Logistics and Enhancing Efficiency

- Pyramid Technoplast is a leading manufacturer of rigid Intermediate Bulk Containers (IBCs), specializing in the production of 1000-liter capacity IBCs.
- With a strong focus on organization, mobility, and integration capabilities, our IBC containers offer numerous benefits.
- They significantly enhance logistic and handling timelines, improve efficiencies, and increase capacity by enabling the filling, moving, loading, transit, and dispensing of materials in a single container.
- IBCs provide a reliable and consistent solution for the safe handling and storage of various substances, offering convenience to the customers.



Steel Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L



Composite Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,153 MM
Capacity- 1,000L



Wooden Pallet IBC

L-1,200MM
W- 1,000MM
H- 1,175 MM
Capacity- 1,000L



Plastic Pallet IBC

L- 1,200MM
W- 1,000MM
H- 1,173 MM
Capacity- 1,000L

Plastic Barrels - *Versatile Solutions For Industrial Packaging*

- Pyramid Technoplast is engaged in the manufacturing of all types of plastic barrels, containers, and HDPE drums that are widely used for industrial and commercial applications. Their plastic drums and containers are supplied to chemical, agrochemical, specialty chemical and pharmaceutical companies.
- The Company manufactures drums with capacities ranging from 20 LTR to 250 LTR and even higher according to the clients' specifications
- Key Features of Plastic Barrel: Easy to handle, Tamper proof design, Leak proof, Easy to fill, Easy to transport, Easy to unload.



Full Open Top Drums

Height : 530 mm
Diameter : 330 mm
Mouth : 250 mm
Weight : 1.8 kgs



Narrow Mouth Drums

Height : 560mm
Diameter : 385 mm
Mouth : 50 mm & 25 mm
Weight : 2.5 kgs



Wide Mouth Drums

Height: 740 mm
Diameter: 485 mm
Opening: 8" And 10"
Weight: 5 kgs



Jerry Cans

Height : 470 mm
Width : 290 mm
Length : 325 mm
Mouth : 45 mm
Weight : 1.8 kgs

MS Drums - Meeting Diverse Packaging Needs

- Pyramid Technoplast serves as a one-stop shop for all your packaging needs, offering a wide range of drum options such as General-Purpose Metal drums, Epoxy Coated/Lacquered drums, Composite drums, Galvanized drums, and Open top drums.
- The Company's IBCs and MS Drums have received UN certification, meeting the safety levels outlined by the United Nations Recommendations and conforming to the quality standards of IS 1783:2014.
- MS Drums are capable of storing and transporting both liquid and solid raw/finished goods of 18 gauge to 20 gauges with storage capacity of 200 L to 210 L.
- With the diverse selection, customers can find the perfect drum solution for their specific requirements, including various shapes, sizes, & dimensions.



Close Mouth Barrel

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Composite Barrel

Height - 890+ 3mm
Diameter - 584 mm (max)
Opening- 2 openings of 50mm



W-Bead GI

Height - 883 + 3mm
Diameter - 584 mm (max)
Opening - 50mm & 20mm



Goose neck Epoxy Coated Barrels

Outer Diameter - 563mm
Outer Height - 891mm
Inner Diameter - 559mm

State Of The Art Manufacturing Facilities

Powering Innovation & Production Excellence

Unit 1



Located in Silvassa.
Installed capacity 7,488 MTPA.
Area 4,018 Sq. M.

Unit 2



Located in Silvassa.
Installed capacity 2,931 MTPA.
Area 1,750 Sq. M.

Unit 3



Located in Vilayat Vagra GIDC Bharuch.
Installed capacity 6,694 MTPA.
Area 4,447.80 Sq. M.

Unit 4



Located in Vilayat Vagra GIDC
Bharuch
Installed capacity 7,000 MTPA.
Area 4,447.80 Sq. M.

Unit 5



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 2,10,000 units
Area 7,133.92 Sq. M.

Unit 6



Located in Vilayat Vagra GIDC Bharuch
Installed capacity 10,800 MTPA.
Area 4,447.80 Sq. M.

Unit 7



Located in Vilayat Vagra GIDC Bharuch
Installed capacity
IBC: 210,000 Units
HDPE: 5,499 MTPA
Area 15,265.11 Sq. M.

Unit 8



Located in Wada, Maharashtra
Installed capacity
IBC: 150,000 UNITS
HDPE: 3,960 MTPA / MS drum: 5,376 MTPA
Area: 12,140 Sq. Mtr.

Operations in Recycling plant and 6MW solar power plant commenced in Oct'25.



**Precision, Quality,
Innovation**
Empowering
Manufacturing Excellence
with Advanced
Technologies

- Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process.
- National and international standard molds and dyes are used to ensure high-quality production.
- Air Dryers to eliminate the moisture in the plastic material before processing it.
- Injection Molding Machine that facilitates manufacturing of a wide range of products.

Certifications - Recognitions Of Quality & Global Compliance



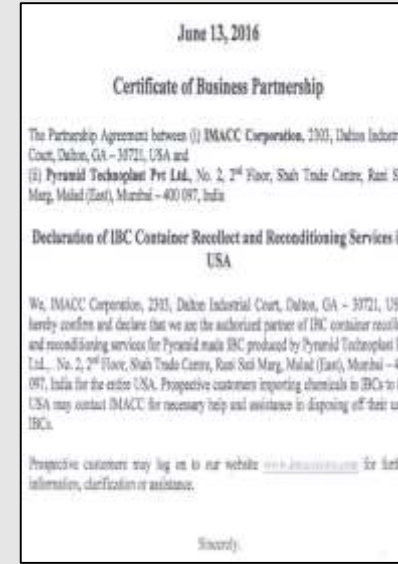
Quality Certification Approved and certified by IIP Govt of India Organization - UN Approved IBCs



International TUV Certification of IBC From TUV Singapore



International TUV Certification of IBC From TUV Singapore



Pyramid Technoplast IBC - Collection Service in USA



Pyramid Technoplast IBC - Collection Service in Europe



Diverse and Superior Customer Base



Over
500+
Customers

Experienced Leadership Team



Mr. Bijaykumar Agarwal
Managing Director & Chairman

With over three decades of experience in the packaging industry, Mr. Agarwal oversees finance, raw material procurement, customer servicing, and business development.



Mr. Jaiprakash Agarwal
Whole Time Director & CFO

Master's degree holder from ICFAI University, Dehradun, Mr. Agarwal has over 19 years of experience in the packaging industry. He looks after manufacturing, finance, accounts, sales, marketing, and business development.

Experienced and Accomplished Board of Directors



Mrs. Madhu Agarwal
Whole Time Director

With a Bachelor's degree in commerce from Calcutta University, Mrs. Agarwal has over 16 years of experience in human resources, compliance, and administration.



Mrs. Vandana Agarwal
Independent Director

A members with ICAI, Mrs. Agarwal has over 10 years of experience in financial management and advisory services.



Mr. Sunil Yadav
Independent Director

Law Graduate from Mumbai University. Over 11 years of experience in legal practice and advisory.



Mr. Venugopal Rao Kudipudi
Independent Director

Mr. Kudipudi is a member of ICSI and has over 9 years of experience in corporate law advisory and company secretarial compliances.



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Thank You

