

To,

The Corporate Relationship Department,

National Stock Exchange of India Ltd

Exchange Plaza, Bandra Kurla Complex,

Bandra (East) Mumbai– 400051

**Symbol: ORIANA**

**ISIN: INE0OUT01019**

**Subject: Analysts/Investors Presentation**

**Symbol: ORIANA**

Dear Sir/Madam,

Pursuant to Regulation 30 and Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Find enclosed herewith the Investor Presentation of the Company.

The aforesaid Investor presentation will also be available on the Company's website at: <https://orianapower.com>.

Thanking You

Please take the same on the records.

For Oriana Power Limited

**TANVI  
SINGH**

Digitally signed by  
TANVI SINGH  
Date: 2025.06.03  
15:11:05 +05'30'

Date- June 03<sup>rd</sup>, 2025

Place- Noida

Tanvi Singh  
Company Secretary & Compliance Officer  
Membership No.- A69061

**ORIANA POWER LIMITED** (Formerly Known as Oriana Power Private Limited)

**CIN:** L35101DL2013PLC248685, **Website:** [www.orianapower.com](http://www.orianapower.com), **Tel:** +91-120-411-4695

**Registered Office:** Flat No. 412A, Building No. 43, Chiranjiv Tower, Nehru Place, New Delhi, South Delhi-110019.

**Corporate Office:** Third Floor Plot No 19 and 20, Sector 125 Noida Gautam Buddha Nagar Uttar Pradesh, Amity University, Gautam Buddha Nagar, Dadri, Uttar Pradesh, India, 201313

# Embracing Change Enabling Progress



# Safe Harbour

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties, like government actions, local, political, or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Oriana Power Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances publicly.





## **With Gratitude to Our Team, Clients, Investors & Partners**

FY25 has been a defining year in Oriana Power's journey. This remarkable growth was driven by a sharper clarity of direction. Our focus has steadily shifted from project-level execution to building a broader, more integrated energy platform. Empowering India's future and driving energy independence—now, more than ever, as the world changes—remains central to how we approach this transition.

The expansion into storage, green fuels, and utility-scale solar reflects a deliberate move to stay ahead of how energy demand, reliability, and infrastructure are converging. It is not just about scaling, but scaling with relevance.

In a sector that is evolving faster than ever, we see opportunity not in chasing volatility, but in anchoring ourselves to long-term fundamentals—stable cash flows, strategic diversification, and readiness for grid-interactive solutions.

**Oriana Management**



# Integrated Business Verticals and Energy Solutions

## Core Energy Solutions

- Solar
- BESS
- Green Hydrogen
- CBG

## Models and their role in the Value Chain

- **EPC** - Design-to-commission turnkey delivery
- **IPP** - Asset ownership with long-term revenue contracts
- **Deferred Capital** - Infrastructure access with minimal capital outlay
- **IPP Development Services** - Advisory-led structuring and blended financing with EPC services including land connectivity for funds/ InvITs/ institutional investors/ conglomerates

## Investment Outcomes

### Energy Transition Enablement

Decarbonisation through clean energy assets

### Revenue Diversity & Predictability

Blend of annuity-based and contracted cash flows

### Capital Efficiency

Models adapted to client balance sheet and risk appetite

### Cost Reduction for Off-takers

Long-term reduction in energy procurement costs

# Business Highlights

## Solar

### OPERATIONAL REVIEW

- Delivered **400+MW** cumulatively, **200+ MW** in FY25
- Presently executing **550+ MW** of additional capacity
- Signed long-term C&I client agreements ensuring operational stability and revenue visibility.
- First-time ISTS/CTU connectivity underway, enabling entry into the national utility-scale segment.

### KEY PROJECTS WINS

- Dalmia Bharat Cement Limited – **128 MWp**
- J.K. Cement Limited – **110 MWp**
- Maharashtra State Electricity Distribution Company – **100 MWp**
- Bharat Petroleum Corporation Limited – **71 MWp**

**1 GW**

Target of installed solar capacity by FY26

### Solar parks under development in:

- Rajasthan (385 MWp) – 110 MWp sold; 100 MWp nearing closure.
- Tamil Nadu (140+ MWp) – includes 128 MWp single-site project.
- Uttar Pradesh (280+ MWp) – registration approvals in process.
- Haryana (200+ MWp) – expandable up to 300 MWp.



# Business Highlights

## Battery Energy Storage System (BESS)

### OPERATIONAL REVIEW

- Secured **403 MWh** of BESS projects in FY25.
- Initiation of discussions for our first hybrid solar + BESS project for C&I segment.

### KEY PROJECTS WINS

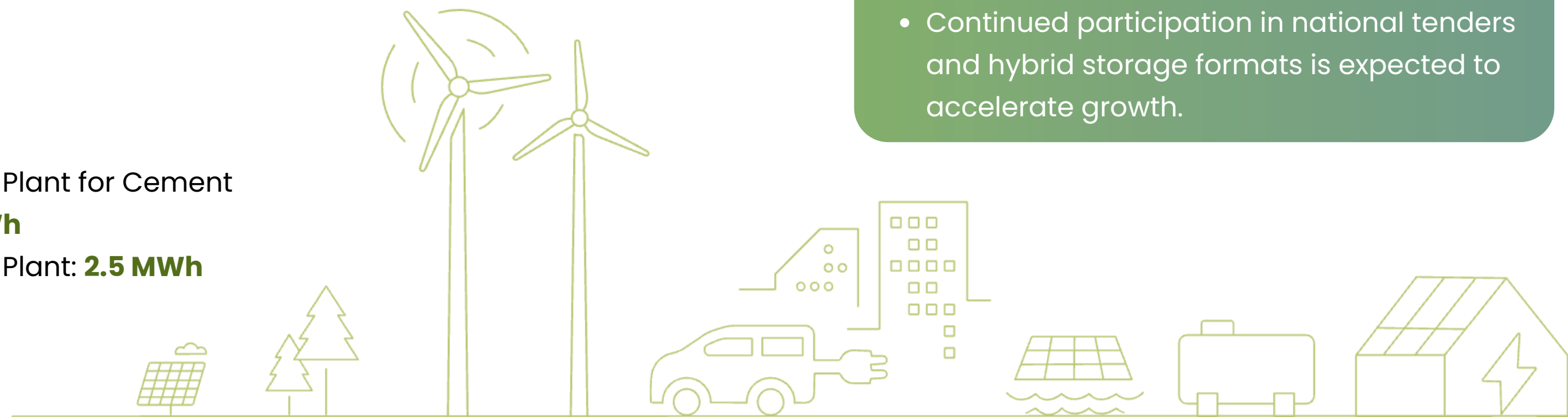
- RVUNL : **100 MWh**
- TGGENCO : **100 MWh**
- KPTCL: **100 MWh**
- TNGC: **100 MWh**
- Hybrid Renewable Power Plant for Cement conglomerate: **0.903 MWh**
- Hybrid Renewable Power Plant: **2.5 MWh**

**1+ GWh**

BESS capacity target by FY26

### What Lies Ahead:

- Continue to open new business avenues in the C&I segment, focusing on energy security, renewable integration, grid modernization, and urban grid relief.
- Developing modern urban infrastructure through VPPs, EaaS + ESG, cybersecurity in BESS, V2G, and data centers.
- Continued participation in national tenders and hybrid storage formats is expected to accelerate growth.





# Business Highlights

## Green Hydrogen/E-fuels

### OPERATIONAL REVIEW

- Allocation of **10,000 MTPA** Green Hydrogen capacity under the SIGHT Scheme.
- Secured land in Madhya Pradesh for **Giga-factory** development.
- **225 TPD** e-Methanol project under review for state subsidy support.
- First non-binding agreement with e-Methanol offtaker finalised

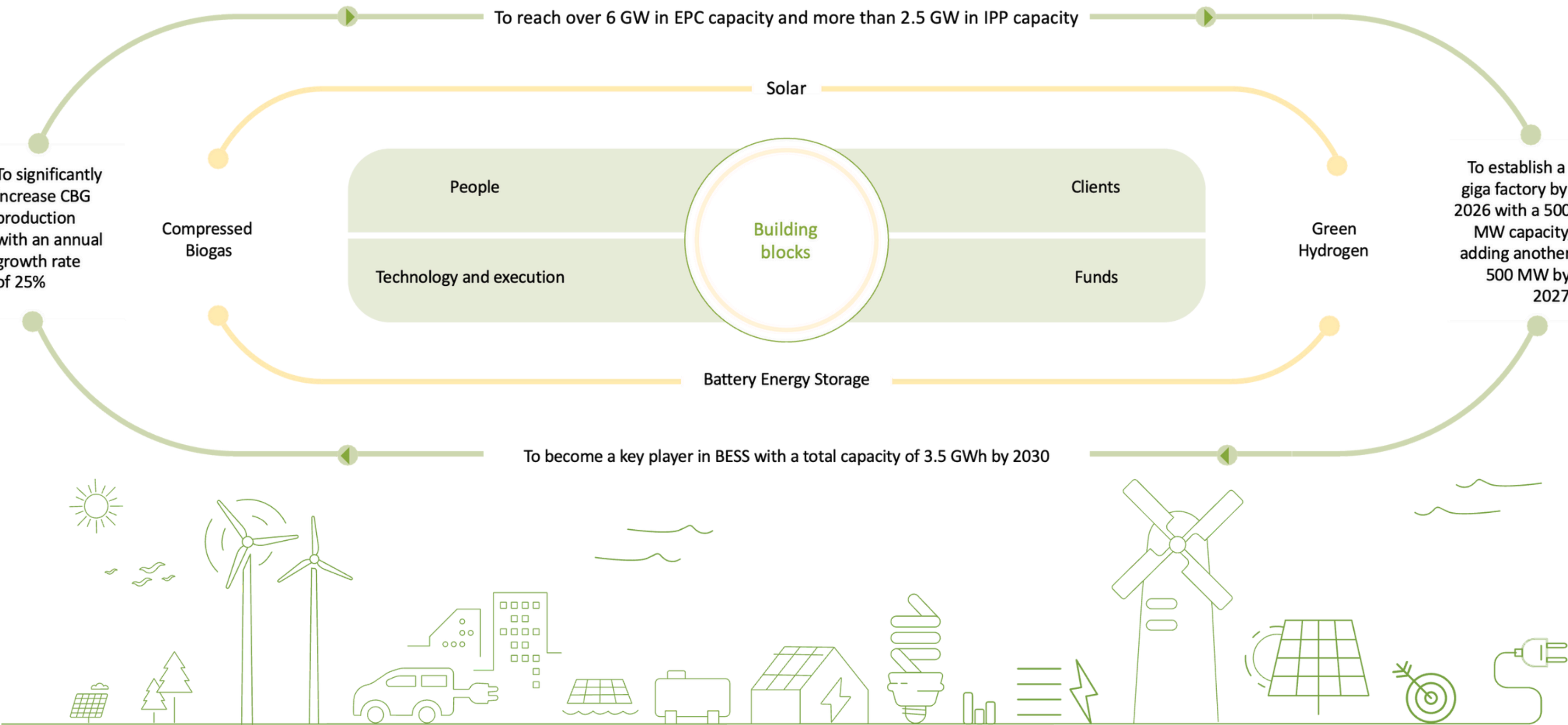
### What Lies Ahead:

- Planning of 500 MW electrolyser manufacturing facility by 2026 underway, expandable to 1 GW by 2027.
- Production capacity scale-up to 50,000 MTPA by 2028.
- Strategic focus on international offtake opportunities in Japan, Europe, and the USA.
- Active engagement in India's hydrogen clusters (e.g. Harit Mala, Harit Sagar).





# Looking Ahead Vision 2030



# What Makes Oriana Power Unique

## Robust Financial Performance

Sustained profitability and efficient capital deployment supporting long-term stability.

## Healthy Order Book and Pipeline

Strong visibility of future revenues through confirmed orders and active project pipeline.

## Diversified Portfolio

Risk-mitigated operations through a broad mix of services and regions.

## Scalable Business Model

enabling us to grow revenues quickly at low incremental costs.

## Strong Client Base

Engagements with AA- and AAA-rated clients ensuring creditworthy revenues.

## Young Visionary Leadership

Leadership team with an openness to innovation, and the ability to respond effectively to emerging opportunities and risks.

## Expansive Geographical Presence

Presence across 23 states and 2 continents enabling access to varied markets and opportunities.

## People-first Culture

Emphasis on structured employee engagement and supportive work practices.



# Achievements

## Team and Organisational Capability

- Recognised as a “Great Place to Work”, highlighting internal culture and HR practices.
- Implemented a formalised leadership structure with vertical-wise KMPs and dedicated execution units.
- Initiated internal capacity building through cross-functional training for hydrogen, storage, and solar teams.

## Execution Innovation

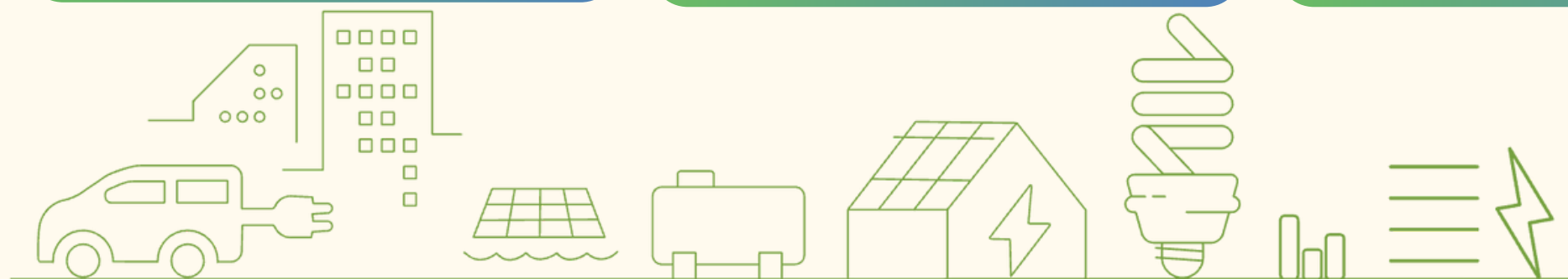
- Introduced Virtual Net Metering framework in Delhi, enabling 450 virtual groundmounted systems across three locations.

## Organisational Growth Metrics

- Delivered substantial workforce growth in one financial year, from 92 in FY24 to 250+ (as on date) employees.
- Achieved a BBB+ (Stable) CRISIL rating, reinforcing financial discipline and governance strength.

## Regulatory and Commercial Validation

- Engaged with various government utilities for BESS projects, showcasing competitiveness.
- Multiple MoUs signed with state governments for Renewable Energy solutions:
  - Rajasthan: MoU for ₹10,000 crores, initiating 685 MWp solar plant and 104 MWh BESS.
  - Madhya Pradesh: MoU for ₹5,000 crores, with ongoing land and connectivity actions.
  - Assam: MoU for ₹500 crores, also progressing on land and connectivity.



# Measuring Our Financial Progress (On Consolidated basis)

## Revenue from Operations

(₹ in Lakhs)

Grew 2.58 times



## Debt to Equity

(In times)



## EBITDA

(₹ in Lakhs)

Grew 2.93 times



## EPS

(₹ per share)



## PAT

(₹ in Lakhs)

Grew 2.92 times



## Current Ratio

(In times)



# Leadership Team

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**VARUN PRABHAKAR**

General Counsel- Legal & Corporate Governance



**RANDEEP PLAHA**

Director- Finance & Accounts



**GAURAV SINGLA**

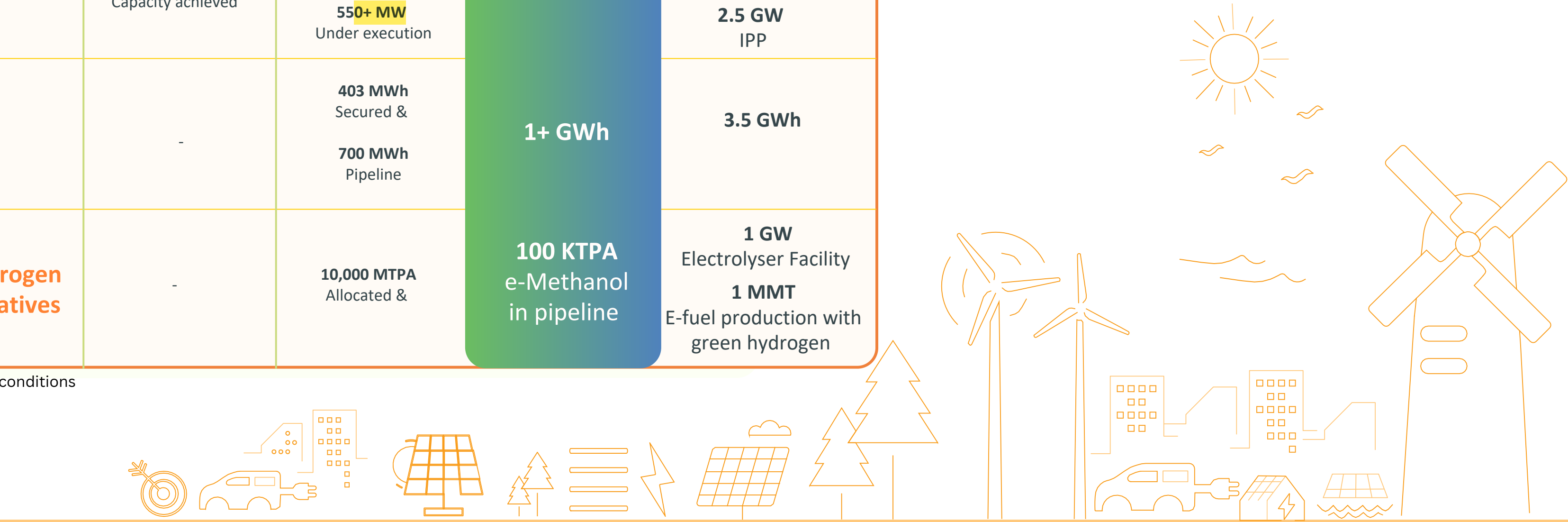
Business Head ( Construction)- Projects

# Towards the Gigawatt Era: Structured Growth. Strategic Expansion

We are evolving from project execution to scalable platform creation — building systems, partnerships, and internal capacity to deliver integrated clean energy infrastructure at gigawatt scale.

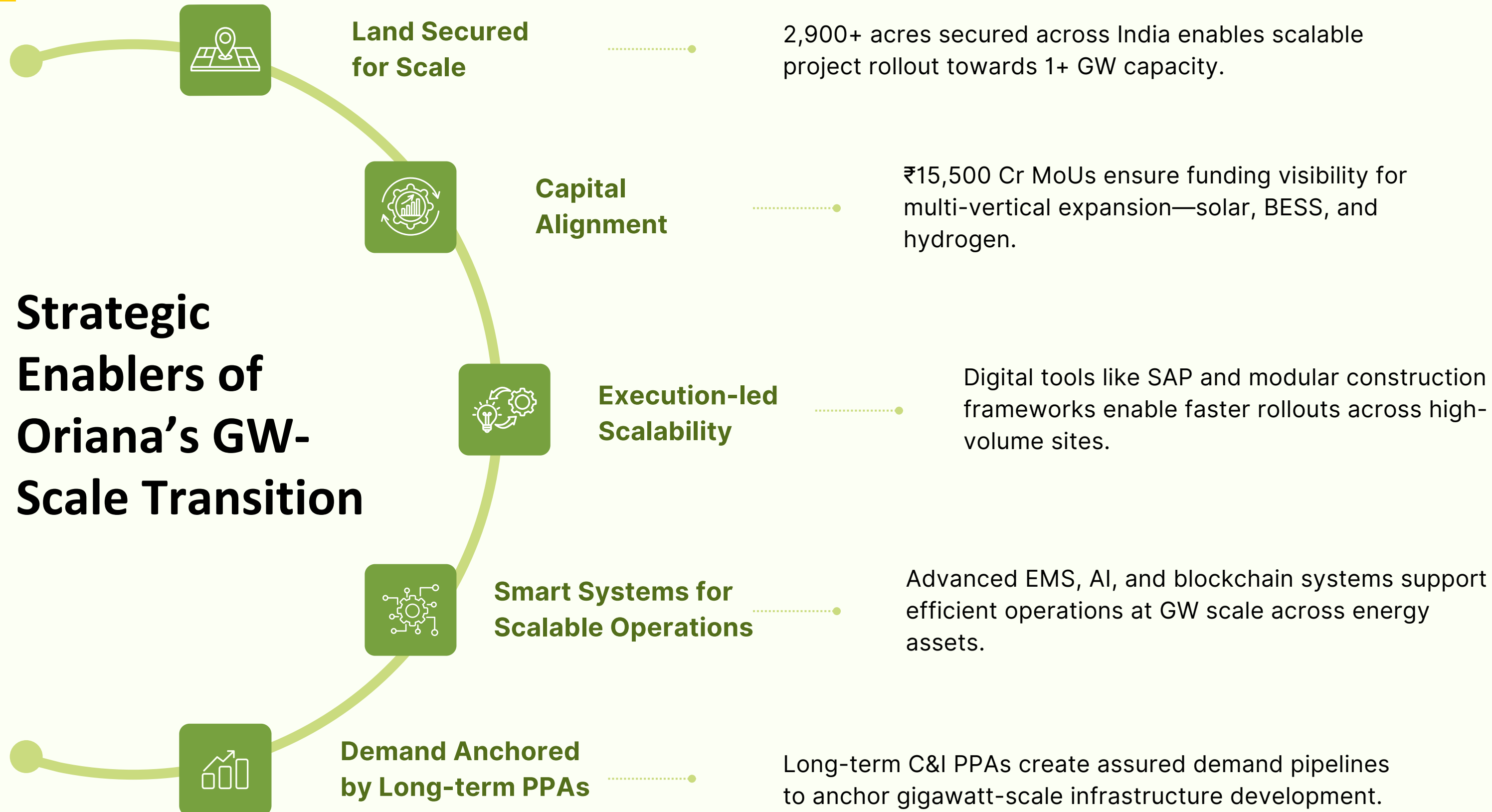
Business Verticals	FY24	FY25	FY26*	FY30*
Solar	200+MW Capacity achieved	400+ MW Delivered & 550+ MW Under execution	1 GW	6 GW EPC & 2.5 GW IPP
BESS	-	403 MWh Secured & 700 MWh Pipeline	1+ GWh	3.5 GWh
Green Hydrogen & its derivatives	-	10,000 MTPA Allocated &	100 KTPA e-Methanol in pipeline	1 GW Electrolyser Facility 1 MMT E-fuel production with green hydrogen

\* Subject to market conditions





# Towards the Gigawatt Era: Structured Growth. Strategic Expansion





“

**We scale with purpose, not pressure. Every opportunity we take on is matched to our ability to execute—deliberately, sustainably, and without compromise. Our focus remains on building a business that delivers with consistency and endures with strength.**

”



# Thank You

## **Oriana Power Limited**

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201301

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## **Ms. Tanvi Singh**

(Company Secretary and Compliance Officer)

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