

**Date: 26-05-2025**

To,

Manager,  
**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex- Bandra (E),  
Mumbai-400051

**NSE Symbol: HITECH**

Listing Department,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort  
Mumbai- 400001

**Scrip Code: 543411****Subject: Q4&FY25 Result Update Presentation**

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Audited Financial Results for the Quarter & Year Ended March 31, 2025.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited****For HI-TECH PIPES LIMITED****Company Secretary**

**Arun Kumar**  
**Company Secretary &**  
**Compliance Officer**

Encl: As above



BUILDING A NEW INDIA

# INVESTOR PRESENTATION

**Q4&FY25**



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# SAFE HARBOUR

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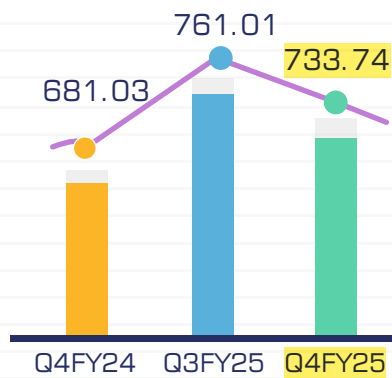




## KEY PERFORMANCE INDICATORS– Q4FY25(CONSOLIDATED)

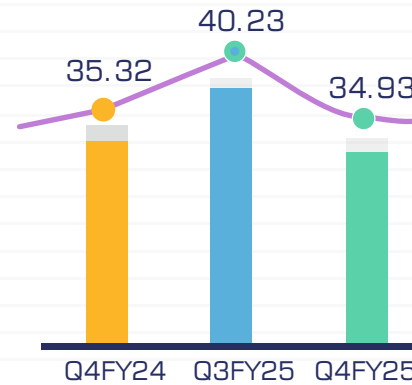
### REVENUE (RS CRORE)

+7.74% Y-O-Y



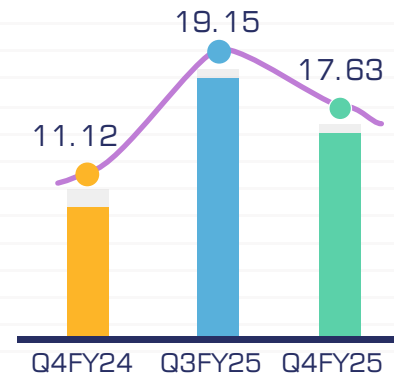
### EBITDA (RS CRORE)

(1.15%) Y-O-Y



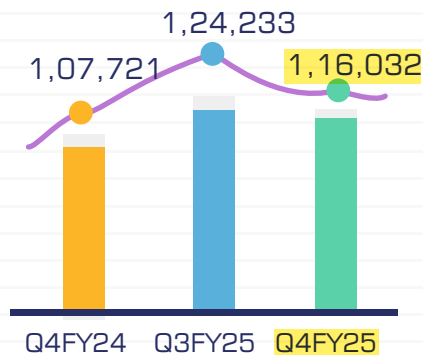
### PAT (RS CRORE)

+59% Y-O-Y



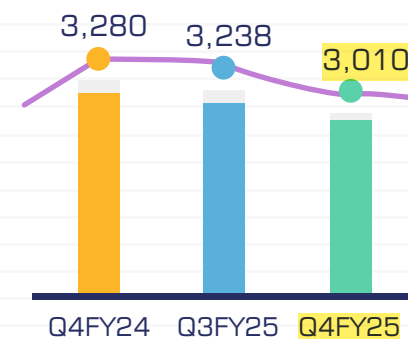
### SALES VOLUME (MT)

+7.7% Y-O-Y



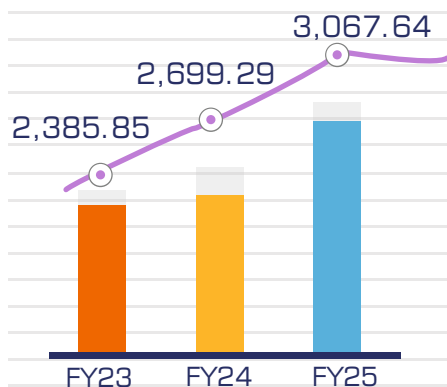
### EBITDA PER MT (RS)

(8.23%) Y-O-Y

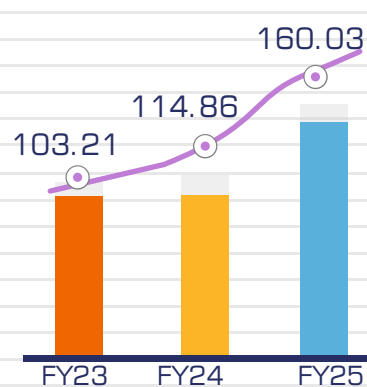


## KEY PERFORMANCE INDICATORS – FY25(CONSOLIDATED)

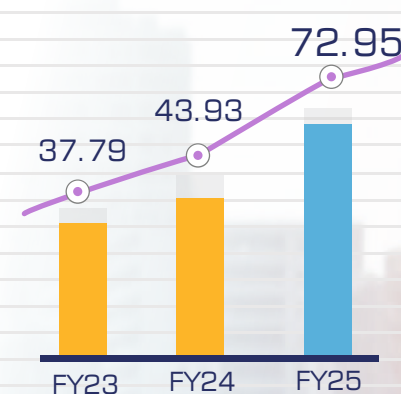
REVENUE (RS. CRORE)  
+13.65%



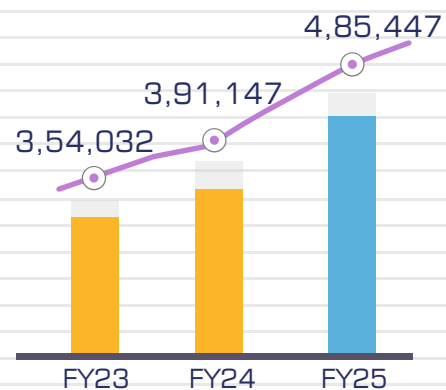
EBITDA (RS. CRORE)  
+39.33%



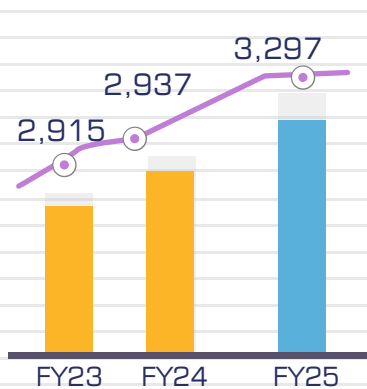
PAT (RS. CRORE)  
+66.05%



SALES VOLUME (MT)  
+24.10%



EBITDA PER MT (RS. CRORE)  
+12.26%



## CONSOLIDATED PROFITABILITY HIGHLIGHTS –Q4&FY25

Particulars (Rs.Lacs)	Q4FY25	Q4FY24	Y-o-Y %	FY25	FY24	Y-o-Y %
Income From Operations	7,33,74.40	6,81,02.77	7.74%	3,06,763.62	2,69,929.34	13.65%
<b>Raw Materials</b>	6,77,12.73	6,08,85.58		2,78,374.78	2,46,251.64	
Employee Cost	758.79	921.95		3,319.28	3,145.73	
Other Cost	1,409.99	2,761.72		9,066.32	9,046.08	
EBITDA	3,492.89	3,533.52	-1.15%	16,003.24	1,148,5.89	39.33%
EBITDA Margin (%)	4.76%	5.19%	-8.29%	5.21%	4.25%	22.58%
<b>Other Income</b>	1.10	-26.85		188.87	117.75	
Depreciation	425.50	594.41		2,092.24	1,548.75	
Interest	660.27	1,425.51		4,301.25	4,186.17	
<b>Exceptional Items</b>	0.00	0.00		0.00	0.00	
Profit Before Tax	2,408.21	1,486.75	61.98%	9,798.62	5,868.72	
Tax	644.85	374.23		2,503.71	1,475.63	66.96%
Profit After Tax	1,763.37	1,112.52	58.50%	7,294.91	4,393.09	66.05%
<b>Total Comprehensive income (after taxes)</b>	1,749.42	1,119.55	56.26%	7,285.95	4,402.75	65.49%
<b>Basic EPS ( in Rs.)</b>	0.95	0.84		3.98	3.25	



## STATEMENT OF ASSETS & LIABILITIES AS AT 31<sup>st</sup> MARCH,2025

Particulars	Consolidated		Standalone	
	As at March 31, 2025	As at March 31, 2024	As at March 31, 2025	As at March 31, 2024
	Audited	Audited	Audited	Audited
<b>I. ASSETS</b>				
<b>(1) Non-Current Assets</b>				
(a) Property, plant & Equipment	39,217.93	35,436.52	31,144.81	28,967.04
(b) Capital work in progress	19,370.90	6,230.00	15,164.84	5,726.96
(c) Intangible assets	29.91	53.37	29.41	52.37
(d) Investment in subsidiaries	-	-	350.20	349.20
(e) Financial Assets				
i) Investments	381.16	255.03	286.28	170.00
ii) Loans	435.10	-	21,865.22	2,059.42
iii) Other financial assets	572.81	577.29	482.17	492.71
(f) Other non-current assets	11,171.97	3,761.95	6,328.57	2,087.82
<b>Total Non Current Assets</b>	<b>71,179.78</b>	<b>46,314.15</b>	<b>75,651.49</b>	<b>39,905.51</b>
<b>(2) Current Assets</b>				
(a) Inventories	38,426.06	34,665.83	30,993.04	26,708.89
(b) Financial Assets				
(i) Trade receivables	30,269.35	28,017.82	23,422.54	23,747.50
(ii) Cash and cash equivalents	3,581.56	233.34	3,220.08	165.73
(iii) Bank Balance	14,682.32	2,365.92	14,682.32	2,365.92
(c) Other current assets	17,427.17	6,272.88	10,980.30	3,249.90
<b>Total Current Assets</b>	<b>104,386.45</b>	<b>71,555.79</b>	<b>83,298.28</b>	<b>56,237.93</b>
<b>Total Assets</b>	<b>175,566.23</b>	<b>117,869.94</b>	<b>158,949.77</b>	<b>96,143.44</b>
<b>II. Equity &amp; Liabilities</b>				
<b>(1) Shareholder's Funds</b>				
(a) Equity Share Capital	2,031.08	1,498.86	2,031.08	1,498.86
(b) Other Equity	123,704.39	56,138.54	116,691.16	50,062.99
<b>Total Equity</b>	<b>125,735.47</b>	<b>57,637.40</b>	<b>118,722.24</b>	<b>51,561.85</b>
<b>(2) Non-Current Liabilities</b>				
<b>a) Financial Liabilities</b>				
(i) Borrowings	2,546.82	10,645.44	176.15	8,015.03
(ii) Other Financial Liabilities	362.28	247.00	362.29	247.00
(b) Provisions	177.27	149.24	150.40	124.04
(c) Deferred Tax Liabilities (Net)	2,960.53	2,609.11	2,376.94	2,053.51
<b>Total Non Current Liabilities</b>	<b>6,046.91</b>	<b>13,650.79</b>	<b>3,065.77</b>	<b>10,439.58</b>
<b>3) Current Liabilities</b>				
<b>a) Financial Liabilities</b>				
(i) Borrowings	15,365.44	25,934.08	11,758.26	18,822.39
(ii) Trade Payables	24,974.48	15,729.78	23,503.29	11,915.26
(iii) Other financial Liabilities	1,270.19	3,750.90	771.02	2,624.31
(b) Other Current Liabilities	1,029.33	390.05	70.70	217.82
(c) Provisions	564.74	354.81	482.84	284.11
(d) Current Tax Liabilities ( Net )	579.68	422.13	575.66	278.11
<b>Total Current Liabilities</b>	<b>43,783.86</b>	<b>46,581.75</b>	<b>37,161.76</b>	<b>34,142.00</b>
<b>Total Liabilities</b>	<b>49,830.76</b>	<b>60,232.54</b>	<b>40,227.53</b>	<b>44,581.58</b>
<b>Total Equity &amp; Liabilities</b>	<b>175,566.23</b>	<b>117,869.94</b>	<b>158,949.77</b>	<b>96,143.44</b>

## CASH FLOW STATEMENT FOR THE HALF YEAR ENDED 31<sup>st</sup> MARCH,2025

PARTICULARS	Consolidated		Standalone	
	For the year ended	For the year ended	For the year ended	For the year ended
	31.03.2025	31.03.2024	31.03.2025	31.03.2024
<b>A. CASH FLOW FROM THE OPERATING ACTIVITIES</b>				
<b>Net Profit Before Tax and Extra Ordinary Activity</b>	9,798.62	5,868.71	8,576.23	4,483.42
Add/(Less) Adjustments for:-				
Other non-cash items	(11.97)	12.52	(19.37)	11.23
Depreciation and amortization expenses	2,092.24	1,548.75	1,796.99	1,286.55
Interest income on Bank deposits	(160.64)	(110.21)	(160.64)	(110.21)
Finance Costs	4,301.25	4,186.17	3,377.87	3,163.35
Loss / (gain) on sale of property, plant and equipment	(0.75)	(1.02)	(0.75)	(1.02)
	<b>16,018.75</b>	<b>11,504.93</b>	<b>13,570.32</b>	<b>8,833.32</b>
<b>Operating Profit Before Working Capital Changes</b>				
Adjustments for:-				
Increase / (Decrease) Trade Payables	9,244.70	(1,686.59)	11,588.03	(3,560.44)
Increase / (Decrease) Other Current	532.90	(477.25)	(180.60)	(351.67)
Increase / (Decrease) Provisions	237.97	(611.60)	225.08	(321.55)
(Increase) / Decrease Trade Receivable	(2,251.53)	(9,465.56)	324.96	(8,974.47)
(Increase) / Decrease Inventories	(3,760.23)	(3,989.63)	(4,284.15)	(1,825.19)
(Increase) / Decrease other Current Assets	(11,154.28)	(3,659.81)	(7,730.40)	57.41
Expected credit loss allowances/Doubtful debt	0.00	0.00	0.00	0.00
	<b>(7,150.47)</b>	<b>(19,890.45)</b>	<b>(57.08)</b>	<b>(14,975.91)</b>
<b>Cash Generated from Operations</b>	<b>8,868.28</b>	<b>(8,385.52)</b>	<b>13,513.24</b>	<b>(6,142.60)</b>
Direct Taxes Paid	1,885.35	1,133.45	1,554.11	910.42
<b>A. NET CASH FLOW FROM THE OPERATING ACTIVITIES</b>	<b>6,982.93</b>	<b>(9,518.97)</b>	<b>11,959.13</b>	<b>(7,053.02)</b>
<b>B. CASH FLOW FROM INVESTMENT ACTIVITIES</b>				
(Increase) / Decrease other non current assets	(7,425.08)	(400.02)	(4,240.75)	(357.82)
(Increase) / Decrease Loans	(435.10)	(3,623.78)	(19,805.81)	(1,811.89)
Bank deposits considered other than Cash and cash equivalents	(12,316.41)	(438.16)	(12,316.41)	(438.16)
Increase/ (Decrease) in Non Current other Financial Liabilities	115.28	15.00	115.28	15.00
Payment for Property ,Plant & Equipment , Intangible Assets ,CWIP	(18,991.09)	(10,917.52)	(13,389.67)	(10,053.27)
Loss / (gain) on sale of property, plant and equipment	0.75	1.02	0.75	1.02
Investment others	(116.28)	(85.00)	(116.28)	0.00
Interest income on Bank deposits	160.64	110.21	160.64	110.21
<b>Net Cash Flow From Investing Activities</b>	<b>(39,007.29)</b>	<b>(15,338.26)</b>	<b>(49,592.24)</b>	<b>(12,534.91)</b>
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>				
Net Proceeds on conversion of Share Warrants	13,610.78	11,456.93	13,610.78	11,456.93
Net Proceeds received against Shares issued to QIP	47,241.38	0.00	47,241.38	0.00
Dividend Paid (Including taxes)	(40.04)	(32.68)	(40.04)	(32.68)
Increase/ (Decrease) in Long Term Borrowings	(8,098.62)	3,750.15	(7,838.89)	2,104.62
Increase/ (Decrease) in Short Term Borrowings	(10,568.64)	11,825.85	(7,064.13)	9,475.15
Increase/ (Decrease) in other current financial liability	(2,480.71)	2,129.12	(1,853.29)	(204.56)
(Increase) / Decrease other Non Current financial assets	9.68	(41.52)	10.54	(26.34)
Finance Costs	(4,301.25)	(4,186.17)	(3,377.87)	(3,163.35)
<b>Net Cash Flow Used In Financing Activities</b>	<b>35,372.56</b>	<b>24,901.68</b>	<b>40,688.47</b>	<b>19,609.76</b>
<b>Net Increase/ (Decrease) Changes in Cash &amp; Cash Equivalent (A+B+C)</b>	<b>3,348.21</b>	<b>44.45</b>	<b>3,055.36</b>	<b>21.83</b>
<b>Cash and Cash Equivalent at the Beginning of the Year*</b>	<b>233.34</b>	<b>188.89</b>	<b>165.72</b>	<b>143.89</b>
<b>Cash and Cash Equivalent at the Closing</b>	<b>3,581.55</b>	<b>233.34</b>	<b>3,221.09</b>	<b>165.72</b>

## Q4FY25 Financial Performance

- **Revenue** has grown by **7.74%** to **Rs.734 Cr.**, compared to **Rs.681 Cr.** in **Q4FY24.** driven by robust demand in infrastructure and construction sectors.
- **Sales volume** has increased by **8%**, reaching **1,16,032 MT**, up from **1,07,721 MT** in **Q4 FY24.** reflecting increased demand.
- **Profitability** has risen by **59%** to **Rs. 17.63 Cr.**, compared to **Rs. 11.12 Cr.** in **Q4 FY24.** underscoring our focus on cost optimization and value-added products.
- **EBIDTA** is at par of **Rs.34.93 Cr.** in **Q4FY25** as compared to **Rs.35.34 Crore** in **Q4FY24.**

### Annual FY25 Financial Performance:

- **Revenue** has grown by **14%** to **Rs. 3068 Cr.**, against **Rs. 2,699 Cr.** in **FY24.** supported by record sales volumes
- **Sales volume** surged by **24%**, reaching **4,85,447 MT**, compared to **3,91,147 MT** in **FY24.** marking our highest-ever annual performance
- **Profitability** rose by **66%** to **Rs. 72.95 Cr.**, up from **Rs. 43.93 Cr.** in **FY24.** driven by operational excellence and improved margins
- **EBIDTA** increased by **39.33%** to **Rs.160.03 Cr.** in **FY25** as compared to **Rs.114.86 Crore** in **FY24**
- **EBIDTA/ton** is increased by **12.26%** at **Rs.3297** in **FY25** vs. **Rs.2937** in **FY24**, on account of better sales realization and increase in share of value added products.

### Financial Health

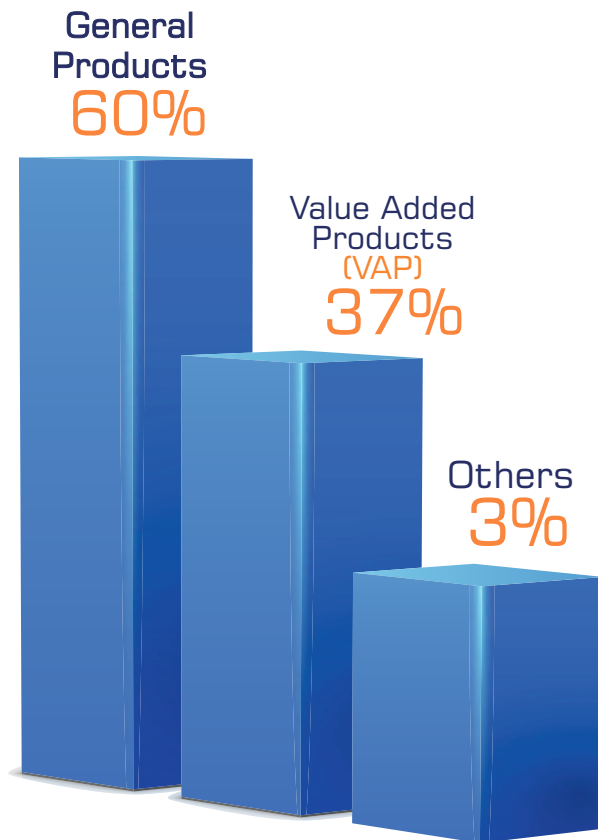
- **Net Working Capital Days:** Reduced to **52 days** (from **63 days**), enhancing liquidity and reflatting better operational control.
- **ROCE:** Improved to **14.35%** (vs. **13.70%**), reflecting better capital utilization.
- **Debt-to-Equity Ratio:** Strengthened to **0.15x** (vs. **0.70x**), supported by disciplined financial management.

And importantly, our credit rating has been upgraded to A+ for long-term borrowing, reflecting confidence in our financial strength and governance.

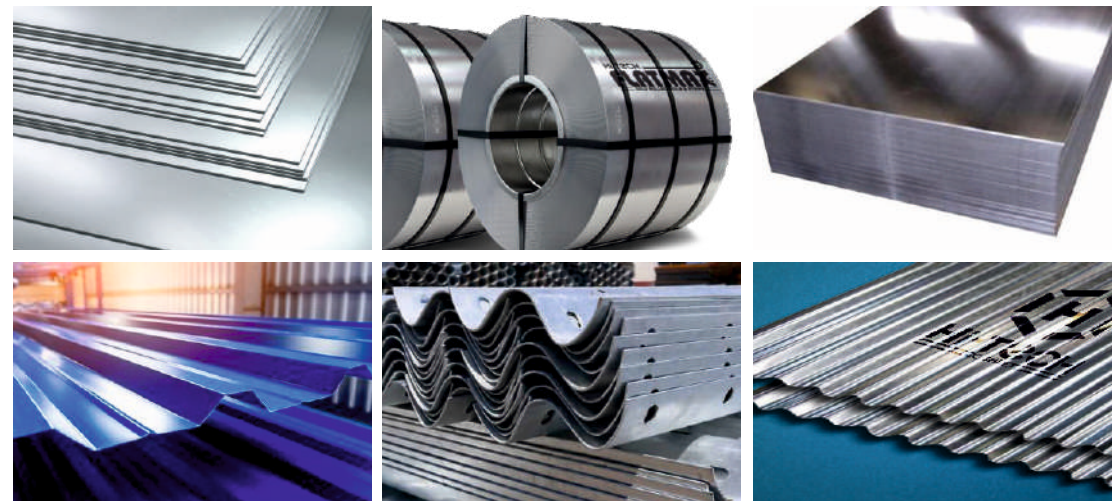


STEEL TUBES & PIPES

# VALUE ADDED PRODUCTS (VAP) MIX



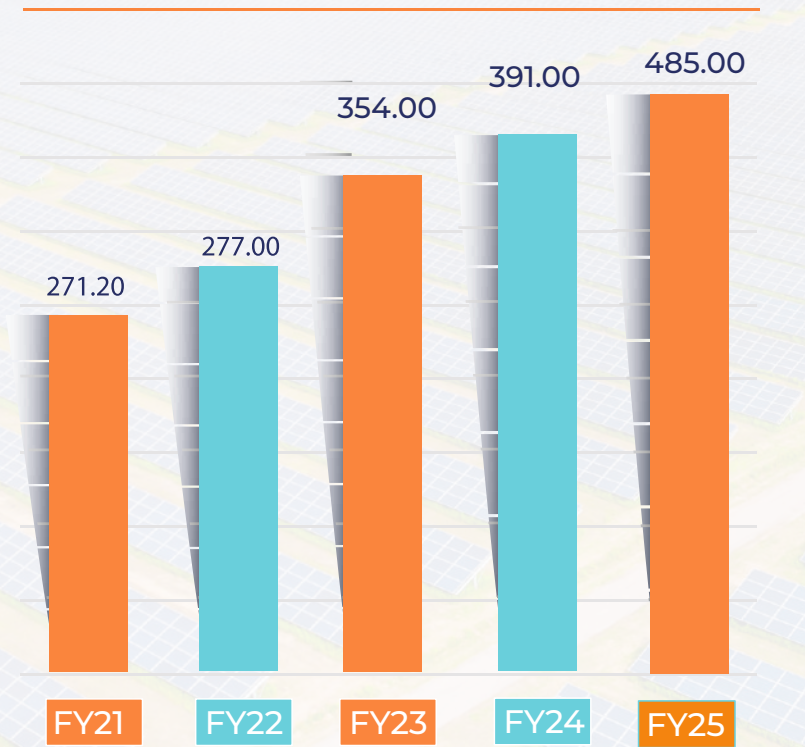
FLAT STEEL & COATED PRODUCTS



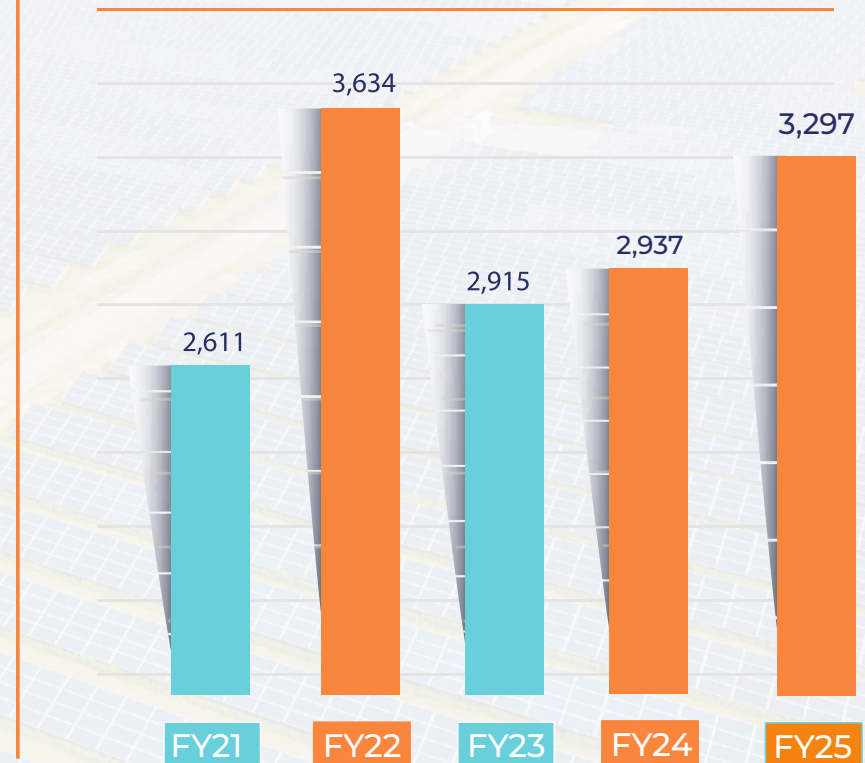


# Annual Financial Performance

Volume ('000 MT)

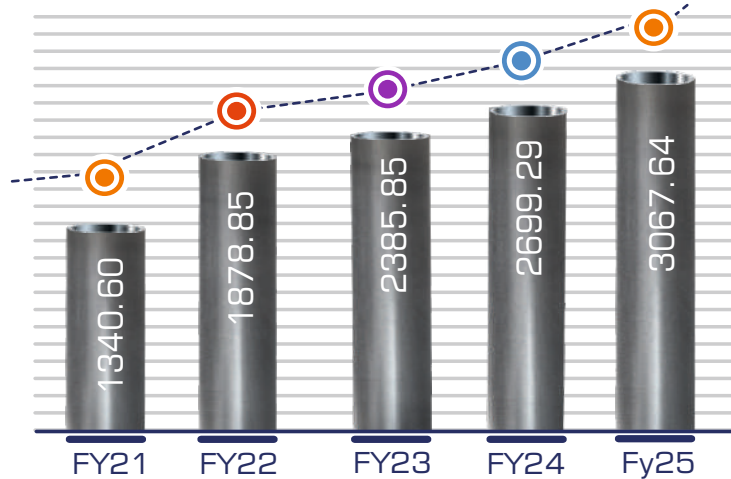


EBITDA Rs. Per Metric Ton

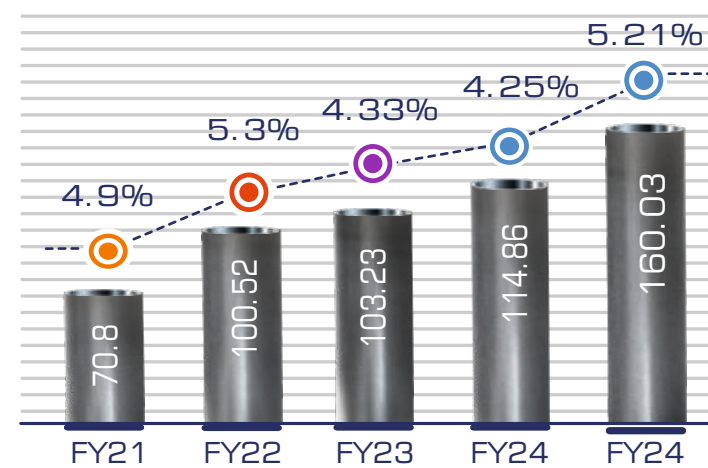


## KEY PERFORMANCE HIGHLIGHTS CONTINUED....

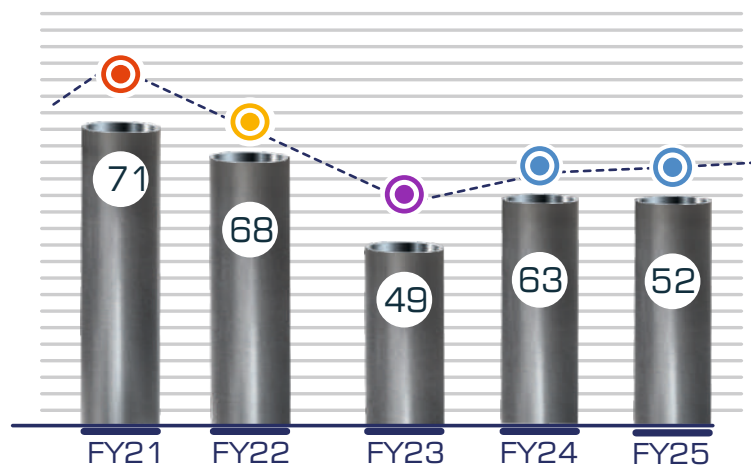
REVENUE (Rs. in Crore)



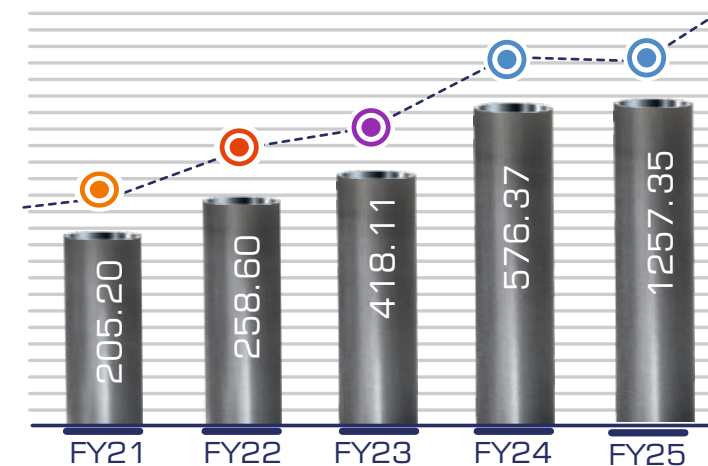
EBITDA & EBITDA Margin % (Rs. in Crore)



NET WORKING CAPITAL DAYS

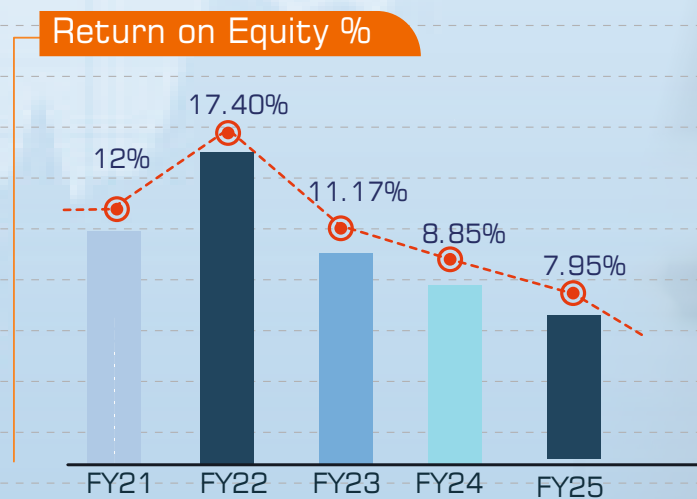
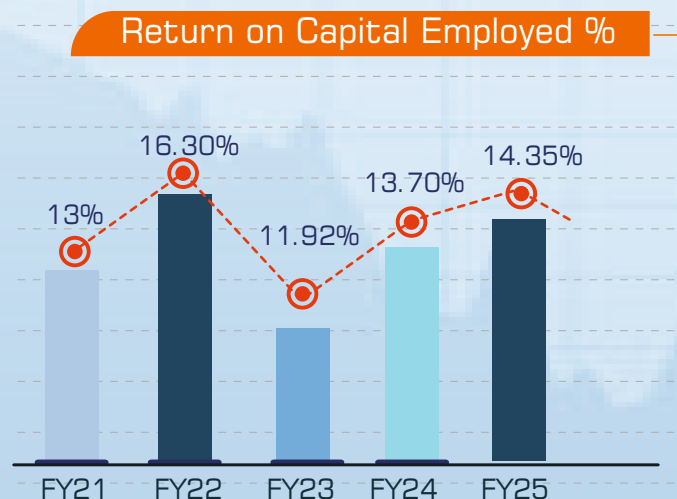
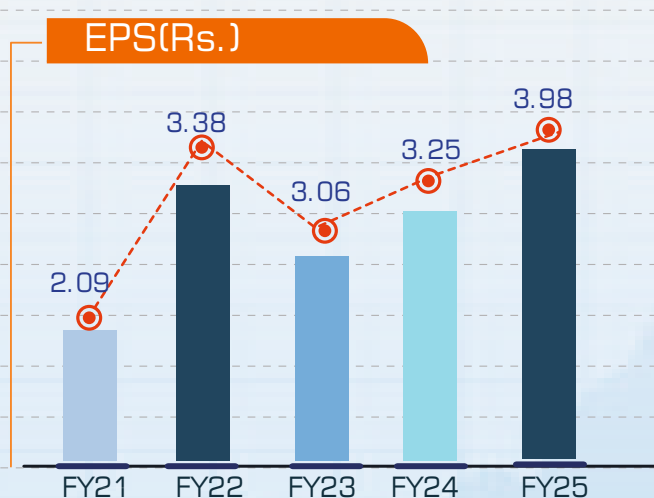
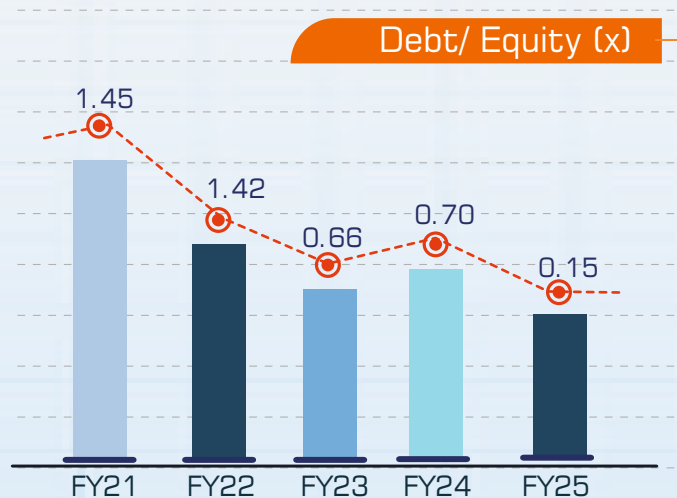


NET WORTH (Rs. in Crore)



In Rs. Crore

# KEY FINANCIAL RATIOS







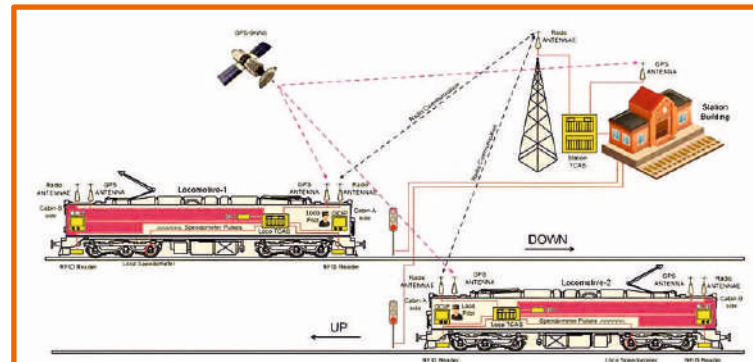
## Nation-Building Contributions – “Safe Bhi, Secure Bhi”

Hi-Tech Pipes is proud to support two of the nation's most critical infrastructure initiatives:



### “Safe Bhi”

By contributing to the Indian Railways' **Kavach Anti-Collision System**, strengthening railway safety infrastructure.



**HI-TECH PIPES LIMITED** is proud to support the **Indian Railways' Kavach Anti-Collision System** by supplying high-quality **ERW Steel Pipes**. These pipes are crucial for track side structures like telecom towers and cable conduits, enabling safer and smarter railway operations. This initiative highlights our commitment to Make in India and railway modernization, reinforcing our role as a trusted partner in national infrastructure.



## “Secure Bhi”

By supplying corrosion-resistant ERW Steel Pipes for  
**BSF's Modular Multi-Layered High-Strength Border Fencing.**



**HI-TECH PIPES LIMITED** has reinforced its role in bolstering national security infrastructure by supplying **ERW Steel Pipes** for **Modular Multi-Layered High-Strength Border Fencing** projects. These specialized pipes, known for their durability and adaptability, form a critical component of the robust fencing systems designed to enhance border security and prevent unauthorized crossings. By providing high-quality, corrosion-resistant steel solutions, HI-TECH PIPES supports the construction of long-lasting and resilient barriers capable of withstanding harsh environmental conditions. This supply aligns with the company's commitment to contributing to strategic national projects, leveraging its expertise in manufacturing infrastructure-grade materials. The collaboration underscores HI-TECH PIPES' reputation as a trusted partner in safeguarding territorial integrity while advancing the **Make in India** initiative through domestically produced, reliable engineering solutions.







The Makhiyav unit has evolved into a strategic manufacturing center for **Hi-Tech Pipes**, specializing in **solar torque tubes**, which are critical components for solar tracking systems. Its location and advanced infrastructure allow us to cater efficiently to both domestic and international markets. With rising global demand for renewable energy infrastructure, the Makhiyav plant has become a key export driver, especially for markets in **North America, Europe, and the Middle East**. Our consistent quality and timely delivery have helped us build strong customer relationships across borders. The plant has achieved higher production efficiencies and economies of scale, contributing to margin expansion and timely fulfillment of

### **Advanced Stage of Commissioning: Hi-Tech Pipes' New Greenfield Plant at Sikandrabad (UP) and Sanand Phase II (Gujarat).**

- Hi-Tech Pipes Limited has reached an advanced stage in commissioning two critical projects: a new greenfield plant at Sikandrabad, Uttar Pradesh, and the brownfield expansion of its Sanand Unit-II Phase II in Gujarat, which will Produce high end specialized tube & pipes for Domestic as well as international markets. These projects align with the company's strategic vision to expand production capacity, enhance value-added product offerings, and solidify its leadership in the steel pipes and infrastructure sectors.







✓ **1. Greenfield Plant at Sikandrabad, Uttar Pradesh**

● The new greenfield facility in Sikandrabad is part of Hi-Tech Pipes' ambitious plan to achieve 1 million tonnes of annual production capacity by FY26. This state-of-the-art plant is designed to produce high-end ERW steel pipes, including specialized products for infrastructure, defense, and renewable energy sectors. Key highlights include:

✓ **2. Brownfield Expansion at Sanand Phase II, Gujarat**

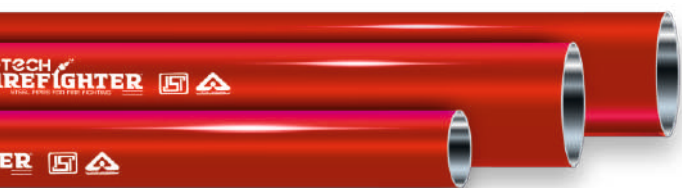
● The Sanand Unit-II Phase II expansion focuses on high end specialized tube & pipes targeting the Infrastructure and energy Sectors. This brown field project builds on the existing Sanand infrastructure, which already supports solar tracker pipe production for global manufacturers.



✓ **Commissioning of GI Plant at Hindupur Plant Andhra Pradesh.**

● The hot-dip galvanizing facility at our Hindupur Plant in Andhra Pradesh have been Commissioned this year, this will enhanced our production capacity to meet rising demand for corrosion-resistant steel Pipes. This will help us in further strengthening our position as a key supplier for major projects, driving India's industrial and infrastructure growth.

## New Initiatives- New Products Launched



- ✓ A Fire-Fighting system is the most essential part of the building services, with an aim to protect life and property.
- ✓ Sizes normally range from 25 mm to 150-mm NB "C" Class MS Pipes & Galvanized Pipe with plain end or socketed conforming to IS: 1239 & IS: 3589 specifications

- ✓ CRFH pipes used for furniture & high end segment has been started at Hindupur, (A.P.)



- ✓ New Launch of 250x250 Hollow Section Pipes at Sanand, Gujarat.
- ✓ 300X200 Large dia GP Pipes at Hindupur.



### ✓ Galvanized Section Pipes

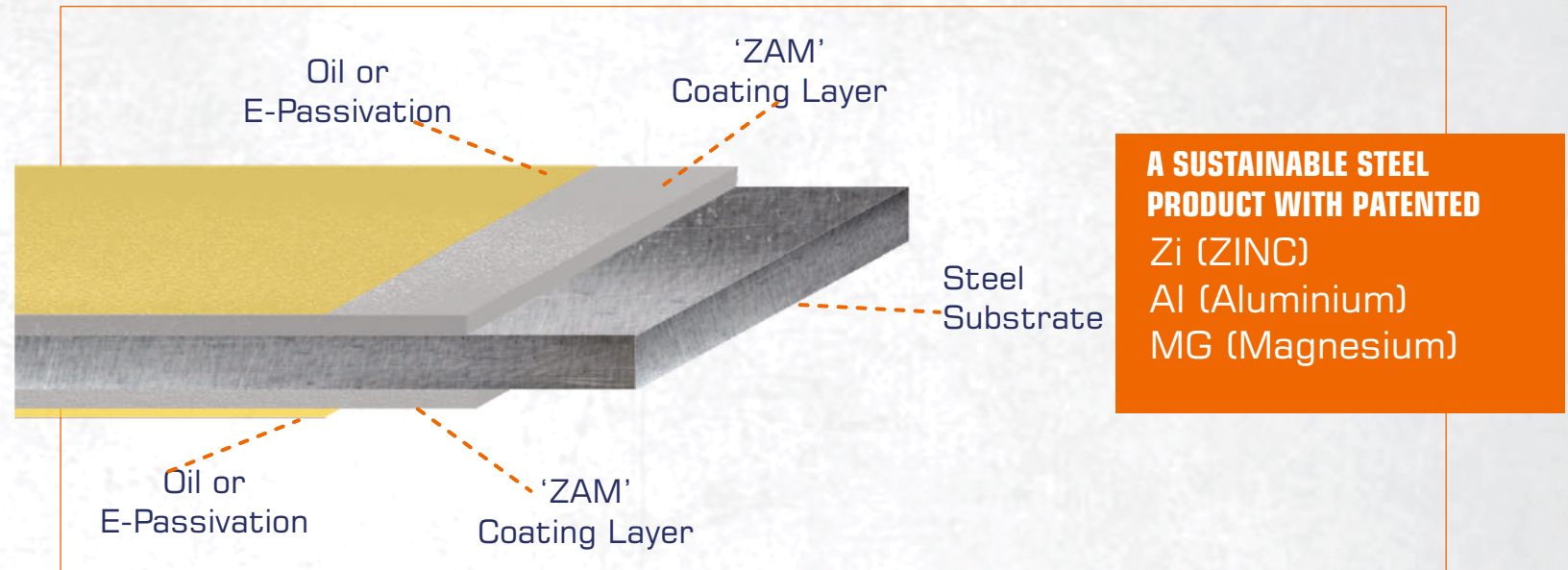
Hi-Tech Galvanized Section Pipes are zinc-coated steel pipes known for their strength, durability, and corrosion resistance. Ideal for construction and structural applications, they offer long life, low maintenance, and a clean, smooth finish suitable for indoor and





## 'ZAM' PIPE WITH SELF HEALING TECHNOLOGY FOR FIRE- FIGHTING APPLICATIONS

### WHAT IS "ZAM"



### WHAT IS SELF HEALING TECHNOLOGY

When exposed to the environment, 'ZAM' forms a very dense zinc-based protective film, unlike galvanised steel where the film is very porous. This unique dense film is also formed on edges, welds, perforations and scratches. In case some red rust was present on these uncoated zones, the red rust will gradually be covered by the 'ZAM' film. It is almost impossible for the environment to penetrate this film. The result is that 'ZAM' provides perfect protection of the whole structure, even on the uncoated edges, scratches and perforations. Increasing the coating weight will improve edge protection, especially for thick material which are used for Fire-Fighting applications.



# COMPANY OVERVIEW





## TEAM HI-TECH: BOARD OF DIRECTORS

### Mr. Ajay Kumar Bansal

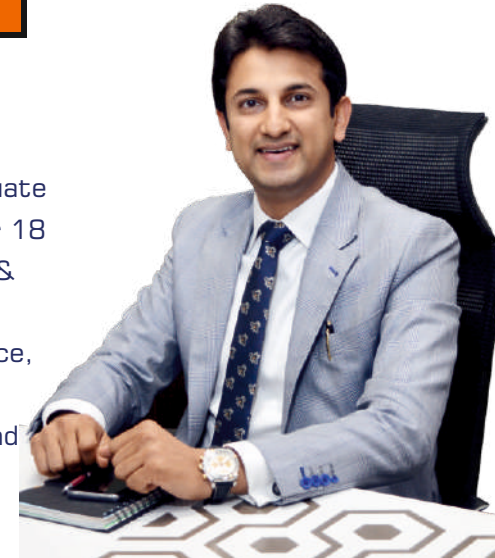
Chairman & Managing Director

- Mr. Ajay Kumar Bansal, an esteemed figure in the steel industry, boasts an impressive career spanning over 36 years. With his extensive expertise and knowledge, he has established himself as an industry stalwart. Serving as the Chairman of FII (Steel Tube Panel), he has been instrumental in effectively representing the industry at numerous national and international forums.

### Mr. Anish Bansal

Whole-Time Director

- B.Sc. (Economics ) in Banking & Finance graduate from the Cardiff University, England, with over 18 years of experience in Business Development & Administration.
- His area of expertise includes corporate finance, strategy, marketing, product development, project implementation, international trade and finance along with other corporate matters.



### Mr. Kamleshwar Prasad

Executive and  
Whole-Time Director

### Mr. P.K. Saxena

Non-Executive  
Independent Director.  
Member-CAIIB.

### Mr. Vivek Goyal

Non-Executive  
Independent Director.  
Chartered Accountant.

### Mr. Mukesh Kumar Garg

Non-Executive  
Independent Director.  
Ex-Railway IRSE Officer.

### Mrs. Neerja Kumar

Non-Executive  
Independent Director.  
Ex-Banker.

# OUR JOURNEY

## 1988-2001

- Commenced manufacturing MS pipes at Sikanderabad unit-1
- Started manufacturing cold rolled coils and strips

Hi-TECH  
1988-2001

## 2001-2012

- Installation of hot-dipped galvanizing facility
- Commenced production of highway crash barriers
- Began production of hollow sections and solar mounting sections

Hi-TECH  
2001-2012

## 2012-2016

- Commenced operations at Hindupur (Andhra Pradesh)
- Modernized the cold rolling plant at Sikanderabad unit
- Commissioned ERW pipes at Hindupur unit
- The third company to migrate to NSE Main Board in May 2018

Hi-TECH  
2012-2016

## 2017-2018

- Commenced commercial operations of unit 2 at Sikanderabad to manufacture steel tubes and hollow sections
- Started commercial production of steel tubes and hollow sections at the Sanand (Gujarat) unit
- Listed on the NSE-SME

Hi-TECH  
2017-2018

## 2018-2020

- Started 3rd tube mill at Sanand
- Installed solar plants at Sanand and Hindupur units
- Started Cold Rolling expansion project for wider product of HROp, CRCA, CRFH
- Received Secondary Steel Sector award from Ministry of Steel
- Received Top Performer award from SAIL
- Received Ispat Rachna Award from Ministry of Steel, Govt. of India

Hi-TECH  
2018-2020

## 2020-2023

- Commenced operations at Khopoli (Maharashtra)
- Started Continuous Galvanizing GP/GC Line at Sikanderabad
- Listed on BSE
- Started Manufacturing of PPGL, Color Coated Sheet
- Natrax Certified Crash Barriers

Hi-TECH  
2020-2023

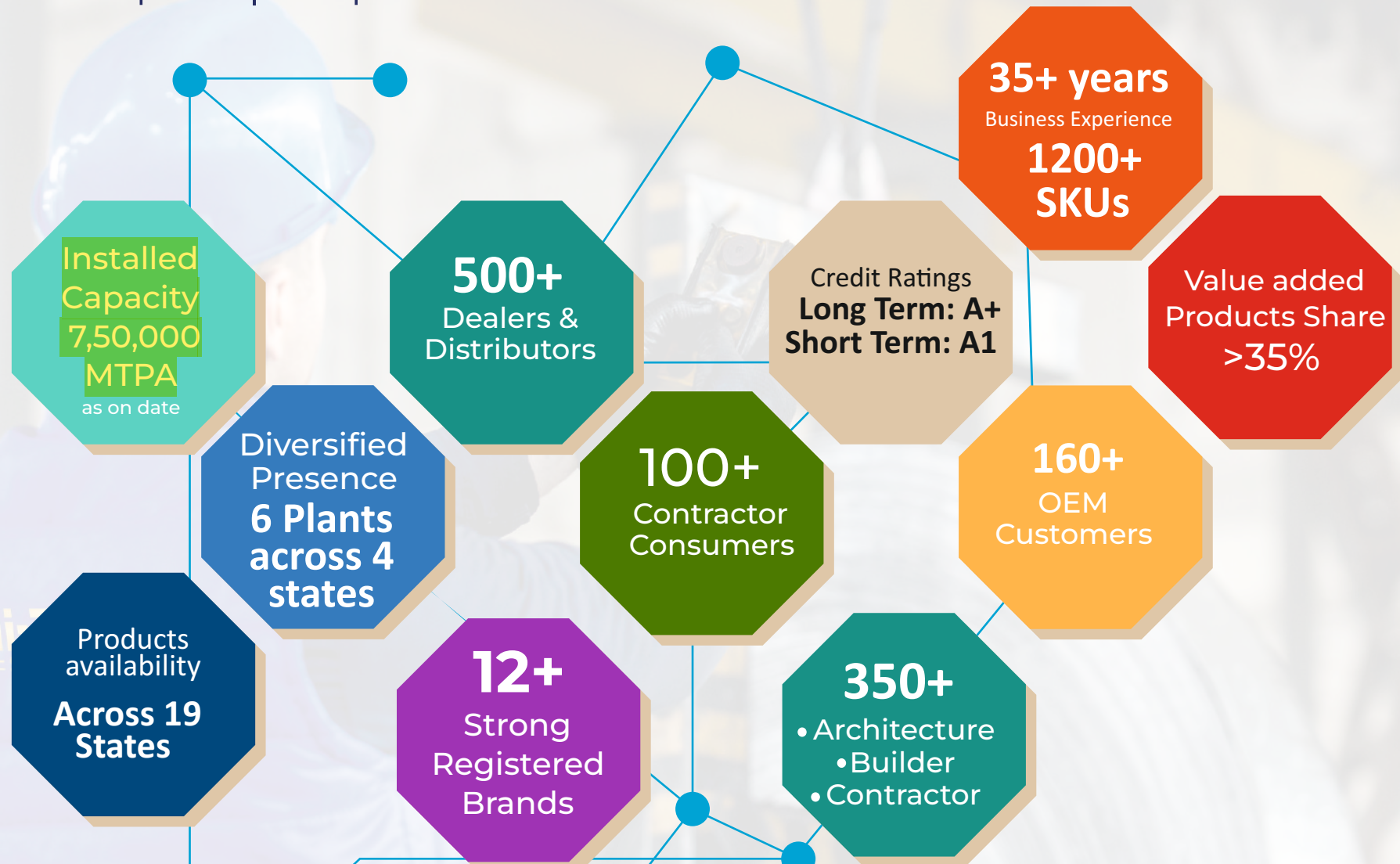
## 2023-2025

- Commissioning Of Sanand Unit-II Phase -1 (Gujarat) Capacity : 1,70,000 MT.
- Successfully raised QIP of Rs.5000 Million Investments made by renowned investors

Hi-TECH  
2023-2025

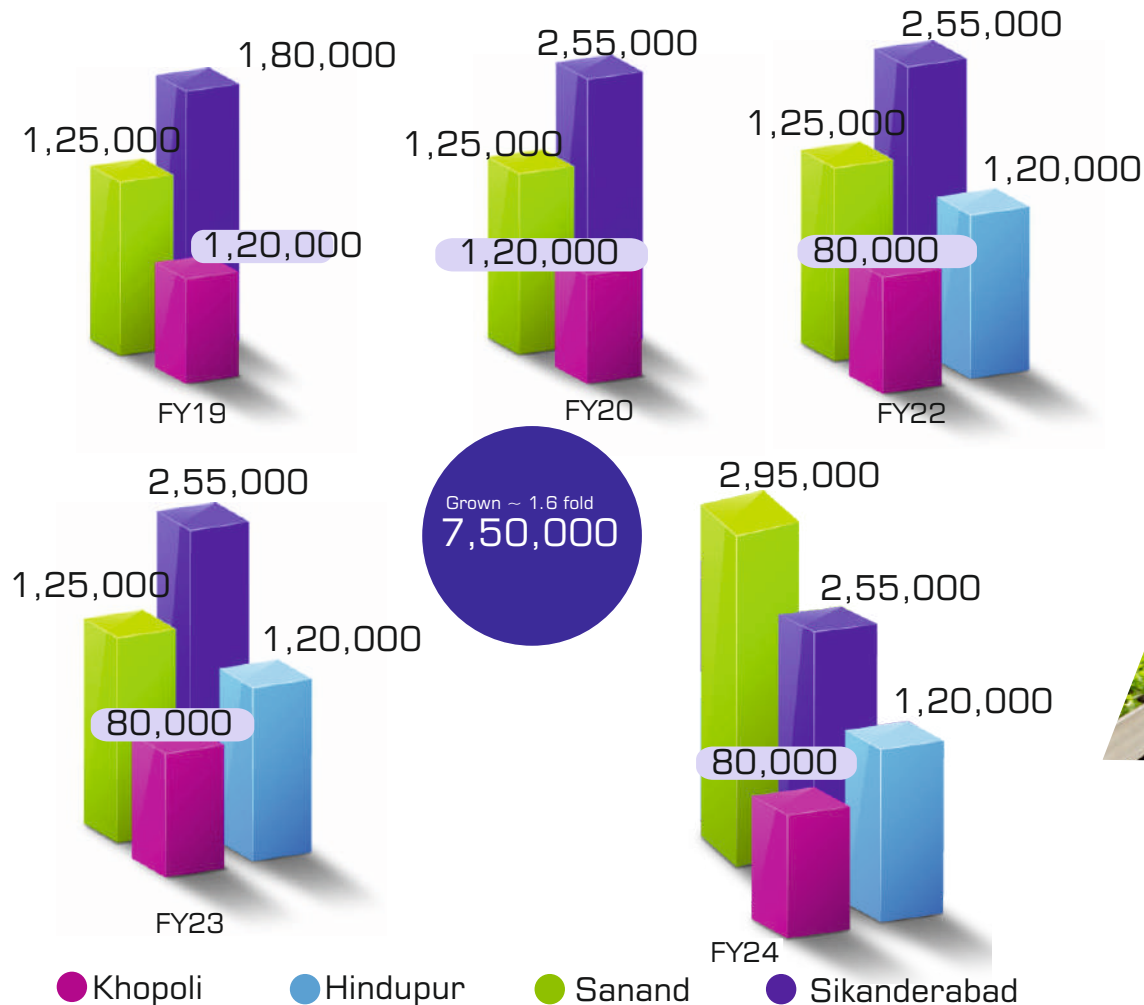


# Hi-Tech Pipes | Capabilities Built So Far...

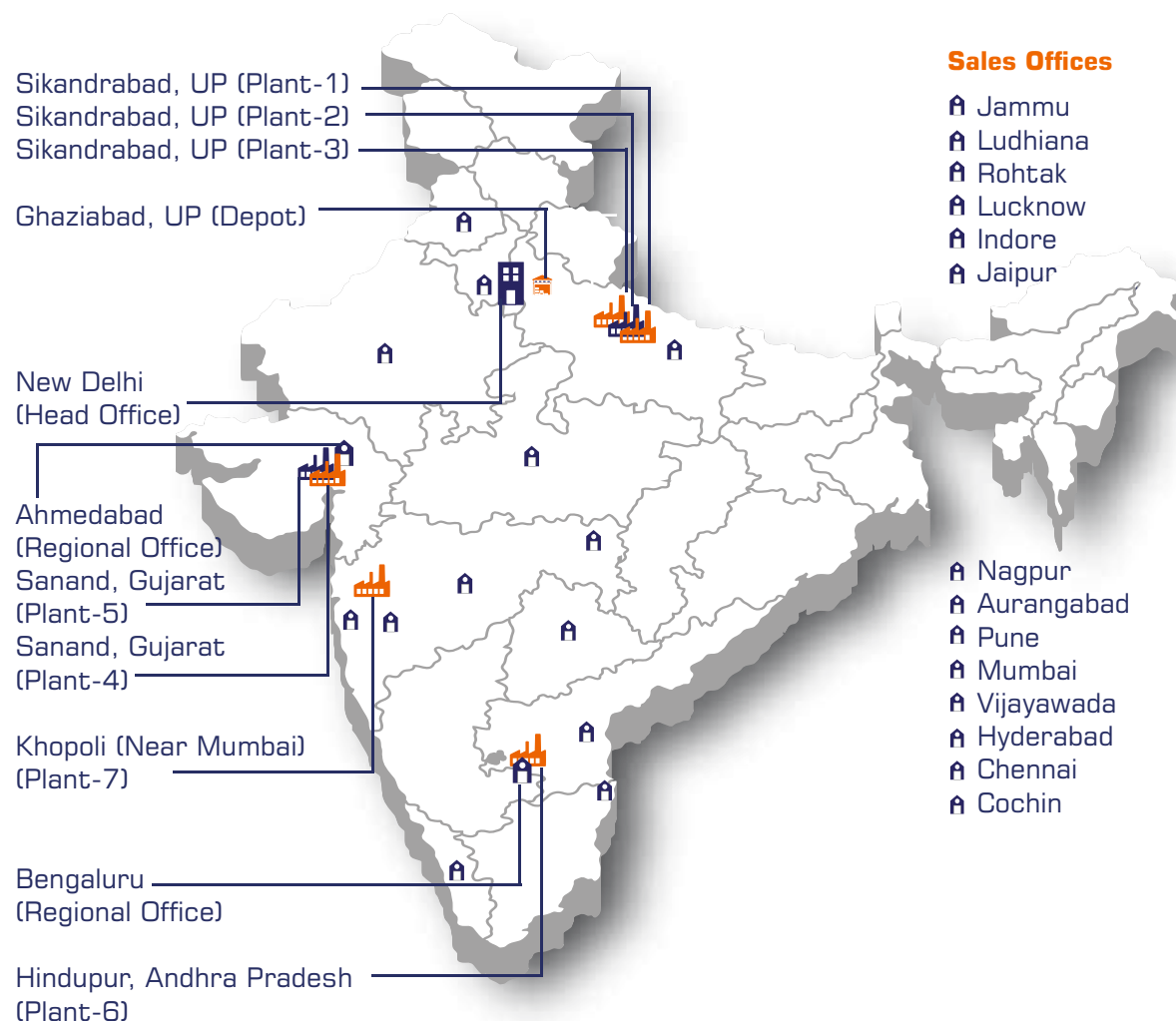


## CONTINUED INVESTMENT IN BUILDING COMPETENCIES TO CATER TO DEMAND...

Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)



## OUR PAN INDIA MANUFACTURING & DISTRIBUTION NETWORK



### CAPACITY

Plant Location	Capacity (MTPA)	Product Portfolio
Sikandrabad, UP	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated Coils
Hindupur, AP	1,20,000	MS Steel Pipes, Hollow Sections & GP Pipes
Sanand, Gujarat	1,25,000	MS Steel Pipes, Hollow Sections, GI Pipes, GP Pipes, CR Pipes, Solar Torque Tubs, Large Diapipes
Khopoli, Maharashtra	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
Sanand (Unit-II)	1,70,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
<b>Total</b>	<b>7,50,000</b>	<b>Diversified Range</b>



## Our Manufacturing Facilities



Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat



Makhiyav. Sanand (Unit-II) Phase-I, Gujarat

# Hi-Tech One Stop Shop



# APPROVALS





# KEY MARQUEE PROJECTS



Surat Diamond Bourse



Affordable housing



Agriculture



Narendra Modi stadium,  
motera, Ahmedabad, Gujarat



High Speed  
Bullet Train



Jal Jeevan  
Mission



Dedicated Freight  
Corridor



Naitonal  
Express way



5G Telecom  
Towers



Solar Mounting  
Structures

## OUR MARQUEE CLIENTELE





## INTERNATIONAL LICENSES



## International UKCA Certificate



## Certificate of factory Production control



## Shri Lankan Standards Certificate



## Certificate of factory Production control

# AWARDS AND CERTIFICATIONS



**Secondary Steel Award  
Form Ministry of Steel  
Govt. Of India**



**Top Performer Award  
From SAIL**



**Highest Tax Payer in  
Bulandshahr, Uttar Pradesh**



**Exporter House Certificate,  
Ministry Of Commere Govt. Of India**



**Fortune India The Next 500**



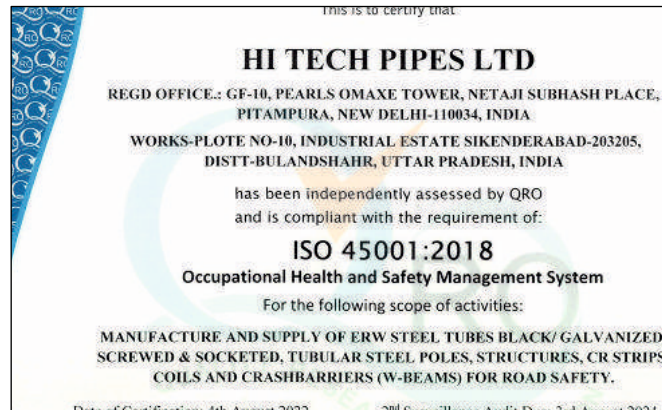
**Outstanding Company in  
Pipes Sector**



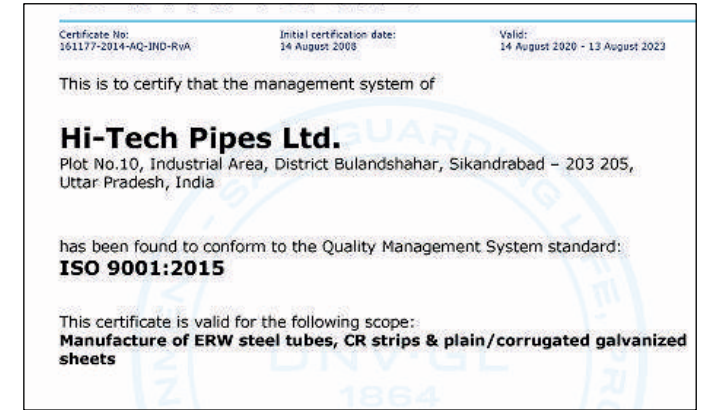
# CERTIFICATION



Environment Management System



Health & Safety Management System



Quality Management System



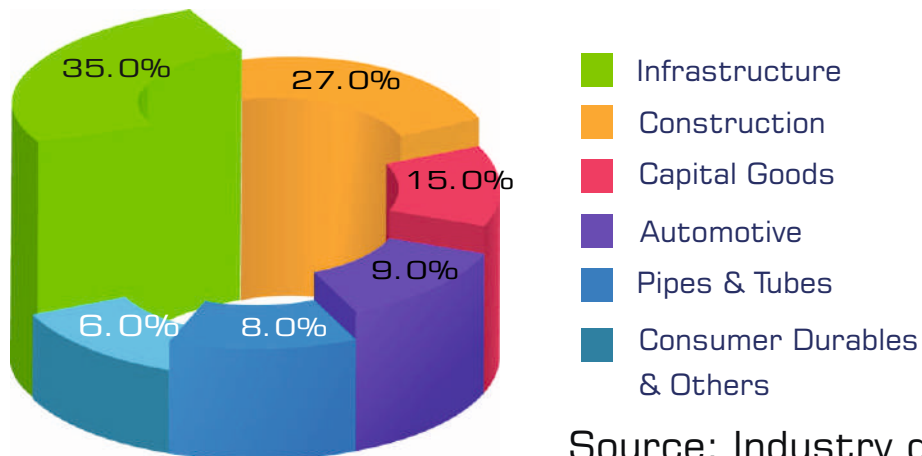
Solar Energy Society of India

## Strategic Focus & Future Prospects

### Huge Opportunity in the Indian Steel Pipes & Tubes Industry

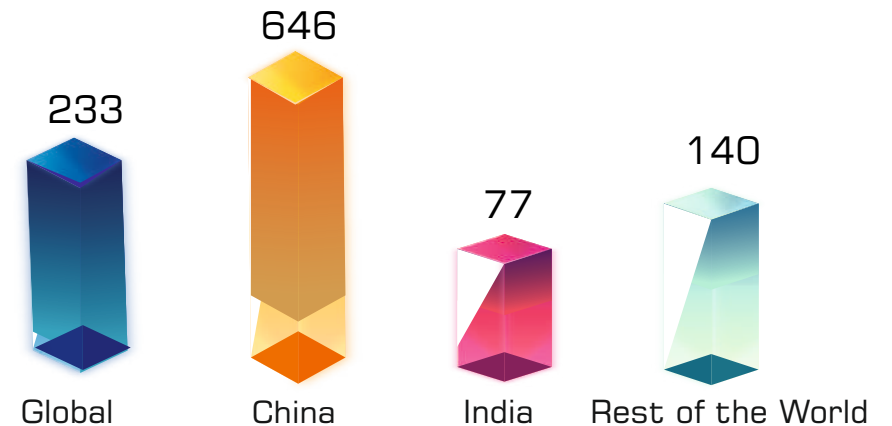
- Market Size: ~Rs 500 billion (~8% of total domestic steel market)
- Total Domestic Consumption: ~8.5 million tonnes (FY21)
- Growth Rate last 5 years: 6-7% CAGR
- Growth Rate expected next 5 years: 8-9% CAGR
- Demand Drivers: Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

### Sector wise Consumption Break-Up



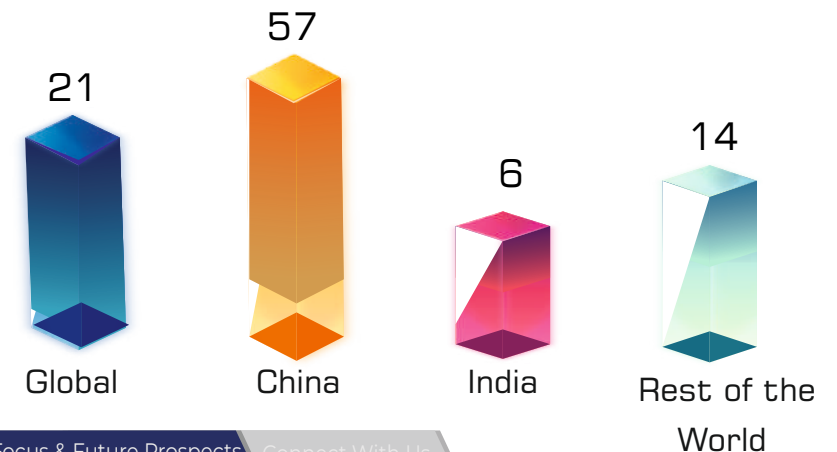
Source: Industry data

### Per Capita Consumption (Kgs) - Steel



- India has become the 2nd largest consumer of finished Steel in world. The finished steel consumption was 106 million tons(MT) during FY22

### Per Capita Consumption (Kgs) – Steel Pipes & Tubes





## Huge demand from various sectors aided by Government Schemes

### Infrastructure & Housing



- Urban development program – Smart cities, Amrut Scheme, Hriday, National Infrastructure Pipeline (NIP)
- Growing vertical mode of development – increased spending on Skyscrapers
- Increasing Warehousing demand due to rapid digital transformation
- Rapid Urbanization in Tier II & III cities – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)

### Water Supply

- 'Nal se Jal' scheme to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam
- Jal Jeevan Mission of Central Government to provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.



### Oil & Gas

- 4 mn mt of estimated demand for pipes City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025



### Defence

- Major application of Structural Steel in the manufacturing of equipments for Indian Defence Forces



### Airports

- 'Udan' Scheme: GOI plans to open 100 Airports by 2025 with an investment of Rs. 1 trillion



### Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of ~400 stations and build 4 new freight corridors
- Bullet train Project , National Rail Corridor



### Agriculture

- Micro Irrigation - target to reach 100 lakh hectares in 5 five years
- Poly House – Future of Farming – High Subsidy



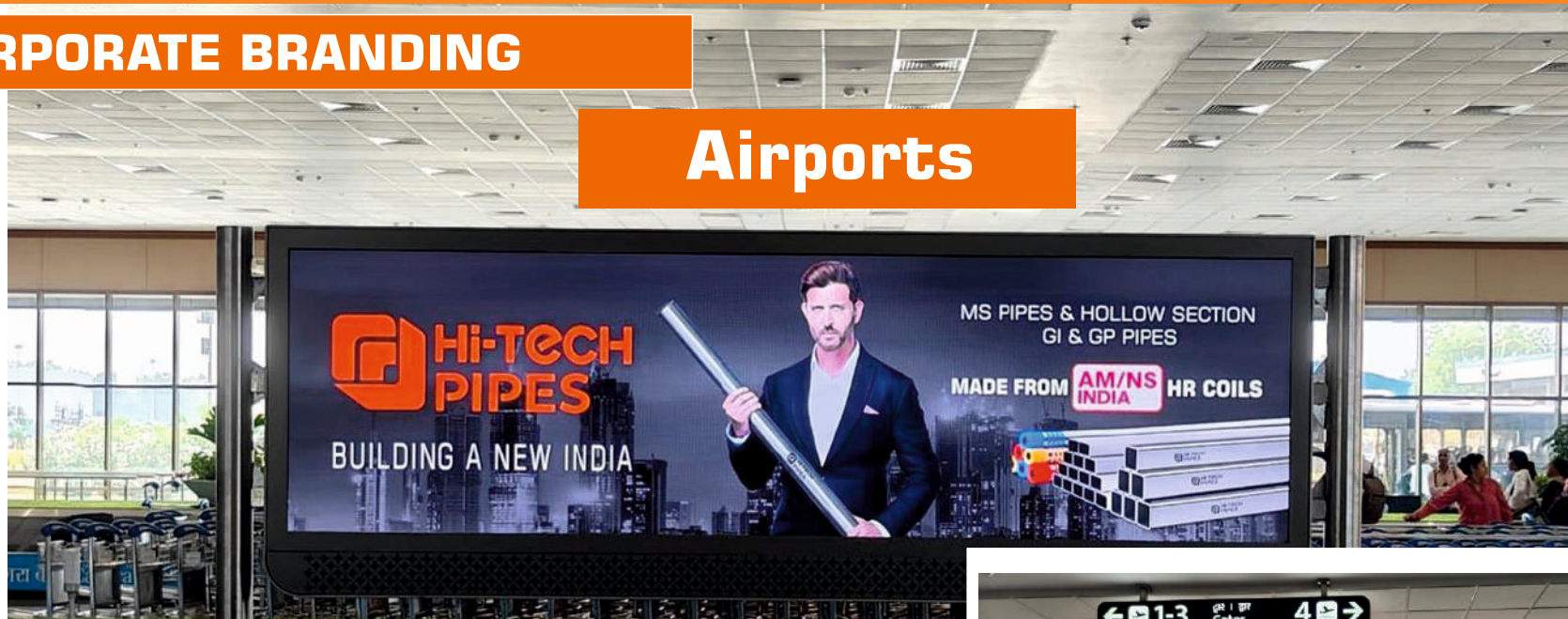
### Solar

- Future of Power Generation – exponential growth



## CORPORATE BRANDING

### Airports



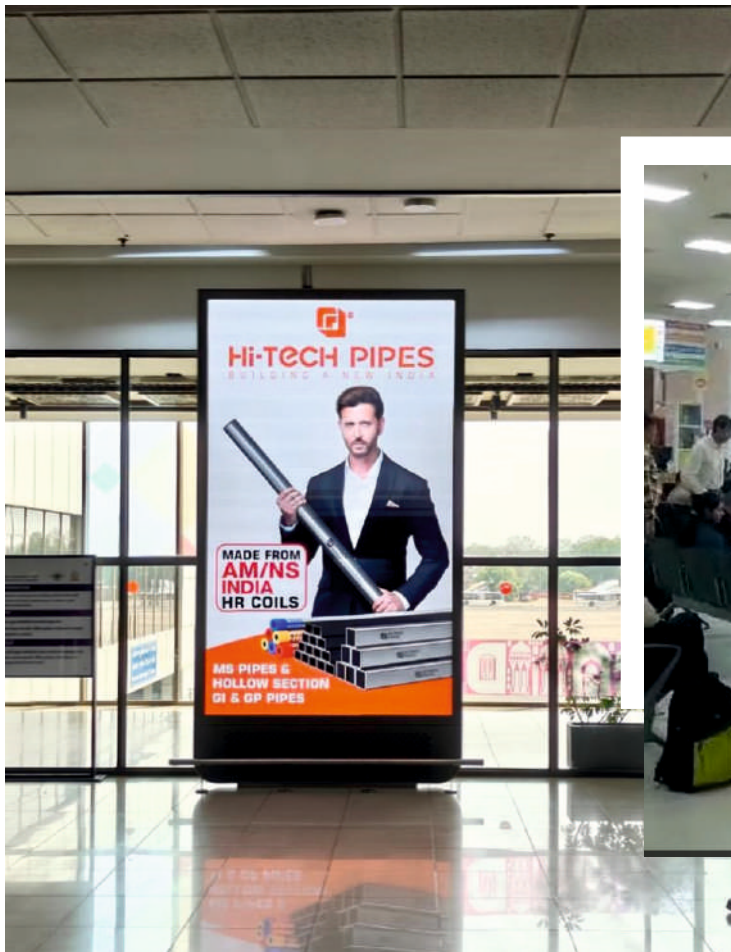


## Airports





## Airports





# MAHAKUMBH





# MAHAKUMBH





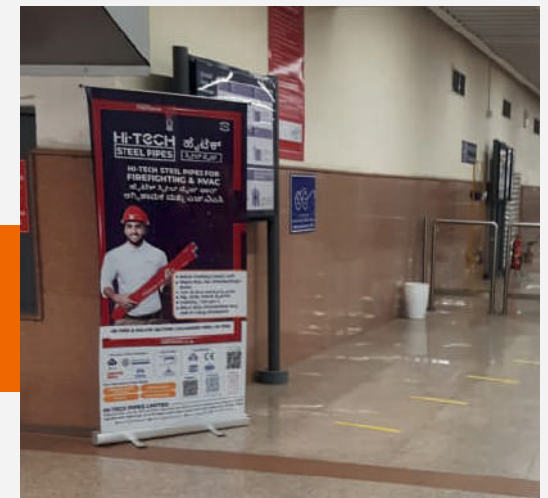




## MAGAZINES

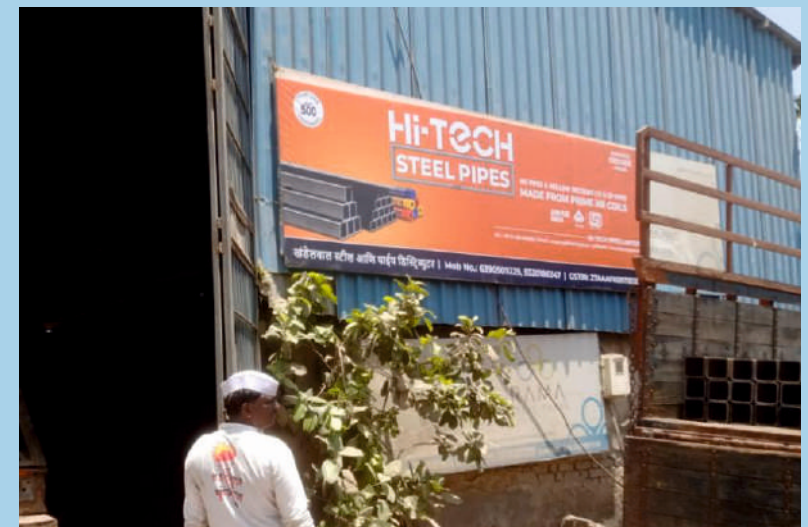


## Metro Stations





**PAN INDIA  
WALL  
PAINTING,  
FLEX  
BOARD &  
HOARDING**













## Connect with Hi-Tech On WhatsApp Chatbot 🟢

Just Type **Hi...** & Get quick answers



Instant Support at Your Fingertips  
**+91 7827 8010 02**  
 Get quick answers to your Questions.

Hi-Tech Pipes Limited 🟢

## SCAN TO CONNECT & DISCOVER MORE





# THANK YOU

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