

Date: May 28, 2026

To,

Manager, National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra Kurla Complex- Bandra (E), Mumbai-400051 NSE Symbol: HITECH	Listing Department, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort Mumbai- 400001 Scrip Code: 543411
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Subject: Investor Presentation on Audited Financial Results for the Quarter and Year ended March 31, 2026

Dear Sir/ Madam,

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, please find enclosed herewith a copy of presentation with respect to the Audited Financial Results for the Quarter and Year ended March 31, 2026.

The investor presentation shall also be made available at the website of the Company at www.hitechpipes.in.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited**

For HI-TECH PIPES LIMITED
ARUN
KUMAR
Digitally signed by
ARUN KUMAR
Date: 2026.05.28
15:37:23 +05'30'
Company Secretary

Arun Kumar
Company Secretary &
Compliance Officer

Encl: As above



BUILDING A NEW INDIA

Forging **Stronger**
Growth for **Tomorrow**

INVESTOR PRESENTATION
Q4&FY26



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SAFE HARBOUR

This Presentation and the accompanying slides (the “Presentation”), which have been prepared by Hi-Tech Pipes Ltd. (the “Company”), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

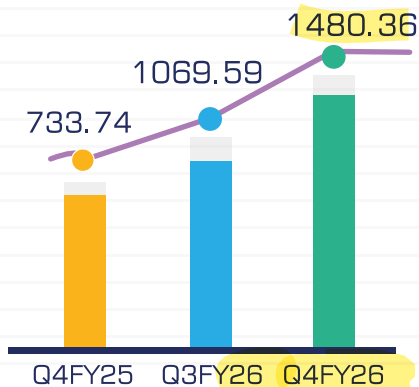
This presentation contains certain forward-looking statements concerning the Company’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding

fluctuations in earnings, our ability to economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company

KEY PERFORMANCE INDICATORS– Q4FY26(consolidated)

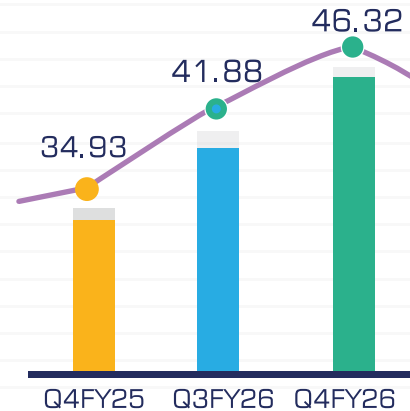
REVENUE (RS CRORE)

+102% Y-O-Y



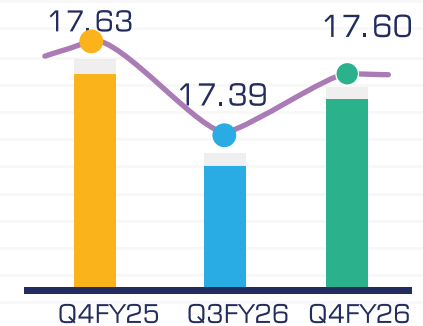
EBITDA (RS CRORE)

+33% Y-O-Y



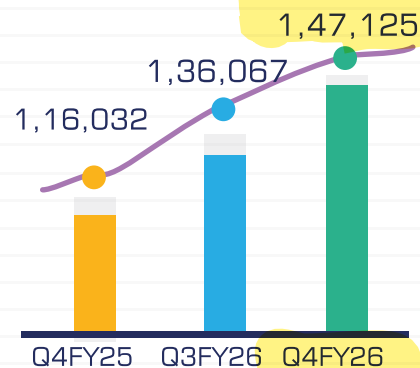
PAT (RS CRORE)

0 % Y-O-Y



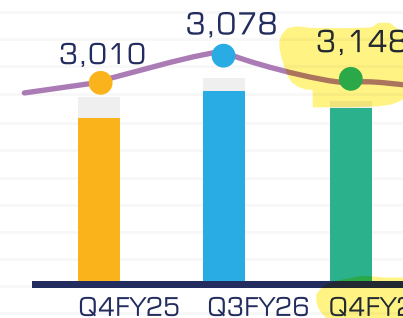
SALES VOLUME (MT)

+27% Y-O-Y



EBITDA PER MT (RS)

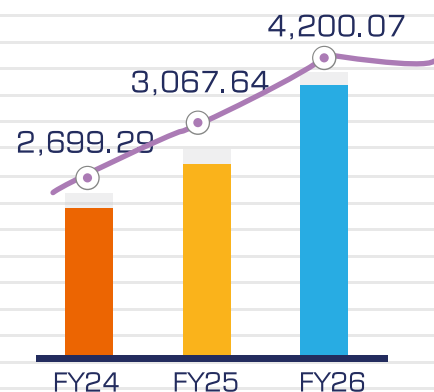
+5% Y-O-Y



KEY PERFORMANCE INDICATORS – FY26^(CONSOLIDATED)

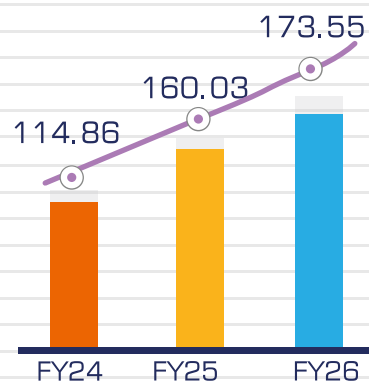
REVENUE (RS. CRORE)

+37%



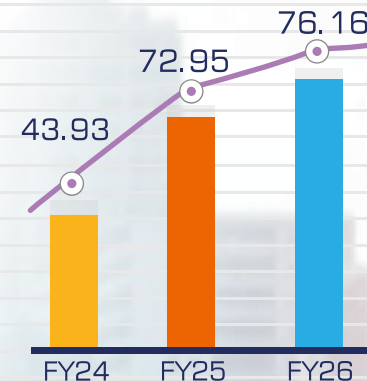
EBITDA (RS. CRORE)

+8%



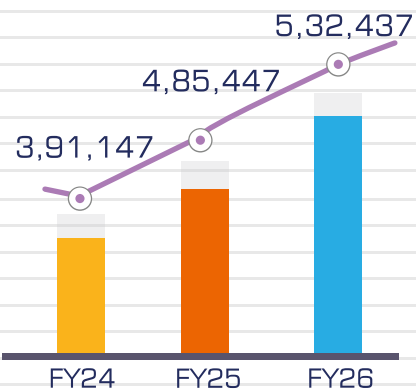
PAT (RS. CRORE)

+4%



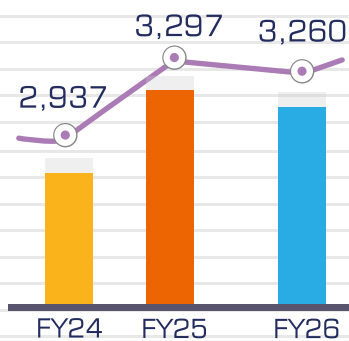
SALES VOLUME (MT)

+10%



EBITDA PER MT (RS. CRORE)

(1%)



CONSOLIDATED PROFITABILITY HIGHLIGHTS – Q4&FY26

Particulars (Rs.Lacs)	Q4FY26	Q4FY25	Y-o-Y %	FY26	FY25	Y-o-Y %
Income From Operations	1,48,036	73,374	102%	4,200,07	3,06,764	37%
Raw Materials	1,40,052	67,713		3,89,363	2,78,375	
Employee Cost	943	759		3574	3,319	
Other Cost	2410	1,410		9715	9,066	
EBITDA	4631	3,493	33%	17355	16,003	8%
EBITDA Margin (%)	3%	5%		4%	5%	
Other Income	25	1		259	189	
Depreciation	761	426		2710	2,092	
Interest	1573	660		4757	4,301	
Exceptional Items	0.00	0.00		0.00	0.00	
Profit Before Tax	2322	2,408	-4%	10,147	9,799	4%
Tax	562	645		2531	2,504	
Profit After Tax	1760	1,763	0%	7616	7,295	4%
Total Comprehensive income (after taxes)	1802	1,749	3%	7658	7,286	5%
Basic EPS (in Rs.)	0.89	1.08		3.77	3.98	

STATEMENT OF ASSETS & LIABILITIES AS AT 31st MARCH,2026

(Rupees in Lacs)

Particulars	Consolidated		Standalone	
	As at March 31, 2026	As at March 31, 2025	As at March 31, 2026	As at March 31, 2025
	Audited	Audited	Audited	Audited
I. ASSETS				
(1) Non-Current Assets				
(a) Property, plant & Equipment	56,619.38	39,217.93	43,060.46	31,144.81
(b) Right of use assets	4,933.71	-	4,933.71	-
(b) Capital work in progress	10,288.80	19,370.90	7,839.02	15,164.84
(c) Goodwill	1,816.63	-	-	-
(d) Intangible assets	2.87	29.91	2.87	29.41
(e) Investment in subsidiaries	-	-	2,401.20	350.20
(f) Financial Assets				
i) Investments	453.38	381.16	286.28	286.28
ii) Loans	535.10	435.10	26,344.08	21,865.22
iii) Other financial assets	536.51	572.81	441.41	482.17
(g) Other non-current assets	6,048.97	11,171.97	3,540.08	6,328.57
Total Non Current Assets	81,235.35	71,179.78	88,849.10	75,651.49
(2) Current Assets				
(a) Inventories	56,558.11	38,426.06	46,836.60	30,993.04
(b) Financial Assets				
(i) Trade receivables	44,896.42	30,269.35	31,408.35	23,422.54
(ii) Cash and cash equivalents	2,165.79	3,581.56	1,991.89	3,220.08
(iii) Bank Balance	6,533.84	14,682.32	6,533.84	14,682.32
(c) Other current assets	10,972.10	17,427.17	3,469.77	10,980.30
Total Current Assets	121,126.26	104,386.45	90,240.44	83,298.28
Total Assets	202,361.61	175,566.23	179,089.54	158,949.77
II. Equity & Liabilities				
(1) Shareholder's Funds				
(a) Equity Share Capital	2,031.08	2,031.08	2,031.08	2,031.08
(b) Other Equity	131,317.28	123,704.39	123,097.71	116,691.16
Total Equity	133,348.36	125,735.47	125,128.79	118,722.24
(2) Non-Current Liabilities				
a) Financial Liabilities				
(i) Borrowings	6,614.27	2,546.82	2,547.26	176.15
(iia) Lease Liability	2,550.95	-	2,550.95	-
(ii) Other Financial Liabilities	367.68	362.28	367.68	362.29
(b) Provisions	133.48	177.27	103.53	150.40
(c) Deferred Tax Liabilities (Net)	3,468.97	2,960.53	2,713.03	2,376.94
Total Non Current Liabilities	13,135.35	6,046.91	8,282.46	3,065.77
(3) Current Liabilities				
a) Financial Liabilities				
(i) Borrowings	17,585.94	16,604.98	8,955.14	12,498.64
(ii) Trade Payables	36,788.82	24,974.48	35,432.43	23,503.29
(iii) Other financial Liabilities	31.23	30.64	31.23	30.64
(b) Other Current Liabilities	295.68	1,029.33	195.98	70.70
(c) Provisions	726.05	564.74	613.34	482.84
(d) Current Tax Liabilities (Net)	450.17	579.68	450.17	575.66
Total Current Liabilities	55,877.90	43,783.86	45,678.30	37,161.76
Total Liabilities	69,013.25	49,830.76	53,960.76	40,227.53
Total Equity & Liabilities	202,361.61	175,566.23	179,089.55	158,949.77

CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH,2026

PARTICULARS	Consolidated		(Rs. in Lacs)	
	For the year ended	For the year ended	For the year ended	For the year ended
	31.03.2026	31.03.2025	31.03.2026	31.03.2025
A. CASH FLOW FROM THE OPERATING ACTIVITIES				
Net Profit Before Tax and Extra Ordinary Activity	10,146.71	9,798.62	8,574.15	8,576.23
Add/(Less) Adjustments for:				
Other non-cash items	56.10	(11.97)	47.76	(19.37)
Depreciation and amortization expenses	2,710.02	2,092.24	2,362.53	1,796.99
Interest income on Bank deposits	(63.99)	(160.64)	(63.99)	(160.64)
Finance Costs	4,757.07	4,301.25	3,889.88	3,377.87
Loss / (gain) on sale of property, plant and equipment	(3.00)	(0.75)	(3.00)	(0.75)
	17,602.92	16,018.75	14,807.33	13,570.32
Operating Profit Before Working Capital Changes				
Adjustments for:-				
Increase / (Decrease) Trade Paybles	11,814.35	9,244.70	11,929.15	11,588.03
Increase / (Decrease) Other Current liabilities	(748.22)	532.90	113.26	(180.60)
Increase / (Decrease) Provisions current liabilities	117.51	237.97	83.64	225.08
(Increase) / Decrease Trade Receivable	(14,627.07)	(2,251.53)	(7,985.81)	324.96
(Increase) / Decrease Inventories	(18,132.06)	(3,760.23)	(15,843.56)	(4,284.15)
(Increase) / Decrease other Current Assets	6,457.12	(11,154.28)	7,510.53	(7,730.40)
Expected credit loss allowances/Doubtful debt	0.00	0.00	0.00	0.00
	(15,118.37)	(7,150.47)	(4,192.79)	(57.08)
Cash Generated from Operations	2,484.54	8,868.28	10,614.54	13,513.24
Direct Taxes Paid	2,152.12	1,885.35	1,947.35	1,554.11
A. NET CASH FLOW FROM THE OPERATING ACTIVITIES	332.43	6,982.93	8,667.19	11,959.13
B. CASH FLOW FROM INVESTMENT ACTIVITIES				
(Increase) / Decrease other non current assets	5,046.32	(7,425.08)	2,788.49	(4,240.75)
(Increase) / Decrease Loans	(100.00)	(435.10)	(4,478.86)	(19,805.81)
Bank deposits considered other than Cash and cash equivalents	8,148.48	(12,316.41)	8,148.48	(12,316.41)
Increase/ (Decrease) in Non Current other Financial Liabilities	5.40	115.28	5.40	115.28
Payment for Property ,Plant & Equipment , Intangible Assets ,CWIP	(15,177.61)	(18,991.09)	(11,859.54)	(13,389.67)
Change in Goodwill	(1,816.63)			
Loss / (gain) on sale of property, plant and equipment	3.00	0.75	3.00	0.75
Investment others	(234.37)	(117.28)	(2,051.00)	(117.28)
Interest income on Bank deposits	63.99	161.64	63.99	160.64
Net Cash Flow From Investing Activities	(4,061.42)	(39,007.29)	(7,380.03)	(49,593.24)
C. CASH FLOW FROM FINANCING ACTIVITIES				
Net Proceeds on conversion of Share Warrants	0.00	13,610.78	0.00	13,610.78
Net Proceeds received against Shares issued to QIP	0.00	47,241.38	0.00	47,241.38
Dividend Paid (Including taxes)	(45.40)	(40.04)	(45.40)	(40.04)
Increase/ (Decrease) in Long Term Borrowings	3,542.45	(8,098.62)	2,371.11	(7,838.89)
Increase/ (Decrease) in Lease Liability	2,550.95	0.00	2,550.95	0.00
Increase/ (Decrease) in Short Term Borrowings	980.96	(12,978.25)	(3,543.50)	(8,846.32)
Increase/ (Decrease) in other current financial liability	0.59	(71.10)	0.59	(71.10)
(Increase) / Decrease other Non Current financial assets	40.76	9.68	40.76	10.54
Finance Costs	(4,757.07)	(4,301.25)	(3,889.88)	(3,377.87)
Net Cash Flow Used In Financing Activities	2,313.23	35,372.56	(2,515.36)	40,688.47
Net Increase/ (Decrease) Changes in Cash & Cash Equivalent (A+B+C)	(1,415.76)	3,348.21	(1,228.19)	3,054.36
Cash and Cash Equivalent at the Beginning of the Year*	3,581.56	233.34	3,220.08	165.72
Cash and Cash Equivalent at the Closing	2,165.79	3,581.56	1,991.88	3,220.08

Annual FY26 Financial Performance:

- ◆ **Annual Revenue** has grown by **37%** to **Rs. 4,200 Cr.** against **Rs. 3,068 Cr.** in **FY25**, supported by record sales volumes
- ◆ **Annual Sales volume** surged by **10%**, reaching **5,32,437 MT**, compared to **4,85,447 MT** in **FY25**, marking our highest-ever annual performance
- ◆ Total comprehensive income rose by **5%** to **Rs.76.58 Cr.**, up from **Rs. 72.85 Cr.** in **FY25**.
- ◆ **Annual EBIDTA** increased by **8%** to **Rs.173.55 Cr.** in **FY26** as compared to **Rs.160.03** Crore in **FY25**
- ◆ **Annual EBIDTA/ton** is decreased by **1%** at **Rs.3,260.** in **FY26** vs. **Rs.3,297** in **FY25**, on account of challenging global environment

Q4FY26 Financial Performance

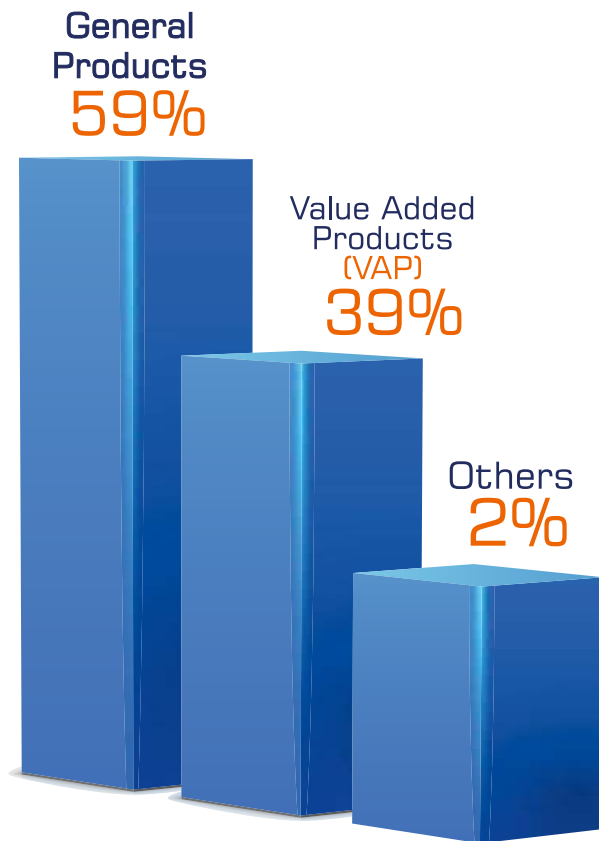
- ◆ **Revenue** has grown by **102%** to **Rs1,480Cr.**, compared to **Rs734 Cr.** in **Q4FY25**, driven by robust demand in infrastructure and construction sectors.
- ◆ **Sales volume** by **27%**, reaching **1,47,125 MT**, up from **1,16,032 MT** in **Q4 FY25**.
- ◆ Total comprehensive income of **Rs.18Cr.**, compared to **Rs. 17.50 Cr.** in **Q4 FY25**, underscoring our focus on cost optimization and value-added products.
- ◆ **EBIDTA** has by **33%** to **Rs46.32 Cr.** in **Q4FY26** as compared to **Rs 34.93** Crore in **Q4FY25**.

Financial Health

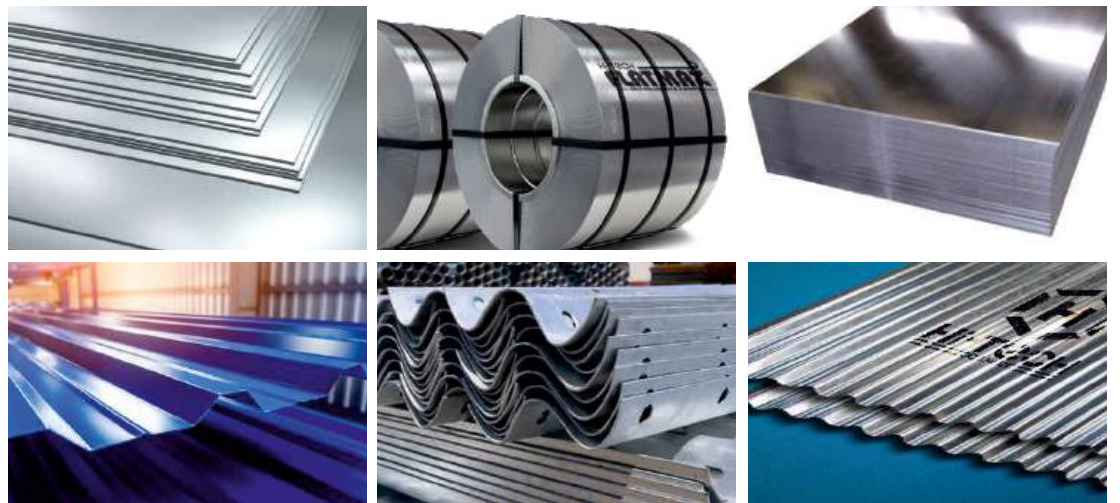
- ◆ **Net Working Capital Days:** is **56 days** (increased from **52 days**),
- ◆ **Debt-to-Equity Ratio:** Ratio less of **0.18%** in **FY26** as compared to **0.15** in **FY25**, which reflects in comfortable and provides sufficient financial flexibility for our future expansion plans.

STEEL TUBES & PIPES

VALUE ADDED
PRODUCTS (VAP) MIX

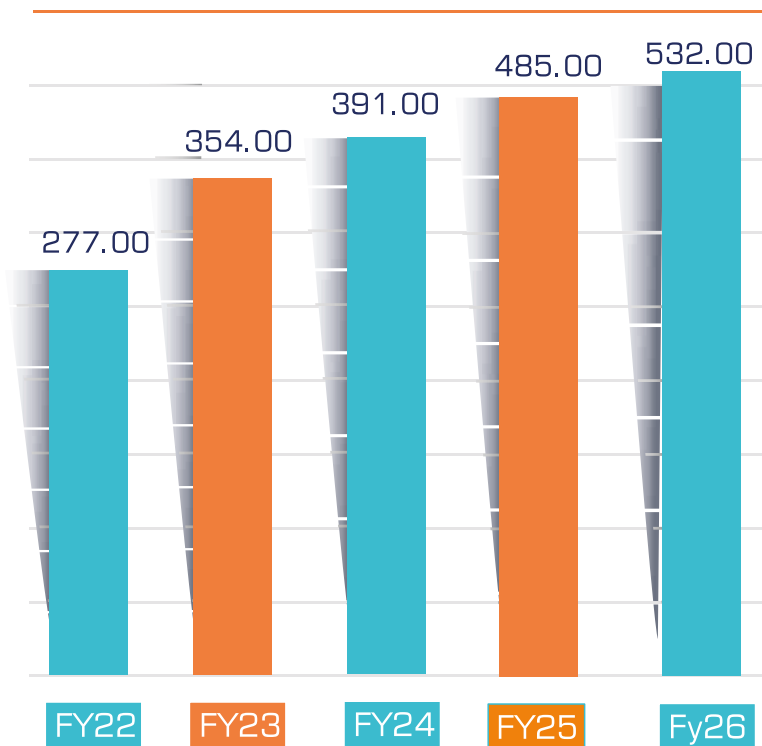


FLAT STEEL & COATED PRODUCTS

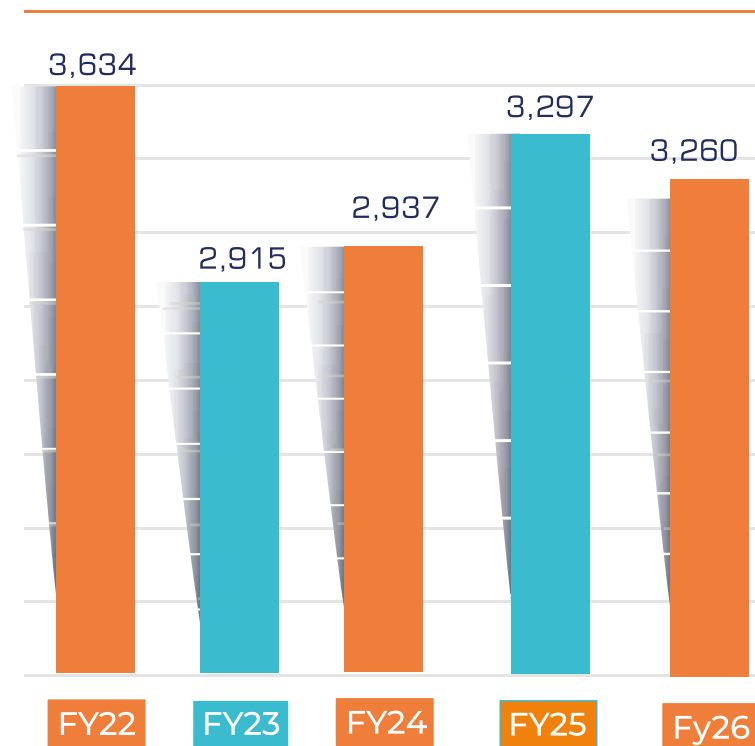


Annual Financial Performance

Volume ('000 MT)

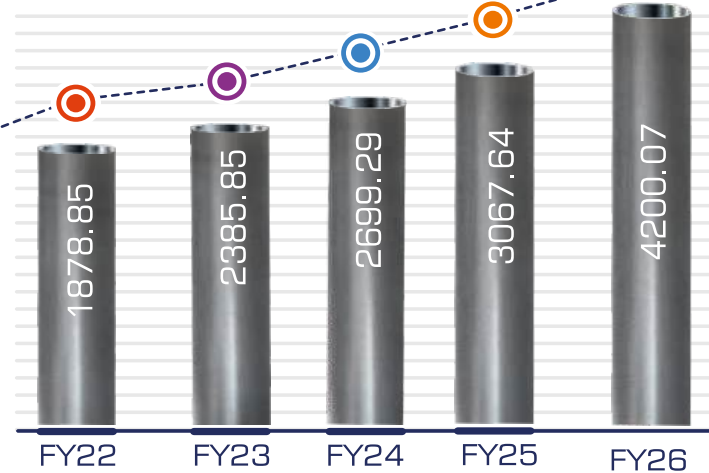


EBITDA Rs. Per Metric Ton

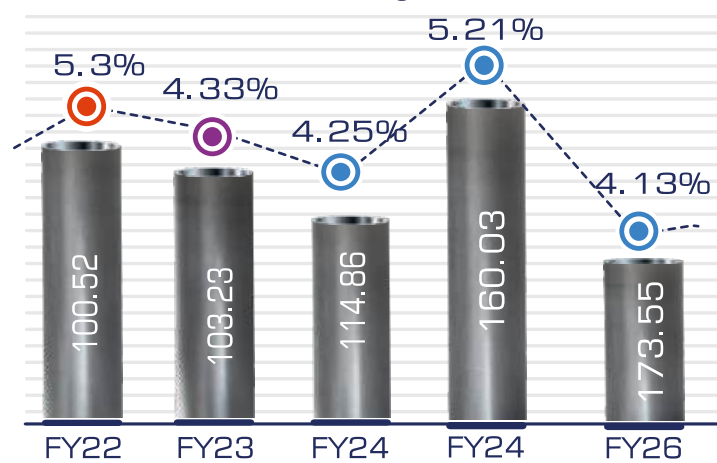


KEY PERFORMANCE HIGHLIGHTS CONTINUED....

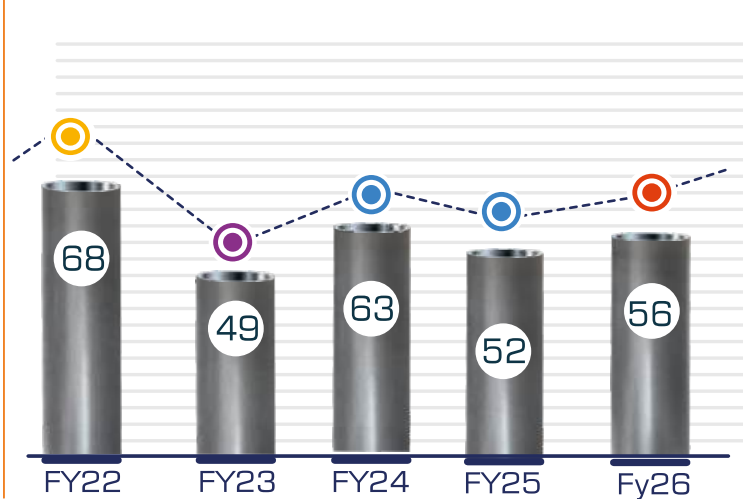
REVENUE (Rs. in Crore)



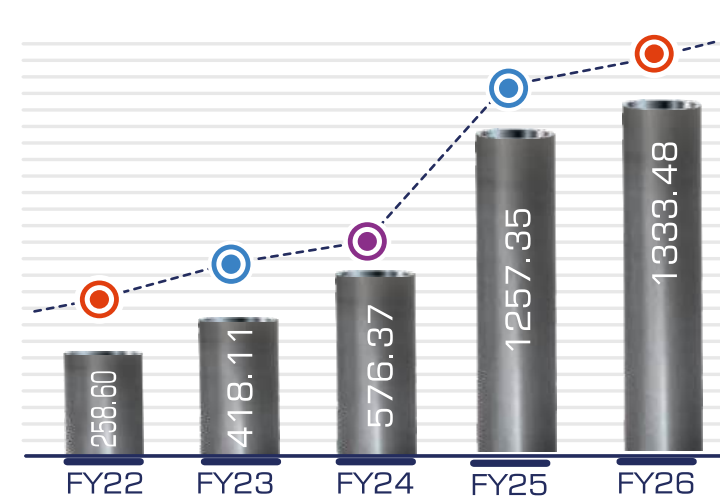
EBITDA & EBITDA Margin % (Rs. in Crore)



NET WORKING CAPITAL DAYS

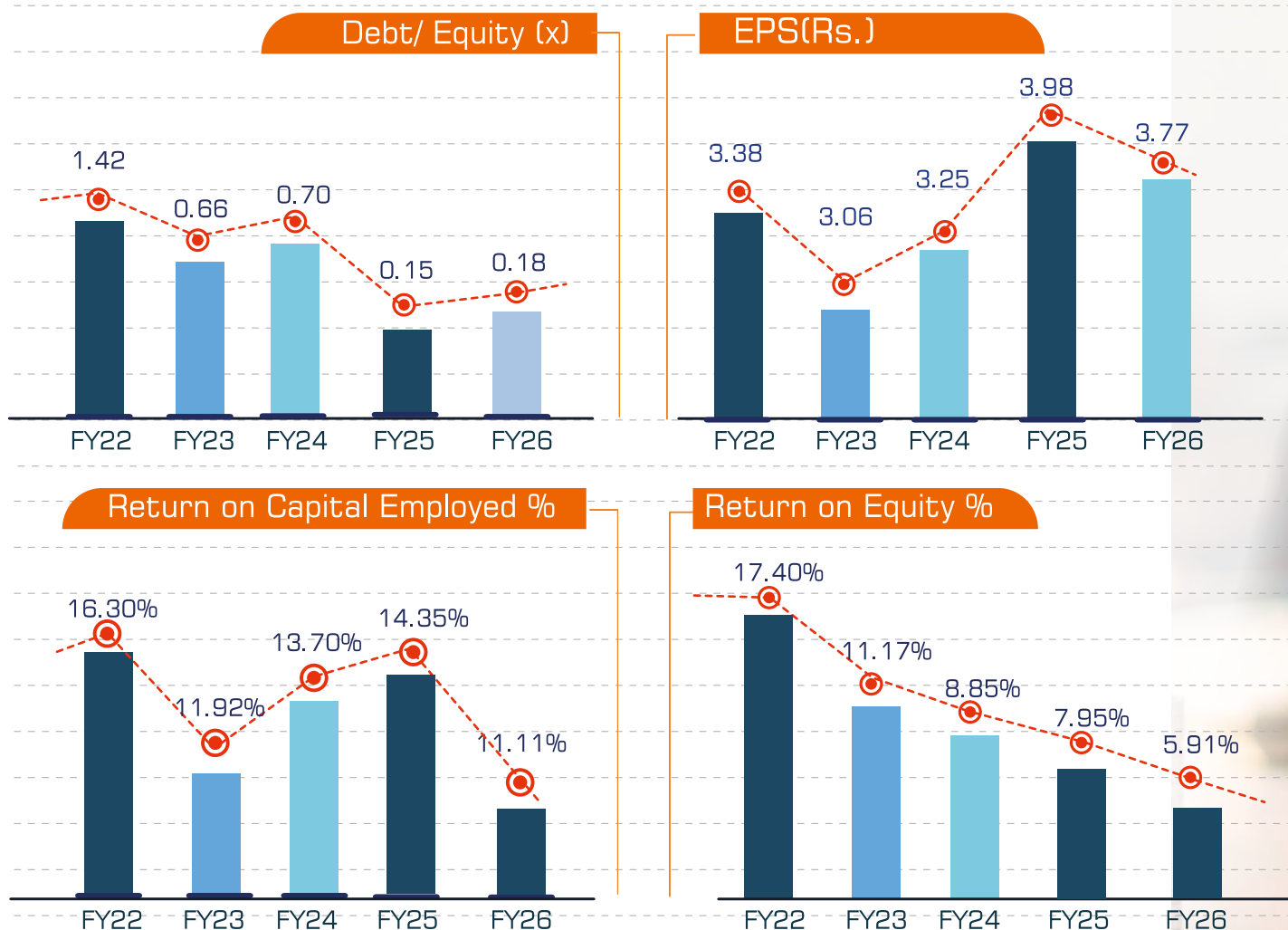


NET WORTH (Rs. in Crore)



In Rs. Crore

KEY FINANCIAL RATIOS



Our New Manufacturing Facility

Brownfield Expansion at Sanand, Unit-II (Phase -II), Gujarat.

The Sanand brownfield expansion adds **1 Lakh MTPA** of capacity and significantly enhances the Company's capabilities in:

- ◆ **Large-diameter ERW Pipes**
- ◆ **Jumbo Hollow Sections**
- ◆ **Structural and fabrication-grade steel products**

The facility is strategically positioned to serve Western India's industrial clusters, benefiting sectors such as **solar, fabrication, engineering, and infrastructure**, while enabling substantial logistics efficiencies.

Strategic Benefits of the Sanand Expansion

The commercial commencement of Sanand, Unit II – Phase II will:

- ◆ Strengthen Hi-Tech Pipes' presence across Western India
- ◆ Enhance supply capabilities to solar, fabrication and infrastructure customers
- ◆ Reduce logistics costs to key industrial hubs in Gujarat and neighbouring regions
- ◆ Improve product mix with larger diameters and value-added grades
- ◆ Support long-term volume visibility and scale-driven operating efficiencies
- ◆ Enhance Export Contribution by enabling supply of large Diameter ERW Pipes and heavy hollow sections to International markets.

This expansion aligns with the Company's roadmap to accelerate growth in value-added products and enhance its multi-regional manufacturing network.



Greenfield Manufacturing Facility at Kathua, J&K.

The Kathua facility has an installed capacity of **80,000 tonnes per annum (MTPA)** and is designed to manufacture **ERW steel pipes as well as coated and other value-added steel products**. The plant has been developed with modern manufacturing infrastructure, enhanced automation, and robust quality-control systems, enabling the Company to meet stringent customer specifications and evolving industry standards. With the commissioning of the Kathua facility, **Hi-Tech Pipes is now very close to achieving 1 million tonnes of installed manufacturing capacity**, reinforcing its position as one of the fastest-growing steel tube and pipe manufacturers in the country.

Strategically located in Jammu, the Kathua unit offers **logistical and operational advantages**, enabling efficient and cost-effective supply to customers across **Jammu & Kashmir, Punjab, Himachal Pradesh**. The facility is well positioned to cater to increasing demand from key end-use sectors such as **infrastructure development, construction, water distribution, fabrication, industrial projects, and engineering applications**.





Commences Commercial Production at Sikandrabad Unit-III (U.P.) Greenfield Facility

Commissioning Marks Achievement of 1 Million Tons Installed Capacity

- ◆ The commissioning of the **Sikandrabad** facility marks a significant milestone in the Company's growth journey, strengthening its manufacturing footprint in North and Central India. Strategically located, the facility enhances proximity to key consumption centers, improves supply chain efficiency, reduces logistics costs, and enables faster response to customer requirements across infrastructure, construction, water distribution, fabrication, and industrial segments.
- ◆ With the commencement of commercial production at Sikandrabad, and supported by recently commissioned capacities at other locations, Hi-Tech Pipes Limited has effectively achieved a landmark milestone of 1 million tons of installed annual capacity. This achievement reflects the Company's consistent execution, disciplined capital allocation, and long-term strategic planning.
- ◆ The **Sikandrabad** facility adds **1,20,000** mtpa of capacity, focused on ERW pipes and hollow sections, and plays a pivotal role in enhancing regional balance, operational flexibility, and service levels. The plant is equipped with modern manufacturing technology and process efficiencies, enabling superior quality, scalability, and reliability.
- ◆ Building on this milestone, the Company is now progressing toward the next phase of expansion, with a clear roadmap to add another 1 million tons of capacity over the medium term. This expansion strategy is aligned with the Company's vision of building a robust, pan-India, and globally competitive manufacturing platform.

MARCHING TOWARDS 2 MILLION TONNE CAPACITY BY FY29.

- ◆ Looking ahead, we remain committed to our vision of achieving 2 million tonnes of installed capacity by **FY29**, in alignment with India's accelerating infrastructure and industrial growth.
- ◆ As part of this growth roadmap, we are also undertaking a strategic foray into **API-grade** Oil and Gas pipe manufacturing, aimed at significantly increasing our share of high-value, precision-engineered products. the API facility readiness is expected to be completed by **Q3FY27**. The API pipe facility will enable us to cater to critical sectors such as oil & gas, industrial pipelines, and water transmission, offering globally certified, high-performance solutions. This is a strategic value addition that will help us expand our addressable market, diversify our end-user base, and improve margins.
- ◆ The **New DFT facility** at **Sanand Unit-2 Phase-3** is expected to be operationalized by **Q3 FY27**. The commissioning of this facility marks a significant step in the Company's ongoing capacity expansion and value-added product strategy. Once operational, the facility is expected to improve overall production efficiency and optimize capacity utilization across key product lines. It will also enable faster turnaround times and enhanced responsiveness to customer requirements, thereby strengthening our customer servicing capabilities. In addition, the facility is expected to support the Company's entry and deeper penetration into high-quality and specialized pipe segments, which typically command better margins and stronger long-term demand visibility. The enhanced technological capabilities and operational flexibility of the DFT facility will further reinforce the Company's competitive positioning in both domestic and export markets. Overall, the project is aligned with the Company's long-term growth objectives and commitment towards delivering superior quality products and services to customers
- ◆ **Hindupur expansion** facility are progressing at a fast pace, reflecting the Company's strong execution capabilities and commitment towards timely project implementation. We expect the fully integrated manufacturing facility for ERW pipes, specialized solar pipes, and other value-added steel products to become operational by **Q4 FY27**. Once commissioned, the facility is expected to significantly enhance the Company's manufacturing capacities and broaden its product portfolio in high-growth and specialized segments. The plant will also strengthen backward and forward integration, improve operational efficiencies, and support cost optimization across the value chain. In addition, the facility is expected to cater to the rising demand from infrastructure, renewable energy, and industrial sectors, thereby enabling the Company to expand its market presence and improve customer reach across key regions.



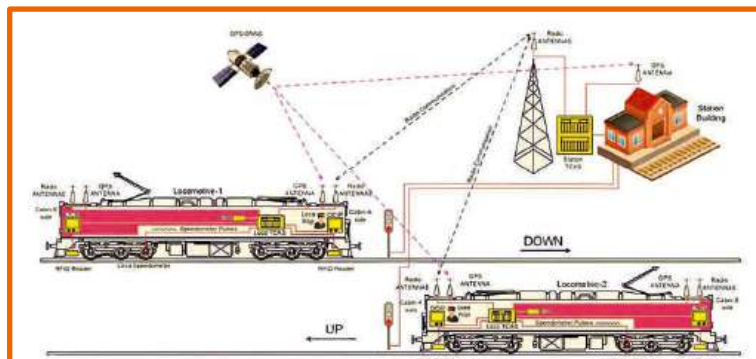
Nation-Building Contributions – “Safe Bhi, Secure Bhi”

Hi-Tech Pipes is proud to support two of the nation’s most critical infrastructure initiatives:



“Safe Bhi”

By contributing to the Indian Railways’ **Kavach Anti-Collision System**, strengthening railway safety infrastructure.



HI-TECH PIPES LIMITED is proud to support the **Indian Railways' Kavach Anti-Collision System** by supplying high-quality **ERW Steel Pipes**. These pipes are crucial for track side structures like telecom towers and cable conduits, enabling safer and smarter railway operations. This initiative highlights our commitment to Make in India and railway modernization, reinforcing our role as a trusted partner in national infrastructure.

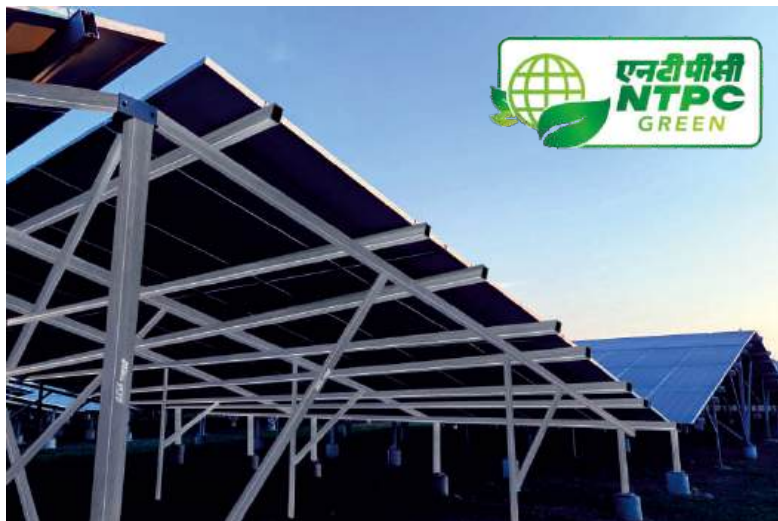
“Secure Bhi”

By supplying corrosion-resistant ERW Steel Pipes for
BSF's Modular Multi-Layered High-Strength Border Fencing.



HI-TECH PIPES LIMITED has reinforced its role in bolstering national security infrastructure by supplying **ERW Steel Pipes** for **Modular Multi-Layered High-Strength Border Fencing** projects. These specialized pipes, known for their durability and adaptability, form a critical component of the robust fencing systems designed to enhance border security and prevent unauthorized crossings. By providing high-quality, corrosion-resistant steel solutions, HI-TECH PIPES supports the construction of long-lasting and resilient barriers capable of withstanding harsh environmental conditions. This supply aligns with the company's commitment to contributing to strategic national projects, leveraging its expertise in manufacturing infrastructure-grade materials. The collaboration underscores HI-TECH PIPES' reputation as a trusted partner in safeguarding territorial integrity while advancing the **Make in India** initiative through domestically produced, reliable engineering solutions.





The sanand unit has evolved into a strategic manufacturing center for **Hi-Tech Pipes**, specializing in **solar torque tubes**, which are critical components for solar tracking systems. Its location and advanced infrastructure allow us to cater efficiently to both domestic and international markets. With rising global demand for renewable energy infrastructure, the Makhiyav plant has become a key export driver, especially for markets in **North America, Europe, and the Middle East**. Our consistent quality and timely delivery have helped us build strong customer relationships across borders. The plant has achieved higher production efficiencies and economies of scale, contributing to margin expansion and timely fulfillment of large-volume orders.

Advanced Stage of Commissioning: Hi-Tech Pipes' New Greenfield Plant at Sikandrabad (UP) and Sanand Phase II (Gujarat).

- Hi-Tech Pipes Limited has reached an advanced stage in commissioning two critical projects: a new greenfield plant at Sikandrabad, Uttar Pradesh, and the brownfield expansion of its Sanand Unit-II Phase II in Gujarat, which will Produce high end specialized tube & pipes for Domestic as well as international markets. These projects align with the company's strategic vision to expand production capacity, enhance value-added product offerings, and solidify its leadership in the steel pipes and infrastructure sectors.



New Initiatives- New Products Launched



- ✓ A Fire-Fighting system is the most essential part of the building services, with an aim to protect life and property.
- ✓ Sizes normally range from 25 mm to 150-mm NB "C" Class MS Pipes & Galvanized Pipe with plain end or socketed conforming to IS: 1239 & IS: 3589 specifications



- ✓ CRFH pipes used for furniture & high end segment has been started at Hindupur, (A.P.)

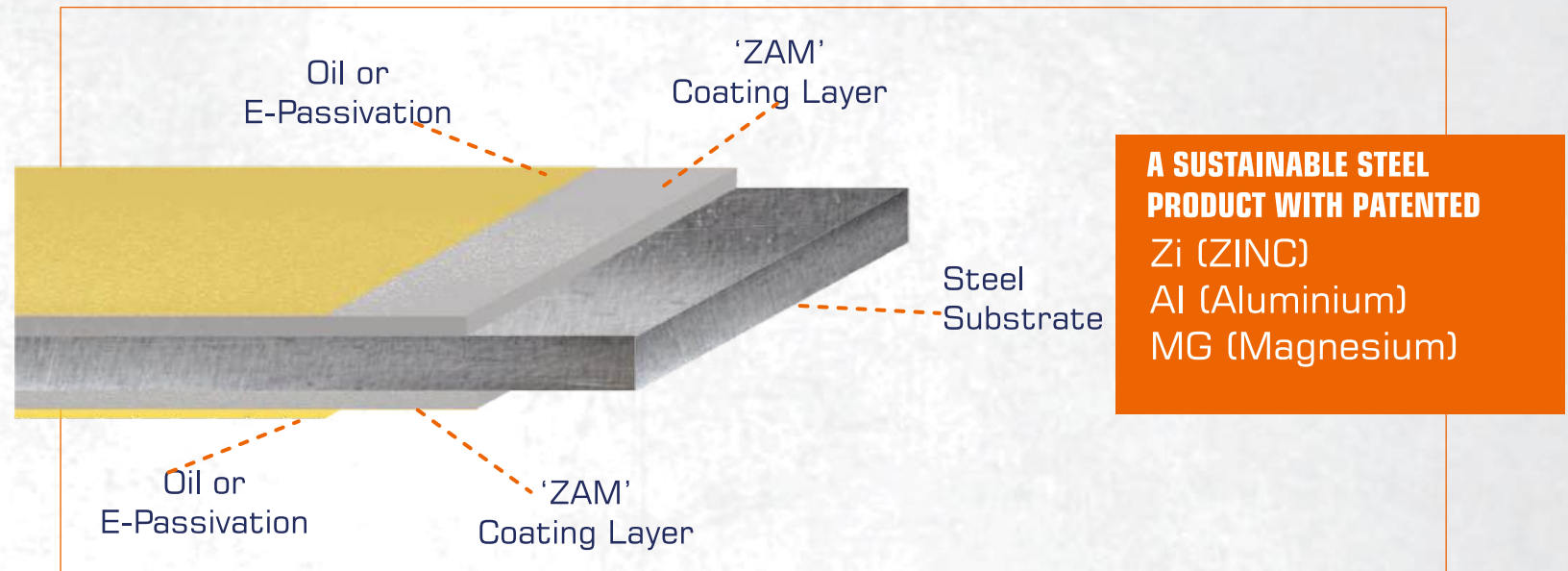
✓ Galvanized Section Pipes

Hi-Tech Galvanized Section Pipes are zinc-coated steel pipes known for their strength, durability, and corrosion resistance. Ideal for construction and structural applications, they offer long life, low maintenance, and a clean, smooth finish suitable for indoor and outdoor



'ZAM' PIPE WITH SELF HEALING TECHNOLOGY FOR FIRE- FIGHTING APPLICATIONS

WHAT IS "ZAM"



WHAT IS SELF HEALING TECHNOLOGY

When exposed to the environment, 'ZAM' forms a very dense zinc-based protective film, unlike galvanised steel where the film is very porous. This unique dense film is also formed on edges, welds, perforations and scratches. In case some red rust was present on these uncoated zones, the red rust will gradually be covered by the 'ZAM' film. It is almost impossible for the environment to penetrate this film. The result is that 'ZAM' provides perfect protection of the whole structure, even on the uncoated edges, scratches and perforations. Increasing the coating weight will improve edge protection, especially for thick material which are used for Fire-Fighting applications.

COMPANY OVERVIEW



TEAM HI-TECH: BOARD OF DIRECTORS



Mr. Ajay Kumar Bansal

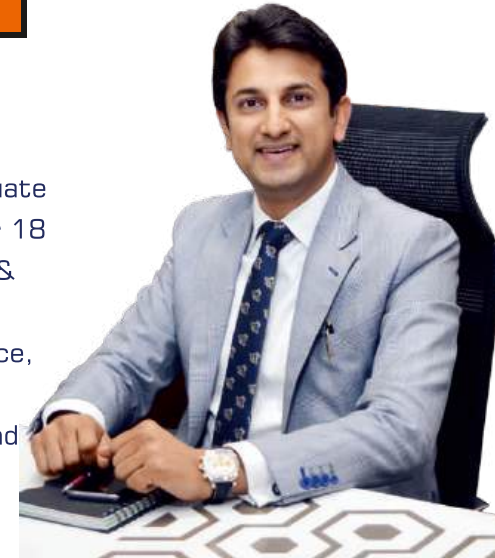
Chairman & Managing Director

- Mr. Ajay Kumar Bansal, an esteemed figure in the steel industry, boasts an impressive career spanning over 36 years. With his extensive expertise and knowledge, he has established himself as an industry stalwart. Serving as the Chairman of FII (Steel Tube Panel), he has been instrumental in effectively representing the industry at numerous national and international forums.

Mr. Anish Bansal

Whole-Time Director

- B.Sc. (Economics) in Banking & Finance graduate from the Cardiff University, England, with over 18 years of experience in Business Development & Administration.
- His area of expertise includes corporate finance, strategy, marketing, product development, project implementation, international trade and finance along with other corporate matters.



Mr. Kamleshwar Prasad

Executive and
Whole-Time Director

Mr. P.K. Saxena
Non-Executive
Independent Director.
Member-CAIIB.

Mr. Vivek Goyal
Non-Executive
Independent Director.
Chartered Accountant.

Mr. Mukesh Kumar Garg
Non-Executive
Independent Director.
Ex-Railway IRSE Officer.

Mrs. Neerja Kumar
Non-Executive
Independent Director.
Ex-Banker.

OUR JOURNEY

1988-2001

- Commenced manufacturing MS pipes at Sikandrabad unit-1
- Started manufacturing cold rolled coils and strips



2001-2012

- Installation of hot-dipped galvanizing facility
- Commenced production of highway crash barriers
- Began production of hollow sections and solar mounting sections



2012-2016

- Commenced operations at Hindupur (Andhra Pradesh)
- Modernized the cold rolling plant at Sikandrabad unit
- Commissioned ERW pipes at Hindupur unit
- The third company to migrate to NSE Main Board in May 2018



2017-2020

- Commenced commercial operations of unit 2 at Sikandrabad to manufacture steel tubes and hollow sections
- Started commercial production of steel tubes and hollow sections at the Sanand (Gujarat) unit
- Listed on the NSE-SME
- Started 3rd tube mill at Sanand
- Installed solar plants at Sanand and Hindupur units
- Started Cold Rolling expansion project for wider product of HROp, CRCA, CRFH



2020-2023

- Received Secondary Steel Sector award from Ministry of Steel
- Received Top Performer award from SAIL
- Received Ispat Rachna Award from Ministry of Steel, Govt. of India
- Commenced operations at Khopoli (Maharashtra)
- Started Continuous Galvanizing GP/GC Line at Sikandrabad
- Listed on BSE
- Started Manufacturing of PPGL, Color Coated Sheet
- Natrax Certified Crash Barriers



2023-2025

- Commissioning Of Sanand Unit-II Phase -1 (Gujarat) Capacity : 1,70,000 MT.
- Successfully raised QIP of Rs.5000 Million Investments made by renowned investors



2025-2026

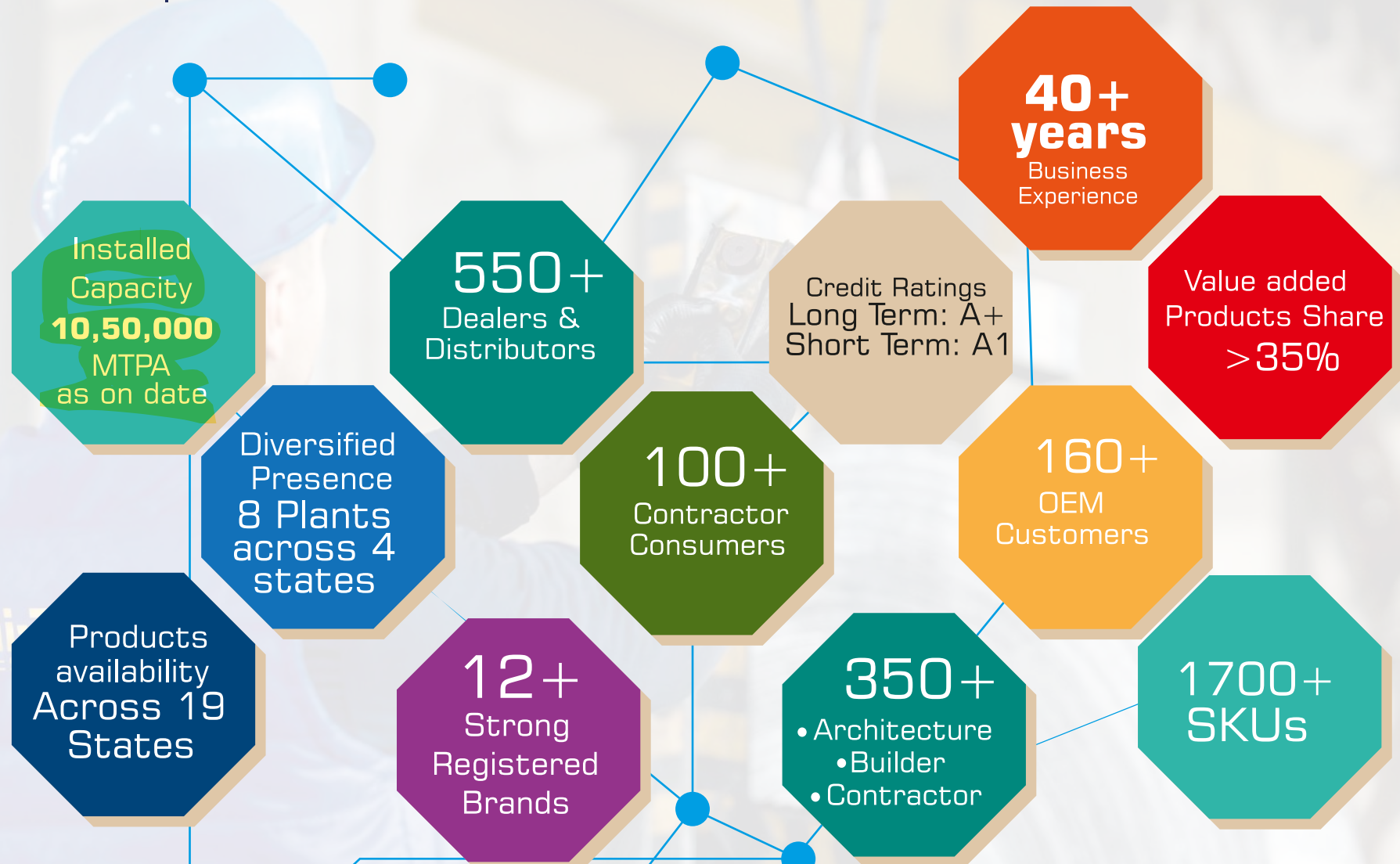
Commences commercial Production of Sanand Unit-II, Phase-2 (Gujarat) Capacity 1,00,000MTPA

Commences commercial Production Greenfield Manufacturing Facility at kathua, J&K. Capacity 80,000MTPA

Commences commercial Production of Sikandrabad Unit-III (U.P.) Capacity 1,20,000MTPA

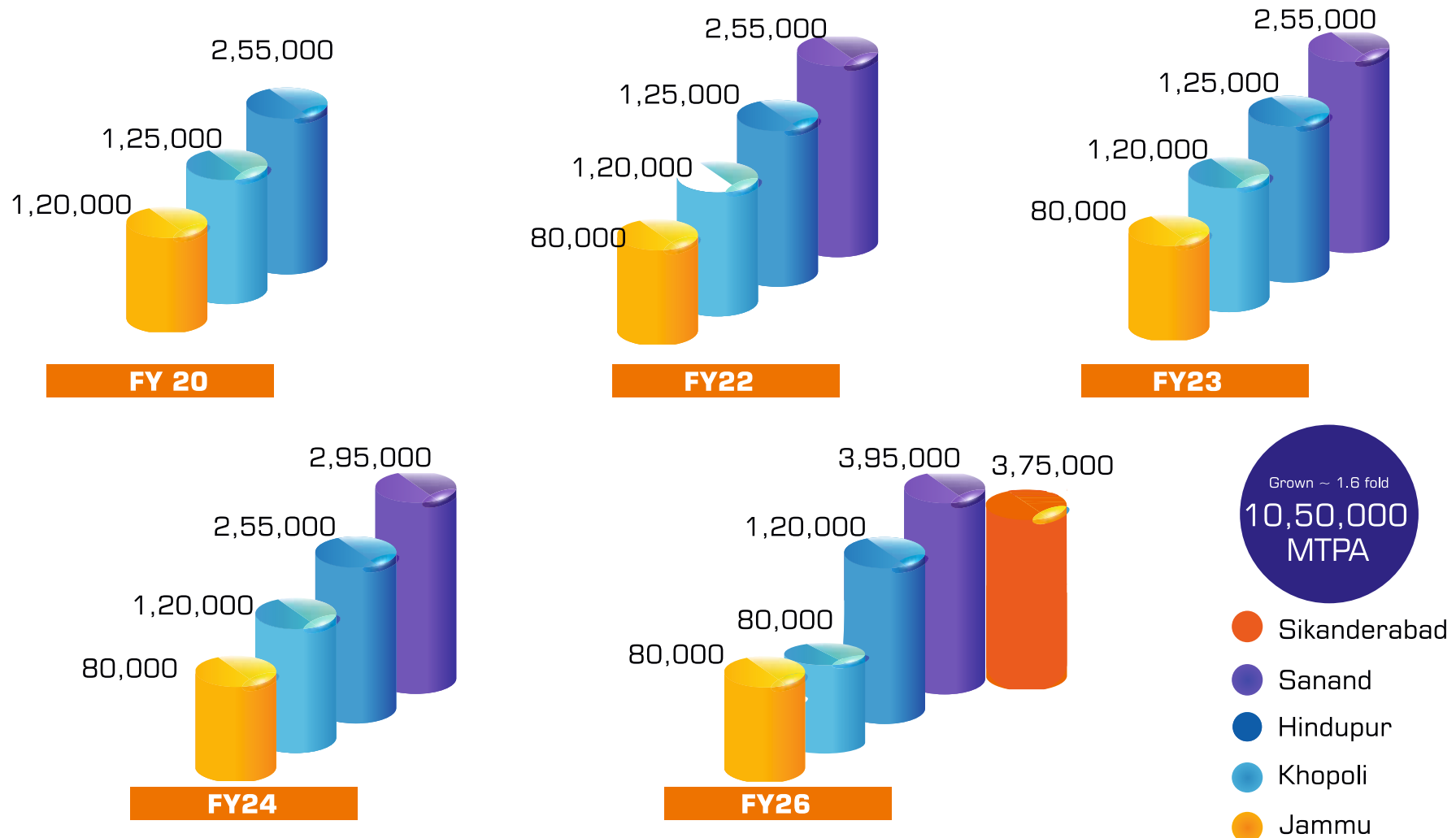


Hi-Tech Pipes | Capabilities Built So Far...



CONTINUED INVESTMENT IN BUILDING COMPETENCIES TO CATER TO DEMAND...

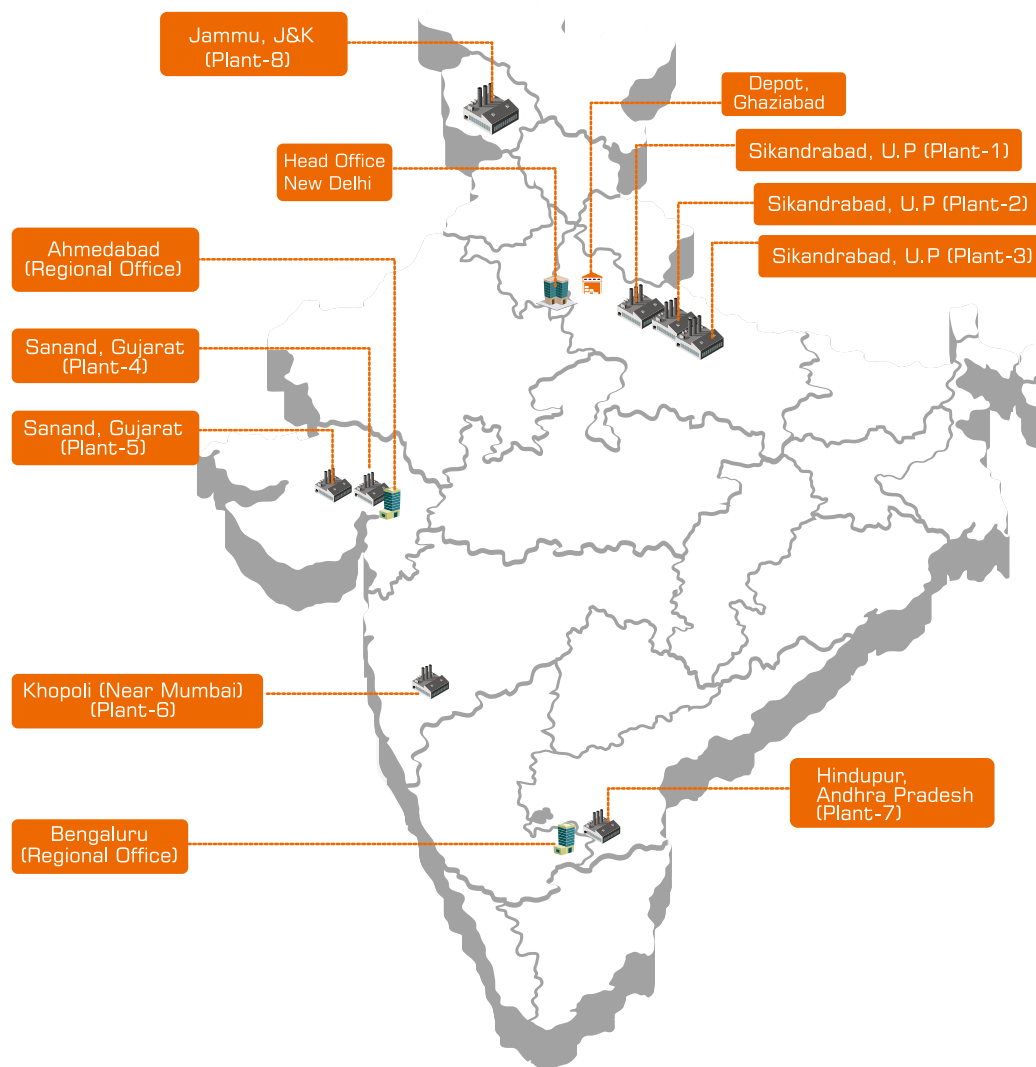
Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)



OUR PAN INDIA MANUFACTURING & DISTRIBUTION NETWORK

MANUFACTURING CAPACITY

Plant Location	Capacity (MTPA)	Product Portfolio
Sikandrabad, UP Unit-I, II & III	3,75,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated Coils
Hindupur, AP	1,20,000	MS Steel Pipes, Hollow Sections & GP Pipes
Sanand (Unit-I)	1,25,000	MS Steel Pipes, Hollow Sections, GI Pipes, GP Pipes, CR Pipes, Solar Torque Tubs, Large Dia Pipe
Sanand (Unit-II)	2,70,000	MS Steel Pipes, Hollow Sections, GI Pipes, GP Pipes, CR Pipes, Solar Torque Tubs, Large Dia Pipe
Khopoli, Maharashtra	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
Jammu (J&K)	80,000	MS Steel Pipes & Coated Coils & Sheets
Total	10,50,000	Diversified Range



Our Manufacturing Facilities



Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



Sikandrabad, Uttar Pradesh Unit-3



Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat



Makhiyav. Sanand (Unit- II)
Phase-1 & 2, Gujarat



Kathua, Jammu & Kashmir

Hi-Tech One Stop Shop



APPROVALS



KEY MARQUEE PROJECTS



Surat Diamond Bourse



Affordable housing



Agriculture



Narendra Modi stadium,
motera, Ahmedabad, Gujarat



High Speed
Bullet Train



Jal Jeevan
Mission



Dedicated Freight
Corridor



Naitonal
Express way



5G Telecom
Towers



Solar Mounting
Structures

OUR MARQUEE CLIENTELE



INTERNATIONAL LICENSES



International UKCA Certificate



Certificate of factory Production control



Shri Lankan Standards Certificate



Certificate of factory Production control

AWARDS AND CERTIFICATIONS



**Secondary Steel Award
Form Ministry of Steel
Govt. Of India**



**Top Performer Award
From SAIL**



**Highest Tax Payer in
Bulandshahr, Uttar Pradesh**



**Exporter House Certificate,
Ministry Of Commere Govt. Of India**



Fortune India The Next 500



**Outstanding Company in
Pipes Sector**

CERTIFICATION



Environment Management System



Health & Safety Management System



Quality Management System



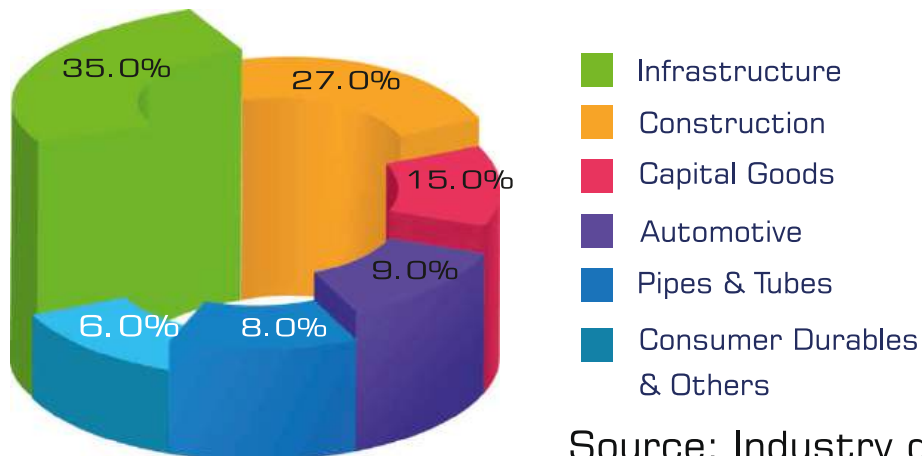
Solar Energy Society of India

Strategic Focus & Future Prospects

Huge Opportunity in the Indian Steel Pipes & Tubes Industry

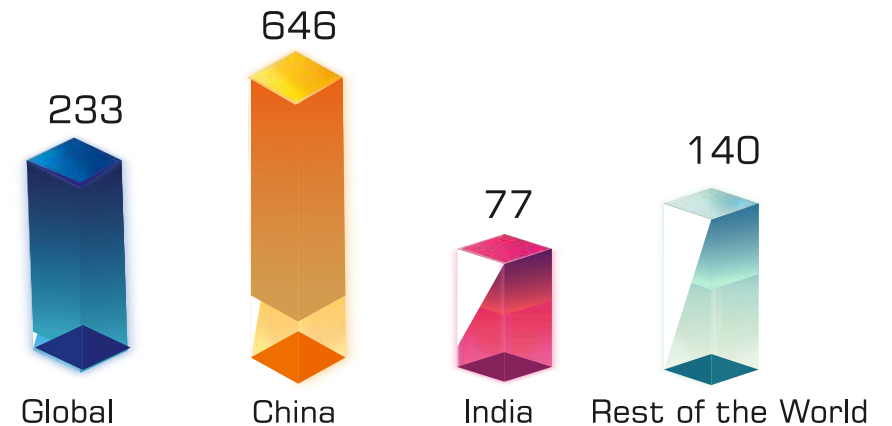
- Market Size: ~Rs 500 billion (~8% of total domestic steel market)
- Total Domestic Consumption: ~8.5 million tonnes (FY21)
- Growth Rate last 5 years: 6-7% CAGR
- Growth Rate expected next 5 years: 8-9% CAGR
- Demand Drivers: Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

Sector wise Consumption Break-Up



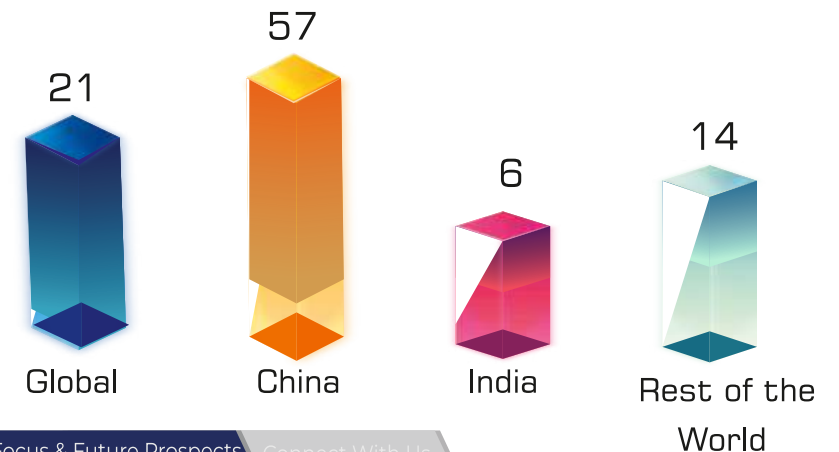
Source: Industry data

Per Capita Consumption (Kgs) - Steel



- India has become the 2nd largest consumer of finished Steel in world. The finished steel consumption was 106 million tons(MT) during FY22

Per Capita Consumption (Kgs) – Steel Pipes & Tubes



Huge demand from various sectors aided by Government Schemes

Infrastructure & Housing

- Urban development program – Smart cities, Amrut Scheme, Hriday, National Infrastructure Pipeline (NIP)
- Growing vertical mode of development – increased spending on Skyscrapers
- Increasing Warehousing demand due to rapid digital transformation
- Rapid Urbanization in Tier II & III cities – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



Water Supply

- 'Nal se Jal' scheme to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam
- Jal Jeevan Mission of Central Government to provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.



Oil & Gas

- 4 mn mt of estimated demand for pipes City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025



Defence

- Major application of Structural Steel in the manufacturing of equipments for Indian Defence Forces



Airports

- 'Udan' Scheme: GOI plans to open 100 Airports by 2025 with an investment of Rs. 1 trillion



Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of ~400 stations and build 4 new freight corridors
- Bullet train Project , National Rail Corridor



Agriculture

- Micro Irrigation - target to reach 100 lakh hectares in 5 five years
- Poly House – Future of Farming – High Subsidy



Solar

- Future of Power Generation – exponential growth



Tube Düsseldorf, Germany 2026

Hi-Tech Pipes Limited successfully participated in **Tube Düsseldorf 2026**, one of the world's largest and most prestigious exhibitions for the tube, pipe, and steel industry, held in **Düsseldorf, Germany**.





Tube Düsseldorf, Germany



MARKETING CAMPAIGN



CORPORATE BRANDING

Airports



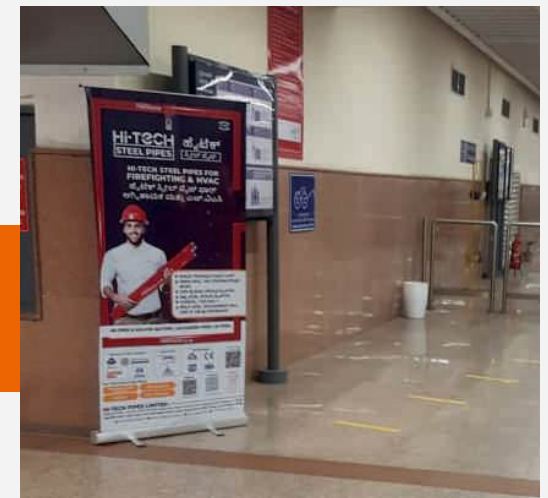
Airports



MAGAZINES



Metro Stations



**PAN INDIA
WALL
PAINTING,
FLEX
BOARD &
HOARDING**





Connect with Hi-Tech On WhatsApp Chatbot 🟢

Just Type **Hi...** & Get quick answers



Instant Support at Your Fingertips
+91 7827 8010 02
 Get quick answers to your Questions.

Hi-Tech Pipes Limited 🟢

SCAN TO CONNECT & DISCOVER MORE





THANK YOU

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