

November 04, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
BSE Scrip Code: 539141

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1,
G Block, Bandra Kurla Complex,
Bandra (East), Mumbai- 400 051
NSE Symbol: UFO

Dear Sir/ Ma'am,

Sub: Investor Presentation

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Investor presentation on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025.

Request you to take it on record and disseminate it on your website.

Thanking you.

Yours faithfully,
For **UFO Moviez India Limited**

Kavita
Bhaves
Thadeshwar

Digitally signed by
Kavita Bhaves
Thadeshwar
Date: 2025.11.04
19:15:38 +05'30'

Kavita Thadeshwar
Company Secretary

Encl.: a/a

Results Presentation

Q2&H1FY'26

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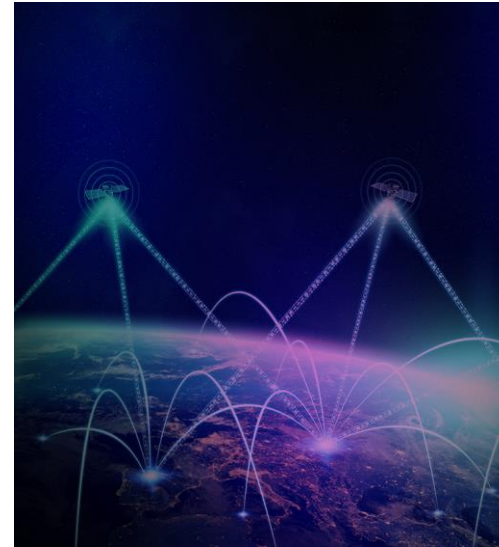
This presentation, except for the historical information, may contain forward looking statements, including the words or phrases such as “expects”, “anticipates”, “intends”, “will”, “would”, “undertakes”, “aims”, “estimates”, “contemplates”, “seeks to”, “objective”, “goal”, “projects”, “should” and similar expressions or variations of these expressions or negatives of these terms indicating future performance or results, financial or otherwise, which are forward looking statements. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward looking statements as may be required from time to time on the basis of subsequent developments and events. The Company does not undertake any obligation to update forward looking statements that may be made from time to time by or on behalf of the Company to reflect the events or circumstances after the date hereof.

The Company has prepared Financial Results based on the Indian Accounting Standards (Ind AS) and has reported and analyzed these results on a consolidated basis in this presentation.

UFO Moviez at a Glance



**3,795
High Impact
Ad Screens**



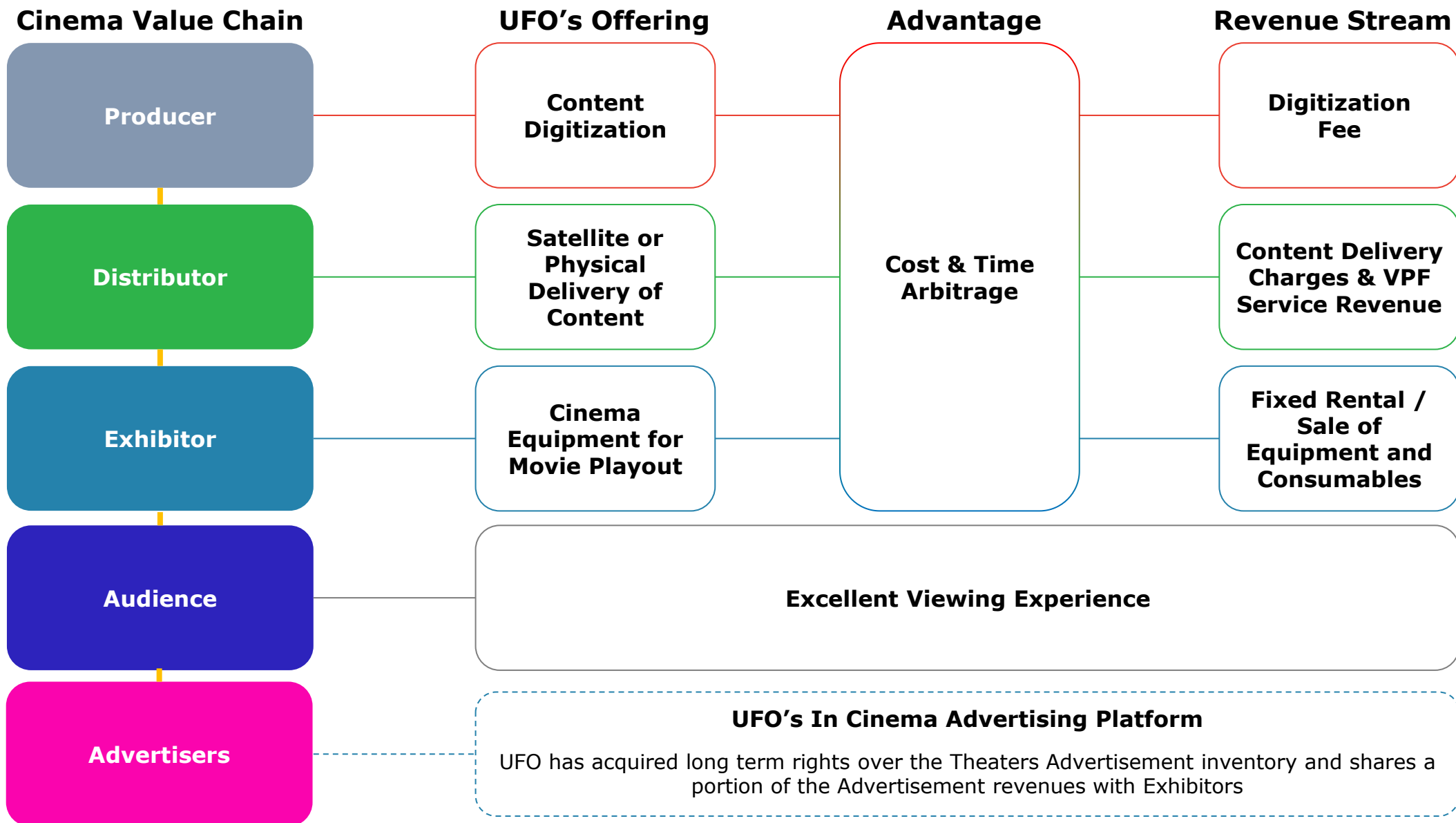
**1,346
Cities & Towns
Across India**

**918
Movies
Digitally
Delivered
in H1FY26**



**Power to Impact
upto 1.8 billion
Viewers
Annually**



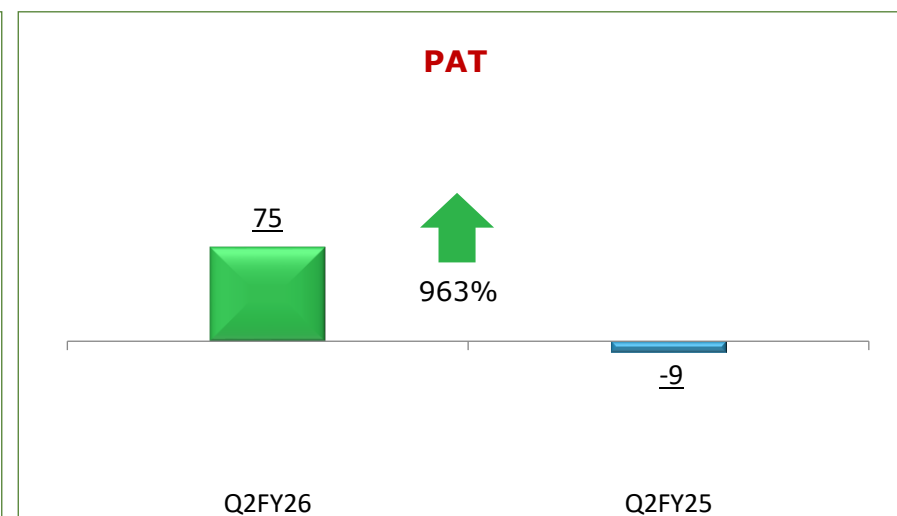
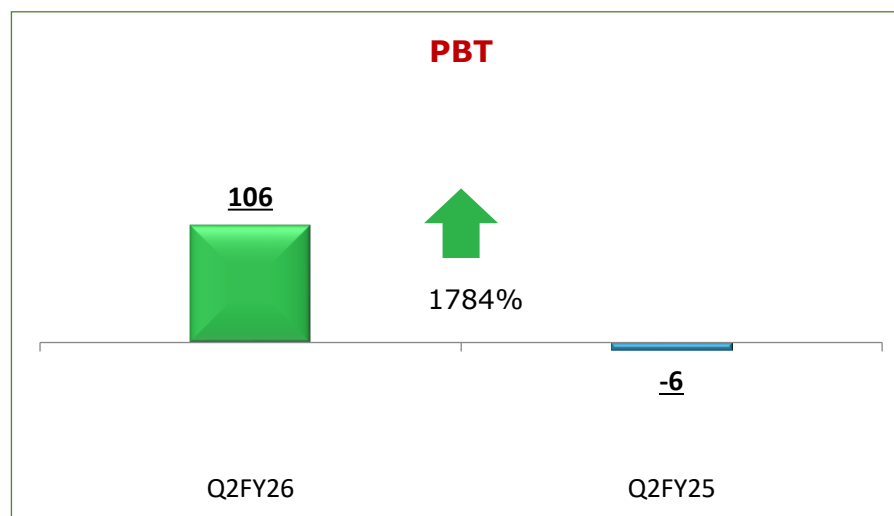
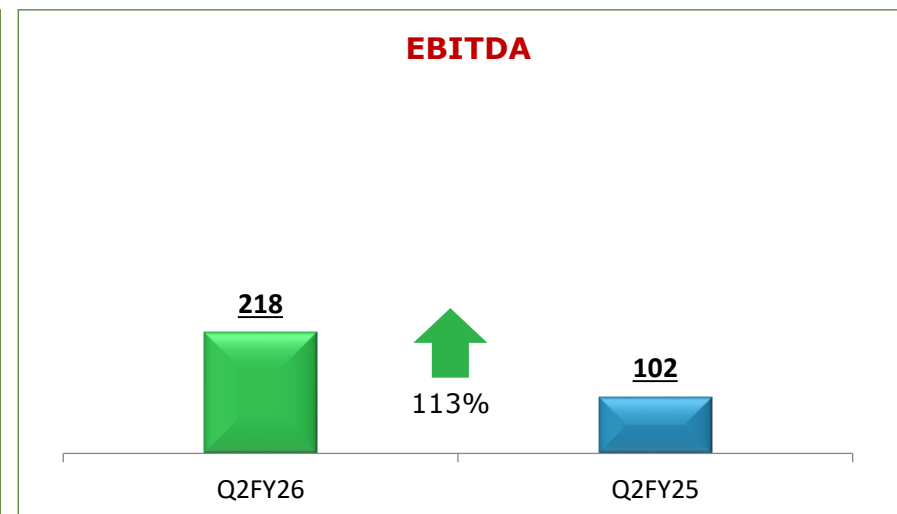
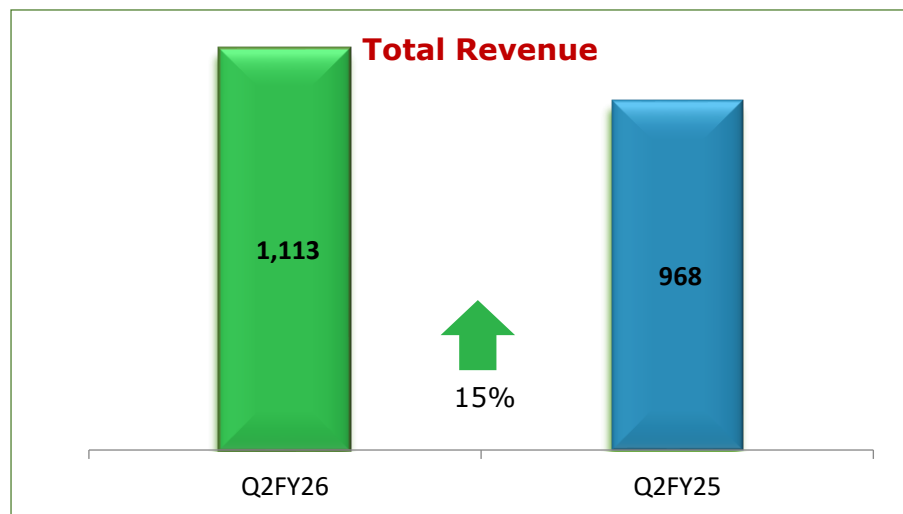




Financial & Operating Highlights

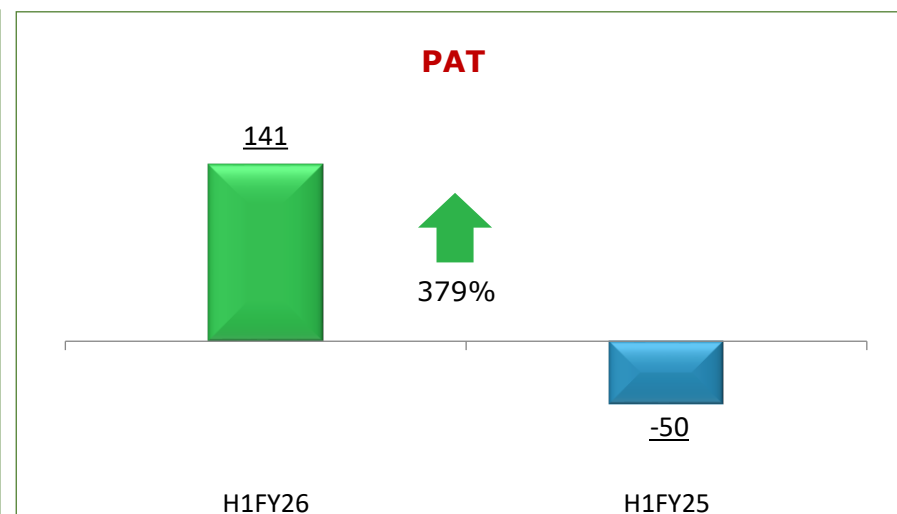
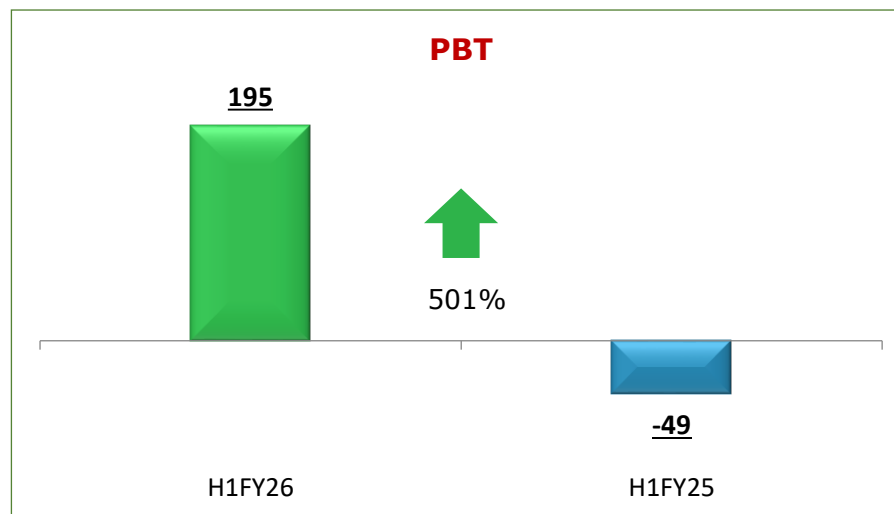
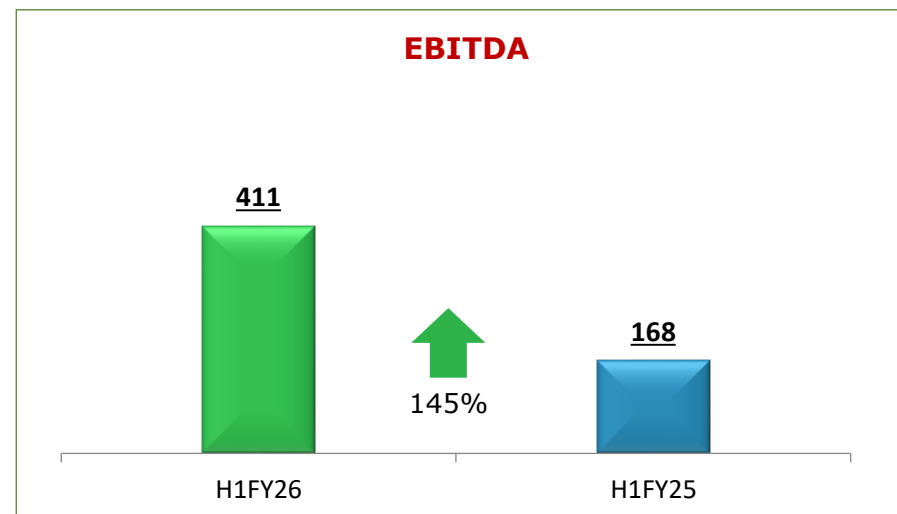
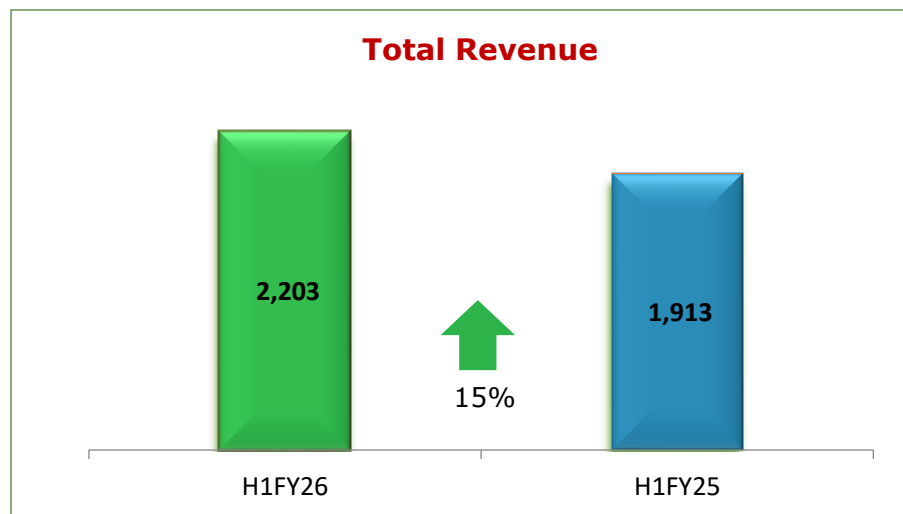
Consolidated Financial Highlights

Q2FY26 vs Q2FY25 (INR Mn)



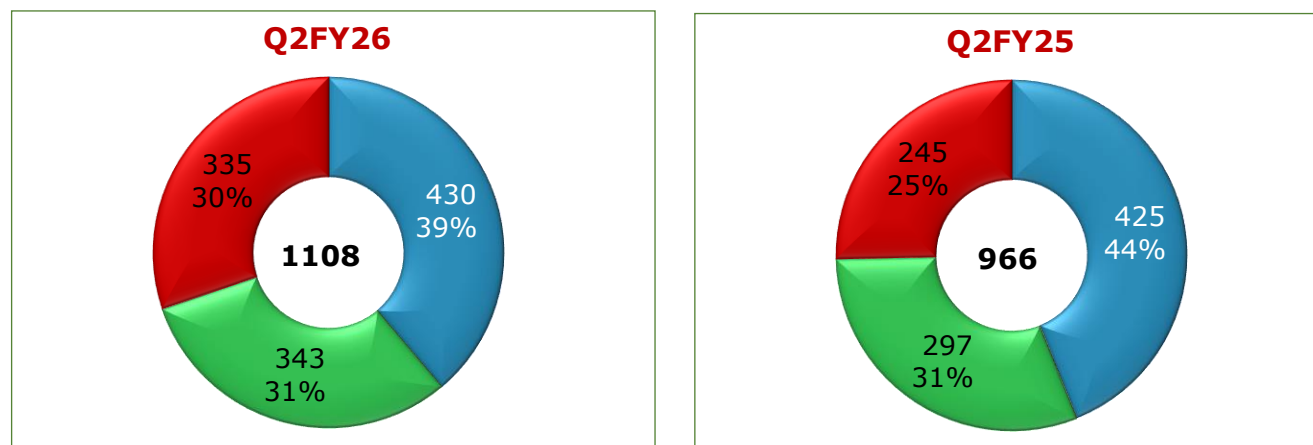
Consolidated Financial Highlights

H1FY26 vs H1FY25 (INR Mn)



Consolidated Revenue Mix

(INR Mn)



Advertisment Revenue



Distributor Revenue



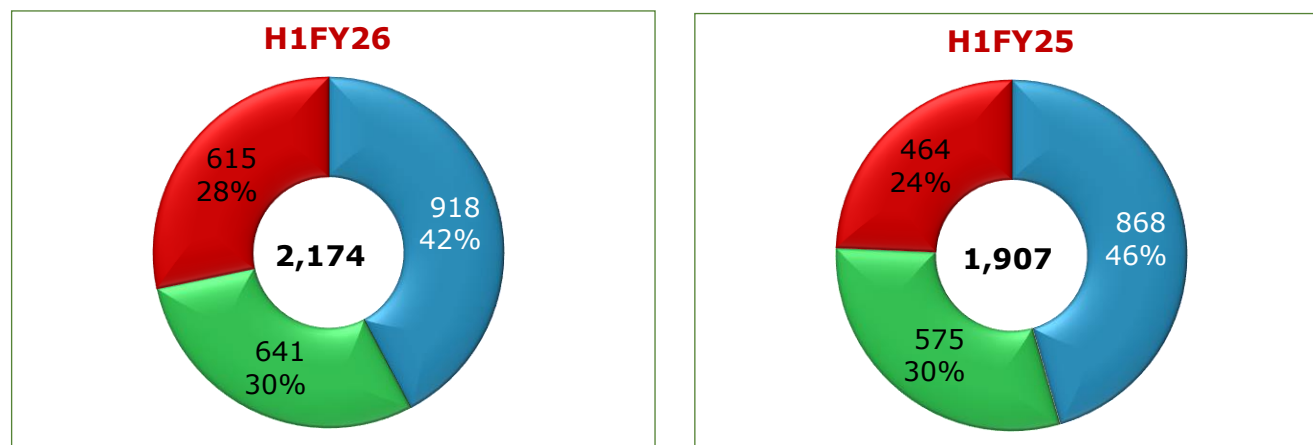
Exhibitor Revenue

(INR Mn)		Q2FY26	Q2FY25	YoY % Change
Advertisements Revenue	(i)	335	245	37%
- In-Cinema Advertisement Revenue		323	242	33%
- Corporate + Hyperlocal		264	193	36%
- Government + PSU		60	49	22%
- Caravan Advertisement Revenue		11	3	325%
Revenue from Distributor	(ii)	343	297	16%
Content Delivery Charge		246	216	14%
VPF Service Revenue		51	43	20%
Digitisation Income		45	36	27%
Others		0	3	-91%
Revenue from Exhibitor	(iii)	430	425	1%
Lease rental income		151	144	4%
Sale of Products		254	226	12%
Other Operating Revenues		26	55	-52%
Revenue from Operations	(i+ii+iii)	1,108	966	15%

Note : Excludes Other Income

Consolidated Revenue Mix

(INR Mn)



Advertisement Revenue



Distributor Revenue



Exhibitor Revenue

(INR Mn)		H1FY26	H1FY25	YoY % Change
Advertisement Revenue	(i)	615	464	33%
- In-Cinema Advertisement Revenue		597	435	37%
- Corporate + Hyperlocal		486	327	49%
- Government + PSU		111	108	3%
- Caravan Advertisement Revenue		18	29	-38%
Revenue from Distributor	(ii)	641	575	11%
Content Delivery Charge		458	413	11%
VPF Service Revenue		96	85	12%
Digitisation Income		87	72	20%
Others		0	5	-95%
Revenue from Exhibitor	(iii)	918	868	6%
Lease rental income		300	291	3%
Sale of Products		550	489	13%
Other Operating Revenues		67	88	-24%
Revenue from Operations	(i+ii+iii)	2,174	1,907	14%

Note : Excludes Other Income

In-Cinema Advertising Performance



In-Cinema Advertisement Operating Parameter



Number of Screens
3,795



Multiplex
2,279



Single Screens
1,516*



Full House Seating Capacity - Annualized
~1.8 Bn

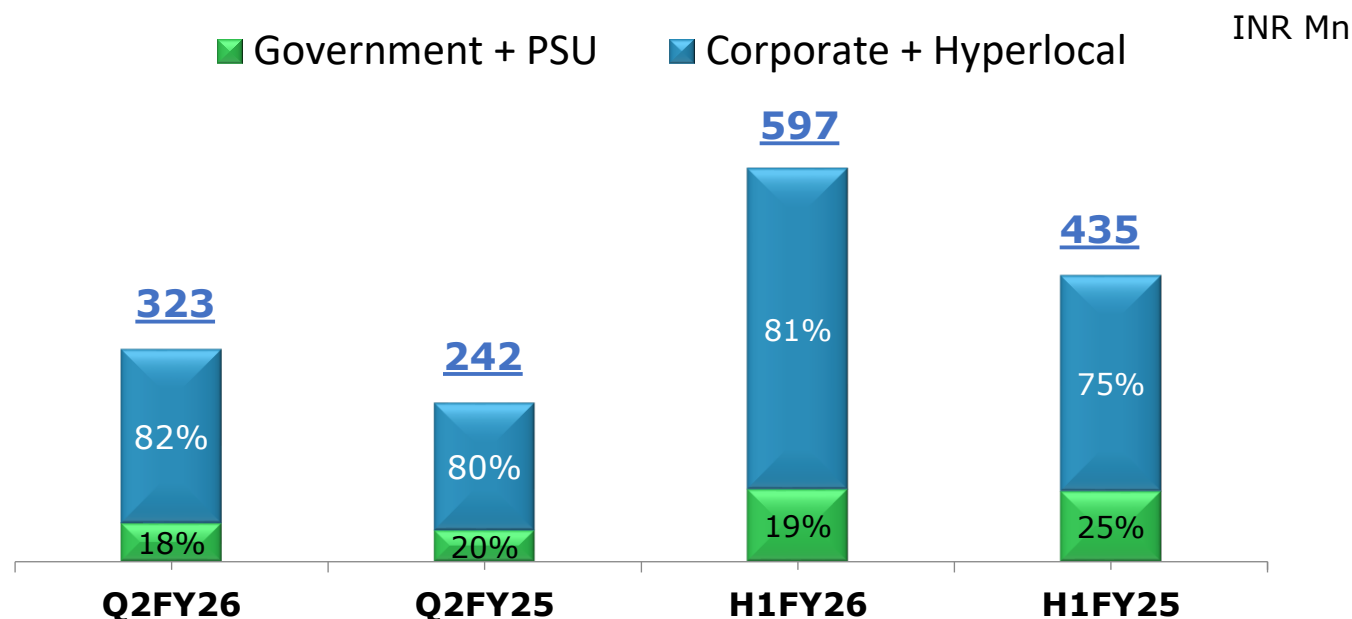
Q2FY26	Metro and Tier I		Other Cities and Towns	
	Multiplex	Single Screens	Multiplex	Single Screens
# of UFO Screens	1001	329	1,278	1,187
Cities and Towns	117	123	449	873
Full House Seating Capacity – Per Show All Screens	2,38,213	1,80,774	2,93,983	5,19,033
Seating Capacity Per Screen Per Show	238	549	230	437
**Full House Seating Capacity Annualized (in Mn Seats)	343	260	423	747

* Includes 419 premium single screens

**Cities and Towns with population greater than 1.5 Mn are categorized as "Metro and Tier I"

Full house seating capacity – Annualized is calculated by multiplying full house seating capacity per show x 4 shows a day x 30 days x 12 months

In-Cinema Advertisement Revenue Analysis



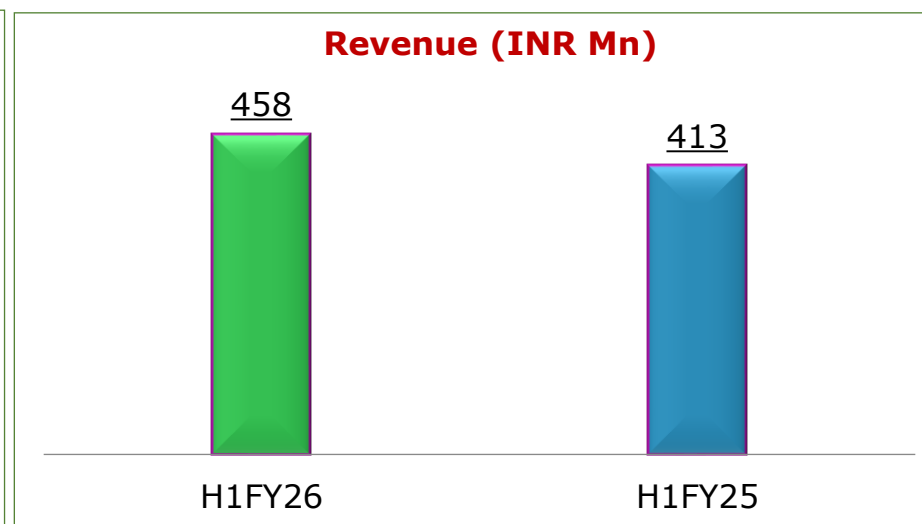
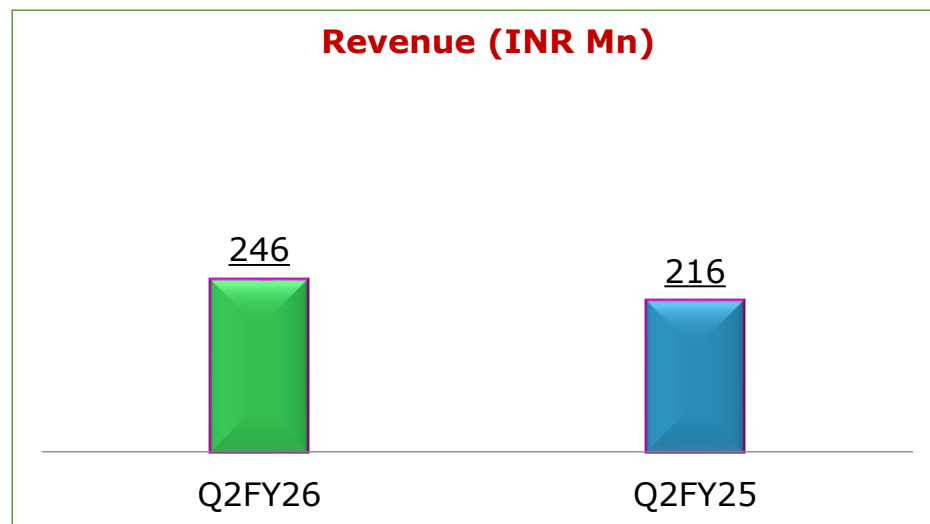
	Q2 FY 26	Q2 FY 25	H1 FY 26	H1 FY 25
Ad Revenue / Screen for the period (Avg) (Rs.)	85,526	64,557	1,56,761	1,14,569
Average # of minutes sold / show / Ad Screen	4.55	3.03	4.41	2.68
Advertisement Sharing with Exhibitors	54.95%	69.44%	60.70%	76.43%

Average # of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of Screens with Ad Rights during the period
 Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

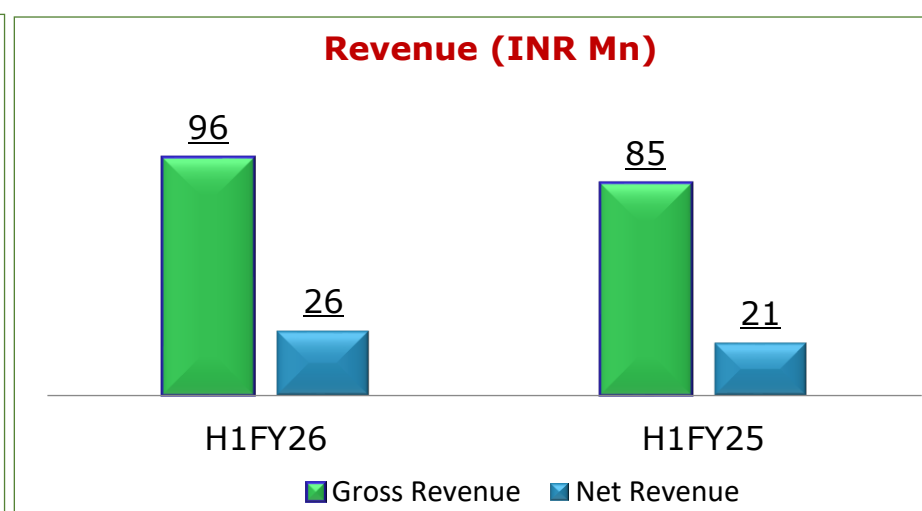
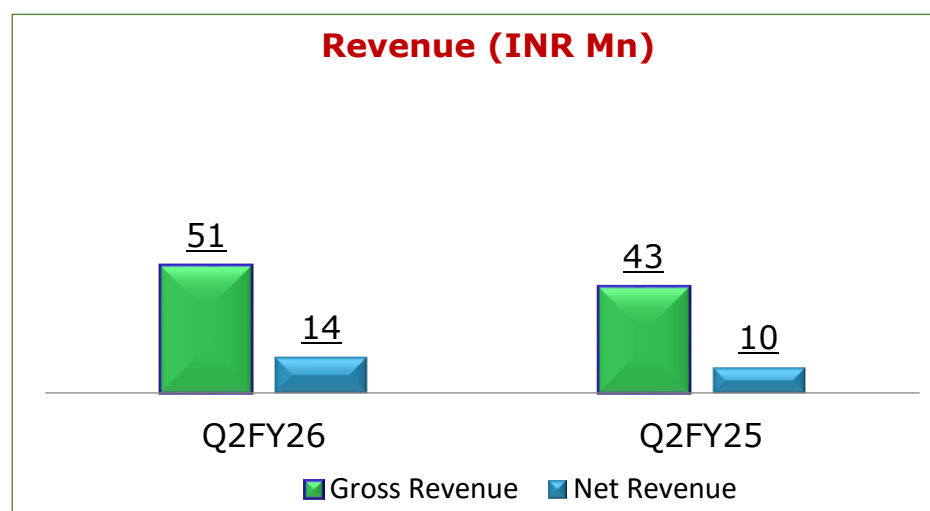
Theatrical Revenues

Theatrical revenues from Distributors

Content Delivery Charges



VPF Service Revenue



Net Revenue = Gross Revenue less Revenue Shared to the Exhibitors

Operating Parameter – Distributor Revenue

# of Screens [^]	Q2 FY26	Q2 FY25	H1 FY26	H1 FY25
CDC Category Screens*	3,039	3,022	3,039	3,022
VPF Category Screens**	427	442	427	442
Total	3,466	3,464	3,466	3,464

of Screens as on September 30

Revenue / Screen (Average) (in Rs.)	Q2 FY26	Q2 FY25	H1 FY26	H1 FY25
CDC Category Screens	81,137	71,148	1,50,494	1,34,174
VPF Category Screens – Gross	1,18,701	96,753	2,18,007	1,97,243
VPF Category Screens – Net	33,007	22,835	59,012	49,023

* CDC Screens : Where 100% of CDC/VPF revenue is retained by UFO

** VPF Screens : Where CDC/VPF revenue is shared with the exhibitor

[^] Includes Franchisee screens

Financial Performance

Consolidated Reported P&L Statement

(INR Mn)	Q2FY26	Q2FY25	% Change	H1FY26	H1FY25	% Change
Revenue from Operations	1108	966	15%	2174	1907	14%
Other income	5	2	219%	29	6	370%
Total Revenue	1113	968	15%	2203	1913	15%
EBITDA (after variable pay & incentives)	218	102	113%	411	168	145%
Depreciation and amortisation	102	95	8%	203	191	6%
EBIT	116	7	1503%	208	-23	-990%
Finance Cost	34	31	10%	65	60	8%
Finance Income	20	14	48%	45	27	66%
Profit from Associates	4	4	12%	7	7	-3%
PBT	106	-6		195	-49	
Tax	31	2		55	2	
PAT	75	-9		141	-50	
Basic EPS	1.94	-0.23		3.62	-1.30	

(Ind AS 116 impact on P&L - certain operating lease expense (Q2FY26 - Rs. 23.54 Mn & H1FY26 - Rs. 47.11 Mn) is recognised as 1) Depreciation expense for the right of use assets (Q2FY26 - Rs. 19.14 Mn & H1FY26 - Rs. 40.49 Mn) and 2) Finance Cost for interest accrued on lease liability (Q2FY26 - Rs. 5.02 Mn & H1FY26 - Rs. 10.66 Mn)).

(Ind AS 116 impact on P&L - certain operating lease expense (Q2FY25 - Rs. 16.17 Mn & H1FY25 - Rs. 37.42) is recognised as Depreciation expense for the right of use assets (Q2FY25 - Rs. 18.29 Mn & H1FY25 - Rs. 36.59 Mn) and Finance Cost for interest accrued on lease liability (Q2FY25 - Rs. 5.48 Mn & H1FY25 - Rs. 11.29 Mn)).

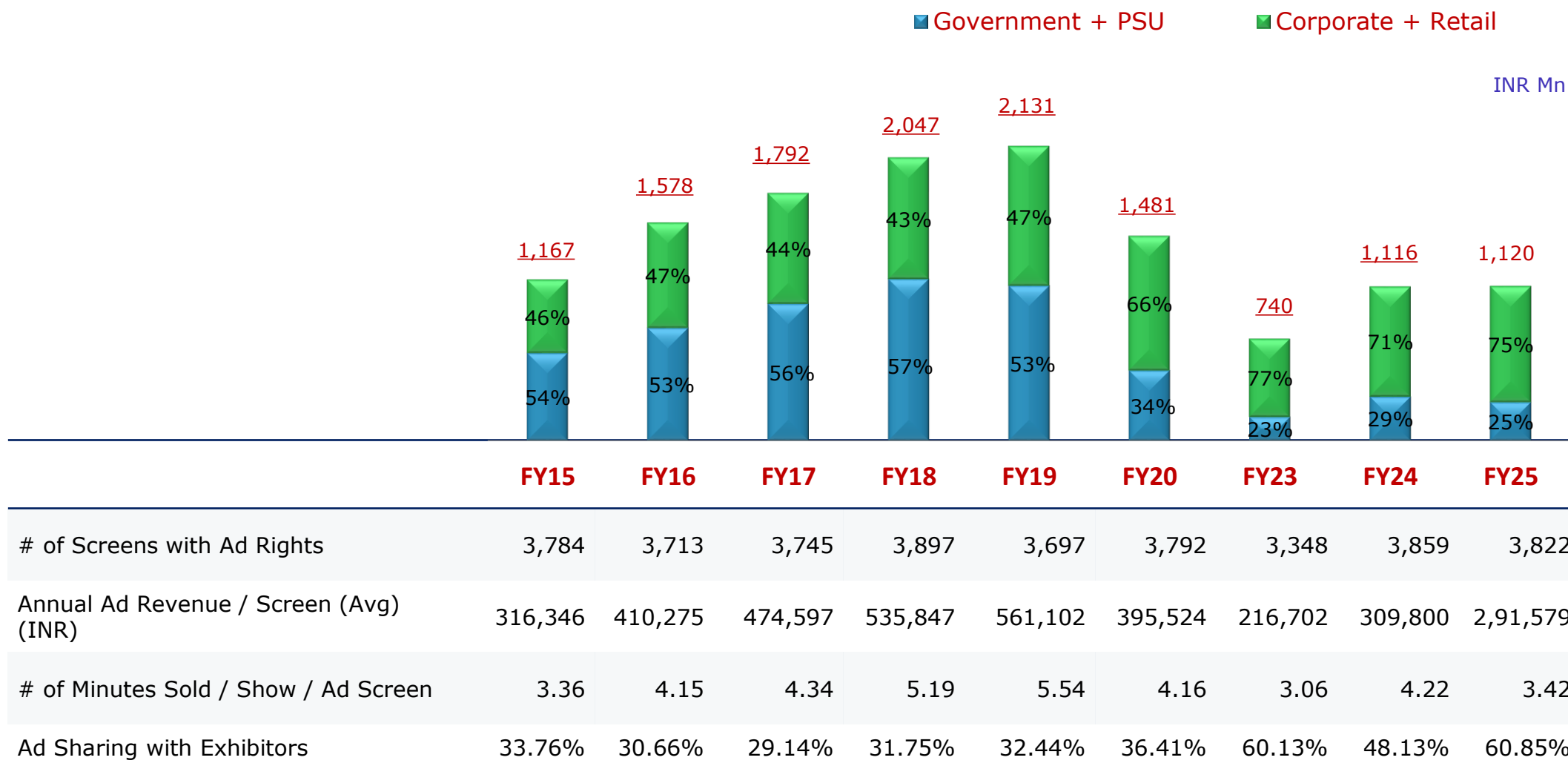
Consolidated Expenditure Analysis

(INR Mn)

Expenses	Q2FY26	Q2FY25	H1FY26	H1FY25
1) Total Operating Direct Cost	496	470	1,017	969
Key Operating Direct Cost Components				
- <i>Advertisement revenue share</i>	<i>178</i>	<i>168</i>	<i>362</i>	<i>332</i>
- <i>VPF service revenue share</i>	<i>37</i>	<i>33</i>	<i>70</i>	<i>64</i>
2) Employee Benefit Expenses	219	225	430	444
3) Other Expenses (SG&A)	180	171	345	332
Total Expenses	895	866	1,792	1,745

Annexure

Historical In-Cinema Advertising Performance



*Excludes Advertisement Revenues from Caravan Talkies

of minutes sold / show / Ad Screen is calculated by dividing total # of advertisement minutes sold by average # of advertisement screens during the period

Average # of Advertising Screens = (Sum of # of Opening Advertisement Screens and # of Closing Advertisement Screens) / 2

Note - For fair comparison, the year FY21 and FY22 is not included

(% of Total # of shares)	September 30, 2025
Promoters	22.85%
Institutional Investors	24.88%
Foreign Portfolio Investors	0.81%
Corporate Bodies	3.11%
Others	48.35%
Total # of Shares	3,88,14,757

UFO is the first one, to enable cinema digitization with satellite technology in India. That also makes UFO the largest in-cinema advertising platform, with the power to impact almost 1.8 billion viewers annually through 3,795 screens, comprising 2,279 Multiplex screens and 1,516 single screens across 1,346 cities, leading directly into the hearts of India's Urban Heartland.

In the early 2000s, UFO optimized the potential of Indian cinema with satellite-based technology that transformed Annual Jubilee into Friday box office collections, slow-chain release into First Day - First Show, one blockbuster after another. It has made cinema into an equal experience for the whole country, making it an instant success with the youth that is already teased with pre-release teasers and trailers.

UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on September 30, 2025, UFO's global network, along with subsidiaries and associates, spans 3,598 screens. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,795 screens, with an aggregate seating capacity of approximately 1.8 billion viewers annually and a reach of 1,346 cities and towns across India, as on September 30, 2025.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! It aims at enabling an environment of content sufficiency to the running cinema infrastructures, as well as to create a one stop solution to set-up local movie theatres through a standardized model both in terms of infrastructure and experience. Apart from this the company also has Caravan Talkies that takes brands to rural India providing them an opportunity to reach media dark areas.

UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

Visit us at www.ufomoviez.com. For further details, contact:

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