GOPAL SNACKS LIMITED
(Formerly known as Gopal Snacks Private Limited)

Regd. Office/Unit 1 - Plot No. G2322-23-24, GIDC, Metoda,
Tal. - Lodhika, Dist - Rajkot - 360021, (Gujarat), India. Ph : 02827 297060
CIN : L15400GJ2009PLC058781
email : info@gopalsnacks.com | www.gopalnamkeen.com

Ref: GSL/CS/SE/Q1/2026-27 **Date: 12.05.2026**

BSE Limited
Department of Corporate Services,
Pheroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

Script code: 544140

National Stock Exchange Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Mumbai – 400051

Symbol: GOPAL

Sub: Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copy of the Investor Presentation in relation to the Audited Standalone Financial Results of the Company for the quarter and year ended on 31st March 2026.

In compliance with Regulation 46 of the Listing Regulations, the Investor Presentation will also be available on the website of the Company at www.gopalnamkeen.com

Please acknowledge and take on your record. Thanking You.

Yours Faithfully,
For, GOPAL SNACKS LIMITED

Gangani Mayur Popatbhai
Digitally signed by Gangani Mayur Popatbhai
Date: 2026.05.12 18:30:06 +05'30'

CS Mayur Gangani
Head – Legal & Compliance cum Company Secretary
Membership No. F9980

Encls: as above

Unit 2 : GS:Survey No. 435/1A, 432, Pawaddauna Road, NH-6, Village-Mouda, Nagpur - 441104, (Maharashtra), India.
Unit 3 : G5:Survey. No. 267, 271, 272, 274, Village: Rahiyol - 383310, Taluka - Dhansura, District - Aravalli, (Gujarat), India.

Q4 and FY2026 Earnings Presentation

Gopal Snacks Limited

BSE: 544140, NSE: GOPAL


GOPAL
Cristos
Nachos
Cheesy
PREPARED IN CORN OIL
Soya Sticks
Masala Masti
KAJU
BISCUIT
LIGHT AND CRUNCHY
PLAIN PONGA
Chips
Creamy Onion
Katak Matak
NEW PACK
Papdi GATHIYA
RICH IN PROTEIN
NAMKEEN
Farali Chivda
Cristos
Korean BBQ
SPECIAL FARMED POTATOES

INDEX

Gopal Snacks | Business Overview

Manufacturing

6 (Incl. 3 Ancillary units)
Manufacturing Facilities

375,591 MT
Total Installed Capacity

40,000 MT
In-house Cold Storage

Distribution

13 States and 2 Union Territories

953
Distributors

294
Owned Logistics Vehicles

Financials (Qtr)

INR 409.6 Cr
Revenue

INR 31.5 Cr
EBITDA

INR 29.9 Cr*
PAT

Product Portfolio:
98 Products & 347 SKUs

Vertically Integrated Facilities

Sustainability:
Solar Power and Wind Turbine

**Exceptional item on account of fire of Rs. 17.5 Cr profit was booked in Q4 FY26*

Business Overview

Q4 FY26 Result Snapshot

Revenue from Operations	Gross Profit	Gross Profit Margin	EBITDA	EBITDA Margin	PBT*	PBT Margin	PAT**	PAT Margin
Rs. 409.6 Cr	Rs. 113.4 Cr	27.7%	Rs. 31.5 Cr	7.7%	Rs. 22.4 Cr	5.5%	Rs. 29.9 Cr	7.3%
▲ 2.2% QoQ	▲ 2.5% QoQ		▲ 3.7% QoQ		▲ 17.8% QoQ		▲ 93.3% QoQ	
▲ 29.0% YoY	▲ 76.9% YoY		▲ nm		▲ nm		▲ nm	

Gathiya Segment Revenue	Core Market*** Revenue	Focus Market*** Revenue	Other States*** Revenue
▲ 1.7% QoQ	▲ 2.5% QoQ	▲ 1.5% QoQ	▼ (2.3)% QoQ
▲ 20.6% YoY	▲ 26.4% YoY	▲ 25.4% YoY	▲ 38.9% YoY

***Focus Market** includes Chhattisgarh, Madhya Pradesh, Maharashtra, Rajasthan and Uttar Pradesh; **Other States** includes Delhi, Bihar, Goa, Jharkhand, Karnataka, Odisha, Telangana, Uttarakhand, Haryana, Dadra and Nagar Haveli, Daman and Diu, Andhra Pradesh and West Bengal*

** PBT before exceptional items*

*** Exceptional item on account of fire Rs. 0.1 Cr profit was booked in Q3 FY26 & Rs. 17.5 Cr Profit booked in Q4 FY26*

****Excluding by – products, Wastages, Scrap, Raw material Sales & Subsidy*

FY26 Result Snapshot

Revenue from Operations	Gross Profit / Margin	EBITDA / Margin	PBT* / Margin	PAT** / Margin
Rs. 1,508.2 Cr	Rs. 406.9 Cr / 27.0%	Rs. 101.3 Cr / 6.7%	Rs. 60.1 Cr / 4.0%	Rs. 73.7 Cr / 4.9%
▲ 2.7% YoY	▲ 10.7% YoY	▼ (3.8)% YoY	▼ (19.0)% YoY	▲ nm

Gathiya Segment	Core Market	Focus Market	Other States
Revenue	Revenue	Revenue	Revenue
▲ 2.8% YoY	▼ (1.3)% YoY	▲ 7.8% YoY	▲ 32.8% YoY

Focus Market *includes Chhattisgarh, Madhya Pradesh, Maharashtra, Rajasthan and Uttar Pradesh;* ***Other States*** *includes Delhi, Bihar, Goa, Jharkhand, Karnataka, Odisha, Telangana, Uttarakhand, Haryana, Dadra and Nagar Haveli, Daman and Diu, Andhra Pradesh and West Bengal*

** PBT before exceptional items*

*** Exceptional item on account of fire of Rs. 39.3 Cr profit was booked in FY26*

Q4 FY26 Management Commentary

In FY2026, Gopal Snacks demonstrated resilience and operational excellence, delivering a strong performance amidst market dynamics. Revenue from operations was at Rs. 1,508.2 Cr, with a growth of 2.7% compared to the previous year, driven by strong demand across core and emerging markets. Gross margins improved sequentially, reaching 27.0%, supported by strategic cost optimization initiatives and effective management of raw material expenses. EBITDA for the year was Rs. 101.3 Cr, representing an EBITDA margin of 6.7% driven by operational efficiencies.

On the operational front, during this quarter Snacks palltes delivered 23.6% year-on-year growth, supported by strong consumer demand and improved production efficiency. The Gathiya segment also recorded 20.6% year-on-year growth, aided by higher sales and better capacity utilization. These results highlight the effectiveness of our operational initiatives and the continued strength of our product portfolio

We continued to leverage our vertically integrated approach to ensure product quality and supply chain resilience. Our Modasa and Nagpur plants operated at full capacity, with enhanced automation and production efficiencies ensuring timely deliveries to meet customer expectations. Moreover, the shift to bio-coal at the Modasa and Nagpur plants as an alternative energy source amidst the gas supply shortage allowed us to avoid production disruptions and maintain operational continuity, ensuring we met the growing demand for our products without delays.

Our focus on the core and focus markets remained intact, with the appointment of 125 micro-distributors under the SSD model to deepen our regional penetration. A disciplined approach to capacity planning and market development continues to guide our strategy.

To further strengthen our marketing and brand-building efforts, we have implemented bus stop branding, branded stickers on buses, Out-of-Home (OOH) displays, and advertisements on premium digital platforms such as Jio Hotstar, Sony LIV, and Spotify. These efforts enhance brand recall, deepen consumer engagement and strengthen our presence in both urban and regional markets. By leveraging integrated media strategies, we are driving top-of-mind awareness and positioning Gopal Snacks as a preferred choice in the competitive packaged snacks category.

During the year, we took steps to strengthen our Distribution Management System (DMS), aimed at improving supply chain efficiency and providing real-time insights to our distributors. As a result, we further expanded our distribution network to over 953 distributors, compared with 884 distributors in the previous quarte. This expansion has allowed us to penetrate newer markets and improve product availability across urban and rural regions. The increase in our distribution base has significantly enhanced our reach and enabled us to respond more swiftly to shifts in consumer demand. The partnership with Procol has streamlined our procurement, enhanced vendor engagement, and get better price through AI-driven sourcing.

At Gopal Snacks, sustainability is deeply embedded in our business strategy and operations. We are committed to minimizing our environmental impact while maximizing value creation for all stakeholders. Our ESG efforts are focused on addressing key environmental, social, and governance factors, ensuring we not only meet the needs of today’s consumers but also contribute positively to the communities and ecosystems in which we operate.

Looking ahead, we are optimistic about FY2027 and beyond. By focusing on product innovation, wider distribution, productivity improvements and technology upgrades, we are well-positioned to seize opportunities in the growing packaged snacks market. Supported by our dedicated team, we remain committed to delivering quality, driving innovation, achieving operational excellence, and creating long-term value for all stakeholders.

Mr. Bipin Hadvani
Chairman and Managing Director

Diversified Product Portfolio

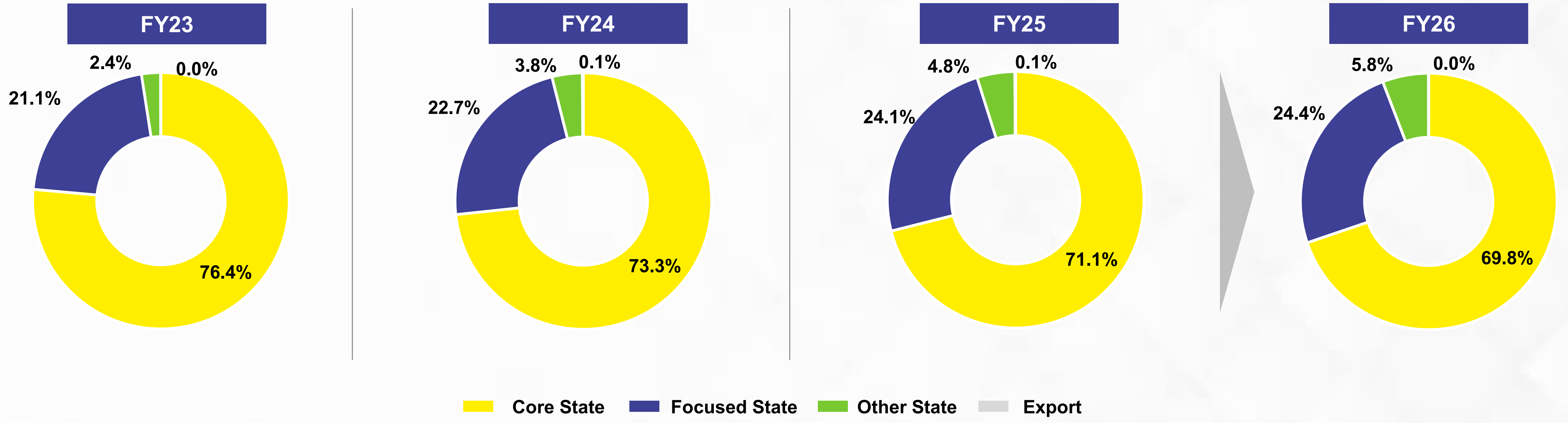
Product Types	Gathiya	Namkeen	Snack Pellets	Wafers	Extruded Snacks	Papad	Besan	Spices	Other Products*
# Products	8	28	12	11	7	2	1	6	23
Installed Capacity (Mar-26)	89,001 MT	1,08,302 MT	31,372 MT	12,503 MT	10,571 MT	9,920 MT	46,345 MT	9,207 MT	-
Capacity Utilisation (Mar-26)	36%	28%	48%	55%	26%	21%	74%	10%	-
Revenue Contribution (Mar-26)**	27%	22%	16%	10%	2%	3%	8%	1%	5%

*Other Products include mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

**Balance Revenue Contribution of 6% comes from other products like sale of by-product, wastages, Scraps, raw material & Subsidy

Gathiya State wise and Total Sales

Gathiya Sales (%)



Focus State Sales, experienced a steady increase, from Rs. 89.6 crore in FY23 to Rs. 100.1 crore in FY26. The overall sales mix for focus states reflects a strong upward trajectory, highlighting the growing market penetration and sales potential. This performance indicates the successful expansion and improvement in focus state sales, with expectations for future growth following the ramp-up of operational efficiencies and the new product offerings.

Expanding Distribution Footprint

Utilizing our extensive distribution network to deliver strong earnings and position the company for sustainable growth

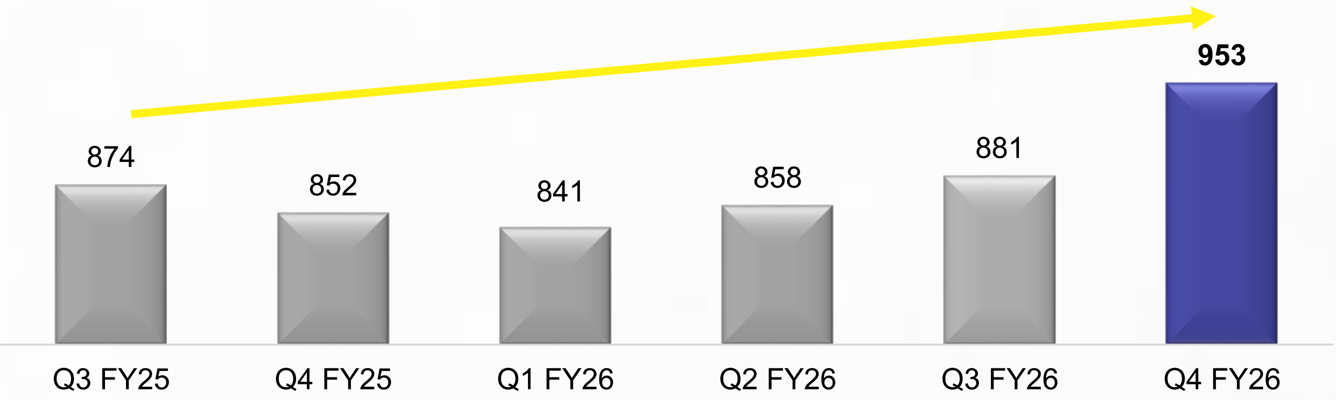
Number of Distributors — **953***

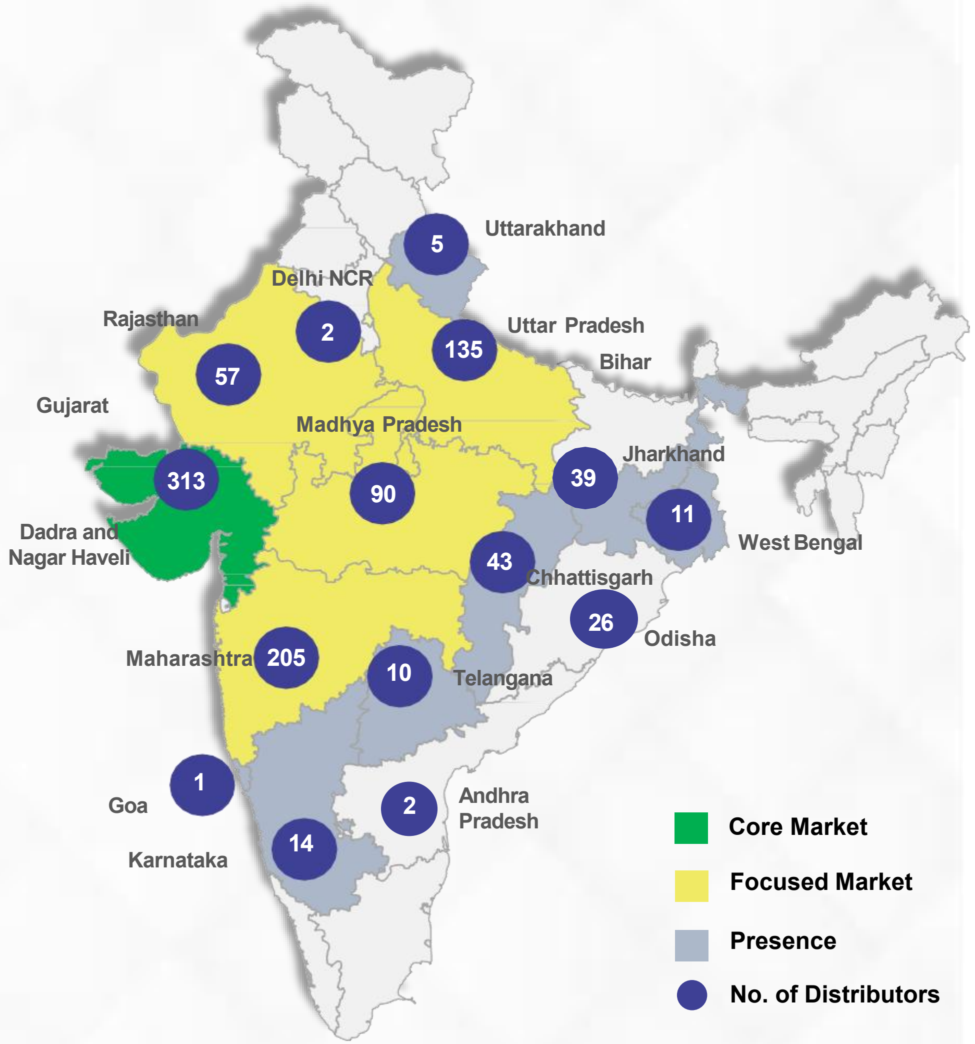
Own Logistics Vehicles — **294**

Distribution Management Systems (DMS)

to improve supply chain efficiency, by incorporating advanced features which allow distributors to track shipments, receive real-time updates on schemes, assess their ROI and gain visibility on their product sales

Consistently expanding the Distribution Network (Nos.)



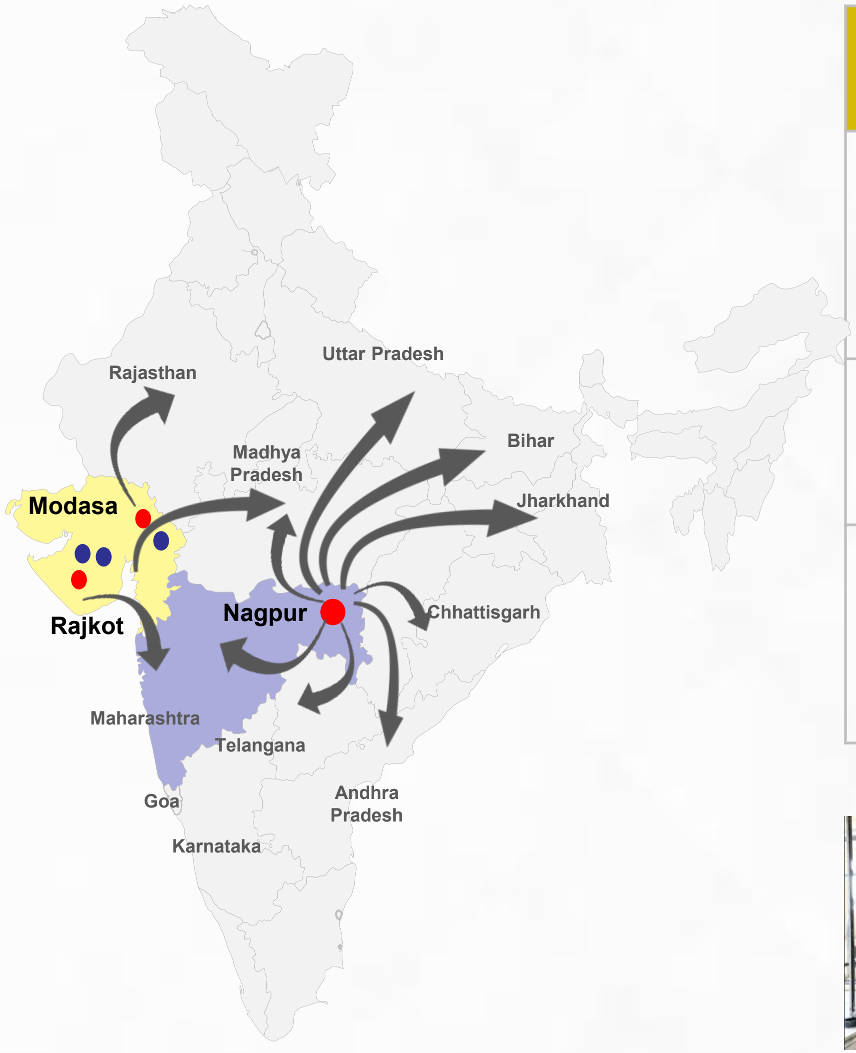


*Excludes 125 Micro distributors appointed in various districts of Gujarat, Goa, Delhi, Jharkhand Maharashtra, MP, Rajasthan UP & West Bengal under SS/SSD model to mitigate supply chain disruption

Strategically Located Manufacturing Facilities

Primary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot	0^	0.0%	Gathiya Namkeen Snack Pellets Extruded Snacks
Gondal#	64,995	56.0%	Gathiya Namkeen Snack Pellets Extruded Snacks
Modasa*	90,933	37.9%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks
Nagpur	99,231	19.0%	Gathiya Namkeen Snack Pellets Wafers Extruded Snacks Papad

*Excludes cold storage capacity of 40,000 MT



Ancillary Facility	Capacity (MTPA)	Utilization (%)	Product Range
Rajkot 1	28,830**	24.7%	Papad Spices Seasoning
Rajkot 2	53,782	72.3%	Besan Wheat flour
Modasa	37,820	28.6%	Raw Snack Pellet

** Includes Papad capacity of 6,510 MTPA

^ Installed capacity has been nullified due to fire
 # Substitute plant of Rajkot & not expansion

Branding & Marketing

Brand Marketing

GOPAL® NAMKEEN

Digital

POSM

Poster

Shelf Announces

Banner

Events

Shravan Sohla

Navratri

Filmfare

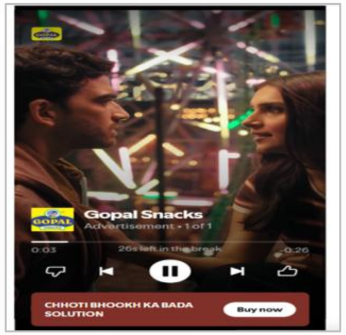
Print Media

Brand Marketing

OTT Platforms

Jio Hotstar

Spotify



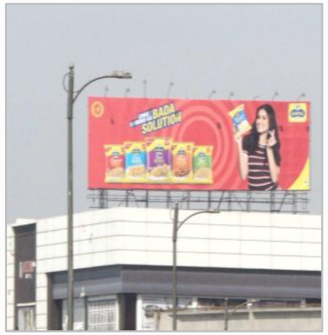
Soni Liv

Vehicles

Bus

Tempo

OOH



Strategic Recovery Post Fire Incident

Growth Journey from Fire Incident

Resilience in Adversity: Ensuring Continuity and Growth Post Fire Incident

March 2024

The listing **on NSE and BSE in March 2024** provided Gopal Snacks with enhanced visibility, credibility, and access to capital markets

August - October 2024

In Q1FY25 and Q2 FY25, the company was on a **strong growth trajectory**

December 2024

The **fire incident** at the **Rajkot facility** was swiftly identified, and an immediate started **third-party manufacturing**

January 2025

The company has commenced operations at its **Nagadka facility**, with an initial capacity of **64,995 MTPA and** started **Construction of Modasa Plant**

February 2025

In **February 2025**, recovery progressed to **~80% of affected supplies**, supported by the **commissioning of the Nagadka facility** and scaled-up production at **Nagpur and Modasa**

August 2025

We received a sum of Rs. **19.99 Cr as interim payment / ad-hoc payment** from the Insurer as part of restatement of assets

December 2025

We have successfully commenced our production successful establishment and operationalization of a new **manufacturing facility at Modasa**

March 2026

We received a sum of Rs. **17.5 Cr as interim payment / ad-hoc payment** from the Insurer as part of restatement of assets

Advantages and Improvements of Modasa Plant

Large Scale Manufacturing & Capacity Restoration	• Installed capacity of **63,085 MT**, restoring a substantial portion of capacity impacted by the Rajkot fire • Designed with **scope for gradual scale-up**, supporting future volume growth • Commercial production commenced post successful trial runs, ensuring operational
Single Location Fulfilment Enhancing Supply Chain Efficiency	• Enables **almost the full dealer product basket** (Namkeen, Gathiya, Wafers, Snack Pellets, Extruded Snacks) to be serviced from **one location** • Addresses earlier supply-chain fragmentation that led to higher order service time • Centralised dispatch improves **service consistency and turnaround time**
Improved Dealer Economics & Market Reach	• Centralised manufacturing expected to **increase dealer order value and ordering frequency** • Supports deeper penetration across **Gujarat (ex-Saurashtra & Kutch), Rajasthan, Madhya Pradesh and parts of Maharashtra**
Modern Infrastructure & Operational Resilience	• Equipped with higher-capacity fryers and an ultra-modern dispatch facility • Strengthens business continuity and reduces operational risk post the Rajkot incident • Implemented DMS System to improve supply chain and enhance distribution network

Strategic Initiatives

Strengthening Supply Chain Flexibility & Market Reach

Capital Restoration

- Operationalized the Modasa Facility with an installed capacity of 63,085 MT, restoring production capacity and enabling centralized dealer servicing from a single location. This will improve revenue and lowering of logistic cost

Strategic Logistic Realignment

- Streamlined dispatch from the Nagadka facility to Saurashtra, consolidating all SKUs into a single truck load. This change, previously handled by Modasa, has improved sales efficiency and reduced delivery times

Geographic Diversification

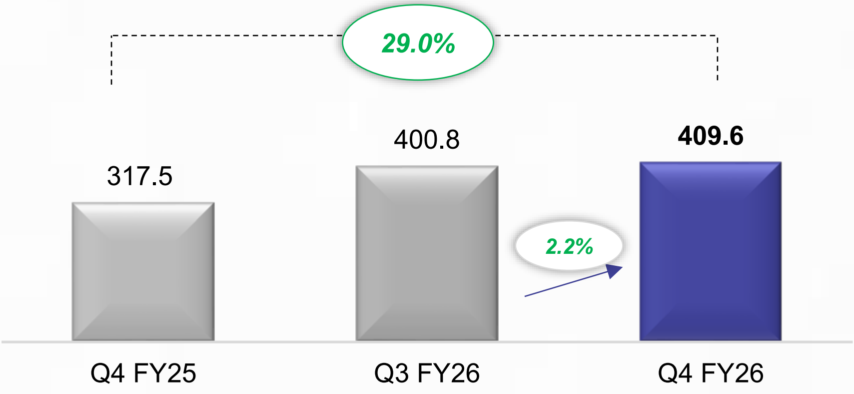
- Long-term third-party manufacturing arrangements across Hiryur, Kashipur and Manendragarh to expand capacity, improve supply- chain efficiency and strengthen regional market presence

Financial Performance

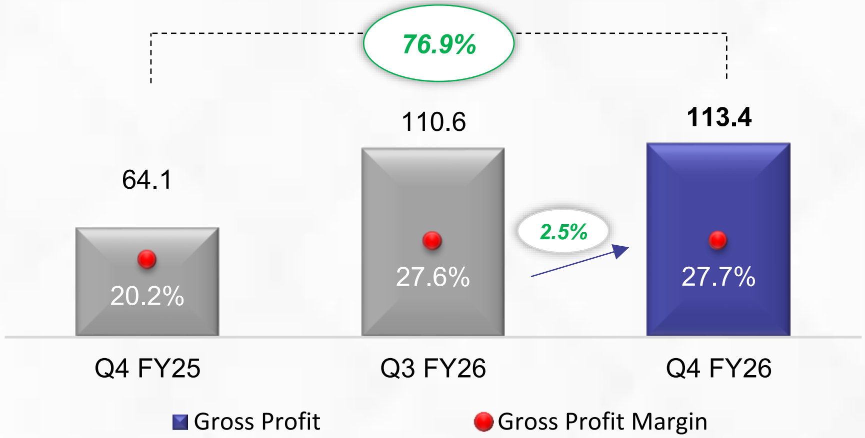
Q4 FY26 Financial Performance

All figure in Rs. Cr.

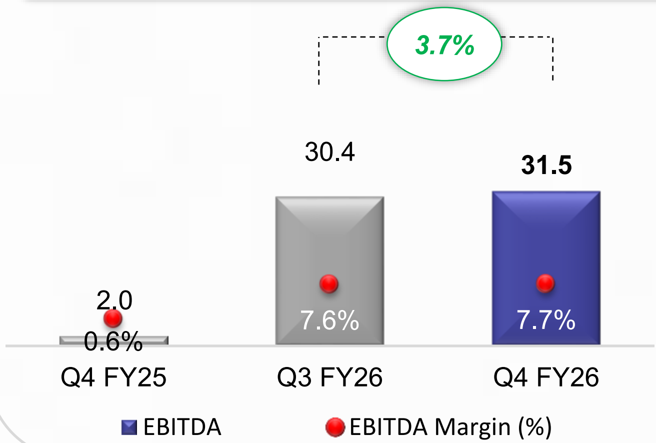
Revenue from Operations



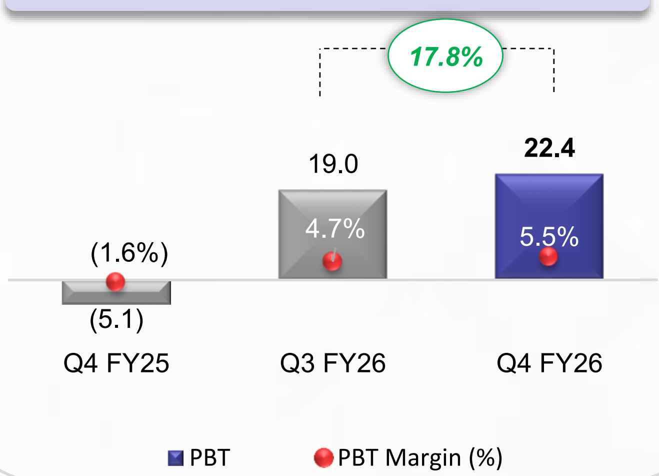
Gross Profit and Margin*



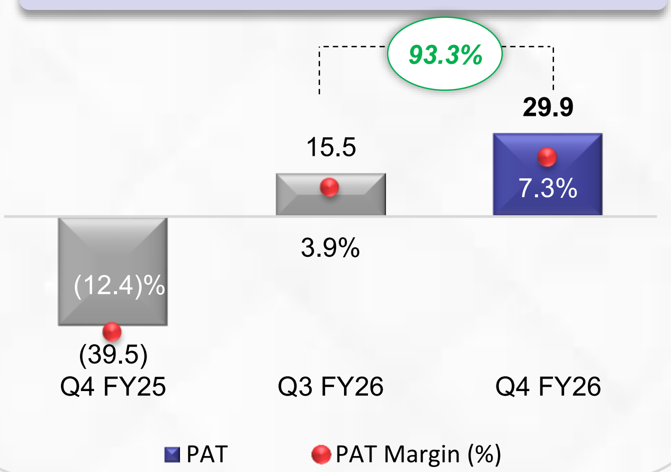
EBITDA and Margin*



PBT and Margin (before exceptional items)



PAT and Margin (after exceptional items)

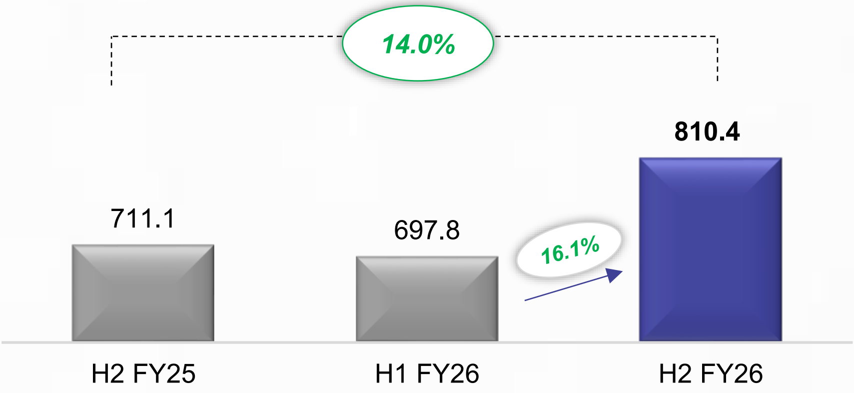


*Excludes Other Income

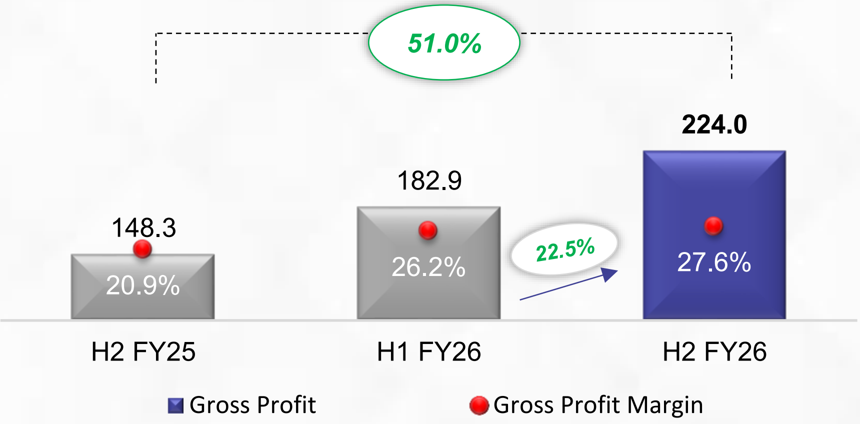
Half Yearly Financial Performance

All figure in Rs. Cr.

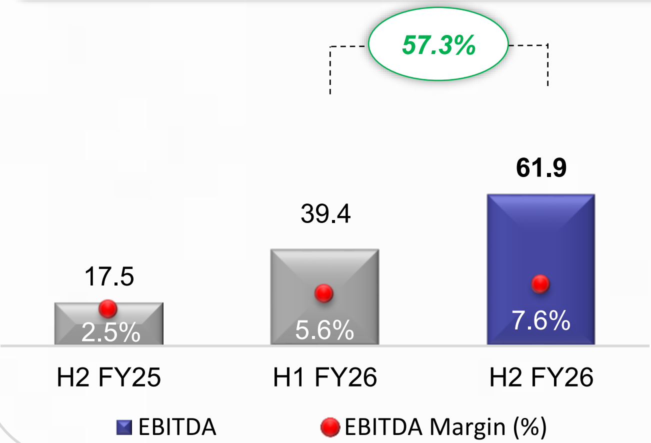
Revenue from Operations



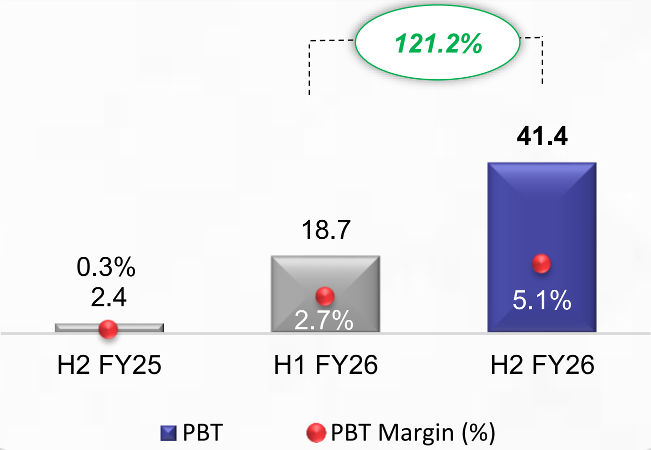
Gross Profit and Margin*



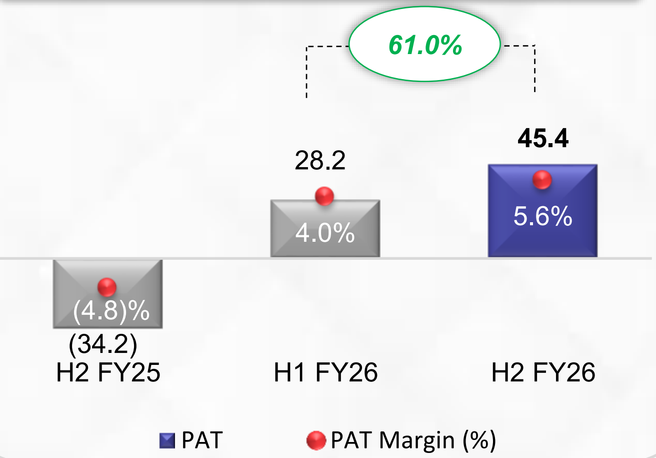
EBITDA and Margin*



PBT and Margin (before exceptional items)



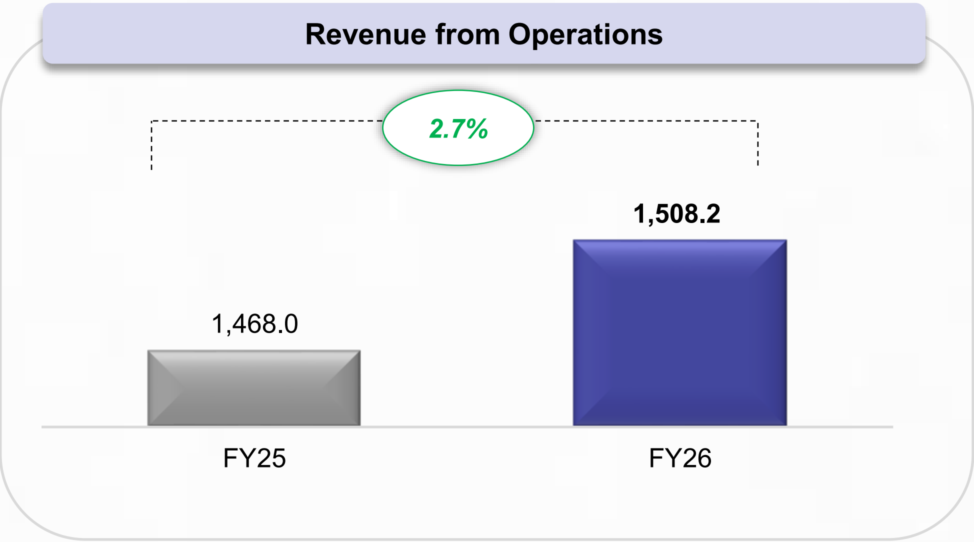
PAT and Margin (after exceptional items)

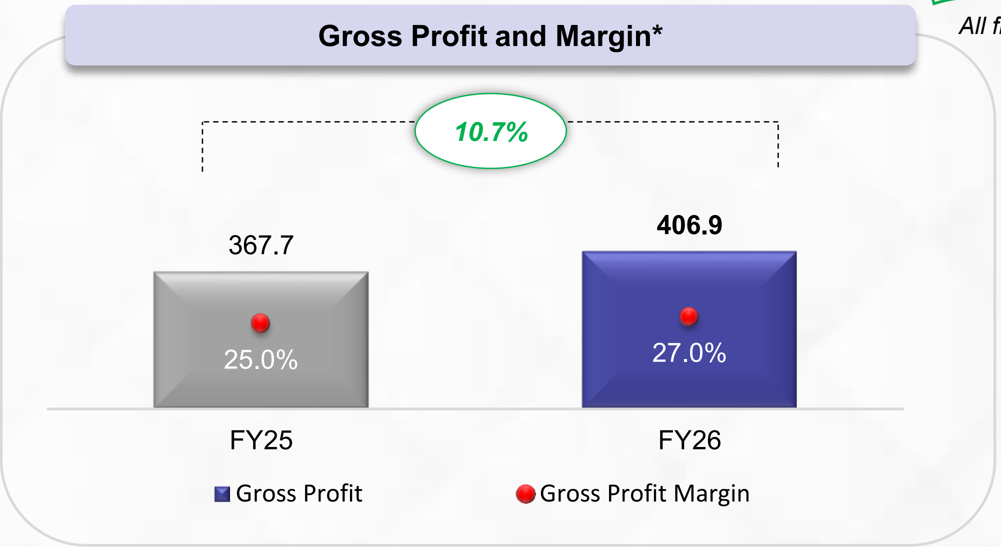


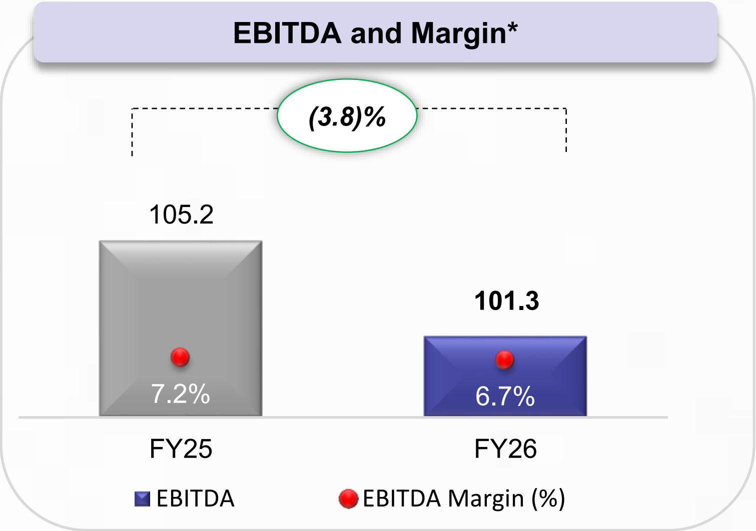
*Excludes Other Income

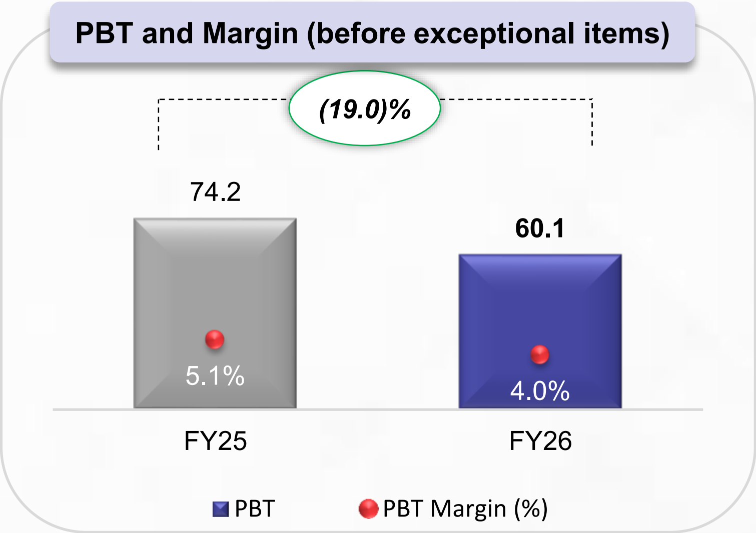
FY26 Financial Performance

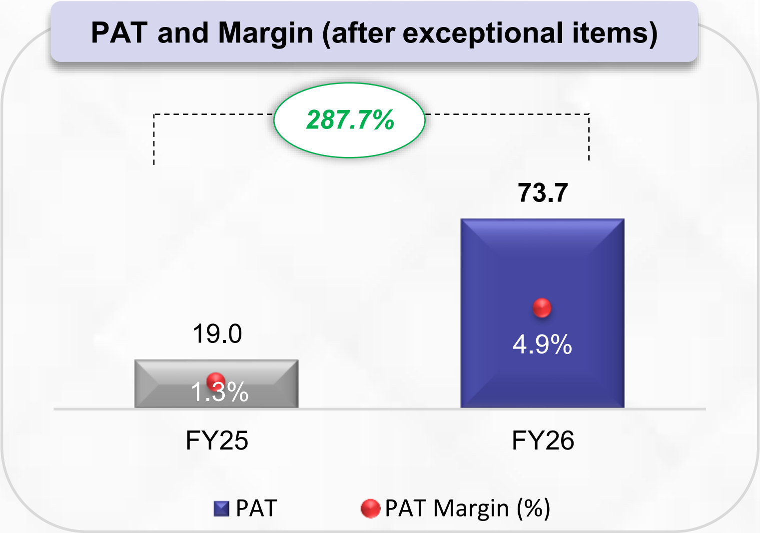
All figure in Rs. Cr.









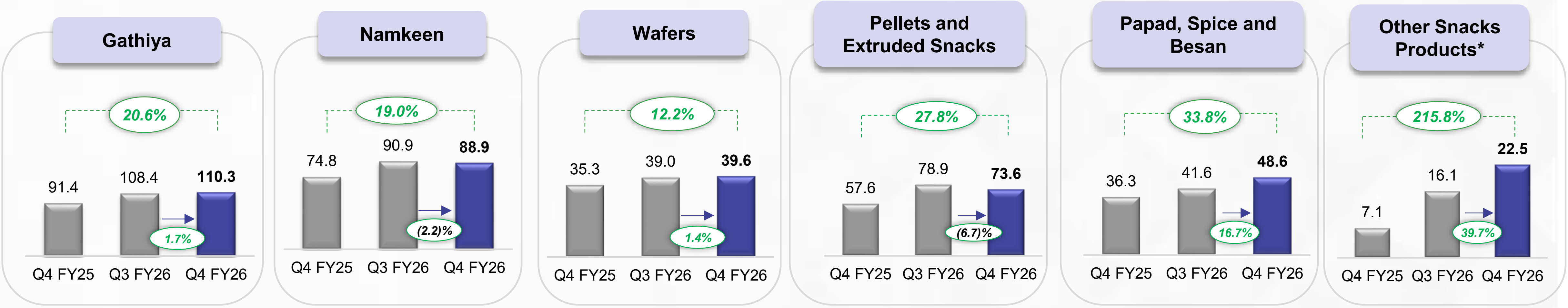


*Excludes Other Income

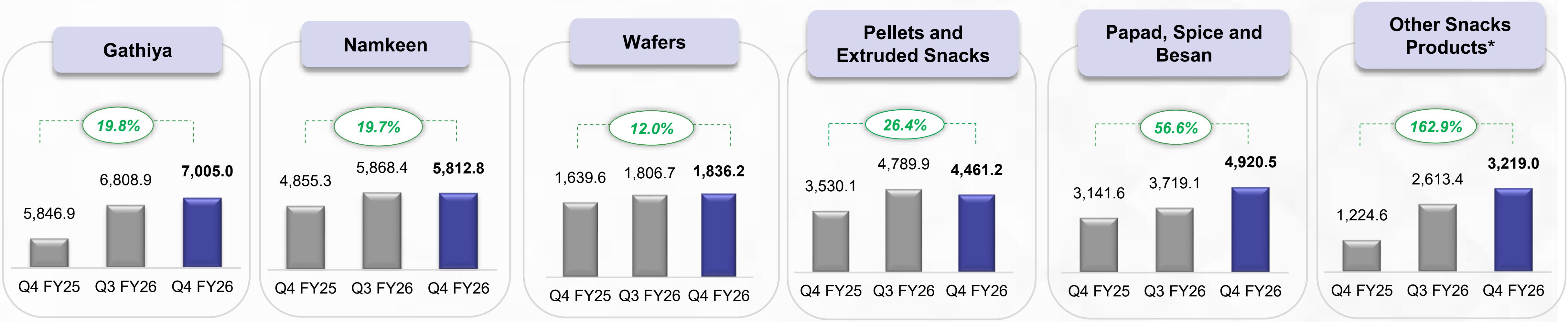
Q4 FY26 Segment-wise Performance

All figure in Rs. Cr.

Revenue (Rs Cr)



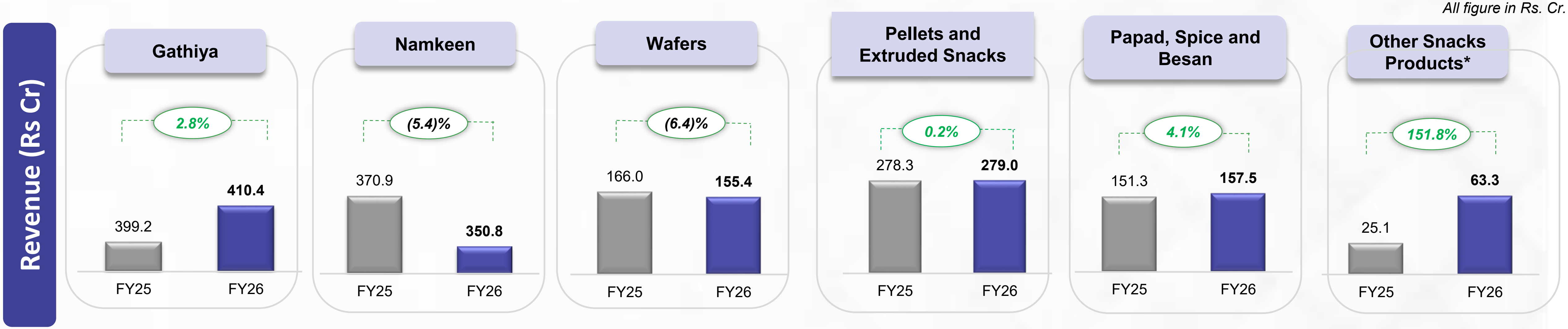
Volume (MT)

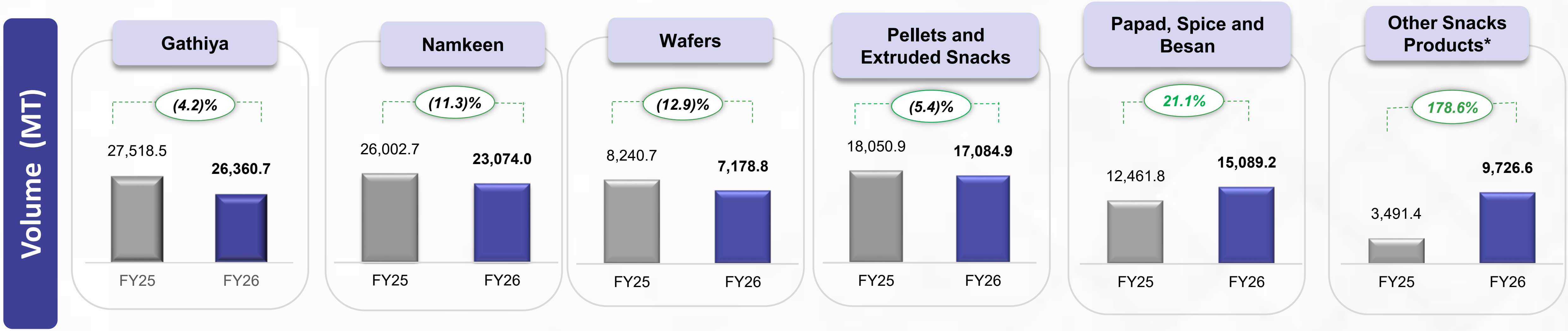


*Other Snacks & Products includes mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

FY26 Segment-wise Performance

All figure in Rs. Cr.



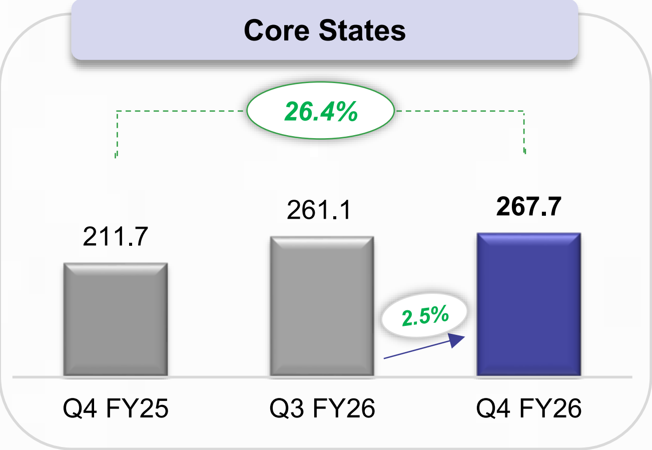


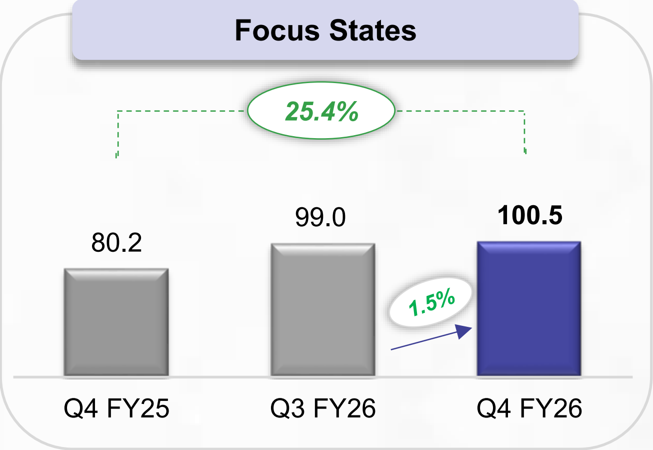
*Other Snacks & Products includes mainly Noodles, Rusk, Wafer Biscuit, Wafer Roll, Washing Bar.

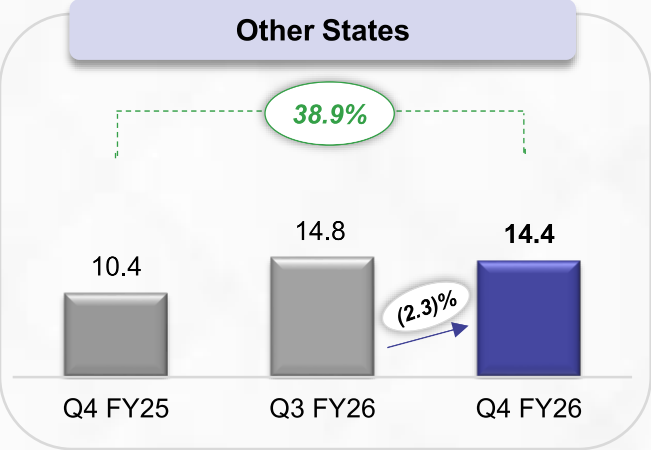
Q4 FY26 Core and Focus Markets Performance

All figure in Rs. Cr.

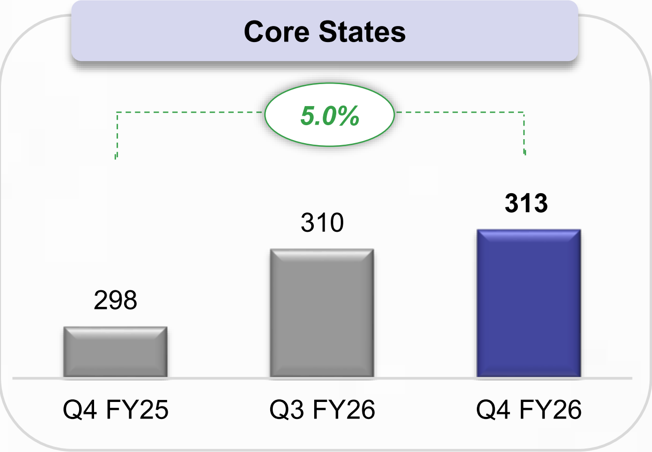
Revenue (Rs Cr)

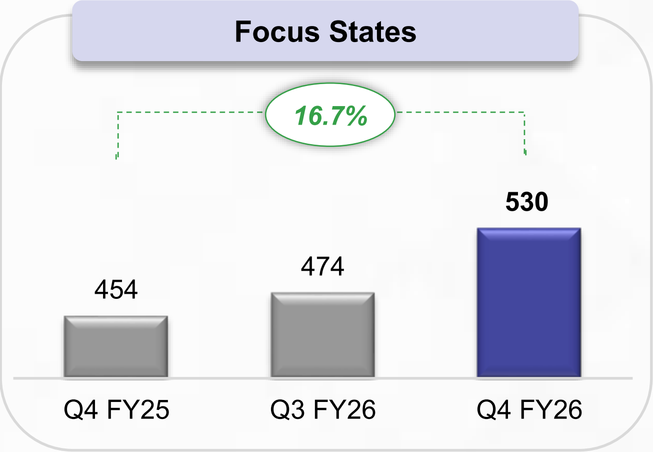


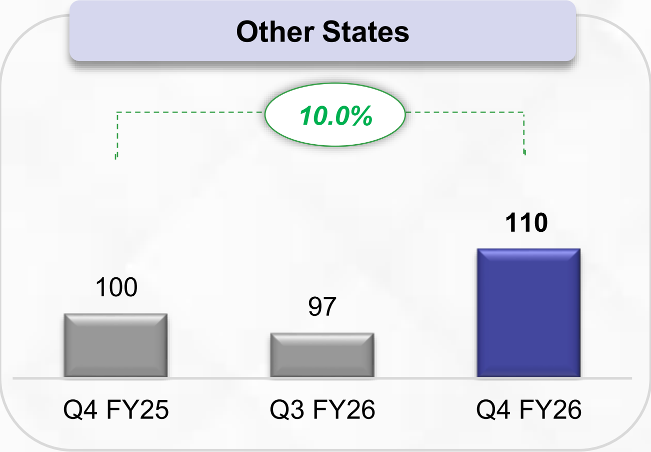




Dealer Network (No.)



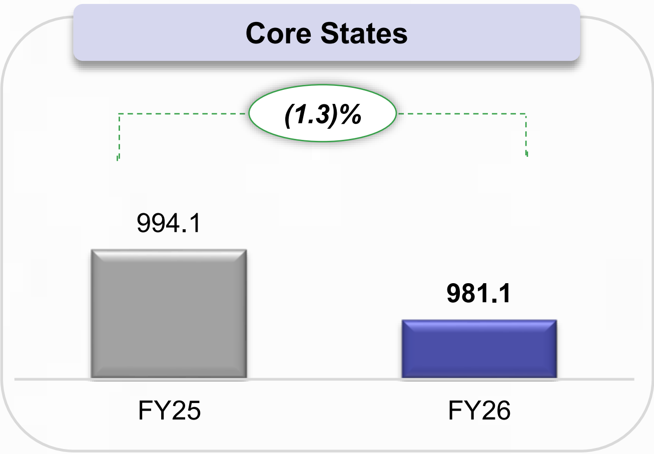


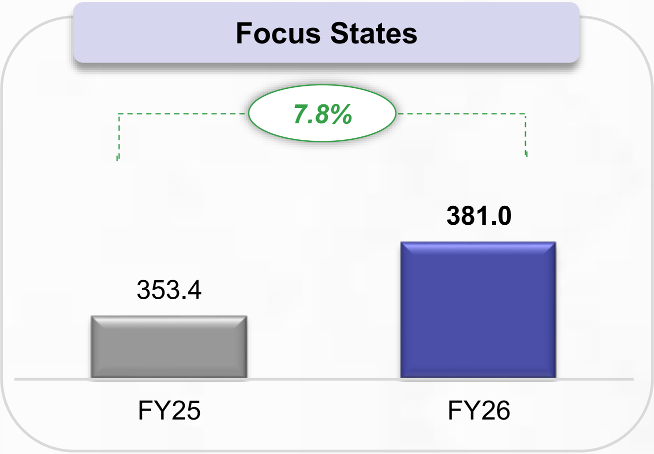


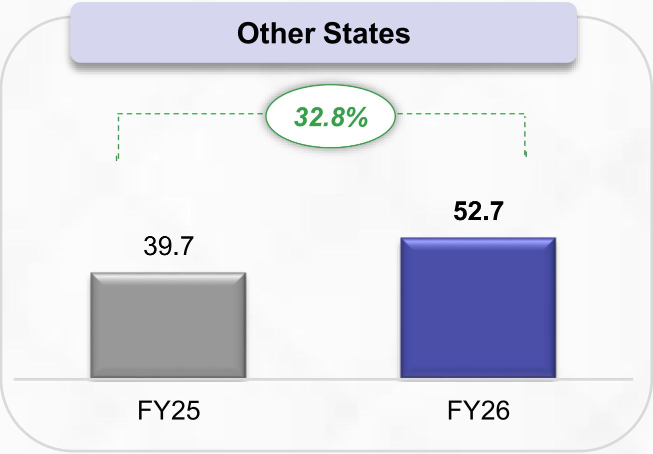
FY26 Core and Focus Markets Performance

All figure in Rs. Cr.

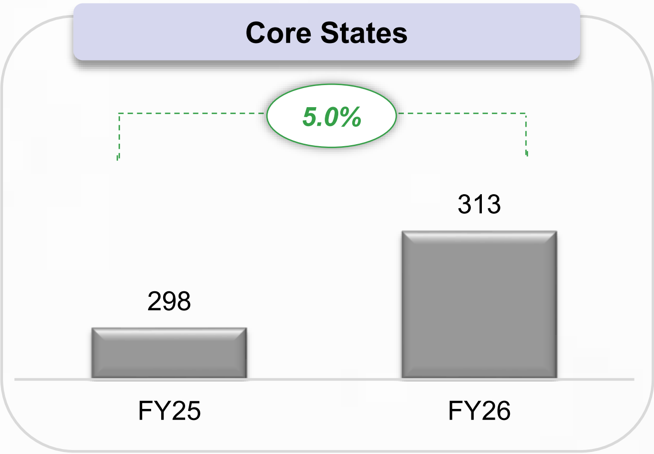
Revenue (Rs Cr)

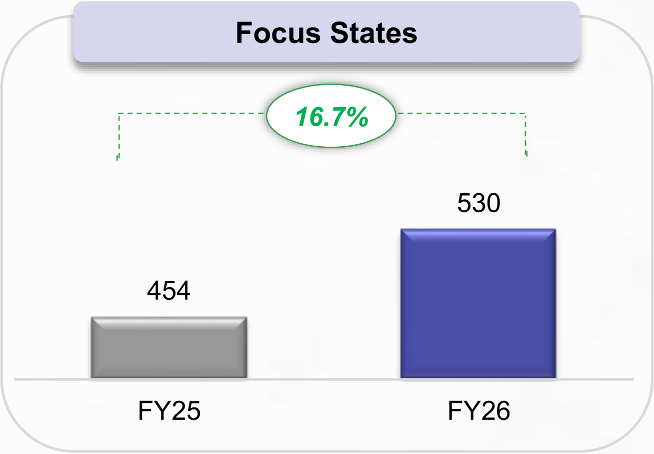


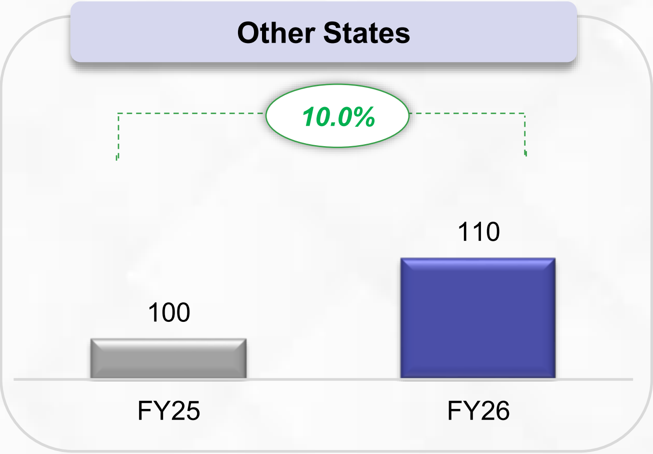




Dealer Network (No.)

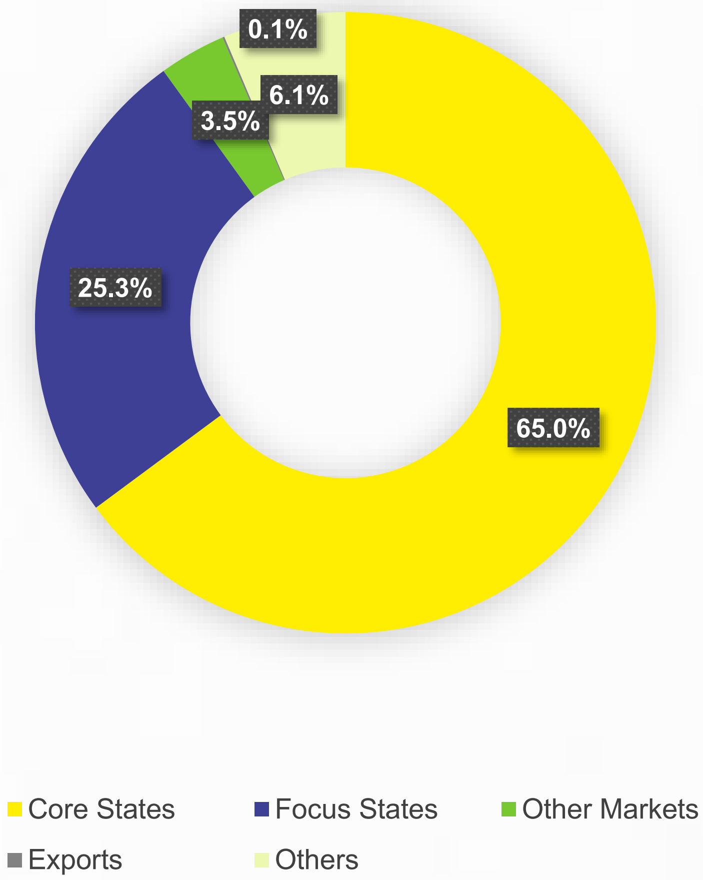




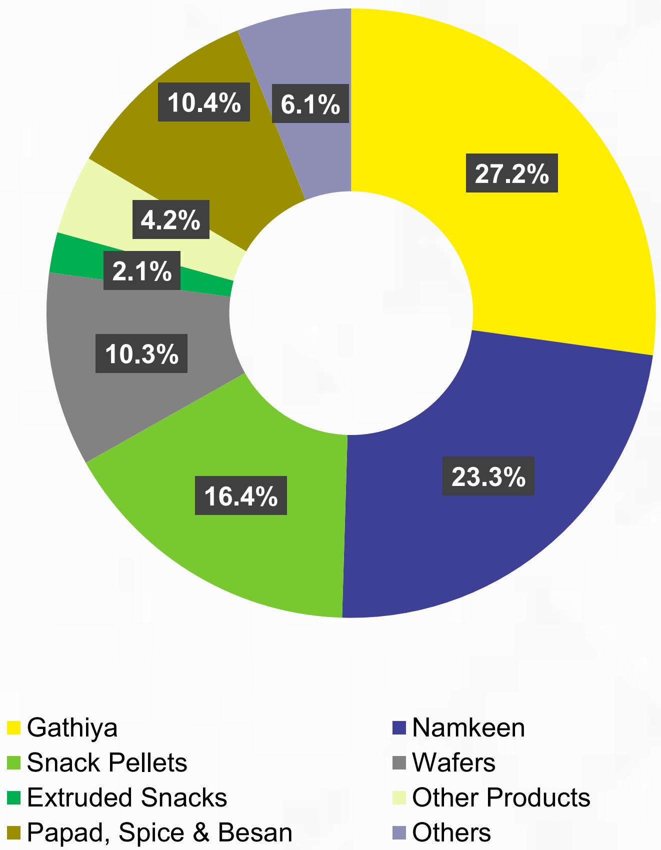


FY26 Diversified Revenue Mix

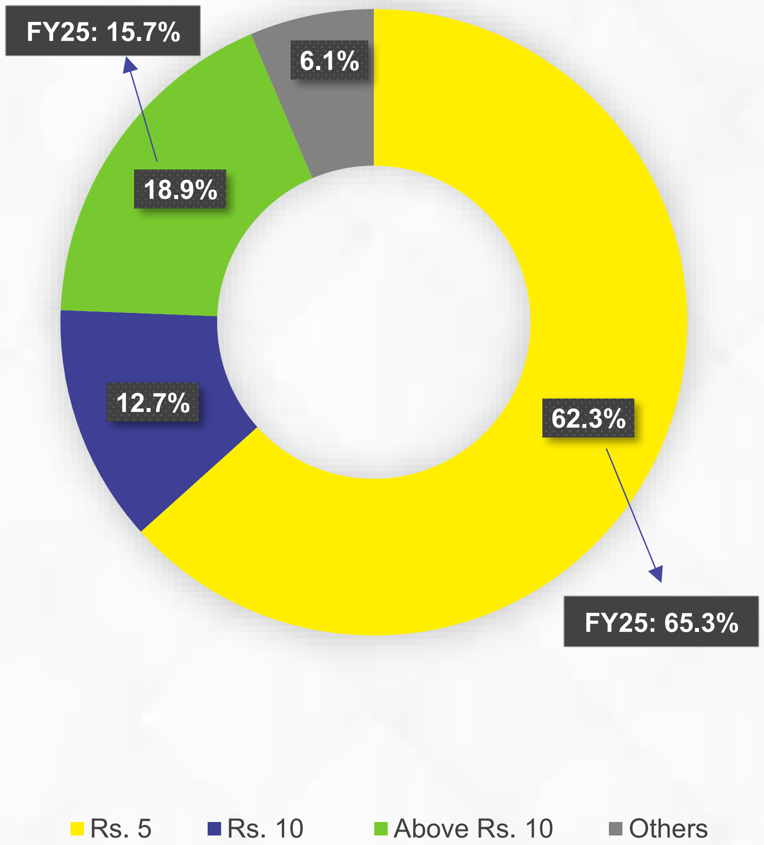
By Geography



By Segment

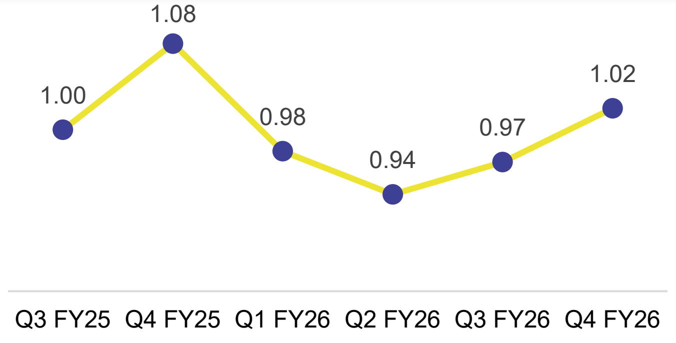


By Price Point

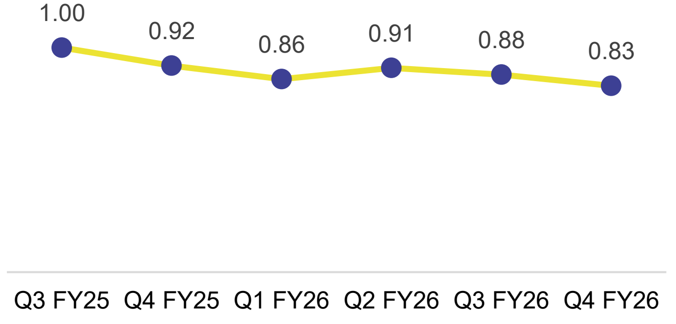


Sensitivity in Key Raw Materials

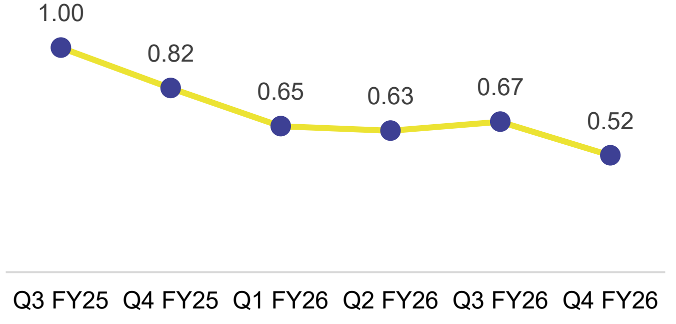
Palmolein Oil



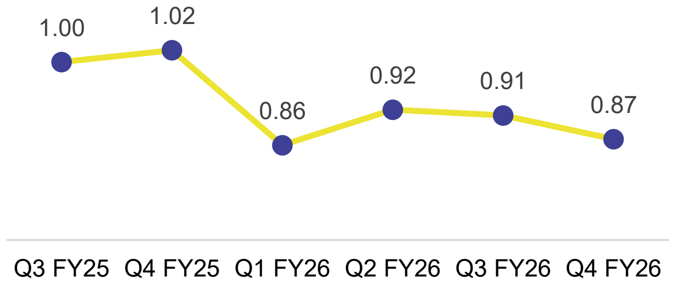
Chana Indian



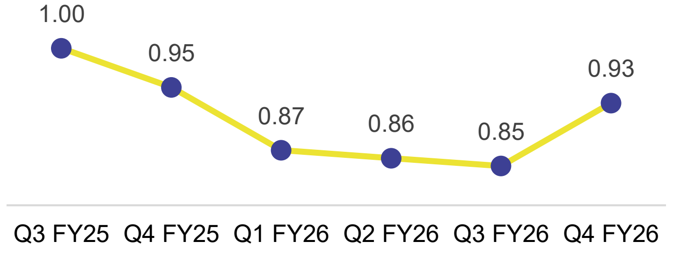
Potato LR



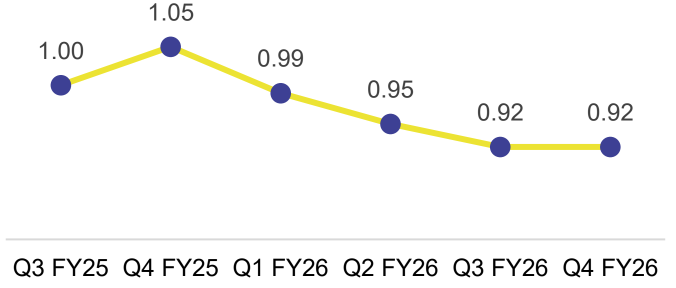
Maida Flour Unbranded



Udad Mogar



Laminate



Q4 and FY26 Profit & Loss

(Rs. Cr)	Q4 FY26	Q4 FY25	Y-o-Y (%)	Q3 FY26	Q-o-Q (%)	H2 FY26	H2 FY25	Y-o-Y (%)	H1 FY26	Q-o-Q (%)	FY26	FY25	Y-o-Y (%)
Operating Revenue	408.6	316.7	*29.0%*	399.6	*2.2%*	808.2	710.3	*13.8%*	692.2	*16.8%*	1,500.4	1,458.6	*2.9%*
Other Operating Income	1.0	0.8	*37.8%*	1.1	*(7.2)%*	2.2	0.8	*nm*	5.6	*(61.5)%*	7.8	9.4	*(17.0)%*
Total Revenue from Operation	**409.6**	**317.5**	***29.0%***	**400.8**	***2.2%***	**810.4**	**711.1**	***14.0%***	**697.8**	***16.1%***	**1,508.2**	**1,468.0**	***2.7%***
Raw Material Costs	296.3	253.4	*16.9%*	290.1	*2.1%*	586.4	562.7	*4.2%*	514.9	*13.9%*	1,101.3	1,100.3	*0.1%*
Gross Profit*	**113.4**	**64.1**	***76.9%***	**110.6**	***2.5%***	**224.0**	**148.3**	***51.0%***	**182.9**	***22.5%***	**406.9**	**367.7**	***10.7%***
Gross Profit Margin (%)	*27.7%*	*20.2%*		*27.6%*		*27.6%*	*20.9%*		*26.2%*		*27.0%*	*25.0%*	
EBITDA*	**31.5**	**2.0**	***nm***	**30.4**	***3.7%***	**61.9**	**17.5**	***nm***	**39.4**	***57.3%***	**101.3**	**105.2**	***(3.8)%***
*EBITDA Margin (%)**	*7.7%*	*0.6%*		*7.6%*		*7.6%*	*2.5%*		*5.6%*		*6.7%*	*7.2%*	
Finance Cost	1.8	0.7	*nm*	1.1	*60.1%*	3	0.9	*nm*	4	*(25.1)%*	6.9	3.4	*nm*
Depreciation and Amortization	11.1	8.3	*33.6%*	10.4	*6.9%*	21.4	16.8	*27.5%*	17.2	*24.3%*	38.7	33.2	*16.5%*
Profit Before Tax (Before Exceptional Items)	**22.4**	**(5.1)**	***nm***	**19.0**	***17.8%***	**41.4**	**2.4**	***nm***	**18.7**	***nm***	**60.1**	**74.2**	***(19.0)%***
PBT Margin (%)	*5.5%*	*(1.6)%*		*4.7%*		*5.1%*	*0.3%*		*2.7%*		*4.0%*	*5.1%*	
Exceptional Items	17.5	(47.2)		0.1		17.6	(47.2)		21.8		39.3	(47.2)	
Tax Expenses	9.9	(12.8)	*nm*	3.6	*nm*	13.5	(10.6)	*nm*	12.2	*10.4%*	*25.8*	8	*nm*
PAT	**29.9**	**(39.5)**	***nm***	**15.5**	***93.3%***	**45.4**	**(34.2)**	***nm***	**28.2**	***61.0%***	***73.7***	**19.0**	***nm***
PAT Margin (%)	*7.3%*	*(12.4)%*		*3.9%*		*5.6%*	*(4.8)%*		*4.0%*		*4.9%*	*1.3%*	
Basic EPS** (Rs per share)	2.4	(3.2)		1.2		3.7	(2.7)		2.3		5.9	1.5	

**Excludes Other Income*

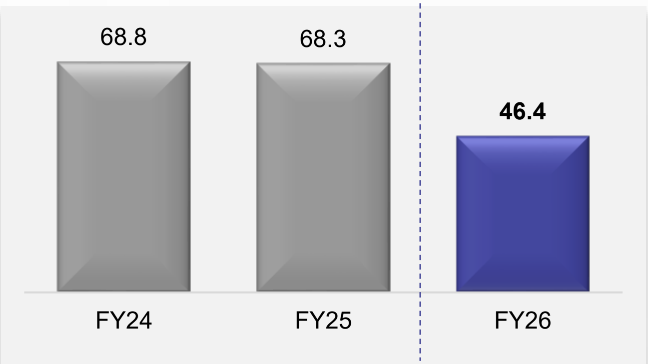
Balance Sheet

(Rs. In Cr.)	FY26	FY25
Property, plant & equipment (Tangible, Intangible, CWIP, RoU)	384.1	274.0
Cash And Bank Balances	0.8	0.6
Inventories	193.2	156.6
Trade Receivables	55.9	23.5
Other Assets	80.7	81.9
Total Assets	**714.7**	**536.6**
Total Equity	478.8	404.8
Borrowing	153.8	66.3
Trade Payables	33.7	17.6
Other Liabilities	48.4	47.9
Total Equity & Liabilities	**714.7**	**536.6**

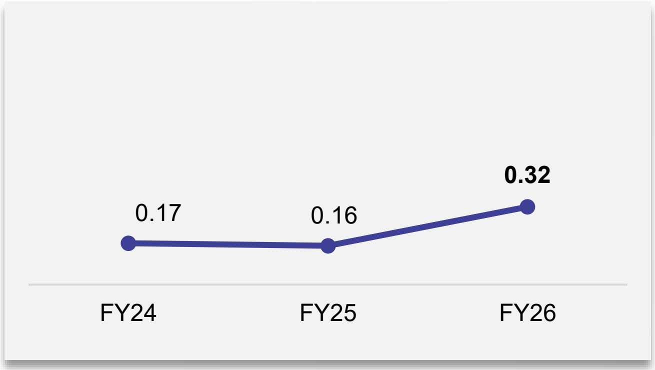
Balance Sheet KPI

Rs. in Cr

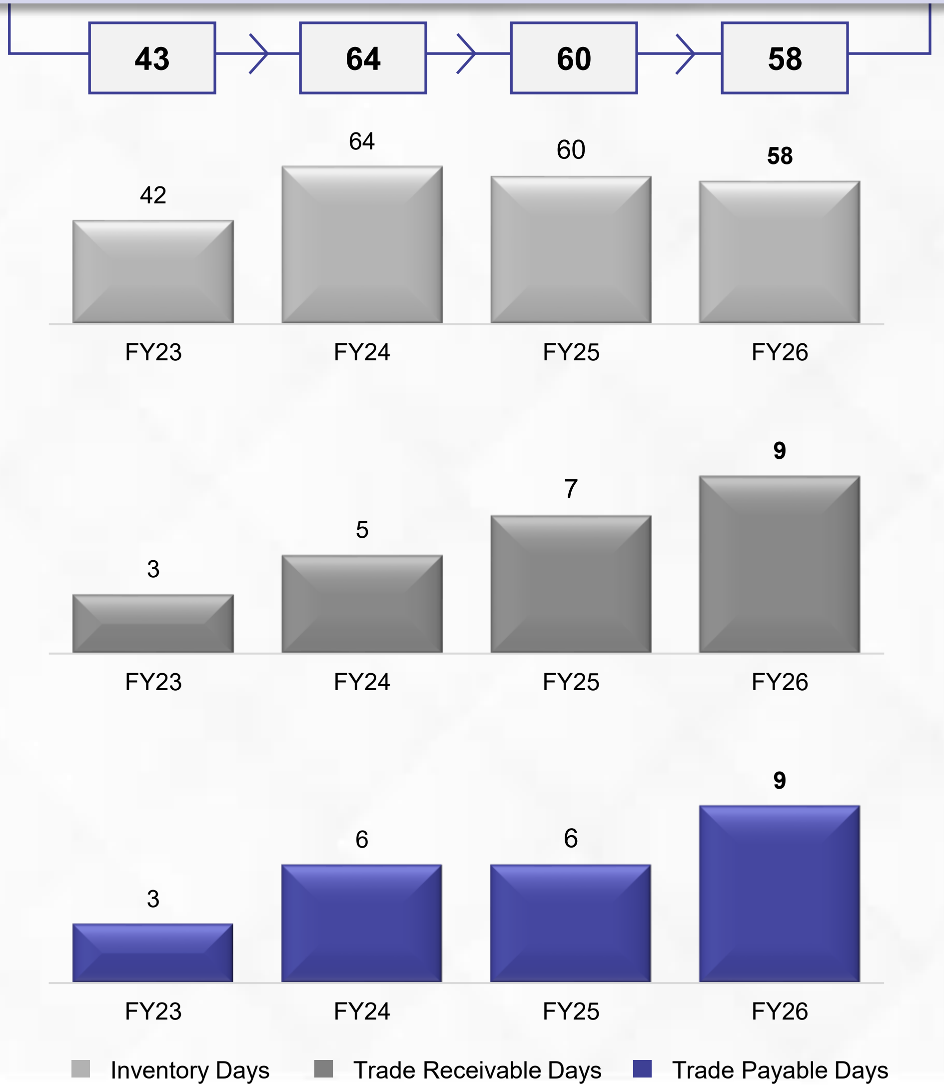
Cash Flow from Operations



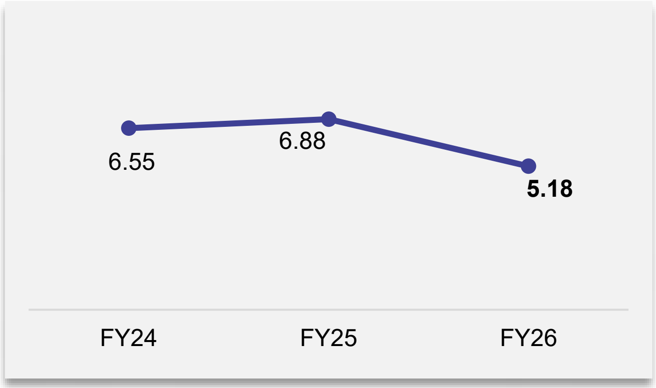
Debt/Equity



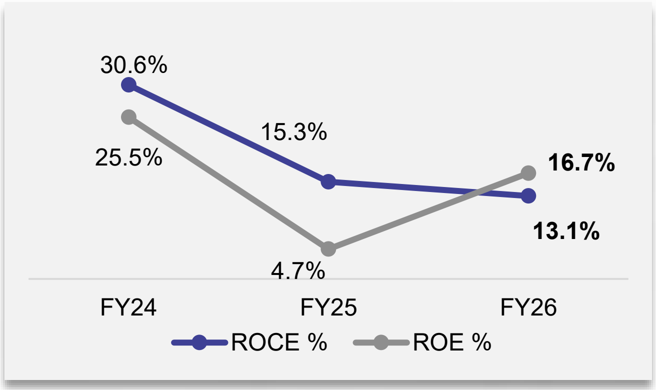
Working Capital (In Days)



Asset Turnover



ROCE and ROE**



***Normalized ROE = 10.2%, ROCE is before considering exceptional items*

ESG Initiatives

ESG Quantitative Performance Metrics

FY2025

Environment (4)

- **19,047.59 GJ** Renewable Energy Consumed
- **3.01 MT** Recycling Waste
- **36,824 KL** Waste Water Safe Discharge
- **0.02** GHG Intensity (MT CO e/Turnover 2 in Lakh)

Social (8)

- **8.25% Female** Workforce Gender Composition
- **17.70%** Gross Salary to Females Employees 2025
- **0.58%** Amount Spend on Employees Well-being
- **Rs. 19.68 Millions** CSR Activities
- **53.75%** Number of Trained Staff
- **Nil** Complaints Reported Under Sexual Harassment
- **Nil** Incident Management Reporting
- **100%** Employee Life Insurance and Compensation

Governance (4)

- **50%** Independent Board of Directors
- **Nil** Environmental, Social or Ethical Violations
- **100%** Familiarisation programmes training
- **Nil** Number of Data Breach Incidents

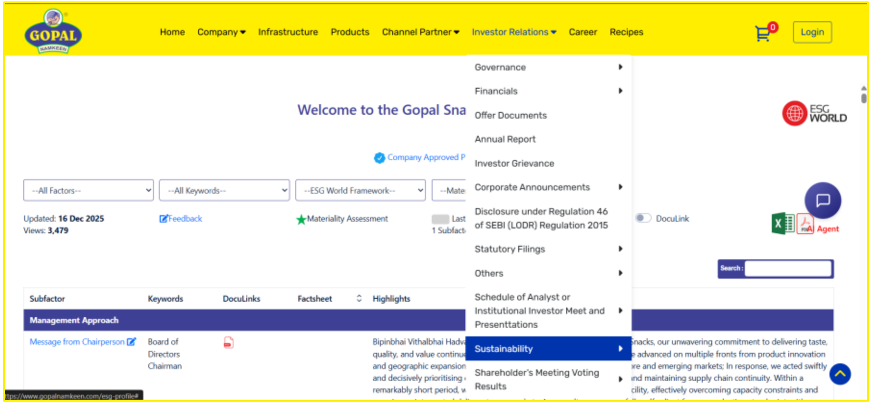
Others (5)

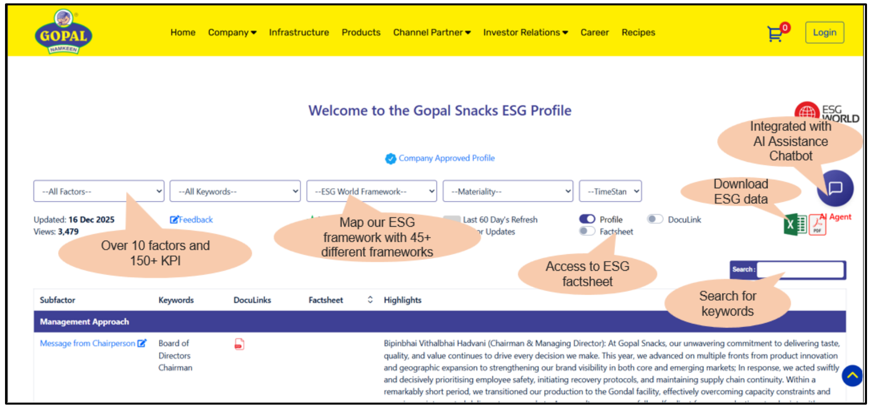
- **Halal Certified**
- **FSSAI Certified**
- **FDA Certified**
- **APEDA Certified**
- **Spice Board of India Certified**

"Take care of your employees, customers and stake holders and the business will take care of itself"
Raj Bipinbhai Hadvani, Whole-time Director & Chief Executive Officer

AI - ESG Profile : 17 Factors and 514 Subfactors

Gopal Snacks Website





Gopal Snacks ESG Profile Link (Click Here)

ESG Factors (17)

Management Approach (3)

Company Overview (12)

Board of Directors (8)

Resilience (4)

Environment (50)

Social (75)

Governance (84)

ISO and Certifications (1)

Materiality Assessment (9)

Awards and Recognitions (1)

Ratings and Indices (1)

Membership (1)

BRSR (149)

Listing Disclosures (61)

ESG Videos and News (2)

Corporate Information (19)

Profile Sources (34)

ESG Approach: 17 Factors and 514 Subfactors (1/3)

Environment (50)

1) Environment Strategy in Place
2) Environmental Reporting
3) Environmental Policy and Commitments
4) Environmental Incidents
5) Environmental Capital Budgeting
6) Innovation and Product Stewardship
7) Life Cycle Assessment
8) Product Free From Harmful Substances
9) Recycling Old Products
10) Amount of GHG Emissions
11) GHG Emission Scope Breakdown
12) GHG Emission History
13) GHG Intensity
14) GHG Reduction Initiatives
15) Amount of Water Usage
16) Sources of Water
17) Amount of Water Withdrawn
18) Water Usage History
19) Water Savings Initiatives
20) Waste Water Safe Discharge
21) Water Stress
22) Board Oversight of Biodiversity and Nature Related Dependencies
23) Energy Consumption
24) Energy Efficiency History
25) Energy Efficiency Initiatives
26) Energy Intensity
27) Renewable Energy Consumption
28) Transition to Renewable Energy
29) Self-generated Energy Consumption
30) Self-generated Renewable Energy Breakdown
31) Clean Technology Initiatives
32) Green Building Design
33) Amount of Air Pollution
34) Air Pollution History
35) Air Pollution Reduction Initiatives
36) Amount of Plastic Pollution
37) Reduction in Plastic Use
38) Amount of Waste Generated
39) Amount of Hazardous Waste Generated
40) Amount of Non-Hazardous Waste Generated
41) Progress on Waste Reduction Target
42) Waste Generation History
43) Waste Reduction Initiatives
44) Reusing Waste
45) Recycling Waste
46) E-Waste Management
47) Other Circular Economy Initiatives
48) Eliminating Landfill Waste
49) Fuel Costs
50) Fuel Efficiency

ESG Approach: 17 Factors and 514 Subfactors (2/3)

Social (75)

1) Social Strategy in Place
2) Communication of Labour Policy
3) Awareness Programs for Supply Chain
4) Statutory Dues Compliance for Value Chain Partners
5) Critical Supplier Identification
6) Supply Chain Assessment
7) Customer Responsibility Initiatives
8) Customer Grievance Mechanism
9) Amount Spend on Promotional Materials
10) Product/Service Safety and Quality Metrics
11) Product Recalls
12) Diversity and Inclusion
13) Board of Directors Gender Composition
14) Senior Management Gender Composition
15) Workforce Gender Composition
16) Contractors Part of Workforce
17) Part Time Workers
18) Differently Abled Workforce
19) Gender and Diversity Targets and Initiatives
20) Pay Performance Gap Management
21) Median Salary of Employees
22) Gross Salary Paid to Female Workforce
23) Staff Turnover Rate
24) Return to Work and Retention Rates for Parental Leave
25) Health and Safety Policies
26) Health and Safety Initiatives
27) Health and Safety Systems and Processes
28) Incident Management Reporting
29) Lost Time Injuries and Lost Time Frequency Rate
30) Total Recordable Injury Frequency Rate
31) Fatalities Reporting
32) Amount Spend on Safety and Maintenance
33) Emergency Procedure Guidelines
34) Maternity Leave Policy
35) Accessibility for Differently Abled Employees
36) Labour Management Commitment
37) Talent Attraction and Retention
38) People Analytics for Strategic Workforce Planning
39) Workforce Training
40) Code of Conduct Training
41) Number of Trained Staff
42) Flexible Working Arrangements for Employees
43) Fair Wage, Benefits and Contracts
44) Employee Life Insurance and Compensation
45) Family Rehabilitation and Employment Placements
46) Minimum Wages Paid
47) Location Based Wages Paid for Job Creation
48) Compulsory Employer Pensions
49) Fair Working and Living Conditions
50) Climate Transition Plan Employee Implementation Initiatives
51) Employee Well Being Programs
52) Amount Spend on Employees Well-being
53) Employee Engagement Initiatives
54) Formal Employee Feedback
55) Employee Performance Reviews
56) Formal Employee Feedback Response
57) Respecting Employee Rights
58) Preventing Forced and Bonded Labour
59) Preventing Child Labour
60) Collective Bargaining Allowed
61) Freedom of Association Allowed
62) Anti Discrimination Workplace
63) Anti Harassment Workplace
64) Complaints on Sexual Harassment on Workplace
65) Board of Directors Training
66) Effective Grievance Mechanisms
67) Customer Satisfaction Survey
68) Customer Complaint Representation
69) Community Support Initiatives
70) Community Investment Policy
71) Wider Stakeholder Initiatives
72) Community Grievances Mechanism
73) Local Employment and Sourcing
74) Employee Engagement With Community
75) Total Donations Made and Philanthropy

ESG Quantitative Performance Metrics

ESG Approach: 17 Factors and 514 Subfactors (3/3)

Governance (84)

1) Corporate Governance Policies
2) Allocation of Duties and Responsibilities
3) Corporate Culture Management
4) Behaviour and Business Ethics
5) ESG Listing Disclosure Compliance
6) Implementation of Codes of Conduct
7) Scope of Policies and Practices
8) Dedicated Person for Risk Management
9) Fraud Risk Control Policies
10) Anti Corruption Policy
11) Anti Corruption Policy for Suppliers
12) Anti Corruption Training
13) Related Party Transactions
14) Whistle Blower Policy
15) Dividend Distribution Policy
16) Operating/Revenue Growth (CAGR)
17) Penalty Disclosures
18) Environmental, Social or Ethical Violations
19) Environmental, Social or Ethical Litigation Claims
20) Non Compliant Staff Actions
21) Strikes and Lockouts
22) Accounts Payables Days
23) Concentration of Purchases and Sales
24) Tax Transparency Disclosures
25) Material Controversies Identified
26) Concerns Identified in Audit Report
27) Auditor’s Report on Financial Statements
28) Auditor and Fee Disclosure
29) CEO / Chairperson Separation
30) CEO/Senior Management Succession Planning
31) Board Succession Planning
32) Regular Self-Assessment of Board Performance
33) CEO and Board Compensation
34) Board Composition
35) Board Overview
36) Management Overview
37) Disclosure of Board Age Ranges
38) Board Diversity Policy
39) Board Skill Map Matrix
40) Non Executive Board of Directors
41) Independent Board of Directors
42) Board Independence Statement
43) Board Independence Criteria
44) Target Number of Independent Directors
45) Entrenched Board of Directors
46) Average Tenure of Board Members
47) Founders Represented on Board
48) Audit Committee Composition
49) Audit Committee Gender Composition
50) Remuneration Committee Composition
51) Remuneration Committee Gender Composition
52) Nomination Committee Composition
53) Nomination Committee Gender Composition
54) ESG Committee Meetings
55) Risk Committee Gender Composition
56) Risk Committee Composition
57) CSR Committee Composition
58) CSR Committee Gender Composition
59) Board Member Alternative Commitments
60) Financial Expertise on Audit Committee
61) Audit Committee Oversight on Financial Statements
62) Responsibilities of Audit Committee
63) Conflicts of Interest
64) Government Controlling Stake
65) Shareholder over 20% Ownership
66) Directors’ Shareholder Ownership
67) Family Ownership
68) Executive Shareholder Ownership
69) Cross Shareholding
70) Executive Pay Disclosures
71) Criteria for Executive Compensation
72) Median Remuneration of Board of Directors
73) Governmental Institutions with More than 5% of Voting Rights
74) Shareholding Details
75) Voting Rights
76) Disclosure of Board and Subcommittee Attendance
77) Shareholder Rights and Relations Policy
78) Shareholder Right to Vote on Executive Remuneration
79) Sensitivity Analysis and Stress Testing
80) Stakeholder Inclusiveness
81) Soliciting Shareholder ESG Feedback
82) Soliciting Stakeholder ESG Feedback
83) Data Privacy Policy
84) Number of Data Breach Incidents

ESG Quantitative Performance Metrics

Disclaimer

Disclaimer

This presentation contains statements that are “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to “Gopal Snacks” future business developments and economic performance. While these forward-looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Gopal Snacks undertakes no obligation to publicly revise any forward-looking statements to reflect future / likely events or circumstances.

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Thank You

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