

Date: 10 November 2025

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001
Scrip Code: 544293

The Secretary
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1. G Block
Bandra -Kurla Complex, Bandra (East)
Mumbai- 400 051
Scrip Symbol : SURAKSHA

Dear Sir / Ma'am,

Reg: Disclosure under Regulation 30(6) of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

Sub: Presentation to be made at the Analyst(s) / Investor(s) Meet/ Conference- Earnings Call

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our intimation dated 05 November 2025 regarding schedule of Analyst(s)/ Investor(s) Meet /Conference i.e Earnings Call on Tuesday, 11 November 2025 at 2.00 pm (IST), we hereby enclose a copy of Investor Presentation on the unaudited (standalone and consolidated) financial results of the Company for quarter and six months ended 30 September 2025.

The Investor Presentation will be exhibited at the aforesaid Earnings Call and the same will be made available on the website of the Company at www.surakshanet.com.

Please note that the schedule of the aforesaid Earnings Call is subject to change. The changes might happen due to exigencies on the part of the Company/ Analyst(s)/ Investor(s).

This may please be informed to all the concerned.

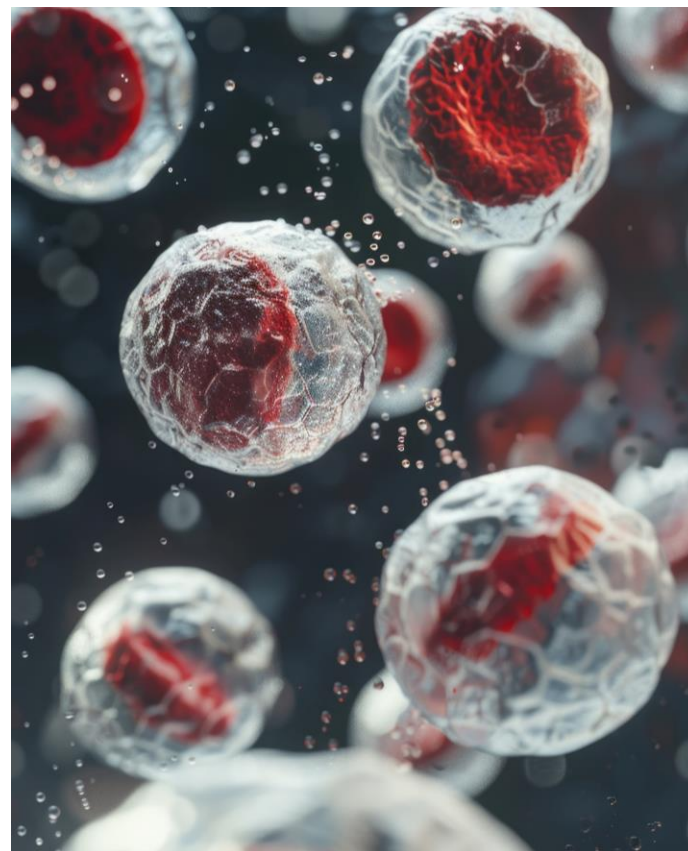
For Suraksha Diagnostic Limited

**MAMTA
JAIN**

Digitally signed by MAMTA JAIN
DN: C=IN, O=Personal, T=2025.11.10, Phone=+919830431809a311f8a4e776d8592a3e812472e309cddbf, email=8962bf05692244, PostalCode=700054, S=West Bengal, SERIALNUMBER=e506b86d8c4167423b58730ea817fb74e8f230c146e43fc8, cn=MAMTA JAIN
Reason: I am the author of this document
Location:
Date: 2025.11.10 16:49:20+05'30'
Post PDF Editor Version: 2024.1.0

Mamta Jain
Company Secretary & Compliance Officer

Encl: As above



Suraksha
Clinic & Diagnostics

SURAKSHA DIAGNOSTIC LIMITED

Investor Presentation | Q2 & H1 FY26

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Suraksha
Clinic & Diagnostics

Q2 & H1 FY26 Highlights



Ritu Mittal,
Joint Managing Director & CEO

We added 5 new centres in Q2 FY26, taking our total centre count to 63 (including 2 Fetomat centres). This quarter also marked a major milestone for us with the launch of Suraksha Genomics, a dedicated vertical offering cutting-edge genetic and molecular testing services.

Our progress with respect to market position and margins is also getting market recognition, as reflected in the recent upgrade to our credit ratings by a leading credit rating agency.

In Q2 FY26, our revenue rose by 17% YoY, reaching ₹796 million. In terms of profitability, our 42 mature centres have an EBITDA margin of 37-38% but our 21 new centres (15 centres are less than a year old) impact the overall EBITDA margin. As our new centres mature and economies of scale set in, we expect our margins to return to normal levels.

We will continue to remain prudent in our expansion journey and delivering value to our esteemed shareholders.

as of 30 September 2025

8

Labs

0.71 million

Patients Served
(H1 FY26)

4.13 million

Tests Performed
(H1 FY26)

₹ 189 million

Revenue per lab
(H1 FY26)

63

Diagnostic Centres

16

MRI Machines

27

CT Machines

₹ 2,120

Revenue per patient
(H1 FY26)

173

Collection Centres

4

NABL accredited
labs*

352

Doctors

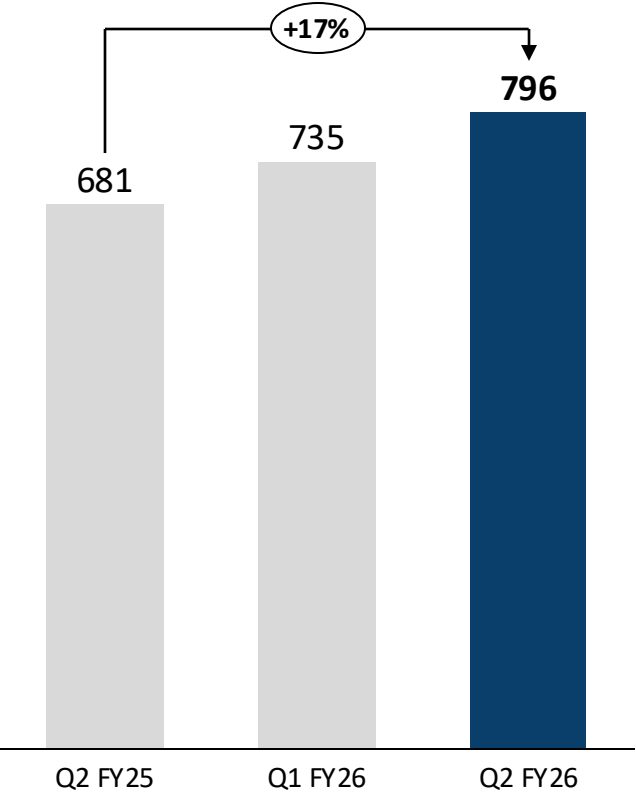
₹ 695

EBITDA per patient
(H1 FY26)

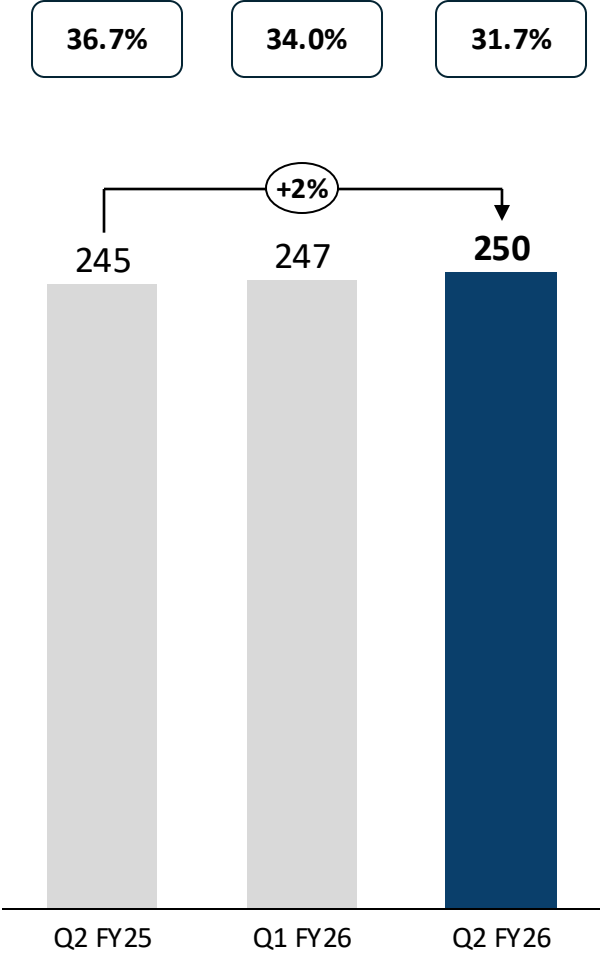
Note: * National Accreditation Board for testing and calibration Laboratories (NABL)

Key Financial Performance for Q2 FY26

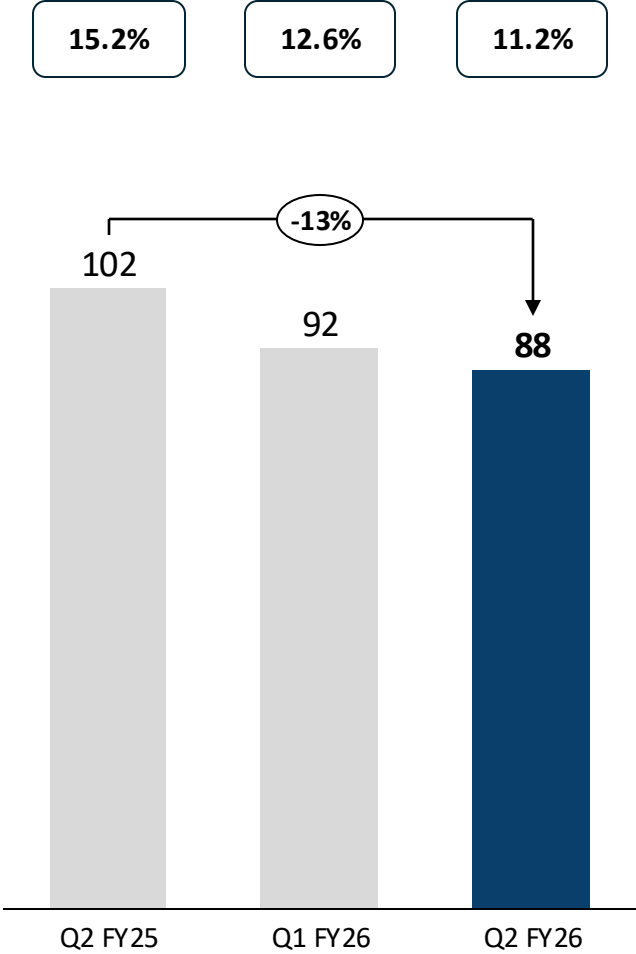
Total Income (₹ million)



EBITDA (₹ million)

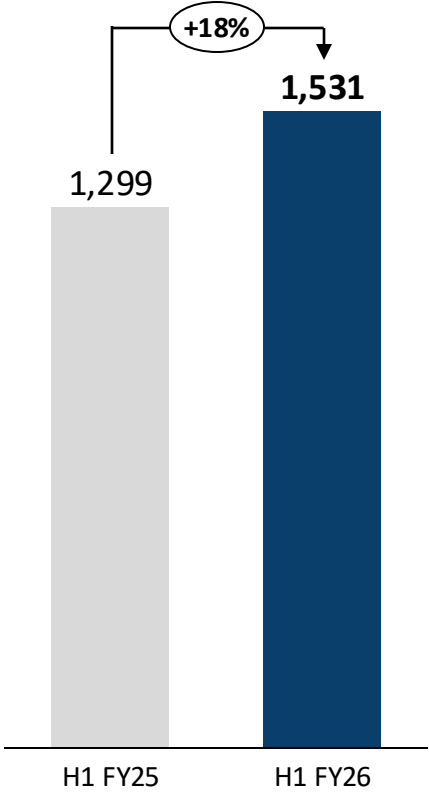


PAT (₹ million)

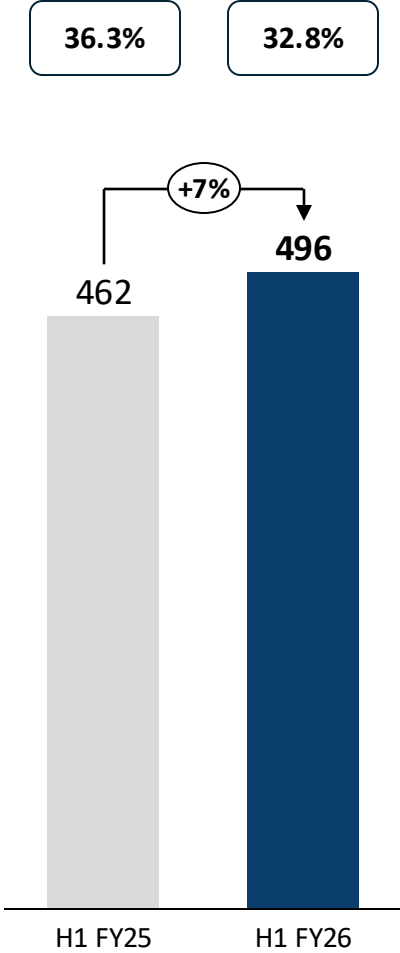


Key Financial Performance for H1 FY26

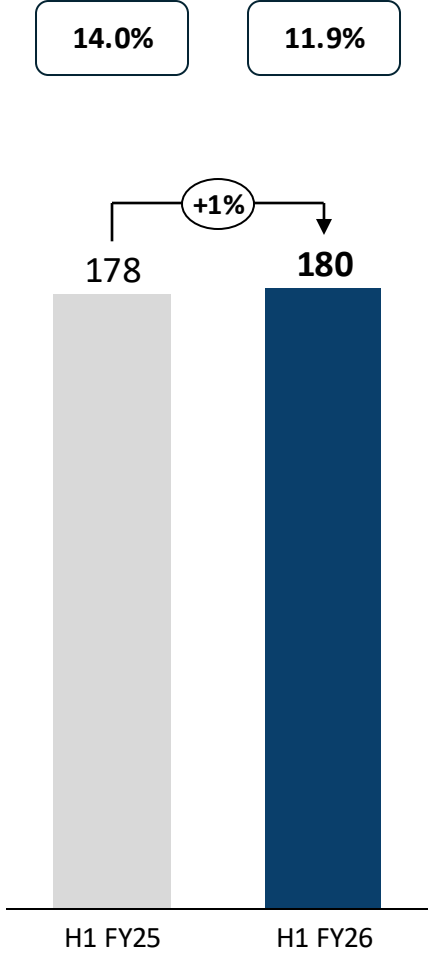
Total Income (₹ million)



EBITDA (₹ million)

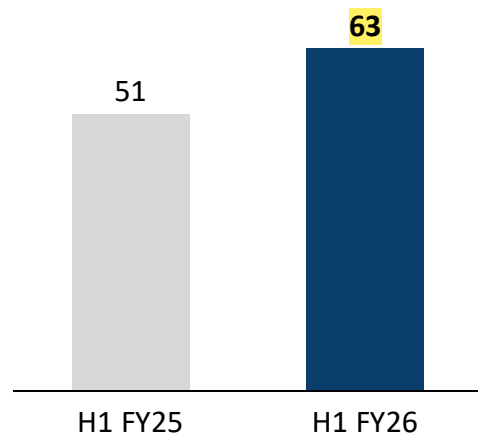


PAT (₹ million)

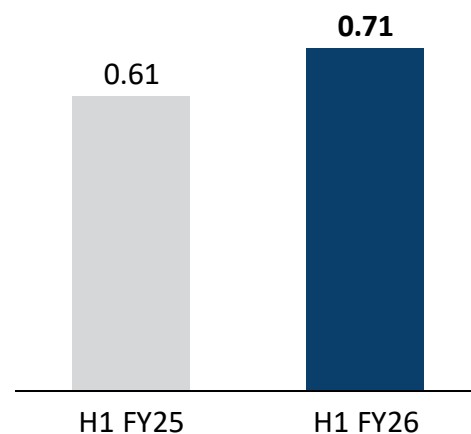


Key Operating Metrics for H1 FY26

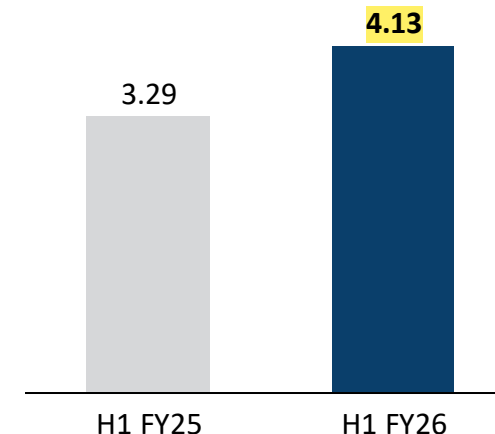
Number of Centres



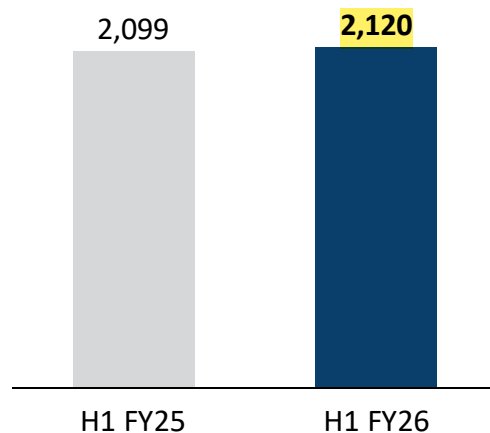
Number of patients (million)



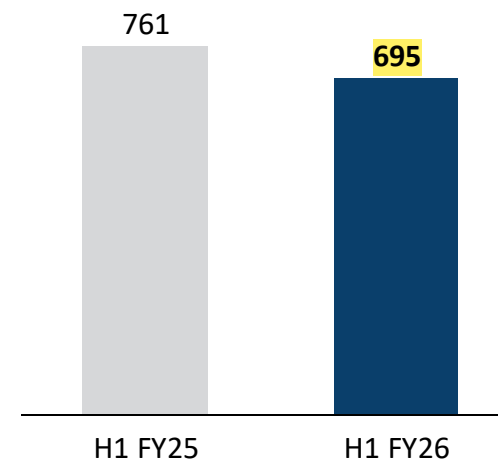
Number of Tests (million)



Revenue / Patient (₹)



EBITDA / Patient (₹)



Statement of Profit & Loss (Consolidated)

Particulars (₹ million)	Q2 FY26	Q2 FY25	Y-o-Y	Q1 FY26	Q-o-Q	H1 FY26	H1 FY25	Y-o-Y
Revenue from Operations	787.29	667.54		725.86		1,513.15	1,274.85	
Other Income	8.51	13.13		9.06		17.57	24.30	
Total Revenue	795.80	680.67	16.9%	734.92	8.3%	1,530.72	1,299.15	17.8%
Cost of Material Consumed	89.01	79.31		87.51		176.51	145.68	
Employee Benefit Expenses	133.92	110.21		127.75		261.66	214.00	
Other Expenses	321.18	242.64		282.01		603.19	472.17	
Impairment Loss	2.05	3.43		-8.90		-6.86	5.02	
EBITDA	249.66	245.07	1.9%	246.56	1.3%	496.22	462.28	7.3%
EBITDA Margin (%)	31.7%	36.7%		34.0%		32.8%	36.3%	
Depreciation	101.43	87.49		94.82		196.26	177.42	
Finance Cost	27.76	21.25		27.05		54.81	43.41	
Profit before Tax & Exceptional Item	120.47	136.33	-11.6%	124.69	-3.4%	245.16	241.46	1.5%
Exceptional Item	0.00	0.00		0.00		0.00	0.00	
Profit before Tax	120.47	136.33	-11.6%	124.69	-3.4%	245.16	241.46	1.5%
Profit before Tax (%)	15.3%	20.4%		17.2%		16.2%	18.9%	
Tax	32.19	34.77		32.94		65.13	63.24	
Profit After Tax	88.28	101.56	-13.1%	91.75	-3.8%	180.03	178.22	1.0%
PAT Margin (%)	11.2%	15.2%		12.6%		11.9%	14.0%	
EPS	1.73	1.94		1.80		3.53	3.43	

Balance Sheet (Consolidated)

Particulars (₹ million)	H1 FY26	FY25
Assets		
Non-current assets		
Property, plant and equipment	1,669.81	1,471.37
Capital work-in-progress	18.81	100.99
Right-of-use assets	1,042.09	742.90
Other intangible assets	52.31	15.00
Intangible Assets under Development	9.05	4.93
Financial assets		
Investments	-	10.00
Other financial assets	150.51	426.91
Non-current tax assets (net)	44.08	16.28
Other non-current assets	81.60	75.33
Total non-current assets	3,068.26	2,863.71
Current assets		
Inventories	84.46	80.49
Financial assets		
Trade receivables	136.28	138.12
Cash and cash equivalents	21.07	22.47
Bank balances other than cash and cash equivalents	414.87	178.59
Other financial assets	10.10	25.30
Other current assets	67.44	26.56
Total current assets	734.22	471.53
Total Assets	3,802.48	3,335.24

Particulars (₹ million)	H1 FY26	FY25
Equity		
Equity share capital	104.16	104.16
Instruments entirely equity in nature	-	-
Other equity	2,199.75	2,008.24
Equity attributable to owners of the parent	2,303.91	2,112.40
Non Controlling interest	-9.69	(10.09)
Total equity	2,294.22	2,102.31
Liabilities		
Non-current liabilities		
Financial liabilities	-	-
Borrowings	7.63	28.75
Lease liabilities	1,013.12	712.28
Provisions	9.39	10.22
Deferred tax liabilities (net)	60.33	54.51
Total non-current liabilities	1,090.47	805.77
Current liabilities		
Financial liabilities		
Borrowings	19.35	29.50
Lease liabilities	136.85	118.38
Trade payables	-	-
Total outstanding dues of micro enterprises and small enterprises	12.46	19.67
Total outstanding dues other than above micro enterprises and small enterprises	151.41	116.76
Other financial liabilities	67.59	107.72
Other current liabilities	28.27	33.80
Provisions	1.33	1.25
Current tax liabilities (net)	0.53	0.08
Total current liabilities	417.79	427.17
Total equity and liabilities	3,802.48	3,335.24

Statement of Cash Flows (Consolidated)

Particulars (₹ million)	H1 FY26	H1 FY25
Profit before Tax	245.16	241.46
Adjustment for Non-Operating Items	236.54	209.53
Operating Profit before Working Capital Changes	481.70	450.99
Changes in Working Capital	-27.60	-35.33
Cash Generated from Operations	454.10	415.66
Less: Income Taxes paid	-87.17	-42.82
Net Cash from Operating Activities	366.93	372.84
Purchase of property, plant & equipment and other intangible assets	-234.61	-199.09
Proceeds from sale of property and equipment	0.92	1.50
Investment in company	-	-
Investments in deposits with banks	32.02	-72.63
Acquisition of subsidiary, net of cash acquired	-32.71	-
Interest received on bank deposits	16.33	18.05
Cash Flow from Investing Activities	-228.05	-252.17
Contribution of non-controlling interests	-	1.00
Proceeds of borrowings	-	-
Repayment of borrowings	-33.28	-18.00
Payment of lease liabilities	-114.93	-103.97
Others	-2.06	-4.65
Cash Flow from Financing Activities	-150.27	-125.61
Net increase/ (decrease) in Cash & Cash equivalents	-1.40	-4.93
Add: Cash and cash equivalents at the beginning of the period	22.47	25.20
Cash and cash equivalents at the end of the period	21.07	20.27

EBITDA Margin (%) Breakdown by Center Age

Q1 FY26

Q2 FY26

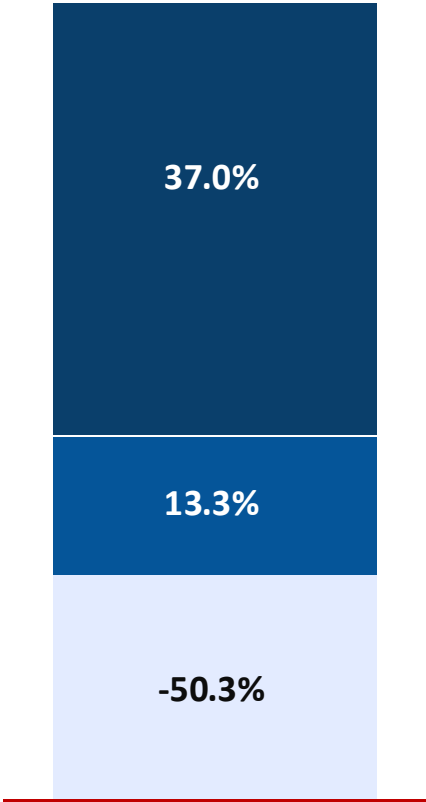
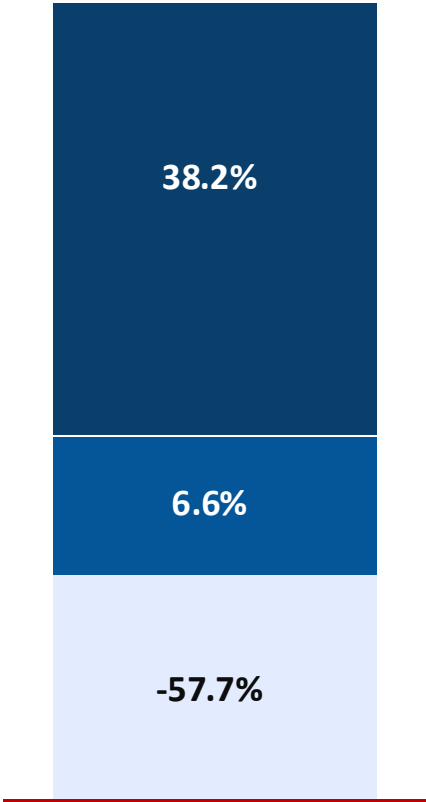
Overall EBITDA: 34.0%

Overall EBITDA: 31.7%

42 centres
> 2 yrs

6 centres
1 yr to 2 yrs

15 centres
< 1 yr



EBITDA Margin (%)



Suraksha
Clinic & Diagnostics

Key Developments



ABOUT FETOMAT

- Incorporated in May 2021, Fetomat Wellness Private Limited (“Fetomat”) is a network of fertility and pregnancy care clinics
- Fetomat focuses on pregnancy care, women’s ultrasound scans, prenatal diagnostics, genetic counselling and medical training for doctors
- Fetomat is one of Eastern India’s leading centers for fetal and maternal medicine and operated 2 centers as of 31 March 2024
- For FY24, Fetomat’s turnover was ₹ 4.11 crore with an EBITDA of ₹ 0.56 crore

Key Highlights of Strategic Investment



In March 2025, the Board approved a proposal for a strategic investment in Fetomat



Upon deal completion on 09 April 2025, we held 63% stake in Fetomat



This strategic acquisition will help integrate fetal medicine expertise into our existing healthcare framework

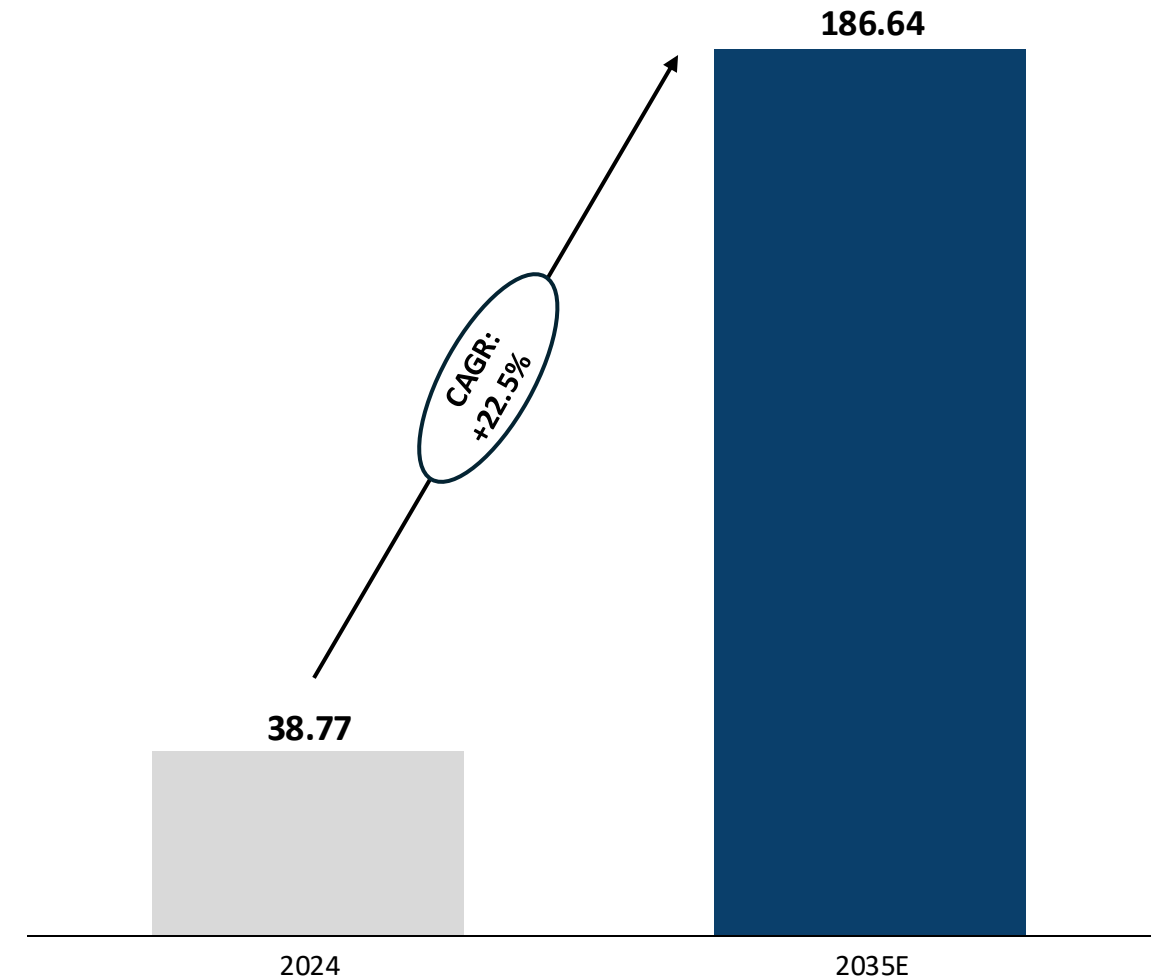


The synergies with Fetomat will enhance innovation in fetal medical diagnostics, strengthening our industry position

About Genomics Vertical

- In July 2025, we announced the launch of Suraksha Genomics, a new vertical for advanced genetic and molecular testing services
- Suraksha Genomics offers robust infrastructure and critical capabilities across prenatal diagnostics (QF-PCR, Karyotyping, FISH, Microarray, NIPT), inherited disease analysis (including single-gene mutation detection and whole exome sequencing), pharmacogenomics, and oncology-focused molecular panels
- Focused on scaling into high-impact domains such as whole genome and metagenomic testing, AI integration and laying the groundwork for population-scale genomic screening initiatives
- Aim to contribute to national priorities such as rare disease diagnosis, newborn screening, and preventive genomics, while also expanding research and public health initiatives

Global Genetic Testing Market Size (\$ billion)





Suraksha
Clinic & Diagnostics

Strategy & Expansion

Breakdown of Launches By Center Age and Location

	Hub Centre	Spoke Centre	Public Private Partnership (PPP)
Q1 FY26	1 Baruipur	4 Naihati, Shantipur, Gorabazar, Kanchrapara	1 S. D. Hospital, Durgapur
Q2 FY26	1 Ranaghat	3 Fetomat - 2 & Ekbalpur	1 S. D. Hospital, Kharagpur
H2 FY26*	3 Mukundapur, Dhanbad & Berhampur	5 Shyambazar, Sonarpur, Belghoria, Krishnagar-2 & AIIR-2	1 Calcutta Medical College, Kolkata

Note: * We plan to open 9 centres in H2 FY26
Suraksha Diagnostic Limited | Investor Presentation

Centre Expansion in H1 FY26



Upcoming Centres in H2 FY26





Suraksha
Clinic & Diagnostics

Company Overview



Vision

Medium-term

We aspire to metamorphise the Company into the most reputable and cutting-edge diagnostic facility, providing precise, prompt, affordable diagnostic services that will promote early detection and long-term wellness for everybody

Long-term

Our vision is to be the most trusted and innovative diagnostic centre and set the standard for diagnostics in the future by utilising state-of-the-art technology with knowledgeable interpretation by expert professionals, accurate reporting and smooth patient experiences



Mission

To become the premier and most reliable diagnostic facility in India

To establish an accurate and cost-effective diagnostic facility

To offer our patients a better quality of reporting service

To achieve high governance standards

To have excellent financial results

To enhance the lives of people centred around Suraksha

To harness the latest advancements in diagnostic technology to provide quick, reliable results



Values

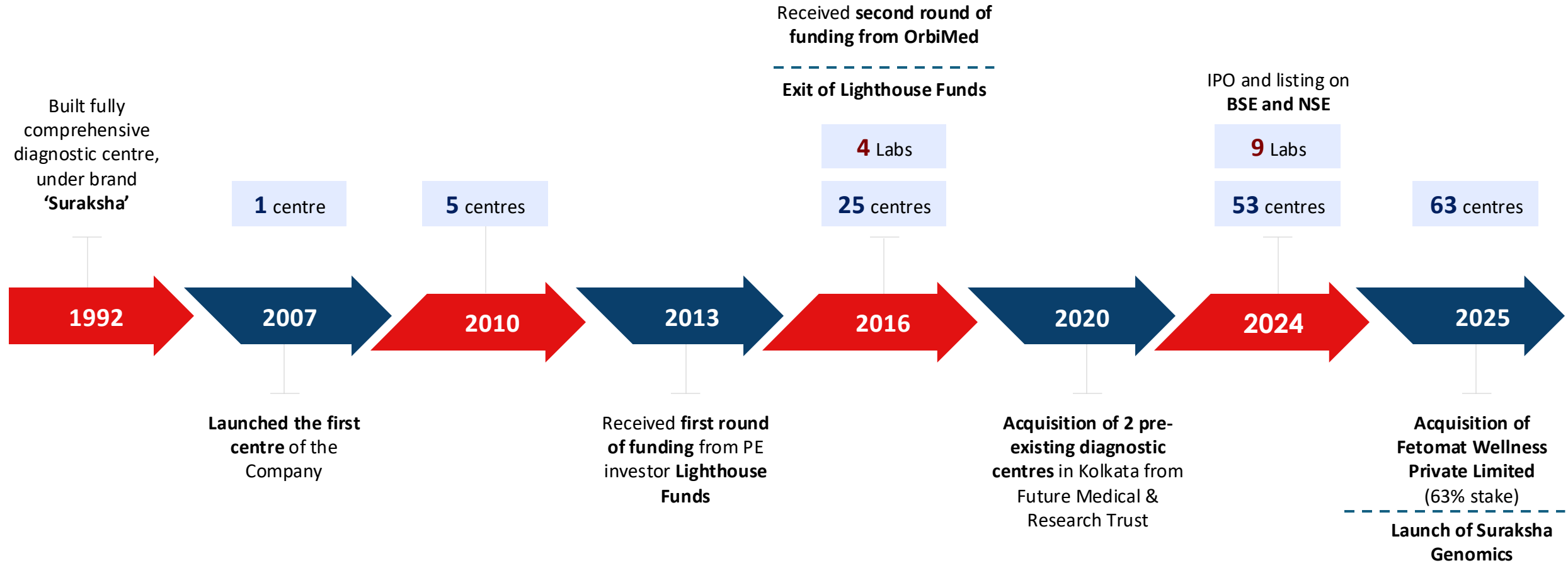
Precise diagnostic results are at the heart of Suraksha's approach

The benchmark for Suraksha's success is customer satisfaction and we aim to make diagnostic services accessible and affordable for all, supporting early detection, effective treatment and long-term health by creating a safe space for accurate health evaluations

At Suraksha, integrity in business is fundamental. We are committed to maintaining transparency and upholding the highest standards of business ethics in all our dealings

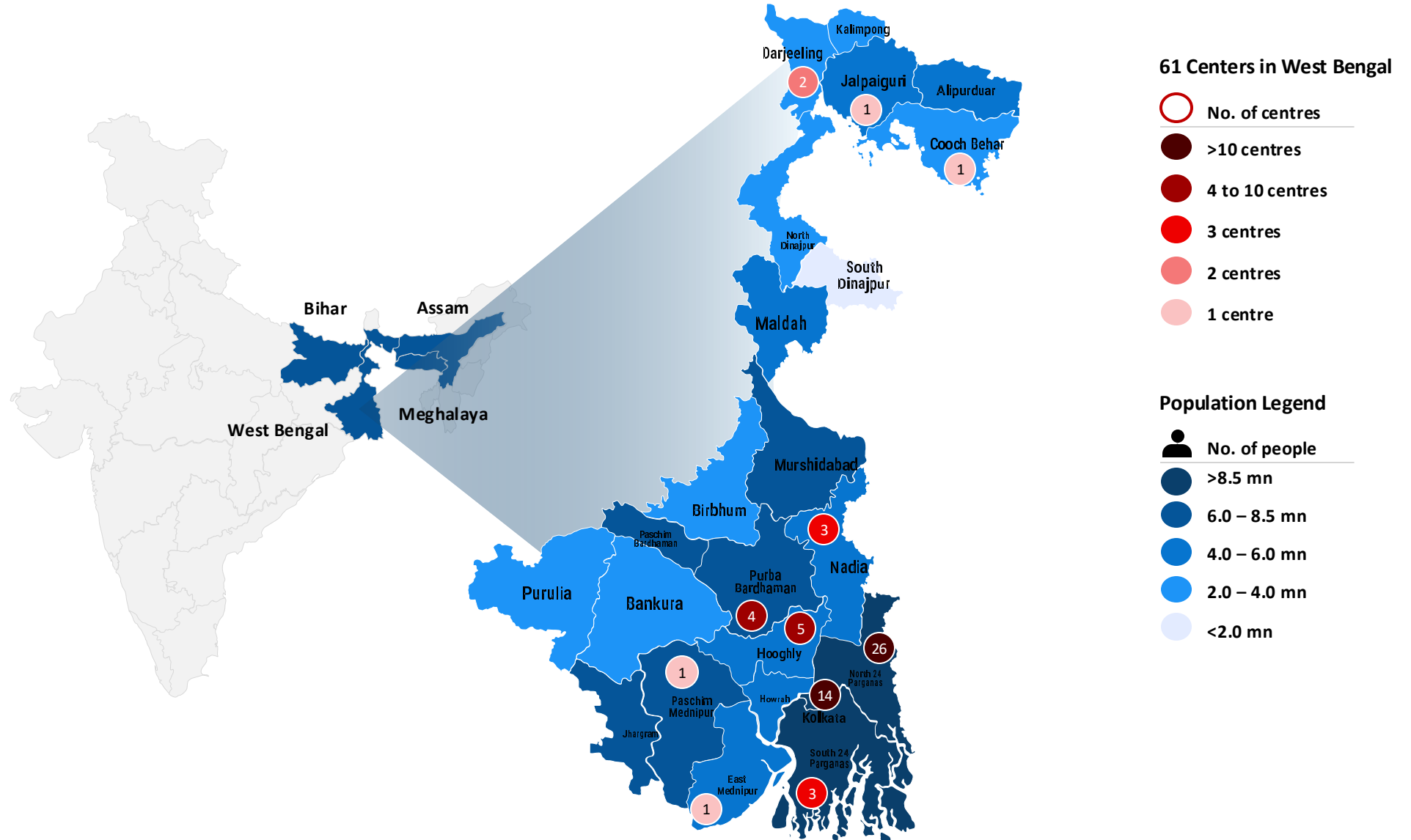
We recognise the value of time and its optimum utilisation for timely decision-making

Evolution to the Largest Integrated Diagnostic Chain in East India
































Deeply Entrenched in the Vital Geography of West Bengal

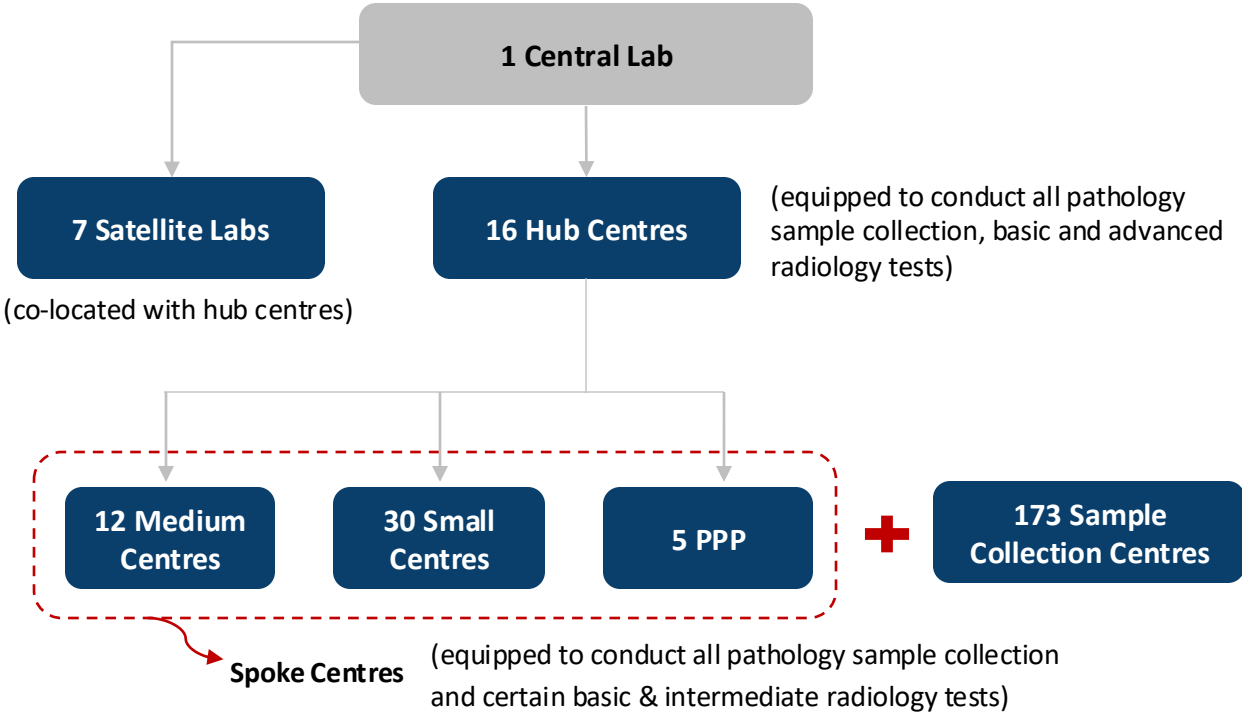
- 4th most populous state in India
- Fragmented market with low penetration of chained diagnostic centers
- Accounted for 95.5% of FY25 Revenue from operations



Hub & Spoke Operating Model

Modalities Offered							Key Stats		
Hub Centres	Large Centres						 # of doctors & employees / centre	 Area	
								30-40 	5,000 – 8,000 sq. ft 
Spoke Centres	Medium Centres							20-25 	2,500 – 5,000 sq. ft 
	Small Centres							12-15 	1,500 – 3,500 sq. ft 

Operational Network⁽¹⁾

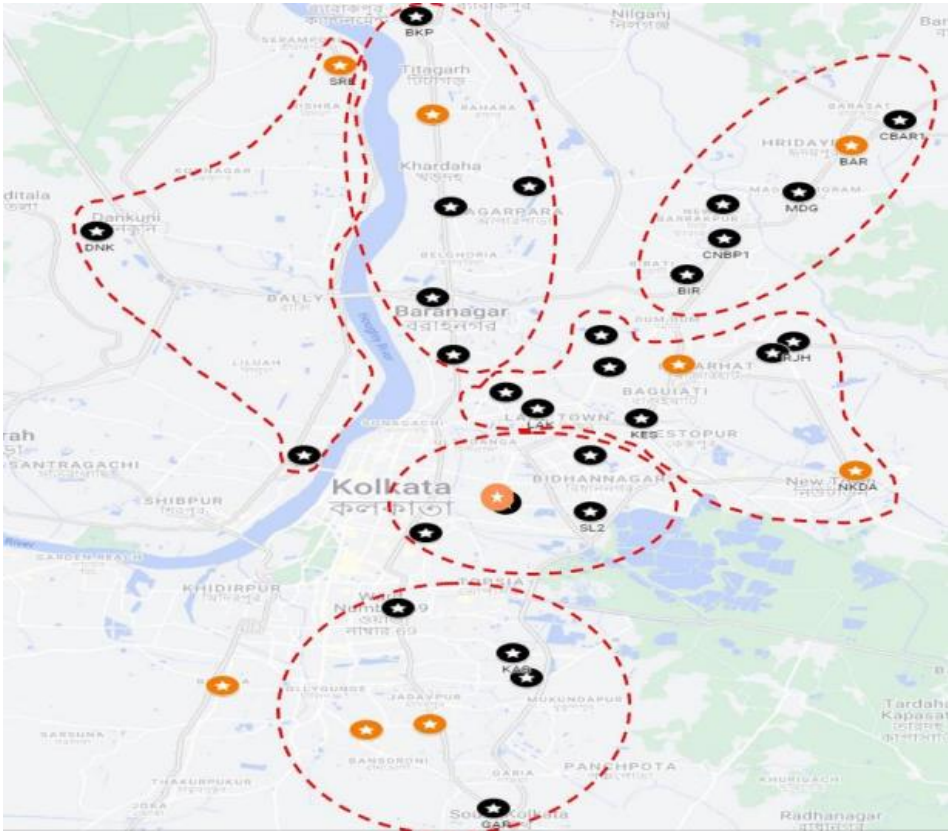


Enhanced **brand penetration** through ability to serve more customers



Unlocks **economies of scale**

Demonstrated success in Kolkata region with significant potential for future growth²



Hub centres
Offers pathology tests, basic & advanced radiology tests



Spoke centres
Offers pathology tests, basic and intermediate radiology tests

Note: 1) as of 30 September 2025; 2) Map illustrating the 'hub and spoke' model in the diagnostic centre network in Greater Kolkata, representing clusters formed by combining the hub centres and spoke centres

Suraksha
Clinic & Diagnostics

The diagram illustrates a traditional medical imaging workflow. It begins with a 'Patient' (represented by a group of people icon) who undergoes imaging. Three parallel paths are shown: the top path uses an X-ray machine; the middle path uses an X-ray machine followed by a CT scanner; the bottom path uses an X-ray machine, a CT scanner, and an MRI scanner. All three paths converge and feed into 'P.A.C.S (Software)' (represented by a cloud and server icon). From there, the data is sent to 'RAD (Scrutiny)' (represented by a radiologist icon at a desk), which then leads to the 'IMAGE (Report)' (represented by a brain scan image icon). A red dashed feedback loop labeled 'LOW' connects the 'IMAGE (Report)' back to the 'Patient'.

Patients Flow

The diagram illustrates the flow of patients and samples through the Suraksha Clinic & Diagnostics network. It shows a central hub-and-spoke model with three main types of service centers: Hub Centres, Spoke Centres, and Collection Centres. Patients flow from Customers, Polyclinic Doctors, and Hospitals to these centers. Samples flow from the same sources to the centers and then to the Flagship Reference Lab (#1) and SATELLITE LAB (#7). The diagram also shows the flow of samples from the Hub Centre to the Spoke Centre and from the Spoke Centre to the Collection Centre. The diagram is titled 'Patients Flow' and 'Sample Flow'.

Suraksha
Clinic & Diagnostics

Customers
Samples

Doctor
Polyclinic Doctor
Hospital

Hub Centre
Spoke Centre
Collection Centre
Home Collection

#16
#42
#173

#1
Flagship
Reference Lab

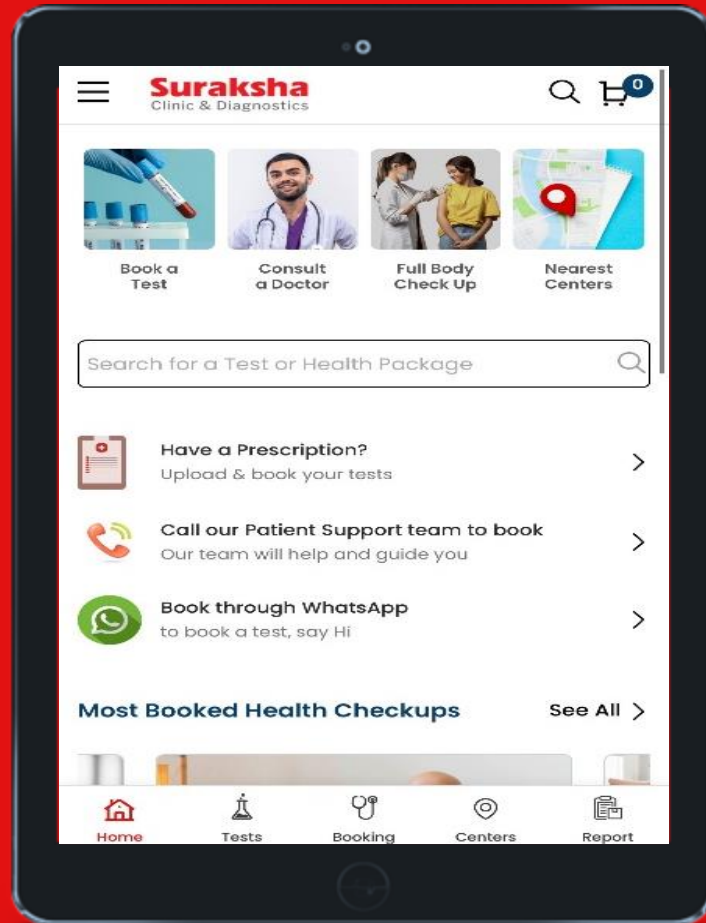
#7
SATELLITE LAB

Sample Flow
Patient Flow

Well Equipped Clinical Infrastructure



Customer Convenience Through Value Added Services



Value Added Services enhancing customer experience and convenience

Home Collection

Allows samples to be collected from the consumers' locations, such as their homes or offices

SMS Alerts

Customers receive an SMS to download the report through email or web portal

Polyclinic Chambers

Polyclinic chambers hosting doctors providing out-patient consultation

Online Bookings

Customers can book appointments and access test reports online

Customer Centric Approach

Suraksha's Integrated System for Diagnostics

LIMS Integration

Our Laboratory Information Management System (LIMS) streamlines sample processing and report delivery. It ensures accuracy through barcoded labels and bi-directional analyser integration

RIS and PACS Workflow

The Radiology Information System (RIS) and PACS streamline imaging workflows. They integrate with registration and dispatch systems for smooth operations

Advanced Imaging Tools

PACS includes DICOM viewers with MIP, MPR, and 3D tools. These support high-quality image analysis across modalities and locations

ERP-enabled Operations

Our ERP system handles billing, inventory, procurement, and equipment use. It drives efficiency across all diagnostic centers

Error Reduction and Turnaround Time

Automation reduces errors and improves turnaround tracking. It ensures reliable and consistent service across the network

Key Differentiating Factors

Polyclinic



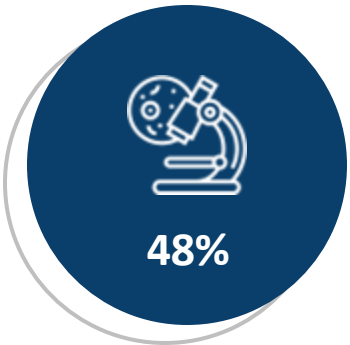
160+
Chambers¹

1,000+
Doctors¹

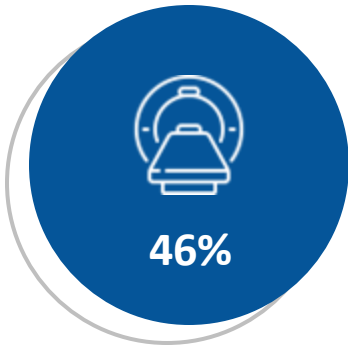
Omnichannel medical consultation services via online and offline modes through diagnostic centres which house the polyclinic chambers

Diversified in terms of revenue from services

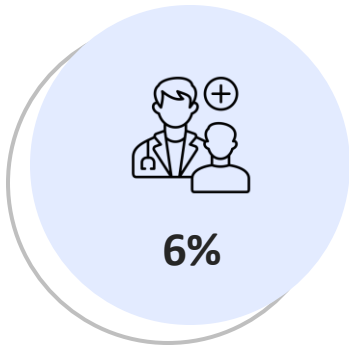
% of H1 FY26 Revenue



Pathology



Radiology



Other

Other includes Revenue from Doctor Consultancy and Pharmacy

Note: 1) as of 30 September 2025

Experienced Board Of Directors



Dr. Somnath Chatterjee

Chairman & Joint Managing Director

- Associated with Suraksha since incorporation; 32+ years of experience in medical and diagnostics business
- Holds bachelor's degree in medicine and surgery from University of Calcutta and is registered with West Bengal Medical Council



Ritu Mittal

Joint Managing Director & Chief Executive Officer

- Associated with Suraksha since incorporation; 28+ years of experience in the medical and diagnostics business
- Cleared the examination for a bachelor's degree in commerce from the University of Calcutta



Mr. Satish Kumar Verma

Non-Executive, Non-Independent Director

- 40+ years of experience in management
- Holds a bachelor's degree in mechanical engineering and post-graduate diploma in engineering from Punjab University



Mr. Pradip Kumar Dutta

Independent Director

- Several years of work experience. Currently, an advisor to board at Simyog Technology
- Holds B.Tech degree in electronics & electrical communication engineering from IIT, Kharagpur; a MS degree and doctorate in philosophy from the University of Maryland



Mr. Siddhartha Roy

Independent Director

- 39+ years of experience
- Holds bachelor's degree in law from Calcutta University, and also a member of the Institute of Company Secretaries of India



Mr. Dharam Chand Dharewa

Independent Director

- 30+ years of experience
- Holds bachelor's degree in commerce from G.D. Binani Mahavidyalaya, and is practicing chartered accountant since 1987



Ms. Ishani Ray

Independent Director

- 27+ years of experience in finance
- Holds bachelor's degree and master's degree in commerce from the University of Calcutta; she is an associate of the Institute of Chartered Accountants of India

Dynamic And Diverse Management Team to Deliver Next Phase of Growth



Ravindra K S

Group Chief Financial Officer

- Professional with over 20 years of extensive experience in the finance sector including the role of Group CFO at Medica Hospitals Group, Group Finance Controller at Narayana Hrudayalaya Limited and Group Manager-Finance at Aditya Birla Nuvo Limited
- He has a Bachelor's in Commerce from Kuvempu University and is a member of the Institute of Chartered Accountants of India



Mamta Jain

Company Secretary & Compliance Officer

- 9+ years of experience including with VISA International Limited and Dollar Industries Limited
- Holds a bachelor's degree in commerce from University of Calcutta, associate member of ICSI, member of the ICWAI and diploma in business administration from Symbiosis Centre for Distance Learning



Niren Kaul

Chief Sales Officer

- 22+ years of experience, including with Bharti Hexacom Limited and Bharti Infratel Limited
- Holds a bachelor's degree in electrical engineering from Pandit Ravishankar Shukla University, Raipur and master's degree in business administration from University of Pune



Balgopal Jhunjunwala

Regional Business Head

- 15+ years of experience
- Holds a bachelor's degree in commerce from University of Calcutta

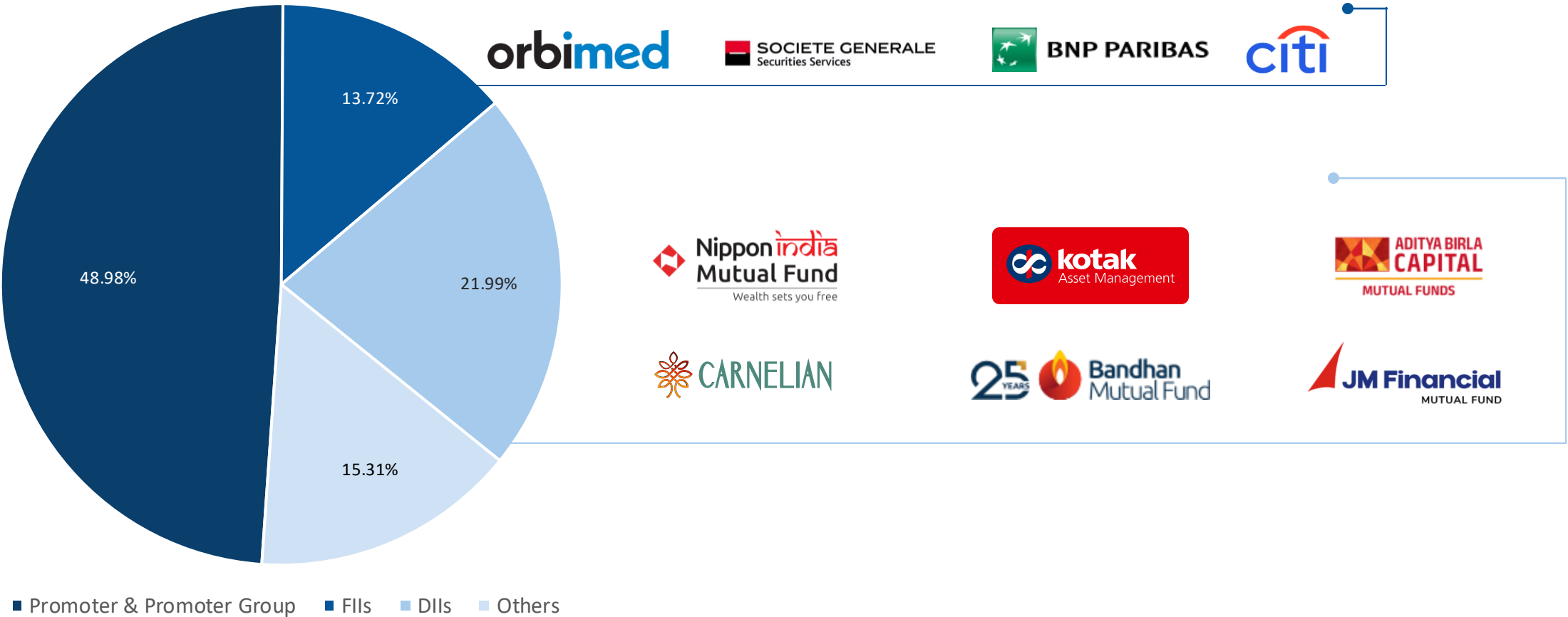


Sangeeta Chakraborty

General Manager, Operations

- 26+ years of experience
- She holds a Bachelor's degree in Arts from the University of Calcutta. She previously worked in the healthcare industry, managing inventory operations and contributing to process efficiency and supply chain coordination

Shareholding Pattern as at 30 September 2025



Source: BSE

DIIs include Mutual Funds, AIFs and Central/ State governments
FIIs include Foreign Direct Investments and Foreign Portfolio Investors
Others include Retail, NRIs, Bodies Corporate and others

Key Awards & Recognition

2017

Best quality in service delivery⁽¹⁾



2019

Best customer service in healthcare⁽¹⁾



2021

Business leader of the year⁽²⁾



2021

Awards & certificate of excellence⁽³⁾



2022

Outstanding diagnostic chain of
eastern India⁽⁴⁾



2023

Certificate of excellence
in exemplary trust & commitment
towards diagnostic services⁽⁵⁾



2025

Award for Talent Management
(Leadership)⁽⁶⁾



2025

Outstanding Diagnostic Chain of
Eastern India⁽⁷⁾



2025

Acknowledgment for Strides in
Genomics⁽⁴⁾



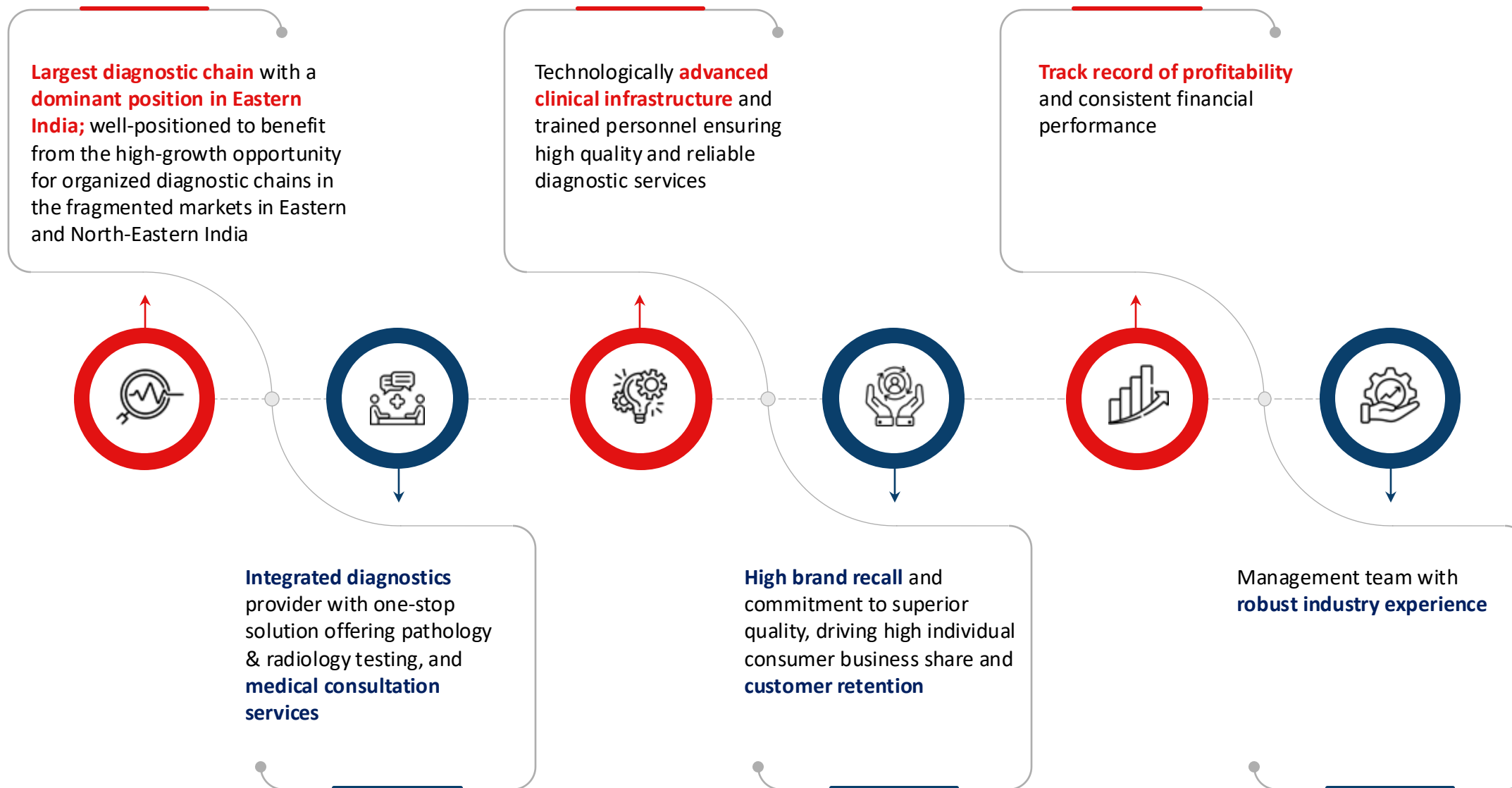
Note: 1) Awarded by ABP News; 2) by the World Leadership Congress & Awards; 3) by Zee24 Ghanta; 4) by ABP Ananda; 5) at the Health Conclave 2023 organized by Zee24 Ghanta; 6) By EILM, Kolkata; 7) by R. Bangala



Suraksha
Clinic & Diagnostics

Strategy & Outlook

Leveraging Strengths to Drive Competitive Advantage





Targeting Organic and Inorganic Opportunities in Core and Adjacent Markets

Consolidate leading position in the core geography



Open additional diagnostic centres and increase franchisee partnerships with local entrepreneurs



Enhance the laboratory capacity and test menu by adding latest technologies



Increase home collection services



Set up more hub centres to form new clusters, and spoke centres in existing clusters

Expand in adjacent geographies of Eastern and North-Eastern India



Identify key locations in Eastern and North-Eastern India



Replicate the
(a) 'hub and spoke' model to unlock economies of scale
(b) polyclinic model to drive higher number of patient footfalls



Build spoke centers around the existing hub centers in Bihar, Guwahati and Meghalaya

Wider geographic reach will expand the customer base as well as improve the profitability by allowing to better leverage the infrastructure

Supplement organic growth with selective acquisitions



Selective acquisitions of and/or strategic partnerships with local diagnostic centres across Eastern and North-Eastern India



Factors while evaluating acquisition targets

- Brand recognition
- Customer base
- Technical capability and resources

Leverage technology to elevate customer experience



Create a convenient one-stop solution through integration of digital technology, artificial intelligence and machine learning



Increase the touch points and engagement with customers through digital and technological initiatives

Increase share of medical consultation services at diagnostic centres



Set up more polyclinics in the existing diagnostic centres, and increase the number and specialties of doctors associated



Achieve higher footfalls, tests per patient, and average revenue per patient

Engage in Business-to-business ("B2B") and corporate partnerships



Enhance revenue from the B2B segment to further diversify revenue mix and increase customer base & brand penetration



Actively seek institutional customers through referrals or internal lead-generation

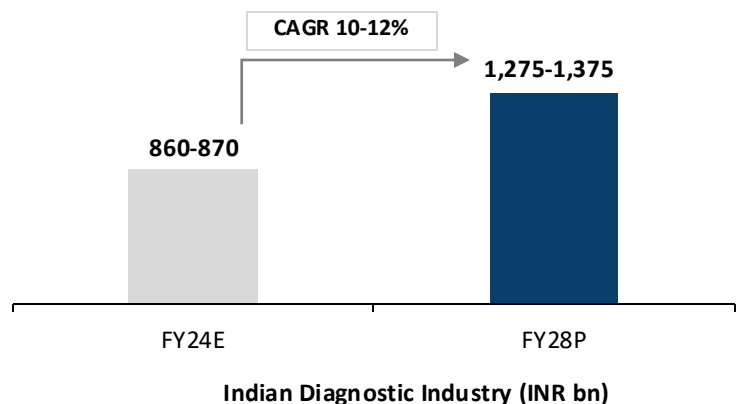


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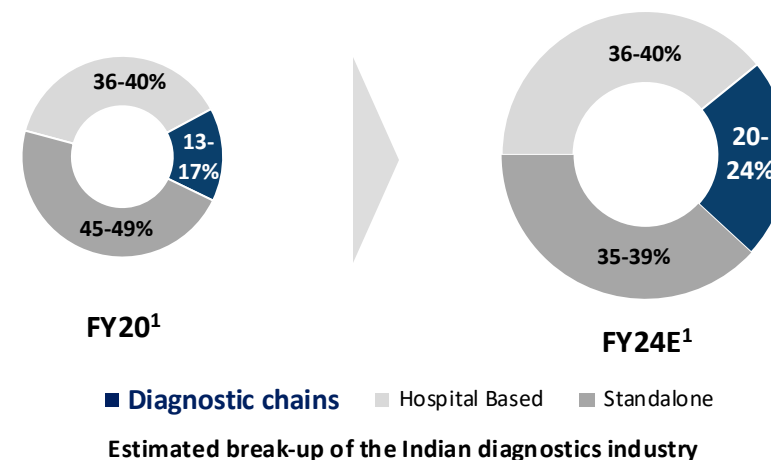
Industry Overview

Industry: Poised For High Growth; Shifting Towards Organized Market

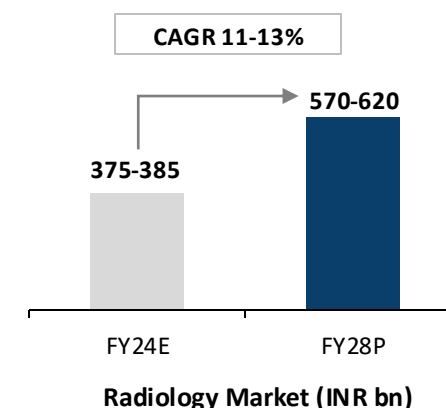
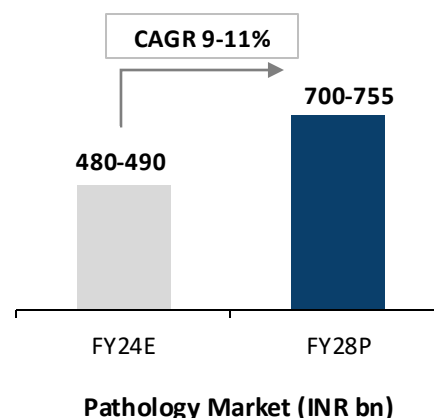
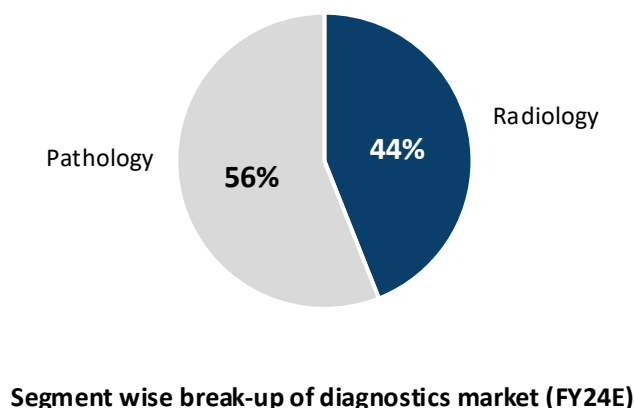
Diagnostic market expected to grow at 10-12% CAGR between FY24 & FY28



Organized players gaining market share from standalone labs at a steady rate



Radiology expected to grow at a relatively faster pace

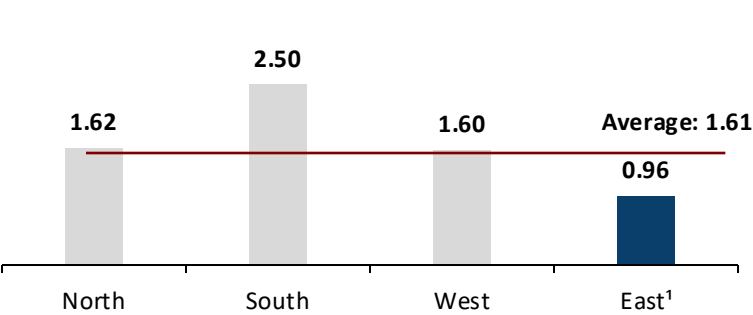


Source: CRISIL Report

Note: 1) For FY20 & FY24E, Multiregional Chains account for 35-40% & 34-38% respectively of the overall Diagnostic Chains; For FY20 & FY24E, Regional Chains account for 60-65% & 62-66% respectively of the overall Diagnostic Chains

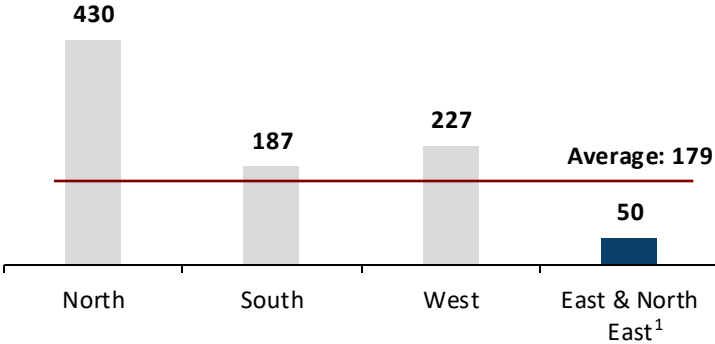
Eastern India - An “Underserved” Market With Premium Pricing

Disparity in access to accredited testing services in Eastern⁽¹⁾ India relative to population needs



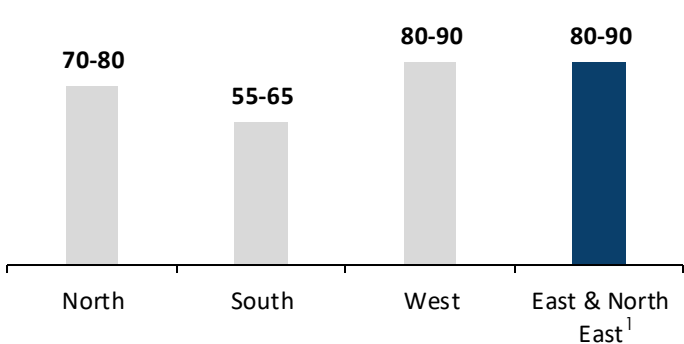
NABL labs per mn population (Feb 2024)

Region has the lowest number of NABH accredited hospitals



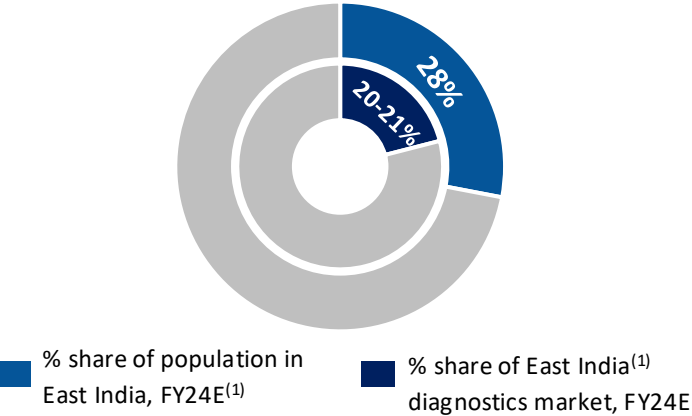
Region wise NABH accredited hospitals

East India⁽¹⁾ market also offers premium pricing for diagnostic tests

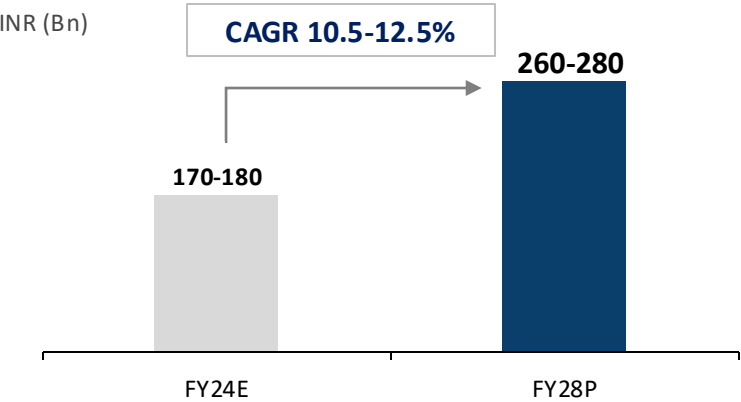


Region-wise average diagnostic test expenditure⁽²⁾ (INR)

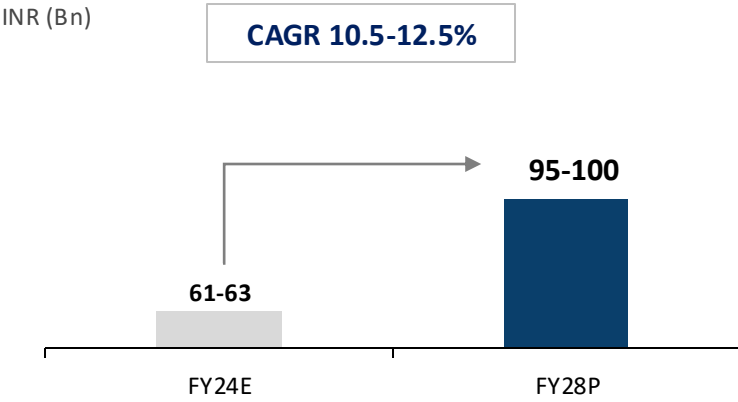
East India⁽¹⁾ has the highest share of population, yet the lowest share of Indian diagnostics market



East India⁽¹⁾ diagnostics market is expected to grow at 10.5-12.5% CAGR between FY24 and FY28



West Bengal diagnostics market is expected to grow at 10.5-12.5% CAGR between FY24 and FY28



Source: CRISIL Report
Note: 1) East including Northeast region is defined as: Bihar, Jharkhand, Odisha, West Bengal, Chhattisgarh; Sikkim, Arunachal Pradesh, Assam, Tripura, Mizoram, Nagaland, Manipur, Meghalaya; 2) For non-hospitalization
Suraksha Diagnostic Limited | Investor Presentation

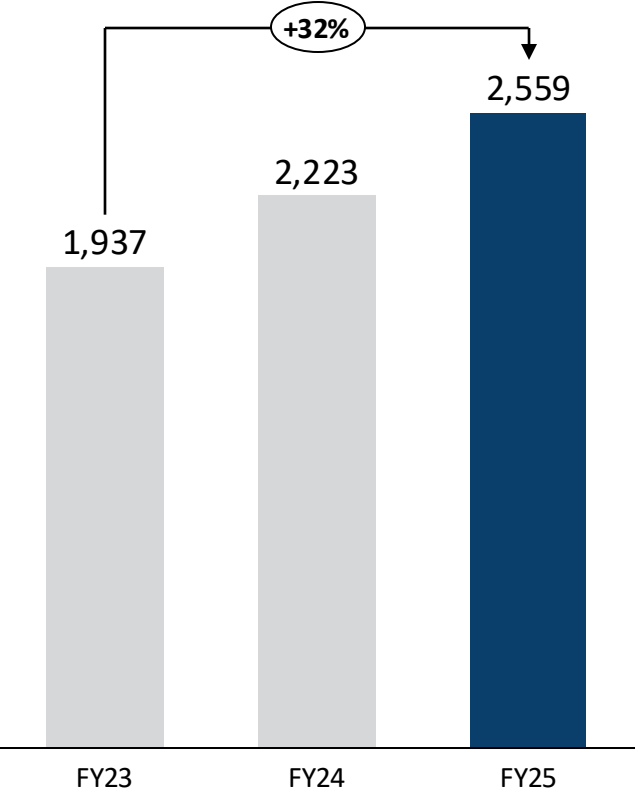


Suraksha
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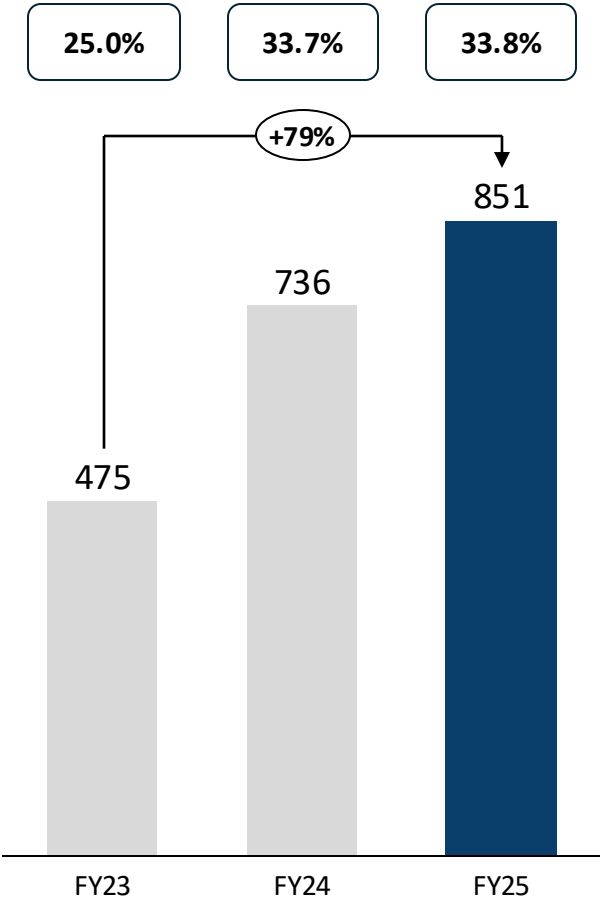
Historical Financials and Operating Metrics

Consolidated Financial Performance – Historical

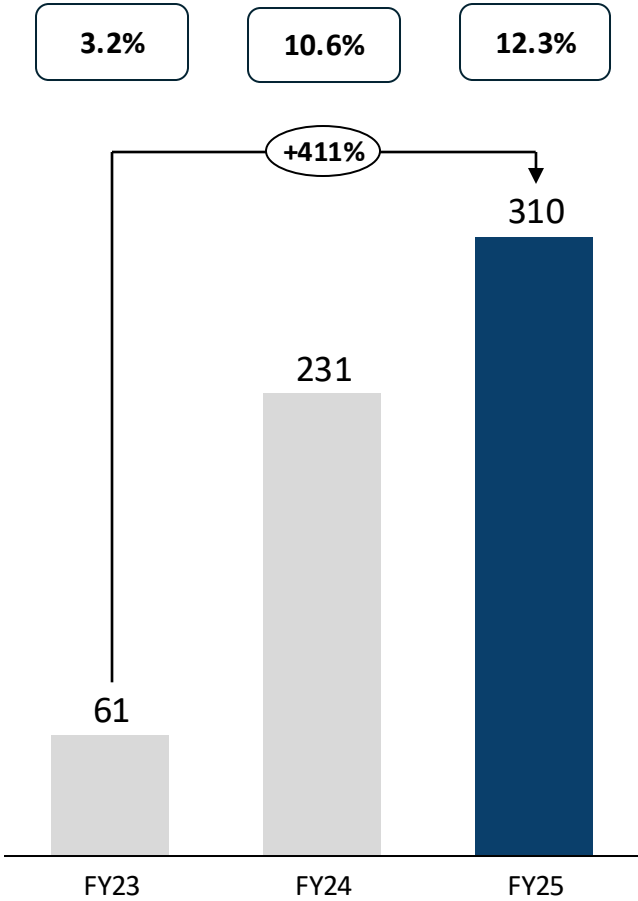
Total Income (₹ million)



EBITDA (₹ million)

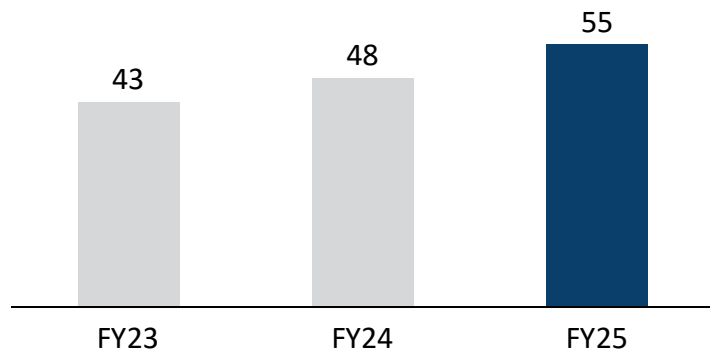


PAT (₹ million)

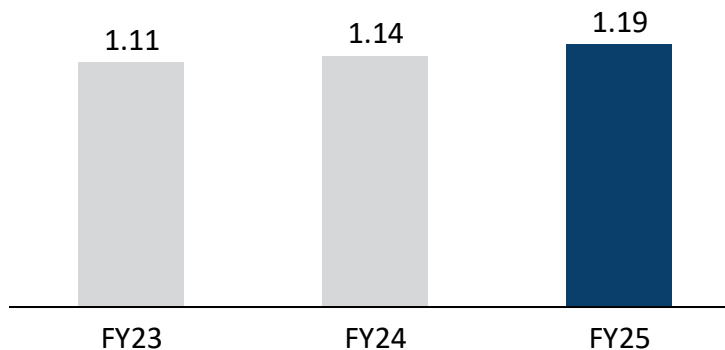


Consistent Performance Over the Years

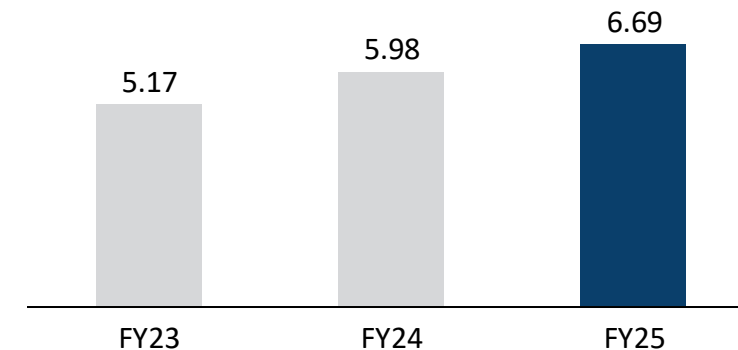
Number of Centres



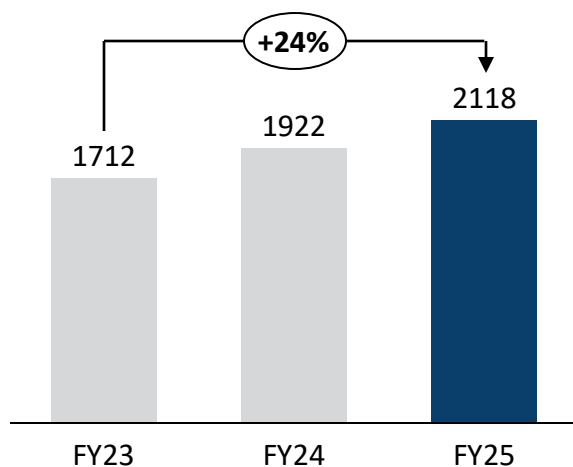
Number of Patients (million)



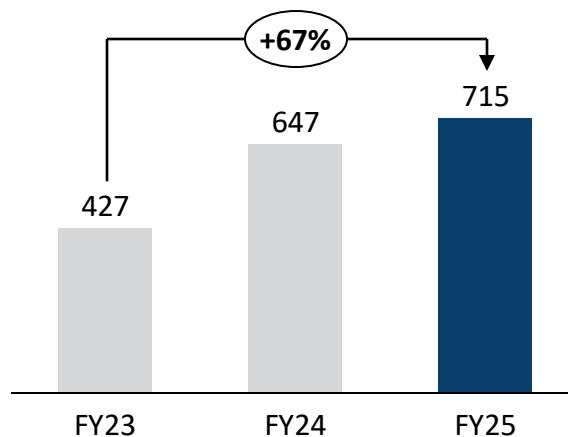
Number of Tests (million)



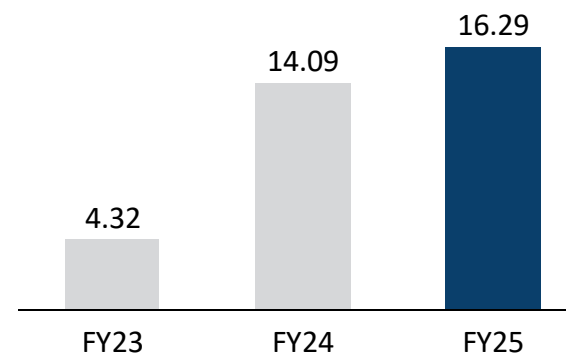
Revenue / Patient (₹)



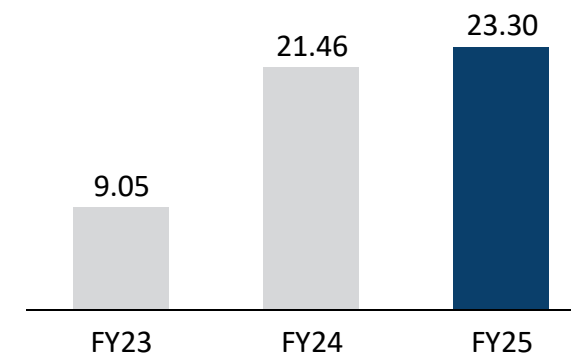
EBITDA / Patient (₹)



ROE %



ROCE %



Statement of Profit & Loss (Consolidated)

Particulars (₹ million)	FY25	FY24	FY23	FY25 vs FY24	FY23-25 CAGR (%)
Revenue from Operations	2520.93	2187.09	1901.34		
Other Income	38.46	35.51	35.53		
Total Revenue	2559.39	2222.59	1936.87	15.2%	15.0%
Cost of Material Consumed	295.19	272.51	274.04		
Employee Benefit Expenses	428.90	400.68	398.19		
Other Expenses	962.55	811.88	789.85		
Impairment Loss	21.86	1.34			
EBITDA	850.88	736.18	474.49	15.6%	33.9%
EBITDA Margin (%)	33.8%	33.7%	25.0%		
Depreciation	352.98	325.98	316.71		
Finance Cost	83.85	87.88	90.60		
Profit before Tax & Exceptional Item	414.05	322.31	67.48	28.5%	
Exceptional Item	-	7.79	-		
Profit before Tax	414.05	314.53	67.48	31.6%	
Profit before Tax (%)	16.4%	14.7%	3.5%		
Tax	104.27	83.26	6.83		
Profit After Tax	309.78	231.26	60.65	34.0%	126.0%
PAT Margin (%)	12.3%	10.6%	3.2%		
EPS	5.97	4.43	1.22		

Balance Sheet (Consolidated)

Particulars (₹ million)	FY25	FY24	FY23
Assets			
Non-current assets			
Property, plant and equipment	1,471.37	1,350.50	1,127.89
Capital work-in-progress	100.99	13.13	23.91
Right-of-use assets	742.90	754.09	809.69
Other intangible assets	15.00	10.76	14.49
Intangible Assets under Development	4.93	-	-
Financial assets			
Investments	10.00	-	-
Other financial assets	426.91	84.49	131.56
Non-current tax assets (net)	16.28	18.31	21.41
Other non-current assets	75.33	46.27	2.49
Total non-current assets	2,863.71	2,277.56	2,131.44
Current assets			
Inventories	80.49	66.78	61.62
Financial assets			
Trade receivables	138.12	88.75	46.80
Cash and cash equivalents	22.47	25.20	21.62
Bank balances other than cash and cash equivalents	178.59	525.03	528.77
Other financial assets	25.30	-	-
Other current assets	26.56	18.73	21.70
Total current assets	471.53	724.49	680.51
Total Assets	3,335.24	3,002.05	2,811.95

Particulars (₹ million)	FY25	FY24	FY23
Equity			
Equity share capital	104.16	69.00	69.00
Instruments entirely equity in nature	-	16.29	16.29
Other equity	2,008.24	1,708.80	1,473.97
Equity attributable to owners of the parent	2,112.40	1,794.08	1,559.26
Non Controlling interest	(10.09)	(2.62)	(4.65)
Total equity	2,102.31	1,791.46	1,554.61
Liabilities			
Non-current liabilities			
Financial liabilities	-	-	-
Borrowings	28.75	51.83	84.36
Lease liabilities	712.28	703.07	719.28
Provisions	10.22	7.71	4.51
Deferred tax liabilities (net)	54.51	53.86	65.78
Total non-current liabilities	805.77	816.47	873.93
Current liabilities			
Financial liabilities	-	-	-
Borrowings	29.50	34.54	55.71
Lease liabilities	118.38	115.33	109.39
Trade payables	-	-	-
Total outstanding dues of micro enterprises and small enterprises	19.67	32.26	34.53
Total outstanding dues other than above micro enterprises and small enterprises	116.76	111.66	105.86
Other financial liabilities	107.72	77.68	64.71
Other current liabilities	33.80	17.46	12.41
Provisions	1.25	-	0.79
Current tax liabilities (net)	0.08	5.19	0.01
Total current liabilities	427.17	394.12	383.41
Total equity and liabilities	3,335.24	3,002.05	2,811.95

Statement of Cash Flows (Consolidated)

Particulars (₹ million)	FY25	FY24	FY23
Profit before Tax	414.05	314.53	67.48
Adjustment for Non-Operating Items	428.61	413.29	397.12
Operating Profit before Working Capital Changes	842.67	727.82	464.6
Changes in Working Capital	-103.26	-36.9	48.29
Cash Generated from Operations	739.41	690.92	512.89
Less: Income Taxes paid	-105.82	-86.1	-71.93
Net Cash from Operating Activities	633.59	604.81	440.96
Purchase of property, plant & equipment and other intangible assets	-420.24	-446.94	-131.67
Proceeds from sale of property and equipment	1.41	17.73	6.61
Investment in company	-10.00	-	-
Investments in deposits with banks	-	-413.71	-410.51
Redemption of deposits with banks	-2.60	461.06	302.25
Interest received on bank deposits	35.59	31.9	25.37
Cash Flow from Investing Activities	-395.84	-349.95	-207.95
Proceeds of borrowings	-	5	20.5
Repayment of borrowings	-28.11	-58.7	-70.7
Payment of lease liabilities	-207.00	-195.55	-180.12
Others	-5.367	-2.05	-12.96
Cash Flow from Financing Activities	-240.48	-251.30	-243.28
Net increase/ (decrease) in Cash & Cash equivalents	-2.73	3.58	-10.27
Add: Cash and cash equivalents at the beginning of the period	25.2	21.62	31.89
Cash and cash equivalents at the end of the period	22.47	25.2	21.62

Company :

Suraksha
Clinic & Diagnostics

Suraksha Diagnostic Limited

CIN: L85110WB2005PLC102265

Email: investors@surakshanet.com

Investor Relations Advisors :



MUFG Intime India Private Limited

A part of MUFG Corporate Markets, a division of
MUFG Pension & Market Services

Mr. Ashish Tendulkar

ashish.tendulkar@in.mpms.mufg.com

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Meeting Request

Link



THANK YOU

