



**BHARAT DYNAMICS LIMITED**

(A Govt. of India Enterprise, Ministry of Defence)

CIN :- L24292TG1970GOI001353

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**BDL/CS/2024/SE-32**

**Date:25/06/2024**

|                                                                                                                                                                         |                                                                                                                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|
| To,<br>Compliance Department<br>The National Stock Exchange of India Ltd<br>Exchange Plaza,<br>Bandra-Kurla Complex, Bandra (East)<br>Mumbai- 400051<br>Scrip Code- BDL | To,<br>Compliance Department<br>BSE Limited<br>Phiroze Jeejeebhoy Tower,<br>Dalal Street<br>Mumbai- 400001<br>Scrip Code- 541143 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|

**Subject: Investor Meet / Conference –Investors Presentation Reg**

1. Please find enclosed the Investors presentation.
2. This is for your information and record.

For Bharat Dynamics Limited

N. Nagaraja  
Company Secretary



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# **BHARAT DYNAMICS LIMITED**

## **INVESTOR PRESENTATION**

### **June -2024**

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*In this presentation:*

- All figures mentioned are for the Company as a standalone entity and for the period indicated at respective places.
- 1 Crore = 10 Million = 100 Lakh.

# BHARAT DYNAMICS LIMITED

## RECENT DEVELOPMENTS

During the FY 2023-24 the Heavy Weight Torpedo order, Export contract of Light Weight Torpedo, Akash (Indian Air Force) order etc., were successfully executed and completed the orders

Man Portable Anti-Tank Guided Missile (MPATGM) Missile development trials was conducted successfully in the month of April 2024.

User Evaluation Trials of Advanced Light Weight Torpedo (ALWT) were successfully conducted in the month of April 2024.

BDL is the co-development partner for many programs, out of that recently three weapons were successfully demonstrated, user trials for one weapon was successfully completed.

# BHARAT DYNAMICS LIMITED

## ORDER BOOK POSITION

### Stable Order Book

Total  
Order Book  
As on  
1<sup>st</sup> April 2023  
INR 20054  
Crore

New Orders received  
In FY 2023-24  
  
INR 1793 Crore

Total  
Order Book  
As on  
31 March 2024  
INR 19434  
Crore

Orders in pipeline  
in next 2-3 years  
  
INR 20000 Crore  
Approx

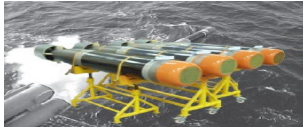
### Export Orders

Export Order  
Position as on  
31 March 2024 :  
  
INR 2420 Cr  
Approx

Potential  
Products  
for  
Exports



Akash  
SAM



Light  
Weight  
Torpedo



CMDS



NAG



Konkurs M



SAAW



Astra



Helina/Dhruvastra

# BHARAT DYNAMICS LIMITED

## KEY FINANCIAL HIGHLIGHTS FOR FY 2023-24



**Revenue from Operations Increased by 42% during Q4 2024 (Rs 854 crores) compared to previous quarter ended 31st Dec 2023 (Rs 602 crores)**

**Achieved record PAT of Rs.612.72 Crores, marking a 74% increase from the previous year's Rs.352 Crores**

**The production for the year was increased to Rs.2591.91 Crores as compared to previous year of Rs.2508.43 crores**

**The Total Income increased by 3% YoY, amounted to Rs.2731 crores as compared to previous year of Rs.2645 crores, which is mainly attributed to increase in Interest Income.**

**Revenue from Operations stood at Rs.2369 crores as compared to previous year of Rs.2489 crores.**

# BHARAT DYNAMICS LIMITED

## KEY FINANCIAL HIGHLIGHTS FOR FY 2023-24



**EBIDTA Improved by 38% compared to Previous Year (PY):**  
EBIDTA Margin during the year is 22.6% compared to PY of 16.4%.

**PAT increased by 83% compared to PY:**  
PAT Margin during the year is at 25.9% compared to PY of 14.1%

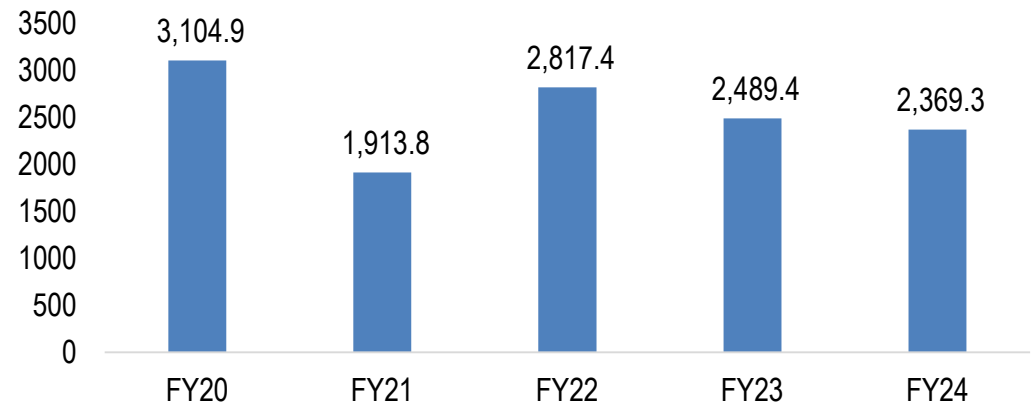
**R&D**  
R&D expenditure incurred during the year is Rs.75.37 Crores (i.e. 3.18% of Sales Turnover)

# BHARAT DYNAMICS LIMITED

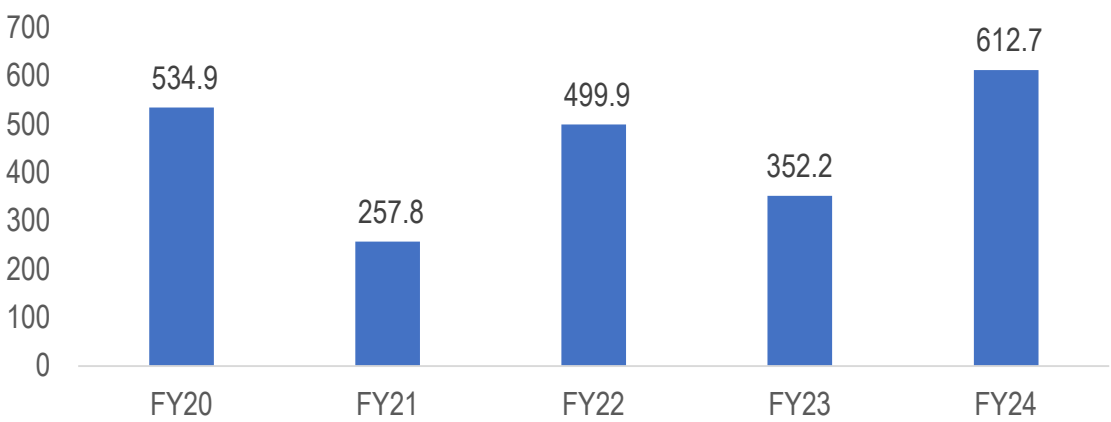
## KEY FINANCIAL HIGHLIGHTS



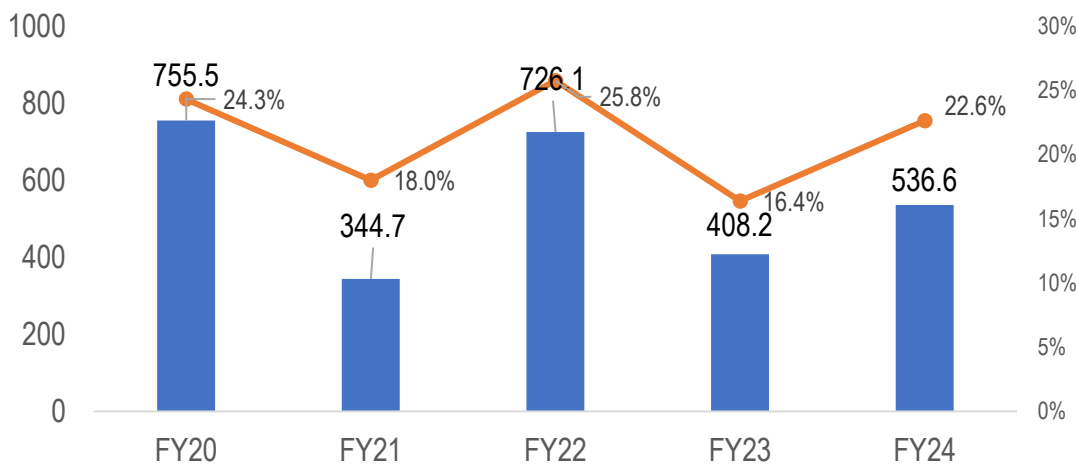
Revenue from Operations (in INR Cr)



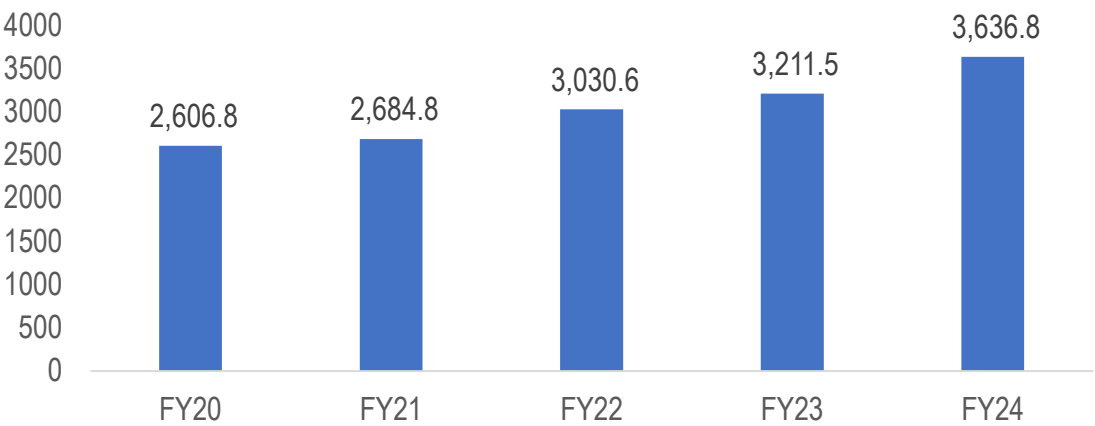
PAT (in INR Cr)



EBITDA (in INR Cr) & EBITDA Margin



Net Worth (in INR Cr)

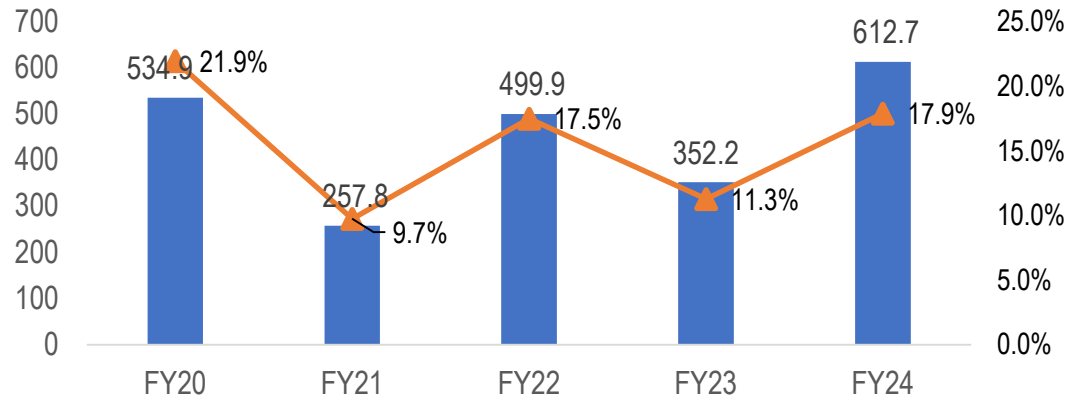


# BHARAT DYNAMICS LIMITED

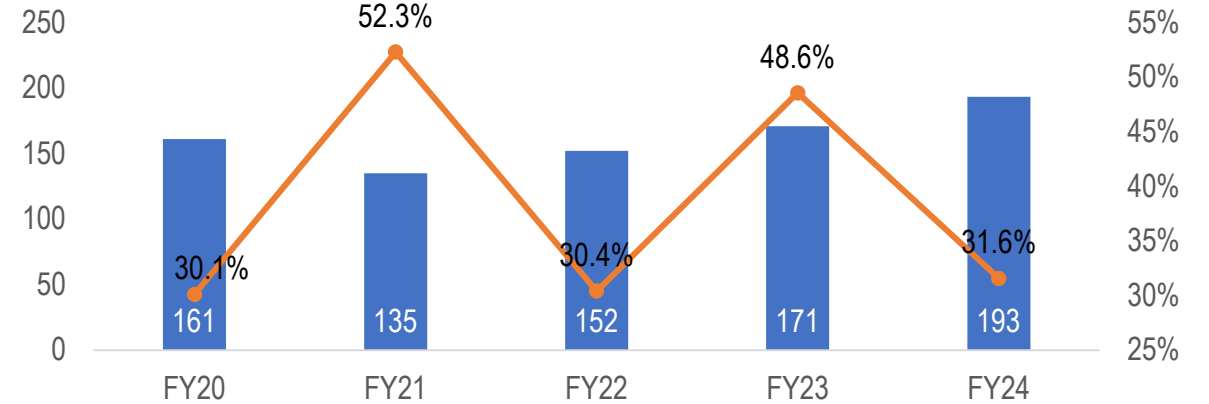
## KEY FINANCIAL HIGHLIGHTS



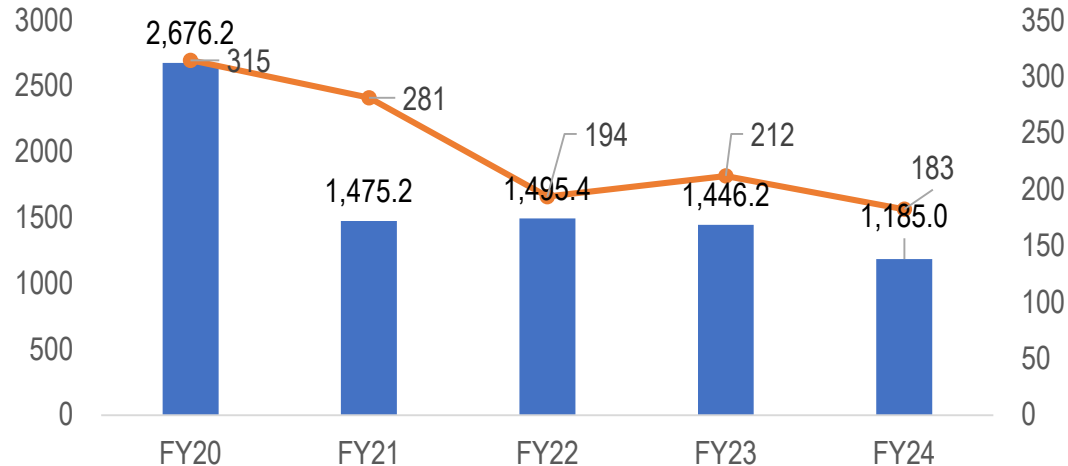
Return on Equity (in %)



Total Dividend(in INR Cr) & \*Dividend Payout Ratio

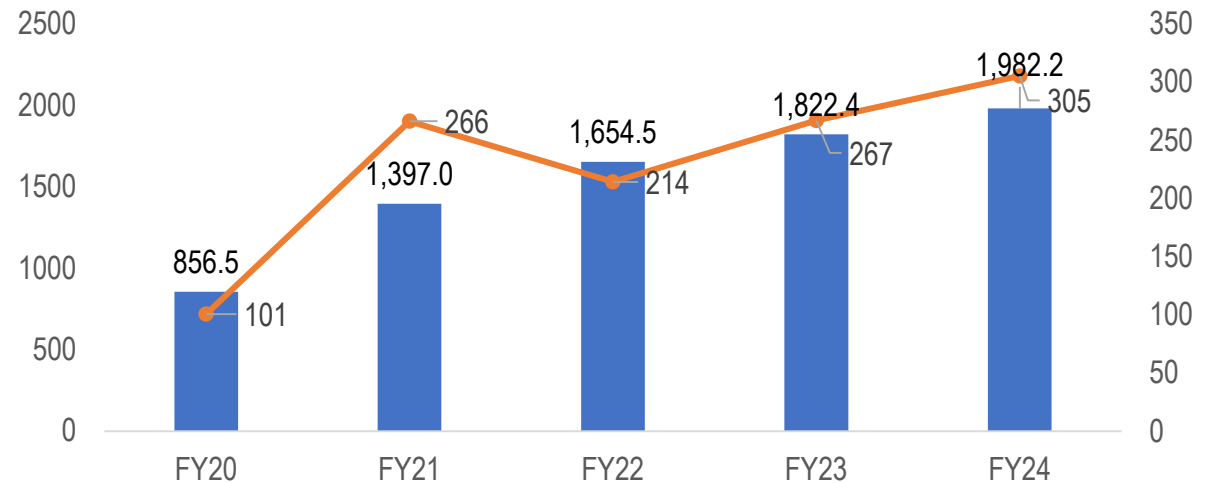


Trade Receivables (in INR Cr) & Turnover Ratio (Days)



Source: Company Website; RoE = PAT/Avg Net Worth

Inventory (in INR Cr) & Turnover Ratio (Days)



\*includes Final Dividend Declared

# BHARAT DYNAMICS LIMITED

## FINANCIAL SUMMARY



| Particulars                                       | Units | FY24    | FY23    | FY22    | FY21    | FY20    |
|---------------------------------------------------|-------|---------|---------|---------|---------|---------|
| Revenue from Operations                           | ₹ Cr. | 2369.27 | 2489.39 | 2817.40 | 1913.76 | 3104.87 |
| Profit Before Exceptional Items and Tax           | ₹ Cr. | 828.24  | 481.80  | 743.50  | 340.88  | 742.45  |
| Profit Before Tax                                 | ₹ Cr. | 828.24  | 481.80  | 709.91  | 340.88  | 742.45  |
| Profit After Tax                                  | ₹ Cr. | 612.72  | 352.17  | 499.92  | 257.77  | 534.90  |
| Value of Production                               | ₹ Cr. | 2591.91 | 2508.43 | 2901.76 | 2042.67 | 2601.21 |
| Material Consumption                              | ₹ Cr. | 1119.96 | 1210.33 | 1263.37 | 970.08  | 1014.09 |
| Equity                                            | ₹ Cr. | 183.28  | 183.28  | 183.28  | 183.28  | 183.28  |
| Inventory                                         | ₹ Cr. | 1982.47 | 1822.44 | 1654.45 | 1397.01 | 856.52  |
| Trade Receivables                                 | ₹ Cr. | 1185.01 | 1446.23 | 1495.36 | 1475.20 | 2676.19 |
| Capital Employed*                                 | ₹ Cr. | 3566.09 | 3155.08 | 2973.45 | 2637.01 | 3191.76 |
| Net Worth                                         | ₹ Cr. | 3636.82 | 3211.49 | 3030.56 | 2684.75 | 2606.83 |
| Number of Employees                               | Nos.  | 2401    | 2560    | 2674    | 2812    | 2950    |
| Employee Costs                                    | ₹ Cr. | 600.01  | 532.46  | 570.66  | 501.09  | 534.03  |
| Employee Costs to Sales                           | %     | 25%     | 21%     | 20%     | 26%     | 17%     |
| Earnings per Share (EPS) for Face Value Rs 5 Each | ₹     | 16.72   | 9.61    | 13.64   | 7.03    | 14.59   |

\* Capital Employed (FY21 onwards) is calculated using formula Networth + Debt+ Deferred Tax Liability (Net) as per the Guidance Note of ICAI on Sch III to Companies Act, 2013

THANK YOU