



January 28, 2026

**BSE Limited**  
P.J. Tower,  
Dalal Street, Fort,  
Mumbai - 400 001  
Scrip Code: 544645

**National Stock Exchange of India Limited**  
Exchange Plaza,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400 051  
SYMBOL: PARKHOSPS

**Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")- Earnings Presentation**

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 of Listing Regulations, please find enclosed herewith the Earnings Presentation for Unaudited Standalone and Consolidated Financial Results for the quarter and nine months ended December 31, 2025.

The disclosure will also be available on the Company's website at <https://www.parkhospital.in/>

This is for your information and records.

Thanking you,

**For and on behalf of Park Medi World Limited**

**ABHISHEK  
KAPOOR**

  
Digitally signed by ABHISHEK  
KAPOOR  
Date: 2026.01.28 14:20:04 +05'30'

**Name:** Abhishek Kapoor

**Designation:** Company Secretary & Compliance Officer

**Encl:** A/a

# PARK MEDI WORLD LIMITED

Providing high-quality and affordable medical services across a diverse range of specialties



Q3 & 9M FY26 Investor Presentation  
January 2026

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Quarterly  
Performance

## MANAGEMENT COMMENT



**Dr. Ankit Gupta,**  
Chairman & Managing Director  
Park Medi World Limited

"Q3 and 9M FY26 were characterised by steady operational performance and continued execution of our growth strategy. During the quarter, we delivered healthy revenue growth, supported by stable patient volumes, improved case mix, and gradual ramp-up across our newer and acquired hospitals. While margins remained broadly stable, they reflect the ongoing integration and initial gestation of recently added capacities, which is in line with our expectations.

During the period, we strengthened our platform through strategic acquisitions, including Febris Multi-Speciality Hospital in New Delhi and KP Institute of Medical Sciences in Agra. These additions enhance our presence across high-density urban catchments and align with our cluster-based expansion model, which allows us to optimise clinical resources, improve utilisation, and drive operational efficiencies over time.

Post our IPO, we remain focused on disciplined capital allocation, balance sheet strength, and measured expansion. Our immediate priorities include seamless integration of acquired assets, improving asset utilisation, and driving sustainable profitability. Over the medium term, we will continue to selectively pursue growth opportunities while maintaining our commitment to delivering affordable, high-quality healthcare and creating long-term value for our stakeholders."

# RECENT BUSINESS ACHIEVEMENTS

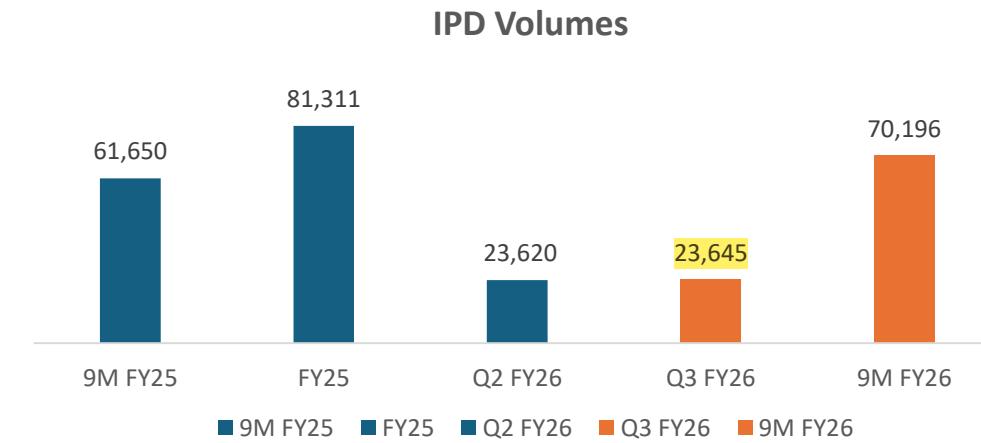
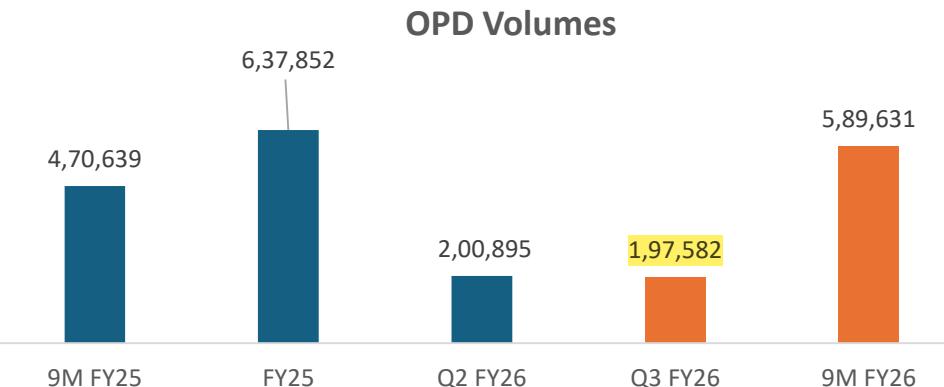
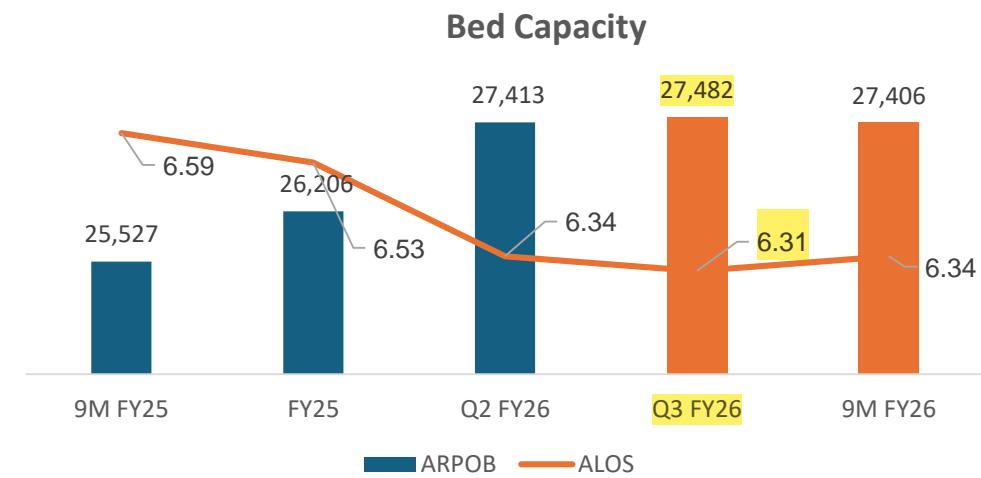
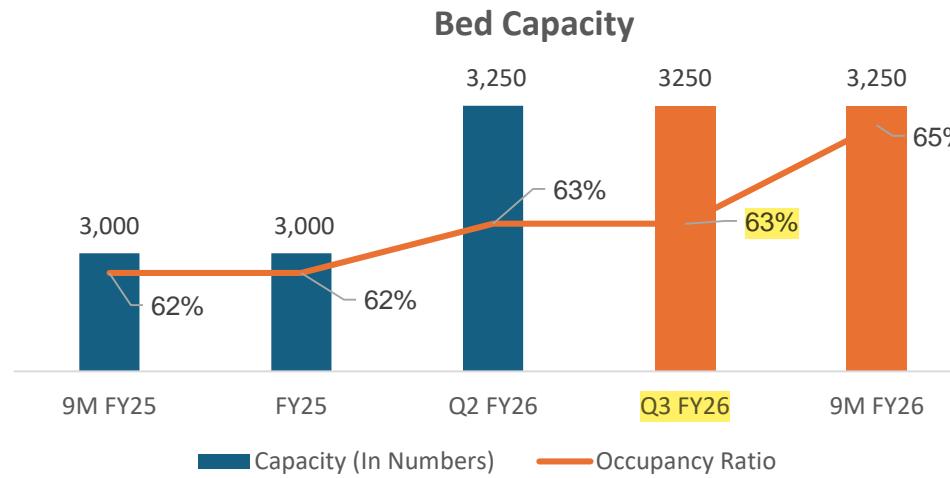


- Acquired 100% stake in KPIMS in an all-cash transaction of ~₹245 crore 360-bed, NABH-accredited multi super-speciality hospital; among the largest in the Agra region
- Strengthens Park Group's presence in Uttar Pradesh under the cluster-based expansion strategy
- Expected to add immediate value post-integration through improved utilisation, clinical strengthening, and operational efficiencies
- Enhances access to advanced, affordable healthcare in a high-potential urban catchment



- Acquired through wholly owned subsidiary (Blue Heavens Health Care Pvt. Ltd.) under the IBC process
- 200-bed multi-speciality hospital located in a densely populated catchment
- Strategic location with access to Delhi, Haryana, and Western UP
- Supports Park Group's mission of affordable healthcare for underserved populations
- Contributes to capacity expansion and the goal of 5,260 beds by March 2028

# OPERATIONAL HIGHLIGHTS

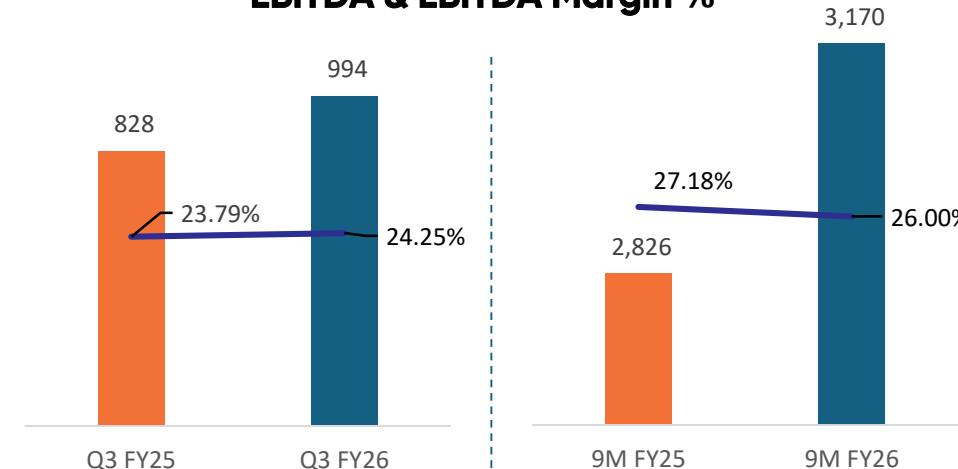


# Q3 & 9M FY26 FINANCIAL HIGHLIGHTS

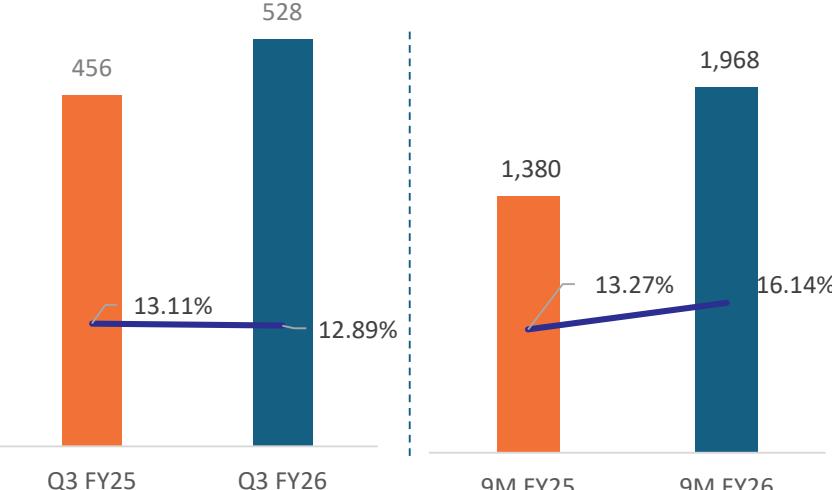
**Revenues (Rs. Mn.)**



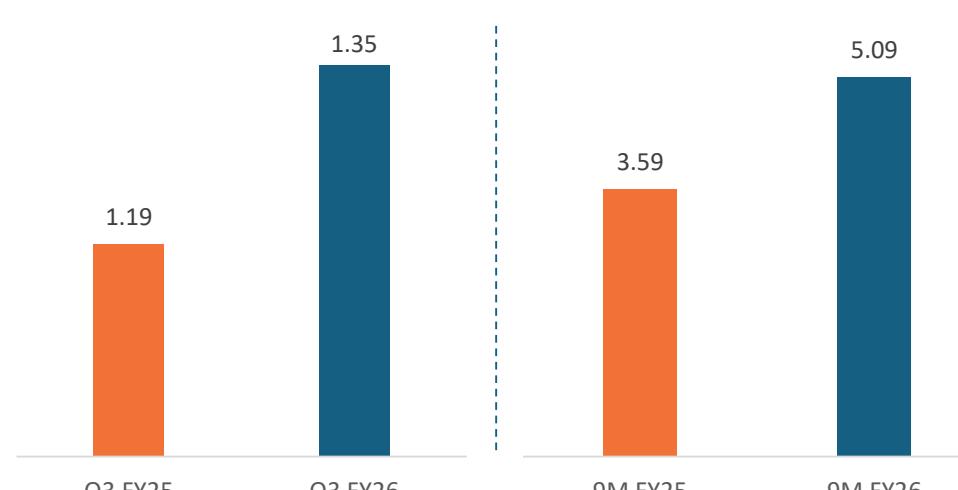
**EBITDA & EBITDA Margin %**



**PAT & PAT Margin %**



**EPS (Rs.)**



# CONSOLIDATED INCOME STATEMENT

Particulars (Rs. Mn.)	Q3 FY26	Q3 FY25	YoY	Q2 FY26	9M FY26	9M FY25	YoY
Revenue From Operations	4,100	3,481	17.76 %	4,102	12,189	10,397	17.25 %
Cost of material consumed /services rendered	758	721		709	2,166	2,192	
Changes in inventory of stores and consumables	(1)	2		(4)	(4)	2	
Employee benefit expenses	831	711		774	2,372	2,025	
Professional and consultancy fee	651	561		600	1,855	1,491	
Other Expense	867	659		896	2,631	1,861	
<b>Total Expense</b>	<b>3,106</b>	<b>2,653</b>		<b>2,975</b>	<b>9,020</b>	<b>7,571</b>	
EBIDTA	994	828	20.05%	1,127	3,170	2,826	12.17 %
EBIDTA Margin	24.25%	23.79%	0.46%	27.48%	26.00%	27.18%	
Finance costs	149	157		145	449	703	
Depreciation and amortisation expense	153	150		149	450	414	
<b>Total Expense</b>	<b>3408</b>	<b>2961</b>		<b>3269</b>	<b>9,919</b>	<b>8,687</b>	
Other Income	91	148		80	241	238	
Profit before exceptional items and tax	783	668		913	2,512	1,947	
Exceptional items	-	-		-	-	-	
Tax expense	254	212		128	544	568	
<b>Profit After Tax</b>	<b>528</b>	<b>456</b>	<b>15.78 %</b>	<b>785</b>	<b>1968</b>	<b>1,380</b>	<b>42.60%</b>
Pat Margin	12.89%	13.11%		19.14%	16.14%	13.27%	
Basic EPS	1.35	1.19		2.04	5.09	3.59	



# Company Overview



# LARGEST PRIVATE HOSPITAL CHAIN IN HARYANA

Currently present in  
**Haryana, Delhi, Punjab and Rajasthan**



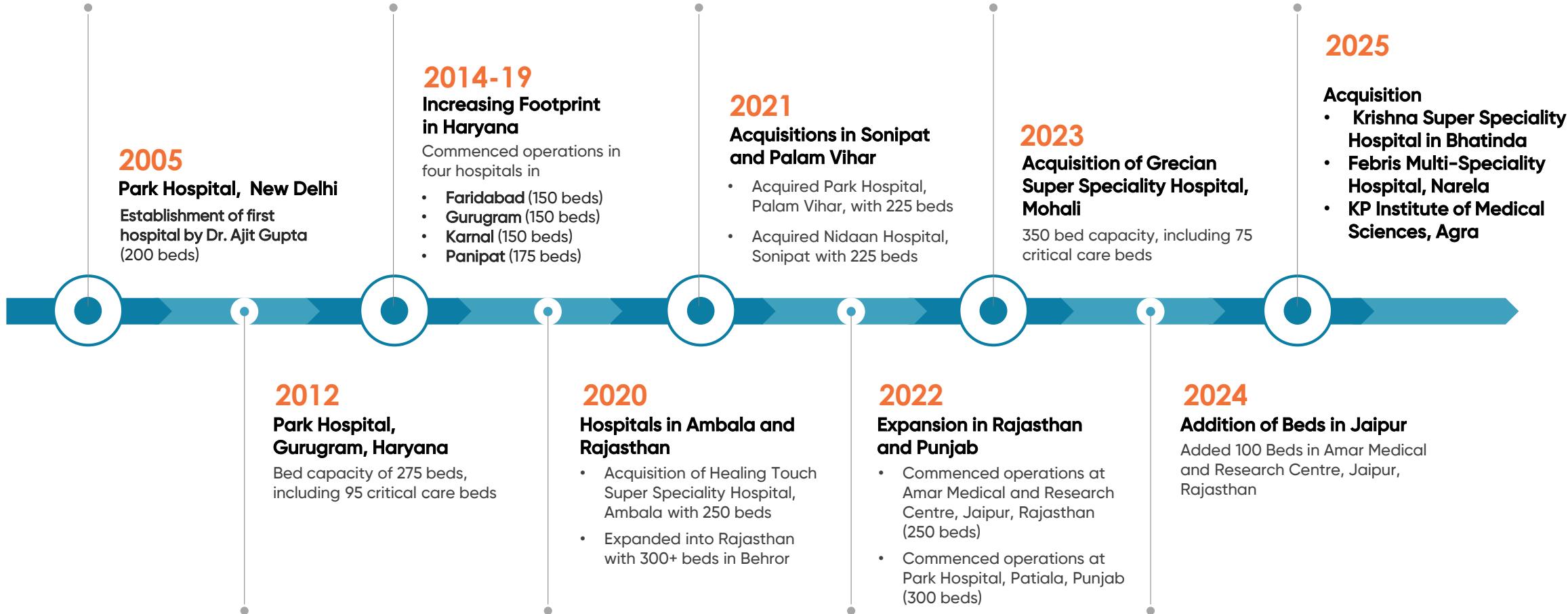
Cluster based approach to grow network  
leveraging the benefits of proximity between hospitals

All figures have been rounded off to nearest whole numbers

Source: CRISIL Report; in terms of bed capacity; 2. As of March 31, 2025; 3. As of September 30, 2025; 4. Upcoming beds to be added by March 31, 2028

-  **Second largest private hospital chain in North India**
-  **High-quality and affordable medical services** with vision for 'wellness for all'
-  **3,250 bed<sup>3</sup> capacity** (including 870 ICU beds) with **2,010 upcoming beds**
-  **30 super specialty and specialty services** with **1,014 doctors** and **2,142 nurses**
-  **INR 13,936 mn Revenue** (FY25) (INR 8,087 during H1FY26)
-  **27% EBITDA Margin** (FY25) (27% during H1FY26)
-  **19% ROCE | 21% ROE** (FY25)  
21% ROCE | 23% ROE (H1FY26) (Annualized)
-  **Successfully acquired and integrated 8 hospitals** into Company's network

# KEY MILESTONES



# DOCTOR LED PROFESSIONAL MANAGEMENT WITH RICH INDUSTRY EXPERIENCE

Experienced Promoters have been instrumental in achieving leadership position and brand equity...



**Dr. Ajit Gupta**

Promoter, Chairman and Whole- Time Director

- Bachelor's degree in medicine and surgery, University College of Medical Sciences, University of Delhi
- Has been registered with Medical Council of India for 44 years and has 25+ years of experience in medical profession and hospital/nursing home business
- Established Park Hospital, New Delhi, in 2005



**Dr. Ankit Gupta**

Promoter and Managing Director

- Bachelor's degree in medicine and surgery from Bharati Vidyapeeth Deemed University
- 20+ experience in the medical profession; Registered with Delhi Medical Council in 2005
- Prior to joining the Company, associated with Park Hospital as head-operations; Associated with the Company since 2011

... supported by an experienced senior management



**Dr. Sanjay Sharma**

Whole Time Director and CEO  
20+ years experience



**Mr. Rajesh Sharma**

CFO  
28+ years experience



**Mr. Abhishek Kapoor**

CS and Compliance Officer  
13+ years experience



**Mr. Manoj Khanna**

CHRO  
13+ years experience



**Dr. Anshu Makkar**

Group Medical Director2  
17+ years experience



**Ms. Bhawna Khirbat**

COO2  
18+ years experience



**Mr. Sudesh Sharma**

CSO & OSD (Finance)  
29 years experience



**Mr. Sanjeev Taneja**

Head – Finance and Strategic Support

# COMPETITIVE STRENGTHS

Largest chain  
of private hospitals in Haryana  
and second largest in North India



Track record of successfully  
acquiring and integrating  
hospitals



Doctor led professional  
management team  
with rich industry  
experience



Delivering high-quality and  
affordable healthcare with  
a diverse specialty mix

Strong operational and  
financial performance



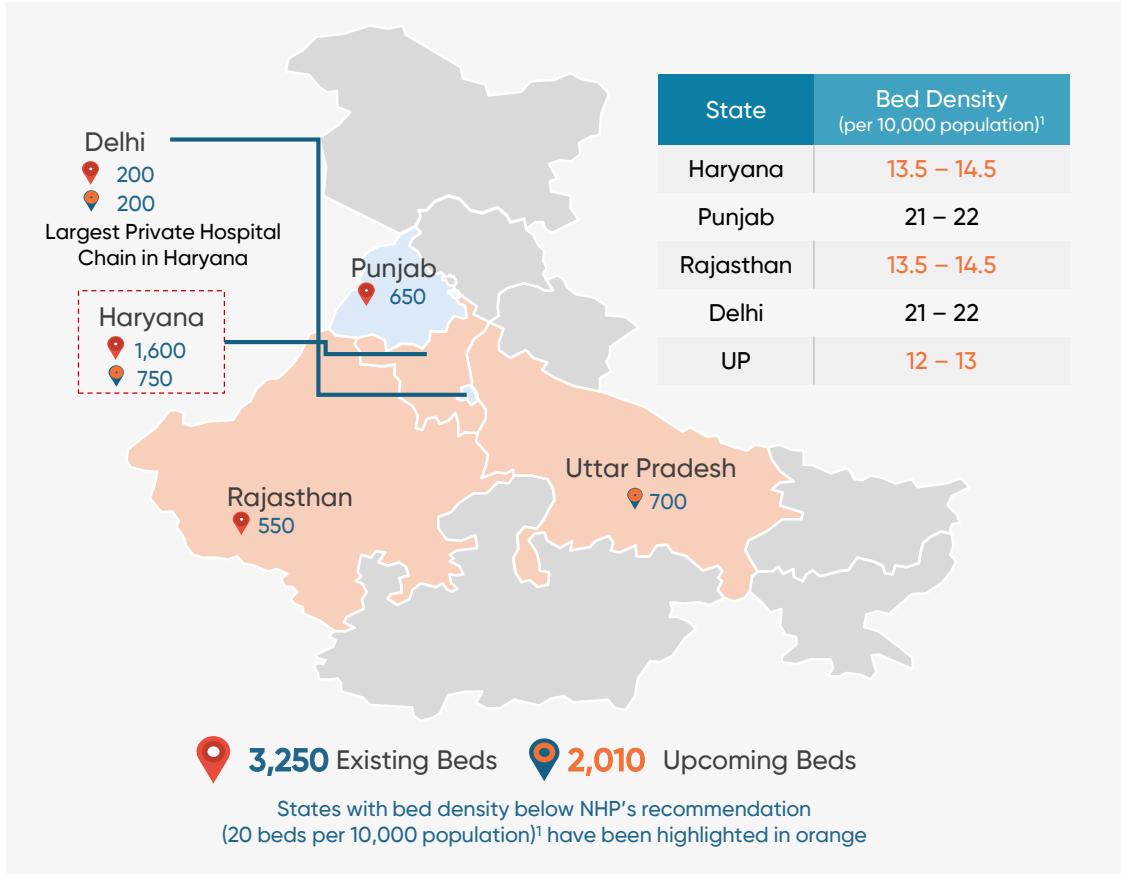


# Business Overview

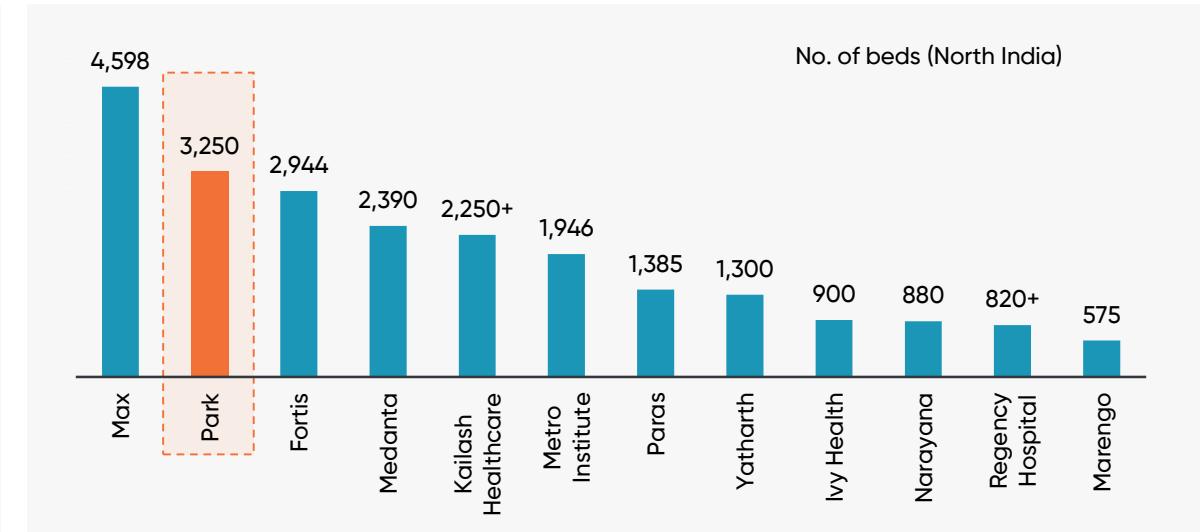
# LARGEST CHAIN OF PRIVATE HOSPITALS IN NORTH INDIA

## LARGEST IN HARYANA

Cluster based approach enables brand recognition and sharing resources among Company's hospitals located in the vicinity



Extensive presence in the North India region



Accredited multi-super specialty hospitals with modern facilities



870

No. of ICU Beds



67

No. of OTs



~439k

Patient Volume (In-Patient + Out-Patient)



~84%

% Revenue from Government Schemes and PSUs

# INCREASED BED CAPACITY VIA ORGANIC EXPANSION...



# ...AND THROUGH A SERIES OF ACQUISITIONS



**Park Hospital,  
Faridabad, Haryana**  
January 2014 - 150 Beds



**Park Hospital, Karnal,  
Haryana**  
April 2017 - 150 Beds



**Healing Touch Super  
Speciality Hospital,  
Ambala, Haryana**  
April 2020 - 250 Beds



**Park Hospital, Behror,  
Rajasthan**  
November 2020 - 300 Beds



**Park Hospital, Palam  
Vihar, Haryana**  
February 2021 - 225 Beds



**Nidaan Hospital,  
Sonipat, Haryana**  
July 2021 - 225 Beds

# ...AND THROUGH A SERIES OF ACQUISITIONS



**Krishna Super Speciality Hospital, Bhatinda, Punjab2**

July 2025 - 250 Beds



**Febris Multi-Speciality Hospital at Narela, New Delhi**

December 2025 - 360 Beds



**KP Institute of Medical Sciences Agra**

January 2026 - 200 Beds



**Grecian Super Speciality Hospital, Mohali, Punjab**

February 2022 - 250 Beds



**Amar Hospital and Research Centre, Jaipur, Rajasthan1**

July 2025 - 250 Beds

# DELIVERING HIGH-QUALITY AND AFFORDABLE HEALTHCARE

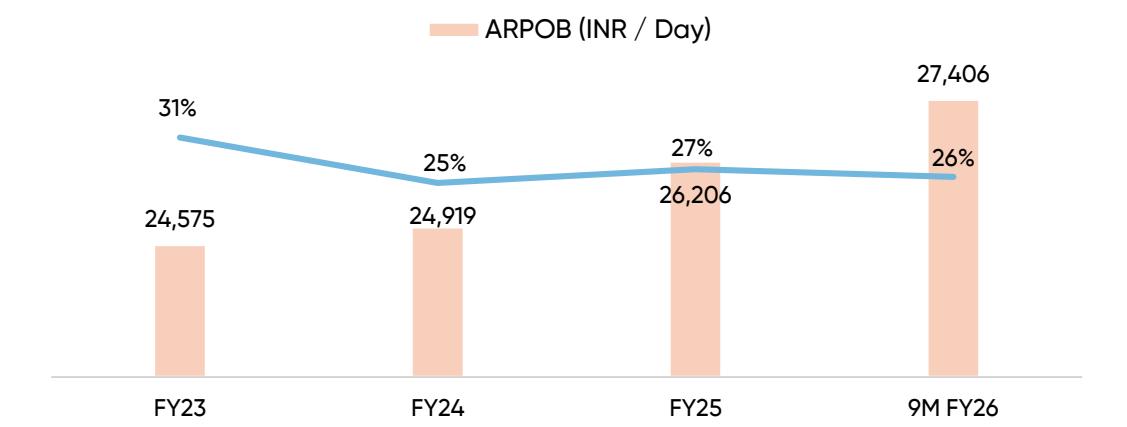
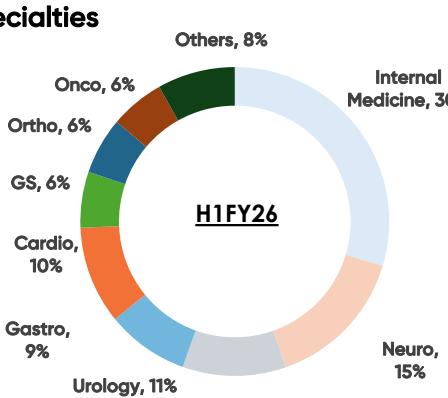
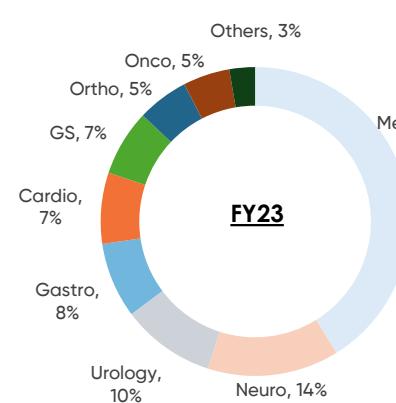
## Focus on high quality care

- Vision to provide **high-quality affordable healthcare** at to a large number of patients
- Patients typically belong to **lower middle-class and middle-class segments**
- **Advanced robotics system (iMARS)** at 3 hospitals to assist in performing minimally invasive procedures
- Offer procedures like **angioplasty, non-surgical valve replacements, leadless pacemakers**, specialized units for stroke care, bariatric surgery and kidney transplants
- 30+ super specialty and specialty services across hospitals

## With emphasis on affordability while remaining profitable

- Pursue several **strategic measures to manage operating costs**
- Modern medical technology to **reduce recovery time**
- **Employing full-time doctors**, consultants, nurses and medical staff
- **Strong relationships** with vendors
- **Leveraging economies of scale** from our existing network

## Diversifying specialty mix while providing affordable care and efficiently managing resources



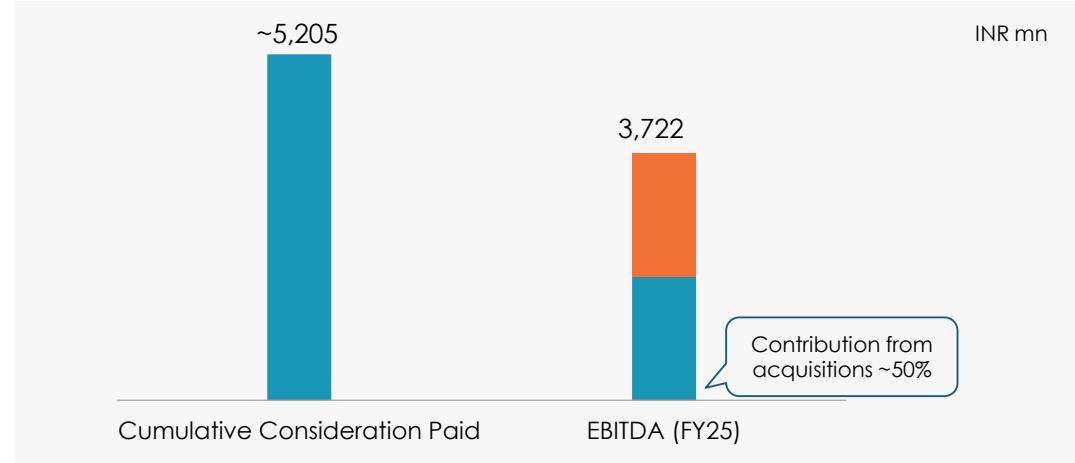
# TRACK RECORD OF SUCCESSFULLY ACQUIRING AND INTEGRATING HOSPITALS

## Established track record of successful acquisitions

Hospital Name	Acquisition Completion	Total Consideration (INR mn)	Bed Capacity (FY25)
Park Hospital, Faridabad	Dec-11	110	150
Park Hospital, Karnal	Apr-17	250	150
Healing Touch Super Speciality Hospital, Ambala, Haryana	Apr-20	600	250
Park Hospital, Behror	Nov-20	400	300
Park Hospital, Palam Vihar	Feb-21	1,075	225
Nidaan Hospital, Sonipat	Jul-21	520	225
Grecian Hospital, Mohali	May-23	2,250	350
Proposed hospital in Kanpur	Jun-25	0.55 <sup>1</sup>	- <sup>1</sup>
<b>Total</b>		<b>~5,205</b>	<b>1,650</b>

Note: Also, Company commenced operations at AMRC Jaipur via our Subsidiary, Ratangiri, with a bed capacity of 150 beds through an O&M agreement. Subsequently, post a new O&M agreement, capacity of 100 beds was added to the hospital.

## Cumulative consideration paid compared to EBITDA



## Demonstrated ability to successfully acquire and integrate hospitals into our network

### Split between organic and acquired hospitals



# HOSPITALS EQUIPPED WITH ADVANCED MACHINES AND DEVICES

Equipment	Function
Medical linear accelerator	For external beam radiation treatments for cancer patients
Positron emission tomography (PET) scanner and an x-ray computed tomography (CT) scanner	Acquires sequential images for oncology, surgical planning, radiation therapy and cancer staging
iMARS Surgical Robot	Allows surgeons to perform complex procedures with more precision, flexibility and control.
MRI Machines	For detailed imaging of internal body structures.
CT Scanners	Used for quick and precise imaging.
Ultrasound machines	For non-invasive imaging of internal organs.
Digital X-Ray Systems	Providing high-resolution images for accurate diagnosis.
Dialysis Machines	For patients with kidney failure.
ECG Machines	To monitor heart activity.
Infusion Pumps	For controlled delivery of medications and fluids.
Endoscopy Equipment	For internal examinations.
Laboratory Analyzers	For a variety of diagnostic tests in haematology, biochemistry, microbiology, molecular biology, and histopathology.
Rotablator	For rotational angioplasty
Ventilators	Essential for patients requiring respiratory support.
Biplane cath laboratory	Supports procedures such as paediatrics, electrophysiology, neuro interventions, and body imaging

# ROBOTIC SURGERY EQUIPMENT

Surgeon-operated consoles for robotic surgeries



Robotic arms equipped with 3-D imaging

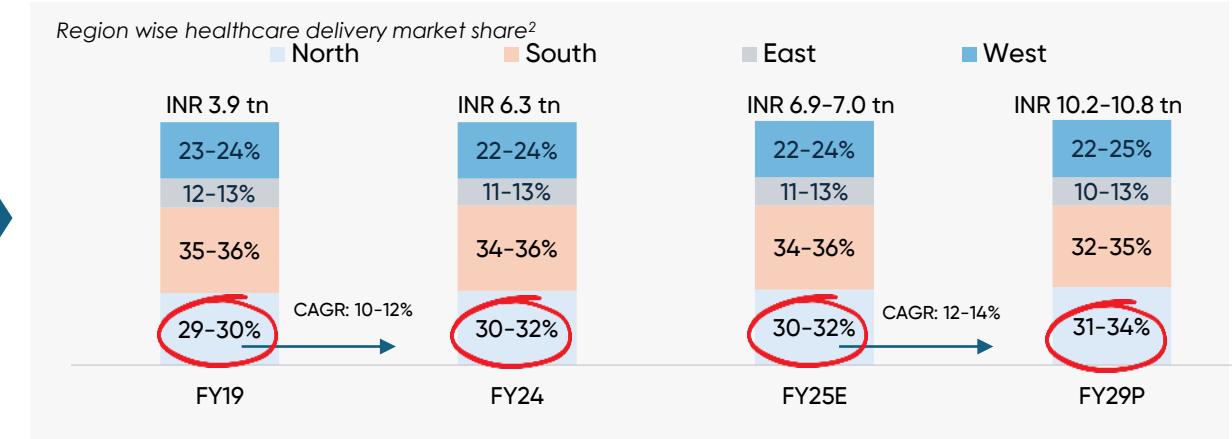
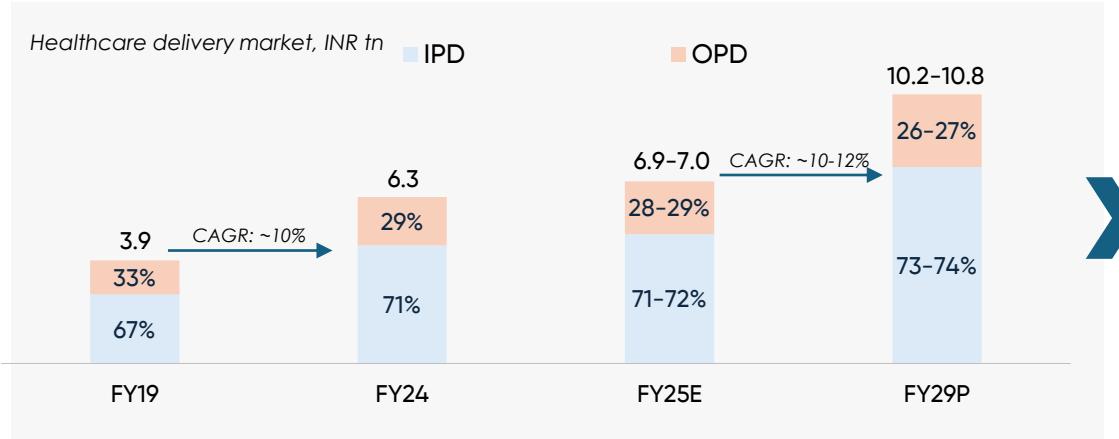




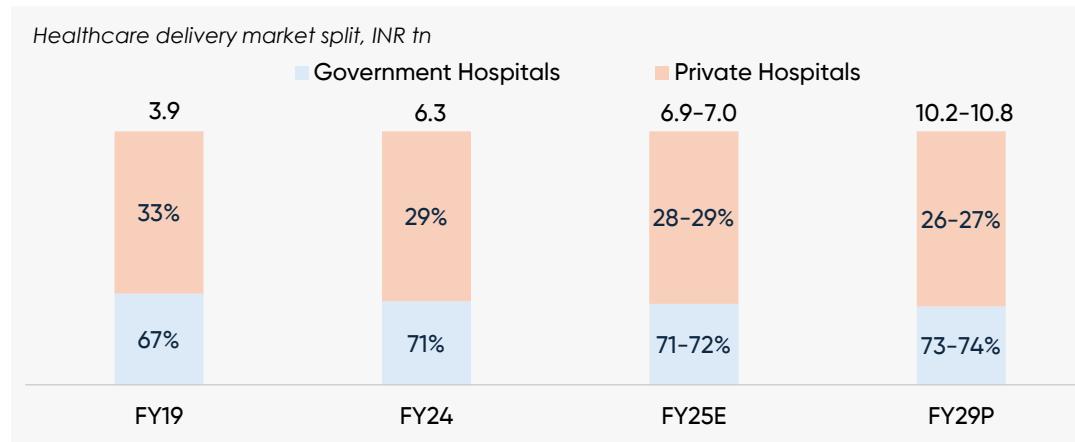
Way  
Ahead

# MARKET GROWTH TO BE LED BY IPD SEGMENT AND NORTH REGION

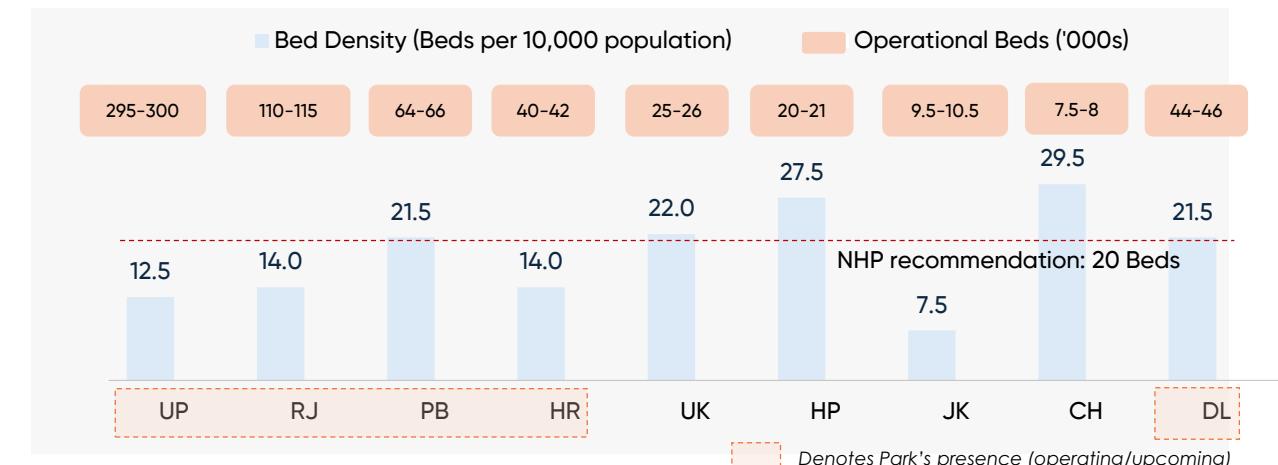
Healthcare delivery segment expected to grow at ~10-12% CAGR (FY24-29P); Market share of North India expected to grow the fastest



Private sector's share of treatments expected to increase due to expansion plans and high-quality services players



Bed density for states like UP, Rajasthan and Haryana is below NHP recommendation as on FY22



# STRUCTURAL DRIVERS IN PLACE TO BOOST GROWTH

## Government policies to improve healthcare coverage



Healthcare budget increased at CAGR of 12% (FY16-FY25) with consistent utilization of 100%+ since FY16

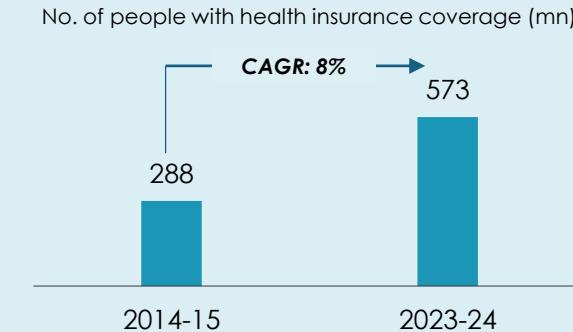


Strengthening physical health infrastructure by upgrading sub health centers and primary health centers to provide comprehensive healthcare



Provision of INR 5 lakh assured healthcare coverage to families eligible under the Socio-Economic Caste Census, covering ~11 crore families

### Growing health insurance penetration in India



- Low health insurance penetration compared to other countries has been a major growth impediment
- Health insurance penetration is expected to increase from 40-42% (FY24) to 45-50% (FY26)<sup>1</sup>

### Increasing health awareness and accessibility



Access to healthcare is improving with increasing disposable income

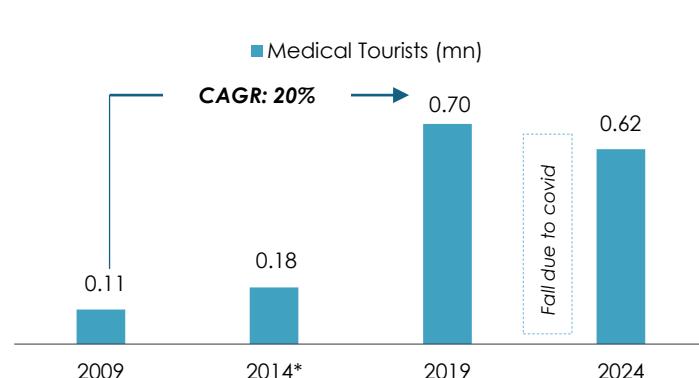


Hospitalization rate to improve with increased health insurance and health check-ups



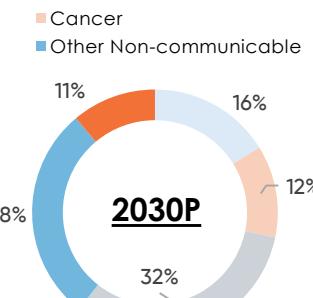
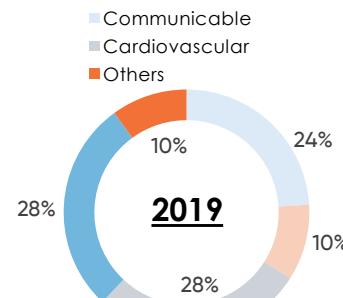
Improving awareness for both preventive and curative care due to increasing urbanization

### Rising medical tourism



### Increasing prevalence of NCDs presents a growing demand for healthcare services

#### Causes of death (%)



# KEY GROWTH STRATEGIES GOING FORWARD



## EXPAND

network and grow presence in neighboring states adjacent to current states of operations



## FOCUS

on scaling operations and improving operational efficiencies

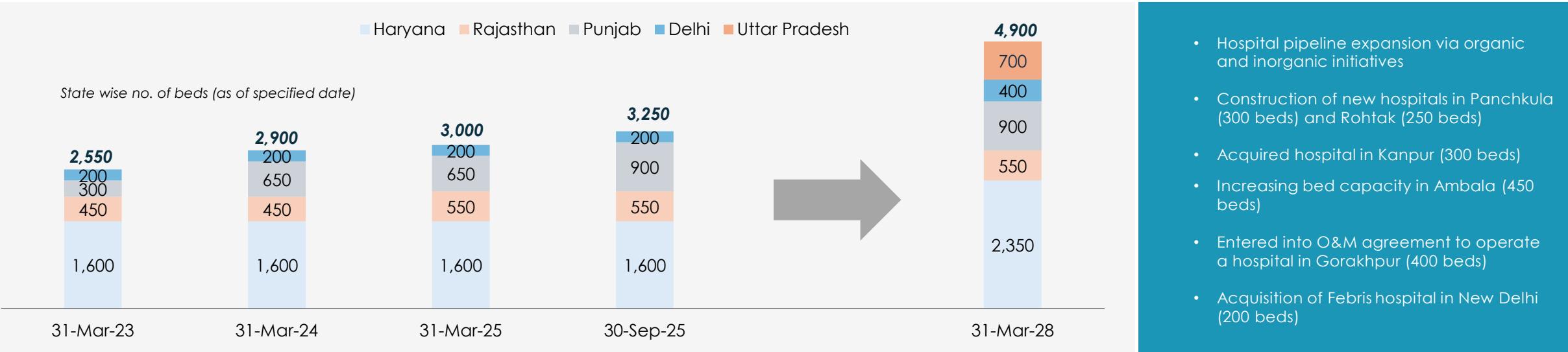


## RETAIN AND ATTRACT

skilled and experienced doctors and clinicians

# GROWTH STRATEGIES

Expand network with focus on North India with ~88% planned capex in tier 2/3 cities and grow presence in adjacent markets



## Cluster based approach



Establish hospitals in close proximity to existing locations



Enhance operational efficiencies and reduced logistical costs



Benefit from brand recognition



Benefit from economies of scale



Deploy resources efficiently and optimal utilization



Future hospitals to be in state capital cities or district HQ cities

# GROWTH STRATEGIES (CONT'D)

Focus on scaling operations and improving operational efficiencies



Investments  
in advanced  
equipment



Provide Superior  
Healthcare  
services



Reduce  
costs and improve  
recovery time

Surgeon-operated consoles for robotic surgeries



Robotic arms equipped with 3-D imaging



- **Deployed iMARS** advanced robotics system at 3 hospitals to provide minimal invasive surgical procedures and to enhance service offerings
- Additional super specialties: 5 hospitals approved for **kidney transplant procedures**
- Set up dedicated teams to **attract cash pay and insurance payors** to avail services
- **Focus on international patients** with creation of International marketing department
- **Upgrade information technology platforms** and further integrate technology tools

Retaining and attracting skilled and experienced doctors and clinicians



Team of over 1,014 doctors, 2,142  
nurses, 730 medical professionals and  
2,025 support staff (as of Sep-25)



Conducting training programs  
on leadership development, hospital  
governance and medical education



Organize webinars and workshops to  
enhance medical knowledge



Train doctors in advanced medical  
procedures and providing a wide range  
of advanced medical devices



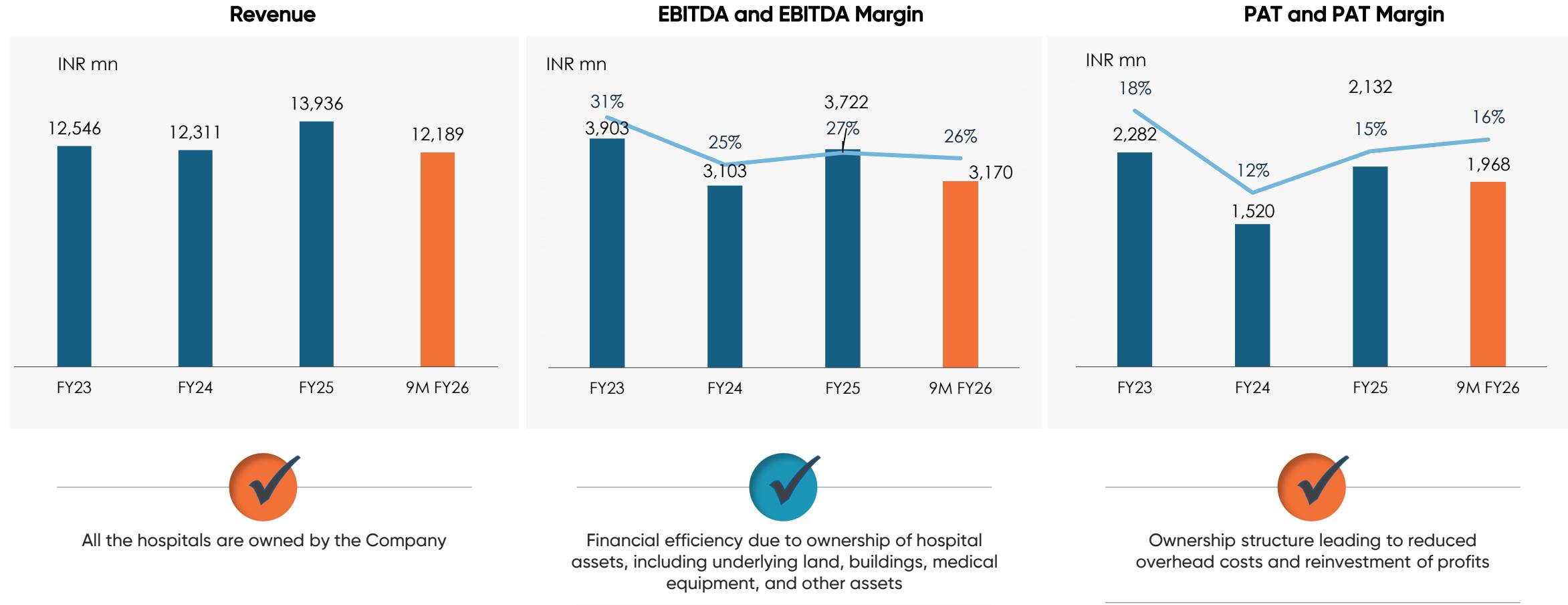
Offer digital access to leading health  
publications, enabling doctors to adopt  
global best practices



# Annual Financial Highlights

# STRONG OPERATIONAL AND FINANCIAL PERFORMANCE

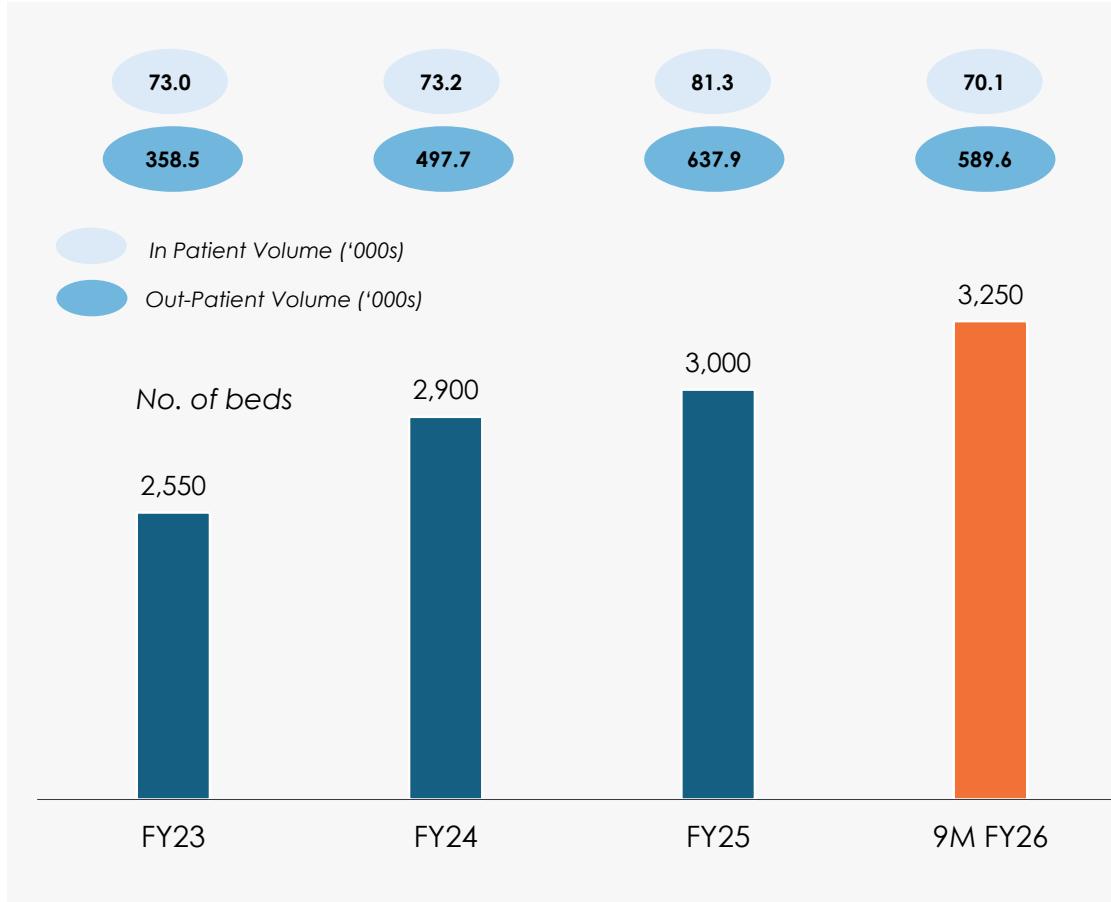
Growth and profitability attributable to focus on cost-efficiency, optimal resource utilization and strategic investments in advanced medical technology



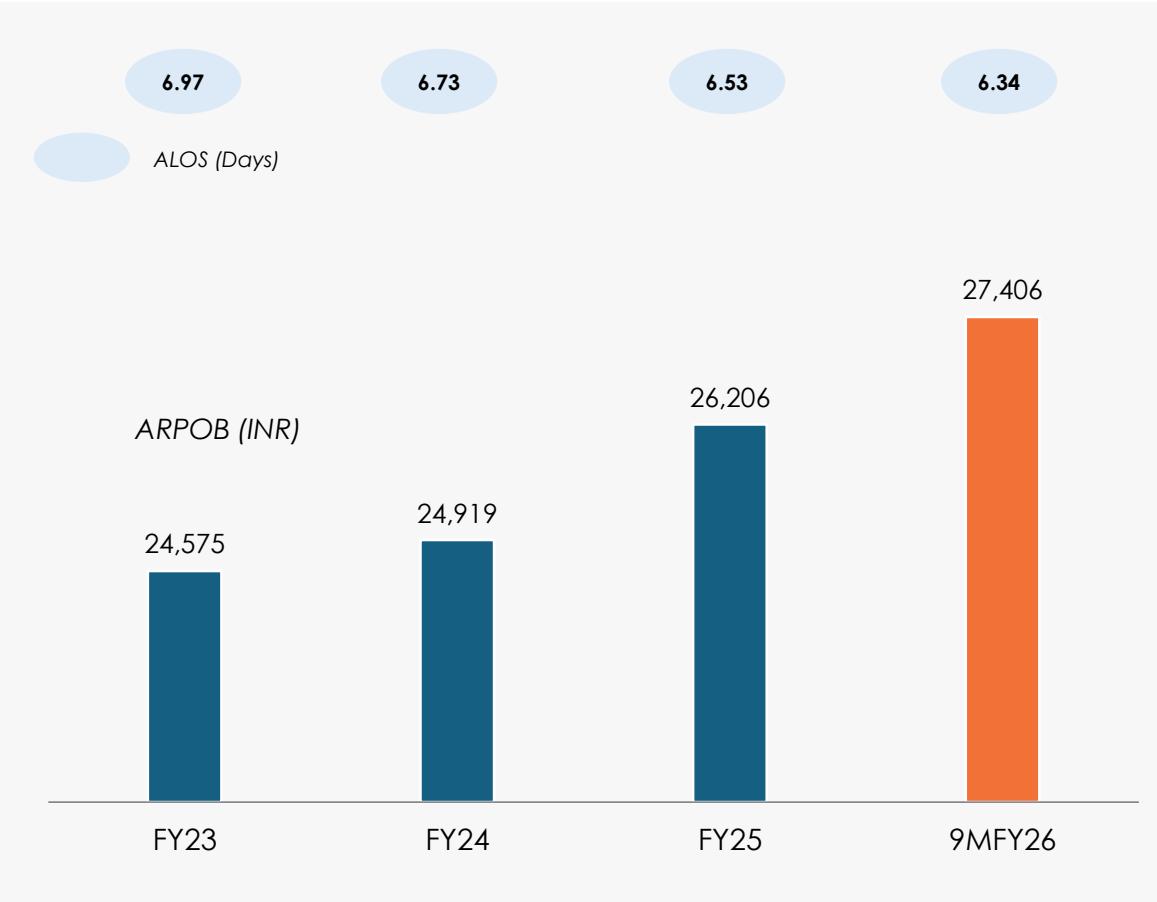
- Land on which Park Hospital in Faridabad, Haryana, is located has been leased by Subsidiary, Aggarwal Hospital, from DLF Model Town Faridabad Medical and Community Facilities Charitable Trust; 2.Land on which the existing operational Park Hospital in New Delhi is located, as well as the first and second floors of this operational hospital, have been leased by the promoters; 3. Commenced operations at AMRC Jaipur via Subsidiary, Ratangiri, with a bed capacity of 150 beds through an O&M agreement. Subsequently, post a new O&M agreement, capacity of 100 beds was added to the hospital

# KEY PERFORMANCE METRICS

## Bed Capacity and Patient Volume



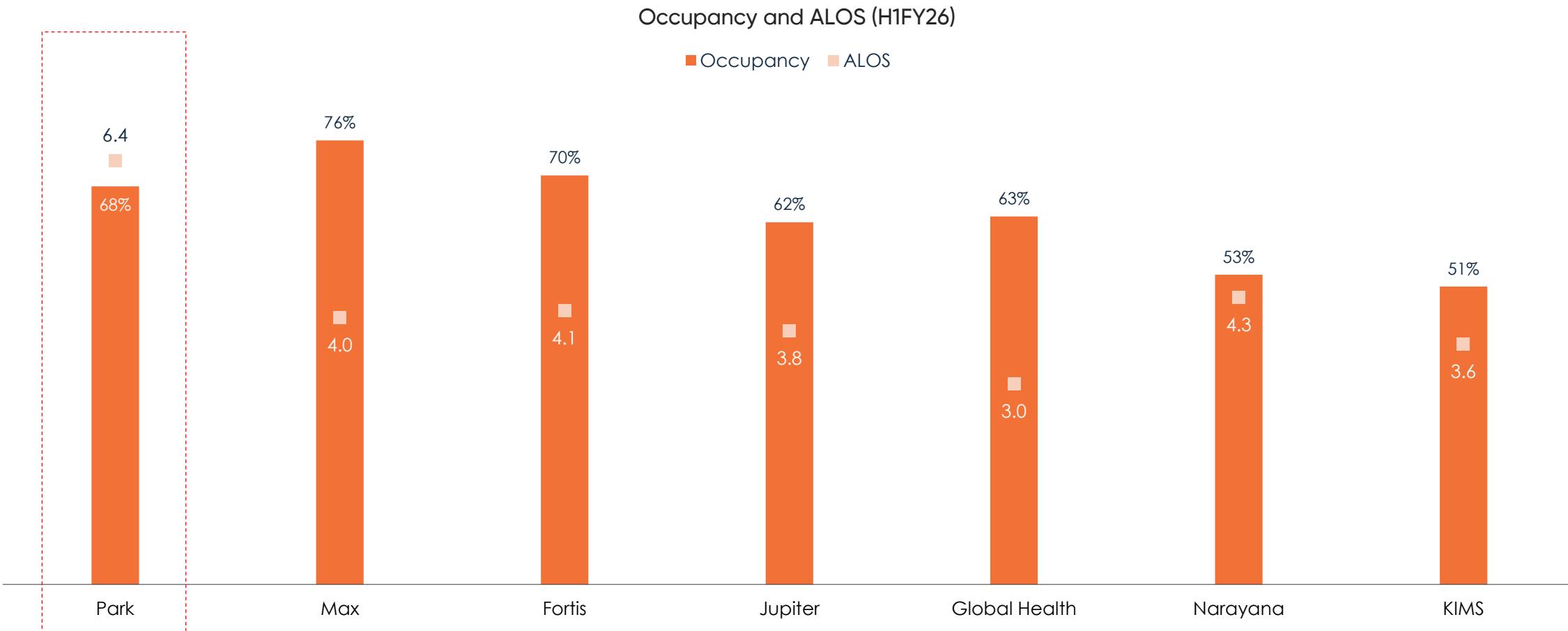
## Bed Capacity and Patient Volume



All figures have been rounded off to nearest whole number

ALOS stands for Average Length of Stay; 2. ARPOB stands for Average Revenue per Operating Bed

# OPERATIONAL PERFORMANCE



All figures have been rounded off to nearest whole number

Source: CRISIL Report; 2. For Jupiter Life Line Hospitals (JLHL), Average occupancy rate is calculated as census occupied bed days (i.e. midnight census of occupied census beds during the period) divided by available census bed days (i.e. census bed capacity multiplied by the applicable days in the relevant period). ALOS is the average length of stay of patients in a specific period, calculated as census occupied bed days (i.e. midnight census of occupied census beds during the period) divided by inpatient volume. For Max Healthcare Institute, ALOS is calculated for discharged IP patients. For Park Medi World, Bed occupancy rate is calculated by dividing the total number of occupied beds by the total number of operational beds. ALOS is calculated as the average number of days spent by admitted in-patients in the relevant year.



# Thank you

For further information, please contact

**Park Medi World Limited**

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