

February 09, 2026

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call on February 10, 2026 at 9.00 am (IST) on the unaudited financial results of the Company for the quarter and nine months' ended December 31, 2025.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited

Rajesh
Kumar
Modi

Digitally signed by
Rajesh Kumar Modi
Date: 2026.02.09
21:04:09 +05'30'

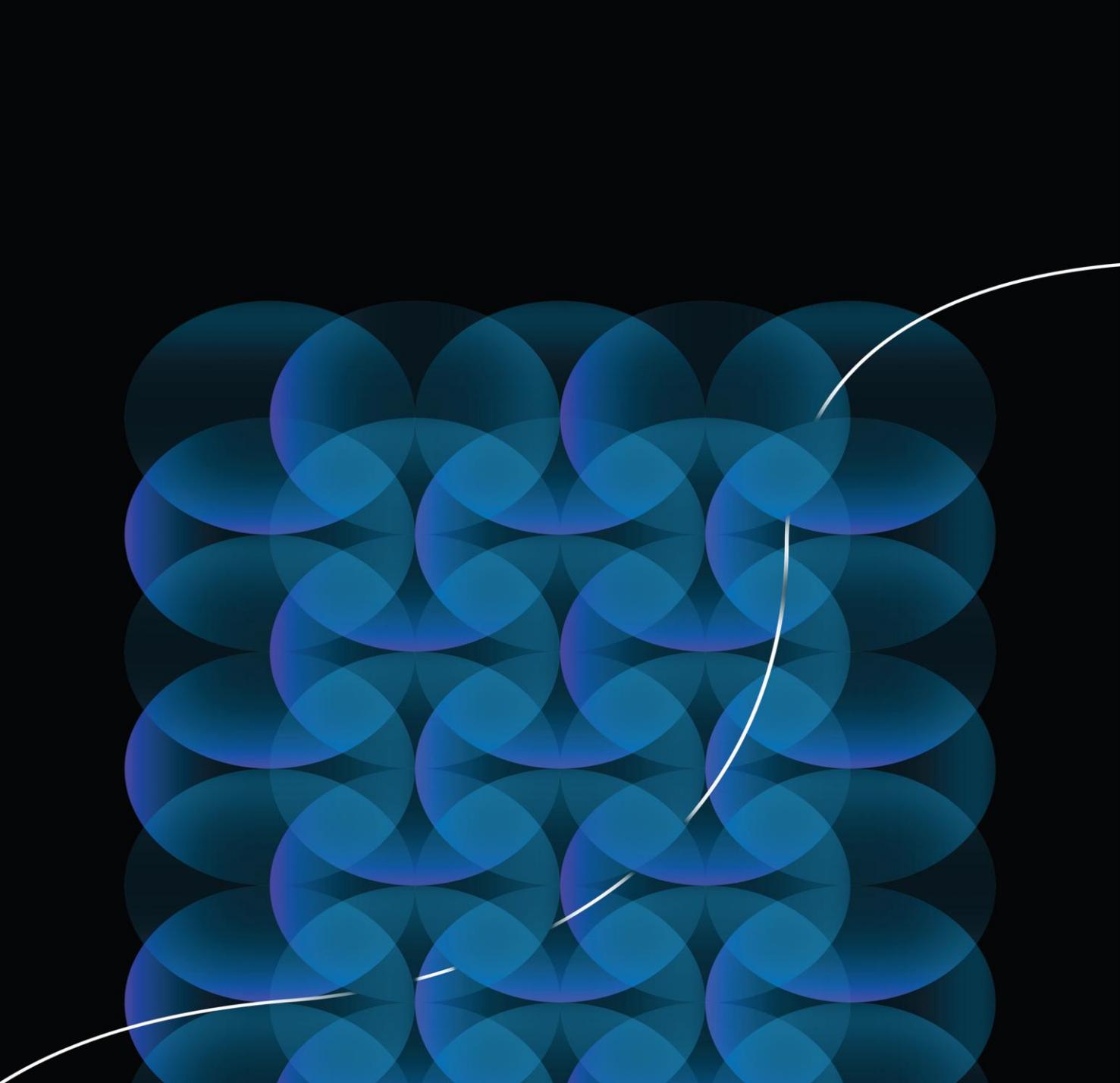


Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

Reg Off: Plant 7, No. 143/A, Jigani Link Road, Bangalore-560 105, India, Tel: +91 80-27839081/82/83. Fax: +91 80-27839309
E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542



Sansera Engineering Limited

Q3FY26
Investor Presentation



Performance Highlights



Mr. B R Preetham
Executive Director & CEO

"I am thrilled to update you that Sansera has set a new quarterly performance benchmark for revenue and EBITDA at INR 9,077 Mn and EBITDA of INR 1,639 Mn (18.1% margin), respectively. Recent Labour code changes have resulted in one-time exceptional charge of INR 162 Mn. Our strong performance in the quarter, comes with an improved margin profile due to operating leverage playing out. During the quarter, we saw strong execution in both auto and non-auto side of the business across geographies.

As promised, with relentless efforts of our ADS team, we delivered a fourfold growth on a YoY basis in ADS sales. We continue to add further orders in this business and our cumulative unexecuted orderbook backlog for the ADS segment stood at INR 38,678 Mn (as on Dec-25).

Overall Sansera's order book across businesses, which represents peak annual revenues for the new business stood at INR 24,124 Mn (as on Dec-25).

Over the years our focus has been on diversification and future proofing our business which is reflecting in our performance as well. Recent addition of a new facility in Pantnagar and signing of a strategic JV with Nichidai will further help us in moving towards this goal. Notably, our JV with Nichidai is perfectly aligned with our vision to expand into high-value, technology agnostic automotive component segments and strengthen our position as a comprehensive solutions provider to the global automotive industry.

Lastly, the EU FTA and interim trade agreement between the USA and India, are welcome shift, creating clear momentum for deeper engagement. We expect positive impact from this on both current exports and new opportunities. Looking ahead, our priorities remain centered on leveraging core strengths, pursuing technological excellence, and capturing emerging growth opportunities."



Key highlights

Total ground area: ~2.7 lakh Sq ft

- › Key products: Crank Shafts & Crank shaft assemblies
- › Customer focus: Domestic 2W OEMs
- › The plant is equipped with best-in-class machines with high degree of automation capabilities
- › Of the total 184 employees 57% of them are women
- › Covered area can go up to 70% of the total area

Inauguration of New Plant in Pantnagar, Uttarakhand (Feb-26)



Proposed JV with Nichidai Corporation



- › Sansera and Nichidai have agreed to incorporate, establish and operate a private limited company in Bengaluru
- › Sansera will make an **investment of INR 500 Mn** in one or more tranches
- › **Board composition**
 - › 3 Directors to be nominated by Nichidai
 - › 4 Directors to be nominated by Sansera
- › MD of the JV Company shall be a nominee of Sansera.
- › Business: Manufacturing of precision forged and machined parts in aluminium and steel for differential assemblies, compressors, driveline and such other advanced automotive components, not currently manufactured by Sansera, for sale in markets in India and overseas

Strategic Rationale

- › This collaboration brings together Nichidai Corporation's **50 years of expertise in manufacturing dies, precision components, and filters developed across operations in Japan and Thailand**, with Sansera's established presence in India's automotive sector.
- › The partnership leverages complementary strengths to create a world-class manufacturing platform capable of serving both domestic and global markets.

Value-Creation

- › Diversify the product portfolio of precision-engineered components and derisk against existing IC engine components.
- › Access new customer segments and international markets
- › Create additional revenue streams and improve financial performance
- › Strengthening competitive positioning in the automotive value chain
- › Create skilled employment opportunities and contribute to the economic development of Karnataka



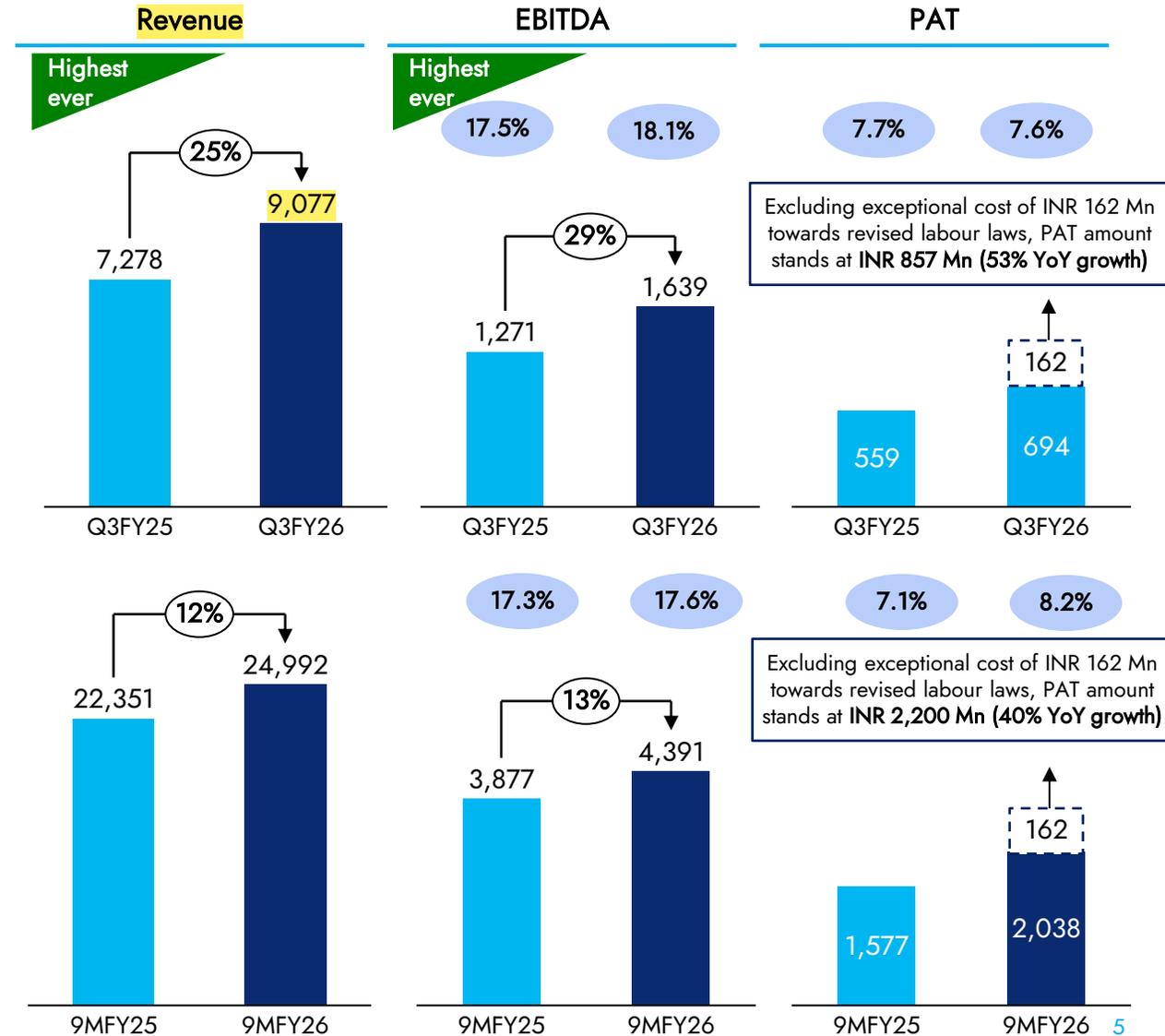
Highest Ever Nine-monthly Performance

Sansera delivered a **solid growth of 24.7%** along with a **margin expansion at EBITDA levels**

- › In Q3FY26, the India Business delivered a growth of 13.7% YoY, whereas the international business delivered much faster growth of 59.9% YoY
- › **International business registered its highest ever quarterly topline:**
 - › Exports to other countries saw an upsurge of almost 3x (YoY). This is largely driven by Semiconductor business
 - › Exports to the USA recorded growth of 50.5% YoY, primarily driven by stronger execution of Aerospace orders
 - › Sweden business continued to remain strong with sales of INR 708 Mn, 62.5% YoY growth
 - › Exports to Europe (Excluding sales from the Sweden plant) witnessed a YoY growth of 7.1%
- › **Non-Auto Segment – Highest ever quarterly performance**, recorded a YoY growth of 127.9%, mainly on the back of the ADS segment, which delivered multifold growth of 4.4 times compared to Q3FY25
- › Auto-Tech Agnostic & xEV reported an increase of 26.0% YoY. Notably, Tech-Agnostic grew by 34.8%, and xEV, on account of scooters, delivered a growth of 12.5%
- › **Automotive segment – Highest ever quarterly performance**, recorded growth of 13.1% YoY on a considerably large base. This growth was largely driven by:
 - › Passenger Vehicles with 24.2% YoY growth mainly on account of recovery in exports along with sustained domestic demand momentum
 - › Commercial vehicles registered YoY growth of 27.9%, primarily led by higher sales in the Swedish subsidiary
 - › 2W grew in line with the industry trends

INR in Mn

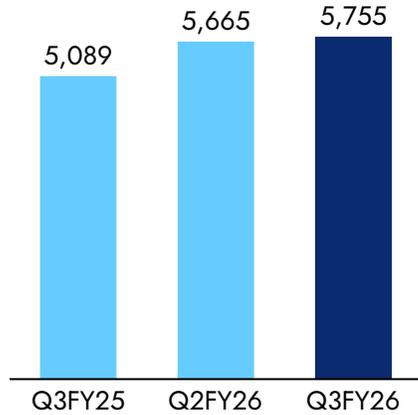
Margin (%)



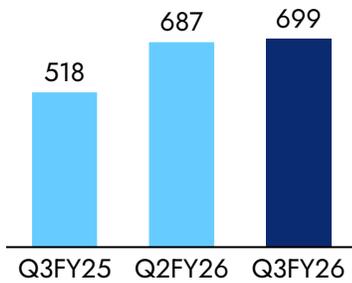
Sales Mix Trends

INR in Mn

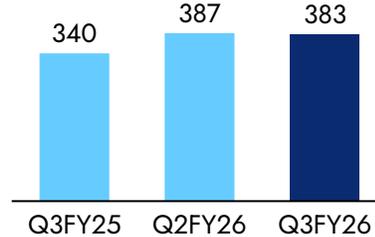
Auto – ICE



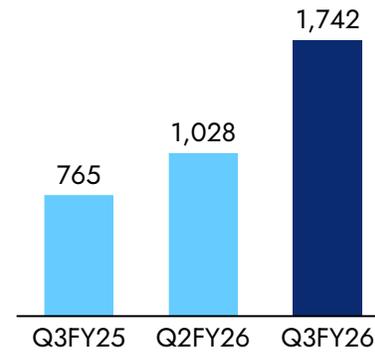
Auto-Tech Agnostic



xEV

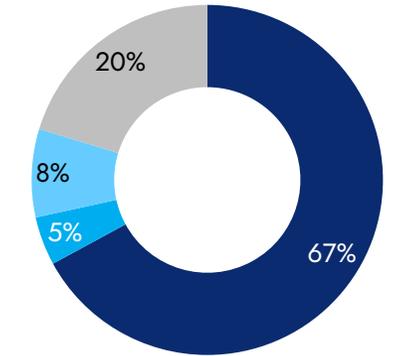


Non-Auto



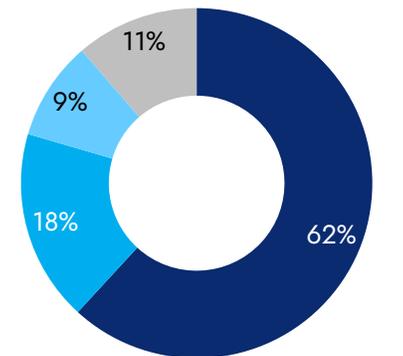
Sales mix (%)	Q3FY26	Q3FY25	Q2FY26	9MFY26	9MFY25
India	61.8%	69.5%	70.2%	66.7%	69.0%
Europe	17.7%	17.8%	16.3%	17.9%	18.4%
USA	9.1%	7.7%	8.8%	8.8%	8.7%
Other Foreign Countries	11.4%	5.0%	4.7%	6.6%	3.9%
International	38.2%	30.5%	29.8%	33.3%	31.0%
Exports from India	29.9%	24.0%	22.2%	25.1%	25.6%
Sweedan Sales	8.3%	6.5%	7.6%	8.2%	5.4%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%

Q3FY26 Sales Contribution



■ Auto ICE ■ Tech - Agnostic
■ xEV ■ Non Auto

Q3FY26 Geographical Mix



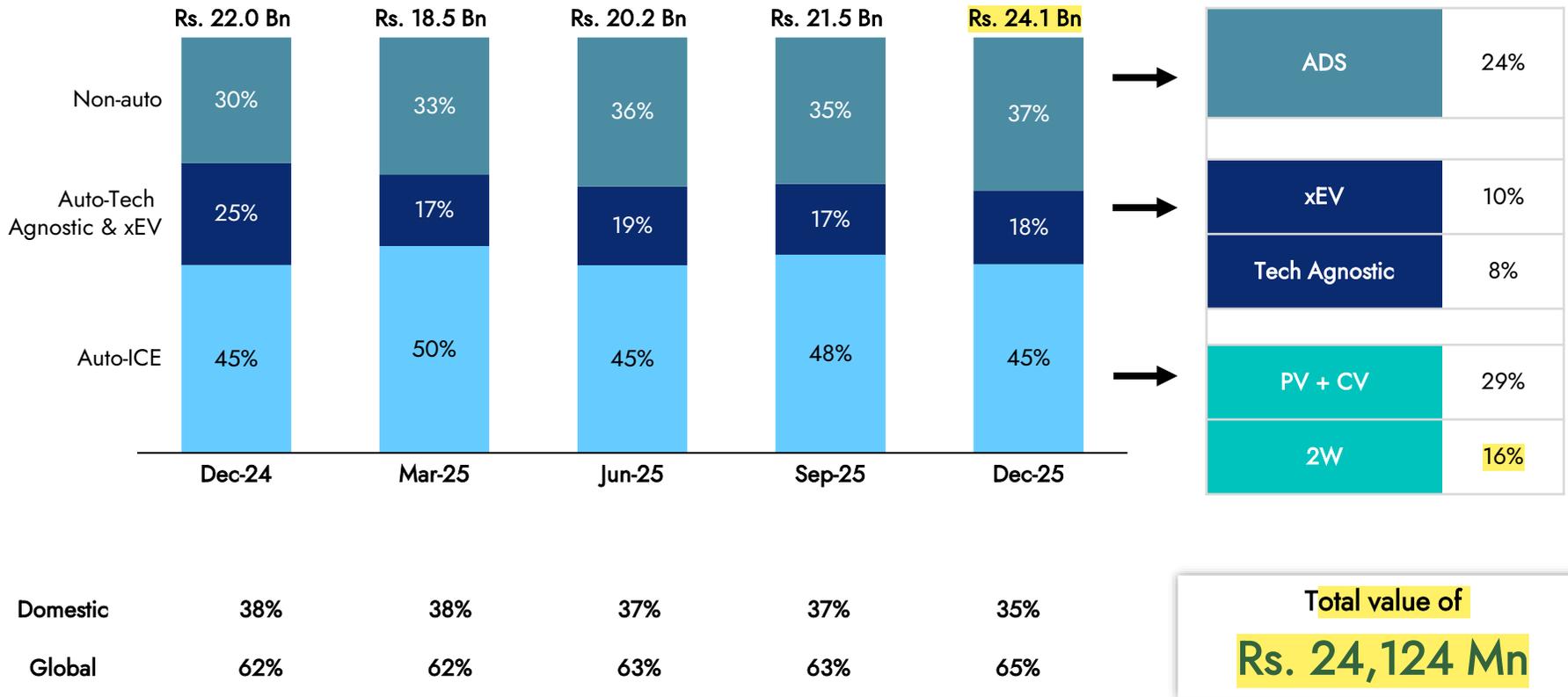
■ India ■ USA
■ Europe ■ Other Foreign countries

Peak Annual Revenues for New Business

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

INR in Mn

Segment wise Orderbook*



Key highlights

- › Order book represents peak annual revenues for new business
- › This is based on LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
- › This orderbook is expected to reach its peak annual revenue in the next 3 years
- › In addition, the company is continuously working on adding new orders in all the segments

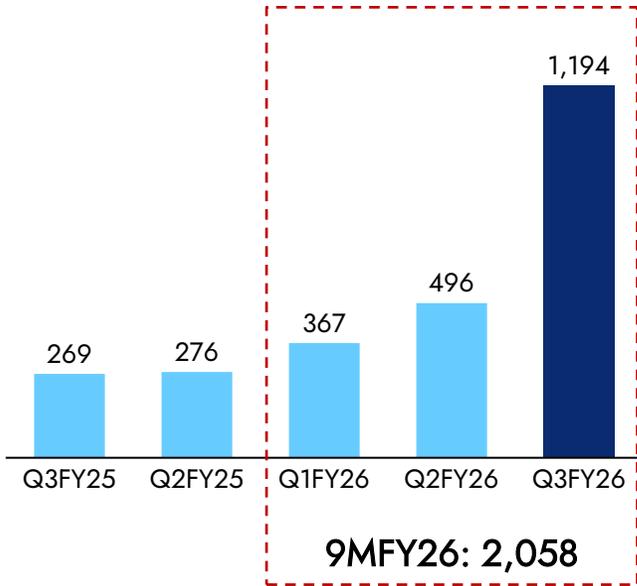
Represents LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.

*Order book represents peak annual revenues for new business

ADS Segment Highlights

INR in Mn

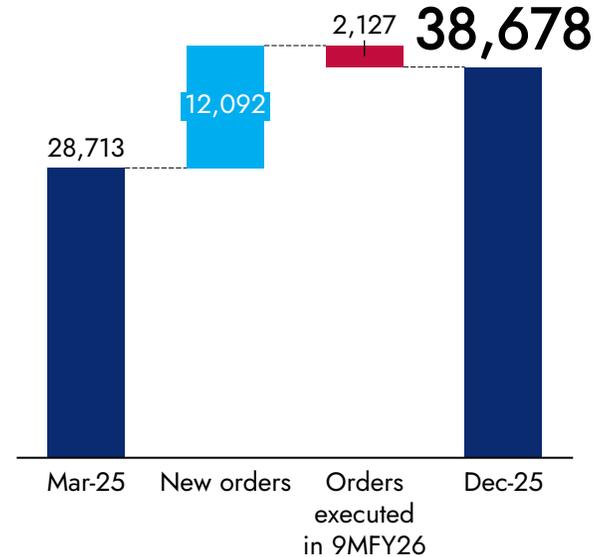
Segment Revenue



FY26 ADS Revenue guidance of
INR 3,000 – 3,200 Mn

FY27 ADS Revenue guidance of
INR 5,000 – 6,000 Mn

Cumulative unexecuted order backlog



Cumulative unexecuted order backlog
~ INR 38,678 Mn

This order backlog is executable in
~ 5 years

Existing ADS Capacity

140,000 sq ft
Covered area of current facility

2/3 of the space dedicated for Aerospace & Semicon

1/3 of the space dedicated for defence

INR 6,000 Mn
Revenue potential at fully planned capacity utilization

Future Plans

- › Planned capex of INR 2,500 Mn over the next few years towards building, machinery, etc.
- › Entered to regular production of semi-conductor parts manufacturing ramp-up in 2026-Q3 & Q4 is the stable period.
- › Entering into more complex and large structural parts, supported with in-house surface treatment facility

Consolidated Profit & Loss

Particulars (INR in Mn)	Q3FY26	Q3FY25	YoY	9MFY26	9MFY25	YoY
Revenue From Operation	9,077	7,278	25%	24,992	22,351	12%
Cost of goods sold (incl power & fuel cost)	5,426	4,214		14,712	13,086	
Gross Profit	3,651	3,064	19%	10,279	9,265	11%
Gross Profit Margin	40.2%	42.1%		41.1%	41.5%	
Employee benefit expenses	1,213	1,115		3,589	3,284	
Other Expenses	798	679		2,299	2,104	
EBITDA	1,639	1,271	29%	4,391	3,877	13%
EBITDA Margin	18.1%	17.5%		17.6%	17.3%	
Other Income	96	61		329	103	
Depreciation and amortisation expense	524	445		1,503	1,270	
EBIT	1,211	887	37%	3,217	2,711	19%
EBIT Margin	13.3%	12.2%		12.9%	12.1%	
Finance Cost	79	182		265	604	
Exceptional Item *	162	0		162	0	
Profit before Tax	970	705	38%	2,789	2,107	32%
Share of net profit of associates accounted for using the equity method, net of tax	-19	8		-40	4	
Tax	256	154		712	534	
Profit After Tax	694	559	24%	2,038	1,577	29%
Profit After Tax Margin	7.6%	7.7%		8.2%	7.1%	
EPS – Basic (Rs.)	11.05	9.19		32.66	27.77	
EPS – Diluted (Rs.)	11.03	9.14		32.56	27.57	

*Increase in gratuity liability arising out of past service cost and increase in leave liability on account for changes in Labour laws

Recent Award Wins During The Quarter



Supplier Summit 2025
Quality Award- Pune Plant



ADS- 2025
Manufacturing Excellence- Plant 9

A key sustainability milestone for Sansera

Plant-1 & Corporate honoured with the Sustainability Transformation Excellence Award at the TVS Supplier Sustainability Summit



Outstanding Award under the Proactive Zero-Defect Approach category- Plant 11



Make in India Mission Airbus Recognition – Plant 9



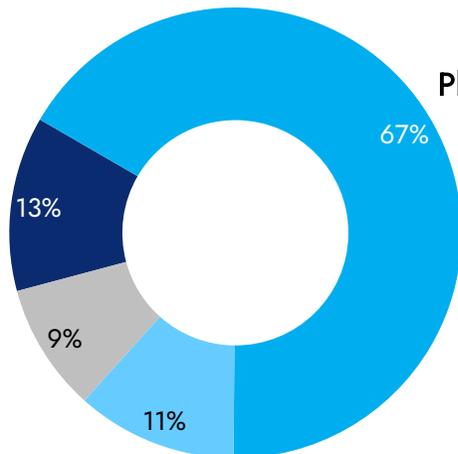
Sustainability Award by Ducati Motor

Fueling Growth through Capital Investments

By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (9M FY26)

Total capex of
INR 3,652 Mn



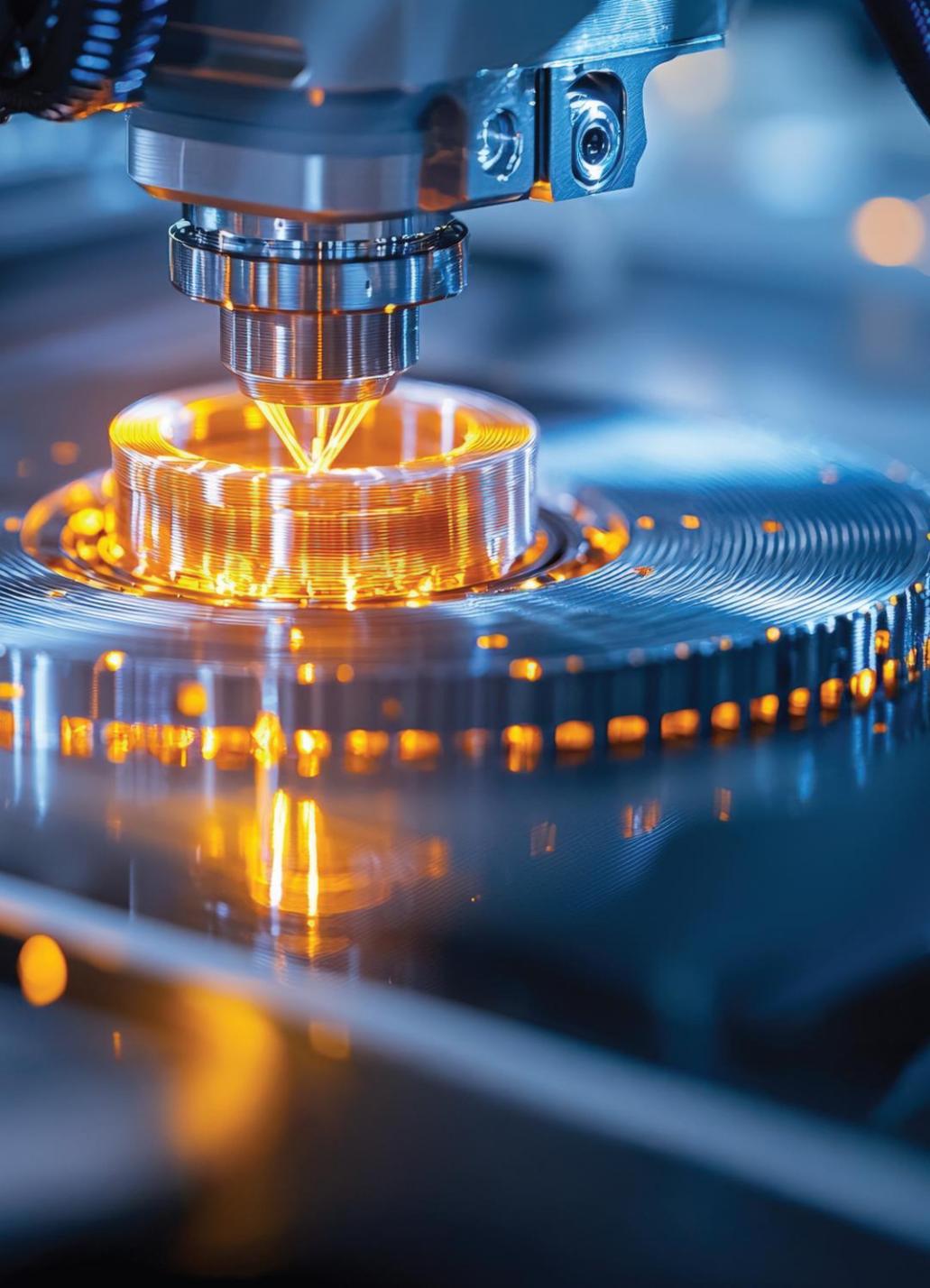
Plant & Machinery

Non - Auto	51%
Auto PV/CV	12%
Auto 2W (Legacy components)	6%
Auto (Tech. agnostic + xEV)	4%
Common capex	23%
Maintenance	4%

- Land & Building
- Plant & machinery
- Others
- CWIP

FY26 Capex Plans

- Forging capacity expansion to support growth
- ADS equipment in line with current orderbook
- Capacity creation in new facility at Pantnagar with high focus on domestic 2W components



Company Overview

Sansera is committed towards diversifying its revenue mix further in emerging segments to 40% while growing the overall business

4 Decades
of Engineering Expertise

18
Integrated Manufacturing Units

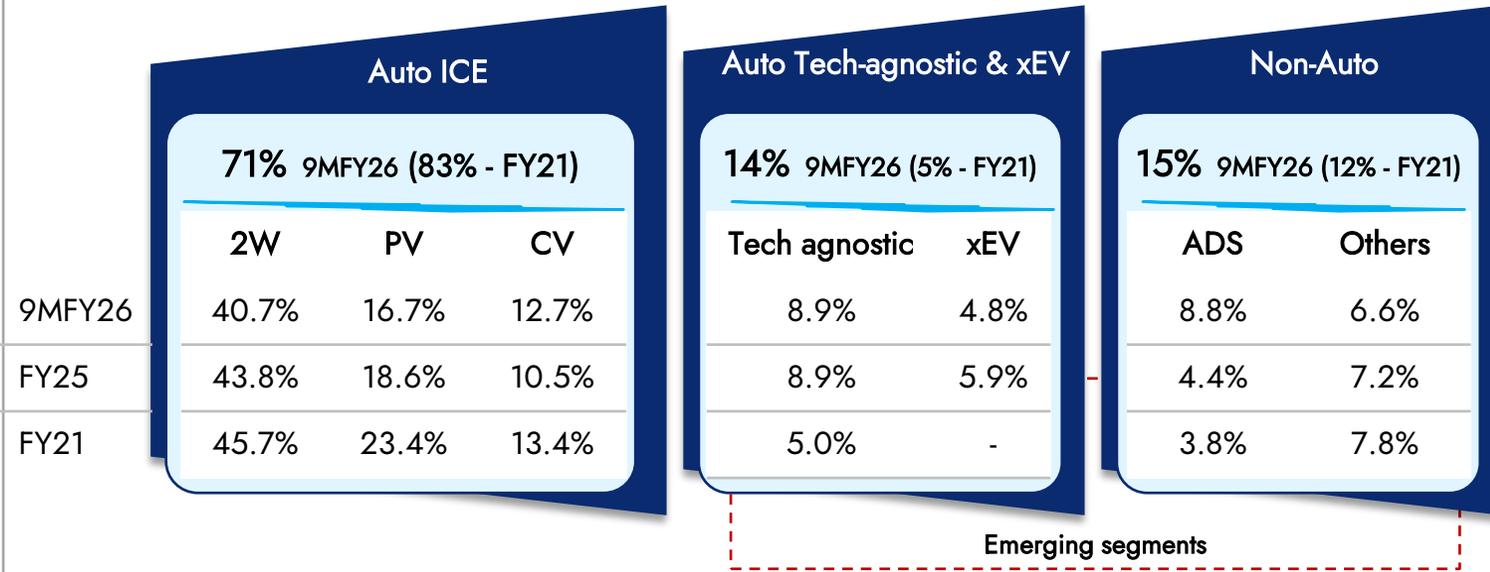
Long-standing **relationship**
with top **OEMs**

100+
Clients across 29 countries

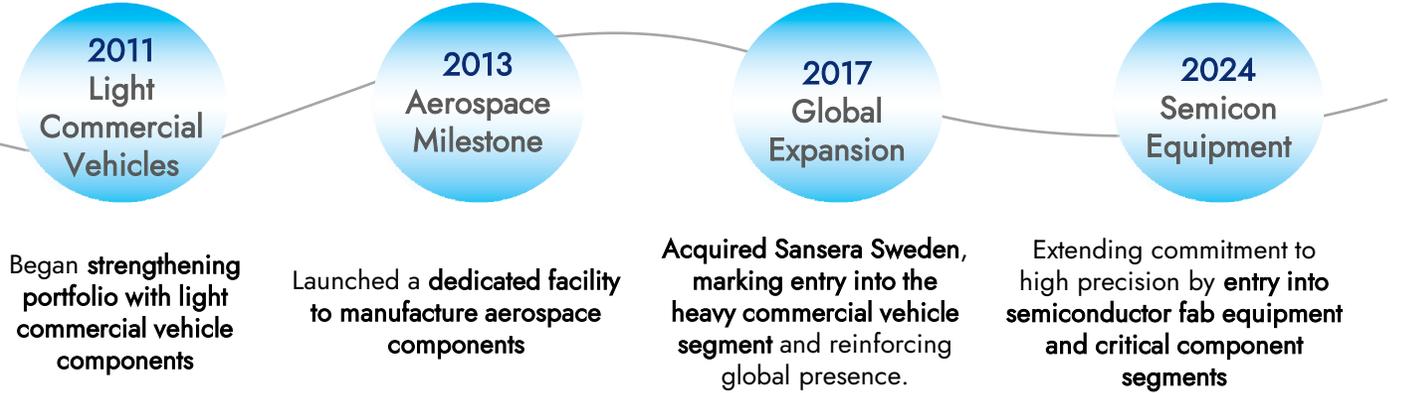
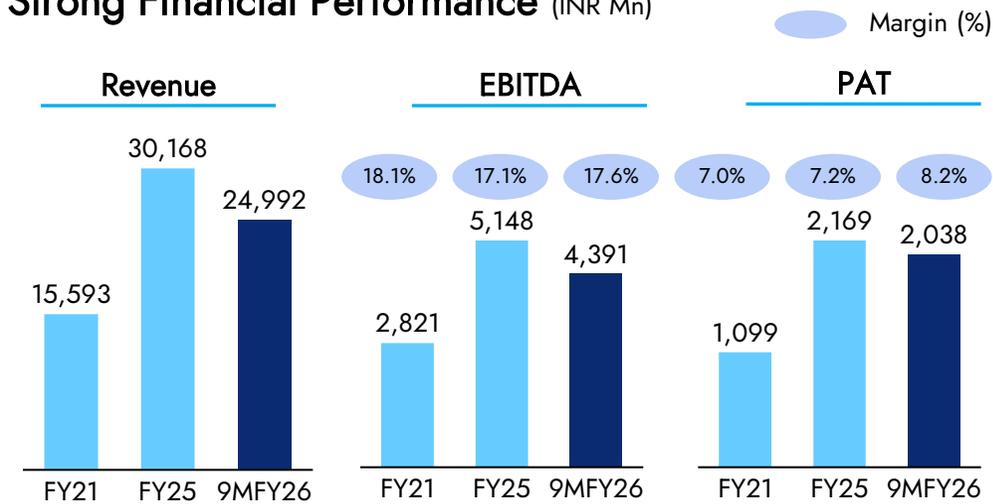
In-house **Machine Building**
& **Automation** capabilities

11,300 Employees with
575 Engineers

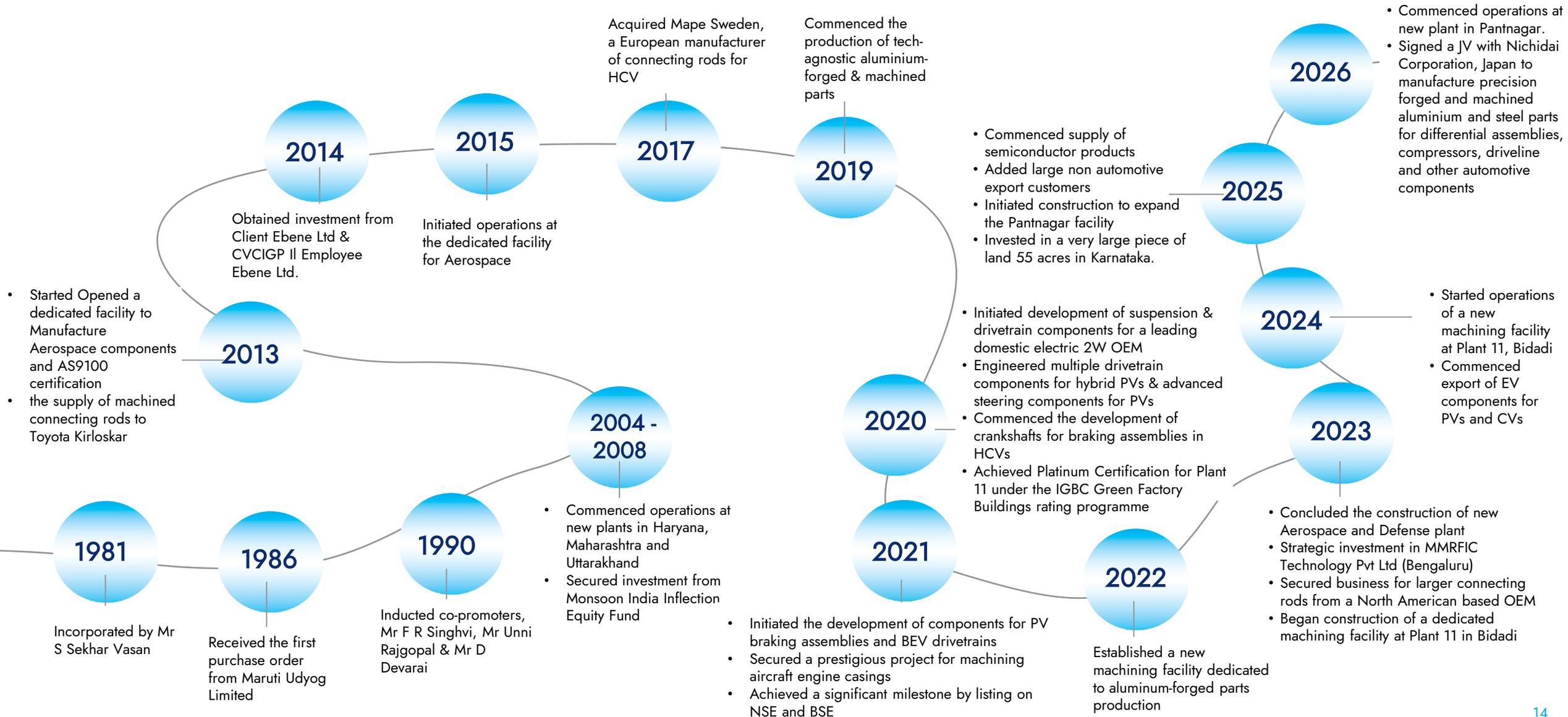
Diversification Led Growth... Reflecting in Shifting Revenue Mix



Strong Financial Performance (INR Mn)



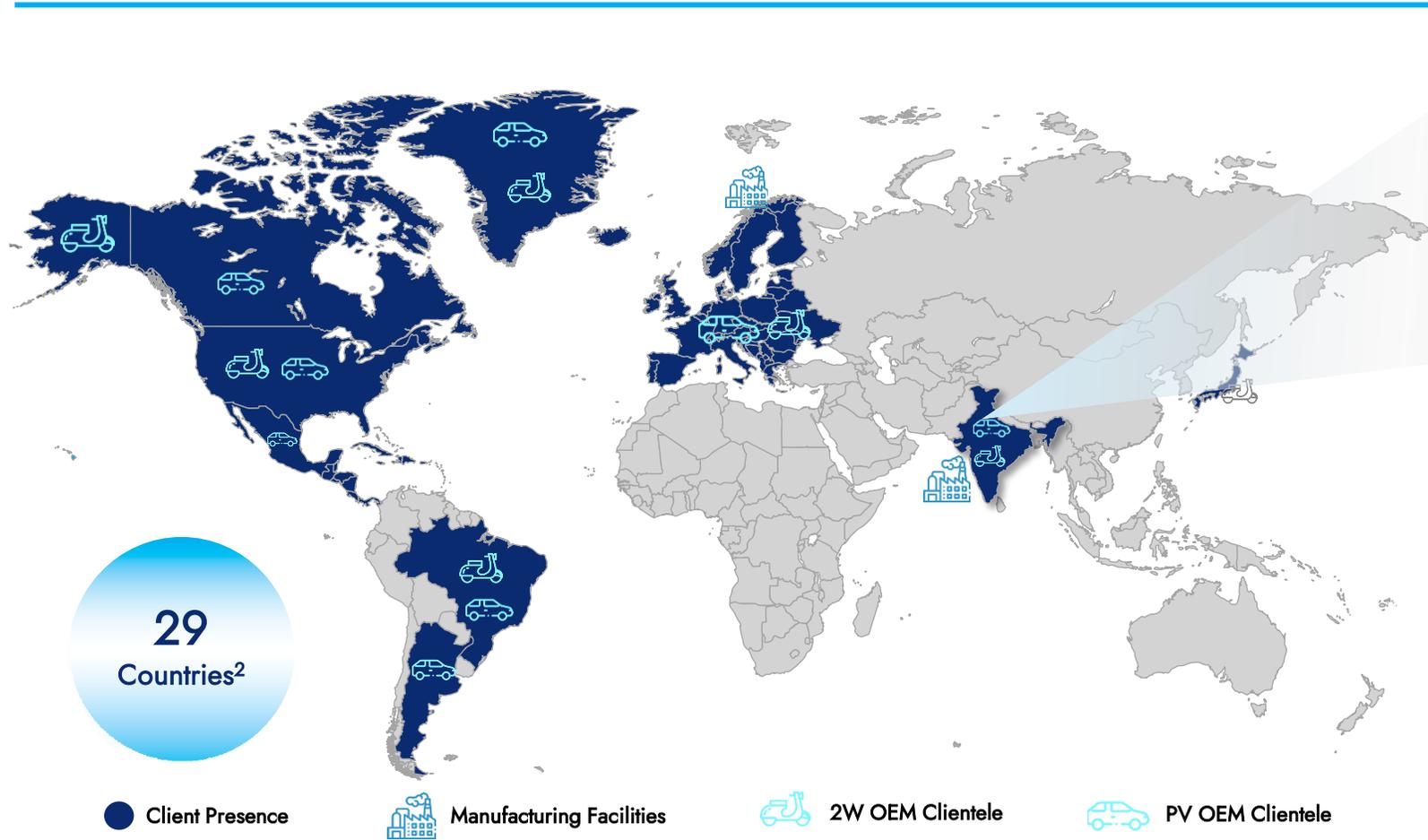
Powering Innovation and Growth for Four Decades



Delivering Precision Globally

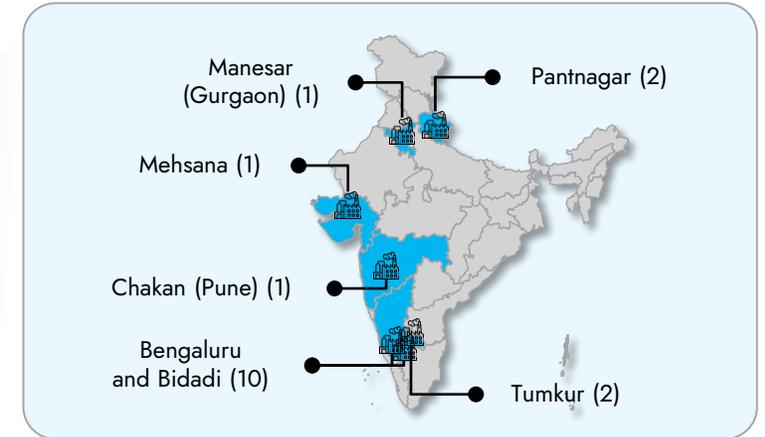
Robust infrastructure & fungible manufacturing capabilities catering to 104¹ auto and non-auto customers across 29 countries²

Global Presence



29
Countries²

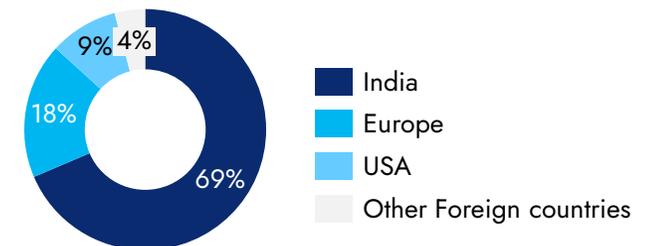
Integrated Manufacturing



Fungible Production Lines
Interchangeable capacity across auto and non-auto

32% Total Product Sales from Exports (FY25)

Revenue Across Geographies (FY25)



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

Engineering Led Legacy Solutions: Auto ICE

2Ws							
	Connecting Rods	Crankshaft	Rocker Arm	Balancer Shaft	Gear Shifter Fork	Flywheel	
PV							
	Bogy Nozzle	Gear Fork Shift	Timing Sprocket	Adapter	Lever Shift	Finger Follower	Housing Shift Levers
CV							
	Fractured Con Rod	Gear Shifter Fork	Braking Crank Shaft	Parking Pawl	Guide Bush		

Revenue Contribution (9M FY26)		Key Customers
35.3% Motorcycle	5.3% Scooters	<ul style="list-style-type: none"> All major Indian OEMs Premium OEMs in Europe, US and Japan
16.7% Passenger Vehicles		<ul style="list-style-type: none"> Major Indian and Japanese OEMs Indian multinational automotive manufacturing company Key North American and European OEMs Global Tier 1 Supplier
12.7% Commercial Vehicles		<ul style="list-style-type: none"> Leading Indian & European OEMs Global supplier of actuation and motion control systems Major European, Japanese and US OEMs Global Supplier of Braking Systems

71%
Total 9MFY26 Revenue contribution

- Proven track record of **developing complex and critical precision engineered components for the automotive sector**, consistently achieving excellence over the years

60%
Total Long term Revenue contribution

- While the **share of Auto ICE has moderated**, it continues to **remain a robust and growing foundation for operations**
- Potential to grow business further both in domestic and global markets
- Consolidating product manufacturing across facilities to harness synergies and unlock capacity efficiencies

Note: Balance Revenue is from 3W segment

Engineering Led Emerging Solutions: Auto (Tech-Agnostic and xEV)

XEV



Tech – Agnostic



Revenue Contribution (9M FY26)

4.8%
XEV

Key Customers

- European premium 2W OEMs
- Leading European PV OEM
- Major Europe and US-based Tier 1 customer

8.9%
Tech - Agnostic

- Key Indian EV OEMs
- Major Indian UK and OEM
- Major North American and European EV OEM

14%

Total 9MFY26
Revenue
contribution

- Specializes in providing innovative and high-performance solutions tailored to meet the evolving needs of the tech-agnostic and xEV automotive segments.

20%

Total Long term
Revenue
contribution

- Strategically positioned to capitalise on the growing opportunities in Tech-Agnostic and xEV space
- Investing in advanced technologies and developing lightweight and high efficiency components to cater to the evolving needs of EV manufacturers
- Operationalise a dedicated facility for hybrid and electric components within Bengaluru plant, underscoring commitment to the EV sector

Engineering Led Emerging Solutions: Non Auto

ADS							
	Door Fitting	Actuation Gimbal	Door Beams	Actuator Housing	Outer Fork	Bottom Panel	Liner
Off Road							
	Door Fitting	Engine Mounting Bracket	Mounting Bracket	Adapter Hub	Bracket	Shackle	
Agri-culture							
	Pump Barrel	Cam Shaft	Connecting Rod	Common Rail			
Others							
	Connecting Rod	Crankshaft	Rocker Arm	Crankshaft	Valve Bridge		

Revenue Contribution (9M FY26)	Key Customers
8.8% ADS	<ul style="list-style-type: none"> All major Indian OEMs & Leading Indian Tier 1 Supplier Global Tier 1 Supplier Global European aircraft OEM Semicon Fab Equipment OEMs
3.1% Off Road	<ul style="list-style-type: none"> Major Indian and Japanese OEMs Indian arm of a global supplier of fuel injection systems Indian arm of a global engine-based fuel
1.6% Agriculture	<ul style="list-style-type: none"> Global Recreation Vehicle OEM
2.0% Others	<ul style="list-style-type: none"> Indian arm of a global manufacturing and supply chain management co. Global OEM of Earth Moving Equipment Subsidiary of a leading global power tools manufacturer

15%
Total 9MFY26 Revenue contribution

- In FY25, the company made significant strides in diversifying non-automotive portfolio, with the segment now distinctly categorised into ADS and non-ADS verticals.

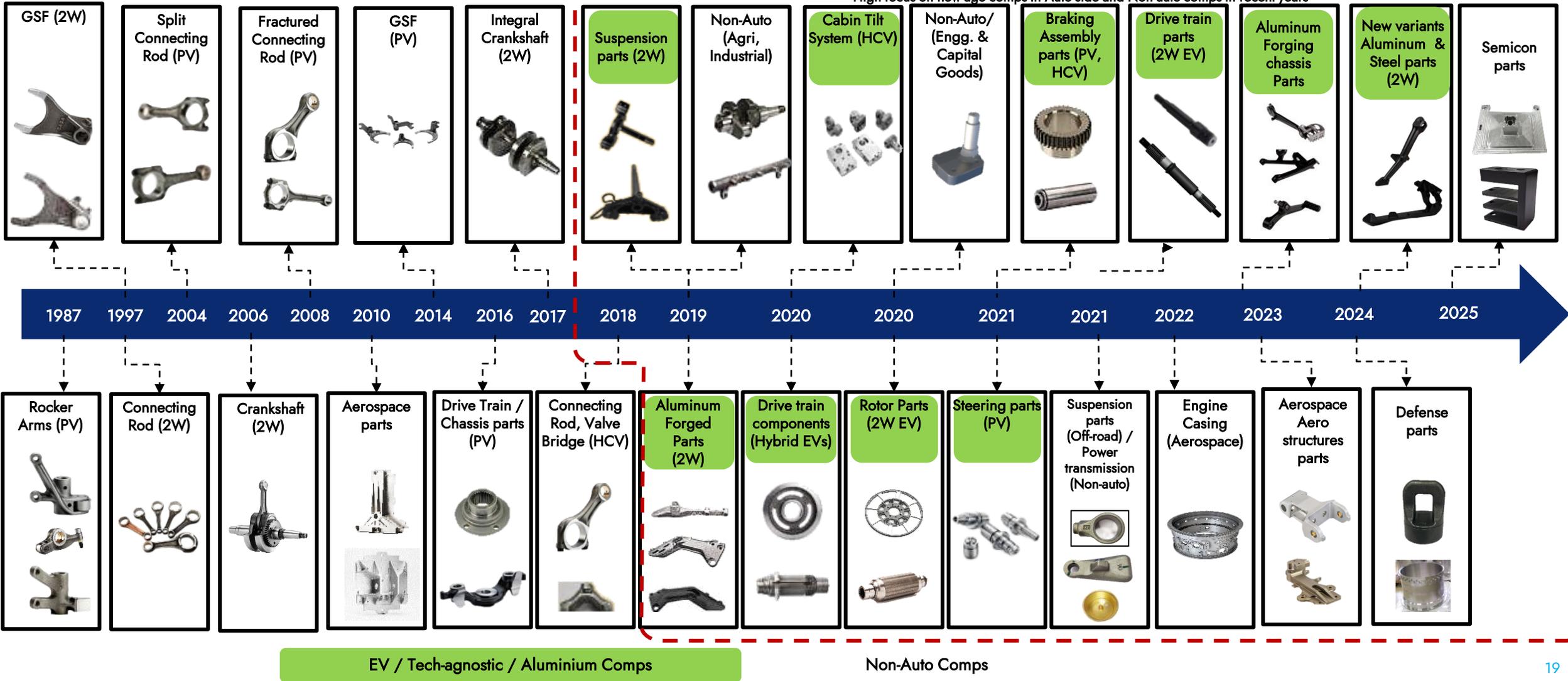
20%
Total Long term Revenue contribution

- Foresee tremendous growth potential in the ADS segment, supported by a rebound in aerospace demand
- New customer wins, and rising opportunities in semiconductor equipment manufacturing are expected to fuel the growth
- The upward trajectory is expected to be accelerated by the addition of another large aerospace OEM and the ramp-up of semiconductor-related business

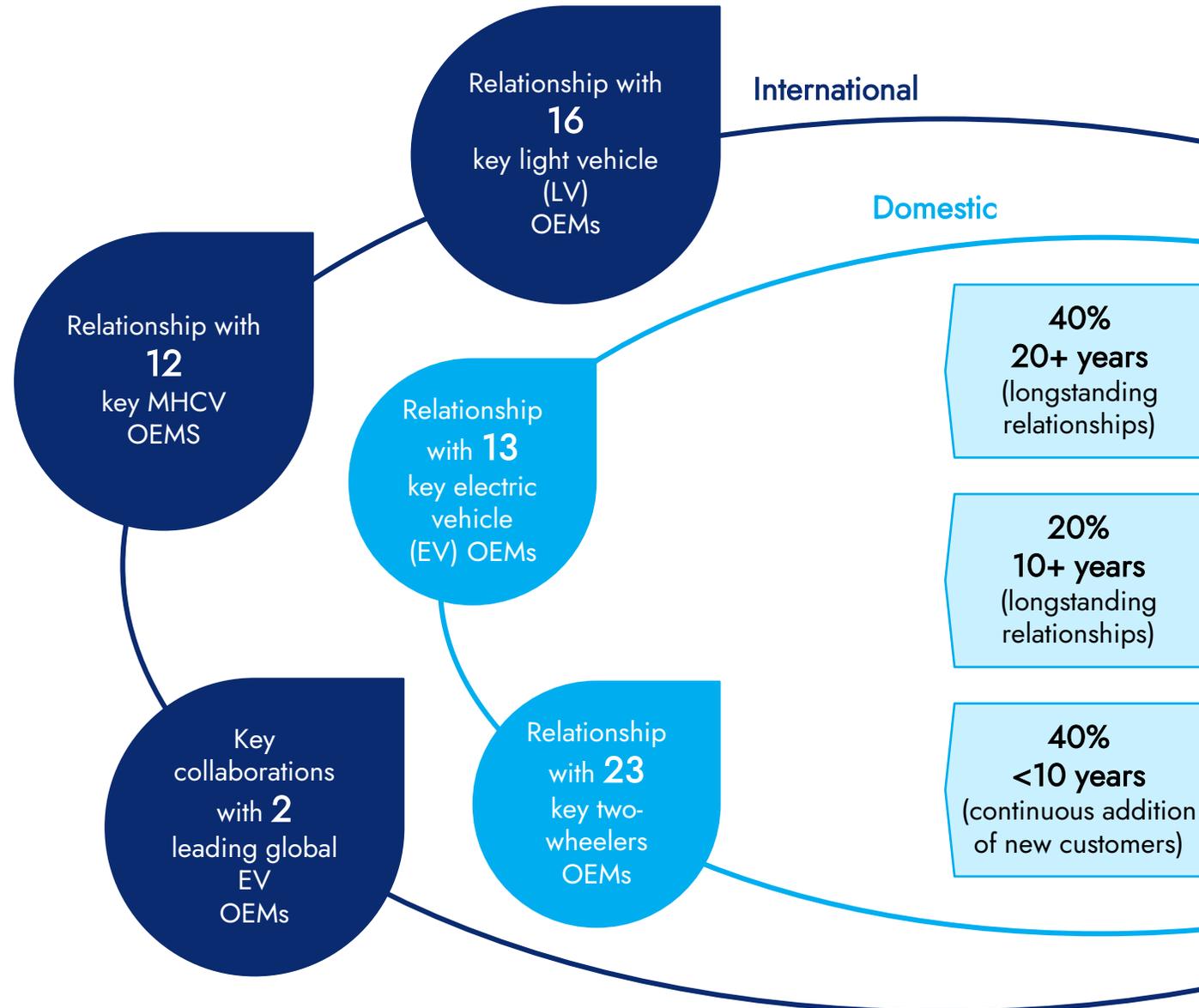
Strategic Entry into New Markets and Product Categories

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

High focus on new age comps in Auto side and Non-auto comps in recent years



Deep Relationships with Customer Focussed Approach



Experienced Management Team & Board of Directors...

Experienced Professional Management Team



Praveen Chauhan
Head of Corporate Strategy



Vikas Goel
Chief Financial Officer



Rahul Kale
Chief Operating Officer



Hari Krishnan
CEO – Aerospace, Defence & Semiconductor (ADS) division



Satish Kumar
Chief Customer Relationship Officer and Mentor



Amit Gautam
Chief Technology Officer



P R Suresh
Chief Risk officer & Head Corp Training & Quality Systems



Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer



Pattabhiraman Raghuraman
Chief - Strategic Sourcing & Supply Chain Management Officer



Madhukar Bhat
Chief Human Resources Officer



Anil Patil
Chief Quality Officer



Rakesh S B
Head Aerospace Division

Distinguished Board of Directors



S Sekhar Vasam
Chairman and Managing Director



F R Singhvi
Joint Managing Director



B R Preetham
Executive Director & Group CEO



Muthuswami Lakshminarayan
Non-Executive, Independent Director



Revathy Ashok
Non-Executive, Independent Director



Samir Purushottam Inamdar
Non-Executive, Independent Director

Proficient Strategic Thinking, Planning and Management

Global Exposure

Long-Standing Entrepreneurial and Leadership Skills

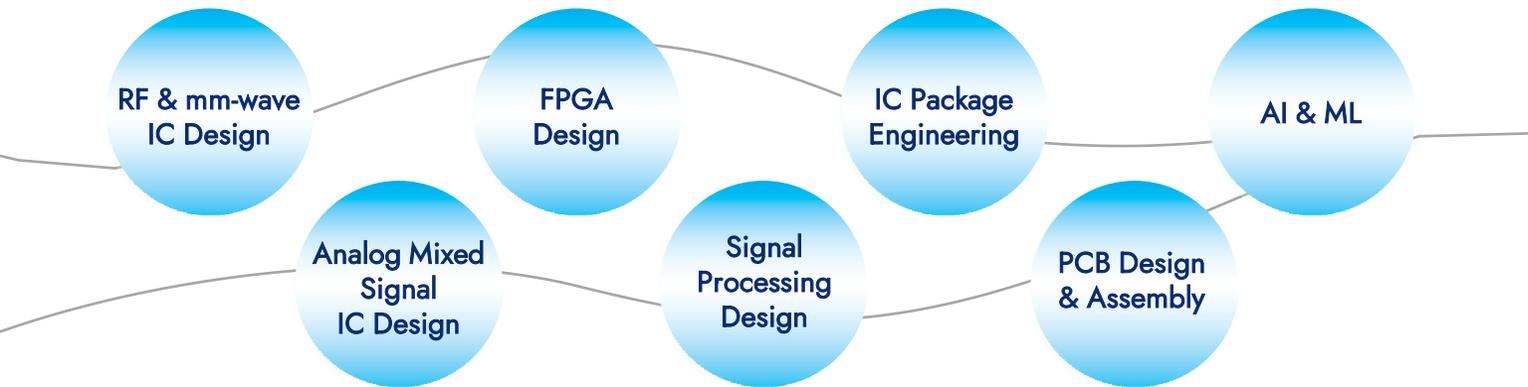
Deep Automobile Company Expertise

MMRFIC - A Partnership for Growth

Strategic investment in MMRFIC for optimizing on advancing radar technology



The partnership presents a significant opportunity in **advanced radar technologies**, create **powerful synergies** and **unlock new opportunities**



Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

Qualified Technologies For Aerospace & Defense

- **mmW Radar**
 - Smallest RF payload with Integrated RF gating switch
- **FMCW Based RF Radar**
 - DBF(Digital Beam Former) Based Radar
 - PoE (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
 - 192 Elements
 - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
 - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
 - Upto **C-Band** Enabled Direct Digital Sampling Card
 - One of the Lowest Form factor (**3U-VPX or smaller**)

ISRO
Order Driven Development of RF Solutions for ISTRAC

DRDO
Order Driven Development for DRDO Labs for mmWave RF Radar Solution & Systems

IDEX-DIO
Funds worth 20Cr for Development of next Gen system for Defence and Space Comm.

DRDO-TDF
Technology Fund worth 10Cr for SOC Development of Secure solutions

Note: 1. Sansera has the right to invest and increase stake to 51% at a predefined valuation formula.
*Further investment of 100 Mn has been made during the year for which the shareholding percentage will be determined based on FY26 financial results.

Driving Growth, Scaling Strategically





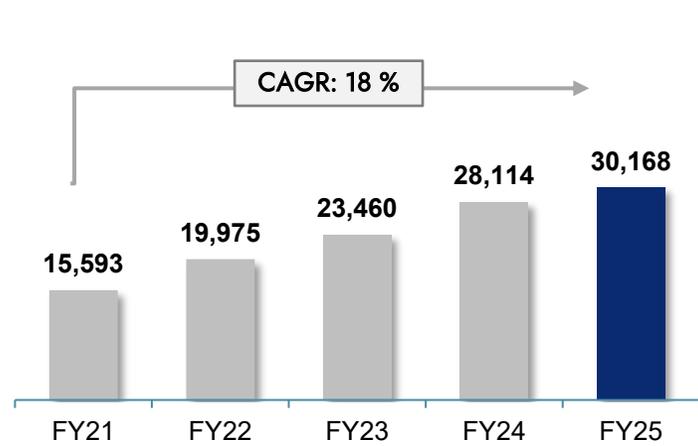
Financial Performance

Sound Financial Performance

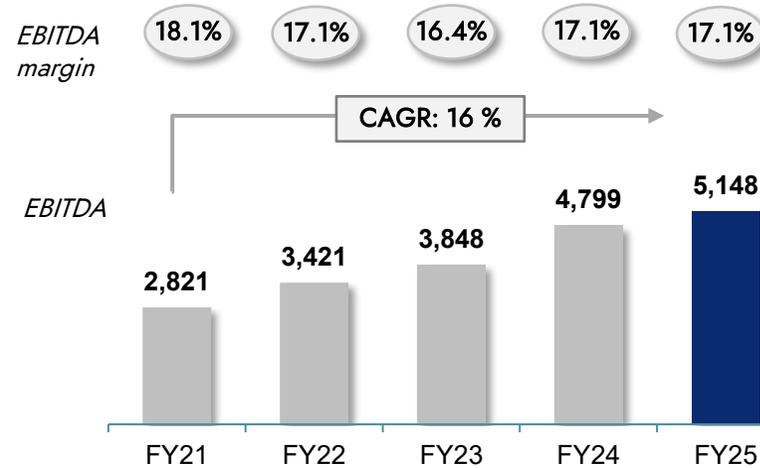
Strong financial performance across profitability metrics

Revenue

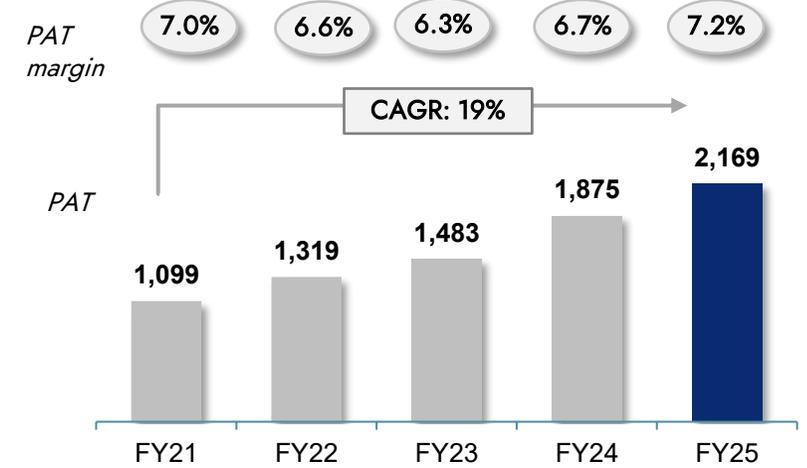
INR in Mn



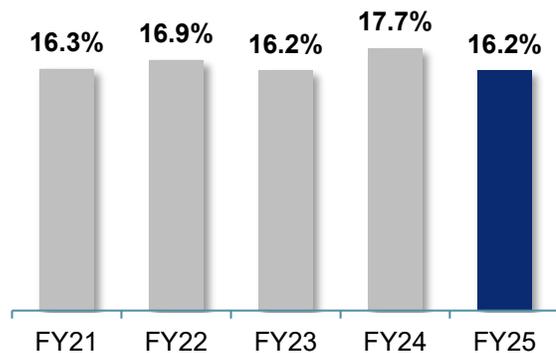
EBITDA and EBITDA Margins %



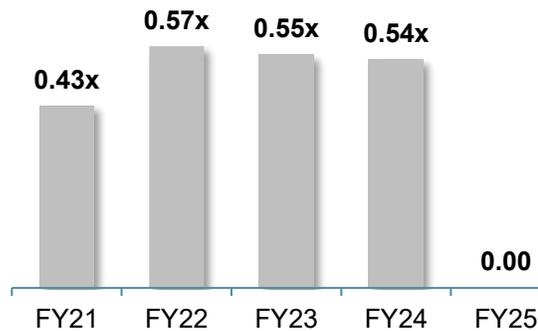
PAT and PAT Margins %



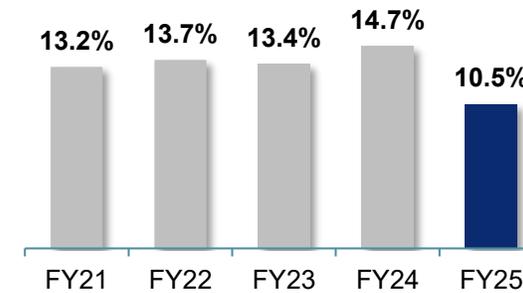
Return on Capital Employed (ROCE) (Ex of CWIP)



Net Debt to Equity



Return on Equity (ROE)



OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Network.

Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	30,168	28,114	23,460	19,975	15,593
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
Gross Profit	12,485	11,237	9,299	8,079	6,425
Gross Profit Margin	41.4%	40.0%	39.6%	40.4%	41.2%
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
EBITDA	5,148	4,799	3,848	3,421	2,821
EBITDA Margin	17.1%	17.1%	16.4%	17.1%	18.1%
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
EBIT	3,612	3,328	2,647	2,294	1,935
EBIT Margin	12.0%	11.8%	11.3%	11.5%	12.4%
Finance Cost	700	770	615	510	474
Profit before Tax	2,912	2,558	2,032	1,784	1,461
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
Profit After Tax	2,169	1,875	1,483	1,319	1,099
Profit After Tax Margin	7.2%	6.7%	6.3%	6.6%	7.0%
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

Sales Mix Trend

Particular	Q3FY26	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24	Q1FY24
Segment wise revenue mix											
Auto-ICE	67.1%	72.9%	72.7%	72.2%	75.8%	74.8%	71.8%	73.8%	76.1%	75.8%	76.1%
2W-Motorcycles	32.3%	37.9%	36.2%	36.9%	38.7%	37.3%	35.5%	37.0%	37.1%	35.0%	35.3%
2W-Scooters	5.0%	5.6%	5.3%	6.4%	6.8%	7.4%	6.2%	6.0%	5.7%	5.9%	5.7%
3W	0.8%	0.7%	0.6%	0.7%	0.8%	0.8%	0.6%	0.7%	0.7%	0.8%	0.7%
PV	17.2%	15.9%	17.0%	17.0%	17.7%	20.4%	19.4%	21.3%	21.9%	24.5%	23.8%
HCV	11.8%	12.7%	13.7%	11.2%	11.8%	8.8%	10.1%	8.9%	10.7%	9.6%	10.6%
Auto-Tech Agnostic & xEV	12.6%	13.8%	15.1%	13.9%	12.8%	16.1%	16.2%	13.6%	11.7%	11.6%	12.2%
Auto-Tech Agnostic	8.1%	8.8%	9.9%	8.1%	7.7%	9.2%	10.2%	8.4%	7.9%	7.0%	6.9%
xEV	4.5%	5.0%	5.2%	5.8%	5.1%	6.9%	6.0%	5.2%	3.8%	4.6%	5.3%
Non-Auto	20.3%	13.2%	12.2%	13.9%	11.4%	9.2%	12.0%	12.6%	12.2%	12.6%	11.7%
ADS	13.9%	6.4%	5.1%	5.9%	4.0%	3.9%	3.7%	4.3%	4.4%	4.6%	3.2%
Off-road	3.1%	3.1%	3.0%	4.0%	3.0%	2.3%	4.3%	4.3%	4.6%	4.2%	4.3%
Agriculture	1.4%	1.5%	1.9%	2.0%	2.7%	1.4%	2.3%	2.0%	1.6%	2.2%	2.7%
Others	1.9%	2.2%	2.1%	2.0%	1.7%	1.6%	1.7%	2.0%	1.6%	1.6%	1.5%
Total	100.0%										
Geography wise revenue mix											
India	61.8%	70.2%	68.7%	66.6%	69.5%	69.9%	67.6%	66.8%	68.3%	71.3%	68.4%
Europe	17.7%	16.3%	19.9%	18.0%	17.8%	17.8%	19.6%	19.7%	18.1%	16.4%	19.5%
USA	9.1%	8.8%	8.4%	10.6%	7.8%	8.3%	10.1%	9.9%	11.0%	9.5%	9.0%
Other Foreign Countries	11.4%	4.7%	3.0%	4.7%	5.0%	4.0%	2.7%	3.6%	2.6%	2.9%	3.1%
International	38.2%	29.8%	31.3%	33.4%	30.5%	30.1%	32.4%	33.2%	31.7%	28.7%	31.6%
Exports from India	29.9%	22.2%	22.4%	26.8%	24.0%	25.5%	27.4%	28.1%	25.0%	23.2%	24.4%
Sweden Sales	8.3%	7.6%	8.9%	6.6%	6.5%	4.6%	5.0%	5.1%	6.7%	5.6%	7.2%

	FY25	FY24	FY23	FY22	FY21
Auto-ICE	73.6%	75.4%	77.7%	83.4%	83.4%
2W-Motorcycles	37.1%	36.1%	35.5%	36.5%	39.5%
2W-Scooters	6.7%	5.8%	7.9%	6.7%	6.2%
3W	0.7%	0.8%	0.6%	0.8%	0.8%
PV	18.6%	22.8%	22.8%	26.5%	23.4%
HCV	10.5%	9.9%	10.9%	12.9%	13.4%
Auto-Tech Agnostic & xEV	14.8%	12.3%	10.4%	6.1%	5.0%
Auto-Tech Agnostic	8.8%	7.6%	6.6%	5.7%	5.0%
xEV	5.9%	4.7%	3.8%	0.4%	-
Non-Auto	11.6%	12.3%	11.9%	10.5%	11.5%
ADS	4.4%	4.2%	4.2%	3.2%	3.8%
Off-road	3.4%	4.3%	3.2%	3.1%	4.2%
Agriculture	2.1%	2.1%	3.0%	2.8%	2.5%
Others	1.7%	1.7%	1.5%	1.4%	1.0%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
India	68.4%	68.7%	71.6%	63.0%	65.0%
Europe	18.3%	18.4%	17.6%	23.7%	25.0%
USA	9.2%	9.9%	7.2%	9.4%	7.0%
Other Foreign Countries	4.1%	3.1%	3.6%	3.9%	3.1%
International	31.6%	31.3%	28.4%	37.0%	35.0%
Exports from India	26.0%	25.2%	21.7%	28.1%	25.5%
Sweden Sales	5.7%	6.1%	6.7%	8.9%	9.5%

Customer & Product Mix | Orderbook History

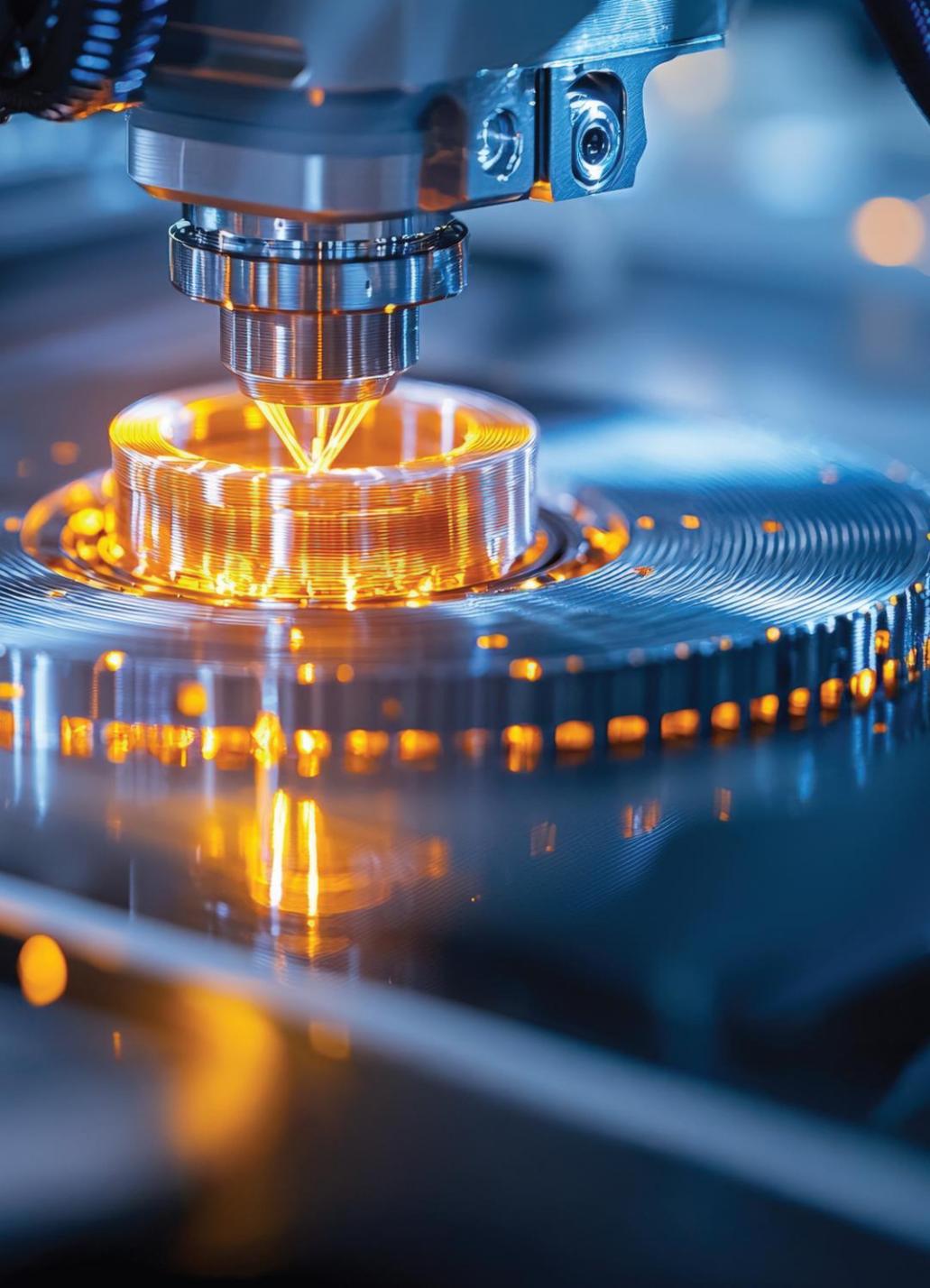
Particular	FY25	FY24	FY23	FY22	FY21
Customer Mix					
Customer 1	13.7%	14.5%	14.3%	16.6%	20.7%
Customer 2	10.9%	10.3%	12.6%	11.9%	14.0%
Customer 3	9.9%	11.0%	11.9%	10.2%	10.2%
Customer 4	6.0%	6.1%	6.2%	8.4%	9.0%
Customer 5	5.7%	5.2%	5.8%	6.8%	5.3%
Top 5 share	46.2%	47.3%	50.8%	53.9%	59.2%
Others	53.8%	52.7%	49.2%	46.1%	40.8%
Total Sales	100.0%	100.0%	100.0%	100.0%	100.0%

Product Mix					
Connecting rods	36.4%	41.0%	38.8%	42.8%	39.7%
Rocker arms	16.2%	15.5%	16.1%	18.2%	19.5%
Crank shaft assembly	15.3%	15.8%	17.8%	16.1%	17.2%
Gear shifter forks	5.4%	4.8%	5.2%	5.3%	6.6%
Stem comp	3.7%	3.1%	4.2%	3.4%	3.8%
Aerospace products	4.4%	4.1%	4.2%	3.2%	3.8%
Integral crankshaft	2.3%	2.0%	1.5%	1.3%	1.0%
Others	16.3%	13.7%	12.2%	9.7%	8.5%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%

- Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

Particular	FY25	FY24	FY23
Order Book			
Opening Order Book	15.9	13.2	9.6
New Order wins	7.6	8.7	7.3
Order Moved to Mass Production	5.0	6.0	3.7
Closing Order Book	18.5	15.9	13.2

Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity



Annexures

Ramanagara Education Project



Health Camp



Industry Visit



Blood Donation Camp



Tree Plantation



Initiatives taken for Environment

KYALASANAHALLI LAKE



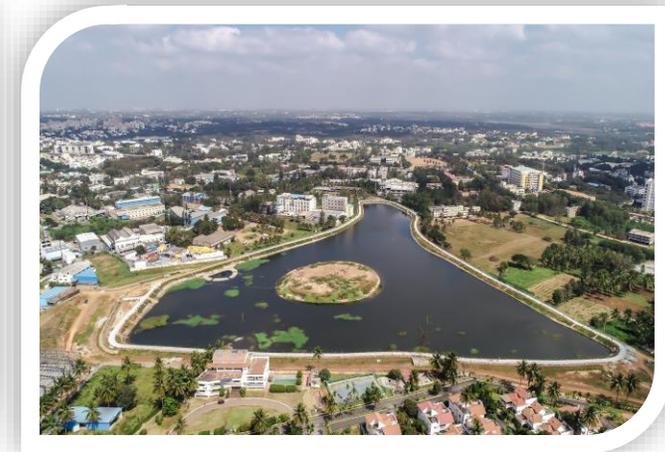
January 2017



Present

TRASHBOT A de-centralised automated mixed waste segregator at BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption



Present

Well Recognized for Achievements in the Sector

<p>Maruti Suzuki</p> <p>Award for Part Development 2024-25</p>	<p>BCIC</p> <p>ESG in Manufacturing Sector 2025</p>	<p>FKCCI</p> <p>Award in Sustainability 2025</p>	<p>Autodeck</p> <p>Award in Digital Innovation 2025</p>
<p>Yamaha</p> <p>Supplier Conference 2024</p>	<p>Honda</p> <p>Annual Supplier Convention 2023-24</p>	<p>Honda Motor India</p> <p>Delivery & Quality of Spare Parts during 2023-2024</p>	<p>ACMA</p> <p>Gold Award for Sustainability Business & Safety 2024</p>
<p>TVS</p> <p>Consistent Quality Performance Year 2022-23</p>	<p>Yamaha</p> <p>Appreciation award for delivery (2023)</p>	<p>Royal Enfield</p> <p>Reliable partner in Quality & Delivery 2023</p>	<p>Quality Platinum</p> <p>award from Bajaj Auto (2023)</p>
<p>Boeing</p> <p>Excellent Supplier Performance (2022)</p>	<p>Bajaj</p> <p>Quality Award BAL Q "Platinum" Award (2022)</p>	<p>Hero</p> <p>Best Performance EARN Program (2022)</p>	<p>Bosch India</p> <p>Regional Supplier Awards (2022)</p>



"AIRBUS" #NewSteps2023



"Zero Defect Supplies Zero PPM Award 2023



Premier Award by RTX



General Motors For Outstanding Performance

Numerous awards over years bear testimony for the quality of products

For more information please contact:

Company:



Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

Email id: rajesh.modi@sansera.in

Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Dharmik Kansara

Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net

Tel No: +91 9819282743 / +91 7208179323

