

November 12, 2025

The National Stock Exchange of India Ltd
Exchange Plaza, C-1, Block G
Bandra – Kurla Complex
Mumbai 400051

The Department of Corporate Services
BSE Limited,
P.J. Towers, Dalal Street
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

Subject: Investors Presentation

Please find attached a copy of Investors presentation that would be used in the earnings call on November 13, 2025 at 9.30 am (IST) on the unaudited financial results of the Company for the quarter and six months' ended September 30, 2025.

The above presentation will also be made available on the website of our Company at www.sansera.in.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited

Rajesh
Kumar Modi

Digitally signed by
Rajesh Kumar Modi
Date: 2025.11.12
22:01:35 +05'30'



Rajesh Kumar Modi
Company Secretary and Compliance Officer
M.No. F5176

Encls: a/a

SANSERA ENGINEERING LIMITED

Reg Off: Plant 7, No. 143/A, Jigani Link Road, Bangalore-560 105, India, Tel: +91 80-27839081/82/83. Fax: +91 80-27839309
E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

Sansera Engineering Ltd

Q2FY26
Investor Presentation

Performance Highlights



Mr. B R Preetham
Executive Director & CEO

"I am pleased to update you that we crossed INR 8,000 million in sales during the quarter and reached a topline of INR 8,252 million, with a YoY growth of 8%. With our focus on engineering innovation and operational efficiency, we navigated industry challenges effectively and maintained robust profitability with EBITDA margins at 17.3% and PAT at 8.7%.

Our benchmark performance during the quarter was driven by the standout performance of the ADS division, which registered sales of INR 496 million and targeting annual sales of INR 3,000 to 3,200 million in FY26. With over 400 employees under the able leadership of Mr. Hari Krishnan, this segment has become a strategic priority for Sansera. In line with our unexecuted order backlog of INR 39,533 million, we are committed to invest towards this business.

The uptrend in the Indian auto space following GST cuts is expected to benefit the entire industry, especially entry-level vehicles. We look forward to capitalizing on this opportunity with our traditional and new-age components, which bring in higher kit values.

From a geographic perspective, we are constantly expanding our horizons and engaging with prospective customers in newer geographies, particularly Japan and Korea.

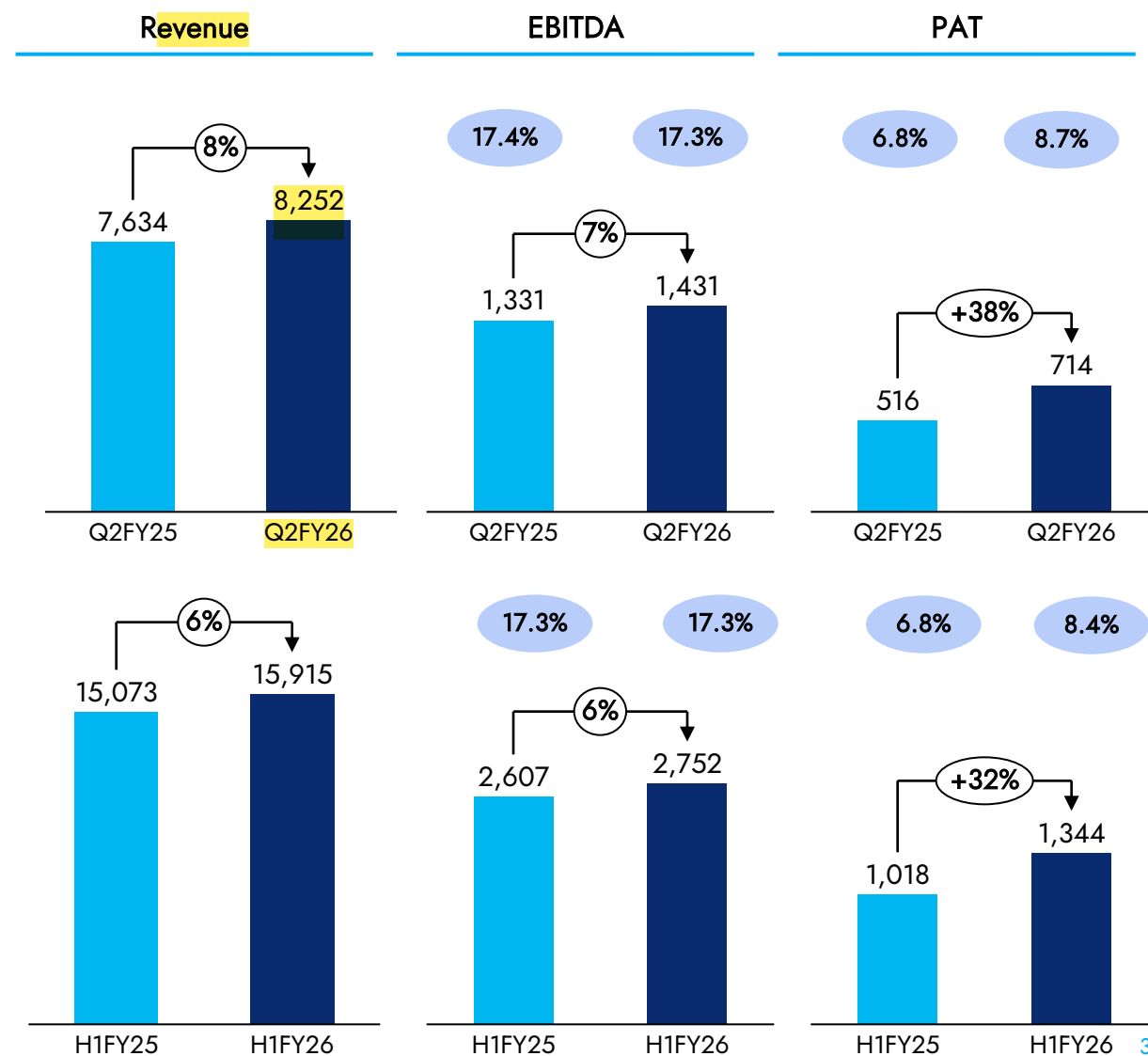
Over the years, future-proofing and diversification have been our north star. With our high-precision offerings in both auto and non-auto segments, we continue to move forward in this direction to generate stronger-than-industry growth."

Performance Highlights

- › In Q2FY26, the India Business delivered a growth of 8.5% YoY, whereas the international business delivered a growth of 7.3% YoY
- › Within the international business, there was a mixed performance across geographies
 - › Exports to USA grew by a strong 14.9% on a YoY basis, primarily driven by improvement in offroad, industrial engines and ADS segment
 - › Sweden business continues to remain strong with sales of Rs. 589 Mn, 79.1% YoY growth
 - › Exports to Europe (excluding sales from Sweden Plant) witnessed a decline due to the supply chain challenges and slowdown in PVs segment
 - › Exports to other countries delivered the highest growth amongst the international business. It grew by 28.3% YoY. This is largely driven by ADS segment
- › Within the business segments, Non-auto business grew at a much faster rate as compared to the Auto business during the quarter
 - › ADS delivered an exceptional growth of 80.0% YoY, this quarterly run rate is expected to accelerate from hereon
 - › Off-Road and Agriculture segment delivered a YoY growth of 46.7% and 17.7% YoY, respectively
- › On the Auto side:
 - › 2-Wheeler continues to deliver a decent growth of 7.1% YoY, led by a 12.4% YoY increase in motorcycles, while scooters saw a decline of 11.2%
 - › PV segment de-grew by 11.3% primarily due to slower demand in the international market
 - › CV segment achieved a strong growth of 18.3% YoY largely owing to the Sweden business

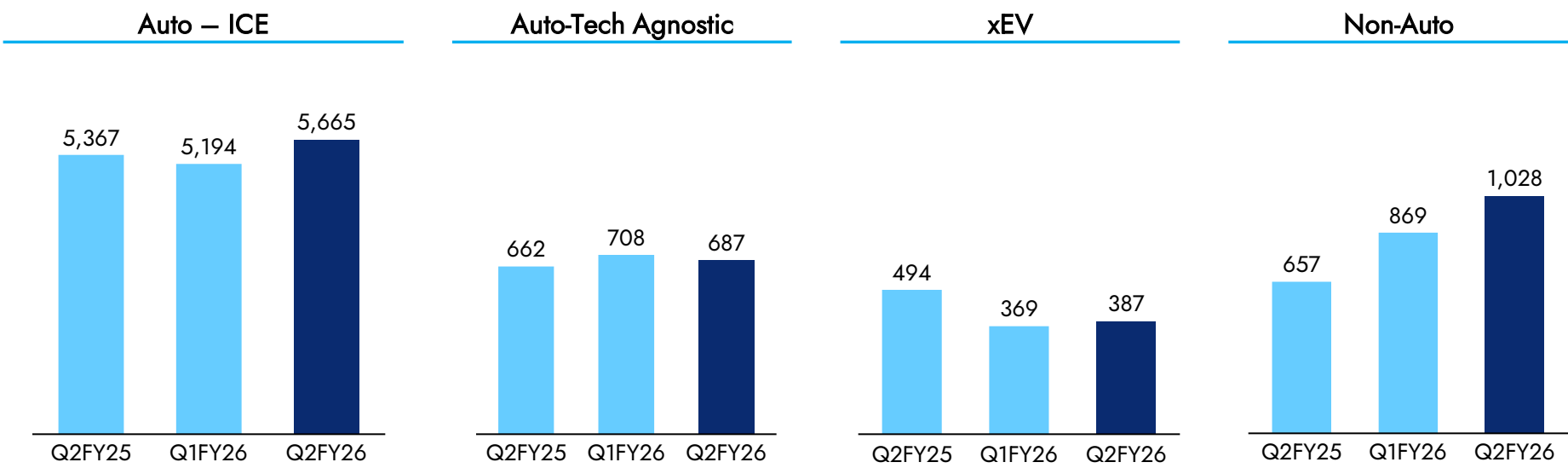
INR in Mn

Margin (%)

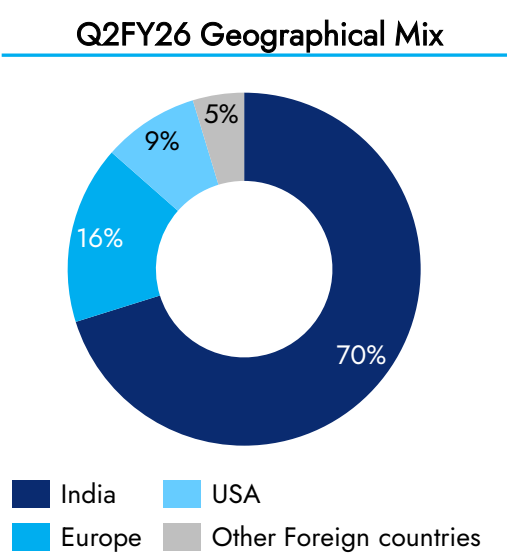
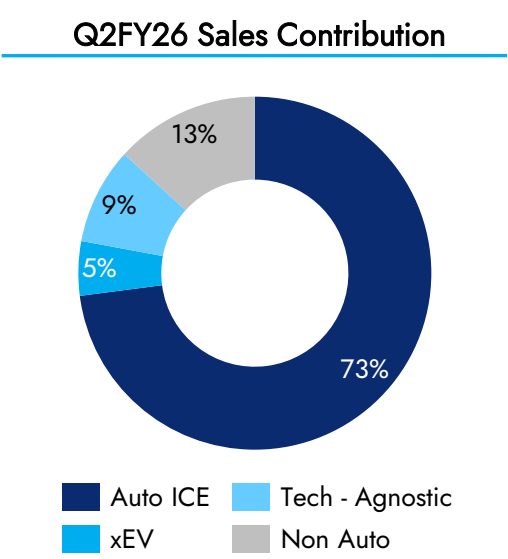


Sales Mix Trends

INR in Mn



Sales mix (%)	Q2FY26	Q2FY25	Q1FY26	H1FY26	H1FY25
India	70.2%	69.9%	68.7%	69.5%	68.8%
Europe	16.3%	17.8%	19.9%	18.0%	18.7%
USA	8.8%	8.3%	8.4%	8.6%	9.2%
Other Foreign Countries	4.7%	4.0%	3.0%	3.9%	3.3%
International	29.8%	30.1%	31.3%	30.5%	31.2%
Exports from India	22.2%	25.5%	22.4%	22.3%	26.4%
Sweedeen Sales	7.6%	4.6%	8.9%	8.2%	4.8%
TOTAL	100.0%	100%	100%	100.0%	100.0%

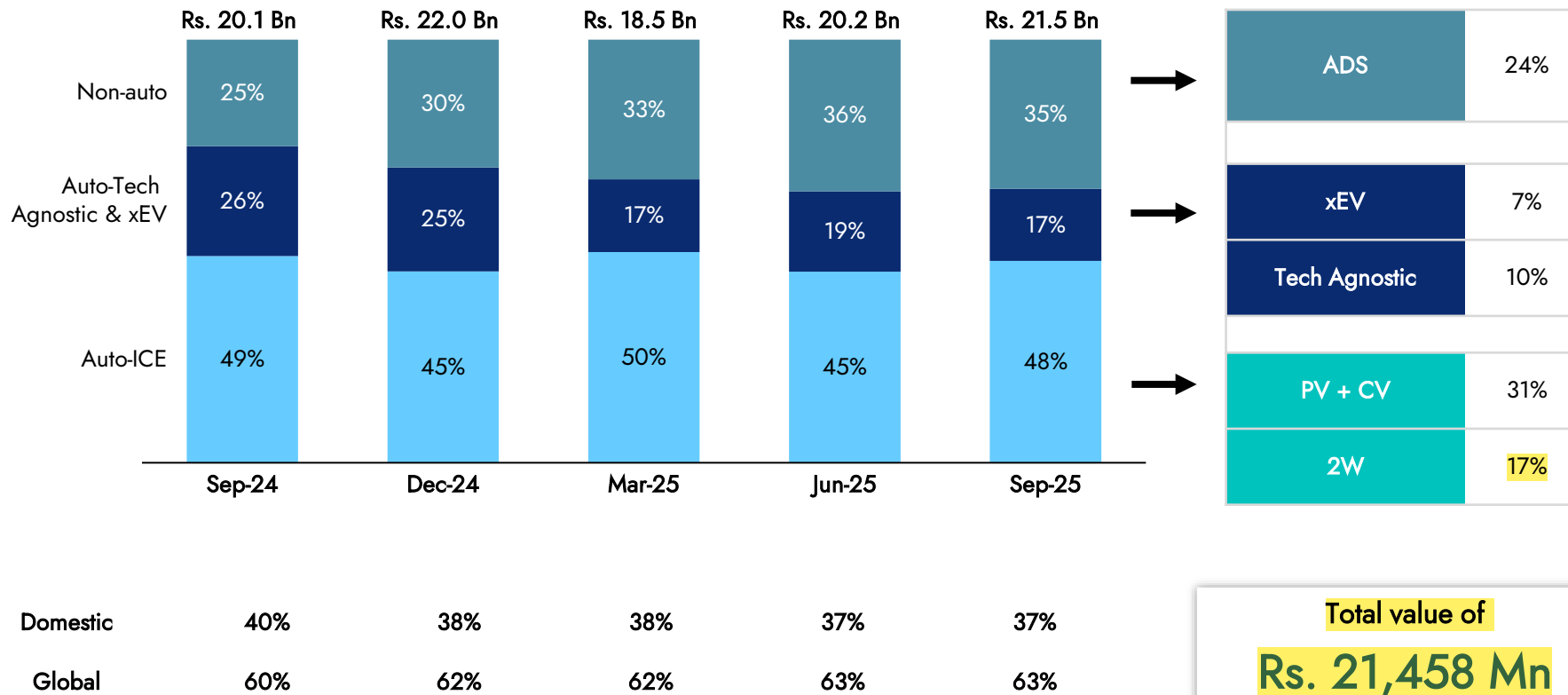


Peak Annual Revenues for New Business

Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

INR in Mn

Segment wise Orderbook*



Key highlights

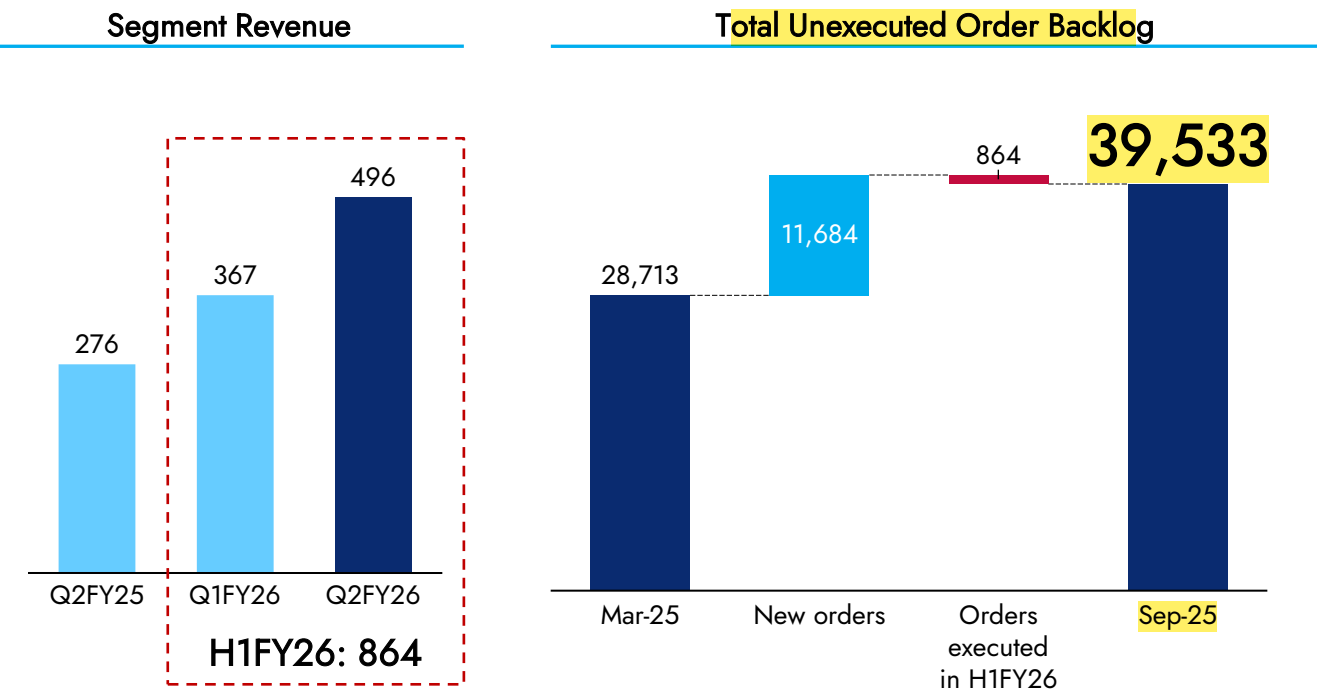
- Order book represents peak annual revenues for new business
- This is based on LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.
- This orderbook is expected to reach its peak annual revenue in the next 3 years
- In addition, the company is continuously working on adding new orders in all the segments

Represents LOIs / POs for which production has started beyond 1-Apr-2025 or is yet to start.

*Order book represents peak annual revenues for new business

ADS Segment Highlights

INR in Mn



Existing ADS Capacity

140,000 sq ft
Covered area of current facility

2/3 of the space dedicated for Aerospace & Semicon

1/3 of the space dedicated for defence

INR 6,000 Mn
Revenue potential at fully planned capacity utilization

Future Plans

- Planned capex of INR 2,500 Mn over the next few years towards building, machinery, etc.
- Entered to regular production of semi-conductor parts manufacturing ramp-up in 2026-Q3 & Q4 is the stable period.
- Entering into more complex and large structural parts, supported with in-house surface treatment facility

FY26 ADS Revenue guidance of
INR 3,000 – 3,200 Mn

FY27 ADS Revenue guidance of
INR 5,000 – 5,500 Mn

Total order Booked Value
~ INR 39,533 Mn

This order backlog is executable in
~ 5 years

Consolidated Profit & Loss

Particulars (INR in Mn)	Q2FY26	Q2FY25	YoY	H1FY26	H1FY25	YoY
Revenue From Operation	8,252	7,634	8%	15,915	15,073	6%
Cost of goods sold (incl power & fuel cost)	4,853	4,479		9,287	8,809	
Gross Profit	3,399	3,154	8%	6,628	6,264	6%
Gross Profit Margin	41.2%	41.3%		41.6%	41.6%	
Employee benefit expenses	1,584	1,101		2,780	2,169	
Other Expenses	384	722		1,096	1,488	
EBITDA	1,431	1,331	7%	2,752	2,607	6%
EBITDA Margin	17.3%	17.4%		17.3%	17.3%	
Other Income	116	39		233	42	
Depreciation and amortisation expense	503	425		980	825	
EBIT	1,044	944	11%	2,006	1,824	10%
EBIT Margin	12.6%	12.4%		12.6%	12.1%	
Finance Cost	81	230		186	422	
Profit before Tax	962	715	35%	1,820	1,402	30%
Share of net profit of associates accounted for using the equity method, net of tax	-10	-3		-20	-4	
Tax	238	195		455	380	
Profit After Tax	714	516	38%	1,344	1,018	32%
Profit After Tax Margin	8.7%	6.8%		8.4%	6.8%	
EPS – Basic (Rs.)	11.56	9.38		21.61	18.62	
EPS – Diluted (Rs.)	11.53	9.38		21.54	18.47	

Consolidated Balance Sheet

Assets (INR in Mn)	Sep-25	Mar-25
Non - Current Assets	24,759	22,777
Property Plant & Equipments	18,448	17,780
Right of use assets	1,318	1,195
CWIP	2,398	1,945
Goodwill	385	361
Intangible assets	41	40
Investments accounted for using the equity method	392	313
Financial Assets		
i) Investments	312	195
ii) Loans	4	2
iii) Other Financial Assets	339	312
Current tax assets (Net)	83	91
Other Non Current Assets	1,039	542
Current Assets	15,000	14,594
Inventories	6,140	5,010
Financial Assets		
(i) Investments	13	9
(ii) Trade receivables	4,660	4,546
(iii) Cash and cash equivalents	545	515
(iv) Bank balances other than cash and cash equivalents	2,969	3,715
(v) Loans	34	33
(vi) Other financial assets	120	90
Other Current Assets	518	675
Total Assets	39,759	37,372

Equity & Liabilities (INR in Mn)	Sep-25	Mar-25
Total Equity	28,949	27,669
Equity Share Capital	124	124
Instruments entirely equity in nature		0
Other Equity	28,648	27,372
Non Controlling Interests	177	173
Non-Current Liabilities	3,732	3,960
Financial Liabilities		
(i) Borrowings	1,396	1,713
(ia) Lease liabilities	1,050	944
(iii) Other Financial Liabilities		
Provisions	49	45
Deferred Tax Liabilities (Net)	804	799
Other non-current liabilities	433	458
Current Liabilities	7,078	5,743
Financial Liabilities		
(i) Borrowings	1,797	1,269
(ia) Lease liabilities	150	129
(iii) Trade payables	4,161	3,623
(iv) Other financial liabilities	461	282
Other Current Liabilities	375	371
Provisions	50	23
Current tax liabilities (Net)	83	45
Total Equity & Liabilities	39,759	37,372

Consolidated Cash Flow Statement

Particulars (INR in Mn)	H1FY26	H1FY25
Profit Before Tax from continuing operations	1,799	1,398
Adjustments to reconcile profit before tax to net cash flows	1,137	1,260
Operating profit before working capital adjustments	2,936	2,658
Working capital adjustments	(497)	(402)
Cash generated from Operations	2,438	2,255
Direct taxed paid (net)	(389)	(296)
Net Cash generated from Operating Activities	2,049	1,959
Net Cash used in Investing Activities	(1,883)	(2,937)
Net cash (used in)/generated from financing activities	(1)	1,677
Net increase/(decrease) in cash and cash equivalents	165	699
Add: Cash & Cash equivalents at the beginning of the period	515	486
Effect of exchange differences on translation of foreign currency cash and cash equivalents	(134)	(33)
Cash & Cash equivalents at the end of the period	545	1,152

Recent Award Wins During The Quarter



Achieved the **IGBC Platinum Rating** for Plant 11 and ADS Plant



Received **No. 1 Star exporter** award by Fkcci 2025



FKCCI CSR Award



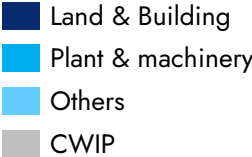
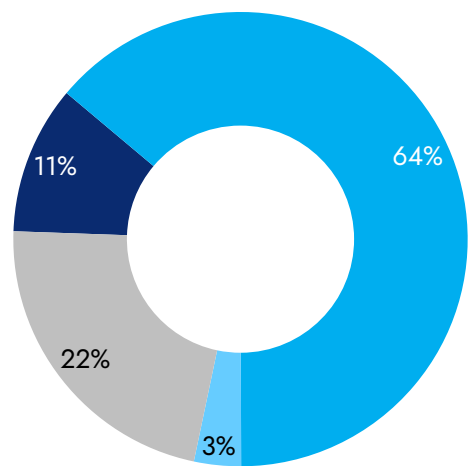
Quality Award from Knorr-Bremse

Fueling Growth through Capital Investments

By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

Capex Breakdown (H1 FY26)

Total capex of
INR 2,034 Mn



Non - Auto	43%
Auto PV/CV	24%
Auto 2W (Legacy components)	5%
Auto (Tech. agnostic + xEV)	3%
Common capex	23%
Maintenance	2%

FY26 Capex Plans

- Forging capacity expansion to support growth
- ADS equipment in line with current orderbook
- Capacity creation in new facility at Pantnagar with high focus on domestic 2W components

Company Overview

Sansera is committed towards diversifying its revenue mix further in emerging segments to 40% while growing the overall business

4 Decades
of Engineering Expertise

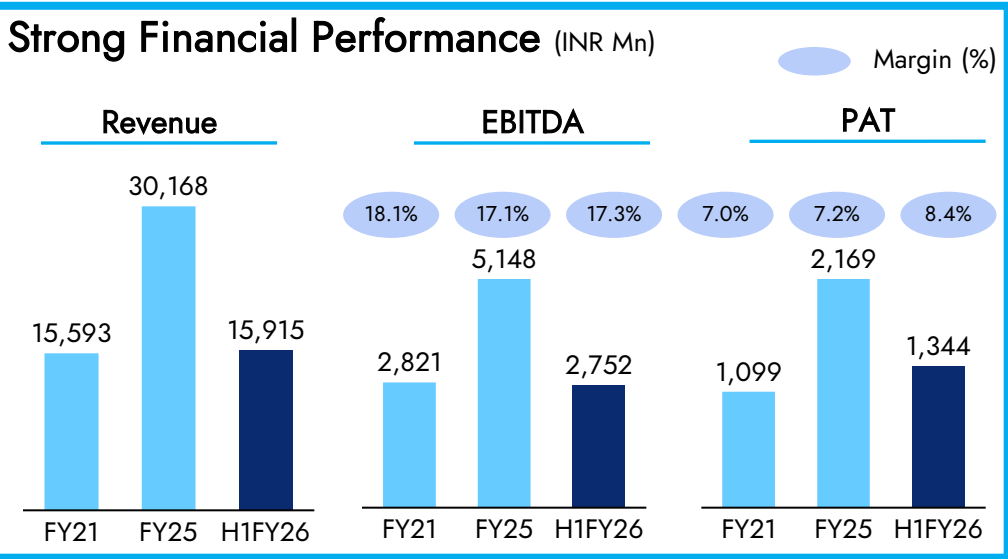
Long-standing relationship
with top OEMs

In-house Machine Building
& Automation capabilities

17
Integrated Manufacturing
Units

97+
Clients across 27 countries

11,300 Employees with
575 Engineers



Diversification Led Growth... Reflecting in Shifting Revenue Mix

Auto ICE

73% FY25 (83% - FY21)

2W	PV	CV	
H1FY26	42.6%	16.4%	13.2%
FY25	43.8%	18.6%	10.5%
FY21	45.7%	23.4%	13.4%

Auto Tech-agnostic & xEV

15% FY25 (5% - FY21)

Tech agnostic	xEV	
H1FY26	9.4%	5.1%
FY25	8.9%	5.9%
FY21	5.0%	-

Non-Auto

12% FY25 (12% - FY21)

ADS	Others	
H1FY26	5.8%	6.9%
FY25	4.4%	7.2%
FY21	3.8%	7.8%

Emerging segments

2011
Light Commercial Vehicles

2013
Aerospace Milestone

2017
Global Expansion

2024
Semicon Equipment

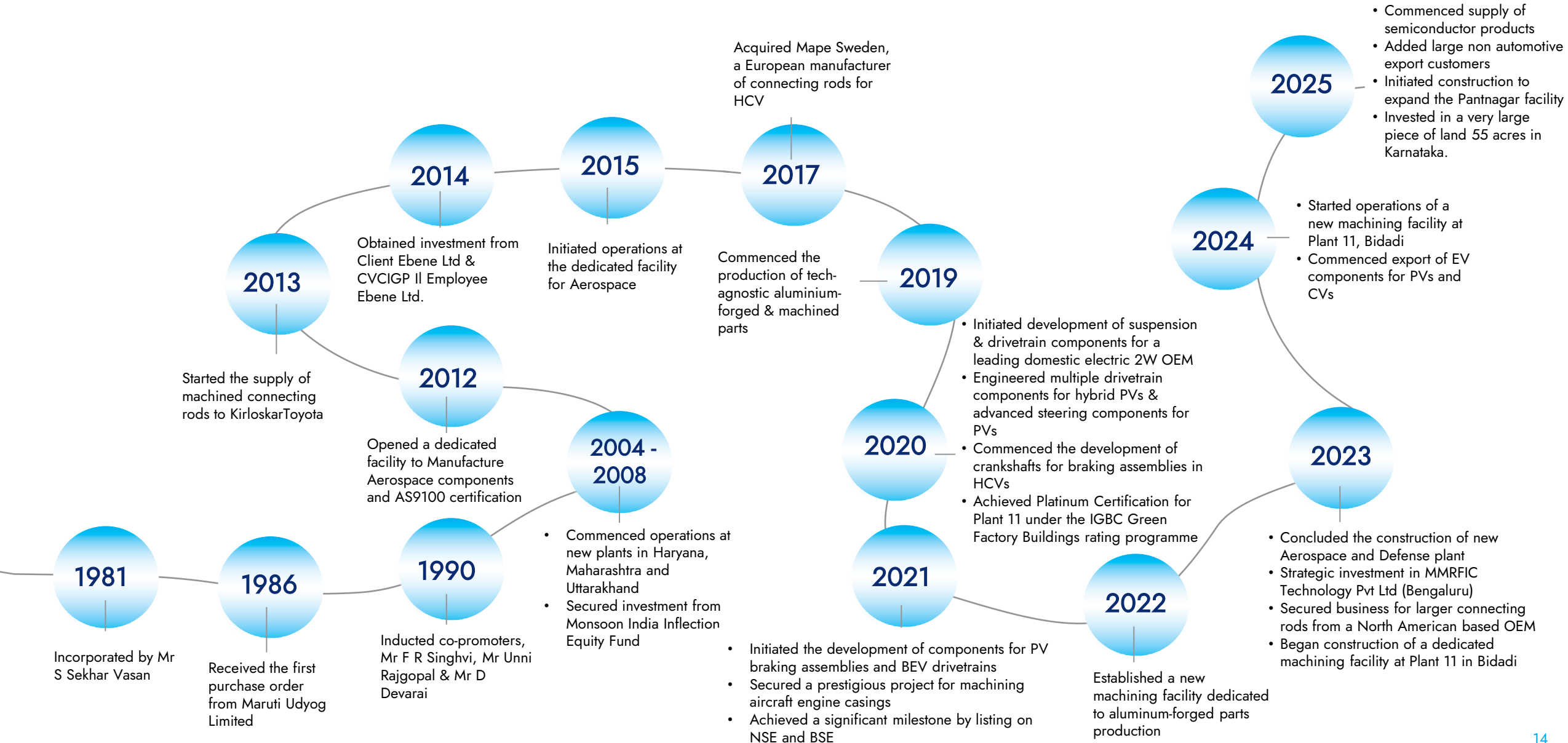
Began strengthening portfolio with light commercial vehicle components

Launched a dedicated facility to manufacture aerospace components

Acquired Sansera Sweden, marking entry into the heavy commercial vehicle segment and reinforcing global presence.

Extending commitment to high precision by entry into semiconductor fab equipment and critical component segments

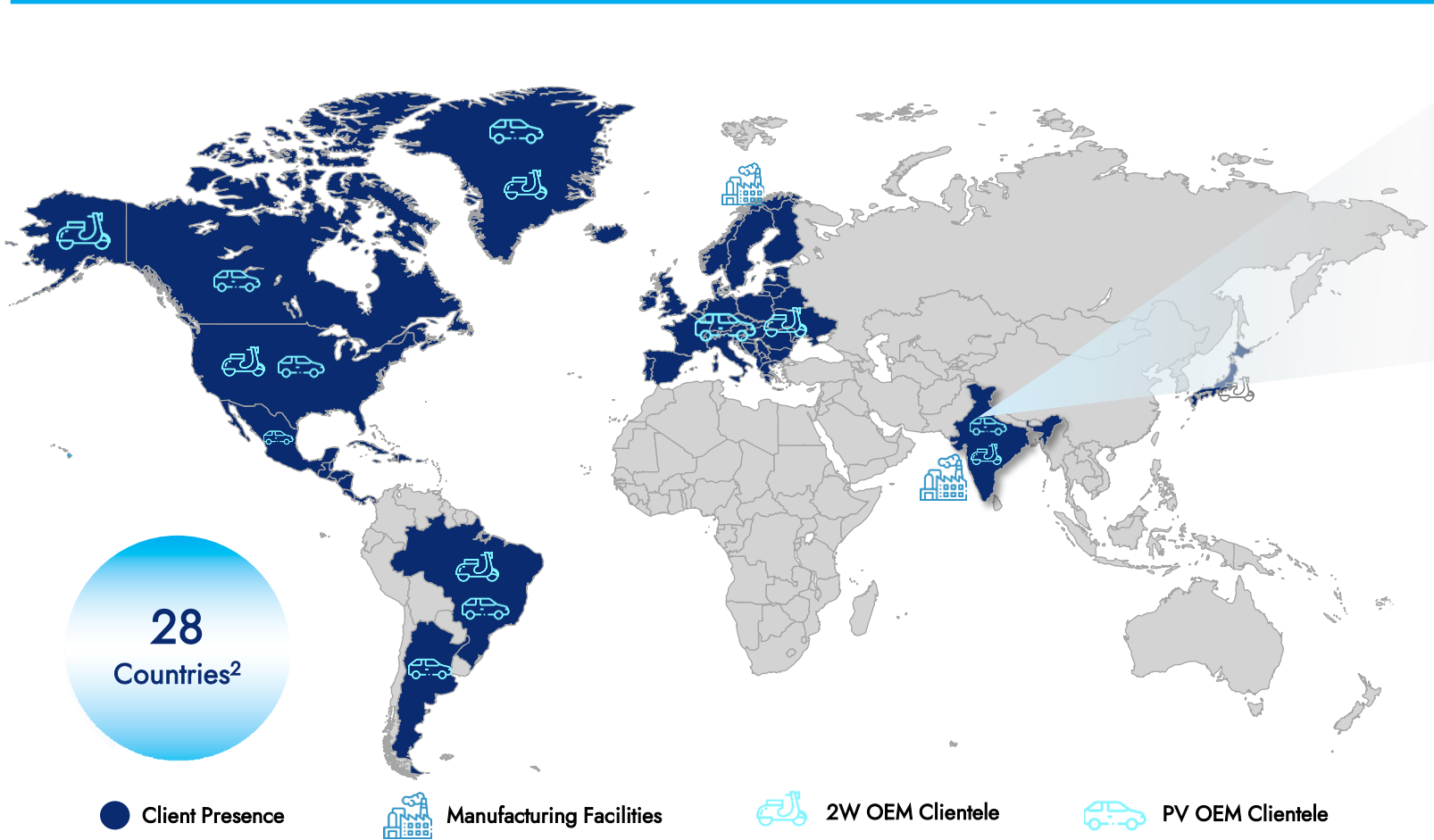
Powering Innovation and Growth for Four Decades



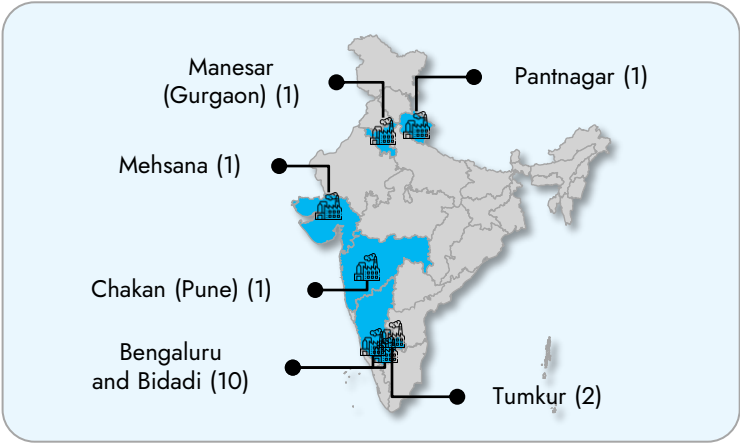
Delivering Precision Globally

Robust infrastructure & fungible manufacturing capabilities catering to 99¹ auto and non-auto customers across 28 countries²

Global Presence



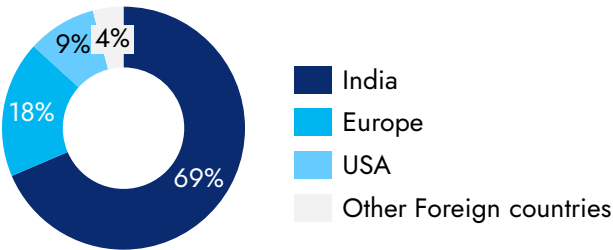
Integrated Manufacturing



Fungible Production Lines
Interchangeable capacity across auto and non-auto

32% Total Product Sales from Exports (FY25)

Revenue Across Geographies (FY25)



Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

Engineering Led Legacy Solutions: Auto ICE

2Ws

Connecting Rods

Crankshaft

Rocker Arm

Balancer Shaft

Gear Shifter Fork

Flywheel

PV

Bogy Nozzle

Gear Fork Shift

Timing Sprocket

Adapter

Lever Shift

Finger Follower

Housing Shift Levers

CV

Fractured Con Rod

Gear Shifter Fork

Braking Crank Shaft

Parking Pawl

Guide Bush

Revenue Contribution (FY25)	Key Customers
37.1% Motorcycle 6.7% Scooters	- All major Indian OEMs - Premium OEMs in Europe, US and Japan
18.6% Passenger Vehicles	- Major Indian and Japanese OEMs - Indian multinational automotive manufacturing company - Key North American and European OEMs - Global Tier 1 Supplier
10.5% Commercial Vehicles	- Leading Indian & European OEMs - Global supplier of actuation and motion control systems - Major European, Japanese and US OEMs - Global Supplier of Braking Systems

73%

Total FY25 Revenue contribution

- Proven track record of **developing complex and critical precision engineered components for the automotive sector**, consistently achieving excellence over the years

60%

Total Long term Revenue contribution

- While the **share of Auto ICE has moderated**, it continues to **remain a robust and growing foundation for operations**
- Potential to grow business further both in domestic and global markets
- Consolidating product manufacturing across facilities to harness synergies and unlock capacity efficiencies

Note: Balance Revenue is from 3W segment

Engineering Led Emerging Solutions: Auto (Tech-Agnostic and xEV)


Drive Train Rotor Shaft


Aluminium Balance Rings


Gear Motor Counter Drive


Rotor Shaft


Housing Shift Lever


Spacer Input Gear


Hollow Shaft


Attachment Lower Ball Joint


Hub


Rear Spring Bracket


Differential Lock Hook


Tilt Cabin Parts


Stemcomp Steering


Foot Lever


Starter Gear Bracket


Footrest


Foot Lever


Mirror Hosing


Footrest Bracket


Side Stand


Foot Lever

Revenue Contribution (FY25)	Key Customers
5.9% XEV	- European premium 2W OEMs - Leading European PV OEM - Major Europe and US-based Tier 1 customer
8.9% Tech - Agnostic	- Key Indian EV OEMs - Major Indian UK and OEM - Major North American and European EV OEM

15%
Total FY25 Revenue contribution

- Specializes in providing innovative and high-performance solutions tailored to meet the evolving needs of the tech-agnostic and xEV automotive segments.

20%
Total Long term Revenue contribution

- Strategically positioned to capitalise on the growing opportunities in Tech-Agnostic and xEV space
- Investing in advanced technologies and developing lightweight and high efficiency components to cater to the evolving needs of EV manufacturers
- Operationalise a dedicated facility for hybrid and electric components within Bengaluru plant, underscoring commitment to the EV sector

Engineering Led Emerging Solutions: Non Auto

ADS



Off Road



Agri-culture



Others



Revenue Contribution (FY25)

4.4%
ADS

3.4%
Off Road

2.0%
Agriculture

1.8%
Others

Key Customers

- All major Indian OEMs & Leading Indian Tier 1 Supplier
- Global Tier 1 Supplier
- Global European aircraft OEM
- Semicon Fab Equipment OEMs

- Major Indian and Japanese OEMs
- Indian arm of a global supplier of fuel injection systems
- Indian arm of a global engine-based fuel

- Global Recreation Vehicle OEM

- Indian arm of a global manufacturing and supply chain management co.
- Global OEM of Earth Moving Equipment
- Subsidiary of a leading global power tools manufacturer

12%

Total FY25 Revenue contribution

- In FY25, the company made significant strides in **diversifying non-automotive portfolio**, with the segment now distinctly categorised into ADS and non-ADS verticals.

20%

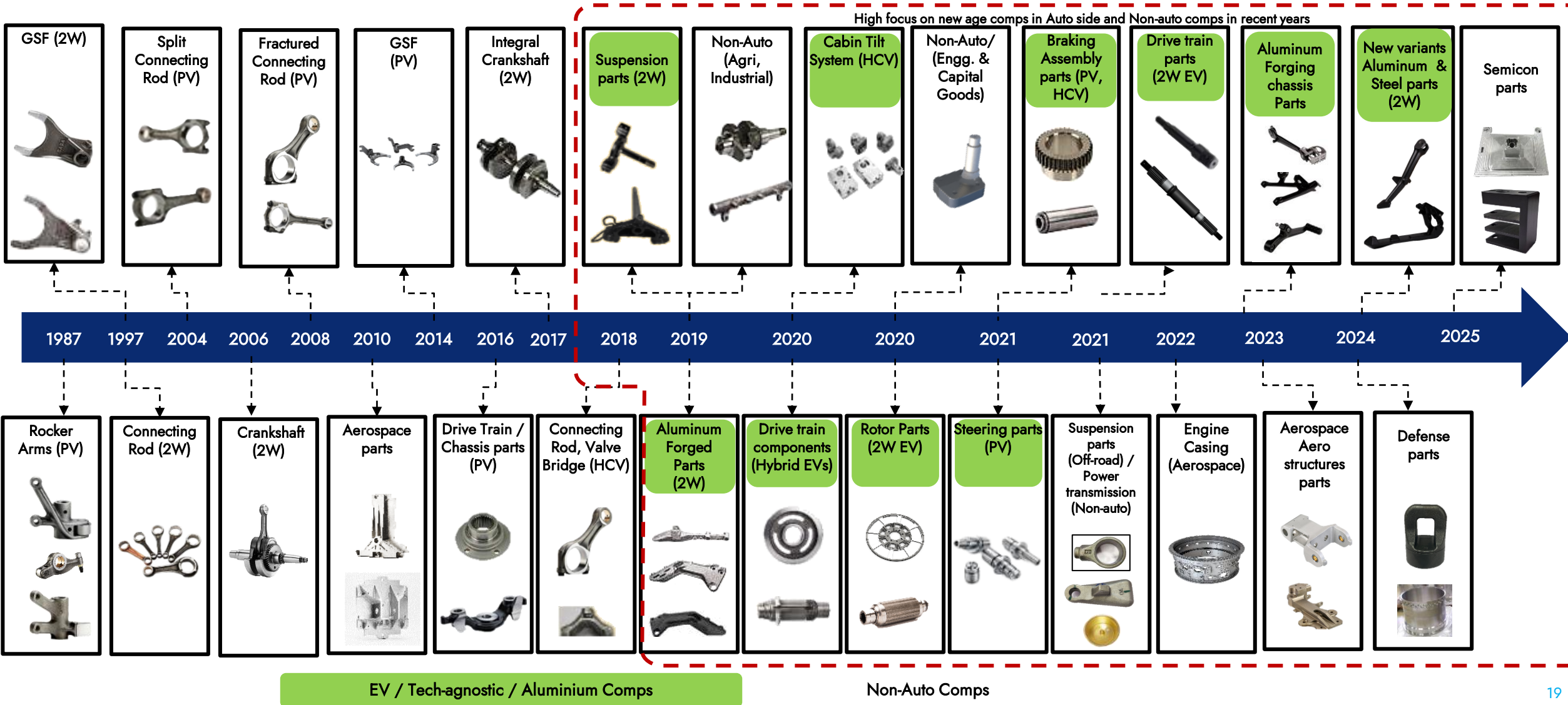
Total Long term Revenue contribution

- Foresee tremendous growth potential in the ADS segment, supported by a rebound in aerospace demand
- New customer wins, and rising opportunities in **semiconductor equipment manufacturing** are expected to fuel the growth
- The upward trajectory is expected to be accelerated by the addition of another large aerospace OEM and the ramp-up of semiconductor-related business

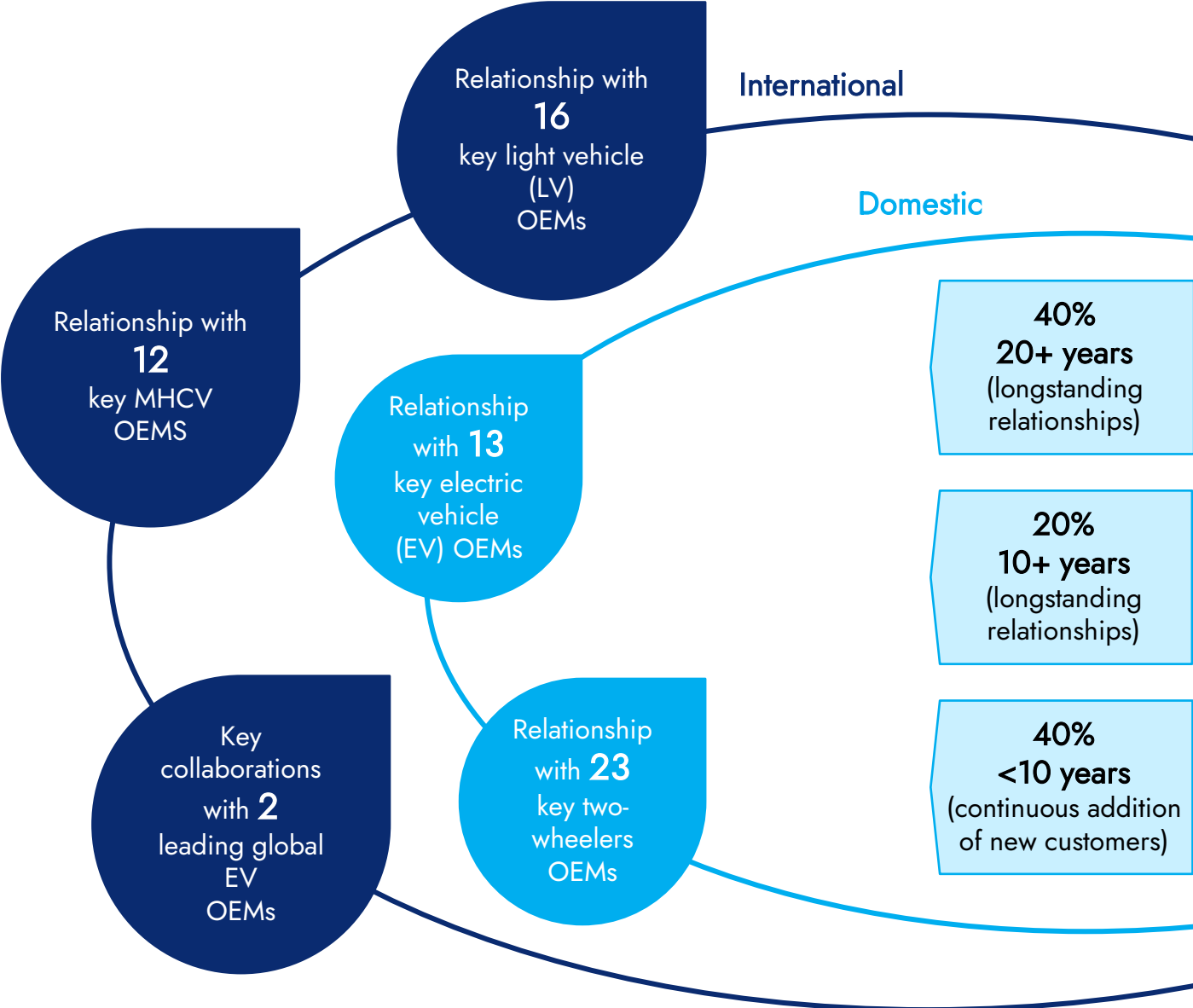
Strategic Entry into New Markets and Product Categories

Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

High focus on new age comps in Auto side and Non-auto comps in recent years



Deep Relationships with Customer Focussed Approach



Experienced Management Team & Board of Directors...

Experienced Professional Management Team



Praveen Chauhan
Head of Corporate Strategy



Vikas Goel
Chief Financial Officer



Rahul Kale
Chief Operating Officer



Hari Krishnan
CEO – Aerospace, Defence & Semiconductor (ADS) division



Satish Kumar
Chief Customer Relationship Officer and Mentor



Amit Gautam
Chief Technology Officer



P R Suresh
Chief Risk officer & Head Corp Training & Quality Systems



Rajesh Kumar Modi
Chief Legal Officer, Company Secretary & Compliance Officer



Pattabhiraman Raghuraman
Chief - Strategic Sourcing & Supply Chain Management Officer



Madhukar Bhat
Chief Human Resources Officer



Anil Patil
Chief Quality Officer



Rakesh S B
Head Aerospace Division

Distinguished Board of Directors



S Sekhar Vasam
Chairman and Managing Director



F R Singhvi
Joint Managing Director



B R Preetham
Executive Director & Group CEO



Muthuswami Lakshminarayan
Non-Executive, Independent Director



Revathy Ashok
Non-Executive, Independent Director



Samir Purushottam Inamdar
Non-Executive, Independent Director

Proficient Strategic Thinking, Planning and Management

Global Exposure

Long-Standing Entrepreneurial and Leadership Skills

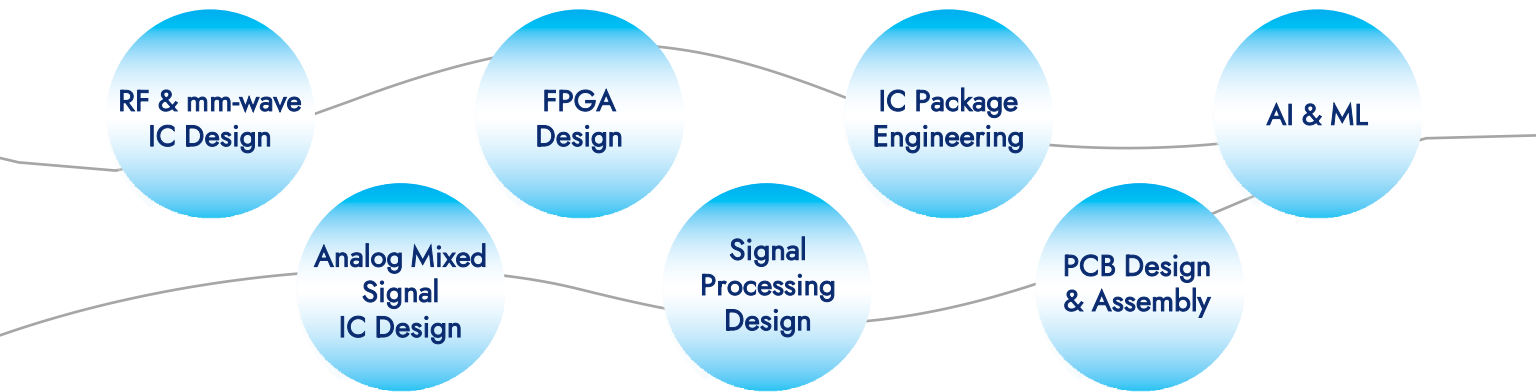
Deep Automobile Company Expertise

MMRFIC - A Partnership for Growth

Strategic investment in MMRFIC for optimizing on advancing radar technology



The partnership presents a significant opportunity in **advanced radar technologies**, create **powerful synergies** and **unlock new opportunities**



Complete Silicon-to-Systems expertise to accelerate Product Time To Market!

ISRO
Order Driven
Development of RF
Solutions for ISTRAC

DRDO
Order Driven
Development for DRDO
Labs for mmWave RF
Radar Solution &
Systems

IDEX-DIO
Funds worth 20Cr for
Development of next
Gen system for
Defence and Space
Comm.

DRDO-TDF
Technology Fund worth
10Cr for SOC
Development of Secure
solutions

Qualified Technologies For Aerospace & Defense

- **mmW Radar**
 - Smallest RF payload with Integrated RF gating switch
- **FMCW Based RF Radar**
 - DBF(Digital Beam Former) Based Radar
 - PoE (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
 - 192 Elements
 - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
 - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
 - Upto **C-Band** Enabled Direct Digital Sampling Card
 - One of the Lowest Form factor (**3U-VPX or smaller**)

Note: 1. Sansera has the right to invest and increase stake to 51% at a predefined valuation formula.

*Further investment of 100 Mn has been made during the year for which the shareholding percentage will be determined based on FY26 financial results.

Driving Growth, Scaling Strategically



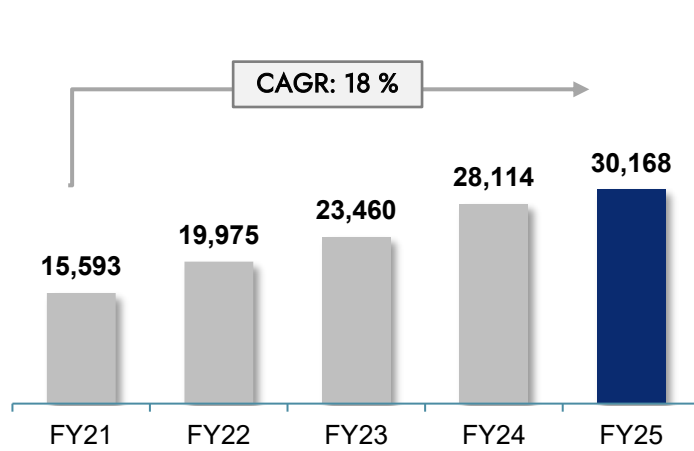
Financial Performance

Sound Financial Performance

Strong financial performance across profitability metrics

Revenue

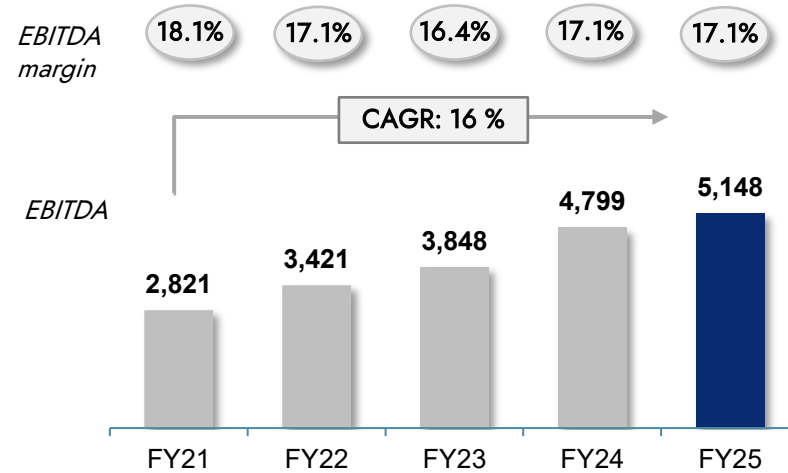
INR in Mn



EBITDA and EBITDA Margins %

EBITDA margin

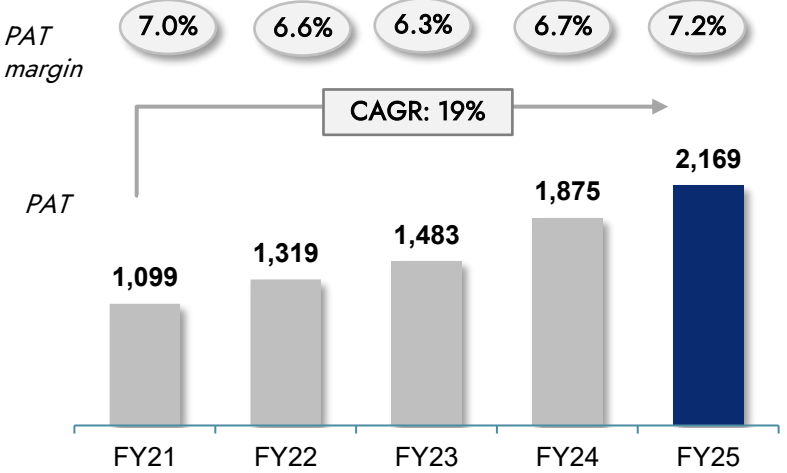
EBITDA



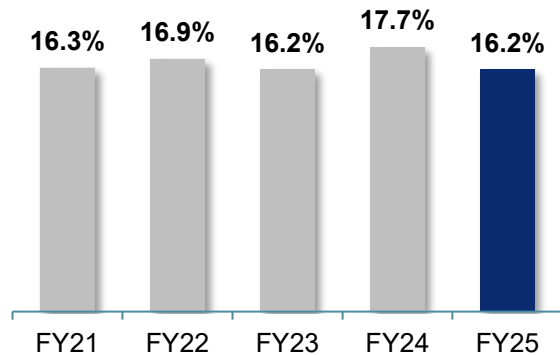
PAT and PAT Margins %

PAT margin

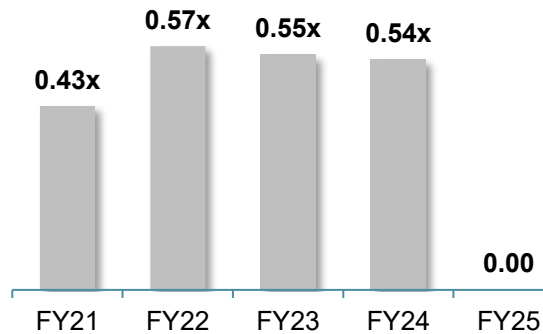
PAT



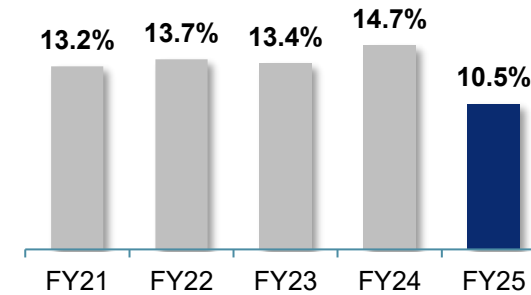
Return on Capital Employed (ROCE) (Ex of CWIP)



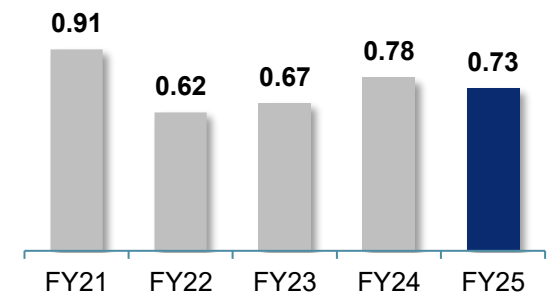
Net Debt to Equity



Return on Equity (ROE)



OCF to EBITDA



Note: 1. Adjusted RoCE = EBIT / Average Capital Employed (Debt+Equity) excluding Capital Work in Progress. 2. ROE : TTM PAT / Average Opening & Closing Network.

Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
Revenue From Operation	30,168	28,114	23,460	19,975	15,593
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
Gross Profit	12,485	11,237	9,299	8,079	6,425
Gross Profit Margin	41.4%	40.0%	39.6%	40.4%	41.2%
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
EBITDA	5,148	4,799	3,848	3,421	2,821
EBITDA Margin	17.1%	17.1%	16.4%	17.1%	18.1%
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
EBIT	3,612	3,328	2,647	2,294	1,935
EBIT Margin	12.0%	11.8%	11.3%	11.5%	12.4%
Finance Cost	700	770	615	510	474
Profit before Tax	2,912	2,558	2,032	1,784	1,461
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
Profit After Tax	2,169	1,875	1,483	1,319	1,099
Profit After Tax Margin	7.2%	6.7%	6.3%	6.6%	7.0%
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

Revenue Mix Trend

Particular	Q2FY26	Q1FY26	Q4FY25	Q3FY25	Q2FY25	Q1FY25	Q4FY24	Q3FY24	Q2FY24	Q1FY24
Segment wise revenue mix										
Auto-ICE	72.9%	72.7%	72.2%	75.8%	74.8%	71.8%	73.8%	76.1%	75.8%	76.1%
2W-Motorcycles	37.9%	36.2%	36.9%	38.7%	37.3%	35.5%	37.0%	37.1%	35.0%	35.3%
2W-Scooters	5.6%	5.3%	6.4%	6.8%	7.4%	6.2%	6.0%	5.7%	5.9%	5.7%
3W	0.7%	0.6%	0.7%	0.8%	0.8%	0.6%	0.7%	0.7%	0.8%	0.7%
PV	15.9%	17.0%	17.0%	17.7%	20.4%	19.4%	21.3%	21.9%	24.5%	23.8%
HCV	12.7%	13.7%	11.2%	11.8%	8.8%	10.1%	8.9%	10.7%	9.6%	10.6%
Auto-Tech Agnostic & xEV	13.8%	15.1%	13.9%	12.8%	16.1%	16.2%	13.6%	11.7%	11.6%	12.2%
Auto-Tech Agnostic	8.8%	9.9%	8.1%	7.7%	9.2%	10.2%	8.4%	7.9%	7.0%	6.9%
xEV	5.0%	5.2%	5.8%	5.1%	6.9%	6.0%	5.2%	3.8%	4.6%	5.3%
Non-Auto	13.2%	12.2%	13.9%	11.4%	9.2%	12.0%	12.6%	12.2%	12.6%	11.7%
ADS	6.4%	5.1%	5.9%	4.0%	3.8%	3.7%	4.3%	4.4%	4.6%	3.2%
Off-road	3.1%	3.0%	4.0%	3.0%	2.3%	4.3%	4.2%	4.6%	4.2%	4.3%
Agriculture	1.5%	1.9%	2.0%	2.6%	1.4%	2.3%	2.0%	1.6%	2.1%	2.7%
Others	2.2%	2.1%	2.0%	1.7%	1.6%	1.7%	2.0%	1.6%	1.6%	1.5%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Geographiy wise revenue mix										
India	70.2%	68.7%	66.6%	69.5%	69.9%	67.6%	66.8%	68.3%	71.3%	68.4%
Europe	16.3%	19.9%	18.0%	17.8%	17.8%	19.6%	19.7%	18.1%	16.4%	19.5%
USA	8.8%	8.4%	10.6%	7.8%	8.3%	10.1%	9.9%	11.0%	9.5%	9.0%
Other Foreign Countries	4.7%	3.0%	4.7%	5.0%	4.0%	2.7%	3.6%	2.6%	2.9%	3.1%
International	29.8%	31.3%	33.4%	30.5%	30.1%	32.4%	33.2%	31.7%	28.7%	31.6%
Exports from India	22.2%	22.4%	26.8%	24.0%	25.5%	27.4%	28.1%	25.0%	23.2%	24.4%
Sweden Sales	7.6%	8.9%	6.6%	6.5%	4.6%	5.0%	5.1%	6.7%	5.6%	7.2%

FY25	FY24	FY23	FY22	FY21
73.6%	75.4%	77.7%	83.4%	83.4%
37.1%	36.1%	35.5%	36.5%	39.5%
6.7%	5.8%	7.9%	6.7%	6.2%
0.7%	0.8%	0.6%	0.8%	0.8%
18.6%	22.8%	22.8%	26.5%	23.4%
10.5%	9.9%	10.9%	12.9%	13.4%
14.8%	12.3%	10.4%	6.1%	5.0%
8.8%	7.6%	6.6%	5.7%	5.0%
5.9%	4.7%	3.8%	0.4%	-
11.6%	12.3%	11.9%	10.5%	11.5%
4.4%	4.1%	4.2%	3.2%	3.8%
3.4%	4.3%	3.2%	3.1%	4.2%
2.1%	2.1%	3.1%	2.8%	2.5%
1.8%	1.7%	1.5%	1.4%	1.1%
100.0%	100.0%	100.0%	100.0%	100.0%
68.4%	68.7%	71.6%	63.0%	65.0%
18.3%	18.4%	17.6%	23.7%	25.0%
9.2%	9.9%	7.2%	9.4%	7.0%
4.1%	3.1%	3.6%	3.9%	3.1%
31.6%	31.3%	28.4%	37.0%	35.0%
26.0%	25.2%	21.7%	28.1%	25.5%
5.7%	6.1%	6.7%	8.9%	9.5%

Customer & Product Mix | Orderbook History

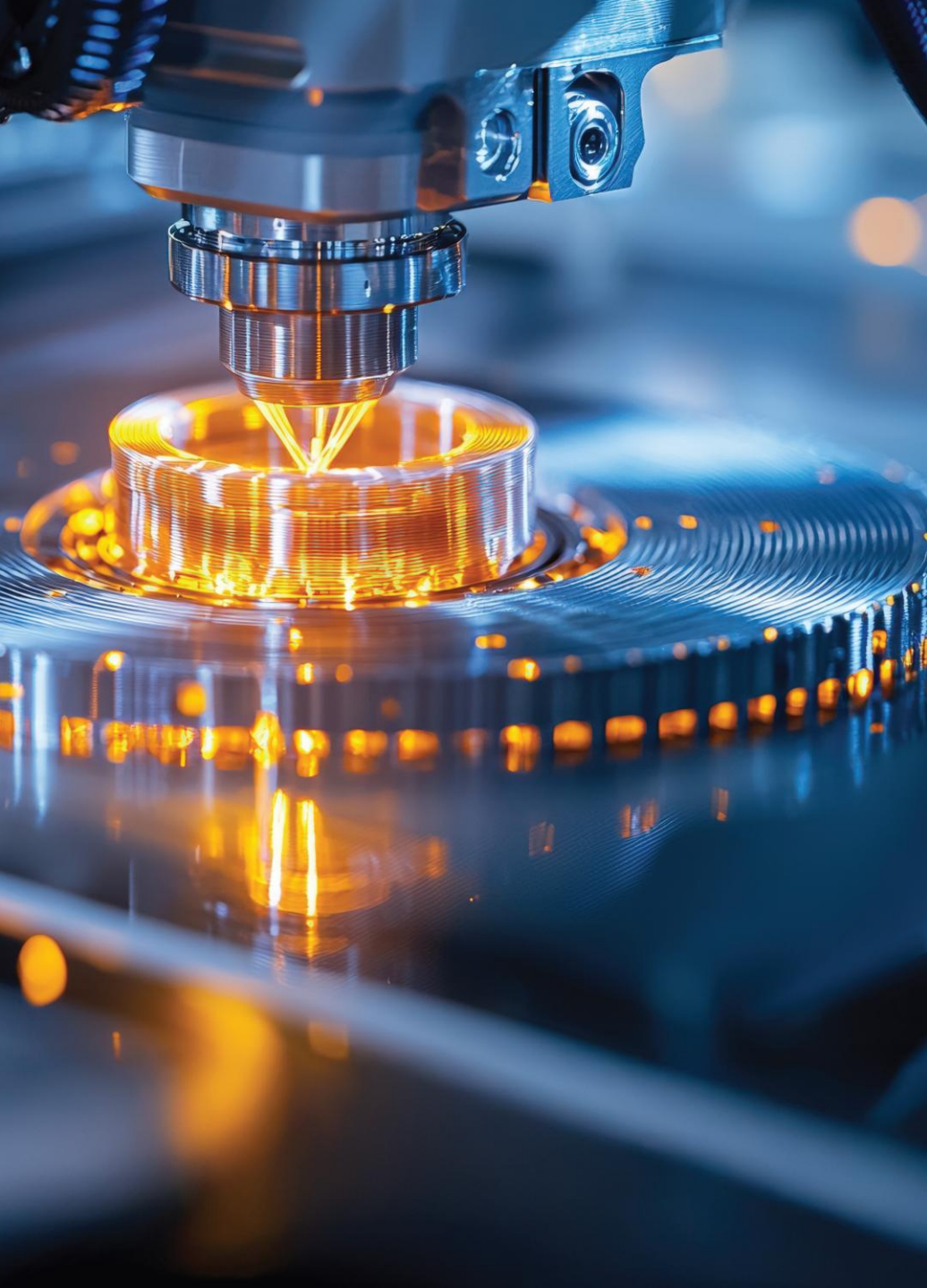
Particular	FY25	FY24	FY23	FY22	FY21
Customer Mix					
Customer 1	13.7%	14.5%	14.3%	16.6%	20.7%
Customer 2	10.9%	10.3%	12.6%	11.9%	14.0%
Customer 3	9.9%	11.0%	11.9%	10.2%	10.2%
Customer 4	6.0%	6.1%	6.2%	8.4%	9.0%
Customer 5	5.7%	5.2%	5.8%	6.8%	5.3%
Top 5 share	46.2%	47.3%	50.8%	53.9%	59.2%
Others	53.8%	52.7%	49.2%	46.1%	40.8%
Total Sales	100.0%	100.0%	100.0%	100.0%	100.0%

Product Mix					
Connecting rods	36.4%	41.0%	38.8%	42.8%	39.7%
Rocker arms	16.2%	15.5%	16.1%	18.2%	19.5%
Crank shaft assembly	15.3%	15.8%	17.8%	16.1%	17.2%
Gear shifter forks	5.4%	4.8%	5.2%	5.3%	6.6%
Stem comp	3.7%	3.1%	4.2%	3.4%	3.8%
Aerospace products	4.4%	4.1%	4.2%	3.2%	3.8%
Integral crankshaft	2.3%	2.0%	1.5%	1.3%	1.0%
Others	16.3%	13.7%	12.2%	9.7%	8.5%
TOTAL	100.0%	100.0%	100.0%	100.0%	100.0%

- Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

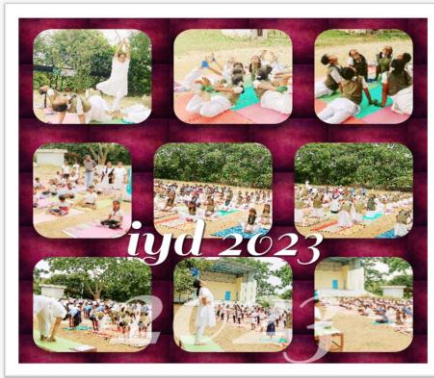
Particular	FY25	FY24	FY23
Order Book			
Opening Order Book	15.9	13.2	9.6
New Order wins	7.6	8.7	7.3
Order Moved to Mass Production	5.0	6.0	3.7
Closing Order Book	18.5	15.9	13.2

Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity

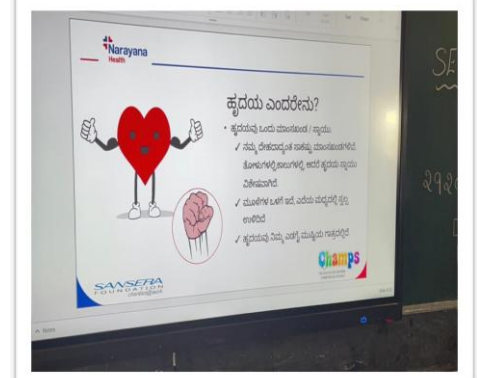


Annexures

International Yoga day Celebration



BP Awareness Program in Bengur School



ADOPTION OF TB PATIENTS OF ANEKAL TALUK - TB Elimination program



Health care program at Sansera supported schools & event partners - Narayana Netralaya & KMYF

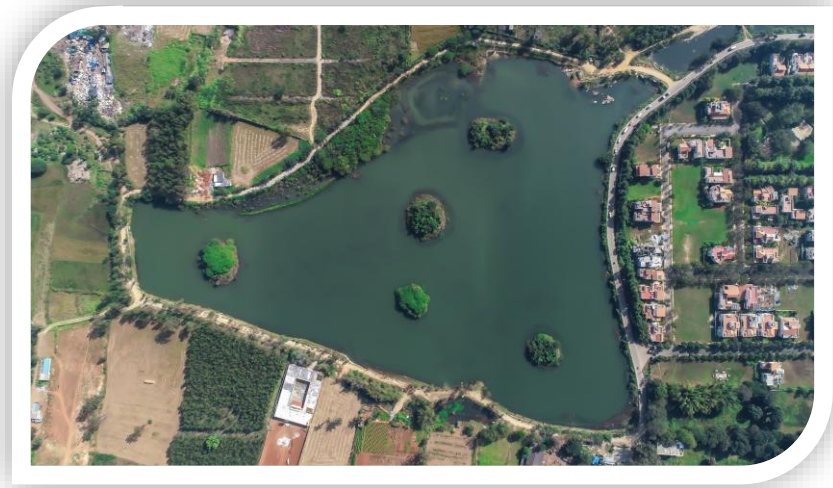


Initiatives taken for Environment

KYALASANAHALI LAKE



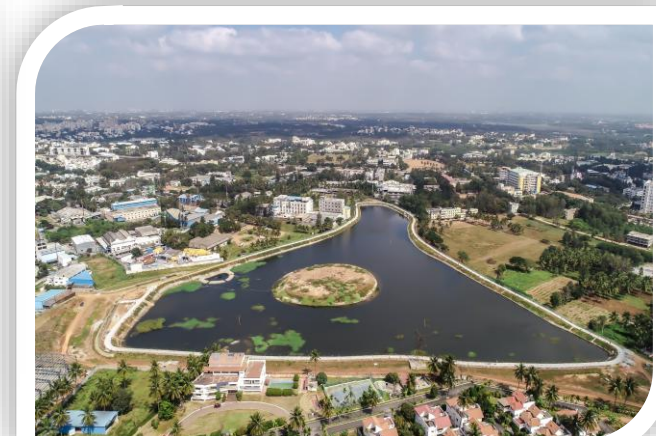
January 2017



Present

TRASHBOT A de-centralised automated mixed waste segregator at BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption



Present

Well Recognized for Achievements in the Sector

Maruti Suzuki Award for Part Development 2024-25	BCIC ESG in Manufacturing Sector 2025	FKCCI Award in Sustainability 2025	Autodeck Award in Digital Innovation 2025
Yamaha Supplier Conference 2024	Honda Annual Supplier Convention 2023-24	Honda Motor India Delivery & Quality of Spare Parts during 2023-2024	ACMA Gold Award for Sustainability Business & Safety 2024
TVS Consistent Quality Performance Year 2022-23	Yamaha Appreciation award for delivery (2023)	Royal Enfield Reliable partner in Quality & Delivery 2023	Quality Platinum award from Bajaj Auto (2023)
Boeing Excellent Supplier Performance (2022)	Bajaj Quality Award BAL Q "Platinum" Award (2022)	Hero Best Performance EARN Program (2022)	Bosch India Regional Supplier Awards (2022)

Numerous awards over years bear testimony for the quality of products



"AIRBUS" #NewSteps2023



"Zero Defect Supplies
Zero PPM Award 2023



Premier Award by RTX



General Motors For Outstanding
Performance

For more information please contact:

Company:



Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

Email id: rajesh.modi@sansera.in

Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285

Shikha Puri / Dharmik Kansara

Email id: shikha.puri@sgapl.net / dharmik.k@sgapl.net

Tel No: +91 9819282743 / +91 7208179323

