

JFL/NSE-BSE/2025-26/59

November 13, 2025

**BSE Limited**  
P.J. Towers, Dalal Street  
Mumbai – 400001

**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex  
Bandra(E), Mumbai – 400051

**Scrip Code: 533155**

**Symbol: JUBLFOOD**

**Sub: Earnings Presentation along with Press Release**

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')**

Dear Sir/ Madam,

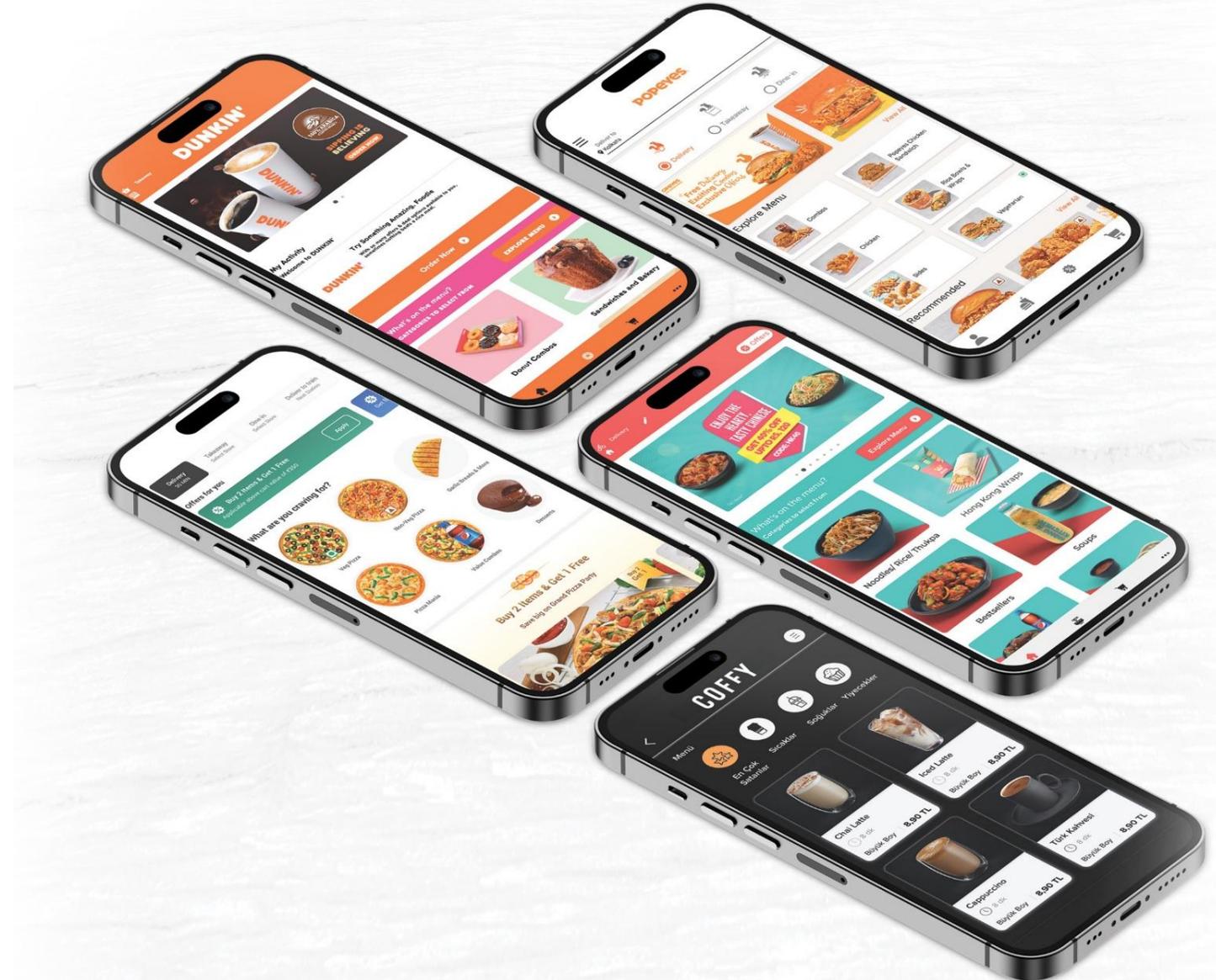
Pursuant to Regulation 30 of Listing Regulations, please find enclosed herewith the Earnings Presentation along with Press Release to be issued by Jubilant FoodWorks Limited ('the Company') for Q2FY26 & H1FY26 Results.

The above details will also be available on the website of the Company at [www.jubilantfoodworks.com](http://www.jubilantfoodworks.com) under [Investor Relations](#) section.

This is for your information and records.

Thanking you,  
For **Jubilant FoodWorks Limited**

**Mona Aggarwal**  
**Company Secretary and Compliance Officer**  
*Investor E-mail id: [investor@jublfood.com](mailto:investor@jublfood.com)*  
*Encl: A/a*



# Earnings Presentation

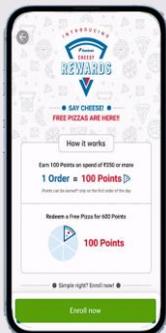
Q2FY26



# Jubilant FoodWorks : A multi-brand food-tech company

Breakthrough Technology

B



Loyalty Program



Immersive & Friction-free App



Location AI



Restaurant Co-pilot

Our Purpose:  
**We Serve Joy** 😊



4.1/5 CSAT Score\*



20 Foodparks and Distribution centers



300+ Multi-temperature logistics fleet



~35k Bikes



598 Cities covered

Operate with Excellence

O

Lead with Purpose

L



Drive GROWTH



Be CUSTOMER-FIRST



Find BETTER WAYS



HUSTLE Mindfully



Lead with CARE



**Domino's**



**POPEYES**

D

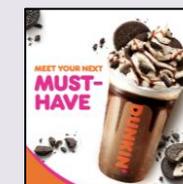
Delicious Food



**HONG'S KITCHEN**  
Hearty! Tasty! Chinese!



**COFFY**



**DUNKIN'**

# Jubilant FoodWorks : Leading QSR player in emerging high-growth markets



## We serve ~25% of the world population



Largest QSR player for 30yrs ; 1.7x the 2<sup>nd</sup> largest player



• New markets entered during last 15 years



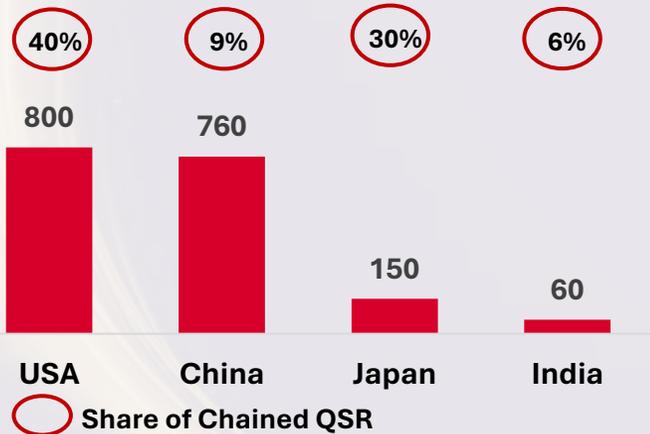
• High-growth markets contributing materially to the top and bottom-line



## Significant headroom for growth

- Median age of population in the markets JFL operates is under 35<sup>(2)</sup>
- Strong demand for QSRs within GenZ and Gen Alpha: early adoption locks in lifelong customers
- Rising Middle income class & discretionary spend share of wallet: China discretionary at 70% vs. India at 54%<sup>(1)</sup>
- Rapid growth in smartphone penetration and adoption of online commerce
- Online commerce is an increasing trend in consumers: China at 67% vs India at 17% of population<sup>(1)</sup>
- Aspirational consumption seeing significant growth within the expanding middle income class
- Consumers gravitating towards branded/organized chains for trusted quality

Global Foodservice Market (\$Bn)<sup>(1)</sup>



India Chained QSR Market (\$Bn)<sup>(1)</sup>



(1) Various industry reports

(2) <https://worldpopulationreview.com/country-rankings/median-age>

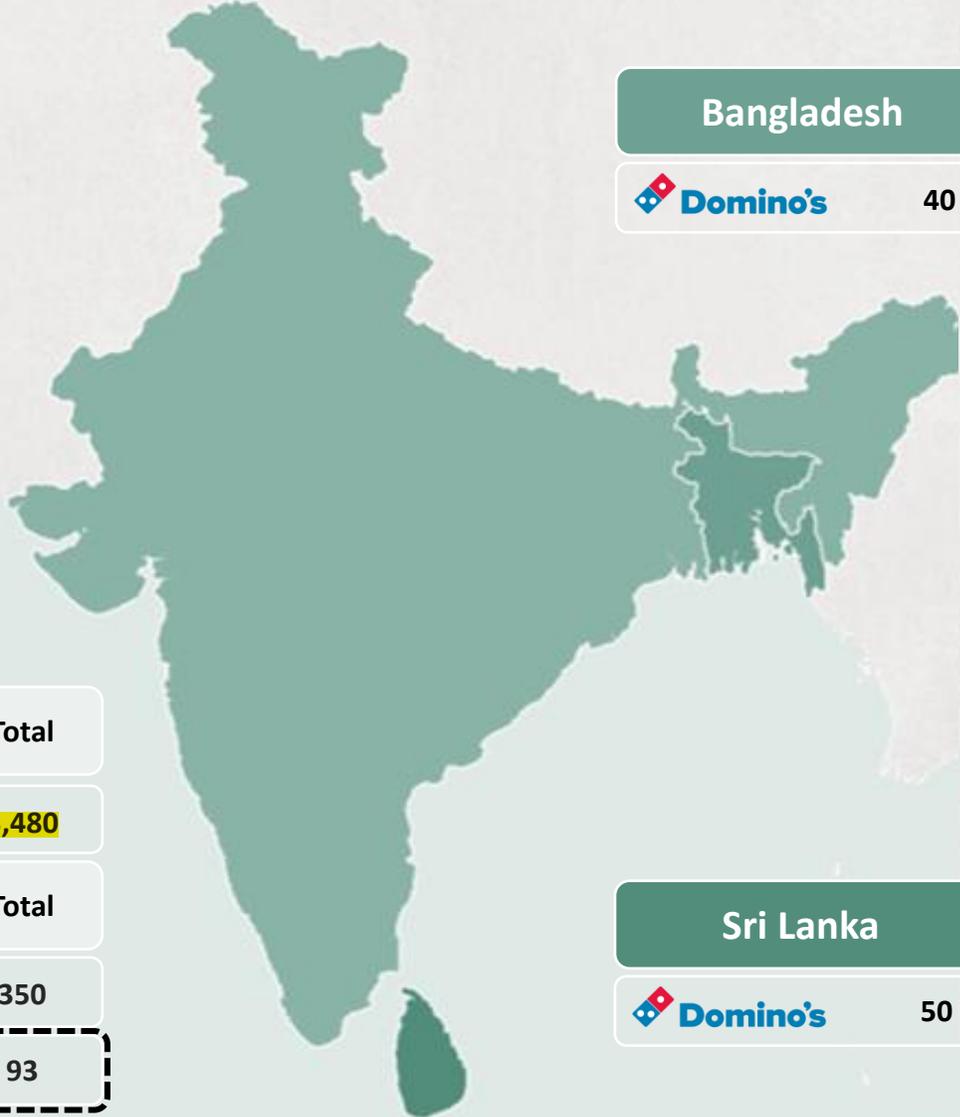
# Jubilant FoodWorks : 3,480 stores worldwide, 93 stores added during Q2FY26



Turkey & Others	
Domino's	768
<b>COFFY</b>	172
<b>Total</b>	<b>940</b>

India	
Domino's	2,321
<b>POPEYES</b>	68
HONG'S KITCHEN <small>Heartful. Tasty! Chinese!</small>	33
<b>DUNKIN'</b>	28
<b>Total</b>	<b>2,450</b>

Bangladesh	
Domino's	40



Sri Lanka	
Domino's	50

## Total Stores

Domino's	Popeyes	Dunkin'	Hong's Kitchen	COFFY	Total
3,179	68	28	33	172	<b>3,480</b>

## Net Additions (Brand-wise)

	Domino's	Popeyes	Dunkin'	Hong's Kitchen	COFFY	Total
in last 12 months	285	14	-4	-1	56	350
in last 3 months	81	8	-1	-	5	93



Note: The store network is as on September 30, 2025; map is not drawn to scale and is for illustration purpose only



# Agenda



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**Cheezy  
Highlights**

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**Financial  
Highlights**

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**Market-wise  
Highlights**

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**Brand-wise  
Highlights**

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**Statement of  
Profit and Loss**

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## Cheesy Highlights

**Domino's**  
**Big Big 6<sup>in</sup> 1**  
**CHEEZILLA**  
Pizza

C.O.A.T:  
Cheesiest of  
all time

~~₹1499~~  
**₹999**

This advertisement features a large, square pizza divided into six distinct sections, each with a different cheese or topping. The pizza is presented on a wooden board. In the background, there are several blocks of cheese and a small herb garnish. The Domino's logo is at the top left, and the product name is prominently displayed in the center. The price is shown at the bottom right, with a crossed-out original price of ₹1499 and a new price of ₹999. The tagline 'C.O.A.T: Cheesiest of all time' is located at the bottom left.

**HONG'S KITCHEN**  
Hearty! Tasty! Chinese!

LIGHT UP YOUR DIWALI WITH  
**HONG'S FIREWOK**

EXPLOSIVE  
FLAVORS

**HONG'S KITCHEN**  
Hearty! Tasty! Chinese!

This advertisement is set against a vibrant red background decorated with traditional Diwali oil lamps (diyas). At the top, the Hong's Kitchen logo and slogan are visible. The main headline reads 'LIGHT UP YOUR DIWALI WITH HONG'S FIREWOK'. Below this, a colorful box of 'EXPLOSIVE FLAVORS' dumplings is shown, with steam rising from it. The box features illustrations of people in traditional attire. The Hong's Kitchen logo and slogan are repeated on the bottom right of the box.

**POPEYES**  
FAMOUS LOUISIANA CHICKEN

A flavor burst  
in every bite.

Flavor Burst  
Burgers

NEW

American Mayo Burst

Habanero Burst Korean Burst American Mayo Burst Barbeque Burst Korean Burst Habanero Burst

This advertisement features a row of seven Popeyes burgers with different 'Flavor Burst' toppings. The central burger is the largest and is topped with a thick, dripping sauce. The background is a light beige color with faint, repeating patterns of the Popeyes logo and 'FAMOUS LOUISIANA CHICKEN'. The Popeyes logo and slogan are at the top left. The headline 'A flavor burst in every bite.' is in the center. The 'Flavor Burst Burgers' logo is at the top right. A 'NEW' badge is placed above the central burger. Below the burgers, the names of the different flavors are listed: Habanero Burst, Korean Burst, American Mayo Burst, Barbeque Burst, Korean Burst, and Habanero Burst.

# Q2FY26 Consolidated Performance : ~20% topline growth; PAT\* Margin expands >100bps

		YoY Change	QoQ Change
Network	3,480 stores	+350	+93
Revenue	Rs. 23,402 mn	+19.7%	+3.5%
EBITDA Margin (Pre-Ind AS 116)	13.9%	-14 bps	+93 bps
Reported EBITDA	Rs. 4,762 mn	+19.5%	+8.7%
EBITDA Margin	20.3%	-4 bps	+98 bps
PAT*	Rs. 1,099 mn	+53.7%	+13.1%
PAT* Margin	4.7%	+104 bps	+40 bps



\*PAT from continued operations



# Q2FY26 Key Highlights

- ✓ **Group System Sales\*** came in at **Rs. 27,465 million**
- ✓ **Group network of 3,480 stores** as of end of the period, with **net addition of 93 stores QoQ**; **Domino's Network is 3,179 stores with net addition of 81 stores QoQ**
- ✓ **Revenue**
  - **Consolidated Revenue** came in at **Rs. 23,402 million (+19.7% YoY)**
  - **Standalone Revenue** came in at **Rs. 16,987 million (+15.8% YoY)**
    - **Domino's India Revenue up by 15.5% YoY** driven by strong order growth of 14.8% YoY
      - **LFL growth of 9.1% YoY**, on account of strong Delivery LFL growth of 16.5% YoY
      - **Mature store ADS came in at Rs. 83,155**
- ✓ **EBITDA**
  - **Consolidated EBITDA**
    - **EBITDA (Pre-Ind AS 116)** came in at **Rs. 3,244 million (+18.5% YoY)** with margin at **13.9% (-14 bps YoY)**
    - **EBITDA (Reported)** came in at **Rs. 4,762 million (+19.5% YoY)** with margin at **20.3% (-4 bps YoY)**
  - **Standalone EBITDA**
    - **EBITDA (Pre-Ind AS 116)** came in at **Rs. 2,052 million (+19.4% YoY)** with margin at **12.1% (+37 bps YoY)**
    - **EBITDA (Reported)** came in at **Rs. 3,294 million (+15.9% YoY)** with margin at **19.4% (+2 bps YoY)**

\*Group system sales refer to restaurant sales of corporate as well as franchisee stores across all brands and markets

LFL: Like for Like growth; ADS: Average Daily Sales per store per day for Domino's India

LFL ADS/Mature store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year(computed on 1,695 stores)

# H1FY26 Consolidated Performance

		YoY Change
Network	3,480 stores	+350
Revenue	Rs. 46,010 mn	+18.3%
EBITDA Margin (Pre-Ind AS 116)	13.4%	-
Reported EBITDA	Rs. 9,142 mn	+17.0%
EBITDA Margin	19.9%	-24 bps
PAT*	Rs. 2,071 mn	+56.5%
PAT* Margin	4.5%	+110 bps

\*PAT from continued operations

2

## Financial Highlights

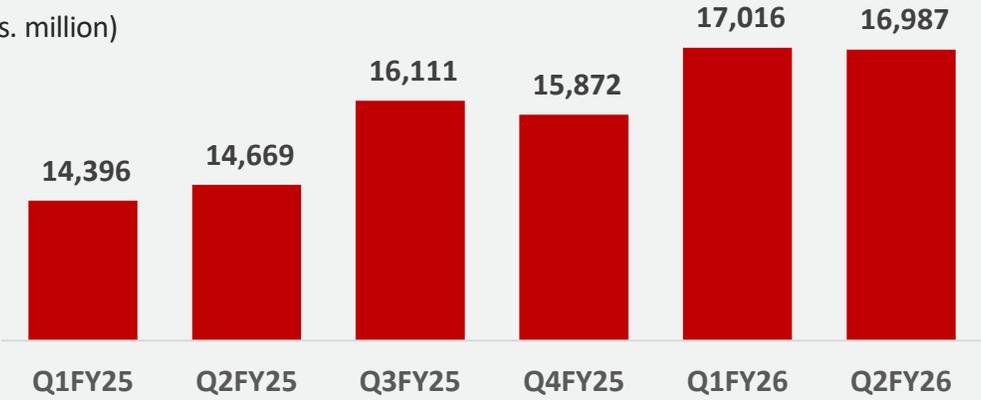


# Standalone Revenue Metrics and Trends : double digit topline growth continues



## Revenue

(Rs. million)



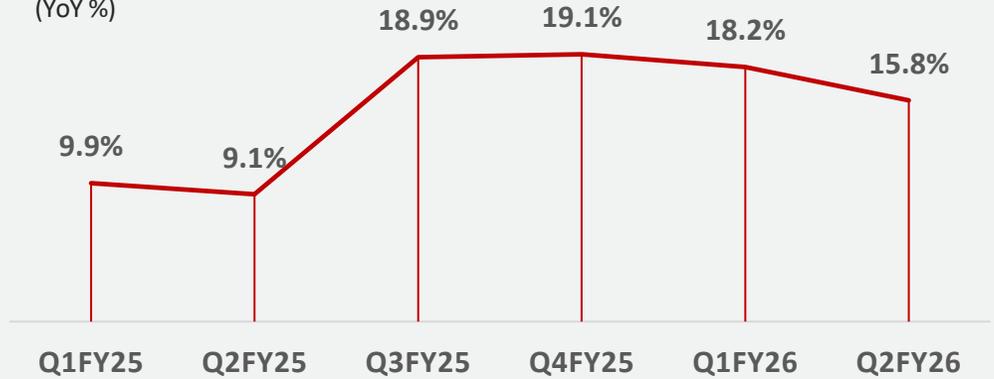
## Domino's Mature Store ADS

(Rs.)



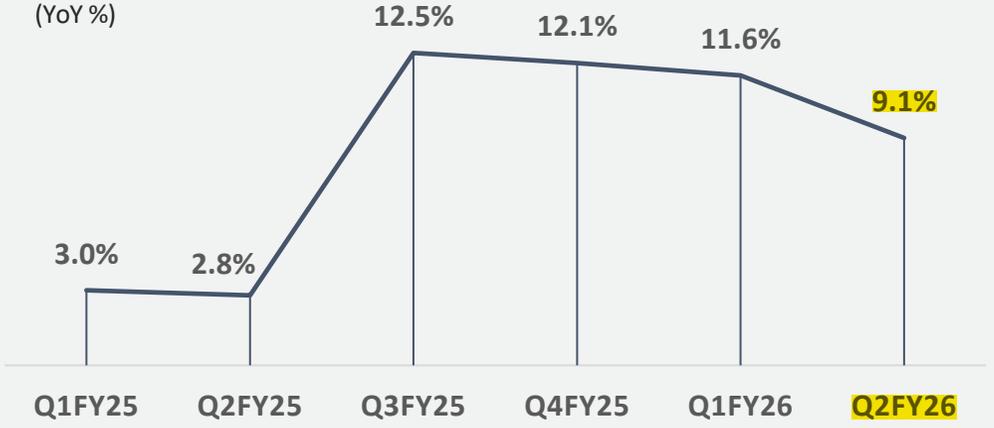
## Revenue Growth

(YoY %)



## Domino's LFL Growth

(YoY %)



LFL: Defined as YoY growth in revenue for non-split(mature) restaurants opened before previous financial year

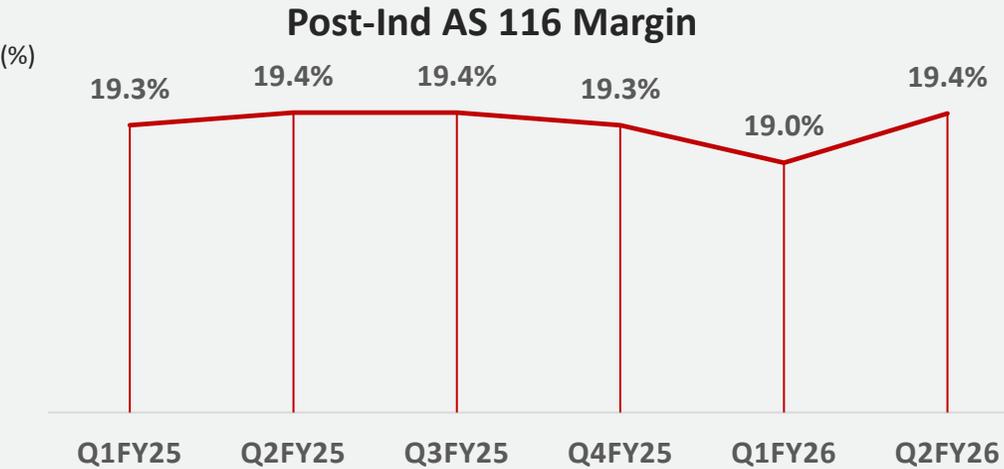
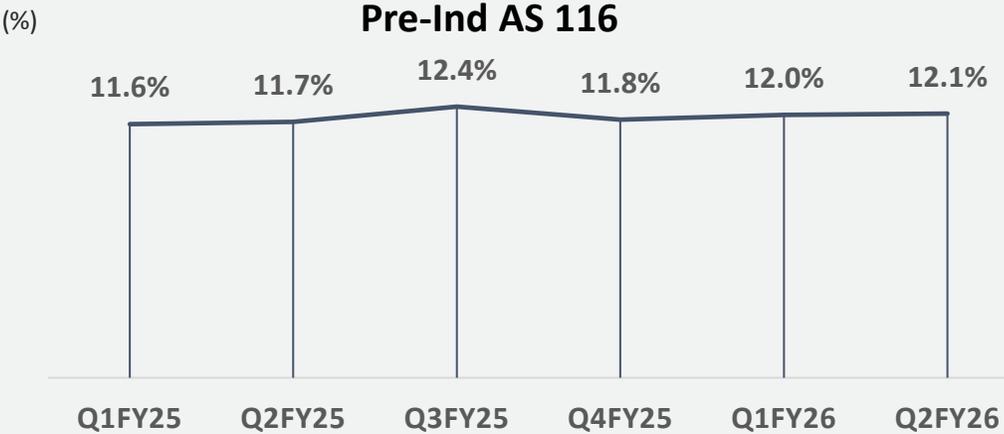
LFL ADS/Mature Store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year(computed on 1,695 stores)



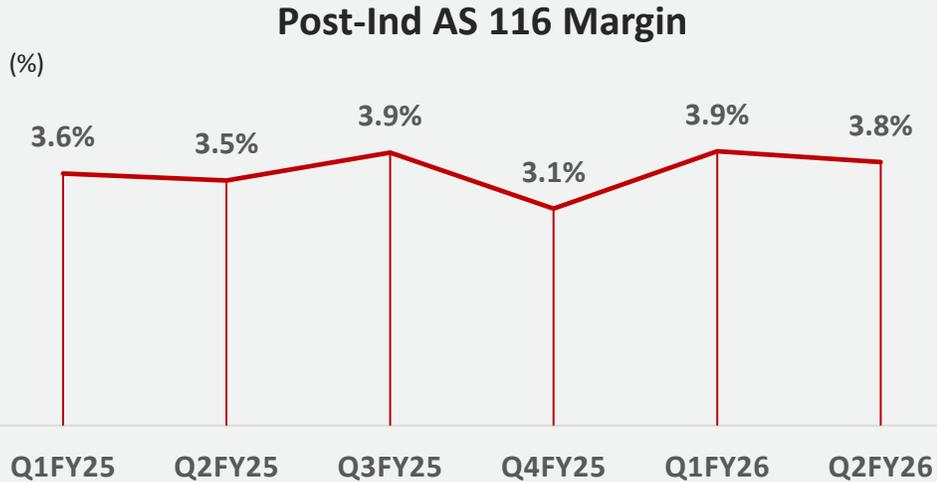
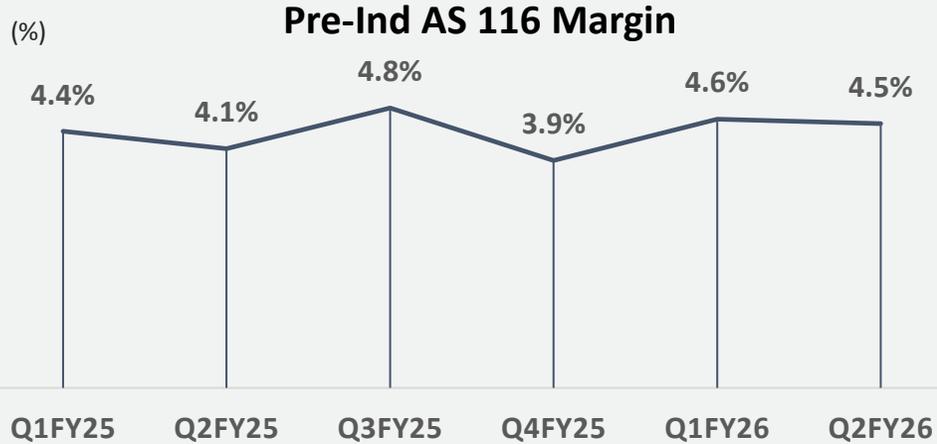
# Standalone Profitability Trends : steady EBITDA margins



## EBITDA Margin



## PAT Margin\*



\*PAT Margin of continued operations and before exception items

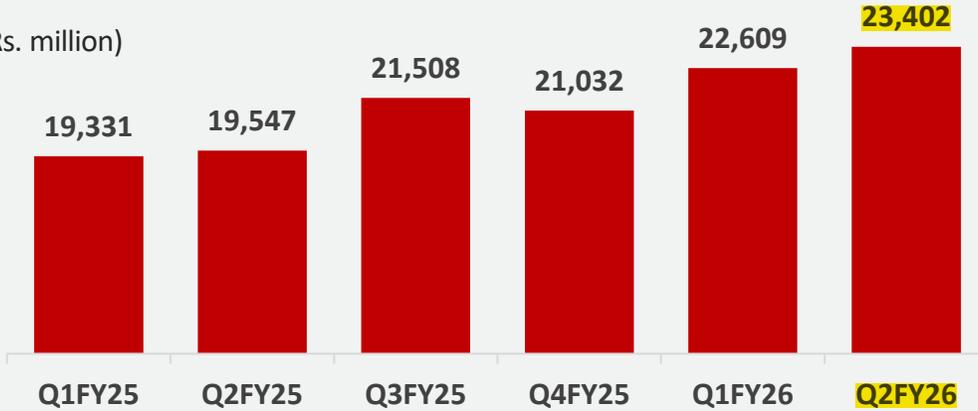


# Consolidated Revenue and Profitability Trends



## Revenue

(Rs. million)



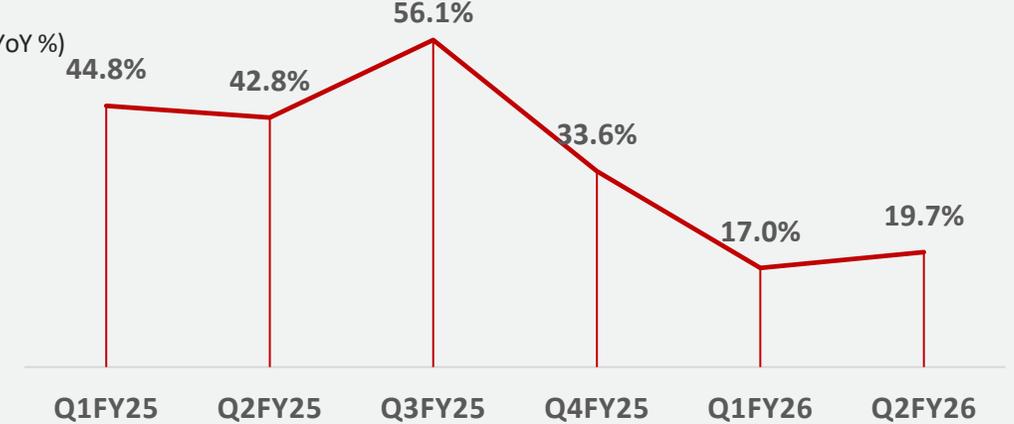
## Pre-Ind AS 116 EBITDA Margin

(%)



## Revenue Growth#

(YoY %)



## Pre-Ind AS 116 PAT\* Margin

(%)



\*PAT Margin is of continued operations and before exceptional items

#FY25 revenue growth includes the inorganic growth due to acquisition of Turkey business



# 3

## Market-wise Highlights



## Revenue & Store Growth

Revenue: Rs. 16,987 mn (+15.8% YoY)

Stores: Net addition of 88 stores QoQ

Domino's revenue grew **15.5 % YoY**

- Strong order growth of **14.8% YoY**
- Domino's LFL growth of **9.1% YoY**

Store network in India stands at 2,450

- **Added 81 new Domino's stores;** expanded in **16 new cities;** now present across **500 cities**
- Launched **Popeyes** in the **western region,** with **4 outlets in Mumbai**

## Profitability

EBITDA 19.4%: Rs. 3,294 mn (+15.9% YoY)

PAT\* 3.8%: Rs. 639 mn (+22.8% YoY)

- ❖ **Gross margin expanded sequentially** across the portfolio
- ❖ **Pre-Ind AS 116 EBITDA margin expanded 37bps YoY** on account of improvement in gross margin, store productivity and operating leverage

## Innovation in product and customer experience

### Continuous product innovation

- ❖ **Introduced Four-Cheese-Sourdough Pizza** - light on the plate, heavy on the joy
- ❖ **Added 7 new variants** to the Flavor Burst Burger range in Popeyes
- ❖ **Launched Gourmet Dunkin Donuts** at the onset of festive season

### Driving innovation through technology

- ❖ **Investments behind customer app** continue to deliver results – **MAU(app): 15.6mn (+28%YoY)**  
**MTU#: 7.6mn (+27%YoY)**
- ❖ **Launched store-specific Combos** on customer app to enhance ordering experience
- ❖ **Piloted Post Order Monetization** through customizable ads

Note: The above figures are derived from standalone financial statement for the quarter ending September 30, 2025

\*PAT margin is of continued operations

#Users transacting online through own app and aggregator

# International Segment : growth momentum across all markets



## Turkey



Particulars	INR Mn	Growth
System Sales	9,957	29.0%
Revenue	5,927	28.7%
PAT	615	27.6%
PAT Margin	10.4%	-9 bps

LFL*	Pre Inflation-Adjusted	Inflation Adjusted^
Domino's	40.7%	5.6%
COFFY	31.0%	-1.7%

## Sri Lanka



Particulars	Q2FY26
Revenue (INR mn)	317
% Growth	86.1%

## Bangladesh



Particulars	Q2FY26
Revenue(INR mn)	194
% Growth	54.1%

\*LFL computation in TRY; ^ Inflation adjusted as per IAS 29

Note: DPEU numbers are for continued operations; TRY:INR currency conversion is as on September 30, 2025 for reported INR and are inflation adjusted numbers

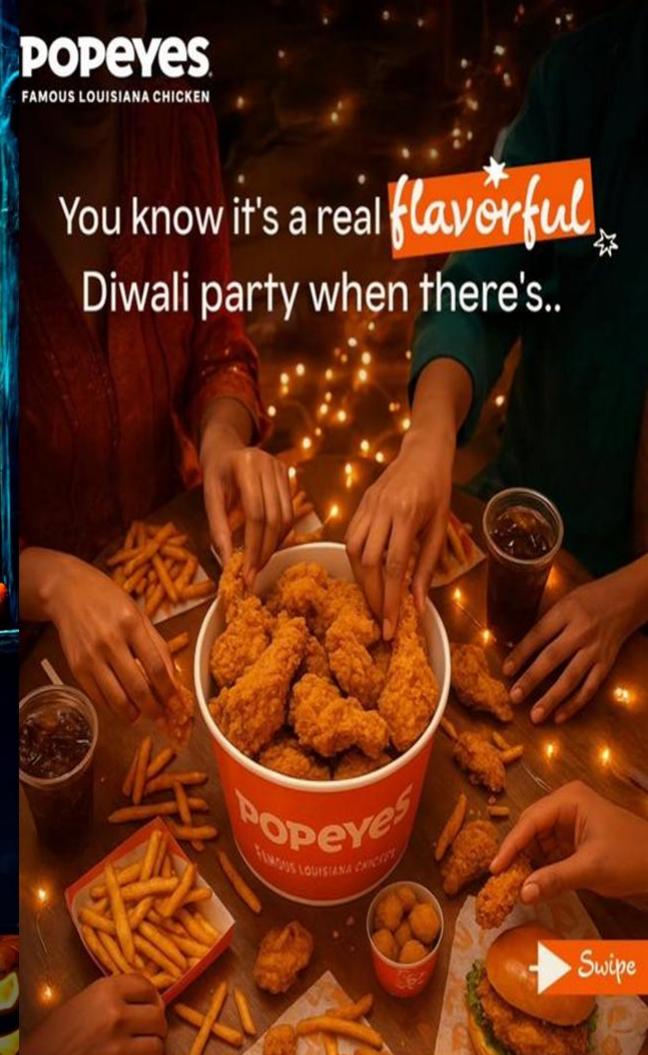
# 4

## Brand-wise Highlights

Domino's

Popeyes

COFFY



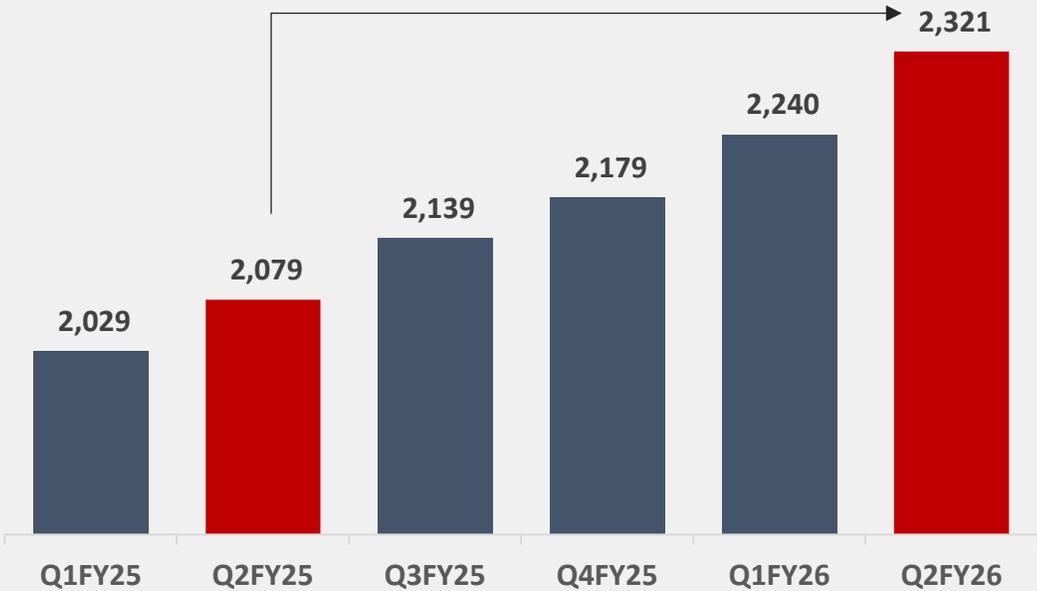
# Domino's





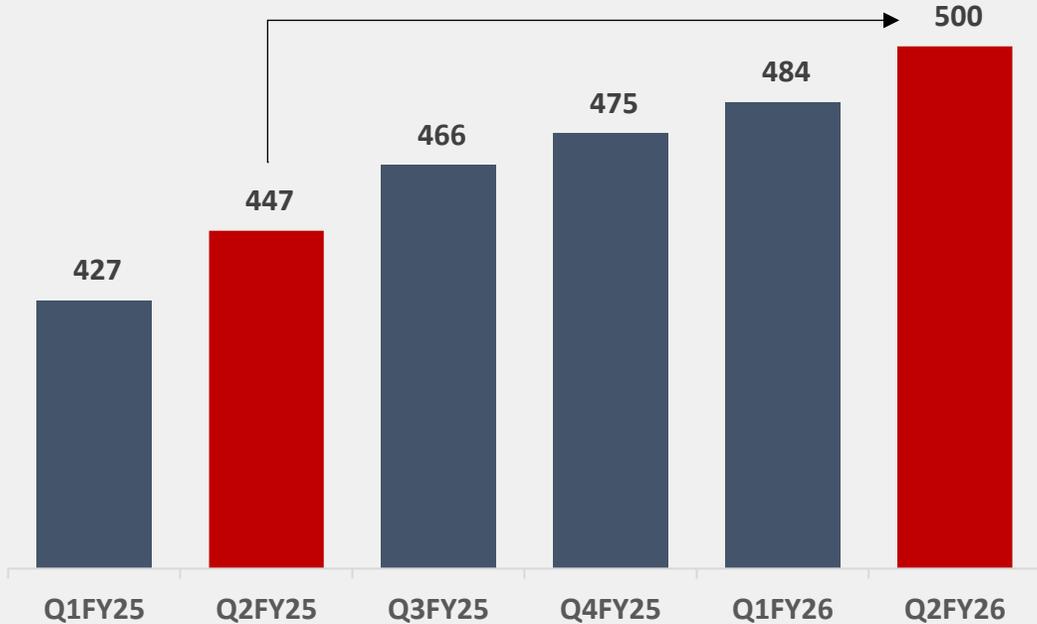
## Store Count

242 net store addition in last one year



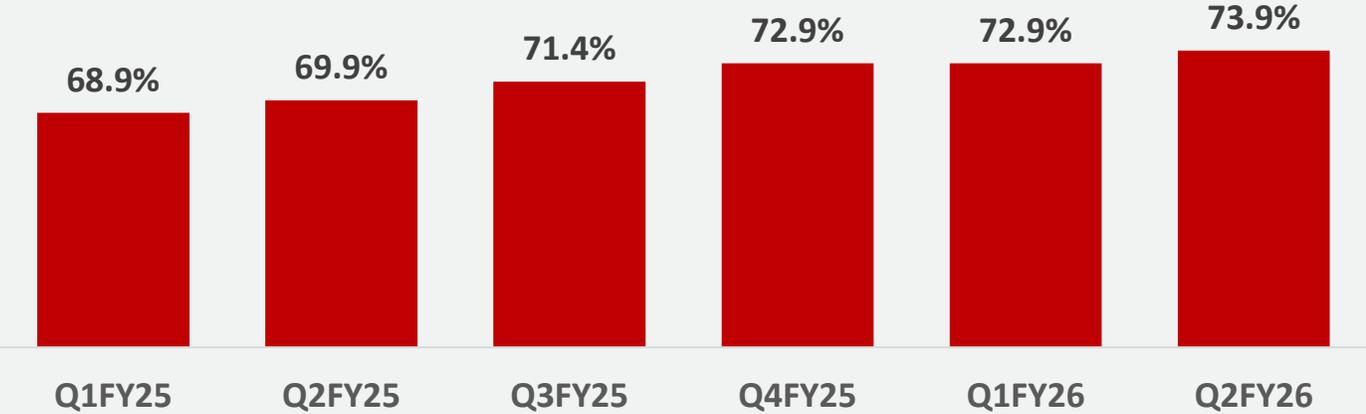
## City Coverage

Entered 53 new cities in last one year

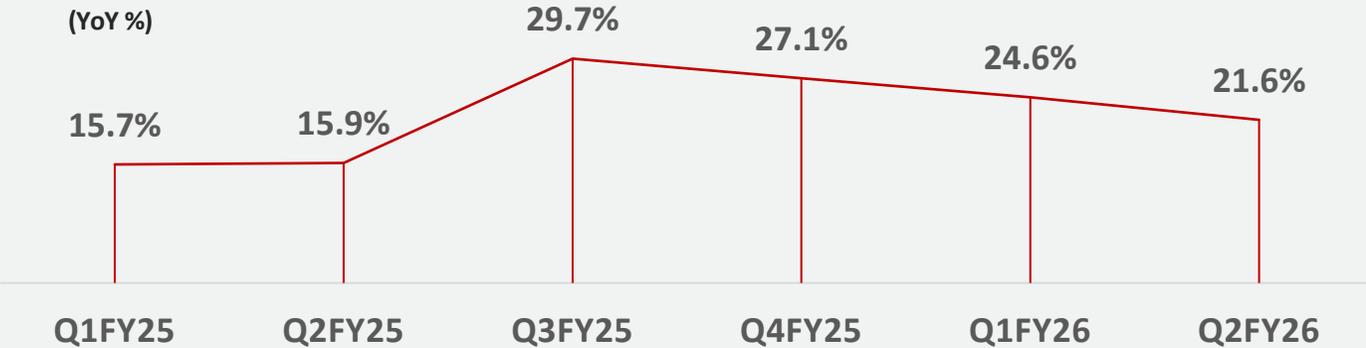




### Delivery Channel Mix at a higher end



### Delivery Growth Trends (In Revenue Terms)



### Delivery

- Delivery channel revenue up by 21.6% YoY
- The strong delivery channel revenue growth led by robust order growth of 23.7% YoY

### Dine-in

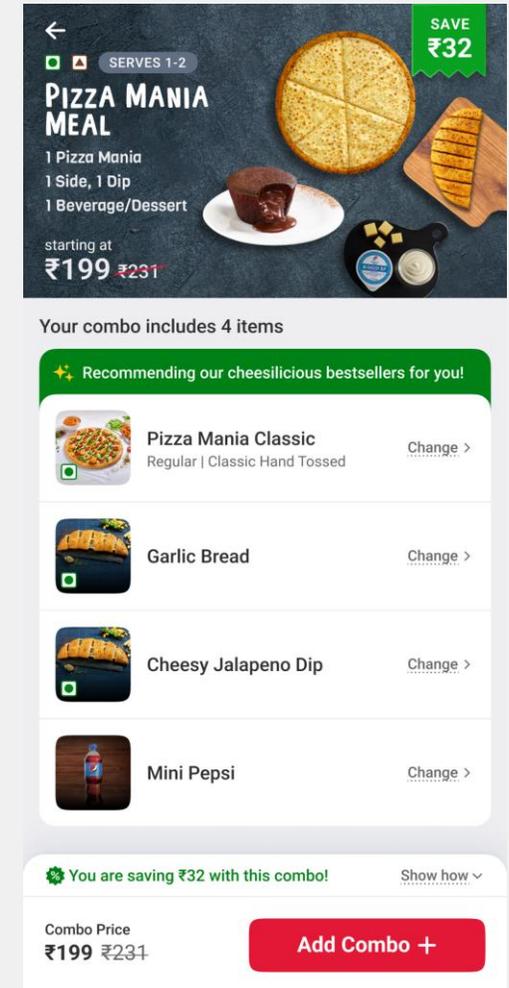
- Dine-in channel revenue remained flattish YoY

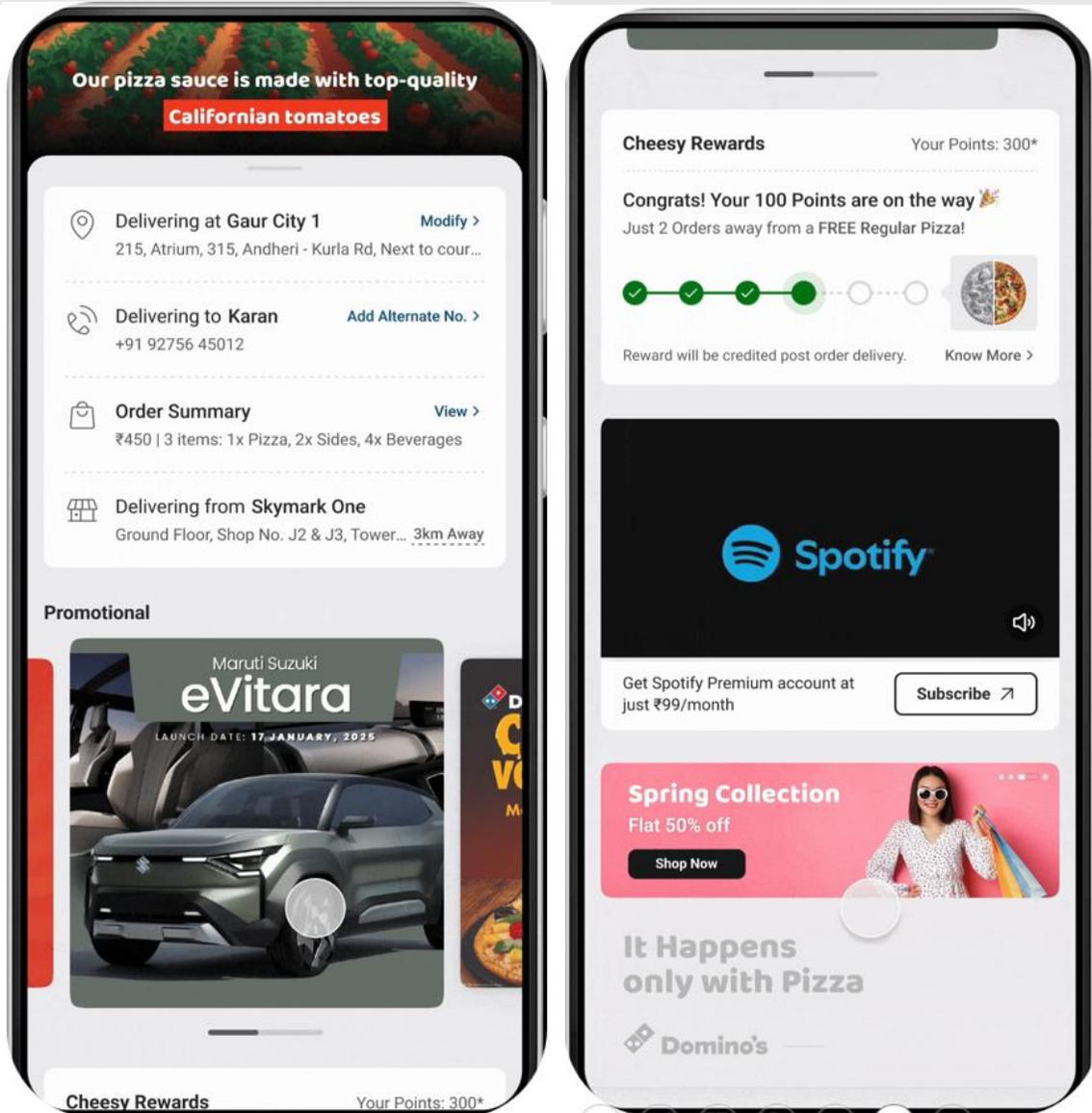
## Introduced Four Cheese Sourdough Pizza: Light as Love



[Meet Domino's Four Cheese Sourdough Pizza](#)

## Introduced Combos on app





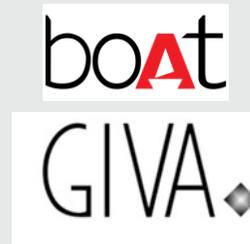
## Slots for live ads on the post-order screen through-

- Dynamic carousels
- Static, video and strip banners

## Ads customizable based on data permitted by customers-

- Location and order history

## Clients onboarded-

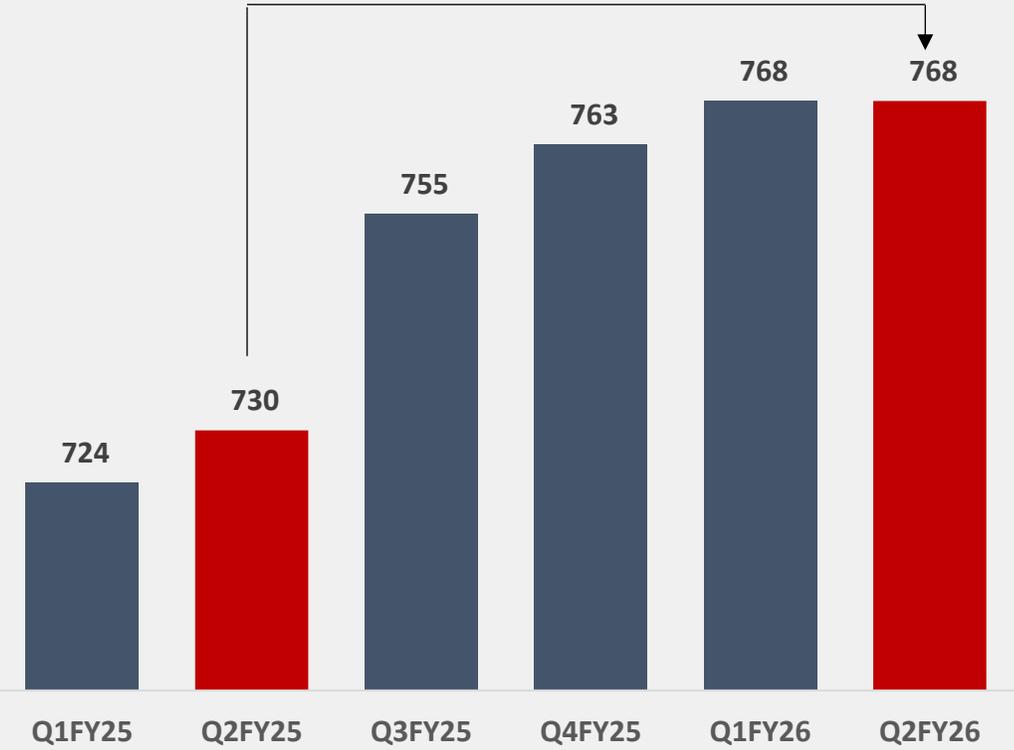




## Turkey & Others

### Store Count

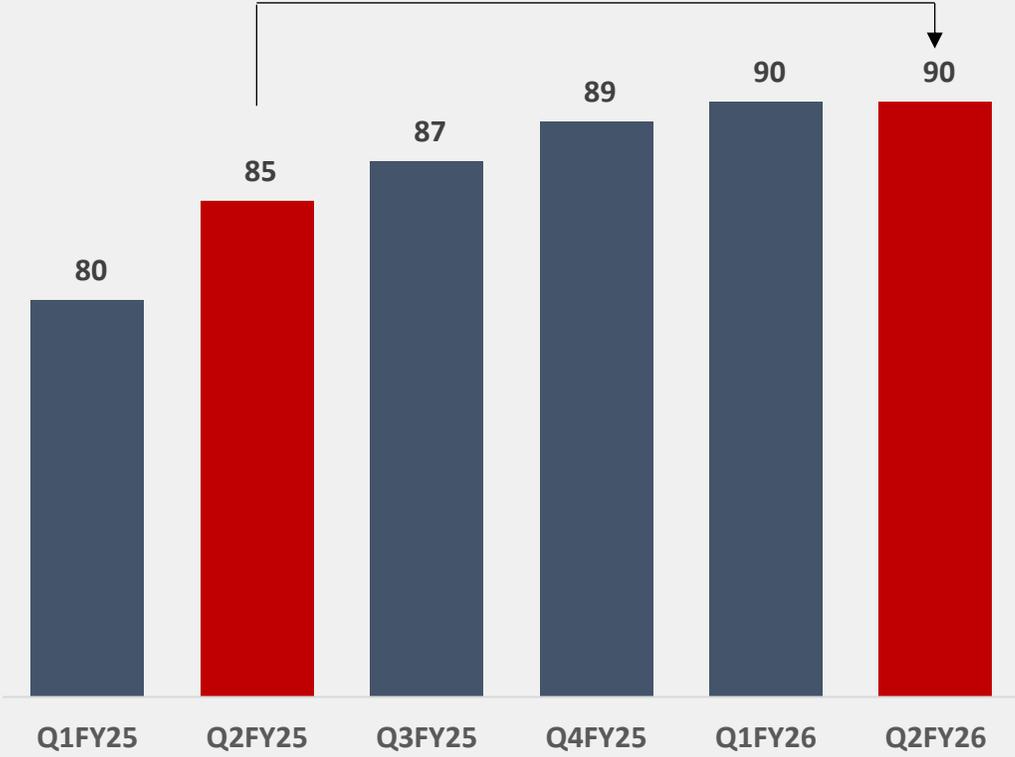
38 net store addition in last one year



## Sri Lanka and Bangladesh

### Store Count

5 net store addition in last one year





Product Launches



İkonix



Burger Pizza



Sosislim Pizza

Campaign Launches

Product Launches

Campaign Launches

# Popeyes

**POPEYES**  
FAMOUS LOUISIANA CHICKEN

We know y'all



**LOVE** that *Chicken!*

# Popeyes- Love That Chicken



**Popeyes India** @popeyes\_india  
Keep your diyas lit, and your chicken bold & crispyyy!  
Happy Popeyes wali Diwali!  
1.8K 8.8K 45K 24M



**68 restaurants** serving across North, South & West region now!



**Gross Margin** continues to expand



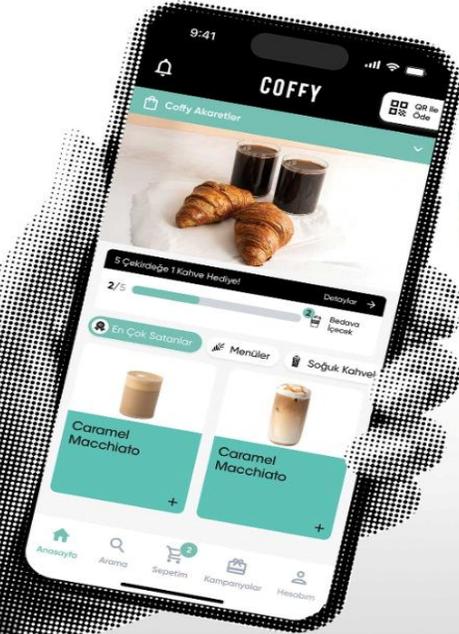
**Strong Double Digit SSG**



# Coffy

# COFFY APP DÜNYASI

AVANTAJLARLA  
DOLU



5 KAHVEYE  
1 KAHVE BİZDEN

ÜSTELİK  
İLK  
SİPARİŞİNDE  
1 KAHVE HEDİYE

**COFFY**  
KAHVENİN YENİ NESLİ





172 cafes  
across 38 cities



Continue to lead  
the market with  
youth focused  
product  
innovation



Ever improving  
on the journey  
to be the most  
loved coffee  
brand in Turkey

## PATLAYAN SERİNLİK

### COFFY BUBBLE AİLESİ



BERRY HIBISCUS  
BLUEBERRY BUBBLE



CARAMEL  
BUBBLE LATTE



COOL LIME  
BLUEBERRY BUBBLE

M 115 TL

L 130 TL

XL 145 TL



BLUEBERRY  
BUBBLE MINTY  
LEMONADE



STRAWBERRY  
BUBBLE MINTY  
LEMONADE



BLUEBERRY  
BUBBLE GRANADA  
LEMONADE



STRAWBERRY  
BUBBLE GRANADA  
LEMONADE



COOL LIME  
STRAWBERRY  
BUBBLE



BERRY HIBISCUS  
STRAWBERRY  
BUBBLE

# 5

## Q2FY26 & H1FY26 Statement of Profit and Loss

# WHY INDIA LOVES DOMINO'S



-  FREE DELIVERY\*
-  NO HIDDEN CHARGES
-  NO PLATFORM FEES
-  FASTEST DELIVERY
-  HOT & FRESH ALWAYS

Terms & Conditions apply\*

# Quarterly Statement of Profit and Loss

Consolidated			Profit and Loss Metrics	Standalone		
Q2 FY26	Q2 FY25	Growth %		Particulars in INR mn	Q2 FY26	Q2 FY25
<b>23,402</b>	<b>19,547</b>	<b>19.7%</b>	<b>Revenue from operations</b>	<b>16,987</b>	<b>14,669</b>	<b>15.8%</b>
152	302	-49.6%	Other Income	73	150	-51.2%
<b>23,554</b>	<b>19,849</b>	<b>18.7%</b>	<b>Total Income</b>	<b>17,060</b>	<b>14,819</b>	<b>15.1%</b>
6,651	5,379	23.6%	Raw Material Cost	4,353	3,512	24.0%
<b>16,750</b>	<b>14,168</b>	<b>18.2%</b>	<b>Gross Profit</b>	<b>12,634</b>	<b>11,157</b>	<b>13.2%</b>
71.6%	72.5%		<i>Margins</i>	74.4%	76.1%	
4,062	3,368	20.6%	Personnel Expenses	3,057	2,688	13.7%
7,927	6,814	16.3%	Manufacturing and Other Expenses	6,282	5,627	11.6%
18,640	15,561	19.8%	<b>Total Expenditure</b>	13,692	11,827	15.8%
<b>4,762</b>	<b>3,986</b>	<b>19.5%</b>	<b>Op. EBITDA</b>	<b>3,294</b>	<b>2,842</b>	<b>15.9%</b>
20.3%	20.4%		<i>Margin</i>	19.4%	19.4%	
1,057	1,381	-23.5%	Interest Cost	672	640	4.9%
2,303	2,014	14.3%	Depreciation	1,840	1,654	11.2%
24	-23	n.a	Share of Profit/(Loss) in Associate	-	-	n.a
<b>1,578</b>	<b>870</b>	<b>81.3%</b>	<b>PBT</b>	<b>856</b>	<b>698</b>	<b>22.6%</b>
6.7%	4.5%		<i>Margin</i>	5.0%	4.8%	
-	-	n.a.	Exceptional Items	-	-	n.a
<b>1,099</b>	<b>715</b>	<b>53.7%</b>	<b>PAT from continued operations</b>	<b>639</b>	<b>521</b>	<b>22.8%</b>
4.7%	3.7%		<i>Margin</i>	3.8%	3.5%	
847	(50)		Profit/Loss from discontinued operations	-	-	n.a.
<b>1,946</b>	<b>665</b>	<b>192.5%</b>	<b>PAT</b>	<b>639</b>	<b>521</b>	<b>22.8%</b>
8.3%	3.4%		<i>Margin</i>	3.8%	3.5%	

# Half Yearly Statement of Profit and Loss

Consolidated			Profit and Loss Metrics	Standalone		
H1 FY26	H1 FY25	Growth %		Particulars in INR mn	H1 FY26	H1 FY25
<b>46,010</b>	<b>38,878</b>	<b>18.3%</b>	<b>Revenue from operations</b>	<b>34,002</b>	<b>29,064</b>	<b>17.0%</b>
338	473	-28.7%	Other Income	198	223	-11.1%
<b>46,348</b>	<b>39,351</b>	<b>17.8%</b>	<b>Total Income</b>	<b>34,200</b>	<b>29,287</b>	<b>16.8%</b>
13,115	10,676	22.8%	Raw Material Cost	8,759	6,953	26.0%
<b>32,896</b>	<b>28,202</b>	<b>16.6%</b>	<b>Gross Profit</b>	<b>25,243</b>	<b>22,112</b>	<b>14.2%</b>
71.5%	72.5%		<i>Margins</i>	74.2%	76.1%	
7,823	6,655	17.6%	Personnel Expenses	5,907	5,250	12.5%
15,931	13,731	16.0%	Manufacturing and Other Expenses	12,809	11,238	14.0%
36,869	31,061	18.7%	<b>Total Expenditure</b>	27,475	23,441	17.2%
<b>9,142</b>	<b>7,816</b>	<b>17.0%</b>	<b>Op. EBITDA</b>	<b>6,527</b>	<b>5,624</b>	<b>16.1%</b>
19.9%	20.1%		<i>Margin</i>	19.2%	19.3%	
2,164	2,725	-20.6%	Interest Cost	1,329	1,260	5.5%
4,505	3,850	17.0%	Depreciation	3,657	3,206	14.1%
56	-49	n.a.	Share of Profit/(Loss) in Associate	-	-	n.a.
<b>2,866</b>	<b>1,666</b>	<b>72.0%</b>	<b>PBT</b>	<b>1,739</b>	<b>1,381</b>	<b>25.9%</b>
6.2%	4.3%		<i>Margin</i>	5.1%	4.8%	
-	-	n.a.	Exceptional Items	-	-	n.a.
<b>2,071</b>	<b>1,323</b>	<b>56.5%</b>	<b>PAT from continued operations</b>	<b>1,306</b>	<b>1,036</b>	<b>26.1%</b>
4.5%	3.4%		<i>Margin</i>	3.8%	3.6%	
818	(78)	n.a.	Profit/Loss from discontinued operations	-	-	n.a.
<b>2,889</b>	<b>1,246</b>	<b>132.0%</b>	<b>PAT</b>	<b>1,306</b>	<b>1,036</b>	<b>26.1%</b>
6.2%	3.2%		<i>Margin</i>	3.8%	3.6%	

## Responsible Sourcing



**Empowering** dairy farmers with expert guidance



**Localized Corn** sourcing



**100%** farm traceability for chicken, oregano, chili and tomato paste



**No Antibiotics Ever** milestone

## Baking Goodness



**All** ingredients are 100% free from artificial preservatives, colors and flavors for Domino's



**100%** dairy-based mozzarella cheese



**96%** food ingredients certified under GFSI for Dominos



**100%** recyclable pizza boxes and lid-less dine-in boxes

## Benefit People and Communities



~**35%** of workforce are women



Medical health care access to **469,000+** people



Trained ~**13,000+** cumulative students under J-FARM



Training and veterinary support to **14,000+** farmers

## Emissions, Energy and Waste Management



**EV Fleet** on an increasing trend



Eliminated **single-use** plastic



Commissary electricity needs being **partially fulfilled** by **renewable** energy



Co-processing "Used Cooking Oil" to **Bio-fuel**

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets' food-tech companies. Its Group network comprises 3,480 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong portfolio of brands in emerging markets with franchise rights for three global brands - Domino's, Popeyes and Dunkin' – and two own-brands, Hong's Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

Note: The store count for the Group is as on September 30, 2025

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Note: 1. All financial data in this presentation are derived from audited consolidated and standalone IND-AS financial statements for continuing operations until specified otherwise

2. Due to rounding-off, the financial figures may not recalculate exactly
3. All growth comparisons are vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise
4. TRY:INR is as per currency conversion on September 30, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation adjusted accounting
5. The growth % for Bangladesh and Sri Lanka is computed on reported financials in INR
6. PBT and PAT margins are on revenue from operations

#### Disclaimer

Certain statements in this presentation may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. JFL will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances

## PRESS RELEASE

### Jubilant FoodWorks Limited Reports Q2FY26 Results

**Noida, 13<sup>th</sup> November 2025** – Jubilant FoodWorks Limited (NSE: JUBLFOOD, BSE: 533155), one of the leading emerging-markets' food-tech Company, today announced its financial results for the quarter ended September 30, 2025.

#### Quarterly Highlights

##### **Consolidated business:**

- The Group System Sales came in at Rs. 27,465 million
- The Group store network expanded to 3,480 stores at the end of the period, with net addition of 93 stores
- Revenue from operations increased 19.7% YoY to Rs. 23,402 million
- EBITDA increased 19.5% YoY to Rs. 4,762 million; EBITDA margin steady at 20.3%
- Pre-Ind AS EBITDA increased 18.5% YoY to Rs. 3,244 million and pre-Ind AS EBITDA margin of 13.9%
- PAT from continued operations before exceptional items increased 53.7% YoY to Rs. 1,099 million and PAT margin expanded 104bps YoY to 4.7%

##### **Standalone business:**

- Revenue increased 15.8% YoY to Rs. 16,987 million
- EBITDA increased 15.9% YoY to Rs. 3,294 million with EBITDA margin of 19.4%
- Pre-Ind AS EBITDA increased 19.4% YoY to Rs. 2,052 million and pre-Ind AS EBITDA margin expanded 37bps YoY to 12.1%
- PAT from continued operations increased 22.8% YoY to Rs. 639 million and PAT margin expanded 22bps YoY to 3.8%
- Net addition of 88 stores across all brands, ending the period with 2,450 stores in India
- Domino's revenue increased 15.5% YoY, driven by strong order growth of 14.8% YoY
- Domino's LFL growth of 9.1% YoY, driven by delivery channel LFL growth of 16.5% YoY

##### **International business highlights:**

- In Turkey, system sales came in at Rs. 9,957 million; revenue increased 28.7% YoY to Rs. 5,927 million; PAT from continued operations increased 27.6% to Rs. 615 million and PAT margin stood at 10.4%
- Domino's Sri Lanka revenue increased 86.1% YoY to Rs. 317 million
- Domino's Bangladesh revenue increased 54.1% YoY to Rs. 194 million
- Net addition of 5 stores across all brands, ending the period with 1,030 stores in the international markets

**Mr. Shyam S. Bhartia, Chairman and Mr. Hari S. Bhartia, Co-Chairman, Jubilant FoodWorks Limited commented,** *"We are delighted with the steady topline growth across all markets. Our India business continues to grow ahead of the market while also witnessing a consistent improvement in operating margin and PAT margin. Our Turkey business is consistently delivering value accretion with robust topline growth and healthy PAT margin. Sri Lanka and Bangladesh businesses are also witnessing strong growth. Overall, our strong performance and the momentum generated in H1, we believe, has set JFL for a very promising H2"*

**Mr. Sameer Khetarpal, CEO and MD of Jubilant FoodWorks Limited, commented,** *"This has truly been a dream quarter for JFL. Domino's delivered robust like-for-like growth across all geographies, while Popeyes achieved double-digit same-store sales growth. Domino's India became the first QSR brand to reach 500 cities and JFL further expanded its PAT margin. Additionally, Domino's India launched an app monetisation platform, partnering with leading national brands and opening up new revenue streams for the company."*

**Notes:**

1. Group system sales refer to restaurant sales of corporate as well as franchisee stores across all brands and markets
2. The financial figures in this release are derived from reviewed consolidated and standalone IND-AS financial statements from continuing operations
3. All growth comparison is vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise
4. Figures have been rounded off for the purpose of reporting
5. TRY:INR is as per currency conversion on September 30, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation accounting adjusted.
6. LFL ADS/Mature Store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year (computed on 1,695 stores)
7. MAU: Monthly Active Users

**About Jubilant FoodWorks Limited:**

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets' food-tech companies. Its Group network comprises 3,480 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong Portfolio of Brands in emerging markets with franchise rights for three global brands - Domino's, Popeyes and Dunkin' – and two own-brands, Hong's Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

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