JFL/NSE-BSE/2025-26/85 February 10, 2026

BSE Limited
P.J. Towers, Dalal Street
Mumbai – 400001

Scrip Code: 533155

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra(E), Mumbai – 400051

Symbol: JUBLFOOD

Sub: Earnings Presentation

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Dear Sir/ Madam,

Pursuant to Regulation 30 of Listing Regulations, please find enclosed herewith Earnings Presentation to be issued by Jubilant FoodWorks Ltd. ('the Company') for Q3FY26 Results.

The above details will also be available on the website of the Company at www.jubilantfoodworks.com under Investor Relations section.

This is for your information and records.

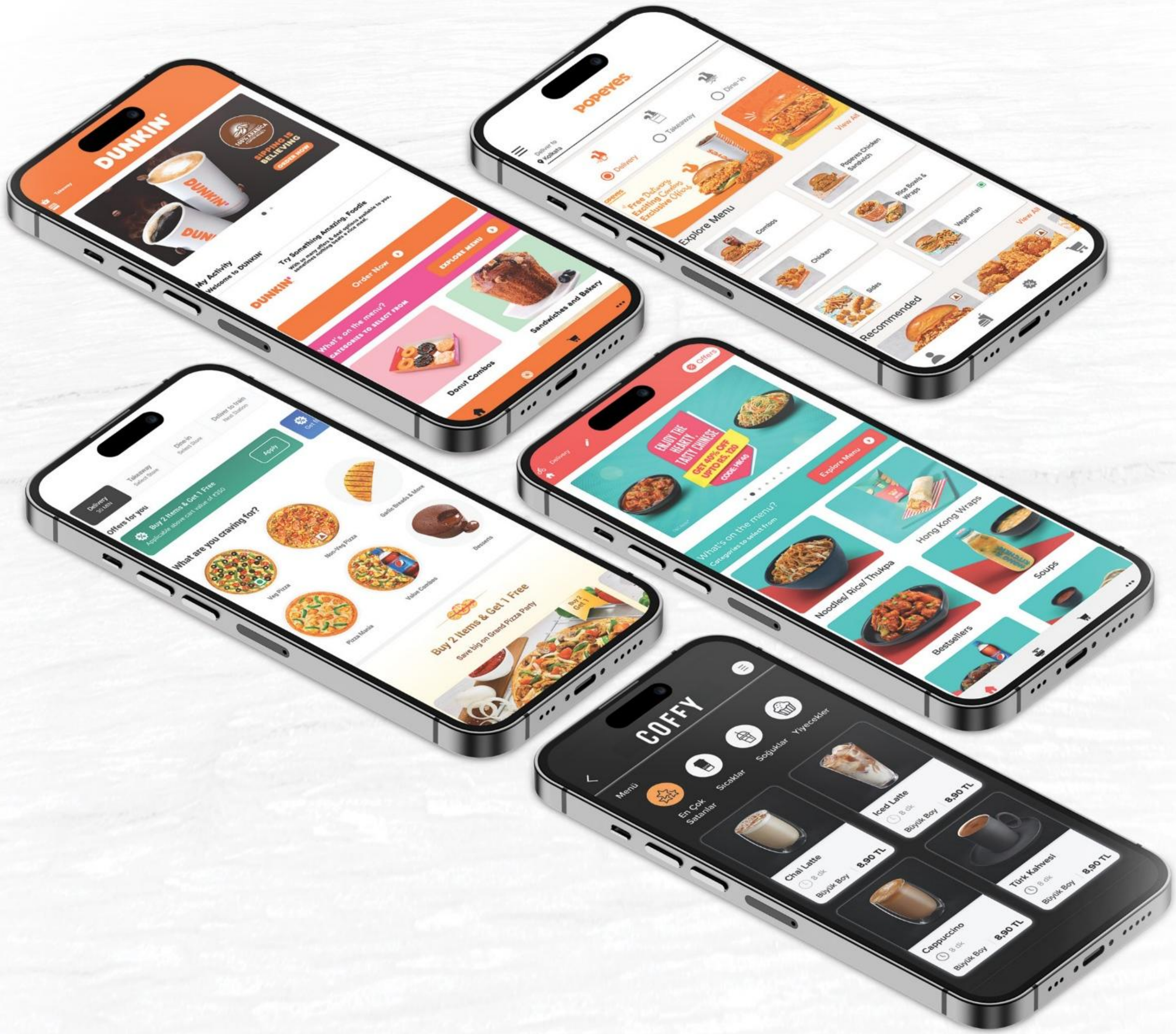
Thanking you,
For **Jubilant FoodWorks Limited**

MONA AGGARWAL

Digitally signed by MONA AGGARWAL
Date: 2026.02.10 16:21:10 +05'30'

Mona Aggarwal
Company Secretary and Compliance Officer
Investor E-mail id: investor@jublfood.com
Encl: A/a

JUBILANT FOODWORKS



Earnings Presentation

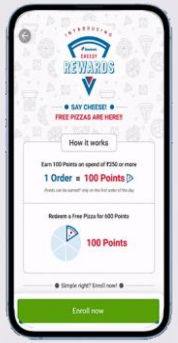
Q3FY26

Domino's | POPEYES | COFFY | HONG'S KITCHEN Hearty! Tasty! Chinese! | DUNKIN'

Jubilant FoodWorks : A Multi-Brand Food-Tech Company

BE THE BOLD

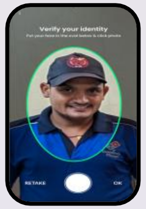
Breakthrough Technology



Loyalty Program

Immersive & Friction-free App

Location AI



Restaurant Co-pilot

Operate with Excellence(2)

4.2/5
CSAT Score(1)

20+
Foodparks and Distribution centers

300+
Multi-temperature logistics fleet

~35k
Bikes

600+
Cities

Our Purpose:

We Serve Joy ☺

Lead with Purpose

Drive GROWTH

Be CUSTOMER-FIRST

Find BETTER WAYS

HUSTLE Mindfully

Lead with CARE

Delicious Food

Domino's

POPEYES

HONG'S KITCHEN Hearty! Tasty! Chinese!

COFFY

DUNKIN'

(1) Customer satisfaction score consolidated across all channels

(2) Consolidated across all geographies except CSAT score

Jubilant FoodWorks : Leading QSR player in Emerging High-Growth markets

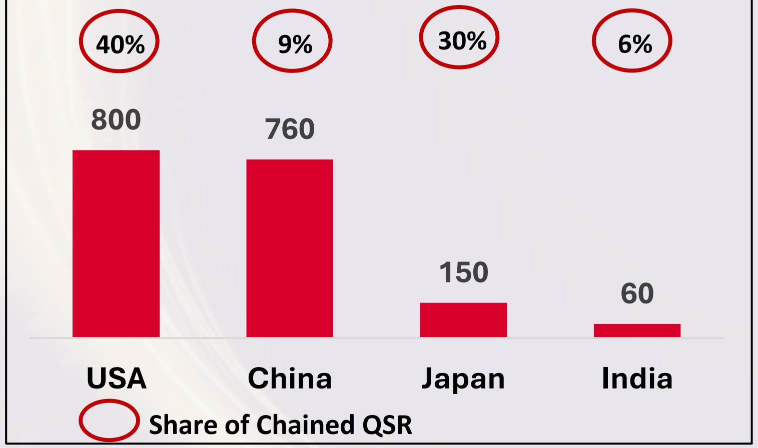
BE THE BOLD

We serve ~25% of the world population

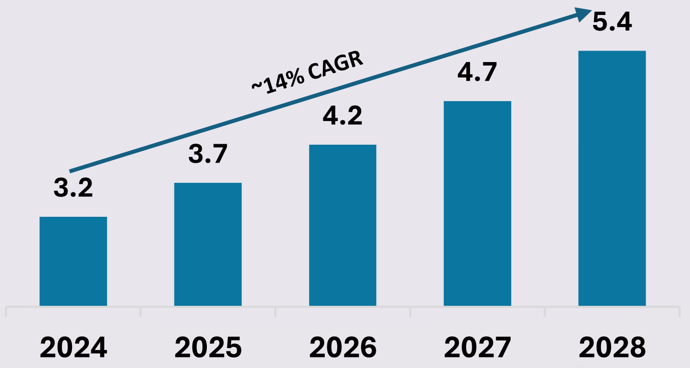
Largest QSR player for 30yrs ; 1.7x the 2nd largest player

- New markets entered during last 15 years
- High-growth markets contributing materially to the top and bottom-line

Global Foodservice Market ($Bn)(1)



India Chained QSR Market ($Bn)(1)



Significant headroom for growth

- Median age of population in the markets JFL operates is under 35[2]
- Strong demand for QSRs within GenZ and Gen Alpha: early adoption locks in lifelong customers
- Rising middle income class & discretionary spend-share of wallet: China discretionary share at 70% vs. India at 54%[1]
- Rapid growth in smartphone penetration and adoption of online commerce
- Online commerce is an increasing trend in consumers: China at 67% vs India at 17% of population[1]
- Aspirational consumption seeing significant growth within the expanding middle income class
- Consumers gravitating towards branded/organized chains for trusted quality

(1) Various industry reports

(2) https://worldpopulationreview.com/country-rankings/median-age

Jubilant FoodWorks : 3,594 stores worldwide, 114 stores added during Q3FY26

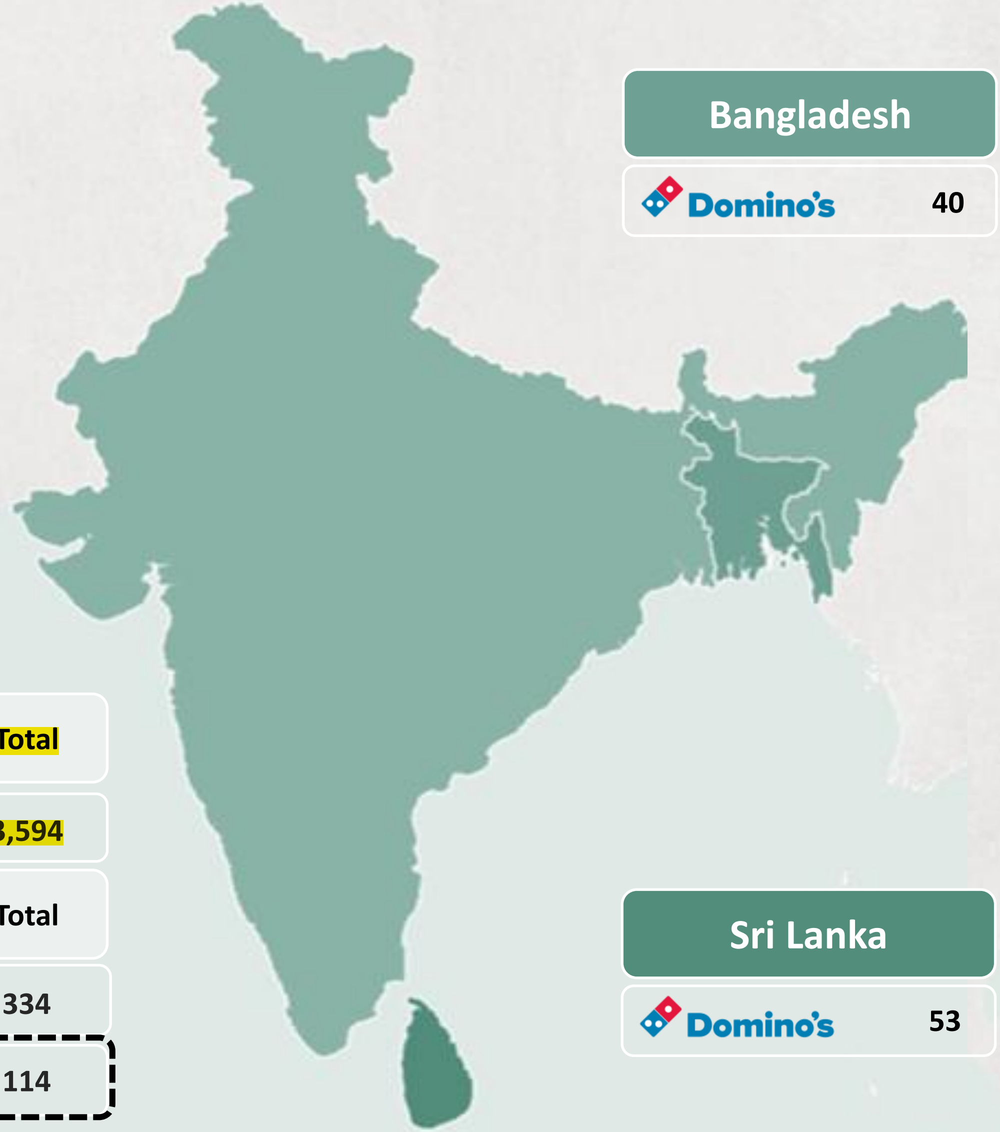
BE THE BOLD

Turkey & Others

Domino's	783
COFFY	190
Total	**973**

India

Domino's	2,396
Popeyes	73
Hong's Kitchen	32
Dunkin'	27
Total	**2,528**



Bangladesh

Domino's	**40**

Sri Lanka

Domino's	**53**

Total Stores	Domino's	Popeyes	Hong's Kitchen	Dunkin'	COFFY	Total
	3,272	73	32	27	190	**3,594**

Net Additions (Brand-wise)	Domino's	Popeyes	Hong's Kitchen	Dunkin'	COFFY	Total
in last 12 months	291	15	-3	-7	38	**334**
in last 3 months	93	5	-1	-1	18	**114**

Note: The store network is as on December 31, 2025; map is not drawn to scale and is for illustration purpose only

Agenda

1. Key Highlights
2. Financial Trends
3. Market-wise Highlights
4. Statement of Profit and Loss
5. Appendix

1

Key Highlights

JUBILANT FOODWORKS

Q3FY26 Consolidated Performance : Reported EBITDA grows 20 %; PAT[2] grows > 90 %

		YoY Change	QoQ Change
System Sales[1]	Rs. 28,020 mn	16.3 %	2.0 %
Network	3,594 stores	334	114
Revenue	Rs. 24,372 mn	13.3 %	4.1 %
EBITDA (Pre-Ind AS 116)	Rs. 3,317 mn	20.3 %	2.2 %
EBITDA Margin (Pre-Ind AS 116)	13.6%	79 bps	(25) bps
Reported EBITDA	Rs. 4,824 mn	20.0 %	1.3 %
EBITDA Margin	19.8 %	110 bps	(56) bps
PAT[2]	Rs. 981 mn	93.9 %	-10.7 %
PAT[2] Margin	4.0 %	167 bps	(67) bps

(1) Excluding sale of material to sub franchisee
(2) PAT from continued operations before exceptional items

Q3FY26 Standalone Performance : Reported EBITDA margin expands > 100bps

		YoY Change	QoQ Change
Network	2,528 stores	262	78
Revenue	Rs. 18,015 mn	11.8 %	6.1 %
EBITDA (Pre-Ind AS 116)	Rs. 2,395 mn	19.9 %	16.7 %
EBITDA Margin (Pre-Ind AS 116)	13.3%	89 bps	121 bps
Reported EBITDA	Rs. 3,694 mn	18.1 %	12.1 %
EBITDA Margin	20.5 %	109 bps	111 bps
PAT[(1)]	Rs. 793 mn	27.4 %	24.0 %
PAT[(1)] Margin	4.4 %	54 bps	64 bps

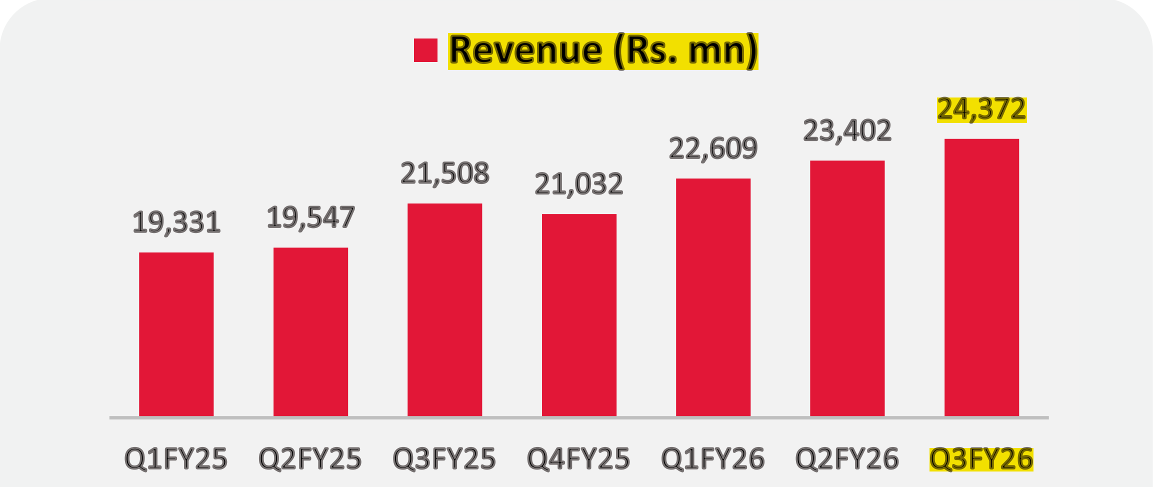
(1) PAT from continued operations before exceptional items

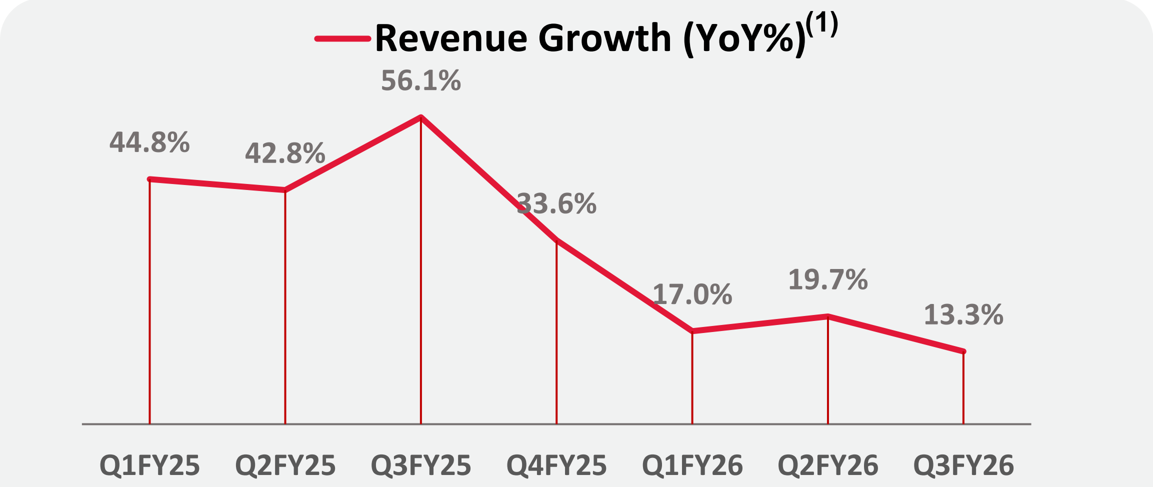
2

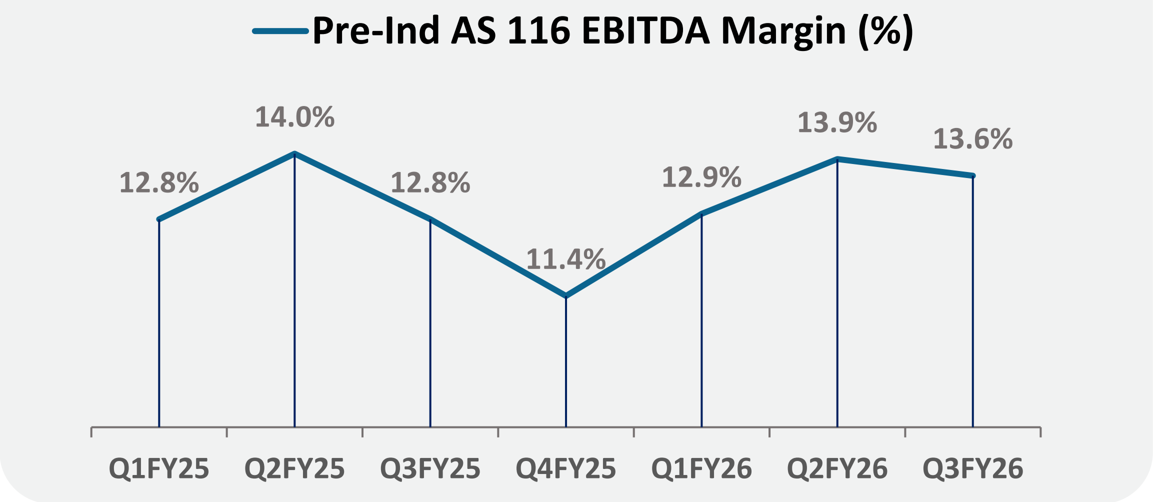
Financial Trends

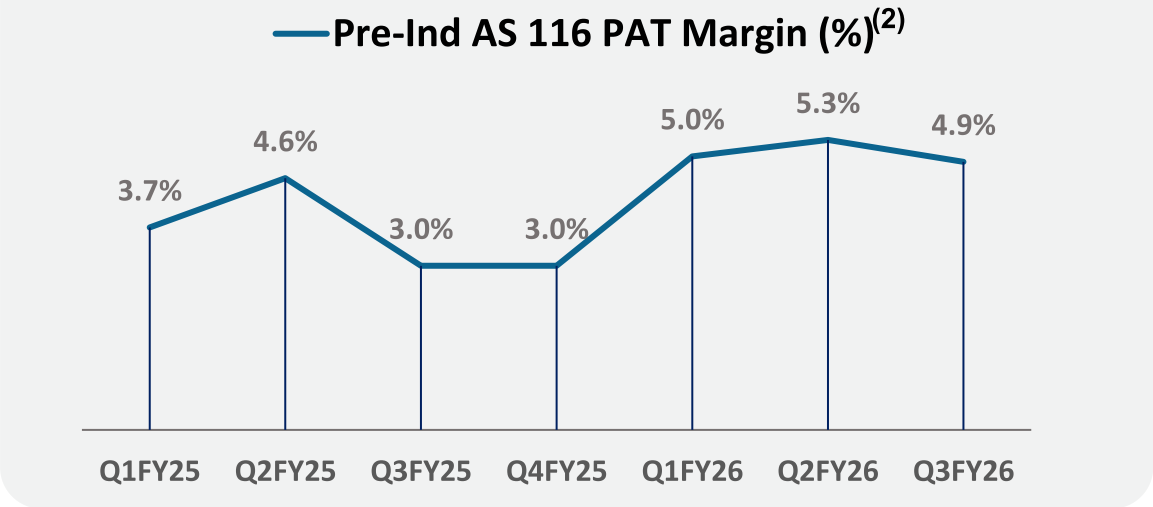
JUBILANT FOODWORKS

Consolidated Revenue and Profitability Trends





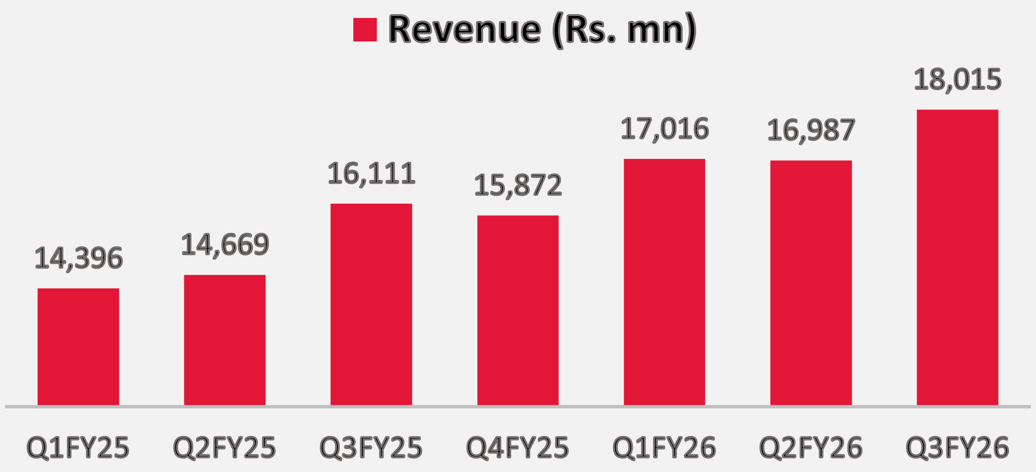


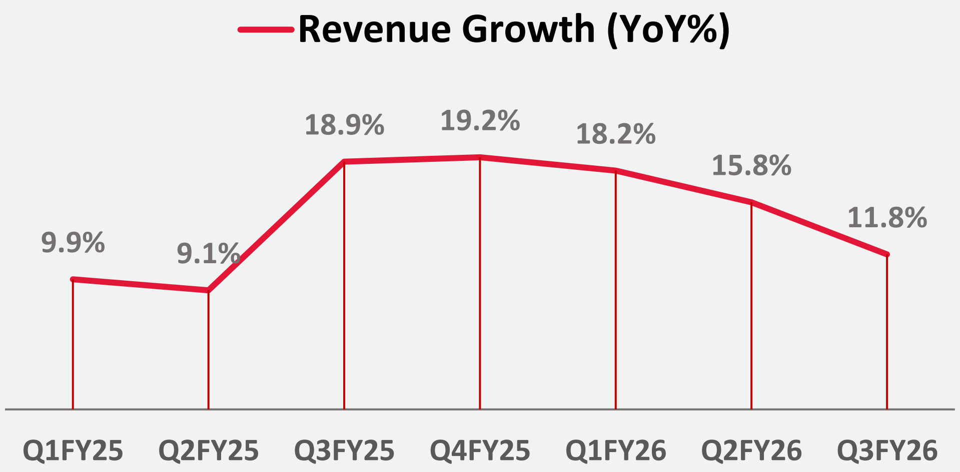


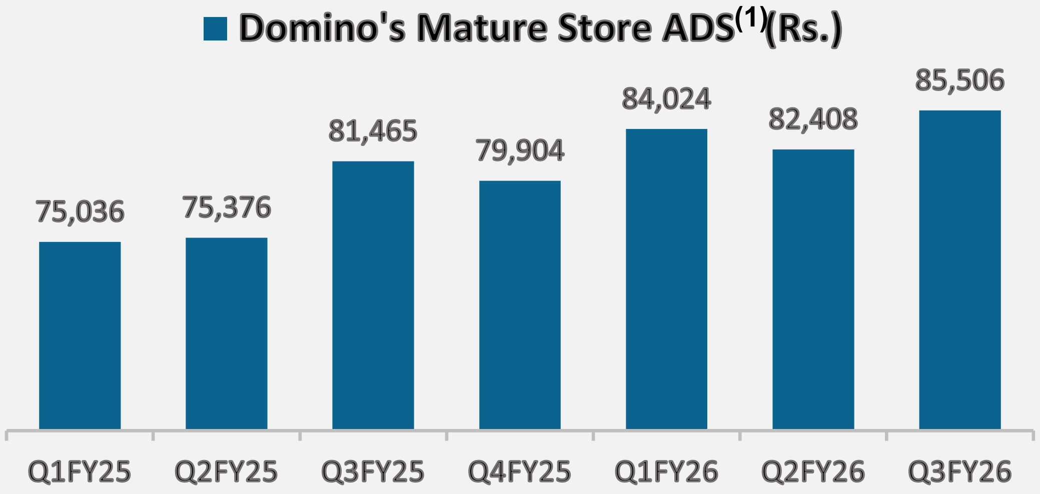
(1) FY25 revenue growth includes the inorganic growth due to acquisition of Turkey business

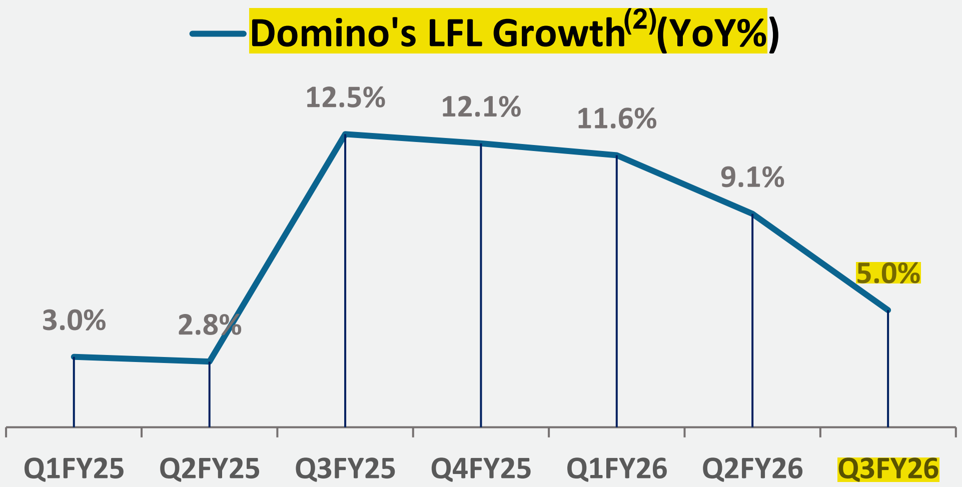
(2) PAT Margin of continued operations before exceptional items

Standalone Revenue Trends : 8 Consecutive quarters of +ve LFL in Domino's







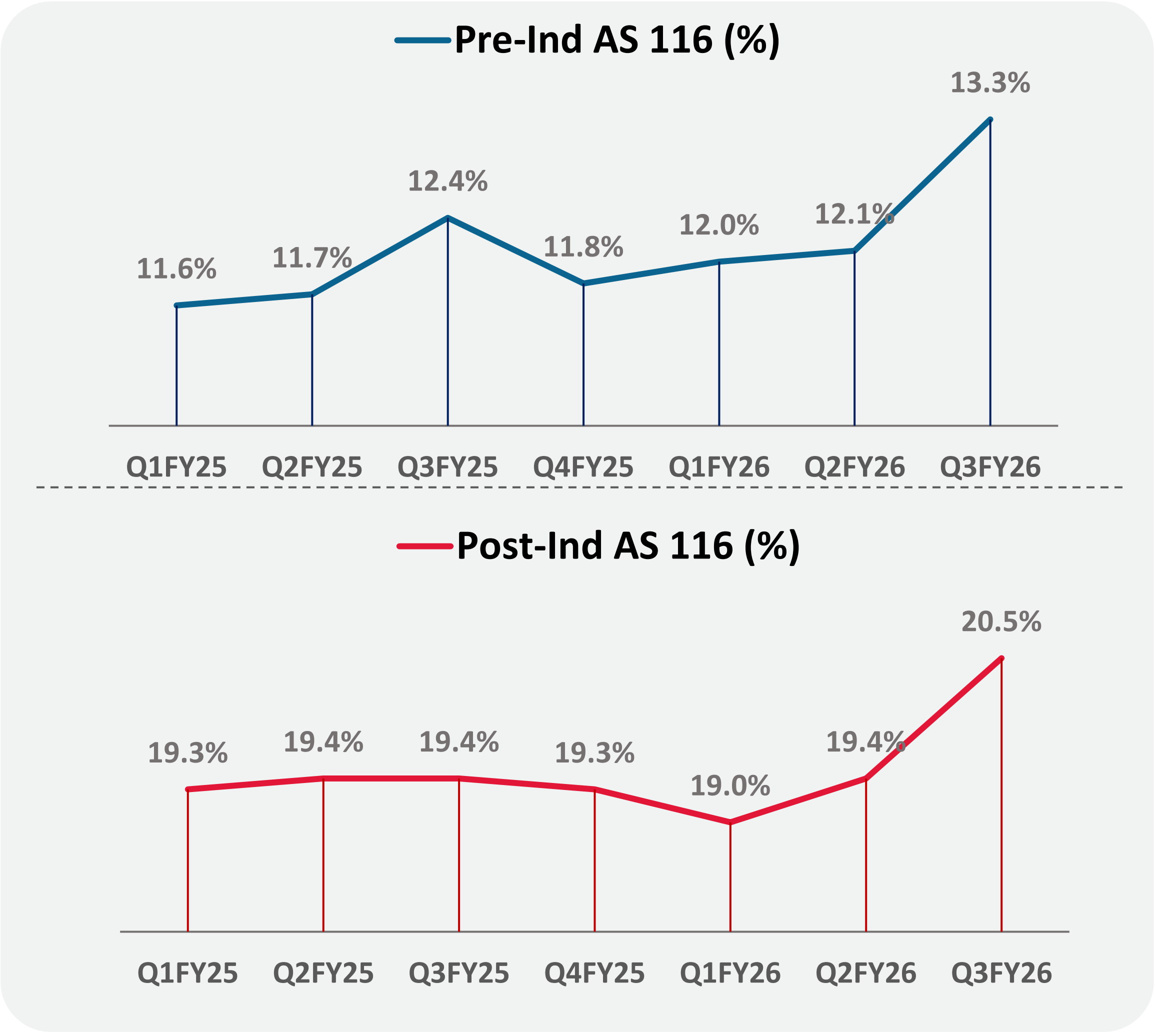


(1) LFL ADS/Mature Store ADS: Defined as average daily sales for non-split(mature) restaurants opened before previous financial year(computed on 1,653 stores)

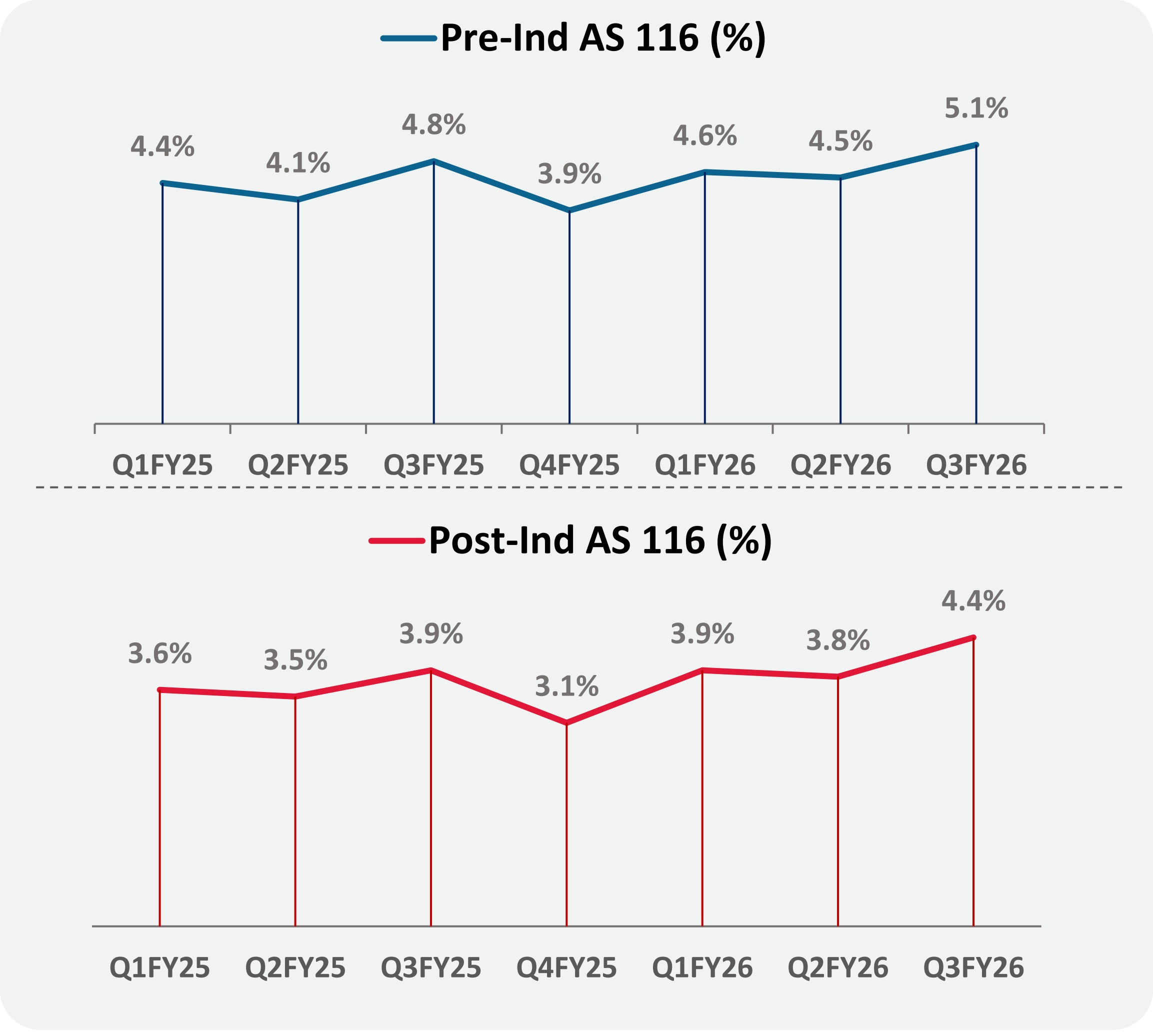
(2) LFL: Defined as YoY growth in revenue for non-split(mature) restaurants opened before previous financial year

Standalone Profitability Trends : Margin expansion on guided trajectory

EBITDA Margin



PAT Margin[1]



(1) PAT margin of continued operations before exceptional items

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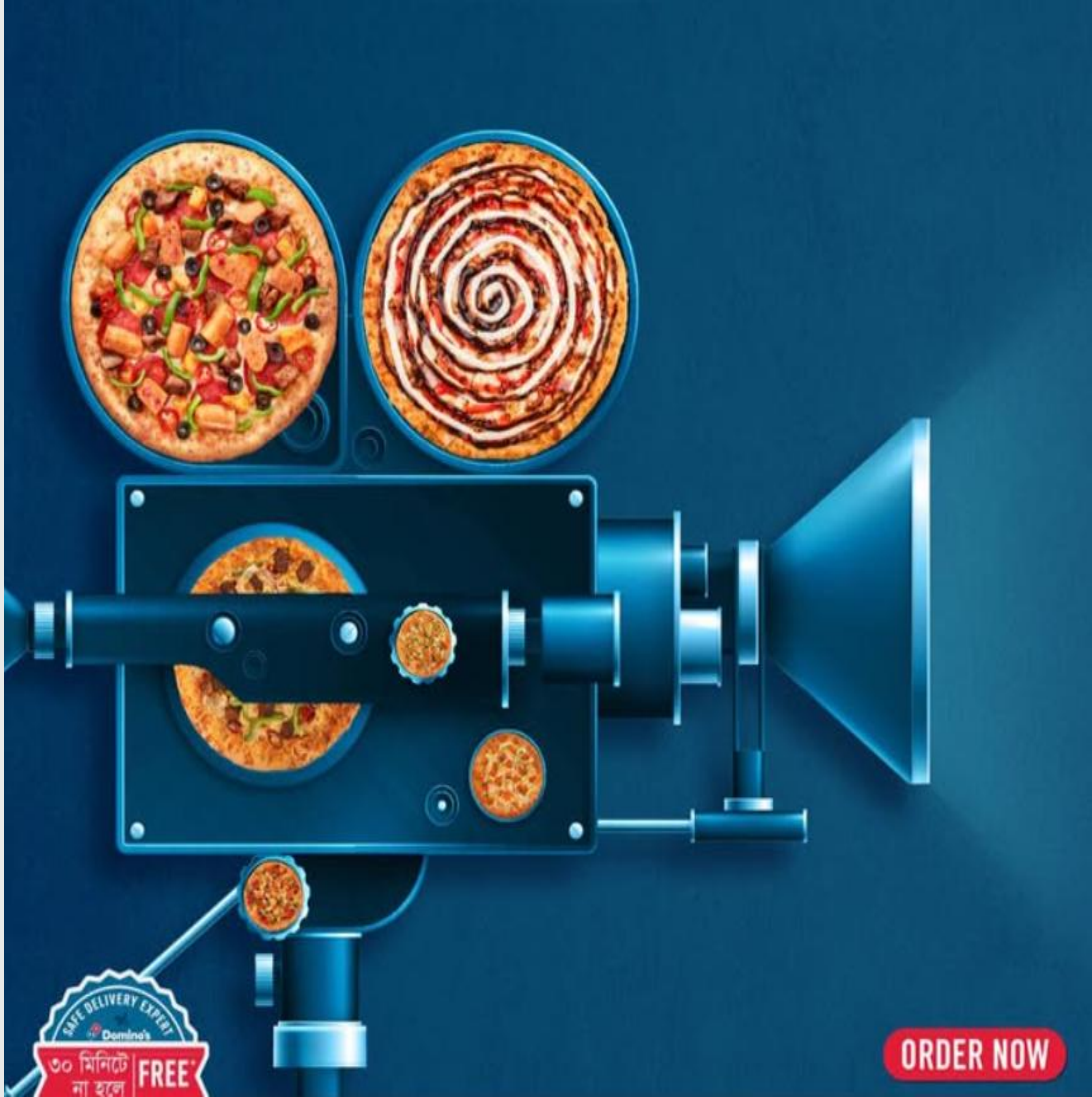
Market-wise Highlights



India Segment : Steady revenue growth; robust margin expansion

Revenue & Store Growth

Revenue: Rs. 18,015 mn (+11.8% YoY)

Stores: Net addition of 78 stores QoQ

Domino's revenue grew **10.7% YoY**

- LFL growth of **5% YoY**
- Strong order growth of **9.6% YoY**
- Delivery channel revenue grew **16.0% YoY**, channel share now at **74.9%** in the mix
- **Added 75 stores;** expanded to **11 new cities,** now present across **511 cities**

Popeyes recorded **high double-digit LFL growth**

- Strong growth in orders and Bill-Per-Order
- **Added 5 stores;** store count increased to 73

Profitability

EBITDA 20.5%: Rs. 3,694 mn (+18.1% YoY)

PAT[1] 4.4%: Rs. 793 mn (+27.4% YoY)

- ❖ **Robust expansion in Gross Margin sequentially :** up by **52bps** vs Q2FY26
- ❖ **Drag** on EBITDA from EBUs **declining sequentially**
- ❖ **Pre-Ind AS 116 EBITDA margin expanded 89bps YoY and 121bps QoQ** on account of portfolio-wide improvement in gross margin, gains in store productivity and operating leverage
- ❖ PAT[1] margin expanded **54bps YoY**

Other Key Highlights

Focused Capital Allocation

- ❖ Finance cost as % of revenue reduced **~37bps YoY** as borrowing cost decreased
- ❖ Mumbai commissary to be **operational by end of Q4FY26**
- ❖ **Supply Chain capex peaked**; capacity built to support medium-term growth

Note: The above figures are derived from standalone financial statement for the quarter ended December 31, 2025

(1) PAT Margin of continued operations before exceptional items

India Segment : Continued momentum in menu innovation

Introduced Cheese Lava Pull Apart

PULL. DIP. MMMMMM…

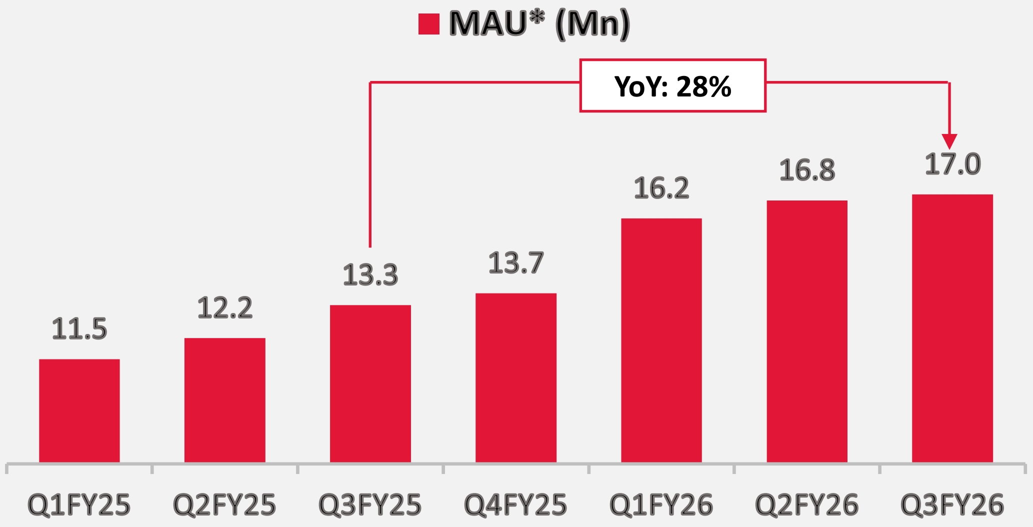
[Cheese Lava Pull Apart TVC]

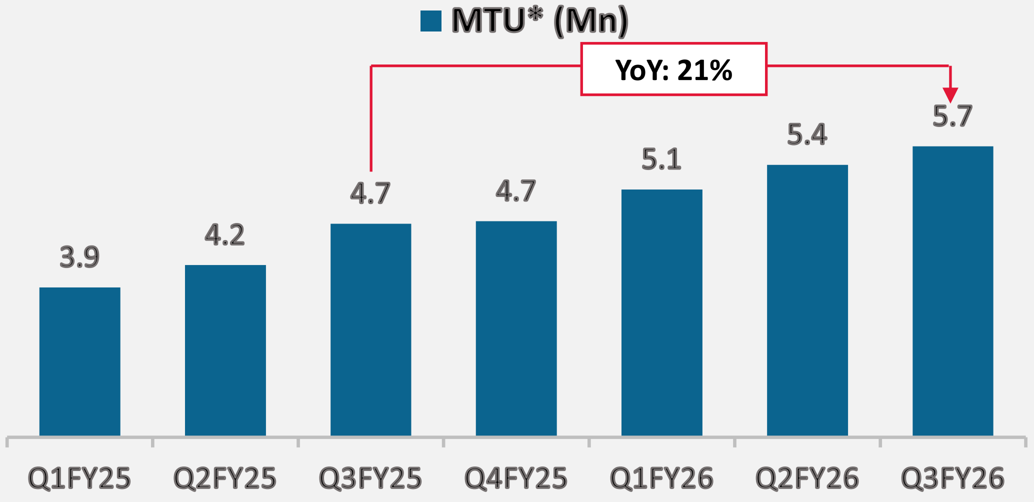
India Segment : Continued momentum in menu innovation

Pan India roll out of 7 Flavor Burst Burgers

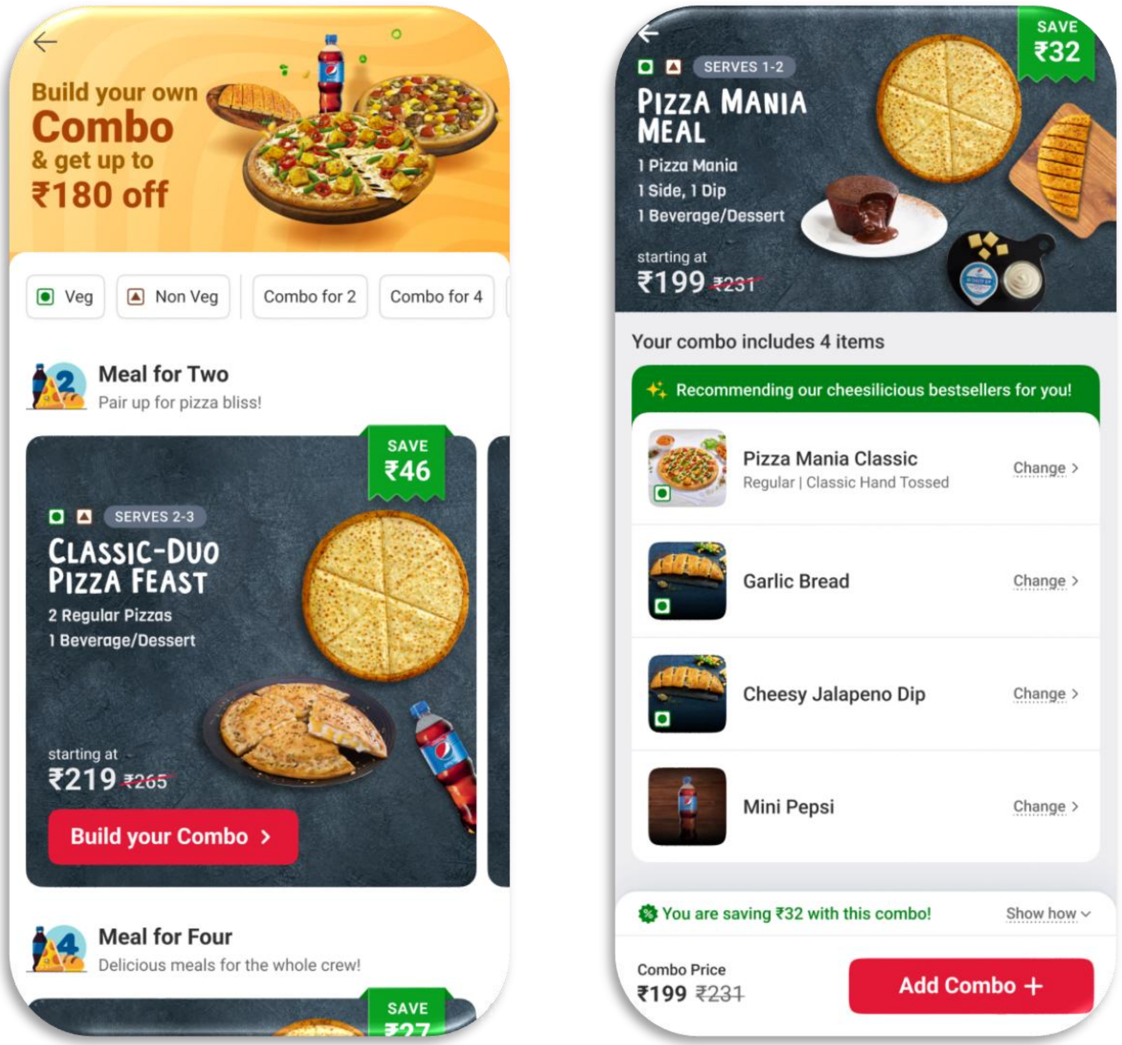
TVC for 15pcs Chicken budget on Kannada channels

India Segment : Tech innovation driving own apps' user growth



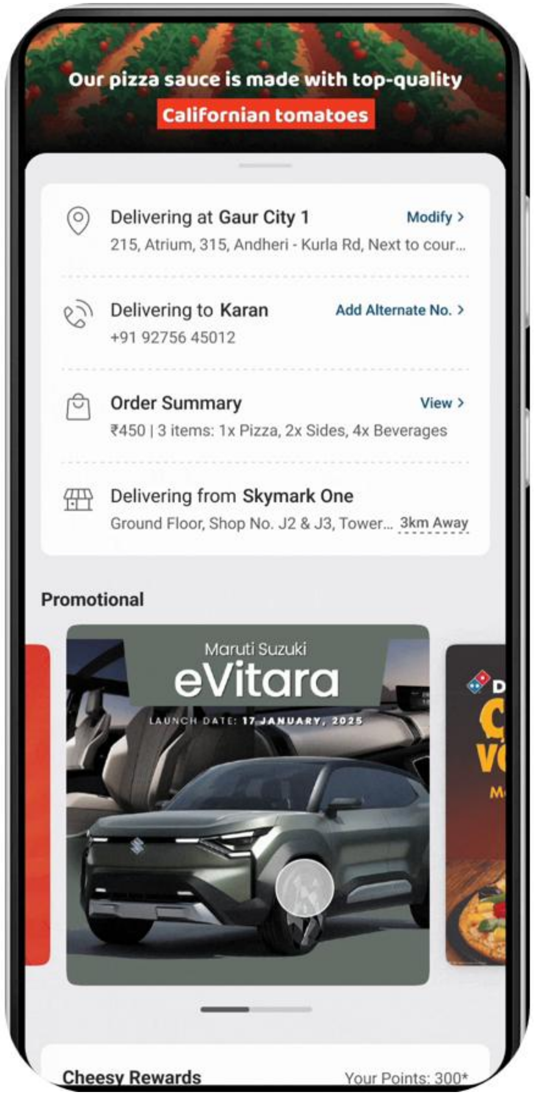


Introduced Combos on app



*MAU and MTU are for our own apps (Domino's, Popeyes and Hong's)

India Segment : Post order page monetization through ads and rewards

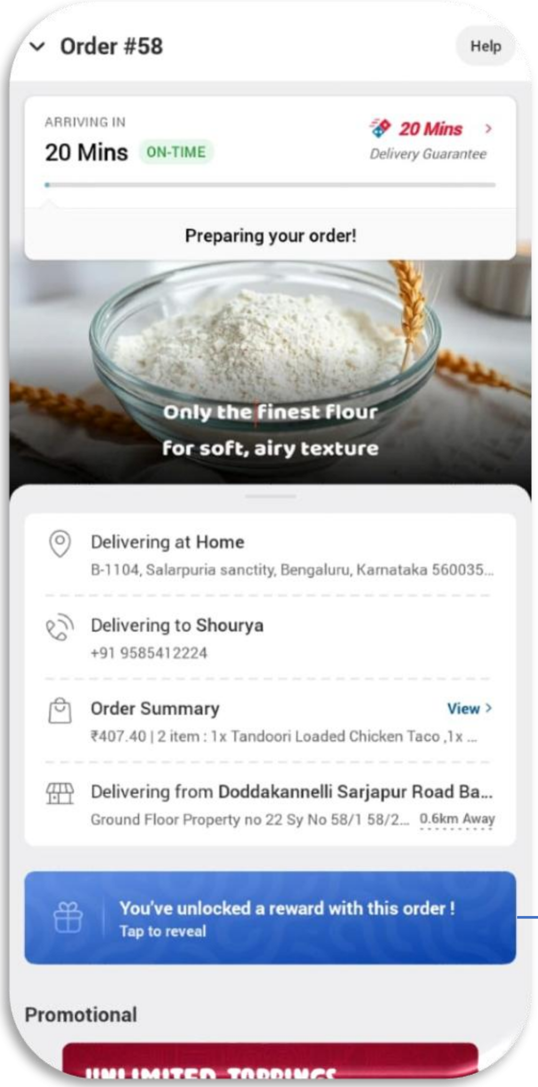


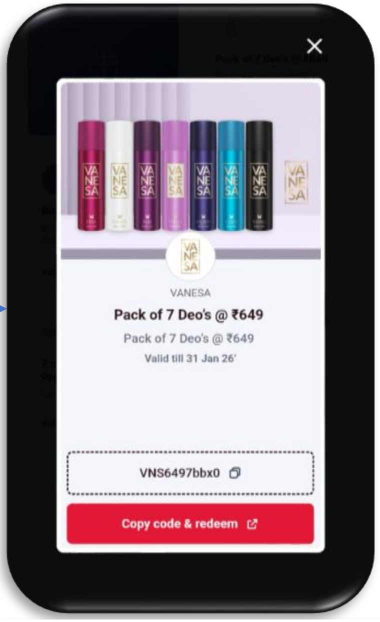
Slots for live ads on the post-order screen through:

- Dynamic carousels
- Static, video and strip banners

Clients active:

Flipkart Minutes, Toyota, bigbasket, Tata Neu, Apple, mastercard, Bata, American Express, amazon fresh, Tanishq (A Tata Product), Skullcandy, ICICI Bank





Clients active:

boAt, bigbasket, GIVA Fine Silver Jewellery, airtel, audible, tira, mamaearth, zoomin

International Segment : Softening inflation leading to stable operating metrics

Turkey[1]

Particulars	Q3FY26	YoY growth
Stores	973	66
Revenue	Rs. 5,801 mn	15.0 %
PAT	Rs. 358 mn	202.0 %
PAT Margin	6.2 %	382 bps

LFL[2]	Pre Inflation-Adjusted	Inflation Adjusted^
Domino's	39.9%	6.3%
COFFY	23.2%	-6.4%

Highlights

Stores: Net addition of 33 stores QoQ

15 Domino's and 18 Coffy

- **Finance cost reduced by 59% YoY** on account of refinancing of DPEU debt from Turkish Lira to Euro
- **Steady generation of free cash flow**; dividend up-streamed to service acquisition-debt obligations

(1) Includes Turkey, Azerbaijan and Georgia

(2) LFL computation in TRY; ^ Inflation adjusted as per IAS 29

Note: DPEU numbers are for continued operations; TRY:INR currency conversion is as on December 31, 2025 for reported INR and are inflation adjusted numbers

International Segment : Youth-focused menu innovation

İkonix Pizza

Burger Pizza

Cinnamon Roll

Kokina Muffin

Vanilla Matcha

Toffee Nut and Gingerbread Latte

Campaigns during the Quarter

Domino's More

BOL Favorites

Turkiye Pizza Days

Take Away

App Rewards

International Segment : SL and BAN delivering consistent topline growth

Sri Lanka

Particulars	Q3FY26	YoY growth
Revenue (INR mn)	353	65.9%
Stores	53	3

New products launched

Bangladesh

Particulars	Q3FY26	YoY growth
Revenue(INR mn)	219	26.6%
Stores	40	3

New products launched

4

Q3FY26 & 9MFY26
Statement of Profit and Loss

Quarterly Statement of Profit and Loss – YoY comparison

Consolidated			Profit and Loss Metrics	Standalone		
Q3 FY26	Q3 FY25	Growth %	Particulars in INR mn	Q3 FY26	Q3 FY25	Growth %
24,372	**21,508**	**13.3%**	**Revenue from operations**	**18,015**	**16,111**	**11.8%**
179	173	3.0%	Other Income	89	83	7.4%
24,551	**21,681**	**13.2%**	**Total Income**	**18,104**	**16,194**	**11.8%**
6,931	6,027	15.0%	Raw Material Cost	4,523	4,018	12.6%
17,441	**15,481**	**12.7%**	**Gross Profit**	**13,492**	**12,092**	**11.6%**
71.6%	*72.0%*		*Margins*	*74.9%*	*75.1%*	
3,998	3,711	7.7%	Personnel Expenses	2,994	2,802	6.9%
8,620	7,749	11.2%	Manufacturing and Other Expenses	6,804	6,163	10.4%
19,549	17,487	11.8%	**Total Expenditure**	14,321	12,983	10.3%
4,823	**4,020**	**20.0%**	**Op. EBITDA**	**3,694**	**3,128**	**18.1%**
19.8%	*18.7%*		*Margin*	*20.5%*	*19.4%*	
1,035	1,334	-22.4%	Interest Cost	696	682	2.1%
2,484	2,078	19.5%	Depreciation	2,004	1,741	15.1%
7	-3	n.a	Share of Profit/(Loss) in Associate	-	-	n.a
1,490	**778**	**91.5%**	**PBT from continued operations before exceptional items**	**1,083**	**788**	**37.4%**
6.1%	3.6%		*Margin*	6.0%	4.9%	
981	**506**	**93.9%**	**PAT from continued operations before exceptional items**	**793**	**623**	**27.4%**
4.0%	*2.4%*		*Margin*	*4.4%*	*3.9%*	
337	45	n.a	Exceptional Items	337	248	n.a
729	**496**	**46.8%**	**PAT from continued operations**	**541**	**410**	**31.8%**
3.0%	*2.3%*		*Margin*	*3.0%*	*2.5%*	
-	-63.9	n.a.	Profit/(Loss) from discontinued operations	-		n.a.
729	**432**	**68.6%**	**PAT**	**541**	**410**	**31.8%**
3.0%	*2.0%*		*Margin*	*3.0%*	*2.5%*	

Quarterly Statement of Profit and Loss – QoQ comparison

Consolidated			Profit and Loss Metrics	Standalone		
Q3 FY26	Q2 FY26	Growth %	Particulars in INR mn	Q3 FY26	Q2 FY26	Growth %
24,372	**23,402**	**4.1%**	**Revenue from operations**	**18,015**	**16,987**	**6.1%**
179	152	17.2%	Other Income	89	73	21.9%
24,551	**23,554**	**4.2%**	**Total Income**	**18,104**	**17,060**	**6.1%**
6,931	6,651	4.2%	Raw Material Cost	4,523	4,353	3.9%
17,441	**16,750**	**4.1%**	**Gross Profit**	**13,492**	**12,634**	**6.8%**
71.6%	*71.6%*		*Margins*	*74.9%*	*74.4%*	
3,998	4,062	-1.6%	Personnel Expenses	2,994	3,057	-2.1%
8,620	7,927	8.7%	Manufacturing and Other Expenses	6,804	6,282	8.3%
19,549	18,640	4.9%	**Total Expenditure**	14,321	13,692	4.6%
4,823	**4,762**	**1.3%**	**Op. EBITDA**	**3,694**	**3,294**	**12.1%**
19.8%	*20.3%*		*Margin*	*20.5%*	*19.4%*	
1,035	1,057	-2.1%	Interest Cost	696	672	3.7%
2,484	2,303	7.9%	Depreciation	2,004	1,840	8.9%
7	24	n.a	Share of Profit/(Loss) in Associate	-		n.a
1,490	**1,578**	**-5.6%**	**PBT from continued operations before exceptional items**	**1,083**	**856**	**26.5%**
6.1%	6.7%		*Margin*	6.0%	5.0%	
981	**1,099**	**-10.7%**	**PAT from continued operations before exceptional items**	**793**	**639**	**24.0%**
4.0%	*4.7%*		*Margin*	*4.4%*	*3.8%*	
337	-	n.a	Exceptional Items	337	-	n.a
729	**1,099**	**-33.7%**	**PAT from continued operations**	**541**	**639**	**-15.4%**
3.0%	*4.7%*		*Margin*	*3.0%*	*3.8%*	
-	847	n.a.	Profit/(Loss) from discontinued operations	-	-	n.a.
729	**1,946**	**-62.5%**	**PAT**	**541**	**639**	**-15.4%**
3.0%	*8.3%*		*Margin*	*3.0%*	*3.8%*	

9M Statement of Profit and Loss

Consolidated			Profit and Loss Metrics	Standalone		
9M FY26	9M FY25	Growth %	Particulars in INR mn	9M FY26	9M FY25	Growth %
70,382	**60,385**	**16.6%**	**Revenue from operations**	**52,018**	**45,175**	**15.1%**
516	647	-20.2%	Other Income	287	306	-6.1%
70,898	**61,032**	**16.2%**	**Total Income**	**52,305**	**45,481**	**15.0%**
20,046	16,703	20.0%	Raw Material Cost	13,282	10,971	21.1%
50,336	**43,683**	**15.2%**	**Gross Profit**	**38,736**	**34,204**	**13.2%**
71.5%	*72.3%*		*Margins*	*74.5%*	*75.7%*	
11,821	10,366	14.0%	Personnel Expenses	8,901	8,052	10.5%
24,551	21,480	14.3%	Manufacturing and Other Expenses	19,614	17,401	12.7%
56,417	48,549	16.2%	**Total Expenditure**	41,797	36,424	14.8%
13,965	**11,837**	**18.0%**	**Op. EBITDA**	**10,221**	**8,751**	**16.8%**
19.8%	*19.6%*		*Margin*	*19.6%*	*19.4%*	
3,199	4,059	-21.2%	Interest Cost	2,025	1,942	4.3%
6,989	5,928	17.9%	Depreciation	5,662	4,946	14.5%
63	-52	n.a	Share of Profit/(Loss) in Associate	0	-	n.a
4,356	**2,444**	**78.2%**	**PBT from continued operations before exceptional items**	**2,821**	**2,169**	**30.1%**
6.2%	4.0%		*Margin*	5.4%	4.8%	
3,052	**1,829**	**66.9%**	**PAT from continued operations before exceptional items**	**2,099**	**1,658**	**26.6%**
4.3%	*3.0%*		*Margin*	*4.0%*	*3.7%*	
337	45	n.a	Exceptional Items	337	248	36.2%
2,800	**1,820**	**53.9%**	**PAT from continued operations**	**1,847**	**1,446**	**27.7%**
4.0%	*3.0%*		*Margin*	*3.6%*	*3.2%*	
818	-142	n.a.	Profit/(Loss) from discontinued operations	-	-	n.a.
3,618	**1,678**	**115.6%**	**PAT**	**1,847**	**1,446**	**27.7%**
5.1%	*2.8%*		*Margin*	*3.6%*	*3.2%*	

5

Appendix


Domino's
Domino's
Domino's
DELIVERING TREATS TO ALL
KINDS OF TRICKSTERS


POPEYES
FAMOUS LOUISIANA CHICKEN
You know it's a real flavorful
Diwali party when there's..
POPEYES
Swipe


FF
COFFY

Update on our Sustainability Agenda ‘Jubilant for All’

Responsible Sourcing

Empowering dairy farmers with expert guidance

Localized Corn sourcing

No Antibiotics Ever milestone

100% farm traceability for chicken, oregano, chili and tomato paste

Baking Goodness

All ingredients are 100% free from artificial preservatives, colors and flavors for Domino’s

100% dairy-based mozzarella cheese

99% food ingredients certified under GFSI for Dominos

100% recyclable pizza boxes and lid-less dine-in boxes

Benefit People and Communities

~**35%** of workforce are women

Medical health care access to **1,200,000+** people

Trained ~**13,000+** cumulative students under **J-FARM**

Training and veterinary support to **14,000+** farmers

Emissions, Energy and Waste Management

~57% of fleet is EV and is on an increasing trend

Eliminated **single-use** plastic

Commissary electricity needs being **partially fulfilled** by **renewable energy**

Co-processing **“Used Cooking Oil”** to **Bio-fuel**

About Us

Jubilant FoodWorks Limited (JFL Group/Group), incorporated in 1995, ranks among the leading emerging markets' food-tech companies. Its Group network comprises 3,594 stores across six markets – India, Turkey, Bangladesh, Sri Lanka, Azerbaijan and Georgia. The Group has a strong portfolio of brands in emerging markets with franchise rights for three global brands - Domino's, Popeyes and Dunkin' – and two own-brands, Hong's Kitchen, an Indo-Chinese QSR brand in India, and a CAFÉ brand - COFFY in Turkey.

Note: The store count for the Group is as on December 31, 2025

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Note: 1. All financial data in this presentation are derived from audited consolidated and standalone IND-AS financial statements for continuing operations until specified otherwise

2. Due to rounding-off, the financial figures may not recalculate exactly

3. All growth comparisons are vs. prior year and all network addition pertains to net stores added during the specified period unless specified otherwise

4. TRY:INR is as per currency conversion on December 31, 2025. Turkey financials are reported as per IAS 29 – Hyperinflation adjusted accounting

5. The growth % for Bangladesh and Sri Lanka is computed on reported financials in INR

6. PBT and PAT margins are on revenue from operations