

**07<sup>th</sup> May, 2026**  
**GIL/2026-27/10**

To

The BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Fax No.: 022- 22721919 Ref: Company Code- 533282	The Listing Department The National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block-G, Bandra - Kurla Complex, Bandra(east), Mumbai- 400 051 Fax No.: 022-2659 8120 Company Code: GRAVITA
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Dear Sir/Madam,

**Subject: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure requirements) Regulations, 2015**

In Compliance of Regulation 30 read with Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith the Investor Presentation on the Audited Financial Results of the Company for the Quarter and Year ended 31<sup>st</sup> March, 2026.

Yours Faithfully

For **Gravita India Limited**

**Nitin**  
**Gupta** Digitally signed  
by Nitin Gupta  
Date: 2026.05.07  
19:12:40 +05'30'

**Nitin Gupta**  
**(Company Secretary)**  
**FCS: 9984**

**Encl.: As Above**

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**INVESTOR PRESENTATION**  
**JAN 2026**



# **Towards Clean, Green & Sustainable Future**



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**Started In 1992 By**  
First Generation Entrepreneur  
Rajat Agrawal at Jaipur

# We are on an AMAZING JOURNEY

**1995**  
Lead recycling plant in Jaipur

**2000**  
1st Overseas recycling unit at Sri-Lanka

**2006**  
1st recycling unit in Ghana

**2010**  
Listed on NSE & BSE

**2013**  
Value added products in Jaipur

**2015**  
Diversified in Plastic recycling

**2016**  
Added Aluminium Recycling

**2019**  
Started Aluminium & Plastic recycling in Africa

**2021**  
New recycling facility at Mundra port

**2022**  
Added Rubber Recycling, Became MCX empaneled brand

**2023**  
Added Value Added products in Africa

**2025**  
Rubber recycling in Europe

**2026**  
Li Battery recycling & Acquired business of Copper VAP

# Building a **Green** World through **Recycling**

Unwavering commitment to sustainability-driven values continues to light the growth path.



## **Vision**

To be the most valuable company in the recycling space globally.

## **Core Values**

- Fairness
- Trust
- Respect
- Passion
- Nurturing Relationship

## **Business Verticals**

- Lead
- Aluminium
- Plastic
- Rubber
- Turnkey Solutions
- Copper
- Lithium

## **Mission**

Rank among the top five global recycling companies, driven by

- Diversification
- Sustainable growth
- Eco-friendly innovation
- Stakeholder value creation

## **Social Responsibility**

- Community development
- Advance education
- Combat hunger
- Safeguard the environment

## **Upcoming Diversifications**

- Steel

“

**Gravita** ended FY26 on a strong note, reporting YoY growth of 5% in volumes, 10% in revenue, 12% in EBITDA and 21% in PAT, while sustaining ~24% ROIC\*. Performance was supported by a higher share of value-added products and increased domestic scrap sourcing. The company incurred ~Rs. 372 crore capex during the year, **commissioned a 6,000 MTPA lithium-ion battery recycling plant** at Mundra, and **expanded its Mundra lead recycling capacity by 80,300 MTPA** to 1,45,100 MTPA, with strategic port proximity enhancing raw material sourcing efficiency and strengthening access to global markets.

Aligned with **VISION 2030**, Gravita continues to scale its core segments and targets 8+ LTPA capacity by FY29, while expanding into new verticals. The company has **entered the copper recycling** business through the proposed acquisition of up to 100% stake in RMIL, supporting diversification and future growth. With a focus on volume growth, margin expansion, increasing share of value-added and non-lead businesses, and strong ESG-led execution, the company is well positioned to deliver consistent growth and enhance stakeholder value over the long term. ”

\*Pre acquisition of RMIL on 12<sup>th</sup> March 2026



## Scalable Growth with Diversification

- Expansion across core recycling segments
- Expansion in new verticals: Copper, Rubber & Steel

## Disciplined Growth Targets

- ~20–25% Volume CAGR
- ~ Sustain high ROIC (~25%)
- ~30–35% profitability growth



## Evolving Business Mix

- Increasing share of value-added products (~45–50%)
- Expanding contribution from non-lead businesses (~35–40%)

## Sustainable & Efficient Operations

- Higher renewable power usage (~25–30%)
- Improved energy efficiency (~8–10% reduction)

**Our Priorities** →

**Shareholder  
value creation** →

**Return  
accretive growth** →

**Judicious  
use of capital**



**25 %**  
Revenue CAGR – 5 Yrs



**9-10%**  
Consistent EBITDA margins



**AA-**  
External credit rating from ICRA & India Ratings



**48%**  
PAT CAGR – 5 Yrs

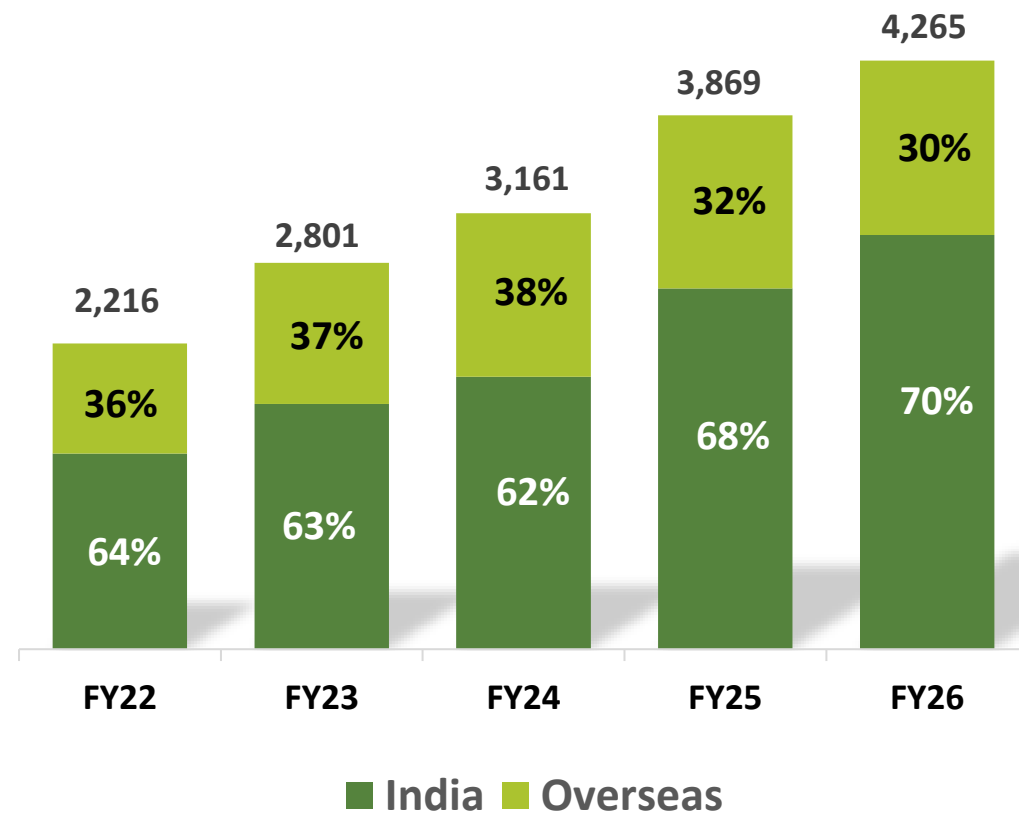


**Locking the margins**  
Back-to-back hedging mechanism in place

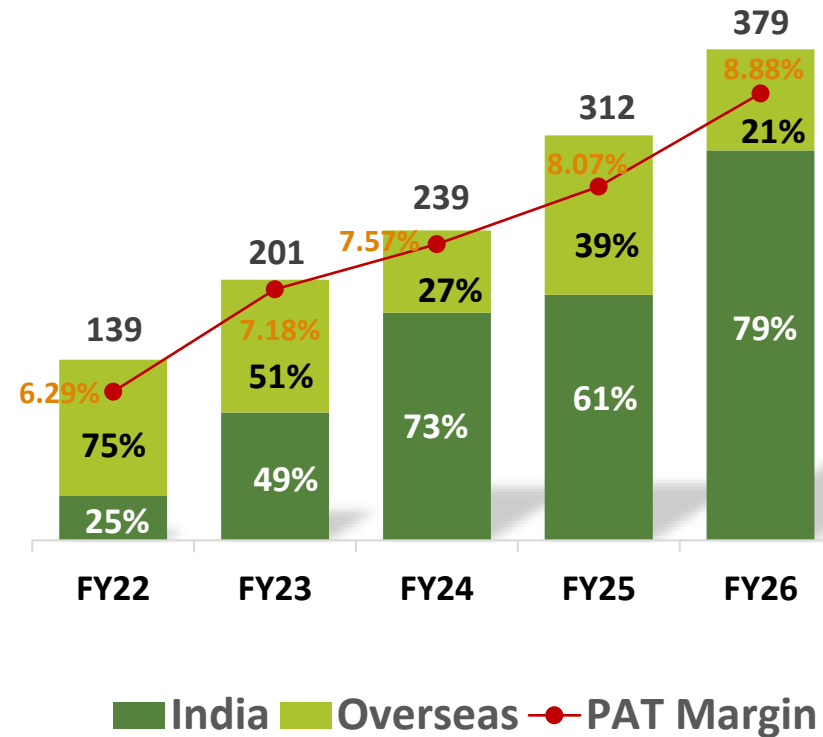


**15 Years**  
Dividend payouts history

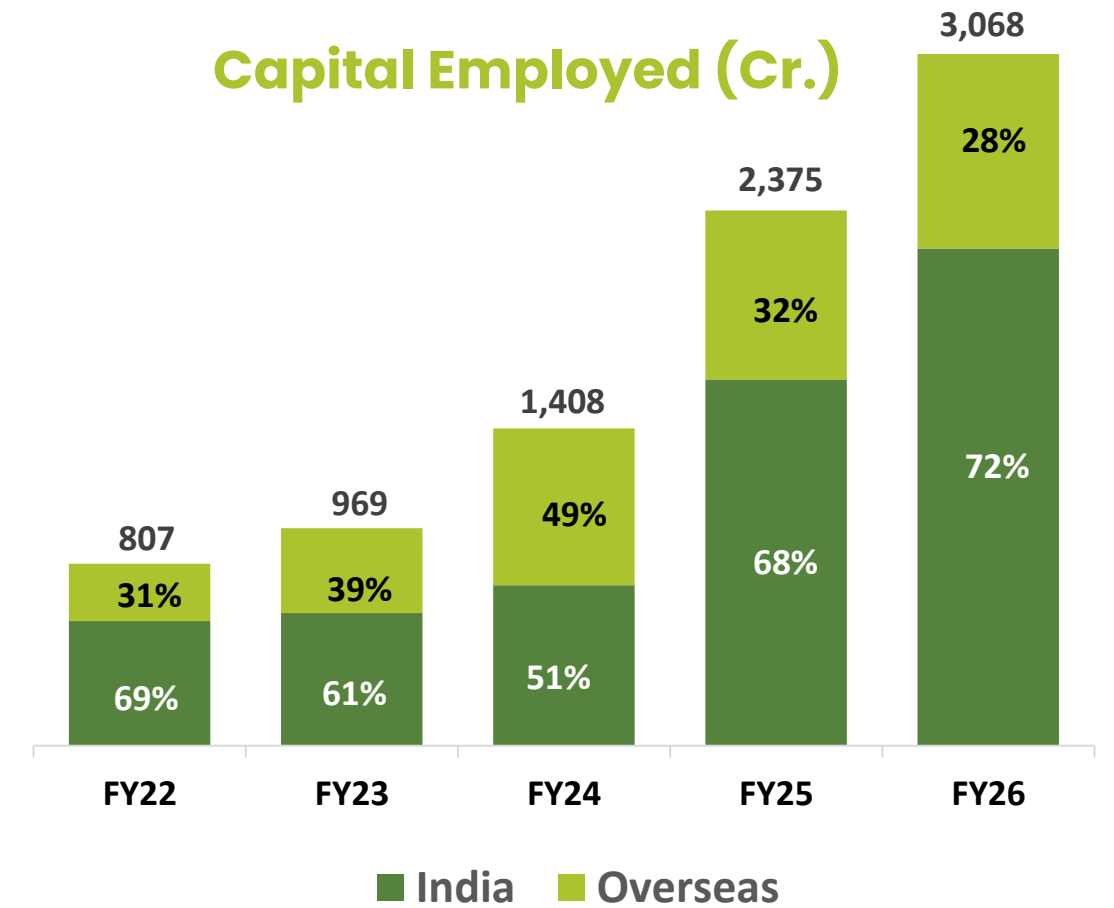
Revenue (Cr.)



PAT (Cr.) and PAT Margin (%)



Capital Employed (Cr.)



# Quarterly Highlights – Q4 FY26



We recycle to save environment

Shaping Tomorrow - VISION 2030

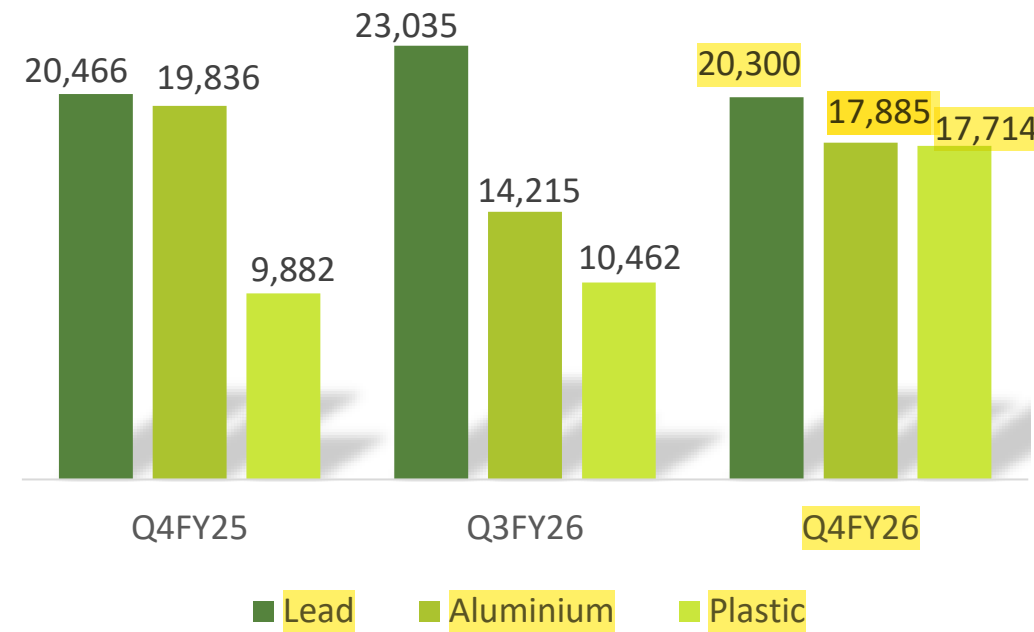
**5 %**  
Volume Y-O-Y

**13 %**  
Revenue Y-O-Y

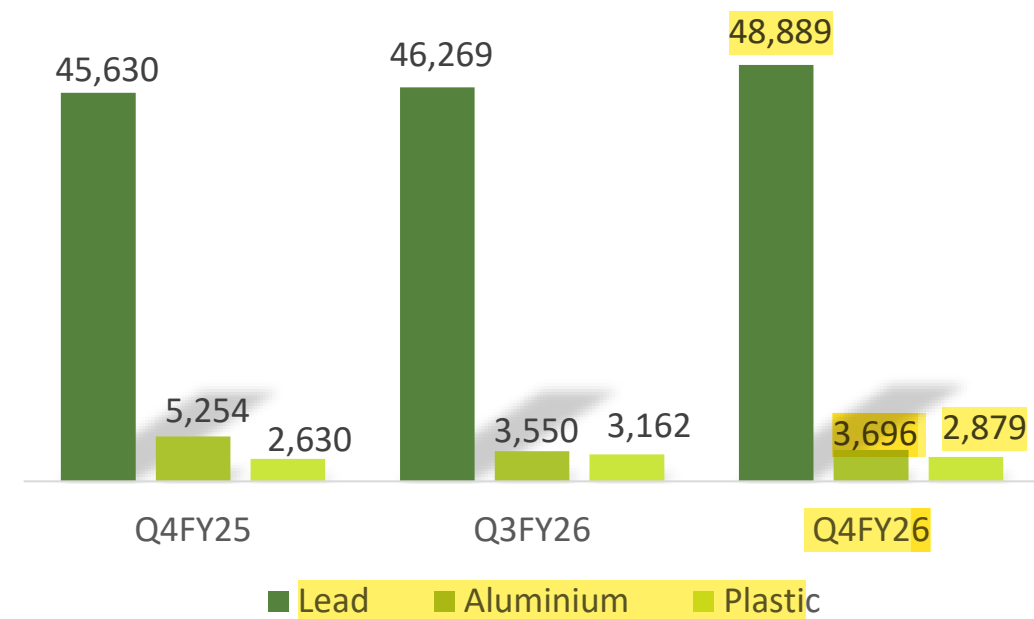
**4 %**  
EBITDA Y-O-Y

**-3 %**  
PAT Y-O-Y

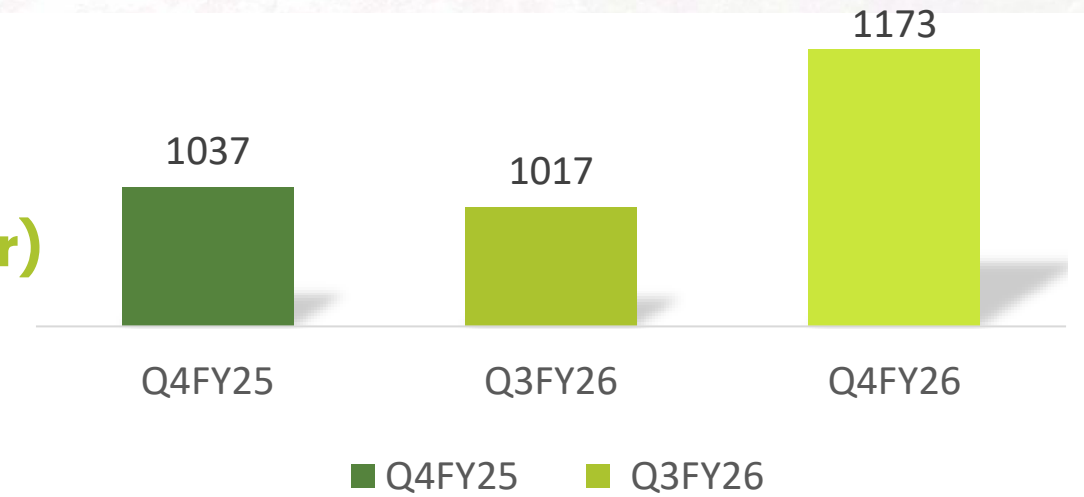
## EBITDA per MT



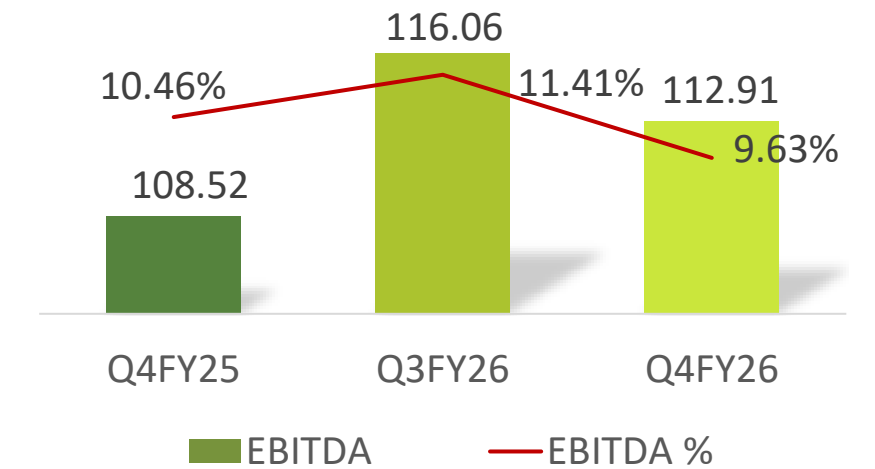
## Volume (MT)



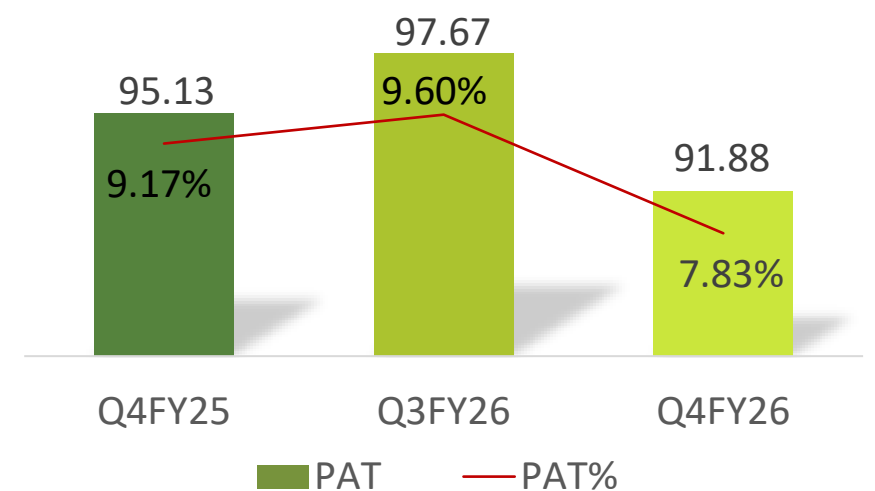
## REVENUE (Cr)



## EBITDA\* (Cr)



## PAT (Cr)



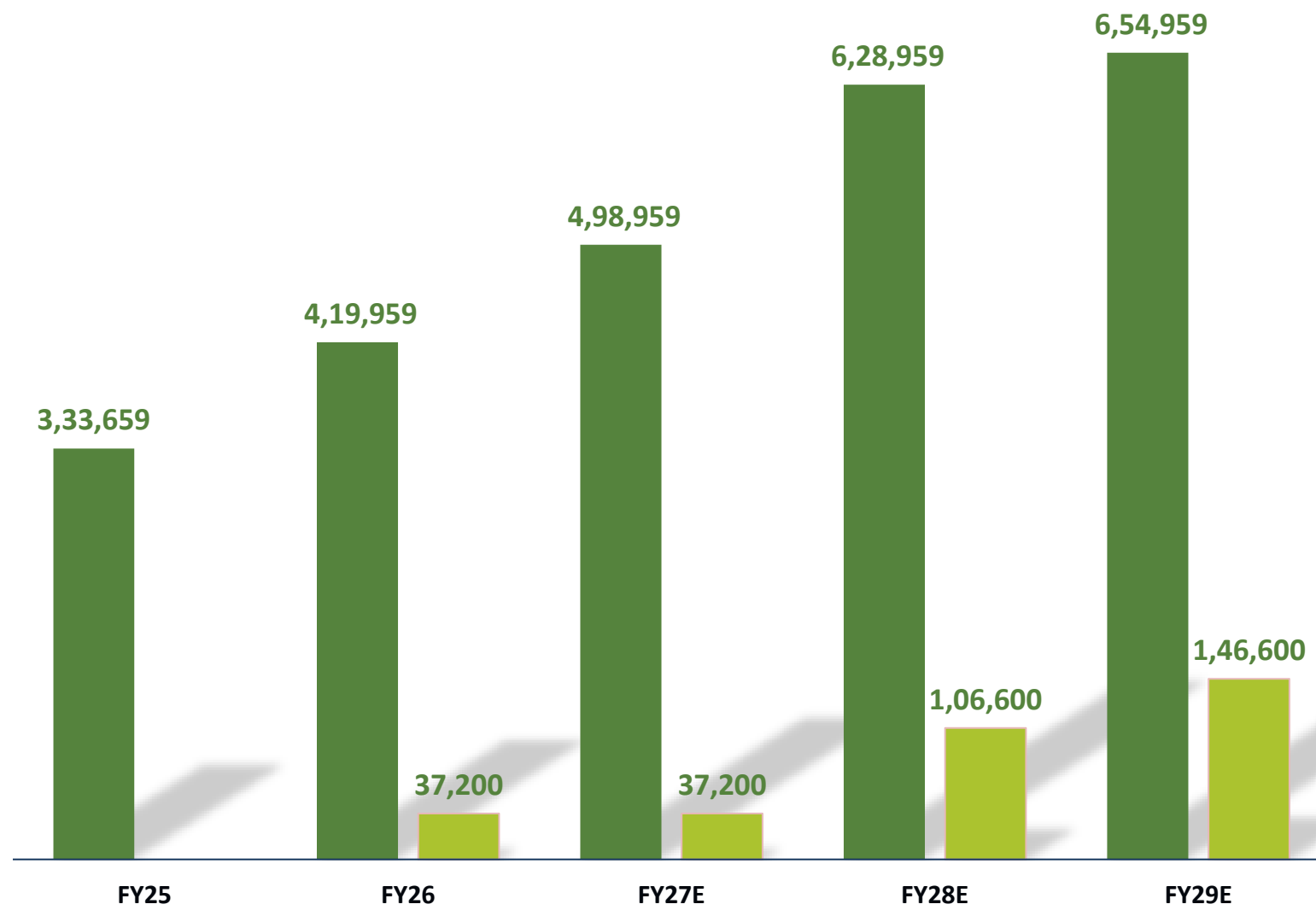
\*EBITDA after adjustment of income/loss from Currency & Metal hedging

# Capacity Expansion & CAPEX over the Years



Shaping Tomorrow - VISION 2030

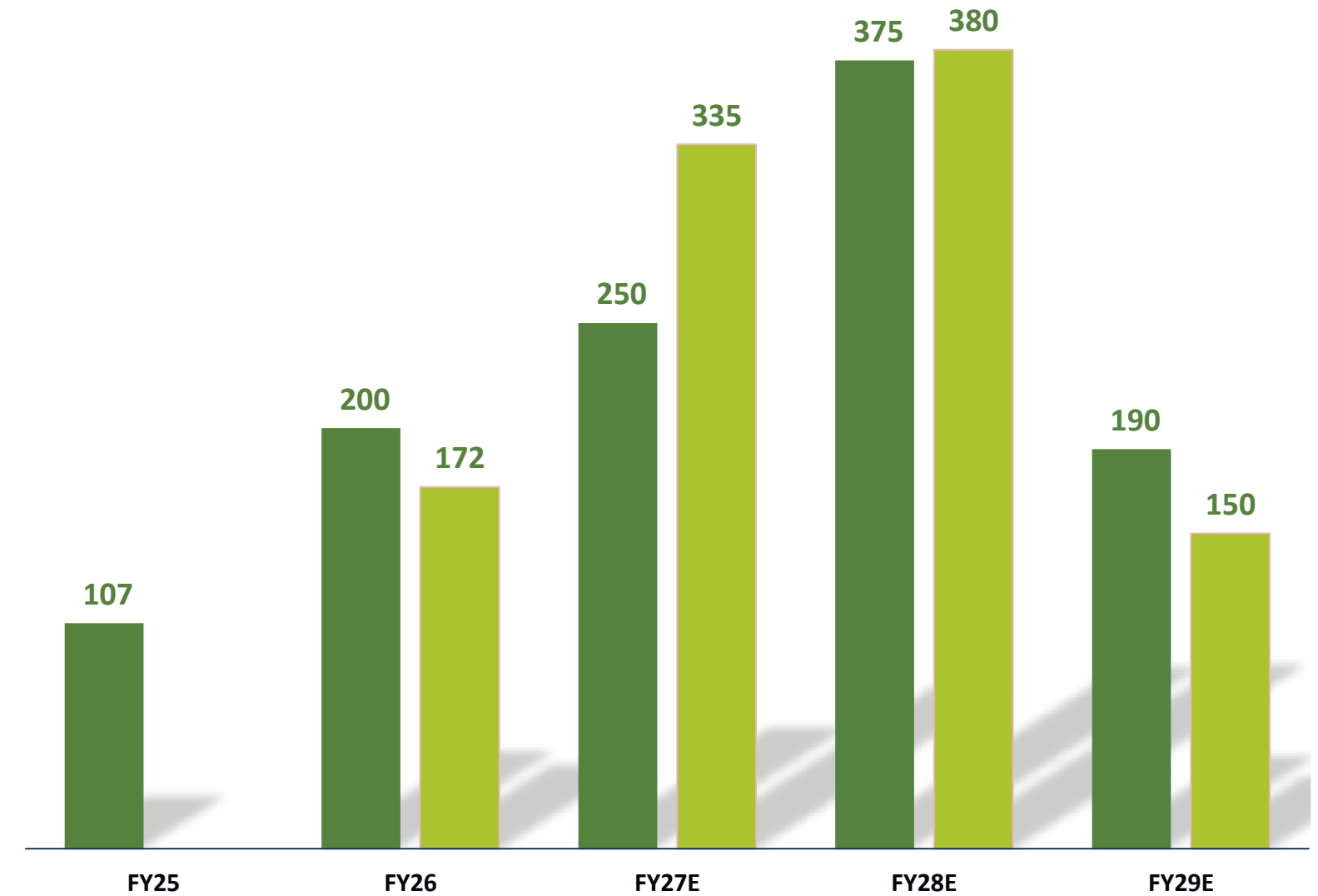
### Capacity (MT)



■ Existing Verticals ■ New Verticals

**8,00,000+ MTPA Capacity planned by FY 2029**

### Capex (Cr)



■ Existing Verticals ■ New Verticals

**CAPEX plan upto FY 2029**

# Strategic Entry into Copper : Acquisition of RMIL

Enters copper and copper alloys segment through strategic acquisition of RMIL, strengthening non-lead portfolio

**Gravita** has acquired 99.44%\* stake in Rashtriya Metal Industries Limited (RMIL) for Rs. 561.84 crore, marking its strategic entry into the copper and copper alloys segment. The acquisition strengthens its non-lead portfolio and enhances its position as an integrated, multi-material recycling and value-added products company.

## About RMIL



### Legacy & Global Presence

Founded in 1946, RMIL is one of India's oldest copper and copper alloy manufacturers, with exports across key global markets.



### Strong Manufacturing Base

Operates a dedicated facility in Sarigram, Gujarat with a capacity of 31,200 MTPA.



### Solid Financial Performance

Reported revenue of Rs. 1040 Cr and EBITDA of Rs. 82 Cr for entire FY26

## Acquisition Rationale and Synergies



### Portfolio Diversification & Value Chain Expansion

Entry into copper & alloys expands beyond lead, plastic, rubber, lithium and aluminium, strengthening multi-metal integration



### Margin Enhancement & Efficiency

Improved product mix and operating leverage drive higher margins



### Access to High-Barrier Segments

RMIL's presence in electrical & defence, unlocks new business segments



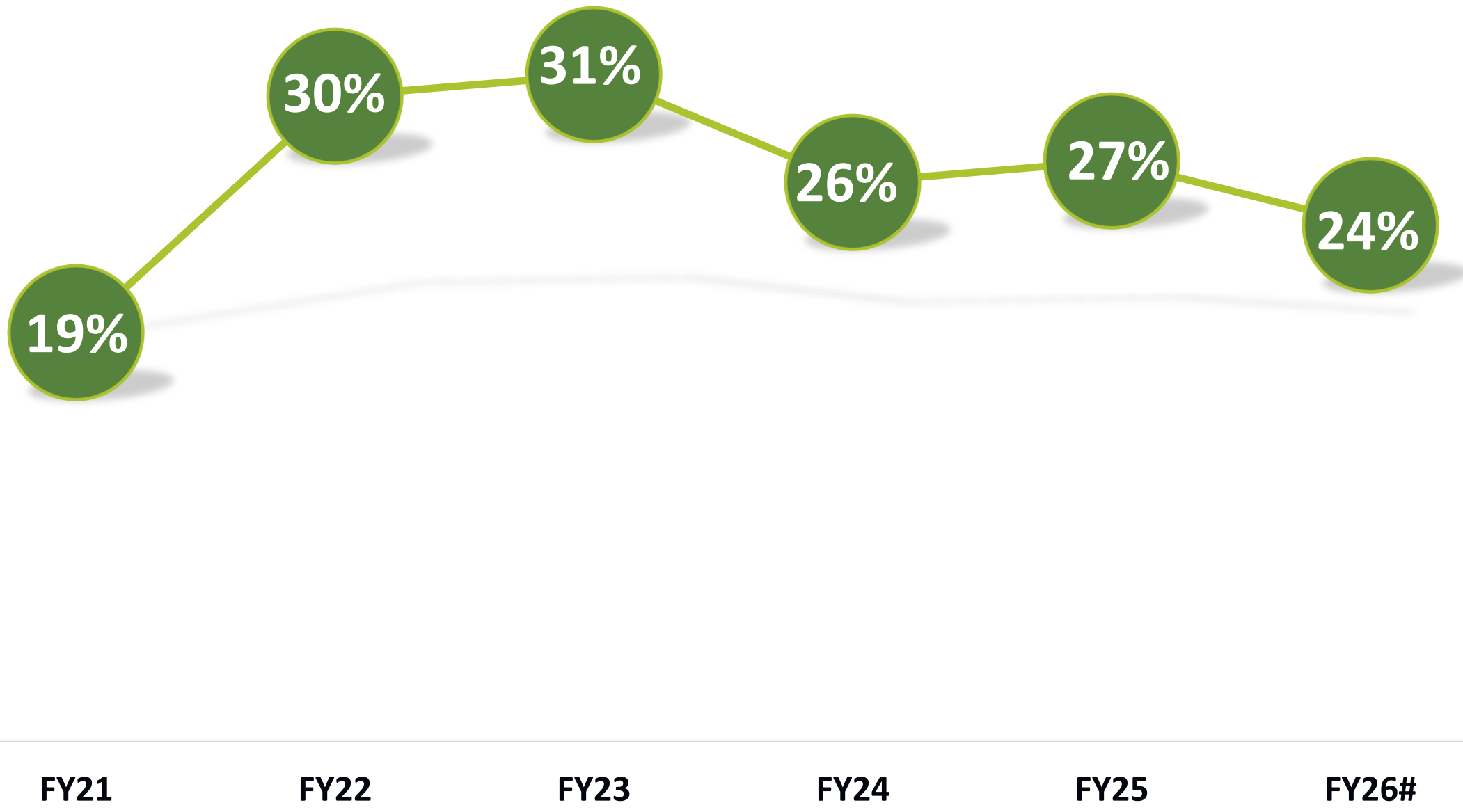
### Cross-Selling Synergies

Opportunity to leverage RMIL's customer base to drive incremental revenues



### Backward Integration

Copper scrap-to-alloy capability enhances cost control and reduces supplier dependency.



Target ROIC\* **25% +**

### Drivers of ROIC

- Improving industry dynamics
- Resultant reduction in working capital
- Improving demand-supply
- Value added products

#Pre acquisition of RMIL on 12th March 2026  
\*on Average Invested Capital (Pre-tax)

# Leveraging Existing Gravita's Strengths

Our Entry into new verticals is based on proven, existing Gravita's Strengths.



**Barriers to Entry**



**Turnkey Recycling Technology Solutions**



**Global Operations & Integrated Supply Chain**



**Robust Management**



Deep-rooted procurement network

Diversified Customer network



**Operation Excellence**



**Customized & Value-Added Products**

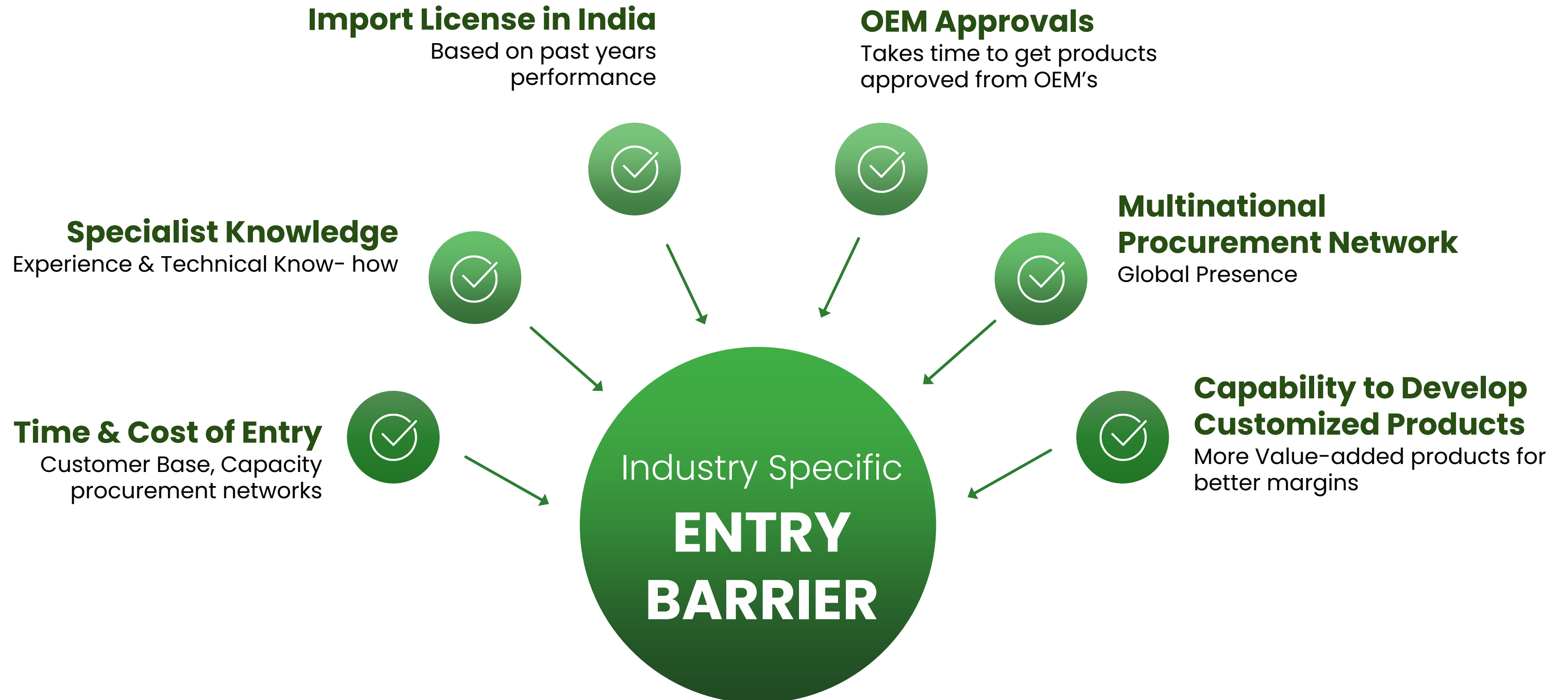


**Strong Partnering Capability**



**Risk Mitigation-Back-to-Back Hedging Mechanism**







- Global spread helps reduce logistics costs and procure material cheaper.
- Start small > grow volumes > establish new plants close to procurement sources.
- Increased flexibility in recycling closest to raw material access and consuming markets.

## America

- Dominican Republic

## Europe

- Romania (Piatra Neamt)

## Africa

- Ghana (Accra)
- Senegal (Dakar)
- Mozambique (Maputo)
- Tanzania (Dar-es-Salam)
- Togo (Lome)

## Asia

- India
  - Kathua (J&K)
  - Jaipur (Rajasthan)
  - Jaipur SEZ (Rajasthan)
  - Chittoor (Andhra Pradesh)
  - Mundra (Gujarat)
  - Sarigam (Gujarat)
- Sri Lanka (Mirigama)



# Deep Routed – Procurement Network

**39** Own yards    **2200+** Touch points    **3,30,000 MT+** Scrap collection

## Americas

Touch Points- 40+  
Scrap collection (MT) -47,500+

## Europe

Own Yards - 1  
Touch Points- 60+  
Scrap collection(MT) - 13,000+

## Africa

Own Yards - 32  
Touch Points- 900+  
Scrap collection (MT) -74,250+

## Asia

Own Yards - 6  
Touch Points- 1200+  
Scrap collection(MT) - 1,92,250+

## Australia

Touch Points- 5+  
Scrap collection(MT) - 3100+



# Diversified Customer Network – Global



**37**  
**Countries**

**400+**  
**Customers**

**2,13,000 MT+**  
**Recycled products delivered**

### Americas

Countries - 4  
Customers - 6  
Delivered- 2,250 MT +

### Europe

Countries - 6  
Customers - 11  
Delivered- 5400 MT +

### Middle East

Countries - 8  
Customers - 32  
Delivered- 35,700 MT +

### Asia

Countries - 13  
Customers - 340  
Delivered- 1,54,000 MT +

### Africa

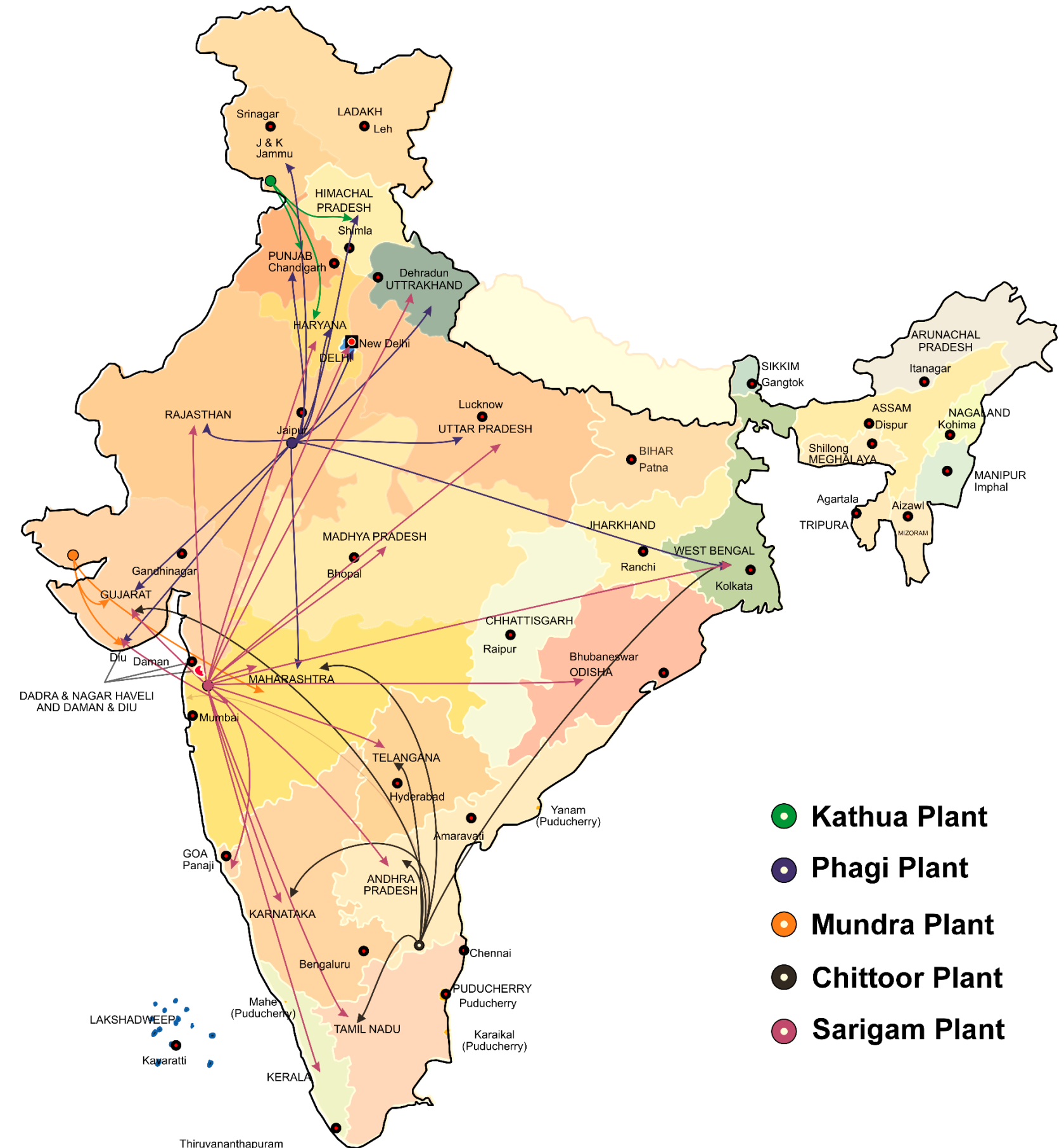
Countries - 5  
Customers - 19  
Delivered- 3,700 MT +



# Diversified Customer Network- India

Gravita with pan India presence enjoys the logistic benefits by serving :

- **250+** Domestic customers in 22 states in India
- **50+** Overseas customers in 25 countries.



**06**

Recycling Verticals

**14**

Manufacturing  
Plants

**2200+**

Touch Points  
Globally

**42%**

Customized &  
Value-added  
products\*

**4.36**

Lac+ MT  
Production  
Capacity\*

**70%**

Capacity  
Utilization\*\*

**27%**

Overseas  
Capacity\*

**3.30**

Lac+ MT Scrap  
Collection

**ILA**

India's only  
Accredited Plants

**60,000**

MT+ Healthy  
Orderbook

\* As on 07.05.2026 (Excluding internal Rubber)

\*\* Excluding recent capacity expansions

# Our Partners – Strong Partnering Capability



Disclaimer : All logos & trademarks are owned by respective IP owners

# Turnkey Solutions For Recycling



01

02

03

04

05

06

**In house  
Recycling  
Technology**

**Technical  
Consultancy &  
Services for  
Recycling**

**PLC based  
Control &  
Monitor System  
for advanced  
set-ups**

**Executed more than  
70+ turnkey  
projects globally  
including Qatar, UAE,  
Saudi Arabia,  
Poland, Chile**

**Annual  
Maintenance  
Contracts**

**Regular R&D for  
cost effective &  
environment  
friendly  
processing**

**Planning** ➤ **Design** ➤ **Fabrication** ➤ **Testing** ➤ **Installation** ➤ **Operation** ➤ **Handover**

# ROBUST MANAGEMENT & Focus On Human Capital



**Rajat Agrawal**

Chairman & Managing Director



**Yogesh Malhotra**

Whole Time Director & CEO



**Sunil Kansal**

Whole Time Director & CFO



**Naveen Sharma**

Executive Director\*



**Rajeev Surana**

Executive Director\*



**Yogesh Kharbanda**

Executive Director\*



**Ajay Thapliyal**

Director\*



**Sandeep Choudhary**

Director\*



**30 Yrs +**

Avg Management Experience in diversified Industries



**250+**

Professionals (CA's, MBA's, Engineers)



**100%**

Employees covered under incentive schemes



**4 Yrs**

Average Employee Association



**34 Yrs**

Average Employee Age



**15 Yrs**

Average Management Association



**3,500 +**  
Employees



**4 rounds**

ESOP's

# Customized and Value-Added Products

Our Capability to produce customized and value-added products for diversified customer segments gives us better margins and larger pie of customer's product mix.



**Customized Lead Alloys**



**Lead Bricks**



**Red Lead**



**Lead Sheets**



**TPO**



**Customized Aluminium Alloys**



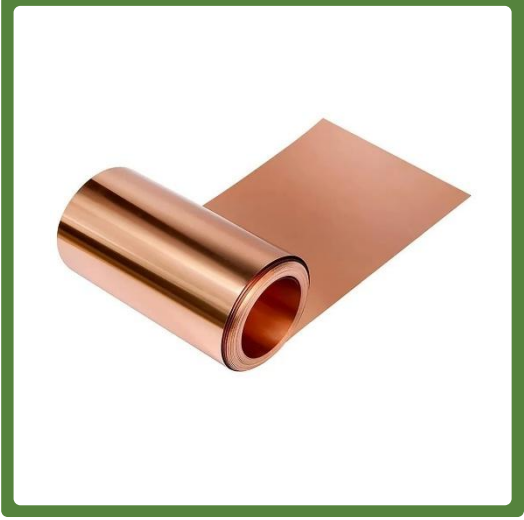
**Plastic Granules**



**Copper Sheets**

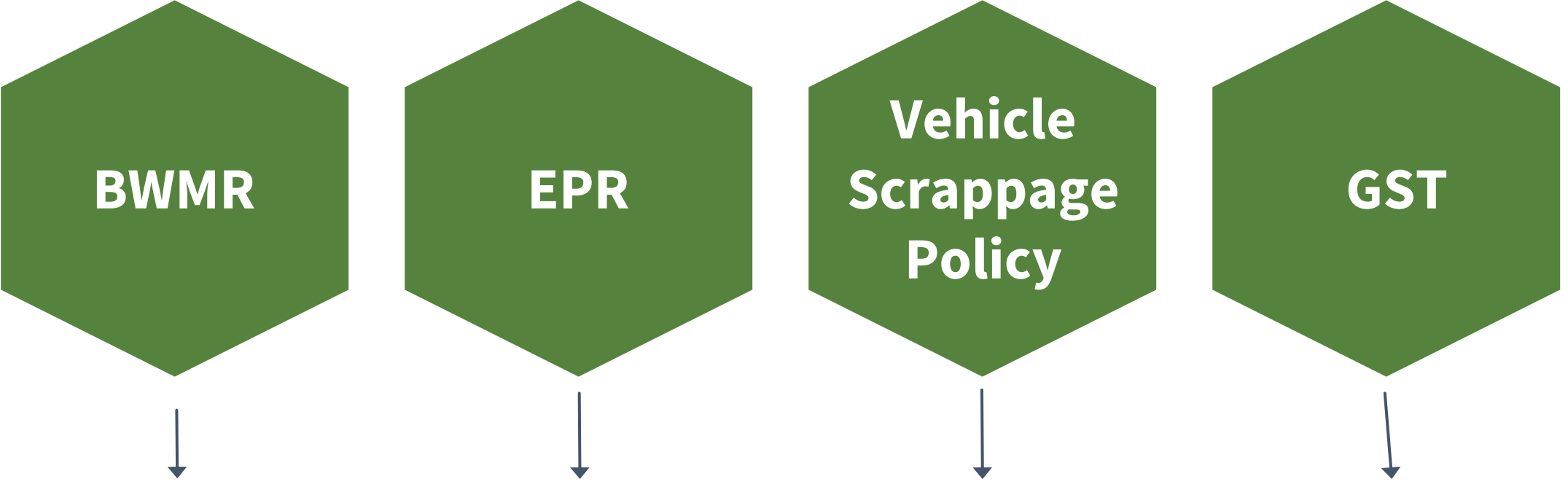


**Brass Cups**

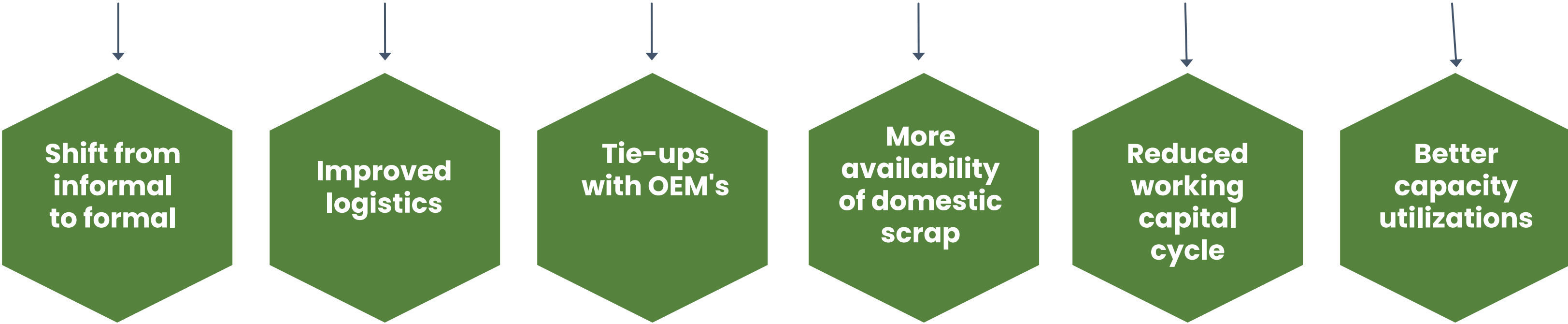


**Copper Foils**

# MARKET DYNAMICS IN RECYCLING – Paradigm Shift



## PARADIGM SHIFT



## Deriving Value from Waste through Modern Recycling and Recovery



### Recycled Products\*

Lead – 1,98,398 MT  
Aluminium – 11,719 MT  
Plastics – 9,482 MT  
Tyre Oil- 5,890 KL

### Conserving Nature

- 11% green energy (biofuels + RE) in total energy usage
- Improving circularity - 21% energy consumption from alternative fuels (AFR)

### Alternate Energy Source – Solar

- 21% jump in RE power generation YoY
- 3.30 Million units of RE power generated in FY26
- Commissioned 300 KWp Solar in Senegal & 577 KWp solar in Chittoor.

### Clean Technology Initiatives

- Oxygen trials started at Phagi plant
- Use of 83 MT of Biomass, avoiding 103 MT of GHG emissions.
- 300 KW of Electric furnace commissioned.

Aiming to make Holistic & Meaningful Contributions to Society

**4**

Rounds of  
ESOPs

**8.2%**

Women  
Employees

**~3.47 Cr**

CSR Spend

**ISO  
45001:2018**

Certified

20% improvement in LTI &  
31% improvement in TRI YoY.

Rolled out first ever talent  
development programme,  
"Gravita Ignite"

Women employees stood  
at 8.2%

100% Health insurance  
coverage for employees

53% reduction in quality  
complaints due to focused  
work in product quality.

100% plants are ISO  
9001:2015 certified, 50%  
plants ISO 14001 & 45001  
certified

\* Higher LTIFR number due to improved focus on safety incidence reporting across locations.

Weaving a Culture Rich in Ethics, Accountability and Transparency



## Board Composition

- 50% Independent Directors on Board
- Created ESG committee of Board of Directors

## Zero Ethical Breaches

- Zero complaints of ethical breaches and non-compliance with statutory requirements across our plants.
- Focus on imparting training on Code of Conduct & Human Rights Policies.

## Achievements

- Received ISCC EU & ISCC PLUS Certification for African Plants.
- Best Sustainable supplier award to Chittoor unit from Amara Raja Energy & Mobility Ltd.

## Executive Compensation Policy

- Compensation for Directors, KMP, and Senior Management are designed to strike balance between fixed and incentive-based components to drive business growth

## Detailed Disclosures

- Completed limited assurance for BRSR core indicators

# Thank You

# SAVE THE PLANET

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