



Date of submission: February 13, 2026

To, The Secretary Listing Department <b>BSE Limited</b> Department of Corporate Services Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 <b>Scrip Code –539551(EQ), 975516 &amp; 976418</b>	To, The Secretary Listing Department <b>National Stock Exchange of India Limited</b> Exchange Plaza, Bandra Kurla Complex Mumbai – 400 051 <b>Scrip Code- NH</b>
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Dear Sir/Madam,

**Sub: Investor Presentation for the quarter ended December 31, 2025**

With reference to the subject, please find enclosed the Investor Presentation for the quarter ended December 31, 2025.

Kindly take the above information on record.

Thanking you

Yours faithfully  
For **Narayana Hrudayalaya Limited**

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by SESHIAH  
SRIDHA SRIDHAR  
Date: 2026.02.13  
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**Sridhar S.**  
Group Company Secretary, Legal & Compliance Officer

Encl.: as above



# Earnings Update

## Q3 FY26



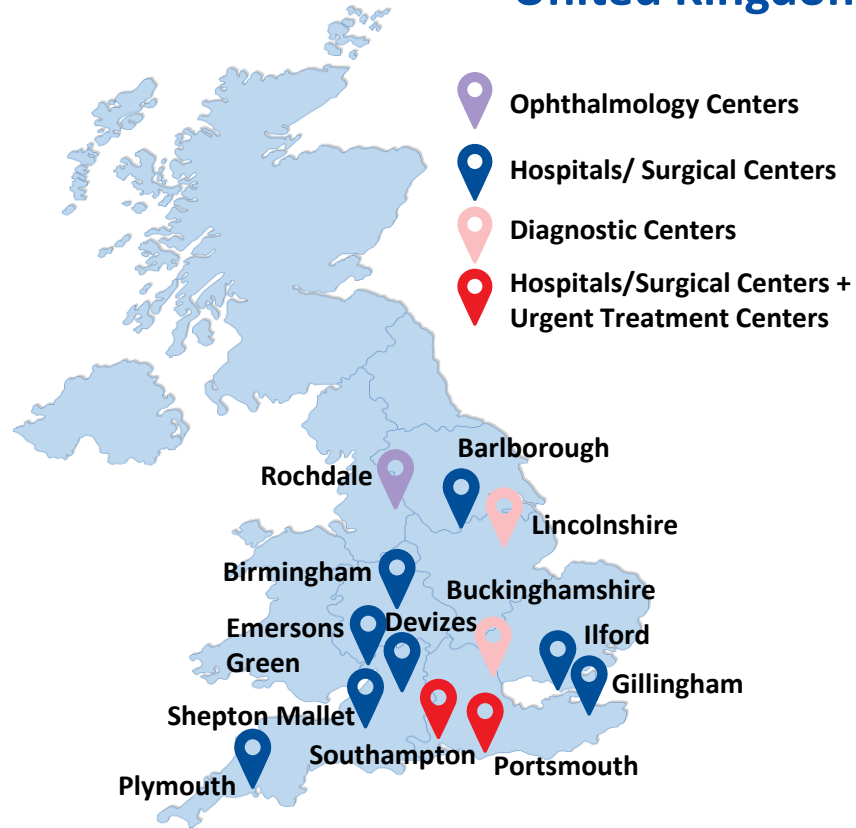
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# Our Footprint (as on 1<sup>st</sup> January 2026)

## United Kingdom



## Cayman Islands



## India





# Narayana Health – At Glance

Facility Details	No. of Facilities	Operational Beds
India - Owned / Operated Hospitals <sup>(1)</sup>	18	5,306
India - Heart Centres	2	132
India - Clinics and Dialysis Centre	20	0
Cayman Islands	2	165
United Kingdom	13	330
<b>Healthcare Facilities</b>	<b>55</b>	<b>5,933</b>

(1) Owns the P&L responsibility.

(2) Average effective cost per operational bed in India is INR 7.2 Mn. Based on (Gross Block for Fixed Assets (adjusted for non-cash government grant provision impact, non-cash financial lease impact for Dharamshila unit, non-cash EPCG license impact) + Capital Work in Progress (CWIP)) / Number of operational beds as of Dec 31<sup>st</sup>, 2025.



**6,245**

Total Capacity Beds

### South (India)

Hospitals - 6 | Heart Centres - 2 | Clinics - 14 | Diagnostic Centre - 1

Operational Beds - 2,065 (Hospitals) and 132 (HC)

### East (India)

Hospitals - 7 | Clinics - 4 | Dialysis Centre - 1  
Operational beds - 2,059

### North (India)

Hospitals - 3  
Operational beds: 828

### West (India)

Hospitals - 2  
Operational beds - 354

### Total Staff ~20,500

Clinical : ~ 12,500

Non-clinical : ~ 8,000



## Key Highlights – Operational & Financial Performance (Q3 FY26)



### Clinical & Operational

- **Narayana Institute of Cardiac Sciences, Bangalore** has performed:
  - 244 robotic cardiac surgeries (35% increase QoQ).
  - 48 TAVIs (50% increase YoY).
- **Narayana Super-specialty Hospital, Howrah** has performed Complex Pediatric Interventions – 3 Transcatheter Fontan procedure, 2 Sinus venosus ASD Stenting procedure and 2 Coronary Cameral Fistula Device Closure.
- **Narayana Multi-specialty Hospital, Ahmedabad** has successfully completed its first ever heart transplant in December-25.



### Financial Performance

- Consolidated operating revenues of ₹ **21,512 Mn**<sup>(1)</sup> in Q3 FY26, a change of +61.2% YoY and +30.9% QoQ.
- Consolidated EBITDA of ₹ **3,904 Mn**<sup>(1)</sup> in Q3 FY26 at a margin of 18.2% and consolidated PAT of ₹ **1,281 Mn**<sup>(1)</sup> for Q3 FY26 at a margin of 6.0%
- Consolidated Total Borrowings less Cash & Bank Balance and Investments of ₹ **22,321 Mn** as on 31<sup>st</sup> December 2025, i.e., net debt to equity ratio of **0.53** (Out of which, debt worth US \$119 Mn and GBP £150 Mn are foreign currency denominated).

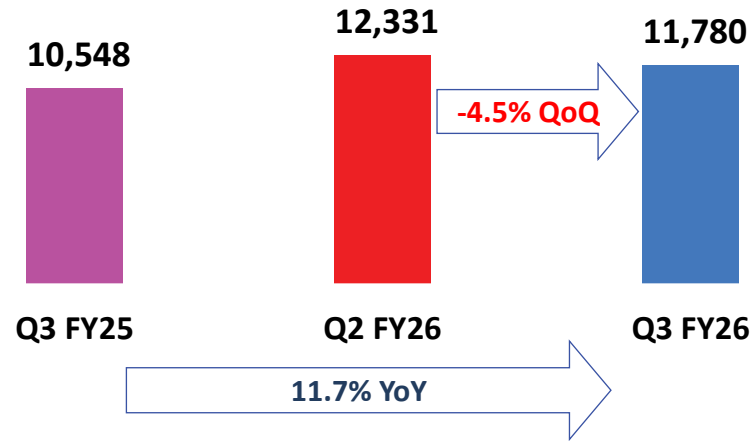
(1) UK numbers in Q3 FY26 are consolidated from 6<sup>th</sup> November 2025 i.e., from the effective date of acquisition.



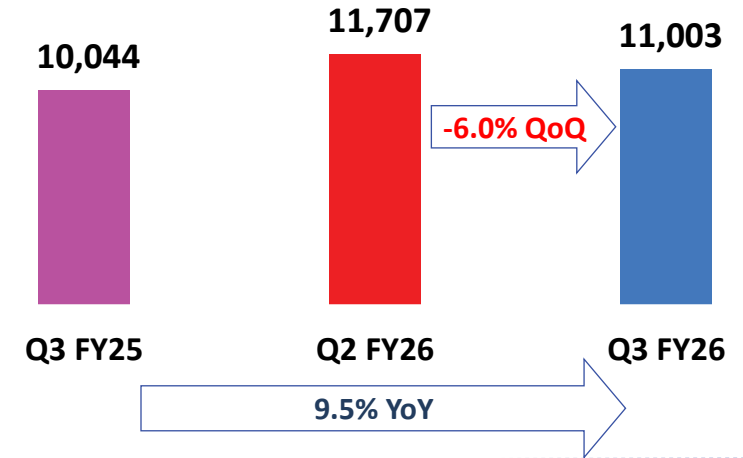
# India Operations – Revenue (Q3 FY26)

₹ Mn

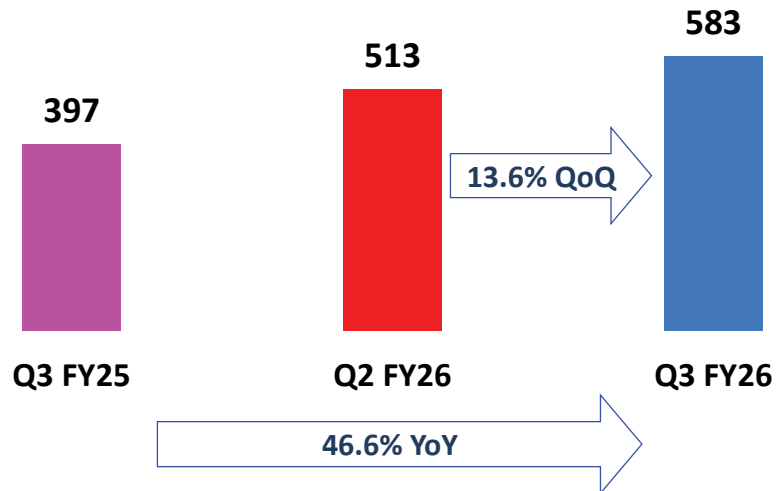
## Total\*



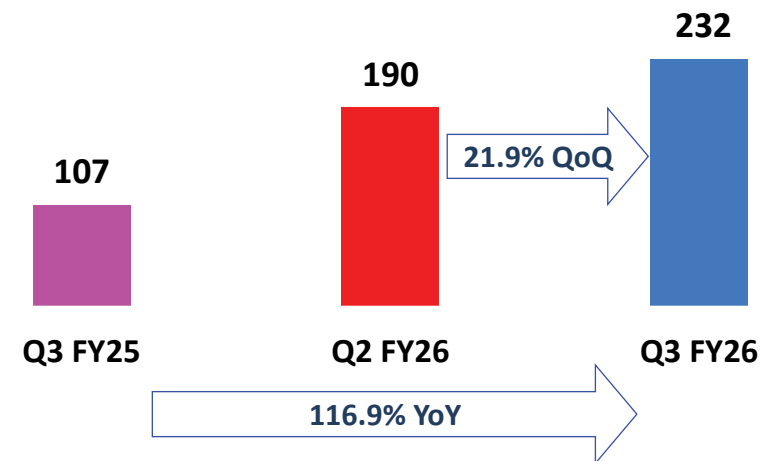
## Domestic



## International



## Integrated Care - NHIC and NHIL

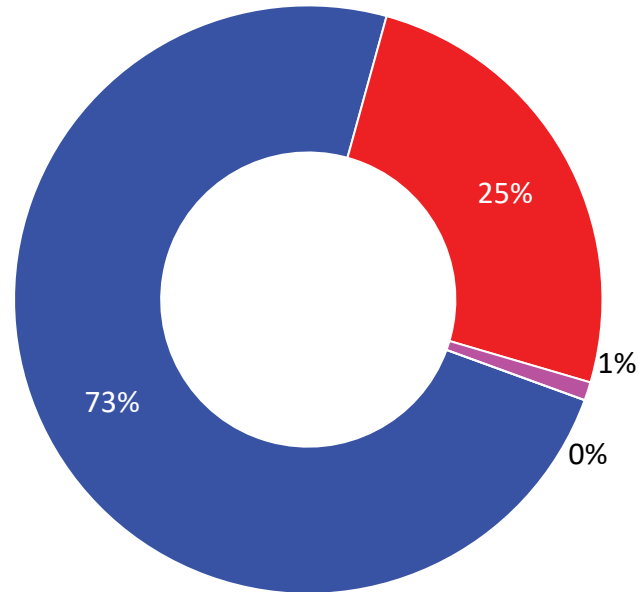


\*Note - Total revenue is excluding Jammu, ATHMA, Medha and adjusted with Inter Company eliminations. Previous quarters numbers are adjusted for Jammu.



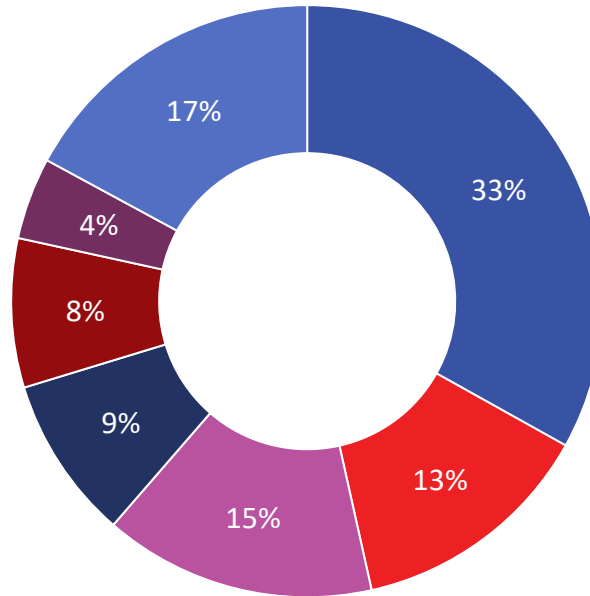
# India Hospital Operations – Revenue Mix (Q3 FY26)

### Business Mix<sup>(4,7,8)</sup>



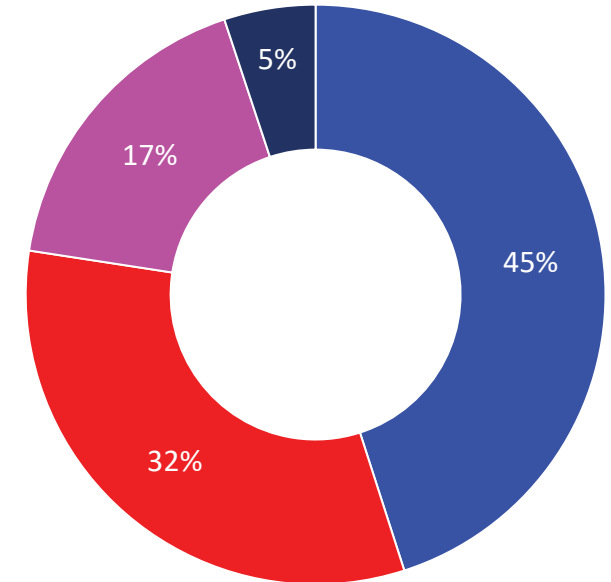
- Owned Hospitals <sup>(1)</sup>
- Operated Hospitals <sup>(2)</sup>
- Heart Centres
- Other Ancillary Businesses <sup>(3)</sup>

### Specialty-Profile<sup>(4,7,8)</sup>



- Cardiac Sciences
- Medicine and GI sciences
- Oncology
- Renal Sciences
- Neuro Sciences
- Orthopaedics
- Others

### Payor-Profile<sup>(4,7,8)</sup>



- Domestic Walk-in patients
- Insured Patients <sup>(5)</sup>
- Schemes <sup>(6)</sup>
- International patients

(1) NH owns on freehold basis and operates with the P&L responsibility  
 (2) NH operates the hospitals on rental/revenue sharing basis and owns the P&L responsibility  
 (3) Includes clinics and dialysis centres excl. NHIC  
 (4) As percentage of operating revenue, excluding NHIC

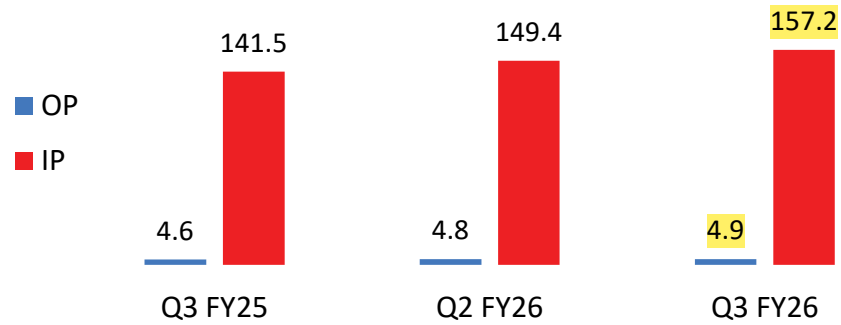
(5) Insured Patients include Insurance-covered patients, corporate patients (including PSU's on hospital tariff)  
 (6) Schemes include CGHS, ESIS, other state government schemes  
 (7) Percentages might not add up to 100% due to rounding off  
 (8) Jammu unit is removed and is considered as a part of discontinued operation effective from FY25



# Operational Review – India Hospitals (Q3 FY26)

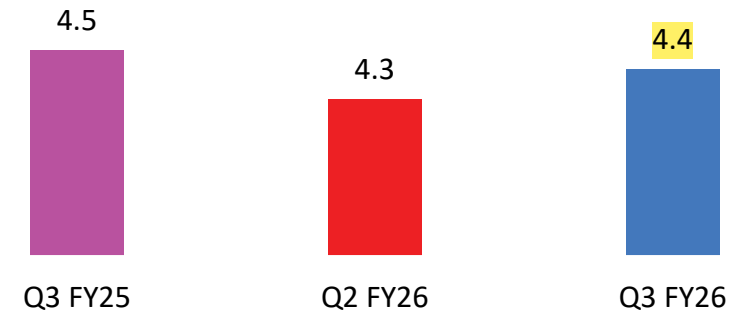
## Average Revenue Per Patient (IP & OP) <sup>(1,2)</sup>

₹ '000



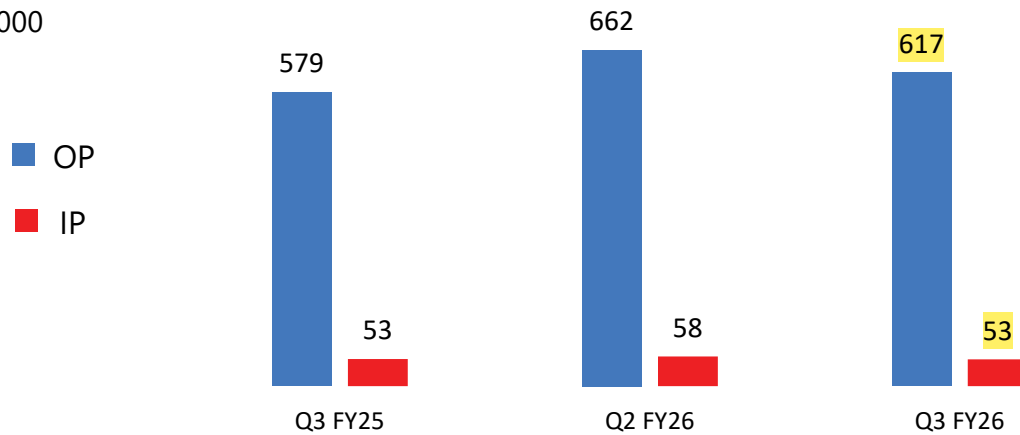
## ALOS

Days



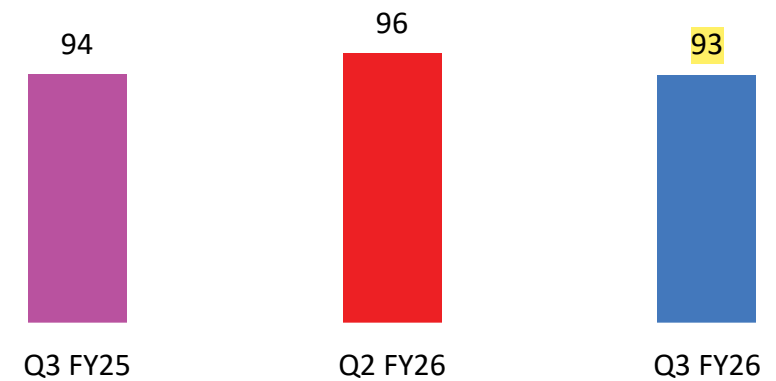
## Patient Footfalls (IP & OP) <sup>(1,3)</sup>

'000



## ICU Occupied Bed Days

'000



(1) OP figures include day-care business.

(2) ARPOB for the period Q3 FY26 was ₹ 18.1 Mn as against ₹ 15.8 Mn in Q3 FY25.

(3) Footfalls for IP correspond to Discharges.

(4) Jammu unit is removed and is considered as a part of discontinued operation effective from FY25. Previous quarter numbers are adjusted for Jammu.



# Cluster Split – India Hospitals (Q3 FY26)

This considers owned/operated hospitals & heart centers in India

Regions	Bangalore	Southern Peripheral	Kolkata	Eastern Peripheral	Western	Northern
	<ul style="list-style-type: none"> <li>NICS</li> <li>MSMC</li> <li>HSR</li> </ul>	<ul style="list-style-type: none"> <li>Mysore</li> <li>Shimoga</li> <li>Davangere</li> <li>Dharwad</li> <li>Kolar</li> </ul>	<ul style="list-style-type: none"> <li>RTIICS</li> <li>Barasat</li> <li>NMH</li> <li>NSH</li> </ul>	<ul style="list-style-type: none"> <li>Jamshedpur</li> <li>Guwahati</li> <li>Raipur</li> </ul>	<ul style="list-style-type: none"> <li>Mumbai</li> <li>Ahmedabad</li> </ul>	<ul style="list-style-type: none"> <li>Gurugram</li> <li>New Delhi</li> <li>Jaipur</li> </ul>
Capacity Beds	1498	797	1453	730	392	880
% of Hospital Operating Revenues	36%	10%	26%	10%	5%	13%
YoY Revenue Growth	↑ 17%	↑ 8%	↑ 9%	↑ 11%	↑ 9%	↑ 1%
YoY Hospital Discharges	↓ 0%	↓ -2%	↓ 0%	↑ 5%	↓ -4%	↓ -6%
OP ARPP <sup>(1)</sup> (₹ '000)	5.7	4.3	4.6	4.3	4.3	4.9
IP ARPP (₹ '000)	239	84	161	137	139	130

(1) OP ARPP includes day care.

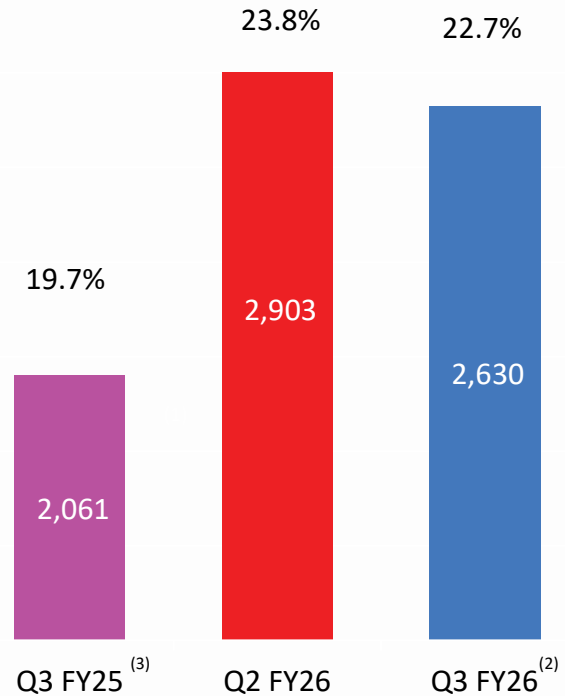


# Profitability Snapshot – India Hospitals (Q3 FY26)

Excludes Jammu, NHIC, NHIL, ATHMA & MEDHA <sup>(2)</sup>

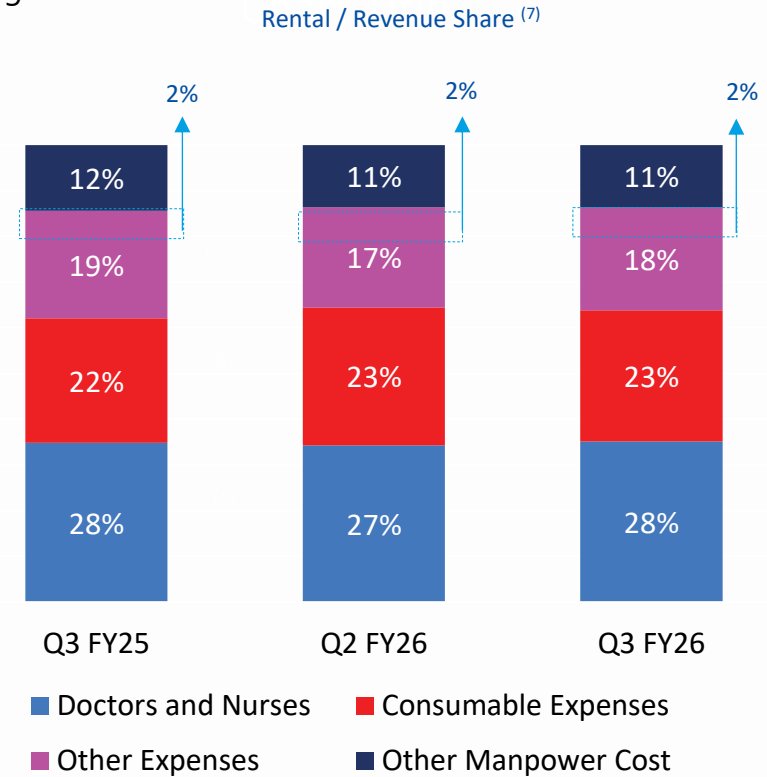
## EBITDA and EBITDA Margin <sup>(1)</sup>

₹ 'Mn



## Cost Structure

% of Operating Revenues



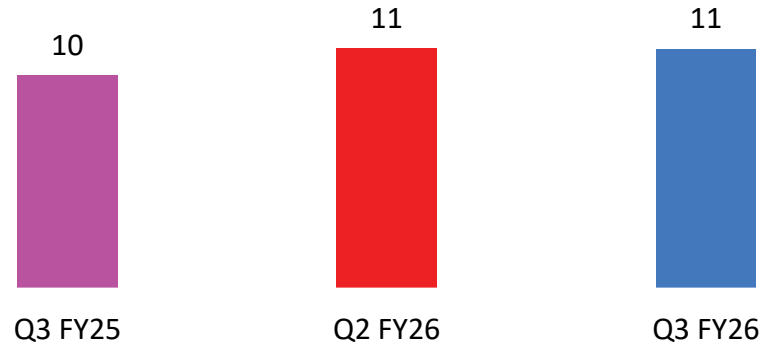
- (1) Denotes EBITDA for entire India hospitals business excluding Jammu, NHIC, NHIL, ATHMA & MEDHA. EBITDA is without Dividend income.
- (2) EBITDA for Q3 FY26 including NHIC, NHIL, ATHMA & MEDHA stood at ₹ 2,506 Mn (21.2%). EBITDA for NHIC and NHIL stood at ₹ -134 Mn for Q3 FY26.
- (3) Previous quarter numbers are also adjusted for Jammu, NHIC, NHIL, ATHMA and MEDHA.

- (4) Consumable Expenses = Purchase of medical consumables, drugs and surgical equipment net of changes in inventories of medical consumables, drugs and surgical equipment
- (5) Doctors and Nurses = Employee benefits + Professional fees to doctors
- (6) Other Expenses = Overhead expenses + All other expenses
- (7) Effect of IND AS benefits is not considered

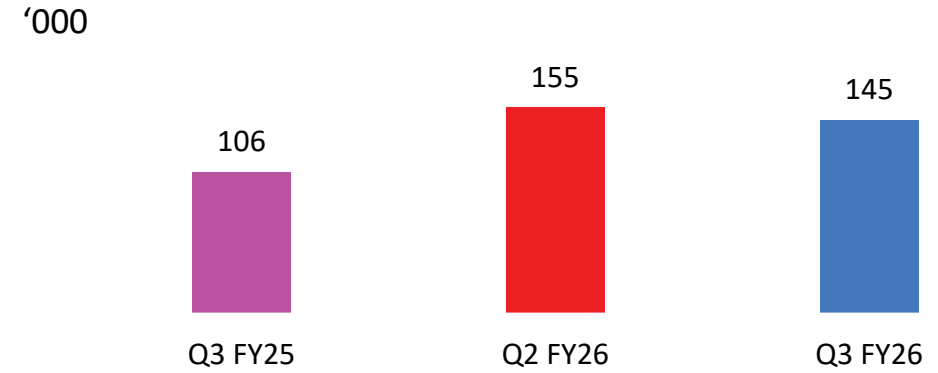


# NH Integrated Care and Insurance: Snapshot

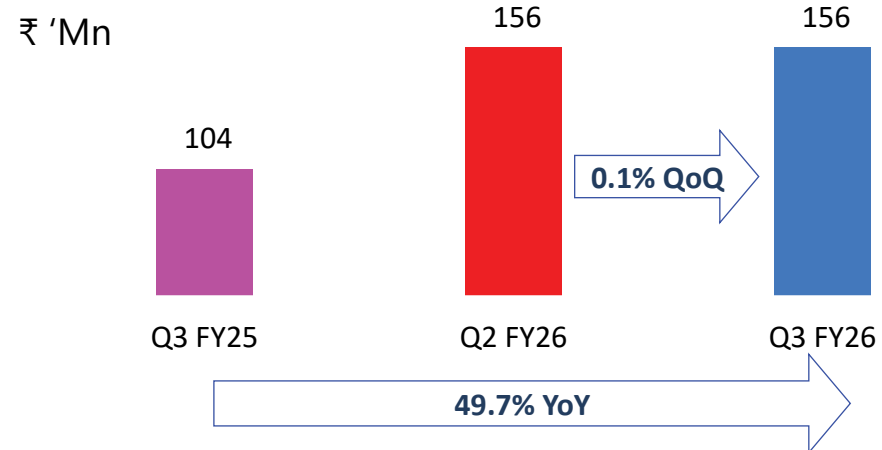
## Points of Presence \*



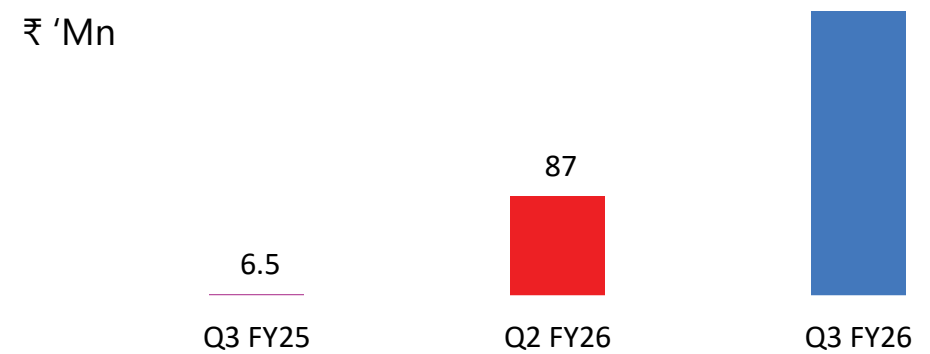
## No. of Patient Transactions \*



## Revenue – Integrated Care \*



## YTD Gross Written Premium \*\*



\* Includes Integrated Care (Clinics) only.

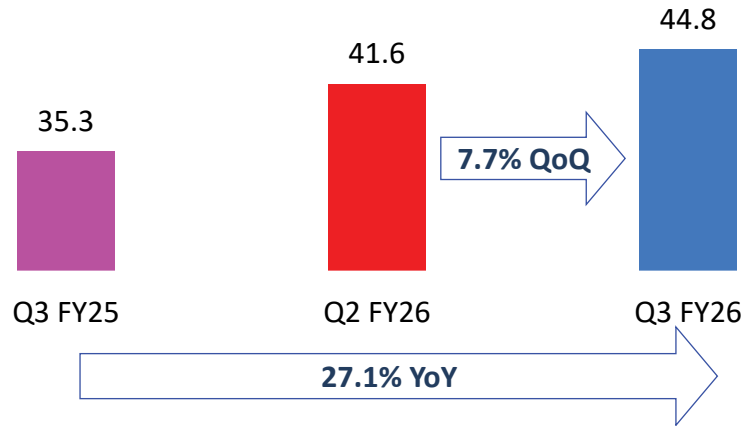
\*\* Gross written premium of NH Insurance



# Operational Review – Cayman Islands (Q3 FY26)

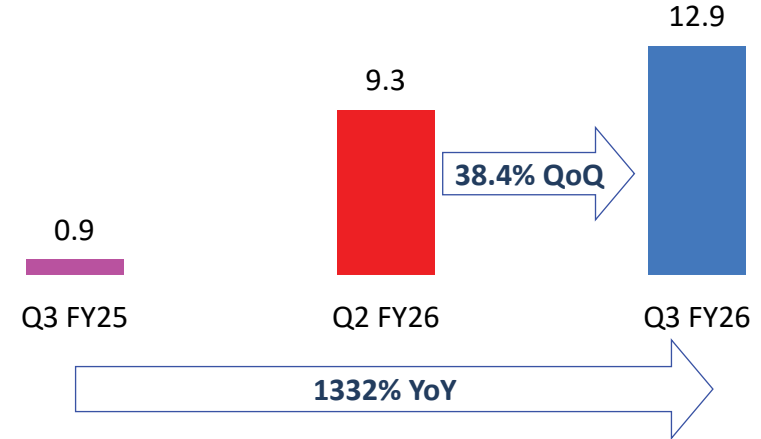
## Hospital Revenues

US\$ Mn

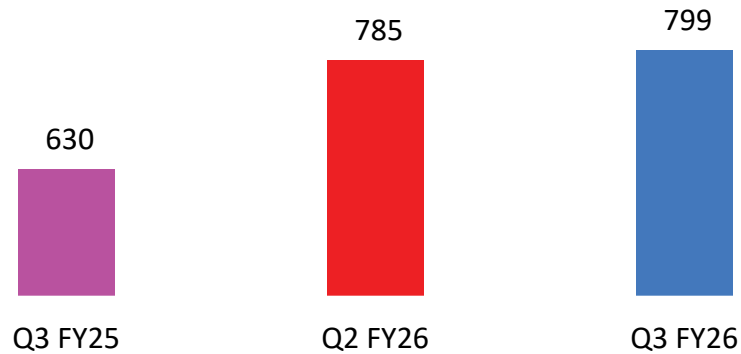


## Insurance Revenues (CIHL)

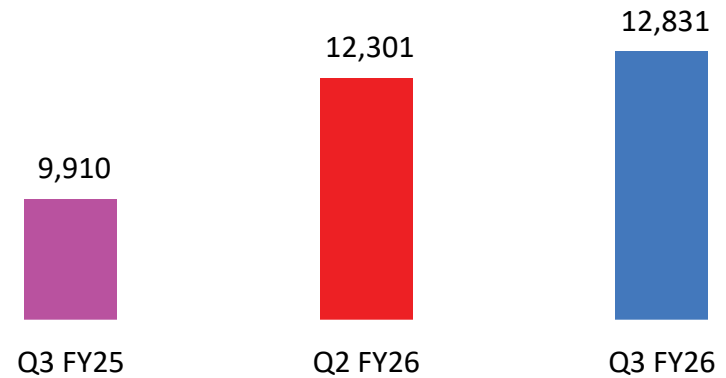
US\$ Mn



## Discharges



## Out-Patients



1) EBITDA of CIHL for Q3 FY26 is US\$ -1.5 Mn.

2) HCCI consol revenue to be adjusted for inter-co elimination of US\$ 1.6 Mn in Q3 FY26.



## United Kingdom – Consolidated (Q3 FY26)

### Profit and Loss

GBP Mn	FY25	Q3 FY26
Revenue	250	42
Adj. EBITDA (Pre IFRS)	20	2.8
Adj. EBITDA (Post IFRS)	28	4.2
Impact on PAT	FY25	Q3 FY26
Hospital PAT	3	0.5
Int. on Loan for Acquisition	-	(1.1)
Amortization of Acquisition related Intangible Assets	-	(0.8)
Less – Deferred Tax Impact	-	0.2
<b>Adj. PAT</b>	<b>3</b>	<b>(1.2)</b>

### Key Balance Sheet Items

GBP Mn	FY25	Q3 FY26
Shareholder's Equity	24	40
Total Borrowings	0	149
Lease Liabilities	58	60
Other Liabilities	7	23
Non-Current Assets	83	257
Current Asset less Current Liab.	6	16

- FY25 is based on the UK financial year from 1<sup>st</sup> October 2024 to 30<sup>th</sup> September 2025.
- Q3 FY26 (as per India financial year) numbers are considered from 6<sup>th</sup> November 2025 i.e., from the effective date of acquisition.
- Adj. EBITDA excludes Birmingham Loss of GBP 6.1 Mn in FY25 and 0.6 Mn in Q3 FY26. And Adj. EBITDA of Q3 FY26 also excludes one-time acquisition cost of GBP 3.4 Mn
- Adj. PAT of Q3 FY26 is excluding only one time acquisition cost of GBP 3.4 Mn.
- FY25 Balance sheet (Shareholder's equity and Current Assets) are adjusted with inter-company balances of ~ GBP 86.4 Mn which was knocked off as a part of the acquisition. Corresponding interest income on the inter-company balances is also knocked-off from the P&L.



# Consolidated Financial Performance

Figures in ₹ Mn, unless stated otherwise

## Profit and Loss Statement<sup>(1)</sup>

Particulars (₹ Mn)	Q3 FY25	Q3 FY26 (W/o UK)	Q3 FY26 (With UK)
<b>Total Operating Revenue</b>	<b>13,346</b>	<b>16,610</b>	<b>21,512</b>
Consumption	2,652	2,968	3,815
Doctors Expenses	2,295	2,545	3,585
Employee (Excluding Doctors) Expenses	2,712	2,954	4,595
Other Admin Expenses <sup>(5)</sup>	2,613	4,104	5,088
<b>Total Expenses</b>	<b>10,272</b>	<b>12,571</b>	<b>17,082</b>
Other Income	183	197	232
<b>Adj EBITDA<sup>(5)</sup></b>	<b>3,257</b>	<b>4,235</b>	<b>4662</b>
Exceptional item <sup>(4)</sup>	-	(509)	(509)
One time Acquisition Cost <sup>(5)</sup>	-	(367)	(757)
Depreciation and Amortization	696	812	1,223
Finance Costs	366	456	650
Share of (loss)/profit of equity accounted investees	-	(19)	(19)
<b>PBT</b>	<b>2,195</b>	<b>2,072</b>	<b>1,504</b>
Tax Expense	259	271	223
<b>PAT</b>	<b>1,936</b>	<b>1,801</b>	<b>1,281</b>
<b>Total Comprehensive Income</b>	<b>2,294</b>	<b>2,025</b>	<b>1,571</b>

## Key Balance Sheet Items<sup>(1)</sup>

Particulars	31 <sup>st</sup> Dec 2025 (With UK)
<b>Shareholder Equity</b>	<b>42,189</b>
<b>Total Borrowings</b>	<b>45,442</b>
Lease Liability	9,239
<b>Net Block + CWIP<sup>(2)</sup></b>	<b>45,272</b>
Goodwill	13,485
Right to Use Assets	7,613
Net Receivables	7,500
<b>Current Investments</b>	<b>4,813</b>
<b>Cash and Bank Balance</b>	<b>17,503</b>

(1) Figures might not equal the reported numbers due to rounding off.

(2) Net Block includes non-cash government grant impact of ₹ 1,035 Mn, non-cash financial lease impact of ₹ 285 Mn and non-cash EPCG license impact of ₹ 362 Mn.

(3) Financial performance of NVDSHPL (Jammu) is not considered in the consolidated financial and has been disclosed as discontinued operations.

(4) Exceptional Item pertains of new labor code.

(5) One time Acquisition cost - out of INR 757 Mn of acquisition cost, INR 367 Mn is booked in HCCI and balance in UK. This is classified under Other Admin Expenses in the financials



## Summary of Financial Performance

₹ Mn	Q3FY26	Q3FY25	YoY %
India Revenue <sup>(1)</sup>	11,796	10,552	11.8%
Cayman Revenue <sup>(2)</sup>	4,991	2,935	70.0%
UK Revenue <sup>(2)</sup>	4,902	0	
Consol Revenue <sup>(3)</sup>	21,512	13,346	61.2%
Consol Adj. EBITDA <sup>(4)</sup>	4,662	3,257	43.1%
Adj. EBITDA margin	21.7%	24.4%	
Adj. PAT <sup>(4)</sup>	2,548	1,936	31.6%
Adj. PAT %	11.8%	14.5%	
<b>Profitability before Adjustment of One-time costs (as per the financials)</b>			
Consol EBITDA	3,904	3,257	19.9%
EBITDA margin	18.2%	24.4%	
PAT	1,281	1,936	-33.9%
PAT %	6.0%	14.5%	

(1) India and Consolidated numbers are adjusted with NVDSHPL.

(2) Cayman & UK nos. are converted from USD to INR at 87.35 for Q3FY26, and 83.89 for Q3FY25. UK numbers are converted from GBP to USD at 1.33 for Q3 FY26. The numbers may slightly vary on conversion due to different exchange rates applicable at different reporting periods. UK revenue for Q3 FY26 is considered from date of acquisition i.e., 6<sup>th</sup> November 2025.

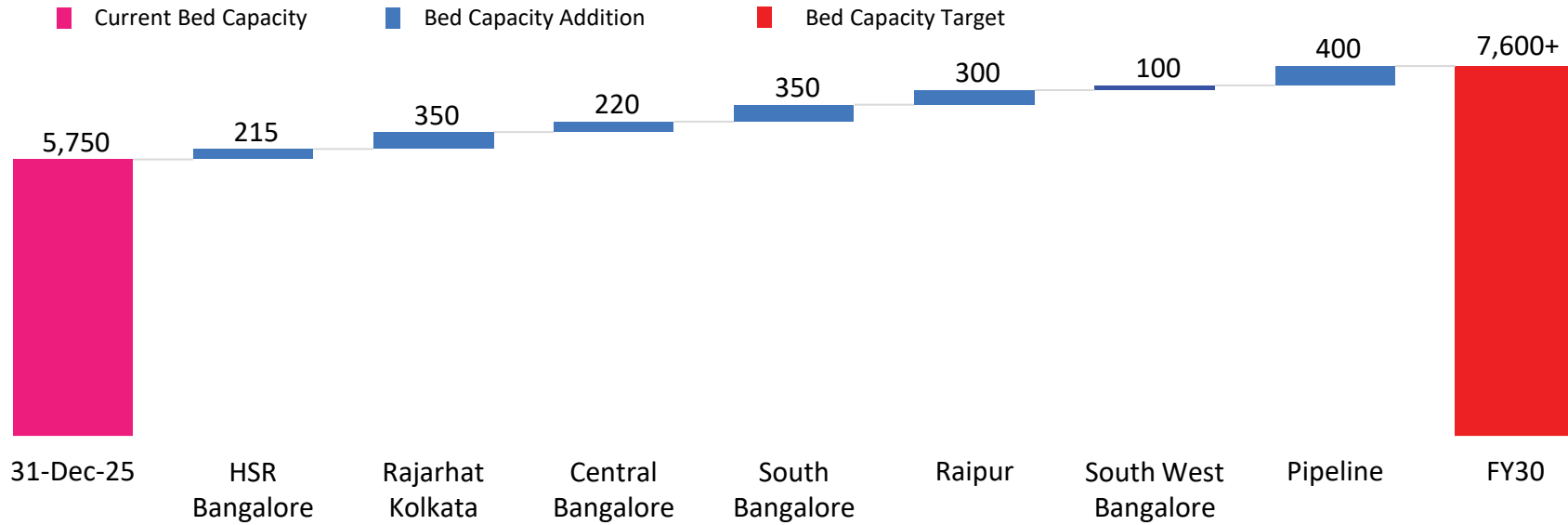
(3) Consol revenue numbers are adjusted for Inter-company eliminations.

(4) Q3 FY26 - EBITDA is adjusted with one time acquisition cost of ₹ 757 Mn and PAT is further adjusted with one time impact due to new labor code of ₹ 509 Mn.



# Expansion: Progress Status & Capex Strategy

## Building to strengthen our presence in flagship regions



Capex Head	FY26 (P)	FY26 (A)
Greenfield/ Inorganic	4,240	955
Brownfield/ Capacity Addition	159	86
Replacement/ Maintenance	2,865	1,642
Cayman	457	616

Location	Type	No. of Beds	Project Cost (₹ Mn)	Completion	Current Status
HSR, Bangalore	Greenfield	215	4,900	FY28	Main contractor onboarded; Project is progressing as per schedule.
Rajarhat, Kolkata	Greenfield	350	9,000	FY28	Sanctions in place, Project is progressing as per schedule.
Central Bangalore	Lease	220	1,600	FY28	Lease & Construction Agreement is executed; design and approvals are in process.
South Bangalore	Greenfield	350	8,000	FY29	Design and approvals are in process.
Raipur	Expansion	300	5,400	FY28	Main contractor onboarded; Project is progressing as per schedule.
South-West Bangalore	Lease	100	840	FY27	Structural work completed, MEP and interior work in progress.



# Digital Transformation Initiatives



## Impact | Mobile Apps



- AADI now processes **40Mn monthly messages**, including progress notes, lab results, discharge summaries etc. delivering clinical context in real time for the care givers.



- NH patient app crosses **3.7 Mn** overall installs with an Appstore rating of **4.9** and Playstore rating of **4.7** continuing its strong growth with uncompromising quality.



## Launch | New Products



- Launched **Clinical Worklist** to flag anomalies and early health risks by evaluating key clinical indicators guiding for further evaluation.



- **Advanced Service Procurement pilot** rolled out leading to cost savings on third party licensing costs.



## Initiatives | Business



- Medicine Administration and Reconciliation (MAR) – **200k Orders processed** with adoption kicking in across all units.



- **~70% Appointments** now booked through digital platforms enabling patient interaction getting closer to self sufficiency using the app and installed kiosks.



## GTM | ATHMA



- **1000+ beds** initiated across various parts of the country boosting the overall **ATHMA footprint**.



- **ATHMA platform** is now enabling more than **5000** care providers improving day-to-day operations.



## A Healthy Planet

By being conscious about impact on the environment, prioritizing consumption efficiency and resource optimization



**50%**

Renewable energy (Electricity) mix by 2030

37.28% (T 38.00%)



**Carbon Neutral**

By 2040

Ongoing



**100%**

Waste-water recycling by 2030  
Water Consumption per occupied bed/day

1.43 KL Water Per occupied bed (\*T 1.42)



**Optimized**

Waste management processes BMW Generation per occupied bed/day

2.20 KGs Per occupied bed (\*T 2.10)



**30% less**

Paper use across patients by 2026 from 2023

5.77 Pages/ Patient YTD (T 5.03)

## A Healthy Society

By improving access to care, digitising patient safety & experience and building the workforce for tomorrow



**25,000+**

Doctors, nurses, and paramedical trained by 2030

On Plan (T 1000)



**10000+**

Bright underprivileged students aiming to be doctors by 2030

2169 (T 2040)



**Touching lives of 50,000+**

Supporting govt. school children with hygiene and nutrition by 2030

12006 (T 9825)



**5000+**

Bridging care gaps with 5000 BMTs by 2030  
3400 free pediatric heart procedures annually

2636 (T 2888)



**5,60,000+ hours**

Associate upskilling and development hours by 2030

2.89 L Person Hours of training (T 2.93 L)



**Digitization**

For enhancing patient safety & experience

On Plan Ongoing

## A Healthy Institution-

By fostering a culture of innovation & strong governance



**Industry leader**

In clinical Governance

On Plan Ongoing



**100%**

NABH & enterprise level JCI recertified hospitals by 2026

On Plan Ongoing



**1000+ Publications**

1200+ peer-reviewed indexed publications (2025–2030)

166 Publications (T 150)



**Best in Class risk management**

Robust Risk Management Process

On Plan Ongoing



**Cyber resilience**

Zero Trust Architecture by 2026

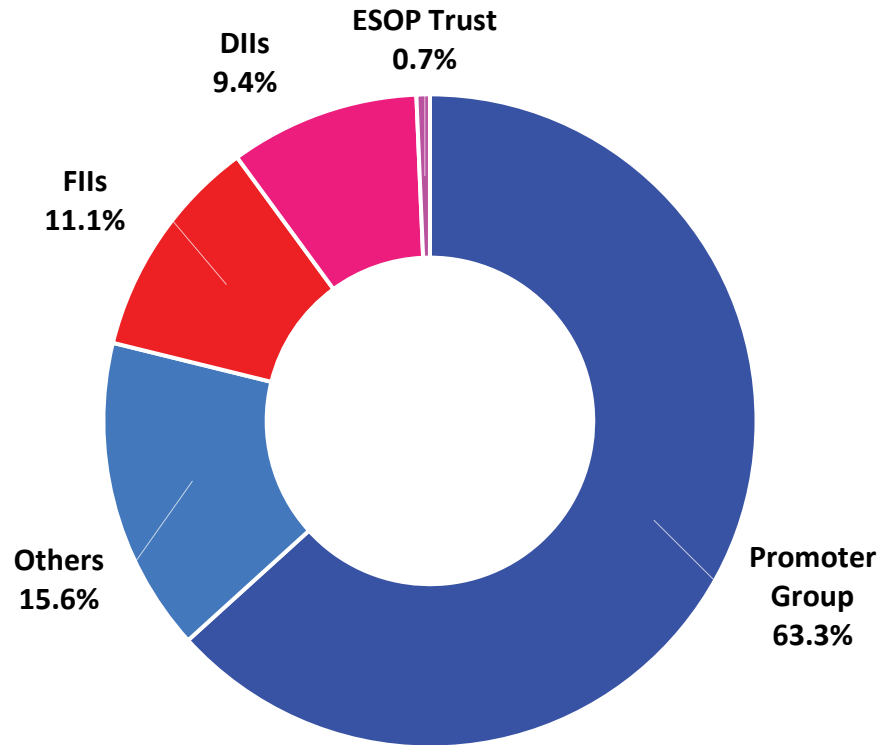
On Plan Ongoing

\*Water and Waste targets have been re-evaluated and updated to account for the expansion of activities and associated resource requirements.



# Shareholding Pattern

As on 31<sup>st</sup> Dec 2025<sup>(1)</sup>



**Total Number of Shares**  
**204,360,804**

## Key DIIs

- Mirae Asset Management
- Parag Parikh Asset Management
- Nippon Life India Asset Management
- Axis Asset Management
- Unifi Capital
- DSP Asset Management

## Key FIIs

- Franklin Templeton Investment Funds
- Vanguard Index Funds
- Simcuh Partners LP
- Robeco Asset Management
- iShares by Blackrock
- Government Pension Fund Global

(1) Percentages might not add up to 100% due to rounding off



## Disclaimer and Contact Details

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