

Ref: CAGL/EQ/2025-26/151

January 20, 2026

**To**

**BSE Limited**  
**Phiroze Jeejeebhoy Towers**  
**Dalal Street**  
**Mumbai - 400001**  
*Scrip code: 541770*

**National Stock Exchange of India Limited**  
**Exchange Plaza, C-1, Block G**  
**Bandra Kurla Complex Bandra (East),**  
**Mumbai - 400051**  
*Symbol: CREDITACC*

Dear Sir/Madam,

**Sub.: Investor Presentation for the third quarter ended December 31, 2025**

Pursuant to Regulation 30 and 46 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation for the third quarter ended December 2025. The same is also available on the website of the company at [www.creditaccessgrameen.in](http://www.creditaccessgrameen.in)

We request you to take the same on record.

Thanking you,

**Yours Truly**  
**For CreditAccess Grameen Limited**

**Deepti Ramani**  
**Company Secretary & Compliance Officer**

*Encl.: As Above*



Being  
Sustainable  
& Responsible



CreditAccess Grameen Limited  
Q3 & 9M FY26 Investor Presentation  
January 2026

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# Q3 FY26: Key Business Highlights

Key Operational Metrics	Q3 FY26	YoY%	QoQ%
GLP (INR Cr)	26,566	7.1% / 7.8%*	2.6% / 3.3%*
Borrowers (Lakh)	44.01	-8.4% / -7.6%*	-0.9% / 0.0%*
Disbursements (INR Cr)	5,767	13.4%	8.4%
CE (Excl. Arrears) / (Incl. Arrears) %		95.5% / 95.9%	
GNPA (GL: 60+ dpd, RF: 90+ dpd) %		4.04%	
PAR 90+ %		2.94%	
NNPA (GL: 60+ dpd, RF: 90+ dpd) %		1.36%	
ECL Provisioning %		4.26%	
CRAR %		26.4% (Tier 1: 25.8%)	

\* Excluding the impact of INR 181 Cr accelerated write-offs

Key Financial Metrics	Q3 FY26
NII (INR Cr)	977
PPOP / Adjusted PPOP (INR Cr)	680 / 699 <sup>1</sup>
PAT / Adjusted PAT (INR Cr)	252 / 266 <sup>1</sup>
Interest Spread %	11.6%
NIM %	13.9%
ROA % / Adjusted ROA %	3.5% / 3.7% <sup>1</sup>
ROE % / Adjusted ROE %	13.8% / 14.6% <sup>1</sup>
<b>Liquidity Assets: INR 2,397 Cr C&amp;CE (8.4% of total assets)</b>	
<b>Funding Visibility (Sanctions):</b> INR 3,431 Cr (in hand) + INR 5,781 Cr (in pipeline)	

1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

## Regained Growth Focus Driven By Asset Quality Normalisation

### Improved business momentum:

- ✓ Sequential portfolio growth driven by healthy disbursements (**13.4% YoY**)
- ✓ **2.06 Lakh** new borrowers added, **39%** being **new-to-credit**
- ✓ Retail Finance (RF) GLP share up QoQ to **14.1%** from 11.1%
- ✓ **Monthly PAR 15+ accretion of 0.18%** in Dec-25 vs. 0.47% in Sep-25

### Alignment with MFI guardrails & deleveraging largely played out:

- ✓ GLP % of borrowers (> **3 lenders**): **4.9%** (Dec-25) vs. 25.3% (Aug-24)
- ✓ GLP % of borrowers (> **INR 2 Lakh**) unsecured indebtedness: **7.8%** (Dec-25) vs. 19.1% (Aug-24)
- ✓ GLP % of unique borrowers at **43.4%** in Dec-25 vs. 26.6% (Aug-24)

### Operating profitability gaining strength:

- ✓ Healthier NII driven by portfolio growth, improving yields (lower interest reversals) and reducing cost of borrowing
- ✓ Sequential improvement in PPOP

### Consistent reduction in quarterly credit cost:

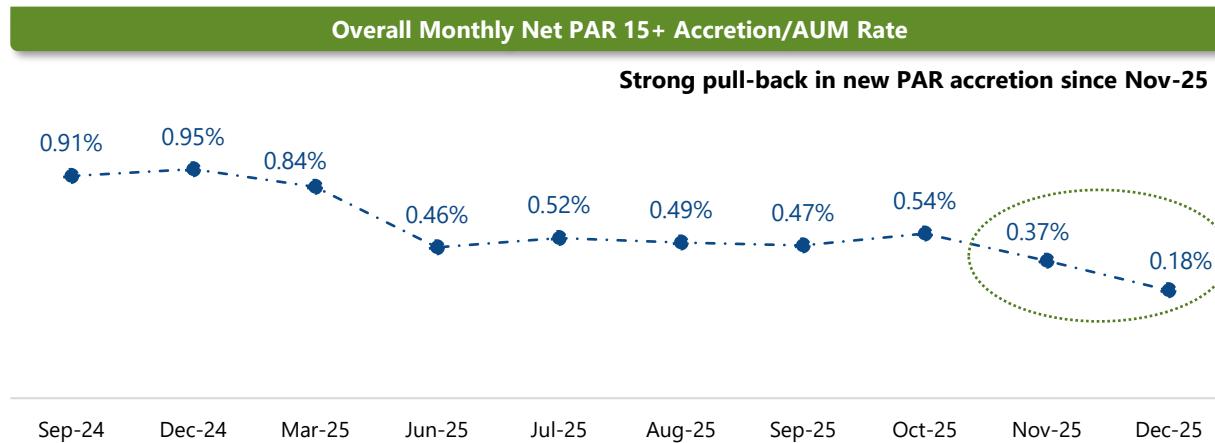
- ✓ Lower new PAR accretion and completion of accelerated write-off journey
- ✓ Credit Cost trend (Q1: INR 572 Cr → Q2: INR 526 Cr → **Q3: 343 Cr**)
- ✓ Write-offs trend (Q1: INR 693 Cr → Q2: INR 683 Cr → **Q3: 259 Cr**)

## Robust Business Outlook & Improving Return Ratios Underpinned By

**1) Strong Business Momentum, 2) Normalised Asset Quality Trend, 3) Improved Operating Profits, & 4) Strong Balance Sheet**



# Lower New PAR Accretion Trend Indicating Asset Quality Normalisation



**Continuous Reduction in Credit Cost**

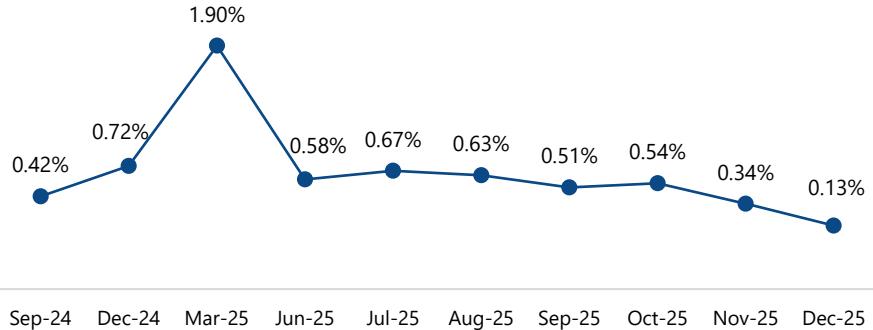
Credit Cost - Breakup (INR Cr)	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Due to New PAR Accretion (A)	419.9	350.5	314.0	258.9
Due to Write-offs (B)	162.9	221.4	211.7	83.7
<b>Credit Cost (A + B)</b>	<b>582.9</b>	<b>571.9</b>	<b>525.7</b>	<b>342.6</b>

Includes INR 37 Cr additional impact due to increase in ECL provisioning rates

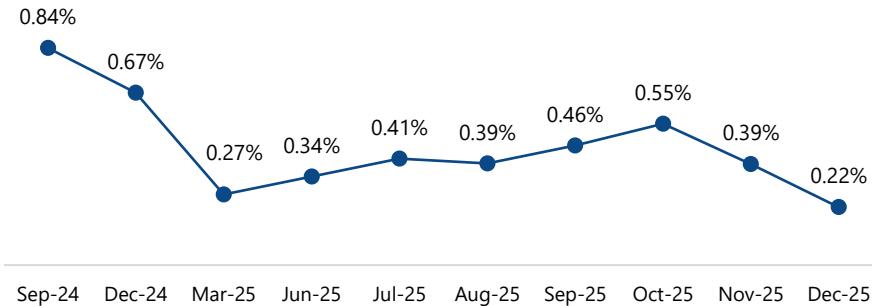
# PAR 15+ Accretion Trend Improvement Across Operating Geographies (1/2)



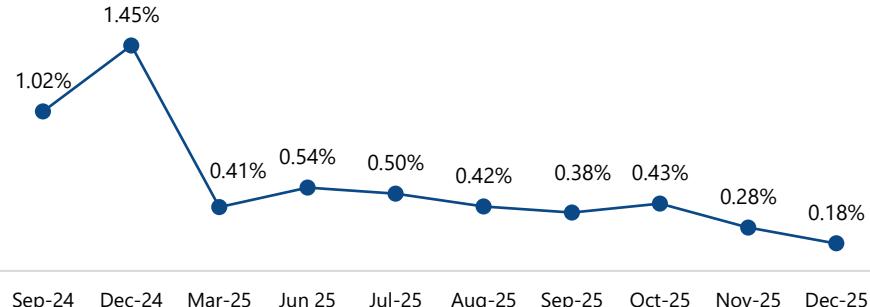
Karnataka – Monthly PAR 15+ Accretion/AUM Rate



Maharashtra – Monthly PAR 15+ Accretion/AUM Rate



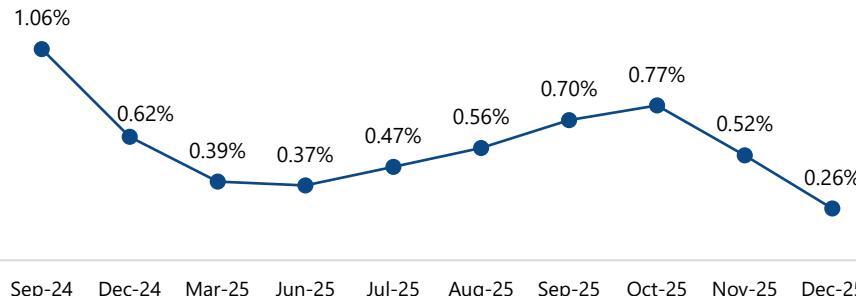
Tamil Nadu – Monthly PAR 15+ Accretion/AUM Rate



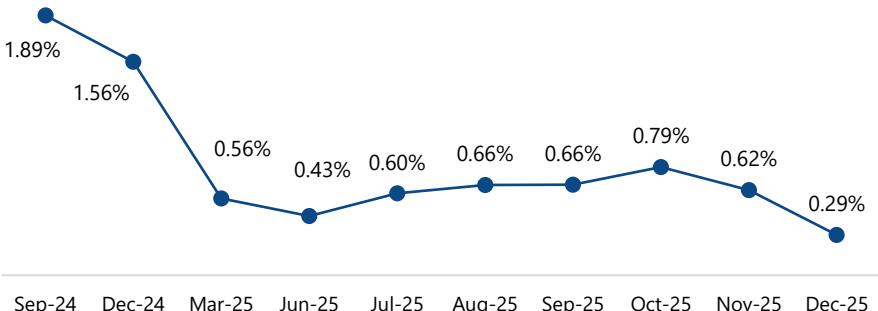
# PAR 15+ Accretion Trend Improvement Across Operating Geographies (2/2)



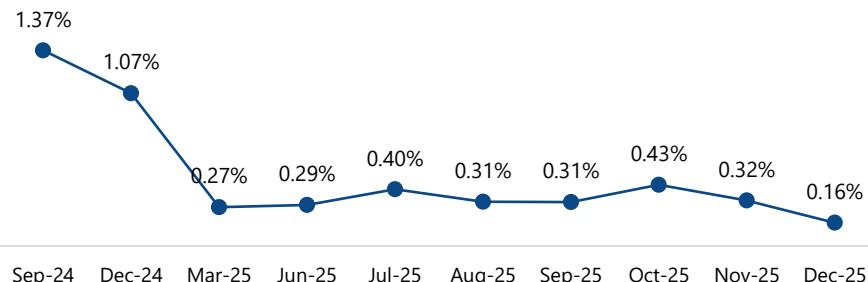
Madhya Pradesh – Monthly PAR 15+ Accretion/AUM Rate



Bihar & UP – Monthly PAR 15+ Accretion/AUM Rate

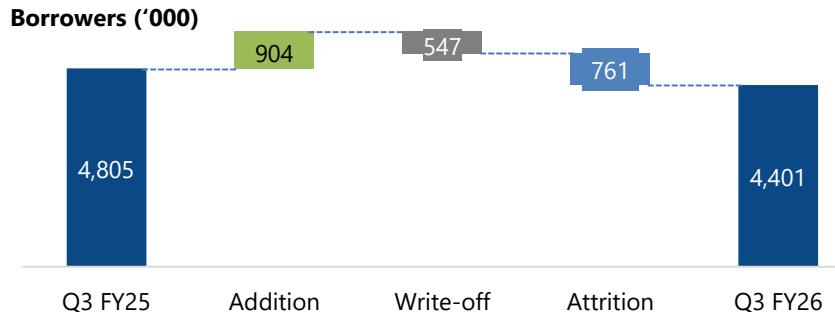


Other States – Monthly PAR 15+ Accretion/AUM Rate

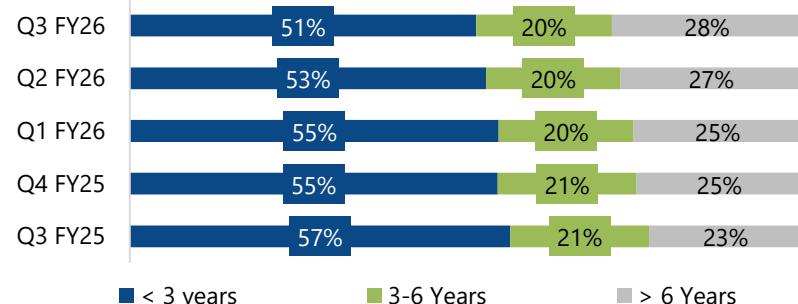


# Continued Borrower Additions & High Retention Rates

## Continued Borrower Addition



## High Borrower Vintage



New Borrower Addition over past 12 Months		Total	% Share
Karnataka		1,36,386	15.1%
Maharashtra		1,56,568	17.3%
Tamil Nadu		1,42,095	15.7%
<b>Other States</b>		<b>4,69,271</b>	<b>51.9%</b>
<b>Total</b>		<b>9,04,320</b>	<b>100.0%</b>

GLP / Borrower Vintage-wise (Group Loans)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
< 3 Years	38,313	40,813	43,134	44,330	46,239
3-6 Years	59,272	61,661	61,320	60,575	60,370
> 6 Years	70,786	74,179	74,688	76,028	77,445
<b>Total</b>	<b>49,807</b>	<b>53,043</b>	<b>54,511</b>	<b>55,475</b>	<b>57,087</b>

# Alignment With MFI guardrails Along With Consistent Deleveraging Trend



## Key Highlights:

Dec-25 / Sep-25 / Aug-24



### Unique Borrowers:

GLP %: **43.4%** / 41.3% / 26.6%

Borrowers %: **39.3%** / 37.0% / 26.3%

PAR 15+: **2.6%** / 2.7% / 1.9%



### Borrowers with > 3 lenders:

GLP %: **4.9%** / 6.9% / 25.3%

Borrowers %: **8.4%** / 11.4% / 28.6%

PAR 15+: **20.4%** / 19.5% / 9.1%



### Borrowers with > INR 2 Lakh unsecured indebtedness:

GLP %: **7.8%** / 7.2% / 19.1%

Borrowers %: **7.2%** / 6.6% / 16.7%

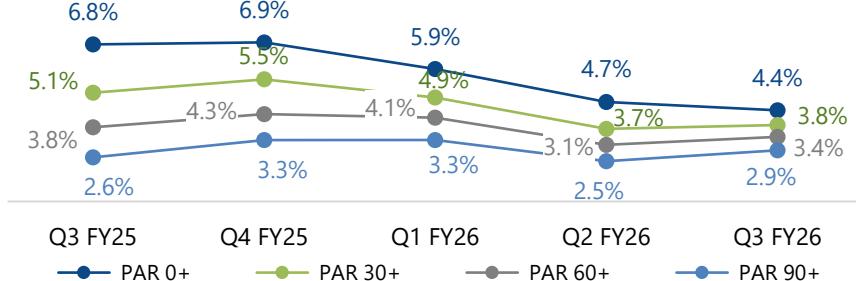
PAR 15+: **6.9%** / 9.7% / 5.7%

Over past 6 quarters, Alignment with MFI Guardrails have resulted in

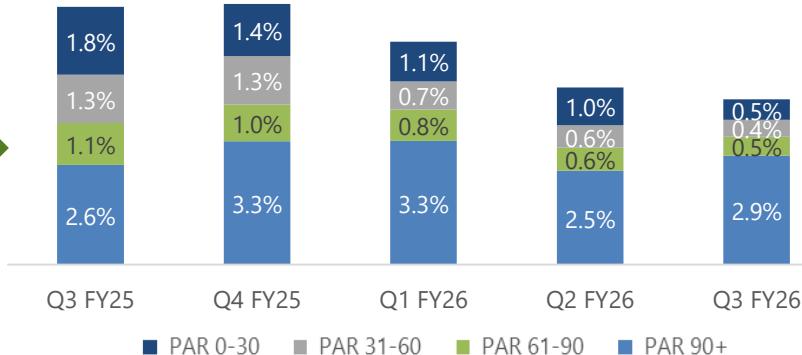
1) Tighter credit underwriting, 2) Improved customer sourcing, 3) Consistent borrower deleveraging, and 4) Stabilising asset quality trend

# Reduction In PAR Buckets Led By Lower New PAR Accretion

## PAR Trend



## Reduction in PAR 0-90 Buckets



Top 5 States	% GLP	Sep-25		Dec-25	
		PAR 0-90	PAR 90+	PAR 0-90	PAR 90+
Karnataka	30.1%	2.9%	3.9%	1.6%	4.0%
Maharashtra	22.0%	1.7%	1.3%	1.2%	2.1%
Tamil Nadu	18.1%	1.8%	2.4%	1.2%	2.8%
Madhya Pradesh	8.4%	2.3%	1.6%	1.8%	2.7%
Bihar	4.6%	3.2%	3.6%	2.4%	4.2%
Others	16.8%	1.7%	1.8%	1.2%	2.2%
<b>Total</b>	<b>100.0%</b>	<b>2.2%</b>	<b>2.5%</b>	<b>1.5%</b>	<b>2.9%</b>

- ✓ **Asset quality normalization** across geographies, with **X-Bucket CE of 99.71% in Dec-25**
- ✓ **Karnataka emerges as one of the best performing states**, marking a return to its earlier asset quality trends
- ✓ **PAR buckets 0-30, 30-60, and 60-90 have improved on a sequential basis led by lower new PAR accretion**; while PAR 90+ witnessed forward flows in Q3 FY26
- ✓ Employee attrition moderated to 30.2% in 9M FY26 Vs 35.2% in 9M FY25
- ✓ Retail finance demonstrating strong growth supported by graduation of high-vintage borrowers with superior asset quality
- ✓ Sustained lower PAR accretion trend witnessed in Jan-26

# Early Risk Recognition & Conservative Provisioning



Q3 FY26 (INR Cr)		Consolidated		
Asset Classification (dpd)		EAD	EAD%	ECL%
Stage 1	0 – 15 (GL), 0 – 30 (RF)	24,935.8	95.3%	1.22%
Stage 2	16 – 60 (GL), 31 – 90 (RF)	165.4	0.6%	60.2%
Stage 3	60+ (GL), 90+ (RF)	1,058.1	4.1%	67.2%
<b>Total</b>		<b>26,159.3</b>	<b>100.0%</b>	<b>4.26%</b>

EAD: Exposure at default = on-balance sheet loan principal + interest

ECL Provisioning Rates	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Stage 1	1.07%	1.09%	1.12%	1.22%
Stage 2	52.8%	55.1%	58.2%	60.2%
Stage 3	64.8%	63.2%	66.3%	67.2%
<b>Total</b>	<b>5.07%</b>	<b>4.62%</b>	<b>4.06%</b>	<b>4.26%</b>

- The Company continued to hold ~132 bps (INR 335 Cr) higher provisions over PAR 90+ and ~280 bps (INR 733 Cr) higher provisions compared to IRAC prudential norms
- The total write-offs of INR 258.9 Cr in Q3 FY26, included INR 181.5 Cr of accelerated write-off, which resulted in an additional credit cost of INR 58.7 Cr
- The restructured book as of Dec-25 was INR 192.0 Cr, 0.7% of the portfolio

Credit Cost (INR Cr)	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Opening ECL - (A)	1,244.0	1,308.6	1,188.0	1,030.8
<b>Additions (B) - Provisions as per ECL</b>	<b>419.9</b>	<b>350.5</b>	<b>314.0</b>	<b>258.9<sup>1</sup></b>
Reversals (on account of write-off) (C)	355.3	471.1	471.2	175.2
Closing ECL (D = A+B-C)	1,308.6	1,188.0	1,030.8	1,114.5
Write-off (E)	518.2	692.5	682.9	258.9
<b>Write-Off Impact (F = E - C)</b>	<b>162.9</b>	<b>221.4</b>	<b>211.7</b>	<b>83.7</b>
<b>Credit Cost (G = B+F)</b>	<b>582.9</b>	<b>571.9</b>	<b>525.7</b>	<b>342.6</b>
<b>Credit Cost % (non-annualised)</b>	<b>2.33%</b>	<b>2.23%</b>	<b>2.07%</b>	<b>1.34%<sup>2</sup></b>
Additional Credit Cost due to Accelerated Write-off	150.7	192.8	172.0	58.7
Additional Credit Cost % due to Accelerated Write-off (non-annualised)	0.60%	0.75%	0.68%	0.23%
Bad-Debt Recovery (G)	8.4	8.3	16.4	12.5

**1) Includes INR 37 Cr additional impact due to increase in ECL provisioning rates**

**2) Excluding the impact of increased ECL provisioning rates and accelerated write-off, credit cost (non-annualised) stood at 0.96% in Q3 FY26**



# Q3 FY26: Key Performance Highlights

**GLP**  
**INR 26,566 Cr**  
(7.1% YoY)

**Disbursements**  
**INR 5,767 Cr**  
(13.4% YoY)

**NIM**  
**13.9%**  
**Wgtd. Avg. COB**  
**9.4%**

**C/I Ratio**  
**34.1% / 32.3% <sup>1</sup>**  
**Opex/GLP Ratio**  
**5.4% / 5.1% <sup>1</sup>**

**PPOP**  
**INR 680 Cr**  
(9.2% YoY)  
  
**INR 699 Cr <sup>1</sup>**

**PAT**  
**INR 252 Cr**  
(153.3% YoY)  
  
**INR 266 Cr <sup>1</sup>**

**ROA**  
**3.5% / 3.7% <sup>1</sup>**  
  
**ROE**  
**13.8% / 14.6% <sup>1</sup>**

**CRAR Total**  
**26.4%**  
  
**CRAR Tier 1**  
**25.8%**

**Total Equity**  
**INR 7,440 Cr**  
  
**D/E Ratio**  
**2.8**

**GNPA\*:** **4.04%**  
  
**NNPA\*:** **1.36%**  
  
**PAR 90+:** **2.94%**

**Collection Efficiency (Excl. Arrears)**  
**95.5%**

**Provisioning:**  
**4.26%**  
  
**Write-off**  
**INR 259 Cr**

**Branches**  
**2,222**  
(+7.9% YoY)  
  
**15 New Branches Opened**

**Employees**  
**21,701**  
(+12.2% YoY)

**Active Borrowers**  
**44.01 Lakh\***  
(-8.4% YoY)

\* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

<sup>1</sup>) Excluding the one-time impact of INR 18 Cr due to the new labour codes

\* 9.04 lakh new borrower addition, offset by 5.46 lakh borrowers written-off

# 9M FY26: Key Performance Highlights



**GLP**  
**INR 26,566 Cr**  
**(7.1% YoY)**

**Disbursements**  
**INR 16,547 Cr**  
**(22.0% YoY)**

**NIM**  
**13.3%**  
**Wgtd. Avg. COB**  
**9.6%**

**C/I Ratio**  
**33.3% / 32.7% <sup>1</sup>**  
**Opex/GLP Ratio**  
**5.2% / 5.1% <sup>1</sup>**

**PPOP**  
**INR 2,028 Cr**  
**(1.2% YoY)**

**PAT**  
**INR 438 Cr**  
**(-9.5% YoY)**

**ROA**  
**2.1%**  
**ROE**  
**8.2%**

**CRAR Total**  
**26.4%**  
**CRAR Tier 1**  
**25.8%**

**Total Equity**  
**INR 7,440 Cr**  
**D/E Ratio**  
**2.8**

**GNPA\*:** 4.04%  
**NNPA\*:** 1.36%  
**PAR 90+:** 2.94%

**Collection Efficiency**  
**(Excl. Arrears)**  
**94.4%**

**Provisioning:**  
**4.26%**  
**Write-off**  
**INR 1,634 Cr**

**Branches**  
**2,222**  
**(+7.9% YoY)**  
**165 New Branches Opened**

**Employees**  
**21,701**  
**(+12.2% YoY)**

**Active Borrowers**  
**44.01 Lakh**  
**(-8.4% YoY)**

\* GNPA & NNPA recognition policy (GL: 60+ dpd, RF: 90+ dpd)

<sup>1</sup>) Excluding the one-time impact of INR 18 Cr due to the new labour codes

# Q3 & 9M FY26: P&L Statement



Profit & Loss Statement (INR Cr)	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	QoQ%	9M FY26	9M FY25	YoY%	FY25
Interest Income	1,435.0	1,337.6	7.3%	1,414.1	1.5%	4,237.2	4,192.5	1.1%	5,546.8
- Interest on Loans <sup>1</sup>	1,420.0	1,306.9	8.7%	1,396.6	1.7%	4,184.7	4,114.4	1.7%	5,437.6
- Interest on Deposits with Banks and FIs	15.0	30.8	-51.2%	17.5	-14.2%	52.6	78.1	-32.7%	109.2
Income from Direct Assignment	1.3	-1.1	220.2%	41.3	-96.8%	73.6	23.9	208.2%	23.5
Finance Cost on Borrowings	459.3	474.9	-3.3%	479.5	-4.2%	1,421.0	1,469.8	-3.3%	1,947.6
<b>Net Interest Income</b>	<b>976.9</b>	<b>861.7</b>	<b>13.4%</b>	<b>975.9</b>	<b>0.1%</b>	<b>2,889.9</b>	<b>2,746.6</b>	<b>5.2%</b>	<b>3,622.7</b>
Non-interest Income & Other Income <sup>2</sup>	55.0	45.4	21.2%	53.5	2.8%	153.1	132.0	15.9%	185.9
<b>Total Net Income</b>	<b>1,032.0</b>	<b>907.1</b>	<b>13.8%</b>	<b>1,029.5</b>	<b>0.2%</b>	<b>3,042.9</b>	<b>2,878.7</b>	<b>5.7%</b>	<b>3,808.6</b>
Employee Expenses	226.9	178.4	27.2%	219.3	3.4%	667.4	555.0	20.2%	730.4
Other Expenses	108.2	90.2	20.0%	99.6	8.7%	299.9	272.2	10.2%	377.6
Depreciation, Amortisation & Impairment	16.4	15.5	5.5%	15.8	3.7%	47.4	47.1	0.7%	62.2
<b>Pre-Provision Operating Profit</b>	<b>680.5</b>	<b>622.9</b>	<b>9.2%</b>	<b>694.8</b>	<b>-2.1%</b>	<b>2,028.3</b>	<b>2,004.4</b>	<b>1.2%</b>	<b>2,638.4</b>
Impairment of Financial Instruments	342.6	751.9	-54.4%	525.7	-34.8%	1,440.1	1,346.6	6.9%	1,929.5
<b>Profit Before Tax</b>	<b>337.9</b>	<b>-128.9</b>	<b>162.1%</b>	<b>169.2</b>	<b>99.8%</b>	<b>588.2</b>	<b>657.8</b>	<b>-10.6%</b>	<b>708.9</b>
Total Tax Expense	85.8	-29.4	191.9%	43.3	98.0%	150.1	173.6	-13.5%	177.5
<b>Profit After Tax</b>	<b>252.1</b>	<b>-99.5</b>	<b>153.3%</b>	<b>125.8</b>	<b>100.4%</b>	<b>438.1</b>	<b>484.2</b>	<b>-9.5%</b>	<b>531.4</b>
Key Ratios	Q3 FY26	Q3 FY25		Q2 FY26		9M FY26	9M FY25		FY25
Portfolio Yield	21.0%	20.2%		20.7%		20.6%	20.8%		20.6%
Cost of Borrowings	9.4%	9.8%		9.6%		9.6%	9.8%		9.8%
Interest Spread	11.6%	10.4%		11.1%		11.0%	11.0%		10.8%
NIM	13.9%	12.5%		13.3%		13.3%	13.0%		12.9%
Cost/Income Ratio	34.1% / 32.3% <sup>3</sup>	31.3%		32.5%		33.3% / 32.7% <sup>3</sup>	30.4%		30.7%
Opex/GLP Ratio	5.4% / 5.1% <sup>3</sup>	4.6%		5.2%		5.2% / 5.1% <sup>3</sup>	4.5%		4.5%

1) Interest income (on Stage 3 portfolio) de-recognized was INR 53.7 Cr in Q3 FY26 (Q2 FY26: INR 76.9 Cr) and INR 218.8 Cr in 9M FY26 (vs. 9M FY25: INR 129.0 Cr)

2) Bad debt recovery was INR 12.5 Cr in Q3 FY26 (vs. Q2 FY26: INR 16.4 Cr) and INR 37.1 Cr in 9M FY26 (vs. 9M FY25: INR 20.6 Cr)

3) Excluding the one-time impact of INR 18 Cr due to the new labour codes

# Q3 & 9M FY26: Balance Sheet



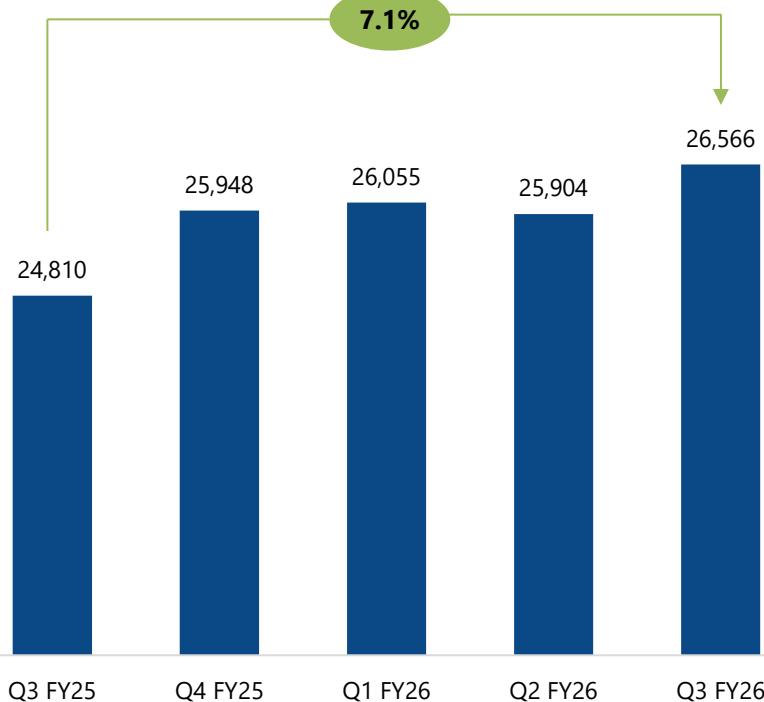
Balance Sheet (INR Cr)	Q3 FY26	Q3 FY25	YoY%	Q2 FY26	QoQ%	9M FY26	9M FY25	FY25
Cash & Other Bank Balances	1,112.8	1,832.6	-39.3%	937.5	18.7%	1,112.8	1,832.6	1,443.0
Investments	1,284.6	1,389.7	-7.6%	1,238.0	3.8%	1,284.6	1,389.7	893.0
Loans - (Net of Impairment Loss Allowance)	24,819.8	23,070.5	7.6%	24,116.4	2.9%	24,819.8	23,070.5	24,274.4
Property, Plant and Equipment	44.3	45.4	-2.5%	43.7	1.3%	44.3	45.4	43.6
Intangible Assets	86.2	104.5	-17.5%	90.5	-4.8%	86.2	104.5	100.7
Right to Use Assets	87.6	92.7	-5.5%	75.5	16.1%	87.6	92.7	87.1
Other Financial & Non-Financial Assets	782.5	585.0	33.8%	801.8	-2.4%	782.5	585.0	585.0
Goodwill	375.7	375.7	0.0%	375.7	0.0%	375.7	375.7	375.7
<b>Total Assets</b>	<b>28,593.5</b>	<b>27,495.9</b>	<b>4.0%</b>	<b>27,679.0</b>	<b>3.3%</b>	<b>28,593.5</b>	<b>27,495.9</b>	<b>27,802.5</b>
Debt Securities	905.2	15,867.7	-42.9%	1,187.8	-23.8%	905.2	15,867.7	1,541.7
Borrowings (other than debt securities)	19,776.2	18,502.8	6.9%	18,890.1	4.7%	19,776.2	18,502.8	18,878.7
Subordinated Liabilities	0.0	25.3	n.m.	25.3	n.m.	0.0	25.3	25.3
Lease Liabilities	109.0	112.8	-3.4%	96.4	13.0%	109.0	112.8	107.7
Other Financial & Non-financial Liabilities	363.6	361.7	0.5%	315.1	15.4%	363.6	361.7	293.0
<b>Total Equity</b>	<b>7,439.5</b>	<b>6,906.6</b>	<b>7.7%</b>	<b>7,164.4</b>	<b>3.8%</b>	<b>7,439.5</b>	<b>6,906.6</b>	<b>6,956.0</b>
<b>Total Liabilities and Equity</b>	<b>28,593.5</b>	<b>27,495.9</b>	<b>4.0%</b>	<b>27,679.0</b>	<b>3.3%</b>	<b>28,593.5</b>	<b>27,495.9</b>	<b>27,802.5</b>
Key Ratios	Q3 FY26	Q3 FY25		Q2 FY26		9M FY26	9M FY25	FY25
ROA	3.5% / 3.7% <sup>1</sup>	-1.4%		1.8%		2.1%	2.3%	1.9%
D/E	2.8	2.9		2.9		2.8	2.9	2.9
ROE	13.8% / 14.6% <sup>1</sup>	-5.7%		7.1%		8.2%	9.4%	7.7%
GNPA (GL: 60+ dpd, RF: 90+ dpd)	4.04%	3.99%		3.65%		4.04%	3.99%	4.76%
Provisioning	4.26%	5.07%		4.06%		4.26%	5.07%	5.07%

1) Excluding the one-time impact of INR 18 Cr due to the new labour codes

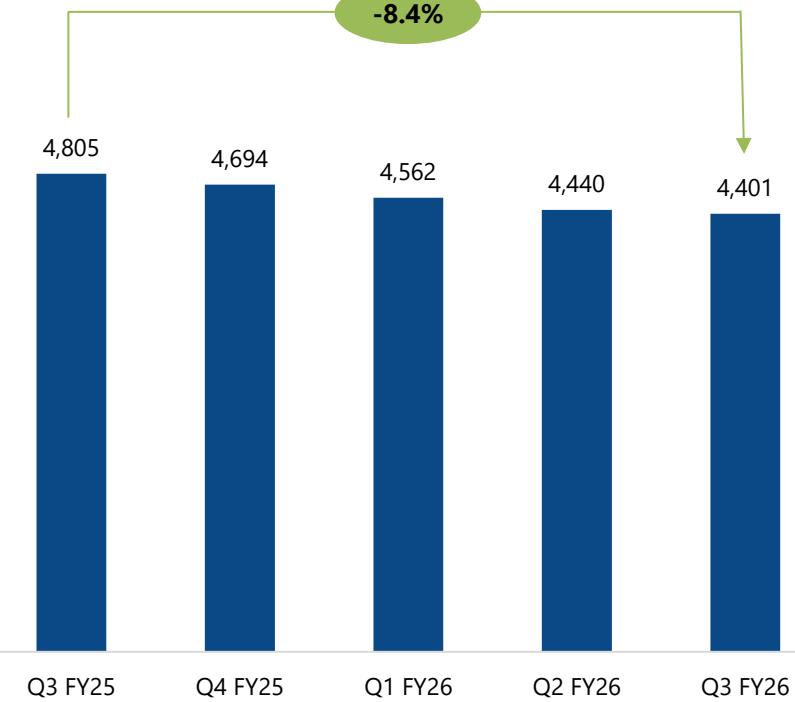
# Continued Business Traction with Rural Focus



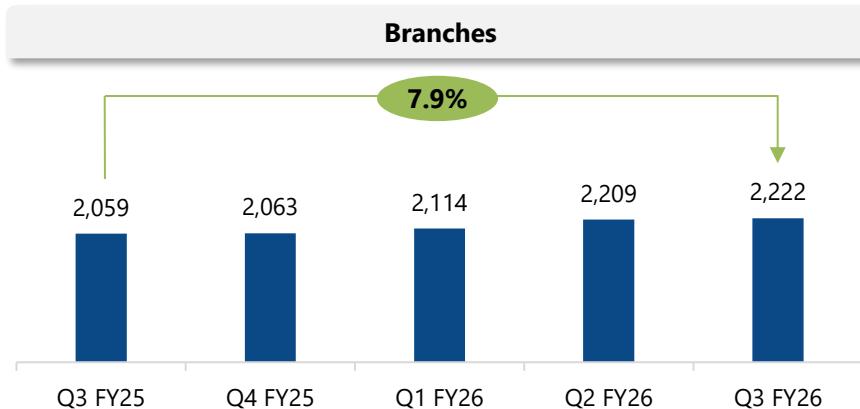
**Gross Loan Portfolio (INR Cr)**



**Borrowers ('000)**

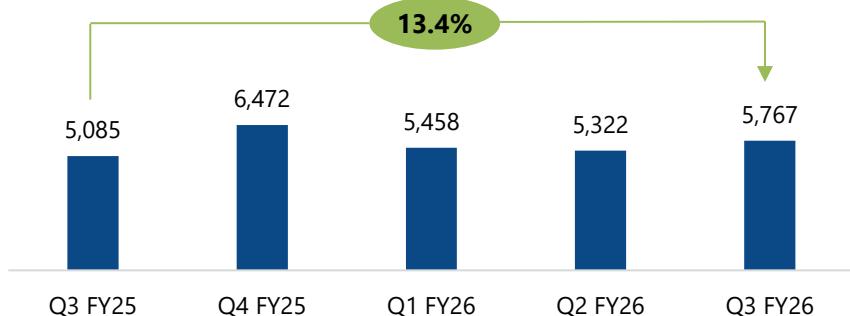


# Consistent Growth in Infrastructure

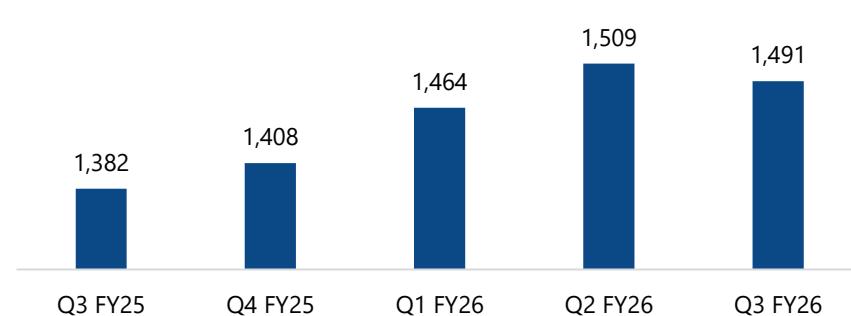


# Robust Quarterly Performance Trend (1/3)

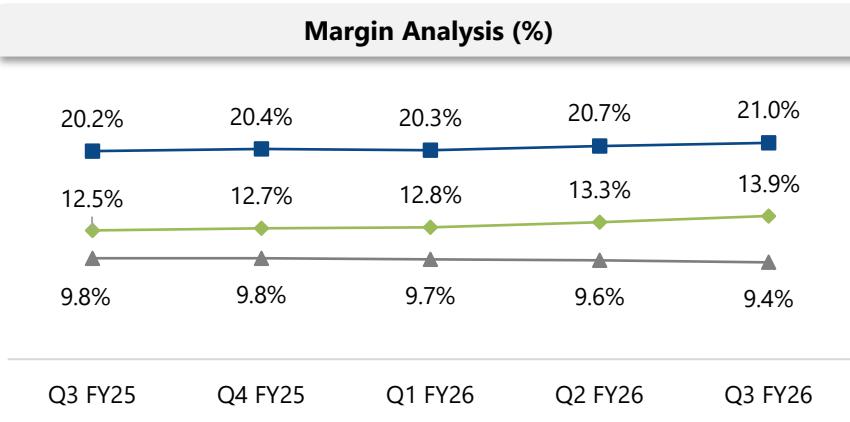
Disbursements (INR Cr)



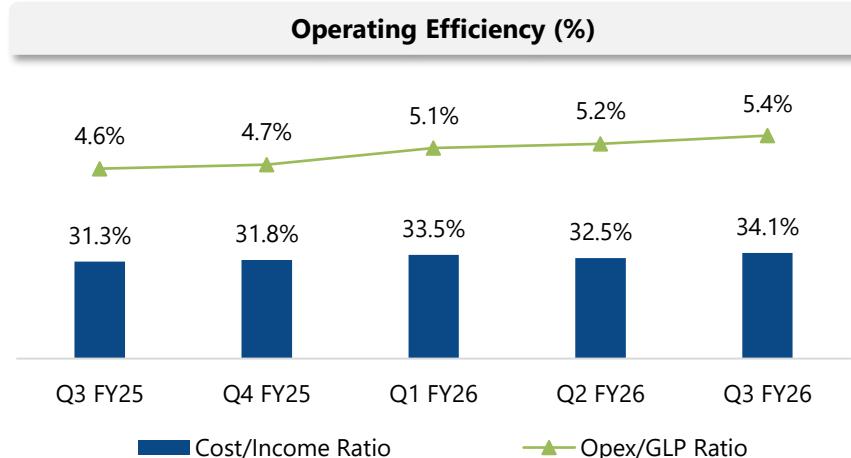
Total Income (INR Cr)



Margin Analysis (%)



Operating Efficiency (%)



■ Portfolio Yield

▲ Cost of Borrowings

◆ NIM

■ Cost/Income Ratio

▲ Opex/GLP Ratio

## Robust Quarterly Performance Trend (2/3)

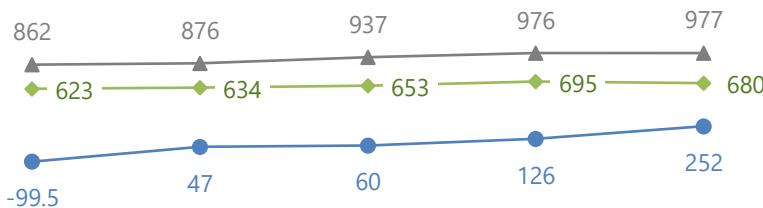
### Asset Quality (%)



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26

■ GNPA (largely @ 60+ dpd) ▲ Provisioning (ECL) ● PAR 90+

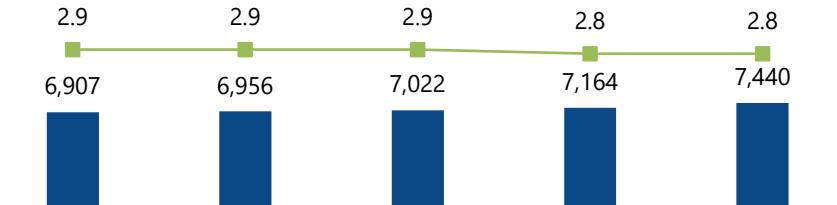
### NII, PPOP, PAT (INR Cr)



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26

▲ NII ● PPOP ● PAT

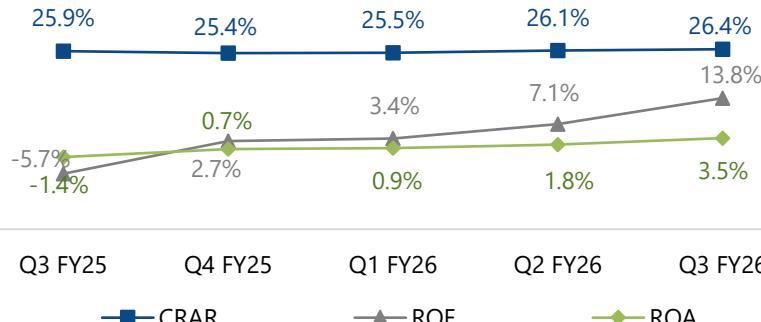
### Total Equity (INR Cr) & Debt/Equity Ratio



Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26

■ Total Equity ■ Debt/Equity Ratio

### Return Ratios & Capital Adequacy (%)



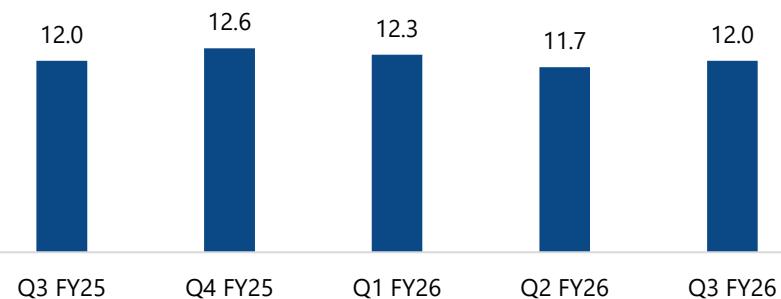
Q3 FY25 Q4 FY25 Q1 FY26 Q2 FY26 Q3 FY26

■ CRAR ▲ ROE ● ROA

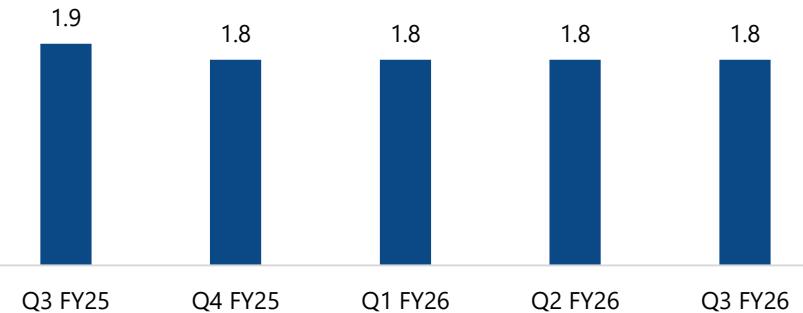
## Robust Quarterly Performance Trend (3/3)



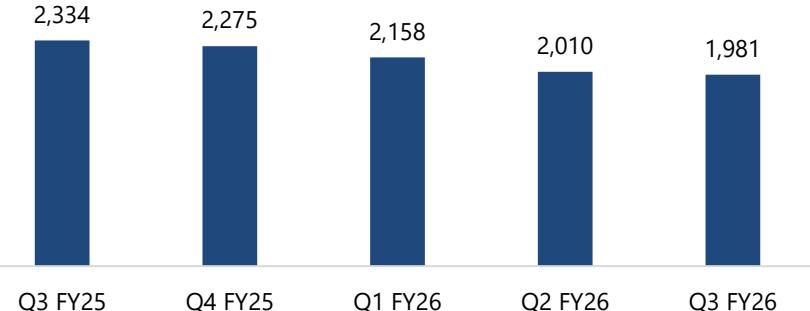
**GLP / Branch (INR Cr)**



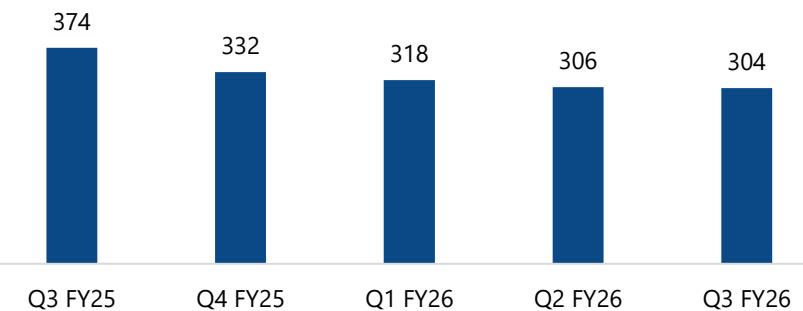
**GLP / Loan Officer (INR Cr)**



**Borrowers / Branch**



**Borrowers / Loan Officer**



# Product Range To Meet Diverse Customer Needs



GLP - Product Mix	Q3 FY25		Q4 FY25		Q1 FY26		Q2 FY26		Q3 FY26	
	(INR Cr)	% of Total								
IGL	22,227	89%	23,237	90%	23,114	89%	22,079	85%	21,837	82%
Family Welfare	141	1%	71	0%	261	1%	238	1%	157	1%
Home Improvement	1,197	5%	1,097	4%	896	3%	716	3%	824	3%
Emergency	0.3	0%	0.2	0%	0.0	0%	2	0%	8	0%
Retail Finance	1,245	5%	1,543	6%	1,784	7%	2,869	11%	3,741	14%
<b>Total</b>	<b>24,810</b>	<b>100%</b>	<b>25,948</b>	<b>100%</b>	<b>26,055</b>	<b>100%</b>	<b>25,904</b>	<b>100%</b>	<b>26,566</b>	<b>100%</b>

GLP – Avg. O/S Per Loan (INR '000)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
IGL	33.7	36.8	37.7	38.0	38.6
Family Welfare	7.2	4.6	14.4	13.9	9.7
Home Improvement	10.8	10.7	9.9	9.3	11.1
Emergency	0.6	0.4	0.5	1.8	1.3
Retail Finance	161.6	159.6	154.8	91.7	75.6
<b>Total</b>	<b>31.1</b>	<b>34.1</b>	<b>35.5</b>	<b>36.6</b>	<b>37.3</b>

GLP – Avg. O/S Per Borrower (INR '000)	Q3 FY25	Q4 FY25	Q1 FY26	Q2 FY26	Q3 FY26
Group Lending	49.8	53.0	54.5	55.5	57.1
Retail Finance	168.5	166.4	162.6	99.6	92.9
<b>Total</b>	<b>51.6</b>	<b>55.3</b>	<b>57.1</b>	<b>58.3</b>	<b>60.4</b>

# Our Network & Presence

## Our Presence as on Dec-25

16 States & 1 UT

450 Districts

2,222 Branches

Rajasthan

109

Gujarat

81

Madhya Pradesh

184

Maharashtra

342

Goa

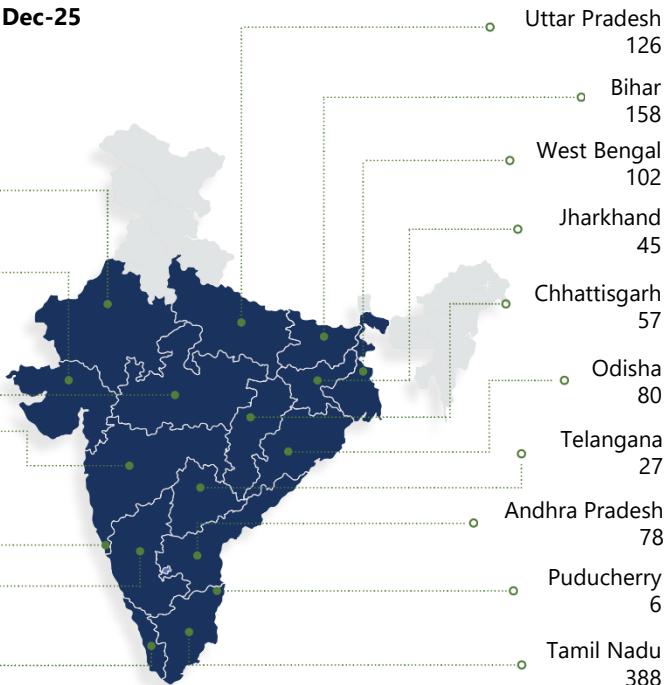
3

Karnataka

380

Kerala

56



## Exposure of Districts – Q3 FY26

(% of GLP)	Districts	% of Total Districts
< 0.5%	391	86.9%
0.5% - 1%	37	8.2%
1% - 2%	19	4.2%
2% - 4%	3	0.7%
> 4%	0	0.0%
<b>Total</b>	<b>450</b>	<b>100.0%</b>

## Q3 FY26 – Top Districts

	% of GLP
Top 1	2.5%
Top 3	7.0%
Top 5	10.6%
Top 10	17.9%
Others	82.1%

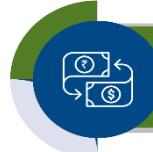
Branch Network	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka	380	17.1%	362	17.6%
Maharashtra	342	15.4%	312	15.2%
Tamil Nadu	388	17.5%	386	18.7%
Madhya Pradesh	184	8.3%	161	7.8%
Bihar	158	7.1%	158	7.7%
Other States & UT	770	34.7%	680	33.0%
<b>Total</b>	<b>2,222</b>	<b>100.0%</b>	<b>2,031</b>	<b>100.0%</b>

Borrowers ('000)	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka	1,039	23.6%	1,198	24.9%
Maharashtra	915	20.8%	951	19.8%
Tamil Nadu	769	17.5%	924	19.2%
Madhya Pradesh	390	8.9%	372	7.7%
Bihar	282	6.4%	333	6.9%
Other States & UT	1,007	22.9%	1,027	21.4%
<b>Total</b>	<b>4,401</b>	<b>100.0%</b>	<b>4,805</b>	<b>100.0%</b>

GLP (INR Cr)	Q3 FY26	% Share	Q3 FY25	% Share
Karnataka*	7,989	30.1%	7,927	31.4%
Maharashtra	5,851	22.0%	5,144	20.8%
Tamil Nadu	4,801	18.1%	4,829	20.0%
Madhya Pradesh	2,225	8.4%	1,811	6.8%
Bihar	1,227	4.6%	1,328	5.6%
Other States & UT	4,473	16.8%	3,771	15.4%
<b>Total</b>	<b>26,566</b>	<b>100.0%</b>	<b>24,810</b>	<b>100.0%</b>

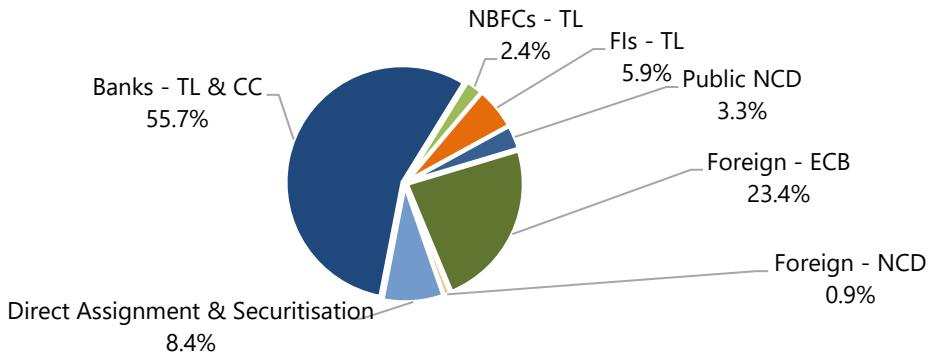
\* Karnataka Share in GL Portfolio = 26.5%



-  **Key Business Highlights**
-  **Asset Quality & Business Overview**
-  **Financial Results Overview**
-  **Liability Strategy**
-  **Investment Rationale**

# Progressing Well on Liability Strategy

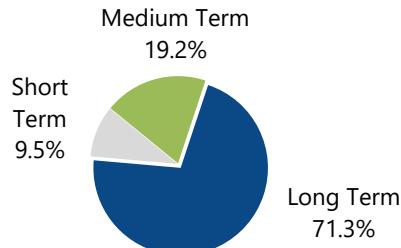
## Diversified Liability Mix - Institution / Instrument Wise (%)



Note: O/S Direct Assignment (Sold Portion) - INR 522.5 Cr, Securitisation – INR 1,240.4 Cr

## Share of Bank Borrowings at 55.7% & Foreign Borrowings at 24.3%

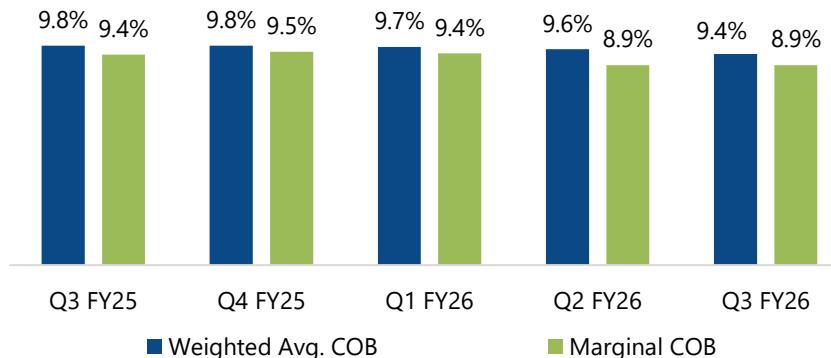
### Liability Mix - Tenure Wise (%)



### Focus on dynamic liability management

- Focus on long-term funding with strong diversification between domestic & foreign sources
- Target to meet funding requirements through foreign/long-term sources over the medium term, with diversified products
- Diverse lenders' base:
  - 45 Commercial Banks
  - 3 Financial Institutions
  - 23 Foreign Lenders
  - 6 NBFCs
- Continued focus to optimize the cost of borrowing

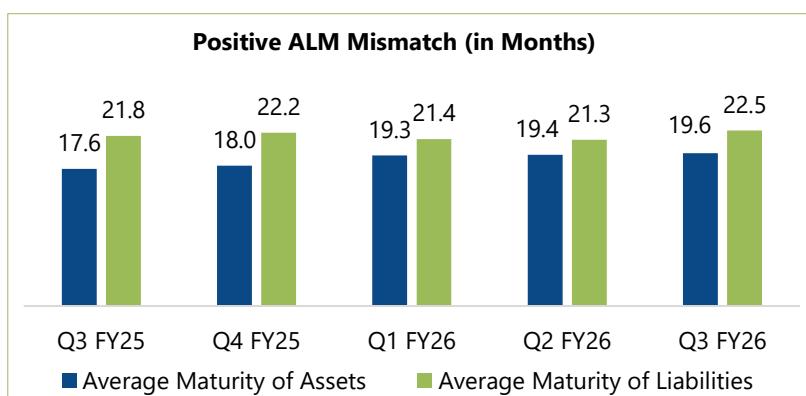
### Cost of Borrowing (%)



# Stable Liquidity / ALM Position / Credit Ratings / ESG Ratings

Static Liquidity / ALM Position Particulars (INR Cr)	For the Month			For the Financial Year	
	Jan-26	Feb-26	Mar-26	FY26 (Jan-26 to Mar-26)	FY27
Opening Cash & Equivalents (A)	2,329.4	2,817.7	3,295.6	2,329.4	3,650.6
Loan recovery [Principal] (B)	1,429.2	1,282.4	1,358.0	4,069.5	13,794.8
<b>Total Inflow (C=A+B)</b>	<b>3,758.6</b>	<b>4,100.1</b>	<b>4,653.6</b>	<b>6,399.0</b>	<b>17,445.4</b>
Borrowing Repayment [Principal]					
Term loans and Others (D)	839.9	707.9	915.8	2,463.5	9,494.7
NCDs (E)	0.0	0.0	0.0	0.0	549.2
PTC (F)	62.8	61.9	56.9	181.6	773.5
Direct Assignment & Securitisation (G)	38.2	34.7	30.4	103.3	320.3
<b>Total Outflow H=(D+E+F+G)</b>	<b>940.9</b>	<b>804.4</b>	<b>1,003.1</b>	<b>2,748.4</b>	<b>11,137.8</b>
Closing Cash & equivalents (I= C-H)	2,817.7	3,295.6	3,650.6	3,650.6	6,307.6
<b>Static Liquidity (B-H)</b>	<b>488.3</b>	<b>477.9</b>	<b>355.0</b>	<b>1,321.1</b>	<b>2,657.0</b>

Debt Diversification (INR Cr)	Q3 FY26
<b>Total Drawdowns</b>	<b>3,917</b>
Domestic	83%
Foreign	17%
<b>Undrawn Sanction</b>	<b>3,431</b>
Domestic	71%
Foreign	29%
<b>Sanctions in Pipeline</b>	<b>5,781</b>
Domestic	93%
Foreign	7%

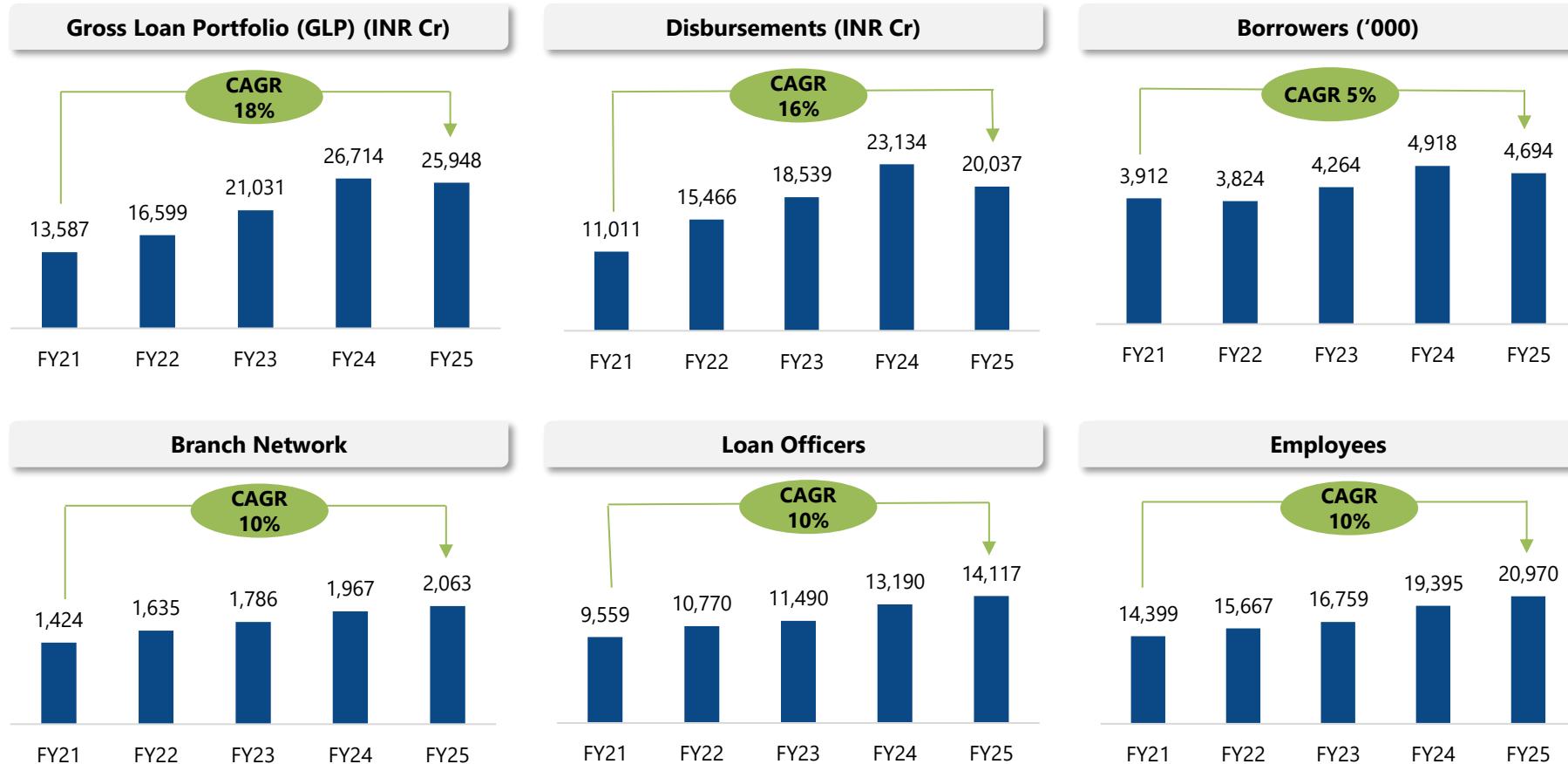


Rating Instrument	Rating Agency	Rating/Grading
Bank Facilities	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Non-Convertible Debentures	Ind-Ra, ICRA, CRISIL	AA- (Stable)
Commercial Paper	ICRA	A1+
Microfinance Grading *	M-CRIL	M1C1
ESG Rating	Sustainalytics	Score: 20.7, Rating: "Medium Risk"
ESG Rating	S&P Global	52 / 100
ESG Rating	CDP	"C" – Awareness
Client Protection Certification	M-CRIL	Gold Level
Social Bond & Loan Framework	Sustainalytics	Certified

\* Institutional Grading/Code of Conduct Assessment (COCA)

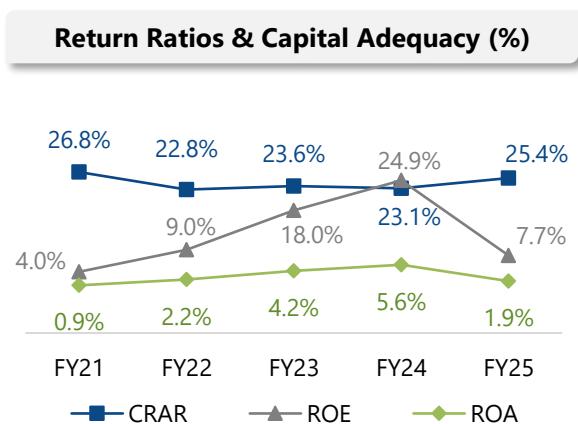
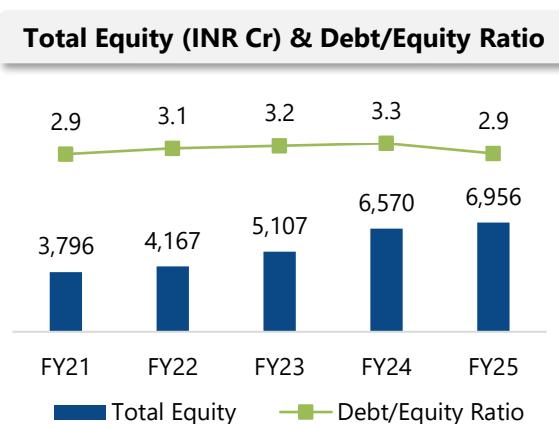
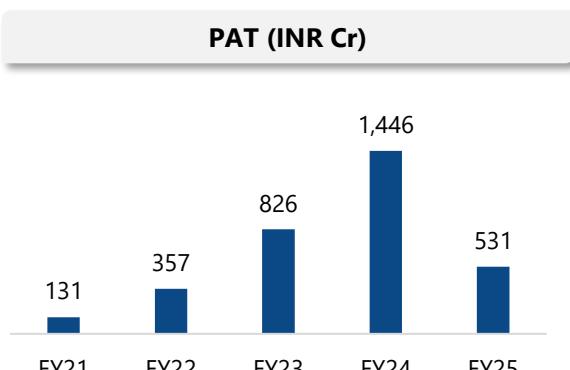
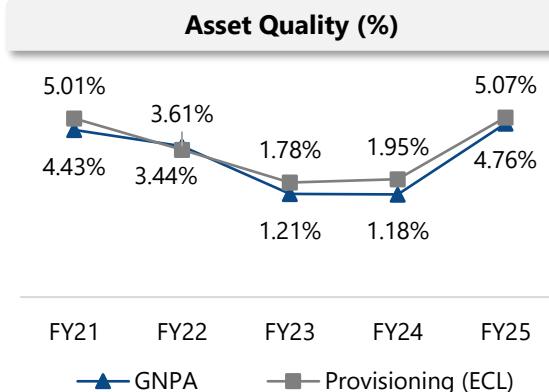
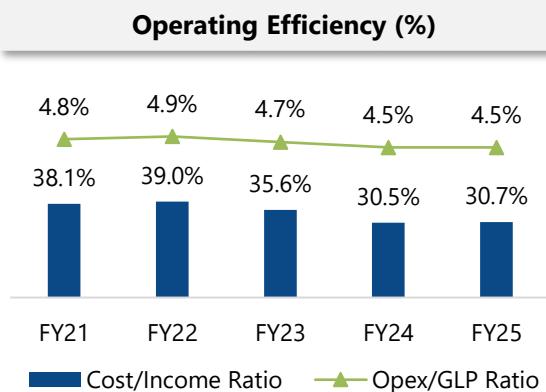
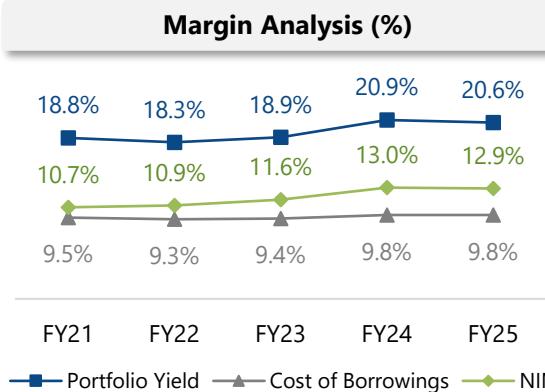


## Past Five Years Performance Track Record (1/2)



## Past Five Years Performance Track Record (2/2)

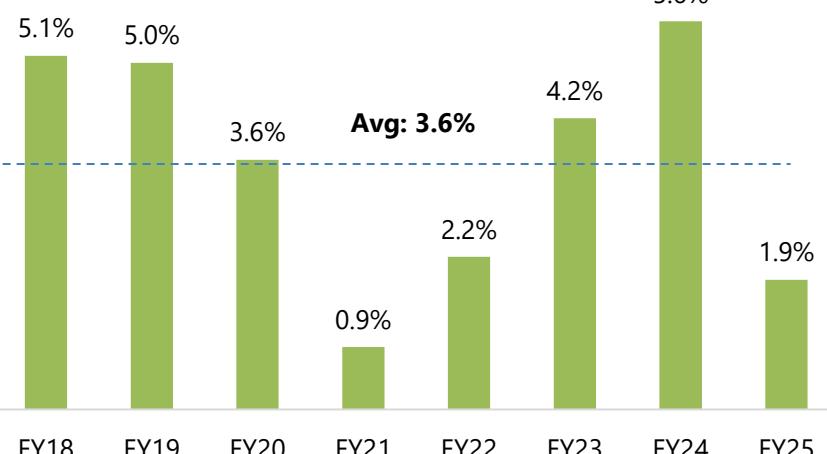
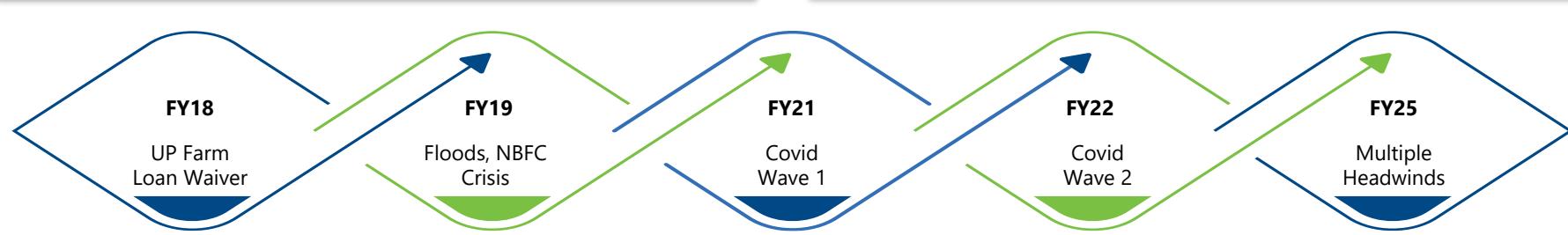
Note: Refer Annexure for definition of key ratios



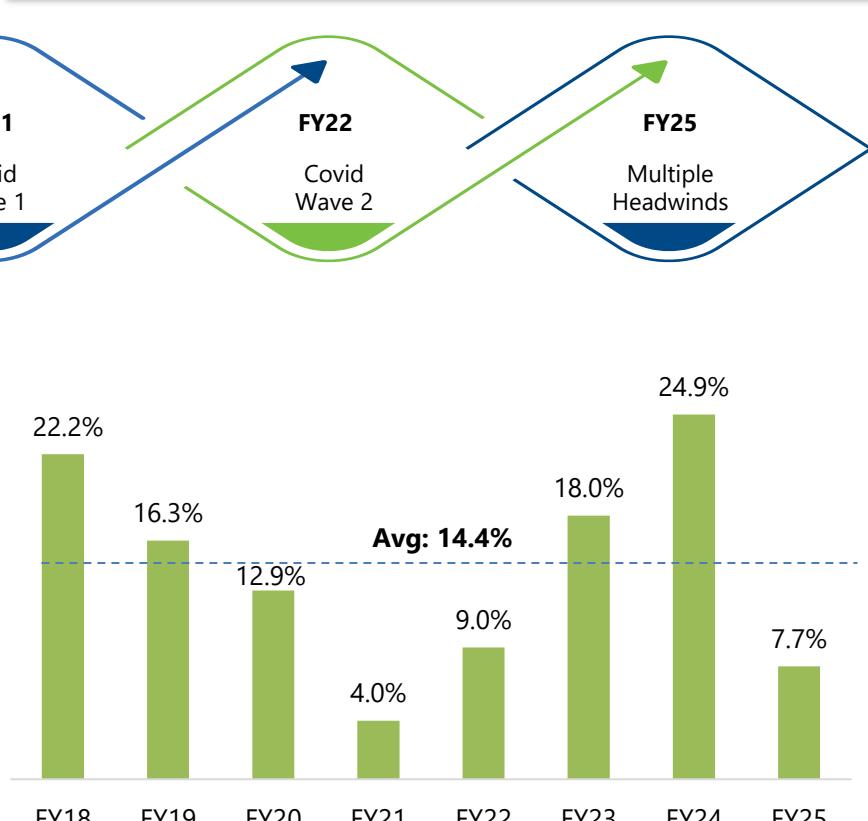
Note: FY23 figures have been restated post-completion of CA Grameen - MMFL legal merger

# Past Eight Years Cross Cycle Performance

Cross-Cycle ROA (%)



Cross-Cycle ROE (%)



# Proven Leadership Team with Demonstrated Track Record



**Ganesh Narayanan**  
Chief Executive Officer & Managing Director  
(6 years)



**Gururaj K S Rao**  
Chief Operating Officer  
(16 years)



**Nilesh Dalvi**  
Chief Financial Officer  
(6 years)



**Firoz Anam**  
Chief Risk Officer  
(5 years)



**Sudesh Puthran**  
Chief Technology Officer  
(5 years)



**Ravi Rathinam**  
Chief Information Security Officer  
(3 years)



**Gopal Reddy**  
Chief Business Officer - Group Lending & Retail Finance  
(26 years)



**Srivatsa H N**  
Chief Business Officer - Group Lending & Retail Finance  
(23 years)



**Deepti Ramani**  
Company Secretary & Compliance Officer  
(3 years)



**Nagananda Kumar K N**  
Head - Internal Audit  
(20 years)



**Manian RHS**  
Head - Human Resources  
(3 years)



**Sundar Arumugam**  
Head - Strategy & Innovation, Digital Lending and Retail Finance Products  
(6 years)



**Haridarshini A**  
Head - Operations & Business Analytics  
(21 years)



**Manjunatha**  
Business Head - Group Lending  
(23 years)



**Venkat Naik**  
Business Head - Group Lending  
(25 years)



**Murugesh Velusamy**  
Head of Underwriting - Mortgage Business  
(2 years)

- Highly stable senior management enabling **cultural and process consistency for managing business expansion** in the coming years
- Consistent emphasis on training and **employee retention strategies**
- Robust pipeline of **internal job opportunities** (Top 10-15% at the hierachal level being elevated to higher responsibilities)
- 30-50% of senior/ management team **goals are aligned with strategic projects'** execution

\* Years represent the cumulative period associated with CA Grameen

**Microfinance loans are unsecured. JLG mechanism acts as security/ loan collateral**

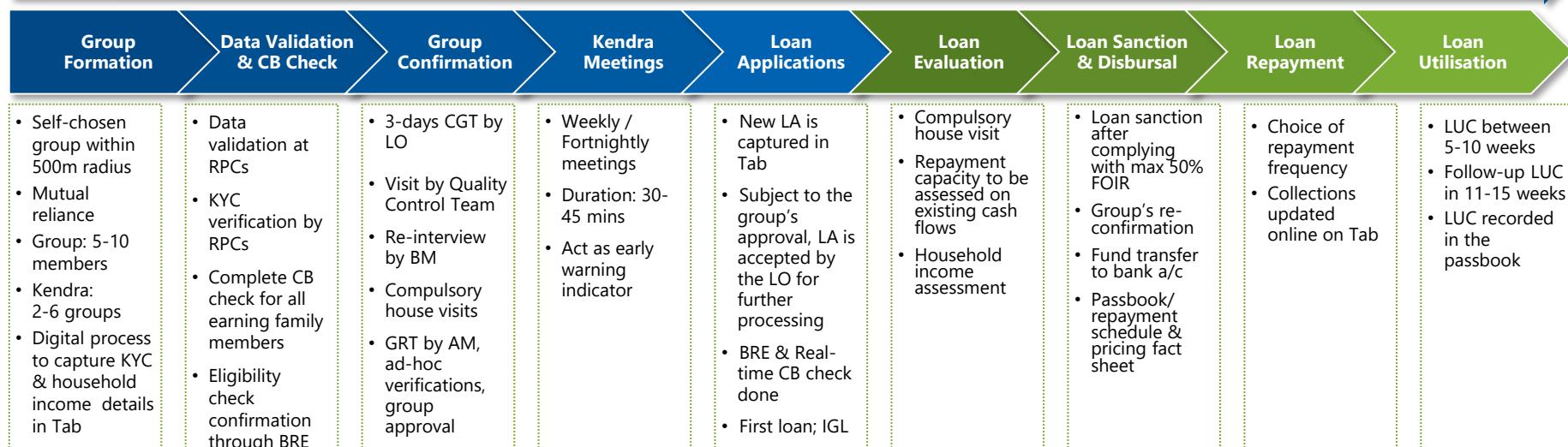
JLG Benefits:

- ✓ Strong group bonding
- ✓ Mutual support – both financial & emotional
- ✓ Guidance, grievance resolution, building awareness
- ✓ High quality customer - good behaviour & strong credit discipline

**Fully aligned with new harmonized guidelines in terms of -**

- ✓ Formulation of Board approved policies
- ✓ Process modifications
- ✓ Underwriting changes
- ✓ Technology changes in Core Banking System
- ✓ Training to all the employees

## JLG Mechanism allows Multiple Layers of Checks before and after the Disbursement of a Loan



Note: CB: Credit Bureau, RPC: Regional Processing Center, BRE: Business Rule Engine CGT: Compulsory Group Training, GRT: Group Recognition Test, LO: Loan Officer, BM: Branch Manager, AM: Area Manager, LA: Loan Application, LUC: Loan Utilization Check

**“One of the Lowest Cost Organised Financer” - One Stop Shop providing Support to Various Lifecycle Needs of the Customer**



**One of the lowest lending rates in MFI industry**



**Diverse product suite:**

- Income generation, education, festival, medical, emergency, water, sanitation, home improvement, livelihood improvement, business expansion



**Loan size flexibility:**

- Flexibility to borrow within assigned credit limit
- Ability to avail multiple loans with flexible size



**Repayment flexibility:**

- Weekly/ bi-weekly/ monthly repayment options
- Ability to choose repayment frequency based on cash flow cycle
- No pre-payment penalty

Loan Type	Customer Centric Products	Purpose	Ticket Size (INR)	Tenure (months)
Group	Income Generation Loan (IGL)	Business Investments and Income Enhancement activities	5,000 - 1,75,000	12 – 36
Group	Home Improvement Loan	Water Connections, Sanitation and Home Improvement & Extensions	Up to 50,000	12 – 24
Group	Family Welfare Loan	Festival, Medical, Education and Livelihood Improvement	Up to 25,000	3 – 12
Group	Emergency Loan	Emergencies	1,000 / 2000	3 / 5
Retail Finance	Individual Unsecured Loan, Two-Wheeler Loan, Secured Business Loan & Affordable Housing Loan	Purchase of inventory, new two-wheeler, buying a home, home improvement or for making capital investment in business or business expansion	Up to 25,00,000	3 – 240

87% borrower retention rate  
signaling high customer satisfaction

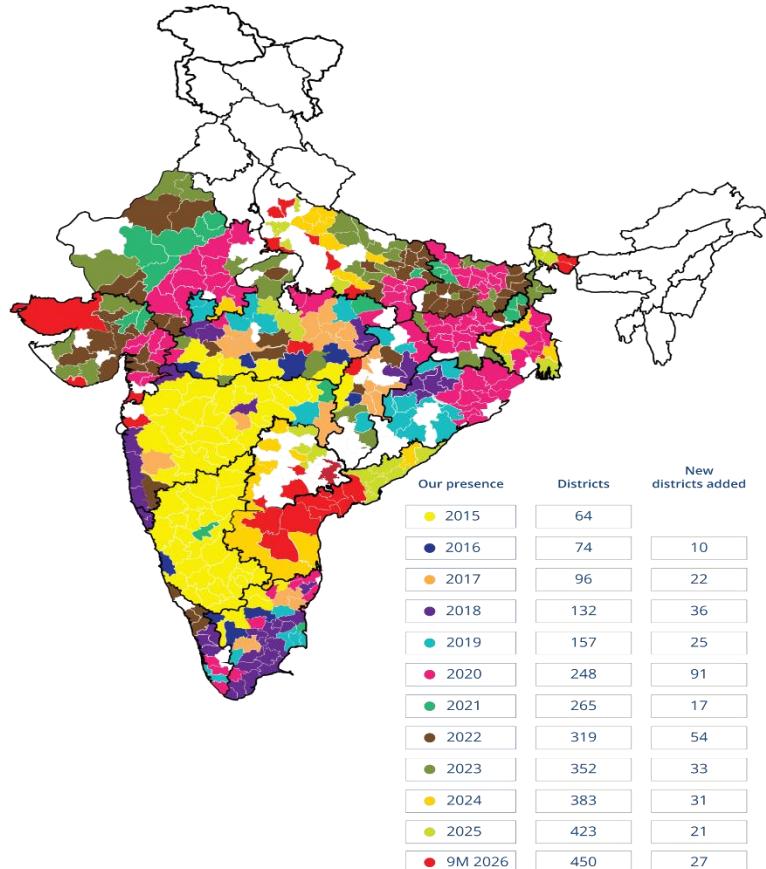
Sustainable &  
Socially Relevant

Significant growth  
from existing customer

Lower customer  
acquisition cost

# Calibrated Expansion Through Contiguous District-Based Approach

- ✓ Systematic geography selection based on the availability of infrastructure, competition, historical performance trend, social/ economic/ political/ climate risk, growth potential
- ✓ Ensures consistent replication of processes/ controls
- ✓ Familiarity with demographics/ culture of nearby districts enables effective customer evaluation and better servicing
- ✓ Achieving deeper penetration within a particular district within three years of commencement of operations
- ✓ Gradual expansion into the next (typically adjoining) district
- ✓ Lower exposure to a particular district (99% of districts <=2% of GLP, No single district has > 3% of total GLP)



## Well-Established Operational Structure

Business Heads

Zonal Managers

Regional / Divisional Heads

Area Managers

Branch Managers

Loan Officers

Branches

### Sound Understanding of Rural Market

- ~90% of employees are hired fresh from rural communities
- ~50%-60% of employees are from families of active customers

### Highly Efficient Workforce

- In-house 2-3 weeks pre-hiring training program
- Compulsory rotation of loan officers bi-annually and branch managers tri-annually for varied job experience and work satisfaction
- Employee incentives delinked from disbursement or collections, and linked to number of customers serviced, quality of service and process adherence
- High employee retention rate

## Multi-Pronged Approach For Risk Management

### Internal Audit (IA): 443 – team members

- IA frequency – minimum 8 times in a year at branches, 4 times at RO, 4 times at HO
- The entire audit process is automated enabling real-time data analytics
- The Audit Committee of the Board is updated every quarter on significant internal audit observations, compliances, risk management practices and control systems

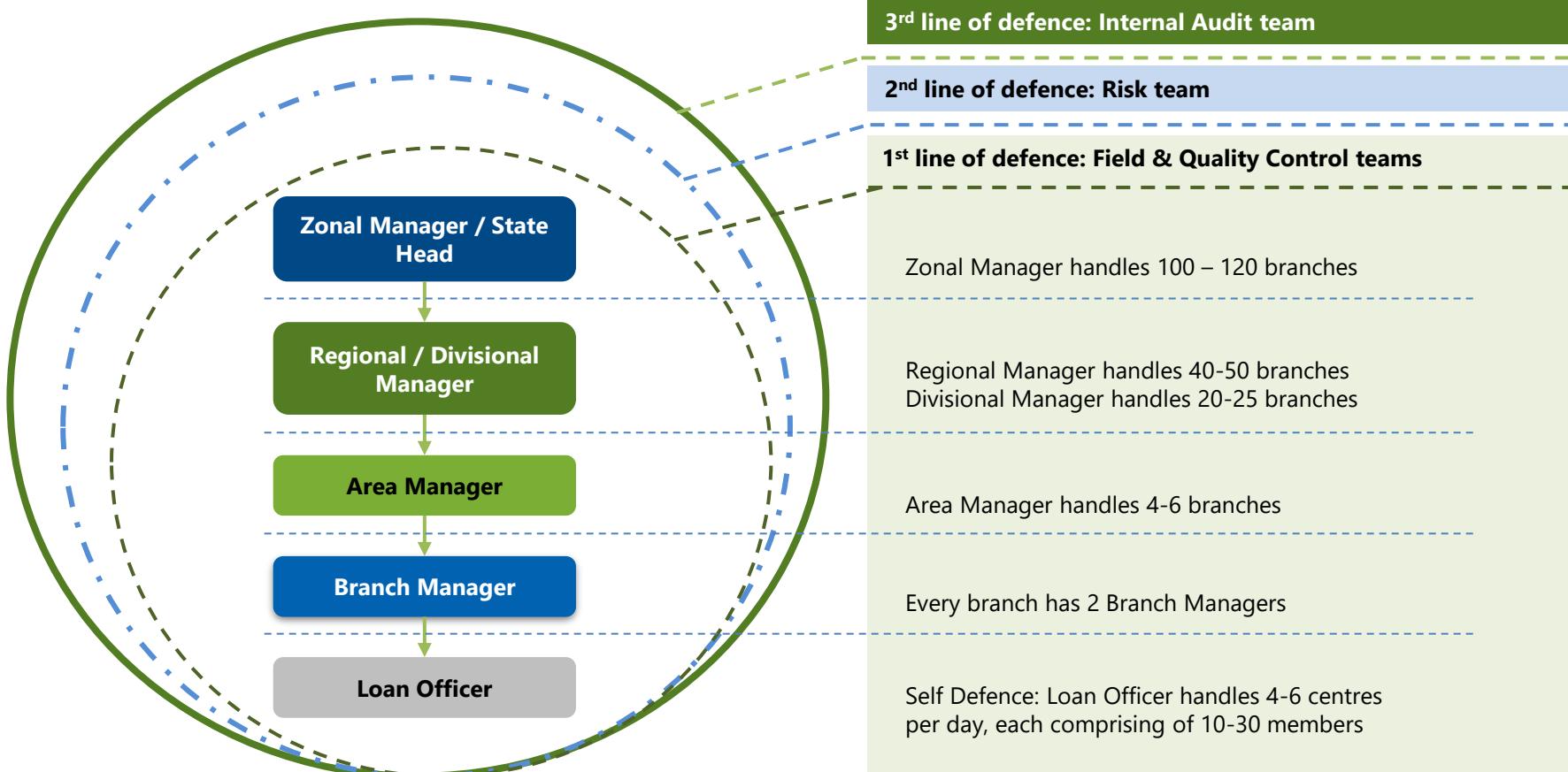
### Quality Control (Business Support): 547 – team members

- Fort-nightly branch visits
- Complements internal audit function by early identification of operational risks
- Branch sanitization, fraud investigation, PAR investigation, support new business expansion

### Field Risk Control (FRC): 102 – team members

- FRC adds strength to proactive operational risk management
- FRC conducts branch visits on a sample basis, complementing the field operations supervision, quality control and internal audit function

# Strong Internal Control Structure: Three Lines Of Defence



Ensures Quick And Seamless Delivery of Need Based Financial Products and Services backed by Robust Technology Infrastructure



## High touch-high tech delivery model:

- Digitised all customer touchpoints
- Field staff equipped with handheld tabs for managing Kendra meetings & collections
- Automated/ paperless customer on-boarding, faster KYC, and CB checks
- Lower TAT, same day and on-field loan disbursements
- Geotagging of Kendra locations to optimize field visits
- Cashless disbursement / digital repayment options for customers
- Robust CBS to support innovative product features, and enhanced data analytics for anticipating future trends
- Strong tech-enabled internal audit, risk, and control systems to enable real-time field risk monitoring

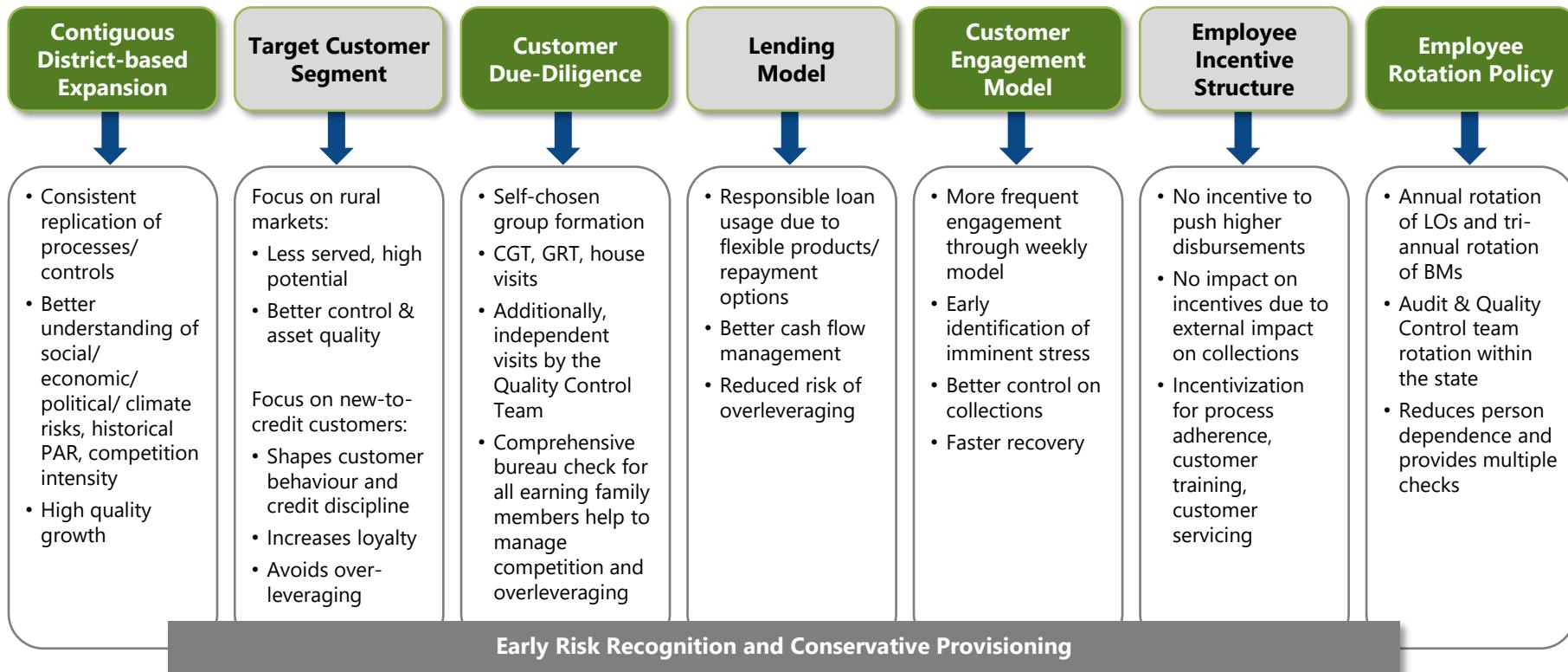


## Future Upgrades & Investments

- Investment in Enterprise Service Bus and Microservices Architecture will allow us to be more agile and connect seamlessly with external financial and fintech ecosystems
- Enhancement of existing mobility apps including automation of entry through image reading, single platform for all apps
- Extension of workflow capabilities for process automation and more RPA enabled processes for faster processing
- Active exploration of partnerships with fintech players to implement innovative digital solutions
- Investment in zero code platforms and tools leading to faster implementation of new technologies

# Integrating Risk Management in Every Operating Process

Microfinance is a Collection Business, hence Risk Management is Integral to Core Strategy and Operating Processes





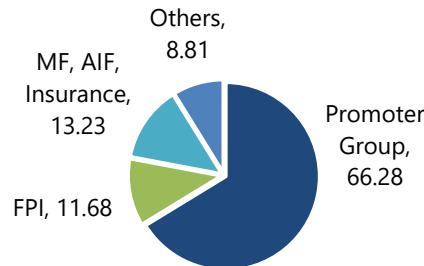
## Committed to Micro Finance Business

- CreditAccess India B.V. (CAI) specialises in Micro & Small Enterprises financing
- Widely held shareholding base: 273 shareholders
- Olympus ACF Pte Ltd. 15.5%, Asian Development Bank 8.8%, Asia Impact Invest SA 11.4%, individuals/HNIs/Family Offices 64.3%
- Headquartered in Amsterdam, The Netherlands

## Strong Financial Support via Patient Capital

- Invested through multiple rounds of capital funding along with secondary purchases during 2009 to 2017
- Displayed trust in our business model post Demonetisation by infusing INR 550 Cr in FY17
- Provides access to global fundraising opportunities leveraging CAI's network and relationships
- Holds 66.37% in CA Grameen, committed to holding up to the regulatory requirement in future

## Shareholding Pattern (%) – December 2025



## Top 10 Institutional Investors – December 2025

- Ashmore Investments
- Axis Mutual Fund
- Bank of India Mutual Fund
- Canara Robeco Mutual Fund
- Edelweiss Mutual Fund
- HDFC Mutual Fund
- Schroders
- T Rowe Price
- UTI Mutual Fund
- Vanguard

1. Portfolio Yield = (Interest on loans – processing fees + Income from securitisation) / Avg. quarterly on-book loans
2. Weighted Avg. COB = (Borrowing cost – finance lease charges) / Daily average borrowings (excl. Financial Liability towards Portfolio Securitized)
3. Marginal COB = (Borrowings availed during the period \* interest rate + processing fees and other charges) / Borrowings availed during the period
4. NIM = (NII – processing fees, interest on deposits, income from direct assignment + finance lease charges) / Avg. quarterly on-book loans
5. Cost/Income Ratio = Operating cost / Total Net Income
6. Opex/GLP Ratio = Operating cost / Avg. quarterly GLP
7. ROA = PAT/Avg. Quarterly Total Assets (including direct assignment) (Annualized), ROE = PAT/Avg. Quarterly Total Equity (Annualized)
8. Debt = Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities + Financial Liability towards Portfolio Securitized
9. GNPA = (Stage III exposure at default) / (Sum of exposure at a default of Stage I + Stage II + Stage III)
10. NNPA = (Stage III exposure at default – Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III – Stage III ECL)
11. Provisioning (ECL) = (Stage I ECL + Stage II ECL + Stage III ECL) / (Sum of exposure at a default of Stage I + Stage II + Stage III)



## For Further Queries:

Nilesh Dalvi  
Chief Financial Officer  
Contact No – 9819289131  
Email Id – [nilesh.dalvi@cagrameen.in](mailto:nilesh.dalvi@cagrameen.in)

Sahib Sharma  
DGM – Investor Relations  
Contact No – 7066559383  
Email Id – [sahib.sharma@cagrameen.in](mailto:sahib.sharma@cagrameen.in)