

## Avenue Supermarts Limited

Plot No. B-72 & B-72A, Waglo Industrial Estate, Thane (West) , Maharashtra, India - 400 604

Tel: 91 22 33400500 \* e-mail: info@dmartindia.com \* Website: www.dmartindia.com

10<sup>th</sup> January, 2026

To,

**BSE Limited**

Corporate Services Department  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai – 400 001

**BSE Scrip Code: 540376**

**The National Stock Exchange of India Ltd.**

Corporate Communications Department  
“Exchange Plaza”, 5<sup>th</sup> Floor,  
Bandra – Kurla Complex, Bandra (East),  
Mumbai – 400 051

**NSE Scrip Symbol: DMART**

### **Sub: Investor Presentation**

Dear Sir/ Madam,

Please find enclosed herewith Investor Presentation of the Company for the quarter and nine-months ended 31<sup>st</sup> December, 2025.

Kindly take the same on your record.

Thanking you.

Yours faithfully,

**For Avenue Supermarts Limited**

**Ashu**

Digitally signed by

**Gupta**

Ashu Gupta

Date: 2026.01.10

17:06:44 +05'30'

**Ashu Gupta**

**Company Secretary & Compliance Officer**

Encl: As above



**9M FY 2026**

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# Business Overview

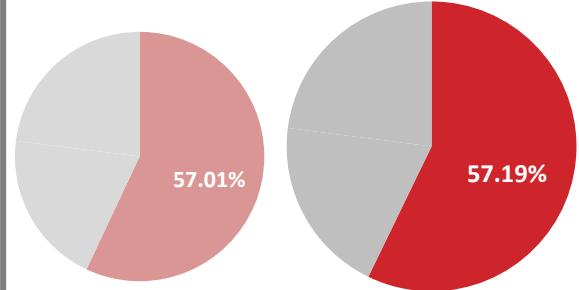
# Key Product Categories

## Foods

### Share of Revenue

9M/25

9M/26



Groceries



Dairy



Staples



Snacks



Frozen Products



Processed Foods



Beverages and Confectionery



Fruits & Vegetables



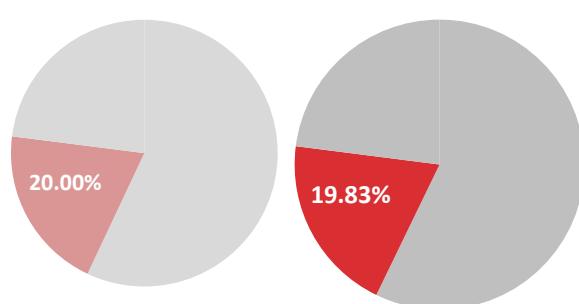
Cooking Oils

## Non-Foods (FMCG)

### Share of Revenue

9M/25

9M/26



Home Care



Personal Care



Toiletries



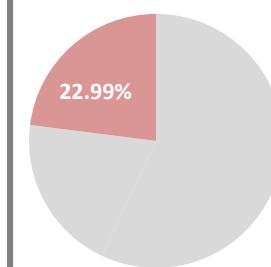
Other over the counter products

## General Merchandise & Apparel

### Share of Revenue

9M/25

9M/26



Bed & Bath



Toys & Games



Crockery



Plastic Goods



Garments

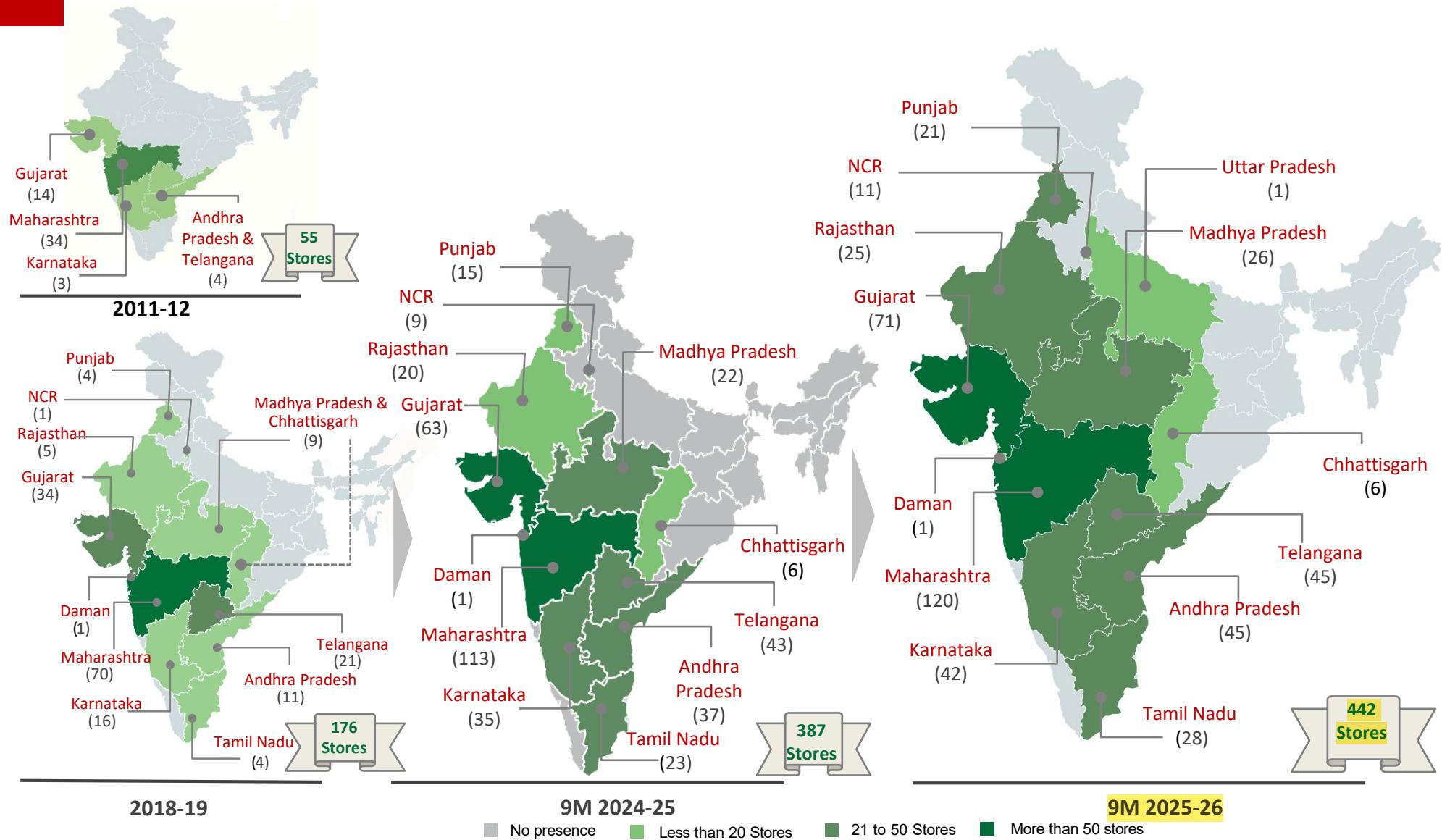


Footwear



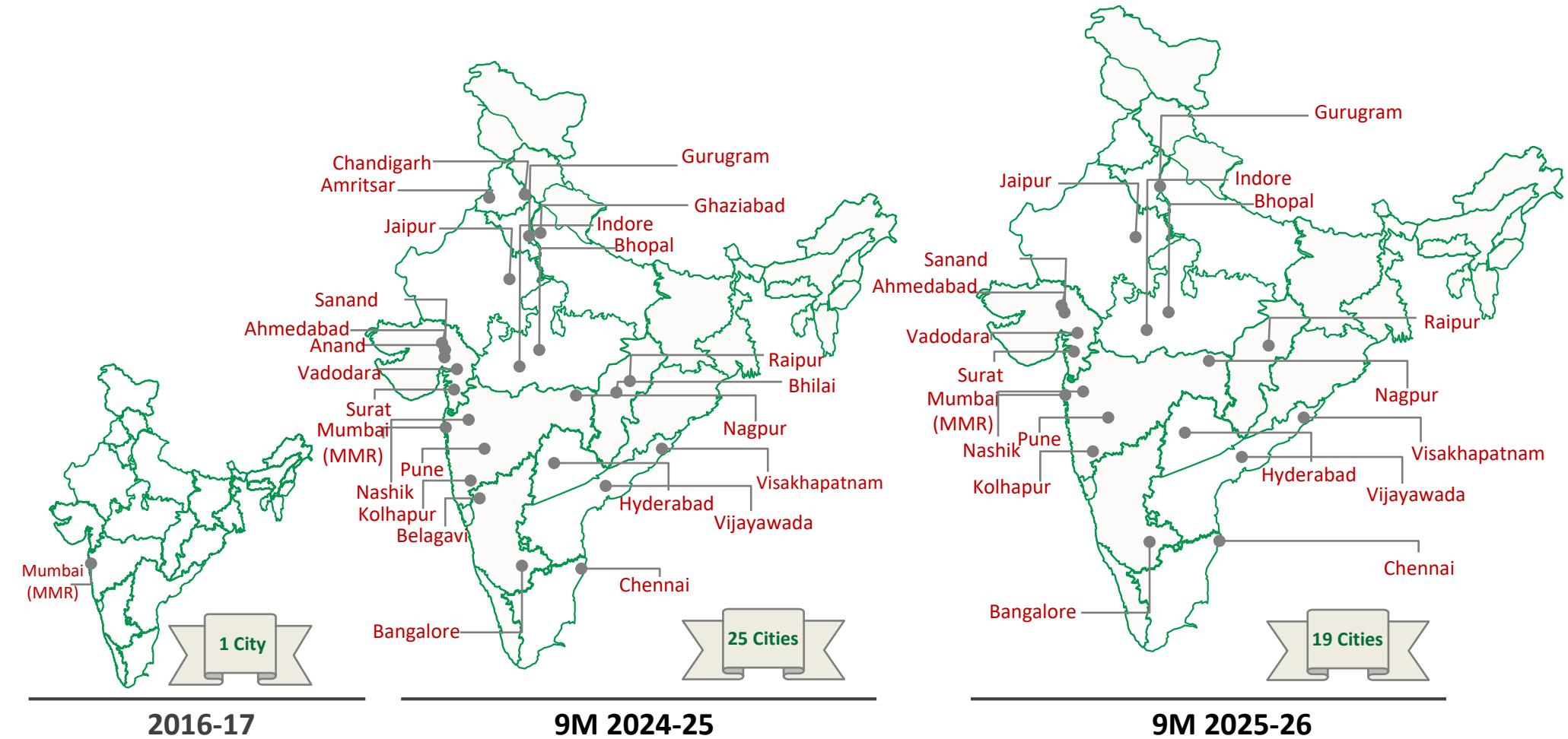
Home Appliances

# Cluster Based Expansion Continues



Numbers in bracket represent stores in that particular state.

# DMart Ready – Focus on key large towns



## Year Wise Store Additions

284

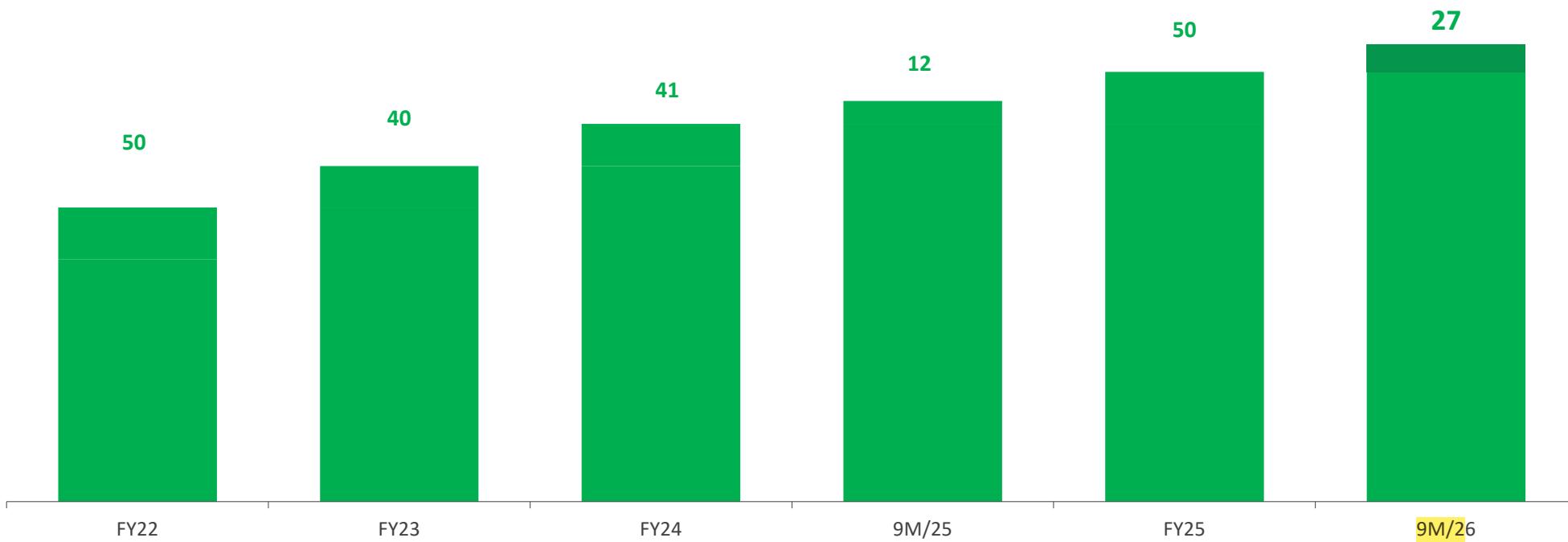
324

365

387

415

442\*



*\* Sanpada Store at Navi Mumbai currently closed for customers due to reconstruction is included in 442*



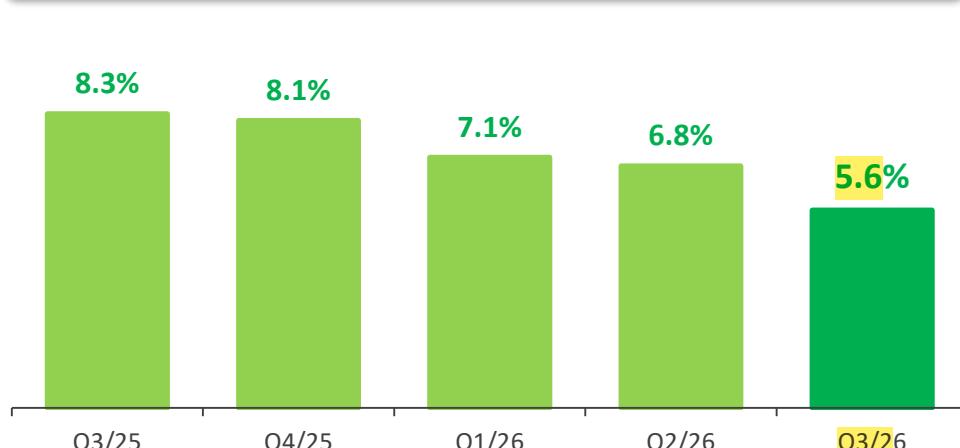
# Operating & Financial Summary

# Operating & Financial Summary

Total Bills Cuts (in Crs)



Like For Like Growth (>24 Months)\*



Retail Business Area at Quarter End (in mn' sqft)



Revenue from Sales per Retail Business Area sq ft#

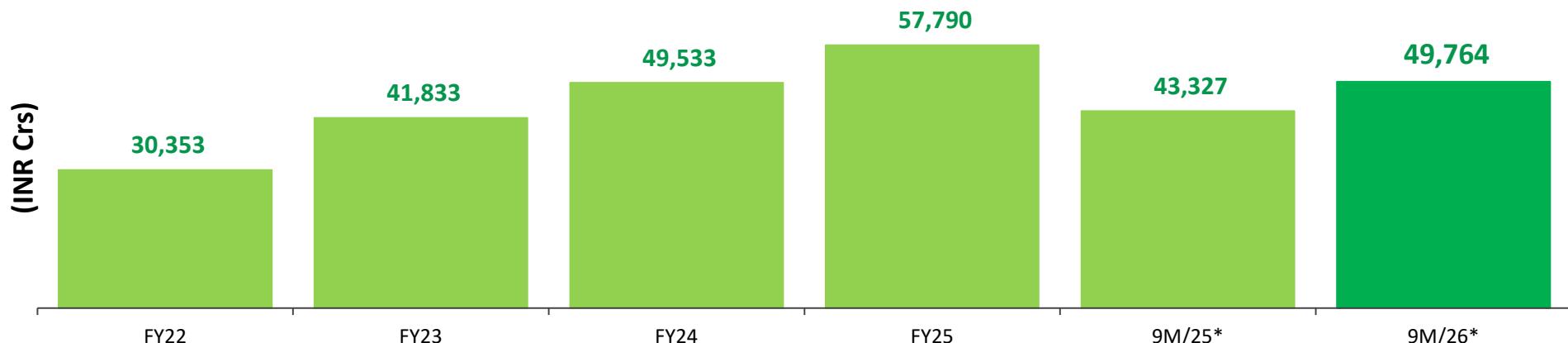


\*: LFL growth means the growth in revenue from sales of same stores which have been operational for at least 24 months at the end of reporting period.

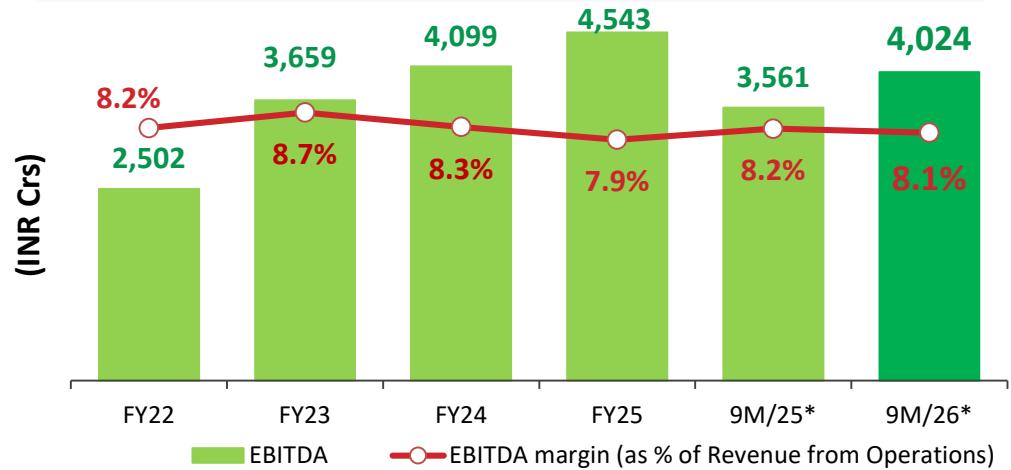
#: Annualized revenue from sales calculated on the basis of 92 days in a quarter (on standalone basis) divided by Retail Business Area at the end of reporting period.

# Financial Summary

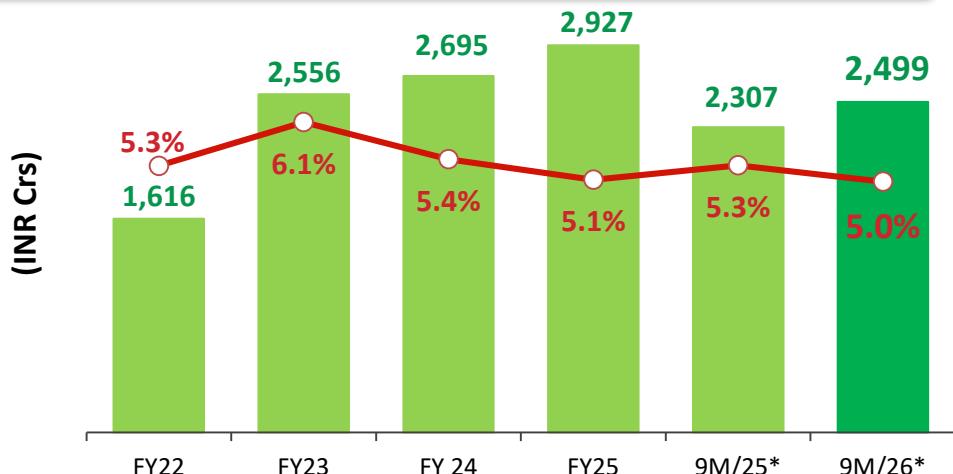
## Revenue from Operations #



## EBITDA^ & EBITDA Margin



## PAT & PAT margin \*\*



\* All data for 9M/26 and 9M/25 corresponds to performance indicators for nine months ending 31/12/25 and 31/12/24 respectively

# Revenue from operations includes other operating income but excludes other income

<sup>^</sup> EBITDA = Profit / (Loss) pre Tax + Depr and Amortisation + Finance Costs - Other Income

<sup>\*\*</sup>PAT and PAT margin for FY23 is not comparable with other periods due to one-off tax benefit in FY23

# Thank you!