



5paisa

January 13, 2026

<p>To, The Manager, Listing Department, BSE Limited, 1st Floor, Pheroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400 001. BSE Scrip Code: 540776</p>	<p>To, The Manager, Listing Department, The National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai – 400 051. NSE Symbol: 5PAISA</p>
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Dear Sir / Madam,

Sub: Investor / Corporate Presentation on the Unaudited Financial Results (Standalone & Consolidated) for the quarter and nine months ended December 31, 2025.

Further to the approval of the Unaudited Financial Results (Consolidated & Standalone) for the quarter and nine months ended December 31, 2025, by the Board of Directors of the Company at its meeting held today i.e. Tuesday, January 13, 2026 and submission of the same with the Stock Exchanges, we enclose herewith Investor / Corporate Presentation related to these Financial Results that provides further insights into our financial performance.

We kindly request you to take the same on record.

Thanking You,
Yours faithfully,

For 5paisa Capital Limited

Charvi Ajay
Panchmatia
Digitally signed by
Charvi Ajay
Panchmatia
Date: 2026.01.13
18:19:55 +05'30'

Charvi Panchmatia
Company Secretary & Compliance Officer
ICSI Membership No.: A49189
Email ID: csteam@5paisa.com

Encl: As above

5paisa Capital Limited

Registered Office: IIFL House, Sun Infotech Park, Road No.16V, Plot No. B-23, Wagle Estate, Thane – 400604
Tel.: +91 22 41035000 | E-mail: support@5paisa.com | Website: www.5paisa.com | CIN: L67190MH2007PLC289249

Investor Presentation

Quarter ended December 31st, 2025

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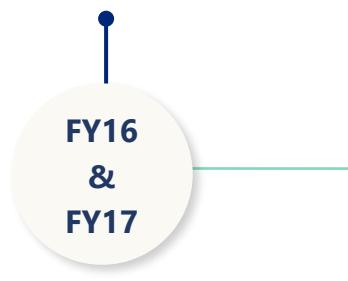
- Environmental, Social & Governance (ESG)
- Events & Employee Engagements
- Board of Directors & Core Management Team

Fintech Business Model & Q3FY26 Highlights

OUR JOURNEY SO FAR

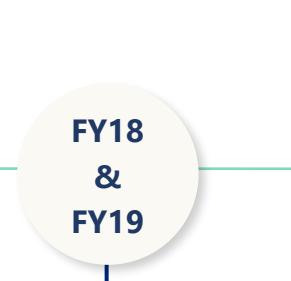
Foundation

- Demerger of 5paisa from IIFL Holdings and subsequent listing
- 5paisa started its operations as a discount brokerage platform



Profitable Growth

- Crossed 10 lakh customer base
- Achieved positive unit economics



Scale-Up

- ADTO reached all time high ₹3.8 Tn+
- Clocked highest ever Revenue ₹ 394 Cr
- Highest ever PAT ₹ 68 Cr



Ecosystem Building

- Product Market Fit: Reached 1 lakh customers
- Investor Confidence: \$13M (₹101 Cr) Capital raised through Rights Issue

Platform Expansion

- Reached 10 Mn+ App Users
- App Rating: 4.3 Star
- \$33M (₹250 Cr) Capital raised

New Frontiers

- Crossed Customer Base of 5 Mn+
- Enhanced product suite with new launches – Pay Later, Scalper, MCP, MF Dashboard & ETF revamp

SCALABLE FINTECH BUSINESS MODEL

Vision: To be the **first-choice** platform for traders and investors

Elevated Investing & Trading Experience

- **All in one Investment Platform** (Web, App, FnO360, tv.paisa, Xstream, MF, MTF) tailored to meet different trading needs
- **High-stability Platforms** with fast performance & minimal downtime
- **Algo Platform** Development
- **High life-time value** with low payback period for new clients

Branding & Client Engagement

- **Distinctive value proposition**
- **Consistent, omni-channel** brand presence
- Faster **onboarding & digital engagement** journeys
- Real-time **client support**
- **Knowledge-sharing** & structured learning through **FinSchool**

Corporate Governance

- **Seasoned leadership** with deep expertise and Independent board
- **Strong compliance**, ethical practices & transparency
- **Net worth exceeds 70% of total client funds**, ensuring strong financial stability
- **Qualified Stockbroker** under SEBI's latest framework

Growth Focused

- **Unlocking new markets** and deep focus on F&O
- **Focused strategies** to monetize 2nd-year and older client cohorts
- **Expanding wallet share** via Mutual Funds, MTF, etc.
- **Over 35% of workforce** in Technology and Product
- **23.05+ Mn App Installs** with 4.2 Star Rating



Strategic Outcome

1

Elevating User Experience

2

Brand Building

3

Enhances long-term stakeholder value

SCALABLE FINTECH BUSINESS MODEL



Product Ecosystem

Digital Services

- Instant demat & trading account setup
- Fund transfer via UPI, net banking & more
- Portfolio tracking & reporting

Best UI/UX Experience

- Intuitive navigation & seamless workflows
- Quick trading with minimal clicks
- Interactive charts & clear dashboards
- Customizable watchlists

Expansive Product Range

- Equities, Derivatives, Commodities
- Mutual Funds & Alternative Products

Smart Trading Platform

- FnO 360, payoff calculators & charting tools
- Custom strategy builders & Scalper
- Trade directly from charts



Technology Stack

Trading Platforms

- Lightweight, fast & responsive apps
- Smooth order placement, charting & portfolio tracking

APIs & Integration

- Integrated with exchanges, data feeds & advisory tools

Cloud Infrastructure

- High availability & scalable during peak market hours

Algorithmic Trading

- Automated trade execution & smart order routing



Cyber Security

Infrastructure Security

- Next-gen firewall, IDS/IPS & VPN
- Traffic analysis & anomaly detection
- Network & micro-segmentation

API & Data Security

- Authentication, authorization & API keys
- Encryption, data masking & DLP

Cloud & Application Security

- Encryption, IAM & identity federation
- CASB, audits & shared responsibility model
- Secure SDLC, code review & SBOM
- Software composition & Inventory analysis

Endpoint Security

- EDR, Threat Intelligence
- Patch Management, Device Control, Encryption
- DLP, Virtual Patching, Application Whitelisting

OUR CORE OFFERINGS



Investment Product Suite

Key Offerings

► Multi Platform Experience

Seamless trading designed across platforms – Mobile App, Web, EXE, XTS, APIs

► Amplified Trading (Pay Later)

Smart leverage solutions for higher buying power like MTF, BTST, CUSPA

► Diversified Solutions

Build long-term wealth through mutual funds, SIPs, NFOs, IPOs

► Trade Better

Community to share Ideas and learns from peers

► Multi Asset Platform

One-stop access to equities, F&O, Commodity, MF, ETFs, and IPOs

► Portfolio Tools

Track, analyze, and optimize your investments in real time

► Global Market Access

International ETFs, US stocks products

► Finschool

A Comprehensive Knowledge Platform for Financial Learning



Trading Product Suite

Key Offerings

► Dedicated FnO Platform

Built for Traders; Powered by Speed, Strategy & Insight

► Market Analytics

Order flow, unusual volumes, OI analysis, volatility scanners

► Easy Execution

Place, Modify, Exit traders directly from Charts (Trading View)

► Scalpers

Empower trader to capitalize on micro price movement

► Advanced Orders

VTT, Order Slicing, Basket Orders, Quick Reverse, Bulk Order

► Algo Marketplace

Pre-built strategies with one-click execution.

► Open APIs (Xstream)

Zero Cost trading & Market Data gateway for Algos, Prop Desk & Fintechs

► Pro-grade Infrastructure

Co-location Facility, XTS, APIs Access, AI Chat Assistant for Developers

KEY HIGHLIGHTS OF Q3FY26 VS Q2FY26

CUSTOMER



Customer Base

50.8 lakh

+2% QoQ ↑



Customer Acquisition

78K

-18% QoQ ↓



App User

23.05 Mn

+2% QoQ ↑

FINANCIALS



Revenue

₹ 793 Mn

+3% QoQ ↑



Broking Income

₹ 371 Mn

+7% QoQ ↑



Profit after Tax

₹ 123 Mn

+30% QoQ ↑

BUSINESS



Average Daily Turnover (ADTO) - Notional

₹ 3.31 Tn

+24% QoQ ↑



Mutual Fund AUM

₹ 1,868 Cr

+13% QoQ ↑



Average Client Funding Book

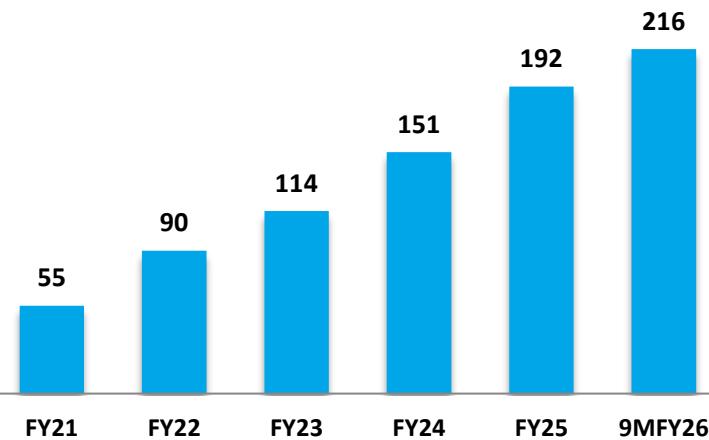
₹ 3,791 Mn

+4% QoQ ↑

Industry Outlook

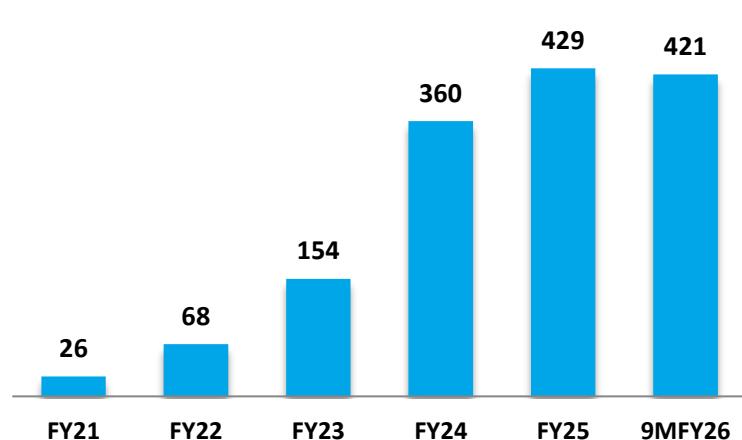
CONSISTENT SURGE IN PARTICIPATION- INDUSTRY TREND

Demat Accounts Base (in Mn)



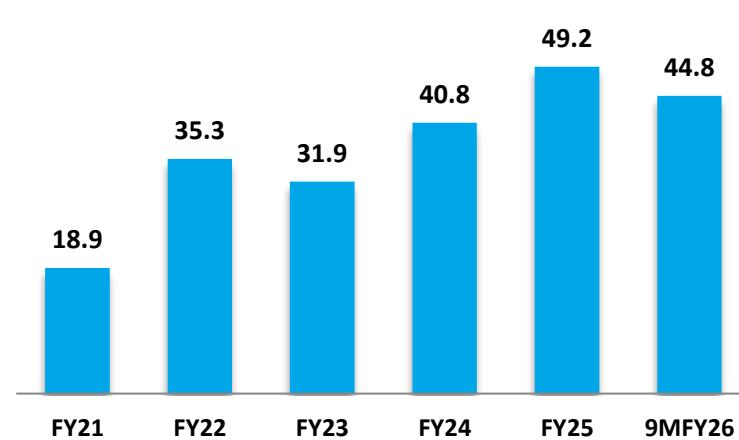
- 23.5 Mn demat accounts have been opened in 9MFY26
- Rise in digitization, investor awareness, improved market access, and its relative performance has driven increased market participation

Derivative ADTO - Notional (in ₹ Tr)



- Derivative Average Daily Turnover (ADTO) has seen an exponential rise at 85% CAGR over the last 5 years
- However, recent quarters have seen a slight correction, driven by regulatory changes

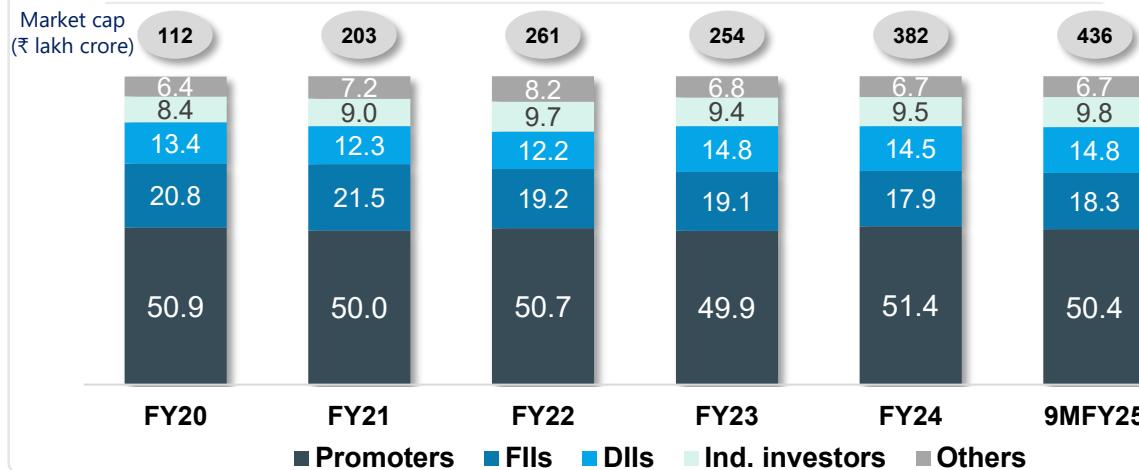
Active Clients¹ (in Mn)



- Number of NSE Active clients has seen a 2.4X growth in the past 5 years
- After a slight dip in FY23, active NSE clients has surged to 44.8 million in Nov'25, highlighting sustained investor engagement and momentum

OWNERSHIP FOR DIIS & RETAIL ON THE RISE

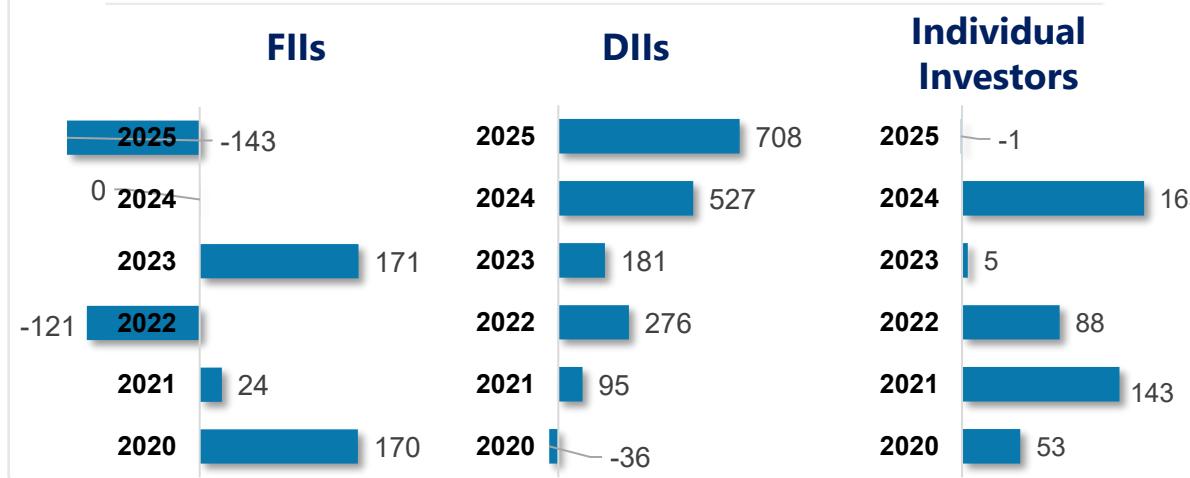
Ownership trend in NSE listed universe (in %)



- Individual investors' direct holding in NSE listed companies grew from 8.4% to 9.8% over the last 6 years

Source - [NSE India Ownership Report December 2025](#)

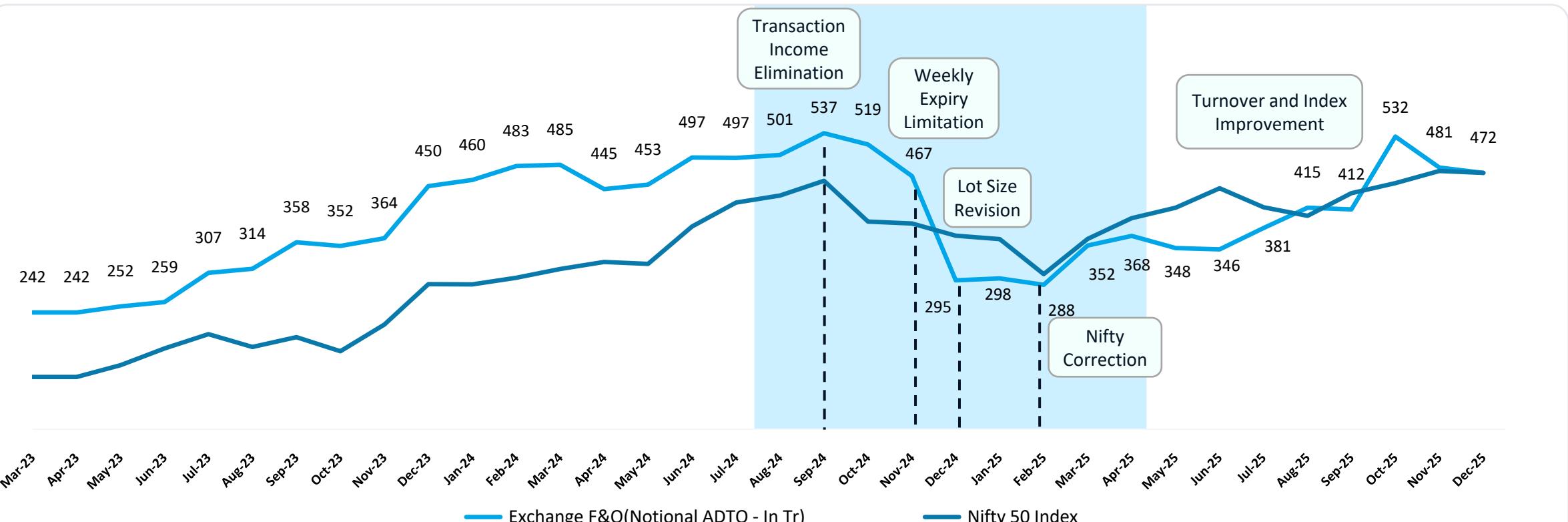
Net Inflows (in ₹ '000 Cr)¹



- Even as FII contribution for inflow drops, DIIs continue to invest heavily in the Indian market

Source - [NSE Market Pulse December](#)

IMPACT OF REGULATORY CHANGES ON INDUSTRY



- Regulatory Changes:** Exchange ADTO peaked in Sep '24 but declined sharply due to regulatory changes and NIFTY correction
- Trend Reversal:** Exchange ADTO has shown a strong rebound, rising 64% from February to December 2025, driven by improving market sentiment.

Product & Business Updates

INVESTING & TRADING EXPERIENCE - NEW FEATURES LAUNCHED

1 Position Grouping by Underlying & Expiry

Simplified positions tracking by automatically grouping positions based on underlying asset and contract expiry.

2 Positions on Option Chain

Enabled visibility of open positions directly on the option chain to improve decision-making and execution efficiency for derivatives traders.

3 Trader Stories

Launched personalized trading highlights (ex. 2025 Recap) to improve engagement through activity-based storytelling on App.

4 Pay Later – Expanded Stock Universe & Limits:

Expanded Pay Later offering to 1,200+ stocks with limits up to ₹3 Cr & interest rates starting from 0.026% / day, driving higher leverage adoption & trading volumes.

5 Candlestick Patterns on TV.5paisa

Enabled real-time candlestick pattern indicators on TV.5paisa Web Charting Platform to support faster & informed technical analysis.

6 Instant Margin Credit on Demat Stock Selling

Enabled instant margin credit against delivery sell positions.

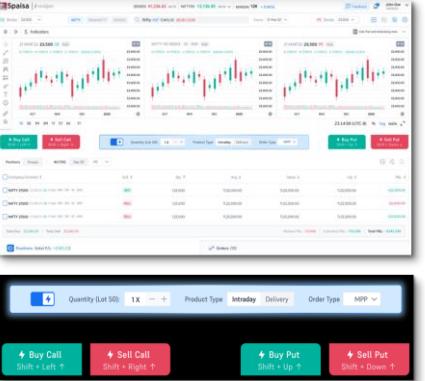
7 Onboarding Enhancements

Streamlined onboarding by integrating MTF activation, automating bank, Aadhaar data capture (OCR, prefill, penny-drop verification) & optimizing the e-sign flow significantly reducing drop-offs & improving success rates.

ENHANCED TRADING ECO-SYSTEM

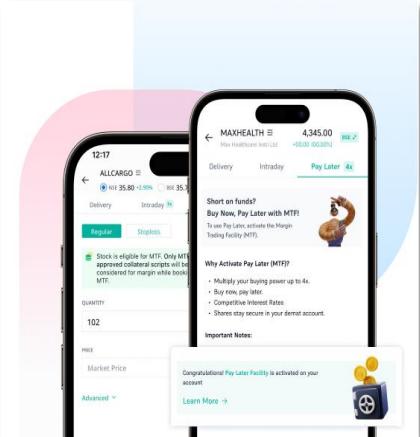
Scalper

- Built for high-frequency traders
- Ultra-Fast Order Execution
- Keyboard Shortcut Trading
- Instant Order Placement
- 3-in-1 Charts
- Predefined Templates



Pay Later (MTF)

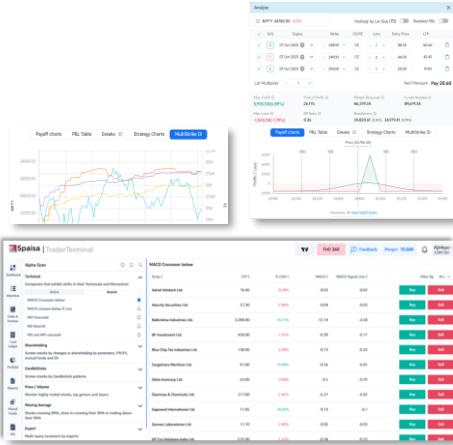
- Revamped MTF Journey with 1200+ approved securities
- Client Funding limit of ₹ 3Cr
- Reduced rate with unlimited holding Period
- Seamless Convert to Delivery



Strategy Analyzer & Alpha Scan

Boost trading decisions with Strategy Analyzer & Alpha Scan on FnO360

- Payoff Charts
- Combined OI
- Strategy Charts
- Breakeven points
- 50+ pre-built scanners



Xstream AI

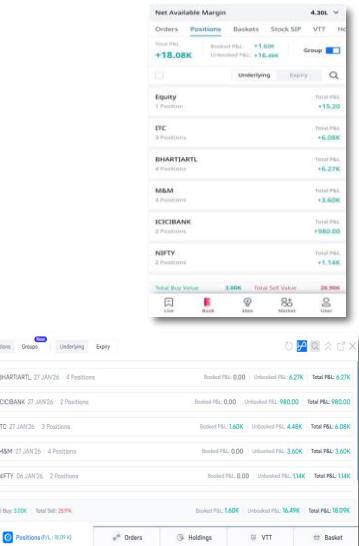
A professional assistant for traders & developers



Position Grouping

A Unified View for Efficient Position Monitoring

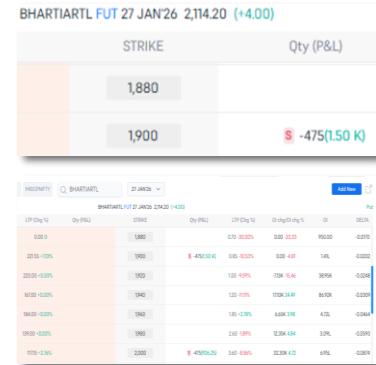
- Built Simplified Positions Viewer
- Auto-Grouped by Underlying & Expiry
- Reduced Manual Tracking
- Improved Trade Management
- Faster Risk Assessment



Positions on Option Chain

A Smarter Option Chain Experience for Derivatives Traders

- Live Position Visibility
- Strike-wise Position Mapping
- Faster Decision-Making
- Reduced Context Switching
- Improved Execution Efficiency



REDEFINING & TRANSFORMING CUSTOMER SERVICE



Brajesh Kumar Singh
@BrajeshOffice . 32,788 Followers . 30,845 Following . 12,668 Posts
15 minutes ago
@5paisa Thank you for resolving my concern with the brokerage sharing system. I truly appreciate your prompt response and transparency. Happy to continue trading with you! 🎉

Bhardwaj Mohit
@bhardwaj07money . 1 Followers . 27 Following . 17 Posts
22 minutes ago
@5paisa Appreciation for Your Support on 5 Paisa Platform Respected Mr. Akshay Sir.
Dear 5 Paisa Akshay Sir You have been a very helpful and approachable person, always ready to assist whenever Needed your timely help. 😊 Thanks again Akshay Sir

M Lakshmi Sowjanya
#12752358 · 30 Dec 2025 12:01 PM (3 days ago)
From "Sowjanya Munukutla"
To <support@5paisa.com>
Hi Kush & Team,
Thank you so much for the support extended during the transmission process. Without that this long pending transmission process would never have been completed. Your timely responses and followup were invaluable in resolving the problem.
Thank you once again for the dedication and commitment in providing an excellent service.
With Best Regards,
Sowjanya

Appreciation to Pratiksha Gaikwad from your Thane office
#12842900 · Milind Ghag · 09 Dec 2025 03:56 PM
2 CONVERSATIONS · RESOLUTION · ATTACHMENT · APPROVAL · ACTIVITY · HISTORY · **CLOSED**
From "Milind Ghag"
To <support@5paisa.com>
I am Milind Ghag from Mumbai. Few days ago I visited your Thane office in connection with my dormant trading account. To my great astonishment, my issue related to my dormant account got resolved that day itself. I truly appreciate the support received from your employee Pratiksha Gaikwad. She helped me with all formalities of activation of my trading account. Due to her prompt support my account got activated last week. Regards.

Need to update address in trading and demat account
#12752358 · HINALBEN SHAH · 09 Nov 2025 03:17 PM
15 CONVERSATIONS · RESOLUTION · ATTACHMENT · APPROVAL · 2 ACTIVITIES · HISTORY · **CLOSED**
From "HINALBEN SHAH"
HINALBEN SHAH rated response from Tulsheeram Rathod.
Wow! You just made our day!
"Appreciate for your help on my address change request. Kudo to entire 5paisa team for their complete guidance and followed up multiple times."

SRAVAN
#12814775 · SRAVAN · 09 Nov 2025 04:34 PM
1 CONVERSATION · RESOLUTION · ATTACHMENT · APPROVAL · ACTIVITY · HISTORY · **CLOSED**
From "SRAVAN"
SRAVAN rated response from Dipali Sharma.
Wow! You just made our day!
"Great to have Dipali calling me back and getting the confirmation about the CML copy that I had requested. Thanks for the very prompt service."

1 Playstore and Appstore Review

- Play Store & App Store ratings have remained stable at 4.2 star

2 CSAT (Customer Satisfaction Score)

- CSAT improved to an overall score of 94% in Q3FY26
- Strong focus on exceptional service and effectively meeting customer needs.

3 FTR (First Time Resolution)

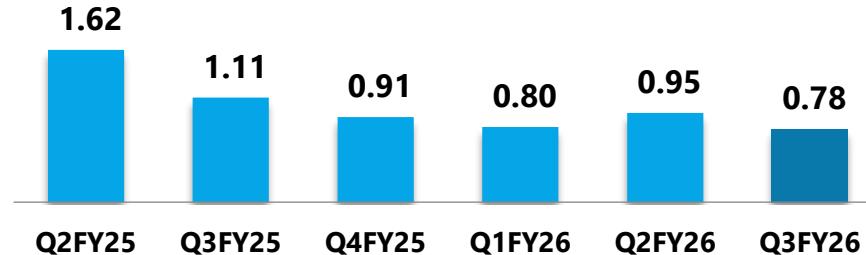
- FTR rate stands is above industry standards
- Reimagining service delivery with AI-led, single interaction query resolution and journey simplification

4 TAT (Turnaround Time)

- Delivered focused & timely resolution of customer complaints with effective objection handling to enhance the overall customer experience
- Fast-track complaint resolution with optimized turnaround times

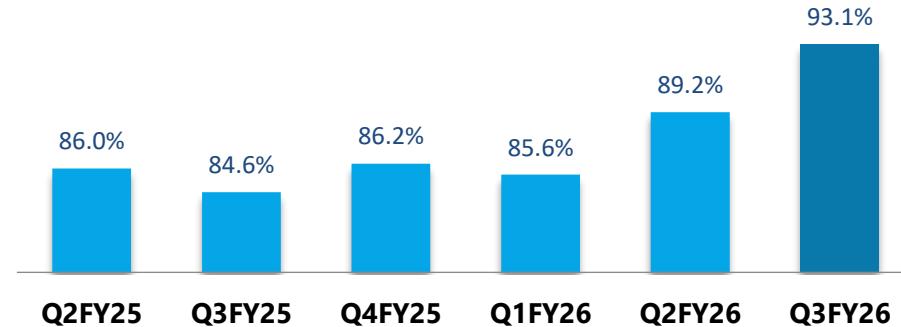
BUSINESS METRICS

Client Acquisition (In Lakhs)



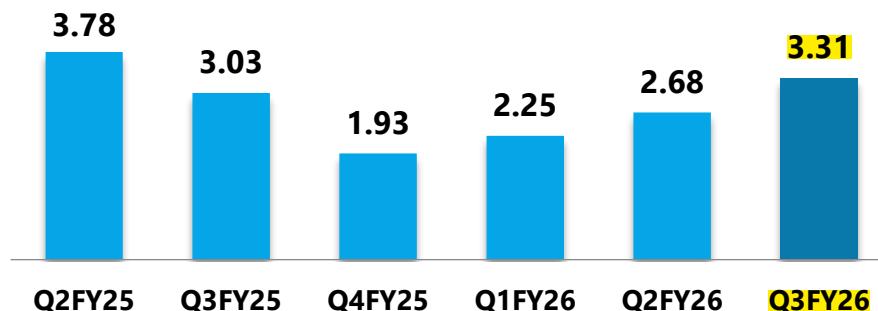
Total Client Acquisition: 0.78 lakh for Q3FY26 (Down 18% Q-o-Q)

DIY (in %age)¹



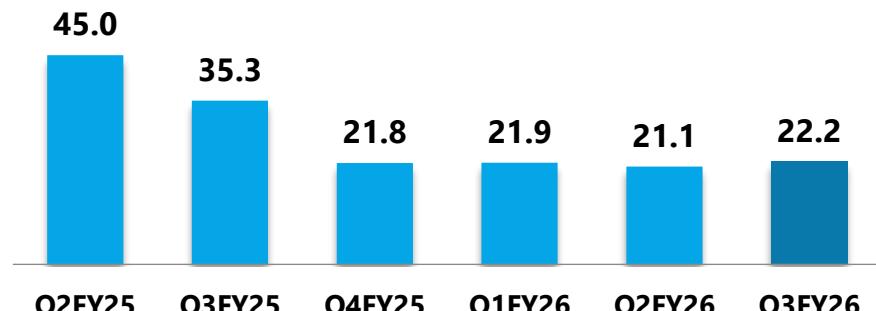
DIY Acquisition: 93.1% for Q3FY26 (Up 4% Q-o-Q)

Avg. Daily Turnover – Total (In ₹ Tn)²



ADTO: ₹ 3.31 Tn for Q3FY26 (Up 24% Q-o-Q)

Total Orders (in Mn)



Total Orders: 22.2 Mn for Q3FY26 (Up 5% Q-o-Q)

1. DIY: Clients onboarded through digital platform without any intervention or any assistance

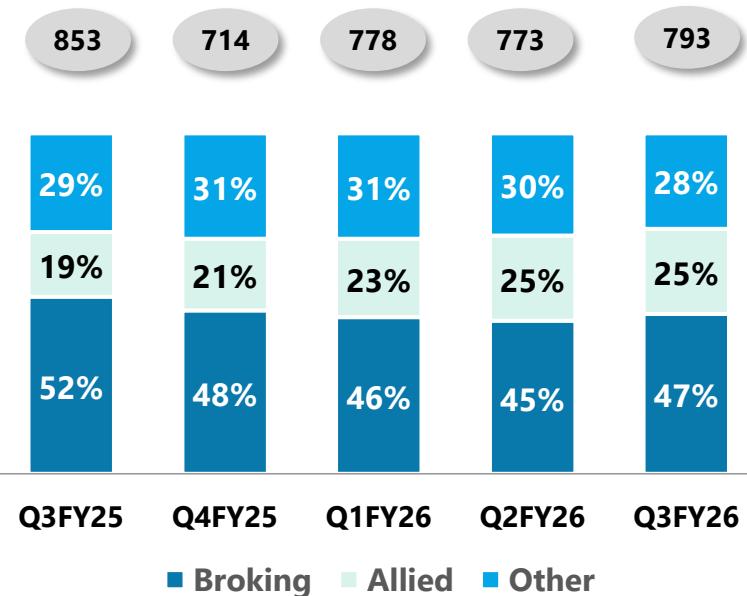
2. ADTO includes turnover in cash and futures, and notional turnover in options

Financial Information

CONSOLIDATED FINANCIAL PERFORMANCE

Gross Revenue & Revenue Mix

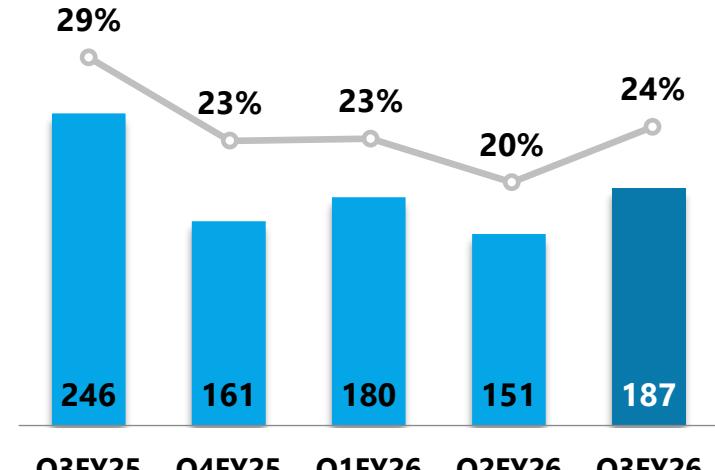
Revenue (in ₹ Mn)



Revenue – ₹ 793 Mn for Q3F26
(Up 3% Q-o-Q)

EBDTA (In ₹ Mn) & EBDTA Margin (%)

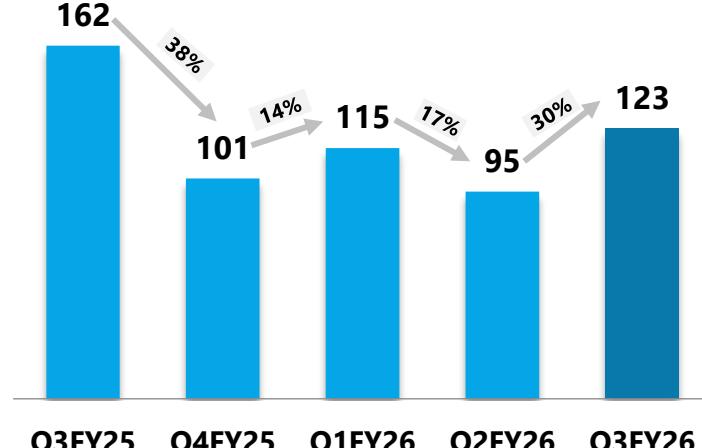
EBDTA (in ₹ Mn) ■ EBDTA Margin %



EBDTA – ₹ 187 Mn for Q3F26
(Up 23% Q-o-Q)

Profit after Tax (In ₹ Mn)

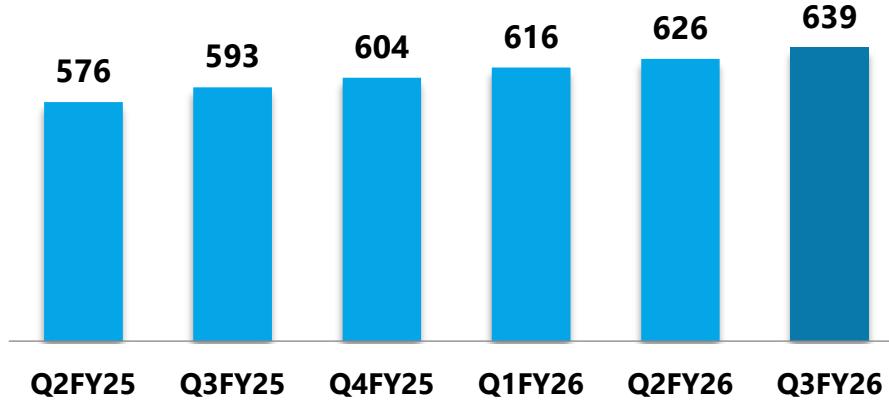
PAT (in ₹ Mn) ■ QoQ growth %



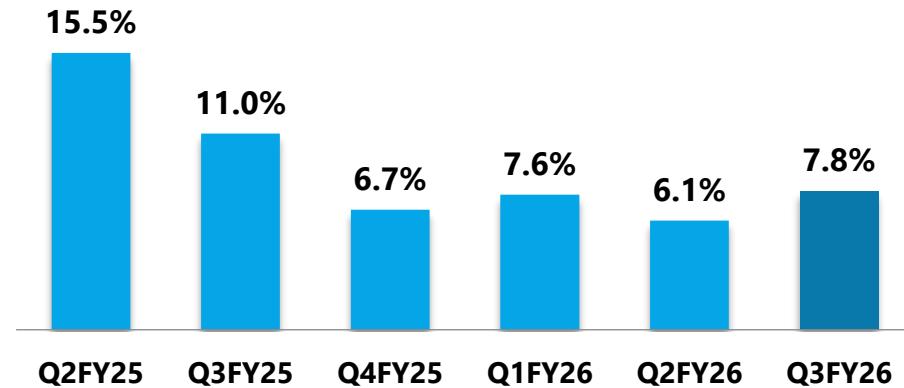
Profit After Tax – ₹ 123 Mn for Q3FY26 (Up 30% Q-o-Q)

NET-WORTH & MARGINS

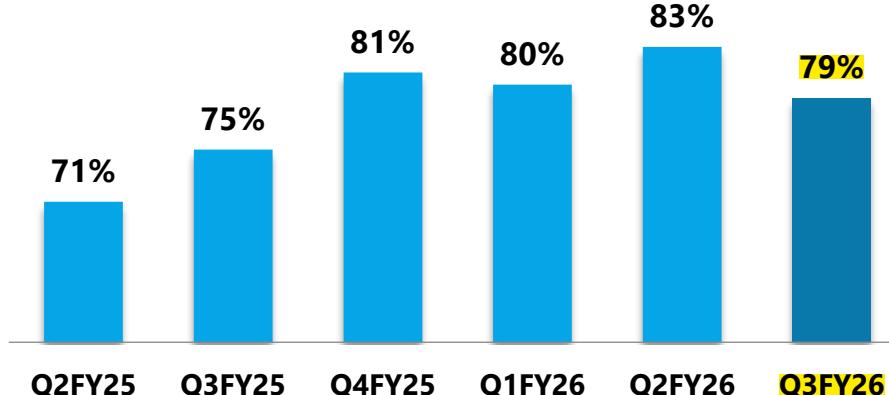
Net-worth (In ₹ Cr)



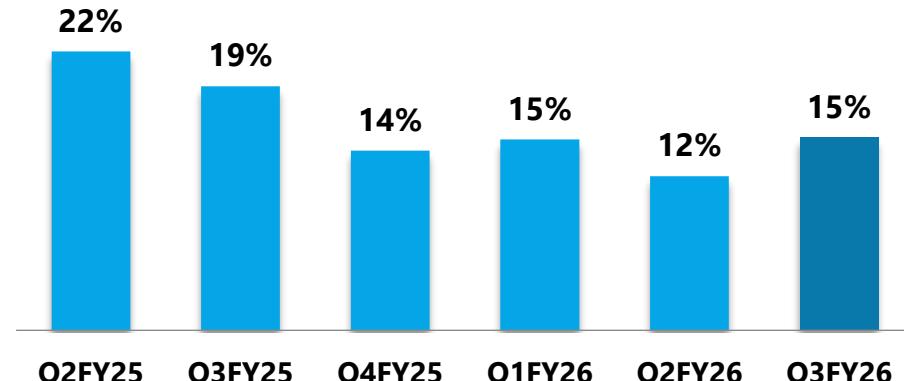
Return on Net Worth



Cost to Income Ratio

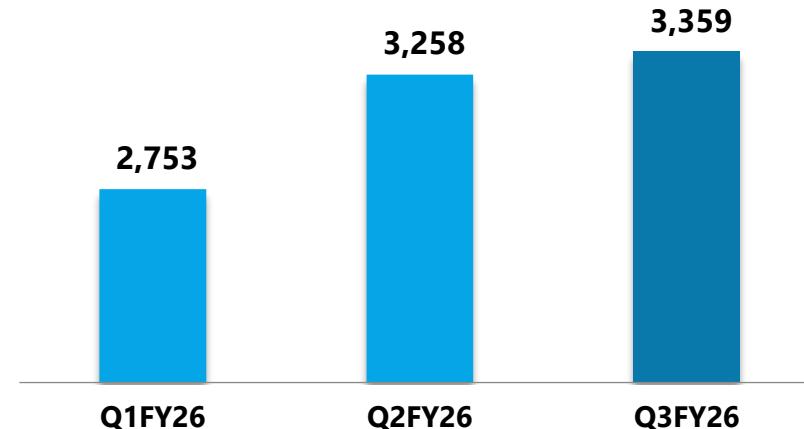


Net Profit Margins

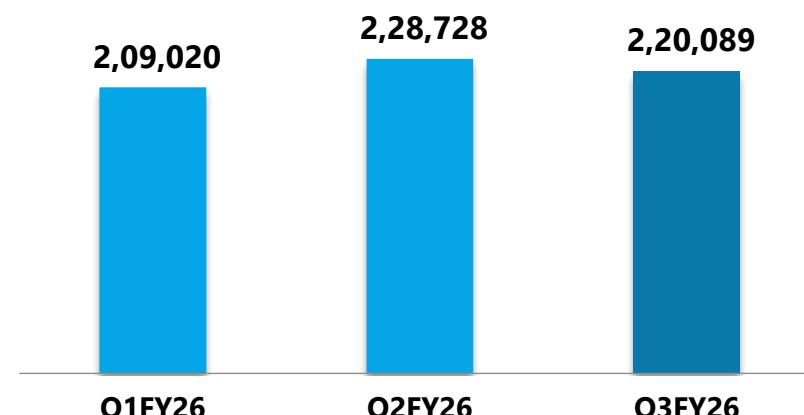


MTF SPREAD OVER WIDE CUSTOMER BASE

Avg MTF Book Size (in ₹ Mn)



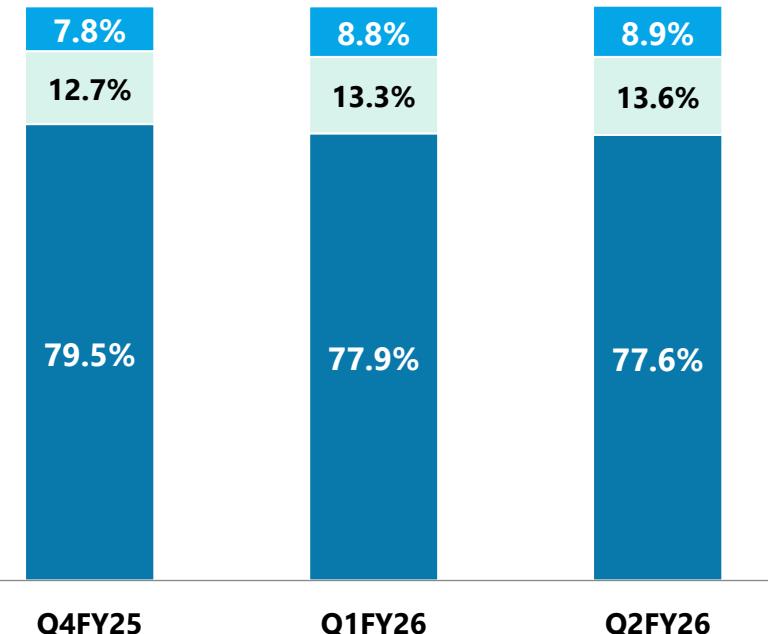
Per Client Exposure (In ₹)



MTF Book Segmentation

(% age of client using the facility)

■ Less than 1L ■ 1L to 5L ■ More Than 5L



CONSOLIDATED P&L – Q3FY26

INR Million	Quarter Ended			Quarterly Variances	
	Q3FY26	Q2FY26	Q3FY25	Q-o-Q	Y-o-Y
<u>A. Income From Operations</u>					
Brokerage Income	371	348	439	7%	-15%
Allied Broking Income	198	196	166	1%	19%
Other Operating Income	224	230	248	-2%	-10%
Total Income from operations (A)	793	773	853	3%	-7%
Employee benefits expenses	223	205	190	9%	17%
Depreciation, amortisation & impairment	22	24	31	-8%	-29%
Finance cost	82	80	54	2%	52%
Others Expense	301	336	362	-10%	-17%
Total Expenses (B)	628	645	637	-3%	-1%
PBT	165	128	216	29%	-24%
Tax expense	42	33	54	27%	-22%
PAT	123	95	162	30%	-24%
PAT margin %	15%	12%	19%	26%	-19%
Other Comprehensive income *	-1	0	0	-	-
Total Comprehensive Income for the Period	122	95	162	28%	-25%
Earnings Per Equity Share (EPS)					
Basic (In ₹)	3.94	3.04	5.18	30%	-24%
Diluted (In ₹)	3.93	3.03	5.15	30%	-24%

*Amount is less than ₹ 0.01 million ,hence shown ₹ 0 million

CONSOLIDATED P&L – 9MFY26

INR Million	Nine Months Ended		Year Ended	Nine Months Variances
	9MFY26	9MFY25	FY25	Y-o-Y
<u>A. Income From Operations</u>				
Brokerage Income	1,074	1,374	1,714	-22%
Allied Broking Income	575	734	886	-22%
Other Operating Income	695	777	998	-11%
Total Income from operations (A)	2,344	2,885	3,598	-19%
Employee benefits expenses	633	529	740	20%
Depreciation, amortisation & impairment	70	96	122	-27%
Finance cost	235	186	238	26%
Others Expense	958	1,296	1,586	-26%
Total Expenses (B)	1,896	2,107	2,686	-10%
PBT	448	778	912	-42%
Tax expense	114	196	230	-42%
PAT	334	582	682	-43%
PAT margin %	14%	20%	19%	-29%
Other Comprehensive income *	0	1	2	-
Total Comprehensive Income for the Period	334	583	684	-43%
Earnings Per Equity Share (EPS)				
Basic (In ₹)	10.67	18.64	21.86	-43%
Diluted (In ₹)	10.64	18.52	21.79	-43%

*Amount is less than ₹ 0.01 million ,hence shown ₹ 0 million

CONSOLIDATED BALANCE SHEET AS AT 31st DEC 2025

Particulars (₹ in Mn)	As at December 31, 2025	As at March 31, 2025
Assets		
<i>Financial assets</i>		
Cash and cash equivalents	95	203
Bank balance other than above	13,539	13,163
Receivables	0	1
Loans	3,527	2,248
Investments	22	21
Other financial assets	1,005	656
Sub-total	18,188	16,292
<i>Non-Financial assets</i>		
Deferred tax assets	107	118
Property, Plant and Equipment	39	51
Other intangible assets	28	37
Intangible assets under development	1	1
Right of use assets	95	112
Other non-financial assets	111	55
Sub-total	381	374
Total Assets	18,569	16,666
Liabilities and Equity		
Trade & Other payables	505	580
Debt securities	885	-
Borrowings	1,996	2,174
Other financial liabilities	8,713	7,729
Sub-total	12,099	10,483
<i>Non-financial liabilities</i>		
Current tax Liabilities (net)	45	101
Provisions	15	19
Other non-financial liabilities	19	27
Sub-total	79	147
<i>Equity & Reserves</i>		
Equity share capital	312	312
Other equity	6,079	5,724
Sub-total	6,391	6,036
Total liabilities & Equity	18,569	16,666

*Amount is less than ₹ 0.01 million ,hence shown ₹ 0.00 million

About Us

ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG)



Corporate Governance

- Smooth whistle blower policy adopted
- Experience and diverse Independent board of directors' structure
- Comply all SEBI/exchanges and other regulatory compliances
- Updating investors for all business decisions/actions through various modes on time



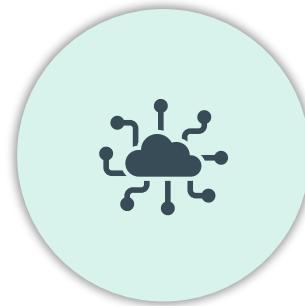
Human Capital

- Adopt all employee's welfare schemes (Gratuity, PF, Medical insurance etc.)
- Maintain gender diverse workplace with equal opportunities
- Policies of Code of Conduct & business ethics, prevention of Insider trading, Anti money laundering, Prevention of Sexual Harassment (PoSH) at workplace



Environmental Footprint

- 100% digital onboarding process & treatment of e-waste in environment friendly manner.
- Promote Tree plantation at all our premises & spread awareness to "Save water" among all employees
- Drive digitalization & promote electronically documentation



Information and Cyber Security

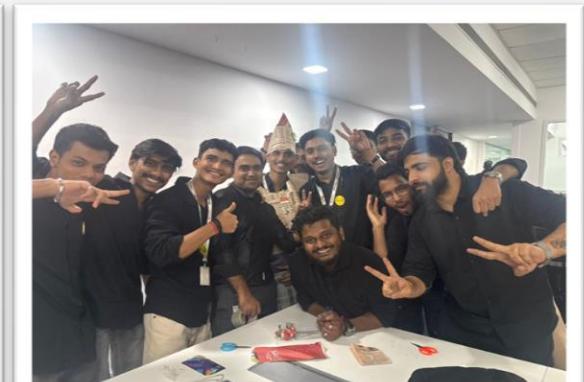
- Defense in Depth Security approach to safeguard information
- A comprehensive Cyber Security & Cyber Resilience framework, imbibing Industry best practices to cover all aspects of prevention
- Highly secured information systems with adequate controls in place
- Organization is ISO 27001:2013 Certified

EVENTS & EMPLOYEE ENGAGEMENTS

Client Awareness Events



Employee Engagements



Options & Algo Conventions: A curated knowledge-driven event series tailored for equity and derivative traders, enabling structured learning, peer engagement and exposure to practical strategies from seasoned traders and coaches.

People-First Culture: Fostered a healthy, engaging, and inspiring workplace through townhall, and inclusive cultural celebrations such as Christmas, Diwali, and Children's Day at workplace.

BOARD OF DIRECTORS & CORE MANAGEMENT TEAM

»» *Proven Market Leadership*

- ▶ **Trusted brand** with proven track record
- ▶ **Strong *omni-channel* presence**
- ▶ **Deep *market understanding* & execution expertise**
- ▶ **Independent Board**
- ▶ **Industry Experienced Senior Management**
- ▶ **Emphasis on new Talent Development**

Independent Directors



Dr. Archana Hingorani
Chairperson & Independent Director



Ms. Nirali Sanghi
Independent Director



Mr. Milin Mehta
Independent Director



Dr. Sarat Kumar Malik
Independent Director



Mr. Zor
Independent Director

Core Management Team



Mr. Gaurav Seth
Managing Director & CEO



Mr. Gourav Munjal
Whole-Time Director & CFO



Mr. Ameya Agnihotri
Whole-Time Director & CTO



Mr. Sudhir Jha
Head of Business Revenue



Mr. Sudhendoo Ganddhi
Chief Compliance Officer



Mr. Mehul Jain
Head of Trading Products



Mr. Lalit Lathe
Head of Operations



Mr. Mandar Chavan
Head of Risk Management



Ms. Rajeshree Jadhav
Head of Digital Sales



Mr. Dhruv Kapadia
Head of Customer Service



Mr. Sameer Mehta
Head of Marketing



Mr. Dinesh Singh
Head of Design



Mr. Abhinav Agarwal
Head of Investing Products



Ms. Geetha Menon
Head of HR



Mr. Nitish Shukla
Head of Algo Products

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Thank You