WESTLIFE FOODWORLD LTD.
Regd. Off.: 1001, Tower-3, 10th Floor • One International Center
Senapati Bapat Marg • Prabhadevi • Mumbai 400 013
Tel : 022-4913 5000 Fax : 022-4913 5001
CIN No. : L65990MH1982PLC028593
Website: www.westlife.co.in | E-mail id :shatadru@mcdonaldsindia.com

Date: 30th July, 2026

To
The BSE Ltd ('the BSE')
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai 400 001

To
The National Stock Exchange of India Ltd
('the NSE')
Exchange Plaza
Bandra Kurla Complex, Bandra (East)
Mumbai – 400051

Sub : Compliance with Regulations 30 of the SEBI (LODR) Regulations, 2015; Submission of Earnings Presentation for the quarter ended 30th June, 2026.

Re : Westlife Foodworld Limited (the Company): BSE Scrip Code - 505533 and NSE Scrip Code – WESTLIFE.

Dear Sir/Madam,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached the Earnings Presentation for the quarter ended 30th June, 2026.

You are requested to take the same on record. The same would be available on the Company's website on www.westlife.co.in

Please note that the meeting started at 12:00 noon and concluded at 1:00 p.m.

Thanking you,

Yours faithfully,

For **Westlife Foodworld Ltd.**

Shatadru Sengupta
Digitally signed by Shatadru Sengupta
Date: 2026.07.30 13:58:53 +05'30'

Dr Shatadru Sengupta
Company Secretary

Encl : as above

Westlife Foodworld

Hardcastle Restaurants Pvt. Ltd.

Q1 FY27 Earnings Presentation

July 30, 2026

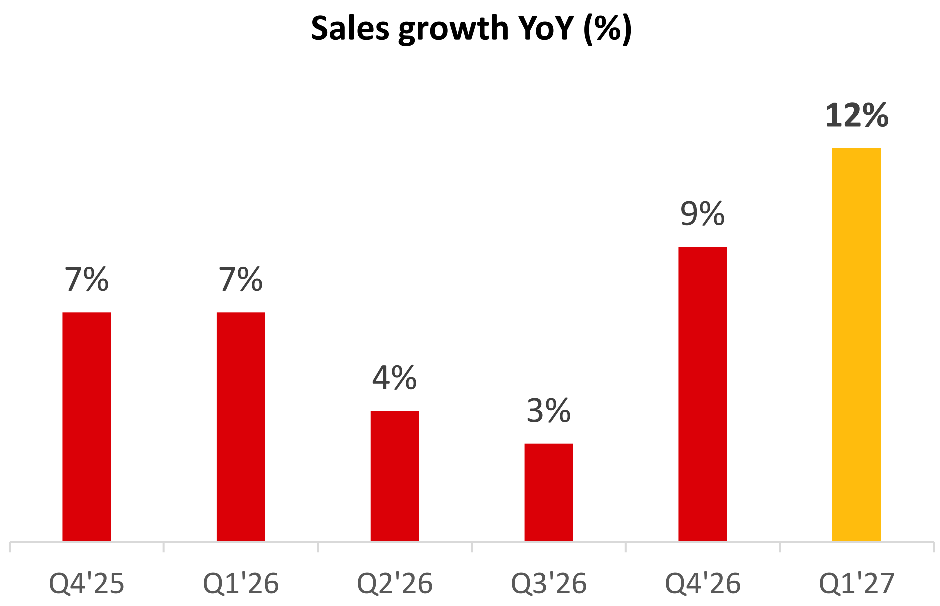
Safe harbour disclosure

This presentation contains forward-looking statements that represent our beliefs, projections and predictions about future events or our future performance. Forward-looking statements can be identified by terminology such as “may,” “will,” “would,” “could,” “should,” “expect,” “intend,” “plan,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” “continue” or the negative of these terms or other similar expressions or phrases. These forward-looking statements are necessarily subjective and involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements or industry results to differ materially from any future results, performance or achievement described in or implied by such statements. The forward-looking statements contained herein include statements about the business prospects of Westlife Foodworld Ltd (‘WFL’), its ability to attract customers, its affordable platform, its expectation for revenue generation and its outlook. These statements are subject to the general risks inherent in WFL’s business. These expectations may or may not be realized. Some of these expectations may be based upon assumptions or judgments that prove to be incorrect. In addition, WFL’s business and operations involve numerous risks and uncertainties, many of which are beyond the control of WFL, which could result in WFL’s expectations not being realized or otherwise materially affecting the financial condition, results of operations and cash flows of WFL. Additional information relating to the uncertainties affecting WFL’s business is contained in its filings with various regulators and the Bombay Stock Exchange (BSE). The forward-looking statements are made only as of the date hereof, and WFL does not undertake any obligation to (and expressly disclaims any obligation to update any forward-looking statements to reflect events or circumstances after the date such statements were made, or to reflect the occurrence of unanticipated events.

Strongest momentum in the recent past backed by double-digit guest count growth

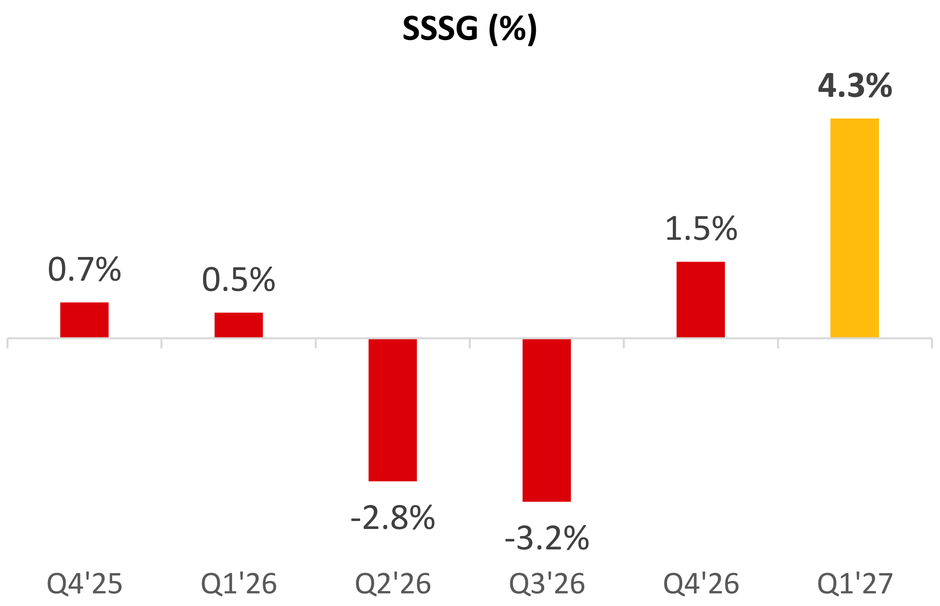
Topline growth accelerates to double-digits

+12%



SSSG improves to mid-single-digit growth

+4.3%



Q1 FY27 highlights

westlife Foodworld

₹ 7.36 bn
12% YoY | 4.3% SSSG
Sales

₹ 946 mn
11% YoY | 12.9% margin
Op. EBITDA

₹ 517 mn
9% YoY | 7.0% margin
Cash PAT

₹ 60.8 mn
-0.6% YoY
Comp. AUV (TTM)

74%
Apps + SOKs
Digital Sales

+55 mn
LTD | MAU: +3.7 mn
App Downloads

482
+5 in Q1 FY27 | 79 cities
Store Network

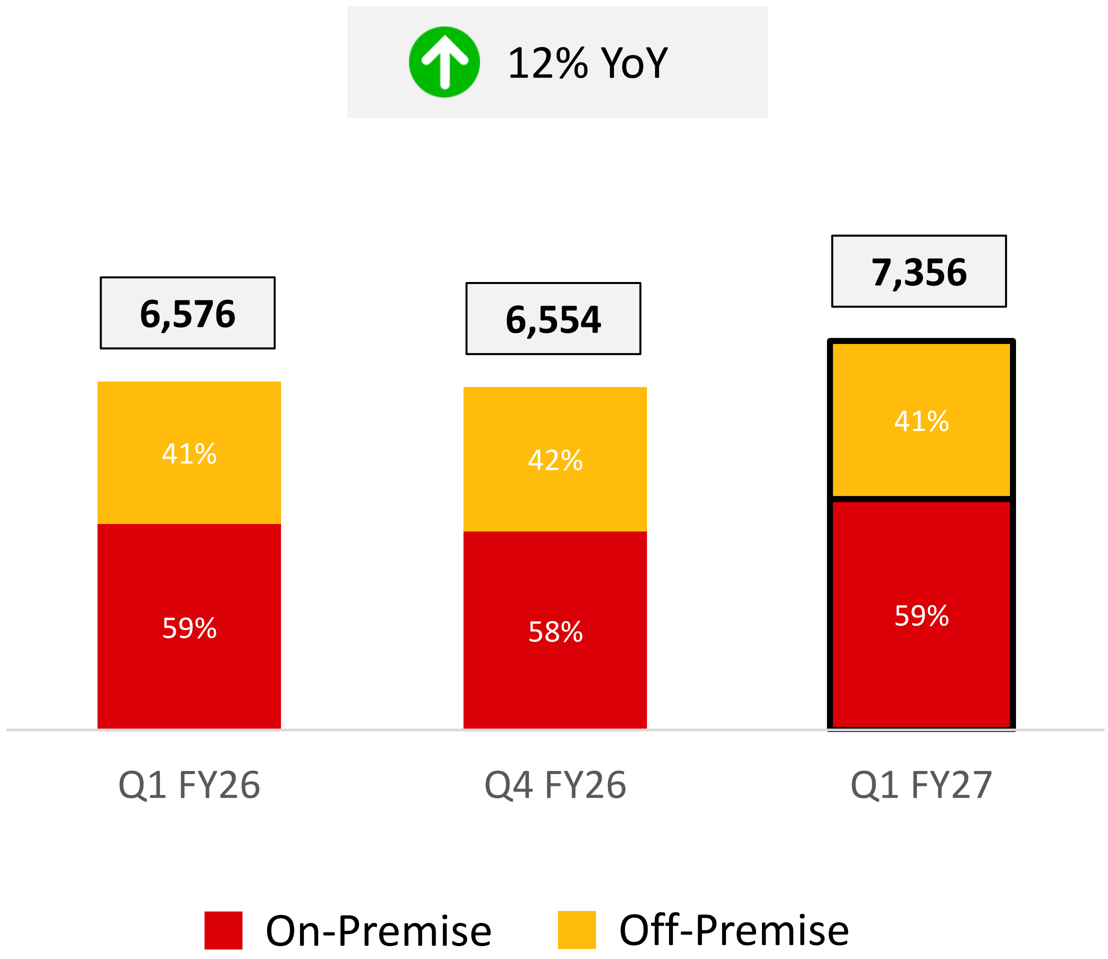
12% YoY
59% contribution
On-premise Sales

60+
Openings in FY27
New Stores Target

Note: 1) On-Premise includes Dine In & Takeaway. Off-Premise includes Delivery, On-The-Go Pickup & Drive Thrus. 2) LTD: Life To Date

Healthy start to the year, led by strong footfall momentum

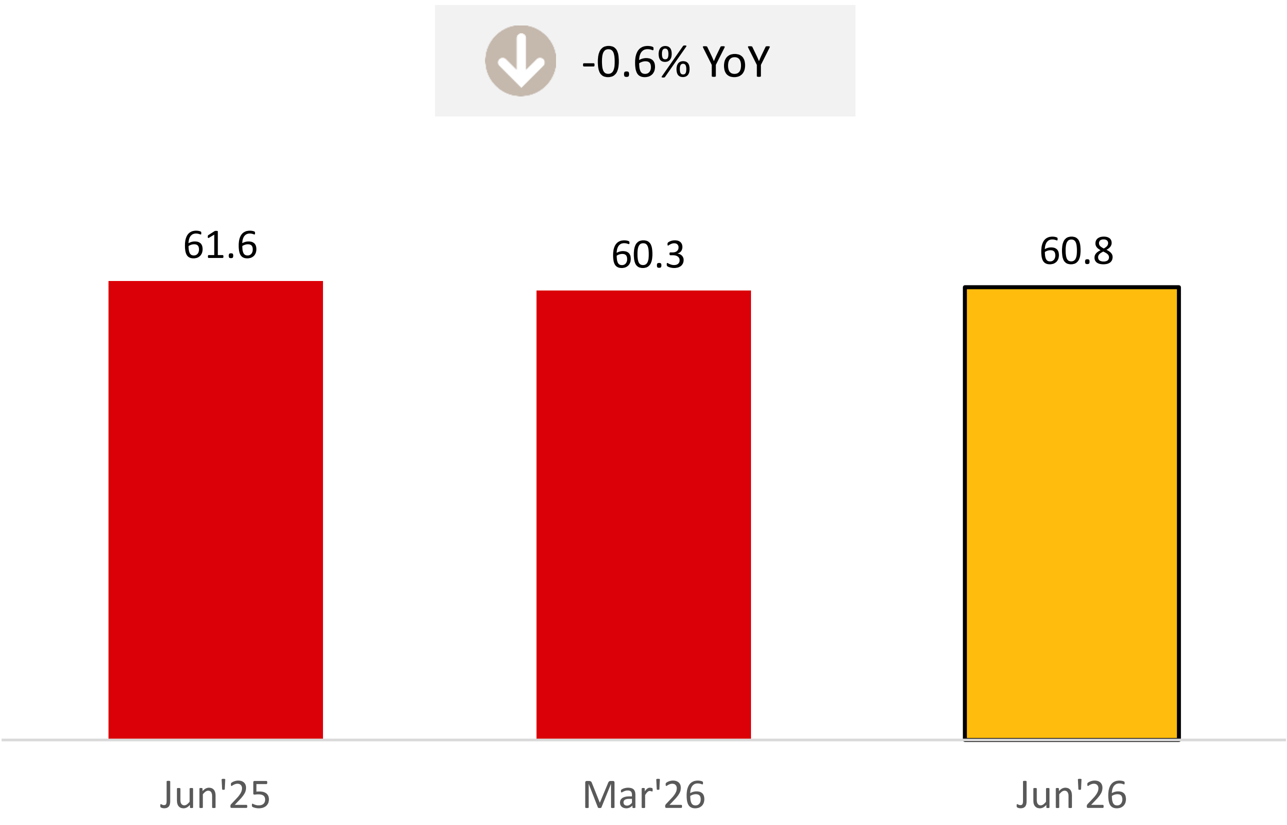
Revenue, INR mn



- Started the year on a healthy note, delivering the best quarterly business growth in the recent past, supported by strong footfall-led momentum.
- SSSG stood at 4.3%, driven by double-digit guest count growth across the West and South markets.
- May and June were particularly strong, delivering mid-single-digit SSSG.
- On-premise and off-premise business grew broadly in line, reflecting balanced momentum across channels. Importantly, McDelivery continued to outperform, further strengthening its position as a key growth engine.

Everyday value platform continues to drive growth across markets

TTM Average Sales per Comparable Store, INR mn

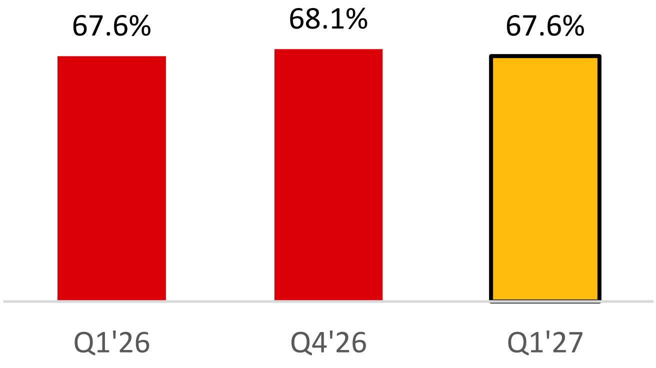


- Continued focus on everyday value meal and operational excellence gained traction across markets, serving as the primary driver of guest count growth.
- Launched a new brand anthem, *'Let's Family at McD'*, celebrating 30 years of McDonald's in India, while reinforcing the brand's emotional connect with consumers.
- Introduced the limited-time *Mango Burst Range* to drive excitement, while targeted brand initiatives further strengthened consumer connect and top-of-mind recall.
- Digital sales contribution stood at 74%, growing by 150 bps YoY, led by higher engagement across the McDelivery platform, the McDonald's app and self-ordering kiosks.

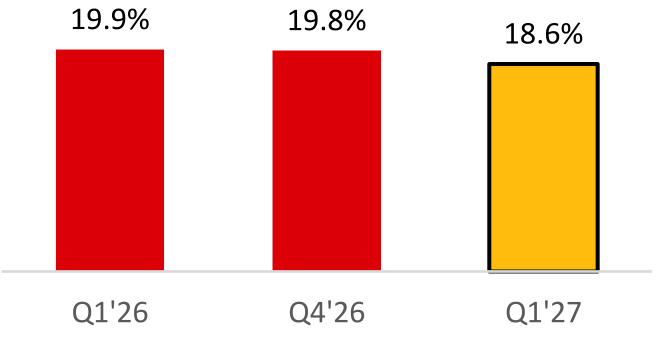
Note: 1) Numbers in above chart reflect sales per comparable store base instead of sales per overall store base, hence growth numbers are not comparable;
2) Digital Sales largely includes sales from Mobile Apps and Self Ordering Kiosks.

Resilient profitability aided by cost governance and op. leverage

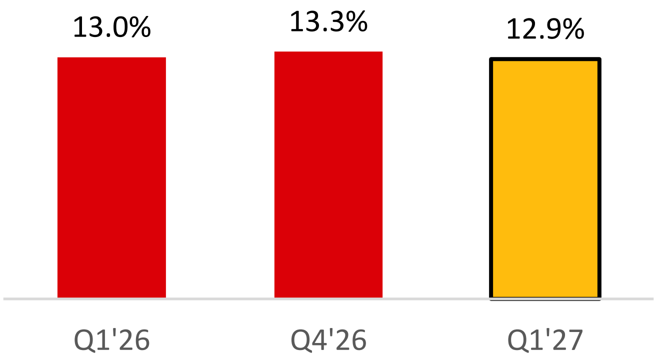
Adj. Gross Margin, Percent



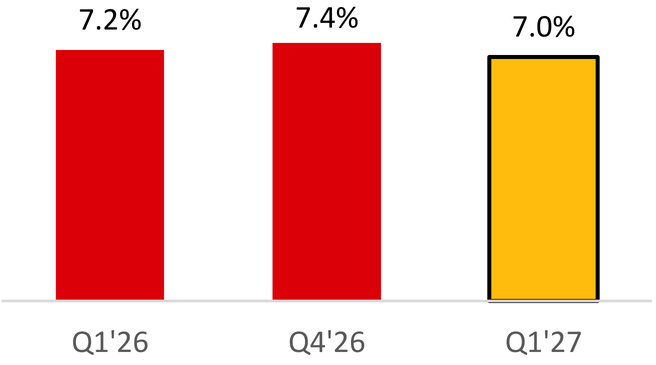
ROM, Percent



Op. EBITDA Margin, Percent



Cash PAT Margin, Percent



- Like-for-like gross margin declined sequentially, impacted by input cost pressures across fuel, food and packaging.
- Inflationary headwinds are expected to ease with improving geopolitical conditions. Gross margin to remain above 67% in the near to mid term.
- Restaurant operating margin declined by ~130 bps YoY, while operating EBITDA margin remained broadly stable, supported by robust cost governance and operating leverage.
- Cash PAT stood at ₹ 517 million, representing 7% of sales.

Note: 1) Please refer to slide 17 for the note on Adjusted Gross Margin trends; 2) ROM is Restaurant Operating Margin.

A unique business model catering various market segments across dayparts

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Multi-Category

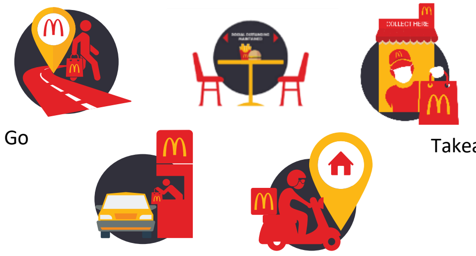
Burgers
Sides
Coffee
Wraps
Desserts
Shakes, Smoothies & Coolers
Chicken

Multi-Daypart

Breakfast
Lunch
Snacks
Dinner
Late Night

Multi-Channel

Dine in
On the Go
Takeaway
Drive thru
Delivery



Multi Brand Extensions

McCafé
McBreakfast
Exclusive Menu from 7AM-12PM
McDelivery

Three strategic focus areas over the medium term

Modern, relevant and progressive food and food tech company

Winning proposition

Strengthened Consumer Proposition to Drive Scalable, Profitable Guest Count Growth.

Omni-channel

Integrate various channels and touchpoints to a One McDonald's platform to provide consumers a seamless experience

Network expansion

Penetrate unserved geographies and fortify existing markets with renewed aggression

Running great restaurants and brand building

Cost leadership and operating efficiencies

Consumer Proposition Framework to aggressively drive guest count growth in near to mid term

Drive **aggressive guest growth** through accessible value and iconic experiences, delivered with consistency and economic discipline.

Value	Experience	Relevance	Profitability	Consistency
Predictable value to build habitual visits	Fast, Familiar, Frictionless, Feel-Good Moments	Brand that is Culturally Relevant, Everyday Choice	Volume-Led, Margin-Protected Growth	Same McDonald's, Every time

Sustained Market leadership

Graphs for representation purpose only, not to scale

Robust Omni Channel model with unified experience

74%
Digital-led Sales

+55 mn
Cumulative
Apps Downloads

+3.7 mn
MAU
Monthly Active Users

Aggressive and prudent Network Expansion

Presence in **482 restaurants** across **79 cities** (as of June 2026)

Drive-thrus

26%

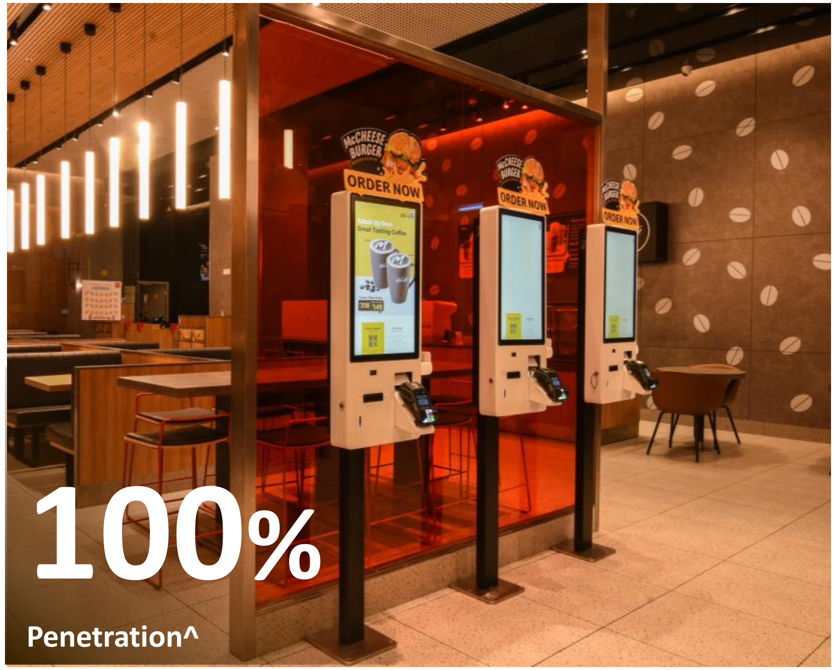
Penetration

McCafés

100%

Penetration^

Modern digital experience



100%

Penetration^

- Added 5 restaurants in Q1 FY27; Closed 1 restaurant
- **On track to achieve our target of 580-630 restaurants by December 2027**

^ Eligible Store base

For Your Every Family, Let's Family at McD

Celebrating
30 years of everyday feel-good moments at McDonald's India

FOR YOUR EVERY FAMILY:

The ones you're born into, and

the ones you find along the way!

Driving affinity through relevant everyday moments

Financials

westlife Foodworld

Particulars (INR Mn, Post INDAS 116)	Q1FY27	%	Q1FY26	%	Q4FY26	%
Sales	**7,356.4**	**100.0%**	**6,576.4**	**100.0%**	**6,553.6**	**100.0%**
YoY Sales Growth %	*11.9%*		*6.7%*		*8.7%*	
Food & Paper	2,386.7	32.4%	1,867.1	28.4%	2,089.9	31.9%
Gross Profit	**4,969.7**	**67.6%**	**4,709.3**	**71.6%**	**4,463.6**	**68.1%**
Payroll & Benefits	750.1	10.2%	670.5	10.2%	730.8	11.2%
Royalty	409.6	5.6%	369.8	5.6%	359.0	5.5%
Other Operating Expenses	2,438.1	33.1%	2,358.3	35.9%	2,073.5	31.6%
Restaurant Operating Margin (ROM)	**1,371.9**	**18.6%**	**1,310.7**	**19.9%**	**1,300.3**	**19.8%**
General & Admin Expense	426.4	5.8%	457.0	6.9%	430.5	6.6%
Op. EBITDA	**945.5**	**12.9%**	**853.7**	**13.0%**	**869.8**	**13.3%**
YoY EBITDA Growth %	*10.7%*		*6.9%*		*9.6%*	
Depreciation	599.6	8.2%	550.3	8.4%	575.3	8.8%
Other (Income) / Expense, net	(65.2)	-0.9%	(68.0)	-1.0%	(64.6)	-1.0%
Financial Expense	387.7	5.3%	354.3	5.4%	367.9	5.6%
Exceptional items*	15.5	0.2%	0.5	0.0%	0.9	0.0%
PBT	**7.9**	**0.1%**	**16.6**	**0.3%**	**(9.5)**	**-0.1%**
Tax	2.0	0.0%	4.3	0.1%	(33.3)	-0.5%
PAT	**5.9**	**0.1%**	**12.3**	**0.2%**	**23.8**	**0.4%**
PAT (pre-IND AS 116)	**116.5**	**1.6%**	**116.2**	**1.8%**	**94.0**	**1.4%**
Cash Profit After Tax	**516.8**	**7.0%**	**473.8**	**7.2%**	**486.7**	**7.4%**
SSSG (%)	**4.3%**		**0.5%**		**1.5%**	
New stores opening	5		9		21	

Note: *Exceptional Items include one-time gain/ expense on account of assets written off pertaining to restaurants relocation/closure.

P&L reconciliation

Particulars (INR mn)	(A) Q1 FY27 (Adjusted)	(B) Ind AS 116 Changes^	(C) Q1 FY27 (Reported)	(D) Q1 FY26 (Adjusted)	(E) Ind AS 116 Changes^	(F) Q1 FY26 (Reported)	(A over D) YoY Growth (Adjusted)
Revenue	**7,356.4**	**-**	**7,356.4**	**6,576.4**	**-**	**6,576.4**	**11.9%**
Occupancy and other Operating Expenses	2,832.4	-394.2	2,438.1	2,708.3	-350.0	2,358.3	4.6%
Restaurant Operating Profit	**977.7**	**394.2**	**1,371.9**	**960.7**	**350.0**	**1,310.7**	**1.8%**
Restaurant Operating Margin	***13.3%***		***18.6%***	***14.6%***		***19.9%***	
General and Administration Expenses	426.4	-	426.4	457.0	-	457.0	-6.7%
Operating EBITDA	**551.3**	**394.2**	**945.5**	**503.8**	**350.0**	**853.7**	**9.4%**
Operating EBITDA Margin	***7.5%***		***12.9%***	***7.7%***		***13.0%***	
Depreciation and Amortisation Expense	375.4	224.1	599.6	344.3	206.0	550.3	9.0%
Other (Income) / Expense, net	-55.7	-9.4	-65.2	-59.2	-8.8	-68.0	5.9%
Financial Expense	59.9	327.8	387.7	63.8	290.5	354.3	-6.1%
Exceptional Items*	15.5	-	15.5	0.5	-	0.5	-
Profit/(Loss) before Tax	**156.1**	**-148.2**	**7.9**	**154.4**	**-137.8**	**16.6**	**1.2%**
Tax	39.6	-37.6	2.0	38.1	-33.8	4.3	3.8%
Profit/(Loss) after Tax	**116.5**	**-110.7**	**5.9**	**116.2**	**-103.9**	**12.3**	**0.3%**
PAT Margin	***1.6%***		***0.1%***	***1.8%***		***0.2%***	

Note: 1) ^Adjustments arising out of Ind AS 116; 2) *Exceptional Items include one-time gain/ expense on account of assets written off pertaining to restaurants relocation/closure.

Gross margin note

Change

Regrouping of Processing Charges from other operating expenses to cost of goods sold (COGS).

Particulars (INR Mn, Post INDAS 116)	Q1FY27	%	Q1FY26	%	Q4FY26	%	FY26	%	FY25	%	FY24	%
Sales	**7,356.4**	**100%**	**6,576.4**	**100.0%**	**6,553.6**	**100.0%**	**26,255.6**	**100.0%**	**24,911.9**	**100.0%**	**23,918.1**	**100.0%**
COGS (Reported)	2,386.7	32.4%	1,867.1	28.4%	2,089.9	31.9%	7,908.7	30.1%	7,452.8	29.9%	7,106.9	29.7%
(+) Processing Charges	0.0	0.0%	261.3	4.0%	0.0	0.0%	573.6	2.2%	943.3	3.8%	845.5	3.5%
COGS (Adjusted)	2,386.7	32.4%	2,128.4	32.4%	2,089.9	31.9%	8,482.2	32.3%	8,396.1	33.7%	7,952.5	33.2%
Gross Profit (Adjusted)	**4,969.7**	**67.6%**	**4,448.0**	**67.6%**	**4,463.6**	**68.1%**	**17,773.4**	**67.7%**	**16,515.8**	**66.3%**	**15,965.6**	**66.8%**
Gross Profit (Reported)	**4,969.7**	**67.6%**	**4,709.3**	**71.6%**	**4,463.6**	**68.1%**	**18,346.9**	**69.9%**	**17,459.2**	**70.1%**	**16,811.2**	**70.3%**
Op. EBITDA (No Change)	**945.5**	**12.9%**	**853.7**	**13.0%**	**869.8**	**13.3%**	**3,470.5**	**13.2%**	**3,293.2**	**13.2%**	**3,780.4**	**15.8%**

Implication

- Cost of Goods Sold: Increase
- Other Operating Expenses: Decrease
- Gross Profit and Margin: Decrease
- **Sales, Restaurant Operating Margin, EBITDA, PAT: No Change**

Vision 2027

01

Meals Strategy

Achieve market leadership in core day parts through brand relevance led by menu innovation and marketing

02

Omnichannel Strategy

Integrate various channels and touchpoints to a One McDonald’s platform in order to provide consumers a seamless experience

03

Faster than ever Network Expansion

Penetrate unserved geographies and fortify existing markets with renewed aggression

04

Lead with performance

Targeting superior business performance and operating efficiency through execution excellence

Click here for Vision 2027 presentation

Building a

Bigger | Better | Bolder

McDonald’s Together

Westlife Foodworld Limited

Q1 FY27 Earnings Call Invite

Westlife Foodworld Limited (NSE: WESTLIFE, BSE: 505533) will announce its results for the first quarter that ended June 30, 2026, on July 30, 2026. Following the announcement, the management team will host a conference call for investors and analysts on **July 30, 2026,** at **4:30 pm IST.** The call will commence with a brief discussion on the previous quarter's performance followed by an interactive question and answer session. Call details are below:

Date	**July 30, 2026**
Time	**India: 4:30 pm IST |** Hong Kong/ Singapore: 7:00 pm HKT/ SGT New York, USA: 7:00 am EDT **|** UK: 12:00 pm BST
Duration	**60 minutes**
Universal Dial In	**+91 22 6280 1261** | **+91 22 7115 8162**
International Toll Free	Hong Kong: 800 964 448 | Singapore: 80 0101 2045 UK: 080 8101 1573 | USA: 186 6746 2133
DiamondPass™	Link (No Wait Time)

Note: Please dial in at least 10 minutes prior to the scheduled time to ensure that you are connected on time. Audio and transcripts will be available within five working days after the call on the Investors page of the company website.

For further information, please contact: Chintan Jajal | investor.relations@mcdonaldsindia.com

Thank you

IR Contact

For additional information:

Chintan Jajal | Investor Relations

investor.relations@mcdonaldsindia.com