

SEC 100 / 2025-26 3rd November 2025

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400 001 Maharashtra, India Scrip Code: 500114 National Stock Exchange of India Limited Exchange Plaza, C-1, Block G Bandra Kurla Complex Bandra (E), Mumbai 400 051 Maharashtra Symbol: TITAN

Dear Sir/ Madam,

Sub: Second Quarter Earnings presentation for FY 2025-26 - Investors Presentation

Further to our communication dated on 17th October 2025, attached is a copy of the earnings presentation for the second quarter ended 30th September 2025 as required under Regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

Yours truly, For TITAN COMPANY LIMITED

DINESH Digitally signed by DINESH SHIVANNA SHETTY Date: 2025.11.03 19:20:43 +05'30'

Dinesh Shetty
General Counsel & Company Secretary

Encl. As stated





Titan Company Limited

Earnings Presentation for the Quarter and Half-year ended September 30, 2025



Disclaimer

This document, prepared by Titan Company Limited (the "Company"/"we"/"our"/"Titan"), is solely for information purposes and does not constitute any offer, invitation, recommendation, invitation to purchase or subscribe to any of Titan's securities, and shall not form the basis of or be relied on in connection with any contract or binding commitment whatsoever.

Certain statements are included in this release containing words or phrases such as "will," "aim," "will likely result," "believe," "expect," "will continue," "anticipate," "estimate," "intend," "plan," "contemplate," "seek to," "future," "objective," "goal," "project," "should," "will pursue" and similar expressions or variations of these expressions, that are "forward-looking statements". Actual results may differ materially from those suggested by these forward-looking statements due to certain risks or uncertainties associated with our expectations with respect to, but not limited to, our ability to implement our strategy successfully, the market acceptance of and demand for our products, our growth and expansion, the adequacy of our allowance for credit to franchisees, dealers and distributors, technological changes, volatility in income, cash flow projections and our exposure to market and operational risks. By their nature, certain market risk disclosures are only estimates and could be materially different from what may actually occur in the future. As a result, actual future gains, losses or impact on net income could materially differ from those that have been estimated.

In addition, other factors that could cause actual results to differ materially estimates in the forward-looking statements include, but are not limited to, general economic and geo-political conditions in India and the other countries that have an impact on our business activities; inflation, unanticipated variance in interest rates, foreign exchange rates, the prices of raw material including gold and diamonds, or other rates or prices, changes in Indian and foreign laws and regulations, Acts of God, acts of terrorism, acts of war and pandemics, tax and accounting regulations, and changes in competition and the pricing environment in India. The Company may, from time to time make additional written and oral forward-looking statements, including statements contained in the Company's filings with SEBI and the Stock Exchanges and in our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company, to reflect events or circumstances after the date thereof.











About the Company

- The Titan Story
- Our Journey So Far
- Our Business Segments
- <u>Titan Brands</u>
- Titan Company Structure

Executive Summary

<u>Business Performance</u>

Financial Performance

Other Updates



The Titan Story

Our Values

and Beliefs



Our Vision

We create elevating experiences for the people we touch and significantly impact the world we work in

Our Mission

We will do this through a pioneering spirit and a caring, valuedriven culture that fosters innovation, drives performance, and ensures the highest global standards in everything we do

Customer First

Customers take precedence over all else, always.

People Make the Brand

Titanians are at the heart of our success and that is why their dreams and aspirations are at the forefront of our brand policy.

Culture and Teamwork

High Performance is the way of life

Passion for Excellence

In all our pursuits, we ceaselessly strive for excellence

Creativity and Innovation

Driven by innovation and creativity, we focus on smarter approaches and newer technologies

Corporate Citizenship

We ensure that a part of our resources is invested for the betterment of the environment and community





Our Journey So Far





Titan's Consumer Businesses (1/2)





~8% Market share

~20% Digitally Influenced sales

Manufacturing Capabilities

- Plants in Hosur, Pantnagar
- Product development center in Mumbai
- KC/KP in Midnapore





~27% Analog Market share (India)

10,000+ PAN India Touchpoints

Manufacturing Capabilities

- Manufacturing facilities in Hosur and Coimbatore
- Assembly facilities in Roorkee, Pantnagar, and Sikkim





#2 in Organized Optical Retail segment

850+ Exclusive Brand Outlets

Manufacturing Capabilities

- Manufacturing facilities at Chikkaballapur
- Lens Lab facilities at Noida and Kolkata





1. Market share data based on internal estimates; All numbers are as on March 31, 2025





Titan's Consumer Businesses (2/2)





Taniera Weavershala

An initiative by brand 'Taneira' supporting weavers with technical expertise and improving their working conditions

100+ Clusters*

75+ Exclusive Taneira
Brand Outlets





900+ Touch points across India for brands 'Skinn' & 'Fastrack' Including presence at Titan World and Fastrack Outlets

3,000+ Multi-Brand Outlets

10 Skinn Kiosks





130+ Departmental Stores
Presence for brands 'Irth' and
'Fastrack'

6 Exclusive Irth Brand Outlets



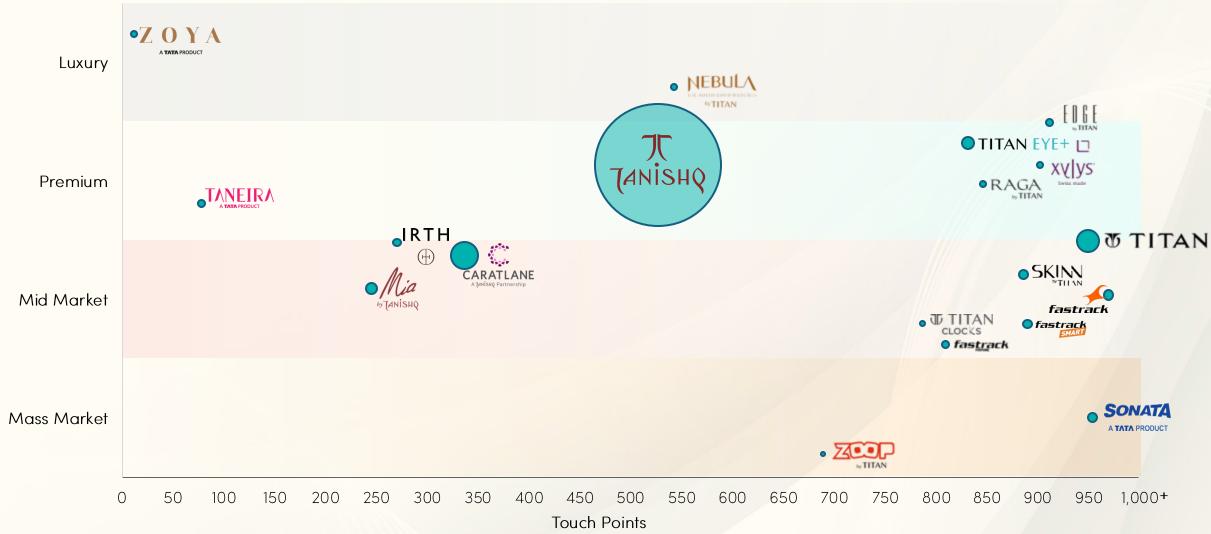
Note: Market share data based on internal estimates; All numbers are as on March 31, 2025; *- Clusters represent regions of India with distinct traditional handloom weaving practices





Titan Brands - Segmentation Landscape & Brand Size





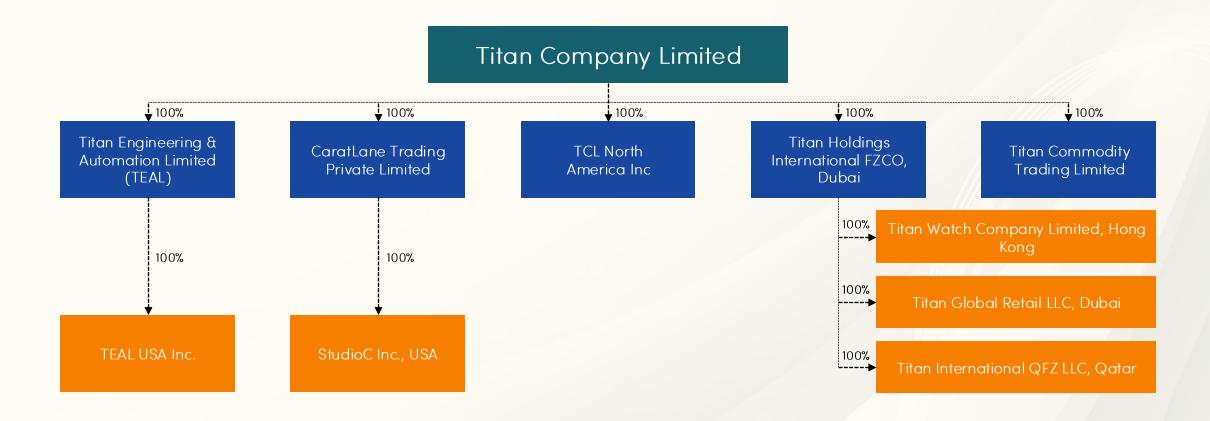
Note:

- 1. Bubble size for the brands represents the indicative Business size as of FY25 (not to scale)
- . Touch points refer to the physical brand presence across exclusive retail outlets, large format stores and other channels as applicable for the respective brands



Titan Company Structure





Note:

- Minority stake in other Companies are not included in the above structure
- 2. Company Structure is as of 30th September 2025







Executive Summary

- Titan at a Glance
- Business Highlights
- Management Commentary
- Standalone Highlights
- Consolidated Highlights

Business Performance

Financial Performance

Other Updates

Executive Summary



Titan at a Glance





₹627bn

TTM* Total income (excl. Bullion & Digi-gold)

9.0%

TTM PBT Margin

₹2,990 bn

Market Capitalization on BSE as on 30 September 2025



3,377

Stores as at Sep-25

4.9 Mn

Retail area (sq.ft.) as at Sep-25 436

Town presence as at Sep-25



13,200

Employees on roll as at Sep-25

45 Mn

Encircle Members as at Sep-25

[]

Manufacturing and Assembly facilities





Quarter Highlights





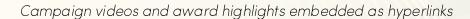
Titan EyePlus wins global creative accolades:

Wins three Bronze Lions at the 2025 Cannes Lions International Festival of Creativity for the 'Eye Test Menu' campaign – underscoring Titan's creative edge and purpose-driven brand storytelling

Titan Edge earns global recognition for design excellence :

Titan Edge Ultraslim shortlisted at the <u>Grand Prix d'Horlogerie de</u> <u>Genève</u> – reaffirming Titan's design leadership and watchmaking innovation on the global stage







Management Commentary





The quarter witnessed a slow start and performance progressively improved with the early festive commencement in September. The demand momentum in Navratri was particularly strong leading to a healthy 21% growth in Q2FY26

Our Jewellery business, in particular, benefitted immensely from this late surge underscoring the enduring consumer affinity for our brands of Tanishq, Mia, Zoya and CaratLane

During the quarter, Titan announced its plan to acquire a controlling stake in 'Damas Jewellery', one of the most prominent and trusted brands in the GCC region. This acquisition marks a significant step forward in our ambitions, reinforcing our commitment to delivering exceptional value to our customers globally

With the festive season driving positive consumer sentiment, we remain focused on strengthening brand salience and accelerating growth across all our businesses

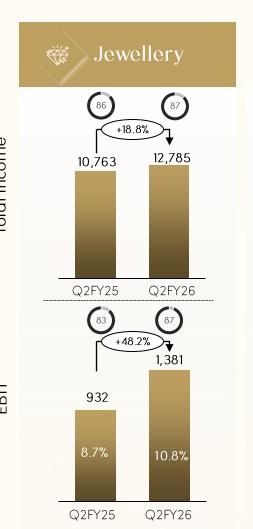
- Mr. C K Venkataraman, Managing Director

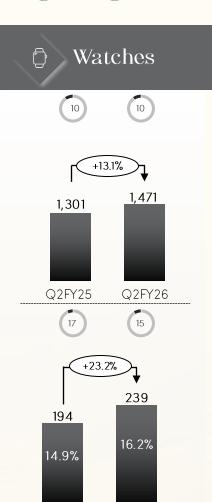




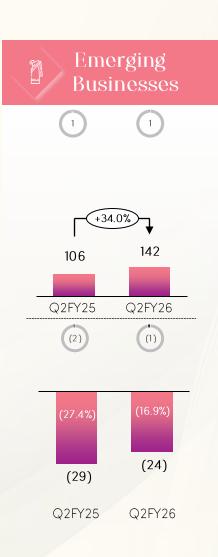
Standalone Highlights

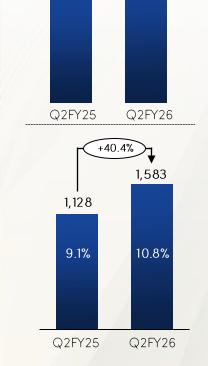












Titan Company

+17.9%

12,458

14,684

Note:

- Figures in ₹ crores, unless stated otherwise; Bubble figures represent % contributions of the respective Businesses as a % of the Total far the respective periods
- Total Income in Jewellery and Titan Company excludes Bullion sales of ₹1,959 crores in Q2FY26 and ₹884 crores in Q2FY25

Q2FY26

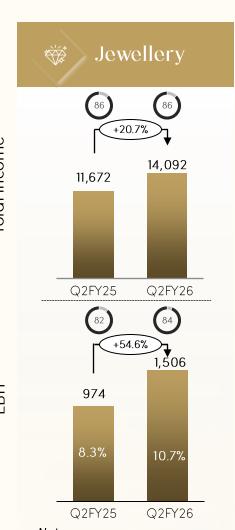
- Emerging Businesses include Taneira, Fragrances & Women's Bags
- Titan Company figures include Corporate segment

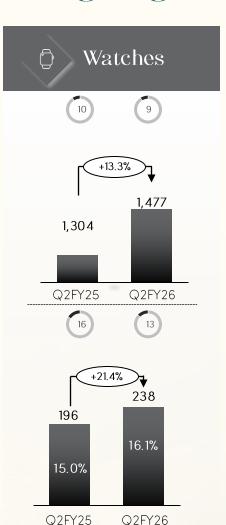
Q2FY25

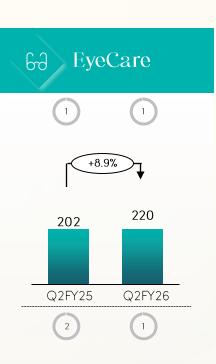


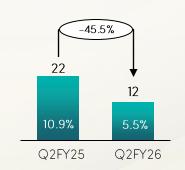
Consolidated Highlights

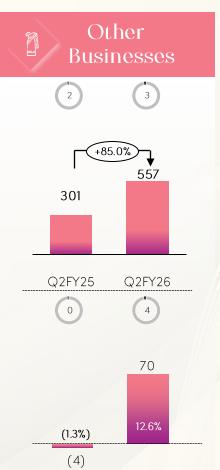


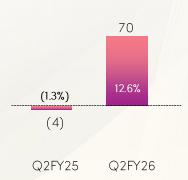


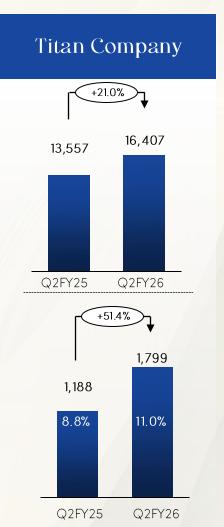






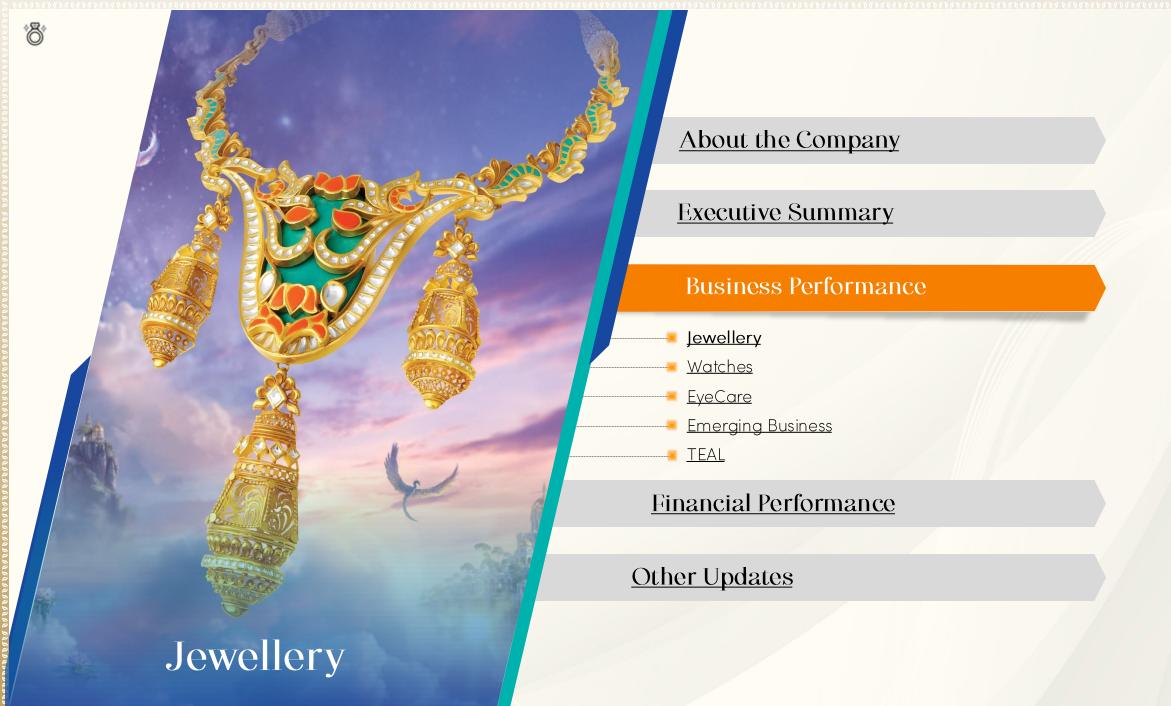






Note:

- Figures in ₹ crores, unless stated otherwise; Bubble figures represent % contributions of the respective Businesses as a % of the Total for the respective periods
- Total Income in Jewellery and Titan Company excludes Bullion and Digi-gold sales of ₹2,430 crores in Q2FY26 (₹1,099 crores in Q2FY25)
- Other Businesses include Taneira, Fragrances, Women's Bags & TEAL
- Titan Company figures include Corporate segment
- International Business Division's sales to group companies and profits thereof are included in the Total Income and EBIT of the respective Divisions above





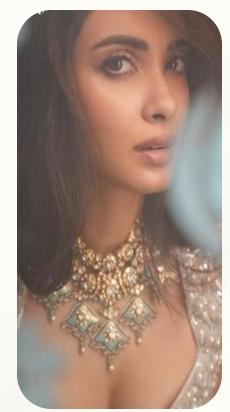


Jewellery: Quarterly Business Performance



Tanishq, Mia, Zoya

- The sharp rise in gold prices and high base effect (of Q2FY25) due to the customs duty reduction (then), impacted buyer growths this quarter leading to a marginal decline YoY
- Early onset of festive season, coupled with a powerful gold exchange campaign and gold rate led offers enabled a change in consumer sentiments aiding overall growth
- The Tanishq, Mia & Zoya ('Jwl. Domestic') portfolio delivered a c.18% YoY growth to ₹12,460 crores with like-to-like retail growth of c.14% YoY. Sales growth was driven entirely by higher ticket sizes compared to Q2FY25
- Within the mix, gold jewellery grew c.13% YoY, coins grew c.65% YoY reflecting investment-led demand, while studded grew at a steady c.16% YoY driven by new collections and 'Festival of Diamonds'
- Jwl. Domestic EBIT stood at ₹1,381 crores (11.1% margin); EBIT margins were under pressure on account of skewed product mix resulting from (a) higher gold coin sales (b) reduced studded margins on account of gold price jump and (c) investments in exchange offers & campaigns to drive growth
- The International Jewellery business sustained its growth trajectory with c.92% YoY growth to ₹561 crores, supported by robust growths across UAE and North America







25 stores (net) were added in the quarte





Jewellery: Quarterly Business Performance









CaratLane

- CaratLane (domestic) sustained robust momentum, delivering c.32% YoY growth to ₹1,072 crores underscoring continued traction across both online and retail channels
- Category performance was broad-based, led by strong momentum in solitaires and healthy 24% YoY growth in the studded portfolio
- Targeted promotions bundling coins resonated well with customers, aiding conversions and ticket size increase
- The operating EBIT rose to ₹109 crores (clocking 10.1% margin), benefiting from disciplined cost management initiatives and operating leverage

10 stores (net) were added in the quarter





Jewellery: Business Performance

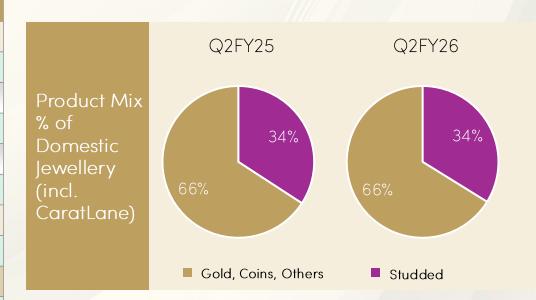


| Revenue (₹ crores) | Q2FY25 | Q2FY26 | YoY% |
|-----------------------------------|--------|--------|-------|
| Domestic Jewellery | 11,379 | 13,532 | 18.9% |
| - Tanishq, Mia, Zoya | 10,568 | 12,460 | 17.9% |
| - CaratLane | 811 | 1,072 | 32.2% |
| International Jewellery | 292 | 561 | 91.8% |
| Total Income (Jewellery Business) | 11,672 | 14,092 | 20.7% |

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| | | | |

| | Tanishq, Mia, Zoya | 19% Overall | 14% Like to like |
|-------------------------|--------------------------|----------------|---------------------|
| Secondary YoY Growth | CaratLane | 25% Overall | 15% Like to like |

| EBIT (₹ crores) | Q2FY25* | Q2FY26 | YoY% |
|---------------------------------|---------|--------|---------|
| Domestic Jewellery | 993 | 1,490 | 50.0% |
| EBIT Margin % | 8.7% | 11.0% | 228 bps |
| - Tanishq, Mia, Zoya* | 932 | 1,381 | 48.1% |
| EBIT Margin % | 8.8% | 11.1% | 226 bps |
| - CaratLane | 61 | 109 | 78.3% |
| EBIT Margin % | 7.5% | 10.1% | 262 bps |
| International Jewellery | (19) | 16 | - |
| EBIT Margin % | (6.6%) | 2.8% | - |
| Total EBIT (Jewellery Business) | 974 | 1,506 | 54.6% |
| EBIT Margin % | 8.3% | 10.7% | 234 bps |





*Q2FY25 EBIT had an impact of ₹290 crores due to custom duty reduction in gold . The adjusted EBIT growth % for Q2FY26 considering the CD impact is c.13% Y&





Jewellery: Campaigns



Tanishq



- Showcased Srijonis of New Bangaliyana a soulful Durga Pujo film by Shoojit Sircar celebrating Bengali women who carry tradition forward with love, equality, and courage.
- Launched Mriganka, a festive collection that showcases a mythical realm of floating palaces and ethereal beauty — where imagination and tradition unite in celebration of the modern Tanishq woman



Mia

- Unveiled Precious Everyday & Mia Manifest festive campaigns featuring Aneet Padda, reflecting the brand's confident, expressive spirit. Marked a milestone of 250+ stores nationwide with the launch of its flagship South Extension boutique in Delhi
- Celebrated the Joy of Gifting in Rakhi with a heartwarming multi-brand collaboration with Swiggy Instamart, FNP & Cadbury Celebrations, Mia added sparkle & sentiment to every sibling bond



Zoya

- Introduced a poetic collaboration with designer Alice Cicolini a dialogue between cultures celebrating enamel artistry, tradition, and the soul of craftsmanship inspired by Alexandra David-Néel's journey of wonder and perseverance
- Launched Whispers from the Valley, an evocative ode to the changing seasons of Kashmir, capturing its serene beauty and timeless grace through Zoya's lens of fine artistry



CaratLane

- Celebrating belonging & connections through regional storytelling from Bappacha Ashirwad & Mayer Ashirbad to festive moments like Teej & Rakhi, CaratLane brought India's many celebrations to life
- Launched four captivating collections- F.R.I.E.N.D.S., Peepall:The Radiant You, Maaya: Mirage of Artistry, & 22Kt Jewellery Lit Diamonds- each blending modern design with heartfelt emotion





Design Corner -The Zoya × Alice Cicolini Collaboration



An Artistic Symphony of Craft and Culture

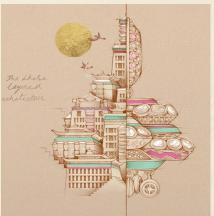


















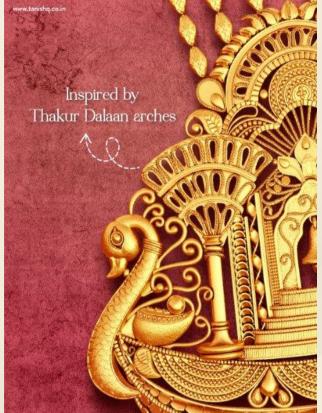
Tanishq celebrates Festive with Aabhaon A Tribute to the Spirit of Srijonis

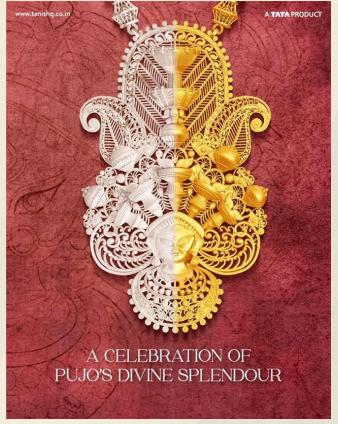
















Jewellery: Retail Network



| Brand | Particulars | Jun'25 | QTD Additions (Net) | Sep'25 |
|---------------------------------|----------------------------|--------|---------------------------|--------|
| | Stores - Domestic (#) | 504 | 6 | 510 |
| 1 | Stores - International (#) | 22 | 1 | 23 |
| TANISHQ | Area sq. ft. (k)* | 2,437 | 87 | 2,524 |
| | Town Presence (#) | 300 | 1 | 301 |
| 10 | Stores - Domestic (#) | 239 | 18 | 257 |
| Mia | Stores - International (#) | 1 | - | 1 |
| by TANISHQ | Area sq. ft. (k) | 206 | 19 | 225 |
| | Town Presence (#) | 95 | 6 | 101 |
| | Stores (#) | 12 | | 12 |
| ZOYA | Stores (#) | 34 | _ | 34 |
| A TATA PRODUCT | Area sq. ft. (k) | 9 | - | 9 |
| | Town Presence (#) | 9 | _ | 9 |
| 49343 | Stores - Domestic (#) | 331 | 10 | 341 |
| A STATE | Stores – International (#) | 1 | - | 1 |
| CARATLANE A TANISHQ Partnership | Area sq. ft. (k) | 441 | 7 | 448 |
| | Town Presence (#) | 145 | 4 | 149 |





Note:



^{* -} The Area additions (net) include existing store refurbishments. Hence the store additions (net) and the Area additions (net) do not have a direct 1:1 co-relation







Executive Summary

Business Performance

<u>Jewellery</u>

<u>Watches</u>

<u>EyeCare</u>

Emerging Business

TEAL

Financial Performance

Other Updates

Watches



Watches: Quarterly Business Performance









- Watches (domestic) business delivered Revenue growth of c.13% YoY to ₹1,446 crores, driven by analog watches segment growing c.17% YoY
- Analog volumes rose c.12% YoY aiding in overall growth contribution in the segment. The average selling prices rose by c.8% YoY
- Titan brand, driven by premiumization trends, was the growth leader by a healthy distance clocking robust double-digit volume growth.
- Premiumization trends are also visible within Sonata wherein the higher price band products have been contributing to Average Selling Price ('ASP') increase and leading to double-digit ASP growth for the brand
- Fastrack's new launches and youth-focused initiatives have enabled sustained low double-digit volume growth over the last 2–3 quarters
- Smart Watches segment was lower by c.22% YoY led by drop in volumes whereas average selling prices were higher compared to Q2FY25
- The same store retail growth across key retail formats were in healthy double-digits
- The strong Revenue momentum translated into operating leverage gains driving EBIT for the business to ₹238 crores at a 16.1% margin

15 stores (net)
were added in the quarter





Watches: Quarterly Business Performance



| Business Performance (₹ crores) | Q2FY25 | Q2FY26 | YoY% |
|------------------------------------|--------|--------|---------|
| Domestic | 1,276 | 1,446 | 13.4% |
| International Watches | 29 | 31 | 7.0% |
| Total Income (Watches Business) | 1,304 | 1,477 | 13.3% |
| Total EBIT (Watches Business) | 196 | 238 | 21.6% |
| EBIT Margin % | 15.0% | 16.1% | 111 bps |

| Secondary UCP | Overall <mark>YoY</mark> | Like to Like YoY |
|------------------------|-----------------------------|---------------------|
| ग्रि TITAN WORLD | <mark>16%</mark> | 11% |
| HELIOS THE WATCH STORE | 27 % | 14% |
| fastrack | 14% | 10% |
| DI DI DI LFS | 9% | 7 % |











Titan Watches



- Titan Raga celebrates individuality with 'Glimmers' featuring Alia Bhatt a campaign that captures the brand's modern femininity and timeless grace
- #OnTrend Light Leathers Collection" (men's watches) A refreshed campaign under the #OnTrend banner, promoting Titan's new Light Leathers collection with suede straps and domed glass dials for the warmer months



Fastrack

- Launched the UFO collection inspired by the cosmic fantasies of space, crafted for the surreal explorer and Overdrive Tachymeter collection Bold, dynamic designs taking cues from high-octane F1 fashion.
- Introduced "Flipping the Script on Watch Styling" and "Talk to the Hands" challenging watch styling norms and driving youth engagement this season



Sonata

- Launched the Festive Collection and Sonata Chronos where bold design meets timeless craftsmanship, capturing the spirit of modern India
- Hosted the Sonata Premier League 2.0 in Sri Lanka the brand's first-ever international event, celebrating a historic milestone with 2,500 top retailers and 250 star-performers from a network of 6,700+.



Premium Brands

- International Brands like Police, Kenneth Cole launched their Fall-Winter '25 collection introducing a powerful mix of sporty chronographs, contemporary case shapes, and elevated detailing, designed for the fashion-forward urban consume
- Aigner Watches launched their new Swiss Collection that blend iconic heritage with modern sophistication, appealing both collectors and everyday luxury seekers









TIME OBEYS THE MAKER'S WILL

In the world of fine watchmaking, mastery is measured not in speed, but in patience. At Titan Edge, every creation is guided by a philosophy where time itself bends to the discipline of the maker's hand. Each line, each proportion, and each detail is born of restraint, innovation, and the quiet pursuit of perfection.

The Edge Ultraslim is the finest embodiment of this belief. Crafted with extraordinary precision, it achieves an unparalleled slimness without compromise, where engineering excellence and timeless design coexist in perfect harmony. More than a watch, it is the culmination of years of persistence—an object where time is not just measured but mastered



A FLUID CONTINUM

The Edge Ultraslim reimagines time not as a series of ticks, but a seamless flow. The single-hand disc movement glides gracefully, creating a meditative experience in every glance.

A marvel of restraint and precision, stripped of excess, and shaped with purpose — it invites you to slow down, breathe deeper, and revel in the flow of time.

More than a watch, it's an experience in presence — where every moment is designed to be felt



POWERED BY THE EDGE CALIBRE T9081

At just 1.15 mm thickness, the Edge Calibre T9081 reduces timekeeping to its purest expression. This is not a thin movement — it's a technical miracle; engineered to live almost flat against the wrist, delivering precision, presence and a sculptural silhouette in a fraction of the space.

The T9081 is an achievement in miniaturisation. Its stepper quartz technology ensures unwavering accuracy, while every component — from the ultra-flat plates to the microscopic gear train — is precision-built for minimal space and maximum reliability. The result: a movement so discreet it's almost invisible, yet so masterful it commands attention.

Minimalism, with Meaning







Watches: Retail Network



| Brand | Particulars | Jun'25 | QTD Additions (Net) | Sep'25 |
|------------------------|--|--------------------------|---------------------------|--------------------------|
| T TITAN WORLD | Stores (#) Area sq. ft. (k)* Town Presence (#) | 724 507 344 | 5 3 1 | 729 510 345 |
| fastrack | Stores (#) Area sq. ft. (k) Town Presence (#) | 239 113 111 | 3 (0) - | 242 113 111 |
| HELIOS THE WATCH STORE | Stores (#) Area sq. ft. (k) Town Presence (#) | 277 200 101 | 6 5 | 283 205 102 |
| HELIOS LUXE | Stores (#) Area sq. ft. (k) Town Presence (#) | 4 7 4 | 1 1 1 | 5 8 5 |

Multi Brand Outlet Presence 8,500+ Multi Brand Retailers (MBR) 600+ Large Format Stores (LFS)

2,000+ MBR Town Presence 180+ LFS Town Presence



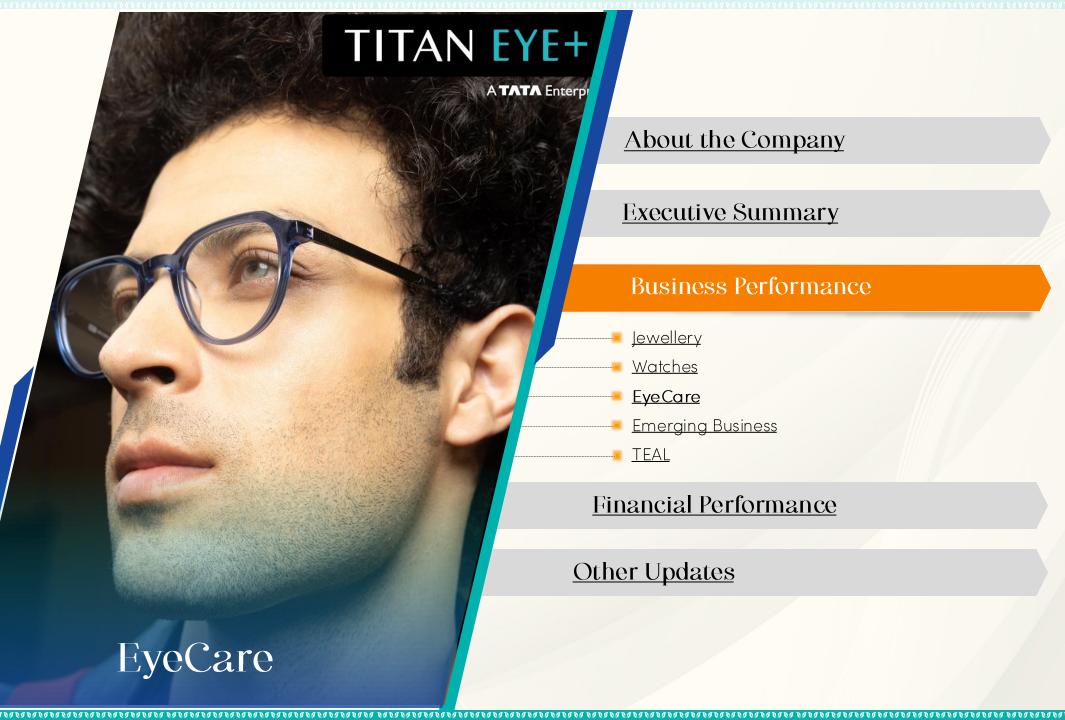


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EyeCare: Quarterly Business Performance



- EyeCare's Total Income grew c.9% YoY to ₹220 crores led by c.8% YoY growth in the domestic business to ₹215 crores
- Growth remained strong through July and August with double-digit gains before moderating in September as customers deferred purchases ahead of the proposed GST rate cut (12% to 5%)
- Sunglasses continued to outperform eyewear solutions (frames, lenses) across both house and international brands
- Business recorded an EBIT of ₹12 crores at 5.3% margin

5 stores of 'Runway'

(premium sunglasses stores) were addecting the quarter



| Business Performance (₹ crores) | Q2FY25 | Q2FY26 | YoY% |
|------------------------------------|--------|--------|-----------|
| Domestic | 199 | 215 | 8.0% |
| International EyeCare | 3 | 4 | 61.4% |
| Total Income | 202 | 220 | 8.8% |
| | | | |
| EBIT | 22 | 12 | (47.6%) |
| EBIT Margin % | 11.0% | 5.3% | (568) bps |

EyeCare Secondary UCP YoY Growth (Omni-channel*)

11% Overall



<u>Note</u>:-

^{* -} Omni-channel growth represents the combined growths of Titan Eye Plus (TEP) retail channel and the growths via Titan E-commerce (TEC) portal Campaign videos embedded as hyperlinks



EyeCare: Retail Network



| Brand | Particulars | Jun'25 | QTD Additions (Net) | Sep'25 |
|----------------|--|----------------------|---------------------------|----------------------------|
| TITAN EYE+ | Stores - Domestic (#) Stores - International (#) Area sq. ft. (k)* Town Presence (#) | 871 7 575 334 | - - 2 (3) | 871 7 576 331 |
| HOUSE OF TITAN | Stores (#) Area sq. ft. (k) Town Presence (#) | 1 0.5 1 | 5 1.8 4 | <mark>6</mark> 2.3 5 |







^{* -} The Area additions (net) include existing store refurbishments. Hence the store additions (net) and the Area additions (net) do not have a direct 1:1 co-relation







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<u>Jewellery</u>

<u>Watches</u>

<u>EyeCare</u>

Emerging Business

TEAL

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Emerging Business



Emerging Business: Quarterly Business Performance



In Emerging Businesses,

- Women's Bags: Q1 growth momentum sustained in Q2 driven by e-commerce fueled festive sales, delivering c.90% YoY growth for the category
- <u>Fragrances:</u> Category grew c.47% YoY, driven via strong volume gains across Skinn and Fastrack perfumes. Category continues to uphold its consistent profitability track
- Taneira: Achieved c.20% YoY (secondary) growth driven by early double-digit volume growth and high single digit growth in average selling prices. Brand continues its strategy of driving better optimization across its existing stores via higher same stores sales.
- Emerging Business Portfolio: The losses reduced to ₹24 crores from ₹29 crores in Q2FY25, the improvement led by enhanced profitability in Fragrances



| Business Performance Operating Revenues (₹ crores) | Q2FY25 | Q2FY26 | YoY% |
|---|---------|---------|-------|
| Total Income | 106 | 142 | 34.0% |
| EBIT | (29) | (24) | 17.2% |
| EBIT margin | (27.4)% | (16.9)% | |

Taneira Secondary
UCP YoY Growth

20% Overall

11%
Like to Like







34



Emerging Businesses: Retail Network

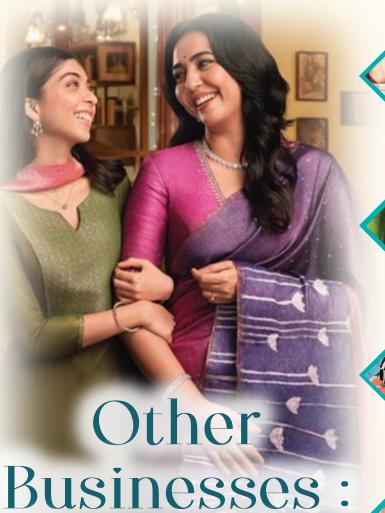


| Brand | Particulars | Jun'25 | QTD Additions (Net) | Sep'25 |
|---------------------------|---|------------------------|---------------------------|------------------------------|
| TANEIRA A TATA PRODUCT | Stores (#) Area sq. ft. (k) Town Presence (#) | 81 238 41 | (2) (5) - | <mark>79</mark> 233 41 |
| IRTH | Stores (#) Area sq. ft. (k) Town Presence (#) | 7 4 5 | 2 0 2 | 9 5 7 |
| SKIN | Stores (#) Area sq. ft. (k) Town Presence (#) | 1 0 1 | - - - | 1 0 |











• Titan Eye+ Collaborated with Metro... In Dino for a stylish "Frame Over" campaign — where the film's stars and audiences alike embraced fresh new looks with Titan frames. Encouraged viewers to visit stores for their own "frame over," blending cinema, fashion, and eyewear transformation.

Taneira

- Launched Celebrate festivals with Taneira Campaign Showcasing silks as pure as the traditions they adorn, this campaign evokes the grace and warmth of Indian festivities
- Launched Diwali Campaign Illuminating the season of lights with handcrafted weaves that blend purity, tradition, and contemporary elegance

Fashion Accessories

- IRTH unveiled its signature line this season Autumn-Winter Fashion Launch, a celebration of refined craftsmanship & feminine strength. The campaign owned & romanticized the IRTH logo, turning it into a symbol of everyday luxury
- Fastrack introduced its new Athleisure Collection a fusion of active spirit and urban flair. Designed for the modern go-getter, the collection strikes a balance between functionality & bold contemporary style

Fragrances

- Noura Nectar Launch Introduced a captivating new fragrance that celebrates radiant femininity with a blend of modern sensuality and timeless allure, reinforcing Skinn's position in fine perfumery
- Rakhi & Festive Campaigns Celebrated bonds and festive joy with thoughtful gifting stories, positioning Skinn as the go-to choice for memorable, emotion-led fragrance gifting moments









Campaigns



TEAL



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- Total Income grew c.112% YoY to ₹415 Cr
- TEAL continues to solidify its presence in its automation solutions and manufacturing businesses serving marquee Indian as well as global customers
- EBIT for the quarter came in at ₹94 Cr at 22.7% margin



| Particulars (₹ crores) | Q2FY25 | Q2FY26 | YoY% |
|------------------------|--------|--------|---------|
| Total Income | 196 | 415 | 112% |
| EBIT | 25 | 94 | 276% |
| EBIT Margin % | 12.8% | 22.7% | 987 bps |











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- Segment Performance
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Statement of Profit and Loss: Standalone



| Q2FY25 | Q2FY26 | YoY% | Particulars (₹ crores) | H1FY25 | H1FY26 | YoY% |
|--------|--------|---------|---------------------------|--------|--------|---------|
| 12,458 | 14,684 | 17.9% | Total Income | 23,721 | 27,876 | 17.5% |
| 1,260 | 1,729 | 37.2% | EBITDA | 2,589 | 3,468 | 34.0% |
| 10.1% | 11.8% | 166 bps | % | 10.9% | 12.4% | 153 bps |
| 1,128 | 1,583 | 40.3% | EBIT | 2,331 | 3,179 | 36.4% |
| 9.1% | 10.8% | 173 bps | % | 9.8% | 11.4% | 158 bps |
| 705 | 1,006 | 42.9% | PAT | 1,475 | 2,036 | 38.0% |
| 5.7% | 6.8% | 120 bps | % | 6.2% | 7.3% | 109 bps |

- Total Income excludes Bullion sales of ₹1,959 crores in Q2FY26 (₹884 crores in Q2FY25) and of ₹3,438 crores in H1FY26 (₹1,792 crores in H1FY25) respectively
- Profitability and expense percentages are computed on Total Income excluding Bullion sales





Statement of Profit and Loss: Consolidated



| Q2FY25 | Q2FY26 | YoY% | Particulars (₹ crores) | H1FY25 | H1FY26 | YoY% |
|--------|--------|---------|---------------------------|--------|--------|---------|
| 13,557 | 16,407 | 21.0% | Total Income | 25,865 | 31,186 | 20.6% |
| 1,358 | 1,987 | 46.3% | EBITDA | 2,725 | 3,922 | 43.9% |
| 10.0% | 12.1% | 209 bps | % | 10.5% | 12.6% | 204 bps |
| 1,188 | 1,799 | 51.4% | EBIT | 2,391 | 3,550 | 48.5% |
| 8.8% | 11.0% | 220 bps | % | 9.2% | 11.4% | 214 bps |
| 704 | 1,120 | 59.0% | PAT | 1,419 | 2,211 | 55.8% |
| 5.2% | 6.8% | 163 bps | % | 5.5% | 7.1% | 160 bps |

Note

- Total Income excludes Bullion and Digi-gold sales of ₹2,430 crores in Q2FY26 (₹1,099 crores in Q2FY25) and ₹4,279 crores in H1FY26 (₹2,177 crores in H2FY25) respectively
- Profitability and expense percentages are computed on Total Income excluding Bullion and Digi-gold sales





Segment Performance - Standalone



| | | | | Quarte | r (Stand | dalone) | | | |
|---------------------------------------|----------|------------|---------|------------|------------|---------|---------|----------|-----------|
| | Total Ir | ncome (₹ o | crores) | EB | IT (₹ cror | es) | EBI | T Margin | (%) |
| Particulars " | Q2FY25 | Q2FY26" | YoY% | Q2FY25 | Q2FY26 | YoY% | Q2FY25 | Q2FY26 | YoY |
| Jewellery [domestic] | 10,568 | 12,460 | 17.9% | 932 | 1,381 | 48.1% | 8.8% | 11.1% | 226 bps |
| Watches [domestic] | 1,276 | 1,446 | 13.4% | 195 | 242 | 24.4% | 15.3% | 16.7% | 148 bps |
| EyeCare [domestic] | 199 | 215 | 8.0% | 24 | 12 | (48.9%) | 12.0% | 5.7% | (633) bps |
| Emerging Businesses [domestic] | 106 | 142 | 34.0% | (29) | (24) | (17.2%) | (27.4%) | (16.9%) | - |
| Businesses (Total) | 12,149 | 14,263 | 17.4% | 1,122 | 1,612 | 43.6% | 9.2% | 11.3% | 206 bps |
| Others* | 309 | 421 | 36.2% | 6 | (29) | - | - | - | - |
| Bullion | 884 | 1,959 | 121.6% | _ | - | - | - | - | - |
| Standalone (incl. Others and Bullion) | 13,342 | 16,643 | 24.7% | 1,128 | 1,583 | 40.3% | 8.5% | 9.5% | 106 bps |

- "The Income and EBIT margin for all Divisions are the respective business performances. Differences, if any, to the reported segment figures in the financial statements are captured in Others. A detailing of Q2FY26 Total Income is captured in Annexure for reference
- Emerging Businesses include Taniera, Fragrances & Women's Bags
- *Others include primary outgoes to International Entities (net), Corporate segment financials and other adjustments, if any
- EBIT margin is calculated on Total Income excluding Bullion and Digi-gold sales





Segment Performance - Standalone



| | Total Ir | ncome (₹ (| crores) | EB | IT (₹ cror | es) | EBIT Margin (%) | | |
|---------------------------------------|----------|------------|---------|--------|------------|---------|-----------------|---------|-----------|
| Particulars " | H1FY25 | H1FY26" | YoY% | H1FY25 | H1FY26 | YoY% | H1FY25 | H1FY26 | YoY |
| Jewellery [domestic] | 20,187 | 23,676 | 17.3% | 2,021 | 2,702 | 33.7% | 10.0% | 11.4% | 140 bps |
| Watches [domestic] | 2,274 | 2,685 | 18.1% | 312 | 528 | 69.6% | 13.7% | 19.7% | 597 bps |
| EyeCare [domestic] | 407 | 449 | 10.3% | 45 | 33 | (26.7%) | 11.0% | 7.3% | (368) bps |
| Emerging Businesses [domestic] | 186 | 250 | 34.4% | (55) | (38) | (30.9%) | (29.6%) | (15.2%) | - |
| Businesses (Total) | 23,054 | 27,060 | 17.4% | 2,322 | 3,225 | 38.9% | 10.1% | 11.9% | 184 bps |
| Others* | 667 | 816 | 22.3% | 9 | (46) | - | - | - | - |
| Bullion | 1,792 | 3,438 | 91.9% | - | - | - | - | - | - |
| Standalone (incl. Others and Bullion) | 25,513 | 31,314 | 22.7% | 2,331 | 3,179 | 36.4% | 9.1% | 11.4% | 102 bps |

- "The Income and EBIT margin for all Divisions are the respective business performances. Differences, if any, to the reported segment figures in the financial statements are captured in Others. A detailing of H1FY26 Total Income is captured in Annexure for reference
- Emerging Businesses include Taneira, Fragrances & Women's Bags
- * Others include primary outgoes to International Entities (net), Corporate segment financials and other adjustments, if any
- EBIT margin is calculated on Total Income excluding Bullion and Digi-gold sales





Segment Performance - Consolidated



| | | | | Quarte | (Conso | lidated) | | | | |
|--|----------|----------|---------|--------|------------|----------|---|-----------------|---------|-----------|
| | Total Ir | ncome (₹ | crores) | EB | IT (₹ cror | es) | | EBIT Margin (%) | | |
| Particulars" | Q2FY25 | Q2FY26 | YoY% | Q2FY25 | Q2FY26 | YoY% | Q | 2FY25 | Q2FY26 | YoY |
| Jewellery [domestic] | 10,568 | 12,460 | 17.9% | 932 | 1,381 | 48.1% | | 8.8% | 11.1% | 226 bps |
| CaratLane [domestic] | 811 | 1,072 | 32.2% | 61 | 109 | 78.3% | | 7.5% | 10.1% | 262 bps |
| Watches [domestic] | 1,276 | 1,446 | 13.4% | 195 | 242 | 24.4% | | 15.3% | 16.7% | 148 bps |
| EyeCare [domestic] | 199 | 215 | 8.0% | 24 | 12 | (48.9%) | | 12.0% | 5.7% | (633) bps |
| Emerging Businesses [domestic] | 106 | 142 | 34.0% | (29) | (24) | (17.2%) | (| 27.4%) | (16.9%) | - |
| International Business* | 324 | 596 | 84.1% | (20) | 11 | - | (| 6.2%) | 1.9% | 804 bps |
| Titan Engineering & Automation Limited | 196 | 415 | 112.2% | 25 | 94 | 275.8% | | 12.8% | 22.7% | 987 bps |
| Businesses (Total) | 13,479 | 16,346 | 21.3% | 1,188 | 1,826 | 53.7% | | 8.8% | 11.2% | 235 bps |
| Others/ Consolidated Adjustments [#] | 77 | 62 | (20.4%) | (0) | (27) | - | | - | _ | - |
| Bullion & Digi-gold | 1,099 | 2,430 | 121.0% | - | - | - | | _ | _ | - |
| Consolidated (incl. Others/ Consolidated Adjustments, Bullion and Digi-gold) | 14,656 | 18,837 | 28.5% | 1,188 | 1,799 | 51.4% | | 8.1% | 9.6% | 144 bps |

- ""The Income and EBIT margin for all Divisions are the respective business performances. Differences, if any, to the reported segment figures in the financial statements are captured in Others / Consolidated Adjustments. A detailing of Q2FY26 Total Income is captured in Annexure for reference
- * International Business includes financials of Jewellery (Tanisha, Mia, CaratLane), Watches and EyeCare businesses outside India
- # Others consist of Corporate segment financials, other adjustments and eliminations, if any
- EBIT margin is calculated on Total Income excluding Bullion and Digi-gold sales



Segment Performance - Consolidated



| | | | | | |) | | | | |
|--|----------|----------|---------|--------|------------|---------|--|---------|----------|-----------|
| | Total Ir | ncome (₹ | crores) | EB | IT (₹ cror | es) | | EBI | T Margin | (%) |
| Particulars " | H1FY25 | H1FY26 | YoY% | H1FY25 | H1FY26 | YoY% | | H1FY25 | H1FY26 | YoY |
| Jewellery [domestic] | 20,187 | 23,676 | 17.3% | 2,021 | 2,702 | 33.7% | | 10.0% | 11.4% | 140 bps |
| CaratLane [domestic] | 1,549 | 2,098 | 35.4% | 103 | 177 | 71.9% | | 6.7% | 8.4% | 178 bps |
| Watches [domestic] | 2,274 | 2,685 | 18.1% | 312 | 528 | 69.6% | | 13.7% | 19.7% | 597 bps |
| EyeCare [domestic] | 407 | 449 | 10.3% | 45 | 33 | (26.7%) | | 11.0% | 7.3% | (368) bps |
| Emerging Businesses [domestic] | 186 | 250 | 34.4% | (55) | (38) | (30.9%) | | (29.6%) | (15.2%) | - |
| International Business* | 724 | 1,188 | 64.1% | (37) | 31 | - | | (5.1%) | 2.6% | 776 bps |
| Titan Engineering & Automation Limited | 393 | 722 | 83.9% | 36 | 169 | 363.9% | | 9.3% | 23.4% | 1,412 bps |
| Businesses (Total) | 25,719 | 31,068 | 20.8% | 2,424 | 3,602 | 48.6% | | 9.4% | 11.6% | 217 bps |
| Others/ Consolidated Adjustments [#] | 146 | 117 | - | (33) | (52) | - | | - | - | - |
| Bullion & Digi-gold | 2,177 | 4,279 | 96.6% | _ | _ | - | | _ | - | - |
| Consolidated (incl. Others/ Consolidated Adjustments, Bullion and Digi-gold) | 28,042 | 35,465 | 26.5% | 2,391 | 3,550 | 48.5% | | 8.5% | 10.0% | 148 bps |

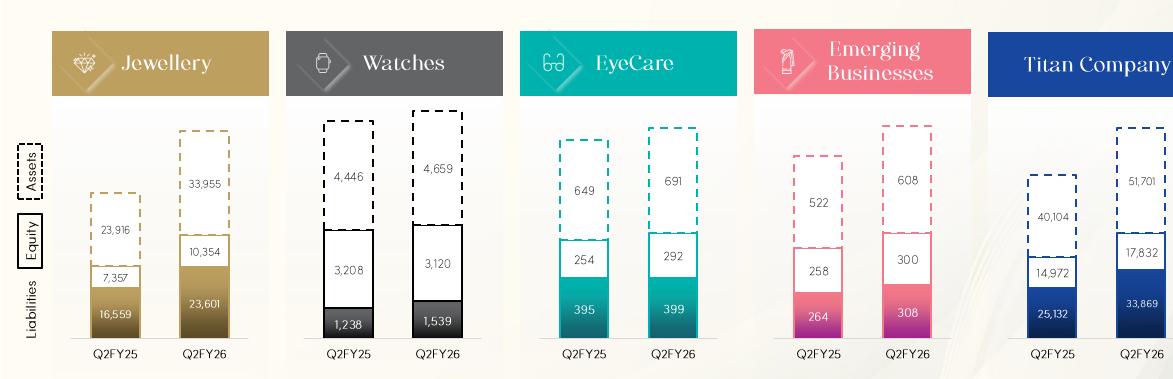
- "The Income and EBIT margin for all Divisions are the respective business performances. Differences, if any, to the reported segment figures in the financial statements are captured in Others / Consolidated Adjustments. A detailing of H1FY26 Total Income is captured in Annexure for reference
- International Business includes financials of Jewellery (Tanishq, Mia, CaratLane), Watches and EyeCare businesses outside India
- # Others consist of Corporate segment financials, other adjustments and eliminations, if any
- EBIT margin is calculated on Total Income excluding Bullion and Digi-gold sales





Capital Employed: Standalone



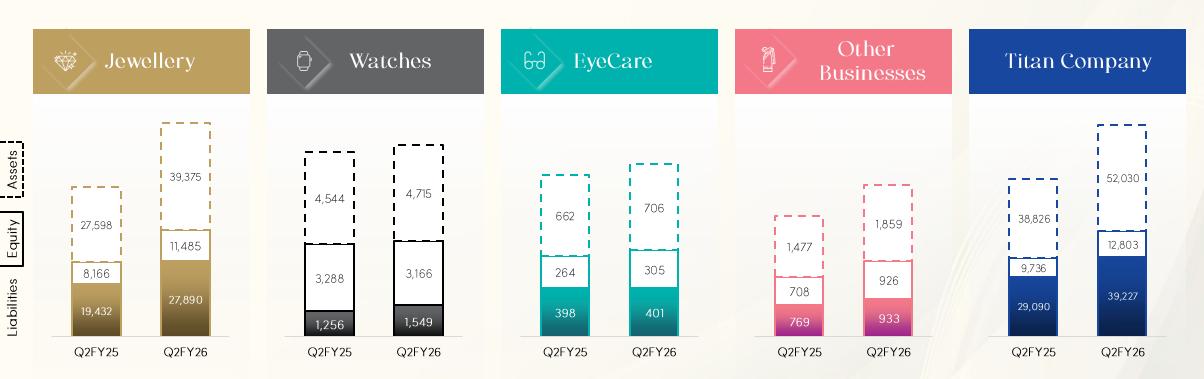


- Figures in ₹ crores, unless stated otherwise
- Emerging Businesses include Taneira, Fragrances & Women's Bags
- Titan Company figures include Corporate (unallocated) component

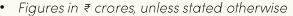


Capital Employed: Consolidated





Note:



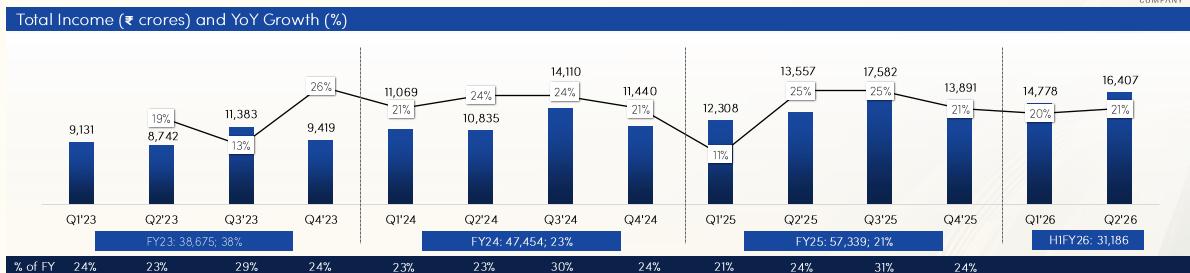
• Other Businesses include Emerging Businesses (Taniera, Fragrances & Women's Bags) and the subsidiary TEAL

Titan Company figures include Corporate (unallocated) component

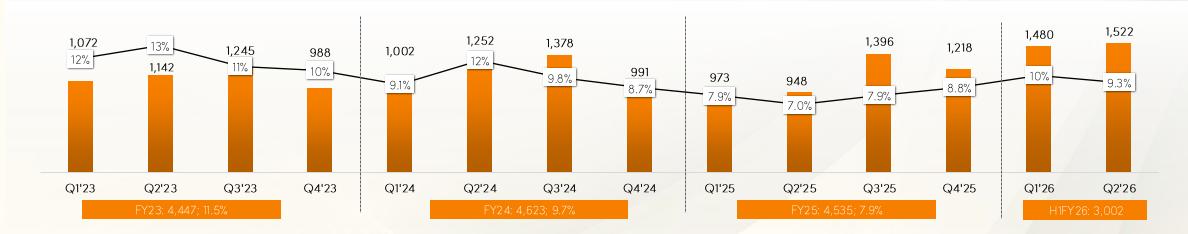


Consolidated: Quarterly Performance Trends





PBT (₹ crores) and PBT Margin (%)



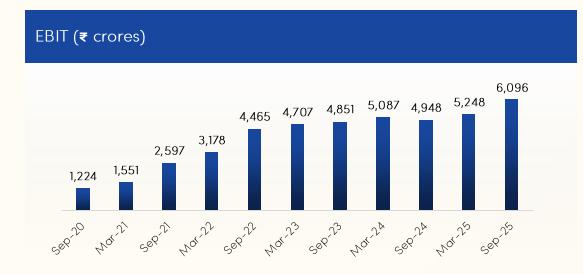


- 1. Figures in ₹ crores, unless stated otherwise.
- 2. Total Income excludes Bullion and Digi-gold sales



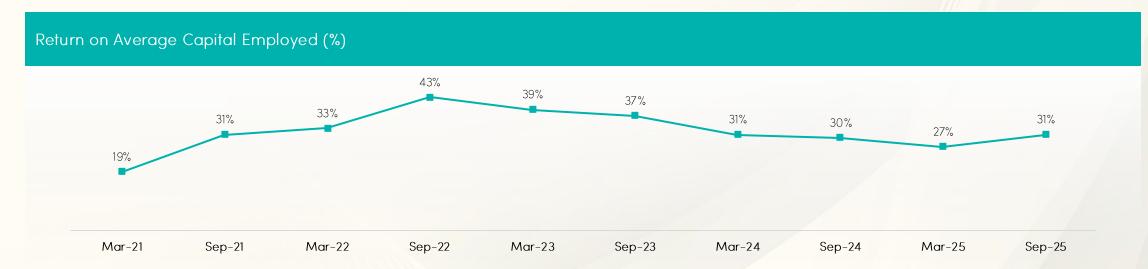
Standalone: RoACE (%) Performance Trends





Average Capital Employed (₹ crores)







- . EBIT figures are for trailing twelve months from the respective period stated
- 2. Total Income excludes Bullion and Digi-gold sales



Standalone: RoE (%) Performance Trends





Average Equity (₹ crores)



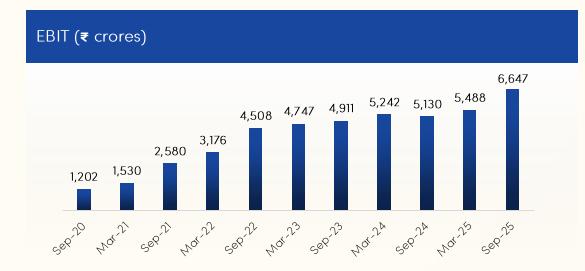




- PAT figures are for trailing twelve months from the respective period stated
- 2. Total Income excludes Bullion and Digi-gold sales

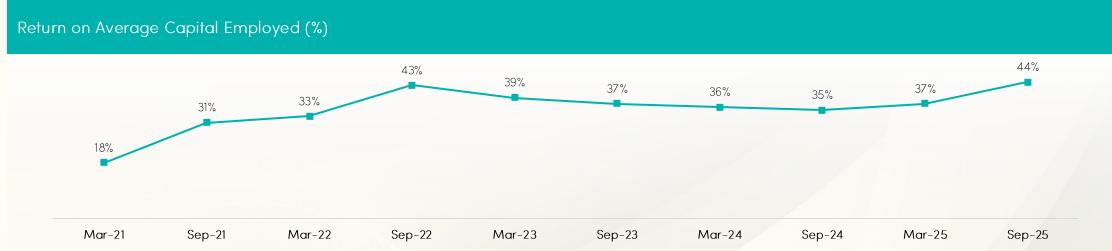
Consolidated: RoACE (%) Performance Trends





Average Capital Employed (₹ crores)



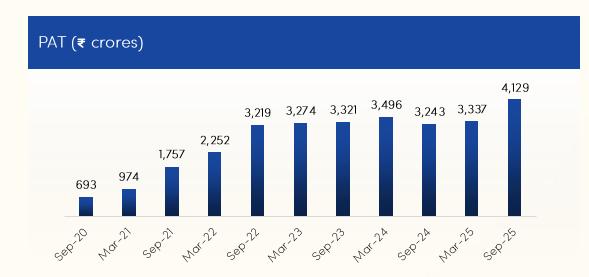


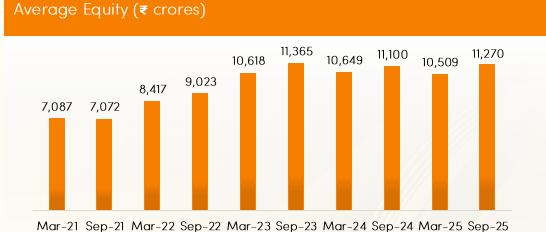


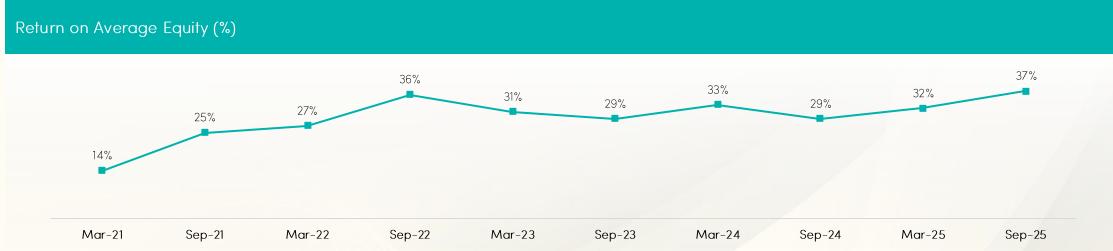
- 1. EBIT figures are for trailing twelve months from the respective period stated
- 2. Total Income excludes Bullion and Digi-gold sales
- 3. Acquisition of CaratLane 's Non-Controlling Interest (NCI), in H2FY24, has led to reduction in retained earnings that is reflected in the lower average equity

Consolidated: RoE (%) Performance Trends









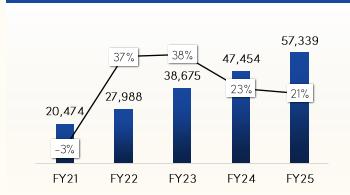
- 1. PAT figures are for trailing twelve months from the respective period stated
- 2. Total Income excludes Bullion and Digi-gold sales
- 3. Acquisition of CaratLane's Non-Controlling Interest (NCI), in H2FY24, has led to reduction in retained earnings that is reflected in the lower average equity



Consolidated: Annual Performance Trends



Total Income (₹ crores) & YoY Growth (%)





PBT (₹ crores) and PBT Margin (%)



Return on Average Capital Employed (%)



PAT (₹ crores) and PAT Margin (%)



Return on Average Equity (%)



FY21 FY22 FY23 FY24 FY25



FY21

Figures in ₹ crores, unless stated otherwise

FY22

2. Total Income excludes Bullion and Digi-gold sales

FY23

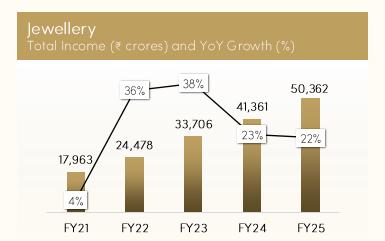
FY24

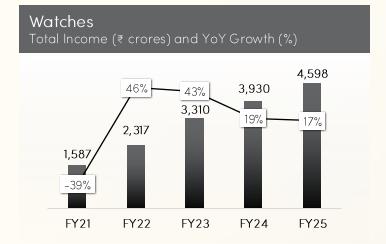
FY25

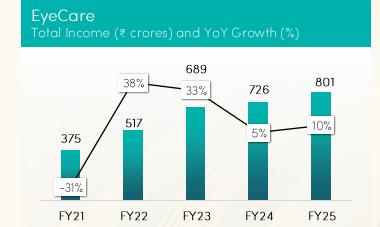


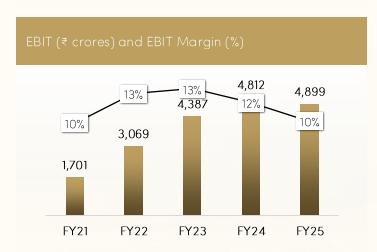
Consolidated: Annual Segment Trends

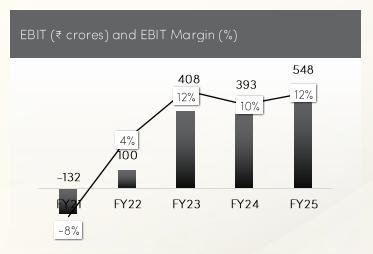


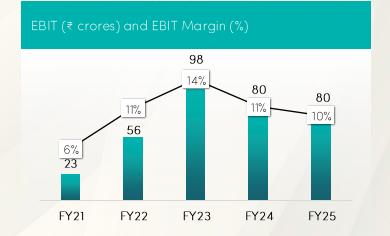












- 1. Figures in ₹ crores, unless stated otherwise
- 2. Iewellery Total Income excludes Bullion and Digi-gold sales







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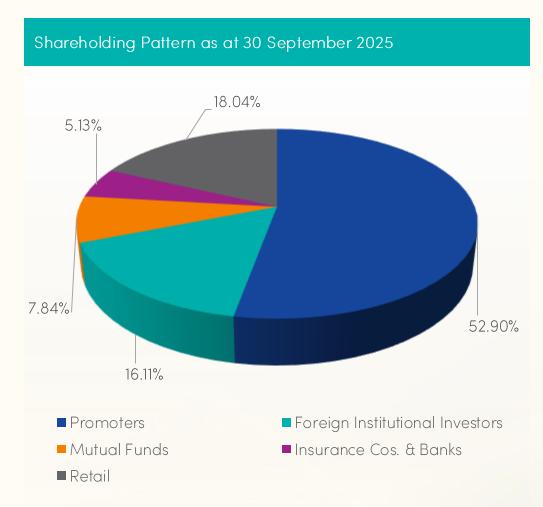
- Dividend
- Shareholding information
- Awards & Recognition
- ESG at Titan

Other Updates

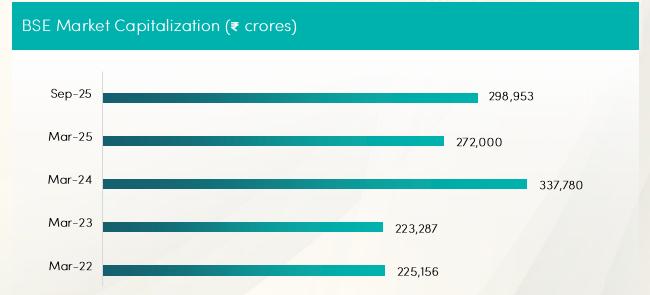


Shareholding Information





| Stock Information | |
|---|-------------------|
| BSE Ticker | 500114 |
| NSE Ticker | TITAN |
| BSE Market Capitalization (30 th September 2025) | ₹2.99 lakh crores |
| Number of Shares Outstanding | 88.78 crores |



Market capitalization is of the last trading day of the respective periods

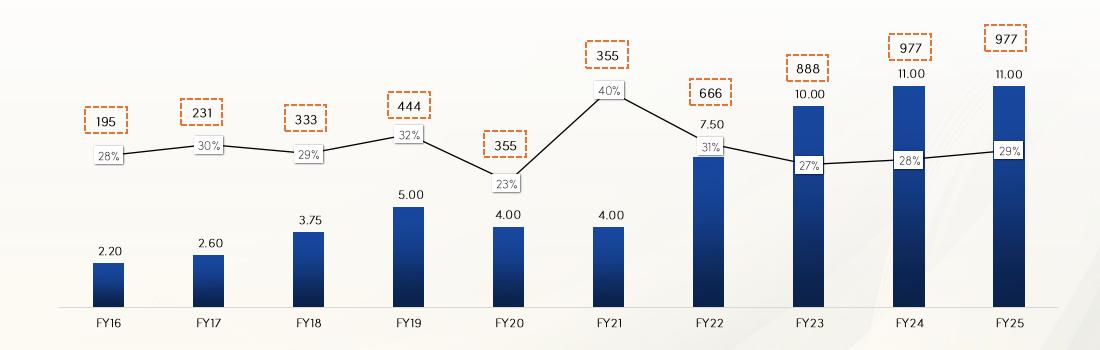




Dividend







Note:

Amounts in Orange boxes refer to Total Dividend Payout for the respective years in ₹ crores
 Financial Yearly dividends represent Dividend per share (in ₹)



Awards & Recognitions



Rajeshwari U, Head of Assembly at Titan's Watches Factory in Hosur honoured as "Woman Leader of the Year" at Great Indian Women Leadership Awards 2025 Titan named as the 'Powerhouse for Volunteering' in the under 20,000 Employees Category at Karma Summit 2025

3 Awards for Jewellery
Manufacturing ('ISCM') in
CDF Conclave- Strides'25

- > Changemaker of the Year Award
- > Exemplary Engagement Award
- > Impact Harvester Award

Watches ISCM Hosur honored with the "Award of Honor" in the category of Occupational Health, Safety, and Environment for the year 2023 by the NSC Tamil Nadu Chapter











Pragati Vision & Goals



Elevate the experiences for everyone we touch, by creating a sustainable, responsible, &

equitable world

ENVIRONMENTAL

GOALS (FY30)

- Water Positive
- Net Zero Carbon (Scope 1 & 2)
- Circularity: 50% plastic reduction & recycling



SOCIAL

GOALS (FY27)

- 2.5 million people reached through CSR
- Great Place To Work (GPTW) scores of 85, ranking us among the top 100 in India
- National Leader in Safety (Top 5) & Inclusion in the Retail Industry

'Pragati' launched on July 11th 2025







GOALS (FY30)

- Global Benchmarks & Certifications in Ethics
- National Benchmarks in Data Privacy & Corporate Governance

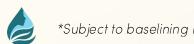


- 4P 2.0 equivalent for all vendors by FY30; minimum 50% of domestic production covered by the same
- Domestic vendor partner & global partners' NPS or equivalent* at global benchmarks – Watches, Jewellery, EyeCare businesses by FY27; Taneira, Fragrances and Women's Bags



- Partner Responsibility







ESG at Titan – Overview Q2FY26





figures are as on March 2025

Sourced

0.62 crore units (KwH)

of renewable energy for our manufacturing plants and offices

10,000+
trees planted

Water storing capacity enhanced by 3.6cr litres



Empowered

50,000+

Girl students through the Titan Kanya Program 1,000+

Individual lives enriched through the Integrated Village Development Program

830+

Individuals skilled for employment, employability, and entrepreneurship Gender Diversity
Females represent

30% of total employees and workers (as of Mar'25) 86,000+

beneficiaries through our Happy Eyes Programs



Awarded
India's
Best Boards

2021 by Economic Times
/ Amrop

Governed by the

Tata Code of

Conduct

(TCOC)

Independent oversight by the Board Ethics, CSR and Sustainability Committees

Titan launched the 3rd party helpline (Ethics helpline) to let employees and vendors report ethical concerns anonymously





CSR at Titan – Q2 Key Initiatives



40 New Learning Centers commenced operations under Titan Kanya (in H1)

Secured 85% + engagement of Girl Children in Kasturba Gandhi Balika Vidyalaya ('KGBV')

4 Early Childhood Education Centers commenced operations in Chennai for migrant workers children

Girl child / Education



Skill development for underprivileged

73% of the trainees at our Pant Nagar Leap Centre were girls 14 / 19 placed in the Advanced Electronics Training at IIT Madras 250 farmers from Heggada Devana Kote (tribal area) got trained at livestock support and management

85 / 153 of the Persons with Physical Disabiltieis ('PwDs') trained got placed 72 at-risk women are undergoing training towards financial independence 100% of the visually impaired children from the schools supported by us for Orientation & Mobility, English, and Digital Literacy cleared their board exams

Affirmative Action





Skilling and development
Support for Indian Arts,

Support for Indian Arts, Crafts & Heritage and Design Impact program

Project Pratishtha has been able to enroll 120 women artisans across Kashmir. Project Tarasha impacting 35 rural craft enterprises has been extended to 4 new states



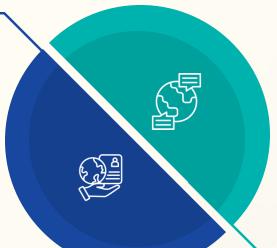
Sustainability at Titan - Q2 Key Initiatives



Responsible citizenship & initiatives at our factories

- In Watches 61.5 tons of STP sludge were converted into manure, 2,087 KL of freshwater was saved through recycling, and 10.6 tons of hazardous waste were co-processed, advancing the goal of a sustainable and zero-waste operation
- EyeCare Won national awards for the Green Parking Project and received recognition for sustainability innovation

- Installed emission control devices and upgraded water recycling systems to enhance environmental performance
- Jewellery Renewable Energy Certificates (RECs) were obtained to offset diesel emissions, ensuring carbon neutrality at Hosur and PantNagar facilities



Planet

- Handover of Gunduperumbedu lake- 26cr ltrs of water augmented
- Completion of the Thathakodu water pond in Urigam forest range Krishnagiri district. 3.6 cr ltrs augmented

Safety

Titan received multiple national and regional awards for excellent performance in Occupational Health, Safety, and Environment (OHSE) across its Divisions.







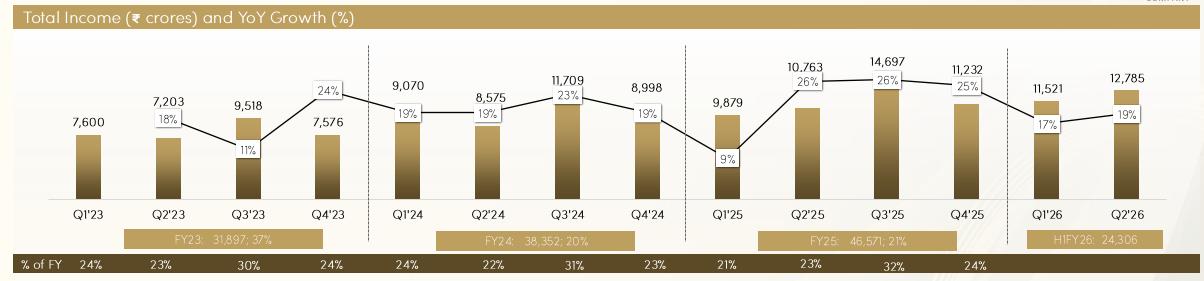




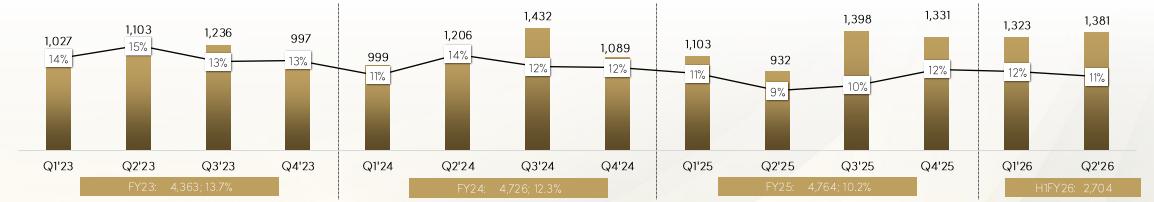


Jewellery: Quarterly Trends (Standalone)









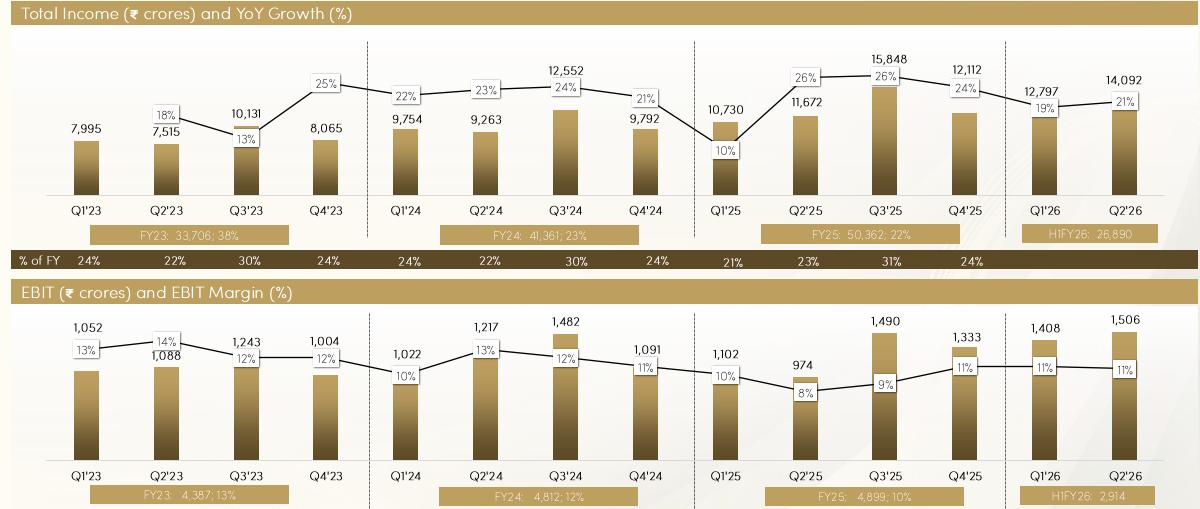


- 1. Figures in ₹ crores, unless stated otherwise.
- 2. Total Income excludes bullion and DigiGold sales



Jewellery: Quarterly Trends (Consolidated)





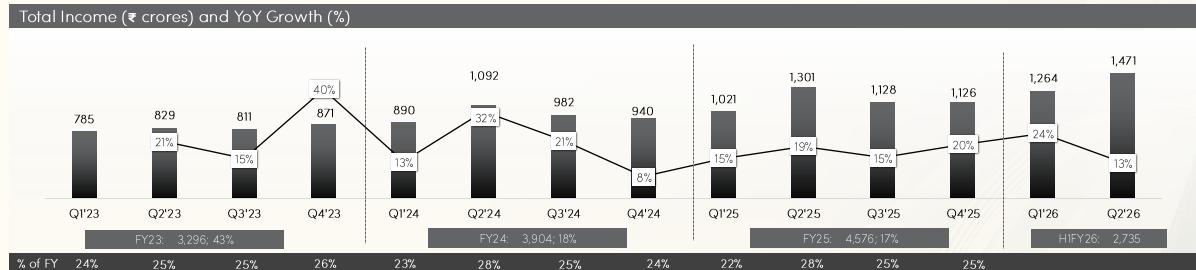


- 1. Figures in ₹ crores, unless stated otherwise.
- 2. Total Income excludes bullion and DigiGold sales

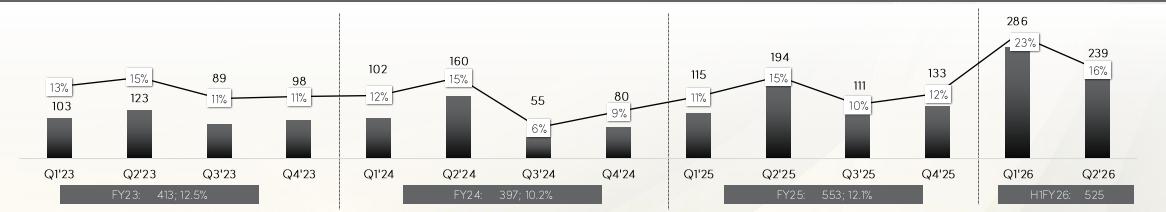


Watches: Quarterly Trends (Standalone)









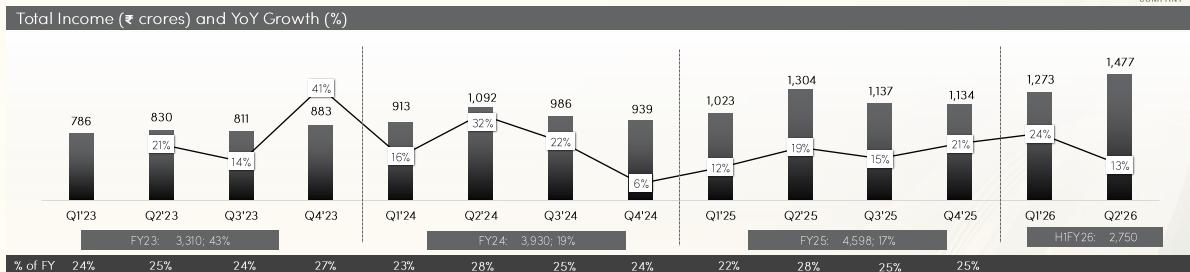


Note: Figures in ₹ crores, unless stated otherwise

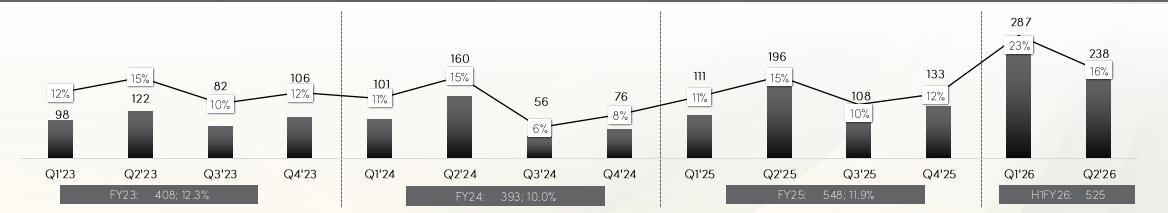


Watches: Quarterly Trends (Consolidated)





EBIT (₹ crores) and EBIT Margin (%)





Note: Figures in ₹ crores, unless stated otherwise



EyeCare: Quarterly Trends (Standalone)







Note: Figures in ₹ crores, unless stated otherwise

Income Details - Q2FY26



| Income Particulars (₹ crores) | Tanishq, Mia, Zoya | Watches | EyeCare | Emerging Businesses | Corporate | Standalone Financial Statement | CaratLane | "Internation | al Business" | TEAL | Other Adj.* | Consol. Financial Statement |
|---|-----------------------|---------|---------|------------------------|-----------|--------------------------------------|-----------|--------------------|-----------------|------|-------------|-----------------------------------|
| | (A) | (B) | (C) | (D) | (E) | (F) = (A+B+C+D+ E) | (G) | "Jewellery (H)" | "Others (I)" | (J) | (K) | (L) = (F+G+H+I+J +K) |
| Business Income | 12,460 | 1,446 | 215 | 142 | | 14,263 | 1,072 | 561 | 35 | 415 | | 16,346 |
| Add: International (primary) sales | 320 | 25 | 3 | | | 347 | 10 | | | | | 357 |
| Add: Bullion & Digi-Gold Revenue, Others* | 1,965 | | | | 68 | 2,033 | 288 | 182 | | | (369) | 2,134 |
| Segmental Reporting (Standalone / Consolidated) | 14,744 | 1,471 | 218 | 142 | 68 | 16,643 | 1,370 | 743 | 35 | 415 | (369) | 18,837 |

- 1. Figures in ₹ crores, unless stated otherwise
- 2. Others & Other Adj. refer to Corporate Revenue, Eliminations, Inter-co sales, Inter-co Adj. and Other adj., if any



Income Details - H1FY26



| Income Particulars (₹ crores) | Tanishq, Mia, Zoya | Watches | EyeCare | Emerging Businesses | Corporate | Standalone Financial Statement | CaratLane | "International Business" | | TEAL | Other Adj.* | Consol. Financial Statement |
|---|-----------------------|---------|---------|------------------------|-----------|--------------------------------------|-----------|--------------------------|-----------------|------|-------------|-----------------------------------|
| | (A) | (B) | (C) | (D) | (E) | (F) = (A+B+C+D+ E) | (G) | "Jewellery (H)" | "Others (I)" | (J) | (K) | (L) = (F+G+H+I+J +K) |
| Business Income | 23,676 | 2,685 | 449 | 250 | | 27,060 | 2,098 | 1,115 | 73 | 722 | | 31,068 |
| Add: International (primary) sales | 624 | 50 | 5 | | | 679 | 22 | | | | | 701 |
| Add: Bullion & Digi-Gold Revenue, Others* | 3,444 | | | | 131 | 3,575 | 540 | 301 | | | (720) | 3,696 |
| Segmental Reporting (Standalone / Consolidated) | 27,744 | 2,735 | 454 | 250 | 131 | 31,314 | 2,660 | 1,415 | 73 | 722 | (720) | 35,465 |

- 1. Figures in ₹ crores, unless stated otherwise
- 2. Others & Other Adj. refer to Corporate Revenue, Eliminations, Inter-co sales, Inter-co Adj. and Other adj., if any



Statement of Profit and Loss: Standalone



| Q2FY25 | Q2FY26 | YoY% | Profit and Loss statement (in ₹ crores) | H1FY25 | H1FY26 | YoY% |
|--------|--------|---------|--|--------|--------|---------|
| 12,268 | 14,501 | 18.2% | Sale of products / services | 23,373 | 27,541 | 17.8% |
| 947 | 2,033 | 114.7% | Other operating revenue | 1,895 | 3,557 | 87.7% |
| 127 | 109 | (14.2%) | Other Income | 245 | 216 | (11.8%) |
| 13,342 | 16,643 | 24.7% | Total Income | 25,513 | 31,314 | 22.7% |
| 10,650 | 13,229 | 24.2% | COGS | 20,178 | 24,684 | 22.3% |
| 2,692 | 3,414 | 26.8% | Gross Contribution ('GC') | 5,335 | 6,630 | 24.3% |
| 21.6% | 23.2% | 164 bps | GC % | 22.5% | 23.8% | 129 bps |
| 410 | 485 | 18.3% | Employee benefits expense | 826 | 952 | 15.3% |
| 250 | 334 | 33.6% | Advertising | 452 | 597 | 32.1% |
| 772 | 866 | 12.2% | Other expenses | 1,468 | 1,613 | 9.9% |
| 1,432 | 1,685 | 17.7% | Total Overheads | 2,746 | 3,162 | 15.1% |
| 1,260 | 1,729 | 37.2% | EBITDA | 2,589 | 3,468 | 34.0% |
| 10.1% | 11.8% | 166 bps | EBITDA % | 10.9% | 12.4% | 153 bps |
| 132 | 146 | 10.6% | Depreciation | 258 | 289 | 12.0% |
| 1,128 | 1,583 | 40.3% | EBIT | 2,331 | 3,179 | 36.4% |
| 9.1% | 10.8% | 173 bps | EBIT % | 9.8% | 11.4% | 158 bps |
| 195 | 222 | 13.8% | Finance costs | 377 | 438 | 16% |
| 933 | 1,361 | 45.9% | PBT | 1,954 | 2,741 | 40.3% |
| 7.5% | 9.3% | 178 bps | PBT % | 8.2% | 9.8% | 160 bps |
| 228 | 355 | 55.2% | Tax | 479 | 705 | 47.2% |
| 705 | 1,006 | 42.9% | PAT | 1,475 | 2,036 | 38.0% |
| 5.7% | 6.9% | 120 bps | PAT % | 6.2% | 7.3% | 109 bps |

- Operating Revenue and Total Income includes Bullion sales of ₹1,959 crores in Q2FY26 (₹884 crores in Q2FY25) and ₹3,438 crores H1FY26 (₹1,792 crores in H1FY25)
- Profitability percentages are computed on Total Income excluding the Bullion sales



Statement of Profit and Loss: Consolidated



| Q2FY25 | Q2FY26 | YoY% | Profit and Loss statement (in ₹ crores) | H1FY25 | H1FY26 | YoY% |
|--------|--------|----------|--|--------|--------|----------|
| 13,473 | 16,461 | 22.2% | Sale of products / services | 25,696 | 31,275 | 21.7% |
| 1,061 | 2,264 | (113.4%) | Other operating revenue | 2,104 | 3,973 | 88.8% |
| 122 | 112 | (8.2%) | Other Income | 242 | 217 | (10.3%)% |
| 14,656 | 18,837 | 28.5% | Total Income | 28,042 | 35,465 | 26.5% |
| 11,522 | 14,709 | 27.7% | COGS | 21,858 | 27,520 | 25.9% |
| 3,134 | 4,128 | 31.7% | Gross Contribution ('GC') | 6,184 | 7,945 | 28.5% |
| 23.1% | 25.2% | 204 bps | GC % | 23.9% | 25.5% | 157 bps |
| 519 | 616 | 18.7% | Employee benefits expense | 1,042 | 1,207 | 15.8% |
| 327 | 408 | 24.8% | Advertising | 617 | 736 | 19.3% |
| 930 | 1,117 | 20.1% | Other expenses | 1,800 | 2,080 | 15.6% |
| 1,776 | 2,141 | 20.6% | Total Overheads | 3,459 | 4,023 | 16.3% |
| 1,358 | 1,987 | 46.3% | EBITDA | 2,725 | 3,922 | 43.9% |
| 10.0% | 12.1% | 209 bps | EBITDA % | 10.5% | 12.6% | 204 bps |
| 171 | 189 | 10.5% | Depreciation | 335 | 373 | 11.3% |
| 1,188 | 1,799 | 51.4% | EBIT | 2,391 | 3,550 | 48.5% |
| 8.8% | 11.0% | 220 bps | EBIT % | 9.2% | 11.4% | 214 bps |
| 240 | 277 | 15.4% | Finance costs | 470 | 548 | 16.6% |
| 1 | 1 | | Share of profit/ (loss) in associates | 1 | 1 | |
| 948 | 1,522 | 60.5% | PBT | 1,921 | 3,002 | 56.3% |
| 7.0% | 9.3% | 228 bps | PBT % | 7.4% | 9.6% | 220 bps |
| - | - | | Exceptional items | - | _ | |
| 244 | 402 | 64.6% | Tax | 502 | 791 | 58% |
| 704 | 1,120 | 59.0% | PAT | 1,419 | 2,211 | 55.8% |
| 5.2% | 6.8% | 163 bps | PAT % | 5.5% | 7.1% | 160 bps |

Note:

• Operating Revenue and Total Income includes Bullion and Dig-Gold sales of ₹2,430 crores in Q2FY26 (₹1,099 crores in Q2FY25) and ₹4,279 crores for H1FY26 (₹2,177 crores for H1FY25)

• Profitability percentages are computed on Total Income excluding Bullion and Digi-gold sales



Standalone Balance Sheet



| Particulars (in ₹ crores) | Mar-25 | Sep-25 | Change (absolute values) |
|-------------------------------|--------|--------|-----------------------------|
| Fixed Assets | 1,561 | 1,615 | 55 |
| Right of use asset | 1,449 | 1,554 | 105 |
| Intangible Assets | 103 | 103 | (1) |
| Investments | 6,386 | 6,795 | 409 |
| Other non-current assets | 1,132 | 1,181 | 49 |
| Non-Current Assets | 10,631 | 11,248 | 618 |
| Inventories | 24,517 | 32,873 | 8,356 |
| Trade Receivables | 984 | 1,436 | 452 |
| Cash and Cash Equivalents | 243 | 194 | (49) |
| Other Bank Balances | 889 | 444 | (445) |
| Investments | 1,337 | 2,611 | 1,274 |
| Other Current Assets | 2,474 | 2,895 | 421 |
| Current Assets | 30,444 | 40,453 | 10,009 |
| Total Assets | 41,075 | 51,701 | 10,626 |
| Total Equity | 16,811 | 17,832 | 1.021 |
| Borrowings | 420 | 420 | _ |
| Lease liability | 1,943 | 2,101 | 158 |
| Other non-current liabilities | 256 | 282 | 26 |
| Non-Current Liabilities | 2,619 | 2,803 | 184 |
| Borrowings | 7,483 | 7,111 | (372) |
| Gold on Loan | 7,043 | 14,844 | 7,801 |
| Trade Payables | 1,472 | 1,958 | 486 |
| Lease liability | 282 | 292 | 10 |
| Other Current Liabilities | 5,365 | 6,861 | 1,496 |
| Current Liabilities | 21,645 | 31,066 | 9,421 |
| Total Liabilities | 24,264 | 33,869 | 9,605 |
| Total Equity & Liabilities | 41,075 | 51,701 | 10,626 |



Consolidated Balance Sheet



| Particulars (in ₹ crores) | Mar-25 | Sep-25 | Change (absolute values) |
|-------------------------------|--------|--------|-----------------------------|
| Fixed Assets | 1,948 | 2,024 | 76 |
| Right of use asset | 1,774 | 1,863 | 89 |
| Intangible Assets | 322 | 341 | 19 |
| Goodwill | 123 | 127 | 4 |
| Investments | 651 | 1,062 | 411 |
| Other non-current assets | 1,395 | 1,539 | 144 |
| Non-Current Assets | 6,213 | 6,956 | 743 |
| Inventories | 28,184 | 37,657 | 9,473 |
| Trade Receivables | 1,068 | 1,437 | 369 |
| Cash and Cash Equivalents | 407 | 301 | (106) |
| Other Bank Balances | 1,177 | 552 | (625) |
| Investments | 1,337 | 2,611 | 1,274 |
| Other Current Assets | 2,261 | 2,516 | 255 |
| Current Assets | 34,434 | 45,074 | 10,640 |
| Total Assets | 40,647 | 52,030 | 11,383 |
| Total Equity | 11,624 | 12,803 | 1,179 |
| Borrowings | 595 | 547 | (48) |
| Lease liability | 2,318 | 2,442 | 124 |
| Other non-current liabilities | 317 | 348 | 31 |
| Non Current Liabilities | 3,230 | 3,337 | 107 |
| Borrowings | 9,691 | 9,099 | (592) |
| Gold on Loan | 7,810 | 16,088 | 8,278 |
| Trade Payables | 1,963 | 2,544 | 581 |
| Lease liability | 363 | 377 | 14 |
| Other Current Liabilities | 5,966 | 7,782 | 1,816 |
| Current Liabilities | 25,793 | 35,890 | 10,097 |
| Total Liabilities | 29,023 | 39,227 | 10,204 |
| Total Equity & Liabilities | 40,647 | 52,030 | 11,383 |







Thank You!

For any queries, please email at investor-relations@titan.co.in